

# Backbone of complex networks of corporations: The flow of control

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## Abstract

We present a methodology to extract the backbone of complex networks based on the weight and direction of links, as well as on nontopological properties of nodes. We show how the methodology can be applied in general to networks in which mass or energy is flowing along the links. In particular, the procedure enables us to address important questions in economics, namely, how control and wealth are structured and concentrated across national markets. We report on the first cross-country investigation of ownership networks, focusing on the stock markets of 48 countries around the world. On the one hand, our analysis confirms results expected on the basis of the literature on corporate control, namely, that in Anglo-Saxon countries control tends to be dispersed among numerous shareholders. On the other hand, it also reveals that in the same countries, control is found to be highly concentrated at the global level, namely, lying in the hands of very few important shareholders. Interestingly, the exact opposite is observed for European countries. These results have previously not been reported as they are not observable without the kind of network analysis developed here.

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## I Introduction

The empirical analysis of real-world complex networks has revealed unsuspected regularities such as scaling laws which are robust across many domains, ranging from biology or computer systems to society and economics [1, 2, 3, 4]. This has suggested that universal or at least generic mechanisms are at work in the formation of many such networks. Tools and concepts from statistical physics have been crucial for the achievement of these findings [5, 6].

In the last years, in order to offer useful insights into more detailed research questions, several studies have started taking into account the specific meaning of the nodes and links in the various domains the real-world networks pertain to [7, 8]. Three levels of analysis are possible. The lowest level corresponds to a purely topological approach where the network is described by a binary adjacency matrix. By taking weights [7], or weights and direction [9], of the links into account, the second level is defined. Only recent studies have started focusing on the third level of detail, in which the nodes themselves are assigned a degree of freedom, sometimes also called fitness. This is a nontopological state variable which shapes the topology of the network [8, 10, 11].

The physics literature on complex economic networks has previously focused on boards of directors [12, 13], market investments [10, 14], stock price correlations [15, 16], and international

trade [17, 18, 19]. Here we instead present a comprehensive cross-country analysis of 48 stock markets world wide. Our first contribution is an algorithm able to identify and extract the backbone in the networks of ownership relations among firms: the core subnetwork where most of the value and control of the market resides. Notably, we also provide a generalization of the method applicable to networks in which weighted directed links and nontopological properties of nodes play a role. In particular, the method is relevant for networks in which there is a flow of mass (or energy) along the links and one is interested in identifying the subset of nodes where a given fraction of the mass of the system is flowing. The growing interest in methods for extracting the backbone of complex networks is witnessed by recent work in similar direction [20].

Furthermore, given the economic context of the analyzed networks, we contribute a model to estimate corporate control based on the knowledge of the ownership ties. In order to identify the key players according to their degree of control, we take the value of the market capitalization of the listed companies (a good proxy for their size) to be the nontopological state variable of nodes in the network. Our main empirical results are in contrast with previously held views in the economics literature [21], where a local distribution of control was not suspected to systematically result in global concentration of control and vice versa.

## II Dataset

We are able to employ a unique data set consisting of financial information of listed companies in national stock markets. The ownership network is given by the web of shareholding relations from and to such companies. The analysis is constrained to 48 countries given in Appendix A. The data are compiled from Bureau van Dijk's ORBIS database<sup>1</sup>. In total, we analyze 24 877 corporations (or stocks) and 106 141 shareholding entities who cannot be owned themselves (individuals, families, cooperative societies, registered associations, foundations, public authorities, etc.). Note that because the corporations can also appear as shareholders, the network does not display a bipartite structure. The stocks are connected through 545 896 ownership ties to their shareholders. The database represents a snapshot of the ownership relations at the beginning of 2007. The values for the market capitalization, which is defined as the number of outstanding shares times the firm's market price, are also from early 2007. These values will serve as the nontopological state variables assigned to the nodes.

We ensure that every node in the network is a distinct entity. In addition, as theoretically the sum of the shareholdings of a company should be 100%, we normalize the ownership percentages if the sum is smaller due to unreported shareholdings. Such missing ownership data is nearly always due to their percentage values being very small and hence negligible.

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<sup>1</sup><http://www.bvdep.com/orbis.html>.

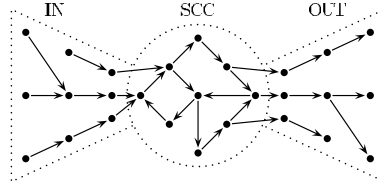


Figure 1: Schematic illustration of a bow-tie topology: the central area is the strongly connected component (SCC), where there is a path from each node to every other node, and the left (IN) and right (OUT) sections contain the incoming and outgoing nodes, respectively.

### III Three-Level Network Analysis

Not all networks can be associated with a notion of flow. For instance, in the international trade network the fact that country A exports to B and B exports to C does not imply that goods are flowing from A to C. In contrast, in ownership networks the distance between two nodes (along a directed path) corresponds to a precise economic meaning which can be captured in a measure of control that considers all directed paths of all lengths (see Sec. III.4). In addition, the weight of an ownership link has a meaning relative to the weight of the other links attached to the same node. Finally, the value of the nodes themselves is very important. Therefore, in the following, we focus on network measures which take these aspects into account, and we do not report on standard measures such as degree distribution, assortativity, clustering coefficients, average path lengths, connected components, etc.

#### III.1 Level 1: Topological analysis

We start from the analysis of strongly connected components. These subgraphs correspond to sets of corporations where every firm is connected to every other firm via a path of indirect ownership. Furthermore, strongly connected components may form bow-tie structures, akin to the topology of the world wide web [22]. Fig. 1 illustrates an idealized bow-tie topology. This structure reflects the flow of control, as every shareholder in the IN section exerts control and all corporations in the OUT section are controlled.

We find that roughly two thirds of the countries' ownership networks contain bow-tie structures (see also [23]). As an example, the countries with the highest occurrence of (small) bow-tie structures are KR and TW, and to a lesser degree JP. A possible determinant is the well-known existence of so-called business groups in these countries (e.g., the *keiretsu* in JP, and the *chaebol* in KR) forming a tightly knit web of cross shareholdings [24, 25]. For AU, CA, GB, and US we observe very few but large bow-tie structures of which the biggest ones contain hundreds to thousands of corporations. This raises the question relevant to economics: if the emergence of these mega-structures in the Anglo-Saxon countries is due to their unique “type” of capitalism

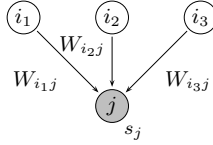


Figure 2: Definition of the concentration index  $s_j$ , measuring the number of prominent incoming edges, respectively, the effective number of shareholders of the stock  $j$ . When all the weights are equal, then  $s_j = k_j^{in}$ , where  $k_j^{in}$  is the in degree of vertex  $j$ . When one weight is overwhelmingly larger than the others, the concentration index approaches the value one, meaning that there exists a single dominant shareholder of  $j$ .

(the so-called Atlantic or stock market capitalism [26]), and whether this finding contradicts the assumption that these markets are characterized by the absence of business groups [24].

### III.2 Level 2: Extending the notions of degree

In graph theory, the number  $k_i$  of edges per vertex  $i$  is called the *degree*. If the edges are oriented, one has to distinguish between the in degree and out degree,  $k^{in}$  and  $k^{out}$ , respectively. When the edges  $ij$  are weighted with the number  $w_{ij}$ , the corresponding quantity is called *strength* [7]:

$$k_i^w := \sum_j W_{ij}. \quad (1)$$

When there are no weights associated with the edges, we expect all edges to count the same. If weights have a large variance, some edges will be more important than others. A way of measuring the number of prominent incoming edges is to define the *concentration index* [27] as follows:

$$s_j := \frac{\left( \sum_{i=1}^{k_j^{in}} W_{ij} \right)^2}{\sum_{i=1}^{k_j^{in}} W_{ij}^2}. \quad (2)$$

Note that this quantity is akin to the inverse of the Herfindahl index extensively used in economics as a standard indicator of market concentration [28]. Notably, a similar measure has also been used in statistical physics as an order parameter [29]. A recent study [20] employs a Herfindahl index in their backbone extraction method for weighted directed networks (where, however, the nodes hold no nontopological information). In the context of ownership networks,  $s_j$  is interpreted as the effective number of shareholders of the stock  $j$ , as explained in Fig. 2. Thus it can be understood as a measure of control from the point of view of a stock.

The second quantity to be introduced measures the number of important outgoing edges of the vertices. For a given vertex  $i$ , with a destination vertex  $j$ , we first define a measure which reflects

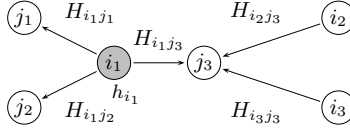


Figure 3: The definition of the control index  $h_i$ , measuring the number of prominent outgoing edges. In the context of ownership networks this value represents the effective number of stocks that are controlled by shareholder  $i$ . Note that to obtain such a measure, we have to consider the fraction of control  $H_{ij}$ , which is a model of how ownership can be mapped to control (see the discussion in Appendix B).

the importance of  $i$  with respect to all vertices connecting to  $j$ :

$$H_{ij} := \frac{W_{ij}^2}{\sum_{l=1}^{k_j^{in}} W_{lj}^2}. \quad (3)$$

This quantity has values in the interval  $(0, 1]$ . For instance, if  $H_{ij} \approx 1$  then  $i$  is by far the most important source vertex for the vertex  $j$ . For our ownership network,  $H_{ij}$  represents the *fraction of control* [27] shareholder  $i$  has on the company  $j$ . As shown in Fig. 3, this quantity is a way of measuring how important the outgoing edges of a node  $i$  are with respect to its neighbors' neighbors. For an interpretation of  $H_{ij}$  from an economics point of view, consult Appendix B.

From that, we then define the *control index*,

$$h_i := \sum_{j=1}^{k_i^{out}} H_{ij}. \quad (4)$$

Within the ownership network setting,  $h_i$  is interpreted as the effective number of stocks controlled by shareholder  $i$ .

### III.3 Distributions of $s$ and $h$

Fig. 4 shows the probability density function (PDF) of  $s_j$  for a selection of nine countries (for the full sample consult [30]). There is a diversity in the shapes and ranges of the distributions to be seen. For instance, the distribution of GB reveals that many companies have more than 20 leading shareholders, whereas in IT few companies are held by more than five significant shareholders. Such country-specific signatures were expected to appear due to the differences in legal and institutional settings (e.g., law enforcement and protection of minority shareholders [31]).

On the other hand, looking at the cumulative distribution function (CDF) of  $k_i^{out}$  (shown for three selected countries in the top panel of Fig. 5; the full sample is available at [30]) a more uniform shape is revealed. The distributions range across two to three orders of magnitude.

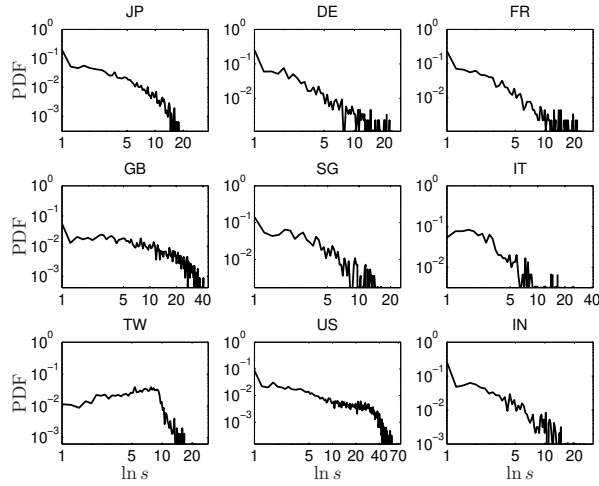


Figure 4: Probability distributions of  $s_j$  for selected countries; PDF in log-log scale.

Hence some shareholders can hold up to a couple of thousand stocks, whereas the majority have ownership in less than 10. Considering the CDF of  $h_i$ , seen in the middle panel of Fig. 5, one can observe that the curves of  $h_i$  display two regimes. This is true for nearly all analyzed countries, with a slight country-dependent variability. Notable exceptions are FI, IS, LU, PT, TN, TW, and VG. In order to understand this behavior it is useful to look at the PDF of  $h_i$ , shown in the bottom panel of Fig. 5. This uncovers a systematic feature: the peak at the value of  $h_i = 1$  indicates that there are many shareholders in the markets whose only intention is to control one single stock. This observation, however, could also be due to a database artifact as incompleteness of the data may result in many stocks having only one reported shareholder. In

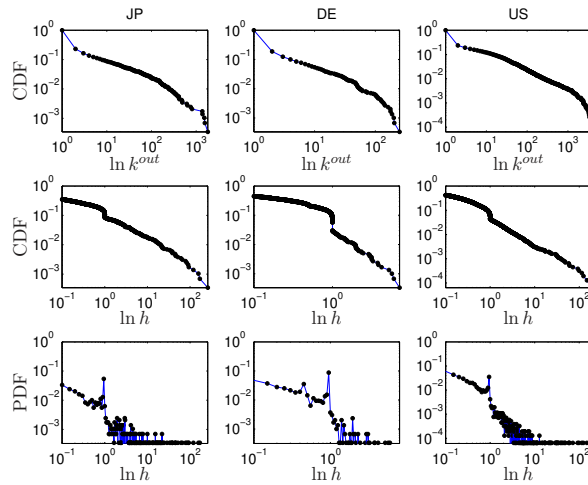


Figure 5: Various probability distributions for selected countries: (*top panel*) CDF plot of  $k_i^{out}$ ; (*middle panel*) CDF plot of  $h_i$ ; (*bottom panel*) PDF plot of  $h_i$ ; all plots are in log-log scale.

order to check that this result is indeed a feature of the markets, we constrain these ownership relations to the ones being bigger than 50%, reflecting incontestable control. In a subsequent analysis we still observe this pattern in many countries (BM, CA, CH, DE, FR, GB, ID, IN, KY, MY, TH, US, and ZA; ES being the most pronounced). In addition, we find many such shareholders to be non-firms, i.e., people, families, or legal entities, hardening the evidence for this type of exclusive control. This result emphasizes the utility of the newly defined measures to uncover relevant structures in the real-world ownership networks.

### III.4 Level 3: Adding nontopological values

The quantities defined in Eqs. (2) and (4) rely on the direction and weight of the links. However, they do not consider nontopological state variables assigned to the nodes themselves. In our case of ownership networks, a natural choice is to use the market capitalization value of firms in thousand US dollars (USD),  $v_j$ , as a proxy for their sizes. Hence  $v_j$  will be utilized as the state variable in the subsequent analysis. In a first step, we address the question of how much wealth the shareholders own, i.e., the value in their portfolios.

As the percentage of ownership given by  $W_{ij}$  is a measure of the fraction of outstanding shares  $i$  holds in  $j$ , and the market capitalization of  $j$  is defined by the number of outstanding shares times the market price, the following quantity reflects  $i$ 's *portfolio value*:

$$p_i := \sum_{j=1}^{k_i^{out}} W_{ij} v_j. \quad (5)$$

Extending this measure to incorporate the notions of control, we replace  $W_{ij}$  in the previous equation with the fraction of control  $H_{ij}$ , defined in Eq. (3), yielding the *control value*:

$$c_i := \sum_{j=1}^{k_i^{out}} H_{ij} v_j. \quad (6)$$

A high  $c_i$  value is indicative of the possibility to control a portfolio with a big market capitalization value. Recall that the economic meaning of  $H_{ij}$  is discussed in Appendix B.

It should be noted that Eq. (6) only considers direct neighbors. To address the question of how control propagates via all possible direct and indirect ownership paths, the so-called *integrated model* has been proposed [32], which we briefly sketch. Consider a sample of  $n$  firms connected by cross-shareholding relations. Let  $A_{ij}$ , with  $i, j = 1, 2, \dots, n$ , be the ownership ( $W_{ij}$ ) or control ( $H_{ij}$ ) that company  $i$  has directly on company  $j$ , and  $A = [A_{ij}]$  is the matrix of all the links between every one of the  $n$  firms. By definition, it holds that

$$\sum_{i=1}^n A_{ij} \leq 1; \quad j = 1, \dots, n. \quad (7)$$

When some shareholders of company  $i$  are not identified or are outside the sample  $n$ , the inequality becomes strict. The integrated model accounts for direct and indirect ownership through a recursive computation. The general form of the equation reads

$$\tilde{A}_{ij} := A_{ij} + \sum_n A_{in} \tilde{A}_{nj}, \quad (8)$$

where the tilde denotes integrated ownership or control. This expression can be written in matrix form as

$$\tilde{A} = A + A\tilde{A}, \quad (9)$$

the solution of which is given by

$$\tilde{A} = (I - A)^{-1}A. \quad (10)$$

For the matrix  $(I - A)$  to be non-negative and non-singular, a sufficient condition is that the Frobenius root is smaller than one,  $\lambda(A) < 1$ . This is ensured by the following requirement: in each strongly connected component  $\mathcal{S}$  there exists at least one node  $j$  such that  $\sum_{i \in \mathcal{S}} A_{ij} < 1$ . In an economic setting, this means that there exists no subset of  $k$  firms ( $k = 1, \dots, n$ ) that are entirely owned by the  $k$  firms themselves. A condition which is always fulfilled in ownership networks [32].

In order to define the *integrated control value*  $\tilde{c}_i$  in the same spirit as Eq. (6), we first solve Eq. (10) for the fraction of control  $H_{ij}$ , which yields the integrated fraction of control  $\tilde{H}_{ij}$ .  $\tilde{c}_i$  represents the value of control a shareholder gains from companies reached by all direct and indirect paths of ownership:

$$\tilde{c}_i := \sum_{j=1}^{k_i^{out}} \tilde{H}_{ij} v_j. \quad (11)$$

This quantity is used in the next section to identify and rank the shareholders by importance.

## IV Identifying the Backbone of Corporate Control

### IV.1 Computing cumulative control

The first step of our methodology requires the construction of a Lorenz-like curve in order to uncover the distribution of the control in a market. In economics, the Lorenz curve gives a graphical representation of the cumulative distribution function of a probability distribution. It is often used to represent income distributions, where the  $x$  axis ranks the poorest  $x\%$  of households and relates them to a percentage value of income on the  $y$  axis.

Here, on the  $x$  axis we rank the shareholders according to their importance — as measured by their integrated control value  $\tilde{c}_i$ , cf., Eqs. (3), (10), and (11) — and report the fraction they represent with respect to the whole set of shareholder. The  $y$  axis shows the corresponding



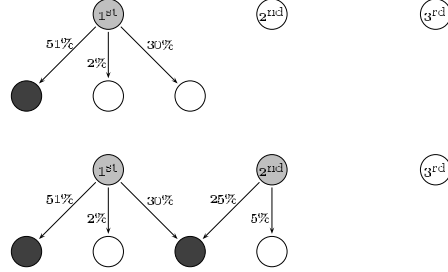


Figure 6: First steps in computing cumulative control: (*top panel*) selecting the most important shareholder (light shading) ranked according to the  $\tilde{c}_i$  values and the portfolio of stocks owned at more than 50% (dark shading); in the second step (*bottom panel*), the next most important shareholder is added; although there are now no new stocks which are owned directly at more than 50%, cumulatively the two shareholder own an additional stock at 55%.

percentage of controlled market value, defined as the fraction of the total market value they collectively or cumulatively control.

In order to motivate the notion of cumulative control, some preliminary remarks are required. Using the integrated control value to rank the shareholders means that we implicitly assume control based on the integrated fraction of control  $\tilde{H}_{ij}$ . This however is a potential value reflecting *possible* control. In order to identify the backbone, we take a very conservative approach to the question of what the *actual* control of a shareholder is. To this aim, we introduce a stringent threshold of 50%. Any shareholder with an ownership percentage  $W_{ij} > 0.5$  controls by default. This strict notion of control for a single shareholder is then generalized to apply to the cumulative control a group of shareholders can exert. Namely, by requiring the sum of ownership percentages multiple shareholders have in a common stock to exceed the threshold of cumulative control. Its value is equivalently chosen to be 50%.

We start the computation of cumulative control by identifying the shareholder having the highest  $\tilde{c}_i$  value. From the portfolio of this holder, we extract the stocks that are owned at more than the said 50%. In the next step, the shareholder with the second highest  $\tilde{c}_i$  value is selected. Next to the stocks individually held at more than 50% by this shareholder, additional stocks are considered, which are cumulatively owned by the top two shareholders at more than the said threshold value. See Fig. 6 for an illustrated example.

$U_{in}(n)$  is defined to be the set of indices of the stocks that are individually held above the threshold value by the  $n$  selected top shareholders. Equivalently,  $U_{cu}(n)$  represents the set of indices of the cumulatively controlled companies. It holds that  $U_{in}(n) \cap U_{cu}(n) = \emptyset$ . At each step  $n$ , the total value of this newly constructed portfolio,  $U_{in}(n) \cup U_{cu}(n)$ , is computed:

$$v_{cu}(n) := \sum_{j \in U_{in}(n)} v_j + \sum_{j \in U_{cu}(n)} v_j. \quad (12)$$

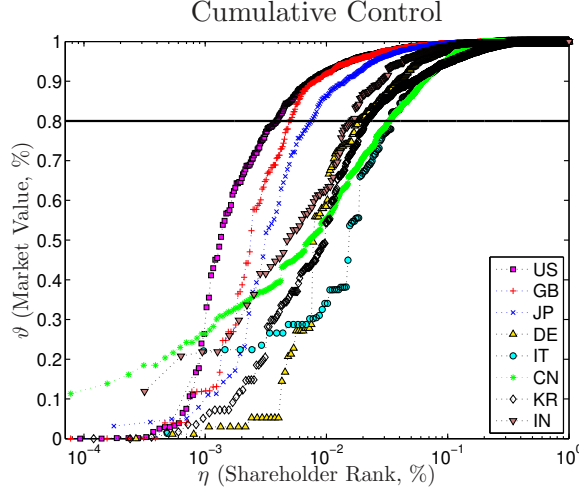


Figure 7: (Color online) Fraction of shareholders  $\eta$ , sorted by descending (integrated) control value  $\tilde{c}_i$ , cumulatively controlling  $\vartheta$  percent of the total market value; the horizontal line denotes a market value of 80%; the diagram is in semilogarithmic scale.

Eq. (12) is in contrast to Eq. (5), where the total value of the stocks  $j$  is multiplied by the ownership percentage  $W_{ij}$ .

Let  $n_{tot}$  be the total number of shareholders in a market and  $v_{tot}$  the total market value. We normalize with these values, defining:

$$\eta(n) := \frac{n}{n_{tot}}, \quad \vartheta(n) := \frac{v_{cu}(n)}{v_{tot}}, \quad (13)$$

where  $\eta, \vartheta \in (0, 1]$ .

In Fig. (7) these values are plotted against each other for a selection of countries (the full sample is in [30]), yielding the cumulative control diagram, akin to a Lorenz curve (with reversed  $x$  axis). As an example, a coordinate pair with value  $(10^{-3}, 0.2)$  reveals that the top 0.1% of shareholders cumulatively control 20% of the total market value. The top right corner of the diagram represents 100% of the shareholders controlling 100% of the market value, and the first data point in the lower left-hand corner denotes the most important shareholder of each country. Different countries show a varying degree of concentration of control.

It should be emphasized that our analysis unveils the importance of shareholders: the ranking of every shareholder is based on all direct and indirect paths of control of any length. In contrast, most other empirical studies start their analysis from a set of important stocks (e.g., ranked by market capitalization). The methods of accounting for indirect control (see Sec. III.4) are, if at all, only employed to detect the so-called ultimate owners of the stocks. For instance, [33] studies the ten largest corporations in 49 countries, [31] looks at the 20 largest public companies in 27 countries, [34] analyzes 2980 companies in nine East Asian countries, and [35] utilizes a set of 800 Belgian firms.

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**Algorithm 1**  $\mathcal{BB}(\tilde{c}_1, \dots, \tilde{c}_n, \delta, \hat{\vartheta})$

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1:  $\tilde{c} \leftarrow \text{sort\_descending}(\tilde{c}_1, \dots, \tilde{c}_n)$ 
2: repeat
3:    $c \leftarrow \text{get\_largest}(\tilde{c})$ 
4:    $I \leftarrow I \cup \text{index}(c)$ 
5:    $PF \leftarrow \text{stocks\_controlled\_by}(I)$  (individually and cumulatively at more than  $\delta$ )
6:    $PFV \leftarrow \text{value\_of\_portfolio}(PF)$ 
7:    $\tilde{c} \leftarrow \tilde{c} \setminus \{c\}$ 
8: until  $PFV \geq \hat{\vartheta} \cdot \text{total\_market\_value}$ 
9:  $\text{prune\_network}(I, PF)$ 

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Finally, note that although the identity of the individual controlling shareholders is lost due to the introduction of cumulative control, the emphasis lies on the fact that the controlling shareholders are present in the set of the first  $n$  holders.

## IV.2 Extracting the backbone

Once the curve of the cumulative control is known for a market, one can set a threshold for the percentage of jointly controlled market value,  $\hat{\vartheta}$ . This results in the identification of the percentage  $\hat{\eta}$  of shareholders that theoretically hold the power to control this value, if they were to coordinate their activities in corresponding voting blocks. The subnetwork of these power holders and their portfolios is called the backbone. Here we choose the value  $\hat{\vartheta} = 0.8$ , revealing the power holders able to control 80% of the total market value.

Algorithm (1) gives the complete recipe for computing the backbone. As inputs, the algorithm requires all the  $\tilde{c}_i$  values, the threshold defining the level of (cumulative) control  $\delta$  and the threshold for the considered market value  $\hat{\vartheta}$ . Steps 1 – 7 are required for the cumulative control computation and  $\delta$  is set to 0.5. Step 8 specifies the interruption requirement given by the controlled portfolio value being bigger than  $\hat{\vartheta}$  times the total market value.

Finally, in step 9, the subnetwork of power holders and their new portfolios is pruned to eliminate weak links and further enhance the important structures. For each stock  $j$  in the union of these portfolios, only as many shareholders are kept as the rounded value of  $s_j$  indicates, i.e., the (approximate) effective number of shareholders. Although a power holder can be in the portfolio of other power holders, the pruning only considers the incoming links. That is, if  $j$  has five holders but  $s_j$  is roughly three, only the three largest shareholders are considered for the backbone. The portfolio of  $j$  is left untouched. In effect, the weakest links and any resulting isolated nodes are removed.

### IV.3 Generalizing the method of backbone extraction

Notice that our method can be generalized to any directed and weighted network in which (1) a nontopological real value  $v_j \geq 0$  can be assigned to the nodes (with the condition that  $v_j > 0$  for at least all the leaf nodes in the network) and (2) an edge from node  $i$  to  $j$  with weight  $W_{ij}$  implies that some of the value of  $j$  is transferred to  $i$ . Assume that the nodes which are associated with a value  $v_j$  produce  $v_j$  units of mass at time  $t = 1$ . Then the flow  $\phi_i$  entering the node  $i$  from each node  $j$  at time  $t$  is the fraction  $W_{ij}$  of the mass produced directly by  $j$  plus the same fraction of the inflow of  $j$ :

$$\phi_i(t+1) = \sum_j W_{ij}v_j + \sum_j W_{ij}\phi_j(t), \quad (14)$$

where  $\sum_i W_{ij} = 1$  for the nodes  $j$  that have predecessors and  $\sum_i W_{ij} = 0$  for the root nodes (sinks). In matrix notation, at the steady state, this yields

$$\phi = W(v + \phi). \quad (15)$$

The solution

$$\phi = (1 - W)^{-1}Wv, \quad (16)$$

exists and is unique if  $\lambda(W) < 1$ . This condition is easily fulfilled in real networks as it requires that in each strongly connected component  $\mathcal{S}$  there exists at least one node  $j$  such that  $\sum_{i \in \mathcal{S}} W_{ij} < 1$ . Or, equivalently, the mass circulating in  $\mathcal{S}$  is also flowing to some node outside of  $\mathcal{S}$ . To summarize, some of the nodes only produce mass (all the leaf nodes but possibly also other nodes) at time  $t = 1$  and are thus sources, while the root nodes accumulate the mass. Notice that the mass is conserved at all nodes except at the sinks.

The convention used in this paper implies that mass flows against the direction of the edges. This makes sense in the case of ownership because although the cash allowing an equity stake in a firm to be held flows in the direction of the edges, control is transferred in the opposite direction, from the corporation to its shareholders. This is also true for the paid dividends. Observe that the integrated control value defined in Eq. (11) can be written in matrix notation as

$$\tilde{c} = \tilde{H}v = (1 - H)^{-1}Hv, \quad (17)$$

which is in fact equivalent to Eq. (16). This implies that for any node  $i$  the integrated control value  $\tilde{c}_i = \sum_j \tilde{H}_{ij}v_j$  corresponds to the inflow  $\phi_i$  of mass in the steady state.

Returning to the generic setting, let  $U_0$  and  $E_0$  be, respectively, the set of vertices and edges yielding the network. We define a subset  $U \subseteq U_0$  of vertices on which we want to focus on (in the analysis presented earlier  $U = U_0$ ). Let  $E \subseteq E_0$  then be the set of edges among the vertices in  $U$  and introduce  $\hat{v}$ , a threshold for the fraction of aggregate flow through the nodes of the network. If the relative importance of neighboring nodes is crucial,  $H_{ij}$  is computed from  $W_{ij}$

by the virtue of Eq. (3). Note that  $H_{ij}$  can be replaced by any function of the weights  $W_{ij}$  that is suitable in the context of the network under examination. We now solve Eq. (10) to obtain the integrated value  $\tilde{H}_{ij}$ . This yields the quantitative relation of the indirect connections among the nodes. To be precise, it should be noted that in some networks the weight of an indirect connection is not correctly captured by the product of the weights along the path between the two nodes. In such cases one has to modify Eq. (8) accordingly.

The next step in the backbone extraction procedure is to identify the fraction of flow that is transferred by a subset of nodes. A systematic way of doing this was presented in Sec. IV.1 where we constructed the curve,  $(\eta, \vartheta)$ . A general recipe for such a construction is the following. On the  $x$  axis all the nodes are ranked by their  $\phi_i$  value in descending order and the fraction they represent with respect to size of  $U$  is captured. The  $y$  axis then shows the corresponding percentage of flow the nodes transfer. As an example, the first  $k$  (ranked) nodes represent the fraction  $\eta(k) = k/|U|$  of all nodes that cumulatively transfer the amount  $\vartheta(k) = (\sum_{i=1}^k \phi_i)/\phi_{tot}$  of the total flow. Furthermore,  $\hat{\eta}$  corresponds to the percentage of top ranked nodes that pipe the predefined fraction  $\hat{\vartheta}$  of all the mass flowing in the whole network. Note that the procedure described in Sec. IV.1 is somewhat different. There we considered the fraction of the total value given by the direct successors of the nodes with largest  $\tilde{c}_i$ . This makes sense due to the special nature of the ownership networks under investigation, where every non-firm shareholder (root node) is directly linked to at least one corporation (leaf node), and the corporations are connected among themselves.

Consider the union of the nodes identified by  $\hat{\eta}$  and their direct and indirect successors, together with the links among them. This is a subnetwork  $\mathcal{B} = (U^B, E^B)$ , with  $U^B \subset U$  and  $E^B \subset E$  that comprises, by construction, the fraction  $\hat{\vartheta}$  of the total flow. This is a first possible definition of the backbone of  $(U, E)$ . A discussion of the potential application of this procedure to other domains, and a more detailed description of the generalized methodology (along with specific refinements pertaining to the context given by the networks) is left for future work. Viable candidates are the world trade web [8, 17, 36, 37], food webs [4], transportation networks [38], and credit networks [39].

#### IV.4 Defining classification measures

According to economists, markets differ from one country to another in a variety of respects [31, 33]. They may not look too different if one restricts the analysis to the distribution of local quantities, and in particular to the degree, as shown in Sec. III.3. In contrast, at the level of the backbones, i.e., the structures where most of the value resides, they can look strikingly dissimilar. As seen for instance in the case of CN and JP, shown in Fig. 8. In the following, we provide a quantitative classification of these diverse structures based on the indicators used to construct the backbones.

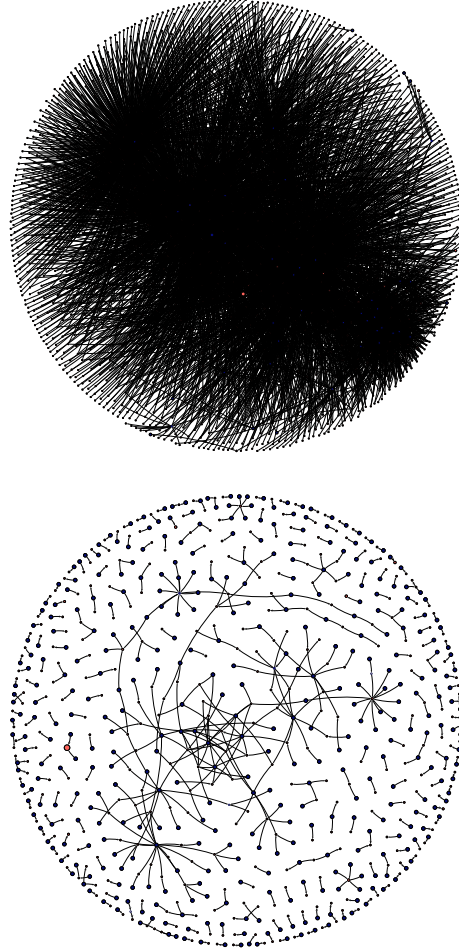


Figure 8: (*Top*) the backbone of JP; (*bottom*) the backbone of CN (for the complete set of backbone layouts consult [30]); the graph layouts are based on [40].

Let  $n_{st}$  and  $n_{sh}$  denote the number of stocks and shareholders in a backbone, respectively. As  $s_j$  measures the effective number of shareholders of a company, the average value,

$$\bar{s} = \frac{\sum_{j=1}^{n_{st}} s_j}{n_{st}}, \quad (18)$$

is a good proxy characterizing the local patterns of ownership: the higher  $\bar{s}$ , the more dispersed the ownership is in the backbone or the more common is the appearance of widely held firms. Furthermore, due to the construction of  $s_j$ , the metric  $\bar{s}$  equivalently measures the local concentration of control.

In a similar vein, the average value

$$\bar{h} = \frac{\sum_{i=1}^{n_{sh}} h_i}{n_{sh}} = \frac{n_{st}}{n_{sh}}, \quad (19)$$

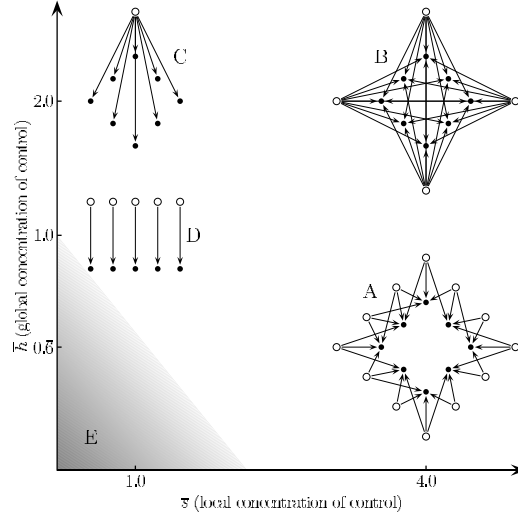


Figure 9: The map of control: illustration of idealized network topologies in terms of local dispersion of control ( $\bar{s}$ ) vs global concentration of control ( $\bar{h}$ ); shareholders and stocks are shown as empty and filled bullets, respectively; arrows represent ownership; region (E) is excluded due to consistency constraints; (A) does not necessarily need to be a single connected structure; see Fig. 11 for the empirical results.

reflects the global distribution of control. A high value of  $\bar{h}$  means that the considered backbone has very few shareholders compared to stocks, exposing a high degree of global concentration of control. Recall that  $n_{st}$  and  $n_{sh}$  refer to the backbone and not to the original network. Fig. 9 shows the possible generic backbone configurations resulting from local and global distributions of control.

Remember also that in order to construct the backbones we had to specify a threshold for the controlled market value:  $\hat{v} = 0.8$ . In the cumulative control diagram seen in Fig. (7), this allows the identification of the number of shareholders being able to control this value. The value  $\hat{\eta}$  reflects the percentage of power holders corresponding to  $\hat{v}$ . To adjust for the variability introduced by the different numbers of shareholders present in the various national stock markets, we chose to normalize  $\hat{\eta}$ . Let  $n_{100}$  denote the smallest number of shareholders controlling 100% of the total market value  $v_{tot}$ , then

$$\eta' := \frac{\hat{\eta}}{n_{100}}. \quad (20)$$

A small value for  $\eta'$  means that there will be very few shareholders in the backbone compared to the number of shareholders present in the whole market, reflecting that the market value is extremely concentrated in the hands of a few shareholders. In essence, the metric  $\eta'$  is an emergent property of the backbone extraction algorithm and mirrors the global distribution of the value.

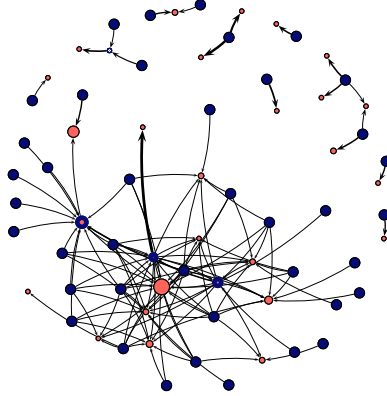


Figure 10: (Color online) The backbone of CH is a subnetwork of the original ownership network which was comprised of 972 shareholders, 266 stocks, and 4671 ownership relations; firms are denoted by red nodes and sized by market capitalization, shareholders are blue, whereas firms owning stocks themselves are represented by red nodes with thick blue bounding circles, arrows are weighted by the percentage of ownership value; the graph layouts are based on [40].

## V Analyzing the Backbones

How relevant are the backbones and how many properties of the real-world ownership networks are captured by the classification measure? As a qualitative example, Fig. (10) shows the layout for the CH backbone network. Looking at the few stocks left in the backbone, it is indeed the case that the important corporations reappear (recall that the algorithm selected the shareholders). We find a cluster of shareholdings linking, for instance, Nestlé, Novartis, Roche Holding, UBS, Credit Suisse Group, ABB, Swiss Re, and Swatch. JPMorgan Chase & Co. features as the most important controlling shareholder. The descendants of the founding families of Roche (Hoffmann and Oeri) are the highest ranked Swiss shareholders at position four. UBS follows as dominant Swiss shareholder at rank seven.

We can also recover some previous empirical results. The “widely held” index [31] assigns to a country a value of one if there are no controlling shareholders, and zero if all firms in the sample are controlled above a given threshold. The study is done with a 10% and 20% cut-off value for the threshold. We find a 76.6% correlation (and a  $p$  value for testing the hypothesis of no correlation of  $3.2 \times 10^{-6}$ ) between  $\bar{s}$  in the backbones and the 10% cut-off “widely held” index for the 27 countries it is reported for. The correlation of  $\bar{s}$  in the countries’ whole ownership networks is 60.0% ( $9.3 \times 10^{-4}$ ). For the 20% cutoff, the correlation values are smaller. These relations should however be handled with care, as the study [31] is restricted to the 20 largest firms (in terms of market capitalization) in the analyzed countries and there is a 12 year lag between the data sets in the two studies.

The backbone extraction algorithm is also a good test for the robustness of market patterns. The



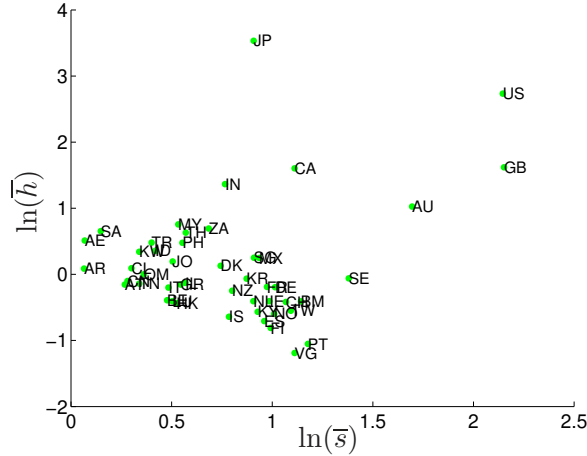


Figure 11: Map of control: local dispersion of control,  $\bar{s}$ , is plotted against global concentration of control,  $\bar{h}$ , for 48 countries.

bow-tie structures (discussed in Sec. III.1) in JP, KR, and TW vanish or are negligibly small in their backbones, whereas in the backbones of the Anglo-Saxon countries (and as an outlier SE) one sizable bow-tie structure survives. This emphasizes the strength and hence the importance of these patterns in the markets of AU, CA, GB, and US.

### V.1 Global concentration of control

We utilize the measures defined in Sec. IV.4 to classify the 48 backbones. In Fig. 11 the logarithmic values of  $\bar{s}$  and  $\bar{h}$  are plotted against each other.  $\bar{s}$  is a local measure for the dispersion of control (at first-neighbor level, insensitive to value). A large value indicates a high presence of widely held firms.  $\bar{h}$  is an indicator of the global concentration of control [an integrated measure, i.e., derived by virtue of Eq. (10), at second-neighbor level, insensitive to value]. Large values are indicative that the control of many stocks resides in the hands of very few shareholders. The  $\bar{s}$  coordinates of the countries are as expected [31]: to the right we see countries known to have widely held firms (AU, GB, and US). Instead, FR, IT, and JP are located to the left, reflecting more concentrated local control. However, there is a counterintuitive trend in the data: the more local control is dispersed, the higher the global concentration of control becomes. What looks like a democratic distribution of control from close up, actually turns out to warp into highly concentrated control in the hands of very few shareholders. On the other hand, the local concentration of control is in fact widely distributed among many controlling shareholder. Comparing with Fig. 9, where idealized network configurations are illustrated, we conclude that the empirical patterns of local and global control correspond to network topologies ranging from types (B) to type (D), with JP combining local and global concentration of control. Interestingly, type (A) and (C) constellations are not observed in the data.

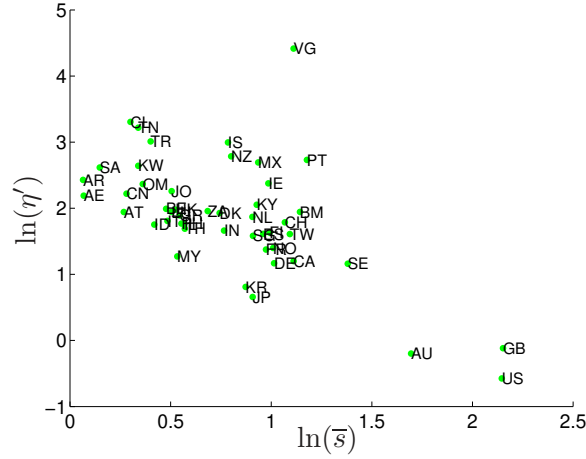


Figure 12: Map of market value: local dispersion of control,  $\bar{s}$ , is plotted against global concentration of market value,  $\eta'$ , for 48 countries.

In Fig. 12 the logarithmic values of  $\bar{s}$  and  $\eta'$  are depicted.  $\eta'$  is a global variable related to the (normalized) percentage of shareholders in the backbone (an emergent quantity). It hence measures the concentration of value in a market, as a low number means that very few shareholders are able to control 80% of the market value. What we concluded in the last paragraph for control is also true for the market value: the more the control is locally dispersed, the higher the concentration of value that lies in the hands of very few controlling shareholders and vice versa.

We realize that the two figures discussed in this section open many questions. Why are there outliers such as JP in Fig. 11 and VG in Fig. 12? What does it mean to group countries according to their  $\bar{s}$ ,  $\bar{h}$ , and  $\eta'$  coordinates and what does proximity imply? What are the implications for the individual countries? We hope to address such and similar questions in future work.

## V.2 Seat of power

Having identified important shareholders in the global markets, it is now also possible to address the following questions. Who holds the power in an increasingly globalized world? How important are individual people compared to the sphere of influence of multinational corporations? How eminent is the influence of the financial sector? By looking in detail at the identity of the power holders featured in the backbones, we address these issues next.

If one focuses on how often the same power holders appear in the backbones of the 48 countries analyzed, it is possible to identify the global power holders. Following is a top-ten list, comprised of the company's name, activity, country the headquarter is based in, and ranked according to the number of times it is present in different countries' backbones: the Capital Group Companies (investment management, US, 36), Fidelity Management & Research (investment products

and services, US, 32), Barclays PLC (financial services provider, GB, 26), Franklin Resources (investment management, US, 25), AXA (insurance company, FR, 22), JPMorgan Chase & Co. (financial services provider, US, 19), Dimensional Fund Advisors (investment management, US, 15), Merrill Lynch & Co. (investment management, US, 14), Wellington Management Co. (investment management, US, 14), and UBS (financial services provider, CH, 12).

Next to the dominance of US American companies we find: Barclays PLC (GB), AXA (FR) and UBS (CH), Deutsche Bank (DE), Brandes Investment Partners (CA), Société Générale (FR), Credit Suisse Group (CH), Schrodgers PLC (GB), and Allianz (DE) in the top 21 positions. The government of Singapore is at rank 25. HSBC Holdings PLC (HK/GB), the world's largest banking group, only appears at position 26. In addition, large multinational corporations outside of the finance and insurance industry do not act as prominent shareholders and only appear in their own national countries' backbones as controlled stocks. For instance, Exxon Mobil, Daimler Chrysler, Ford Motor Co., Siemens, and Unilever.

Individual people do not appear as multinational power holders very often. In the US backbone, we find one person ranked at ninth position: Warren E. Buffet. William Henry Gates III is next, at rank 26. In DE the family Porsche/Piech and in FR the family Bettencourt are power-holders in the top ten. For the tax-haven KY one finds Kao H. Min (who is placed at number 140 in the Forbes 400 list) in the top ranks.

The prevalence of multinational financial corporations in the list above is perhaps not very surprising. For instance, Capital Group Companies is one of the world's largest investment management organizations with assets under management in excess of one trillion USD. However, it is an interesting and novel observation that all the above-mentioned corporations appear as prominent *controlling* shareholders simultaneously in many countries. We are aware that financial institutions such as mutual funds may not always seek to exert overt control. This is argued, for instance, for some of the largest US mutual funds when operating in the US [21], on the basis of their propensity to vote against the management (although, the same mutual funds are described as exerting their power when operating in Europe). However, to our knowledge, there are no systematic studies about the control of financial institutions over their owned companies world wide. To conclude, one can interpret our quantitative measure of control as potential power (namely, the probability of achieving one's own interest against the opposition of other actors [41]). Given these premises, we cannot exclude that the top shareholders having vast potential power do not globally exert it in some way.

## VI Summary and Conclusion

We have developed a methodology to identify and extract the backbone of complex networks that are comprised of weighted and directed links and nodes to which a scalar quantity is associated. We interpret such networks as systems in which mass is created at some nodes and transferred to

the nodes upstream. The amount of mass flowing along a link from node  $i$  to node  $j$  is given by the scalar quantity associated with the node  $j$  times the weight of the link,  $W_{ij} v_j$ . The backbone corresponds to the subnetwork in which a preassigned fraction of the total flow of the system is transferred.

Applied to ownership networks, the procedure identifies the backbone as the subnetwork where most of the control and the economic value resides. In the analysis the nodes are associated with nontopological state variables given by the market capitalization value of the firms, and the indirect control along all ownership pathways is fully accounted for. We ranked the shareholders according to the value they can control, and we constructed the subset of shareholders which collectively control a given fraction of the economic value in the market. In essence, our algorithm for extracting the backbone amplifies subtle effects and unveils key structures. We further introduced some measures aimed at classifying the backbone of the different markets in terms of local and global concentration of control and value. We find that each level of detail in the analysis uncovers features in the ownership networks. Incorporating the direction of links in the study reveals bow-tie structures in the network. Including value allows us to identify who is holding the power in the global stock markets.

With respect to other studies in the economics literature, next to proposing a model for estimating control from ownership, we are able to recover previously observed patterns in the data, namely, the frequency of widely held firms in the various countries studied. Indeed, it has been known for over 75 years that the Anglo-Saxon countries have the highest occurrence of widely held firms [42]. The statement that the control of corporations is dispersed among many shareholders invokes the intuition that there exists a multitude of owners that only hold a small amount of shares in a few companies. However, in contrast to such intuition, our main finding is that a local dispersion of control is associated with a global concentration of control and value. This means that only a small elite of shareholders controls a large fraction of the stock market, without ever having been previously systematically reported on. Some authors have suggested such a result by observing that a few big US mutual funds managing personal pension plans have become the biggest owners of corporate America since the 1990s [21]. On the other hand, in countries with local concentration of control (mostly observed in European states), the shareholders tend to only hold control over a single corporation, resulting in the dispersion of global control and value. Finally, we also observe that the US financial sector holds the seat of power at an international level. It will remain to be seen, if the continued unfolding of the current financial crisis will tip this balance of power as the US financial landscape faces a fundamental transformation in its wake.

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## Appendix A Analyzed Countries

Data from the following countries was used: United Arab Emirates (AE), Argentina (AR), Austria (AT), Australia (AU), Belgium (BE), Bermuda (BM), Canada (CA), Switzerland (CH), Chile (CL), China (CN), Germany (DE), Denmark (DK), Spain (ES), Finland (FI), France (FR), United Kingdom (GB), Greece (GR), Hong Kong (HK), Indonesia (ID), Ireland (IE), Israel (IL), India (IN), Iceland (IS), Italy (IT), Jordan (JO), Japan (JP), South Korea (KR), Kuwait (KW), Cayman Islands (KY), Luxembourg (LU), Mexico (MX), Malaysia (MY), Netherlands (NL), Norway (NO), New Zealand (NZ), Oman (OM), Philippines (PH), Portugal (PT), Saudi Arabia (SA), Sweden (SE), Singapore (SG), Thailand (TH), Tunisia (TN), Turkey (TR), Taiwan (TW), USA (US), Virgin Islands (VG), and South Africa (ZA).

Countries are identified by their two letter ISO 3166–1 alpha-2 codes (given in the parenthesis above).

## Appendix B Ownership vs. Control or the Interpretation of $H_{ij}$

While ownership is an objective quantity (the percentage of shares owned), control (reflected in voting rights) can only be estimated. In this appendix we provide a motivation for our proposed model of control  $H_{ij}$  (defined in Sec. III.2) from an economics point of view and discuss how our measure overcomes some of the limitations of previous models.

There is a great freedom in how corporations are allowed to map percentages of ownership in their equity capital (also referred to as cash-flow rights) into voting rights assigned to the holders at shareholders meetings. However, empirical studies indicate that in many countries the corporations tend not to exploit all the opportunities allowed by national laws to skew voting rights. Instead, they adopt the so-called one-share-one-vote principle which states that ownership percentages yield identical percentages of voting rights [31, 43].

It is however still not obvious how to compute control from the knowledge of the voting rights. As an example, some simple models introducing a fixed threshold for control have been proposed (with threshold values of 10% and 20% [31] next to a more conservative value of 50% [44]). These models can easily be extended to incorporate indirect paths of control via the integrated model of Sec. III.4.

Given any model for control, there is always a drawback in estimating real-world control or power: shareholders do not only act as individuals but can collaborate in shareholding coalitions and give rise to so-called voting blocks. The theory of political voting games in cooperative game theory

has been applied to the problem of shareholder voting in the form of so-called *power indices* [45]. However, the employment of power indices for measuring shareholder voting behavior has failed to find widespread acceptance due to computational, inconsistency and conceptual issues [45].

The so-called degree of control  $\alpha$  was introduced in [46] as a probabilistic voting model measuring the degree of control of a block of large shareholdings as the probability of it attracting majority support in a voting game. Without going into details, the idea is as follows. Consider a shareholder  $i$  with ownership  $W_{ij}$  in the stock  $j$ . Then the control of  $i$  depends not only on the value in absolute terms of  $W_{ij}$ , but also on how dispersed the remaining shares are (measured by the Herfindahl index). The more they tend to be dispersed, the higher the value of  $\alpha$ . So even a shareholder with a small  $W_{ij}$  can obtain a high degree of control. The assumptions underlying this probabilistic voting model correspond to those behind the power indices. However,  $\alpha$  suffers from drawbacks. It gives a minimum cut-off value of 0.5 (even for arbitrarily small shareholdings) and hence Eq. (7) is violated, meaning that it cannot be utilized in an integrated model. The computation of  $\alpha$  can become intractable in situations with many shareholders.

To summarize, our measure of control extends existing integrated models using fixed thresholds by incorporating insights from probabilistic voting models (the analytical expressions of  $H_{ij}$  and  $\alpha$  share very similar behavior), and, furthermore,  $\tilde{H}_{ij}$  can be computed efficiently for large networks.

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