



IFAU – INSTITUTE FOR
LABOUR MARKET POLICY
EVALUATION

Assessing the effect of public policy on worker absenteeism

Per Johansson
Mårten Palme

WORKING PAPER 2002:13

The Institute for Labour Market Policy Evaluation (IFAU) is a research institute under the Swedish Ministry of Industry, Employment and Communications, situated in Uppsala. IFAU's objective is to promote, support and carry out: evaluations of the effects of labour market policies, studies of the functioning of the labour market and evaluations of the labour market effects of measures within the educational system. Besides research, IFAU also works on: spreading knowledge about the activities of the institute through publications, seminars, courses, workshops and conferences; creating a library of Swedish evaluational studies; influencing the collection of data and making data easily available to researchers all over the country.

IFAU also provides funding for research projects within its areas of interest. There are two fixed dates for applications every year: April 1 and November 1. Since the researchers at IFAU are mainly economists, researchers from other disciplines are encouraged to apply for funding.

IFAU is run by a Director-General. The authority has a traditional board, consisting of a chairman, the Director-General and eight other members. The tasks of the board are, among other things, to make decisions about external grants and give its views on the activities at IFAU. Reference groups including representatives for employers and employees as well as the ministries and authorities concerned are also connected to the institute.

Postal address: P.O. Box 513, 751 20 Uppsala
Visiting address: Kyrkogårdsgatan 6, Uppsala
Phone: +46 18 471 70 70
Fax: +46 18 471 70 71
ifau@ifau.uu.se
www.ifau.se

This Working Paper is reprinted from the Journal of Human Resources (2002), Vol 37:2, pp 381–409. Permission to reprint it was granted by the University of Wisconsin Press 3 June 2002. The purpose of the Working Paper Series is to provide a factual basis for public policy and the public policy discussion.

Assessing the Effect of Public Policy on Worker Absenteeism

Per Johansson
Mårten Palme

ABSTRACT

We analyze the effect of economic incentives on worker absenteeism, using panel data on work absence for 1990 and 1991 with a sample of 1,396 Swedish blue-collar workers. During this period Sweden implemented major reforms of both its national income replacement program for short-term sickness and income taxes. Both affected the worker's cost of missing work. Our econometric model allows for state-dependent dynamic behavior and control for unobserved heterogeneity. The latter proves to be an important consideration. We find that the cost of being absent significantly affects work absence behavior.

I. Introduction

The effect of tax and welfare policies on the contracted number of hours of work in the economy has been extensively analyzed in the empirical labor supply literature (see, for example, Blundell and MaCurdy 1999, for an overview). As is well known, however, there are several additional aspects of the relationship between public policy and work effect. One such aspect is the effect on absenteeism. Barmby, Ercolani, and Treble (1999) show that unplanned absence from work accounts for a sizable share of the aggregate number of hours of work in industrialized

Per Johansson is a researcher at the IFAU Office of Labour Market Policy Evaluation, Box 523, SE-751 20 Uppsala, Sweden; email per.johansson@ifau.uu.se. Mårten Palme is an associate professor of economic statistics at the Stockholm School of Economics, Box 6501, SE-113 83 Stockholm, Sweden; email: Marten.Palme@hhs.se. The authors are thankful for the comments and suggestions of Claes Casel and Maria Vredin-Johansson, as well as participants in the conference on panel data analysis in Amsterdam, a conference on worker absenteeism at IZA in Bonn, and in seminars at the Universities of Gothenburg and Lund. Financial support for this research was provided by the Swedish Council for Social Research. The data used in this article can be obtained beginning in September 2002 through August 2005 from the authors.

[Submitted October 1996; accepted May 2001]

ISSN 022-166X © 2002 by the Board of Regents of the University of Wisconsin System

countries, although there is great heterogeneity among different countries. Income taxes and the income security component of health insurance, which are regulated by the states in most countries¹ do, of course, affect individual economic incentives for being absent from work.

In this study, we examine empirically how economic incentives affect individual absenteeism. We estimate an econometric model using panel data on individual work absence for each day for the period January 1, 1990 to December 31, 1991 (730 observations for each individual included in the panel). In Sweden, both the national sickness insurance, an income replacement program for short-term sickness, and the income tax system were reformed extensively during the period covered by the data. The sickness insurance reform implemented March 1, 1991, implied a quite dramatic decrease in the replacement level of insurance, and the tax reform, implemented January 1, 1991, a radical cut in the marginal tax rates. Both reforms created variations in the individual cost of being absent from work, thereby facilitating estimation.

The average number of days per insured individual compensated by sickness insurance decreased from 24 in 1990 to 22.5 in 1991.² This decrease in rate of work absence, which also can be seen in our sample, supports the hypothesis that the cost of being absent matters. In 1991, however, the Swedish economy entered a recession. The unemployment rate increased from 2.1 percent in December 1990 to 4.1 percent in December 1991. Thus, the composition of the labor force changed and the recession itself may have had an effect on work absence.

The construction of Swedish national sickness insurance made it possible to develop a unique data set for studying work absence behavior. Sickness insurance in Sweden is both compulsory and national—it is administrated by the National Social Insurance Board (NSIB); NSIB rules apply throughout the country. This means that we are able to get reliable register information on each individual's daily utilization of the insurance. These registers have been matched with a large microdata set, the Swedish Level of Living Survey (SLLS), which consists of a random sample of the Swedish population age 16–74. Consequently, we were able to obtain detailed information on individual economic conditions such as income, as well as the cost of being absent from work, together with information on work absence during every day of 1990 and 1991, for a representative sample of Swedish workers. The final sample consists of 1,396 Swedish blue collar workers (738 men and 658 women).

By modeling individual work absence behavior, we can separate how different changes over the observed period of time affected individual work absence behavior. Using a reduced-form modeling strategy, allowing for state-dependent parameters (where the parameters measuring the effects of economic incentives are not restricted to be the same for work and work absence), we can separate how different changes affected individual work absence behavior during the observed period. The model also allows for different duration dependence in the work state and the work absence state.³ The advantage of this model compared with a conventional hazard regression

1. See Kangas (1991) for an overview.

2. National Social Insurance Board, Facts on the Swedish Social Insurance 1992.

3. The observed dynamic dependence are thought to stem from differences in health and not from individuals planning their work absence behavior more than one day in advance. We acknowledge the fact, however, that some regressors in the model may be predetermined and endogenous, i.e. depending on both previous work absence behavior and unobservables.

model is that we allow for the same (fixed) individual effects in both states (work and work absence) when controlling for unobserved heterogeneity. Fixed effects estimators are consistent in time T . Thus, the panel data set, with the relatively large number of observations in the time dimension ($T = 750$), allows for credible estimation.

Several interesting results emerged from this study. The estimates from the econometric model confirms that differences in the cost of being absent indeed do have an effect on work-absence behavior. Unobserved preference heterogeneity is not found to be empirically important, considering preference heterogeneity by using fixed effects in the estimation affects the inference from the model. When the model is used to simulate the effect of the reform of the sickness insurance, we find that both the incidence and the duration of work-absence spells decrease when the cost of being absent from work increases.

The remainder of the paper is organized into five main sections. The next section describes the Swedish sickness insurance and the income tax system; Section III presents the data and gives descriptive statistics on individual work absence behavior; Section IV describes the econometric modeling and the estimation; Section V discusses the results from the estimation and the results of a simulation of the 1991 reform of the sickness insurance. Section VI provides some concluding remarks.

II. National Health Insurance and Income Taxes⁴

A. Sickness Insurance

Sweden's national sickness insurance (SI), the income replacement program for short-term sickness, is financed through payroll taxes on wages. All employees whose employers pay payroll taxes are insured by the sickness insurance. The SI is regulated in a separate law⁵ and replaces forgone earnings due to temporary illnesses up to the social security ceiling of 7.5 "basic amounts" (BA). Most forms of social insurance in Sweden are connected to the BA. Although the BA is politically determined, it historically has followed the Consumer Price Index (CPI) very closely (Palme and Svensson 1998). In 1995, about 7 percent of all insured workers had an income exceeding the social security ceiling.⁶

A worker who has lost her ability to do her regular work due to temporary health deficiencies is entitled to SI compensation. It is entirely the worker's decision as to whether his or her health status meets the requirements. For the first six days in the sickness insurance spell, the insured worker need not offer any proof of her health status. However, for continued compensation, the worker needs a certificate from a physician beginning on the seventh day of the work absence spell. This certificate needs to be renewed on the 29th day, and monthly after that. The local social insurance office is responsible for controlling abuse of the insurance. Abuse control for the first seven days of a sickness spell is very light, however. This is partly due to

4. An extensive description of Sweden's tax and social insurance systems is provided in Aronsson and Walker (1997).

5. "Lagen om allmän försäkring."

6. See National Social Insurance Board (1997).

the fact that even for a experienced physician it is very hard to decide whether a worker is entitled to SI compensation. The replacement level, the share of the worker's earnings compensated by the SI, has been altered on several occasions in recent time.

In 1987, the SI went through a major reform which tied the replacement level to the number of hours worked by the insured worker. This rule prevailed during the entire time period considered in this study. At the same time, the replacement level was substantially increased, to 90 percent of foregone regular earnings, (as long as it remained below the social security ceiling). The benefits began on the first day in each sickness spell.

The insured worker is also entitled to compensation from the SI during vacation. In this case, however, a physician's certificate is needed from the first day of the sickness spell. The worker is then able to save the number of vacation days compensated by the SI and take them at another time.

On March 1, 1991, the replacement level was decreased to 65 percent of the insured worker's income for the first three days of the sickness spell and to 80 percent from day 4 through 89. From Day 90 and on, the replacement level remained at 90 percent.⁷ This reform, as mentioned in the introduction, occurred during the time period covered by our panel data set and constitutes the main source of variation in the cost of being absent.

In 1992 the responsibility for the SI, during the first ten days of each spell, was taken over by the employer. As short-term sickness spells after this reform are no longer administrated by the NSIB, after 1991 it was not possible to obtain as detailed data as we used in this study.

Several groups in the Swedish labor market have negotiated sickness insurances in addition to the compulsory national insurance. Furthermore, most white-collar workers have local agreements with their employers for sickness payment. These agreements generally cannot be recovered from our data set. Therefore we have restricted our analysis to blue-collar workers. The blue-collar worker's sickness insurance plan (AGS), which is negotiated by the blue-collar worker's union (LO), not only cover members of the trade union, but all workers whose workplaces are covered by collective agreements between the trade unions and the employers confederation (SAF). These cover about 98 percent of all employed blue collar workers.

AGS can only be claimed for sickness spells longer than seven days—the spells that require a certificate from a physician. On the other hand, compensation for the first seven days is paid retroactively once the AGS is triggered. The AGS plan was changed substantially in a 1991 reform of the National SI. Before the 1991 reform, the AGS replaced 8.5 percent of the worker's National SI benefit for the first 14 days. Days 15–90 the AGS paid 6–21 SEK per day, depending on the size of the National SI benefit. After Day 90 of an illness AGS paid 6 SEK per day, irrespective of the worker's sickness benefit. After the reform, the AGS paid 15.4 percent of the

7. This reform was one of several means taken by the government in order to cut the budget deficit. There were several motives for the design of the reform. For instance, the social democratic government was restricted by a pledge given in the campaign preceding the 1988 election that the SI should continue to compensate forgone earnings from the first day of all sickness spells. Furthermore, the motive for letting the compensation level remain at 90 percent, for the period in the spell exceeding 90 days, was one of income distribution.

worker's sickness benefit for the first three days in a spell, 12.5 percent between for Days 4–90; and nothing after that.

B. Income Taxes and Benefits

Sweden has an integrated income tax system in which taxes are paid both to the national and to the local government. The national government determines the tax base for both taxes. The local tax is proportional and is determined by each of Sweden's 288 local governments, although some income redistribution does take place between high- and low-income municipalities. In 1991, the local government tax rate varied from 26.87 to 33.48 percent while the mean tax rate was 30.3 percent.

The income tax system was changed radically by the tax reform of January 1991. The highest marginal tax rate was reduced from the local tax rate plus 42 percent of the national tax rate (with a maximum of 75 percent for a combined marginal tax rate) to a 20 percent national tax rate in addition to the local government tax. Most full-time workers who earned between 70,000 and 170,000 SEK, received a substantial (on average about 20 percent) reduction in their marginal tax rates.

Another important element of the tax reform was a change in the tax base. After the reform, the base was divided into *earned* and *capital* income. The tax on all capital income became a flat rate of 30 percent. The tax base also was broadened substantially. Several previously nontaxed fringe benefits became taxable after the reform. Also, several services were made VAT-taxable. Finally, child and housing allowances were substantially increased. The child allowance, a given amount per child irrespective of the parents income, was increased by about one-third. The average increase in housing allowances, which is means tested, was also about one-third.

III. Data and Descriptive Statistics

A. Data and Measurement of Included Variables

In this paper, data from the 1991 SLLS is used. About 6,000 Swedish individuals, aged 16–74, were interviewed about economic resources and living conditions in a broad sense. See Fritzell and Lundberg (1994), for a detailed description of this survey. The interviews were carried out in the spring of 1991. Information from the NSIB register, the tax register, and from a register of unemployment benefits provided by the Labor Market Board have been matched with the SLLS survey and has been added to the data base.

The measurement of day-to-day work absence behavior for each individual in the sample—the dependent variable in the reduced form—is obtained from the NSIB register. This register contains information on the exact dates corresponding to each payment from the SI.⁸ We constructed the cost and income variables with data ob-

8. Because actual payments are linked to the data we use, the accuracy of our measure is likely to be very high. According to SAF (1986) the fraction of unplanned work absence not compensated by the SI is only 2.9 percent.

tained from tax registers and the SLLS survey.⁹ In order to define the cost and virtual income variables, let us first define the worker's daily budget set. L_t represents leisure time and consists of two components: contracted leisure time, t_t^l , and time in work absence t_t^a ; that is, $L_t = t_t^l + t_t^a$. The contracted leisure time is assumed to be fixed over the two-year time period studied; that is, $t_t^l \equiv t^l$. The sub-index, t , is an index for each day covered by our data set. The daily budget constraint can then be defined as

$$x_t + (1 - \delta_t)w_t t_t^a = w_t h^* + R_t$$

where h^* is the contracted number of daily working hours, R_t is income from sources other than labor, w_t is net hourly wage and $(1 - \delta_t)$ is the share of the income the worker receives when absent. Assuming that the worker maximizes a utility function, which includes weakly separable consumption of goods, services and leisure time, it is straightforward to obtain the following general demand function for time absent

$$\tau_t^a = f(h^*, w_t(1 - \delta_t), R_t + h^*w_t\delta_t, s_t, \epsilon_t) = f(h^*, c_t, \mu_t, s_t, \epsilon_t),$$

where $c_t = w_t(1 - \delta_t)$ and $\mu_t = R_t + h^*w_t\delta_t$ are the cost and virtual income of being absent, respectively; s_t is observable and ϵ_t unobservable personal characteristics.

The data set enables us to measure the cost and income variables for the individuals in the sample. The hourly wage rate is obtained by dividing the potential annual labor income by the number of work hours (h). To calculate the potential annual income from labor, we have added the share of income from labor not covered by the SI, δ_t , for each day recorded in which the individual has been compensated by the SI.¹⁰

The cost of being absent is also influenced by the AGS insurance. We assume that the individual makes her decision on work absence on a day-to-day basis. Therefore, we disregard the AGS benefits for the first seven days and only consider it for the cost of being absent from the eighth day in an absence spell. After the eighth day, however, we use the rules for the AGS insurance and calculate the individual benefit from this insurance.

Finally, the cost of being absent is influenced by income taxes. We use the marginal tax rate for each individual corresponding to their taxable income if they were not absent at all during the year. There is a potential endogeneity problem with this procedure. As labor income is not fully compensated by the SI, the marginal tax rate may depend on the number of days the individual is absent from work.

To get a measure of R_t , we take the daily average of each individual's annual income; dividing the annual income by 220 (365 days minus the average number of nonwork days during a year).¹¹ If the individual is married or cohabiting, the total

9. The SI in Sweden is financed through payroll taxes. The level of the payroll tax is, hence, determined by the utilization of the SI. In this study we reasonably assume that the individual acts as if there are no costs of work absence through the payroll tax.

10. As the sickness insurance only compensate for earnings below the social insurance ceiling, this is only true for labor earnings below this ceiling. The social insurance ceiling corresponded to an annual labor income of 222,750 SEK in 1990 and 241,500 SEK in 1991. However, as all individuals in our sample, like most blue collar workers, do not have income above the ceiling, this is not an issue in our sample.

11. This procedure creates two problems. First, as we take the daily average of annual income, the measure of income is contingent on the work absence behavior during the other days of the year. The second problem is that we have to make the unrealistic assumption that the worker does not have access to credit

Table 1

Number of Observations in the Sample Remaining after Each Step in the Sample Selection

	Number of Observations		
	Men	Women	Total
Respondents, aged 20–65	2,191	2,106	4,297
Employed and in 1991	1,140	1,256	2,396
Blue collar workers in 1991	833	815	1,648
Workers not laid off or unemployed more than four weeks during 1990	812	781	1,593
Taxed annual earnings consistent with the stated regular number of hours of work	738	658	1,396

family income, including observed labor income from the spouse, is divided by two.

An inevitable problem when measuring income using administrative data is how to measure income from real wealth, such as properties like owner-occupied homes and durable consumption goods, as we do not have access to reliable estimates of the worth of these items. We will follow the strategy of Statistics Sweden and assume that negative income from capital corresponds to equal income from real wealth.

To measure the number of hours worked, we use the information obtained in the SLLS interviews. We assume that each individual in the sample works the same number of regular hours as in the spring of 1991 during the entire time period considered. To make the cost and income variables comparable between 1990 and 1991, we deflate the prices and costs in 1991 by the CPI so that all figures are in 1990 prices.

In the econometric model we include the unemployment rate on each worker's local labor market in the vector of socio-economic variables, s_i . To measure this unemployment rate we use the monthly unemployment rate in each of Sweden's 24 counties provided by the Labor Market Board. One problem with using the monthly unemployment rate is that there are seasonal variations in the unemployment rate. Such variation are unlikely to affect the worker's work absence behavior. To account for these seasonal variations we use multiplicative seasonal components provided by the National Institute of Economic Research.¹²

B. Sample Selection

As described in the previous subsection, the entire data set consists of about 6,000 individuals. However, in order to obtain the sample used in the estimations, several selections were made. Table 1 shows the number of individuals remaining after each

markets, or is able to make intertemporal consumption decisions, in order to smooth out consumption during the time-period studied.

12. These are obtained from an ARIMA model estimated on monthly unemployment data for the entire nation between 1988 and 1998.

of the steps in this selection process. In the first step, nonresponses (about 15 percent of the original sample) are removed, and as the normal age of retirement is 65 years in Sweden, we have restricted the sample to individuals between 20 and 65 years of age in 1991. In the second step, information about the respondents' activities the week before the survey interview was conducted were used to exclude unemployed as well as individuals not in the labor force, such as students and pensioners (individuals who receive disability or old-age pension). Self-employed, military personnel, and white collar workers were excluded in the third step: The study is restricted to employed blue collar workers. The reason for excluding the groups of individuals, other than blue-collar workers, is to limit the heterogeneity arising from differences in the SI systems.

The fourth step in the selection process was to use the information in SLLS on activities during 1990 to exclude 55 individuals who were not employed during more than four weeks in 1990. Finally, 197 individuals with "inconsistent" observations on their labor earnings during either 1990 or 1991 were removed.¹³

C. Descriptive Statistics

The final sample consists of 1,396 individuals, 738 men, and 658 women. From this sample ten individuals (five men and five women) were absent from work the whole period under study, and 158 (97 men and 61 women) were not absent at all. The observations on individuals who did not change state at all cannot be used in a fixed effect regression model (see Section IV). Furthermore, four individuals (two men and two women) were deleted since they did not change state after their first left-censored work absence spell is removed. We now have 1,224 individuals who have variation in the work absence behavior over the studied time period.

Table 2 compares the work absence rates for the 1,396 workers with the final sample of 1,224 individuals divided into four different age groups. It also shows in which subsamples the individuals excluded in the final step were located. It is evident from Table 2 that the work absence rate is somewhat higher for women in all age groups except in the oldest group of women—aged 50–65. Also, the rate of work absence remains almost constant for both gender groups until the age group 50–65, at which point it increases substantially, with the largest change for men. Finally, the effect of the reform of the sickness insurance can be studied in Table 2: The work absence rate in the entire sample decreases from 8.4 to 8.0 percent. It is noticeable that the work absence rate actually increases in the oldest age group for both men and women.

Table 3 reports descriptive statistics for the variable measuring the daily costs of being absent from work and the virtual income variable. Comparing the average cost of being absent in 1990 and 1991, it can be seen that there is marked increase in 1991 in all subsamples. This effect is expected due to the reform of the sickness insurance. It is also evident that the virtual income on average is somewhat lower

13. These respondents claimed that they worked more than 16 hours each week and earned less than one BA (29,700 SEK in 1990 and 32,200 SEK in 1991). Possible explanations for these observations can be measurement errors in at least one of the relevant variables or that the person works in the "informal" sector of the economy and is therefore not covered by the SI.

Table 2

Average Rates of Work Absence and Number of Observations (n) in Different Groups by Age, Gender, Before and After the SI Reform in 1991

	Average Share Absent from Work		
	Men	Women	Total
Ages 20–29			
Before reform	.062 (.067)	.090 (.097)	.073 (.079)
After reform	.047 (.051)	.063 (.069)	.054 (.058)
Total	.056 (.061)	.079 (.085)	.065 (.071)
<i>n</i>	197 (182)	134 (124)	331 (306)
Ages 30–39			
Before reform	.067 (.077)	.085 (.090)	.075 (.083)
After reform	.057 (.065)	.073 (.077)	.064 (.071)
Total	.063 (.072)	.080 (.085)	.071 (.078)
<i>n</i>	177 (155)	147 (139)	324 (294)
Ages 40–49			
Before reform	.073 (.075)	.093 (.090)	.083 (.083)
After reform	.059 (.059)	.091 (.088)	.076 (.074)
Total	.067 (.068)	.093 (.089)	.080 (.079)
<i>n</i>	190 (157)	195 (179)	385 (336)
Ages 50–65			
Before reform	.104 (.107)	.101 (.104)	.103 (.105)
After reform	.131 (.140)	.118 (.124)	.124 (.132)
Total	.115 (.121)	.108 (.112)	.112 (.116)
<i>n</i>	174 (140)	182 (148)	356 (288)
All ages			
Before reform	.076 (.080)	.093 (.095)	.084 (.087)
After reform	.073 (.076)	.089 (.090)	.080 (.083)
Total	.075 (.079)	.091 (.093)	.082 (.086)
<i>n</i>	738 (634)	658 (590)	1,396 (1,224)

Figures in parentheses applies to the sample used in the estimation, meaning the sample after removing the individuals who did not change state (work or work absence) during the entire two years time period covered by the panel.

in 1991. This difference is due to the higher compensation levels in the SI as well as marginal tax rates in 1990, which make the slope of the budget set steeper. Because the men on average have higher labor earnings, the fact that the cost of being absent is higher for men than for women is understandable. Women have on average higher virtual income. At first sight this may seem nonintuitive; however, most workers in our sample are married or cohabiting, which implies their spouses' earnings are included in their virtual income but only the share of their own earnings covered by the SI. Finally, Table 4 reports some socio-economic characteristics of the sample.

Table 3

Daily Virtual Income (μ) and Cost (c) of Being Absent in Different Age and Gender Groups

Year	Variable	Mean	Males			Mean	Females		
			<i>s</i>	<i>Q</i> ₁	<i>Q</i> ₃		<i>s</i>	<i>Q</i> ₁	<i>Q</i> ₃
1990									
Ages 20–29	<i>c</i>	3.60	0.97	3.15	4.11	3.40	0.92	2.86	3.82
	μ	476.1	112.1	399.5	546.9	524.9	160.1	431.7	641.4
Ages 30–39	<i>c</i>	4.01	0.94	3.63	4.43	3.40	0.78	2.88	3.84
	μ	566.2	167.1	464.6	668.3	629.5	140.8	548.5	710.7
Ages 40–49	<i>c</i>	4.04	0.82	3.56	4.54	3.65	0.87	3.07	4.00
	μ	605.9	168.5	522.2	704.2	644.1	173.2	548.0	735.5
Ages 50–65	<i>c</i>	4.18	1.11	3.57	4.43	3.47	0.94	2.92	3.81
	μ	613.6	137.0	506.8	695.6	616.1	172.0	510.9	694.7
All	<i>c</i>	3.94	0.98	3.46	4.36	3.49	0.89	2.94	3.91
	μ	560.6	157.2	452.0	660.8	608.6	168.6	502.4	700.1
1991									
Ages 20–29	<i>c</i>	15.54	3.70	13.85	17.70	13.80	4.37	11.59	15.20
	μ	352.3	113.4	274.6	424.9	384.4	119.2	287.5	470.8
Ages 30–39	<i>c</i>	15.86	3.53	14.60	17.91	14.80	3.64	13.29	16.71
	μ	425.5	109.7	331.3	502.7	504.3	150.2	429.2	558.9
Ages 40–49	<i>c</i>	16.27	3.77	15.09	18.29	15.27	4.26	13.23	17.70
	μ	463.7	116.3	364.1	540.5	505.3	171.5	407.2	565.1
Ages 50–65	<i>c</i>	16.34	5.789	14.42	18.22	15.01	5.015	13.20	17.29
	μ	439.4	107.8	359.2	503.9	449.4	162.0	356.9	516.0
All	<i>c</i>	15.97	4.235	14.49	18.10	14.79	4.38	12.98	16.86
	μ	417.0	119.8	321.5	503.9	465.6	161.2	377.7	531.8

Note: The quartiles are computed from the individual means for each individual.

Final sample of 1,396 blue collar workers. (s is the standard deviation, Q_1 and Q_3 are the first and third quartiles, respectively.)

Table 4
Socio-Economic Characteristics of the Sample

	Men	Women
Share working in industry sector	0.61	0.11
Share working in service sector	0.39	0.89
Share working "full time" in 1991	0.95	0.53
Share married or cohabiting	0.67	0.76
Share divorced	0.05	0.09
Share with one dependent child	0.19	0.23
Share with two dependent children	0.17	0.21
Share with three or more dependent children	0.07	0.09
Average age	38.5	40.1

1. Duration in Work and Work Absence Spells

Figure 1 shows the Kaplan-Meier (KM) estimates of survival in the work state before and after the reform of the SI.¹⁴ The corresponding estimates for survival in the work absence state is reported in Figure 2. Figure 1 shows a marked increase in the duration in work due to the reform of the SI. This can be seen in all age and gender groups. The largest effect is for men in the oldest age group. However, the effect of the reform on the duration in work absence is in general not measurable according to the KM estimates reported in Figure 2. An exception is the two youngest female age groups, where a small decrease in the duration of the spell after the reform is detected.

Figures 1 and 2 show that the higher rate of work absence in the female subsample is due to more frequent, rather than longer, work absence spells. In the age group 50–65, however, the average work absence rate is somewhat higher among men. In this age group, as is evident in Figure 2, men return to work considerably slower than women.

Finally, by comparing Figure 1 with Figure 2 it can be seen that the work absence spells are very different from the work spells. As health deficiencies lie behind most work absence spells, the explanation for the observed difference is, of course, that different biological processes underly the transition from work to work absence compared to from work absence back to work. This may be a trivial point, but it is important to have in mind when work absence is modelled econometrically.

2. Weekday Effects

Since workers only can claim benefits from the SI for lost earnings from regular work hours and most workers do not work on Saturdays and Sundays, there are no incentives for a worker to begin a sickness spell on a work-free day. Therefore, the

14. In the KM estimation we neglect left censored spells in 1990, that is, the initial sample can be considered as a flow sample.

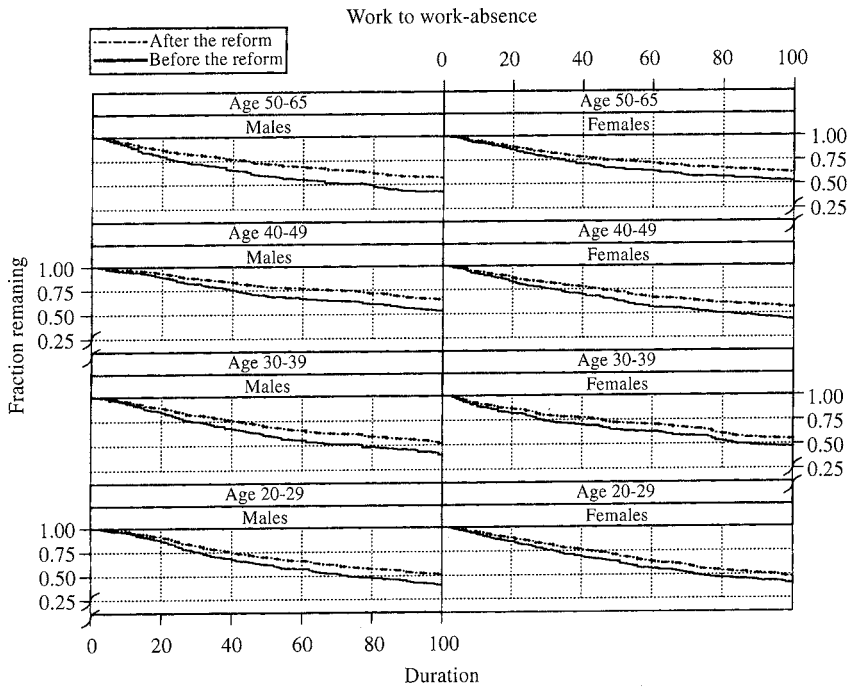


Figure 1
Kaplan-Meier nonparametric estimates of survival rates in work spells.

rate of work absence will differ between different week days. Figure 3 shows the weekday distribution of starts and endings of work absence spells. The figure shows what can be expected given the rules for the SI. The relatively large proportion of sickness spells that begin on Mondays reflect the fact that some health problems may accumulate during the weekends. The large proportion of sickness spells that end on a Saturday has a similar explanation, as recoveries from temporary illnesses also accumulate during the weekends.

3. Seasonal Variation in Work Absence

Since the outdoor temperature and amount of daylight varies considerably over the year in Sweden, a seasonal variation in work absence rates may be suspected. Figure 4 shows the average number of reported SI spells between the years 1987 and 1991 by month obtained from aggregate data provided by the NSIB. Two properties of the seasonal differences should be noted. First, work absence varies considerably between different seasons. Second, there is a sharp decline in the reported sickness spells in July. This is because July is the month of summer vacation for workers in Sweden. As discussed in Section IIA, although the insured worker is entitled to

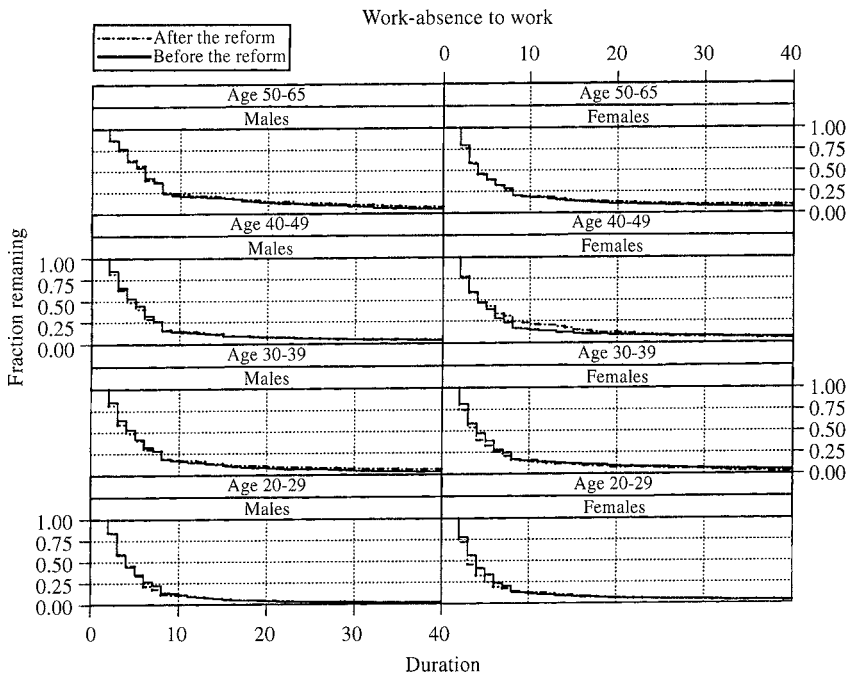


Figure 2
Kaplan-Meier nonparametric estimates of survival rates in work absence spells.

compensation from the SI during the vacation, a certificate from a physician is needed from the first day of the sickness spell.

IV. Modeling and Estimation

Several determinants of the daily decision to go to work have been proposed in the literature. Different disciplines—such as economics, management science, social medicine, and applied psychology—have stressed different explanations to observed differences. The economic model in Section IIIA showed that a general formulation of individual demand for work absence, derived from constrained individual utility maximization, used contracted hours of work, cost of work absence, and virtual income as determinants of the work absence decision. However, the general formulation also allows for several other determinants.

Although we have a very detailed data set on individual characteristics, we obviously lack access to several determinants of work absence. Most important is probably general individual heterogeneity in preferences for being absent from work, and—since it is highly plausible that the utility of leisure is considerably higher if an individual suffers from a temporary illness—changes in individual health status over the time period covered by our data set. We will, therefore, confine our analysis

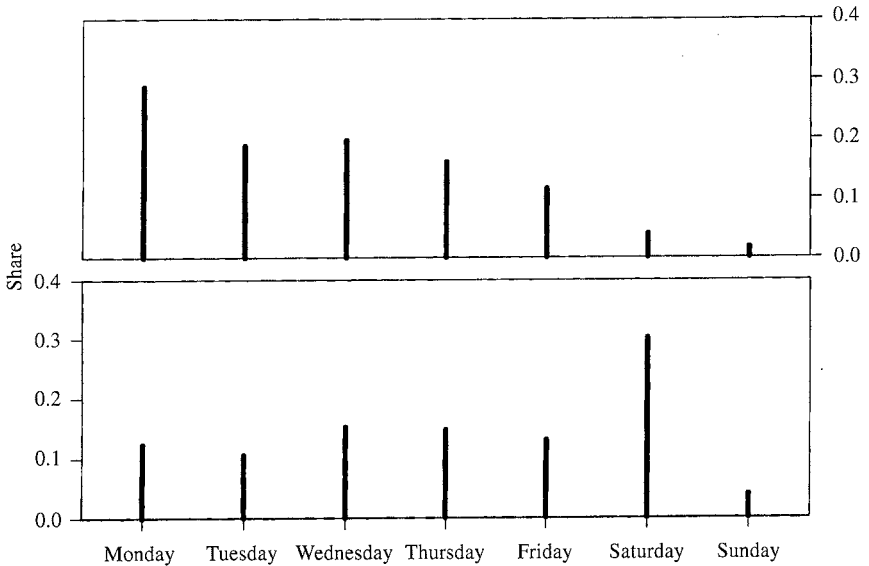


Figure 3

Share of sickness spells starting (first panel) and ending (second panel) on different days of the week.

to a very general specification that allows for preference heterogeneity as well as for state dependence. The hazard of leaving the state of work (W) and work absence (WA) conditional on being in the state, l periods is respectively

$$\Pr(d_{it} = 1 | W, l) = \pi_t^{01}(c_{it}, \mu_{it}, z_{it} | \theta_w) = \pi_{it}^{01}(l)$$

and

$$\Pr(d_{it} = 0 | WA, l) = \pi_t^{01}(c_{it}, \mu_{it}, z_{it} | \theta_{wa}) = \pi_{it}^{10}(l),$$

where z_{it} is a vector of variables likely to affect work absence. θ_w and θ_{wa} are state dependence parameters. We assume a single index specification and a logistic functional form for the hazards. The hazard to leave work and work absence after l time periods in these states is then equal to

$$\pi_{it}^{01}(l) = \frac{1}{1 + \exp(-(a_i + \mathbf{x}_{it}\beta_w + \lambda_w^l))} \text{ and } \pi_{it}^{10}(l) = \frac{1}{1 + \exp(a_i + \mathbf{x}_{it}\beta_{wa} + \lambda_{wa}^l)},$$

respectively, where $\mathbf{x}_{it}\beta_w = \alpha_w + \gamma_w c_{it} + \psi_w \mu_{it} + \mathbf{z}_{it}\gamma_w$, $\mathbf{x}_{it}\beta_{wa} = \alpha_{wa} + \gamma_{wa} c_{it} + \psi_{wa} \mu_{it} + \mathbf{z}_{it}\gamma_{wa}$, λ_w^l and λ_{wa}^l , $l = 1, \dots, T$, are parameters that describes the duration dependence.¹⁵ All the parameters except for the unobserved heterogeneity term, a_i , are allowed to depend on the initial state. The following variables are included in

15. Meghir and Whitehouse (1997) use a model that allows for different parameters depending on state when modeling labor market transitions for older men.

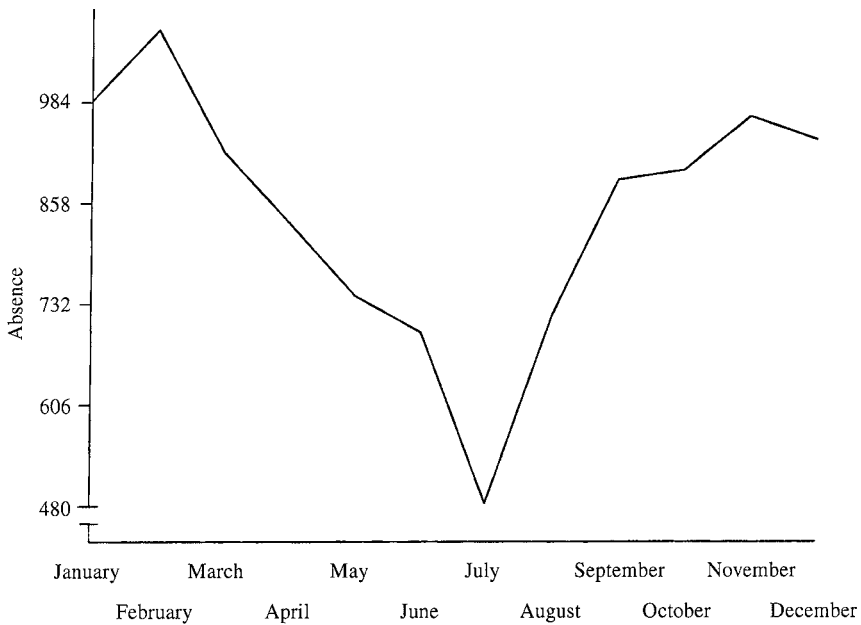


Figure 4

Average number (in thousands) of reported sickness spells in different months between 1987 and 1991. Source: National Social Insurance Board, Stockholm.

z_{it} : indicator variables for weekdays (Tuesdays is taken as a numerator), indicators for public holidays (HO)¹⁶ and for days between public holidays and Sundays or Saturdays (BH), and indicator variables for each month of the year (January is taken as a numerator). In addition to these variables, a variable measuring the local unemployment rate ($UNEM$) is included in z_{it} . As is described in the introduction, the Swedish economy entered a recession in the spring of 1991 and the unemployment rate increased rapidly. Several hypotheses about the relationship between the unemployment rate and work absence have been suggested; for an overview, see (Bäckman (1998). Most of these hypotheses use arguments from the efficiency wage literature. Following, for example, the model of Shapiro and Stiglitz (1984), a high unemployment rate will act as a “worker discipline device.” If a worker is caught shirking and is then dismissed, the worker’s cost of finding a new job, and consequently her cost of being fired, will be higher during times of high unemployment. Some form of work absence can be seen as shirking.

The specification of state dependency is an important aspect of this model. We believe that temporary changes in the worker’s health status is one of the main determinants of work absence. The day-to-day health status cannot be observed in the data and is also likely to change slowly over time. The nonparametric analysis (see

16. There are about seven public holidays each year.

Figures 1 and 2) suggest nonmonotonic duration dependence for the work absence spells, at least for the first seven days, whereas it seems reasonable to assume that $\lambda_w^l \equiv 0$ for all l . It is hence reasonable to specify the first seven days in a work absence spell as unrestricted. In order to save degrees of freedom, we restrict the following duration dependence to be linear, that is $\lambda_{wa}^l = \lambda_{wa} Dur_{it}^{WA}$, $l = 8, \dots, T$, where $Dur_{it}^{WA} = \sum_{s=1}^{l-1} \prod_{k=1}^s d_{i,t-k}$ and $d_{it} = 1$ if individual i is absent day t . For the work spells we simply assume a linear specification that is $\lambda_w^l = \lambda Dur_{it}^{WA}$ where $Dur_{it}^W = \sum_{s=1}^{l-1} \prod_{k=1}^s (1 - d_{i,t-k})$, $l = 1, \dots, T$.

Another important aspect of the model is that it allows for preference heterogeneity through the individual specific term a_i . As is discussed previously, the net wage, together with the SI, determines the individual's cost of being absent. There are at least four reasons why unobserved preference heterogeneity may be correlated with the individual's wage rate. First, a worker with strong preferences for work absence may choose a job that allows her to be absent from work to the cost of, *ceteris paribus*, a lower wage rate (see for example Allen, 1981). Second, because jobs differ in the cost of absenteeism for the employer it may be profitable for the employer to pay some employees more—an efficiency wage—in order to elicit a low work absence rate (see, for example, Shapiro and Stiglitz 1984; Weiss 1985). Third, when there is economic returns to on-the-job training, then individuals with strong preferences for work absence will, everything else equal, earn less. And last, it is a well-known empirical fact that workers with bad health on average have a higher work absence rate than workers without health problems (see, for example, Broström, Johansson, and Palme 1998). For some jobs, it is reasonable to assume that workers with bad health are less productive and therefore earn less than workers with good health status.¹⁷

If at least one of these arguments applies empirically, not controlling for unobserved heterogeneity will create a spurious correlation between c and μ and work absence, as workers with higher wage rates, on average, have higher costs of being absent from work. Because the main objective of this study is to study the policy implications of changing the compensation level in the SI, it is of great importance to control for effects of unobserved heterogeneity using a fixed, rather than random, effects approach.¹⁸

The models are estimated using maximum likelihood (ML). The log-likelihood are equal to

$$(1) \quad \ln L = \sum_{i=1}^N \sum_{t=2}^T d_{it-1} \{d_{it} \ln(\pi_{it}^{11}(l)) + (1 - d_{it}) \ln(\pi_{it}^{10}(l))\} \\ + (1 - d_{it-1}) \{d_{it} \ln(\pi_{it}^{01}(l)) + (1 - d_{it}) \ln(\pi_{it}^{00}(l))\},$$

where $\pi_{it}^{11}(l) = 1 - \pi_{it}^{10}(l)$ and $\pi_{it}^{00}(l) = 1 - \pi_{it}^{01}(l)$. Because we have state-dependent intercepts, α_w and α_{wa} , the parameters are estimated under the restriction $\sum_{i=1}^N a_i = 0$.¹⁹

17. The relation between wages and absenteeism has been studied in several theoretical as well as empirical studies. See Brown and Sessions (1996) for an overview.

18. Note that the fixed effects model estimator is consistent (if $T \rightarrow \infty$) in a model with state and duration dependence and unknown initial state see for instance Heckman (1981).

19. Standard errors are calculated from the negative of the inverse Hessian.

V. Results

The first subsection presents and discusses the parameter estimates. The second subsection reports the result when the model is used for simulating policy changes.

A. Parameter Estimates and Sample Heterogeneity

Tables 5 and 6 shows the estimates for the male and female subsamples respectively. In order to save space, the parameter estimates for the indicator variables for weekday and month of the year are excluded from the tables. However, the parameter estimates for these variables are very much in line with what can be expected from the descriptive statistics presented in Section III C.

If duration dependence is present for either work or work absence spells, the sample needs to be restricted to nonleft-censored observations. This means that the first step in the estimation of the model is to test for duration dependence in each subsample. To do this, we first estimate the model without left-censored work and work absence spells. For work absence spells, duration dependence is present in all subgroups. Consequently, the left censored work absence spells were left out. The situation is less obvious for the work spells. The hypothesis of no duration dependence for the work spells ($\lambda = 0$) is tested with an ordinary Wald test. A small negative duration dependence in the work state is found in three subgroups: males aged 20–29 ($t = -2.36$), females aged 20–29 ($t = -3.94$), and 30–39 ($t = -3.49$). For the other subgroups the model is reestimated, including also the left-censored work spells.²⁰

The parameter estimates of the duration dependence in the work absence state are very similar in the different subgroups. In general, the parameter estimates of the seven indicator variables are significantly negative with the largest parameter in absolute value for the seventh day, while the parameter estimates of the linear component are positive, although not significantly so for all subgroups. The interpretation of this pattern is that the workers are more likely to return to work if they have been in the work absence spell less than seven days. After that, they are less likely to return to work, with an increasing duration in work absence as a consequence.

Section IV stressed the importance of considering preference heterogeneity when modeling work absence behavior. When studying the estimation results, two questions are of interest. First of all, can preference heterogeneity be observed? If so, does it affect the parameter estimates of the other included variables? Tables A1 and A2 in the Appendix contain estimates corresponding to those of Tables 5 and 6 when fixed effects are not included in the model. Performing likelihood ratio tests, the restricted models are forcefully rejected for all subgroups. Figure 5 shows Kernel estimates of the distribution of the fixed effects for the eight different subsamples. The estimated heterogeneity is relatively large, with a heavy left tail, for the youngest age groups for both females and males as well as for women in the age group 30–39. The distribution of the fixed effects are close to symmetric in the other five

20. For males 30–39, 40–49 and 50–65 we get $t = -0.74$, 0.89 and -0.82 , respectively. For females 40–49 and 50–65, $t = -0.62$ and -0.61 , respectively.

Table 5
Parameter Estimates for the Male Subsamples (N = 634)

Age	20-29		30-39		40-49		50-65	
	β	$\hat{\beta}/s_{\hat{\beta}}$	β	$\hat{\beta}/s_{\hat{\beta}}$	β	$\hat{\beta}/s_{\hat{\beta}}$	β	$\hat{\beta}/s_{\hat{\beta}}$
Work								
α_w	-4.67	-9.51	-4.93	-16.07	-4.12	-11.33	-4.10	-9.32
c/γ_w	-0.02	-2.34	-0.05	-5.34	-0.04	-4.17	-0.04	-3.95
$\mu/\psi_w (\times 10^3)$	0.05	0.94	0.02	0.64	-0.09	-1.80	-0.09	-1.56
UNEM	0.03	0.37	0.32	4.40	0.11	1.48	0.23	2.77
HO	-1.82	-5.64	-1.58	-4.90	-1.79	-4.65	-1.16	-3.73
BH	-1.67	-2.85	-1.38	-2.36	-0.30	-0.80	-1.02	-1.73
$\lambda (\times 10^2)$	-0.91	-2.37						
Work absence								
α_{wa}	0.70	1.37	1.51	3.95	2.25	5.40	1.54	3.05
c/γ_{wa}	-0.04	-3.88	-0.08	-6.94	-0.08	-5.55	-0.06	-5.14
$\mu/\psi_{wa} (\times 10^3)$	0.11	1.98	0.00	0.10	-0.07	-1.38	0.08	1.36
UNEM	0.19	3.03	0.30	4.43	0.23	3.18	0.39	5.20
HO	-0.25	-1.11	-0.39	-1.55	-0.53	-1.99	-0.25	-0.93
BH	0.00	0.00	0.00	0.00	1.33	1.24	0.12	0.19
λ_1	0.12	0.74	-0.19	-1.07	-0.20	-1.04	-0.32	-1.66
λ_2	-0.79	-5.02	-0.87	-4.99	-0.79	-4.17	-0.22	-1.11
λ_3	-0.52	-3.20	-0.53	-2.93	-0.79	-4.11	-0.93	-5.12
λ_4	-0.66	-3.81	-0.90	-4.92	-0.72	-3.48	-0.49	-2.37
λ_{wa}	-0.75	-4.25	-0.74	-3.87	-1.22	-6.20	-1.31	-7.12
λ_6	-0.56	-2.63	-0.55	-2.25	-0.99	-4.17	-0.83	-3.50
λ_7	-1.77	-9.46	-1.93	-9.93	-2.36	-11.16	-2.26	-11.78
$\lambda_{wa} (\times 10^2)$	1.53	4.00	1.00	3.09	0.79	2.74	1.13	4.88

Note: c is the cost of being absent; μ is the virtual income; HO is the parameter for the public holiday; BH is the parameter for days between public holidays and Sundays or Saturdays; $UNEM$ is the parameter for the local unemployment rate; λ is the parameter for linear duration; $\lambda_{wa}^j, j = 1, \dots, 7$ are the parameters for the duration in work absence for Day 1-7; λ_{wa} is the linear duration dependence in work absence for Day 8 and onward. Also, a weekday factor and a monthly factor are included in the estimation but excluded from the table.

Table 6
Parameter Estimates for the Female Subsamples (N = 590)

Age	20-29		30-39		40-49		50-65	
	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$
Work								
α_w	-4.28	-10.43	-4.55	-2.62	-5.21	-18.41	-4.44	-16.85
c/γ_w	-0.02	-2.18	-0.07	-5.95	-0.03	-3.96	-0.02	-2.87
$\mu/\psi_w (\times 10^3)$	0.09	1.67	-0.05	-1.22	0.08	2.43	-0.01	-0.65
<i>UNEM</i>	-0.00	-0.09	0.37	4.19	0.25	3.60	0.13	1.67
<i>HO</i>	-2.23	-4.93	-1.15	-3.72	-2.36	-5.23	-1.55	-4.03
<i>BH</i>	-0.78	-1.70	-0.60	-1.30	-0.17	-0.55	-1.01	-1.71
$\lambda (\times 10^3)$	-1.42	-3.94	-1.39	-3.49				
Work absence								
α_{wa}	0.97	2.13	1.26	0.72	1.27	3.89	2.83	8.04
c/γ_{wa}	-0.04	-3.54	-0.06	-4.60	-0.05	-4.70	-0.06	-5.56
$\mu/\psi_{wa} (\times 10^2)$	0.19	3.27	0.12	2.44	0.08	2.40	-0.03	-1.18
<i>UNEM</i>	0.28	3.77	0.25	3.26	0.32	5.15	0.36	4.80
<i>HO</i>	-0.20	-0.90	-0.56	-2.33	-0.50	-2.36	-0.07	-0.25
<i>BH</i>	-0.39	-0.72	0.25	0.40	-0.08	-0.17	-0.77	-1.82
λ_1	-1.02	-5.97	-0.86	-5.03	-1.06	-7.06	-1.23	-6.93
λ_2	-1.41	-8.18	-1.33	-7.91	-1.12	-7.23	-1.38	-7.79
λ_3	-1.35	-7.59	-1.20	-6.77	-0.97	-6.03	-1.39	-7.47
λ_4	-1.06	-5.38	-1.12	-5.80	-0.81	-4.46	-1.03	-4.83
λ_5	-1.54	-7.84	-1.52	-8.11	-1.31	-7.84	-1.17	-5.48
λ_{wa}	-0.72	-2.75	-1.06	-4.39	-1.02	-4.78	-1.31	-5.42
λ_{wa}^7	-1.98	-9.15	-1.93	-9.30	-1.72	-9.22	-1.97	-9.21
$\lambda_{wa} (\times 10^2)$	0.85	3.10	0.49	2.38	0.91	4.07	0.65	3.36

Note: c is the cost of being absent; μ is the virtual income; *HO* is the parameter for the public holiday; *BH* is the parameter for days between public holidays and Sundays or Saturdays; *UNEM* is the parameter for the local unemployment rate; λ is the parameter for linear duration; λ_{wa}^j , $j = 1, \dots, 7$ are the parameters for the duration in work absence for days 1-7; λ_{wa} is the linear duration dependence in work absence for Day 8 and onward. Also, a weekday factor and a monthly factor are included in the estimation but excluded from the table.

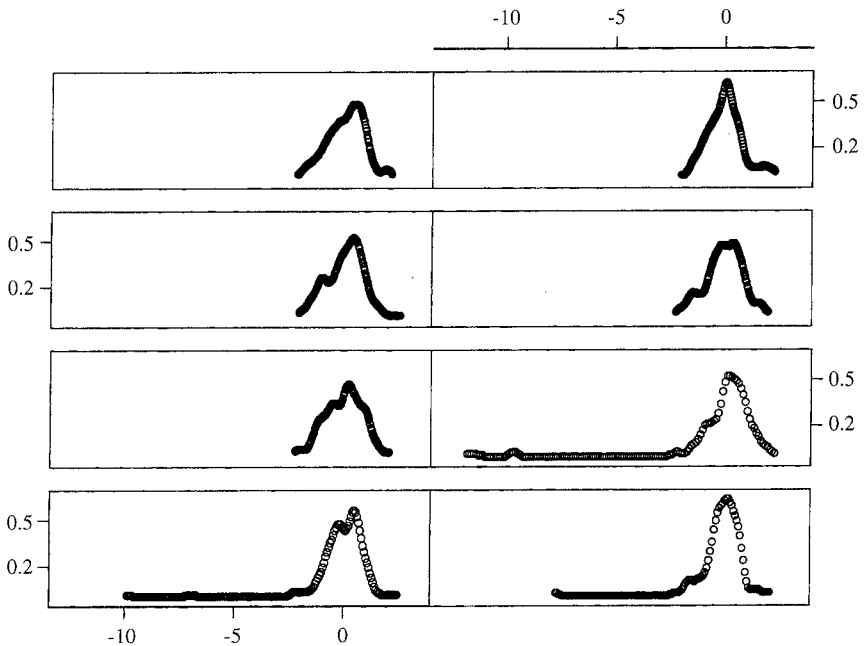


Figure 5

Kernel density (Gaussian with bandwidth 0.5) estimates of the distribution of the fixed effects in the male (first column) and female (second column) sub-samples by different age-groups. First row: age group 50–65; second row: age group 40–49; third row: age group 30–39; fourth row: age group 20–29.

subgroups. A possible explanation to the lower heterogeneity found in the older age groups is that workers with bad health (and/or high preferences for being absent) may have left the labor force before reaching the oldest age group.

The parameter estimate for the cost variable is, as expected, significantly negative in all subgroups. This is true conditional on both states. These results are consistent with theory, but contradictory to what was seen using KM estimator in Section III where we found no effect of the SI reform on the duration in work absence. An explanation for this seemingly contradictory result can be found in the change of the composition of work absence spells after the reform. The individuals with relatively low (high) absences from work are the same as those with relatively short (long) work absence spells; similarly, the individuals with relatively high absences from work are the same as those with relatively long work absence spells. This is an implicit feature of the significant individual effects. After the reform, the incidence of work absence spells decreased. This decrease implied that individuals with low incidence of being absent decreased their number of spells after the reform. Furthermore, the individuals with relatively high incidence and long work absence spells shortened their time in work absence. Consequentially the hazard rate in work ab-

sence seemed to be unaffected. However, the econometric model is able to distinguish these two effects.

The parameter estimates of ψ_w (virtual income in the work state) are generally insignificantly different from zero (one exception is for women aged 40–49). In the work absence state, the estimates of ψ_{wa} are, as expected, positive and significantly different from zero in four of the subsamples (the three youngest female age groups and the youngest male group) and insignificantly different from zero in the other subsamples. The frequent insignificant parameter estimates reflect the fact that these parameter are estimated with relatively low precision. An explanation may, as discussed in Section III, be the difficulties in measuring income.

Are the parameter estimates of the cost and income variables affected by unobserved heterogeneity? If we do not correct for unobserved heterogeneity, then we would expect the parameter estimates for the cost variable ($\hat{\gamma}_w$ and $\hat{\gamma}_{wa}$) to be larger in absolute value. Comparing the magnitude of the parameter estimates with and without consideration of unobserved heterogeneity in discrete choice regression models may not be useful, however, as the larger the unexplained variance in a structural model, *ceteris paribus*, will decrease the estimated effect.²¹ For ψ_w and ψ_{wa} , it is likely to be two effects working in different directions. One affect arising from dependence with the nonlabor income, R , and the other from dependence with the wage rate, w . Following the discussion in Section IV, we expect the correlations to be positive and negative, respectively. Hence, not controlling for heterogeneity may change the sign of $\hat{\psi}_w$ and $\hat{\psi}_{wa}$ due to the negative correlation between the heterogeneity and wage.

Comparing the parameter estimates shown in Tables 5 and 6 with those in Tables A1 and A2, shows some differences between the two sets of parameter estimates ($\hat{\psi}_w$ and $\hat{\psi}_{wa}$). As noted above, the parameter estimates for the virtual income variable from the fixed effect model are often positive and never significantly negative. In the model without fixed effects, the estimates are most often negative and significant. In one subsample, men aged 20–29, the parameter estimates changed signs significantly between the two specifications. That is, $\hat{\psi}_{wa} = 0.05$ and $\hat{\psi}_w = 0.11$ ($t = 1.98$) and $\hat{\psi}_{wa} = -0.03$ and $\hat{\psi}_w = -0.08$ ($t = -3.55$) when we control and do not control for heterogeneity, respectively.

Another way to study the potential effect of unobserved heterogeneity is through the sample correlation between the included variables and the estimated fixed effects. Table 7 shows that the point estimates of the correlation between the wage rate in 1989²² and the estimated fixed effects are, as expected, negative, although not significantly different from zero, in all subsamples except females aged 50–65.²³ The highest point estimate of the correlation, in absolute value, is found in the sub-

21. Assume the following state specific utility specification:

$$u_{it}(l) = a_i + x_{it}\beta_k + \lambda_k^i + \varepsilon_{it}, k = wa, w,$$

where $V ar(\varepsilon_{it}) = \sigma^2$. We can only estimate β_k up to scale, that is β_k/σ . Removing the fixed effect, a_i , will increase σ^2 and hence reduce β_k/σ .

22. This year's wage rates are used since the 1990 and 1991 wage rates are used in the estimation.

23. The test statistic is distributed as Student's t if the wage rate and the fixed effects are bivariate normal. We use the (natural) logarithm of the wage rate and the individual fixed effects in the calculation. The results are robust for different transformations of the included variables.

Table 7

Estimated Correlations between the (Natural) Logarithm of the Wage Rate (in 1989) and the Estimated Fixed Effects

Age	Males		Females	
	$\hat{\rho}$	t	$\hat{\rho}$	t
20–29	–.10	–1.30	–.04	–.48
30–39	–.09	–1.13	–.01	–.17
40–49	–.07	–.94	–.00	–.04
50–65	–.06	–.67	.05	.64

Note: $t = \hat{\rho}((1 - \hat{\rho}^2)/(n - 2))^{-1/2}$

sample of men aged 20–29. In this group, as noted above, it also was found that controlling for unobserved heterogeneity actually changed the estimated signs of the parameters for virtual income (ψ_w and ψ_{wa}).

The parameter estimates of the local unemployment rate variable are in general significantly positive in all subgroups and in the work as well as in the work absence state. The effect seems to be somewhat stronger in the work absence state. These results are contrary to what is expected from the efficiency wage hypothesis (see, for example, Shapiro and Stiglitz 1984); a negative correlation between absenteeism and unemployment rate is predicted.²⁴ It is also different from what has been obtained in most empirical studies (Drago and Wooden 1992; Johansson and Palme 1996; Lantto and Lindblom 1987), although there are some exceptions (Bäckman 1998).

If these results are compared with those obtained from the model without fixed effects (see Tables A1 and A2 in the Appendix), the result changes radically: the parameter estimates are in general insignificantly different from zero. In some subgroups, particularly in the work state for the female subgroups, the parameter estimates actually change sign to be significantly negative. As most empirical studies do not control for preference heterogeneity, these results suggest why we get different results from those of previous empirical studies.

There are reasons as to why we may observe a spurious relation between work absence and unemployment. It is a well-known fact that work absence is lower in small communities in general and in firms with few employees in particular due to more extensive social control (SAF 1986). The unemployment rate in Sweden and in most other countries is, in general, higher in small communities. These two unrelated properties may have made up the previously observed negative correlation between work absence and unemployment.

There are at least two explanations for a positive parameter estimate for the local unemployment rate variable. First, an increased unemployment rate may create eco-

24. A high unemployment rate will work as a worker discipline device. If the worker is caught shirking and dismissed during times of high unemployment rate, the worker's cost of finding a new job, and thereby of getting dismissed, will be higher than it otherwise would have been.

conomic stress that could be damaging for the health (see Vahtera, Kivimäki, and Pentti 1997). This, in turn, may lead to a higher rate of work absence. Second, when aggregate demand decreases at the beginning of a recession, firms will try to lay off their workers rather than permanently dismiss them if they expect the demand to increase again later on. It is, of course, cheaper for the firm if the laid-off workers claim sickness benefits compared with being paid by the firm. Anecdotal evidence suggests that employers may in fact urge their employees to do so. If this is the case, we also may observe a positive correlation between unemployment and work absence in the beginning of a recession, when the unemployment rate is increasing.

Finally, the parameter estimates for the public holiday indicator variable, *HO*, as well as the indicator for the day between public holiday and the weekend, *BH*, give no support to the anecdotal evidence on an increased use of the SI on days between public holidays and weekends. The parameter estimates for *BH* is always negative when an individual is in the work state, although only significantly so for the males in age group 20–29 and 30–39.

B. Policy Simulation

In order to evaluate the estimated model, we will use the model to simulate the effects on work absence of the reform of SI in March 1991. The probability of staying in work and work absence for an individual who has been in either of these states for l periods is

$$\pi_{it}^{00}(l) = \frac{1}{1 + \exp(-(a_i + \mathbf{x}_{it}\beta_w + \lambda_w^l))} \text{ and } \pi_{it}^{11}(l) = \frac{1}{1 + \exp(a_i + \mathbf{x}_{it}\beta_{wa} + \lambda_{wa}^l)},$$

respectively. The survival function for a work and work absence spell up to time period τ is then

$$S_{it}^{00} = \prod_{l=1}^{\tau} \pi_{it}^{00}(l) \text{ and } S_{it}^{11} = \prod_{l=1}^{\tau} \pi_{it}^{11}(l).$$

Because the survival functions depends on \mathbf{x}_{it} , we assume that the spell starts on January 1, 1991 and use the wage and nonlabor income in 1991 for the individuals. The survival functions are calculated with cost, $c_i = (1 - \delta_i)w_i$, and virtual income, $\mu_i = R_i + \delta_i h_i^* w_i$, where $\delta_i = 0.35, 0.20$, and 0.10 depend, on the spell length in work absence after the reform and $\delta_i = 0.1$ for all l before the reform. The survival function for a work or work absence spell up to time period τ is calculated at the average of the individuals survival functions, hence

$$S_{\tau}^{00} = \frac{1}{n} \sum_{i=1}^n S_{it}^{00} \text{ and } S_{\tau}^{11} = \frac{1}{n} \sum_{i=1}^n S_{it}^{11}, \tau = 1, \dots, T.$$

Figures 6 and 7 show the results of the simulations on the work and work absence spells, respectively. In Figure 6, the most noticeable is the resemblance with the KM estimates shown in Figure 1. The effect of the reform change is very similar to the

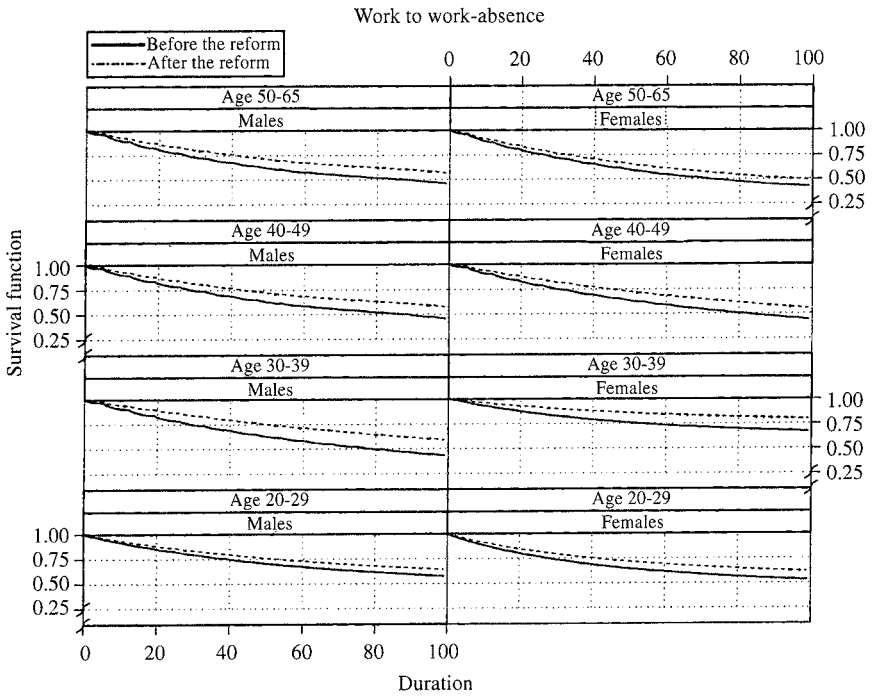


Figure 6
Predicted mean survival function in work for the individuals in the eight subgroups. (The spell starts in January 1, 1991).

KM estimates in all age groups except for the age group 30–39 (both genders), where the change in the reform gives a larger effect than in Figure 1. The reason for this may be the relatively large positive parameter estimate found for the unemployment rate for these two groups.

Turning to the predictions of the work absence spells shown in Figure 7, a quite large difference can be seen, as compared with the KM estimates in Figure 2. First, the overall predictions for the work absence spells are inferior compared to the predictions of the work spells. Second, the effect of the SI reform is larger than in Figure 2. This difference can be attributed to the negative parameter estimate for the cost parameter discussed above.

Comparing the results in the different subsamples, Figure 7 shows that the model predicts the general pattern of an decreasing hazard with age. The simulation shows that the effect of the reform on work absence spells is largest in the oldest age group. At least a part of the explanation for this difference is due to economic incentives through the lower cost of being absent from work (due to lower wage rates) and lower nonlabor income pertaining to the younger age groups.

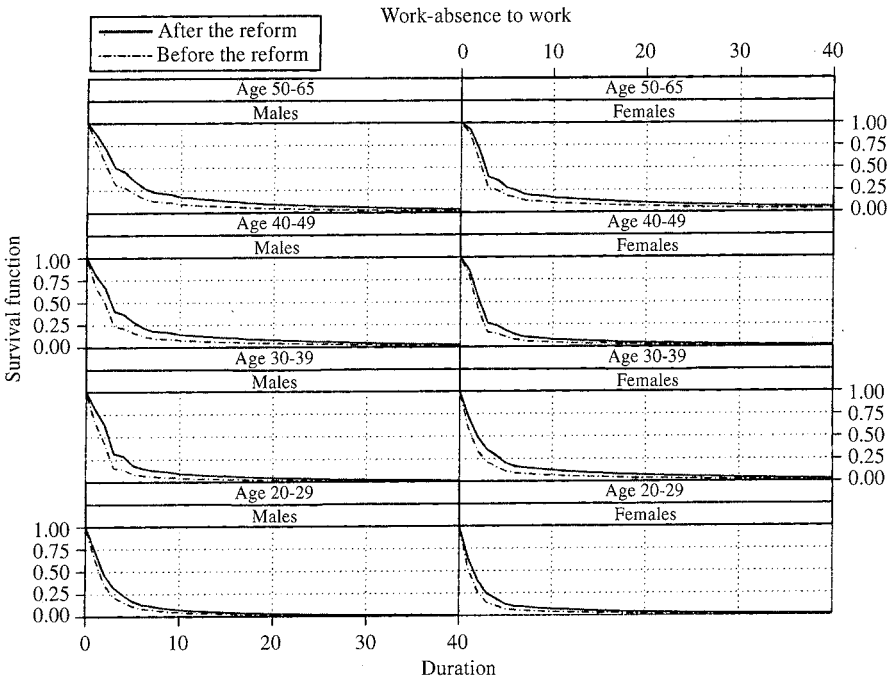


Figure 7

Predicted mean survival function in work absence for the individuals in the eight sub-groups. (The spell starts in January 1, 1991).

VI. Conclusions

To conclude, let us discuss two issues of central importance to this study. First, how do economic incentives affect work absence? In general, the results we obtained support the view that the cost of being absent affects work absence behavior. The model simulation of the effect of sickness insurance reform shows that the increased cost, rather than the higher unemployment rate, caused the decrease in the work absence rate. Contrary to the nonparametric Kaplan-Meier estimates, the estimates from the econometric model show that the cost of being absent affects both the incidence of work absence spells and the expected length of the spells. We found a significant impact of virtual income on incidence of work absence spells and the expected length of the spells some subgroups of the sample.

Second, is preference heterogeneity empirically important? We have chosen to model work absence behavior using state-dependent parameters and different duration dependence depending on state. If unobserved heterogeneity is empirically unimportant or uncorrelated with the independent variables, conventional hazard regression models could have been used as well. To the extent that unobserved

heterogeneity is present, it could have been dealt with using a random effects specifications. The estimates we obtained show that unobserved heterogeneity is present, however, and more important, that it affects the inference of the parameters.

The main limitation of our study is that we do not allow the individual to plan their work-absence behavior. The individual has at least one motive to do so. By being absent from work due to a temporary illness, the worker may maintain better long-term health status. From the results obtained in this study it is hard to have any *a priori* views on how the investment in health motive might affect work absence behavior. In the 1991 reform of the SI, the cost of making such investments increased. This may, of course, discourage the worker from making such investments. On the other hand, the payoff from doing such investments increased as well, as the cost of long sickness spells also increased after the reform.

Table A1

Parameter Estimates for the Male Sub-samples. No Fixed Effects Included in the Model ($N = 634$).

Age	20-29		30-39		40-49		50-65	
	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$
Work								
α_w	-3.39	-16.50	-3.88	-21.97	-3.47	-15.11	-3.45	-13.37
c/γ_w	-0.02	-3.66	-0.01	-2.75	-0.03	-5.00	-0.02	-3.70
$\mu/\psi_w (\times 10^3)$	-0.08	-3.55	-0.02	-1.17	-0.12	-4.99	-0.10	-3.17
$UNEM$	-0.13	-2.74	-0.04	-1.15	-0.04	-0.76	-0.00	-0.15
HO	-1.84	-5.52	-1.60	-4.72	-1.86	-4.45	-1.18	-3.60
BH	-1.69	-2.94	-1.31	-2.28	-0.28	-0.74	-0.88	-1.62
$\lambda (\times 10^3)$	0.47	1.89						
Work absence								
α_{wa}	2.34	8.13	2.91	9.84	3.31	11.40	2.90	8.47
c/γ_{wa}	-0.03	-4.35	-0.05	-5.45	-0.06	-5.88	-0.04	-4.26
$\mu/\psi_{wa} (\times 10^3)$	-0.03	-1.19	-0.03	-1.05	-0.08	-3.90	0.03	0.97
$UNEM$	0.05	1.37	0.02	0.61	0.10	1.86	0.13	2.67
HO	-0.17	-0.79	-0.32	-1.29	-0.37	-1.39	-0.18	-0.68
BH	-0.01	-0.02	0.22	0.38	0.60	0.86	0.07	0.11
λ_1	-0.34	-1.74	-0.78	-4.20	-0.72	-3.68	-0.81	-3.81
λ_2	-1.16	-6.02	-1.35	-7.55	-1.23	-6.43	-0.65	-3.04
λ_3	-0.77	-3.91	-0.90	-4.87	-1.17	-6.17	-1.24	-6.35
λ_4	-0.85	-4.08	-1.13	-5.96	-0.97	-4.55	-0.73	-3.33
λ_5	-0.90	-4.31	-0.91	-4.62	-1.39	-7.00	-1.50	-7.58
λ_6	-0.66	-2.71	-0.63	-2.48	-1.11	-4.51	-0.98	-3.83
λ_7	-1.77	-7.94	-1.89	-9.08	-2.35	-10.41	-2.28	-10.68
λ_{wa}	2.33	3.71	1.78	4.45	1.55	4.29	1.61	4.78

Note: c is the cost of being absent; μ is the virtual income; HO is the parameter for the public holiday; BH is the parameter for days between public holidays and Sundays or Saturdays; $UNEM$ is the parameter for the local unemployment rate; λ is the parameter for linear duration; $\lambda_{wa} j = 1, \dots, 7$ are the parameters for the duration in work absence for Day 1-7; λ_{wa} is the linear duration dependence in work absence for Day 8 and onward. Also, a weekday factor and a monthly factor are included in the estimation but excluded from the table.

Table A2
Parameter Estimates for the Female Subsamples. No Fixed Effects Included in the Model (N = 590).

Age	20-29		30-39		40-49		50-65	
	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$	$\hat{\beta}$	$\hat{\beta}/s_{\hat{\beta}}$
Work								
α_w	-3.29	-15.83	-3.40	-12.83	-3.84	-21.32	-4.30	-20.88
c/γ_w	-0.02	-2.82	-0.03	-4.98	-0.00	-1.06	0.00	0.67
$\mu/\psi_w (\times 10^2)$	0.01	0.52	-0.07	-2.47	-0.02	-1.22	0.04	2.01
<i>UNEM</i>	-0.22	-4.39	-0.00	-0.08	-0.11	-2.69	-0.14	-2.82
<i>HO</i>	-2.28	-4.77	-1.18	-3.76	-2.45	-4.86	-1.53	-4.02
<i>BH</i>	-0.81	-1.77	-0.69	-1.45	-0.14	-0.45	-0.94	-1.65
$\lambda (\times 10^2)$	-0.32	-1.26	-0.02	-0.13				
Work absence								
α_{wa}	2.44	8.33	2.96	9.86	2.91	11.54	3.28	10.56
c/γ_{wa}	-0.03	-4.00	-0.03	-3.14	-0.02	-3.02	-0.02	-3.13
$\mu/\psi_{wa} (\times 10^2)$	0.09	3.16	0.06	2.40	0.00	0.30	0.05	2.72
<i>UNEM</i>	0.07	1.65	-0.02	-0.48	0.05	1.32	0.12	2.39
<i>HO</i>	-0.33	-1.52	-0.50	-2.14	-0.52	-2.63	-0.08	-0.29
<i>BH</i>	-0.53	-0.97	0.45	0.66	-0.04	-0.07	-0.71	-1.79
λ_1	-1.38	-7.36	-1.40	-7.74	-1.57	-9.84	-1.78	-9.22
λ_2	-1.69	-9.06	-1.75	-9.65	-1.56	-9.41	-1.87	-9.60
λ_3	-1.56	-8.11	-1.51	-8.01	-1.31	-7.79	-1.76	-8.79
λ_4	-1.26	-6.09	-1.30	-6.35	-1.05	-5.55	-1.26	-5.44
λ_{wa}	-1.65	-7.91	-1.67	-8.44	-1.49	-8.46	-1.37	-6.17
λ_6	-0.80	-2.93	-1.20	-4.83	-1.18	-5.34	-1.49	-5.93
λ_7	-2.00	-8.54	-1.99	-9.02	-1.76	-8.71	-2.01	-8.68
$\lambda_{wa} (\times 10^2)$	1.33	3.63	1.19	4.12	1.50	4.85	1.25	4.43

Note: c is the cost of being absent; μ is the virtual income; HO is the parameter for the public holiday; BH is the parameter for days between public holidays and Sundays or Saturdays; *UNEM* is the parameter for the local unemployment rate; λ is the parameter for linear duration; $\lambda_{wa} j = 1, \dots, 7$ are the parameters for the duration in work absence for Day 1-7; λ_{wa} is the linear duration dependence in work absence for Day 8 and onward. Also, a weekday factor and a monthly factor are included in the estimation but excluded from the table.

References

- Aronsson, Thomas, and James R. Walker. 1997. "The Effects of Sweden's Welfare State on Labor Supply Incentives." In *The Welfare State in Transition*, ed. Richard B. Freeman, Birgitta Swedenborg and Robert Topel, 203–65. Chicago: Chicago University Press.
- Allen, Steven G. 1981. "Compensation, Safety, and Absenteeism: Evidence from the Paper Industry." *Industrial and Labor Relations Review* 34:77–87.
- Barmby, Tim, Marco Ercolani, and John G. Treble. (1999) "Sickness Absence: An International Comparison." Paper presented at the IZA conference on work absence, November 1999.
- Blundell, Richard, and Thomas MaCurdy. 1999. "Labor Supply: a Review of Alternative Approaches." In *Handbook of Labor Economics*, Vol 3a, ed. Orley Aschenfelter and David Card, 1559–1689. Amsterdam: North Holland.
- Bäckman, Olof. 1998. "Longitudinal Studies on Work Absence in Sweden." Ph.D. thesis, Swedish Institute for Social Research.
- Broström, Göran, Per Johansson, and Mårten Palme. 1998. "Assessing the Effect of Economic Incentives on Incidence and Duration of Work Absence." Stockholm School of Economics, Working Paper Series in Economic and Finance No. 228.
- Brown, Sarah and John G. Sessions. 1996. "The Economics of Absence: Theory and Evidence." *Journal of Economic Surveys* 10(1):23–53.
- Drago, Robert, and Mark Wooden. 1992. "The Determinants of Labor Absence: Economic Factors and Workgroup Norms Across Countries." *Industrial and Labor Relations Review* 45(4):764–78.
- Fritzell, Johan, and Olle Lundberg. 1994. "Vardagens Villkor. Levnadsförhållanden i Sverige Under Tre Decennier." Stockholm: Brombergs Förlag.
- Gilleskie, Donna. 1998. "A Dynamic Stochastic Model of Medical Care Use and Work Absence." *Econometrica* 66(1):1–46.
- Heckman, J. J. 1981. "Estimating a Discrete Time-Discrete Stochastic Process." In *Structural Analysis of Discrete Data*, ed. C. Manski, and D. McFadden, 179–95. Cambridge, Mass: MIT Press.
- Johansson, Per, and Mårten. Palme. 1996. "Do Economic Incentives Affect Worker Absence? Empirical Evidence Using Swedish Data." *Journal of Public Economics* 59(2): 195–218.
- Kangas, Olli. 1991. "The Politics of Social Rights. Studies in the Dimensions of Sickness Insurance in the OECD Countries." Ph.D. thesis, Swedish Institute for Social Research.
- Lantto, Kari, and Eva Linblom. 1987. "Är Arbetslösheten Hälsosam." *Ekonomisk Debatt* 15(4):333–36.
- Meghir, Costas, and Edward Whitehouse. 1997. "Labour Market Transition and Retirement of Men in the U.K." *Journal of Econometrics* 79(2):327–54.
- National Social Insurance Board. 1997. "Facts on the Swedish Social Insurance 1995." Stockholm: RFV.
- Palme, Mårten, and Ingemar Svensson. 1998. "Social Security, Occupational Pensions, and Retirement in Sweden." In *Social Security and Retirement Around the World*, ed. Jonathan Gruber and David Wise. Chicago: Chicago University Press.
- SAF. 1986. "Tidsanvändningsstatistik." Svenska Arbetsgivareföreningen, Stockholm.
- Shapiro, Carl, and Joseph. Stiglitz. 1984. "Equilibrium Unemployment as a Worker Discipline Device." *American Economic Review* 74(4):433–44.
- Vahtera, Jussi, Kivimäki, Mika, and Jaana, Pentti. 1997. "Effect of Downsizing on Health of Employees." *The Lancet*, 350, 1124–28.
- Weiss, Andrew. 1985. "Absenteeism and Wages." *Economic Letters* 19:277–79.

Publication series published by the Institute for Labour Market Policy Evaluation (IFAU)–latest issues

Rapport (some of the reports are written in English)

- 2002:1** Hemström Maria & Sara Martinson ”Att följa upp och utvärdera arbetsmarknadspolitiska program”
- 2002:2** Fröberg Daniela & Kristian Persson ”Genomförandet av aktivitetsgarantin”
- 2002:3** Ackum Agell Susanne, Anders Forslund, Maria Hemström, Oskar Nordström Skans, Caroline Runeson & Björn Öckert ”Follow-up of EU’s recommendations on labour market policies”
- 2002:4** Åslund Olof & Caroline Runeson ”Follow-up of EU’s recommendations for integrating immigrants into the labour market”
- 2002:5** Fredriksson Peter & Caroline Runeson ”Follow-up of EU’s recommendations on the tax and benefit systems”
- 2002:6** Sundström Marianne & Caroline Runeson ”Follow-up of EU’s recommendations on equal opportunities”
- 2002:7** Ericson Thomas ”Individuellt kompetenssparande: undanträngning eller komplement?”
- 2002:8** Calmfors Lars, Anders Forslund & Maria Hemström ”Vad vet vi om den svenska arbetsmarknadspolitikens sysselsättningseffekter?”
- 2002:9** Harkman Anders ”Vilka motiv styr deltagandet i arbetsmarknadspolitiska program?”

Working Paper

- 2002:1** Blundell Richard & Costas Meghir ”Active labour market policy vs employment tax credits: lessons from recent UK reforms”
- 2002:2** Carneiro Pedro, Karsten T Hansen & James J Heckman ”Removing the veil of ignorance in assessing the distributional impacts of social policies”
- 2002:3** Johansson Kerstin ”Do labor market programs affect labor force participation?”
- 2002:4** Calmfors Lars, Anders Forslund & Maria Hemström ”Does active labour market policy work? Lessons from the Swedish experiences”
- 2002:5** Sianesi Barbara ”Differential effects of Swedish active labour market programmes for unemployed adults during the 1990s”
- 2002:6** Larsson Laura ”Sick of being unemployed? Interactions between unemployment and sickness insurance in Sweden”

- 2002:7** Sacklén Hans “An evaluation of the Swedish trainee replacement schemes”
- 2002:8** Richardson Katarina & Gerard J van den Berg “The effect of vocational employment training on the individual transition rate from unemployment to work”
- 2002:9** Johansson Kerstin “Labor market programs, the discouraged-worker effect, and labor force participation”
- 2002:10** Carling Kenneth & Laura Larsson “Does early intervention help the unemployed youth?”
- 2002:11** Nordström Skans Oskar “Age effects in Swedish local labour markets”
- 2002:12** Agell Jonas & Helge Bennismarker “Wage policy and endogenous wage rigidity: a representative view from the inside”
- 2002:13** Johansson Per & Mårten Palme “Assessing the effect of public policy on worker absenteeism”