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1 **Title:** A Benefit-Cost Analysis of Floodplain Land Acquisition to Reduce Flood Damages in the  
2 US.

3  
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18  
19 **Abstract:** Flooding is the costliest form of natural disaster and impacts are expected to increase,  
20 in part, due to exposure of new development to flooding. However, these costs could be reduced  
21 through the acquisition and conservation of natural land in floodplains. Here we quantify the  
22 benefits and costs of reducing future flood damages in the United States by avoiding  
23 development in floodplains. We find that by 2070, cumulative avoided future flood damages  
24 exceed the costs of land acquisition for more than one-third of the unprotected natural lands in  
25 the 100-year floodplain (areas with a 1% chance of flooding annually). Large areas have an even  
26 higher benefit-cost ratio: for 54,433 km<sup>2</sup> of floodplain, avoided damages exceed land acquisition  
27 costs by a factor of least 5 to 1. Strategic conservation of floodplains would avoid unnecessarily  
28 increasing the economic and human costs of flooding while simultaneously providing multiple  
29 ecosystem services.

30 **Text**

31 Flooding is one of the most costly and damaging types of natural hazard in the world<sup>1</sup>. In  
32 the US alone, flooding has caused an average of more than \$8 billion annually in damages since  
33 2000<sup>2</sup> and future damages are expected to rise due to climate change and continued development  
34 in high risk areas<sup>3</sup>. Incomplete and inaccurate mapping of flood risk zones hinders the ability of  
35 floodplain managers and planners to guide development to limit exposure and mitigate flood  
36 risk. The Federal Emergency Management Agency (FEMA) is tasked with delineating Special  
37 Flood Hazard Areas. These are zones projected to be inundated with a 1% annual exceedance  
38 probability (AEP) or “100-year” recurrence interval flood event and within which property  
39 owners are required to purchase flood insurance under the National Flood Insurance Program  
40 (NFIP). However, nearly 40% of the conterminous United States (CONUS) lacks this mapping  
41 for riverine floodplains, limiting the potential to plan new development to minimize future  
42 fluvial flood risk. Recent research has highlighted the shortcomings of current information and  
43 used new comprehensive floodplain mapping, revising estimates of people at risk from a 100-  
44 year flood from 13 million to more than 40 million<sup>4</sup>.

45 Flood risk management in the US is not only constrained by incomplete floodplain  
46 mapping but also relies heavily on built infrastructure to protect assets in the 100-year  
47 floodplain<sup>5</sup>. As many as 160,000 kilometers of levees protect more than \$1.3Tn in assets, yet  
48 deferred maintenance and delayed repair prompted the American Society of Civil Engineers to  
49 give levees in the US a ‘D’ grade in its most recent report card, indicating that this infrastructure  
50 is “in poor to fair condition,... with strong risk of failure”<sup>6</sup>. When impaired and under-designed  
51 infrastructure fails, it can have catastrophic results for people and property that were presumed to  
52 be protected. This engineered approach to risk mitigation not only potentially exacerbates  
53 vulnerability by encouraging development in floodplains. It also disconnects floodplains from  
54 the channel, degrading important habitats and reducing the capacity of natural ecosystems to  
55 process nutrients, capture sediment, sequester carbon, recharge aquifers and perform a range of  
56 other critical functions<sup>7</sup>. The loss and degradation of these ecosystems reduces the multiple  
57 benefits that people derive from healthy rivers and floodplains and can exacerbate flood risk in  
58 other parts of the river system<sup>8,9</sup>. Recent analyses demonstrate the potential for floodplain  
59 protection and restoration to help reduce risk at specific sites or river reaches<sup>10,11</sup>, yet  
60 information does not exist to incorporate this strategy into regional decision-making and target  
61 efficient use of limited resources.

62 To address this gap, we quantified the potential future flood damages that could be  
63 avoided by conserving current natural lands in floodplains, some of which are projected for  
64 development by 2050 and 2070. We used the output from a new continental-scale hydrodynamic  
65 model<sup>12</sup> together with the National Land Cover Database (NLCD) to quantify the area of natural  
66 lands (forests, wetlands and grasslands) in riverine floodplains in the conterminous US. We then  
67 used the Protected Area Database of the US (PADUS) and the US Environmental Protection  
68 Agency (USEPA) Integrated Climate and Land Use Scenarios (ICLUS) of projected  
69 development patterns to identify areas of natural land cover in US floodplains that are not  
70 currently protected and are also projected to be developed. The hydrodynamic model enables  
71 locally accurate mapping of floodplains associated with varying frequencies of flood events at  
72 high resolution (1 arc second, ~30 m). We conducted spatial and economic analyses for 5  
73 different flood probabilities: the 20% AEP event or 5-year flood; the 5% AEP (20-year); the 2%  
74 AEP (50-year); the 1% AEP (100-year), and the 0.2% AEP (500-year) flood event. We identified

75 more than 675,919 km<sup>2</sup> of natural lands in the 100-year floodplain across the conterminous US  
76 that are not currently in some form of protected status, while the 5-year floodplain contains more  
77 than 371,129 km<sup>2</sup> of similarly unprotected natural lands (Table 1). Only a portion of these areas  
78 are projected to be developed by 2050 or 2070 under either of the two ICLUS future population  
79 growth and development scenarios considered in this analysis. In the 100-year floodplain,  
80 141,449 km<sup>2</sup> and 127,928 km<sup>2</sup> are projected to be developed by 2050 under the SSP5 (fossil-  
81 fueled development) and SSP2 (middle of the road) scenarios respectively. Results in the main  
82 text are based on SSP2, the middle-of-the-road scenario. Results from the higher-development  
83 scenario (SSP5), which show greater avoided damages and therefore greater benefits of  
84 floodplain protection, are presented in the Supplementary Materials.

85 The projected new development in floodplains would increase the number of assets at  
86 risk and thus the associated damages from flood events. We used the FEMA National Structure  
87 Inventory and the National Land Use Dataset<sup>13</sup> to develop a per-pixel asset value of current  
88 developments, and iterated these values across the ICLUS land use projections. To estimate the  
89 economic impact of future floods we applied depth-damage functions from the US Army Corps  
90 of Engineers to quantify the expected damages to projected development from future flood  
91 events. We estimated the average annual losses (AAL) within each of the five floodplain  
92 boundaries for each year from 2018 to 2070. Since future development is projected to occur  
93 gradually we calculated the AALs for each year to capture the timing of expected increases in  
94 exposure and damages. We then calculated the present value (PV) of potential damages from all  
95 future flood events through both 2050 and 2070 using a standard 2.75% discount rate for water  
96 resources planning and evaluation<sup>14</sup> as well as a higher 5% and a variable declining discount rate.  
97 The PV of future flood damages by 2070 ranges from \$136 to \$225 Bn in the 5-year floodplain  
98 and from \$368 to \$608 Bn in the 500-year floodplain, depending on the discount rate applied  
99 (see Supplementary Materials).

100 However, these potential damages could be reduced if some of the currently unprotected  
101 natural floodplain lands were conserved and future development instead occurred outside of  
102 floodplains. Land acquisition is a strategy to prevent potential future development in areas that  
103 are at risk of flooding and to ensure open space is conserved. Other strategies, such as more  
104 restrictive zoning or establishment of conservation easements, could also avoid future  
105 development, but we quantified the cost to acquire all currently unprotected floodplain areas to  
106 provide an upper-limit estimate of the cost of avoiding these future flood damages through land  
107 acquisition. We developed a new county-level land cost layer for the CONUS based on actual  
108 parcel-level transactions made for conservation purposes, agricultural land prices from the US  
109 Department of Agriculture's 2017 Census of Agriculture<sup>15</sup>, and developed land prices from Davis  
110 et al.<sup>16</sup>, to estimate the acquisition cost of currently unprotected natural lands within floodplains  
111 for the flood events analyzed. Our estimates of acquisition cost represent the upper bound of the  
112 opportunity cost of floodplain protection; that is, the highest-value non-conservation land use  
113 foregone due to conservation (e.g., agriculture, developed). We calculated acquisition costs and  
114 damages for multiple floodplain areas corresponding with the 5-year, 20-year, 50-year, 100-year  
115 and 500-year flood zones. We then compared PV damage reductions and land acquisition costs  
116 within each floodplain (e.g. 5-year extent, 20-year extent, etc.). All dollar values used in the  
117 analysis and reported in the paper are for 2018.

118 Purchasing the 675,919 km<sup>2</sup> of unprotected natural lands in the 100-year floodplain  
119 would cost \$306 Bn and purchasing all of the 371,129 km<sup>2</sup> of unprotected natural lands in the 5-

120 year floodplain would cost \$172 Bn. We tallied the cost of acquiring all of the unprotected  
121 natural lands in the floodplains (not only those places projected to be developed in the ICLUS  
122 data) to account for uncertainty in development projections and because protecting only the  
123 specific lands projected to be developed would likely induce partial displacement (leakage) of  
124 development to other natural floodplain areas not currently identified in development  
125 projections. While our land prices reflect opportunity costs, including the option value of future  
126 development,<sup>17, 18</sup> we explored the impact on results of adding an additional opportunity cost of  
127 1.4% of the county-level mean price for residential land and structures, which we estimate is  
128 equivalent to the mean loss in residential amenity values associated with proximity to rivers that  
129 owners or developers of displaced properties may incur (see Supplementary Information).  
130 However, protection of floodplains may not result in net loss of aggregate amenity benefit as  
131 displacement of development increases open space and associated home value premiums for  
132 remaining residential properties just outside the floodplain<sup>19</sup>.

133 Comparing the floodplain acquisition costs to the flood damages associated with  
134 projected development, we find positive benefit:cost ratios (BCRs) for this floodplain  
135 conservation strategy for most, but not all, combinations of flood probabilities and discount rates  
136 evaluated for both 30-year (i.e. to 2050) and 50-year (i.e. to 2070) time horizons (Table SI1). At  
137 the scale of the conterminous US, using a 2.75% discount rate to compare floodplain acquisition  
138 to cumulative potential damages avoided by 2070, we calculate average BCRs ranging from 1.3  
139 for acquiring floodplains in the 5-year floodplain to 2.2 for acquiring floodplains in the 20-year  
140 floodplain (Figure 1). The strategy is also generally cost-effective even when evaluated over a  
141 shorter, 30-year time period, with average BCRs ranging from 1.1 for acquiring all floodplains in  
142 the 500-year floodplain to 1.5 for acquiring all floodplains in the 20-year floodplain; the one  
143 exception being the 5-year floodplain, which at the scale of the conterminous US has an average  
144 BCR of 0.9. For a higher discount rate of 5% and a 30-yr time horizon, acquisition costs exceed  
145 the benefits of avoided flood damages for most flood probability zones, with the exception of the  
146 20-year floodplain where the average BCR still exceeds 1. However, when the strategy is  
147 evaluated with a longer time horizon and accounts for potential damages out to 2070, floodplain  
148 acquisition is expected to be cost-effective across almost all flood probability and discount rate  
149 combinations. These findings are robust to higher costs that include the additional 1.4%  
150 opportunity cost: at the scale of the CONUS and under the standard discount rate, protection  
151 yields net benefits for all but the 5-year floodplain area over the 50-year horizon, and all but the  
152 5-year and 500-year areas over a 30-year horizon (Figure SI4).

153 Although conserving floodplains to avoid damages from projected development is a  
154 strategy that produces net economic benefits across wide regions of the US (Figure 3), it is most  
155 cost-effective and produces the highest net present value (NPV) benefits when targeted to  
156 conservation of the region between the 5% and 20% AEP zones (Figure 2). The avoided flood  
157 damages in this area exceed the costs of acquiring these additional 158,786 km<sup>2</sup> of unprotected  
158 natural floodplain by a factor of 2.9 by 2050 and 4.3 by 2070 using the 2.75% standard discount  
159 rate (Table 1), with NPVs of \$133 Bn and \$233 Bn, respectively. Although the 5-year floodplain  
160 inundates more frequently, projected development is greater in the area beyond the 5-year but  
161 within the 20-year floodplain, making this zone the economically optimal area to target for  
162 conservation. Additionally, our results indicate that floodplain conservation is most cost-  
163 effective when targeted to certain areas of the country. Counties with the most projected new  
164 development, with the lowest land costs and that also experience frequent flooding show up as

165 the places where floodplain acquisition would likely yield the greatest BCR. Across the CONUS,  
166 the total BCR for acquiring land in the 20-year floodplain to avoid damages by 2070 is 2.2, yet  
167 floodplain acquisition is only cost-effective in the 55% of counties that have a BCR greater than  
168 1. This strategy would be particularly effective in 36% of counties that have a BCR exceeding 2  
169 and even more cost-effective in 13% of counties that have a BCR greater than 5. Regions of the  
170 country where floodplain protection generates particularly large net benefits include the  
171 southwestern US, the eastern Great Lakes, the Appalachians, and the areas around Miami and  
172 Houston (Figure 3).

173 This analysis highlights the opportunity to mitigate future flood risk in the CONUS  
174 through targeted land conservation in riverine floodplains. We find that a strategy of floodplain  
175 acquisition would be economically justified when compared to the present value of avoided  
176 flood damages projected to occur by 2070. Our estimate of costs is likely high since it presumes  
177 the direct purchase of all of the currently unprotected natural lands in floodplains. Use of  
178 conservation easements or changes in zoning or land use regulations could achieve floodplain  
179 conservation at a much lower cost<sup>20</sup>. Moreover, our estimate of benefits is likely low because  
180 floods impose a wide range of additional costs on society beyond the direct damages to building  
181 structures considered in our analysis<sup>21</sup>. Total damages likely would be at least 25% higher than  
182 our estimates of avoided direct damages, and possibly substantially more for larger flood  
183 events<sup>22, 23</sup>. Our estimate of damages does not account for potential protection that could be  
184 provided by additional flood defense mechanisms and likely overestimates damages in areas  
185 where development behind levees would be protected from some levels of flooding. However,  
186 levees impose construction, operation and management costs which we also do not tally. Built  
187 infrastructure also creates a “levee effect”, inducing complacency and encouraging risky  
188 development<sup>24</sup> which can lead to even greater damage costs if and when levees fail. Use of built  
189 infrastructure in certain areas of the floodplain also exaerbates flood risk elsewhere, which could  
190 increase damage costs beyond what we have estimated in this analysis<sup>25</sup>. Additionally, our  
191 analysis does not incorporate projected climate change impacts on flooding, which are expected  
192 to increase the frequency and severity of floods in some areas of the US<sup>26, 27</sup>, likely exacerbating  
193 damages. Finally, our estimates of the benefits of floodplain conservation focus solely on  
194 avoided damages, undervaluing other ecosystem services related to water quality, carbon  
195 sequestration, provision of habitat, and conservation of the option value of future development in  
196 places where the benefit-cost calculation changes over time<sup>28, 29</sup>.

197 This analysis demonstrates for the first time that targeted conservation of natural lands in  
198 floodplains to avoid potential development is an economically beneficial strategy to mitigate  
199 future flood risk in the US. This strategy would not be viable or appropriate everywhere yet  
200 could be utilized to a much greater extent than currently in combination with other flood risk  
201 reduction efforts. The impacts of flooding are context-specific and local, and the high resolution  
202 of the flood and economic data we employ enable identification of specific areas where  
203 floodplain protection yields strong net economic benefits. Ongoing development in floodplains  
204 globally and the lack of stringent floodplain zoning and development regulations in many  
205 countries suggest that similar analyses would yield comparable results in other areas of the  
206 world. These findings can inform proactive and integrated flood risk management and efforts to  
207 steer development out of harm’s way could complement use of flood defenses and other risk  
208 reduction measures and generate net economic benefits to society.

209

210 **METHODS**

211 **Flood Hazard Model**

212 The hazard layers of the CONUS used in this analysis, representing fluvial flooding in river  
213 basins larger than 50 km<sup>2</sup> and pluvial flooding everywhere, are detailed in Wing et al.<sup>12</sup>. The  
214 underlying terrain is represented by a Digital Elevation Model (DEM) derived from the US  
215 Geological Survey (USGS) National Elevation Dataset (NED) at 1 arc second (~30 m)  
216 resolution. The HydroSHEDS global hydrography dataset<sup>30</sup> delineates the river network.  
217 Channels wider than the grid resolution (~30 m) are burned directly into the DEM, while smaller  
218 streams are represented using the subgrid method of Neal et al.<sup>31</sup>. Known flood defenses from  
219 the US Army Corps of Engineers (USACE) National Levee Database are also burned into the  
220 DEM. The fluvial model component involves driving design discharges of given probabilities  
221 through the HydroSHEDS-derived channels and over the NED-derived floodplain using the  
222 inertial form of the shallow water equations in two dimensions (based on the LISFLOOD-FP  
223 numerical model<sup>32, 31</sup>). These design discharges are based on river gauge records, and the issue of  
224 ungauged catchments is addressed by applying a global regionalized flood frequency analysis  
225 (RFFA)<sup>33</sup>. The principle of the RFFA methodology is that data from gauged catchments can be  
226 transferred to ungauged ones. Catchments are grouped into homogenous clusters based on  
227 upstream annual rainfall, land area and climatology, and it is assumed that catchments within  
228 each group share similar flood frequency behavior. Using their mean annual flood and growth  
229 curves, every river reach in the CONUS has ten design discharges of a given probability  
230 calculated between 20% AEP (so-called 1 in 5-year recurrence interval) and 0.2% AEP (so-  
231 called 1 in 500-year recurrence interval).

232 The pluvial component of the hazard model simulates flooding resulting from intense  
233 rainfall directly onto the land surface. As with the design discharges, ten return period rainfall  
234 scenarios are generated using Intensity-Duration-Frequency (IDF) relationships defined by the  
235 National Oceanic and Atmospheric Administration (NOAA). Similar to the RFFA-derived  
236 discharges, the IDF data are clustered based on their climatology and upstream annual rainfall so  
237 that each grid cell in the DEM has a design rainfall scenario. Using a modified Hortonian  
238 equation of Morin and Benyamini<sup>34</sup> and the Harmonized World Soil Database of the Food and  
239 Agriculture Organization of the United Nations (FAO), the pluvial model accounts for the  
240 infiltration of this rainfall into the ground. The drainage of water in developed areas is also  
241 accounted for. A drainage design standard is assumed based on the intensity and duration of the  
242 rainfall scenario as well as the degree of urbanization, inferred from the satellite luminosity data  
243 of Elvidge et al.<sup>35</sup>. River catchments smaller than 50 km<sup>2</sup> in land area are simulated in the  
244 pluvial, rather than fluvial, model component for a number of reasons: i) flood hazard on these  
245 small streams is characterized by a flashy response to intense and localized rainfall, better  
246 captured by the pluvial model; ii) the availability river flow data for these small streams is  
247 limited; and iii) their representation in the RFFA is unsuitable owing to their heterogenous flow  
248 behavior.

249 The fluvial and pluvial model components are used in conjunction to form a single  
250 integrated hazard layer for each return period. Each grid cell in this layer represents the  
251 maximum water depth of either component. Pluvial water depths smaller than 0.15 m are  
252 ignored; a threshold commonly used for surface water masks<sup>36, 12</sup>. These hazard layers are  
253 intersected with an array of spatial data, which are described in the following paragraphs.

254

255 **ICLUS future land-use projections and land-use land-cover data**

256 We integrated multiple publicly-available spatial data layers to identify floodplains at risk for  
257 potential development where land acquisition could be a cost-effective flood damage reduction  
258 strategy. Future projections of potential development in the CONUS have been generated by the  
259 US Environmental Protection Agency (EPA) Integrated Climate and Land-Use Scenarios  
260 (ICLUS) project<sup>37</sup>. Based on assumptions relating to future technological innovations, fertility  
261 rates and migration patterns, possible maps of land-use in the CONUS have been generated for  
262 future scenarios, known as Shared Socio-economic Pathways (SSPs), for each decade up to  
263 2100. The various future scenarios not only differ in the amount of projected population growth  
264 and associated area of development, but they also provide different spatial projections about  
265 where development may occur. In this study, we focus analysis on SSP2: the most-likely  
266 scenario where population growth tracks the US Census Bureau projection and historical  
267 migration patterns continue.

268 Using the National Land Cover Database (NLCD) of the Multi-Resolution Land  
269 Characteristics Consortium (MRLC<sup>38</sup>) and USGS Protected Areas Data (PADUS), the total area  
270 of floodplains currently in unprotected natural land cover can be ascertained. In conjunction with  
271 the future land-use maps, we have used this information to estimate which future developments  
272 are ‘new’; that is, a floodplain currently in unprotected (as per PADUS), natural land cover (as  
273 per the NLCD) that is projected to be developed (as per ICLUS).

274

275 **Economic Assessment of Flood Damages**

276 We quantified the economic losses of flood damages estimated to occur as a result of projected  
277 future development. Economic values (in 2018 USD) were assigned to particular ‘developed’  
278 land-use classes. The Federal Emergency Management Agency (FEMA) National Structure  
279 Inventory contains information on buildings in the CONUS. The location and value of these  
280 structures has been intersected with the National Land Use Dataset (NLUD) of the present-day<sup>13</sup>,  
281 thereby producing an average value per pixel of different classifications. Iterating these values  
282 across the future land-use maps means that the economic value of developments on currently  
283 unprotected natural land can be estimated. To generate an idea of actual damages that may occur  
284 to these assets as a result of flooding, relative depth-damage relationships are applied. These  
285 relationships are based on empirical and synthetic damage data collated by the USACE.  
286 Different damage functions are applied depending on the type of development: residential,  
287 commercial, institutional, industrial or transportation. Using these relationships between the  
288 water depth and the economic value in a particular cell produces an expected damage from a  
289 certain return period flood.

290 Expected yearly damages, or average annual loss (AAL), is the integral of the  
291 probability-damage curve<sup>39</sup>. We calculate the AAL using the formula:

292

293 
$$AAL = \int_{0.001}^{0.2} L(f)df$$

294

295 where  $L$  is the economic loss as a function of each flood frequency  $f$ , calculated for all  
296 probability flood events between a 20% AEP (5-year) and 0.1 % AEP (1000-year) flood events.  
297 We calculated the AAL of developments projected to be built in currently natural unprotected  
298 floodplain land at each decadal time step to 2070. Yearly AALs were calculated by interpolating



302 between those at each of the decadal time steps. To estimate the value of all future avoided flood  
303 losses we calculated the Present Value (PV) using the formula:  
304

$$PV_L = \sum_{n=1}^N \frac{AAL_n}{(1+r)^n}$$

305 Where  $AAL_n$  is the average annualized loss for year  $n$  and  $r$  is the annual discount rate. We  
306 applied three discount rates – 2.75%, 5% and a declining social discount rate – to ensure our  
307 conclusions are robust to multiple justifiable economic assumptions. In the US, federal water  
308 resources projects use discount rates which are determined by Section 80(a) of the Water  
309 Resources Development Act (WRDA) of 1974; Congressional Research Service (2016) and the  
310 Water Resources Council's Principles and Standards for Planning Water and Related Land  
311 Resources Projects, established pursuant to the Water Resources Planning Act (WRPA) of 1962  
312 (42 U.S.C.). In FY2018, applicable regulations under both laws set the water resources planning  
313 discount rate for US Army Corps of Engineers projects at 2.75 percent (Natural Resources  
314 Conservation Service 2017). The WRDA/WRPA-prescribed fixed rate of 2.75 percent was used  
315 as our baseline discount rate, however, to explore the sensitivity of our findings to changes in the  
316 discount rate, we also ran our analysis with two additional rates. First, we used a fixed real social  
317 discount rate (SDR) of 5 percent, to better capture the social opportunity cost of capital and  
318 which a recent analysis suggests is a better approximation of private returns for the US than the  
319 Office of Management and Budget's 7 percent rate<sup>40</sup>. The second is a certainty-equivalent social  
320 time preference-based SDR for long-lived projects estimated by Freeman et al.<sup>41</sup>, which is based  
321 on historical US interest rates and starts at 4 percent, declining to 2.75 percent in year 25 and 2.5  
322 percent in year 50. We applied these discount rates to sum the AALs up to the years 2050 or  
323 2070, respectively, to calculate the present value of the total expected future damages to such  
324 developments up to each of those target years.

324

### 325 **Economic Assessment of Acquisition Costs**

326 To estimate the costs of avoiding future potential flood damages we calculated the costs of  
327 acquiring land at risk for development. We estimated the average acquisition cost in three steps,  
328 incorporating actual acquisition costs of land for conservation, agricultural land values,  
329 developed residential land values, economically optimal lot sizes, and plattage effects.

330

#### 331 *Step 1: Acquisition Size*

332 The optimal lot size for a housing producer decreases with the price of land, and as the price of  
333 land falls with distance from the economic center of the area, the average lot size increases<sup>42-45</sup>.

334 The relation between our acquisition lot size and the land price can be expressed as a linear  
335 function using county-level ( $j$ ) land price data and parcel-level ( $ij$ ) parcel size. Values for  
336  $Land Price_j^*$  are from estimates external to the parcel-level transactions database.

337

$$\ln Area_{ij} = a + b \ln Land Price_j^* + e_i$$

338

339 In the equation above, the (log) area of the purchased parcel is expressed as a function of a  
340 constant term,  $a$ , the (log) price per unit of area multiplied by a coefficient,  $b$ , and a residual,  $e$ .

341 When the parameters are estimated using OLS estimation, the resulting estimates,  $\hat{\alpha}$  and  $\hat{\beta}$  are  
 342 then used to predict the acquisition lot sizes for different counties, as  $\ln \widehat{Area}_{ij} = \hat{\alpha} +$   
 343  $\hat{\beta} \ln Land Price_i$ . This acquisition lot size is then used in the next two steps of the method.

344

345 *Step 2: Plattage Adjustment*

346 Within an area, variation around the optimal lot size is associated with variations in the land  
 347 price per acre, a phenomenon referred to as a “plattage effect”. Plattage effects reflect variation  
 348 in lot quality, with smaller lots typically of higher average quality and larger lots of lower  
 349 average quality. Plattage effects are eliminated using a regression approach following Davis et  
 350 al.<sup>46</sup>. This model estimates the price of a lot as a function of submarket fixed effects (to control  
 351 for optimal lot size) and the lot size of the parcel.

352

$$\ln Land Price_{ij} = \alpha_j + \beta \ln Area_{ij} + \gamma \ln Land Price_j^* + \epsilon_i$$

353

354 The estimates from step 1 can be nested into this specification to transform  $Area_{ij}$  into a relative  
 355 measure. While transformation is not necessary asymptotically, it reduces the number of  
 356 estimated parameters substantially, and is thus more efficient in small samples.

357

$$\ln Land Price_{ij} = \alpha + \beta (\ln Area_{ij} - \ln \widehat{Area}_{ij}) + \gamma \ln Land Price_j^* + \epsilon_i$$

358

359 *Step 3: Average Acquisition Cost*

360 Using the estimates in steps 1 and 2, average acquisition cost per acre can be estimated for each  
 361 county as

362

$$\widehat{Land Price}_j = \exp(\hat{\alpha} + \hat{\beta} \ln \widehat{Area}_j + \hat{\gamma} \ln Land Price_j^*)$$

363

364 We used a database of 1,405 land purchases by The Nature Conservancy (TNC) between  
 365 2009 and 2018 to build a model that predicts the average cost of land acquisition for  
 366 conservation. We built a model rather than directly using the average observed purchase costs for  
 367 particular areas because: 1) we did not have observed land purchases in every county in the  
 368 CONUS; 2) purchase price varies based on parcel size and a model was required to correct for  
 369 this (as described below); 3) there is large variation in individual purchase prices and using a  
 370 model reduces the noise that would otherwise be introduced by outlier individual purchases.

371 County-level land price data are from two sources. The first is average farmland values  
 372 by county from the 2017 Census of Agriculture produced by the US Department of  
 373 Agriculture<sup>15</sup>. The second source is land underneath single-family residential structures found in  
 374 Davis et al.<sup>16</sup>. This source measures the value of already-developed parcels which presumably  
 375 are more desirable and higher-value than land that is currently undeveloped. To counteract this  
 376 upward bias in our estimate, we use the minimum tract-level land price per acre within a county  
 377 as the county-level value. In both the agricultural and residential land databases, there are  
 378 missing values, because there are too few farms in an area to produce an estimated agricultural  
 379 value, or too few single-family housing units in an area to produce a residential value. To arrive  
 380 at an estimated value for every county in the nation, a chained predictive-mean-matching  
 381 imputation algorithm is used. Additional variables used in the imputation algorithm are from the

382 American Community Survey for the pooled 2013-2017 sample. These variables include the  
383 median home value (log), the population (log), the average structure age (log), the residential  
384 structure type, state fixed effects, and imputation fixed effects representing whether or not the  
385 agricultural or the residential land is in the process of being imputed.

386 The steps described above were implemented using agricultural land in the optimal lot  
387 size model (Model 1) and both the agricultural and residential data separately as *Land Price<sub>j</sub>* in  
388 the plattage model (Model 2) (Table SI4 and Figure SI5). Parcels with easements are included in  
389 Model 1 but dropped from Model 2 because they provide information on the price-acquisition  
390 size relation but do not reflect the kind of land that is the subject of the benefit-cost exercise  
391 carried out in this study. In Model 1, as predicted, the acquisition lot size in the TNC data falls  
392 with the agricultural land price per acre. In Model 2, both the agricultural and residential land  
393 price per acre is predictive of the acquisition land price. The plattage effect is negative, with  
394 parcel sizes in excess of the predicted county-level optimum facing a discount, and parcel sizes  
395 smaller than the optimum priced at a premium. Estimates from Model 2 are used to estimate the  
396 acquisition land price per acre used in this study.

397 We quantified acquisition costs in multiple zones: the 20% AEP (5 year), 5% (20 year),  
398 2% (50 year), 1% (100 year), and (500 year) floodplains, as well as the differential areas between  
399 them (e.g. the 2% zone minus the 5%). Comparing the costs of land acquisition to the potential  
400 damages flooding may cause to future developments will give some indication, in economic  
401 terms, of the benefits of targeted floodplain conservation. If such areas are conserved and  
402 projected developments do not occur, then the calculated damages up to 2050 and 2070 can be  
403 considered ‘mitigated’. The BCR of mitigated damages to acquisition costs will indicate whether  
404 a certain acquisition zone within a certain county is cost-effective ( $BCR > 1$ ) or not ( $BCR < 1$ ).  
405

#### 406 **Data Availability**

407 Publicly available data:

- 408 • USGS National Elevation Dataset: <http://www.ned.usgs.gov>
- 409 • HydroSHEDS: <http://www.hydrosheds.org>
- 410 • USACE National Levee Database: <http://www.nld.usace.army.mil>
- 411 • FEMA National Structure Inventory: [http://data.femadata.com/FIMA/NSI\\_2010](http://data.femadata.com/FIMA/NSI_2010)
- 412 • MRLC National Land Cover Database: <http://www.mrlc.gov/nlcd2011.php>
- 413 • USGS PAD-US: <http://gapanalysis.usgs.gov/padus>
- 414 • Theobald (2014) National Land-Use Dataset:  
415 [http://csp-inc.org/public/NLUD2010\\_20140326.zip](http://csp-inc.org/public/NLUD2010_20140326.zip)
- 416 • EPA ICLUS scenarios: <http://www.epa.gov/iclus>
- 417 • FAO Harmonized World Soil Database: [http://www.fao.org/soils-portal/soil-survey/soil-](http://www.fao.org/soils-portal/soil-survey/soil-maps-and-databases/harmonized-world-soil-database-v12/en)  
418 [maps-and-databases/harmonized-world-soil-database-v12/en](http://www.fao.org/soils-portal/soil-survey/soil-maps-and-databases/harmonized-world-soil-database-v12/en)
- 419 • NOAA Intensity-Duration-Frequency curves: <http://hdsc.nws.noaa.gov/hdsc/pfds>
- 420 • Elvidge et al. (2007) satellite luminosity data: <http://www.ngdc.noaa.gov/eog>
- 421 • USDA Census of Agriculture: [https://www.nass.usda.gov/Quick\\_Stats/index.php](https://www.nass.usda.gov/Quick_Stats/index.php)
- 422 • FHA residential land price data:  
423 <https://www.fhfa.gov/PolicyProgramsResearch/Research/Pages/wp1901.aspx>  
424

425 Data available for non-commercial academic research purposes:

- 426 • Flood hazard data: contacting Christopher Sampson at Fathom Ltd.
- 427 (c.sampson@fathom.global)
- 428 • Hydraulic model, LISFLOOD-FP:
- 429 <http://www.bristol.ac.uk/geography/research/hydrology/models/lisflood/downloads/>
- 430 • Global Runoff Data Center discharge data:
- 431 [http://www.bafg.de/GRDC/EN/01\\_GRDC/12\\_plcy/data\\_policy\\_node.html](http://www.bafg.de/GRDC/EN/01_GRDC/12_plcy/data_policy_node.html)
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556

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563 should not be represented or interpreted as conveying an official FHFA position, policy, analysis,  
564 opinion, or endorsement. Any errors or omissions are the sole responsibility of the authors.

565

566 **Author Contributions**

567 K.A.J, O.W., P.B., J.E.F., T.K., C.S., and A.S. designed the research. O.W., T.K., W.L., J.E.F.  
568 and K.A.J. completed analyses. K.A.J. drafted the manuscript. All authors discussed the results  
569 and edited and commented on the manuscript.

570

571 **Competing Interests**

572 K.A.J., J.E.F, T.K., and W.D.L. have no competing interests. O.W., P.B., C.S., and A.S. have an  
573 interest in or are employed by Fathom, a flood analytics company based in the UK.

574

575 **Correspondence and Materials** requests should be addressed to O.W.



576

Annual Exceedance Probability Flood Zone	Cumulative area of unprotected natural floodplain (km <sup>2</sup> )	Area of additional unprotected natural floodplain (km <sup>2</sup> )	Area of additional unprotected natural floodplain with BCR > 1 (km <sup>2</sup> )	Benefit:cost ratio for additional floodplain area	Cumulative benefit:cost ratio
20% (5 yr)	371,129	371,129	124,559	1.30	1.30
5% (20 yr)	529,915	158,786	102,249	4.33	2.18
2% (50 yr)	617,011	87,096	29,553	1.39	2.07
1% (100 yr)	675,919	58,908	6,750	0.49	1.94
.2% (500 yr)	824,112	148,193	4,841	0.23	1.64

577

578 **Table 1. Total area of unprotected natural floodplain, area where avoided flood damages**  
 579 **exceed acquisition costs, and benefit-cost ratios for acquiring additional unprotected**  
 580 **natural floodplain areas. Areas and benefit-cost ratios calculated for development**  
 581 **projected under SSP2 by 2070 using a 2.75% discount rate.**

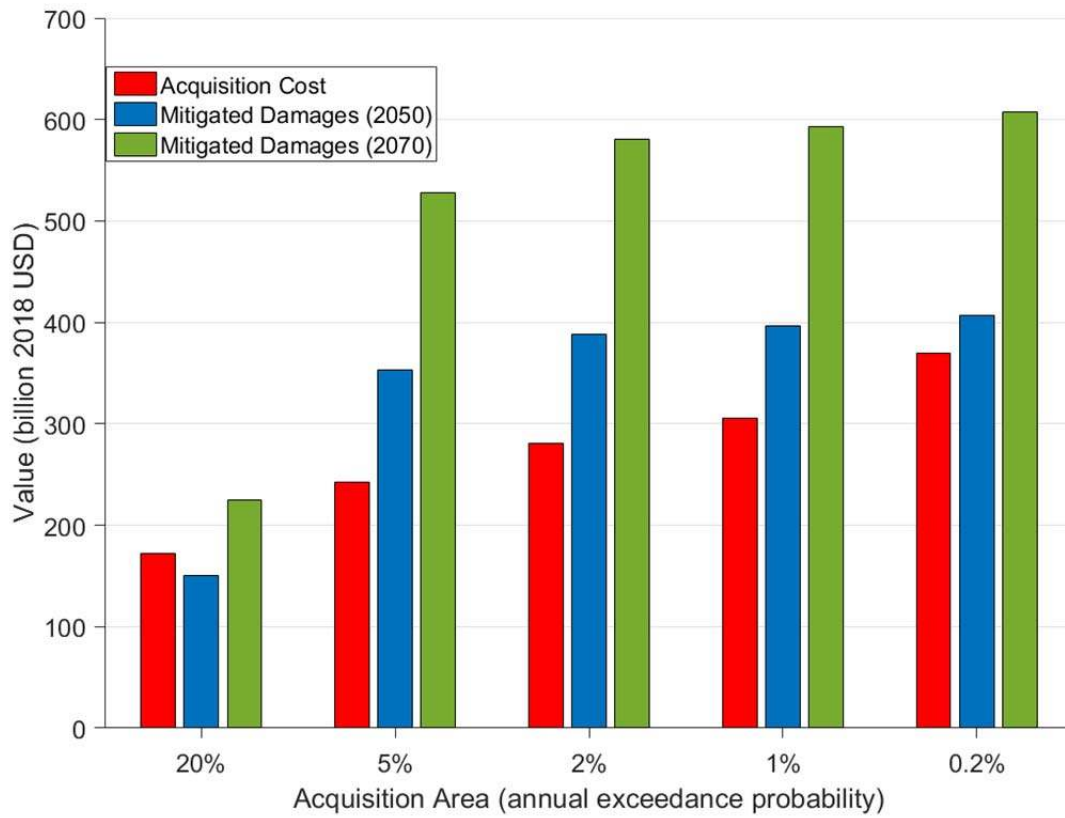
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<b>Annual Exceedance Probability Acquisition Area</b>	<b>2050</b>			<b>2070</b>		
	<b>2.75%</b>	<b>5%</b>	<b>Variable</b>	<b>2.75%</b>	<b>5%</b>	<b>Variable</b>
<b>20% (5 yr)</b>	31%	22%	29%	42%	28%	40%
<b>5% (20 yr)</b>	44%	35%	43%	55%	41%	53%
<b>2% (50 yr)</b>	44%	40%	42%	54%	40%	52%
<b>1% (100 yr)</b>	42%	38%	40%	52%	38%	50%
<b>.2% (500 yr)</b>	38%	34%	36%	48%	34%	46%

583 **Table 2. Percentage of US counties with BCR > 1 by 2050 and by 2070 calculated using**  
584 **three different discount rates.**

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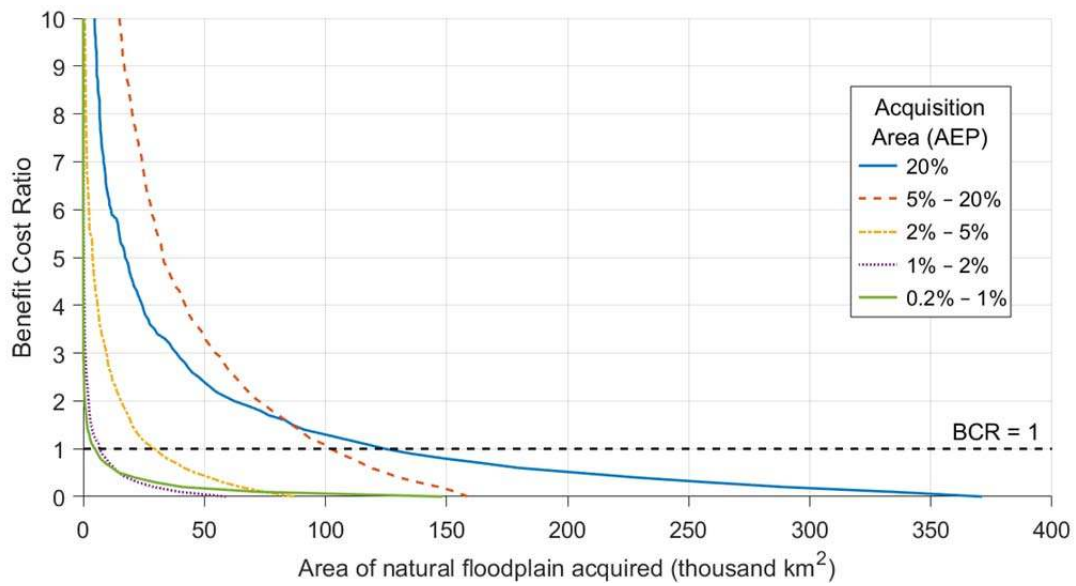
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588 **Figure 1. Costs to acquire unprotected natural floodplain areas for each of five annual**  
 589 **exceedance probability flood zones and the present value of future damages mitigated by**  
 590 **avoiding development in each floodplain.**

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592

593 Figure 2. **The area of each additional return period acquisition zone that exceeds a certain**  
 594 **benefit-cost ratio (BCR).** For instance, the 20% AEP (5 yr) floodplain has 17,328 km<sup>2</sup> with  
 595 **BCR > 5, 38,495 km<sup>2</sup> with BCR > 3 and 124,559 km<sup>2</sup> with BCR > 1.**

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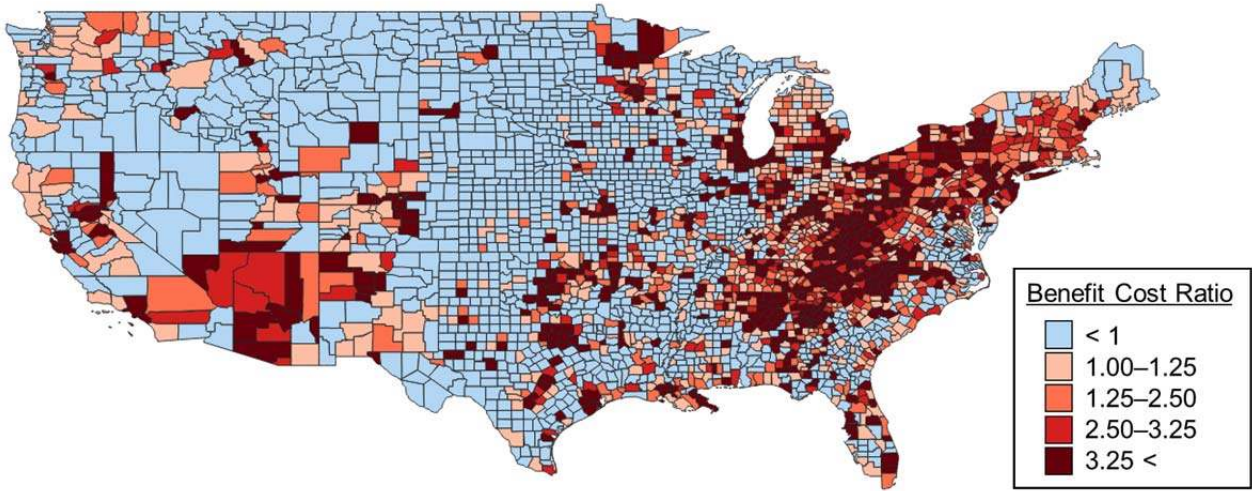
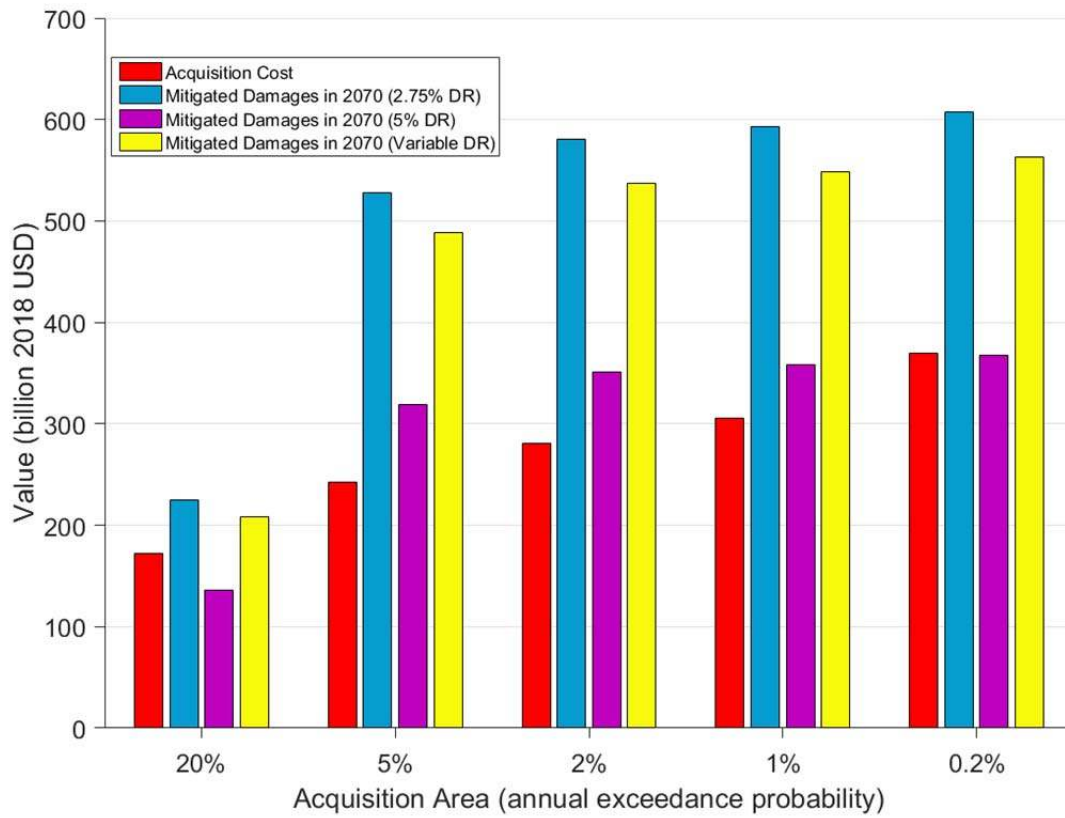
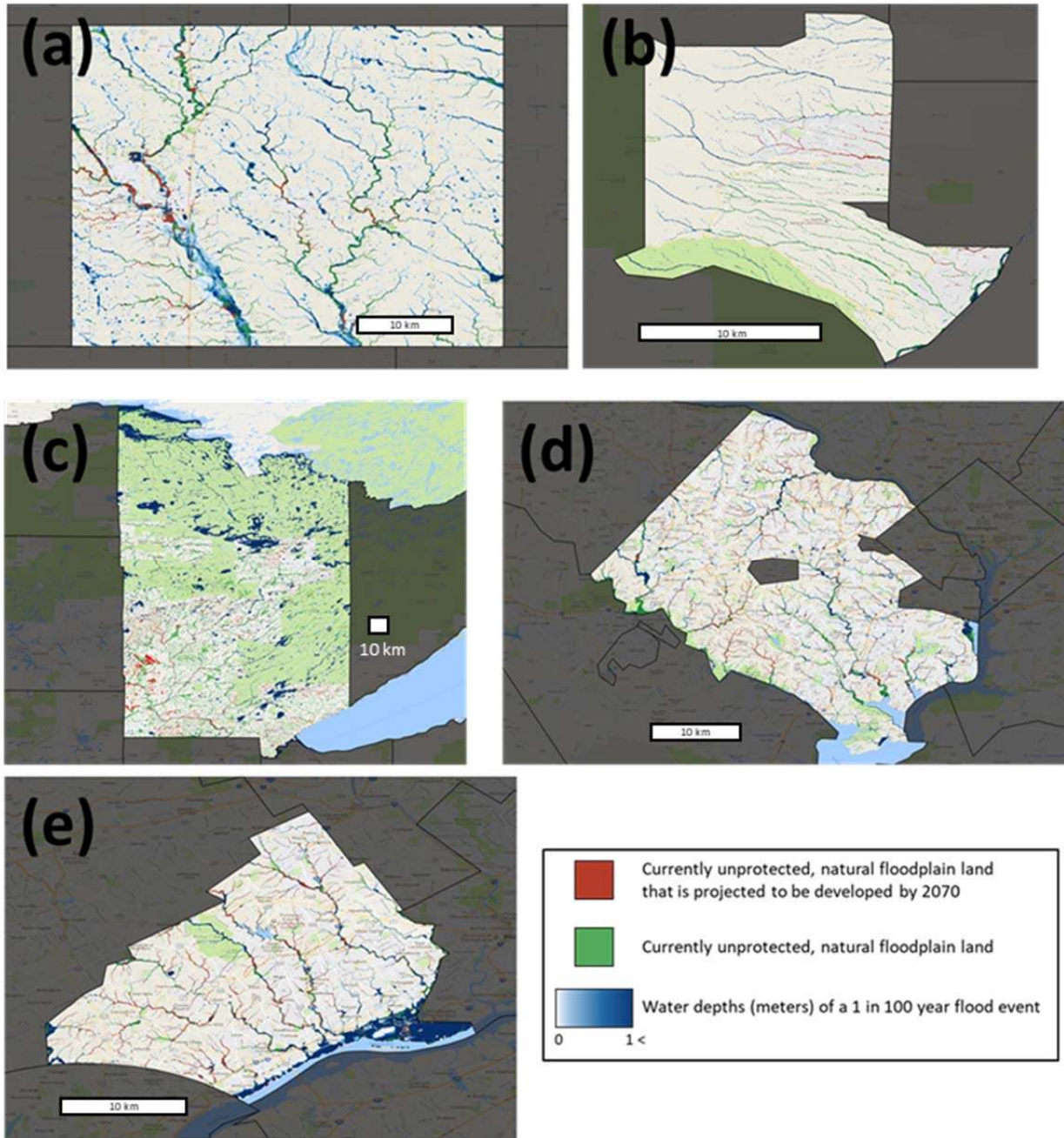


Figure 3. Map of counties and associated benefit-cost ratios for the strategy of acquiring natural lands in 1% AEP (100-yr) floodplain to avoid future projected flood damages up to 2070 using a 2.75% discount rate.



618  
 619 **Figure 4. Costs to acquire unprotected natural floodplain areas for each of five annual**  
 620 **exceedance probability flood zones and the present value of damages mitigated by 2070**  
 621 **calculated using three different discount rates.**  
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**Figure 5. Maps of selected counties showing the 1% AEP floodplain, unprotected natural floodplain land and areas projected to be developed by 2070 within it. (a) Story County, IA: avoided damages = \$820M; acquisition costs = \$61M; BCR = 13.4; (b) Los Alamos County, NM: avoided damages = \$22M; acquisition costs = \$6.5M; BCR = 3.4; (c) St Louis County, MN: avoided damages = \$3.4Bn; acquisition costs = \$362M; BCR = 9.5; (d) Fairfax County, VA: avoided damages = \$1.1Bn; acquisition costs = \$150M; BCR = 7.0; (e) Delaware County, PA: avoided damages = \$403M; acquisition costs = \$45M; BCR = 9.0.**