

Open access • Journal Article • DOI:10.1007/S10887-018-9159-1

## Agricultural productivity and economic development: the contribution of clover to structural transformation in Denmark — Source link 🖸

Torben Dall Schmidt, Peter Sandholt Jensen, Amber Naz

Institutions: University of Southern Denmark

Published on: 01 Dec 2018 - Journal of Economic Growth (Springer US)

Topics: Local economic development, Agricultural productivity, Population and Human capital

Related papers:

- Productivity Growth in Agriculture: An International Perspective
- Technology Adoption, Capital Deepening, and International Productivity Differences
- Economic development and agricultural productivity.
- Human Capital and Agricultural Productivity: The Case of the Philippines
- · Agricultural productivity growth and technology progress in developing countries: case study in China

Share this paper: 👎 🄰 in 🖂



### Agricultural productivity and economic development the contribution of clover to structural transformation in Denmark Dall Schmidt, Torben; Jensen, Peter Sandholt; Naz, Amber

Published in: Journal of Economic Growth

DOI: 10.1007/s10887-018-9159-1

Publication date: 2018

Document version: Accepted manuscript

*Citation for pulished version (APA):* Dall Schmidt, T., Jensen, P. S., & Naz, A. (2018). Agricultural productivity and economic development: the contribution of clover to structural transformation in Denmark. *Journal of Economic Growth, 23*(4), 387–426. https://doi.org/10.1007/s10887-018-9159-1

Go to publication entry in University of Southern Denmark's Research Portal

#### Terms of use

This work is brought to you by the University of Southern Denmark. Unless otherwise specified it has been shared according to the terms for self-archiving. If no other license is stated, these terms apply:

- · You may download this work for personal use only.
- You may not further distribute the material or use it for any profit-making activity or commercial gain
  You may freely distribute the URL identifying this open access version

If you believe that this document breaches copyright please contact us providing details and we will investigate your claim. Please direct all enquiries to puresupport@bib.sdu.dk

### Agricultural Productivity and Economic Development: The Contribution of Clover to Structural Transformation in Denmark<sup>†</sup>

Torben Dall Schmidt Peter Sandholt Jensen Amber Naz

Department of Business and Economics, University of Southern Denmark

Campusvej 55, DK-5230 Odense M, Denmark

#### Abstract

This paper contributes to the debate on the impact of agricultural productivity on long run economic development. It presents evidence that widespread adoption of clover contributed to local economic development based on a panel of 56 Danish market towns. We adopt a differences-in-differences approach augmented by an instrumental variable and find that the adoption of clover accounts for about 8 percent of the growth in market town population from 1672 to 1901. To deal with the potential endogeneity of clover adoption, we exploit variation in soil suitability for alfalfa, another legume that had been widely adopted only after 1901, as an instrumental variable. The analysis suggests that the effect of the adoption of clover on the process of development was mediated by its impact on human capital formation.

Keywords: agricultural productivity, clover, urbanization

JEL Classification: N1, N9, O1, O4, R11

<sup>†</sup>We thank the Editor-in-Chief (Oded Galor), three reviewers, and an Associate Editor for many useful comments and suggestions. We also thank Philipp Ager, Steve Broadberry, Davide Cantoni, Jouke van Dijk, Casper Worm Hansen, Nicolai Kaarsen, Paul Sharp, and Christian Skovsgaard as well as participants in seminars at the University of Groningen, the 2013 ERSA congress, the 2014 "5<sup>th</sup> workshop on growth, history and development" at the University of Southern Denmark, and the 2014 EEA-ESEM Congress in Toulouse, France, for useful comments and suggestions. We thank Christian Skovsgaard for helping with digitizing the clover maps. We also thank Troels Kjærgaard Christensen and Torben Skov Dyg Johansen for help with collecting geoinformation on market towns and folk high schools. We thank Lene Holbæk for editorial assistance. Any remaining errors are ours. Jensen is corresponding author (phone: +45 65504472). E-mail addresses: tds@sam.sdu.dk (Dall Schmidt), psj@sam.sdu.dk (Jensen), ammi3212@gmail.com (Naz).

#### 1. Introduction

Whether and how agricultural productivity influences long run development is an important question in the literature on growth and development (e.g. Schultz, 1953; Lewis, 1954; Rostow, 1960). Theoretically, increased agricultural productivity would stimulate the transition to a modern, industrial economy in the context of a closed economy. Yet, in open economies increased agricultural productivity would reinforce specialization in agriculture and delay the development of a modern economy (Matsuyama, 1992; Galor and Mountford, 2008).

In this paper, we leverage new evidence on this question by considering the introduction of clover to Denmark,<sup>1</sup> a country which has often been referred to as a case of "development through agriculture" (Lampe and Sharp, forthcoming). Our main analysis considers the effect of the introduction of clover on the populations of market towns which relied on the surrounding local market for their food supply and had a monopoly on the local agricultural trade until the introduction of a liberalization in 1857. For these reasons, the market towns and their local markets arguably would have strong similarities with a closed economy at least until they lost their local monopolies. Our analysis also examines the extent to which the effect persists during the late 19th and early 20th centuries and some of the channels through which clover affected the agricultural sector.<sup>2</sup>

Our main analysis finds that the introduction of clover had a positive impact on market town populations at least until 1870, and the estimated effects—although less precise—are similar for later years. Additional analyses show that clover increased the local number of cows, grain yields and human capital. Therefore, as the introduction of clover increased cow herds, it is also likely to have facilitated the later take-off of a modern dairy sector. The modern sector utilized centrifuges and steam power, and arguably played a central role in the Danish economic take-off (Henriksen et al., 2012; Jensen et al., 2018) as emphasized by Danish

<sup>&</sup>lt;sup>1</sup>Clover was introduced in Northern Europe from the 16<sup>th</sup> century until the early 19<sup>th</sup> century as a central part of an agricultural revolution (Kjærgaard, 1995; Overton, 1996). Mokyr (1990) notes that using the term "revolution" is misleading as the introduction of the new agricultural system was not abrupt. Yet, he notes that clover was part of a system known as the new husbandry, whose principles he labels "revolutionary". Clover is also emphasized by Chorley (1981) for northwest Europe and by Allen (2008) for England.

<sup>&</sup>lt;sup>2</sup>This speaks to recent work by Henderson et al. (2018), who find that agglomeration is much more strongly related to measures of agricultural productivity than measures of openness in locations that developed early, as compared to late developers.

economic historians (Lampe and Sharp, forthcoming). Clover may increase agricultural productivity in two principal ways. First, clover serves to increase nitrogen supply in the soil, which increases crop yields (e.g. Kjærgaard, 1995). In fact, the supply of nitrogen governs the yields of crops, such as wheat, barley, and rye, when they have enough water.<sup>3</sup> Second, clover provides excellent animal fodder, which allows for a larger cattle population and an increased production of milk and butter.

Thus, our evidence proposes that increased agricultural productivity was a positive force for long run development in an economy that liberalized and became more open. Our evidence also suggests that indeed the introduction of clover is one of the "success stories of agriculture as the basis for the beginning of the development process" (World Bank, 2007). More broadly, the paper also contributes to the understanding of the degree to which the agricultural revolution that started in the Netherlands and England had an impact on European economic development.

There are two reasons as to why we interpret the results as supporting the notion that clover introduction increased per capita incomes. First, market town populations are strongly related to urbanization rates for years in which data are available. Second, cross-sectional evidence shows that clover played a role for the establishment of cooperative creameries, which constituted the dairy sector. Denmark was likely in a Post-Malthusian Regime for most of the period (Klemp and Møller, 2016), and it experienced increased growth at the end of the 19th century as part of its economic take-off.<sup>4</sup>

For most of the time periods of our analysis (until 1857), the unit of our analysis, the Danish market towns, had local monopolies on the trade in agricultural goods. We think that this might explain in part why we observe local effects, but interestingly we note that the effects persist after the 1857 reform. We further note that Denmark's decisive move towards free trade occurred in 1864 when a tariff reform was passed (see Henriksen et al., 2012). Yet, Hansen (1984) notes that in 1838 tariffs on finished goods were reduced and the so-called Sound Toll was abolished in 1857, meaning that the overall economy was becoming more open.

<sup>&</sup>lt;sup>3</sup>This is often termed the nitrogen hypothesis and clover is said to be a nitrogen-fixing plant because of its ability to increase the nitrogen supply in the soil; see Allen (2008).

<sup>&</sup>lt;sup>4</sup>Growth in per capita income increased from 0.9 percent per year on average from 1820 to 1870 to 1.4 percent per year on average from 1870 to 1901 based on the Maddison data set.

To identify the effect of clover adoption, we exploit the widespread adoption of this crop in Denmark as a historical experiment using a differences-in-differences estimation strategy.<sup>5</sup> The existence of detailed historical data for Denmark provides a unique opportunity to investigate the shock to agricultural productivity as caused by the adoption of clover. Moreover, we exploit plausibly exogenous variation in alfalfa soil suitability in an instrumental variables approach to deal with the fact that clover adoption is likely to be endogenous.

Specifically, we use data from Kjærgaard (1991, 1995) on the areas that had adopted clover in 1805 as a proxy of soil suitability for growing clover.<sup>6</sup> By this year, clover had spread widely in Denmark. Since these data indicate adoption, reverse causality concerns naturally arise, as early adoption may be caused by increased demand from the growing urban populations. To address this, we instrument clover adoption by soil suitability for growing alfalfa—like clover also a legume—which according to the historical narrative had its breakthrough *after* the period studied. Thus, our IV estimates compare areas that adopted clover due to exogenous soil suitability for growing alfalfa with non-adopters before and after widespread adoption. The breakthrough of clover in Denmark has been dated to the early 19<sup>th</sup> century.<sup>7</sup>

The late breakthrough of alfalfa, combined with Kjærgaard's data, allow us to investigate the causal effect of clover on urbanization across Denmark. We show that our results are robust to adding controls for soil suitability and other potential confounders, excluding the capital Copenhagen and other large cities, the size of local markets, and alternative functional forms. Moreover, there are no discernible pre-trends in areas with more suitable soil for growing alfalfa. We also demonstrate that any direct effect of alfalfa suitability should account for more than 60 percent of the observed reduced form using the technique of Conley et al. (2012) to explain the observed effect.

<sup>&</sup>lt;sup>5</sup>Kopsidis and Wolf (2012) produce evidence in line with the view that urbanization drives agricultural productivity, rather than agriculture shaping urbanization. This would imply that we face the problem of reverse causation.

<sup>&</sup>lt;sup>6</sup>The adoption of clover spread gradually from 1775 to 1805, according to Kjærgaard (1991, 1995), where adoption in 1775 was very limited. We also explore this time variation in clover adoption as an alternative estimations strategy.

<sup>&</sup>lt;sup>7</sup>For several places, Kjærgaard (1991, 1995) provides the following years of adoption: Andalusia (before 1270), Brescia (1550), Flanders (1563), France (1583), England (1620), Mainz (1645), Fehmarn (1710), Würzburg (1720), Schleswig-Holstein (1725), Berlin (1735), Moravia (1740). For Sweden, Mats Morell indicated in personal communication that clover had early introductions in Sweden in the early 18<sup>th</sup> century, but that it was only about 100 years later that it had its breakthrough.

Moreover, we supplement our estimations on town panel data with cross-sectional evidence from the 1838 agricultural census, supplemented with data on cooperative creameries and human capital, to obtain evidence on the channels through which clover affected long run development.

Our instrumental variables estimation shows a positive effect of clover on urban populations, whereas OLS estimates are indicative of reverse causality bias. Moreover, the cross-sectional evidence from the first Danish agricultural census in 1838 suggests that clover increased grain yields, the number of cows, the number of cooperative creameries and the number of folk high schools, the latter being our measure of human capital. Using mediating regressions, we find suggestive evidence that human capital accumulation was a mediating factor for the increase in urban populations. We also find that our underlying variation in alfalfa suitability is not related to pea suitability. Therefore, our results cannot be explained by increased use of peas, which themselves fix nitrogen, although much less efficiently than clover. Finally, we also show that our results are unlikely to be driven by general productivity increases on soils historically suitable for cereal production.

The rest of the paper is organized as follows. Section 2 provides a brief literature review of the previous empirical research. Section 3 provides the historical background and discusses the advantages and breakthrough of clover in more detail. Section 4 describes the empirical strategy as well as the data. Section 5 presents the results. Section 6 concludes.<sup>8</sup>

#### 2. Literature review of previous empirical research

#### 2.1 Previous research on the effect of clover

In related research, Allen (2008) carries out simulations that attribute more than 50 percent of the rise in crop yields in England between 1300 and 1800 to nitrogen-fixing legumes such as clover, in what is labeled the nitrogen hypothesis. Yet, he does not evaluate the effect econometrically. <sup>9</sup> Some econometric evidence is offered by Allen (1992), who runs regressions using a data set of 35 Oxfordshire farms and finds little relationship between the share of land used for leguminous crops and yields for wheat and barley. Yet, he does not resolve the endogeneity problem. By contrast, we proceed by testing the effect of clover

<sup>&</sup>lt;sup>8</sup> Appendix A lists the different data sources and Encyclopedia Denmark articles. Appendix B offers supplementary descriptions of data and results for Danish market towns as well as some results based on Prussian counties. These are available online.

<sup>&</sup>lt;sup>9</sup>Chorley (1981) provides a calculation suggesting that legumes were important in expanding the nitrogen supply from 1750 to 1880. Yet, like Allen (2008), he provides no econometric analysis.

using a differences-in-differences approach. This is done by interacting a cross-sectional measure of soil suitability for growing alfalfa (the first difference) with the timing of the widespread adoption of clover, which took place after 1800 (the second difference).

# 2.2 Previous empirical research on the impact of agricultural productivity on long run development

Previous research has investigated the impact of the introduction of the potato (Nunn and Qian, 2011), the introduction of the heavy plow (Andersen et al., 2016), the introduction of maize (Chen and Kung, 2016), the introduction of genetically modified soy beans (Bustos et al., 2016), the Green Revolution (Gollin et al., 2016), agricultural policy in China (Marden, 2016) and changes to agricultural policy (Carillo, 2018). Some of this research focus on developments in the past and other in the present (see also, Ashraf and Galor (2011) for the effect of agricultural productivity on development till 1500).

One advantage of our study compared to that of Nunn and Qian (2011) is that the data that we utilize overcome some of the weaknesses of the well-known Bairoch et al. (1988) data set as used by Nunn and Qian (2011). First, the Bairoch et al. (1988) data consider only 1) towns that reached 5,000 inhabitants at least once before 1800 and 2) towns for which the 5,000 inhabitants criterion could not be ruled out. As pointed out by Mumford (1974), focusing only on cities that grow large is equivalent to looking only at adults as human, and by doing so we will miss out on the variation from smaller places that did not make it once to the 5,000 inhabitants threshold within the period. By focusing on market towns that had similar rights and possibly grew from levels lower than 5,000 inhabitants, we alleviate this problem. Second, the Danish data also have better coverage over time, as Bairoch et al. (1988) only cover data every 100 years from 1000 to 1700 and every 50 years from 1700 to 1850.<sup>10</sup> Third, the Danish data are census data and do not rely on any interpolation. By contrast, Bairoch et al. (1988) interpolated data for non-census years.

Moreover, some confounding factors can be ruled out by focusing on the Danish case. Denmark does (and did) not have coal deposits, and this excludes the possibility that proximity to coal may confound the results.<sup>11</sup> Also, while the potato was introduced in

<sup>&</sup>lt;sup>10</sup> The Danish population data includes observations for the years 1672, 1769, 1787, 1801, 1834, 1840, 1845, 1855, 1860, 1870, 1880, 1890, and 1901.

<sup>&</sup>lt;sup>11</sup>Fernihough and O'Rourke (2014) demonstrate a relation between proximity to coal and city growth after 1750. Their maps indicate that the Danish towns in the Bairoch data set were all located far from coal reserves. We

Denmark in the period studied, which we control for, this was not the case for other new world crops such as maize. <sup>12, 13</sup> Further, focusing on Denmark allows us to control for the effect of concurrent institutional changes, which is difficult in studies that exploit variations in city size across borders.<sup>14</sup> During the period studied Denmark was subject to serfdom from 1733 to 1800, and we control for this by including common time effects. The common time effects arguably also capture other common institutional changes that were taking place in this period.

Like the paper on the heavy plow, we use Danish data, but we observe that Andersen et al. (2016) lack data on urban populations and contemporary agricultural outputs. In this way, their analysis is suggestive of an effect of agricultural productivity on development, but they cannot relate this to the increased grain yields in the historical period (AD 1000 to 1300). Moreover, the introduction of clover likely had effects on the development of a modern dairy sector that used more advanced technology and contributed to long run economic development. The heavy plow is likely to have worked mainly by raising grain yields.

Chen and Kung (2016) show that the introduction of maize increased the population in China, but did not, unlike the potato, have an impact on urbanization rates. We consider a different shock that does not relate to the introduction of new grains but rather impacted both grain yields and the dairy sector. Moreover, we cover a longer period, though we note that their study has urbanization rates.

Carillo (2018) exploits the Battle for Grain policy pursued in the 1920s in Italy to investigate the effect of agricultural productivity on structural change. His data cover from the late 19<sup>th</sup> century to the early 21<sup>st</sup> century. He also considers whether the increases in productivity led to increased human capital. The Battle for Grain policy included a package of higher yielding wheat, agricultural education and subsidies for purchasing e.g. tractors. As for many

note below that deposits of brown coal were mined on the island of Bornholm. Since we cannot obtain data on this, we opt to leave out this remote island for this and other reasons.

<sup>&</sup>lt;sup>12</sup>Cook (2014) argues that countries with higher shares of lactase-persistent population (i.e., the share of the population that can digest milk) benefit more from potatoes. In the Danish case, lactase persistence is almost 100 percent, suggesting that the benefits of potatoes can be enjoyed in full.

<sup>&</sup>lt;sup>13</sup>Many sources argue that maize could not be grown for human food in Denmark due to the growing season being too short (Madsen-Mygdal, 1912; Encyclopedia Denmark). The same source discusses some experiments with using maize as a fodder crop, but this use was recent and not widespread around 1912 when Madsen-Mygdal published his handbook. According to FAO soil suitability measures, sweet potatoes cannot be grown successfully in Denmark although this crop reached Europe very early (Nunn and Qian, 2011).

<sup>&</sup>lt;sup>14</sup>Nunn and Qian (2011) also consider the effect of potato introduction on the heights of French soldiers, and in this setup they control for country-specific institutions as well as changes to these. We note, however, that the outcome of these regressions is height and not urban population.

other shocks exploited in the literature, this intervention is mainly related to grain production, and not to a modern dairy sector as was the case for clover.

Some modern studies are close to ours. Bustos et al. (2016) investigate the impact of genetically modified soy beans using data from Brazil. Gollin et al. (2016) show that the adoption of high yielding varieties during the "Green Revolution" increased GDP per capita. Marden (2016) presents evidence from the reform-era in China suggesting that agricultural productivity drove the non-agricultural sector. While these studies certainly have merit, all of them study shorter period than the current study.

#### 3. Historical background

#### 3.1 Advantages of clover

One advantage of introducing clover as a crop is that it serves to increase nitrogen supply in the soil. According to Cooke (1967:p.3), nitrogen is in a class of its own, for in most agriculture its supply governs the yields of crops that have enough water. For the historical period under consideration, Kjærgaard (1995:p.4) concludes that the main way to increase the supply of nitrogen was to increase the cultivation of leguminous crops. In northern Europe, this was done mainly by introducing clover, which is considerably better at fixing nitrogen than many other crops, such as peas, which were already grown. Kjærgaard (1991:p.111) shows that clover adds about three times as much nitrogen as, for example, peas. Allen (2008:p.186) notes that experimental data posit a proportional relationship between crop yields and nitrogen input.

A second advantage is that clover served as fodder for cattle, whereby milk and butter production could be increased. Moreover, as pointed out by Mokyr (2009:p.180), better-fed animals produce more fertilizer. He also points out that the empirical relationship between clover and soil fertility was known at the time. This is corroborated by Marshall (1929:p.46) who notes that the relationship was known by 18<sup>th</sup> century writers, such as Stephen Switzer and Robert Maxwell, who posited that clover draws nitrogen from the air and "gives it to the land."

Finally, we note that alfalfa has similar advantages but as will be described in Section 4, it did not have its breakthrough in Denmark in the period studied. We return to evaluating

whether and how clover affected specific measures of agricultural productivity in Section 5.5.<sup>15</sup>

#### 3.2 The breakthrough of clover

According to Falbe-Hansen (1887:p.136), it was not until the 1820s and 1830s that clover was introduced on many farms in Denmark. Kjærgaard (1991, 1995) provides a short historiography of clover in Denmark. Importantly, he provides maps of its geographic diffusion in 1775, 1785, 1795, and 1805. It should also be noted that Kjærgaard's maps only indicate clover adoption and not the intensity. Clover seems to have been grown in a single town in 1732, but Kjærgaard (1995:p.6) stresses that it was still regarded as a new crop and was only grown experimentally. His maps suggest that only few places had adopted clover by 1775 (see panel A of Figure 1) and it was not until 1805 that it had spread to a significant proportion of the country (see panel B of Figure 1). The map for 1805 shows limited diffusion in the western part of the country, whereas adoption in the eastern part was much more widespread. These data indicate a breakthrough around 1805, yet we note that given the data availability for urban populations, we cannot distinguish 1805 from the 1830s since the population census years were 1801 and 1834, see Section 4.1 below.

We finally note that clover would often be introduced on Danish fields that used a crop rotation system known as *Koppelwirtschaft* invented in Holstein (Bjørn, 1988:pp.35-37). This system required that the cultivated area was divided into at least seven fields. With, for example, 11 fields, the fields would be used in the following way: 1. fallow, 2. wheat or rye, 3. barley, 4. rye, 5. barley, 6. oats with clover, 7. clover for hay, 8. clover for hay and grazing, and 9.-11. grazing. As shown by the example, the principal advantages of clover could be exploited. First, crops were planted along with clover to increase nitrogen in the soil. Second, clover was used as grazing for cattle. The eleven-field system might not be feasible on smaller farms, and in this case Bjørn (pp. 38-39) notes that five fields were used with grains being planted along with clover.

<sup>&</sup>lt;sup>15</sup>Kjærgaard (1995) argues that the prediction made by the founder of the Danish Agricultural Society, P.E. Lüders, that clover introduction would transform Denmark into a "new Canaan of milk and honey" should be understood literally. Clover contributed both to increased milk production and increased the biological niche for the honeybee. We report on a test of this argument in Section 5.5.



Notes: Each town is shown by a dot. Green areas indicate clover adoption. Source: Kjærgaard (1991, 1995).

#### 3.3 Historical narrative for England.

Kerridge (1967:pp.280-88) describes some of the diffusion of clover in England from 1650 onwards, but does not provide evidence of how important it was. As in the case of Denmark, alfalfa does not seem to have been important initially (p.288). Overton (1996, p.110) observes that clover accounted for about 3 percent of the arable acreage at the beginning of the 18<sup>th</sup> century and had increased to 30 percent around 1830. He also cites 17<sup>th</sup> century writers, who had observed that "after the three or four first years of clovering, it will so frame the earth, that it will be very fit to corn again", which he interprets to mean that cereals following clover will have higher yields. Overton (p.117) also states that the Norfolk four-course system could have been responsible for unprecedented changes in both crop and livestock productivity and output.<sup>16</sup> While nitrogen fixation increased yields, farmers were more interested in the fodder provided for livestock (p.121).

Thus, the account of Overton (1996) suggests that both channels mentioned in the introduction were present. In a similar spirit to Chorley (1981), Allen (2008) investigates the impact on grain yields and shows that the effects would be very slow when legumes, such as beans and peas, were introduced in the crop rotation. With the Norfolk system, the effects are larger because of the nitrogen fixing property of clover, but since it included turnips, this would tend to reduce its positive effects on grain yields. The full effects also take a long time to materialize fully, but Allen's simulation suggests that there would be effects after 30-50 years.

#### 3.4 Early historical clover experiments

While the chemistry of nitrogen fixation was not fully understood in the 19<sup>th</sup> century, there was a lively debate about its importance. As noted by Kjærgaard (1995), Justus Liebig long insisted that nitrogen was not of importance.<sup>17</sup> The importance of nitrogen was maintained by

<sup>&</sup>lt;sup>16</sup>In England, some places adopted a four-course (or Norfolk) rotation which included: 1. wheat, 2. turnips, 3. barley or oats, and 4. clover. In both koppelwirtschaft and the four course rotation system, clover played an important role (Birnie, 1962:p.14). Turnips were not included in Koppelwirtschaft and are only included in official agricultural statistics from the 1870s in Denmark together with other fodder plants. Moreover, turnips do not fix nitrogen from the air, whereas clover does (Allen, 2008:p.197). Thus, it is likely that good turnip yields depend on growing clover, but not the other way around.

<sup>&</sup>lt;sup>17</sup>Liebig himself developed fertilizers and according to Encyclopedia Britannica, he began to develop "chemical manures" in 1845 to provide minerals more efficiently. Moreover, his fertilizers were shown to be inefficient and uneconomic" (<u>https://www.britannica.com/biography/Justus-Freiherr-von-Liebig</u>). Also, Brock (2002: p.173) labels the fertilizers developed by Liebig a fiasco. Christensen (1996:pp.589-590) describes the first

British soil chemists, Lawes and Gilbert, and they were shown to be right. Historical and modern farming experiments strongly suggest the existence of nitrogen fixation with effects showing up over varying time periods, though the full effect takes longer to materialize as shown in the work by Allen (2008).

The Rothamsted experiments conducted on a farm in England in the historical period suggests that clover in the rotation increases the yields of wheat relatively quickly, as data were reported for 8-year periods (Hall, 1905:chapter 10). This suggests that nitrogen fixation also happens over short time periods. Moreover, in the 1830s, Boussingault provided experimental evidence that legumes contributed nitrogen to the soil (Aulie, 1970). Boussingault made experiments on fields in 1838 and found that the soil on which he planted clover had an increase in nitrogen, whereas the part on which he planted wheat there was none. All the studies suggest that the effects could very well materialize within 30-50 years.

#### 4. Data and empirical strategy

#### 4.1 Data

Our data include a measure of development, a measure of clover adoption, a measure of alfalfa soil suitability as well as other measures used in the analysis. We will discuss each in turn.

#### Outcome and variables of interest

Our measure of development is market town population, which is a measure of urbanization. There are several reasons as to why higher agricultural productivity could affect town development.<sup>18</sup> First, it is arguably the case that only societies with a certain level of agricultural productivity can sustain urban centers (Acemoglu et al., 2005).<sup>19</sup> Thus, the evolution of urban populations is one of the best proxies for economic development historically (Acemoglu et al., 2005; Cantoni, 2015).

<sup>18</sup>Our paper is most directly related to papers studying the impact of agricultural productivity on levels of development, but we note that recent literature has linked caloric yields to time preference (Galor and Özak, 2016) and the observability of agricultural output to state capacity (Hunning and Wahl, 2017).

experiments using Liebig's fertilizer in 1846-47. The experiments took place in Liverpool and focused on four types of grain, potatoes, turnips, grasses, legumes, tobacco and flax. Christensen describes the experiments as a "miserable failure". Either there were no effects or the effects came at too high costs.

<sup>&</sup>lt;sup>19</sup>See also Glaeser (2014:p.1154), who argues that "historically, urban growth required enough development to grow and transport significant agricultural surpluses."

Second, higher agricultural productivity may spur rural-urban migration if it serves to lower the demand for labor in the agricultural sector as stressed by Nunn and Qian (2011).

Third, Gollin et al. (2007) emphasize that agricultural productivity needs to reach some critical level before resources can be moved into industry, which historically would often be in towns.

Fourth, in case Malthusian effects are present, larger populations would affect the degree of specialization, which could increase urban populations. In line with a Malthusian model, Ashraf and Galor (2011) demonstrate that higher productivity leads to higher population densities at the national level. While this result could be in line with models of worker migration, the authors show evidence suggesting that this is not the case. In our setting, we also use a productivity shock to estimate the impact on populations, though these are urban populations. One interpretation is that with larger populations overall, this could call for more division of labor and an increase in urban occupations along Smithian lines (Galor, 2011).<sup>20</sup> Yet, given that some of the small towns also had agricultural production, part of the response could be Malthusian. Nevertheless, as the towns were far from self-sufficient, this seems less likely.<sup>21</sup>

Evidence by Klemp and Møller (2016) suggests that Denmark was in the Post-Malthusian regime in the period 1824-1890, which strongly overlaps with our period. This regime is characterized by the presence of the Malthusian positive link between income and population, but income is not stagnating as in the Malthusian regime (Galor and Weil, 2000). Moreover, Denmark also had its economic take-off in this period as mentioned in the introduction. We also find similar results when we use only the largest towns and cities in the data set. Focusing on market towns and their local markets we cannot compute urbanization ratios since the level of analysis is the town. Even so, when we use data for the whole country using the subnational unit known as *herred* (plural: herreder), evidence from the Danish census for different years shows that the share of the urban population is positively and significantly

<sup>&</sup>lt;sup>20</sup>The fact that clover was introduced along with field systems that reduced the fallow, this could have increased demand for agricultural workers who would then get higher wages, which could raise fertility and in this way increase population.

<sup>&</sup>lt;sup>21</sup>For example, Elkjær (2001) stresses that Danish market town dwellers were simultaneously craftsmen, merchants, and farmers, as they grew crops on the fields outside their town. She also documents that three of the market towns in Jutland in the western part of Denmark all had clover and potato production at the time of the first agricultural census of 1838. Yet, they were far from self-sufficient. For the 18<sup>th</sup> century, Mikkelsen (1993) demonstrates substantial production in the vicinity of market towns on Zealand in the eastern part of Denmark, but at this point in time neither potato nor clover production is reported.

correlated with market town population. The correlation coefficient between the share of market town dwellers and log market town populations is 0.78 and significant at the one percent level in 1834. In line with the arguments stated above, Jedwab and Vollrath (2015) show that urbanization and GDP per capita have been positively correlated in the cross-section across time periods. Still, they also consider cases in which urbanization can occur without economic growth. We consider an agricultural revolution, which is one of the cases in which urbanization is believed to be positively associated with economic development (Jedwab and Vollrath, 2015;p.14).

**Market town populations:** The census data for market town populations were compiled by "den digitale byport" (the digital town gate).<sup>22</sup> The market towns had local monopolies on carrying out trade, craftsmanship, and other business activities until the Trade Act of 1857 (Christensen and Mikkelsen, 2006; Degn, 1987). This had been the case since the Market Town Act of 1422, which meant that trade was transferred to market places and fairs, and thus peasants were prohibited from selling or buying goods in the countryside. When these privileges were lost in 1857, it was arguably a common shock to all market towns, and we therefore do not believe that it poses a threat to identification. Yet, effects might be weakened, as the local effects may depend on the privileges of the market towns.

We use a balanced panel of 56 market towns from 1672 to 1901, which allows us to have the longest possible pre-period prior to adoption.<sup>23</sup> Moreover, we use data on the Kingdom of Denmark to keep focus on an area with homogeneous institutions. The areas of present-day Denmark near the German land border were part of duchies that were under the rule of the Danish king but had their own institutions. Further, these areas were no longer under Danish rule after the Danish-Prussian war of 1864.<sup>24</sup> The population data are available at irregular time periods. The first complete data for market town populations are from 1672 as originally compiled by Degn (1987). The next data are for 1769 and are taken from the first

<sup>&</sup>lt;sup>22</sup>"Den digitale byport" is hosted by the University of Aarhus. The website serves as an information and data resource for researchers working on Danish town development; see <a href="http://dendigitalebyport.byhistorie.dk/privilegier/">http://dendigitalebyport.byhistorie.dk/privilegier/</a>.

<sup>&</sup>lt;sup>23</sup>The focus on a balanced panel, however, comes at the cost of losing observations from the island of Bornholm. Even so, leaving out the market towns of Bornholm also grants us some benefits. First, Bornholm is a small, remote island, and we do not wish results to be dependent on special remote island dynamics. Second, Bornholm never had serfdom as did the rest of the country. Finally, Bornholm has deposits of brown coal, which was mined during the period studied (Encyclopedia Denmark), and we have no data that allow us to control for this.

<sup>&</sup>lt;sup>24</sup>This area is known collectively as Southern Jutland ("Sønderjylland") or North Schleswig ("Nordslesvig").

countrywide census. Census data are further available for the following years: 1787, 1801, 1834, 1840, 1845, 1855, 1860, 1870, 1880, 1890, and 1901. We use all these years in our estimations. Table A1 in Appendix B gives the population for the 56 towns in 1672 and in 1901. As shown, all the market towns had reached at least 500 inhabitants in 1901, and only two towns had populations below 1,000 inhabitants. This also means that some market towns had their populations doubled many times in the period studied.

Figure 2 shows the change in the average town population among the 56 towns. There is a positive change in the average population throughout the period, but the most outspoken increases seem to take place after 1845.



Figure 2: Average market town population based on 56 market towns, 1672-1901

Source: "Den digitale byport", http://dendigitalebyport.byhistorie.dk/privilegier/.

To construct our measures of clover adoption and alfalfa suitability, we use the fact that the market towns had local markets. The local markets varied historically from 1 (approximately 7.5 kilometers) to 4 Danish miles. In many cases, the radius of local markets was 2 miles.<sup>25</sup> Thus, we calculate the share of soil adopting clover or suitable for alfalfa in a circle (buffer) with a 15 kilometer radius as a benchmark. The share is calculated from the land mass within this 15 kilometer circle around each town center. This is what we use to construct, for example, our *clover* measure in equations (1) and (2) of Section 4.2. We examine the robustness of this choice in the empirical analysis by choosing different radiuses and

<sup>&</sup>lt;sup>25</sup>The market town descriptions in "den digitale byport" question whether this could be enforced.

construct measures for buffers with a radius of 5, 10 and 20 kilometers to check for the sensitivity of the distance from a market town.

Clover adoption, 1805: We use Kjærgaard's map shown in panel B of Figure 1 for the geographic distribution of clover adoption in 1805 which was collected on the basis of all "18<sup>th</sup> century manor archives and a number of other sources" (Kjærgaard, 1995:p.6).<sup>26</sup> Kjærgaard constructed maps of clover adoption by parish, which is the smallest geographic unit for Denmark. The extraordinary level of detail of Kjærgaard's map allows us to make very local estimates of how much of the area around a market town grew clover. In practice, we calculate our clover measure from a digitized version of Kjærgaard's map using the buffers described above. We measure the extent of clover adoption by using data on the areas that had adopted this crop by 1805. The underlying parish data are made into a raster file making it possible to calculate the share of land with clover adoption within the 15 kilometer buffer with the market town as the center. According to Figure 1, clover had not been adopted in many areas prior to 1805. The 1805 distribution is probably close to an "equilibrium distribution", and will include many areas with good suitability for growing clover. Even so, it is likely to be endogenous in our differences-in-differences setup, and we therefore implement an instrumental variables strategy based on soil suitability for growing alfalfa, as will be explained next. We also estimate a model using Kjærgaard's data for four available periods between 1775 and 1805 to include information on time varying clover adoption. The adoption measure exclusively indicates the extensive margin of clover adoption, but Kjærgaard (1995) notes that clover accounted for 30-50 percent in the crop rotation on the island of Funen, which has the most clover grown according to his maps. We mentioned above that historical examples of crop rotation also support that clover was in use.

<sup>&</sup>lt;sup>26</sup>For a more detailed description of the methodological considerations of establishing the maps of clover adoption in Denmark, see Kjærgaard (1991).



#### Figure 3: Clover adoption in Denmark in 1805 and market town size in 1672

Notes: Green areas had adopted clover by 1805. Red circles indicate the size of market towns in 1672. Blue circles show 15 kilometer buffers around each of the 56 market towns.

Source: Kjærgaard (1991, 1995).

Figure 3 combines market town population in 1672 with the share of clover adoption in 1805. Interpreting the 1805 clover adoption as an "equilibrium distribution", we see no sign that this reflects effects of pre-trends in the sense of more clover intensive areas having larger market towns initially in the sample period. In Figure A1 in Appendix B, we impose the growth rates of town populations for the period 1834-1901 on a similar map to provide an initial impression of the spatial distribution of development.

**Alfalfa suitable soil:** We use a raster file from the Food and Agriculture Organization (FAO). Clover and alfalfa both belong to the same family of legumes, and according to the growing instructions made by Danish supplier "Hunsballe", both clover and alfalfa grow better on clay and clayey soils. <sup>27</sup> This suggests that suitability for growing alfalfa also captures suitability for growing clover. The best soils for growing alfalfa have medium

<sup>&</sup>lt;sup>27</sup>Hunsballe is a supplier of clover seeds to the Danish agricultural sector dating back to 1921.

suitability, and we use soils with at least medium suitability to construct our measure of alfalfa suitability.

The alfalfa measure is based on the share of land with at least medium suitability for alfalfa within a buffer of some radius from each market town of similar size as the one applied to the clover measure. These soils are indicated in green in Figure 4 (see Figures A2-A4 for alternative maps).

The suitability measure is constructed according to the following procedure as summarized by Nunn and Qian (2011, pp. 609-10), which holds for any crop. In a first step, for each cell FAO identified the days of the year when the moisture and thermal requirements of the crop are met. Using this information, FAO determined the exact starting and ending dates of the length of the growing period for each grid cell. This allows FAO to determine whether the cell is suitable for growing the crop. In a second step, constraint-free crop yields were determined, and the yield in each grid-cell was measured as a percentage of this benchmark. Finally, additional constraints that exist in each cell were identified. In the end, the procedure determines the percentage of maximum obtainable yield of each of the cells. This leads to a classification. Cells with attainable yields of 80 percent or above the maximum potential yield are classified as "Very Suitable". Cells that attain 60-80 percent of maximum yields are classified as "Suitable", "Medium Suitable": 40-60 percent, "Marginally Suitable": 20-40 percent. We use the data under the assumption of rain fed agriculture and low input level. The spatial resolution of the underlying raster file is 0.5 x 0.5 degrees.

Given that alfalfa and clover require similar soils, it is plausible that soils with medium or better suitability for growing alfalfa are the more suitable for growing clover. This is backed up by three pieces of evidence. First, we find a strong relationship when we use instrumental variables estimation in the differences-in-differences setup reported in Section 5. Second, when we correlate the share around a town or in a *herred* that grew clover in 1805 with the share of medium suitable soil for growing alfalfa, we find strong and significant correlations. The simple correlation coefficients are 0.53 and 0.44 for the town panel and the herred crosssection respectively. Comparing the maps does reveal that there are areas adopting clover without much alfalfa suitable soil, yet we are ultimately exploiting conditional relationships, and to illustrate those, we show partial plots for the first stage regressions in Figure A5 for both the town panel and the cross-sectional herred data. While the relationships are not

perfect, they are positive and strongly significant. We also note that we can use different buffer zones, and still obtain similar results. Finally, we point to evidence from the 1886 agricultural census of Prussia, which shared a border with the Kingdom of Denmark, available from the Prussian Economic History Database (Becker et al., 2014). Prussian farmers grew alfalfa perhaps due to better climatic conditions, and in fact yields for clover and alfalfa are strongly correlated; see Table A2 and Figures A6 and A7 in Appendix B. Therefore, the relevance criterion for our proposed instrument is plausibly satisfied.<sup>28</sup>



Figure 4: Soil suitability for growing alfalfa

Notes: Each town is shown by a dot. Green area indicates medium or better suitability for alfalfa. Source: FAO raster data on soil suitability for alfalfa.

Alfalfa may have been grown in small amounts over the period considered, but as stressed by Kjærgaard (1995) clover was the legume par excellence in Denmark. Kjærgaard (1991: p.71) notes that alfalfa was not widely adopted for climatic reasons. As mentioned in footnote 28, alfalfa may have been less productive in coastal climates and for this reason, clover might have been preferred by Danish farmers.

<sup>&</sup>lt;sup>28</sup>In line with this, Madsen-Mygdal (1912) emphasizes that countries with a continental climate, rather than a coastal climate, may obtain higher yields of alfalfa. Moreover, none of the present-day Danish towns of Aabenraa, Sønderborg, Tønder, or Haderslev—which in 1886 were part of Germany—grew any alfalfa, though they did grow clover. Data on alfalfa are also absent from the agricultural censuses for Denmark for the 19<sup>th</sup> century.

Brøndegaard (1978-80) also stresses the importance of clover and that alfalfa was not widely adopted in the 19<sup>th</sup> century. We compared the articles on the two crops in his encyclopedia "Folk and Flora." There it is stated that in 1805, the introduction of clover had led to improved productivity and was the foremost improvement to agriculture at the time. Moreover, it is observed in line with the empirical evidence that clover is thriving on clayey soils. It is said not to deplete the soil and wheat yields improve after the use of clover. Furthermore, red clover is recognized as a valuable fodder crop (p. 217). The same text mentions examples of attempts with the use of alfalfa as a fodder crop, but it did not have its breakthrough until after 1900, and it is speculated that alfalfa did not fit well into the crop rotation of the time. This is also corroborated by handbooks on agriculture edited by Madsen-Mygdal (1912, 1938). Madsen-Mygdal (1912: p.452) explains that Danish farmers had made many unsuccessful attempts at growing alfalfa, and therefore they viewed the crop as too uncertain. He concludes that many farmers believed that alfalfa was unlikely to ever gain importance for this reason. In the 1938 version of the same handbook, he reiterates that many farmers held the view that alfalfa was too uncertain under Danish conditions (Madsen-Mygdal, 1938). This suggests that since alfalfa was not widely adopted in the period studied, the suitability for growing alfalfa did not affect market town populations directly through alfalfa adoption.<sup>29</sup> If the main channel through which alfalfa suitability could have direct effects is actual adoption, local alfalfa soil suitability plausibly satisfies the exclusion restriction.

#### 4.2 Empirical strategy

We approach our investigation by estimating models that build on the logic of differences-indifferences estimation. We also investigate the cross-sectional effects of clover on measures of agricultural productivity and human capital so as to provide evidence on channels through which clover affects town population, but we postpone the discussion of this to Section 5.5.

As mentioned, we rely on differences-in-differences estimation. In practice, we construct interactions between clover adoption or alfalfa suitability varying within the cross-section of towns with a time dummy which is one after the breakthrough of clover as of 1834. We estimate a differences-in-differences model for urban populations using the interaction of

<sup>&</sup>lt;sup>29</sup>Madsen-Mygdal (1912) speculates that alfalfa could be grown with success in some areas of Denmark as also indicated by Figure 4. His discussion suggests that this is due to the climate, but he explains that the likely reason why growing alfalfa had failed was likely that farmers had not respected the requirements for growing alfalfa. He also mentions that some of these requirements had only recently become known.

clover adoption with a dummy equal to one from 1834 onwards as the right-hand-side variable. We begin by estimating the following specification for the natural logarithm of the populations (ln pop) of town i at time t:

$$\ln \operatorname{pop}_{it} = \beta^{clover} \ln \left(1 + clover_{i,1805}\right) I_t^{post} + \sum_R \lambda_R I_i^R + \sum_{j=1769}^{1901} p_j I_t^j + x' \gamma + \varepsilon_{it}$$
(1),

where  $\beta^{clover}$  is the parameter of interest that measures whether there are effects of the breakthrough of clover adoption.  $I_t^{post}$  is equal to one from 1834 and zero otherwise. Based on the historical narrative, we assume that the widespread adoption happened after 1801 and the first population census after this year was made in 1834.  $I_t^j$  represents time dummies and  $I_i^R$  represents market town dummies (i.e., time and town fixed effects).  $clover_{i,1805}$  is the share of land on which clover was grown in 1805 around each market town (i.e. land adopting clover as reflected in panel B of Figure 1 out of total land mass in some radius from the center of the market town).<sup>30</sup> x is a vector of control variables to be discussed below and  $\gamma$  the associated coefficients. Summary statistics for all variables are given in Table A3.

The potential bias of the differences-in-differences estimator can best be understood by considering the simple two period version (Wooldridge, 2002). For our case, this is  $(urban_{t+1}^{clover} - urban_t^{clover}) - (urban_{t+1}^{no clover} - urban_t^{no clover})$  where the superscript clover indicates clover adoption in 1805. It is, for example, possible that places that had adopted clover by 1805, had large urban populations prior to 1805 and that clover mainly helped to sustain the larger urban populations. This would tend to introduce a negative bias from such pre-trends as the first term would be small. Alternatively, if there is a positive differential trend in the urban population in clover adopting towns, we would obtain a positive bias. We accordingly estimate versions of the models where we instrument  $clover_{i,1805}$  by  $alfalfa_i$  which similarly denote the share of soil suitable land around the market town for growing another legume, namely alfalfa. As we noted above, obtaining better alfalfa and clover yields requires similar soil conditions thereby arguably fulfilling the relevance criterion for an instrument.

The alfalfa suitability measure is plausibly exogenous since the historical record shows that alfalfa had its breakthrough in Denmark long after the period studied, for which reason we

<sup>&</sup>lt;sup>30</sup>We use a radius of 15 kilometers from the center of the market town as the benchmark and calculate the share of land adopting clover within this circle/buffer. However, we consider the sensitivity of changes to the radius of the buffer as discussed in Section 3.1.

use it as an instrument for  $clover_{i,1805}$ . To be more precise, we instrument  $ln(1 + clover_{i,1805}) I_t^{post}$  by  $ln(1 + alfalfa_i) I_t^{post}$ . Alfalfa suitability is also required to have no direct effects on urban populations to fulfill the exclusion restriction. This could fail if, for example, alfalfa was widely adopted in the surrounding areas of market towns. Yet, as we have explained alfalfa was not widely adopted in the period making this unlikely. Moreover, we control for the soil suitability for other crops, such as potatoes and barley, and other potential confounders in some specification so as to add credibility to the exclusion restriction.

We also estimate flexible specifications for the reduced form for alfalfa suitability (and clover adoption) which allows for separate coefficients for different points of time (t):

$$\ln pop_{it} = \sum_{j=1769}^{1901} \beta_j^{clover} ln(1 + alfalfa_i) I_t^j + \sum_R \lambda_R I_i^R + \sum_{j=1769}^{1901} p_j I_t^j + x' \gamma + \varepsilon_{it}$$
(2),

This model allows us to evaluate when this plausibly exogenous soil suitability as an indicator of the effect of clover began having an effect on urban populations. In other words, this allows for a test of whether our assumption about the breakthrough of clover after 1801, based on the historical narrative, is plausible.

We include town and period fixed effects to avoid confounding the effects of our variables of interest with town-specific and time-specific common factors.<sup>31</sup> Town fixed effects will capture spatial heterogeneity in terms of direct fixed time-invariant effects of, for instance, soil quality and location. In contrast, our focus is on time-varying effects that arise due to the interaction between soil quality and the breakthrough of clover in a differences-in-differences setup.

We include time fixed effects as we are interested in the differential impact of clover on development such that any effect we estimate is relative to a common shock and aggregate changes. Controlling for common shocks is also important since the period studied was a time of institutional changes at the country level. For example, 18<sup>th</sup> century Denmark had serfdom, which tied rural workers to the countryside, and this may have hampered town

<sup>&</sup>lt;sup>31</sup>Most of the market towns have easy access to the sea. In fact, 50 out of 56 towns have direct access to the sea or rivers. In general, variation in distance to sea or rivers is limited for the Danish market towns, and we therefore do not control for a time-varying effect of this. Yet, we note that the town fixed effects capture direct access to the sea, and any direct effect thereof. Still, we control for openings of ports in some specifications, and this does not change the results.

development (e.g., Christensen, 1945). Serfdom was a common shock to the whole country, and it is accordingly important to control for it.

We also control for potato suitability using data from the FAO as the potato was adopted in the same period as clover (Falbe-Hansen, 1887). Most soils of Denmark have at least a medium suitability for growing potatoes, and we therefore use the share of land with good suitability or higher within a buffer following Andersen, Jensen and Skovsgaard (2016).<sup>32</sup> In some specifications, we also control for time by fixed effects for the regions that did not have serfdom throughout the period to capture differences in institutional trajectories. If all soils suitable for growing, for instance, plow positive crops, such as barley, in general were experiencing productivity changes,<sup>33</sup> alfalfa suitability would not be uncorrelated with the error term. Therefore, we control for other measures of agricultural productivity, such as overall yields and (historical) barley yields or (modern) barley suitability, in some specifications. We will return to this below in Section 5.3, where we also apply the technique of Conley et al. (2012) to investigate the exclusion restriction. It is also possible that we capture other nitrogen fixing crops such as peas. We will investigate this in Section 5.5.

#### 5. Results

#### 5.1 Results from the non-flexible models

The results for the non-flexible model are shown in Table 1 based on a benchmark case of clover adopting land shares within a 15 kilometer radius or buffer. As our baseline, we report standard errors corrected for town-specific clustering. In Table A4 in Appendix B, we demonstrate that results are robust to using Conley t-statistics for which standard errors are corrected for spatial correlation in the error term. These Conley t-statistics allow for direct dependence between towns that are within 2 degrees, or roughly 222 kilometers, of each other. We find that results are in general stronger with this type of standard error and therefore regard clustering corrected standard errors as the more conservative benchmark.<sup>34</sup>

<sup>&</sup>lt;sup>32</sup>When we correlate the share of a *herred* that has good soil suitability for growing potatoes with potato yields from the first agricultural census, we find a positive association, which is statistically significant at the 10 percent level.

<sup>&</sup>lt;sup>33</sup>The plow is more beneficial for crops that require large tracts of land to be prepared in a short period of time, and that can be grown only in soils that are not shallow, not sloped, and not rocky (Pryor, 1985). Barley is an example of such a crop, which is denoted plow positive.

<sup>&</sup>lt;sup>34</sup> In Table A5 in Appendix B, we show how the results depend on the extent of spatial dependence we allow for. With very low spatial dependence, the significance is in general reduced for alfalfa but increases as we allow for more spatial dependence. In a small country like Denmark, higher levels of spatial dependence are arguably more realistic.

The first part of Table 1 presents the basic (partial) correlations. In column (1), in which we control for fixed effects for towns and years, we find a negative and insignificant coefficient for clover. Once we add controls for the potato as in column (2), the sign changes and the coefficient is significant at the ten percent level. In column (3), we add fixed year effects specific for the areas of Funen and Jutland to capture institutional heterogeneity. While all the country had serfdom (known as "stavnsbaand") from 1733 to 1800, the eastern islands of Zealand, Falster, Lolland, and Møn had a version of serfdom known as "vornedskab" until 1701. Therefore, the eastern islands had serfdom in all observed periods, whereas this is not true for the western part of the Kingdom on Funen and in Jutland. The effect of this on the estimated coefficient is that it reduces the point estimate and makes the coefficient insignificant.

Once we run the same models with the alfalfa measure in columns (4)-(6), we obtain significance at the 10 percent level or better. As we will discuss in Section 5.3, the flexible estimations for clover adoption and the results of columns (1)-(3) in Table 1 are consistent with the presence of reverse causality in which those places that had large urban populations in the beginning of the period also exhibited higher pressure for adopting clover in the differences-in-differences estimation setup. The flexible estimations in Subsection 5.3 show that urban populations were large prior to the breakthrough of clover in the towns surrounded by areas that adopted clover and that any effect after adoption will be more difficult to measure. For the flexible models with the alfalfa measure, we do not find any indications of such pre-trends.

Next, we turn to the instrumental variables estimates. As we argued above, alfalfa did not have its breakthrough in Denmark until the 20<sup>th</sup> century due to climatic conditions as well as insufficient knowledge about growing methods. Yet, suitability for growing clover and suitability for growing alfalfa are likely to be linked since these crops tend to grow on similar types of soils and belong to the same group of crops.

Columns (7) and (8) in Table 1 report the instrumental variables estimates for the effects of clover adoption instrumented with alfalfa suitability on market town population. First stage results are reported in columns (1) and (2) in Table A6 in Appendix B. We begin by noting that the F-statistics are large. The value is about 28 for the models in columns (7) and (8).

This is larger than the usual rule of thumb of 10 suggesting that the instrument is strong.<sup>35</sup> The instrumental variables estimate in columns (7) and (8) show that these are larger than the OLS counterparts in columns (1) and (2). Moreover, they are significant at the 5 percent level, whereas the OLS estimates are smaller and insignificant when we control for Funen/Jutland specific year effects. This suggests that the instrumental variables estimates effectively deal with the reverse causality mentioned above. Investigating the extent to which the exclusion restriction is violated, the approach based on Conley et al. (2012) further strengthens that we are in fact dealing effectively with reverse causality and omitted factors; see Section 5.3.

We use the instrumental variables model in column (7) to calculate the counterfactual contribution from clover to market town population growth from 1672 to 1901 (i.e., we use the estimated model to remove the effects of clover in 1901). These calculations suggest that clover can account for 7.7 percent of the increase in town populations from 1672 to 1901. This effect is modest, yet not trivial.<sup>36</sup>

Altogether, these results lend support to what Allen (2009) refers to as the standard or established model in which agricultural productivity drives urban populations. He argues for the case of England that causation in the opposite direction was more important. He emphasizes the role of the expansion of London and it is possible that the capital of Denmark, Copenhagen, played a similar role. If this is the case, dropping Copenhagen should make a large difference to the result. Yet, results are essentially unchanged when dropping Copenhagen, as shown in Table A7 in Appendix B; see also Section 5.4 below.

<sup>&</sup>lt;sup>35</sup>The F statistic for weak identification is the Kleibergen-Paap rk Wald F statistic, as inference is based on clustering corrected standard errors.

<sup>&</sup>lt;sup>36</sup> We calculate the total growth rate as log population in 1901 minus log population in 1672. To construct the counterfactual, we construct log population in 1901 -  $\beta^{clover} ln(1 + clover_{i,1805})$ , which produces the counterfactual population in 1901. We then calculate the counterfactual population growth, which was approximately 92.3 percent of the total growth.

Estimator	OLS			OLS - reduced form			IV – second stage	
Dependent variable	Log market town population	Log market town population	Log market town population					
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Clover1805×I(t≥1834)	-0.008 [-0.06] (-0.002)	0.236* [1.79] (0.044)	0.149 [0.94] (0.028)				0.562** [2.08] (0.106)	0.547** [2.00] (0.103)
Alfalfa×I(t≥1834)				0.205* [1.79] (0.057)	0.218** [2.01] (0.060)	0.209* [1.94 (0.058)]		
Potato×I(t≥1834)		0.480*** [3.46] (0.108)	0.306* [1.69] (0.069)		0.406*** [3.11] (0.092)	0.251* [1.76] (0.057)	0.593*** [3.55] (0.134)	0.490** [2.38] (0.111)
Funen-Jutland year fixed	No	No	Yes	No	No	Yes	No	Yes
Kilometers buffer	15	15	15	15	15	15	15	15
Observations	728	728	728	728	728	728	728	728
F statistic for weak identification							28.093	28.023
First stage results reported in appendix Table/column							Table A6/column 1	Table A6/column 2

#### Table 1 - The introduction of clover and its effect on market town population

Notes: This table shows the effect of the introduction of clover (measured as a share of the local market that adopted clover multiplied by a dummy, which is 1 after 1834) on market town populations (measured as log population). IV estimations are based on instrumenting clover by alfalfa suitability (also measured as a share of the local market). Potato is also measured as a suitability share. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1.

#### 5.2 Additional control variables and alternative measures

As we discussed above, one concern is that the alfalfa instrument may pick up other factors; For example, an increase in agricultural productivity in growing plow positive crops such as barley. We address this issue in Table 2 in which we add many other control variables than just the one for potatoes interacted with a dummy equal to 1 from 1834 and 0 otherwise. We use the potato interaction as our baseline, but also investigate what happens when we interact the other control variables with dummy for 1834. In terms of variables measuring agricultural productivity, we add caloric yields after 1500 as calculated by Galor and Özak (2016), a historical measure of barley suitability taken from Andersen et al. (2016),<sup>37</sup> and an indicator for whether an area was using a grass field system in 1682 taken from Jensen et al. (2018).

The caloric yield measure proxies for agricultural productivity of all crops and the barley measure proxies for a cereal that is known to be plow positive. The grass field measure is included as clover was regarded to be a grass substitute (Overton, 1985; Jensen, 1998). We have added population in 1672, which could capture historical agricultural productivity, but also serves to control for potential convergence. The latter part of the 19<sup>th</sup> century was a period of railway expansion, and to counter the possibility that we are capturing this, we control for the roll-out of railways.<sup>38</sup>

Columns (1), (3), and (5) in Table 2 present our baseline results, and in columns (2), (4), and (6), we show the effect of adding control variables. We notice that none of the agricultural productivity variables are significant in the population equation. Moreover, the coefficient on clover is significant at the five percent level in both the OLS and IV estimations. The same is true for the alfalfa measure in the reduced form. The estimated effect increases when we add these measures suggesting that controlling for more variables, perhaps surprisingly, adds more precision. We therefore conclude that the alfalfa instrument does not capture general productivity increases on soils with high caloric yields, soils that are suitable for growing cereals or soils that were used for growing grass—the main competitor to clover. In Sections 5.3 and 5.5, using flexible specifications and cross-section evidence, we further investigate this. Adding the suitability measures also rules out that we are simply capturing the fact that

<sup>&</sup>lt;sup>37</sup>The measure is based on peasant payments in terms of barley from the 17<sup>th</sup> century, see also Appendix A. In Table A8 in Appendix B, we show that results are similar when we use a measure based on modern data by the FAO. Still, this measure is less likely to capture historical conditions to the same degree as the historical measure.

<sup>&</sup>lt;sup>38</sup>In Table A9 in Appendix B, we show how clover adoption and alfalfa suitability correlate with these variables.

towns were established in locations where agricultural productivity for existing crops was naturally high.

We have also estimated a version of the model in which we control flexibly for all the variables, and we find that the result is almost identical; see column (1) of Table 3.

As an alternative way of testing the relation between clover adoption and market town populations, we exploit Kjærgaard's maps and construct the adoption measure for each of the years 1775, 1785, 1795, and 1805 and run a new model based on the OLS estimator allowing for possible effects of pre-trends in the differences-in-differences setup. Time dummies are interacted with the clover adoption measure for the closest year for which we have an observable market town population. The results are shown in columns (2) and (3) of Table 3. We observe that the coefficients on the 1775, 1785, and 1795 clover measure interacted with the dummy for the corresponding years are insignificant. For years from 1834 onwards (i.e., after 1805), the coefficient is larger than for other years and significant at the 10 percent level. We notice that the t-value increases from 0.20 to 1.74 between 1769 and 1834. If we add the grass field variable, we get a similar result, but the significance increases; see column (3). The fact that coefficients in earlier periods are insignificant suggests an absence of discernible pre-trends prior to the breakthrough of clover. Yet, it should be noted that the coefficient for 1769 is large and that the coefficients then decrease in subsequent years. This could indicate, if anything, a negative pre-existing trend, which in general would work against us.

The rest of Table 3 investigates whether our definition of local markets matters for the results focusing on alfalfa. Columns (4) and (5) show that calculating shares of land suitable for alfalfa for smaller radiuses of 5 or 10 kilometers tends to reduce the size of the effect marginally, although the precision is also reduced. With 5 kilometers buffers, the estimate is not significant at conventional levels. Still, we notice that 5 kilometers is very conservative and that the significance is not far from achieving the ten percent level. Column (7) demonstrates that effects get larger with a 20 kilometer buffer, though the precision is similar to the benchmark of 15 kilometers. We conclude that results are not driven by the choice of the local market size. We show in Table A10 in Appendix B that the same holds true for the instrumental variables estimates.

	OLS		OLS – reduced form		IV – second stage	
Dependent variable	Log market town population					
	(1)	(2)	(3)	(4)	(5)	(6)
$Clover 1805 \times I(t \ge 1834)$	0.236* [1.79] (0.044)	0.352** [2.08] (0.066)			0.562** [2.08] (0.106)	0.960** [2.16] (0.180)
Alfalfa×I(t≥1834)			0.218** [2.01] (0.060)	0.253*** [2.27] (0.070)		
Potato×I(t $\geq$ 1834)	0.480*** [3.46] (0.108)	0.297 [1.60] (0.067)	0.406*** [3.11] (0.092)	0.135 [0.83] (0.030)	0.593*** [3.55] (0.134)	0.467* [1.94] (0.105)
Rail		0.178*** [3.52] (0.069)		0.176*** [3.52] (0.068)		0.182*** [3.85] (0.071)
Caloric yield post 1500 (no 0) $\times$ I(t $\geq$ 1834)		-0.655 [-0.53] (-2.352)		-1.350 [-1.31] (-4.844)		1.090 [0.60] (3.913)
Historic barley×I(t $\geq$ 1834)		0.020 [1.18] (0.087)		0.012 [0.63] (0.052)		0.003 [0.17] (0.012)
1672 population×I(t $\geq$ 1834)		-0.022 [-0.62] (-0.066)		-0.030 [-0.83] (-0.089)		-0.031 [-0.94] (-0.093)
Historic grass×I(t≥1834)		0.196 [1.04] (0.053)		0.111 [0.68] (0.030)		0.568* [1.75] (0.154)
Kilometers buffer	15	15	15	15	15	15
Observations	728	728	728	728	728	728
F statistic for weak identification					28.093	15.887
First stage results reported in appendix Table/column					Table A6/ column 3	Table A6/ column 4

Table 2 - The introduction of clover and its effect on market town population: additional control variables

Notes: This table shows the effect of the introduction of clover (measured as a share of the local market which adopted clover multiplied by a dummy which is 1 after 1834) on market town populations (measured as log population) as in Table 1 but with additional control variables. The additional control variables are the roll-out of the railway (measured by a dummy), caloric yield, historic barley yield, grass suitability and initial town population in 1672. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1.

	OLS – reduce form with flexible	OLS – time varying clover effects		OLS – reduced form with varying buffer sizes				
	controls							
Dependent variable	Log market town population	Log market town population	Log market town population	Log market town population	Log market town population	Log market town population	Log market town population	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Clover1775× I(1769≤t<1787)		0.244 [0.20] (0.002)	0.587 [0.46] (0.004)					
Clover1785× I(1787≤t<1801)		0.195 [0.67] (0.005)	0.181 [0.62] (0.005)					
Clover1795× I(1801≤t<1834)		0.151 [0.62] (0.006)	0.088 [0.35] (0.004)					
Clover1805× I(t≥1834)		0.272* [1.74] (0.051)	0.327** [1.99] (0.091)					
Alfalfa-5 kilometers× I(t≥1830)				0.186 [1.64] (0.054)				
Alfalfa-10 kilometers× I(t <u>≥</u> 1830)					0.196* [1.81] (0.056)			
Alfalfa-15 kilometers× I(t≥1830)	0.253** [2.16] (0.070)					0.218** [2.01] (0.060)		
Alfalfa-20 kilometers× I(t≥1830)							0.223** [2.02] (0.061)	
Potato× I(t <u>≥</u> 1830)		0.479*** [3.46] (0.108)	0.327*** [1.99] (0.074)	0.264*** [2.60] (0.068)	0.367*** [3.09] (0.088)	0.406*** [3.11] (0.092)	0.415*** [3.01] (0.089)	
Historic Grass× I(t <u>&gt;</u> 1830)			0.319** [2.13] (0.086)					
Kilometers buffer	15	15	15	5	10	15	20	
Observations	728	728	728	728	728	728	728	

Table 3 - The introduction of clover and its effect on market town population: flexible
control variables, gradual adoption and varying buffer sizes

Notes: This table shows the effect of the introduction of clover on market town populations as in Tables 1 and 2. Column (1) controls for railway roll-out, flexibly for potato, caloric yield, historical barley, grass, and log of 1672 population, which are not reported. Columns (2) and (3) replace the differences-in-differences variable used in Tables 1 and 2 by the roll-out of clover adoption. Columns (4) to (7) modify the buffer zone used to calculate the share measures. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1.

#### 5.3 Flexible estimations and alternative explanations

In this section, we present the results from flexible models as specified by equation (2). We also use the flexible models to investigate whether our results simply capture some general development associated with clay soils or initial population density, which would affect the interpretation as well as the plausibility of the exclusion restriction for alfalfa suitability. To further investigate the plausibility of the exclusion restriction, we use the technique developed by Conley et al. (2012).

Figure 5 shows the point estimates (along with 90 percent confidence intervals) from estimating flexible models for market town population with the alfalfa measure interacted with time dummies of the observable years, respectively. To supplement the figure, Table 4 reports the results in the first row, which shows point estimates as well as t-statistics.



Figure 5: The flexible estimations for alfalfa

Notes: The figure shows years on the first axis and the flexibly estimated coefficients on alfalfa on the second axis. The model controls for fixed effects for town and year as well as for the potato flexibly. Buffer size is 15 km. The vertical line indicates 1801, which is the last year of our pre-period.

Source: FAO raster data and own calculations.

When we use the alfalfa measure, which is plausibly exogenous since the historical record shows that alfalfa had its breakthrough in Denmark long after the period studied, we observe systematic significance from 1834 onwards. This is largely in line with the historical narrative on the breakthrough of clover with alfalfa and clover being grown on similar exogenously given clay soils. The coefficient on the alfalfa measure increases during the period 1787-1901 (with a small dip in 1880).<sup>39</sup> Relating to the potential biases of the differences-in-differences estimator presented in Section 4.3, we do not observe any discernible pre-trends prior to 1834, as the coefficients are insignificant and the pattern is a decrease in the coefficient from 1769 to 1787 followed by a small increase to 1801. The coefficient for 1769 is relatively large but insignificant at conventional levels. Even so, a coefficient of this size may lead us to suspect a positive pre-existing trend. If this was the case, we would expect the coefficients for 1787 and 1801 to be larger than the 1769 coefficient. In fact, they are smaller and not statistically distinguishable from the 1672 level. Given that there is a decrease in the coefficients, there may be a negative pre-existing trend. If that was indeed the case, it would work against us. To highlight that the coefficients tend to decrease from 1769 to 1801, we show in Figure A8 in Appendix B the coefficients for the pre-period and impose a linear trend for the coefficients. Moreover, in Figures A9 and A10, we control for the population levels in 1672 and 1769, which makes the imposed trend for the pre-period flatter. As shown in row 1 of Table 4, urban populations are significantly larger from 1834 on soils with higher alfalfa suitability. We also note that while the coefficients of flexible alfalfa from the 1880s onwards are like those in other years in Table 4, they are insignificant. This could be because these years are less comparable with 1801 and before. Yet, we note that all three estimates are close to being significant at the 10 percent level.

In contrast, when we use clover in row 2 of Table 4, the coefficients for 1769, 1787, and 1801 all exhibit significance, for which reason we suspect endogeneity bias. The early effects of clover can plausibly be related to reverse causality, as the clover measure used represents the 1805 clover distribution. This may suggest that the areas adopting clover had higher urban population pressure prior to adoption and pre-trends are important. The effects in the final years are more difficult to explain, but they might suggest that population pressure took off in the adopting areas. The pattern of coefficients for clover is consistent with the smaller effects, we find in Table 1 and the direction of the bias discussed in Section 3. The relative change between the pre- and post-period is modest suggesting that a differences-in-differences estimation would yield small effects. Still, as clover adoption is endogenous, the alfalfa measure is the one that is more likely to capture the causal effect.

<sup>&</sup>lt;sup>39</sup>Table A11 in Appendix B presents the corresponding flexible estimates for alfalfa and clover for different buffer sizes.

Yet, there may be alternative explanations of the pattern observed for alfalfa. These will be investigated next.

**Clay soils and initial productivity:** While our use of alfalfa suitability measures as sources of exogenous variation with controls for historical barley suitability go some way towards establishing that the results represent a causal effect, concerns may remain. For example, we noted above that alfalfa and clover both tend to grow better on clay soils. Thus, a concern would be that we capture the effect of other variables that make clay soils more productive.

Mokyr (1990:p.59) notes that new plows with a curved mouldboard were introduced in the Netherlands in the 17<sup>th</sup> century. The new plows had iron mouldboards, as wood is difficult to shape into the desired form. They also tended not to have wheels, and fewer draft animals were needed. Further, the Rotherham plow or swing plow with an iron mouldboard was patented in England in 1730. It was first introduced in Denmark in 1770, though its general diffusion was slow. According to Falbe-Hansen (1887:pp.137-38), the swing plow replaced the old wheel plow with a wooden mouldboard gradually over time but also led to improvements of the old wheel plow. He notes that in 1820, there were 10 wheeled plows for every swing plow. Kjærgaard (1991: p.111) argues that the diffusion was faster and that plows with iron mouldboards were used on no less than two-thirds of Danish farms at the end of the 18<sup>th</sup> century.

As noted by Christensen (1996:p.640), contemporaries stressed that the functions of the plow were to turn the soil—which incorporates, for example, animal manure into the soil—and to cut the roots of weeds. Both the older heavy plows and the swing plows could carry out these functions. They were arguably more important on clay soils, where turning the soil was important for effective weed control because these soils offer more resistance than lighter soils (Andersen et al., 2016). This suggests that the clay soils may have become more productive because of new plows as well as the cultivation of clover. We address this concern by running a regression for market town population on the alfalfa variable and the share of clay soil interacted with time dummies reported in Figure 6 and Table 4. If our reduced form (non-flexible) results for alfalfa are simply capturing that the clay soils become more productive for a variety of reasons, we should expect to obtain a similar pattern as for alfalfa. In fact, the patterns of the coefficients of clay soils and alfalfa soils in Figure 6 are markedly different.



Figure 6: Clay soils, alfalfa suitability and initial population

Notes: The figure shows years on the first axis and the flexible estimates on the second axis. The lines show the coefficients of the alfalfa, clay and log of town population in 1672 variables estimated for each year available. The model controls for fixed effects for town and year as well as the potato flexibly. Buffer size is 15 kilometers for measures of alfalfa, clover, barley, and clay. The vertical line indicates 1801, which is the last year of our pre-period.

Sources: Alfalfa soil and clay soil are obtained from FAO raster data and log of town population in 1672 is obtained from "den digitale byport" (the digital town gate) and own calculations.

The results in Table 4 using the share of clay soil suggest that it is unlikely that the results are driven by a general productivity effect of new plows on clay soils. While the coefficients for clay soils are positive and rising in some years until 1860, they actually decrease dramatically from this period onward. Moreover, the t-statistics reported in Table 4 are never significant at any conventional level. This suggests that, if anything, it was the clay soils that were suitable for legumes that got more productive. This is also reflected in Figure 6, which plots the estimated coefficients for clay soils and alfalfa (interacted with time dummies). Andersen et al. (2016) provide evidence that the older heavy plow was important for urbanization in clay soil areas in Denmark and Europe in general. Our results suggest that he new plows of the 18<sup>th</sup> century were perhaps not as big improvements as believed by some contemporaries. In fact, plowing contests carried out from 1770 to 1820 also suggest that heavy plows could still compete with swing plows. For example, this was the case in the 1803 tests carried out by the Danish veterinary school (Christensen, 1996:p.632). We have also added a control for barley suitability in the instrumental variables models above (see column (6) in Table 2). As pointed out above, barley is a plow positive crop and for this reason, and since the clay soils do not
exhibit any significant relationship with population, we do not believe that our results are explained by the adoption of new plows.

Finally, as an alternative test of general productivity increases, we consider the initial population in 1672, which would capture historical agricultural productivity. Yet, we see that when we estimate the impact of the measure flexibly interacting the population in 1672 with time dummies, we fail to find a pattern like the one for alfalfa in the first row of Table 4 and as shown in Figure 6.

# Table 4 - Flexibly estimated effects on market town populations of alfalfa, clover, clay and initial market population in 1672

YEAR	1769	1787	1801	1834	1840	1845	1855	1860	1870	1880	1890	1901
Alfalfa× I(t=YEAR)	0.222	0.129	0.172	0.276*	0.296*	0.315*	0.341*	0.383**	0.393**	0.339	0.375	0.420
	[1.60]	[0.88]	[1.22]	[1.68]	[1.81]	[1.94]	[1.87]	[2.08]	[2.00]	[1.59]	[1.60]	[1.61]
Clover×												
I(t=YEAR)	0.452**	0.388**	0.495***	0.614***	0.6111***	0.647***	0.658***	0.686***	0.642***	0.459*	0.402	0.408
	[2.38]	[2.01]	[2.77]	[3.53]	[3.48]	[3.41]	[3.65]	[3.83]	[3.24]	[1.91]	[1.40]	[1.24]
Clay×												
I(t=YEAR)	0.243	0.205	0.133	0.214	0.272	0.234	0.267	0.294	0.292	0.166	0.123	0.133
	[1.31]	[0.93]	[0.65]	[0.99]	[1.26]	[1.11]	[1.10]	[1.12]	[1.04]	[0.53]	[0.35]	[0.32]
Logpop, 1672×												
I(t=YEAR)	0.024	0.054	0.026	-0.019	-0.030	-0.029	-0.044	-0.053	-0.030	0.007	0.056	0.100
	[0.39]	[0.90]	[0.36]	[-0.28]	[-0.45]	[-0.46]	[-0.67]	[-0.74]	[-0.41]	[0.09]	[0.68]	[1.16]

Notes: The table shows the results of four separate flexible estimations in which each variable is interacted with year dummies. Alfalfa is suitability for growing alfalfa. Clover is the share of the local area which adopted clover. Clay is the share of the local area that contains clay soil. Population 1672 is the population in 1672. All estimations control for town and year fixed effects and for potato flexibly. Cluster robust t-statistics are shown in square brackets.. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1. Buffer size is 15 kilometers.

Source: Alfalfa soil and clay soil is obtained from FAO raster data, log of town population in 1672 is obtained from "den digitale byport" (the digital town gate) and own calculations. Buffer size is 15 kilometers for measures of alfalfa, clover and clay.

**Violation of exclusion restriction:** Figure A11 in Appendix B presents estimates of the effect of clover adoption on town populations using the modified Instrumental-Variable approach of Conley et al. (2012). We apply the union of confidence interval (UCI) approach to evaluate the direct effect of alfalfa suitability, which we denote by  $\gamma$ , on town populations imposing that the support of the direct effect,  $\gamma$ , is  $[0,\delta]$ , with  $\delta > 0$ . Thus, we impose the restriction that the direct effect is positive, which is needed to explain the estimated effect of clover adoption. We apply the UCI approach since Conley et al. (2012:p.260) state that "the

interval estimates across different  $\gamma$  provide a conservative (in terms of coverage) interval estimate for  $\beta$ ". For our case the coefficient of interest is  $\beta^{clover}$ .

Figure A11 shows that our estimate of  $\beta^{clover}$  becomes insignificant at the 10 percent level, when the direct effect equals 0.128. Thus, the violation of the exclusion restriction (the direct effect of the alfalfa suitability on town population) needs to be about 62 percent (0.128/0.205) of the overall reduced form effect (see column (4) in Table 1) to render our IV results insignificant. Given that the direct effect of alfalfa suitability should come from either alfalfa adoption or other soil types (which themselves have little explanatory power), we believe that it is perhaps possible, but not plausible, that our results are produced by a violation of the exclusion restriction.

**Trade:** The period from around 1830 to the late 1870s is in general known as the grain sales period (Olsen, 1961). Skrubbeltrang (1934-35) provides data showing that grain exports, were much larger than imports and were on the rise at least from the 1830s. Thus, Denmark was a net exporter of grains. Hansen (1984: p.104) shows that about 60 percent of grain exports went to Norway and England from the 1820s. In the 1840s, 40 percent went to England. Given this, one might suspect that trade is a driving force in our results. Still, while grain exports were on the rise, this is also true for our post-period. Hansen (1984:pp.68-69) shows that both grain prices and sales were increasing until 1807. The coefficients on alfalfa are lower in both 1787 and 1801 than in 1769, so it seems unlikely that trade explains our results.

From the 1880s, exports were shifting towards animal products (Jensen et al., 2018), and if our results are driven by increased grain yields due to nitrogen fixation, this may explain the reduced significance as of 1880 in row 1 of Table 4. The loss of privilege of the market towns in 1857 is a likely factor, though it is puzzling that this works with a 20-year lag. Another possibility is the 1864 move towards free trade (Henriksen et al., 2012), which may have affected grain producers adversely, but again the effect comes with a long time lag. 1864 also marks the loss of Schleswig-Holstein and the loss of Hamburg as the main port for shipping to England.

Henriksen et al. (2012) maintain that the shift to dairying happened gradually, yet its dominance in agricultural production was established at the end of our study period.

Moreover, we find below that clover adoption affected the number of cattle locally already by the late 1830s, when we do observe effects.

To test more directly for the impact of trade as a confounder, we have included railway access in Table 2, and find that this variable had the expected impact, yet it does not change our result. There are also a few towns that built new ports in the period and when we control for these, our main result remains unchanged, see Table A12 in Appendix B.

#### 5.4. Additional robustness checks

While our results suggest a causal impact of clover on local town development, a number of questions remain. For example, we investigate the extent to which the relationship is driven by larger cities. We have already noted that dropping Copenhagen does not drive results, but to investigate this further, we exclude the three largest cities in modern times in Table A13 and while precision is reduced, the estimated coefficients are similar.<sup>40</sup> We finally look at what happens when we only use the cities in Bairoch et al. (1988) and find that the coefficients are much larger than for our baseline. This could indicate that effects depend on population levels, but could also point to a selection effect.<sup>41</sup> Since, we have shown that controlling for initial population is not significant in Table 2, we do not believe the results are mainly driven by a few large cities.

We next consider the degree to which the effect persists into the 20<sup>th</sup> century and in Table A14 in Appendix B extend the sample to 1925. While the effect is less precisely estimated, the coefficient is still positive and significant at the 10 percent level. Even so, we note that flexible estimates suggest that the effect is insignificant for the years in the 1900s; see Figure A12 in Appendix B. Also, when we look at the period after 1901, the coefficient is positive but very insignificant. This suggests that the effect was slowly dying out in the first quarter of the 20<sup>th</sup> century.

We have further checked that results do not depend on the choice of the coding of the variable. For example, we have examined whether we can estimate the models without log transforming clover; see Table A15. We have also tried to replace clover adoption by dummy variables as reported in Table A16. First, we have used a pure dummy measure of having any medium suitable soil for growing alfalfa. When we do so, we obtain similar results, but the

<sup>&</sup>lt;sup>40</sup>We note that Odense and Aarhus were only the fourth and fifth largest cities historically.

<sup>&</sup>lt;sup>41</sup>When we use the 10 largest towns/cities, clover explains about 18 percent of urban growth from 1672 to 1901. Nunn and Qian (2011) found that the number was about 34 percent for the potato.

significance is reduced to the 10 percent level. When we consider areas that have a share of least 25 percent suitable soil in the buffer, we find stronger results and the significance increases. Even so, we prefer to use the share measure, which is continuous between 0 and 1, and it is what is normally used in the literature.

In Table A17, we replace the caloric yield measure by the measure of overall suitability from Zabel et al. (2014) and find our main conclusion to be unchanged.<sup>42</sup>

We have also implemented a dynamic panel model of the type:

$$\ln \text{pop}_{it} = (1 + \alpha) \ln \text{pop}_{it-30} + \beta^{clover} ln (1 + clover_{i,1805}) I_t^{post} + \sum_R \lambda_R I_i^R + \sum_{j=1801}^{1890} p_j I_t^j + x' \gamma + \varepsilon_{it}.$$
(3)

By using this model, we can control for potential convergence in an alternative way to using initial population times year dummies. Yet, to be able to interpret the lags properly, we need to restrict our attention to observations for which we have relatively similar distances between observations. This leads us to focus on a model with (approximate) 30-year lags and we use data for 1769, 1801, 1834, 1860, and 1890. We also note that this is a dynamic panel model, which is difficult to estimate consistently.

In Table A18, we present three different models estimated by OLS and IV, respectively. The first three columns are estimated by OLS without a lagged dependent variable in column (1), with a lagged dependent variable but without town fixed effects in column (2), and with a lagged dependent variables and town fixed effects in column (3). The final three columns show the corresponding IV estimates. As in our other results, the IV estimates are all positive and significant. The full model in column (6) suggests that there is convergence in town populations. Yet, there is a positive effect of clover. It is well-known that Nickell bias may be an issue with this type of model. Fortunately, Angrist and Pischke (2009) show that the models in columns (4) and (5) bound the effect of clover. As both are positive and significant, we conclude that the results are not driven by convergence in town populations. Whether the effects of clover are on levels or growth is unclear from these estimations, but column (6) suggests that there are temporary effects on growth given the evidence of conditional convergence.

<sup>&</sup>lt;sup>42</sup>The measure by Zabel et al. (2014) is based on fewer crops and is more likely to suffer from endogeneity issues as compared to the Caloric Yield Measure. While it is spatially less coarse, it includes soil conditions, and for some parts irrigation, which makes the variable endogenous.

#### 5.5 Channel regressions

In this section, we probe into the channels through which clover increased agricultural productivity and long run development and provide suggestive evidence on mediating variables. We carry out cross-section regressions in which we investigate whether clover adoption in 1805 predicts 1. cow density; 2. crop yields of barley, rye, and wheat (calculated as harvest per seed); 3. crop yields for potato; 4. cooperative creamery density; 5. human capital. The logic is to test whether clover adoption in 1805 affected these outcomes. In practice, we estimate the following model using the instrumental variables estimator:

$$y_i = \alpha + \beta clover_{i,1805} + \mathbf{X}'_i \mathbf{\gamma} + \varepsilon_i \qquad (4),$$

The outcomes denoted by  $y_i$  are number of cows per square kilometer from the agricultural census of 1838; rye, barley, wheat and potato yields also from the agricultural census of 1838; and cooperative creameries per square kilometer from Jensen et al. (2018). We introduce human capital measures below.  $\beta$  captures the effect of clover. The control variables are denoted by the (column) vector,  $X_i$ . They include the historical measure of suitability for growing barley as well as suitability for growing potatoes both calculated as shares.  $\varepsilon_i$  is the usual error term. To take endogeneity of clover adoption into account, we instrument by alfalfa suitability. The data are cross-sectional for the historical subnational unit known as *herred*, as also mentioned above, and shown in Figure A13 in Appendix B. Since the data are cross-sectional, we cannot include fixed effects for each herred, so to take out the level effect of historical suitability we add our historical measure of barley suitability. The idea is here that we do not want to confound the effects of clover with persistent suitability for growing cereals or potatoes. By including these variables, we add credibility to the exclusion restriction.

As mentioned above, one of the possible channels concerns yields of barley, rye, and wheat and relates to the nitrogen hypothesis of Chorley (1981) and Allen (2008). Therefore, we test whether cereal yields increased because of clover, which would corroborate the nitrogen hypothesis. The second mechanism is that clover contributed to a greater number of cows (per square kilometer) by being a fodder. This in turn will lead to increased production of milk, butter, and meat. These are underlying channels through which "the standard model" of Allen (2009) results in agricultural productivity that drives urban populations analyzed previously.

	(1) Clover	(2) Cow	(3) Rye	(4) Barley	(5) Wheat	(6) Cooperative creamery	(7) Folk high School
VARIABLES	share	density	yield	yield	yield	density	density
Clover share, 1805		29.298***	3.202**	1.927*	2.279*	0.062***	0.0072***
		[4.914]	[2.445]	[1.741]	[1.796]	[4.30]	[2.44]
		(1.238)	(0.825)	(0.479)	(458)	(1.53)	(0.686)
Potato		(1.250)	(0.025)	(0.+7)	(.+50)	(1.55)	(0.000)
suitable soil	-0.260***	4.792**	-0.578*	-0.682**	-0.486	0.0097*	0.0028**
	[-4.087]	[2.265]	[-1.736]	[-2.173]	[-1.217]	[1.90]	[2.29]
			(-				
	(32)	(0.25)	0.1838)	(-0.209)	(-0.120)	(0.29)	(0.332)
Historical barley							
suitability	0.028**	0.462	0.071	0.136*	0.143*	-0.0016*	-0.0001
	[2.457]	[1.263]	[0.809]	[1.895]	[1.827]	[-1.89]	[-0.96]
	(.232)	(0.16)	(.153)	(0.286)	(0.238)	(-0.348)	(-0.152)
Alfalfa							
suitable soil	0.269***						
	[4.587]						
	(.379)						
Observations	128	128	128	128	123	128	128
First stage F	<b>NT/A</b>	21.04	21.04	21.04	20.01	21.04	21.04
statistic	IN/A	21.04	21.04	21.04	20.91	21.04	21.04

Table 5 -	The effect	of clover ad	option on	agricultural	productivity	v and human	capital
Iunice		or crover au	option on	agincultur	productivity	y and numun	cupitui

Notes: This table demonstrates the causal relation of clover to agricultural outputs. Clover share is the share of a herred that grew clover. Cow density is the number of cows per square kilometer, rye, barley, and wheat yields are the measured as harvest per seed planted, cooperative creamery density is cooperative creameries per square kilometer, Folk High school density is folk high schools per square kilometer. Column (1) is the first stage. Columns (2) to (8) are estimated by instrumental variables with share of alfalfa suitable soil as the instrument for the clover share. Standardized coefficients are shown in parentheses. Robust t-statistics are shown in square brackets. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1

Column (1) in Table 5 shows the first stage results. They indicate that alfalfa suitability and clover adoption are strongly related. Column (2) of Table 5 provides evidence that clover led to more cows, as a herred with higher shares of the area with clover had a significantly higher number of cows per square kilometer. In columns (3)–(5), we investigate the effect on yields for rye, barley, and wheat.<sup>43</sup> The instrumental variables estimates are all large and significant

<sup>&</sup>lt;sup>43</sup>When we use data from the agricultural census for Germany of 1886 from the Prussian Economic History Database (Becker et al., 2014) with 518 observations, we also find strong, positive relationships between clover yields and the yields of wheat and barley; see columns (4)-(6) in Table A1 in Appendix B. This supports the nitrogen hypothesis as being a mechanism of increased agricultural productivity from clover.

at least at the 10 percent level (for results based on estimation by OLS, see Table A19 in Appendix B). Thus, the data are consistent with the nitrogen hypothesis.

We also note that increasing the number of cows locally may have been important for the take-off of the cooperative creameries, which arose at the end of the 19<sup>th</sup> century; see also Henriksen (1999) and Jensen et al. (2018). The cooperative creameries took advantage of industrial technologies in the late 19<sup>th</sup> century and are often regarded as being pivotal for the Danish economic take-off. In this way, clover contributed to the take-off of the Danish economy. In fact, when we run an instrumental variables model with cooperative creameries per square kilometer in 1890 as the outcome, clover is positively and significantly related to this variable, see column (6) in Table 5.

As discussed in Carillo (2018), it is possible that agricultural productivity also affects human capital accumulation. Education could influence farmers' ability to understand and evaluate new inputs, and it is likely that the returns to education increase when the technological environment is changing.

Since standard measures of human capital such as literacy and enrollment rates as the available data do not vary by region, we test the impact of the adoption of clover on human capital formation as captured by the number of folk high schools per square kilometer in 1905.<sup>44</sup> Folk high schools were targeted at young adults (aged 16 to 25) from the countryside and would typically teach hygiene in the production of milk, cultivation of plants and more general knowledge about democracy and how to participate in society (Jensen et al., 2018). Information on the schools in existence in 1905 are available in Statistics Denmark (1907).<sup>45</sup>

In column 7 of Table 5, we show that clover adoption influenced folk high school density. The coefficient on the clover share is positive and statistically significant at the one percent level. The coefficient on clover in the equation for agricultural school density is positive, but small and insignificant (not reported). The insignificant result could suggest that clover did

<sup>&</sup>lt;sup>44</sup>Available data suggest that literacy rates were increasing during the 19<sup>th</sup> century. Some evidence suggests that they had reach about 70 percent in the period 1825-1850 (Markussen, 1990). She also reports that data for military recruits in 1873 suggests a literacy rate of 86 percent. Schooling became compulsory in 1814 and reported enrollment rates are close to a hundred percent and do not vary by market town (Statistics Denmark, 1870).

<sup>&</sup>lt;sup>45</sup>There were 71 folk high schools in existence in 1905. There were also 14 agricultural schools in existence in the same year. The agricultural schools targeted the same age group as folk high schools, butcurriculum was narrowly focused on agriculture (Statistics Denmark, 1907).

not stimulate the very specific education at the agricultural schools, but it should be kept in mind that there were only 14 schools of this type, which may reduce statistical power. Yet, the results support that clover adoption had an impact on human capital via the folk high schools.

We do not find evidence in favor of Kjærgaard's contention that clover was important for potato yields (not reported). In fact, visual inspection of the data suggests that the areas that could grow alfalfa well were less suited for growing potatoes. We have further tested whether a larger clover area is consistent with better opportunity for the honey bee as proposed by Kjærgaard (1995). We find that, in fact, there is such an effect. This leads us to conclude that clover helped turn Denmark into a "land of milk of honey" as suggested by P.E. Lüders.<sup>46</sup>

To further investigate the importance of the variables in Table 5 in explaining the result for urban populations, we have treated these variables as mediating variables. We believe that doing so could be suggestive of the importance of the different channels.

For all the variables, we have matched the market towns to the herred in which they are located. We then interact the variables from the 1838 census with a dummy which is one after 1834 and zero otherwise.<sup>47</sup> The cooperative creameries were not in existence until after 1880 and so we exploit that they could not influence urban populations before 1890, and use an interaction with a dummy which is one from 1890. For folk high schools, we use data for folk high school density in which we use the timing of the establishment of the schools.

The results are shown in Table 6. Regarding cow density and cooperative creameries, we find that these exert a zero direct or negative influence, see columns 1 and 5. The estimated effect of clover becomes larger, but it should be noted that confidence intervals strongly overlap for estimates with and without these mediating variables. For grains a similar picture emerges, though in this case, the mediating variables are significant in some cases, see columns 2 to 4. Yet, we note that for barley yields that are available for the full sample, the coefficient is insignificant. The coefficient on the human capital measure is positive and significant, and reduces the effect and significance of clover to the ten percent level, see column 6. This evidence suggests that the effect of clover on urban populations was mediated by its influence on human capital. Yet, it should be kept in mind that one challenge to the interpretation of the results in Table 6 is that the mediating variables could be endogenous to urban population

<sup>&</sup>lt;sup>46</sup>The results for potatoes and bees are available upon request.

<sup>&</sup>lt;sup>47</sup>Because of missing data for some herreder, we lose a few market towns when using these data.

#### themselves.

				IV –	second stage		
	Dependent variable	Log market town population	Log market town population	Log market town population	Log Market town population	Log market town population	Log market town population
	Model	(1)	(2)	(3)	(4)	(5)	(6)
With out mediating variable	Clover1805× I(t≥1834)	0.488* [1.72] (0.091)	0.488* [1.72] (0.091)	0.562** [2.08] (0.106)	0.592** [2.01] (0.111)	0.562** [2.08] (0.106)	0.562** [2.08] (0.106)
	Clover1805× I(t <u>&gt;</u> 1834)	1.306* [1.90] (0.245)	0.720*** [2.41] (0.135)	0.597** [2.14] (0.112)	0.712** [2.50] (0.133)	0.597** [2.20] (0.112)	0.490* [1.87] (0.092)
With mediating variable	Cow density $\times I(t \ge 1834)$ Rye yield $\times I(t \ge 1834)$	-0.345 [-1.58] (-0.439)	-0.599*** [-2.54] (-0.484)	0.072			
	Barley yield $\times I(t \ge 1834)$ Wheat yield $\times I(t \ge 1834)$ Cooperative			-0.073 [-0.43] (-0.062)	-0.431** [-2.14] (-0.360)	-2.612	
	creamery density ×I(t≥1890) Folk high school density					[-0.97] (-0.021)	12.176*** [4.32] (0.049)
	Year & town fixed effects	Yes	Yes	Yes	Yes	Yes	Yes
	Kilometers buffer	15	15	15	15	15	15
	Observations F statistic for weak Identification	715 6.37	715 19.02	728 24.54	702 23.12	728 28.04	728 27.97

## Table 6 - The introduction of clover and its effect on market town population: mediating variables

Notes: This table shows the effect of the introduction of clover (measured as a share of the local market which adopted clover multiplied by a dummy which is 1 after 1834) on market town populations (measured as log population) as in Table 1 but with mediating variables. For cow density and crop yields, the mediating variables are as defined in Table 5, but now multiplied by a dummy which is one from 1834. Cooperative creamery density is multiplied by a dummy which is one after 1890. Folk high school density is the number of schools per square kilometer at any point in time. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901. The data are for 56 market towns in most estimations, but only 55 in columns 1 and 3 and 54 in column 4 because of missing data. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1.

It is possible that the expansion of clover was accompanied by an expansion of traditional nitrogen fixing crops such as peas. To examine whether our results can in part be explained by this, we test whether alfalfa suitability is associated with higher yields of peas using the

data from the Danish agricultural census of 1838. This would reveal whether alfalfa suitability simply captures the suitability for growing peas. In Table 7, we provide evidence on this using data at the herred level. In column (1), we find a positive, yet insignificant, correlation. In columns (2) and (3) we control for the suitability of potatoes and barley, and the coefficient becomes negative. When we run an instrumental variables regression like those in Table 5, we find that the coefficient is negative and insignificant for clover. All these results suggest that our identifying variation is unrelated to yields and suitability of peas, and instead capture suitability for alfalfa or clover.

	(1)	(2)	(3)	(4)
VARIABLES				
Alfalfa suitable soil	0.104	-0.058	-0.029	
	[0.477]	[-0.269]	[-0.130]	
	(0.044)	(-0.024)	(-9.012)	
Potato suitable soil			-0.230	-0.258
			[-0.924]	[-0.875]
			(-0.012)	(-0.095)
Historical barley suitability		0.067**	0.061*	0.064
		[1.992]	[1.874]	[1.597]
		(0.168)	(0.153)	(0.160)
Clover share, 1805				-0.107
				[-0.131]
				(-0.03)
Observations	130	125	125	125
Estimation method	OLS	OLS	OLS	IV

#### Table 7 - Pea yields and alfalfa suitability

Notes: This table demonstrates that alfalfa suitability is not related to peas, which is also a nitrogen fixing crop. The outcome of the table is pea yields. The estimations in columns (1) to (3) are by OLS and by instrumental variables in column (4). Robust t-statistics are in square brackets. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1.

#### 6. Conclusion

In this paper, we have evaluated the impact of clover on Danish market town populations. We present evidence suggesting that clover mattered for the development and that exogenous changes to agricultural productivity may contribute to long-run development as captured by urban population and urbanization rates. This effect is present despite the movement of the economy to a more liberal trade regime, and is unlikely to be driven by institutional

heterogeneity, the expansion of railways, general productivity in agriculture, and other potential confounders.

We also investigated potential channels. Our results suggest that clover did affect both agricultural productivity and human capital accumulation, and also indicate that the effect of the adoption of clover on urban populations was mediated by its impact on human capital formation.

One may reflect upon whether the results translate to other contexts. As noted above, clover has also been deemed important for the case of England as suggested by Allen's estimates and the ones by Chorley (1981) for northwest Europe. This indicates some generality of our results, but as noted above, the English system of crop rotation was slightly different than the one used in Denmark. Moreover, alfalfa may have played some role in the German case as suggested by the Prussian Economic History Database. Nonetheless, the results indicate the importance of legumes, and it seems plausible that soil conditions and knowledge about growing methods determined which legumes were adopted.

#### **Bibliography**

Acemoglu, D., Johnson, S., Robinson, J.R. (2005). Institutions as a fundamental cause of economic growth. In Aghion, P., Durlauf, S. (eds.). Handbook of Economic Growth. Amsterdam, Netherlands: North-Holland, 385-472.

Allen, R.C. (1992). Enclosure and the Yeoman: The Agricultural Development of the South Midlands 1450-1850. Oxford University Press.

Allen, R.C. (2008). The Nitrogen Hypothesis and the English Agricultural Revolution: A Biological Analysis. Journal of Economic History 68(1), 182-210.

Allen, R.C. (2009). The British Industrial Revolution in Global Perspective. Cambridge University Press, Cambridge, UK.

Andersen, T.B., Jensen, P.S., Skovsgaard, C.V. (2016). The heavy plow and the agricultural revolution in medieval Europe. Journal of Development Economics 188, 133-149.

Angrist, J., Pischke, J.-S. (2009). Mostly harmless econometrics. Princeton University Press. Princeton, New Jersey.

Ashraf, Q., Galor, O., 2011. Dynamics and stagnation in the Malthusian Epoch. American Economic Review, 101, 2003–2041.

Aulie, R.P. (1970). Boussingault and the Nitrogen Cycle. Proceedings of the American Philosophical Society 114(6), pp. 435-479

Bairoch, P. (1977). Agriculture and industrial revolution, 1700-1914. C.M. Cipolla (ed.). The Fontana Economic History of Europe: The industrial revolution. William Collins sons Ltd, Glasgow, United Kingdom, 452-606.

Bairoch, P., Batou, J., Chèvre, P. (1988). The population of European cities from 800 to 1850, Geneva, Switzerland: Librairie Droz.

Becker, S.O., Cinnirella, F., Hornung, E., Woessmann, L. (2014). iPEHD - The ifo Prussian economic history database. Historical Methods: A Journal of Quantitative and Interdisciplinary History 47(2), 57-66.

Birnie, A. (1962). An economic history of Europe, 1760-1930. Methuen, London, UK.

Bjørn, C. (1988). Det danske landbrugs historie, 1810-1914. Aio, Odense.

Brøndegaard, V.J. (1978-80). Folk og Flora: Dansk Etnobotanik. Rosenkilde og Bagger, Gentofte.

Brock, W.H. (2002). Justus Von Liebig: The Chemical Gatekeeper. Cambridge University Press, Cambridge, United Kingdom.

Bustos, P., Caprettini, B., Ponticelli, J. (2016). Agricultural productivity and structural transformation. Evidence from Brazil. Forthcoming in American Economic Review.

Cantoni, D. (2015). The economic effects of the protestant reformation: testing the Weber hypothesis in the German lands. Journal of the European Economic Association 13(4), 561-598.

Carillo, M. (2018). Agricultural Productivity and Long-Run Development: Evidence from Mussolini's Battle for Grain. Unpublished working paper.

Chen, S., Kung, J.K (2016)., Of maize and men: the effect of a New World crop on population and economic growth in China. Journal of Economic Growth 21:71–99.

Chorley, G.P.H. (1981). The agricultural revolution in Northern Europe, 1750-1880. Economic History Review 34, 71-93.

Christensen, D.C. (1996). Det moderne projekt. Gyldendal: Viborg, Denmark.

Christensen, O. (1945). Danske landboforholds historie. G.E.C. Gads Forlag.

Christensen, S.B., Mikkelsen, J. (2006). The Danish urban system pre-1800: a survey of recent research results. Urban History 33(3), 484-510.

Conley, T. G., Hansen C.B., Rossi, P.E. (2012). Plausibly Exogenous. Review of Economics and Statistics 94 (1), 260-272.

Cook, C.J. (2014). Potatoes, milk, and the old world population boom. Journal of Development Economics 110, 123–138.

Cooke, G.W. (1967). The control of soil fertility. The biological expansion of Europe, 900-1900. Cambridge University Press.

Degn, O. (1987). Byer, byhierarkier og byudvikling i Danmark 1550-1700. Historie/Jyske Samlinger, Ny række 17.

De Vries, J. (1984). European urbanization, 1500–1800. Harvard University Press.

Elkjær, T.L. (2001). Købstadslandbrugets betydning for købstadens erhvervsliv og økonomi i 1700- og 1800-tallet. Fortid og Nutid 4, 251-272.

Falbe-Hansen, V. (1887). Landbruget. In Falbe Hansen, V. and Scharling, W. (eds). Danmarks Statistik, 7-438.

Fernihough, A. and O'Rourke, K. (2014). Coal and the European industrial revolution. NBER Working Paper 19802.

Galor, O. (2011). Unified growth theory. Princeton University Press.

Galor, O., Mountford, A. (2008). Trading population for productivity: theory and evidence. the Review of Economic Studies 75(4), 1143-1179.

Galor, O., Özak, Ö. (2016). The Agricultural Origins of Time Preference. American Economic Review, 106(10), 3064-3103.

Galor, O. and Weil, D.N. (2000) Population, technology, and growth: From Malthusian stagnation to the demographic transition and beyond. *American Economic Review* 90(4), 806–828.

Glaeser, E. (2014). A world of cities: the causes and consequences of urbanization in poorer countries. Journal of the European Economic Association 12(5), 1154–1199.

Gollin, D., Hansen, C.W., Wingender, A. (2016). Two Blades of Grass: The Impact of the Green Revolution. CSAE Working Paper WPS/2016-30

Gollin, D., Parente, S.L, Rogerson, R. (2007). The food problem and the evolution of international income levels. Journal of Monetary Economics 54, 1230–1255.

Hall, A.D. (1905). The Book of the Rothamsted Experiments. John Murray, London, United Kingdom.

Hansen, S.A. (1984). Økonomisk vækst i Danmark, 1720-1914. Akademisk forlag, Viborg, Denmark.

Henderson, J.V., Squires, T., Storeygaard, A., Weil, D. (2018). The global distribution of economic activity: Nature, History and Trade. Quarterly Journal of Economics 133(1), 357–406.

Henriksen, I. (1999). Avoiding lock-in: cooperative creameries in Denmark, 1882–1903. European Review of Economic History 3(1), 57-78.

Henriksen, I., Lampe, M., Sharp, P.S. (2013). The strange birth of liberal Denmark: Danish trade protection and the growth of the dairy industry since the midnineteenth century. Economic History Review 65(2), pp. 770–788

Hunning, T.R, Wahl, F., 2017. Lord of the Lemons: Origins and Dynamics of State Capacity. Unpublished working paper.

Jedwab, R., Vollrath, D. (2015). Urbanization without growth in historical perspective. Explorations in Economic History 58, 1–21

Jensen, P.S., Lampe, M., Sharp, P., Skovsgaard, C. (2018). 'Getting to Denmark': The Role of Elites for Development. CEPR discussion paper DP12679.

Jensen, S.P. (1998). Kobbelbrug, kløver og kulturjord. Bol og By, Landbohistorisk Tidsskrift 1, 36-59.

Kerridge, E., 1967. The Agricultural Revolution. George Allen Unwin, London, United Kingdom.

Kjærgaard, T. (1991). Den Danske Revolution. Gyldendal.

Kjærgaard, T. (1995). Agricultural development and nitrogen supply in a historical perspective. Biological agriculture & horticulture: An international journal for sustainable production systems 11, 3-14.

Klemp, M., Møller, N.F. (2016). Post-Malthusian Dynamics in Pre-Industrial Scandinavia. Scandinavian Journal of Economics 118(4), 841–867

Kopsidis, M, Wolf, N., 2012. Agricultural Productivity Across Prussia During the Industrial Revolution: A Thunen Perspective. Journal of Economic History 72(3), 634-670.

Lampe, M., Sharp, P. (forthcoming). A land of milk and butter. Chicago University Press.

Lewis, Arthur, 1954. Economic development with unlimited supplies of labour. Manch. Sch. 22 (2), 139–191.

Madsen-Mygdal, T. (1912, 1938). Landbrugets ordbog. Gyldendal.

Marden, S., (2016). The agricultural roots of industrial development: 'forward linkages' in reform era China. Working paper, University of Sussex.

Markussen, I. (1990). The development of writing ability in the Nordic countries in the Eighteenth and Nineteenth centuries, Scandinavian Journal of History, 15:1-2

Marshall, T.H. (1929). Jethro Tull and the "New Husbandry" of the eighteenth century. Economic History Review 2(1), 41-60.

Matsuyama, K. (1992). Agricultural productivity, comparative advantage, and economic growth. Journal of Economic Theory 58 (2), 317-334.

Mikkelsen, J. (1993). Korn, købmand og kreditter. Fortid og Nutid 3, 179-21.

Mokyr, J. (1990). The lever of riches. Oxford University Press, New York, New York.

Mokyr, J. (2009). The enlightened economy: an economic history of Britain, 1700-1850. Yale University Press, New Haven, Conn.

Nunn, N., Qian, N. (2011). The potato's contribution to population and urbanization: Evidence form a historical experiment. Quarterly Journal of Economics 126, 593-650.

Olsen, E. (1961). Danmarks økonomiske historie siden 1750. Memorandum no. 6, Copenhagen University.

Overton, M. (1985). The Diffusion of Agricultural Innovations in Early Modern England: Turnips and Clover in Norfolk and Suffolk, 1580-1740. Transactions of the Institute of British Geographers 10(2), 205-221.

Overton, M. (1996). Agricultural revolution in England, Cambridge University Press, Cambridge.

Pryor, F. (1985). The Invention of the Plow. Comparative Studies in Society and History, 27(4), 727–743.

Rostow, W. W. (1960). The stages of growth: A non-communist manifesto. Cambridge University Press, Cambridge, UK.

Schultz, T.W. (1953). The economic organization of agriculture. McGraw-Hill, New York.

Skrubbeltrang. F. (1934-35). Danske Landboforhold. In K. Hansen (ed). Det danske landbrugs historie. GEC Gads forlag, Copenhagen.

Statistics Denmark (1870). Om almuevæsenet i kongeriget Danmark. Statistiske Meddelelser Series 2, 9(5).

Statistics Denmark (1907). Danmarks folkehøjskoler og landbrugsskoler. Statistiske Meddelelser Series 4, 23(4).

Wooldridge, J. M. (2002). *Econometric analysis of cross section and panel data*. Cambridge: The MIT Press.

World Bank (2007). Agriculture for development. The International Bank for Reconstruction and Development. Washington DC.

Zabel, F., Putzenlechner, B., Mauser, W. (2014). Global Agricultural Land Resources – A High Resolution Suitability Evaluation and Its Perspectives until 2100 under Climate Change Conditions. PLoS ONE 9(9): e107522.

#### **Online appendix (not for publication)**

### Appendix A

Data sources:

- 1. Town population data come from "Den digitale byport" available at <a href="http://www.byhistorie.dk/den-digitale-byport/">http://www.byhistorie.dk/den-digitale-byport/</a>
- 2. Suitability maps are available from FAO's Global Agro-Ecological Zones (GAEZ) database.
- 3. Clover maps are digitized from original maps in Kjærgaard (1991).
- Information on growing clover and alfalfa are in Denmark available from (only in Danish- growing instructions are available upon request from the authors): <u>https://www.dsv-froe.dk/</u>
- 5. The caloric yield measure is taken from Galor and Özak (2016).
- 6. Information on historical suitability for growing barley is taken from Andersen et al. (2016). The measure used is peasant payments in terms of barley from the 1660s. We use peasant payments per square kilometer. Frandsen (1988) states that this is a good measure of suitability as also confirmed by Andersen et al. (2016).
- 7. Information on grass-field systems in 1682 is taken from Jensen et al. (2018). The original source is:

Frandsen, K.E. (1988). 1536-ca. 1720 in Bjørn, C. (eds.) Den danske landbrugshistorie, 1536-1810.

8. Information on the roll-out of railways is given in:

Statistics Denmark (1964). Folketal, areal og Klima. Statistiske Undersøgelser 10, Copenhagen, Denmark.

9. The modern barley suitability measure is from FAO.

- 10. Information on opening of harbors is taken from <u>http://www.byhistorie.dk/den-digitale-byport/</u>
- Information on clay soils in Denmark soil map digitized by Andersen et al. (2016) from Frandsen (1988).
- 12. The Prussian Economic History database is described in Becker et al. (2014) and can be accessed at: <u>http://www.cesifo-group.de/ifoHome/facts/iPEHD-Ifo-Prussian-Economic-History-Database.html</u>
- 13. The source for the agricultural census data is originally Statistics Denmark. We rely on the digitized version made by Jørgen Rydén Rømer.
- 14. The source for the data on folk high schools and agricultural schools is Statistics Denmark (1907) as stated in the reference list. The data for 1844-1900 were kindly provided by Christian Skovsgaard, who digitized them from:

Borup, E.J. and Nørgaard, F. (1939). *Den Danske Folkehøjskole gennem hundrede aar*. Odense: Skandinavisk Bogforlag.

## **Encyclopedia Denmark articles:**

Maize:

http://www.denstoredanske.dk/Natur\_og\_miljø/Botanik/Græsordenen\_(Poales)/majs

Brown coal:

http://www.denstoredanske.dk/Naturen\_i\_Danmark/Naturen\_i\_Danmark\_2/Menneskets\_brug \_og\_misbrug\_af\_de\_geologiske\_dannelser/R%C3%A5stoffer-\_mineraler,\_energi\_og\_vand/Brunkul

Bornholm and serfdom:

http://www.denstoredanske.dk/Danmarks\_geografi\_og\_historie/Danmarks\_geografi/Bornhol m/Bornholm/Bornholm (Historie)

Plows:

http://www.denstoredanske.dk/Natur\_og\_milj%C3%B8/Landbrug\_og\_havebrug/Landbrugsm\_askiner, -bygninger\_og\_redskaber/plov\_

#### **Appendix B**

In Appendix B, we offer detailed maps of alfalfa and clover, summary statistics and different estimation results with alternative buffer sizes, error specification, single log transformation, non-linearity in market town size and extending the sample period until 1925. These are referenced in the main manuscript and can be found below. We also demonstrate that Prussian counties with higher alfalfa yields also tend to have higher clover yields. Results are given in the first three columns of Table A2. The Prussian data cover 518 counties in total. In column (1), we include all counties, even those with zero alfalfa production and, as can be seen, find a positive and significant coefficient. We also run regressions for the 367 counties that produce some alfalfa and again find a positive and significant relationship, see column (2). Column (3) shows that results are robust to Tobit estimation, in which we consider that clover yields are censored at 0. Figures A6 and A7 show the associations between the yield measures with and without the zero observations. Next, we demonstrate that clover yields are positively associated with the yields of rye, barley, and wheat.

#### Figure A1: Growth of towns (1834-1901) and clover adoption



Notes: Green areas have adopted clover by 1805. Red circles indicate market town growth 1672-1901. Blue circles show 15 kilometer buffers around each of the 56 market towns.

Source: Kjærgaard (1991)



Figure A2: Alfalfa soil suitability – full colour scale

Note: Each town is shown by a dot.

Source: FAO raster data on soil suitability for alfalfa.



## Figure A3: Alfalfa soil suitability – gray scale

Note: Each town is shown by a dot.

Source: FAO raster data on soil suitability for alfalfa.

## Figure A4: Alfalfa soil suitability – medium or better – gray scale



Notes: Each town is shown by a dot.

Source: FAO raster data on soil suitability for alfalfa.

## Figure A5: The partial relationship between alfalfa suitability and clover adoption







Panel B: Partial plot based on Table A5, column (4)

Panel C: Partial plot based on Table 5, column (1)





Figure A6: Alfalfa yields and clover yields in 1886, no zero observations

Notes: yie1886\_hec\_luc\_hay = alfalfa yield; yie1886\_hec\_clo\_hay= clover yield. Source: The agricultural census of Prussia of 1886 available in the Prussian Economic History Database (Becker et al., 2014).

Figure A7: Alfalfa yields and clover yields in 1886, with zero observations.



Notes: yie1886\_hec\_luc\_hay = alfalfa yield; yie1886\_hec\_clo\_hay=clover yield. Source: The agricultural census of Prussia of 1886 available in the Prussian Economic History Database (Becker et al., 2014).





Notes: See notes to Figure 5. The model controls for fixed effects for town and year as well as for the potato flexibly. Buffer size is 15 kilometers. The estimations are carried out on 728 observations based on data for 56 market towns in the years 1672, 1769, 1787, 1801, 1834, 1840, 1845, 1855, 1860, 1870, 1880, 1890, and 1901. Figure only reports results for 1672, 1787 and 1801.

Source: Kjærgaard (1991), FAO raster data and own calculations.



Figure A9: Flexible estimations with controls for initial population flexibly

Notes: See notes to Figure 5. The model controls for fixed effects for town and year as well as for the potato flexibly and flexible log population 1672 and for population in 1769 times the year dummy for 1769. Buffer size is 15 kilometers.

Source: Kjærgaard (1991), FAO raster data and own calculations.



#### Figure A10: Flexible estimations for pre-period

Notes: See notes to Figure 5 and Figure A9. The model controls for fixed effects for town and year as well as for the potato flexibly. Buffer size is 15 kilometers. The estimations are carried out on 728 observations based on data for 56 market towns in the years 1672, 1769, 1787, 1801, 1834, 1840, 1845, 1855, 1860, 1870, 1880, 1890, and 1901. Figure only reports results for 1672, 1787 and 1801.

Source: Kjærgaard (1991), FAO raster data and own calculations.







Figure A12: Flexible estimation results when extending the sample period until 1925

Notes: See notes to Figure 5. The model controls for fixed effects for town and year as well as for the potato flexibly. Buffer size is 15 kilometers. The estimations are carried out on 728 observations based on data for 56 market towns in the years 1672, 1769, 1787, 1801, 1834, 1840, 1845, 1855, 1860, 1870, 1880, 1890, 1901, 1906, 1911, 1916, 1921, and 1925.

Source: Kjærgaard (1991), FAO raster data and own calculations.



## Figure A13: 19th century "Herred" division and clover adoption

Source: Kjærgaard (1991)

Name of market town	Population 1672	Population 1901
Sakskøbing	272	1560
Hobro	343	3161
Nykøbing Mors	343	4492
St. Heddinge	362	1816
Mariager	370	914
Præstø	435	1497
Bogense	438	2168
Maribo	444	3838
Lemvig	450	3207
Grenaa	453	3257
Nykøbing Sjælland	463	2000
Rudkøbing	478	3462
Holstebro	500	4978
Stubbekøbing	511	1615

## Table A1: Population size of 56 market towns, 1672 and 1901

Name of market town	Population 1672	Population 1901
Slangerup	513	719
Sorø	528	2241
Skive	529	4591
Varde	569	4611
Skælskør	617	2501
Ringkøbing	623	2712
Kerteminde	642	2552
Stege	656	2245
Sæby	670	2122
Nysted	691	1411
Ringsted	700	3320
Vejle	712	14592
Vordingborg	736	3643
Middelfart	756	4469
Hjørring	782	7901
Ebeltoft	817	1467
Korsør	826	6054
Faaborg	841	4218
Nykøbing Falster	861	7345
Holbæk	879	4574
Hillerød	958	4572
Thisted	1000	6072
Skagen	1004	2438
Svendborg	1009	11543
Kalundborg	1058	4322
Assens	1084	4665
Kolding	1094	12516
Nyborg	1160	7790
Horsens	1516	22243
Fredericia	1591	12714
Slagelse	1832	8958
Næstved	1853	7162
Nakskov	1920	8310
Ribe	1939	4243
Randers	2036	20057
Roskilde	2196	8368
Viborg	2704	8623
Aarhus	3474	51814
Odense	3808	40138
Helsingoer	4033	13902
Aalborg	4181	31457
Copenhagen	41000	454466

Source: "den digitale byport", http://dendigitalebyport.byhistorie.dk/privilegier/.

	(1)	(2)	(3)	(4)	(5)	(6)
VARIABLES	Clover yield			Rye yield	Barley yield	Wheat yield
Alfalfa yield	0.214***	0.532***	0.215***			
	[2.977]	[3.920]	[2.938]			
Clover yield				0.075*** [4.650]	0.123***	0.075*** [4.650]
Observations	518	367	518	518	518	518
R-squared	0.104	0.335	N/A	0.109	0.099	0.187
Estimation method	OLS	OLS	Tobit	OLS	OLS	OLS

## Table A2: Relationships between yields in the Prussian Economic History Database

Notes: This table demonstrates the relationship between alfalfa yields and clover yields as well as with yields of three grains. The yields are measured as output per hectare in 1886. Robust t-statistics in parentheses. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1. Source: Prussian Economic History Database

Name	Buffer	Tables &	Mean	Standard	Minimum	Maximum
	size/shire	Figures using		deviation		
		variable				
Clover 1775	15	Tab. 3	.013	.022	0	. 104
Clover 1785	15	Tab. 3	.073	.099	0	.477
Clover 1795	15	Tab. 3	.125	.132	0	.547
Clover 1805	15	Fig. 3, Tab. 1-4	.281	.295	0	.999
Alfalfa	5	Tab. 3	.554	.441	0	1
Alfalfa	10	Tab. 3	.548	.423	0	1
Alfalfa	15	Fig. 5-6, Tab. 1-4	.540	.411	0	1
Alfalfa	20	Tab. 3	.534	.401	0	1
Potato	5	Tab. 3	.363	.430	0	1
Potato	10	Tab. 3	.358	.378	0	1
Potato	15	Tab. 1-4, Fig. 5-6	.342	.352	0	1
Potato	20	Tab. 3	.330	.332	0	1
Historic barley	15	Tab. 2	28285	15180	0	51014
Modern barley	15	Tab. A11	.840	.256	.002	1
Clay	15	Tab. 4; Tab. 6	.748	.328	0	.992
Average caloric yield	15	Tab. 2	4238	219	3910	4559
post 1500 (No 0)						
Historic grass	15	Tab. 2, 3	.353	.464	0	1
adoption						
Population 1672	Market	Tab. 2, 4	1826	5412	272	41000

## Table A3: Summary statistics on variables.

Name	Buffer	Tables &	Mean	Standard	Minimum	Maximum
	size/shire	Figures using		deviation		
		variable				
	town					
Cow density	Shire	Tab. 5	16.43	7.10	2.29	34.95
	(herred)					
Rye yield	Shire	Tab. 5	5.16	1.18	3.10	8.30
	(herred)					
Barley yield	Shire	Tab. 5, 6	4.76	2.13	0	8.95
	(herred)					
Wheat yield	Shire	Tab. 5	5.73	1.55	1	8.65
	(herred)					
Cooperative	Shire	Tab. 5	0.0196	0.123	0	0.054
creamery density	(herred)					
Potato yield	Shire	Tab. 5	7.66	1.05	4.52	10.32
	(herred)					
Folk high school	Shire	Tab. 6	0.002	0.003	0	0.015
density	(herred)					
Agricultural school	Shire	Tab 6	0.0004	0.0016	0	0.012
density	(herred)					
Pea yield	Shire	Tab. 7	4.94	1.00	2.83	10.00
	(herred)					
Clover 1805	Shire	Tab. 5, 6	.226	.301	0	.999
	(herred)					
Potato suitability	Shire	Tab. 5, 6	.398	.366	0	1
	(herred)					
Historical barley	Shire	Tab. 5, 6	3.68	2.56	0	13.04
suitability	(herred)					
Alfalfa suitability	Shire	Tab. 5, 6	.474	.429	0	1
	(herred)					

Source: "Den digitale byport", http://dendigitalebyport.byhistorie.dk/privilegier/.

Estimator		OLS		OLS - reduced form				
Dependent variable	Log market townLog market townLog market townpopulationpopulationpopulation		Log market town population	Log market town population	Log market town population			
	(1)	(2)	(3)	(4)	(5)	(6)		
Clover1805× I(t≥1834)	-0.008 {-0.06} (-0.002)	0.236*** {2.69} (0.044)	0.149* {1.63} (0.028)					
Alfalfa×I(t≥1834)				0.205*** {2.86} (0.057)	0.218*** {2.84} (0.060)	0.209*** {3.09} (0.014)		
Potato×I(t $\geq$ 1834)		$0.480^{***}$ {4.79} (0.108)	0.306** {2.02} (0.069)		0.406*** {4.54} (0.092)	0.251** {2.09} (0.057)		
Year and Funen-Jutland fixed effects	No	No	Yes	No	No	Yes		
Observations	728	728	728	728	728	728		

Table A4 -	The intro	duction of	of clove	r and its	effect	on market town	population	1: baseline	Conley	z standard	errors
		addenoin (			ULL UUU		population		Come	Dettinent of	

Notes: This table shows the effect of the introduction of clover on market town population using standard errors that correct for spatial dependence; see notes to Table 1. The variables are the same as described in the note to Table 1. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. Funen and Jutland year dummy interactions are included in columns (3) and (6). All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p<0.01, \*\*: p < 0.05, \*: p < 0.01.

$ \begin{array}{c c c c c c c c c c c c c c c c c c c $
$\begin{array}{c c c c c c } & tion & tio$
(1)         (2)         (3)         (4)         (5)         (6)           Conley t-statistics - direct dependence between towns within 0.333 degrees, or roughly 37 kilometers           Clover1805×         -0.008         0.236*         0.149           I(\bar 1830)         {-0.062}         {1.877}         {1.019}           (-0.002)         (0.044)         (0.028)         0.218**         0.209           Alfalfa×I(\bar 1830)         0.480***         0.306**         0.205*         0.218**         0.209           [1.792]         [2.142]         [1.138]         (0.057)         (0.060)         (0.058)           Potato×I(\bar 1830)         0.480***         0.306**         0.406***         0.251***           [3.855]         {1.875}         {3.456}         {1.966}           (0.108)         (0.092)         (0.057)         (0.092)         (0.057)           (0.092)         (0.057)         (0.092)         (0.057)         (0.092)         (0.057)           (1.875)         {1.875}         {1.875}         (0.092)         (0.057)         (0.092)         (0.057)           (1.966)         (0.108)         (0.108)         (0.092)         (0.057)         (0.092)         (0.057)
Conley t-statistics - direct dependence between towns within 0.333 degrees, or roughly 37 kilometers           Clover1805×         -0.008         0.236*         0.149           I(t≥1830)         {-0.062}         {1.877}         {1.019}           (-0.002)         (0.044)         (0.028)         0.218**         0.209           Alfalfa×I(t≥1830)         0.480***         0.306**         0.205*         0.218**         0.209           Potato×I(t≥1830)         0.480***         0.306**         0.406***         0.251***           {1.38}         (0.057)         (0.060)         (0.058)           Potato×I(t≥1830)         0.480***         0.306**         0.406***         0.251***           (0.057)         (0.060)         (0.057)         (0.092)         (0.057)           Clover1805×         0.008         (1.966)         (0.092)         (0.057)           I(t≥1830)         (-0.008         0.236*         0.149         (1.966)           I(t≥1830)         (-0.008)         0.236*         0.149         (1.066)         (-0.002)         (0.044)         (0.028)
$\begin{array}{c c c c c c c c c c c c c c c c c c c $
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
$\begin{array}{cccccccccccccccccccccccccccccccccccc$
$\begin{array}{cccccccccccccccccccccccccccccccccccc$
$\begin{tabular}{ c c c c c c c } & & & & & & & & & & & & & & & & & & &$
$\begin{array}{cccccccccccccccccccccccccccccccccccc$
$\begin{array}{cccccccccccccccccccccccccccccccccccc$
$\begin{tabular}{ c c c c c c c } \hline $\{1.875\}$ & $\{5.456\}$ & $\{1.906\}$ \\ \hline $(0.108)$ & $(0.092)$ & $(0.057)$ \\ \hline $(0.092)$ & $(0.057)$ \\ \hline $(0.092)$ & $(0.057)$ \\ \hline $(0.057)$ & $(1.879)$ & $(1.879)$ & $(1.966]$ \\ \hline $(-0.002)$ & $(0.044)$ & $(0.028)$ \\ \hline \end{tabular}$
Clover1805×         -0.008         0.236*         0.149           I(t≥1830)         {-0.059}         {1.879}         {1.066}           (-0.002)         (0.044)         (0.028)
Clover1805×         -0.008 $0.236^*$ $0.149$ I(t≥1830)         {-0.059}         {1.879}         {1.066}           (-0.002)         (0.044)         (0.028)
Clover 1305 ×       -0.008 $0.250^{\circ}$ $0.149^{\circ}$ I(t ≥ 1830)       {-0.059}       {1.879}       {1.066}         (-0.002)       (0.044)       (0.028)
$\begin{array}{c} (1.000) \\ (-0.002) \\ (0.044) \\ (0.028) \end{array}$
Alfalfa×I(t>1830) 0.205* 0.218** 0.209**
$\{1.780\}$ $\{2.147\}$ $\{2.248\}$
(0.057) (0.060) (0.058)
Potato×I(t>1830) 0.480*** 0.306* 0.406*** 0.251**
$\{4.030\}$ $\{1.954\}$ $\{3.566\}$ $\{2.044\}$
(0.108)  (0.069)  (0.057)
Conley t-statistics - direct dependence between towns within 1 degrees, or roughly 111 kilometers
Clover1805× -0.008 0.236** 0.149
$I(t \ge 1830)$ {-0.057} {2.126} {1.259}
(-0.002) $(0.044)$ $(0.028)$
Alfalfa×I( $t \ge 1830$ ) 0.205** 0.218** 0.209***
$\{1.965\}$ $\{2.286\}$ $\{2.589\}$
(0.057) (0.060) (0.058)
Potato×I(t $\geq$ 1830) 0.480*** 0.306** 0.406*** 0.251**
$\{4.317\}$ $\{1.987\}$ $\{3.685\}$ $\{2.029\}$
(0.108) (0.009) (0.092) (0.057)
Conley t-statistics - direct dependence between towns within 2 degrees, or roughly 222 kilometers
U10ver1805X $-0.008$ $0.230^{+++}$ $0.149$ $U(x) 1920)$ $(0.056)$ $(2.605)$ $(1.621)$
$\begin{array}{c} 1(121050) \\ (0,002) \\ (0,002) \\ (0,004) \\ (0,028) \\ \end{array}$
(-U.UU2) (U.U44) (U.U20) AlfalfaszI(+5.1920) 0.205*** 0.219*** 0.200***
$\frac{121050}{12856} = \frac{1210}{12856} = $
(2.000) $(2.000)$ $(0.050)$ $(0.058)$

Table A5 - The introduction of clover and its effect on market town population: varying degrees of spatial dependence

Potato×I(t $\geq$ 1830)		0.480***	0.306**		0.406***	0.251**			
		{4.795}	{2.021}		{4.539}	{2.100}			
		(0.108)	(0.069)		(0.092)	(0.057)			
Conley t-statistics - direct dependence between towns within 3 degrees, or roughly 333 kilometers									
Clover1805×	-0.008	0.236***	0.149*						
I(t <u>≥</u> 1830)	{-0.060}	{3.119}	{1.836}						
	(-0.002)	(0.044)	(0.028)						
Alfalfa×I(t <u>&gt;</u> 1830)				0.205***	0.218***	0.209***			
				{3.274}	{3.286}	{3.454}			
				(0.057)	(0.060)	(0.058)			
Potato×I(t $\geq$ 1830)		0.480***	0.306**		0.406***	0.251***			
		{5.627}	{2.195}		{5.401}	{2.407}			
		(0.108)	(0.069)		(0.092)	(0.057)			
Kilometers buffer	15	15	15	15	15	15			
Observations	728	728	728	728	728	728			

Notes: This table shows the effect of the introduction of clover on market town population using standard errors that correct for spatial dependence based on different distances; see also notes to Table 1. The variables are the same as described in the note to Table 1. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. Funen and Jutland year dummy interactions are included in columns (3) and (6). The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.05, \*: p < 0.1.

Estimator	IV – first stage							
Dependent variable	$Clover1805 \times I(t \ge 1834)$	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)	Clover1805× I(t>1834)				
	(1)	(2)	(3)	(4)				
Alfalfa×I(t≥1834)	0.388*** [5.30] (0.570)	0.381*** [5.29] (0.560)	0.388*** [5.30] (0.570)	0.264*** [3.99] (0.387)				
Potato×I(t $\geq$ 1834)	-0.332*** [-4.25] (-0.398)	-0.438*** [4.49] (-0.525)	-0.332*** [-4.25] (-0.398)	-0.346*** [-3.40] (-0.414)				
Rail				-0.006 [-0.49] (-0.012)				
Caloric yield post 1500 (no 0) $\times$ I(t $\geq$ 1834)				-2.541*** [-3.13] (-48.485)				
Historic barley×I(t $\geq$ 1834)				0.009 [0.62] (0.217)				
1672 population×I(t $\geq$ 1834)				0.001 [0.04] (0.019)				
Historic grass×I(t $\geq$ 1834)				-0.476*** [-3.77] (-0.685)				
Kilometers buffer	15	15	15	15				
Observations	728	728	728	728				
Second stage results reported in Table/Model	Table 1/Model 7	Table 1/Model 8	Table 2/Model 5	Table 2/Model 6				

#### Table A6 – The introduction of clover and its effect on market town population: first stage regressions

Notes: This table shows the first stage results associated with the second stage IV results presented in Tables 1 and 2. The dependent variable is clover adoption as of 1805 times a dummy which is one after 1830. The covariates in column (1) to (3) is the potato variable time a dummy that is one after 1834. Column (4) adds railway roll-out, caloric yield, historic barley yield in 1672, market town population initially in 1672 as of 1834 and historic grass as of 1672. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. Funen and Jutland year dummy interactions are included in columns (2). The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1.

Estimator	OLS			Ol	OLS – reduced form			IV – second stage		IV – first stage	
Dependent variable	Log market town population	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	
Clover1805× I(t≥1834)	-0.007 [-0.05] (-0.002)	0.236* [1.79] (0.052)	0.146 [0.92] (0.032)				0.561** [2.08] (0.125)	0.550** [2.02] (0.122)			
Alfalfa×I(t≥1834)				0.205* [1.78] (0.067)	0.219** [2.01] (0.072	0.212* [1.96] (0.069)			0.391*** [5.35] (0.575)	0.386*** [5.34] (0.568)	
Potato×I(t <u>&gt;</u> 1834)		0.480*** [3.46] (0.128)	0.304* [1.68] (0.081)		0.408*** [3.11] (0.109)	0.250* [1.75] (0.067)	0.592*** [3.54] (0.158)	0.491** [2.39] (0.131)	-0.329*** [-4.19] (-0.396)	-0.439*** [-4.47] (-0.528)	
Year and Funen- Jutland fixed effects	No	No	Yes	No	No	Yes	No	Yes	No	Yes	
Kilometers buffer	15	15	15	15	15	15	15	15	15	15	
Observations	715	715	715	715	715	715	715	715	715	715	
F statistic for weak Identification							28.629	28.556			

Table A7 - The introduction of clover and its effect on market town population: excluding Copenhagen

Notes: This table shows what happens to the results in Table 1 when Copenhagen is excluded; see also notes to Table 1. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. Funen and Jutland year dummy interactions are included in columns (2), (5) and (8). All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.01, \*: p < 0.05, \*: p < 0.1.
			Histor (field rent	ric barley meas s per square kile	ure ometer)			(shar	Modern I e land of soil su	barley measure itability medium	or better)	
	0	LS	IV – seco	ond stage	IV -seco	ond stage	0	LS	IV - seco	ond stage	IV - fii	rst stage
Dependent variable	Log market town population	Log market town population	Log market town population	Log market town population	Clover1805× I(t≥1830)	Clover1805× I(t≥1830)	Log market town population	Log market town population	Log market town population	Log market town population	Clover1805× I(t≥1830)	Clover1805× I(t≥1830)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Clover1805× I(t <u>&gt;</u> 1830)	0.217 [1.61] (0.041)	0.352** [2.08] (0.066)	0.538** [2.22] (0.101)	0.960** [2.16] (0.181)			0.168 [1.09] (0.032)	0.342** [1.98] (0.064)	0.776* [1.65] (0.146)	0.746* [1.93] (0.140)		
Alfalfa×I(t≥1830)					0.408*** [5.11] (0.599)	0.264*** [3.99] (0.387)					0.290*** [3.89] (0.425)	0.297*** [3.90] (0.435)
Potato×I(t $\geq$ 1830)	0.264 [1.41] (0.059)	0.297 [1.60] (0.067)	0.360* [1.77] (0.081)	0.468* [1.94] (0.105)	-0.397*** [-2.88] (-0.476)	-0.346*** [-3.40] (-0.415)	0.153 [0.89] (0.034)	0.148 [0.90] (0.033)	0.457 [1.41] (0.103)	0.309 [1.18] (0.070)	-0.463*** [-3.39] (-0.556)	-0.359*** [-3.01] (-0.430)
Rail	0.179*** [3.51] (0.070)	0.178*** [3.52] (0.069)	0.184*** [3.81] (0.072)	0.182*** [3.85] (0.071)	-0.0119 [-0.82] (-0.025)	-0.006 [-0.49] (-0.012)	0.187*** [3.60] (0.072)	0.186*** [3.70] (0.072)	0.186*** [3.79] (0.072)	0.186*** [3.98] (0.072)	-0.005 [-0.34] (-0.010)	-0.005 [-0.41] (-0.010)
Caloric yield post 1500 (no 0) ×I(t <u>&gt;</u> 1830)	-1.595* [-1.77] (-5.724)	-0.655 [-0.53] (-2.353)	-1.621* [-1.83] (-5.819)	1.090 [0.60] (3.913)	-0.417 [-0.67] (-7.964)	-2.541*** [-3.13] (-48.485)	-2.111** [-2.04] (-7.577)	-0.621 [-0.49] (-2.229)	-1.257 [-0.88] (-4.511)	0.501 [0.31] (1.798)	-1.079 [-1.51] (-20.592)	-2.477*** [-3.08] (-47.251)
Barley×I(t $\geq$ 1830)	0.024 [1.25] (0.108)	0.020 [1.18] (0.087)	0.017 [0.87] (0.076)	0.003 [0.17] (0.013)	0043 [-0.65] (-0.101)	0.009 [0.62] (0.217)	0.248 [0.85] (0.071)	0.478 [1.52] (0.137)	-0.181 [-0.40] (-0.052)	0.351 [1.02] (0.100)	0.382*** [3.40] (0.580)	-0.024 [-0.18] (-0.037)
1672 population $\times I(t \ge 1830)$	-0.024 [-0.64] (-0.073)	-0.022 [-0.62] (-0.066)	-0.036 [-1.01] (-0.108)	-0.031 [-0.94] (-0.093)	0.008 [0.35] (0.135)	0.012 [0.04] (0.019)	-0.0502 [-1.63] (-0.151)	-0.031 [-1.22] (-0.096)	-0.059* [-1.92] (-0.178)	-0.029 [-1.25] (-0.086)	0.0147 [0.77] (0.236)	-0.009 [-0.39] (-0.142)
Grass×I(t≥1830)		0.196 [1.04] (0.053)		0.568* [1.75] (0.154)		-0.476*** [-3.77] (-0.685)		0.412* [1.77] (0.112)		0.595*** [2.46] (0.161)		-0.465*** [-3.14] (-0.669)
Kilometers buffer	15	15	15	15	15	15	15	15	15	15	15	15
Observations	728	728	728	728	728	728	728	728	728	728	728	728
F statistic for weak identification			26.163	15.887					15.144	15.176		

Table A8 - The introduction of clover and its effect on market town population: comparing historic and modern barley measures

Notes: This Table shows the effect of changing the barley suitability measure from a historical (as in Table 2) one to a modern one. The left-hand side panel shows the results for the historical barley measure, whereas the right-hand side panel shows the results with the modern measure. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1.

	Population	Clover 1805	Alfalfa	Potato	Historic barley	Historic grass	Caloric yield	Population 1672	Rail	Ports and landings
Popu- lation	1.0									<u> </u>
Clover 1805	0.0029	1.0								
Alfalfa	0.0897	0.5394***	1.0							
Potato	0.2195	-0.4210***	-0.0354	1.0						
Historic barley	-0.3638***	0.2243*	0.3609***	-0.1981	1.0					
Historic grass	0.1041	-0.5881***	-0.3029**	0.5578***	-0.0153	1.0				
Caloric yield	-0.2371*	0.3064**	0.1391	-0.7014***	0.1390	-0.7839***	1.0			
Popula- tion 1672	0.8567***	0.0297	-0.0161	0.0237	-0.4767***	-0.1059	-0.0129	1.0		
Rail	0.3724***	-0.0274	0.0630	0.1401	-0.1015	0.1757	-0.3002**	0.2807**	1.0	
Ports and landings, 1834	0.0896	0.0853	-0.0035	-0.0426	0.2115	0.2419*	-0.1835	0.0021	-0.1183	1.0

#### Table A9: Coefficients of correlation between ariables

Notes: This table shows the correlation between variables mentioned in the text. All variables follow the transformations used throughout. Log-transformations accordingly apply to non-indicator variables, as described previously. \*\*\*: 0.01, \*\*: 0.05, \*: 0.10

Estimator			IV – sec	cond stage					IV - fi	irst stage		
Dependent variable	Log market town popula- tion	Log market town popula- tion	Log market town popula- tion	Log market town popula- tion	Log market town popula- tion	Log market town popula- tion	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Clover1805× I(t <u>&gt;</u> 1834)	0.590* [1.84] (0.112)	0.585* [1.82] (0.111)	0.562** [2.08] (0.106)	0.547** [2.00] (0.103)	0.545** [2.13] (0.099)	0.517* [1.94] (0.094)						
Alfalfa ×I(t <u>&gt;</u> 1834)							0.333*** [4.46] (0.498)	0.331*** [4.66] (0.495)	0.388*** [5.30] (0.570)	0.382*** [5.29] (0.560)	0.409*** [5.98] (0.610)	0.395*** [5.91] (0.588)
Potato ×I(t <u>&gt;</u> 1834)	0.534*** [3.44] (0.128)	0.447** [2.41] (0.107)	0.593*** [3.55] (0.134)	0.490** [2.38] (0 .111)	0.617*** [3.48] (0.133)	0.498** [2.12] (0.107)	-0.283*** [-3.34] (-0.357)	-0.369*** [-4.06] (-0.467)	-0.332*** [-4.25] (-0.398)	-0.438*** [-4.49] (-0.525)	-0.370*** [-5.01] (-0.437)	-0.511*** [-5.19] (-0.603)
Year & town fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Year and Funen- Jutland fixed effects	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes
Kilometers buffer	10	10	15	15	20	20	10	10	15	15	20	20
Observations	728	728	728	728	728	728	728	728	728	728	728	728
F statistic for weak Identification	19.873	21.679	28.093	28.023	35.773	34.880						

### Table A10 - The introduction of clover and its effect on market town population: IV estimates for different buffer sizes

Notes: This table shows the effect of using alternative sizes of the buffer zones for the OLS and reduced form results as in Table 1. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1.

# Table A11 - The introduction of clover and its effect on market town population: flexible estimates for clover and alfalfa with different buffer sizes

Dependen	Flexible right-hand-	Buf						Ye	ar					
t variable	side	fer	1769	1787	1801	1834	1840	1845	1855	1860	1870	1880	1890	1901
		~	0.218*	0.163	0.196	0.245	0.268*	0.284*	0.315*	0.347*	0.363*	0.340	0.388*	0.420
		5	[1.692]	[1.190]	[1.431]	[1.577]	[1.700]	[1.826]	[1.751]	[1.894]	[1.853]	[1.605]	[1.649]	[1.590]
			0.238*	0.167	0.199	0.272*	0.292*	0.305**	0.335*	0.371**	0.388**	0.346*	0.388*	0.431*
		10	[1.795]	[1.174]	[1.449]	[1.724]	[1.843]	[1.965]	[1.890]	[2.067]	[2.026]	[1.656]	[1.669]	[1.661]
	Alfalfa≭I(t=YEAR)		0.222	0.129	0.172	0.276*	0.296*	0.315*	0.341*	0.383**	0.393**	0.339	0.375	0.420
		<sup>15</sup> [1	[1.604]	[0.879]	[1.216]	[1.682]	[1.811]	[1.940]	[1.874]	[2.076]	[2.003]	[1.595]	[1.597]	[1.607]
			0.205	0.110	0.151	0.070	0.004*	0.210*	0.245*	0.00.1**	0.205*	0.222	0.247	0.000
Log		20	0.205	0.110	0.151	0.272	0.294*	0.318*	0.345*	0.384**	0.385*	0.322	0.347	0.392
market			[1.440]	[0.710]	[1.050]	[1.055]	[1.761]	[1.925]	[1.870]	[2.050]	[1.940]	[1.500]	[1.400]	[1.407]
town popula-			0 360*	0 308*	0 /00**	0 570**	0 565**	0 580**	0 60/**	0 587**	0 557**	0.430*	0 360	0 366
tion		5	[2.122]	[2.269]	[2.882]	[3.268]	[3.224]	[3.264]	[3.372]	[3.158]	[2.748]	[1.830]	[1.286]	[1.114]
		10	0.455*	0.393*	0.478**	0.591**	0.584**	0.605**	0.600**	0.629**	0.589**	0.411*	0.360	0.361
	Clover≭I(t=YEAR)	10	[2.391]	[2.069]	[2.788]	[3.489]	[3.404]	[3.287]	[3.306]	[3.458]	[2.940]	[1.694]	[1.217]	[1.058]
			0.452*	0.388*	0.495**	0.614**	0.611**	0.647**	0.658**	0.686**	0.642**	0.459*	0.402	0.407
		15	[2.384]	[2.012]	[2.771]	[3.526]	[3.477]	[3.413]	[3.646]	[3.830]	[3.244]	[1.908]	[1.398]	[1.242]
			0.440*	0.200*	0 407**	0 627**	0 627**	0 670**	0 605**	0 710**	0 600**	0.502*	0.445	0.4601
		20	[2, 174]	[1 795]	[2, 563]	[3 250]	[3 240]	[3 225]	[3 377]	[3 480]	[2.962]	0.502* [1 835]	[1 352]	[1 271]
	IClover≋I(t=YEAR)	15 20	0.452* [2.384] 0.440* [2.174]	0.388* [2.012] 0.380* [1.795]	0.495** [2.771] 0.497** [2.563]	0.614** [3.526] 0.627** [3.250]	0.611** [3.477] 0.627** [3.240]	0.647** [3.413] 0.670** [3.225]	0.658** [3.646] 0.695** [3.377]	0.686** [3.830] 0.719** [3.480]	0.642** [3.244] 0.680** [2.962]	0.459* [1.908] 0.502* [1.835]	0.402 [1.398] 0.445 [1.352]	0.407 [1.242] 0.469] [1.271]

Notes: The table shows the results of the flexible estimates as in Table 4 but only for clover and alfalfa and different buffer sizes. All estimations control for town and year fixed effects and the potato flexible though these point estimates are not reported. Cluster robust t-statistics are shown in square brackets. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p<0.1, \*\*: p<0.05, \*: p<0.1 for standard t-statistics. Buffer size is measured in kilometers.

Source: Alfalfa soil is obtained from FAO raster data.

		OLS		OL	S – reduced t	form	IV – sec	ond stage	IV – fii	rst stage
Dependent variable	Log market town population	Clover1805× I(t≥1830)	Clover1805× I(t≥1830)							
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Clover1805× I(t≥1830)	-0.005 [-0.03] (-0.001)	0.238* [1.80] (0.045)	0.150 [0.95] (0.028)				0.568** [2.12] (0.107)	0.553** [2.04] (0.104)		
Alfalfa×I(t <u>&gt;</u> 1830)				0.208* [1.85] (0.058)	0.220** [2.05] (0.061)	0.211** [1.99] (0.058)			0.388*** [5.31] (0.570)	0.382*** [5.30] (0.561)
Potato×I(t $\geq$ 1830)		0.477*** [3.46] (0.108)	0.300* [1.66] (0.068)		0.403*** [3.11] (0.091)	0.244* [1.73] (0.055)	0.592*** [3.54] (0.133)	0.487** [2.36] (0.110)	-0.332*** [-4.25] (-0.398)	-0.439*** [4.48] (-0.526)
Port or landing	0.111 [1.27] (0.031)	0.097*** [2.76] (0.027)	0.109*** [2.58] (0.031)	0.122 [0.96] (0.034)	0.103** [2.03] (0.029)	0.118*** [3.44] (0.033)	0.105*** [2.91] (0.030)	0.112*** [3.23] (0.032)	-0.004 [-0.06] (-0.005)	0.011 [0.25] (0.017)
Kilometers buffer	15	15	15	15	15	15	15	15	15	15
Observations	728	728	728	728	728	728	728	728	728	728
F statistic for weak identification							28.197	28.131		

Table A12 - The introduction of clover and its effect on market town population: controlling for opening ports

Notes: This table shows the effect of controlling for opening of ports on the main results reported in Table 1. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p<0.01, \*\*: p < 0.05, \*: p<0.1.

	OLS	OLS – reduced form	IV- second stage	IV - first stage	OLS	OLS – reduced form	IV – second stage	IV - first stage
Dependent variable	Log market town population	Log market town population	Log market town population	Clover1805× I(t≥1830)	Log market town popu- lation	Log market town popu- lation	Log market town popul- ation	Clover1805× I(t≥1830)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Clover1805× I(t≥1830)	0.200 [1.45] (0.046)		0.536* [1.87] (0.123)		1.081*** [4.76] (0.189)		1.393*** [4.41] (0.243)	
Alfalfa ×I(t≥1830)		0.201* [1.80] (0.069)		0.374*** [5.02] (0.563)		0.787*** [5.58] (0.183)		0.565*** [3.97] (0.752)
Potato ×I(t≥1830)	0.460*** [3.20] (0.130)	0.405*** [2.95] (0.114)	0.570*** [3.29] (0.161)	-0.308*** [-3.86] (-0.379)	0.839*** [3.85] (0.159)	0.341 [2.23**] (0.065)	1.002*** [5.54] (0.190)	-0.475** [-2.70] (-0.514)
Sample	53 Market Towns excluding capital, Aarhus and Odense	53 Market Towns excluding capital, Aarhus and Odense	53 Market Towns excluding capital, Aarhus and Odense	53 Market Towns excluding capital, Aarhus and Odense	10 Danish "Bairoch" Market Towns	10 Danish "Bairoch" Market Towns	10 Danish "Bairoch" Market Towns	10 Danish "Bairoch" Market Towns
Kilometers buffer	15	15	15	15	15	15	15	15
Observations	689	689	689	689	130	130	130	130
F statistic for weak identification			25.231				15.782	

#### Table A13 - The introduction of clover and its effect on market town population: non-linearities in market town size

Notes: This Table shows the effect of clover on market town population when non-linearities in population size is considered; see also notes to Table 1. The first four columns exclude Aarhus, Copenhagen and Odense.. Columns (5) to (8) focus on the 10 Danish cities included in the Bairoch et al. (1988) data. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.05, \*: p < 0.05.

						r in the p			
	OLS	OLS – reduced form	IV- second stage	IV - first stage	OLS	OLS – reduced form	IV – second stage	IV - first stage	OLS
Dependent variable	Log market town popula- tion	Log market town popu- lation	Log market town popu- lation	Clover1805× I(t≥1830)	Log market town popu- lation	Log market town popu- lation	Log market town popu- lation	Clover1805× I(t≥1830)	Log market town popu- lation
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Clover1805×I(t≥1830)	0.247* [1.88] (0.047)		0.567** [2.14] (0.107)		0.088 [0.48] (0.015)		0.617* [1.68] (0.105)		
Alfalfa ×I(t≥1830)		0.220** [2.07] (0.061)		0.388*** [5.30] (0.570)		0.240 [1.68] (0.059)		0.388*** [5.36] (0.560)	
Potato ×I(t≥1830)	0.463*** [3.40] (0.104)	0.386*** [3.04] (0.087)	0.574*** [3.52] (0.129)	-0.331*** [-4.20] (-0.397)	0.598*** [3.27] (0.122)	0.576*** [3.38] (0.118)	0.782*** [3.44] (0.159)	-0.333*** [-4.28] (-0.399)	0.576*** [3.38] (0.118)
Rail	0.168*** [3.06] (0.065)	0.166*** [3.13] (0.064)	0.171*** [3.32] (0.066)	-0.008 [-0.48] (-0.017)	0.063 [0.78] (0.026)	0.064 [0.81] (0.026)	0.063 [0.83] (0.026)	0.002 [0.11] (0.004)	0.064 [0.81] (0.026)
Alfalfa×I(1830≤t≤1901)									0.224** [2.00] (0.052)
Alfalfa×I(t≥1906)									0.267 [1.16] (0.051)
Sample	1672-1901	1672-1901	1672-1901	1672-1901	1672-1925	1672-1925	1672-1925	1672-1925	1672-1925
Kilometers buffer	15	15	15	15	15	15	15	15	15
Observations	728	728	728	728	1008	1008	1008	1008	1008
F statistic for weak identification			28.059				28.774		

Table A14 - The introduction of clover and its effect on market town population: extended sample until 1925

Notes: This Table shows the effect of extending the sample to 1925 for the effect of clover introduction on market town population. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. Models (3) and (7) are instrumental variables (IV) estimates instrumenting clover with alfalfa, where the respective first stages are reported in models (4) and (8). The sample is extended until 1925 as the period from 1894 to 1918 comprise the three main railway legislations giving private railways concessions to operate on specific lines and in 1908 introducing a state run railway system.

 $I(1830 \le t \le 1901)$  is an indicator variable taking value 1 for years from 1830 to 1901 and zero otherwise.  $I(t \ge 1906)$  is an indicator variable taking value 1 for years 1906 or higher and zero otherwise. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1925 for 56 market towns. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1.

Estimator	0	LS	IV – sec	ond stage	IV – fii	rst stage
Dependent variable	Log market town population	Log market town population	Log market town population	Log market town population	Clover1805× I(t≥1834)	Clover1805× I(t≥1834)
	(1)	(2)	(4)	(5)	(7)	(8)
Clover1805× I(t≥1834)	0.180** [2.13] (0.046)	0.104 [0.93] (0.027)	0.366* [1.92] (0.094)	0.355* [1.81] (0.091)		
Alfalfa×I(t≥1834)					0.379*** [5.00] (0.577)	0.369*** [5.19] (0.563)
Potato×I(t $\geq$ 1834)	0.344*** [3.39] (0.106)	0.218 [1.60] (0.067)	0.407*** [3.44] (0.125)	0.340** [2.23] (0.104)	-0.316*** [-4.05] (-0.378)	-0.454*** [-4.70] (-0.543)
Funen-Jutland year fixed effects	No	Yes	No	Yes	No	Yes
Kilometers buffer	15	15	15	15	15	15
Observations	728	728	728	728	728	728
F statistic for weak Identification			25.048	26.940		

	Table A15 - The introductio	n of clover and its effect	t on market town p	opulation: non	-transformed rig	ght-hand-side v	variables
--	-----------------------------	----------------------------	--------------------	----------------	------------------	-----------------	-----------

Notes: This table shows the effect of the introduction of clover on town populations without log transforming the right hand-side variables as in Table 1. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1.

	OLS	OLS – reduced form	IV – sec	ond stage	IV – first stage		
Dependent variable	Log market town population	Log market town population	Log market town population	Log market town population	Clover1805× I(t≥1830)	Clover1805× I(t <u>&gt;</u> 1830)	
	(1)	(4)	(7)	(8)	(9)	(10)	
Clover1805× I(t≥1830)			0.770* [1.91] (0.145)	1.081*** [2.46] (0.203)			
I(share medium or better alfalfa >0)×I(t≥1830)	0.152* [1.88] (0.071)				0.197*** [5.07] (0.487)		
I(share medium or better alfalfa >0.25)×I(t≥1830)		0.187*** [2.84] (0.087)				0.173*** [4.02] (0.427)	
Potato×I(t $\geq$ 1830)	0.394*** [3.09] (0.089)	0.373*** [2.97] (0.084)	0.665*** [3.31] (0.150)	0.773*** [3.30] (0.174)	-0.352*** [-4.34] (-0.422)	-0.371*** [-4.60] (-0.444)	
Kilometers buffer	15	15	15	15	15	15	
Observations	728	728	728	728	728	728	
F statistic for weak identification			25.689	16.192			

Table A16 - The introduction of clover and its effect on market	town population: dummy variables for instrumental variable
---	--

Notes: This table shows the effect of making the alfalfa suitability instrument into a dummy variable. The correlation between the dummy for the presence of alfalfa suitable soils and the share measure used in the main text is 0.73. The correlation between the dummy for the alfalfa suitability share being at least 25 percent and the share measure used in the main text is 0.90. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. All models include town and year fixed effects. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1. Models (1) and (2) are estimated by OLS. Models (3) and (4) are instrumental variables (IV) estimates, where the respective first stages are reported in models (5) and (6).

	0	LS	OLS – rec	luced form	IV – sec	ond stage	IV – first stage		
Dependent variable	Log market town population	Clover1805× I(t≥1830)	Clover1805× I(t≥1830)						
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Clover1805× I(t≥1830)	0.236* [1.79] (0.044)	0.444*** [3.42] (0.084)			0.562** [2.08] (0.106)	0.754** [2.42] (0.142)			
Alfalfa×I(t≥1830)			0.218**	0.240**			0.388***	0.319***	
			[2.01] (0.060)	[2.49] (0.066)			[5.30] (0.570)	[3.81] (0.468)	
Potato×I(t $\geq$ 1830)	0.480***	0.272*	0.406***	0.174	0.593***	0.287*	-0.332***	-0.150	
	[3.46] (0.108)	[1.87] (0.061)	[3.11] (0.092)	[1.21] (0.039)	[3.55] (0.134)	[1.99] (0.065)	[-4.25] (-0.398)	[-1.58] (-0.180)	
Rail		0.170*** [3.36] (0.066)		0.168*** [3.32] (0.065)		0.172*** [3.65] (0.067)		-0.006 [-0.47] (-0.012)	
Zabel measure		0.213**		0.175**		0.225**		-0.065	
×I(t <u>≥</u> 1830)		[2.73] (0.310)		[2.14] (0.255)		[3.12] (0.327)		[-1.29] (-0.505)	
Historic Barley×I( $t \ge 1830$ )		-0.019		-0.018		-0.029*		0.014	
		[-1.13] (-0.087)		[-1.04] (-0.082)		[-1.68 ] (-0.130)		[1.18] (0.340)	
1672 popoulation×I( $t \ge 1830$ )		-0.079**		-0.072*		-0.090**		0.024	
		[-2.02] (-0.238)		[-1.78] (-0.216)		[-2.34] (-0.269)		[0.86] (0.380)	
Historic Grass×I(t≥1830)		0.402** [3.11] (0.109)		0.324** [2.52] (0.088)		0.514** [3.19] (0.139)		-0.252*** [-3.59] (-0.363)	
Kilometers buffer	15	15	15	15	15	15	15	15	
Observations	728	728	728	728	728	728	728	728	
F statistic for weak identification					28.093	14.554			

Table A17 - The introduction of clover and its effect on market town population: controlling for soil suitability by Zabel et al. (2014)

Notes: This table shows the effect of replacing the caloric yield measure in Table 2 by the suitability measure proposed by Zabel et al. (2014). The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. The estimations are carried out using the data for the period 1672 to 1901 for 56 market towns. \*\*\*: p < 0.01, \*\*: p < 0.05, \*: p < 0.1. Models (5) and (6) are instrumental variables (IV) estimates instrumenting clover with alfalfa, where the respective first stages are reported in models (7) and (8).

Estimator	OLS			]	IV - second stage	e	IV - first stage		
Dependent variable:	Log market town population	Clover1805× I(t≥1830)	Clover1805× I(t≥1830)	Clover1805× I(t≥1830)					
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Clover1805× I(t≥1830)	0.287** [2.41] (0.053)	0.065 [0.76] (0.013)	0.099 [0.50] (0.019)	0.729** [2.76] (0.134)	0.361** [2.27] (0.071)	0.646** [2.34] (0.127)			
Alfalfa×I(t≥1830)							0.318*** [4.15] (0.473)	0.315*** [4.65] (0.458)	0.310*** [3.97] (0.450)
Potato×I(t≥1830)	0.263* [1.65] (0.058)	0.149* [1.88] (0.035)	0.196 [1.37] (0.046)	0.312** [2.09] (0.068)	0.184** [2.14] (0.043)	0.262** [2.03] (0.062)	-0.179* [-1.91] (-0.214)	-0.185** [-2.16] (-0.222)	-0.185** [-1.96] (-0.222)
Population (t-"30")		0.997*** [107.28] (0.936)	0.501*** [4.33] (0.470)		0.991*** [102.85] (0.930)	0.442*** [4.08] (0.415)		0.018 [1.53] (0.086)	0.078 [1.34] (0.371)
Year fixed effects	Yes								
Town fixed effects	Yes	No	Yes	Yes	No	Yes	Yes	No	Yes
Kilometers buffer	15	15	15	15	15	15	15	15	15
Market towns in sample	56	56	56	56	56	56	56	56	56
Years in sample	1769, 1801, 1834, 1860, 1890								

## Table A18 - The introduction of clover and its effect on market town population: controlling for convergence dynamics

Observations	280	224	224	280	224	224	280	224	224
F statistic for weak identification				17.247	21.634	15.771			

Notes: This Table shows the results of estimating a dynamic panel model with approximate 30 year lags using data for 1769, 1801, 1834, 1860 and 1890. The table reports coefficients, cluster robust t-statistics in square brackets and standardized coefficients in parentheses. \*\*\*: p < 0.05, \*: p < 0.05

	(1)	(2)	(3)	(4)	(5)	(6) Folk High
VARIABLES	Cow density	Rye yield	Barley yield	wheat yield	Cooperative creamery density	Schools
Clover share, 1805	10.322***	0.413	0.124	0.201	0.01645***	-0.00006
	[7.216]	[1.325]	[0.362]	[0.498]	[4.21]	[0.06]
	(0.436)	(0.1065)	(0.030)	(0.040)	(0.405)	(-0.005)
Potato suitable soil	0.607	-1.19***	-1.080***	-0.946***	-0.0003	0.0012
	[0.445]	[-4.827]	[-4.303]	[-1.217]	[-0.10]	[1.43]
	(0.0316)	(0379)	(331)	(-0.234)	(-0.0097)	(0.144)
Historical barley suitability	1.339***	0.200***	0.220***	0.236***	0.0004	0.00014
	[8.077]	[5.104]	[5.836]	[4.516]	[1.06]	[1.36]
	(0.477)	(0.433)	(-0.331)	0	(0.092)	(0.118)
Observations	128	128	128	123	128	128

#### Table A19 - Partial correlations between clover, agricultural outputs and human capital

Notes: This table demonstrates the partial correlations between clover and agricultural outputs. Clover share is the share of a herred that grew clover. Cow density is the number of cows per square kilometer, rye, barley, and wheat yield sare the measured as harvest per seed planted, Cooperative creamery density is cooperatives creameries per square kilometer, Folk High school density is folk high schools per square kilometer. All estimations are by Ordinary Least Squares. Each cell reports coefficients, robust t-statistic in square brackets and standardized coefficients in parentheses. \*\*\*: p<0.01, \*\*: p<0.05, \*: p<0.1