

**By Fait Accompli, Not Coercion:
How States Wrest Territory from Their Adversaries**

Dan Altman

Postdoctoral Fellow, Belfer Center, Harvard Kennedy School
PhD, MIT Political Science Department

Forthcoming in *International Studies Quarterly*

Last Modified: 3/16/2017

ACKNOWLEDGEMENTS

I would like to thank Noel Anderson, Mark Bell, Andrew Bertoli, Christopher Clary, Lynn Eden, James Fearon, Jeffrey Friedman, Taylor Fravel, Phil Haun, Nicholas Miller, Vipin Narang, Kenneth Oye, Barry Posen, Scott Sagan, Kenneth Schultz, the editors, and four anonymous reviewers for their comments and insights.

ABSTRACT

*In February 2014, Russia decided to wrest the Crimean Peninsula from Ukraine. Moscow could have proclaimed its demand and backed it with the threat to employ its clear superiority in military power. However, Russia did not attempt coercion. Russia unilaterally occupied and annexed the territory, gambling that it could take Crimea without provoking war. This alternative strategy – the *fait accompli* – has received far less scholarly attention. At issue is a fundamental question of statecraft in international politics: How do states make gains? By coercion or by *fait accompli*? Territorial acquisitions offer the best single-issue domain within which to address this question. Using new data on all ‘land grabs’ since 1918, this research note documents a stark discrepancy. From 1918 to 2015, 105 land grabs seized territory by *fait accompli*. In that same span, only 12 publicly-declared coercive threats elicited cessions of territory. This fact suggests that the *fait accompli* deserves a larger role in the field’s thinking about strategy and statecraft on the brink of war. It has important implications for canonical theories of war that rely on assumptions about coercive bargaining during crises.*

In February 2014, Russia decided to wrest the Crimean Peninsula from Ukraine. Moscow could have demanded Crimea and threatened to attack if Ukraine did not agree to relinquish it. Moscow could even have consulted an impressive body of International Relations research on credible threats and coercion for guidance.¹ However, Russia did not attempt coercion. Russia unilaterally occupied and annexed the territory, gambling that it could take Crimea without provoking war. This alternative strategy – the *fait accompli* – has received far less scholarly attention. In the literature’s understanding of statecraft on the brink of war, the *fait accompli* has lived in the shadow of coercion. This longstanding prioritization of coercion emerges from an assumption that, although typically left implicit, is quite plausible: states ordinarily make gains by coercion, while the *fait accompli* is a comparative rarity. If so, Crimea was little more than an exception.

This study upends that assumption by establishing that states far more often acquire territory by *fait accompli* than by coercion. At issue is a fundamental question of statecraft in international politics: How do states make gains? Short of prevailing in a war, how does a state acquire something from an

¹ (Fearon 1994a; Fearon 1997; Filson and Werner 2002; George and Simons 1994; Jervis 1989; Lebow 1981; Leventoglu and Tarar 2008; Martin 1994; Morrow 1999b; Powell 1999; Schelling 1966; Schultz 1998; Slantchev 2011; Snyder and Diesing 1977).

adversary that does not wish to surrender it? Territorial gains offer a domain within which to address this question. Using new data on all 'land grabs' since 1918, this research note documents a stark discrepancy. From 1918 to 2015, 105 land grabs seized territory by *fait accompli*, with Crimea the most recent. In that same span, only 12 publicly-declared coercive threats elicited cessions of territory. This fact has direct implications for strategy, statecraft, and scenario planning. It has important implications for canonical theories of war that rely on assumptions about coercive bargaining during crises (Fearon 1995).

Although *faits accomplis* take many forms, territorial acquisitions offer the best single-issue domain within which to examine how frequently each strategy makes gains, for two reasons. First, territory has long ranked as perhaps the foremost issue over which states come into conflict – and the issue most associated with the onset of war (e.g., Vazquez and Henehan 2001). Second, conflict outcomes and the extent to which each side “won” or “lost” are often difficult to measure. Change in the military control of territory offers a comparatively objective basis for identifying gains and losses.

The possibility that states more often acquire territory by coercion is no straw man. Quite the opposite, the rarity of coerced territorial gains is surprising. Consider the influential case of the Munich Crisis in 1938. German threats coerced Czechoslovakia into relinquishing the Sudetenland. Munich offers a plausible general model for statecraft, but not a representative model. Since 1918, land grabs like Crimea were the norm while coerced cessions like the Sudetenland were the exception. Moreover, most of the coercion successes occurred immediately prior to the Second World War. Since 1945, coercion has only acquired territory once, which compares to 75 land grabs in that period.

This research note proceeds as follows. The first section explains the *fait accompli* as a concept, making that case that it deserves a seat at the table in the field's understanding of strategy and statecraft. With the notable exception of a recent study by Tarar (2016), which I consider below, the *fait accompli* has received remarkably little scholarly attention until now. The second section explores the significance of the *fait accompli* for widely-held theories of the causes of war. The third details the creation of new data on land grabs from 1918 to 2015. Existing studies of territorial conflict often remark upon the importance of land grabs, but until now the data to evaluate this phenomenon directly

have not existed.² The fourth establishes that states far more often made territorial gains by *fait accompli* than by coercion in the 1918-2015 period. The study concludes with a discussion of the questions raised by this finding and points to the need for a new body of research on *faits accomplis*.

The Fait Accompli

Suppose a criminal armed with a handgun encounters a wealthy man holding his wallet. The criminal can acquire that wallet in three basic ways. First, the criminal can shoot the victim, then take it. The strategy: brute force. Second, the criminal can brandish the gun, threaten to shoot, and intimidate the man into surrendering his wallet. The strategy: coercion. Or, third, the criminal can reach out and grab the wallet, calculating that the victim will not attack an armed man to regain it. The strategy: *fait accompli*. States seeking to make gains select from the same three fundamental options, yet the International Relations literature has focused overwhelmingly on just two.

In his foundational study of strategy and statecraft, Schelling (1966, 1-34) established the distinction between brute force and coercion. Through all-out invasion, regime change, or mass killings, challengers can impose a desired outcome without the consent of the defender. Alternatively, challengers can threaten to inflict harm if their demands go unfulfilled, making gains by coercion when the defender meets those demands. Schelling's distinction, although crucially important, omits and perhaps obscures the *fait accompli* as a third fundamental way to make gains.³ This stems from his focus on only the most aggressive forms of brute force. Although the *fait accompli* is, like brute force, a unilateral imposition, it takes place on a far smaller and sometimes nonviolent scale. The challenger aims to escape escalation rather than prevail after it. Unlike brute force, a *fait accompli* does not violently disarm, disable, or destroy the defender.

A *fait accompli* imposes a limited unilateral gain at an adversary's expense in an attempt to get away with that gain when the adversary chooses to relent rather than escalate in retaliation.⁴ Each *fait*

² (Carter 2010; Diehl and Goertz 2002; Fazal 2011; Hensel et al. 2008; Huth and Allee 2002; Tir and Vasquez 2012; Wiegand 2011; Zacher 2001).

³ Schelling does discuss *faits accomplis* in other contexts later in the book (cited above).

⁴ For similar definitions, see (Schelling 1966, 44-45; Snyder and Diesing 1977, 227).

accompli is a calculated risk. Whether it results in a successful gain or escalation depends on whether the challenger has successfully gauged the level of loss the defender will accept. Take too much and the defender will prefer war to tolerating the loss. Sometimes this strategy succeeds, as with Iran's 1971 occupation of Abu Musa and nearby islands in the Persian Gulf. Other *faits accomplis* fail when they provoke a stronger response than had been hoped. Argentina's 1982 attempt to get away with seizing the Falkland Islands backfired when it provoked a British counterattack.

The *fait accompli* is unsuitable for maximalist aims such as conquering an adversary outright or changing a regime. A *fait accompli* aims to take a gain small enough that the adversary will let it go rather than escalate.⁵ Military operations intended as the initial phase of a brute force campaign with unlimited aims are not *faits accomplis*. Although most *faits accomplis* – including many land grabs – are small in size, even small land grabs can have large implications. For instance, the two deadliest armed clashes between nuclear powers each began with a sudden deployment of troops to occupy a small region along a disputed border: the Sino-Soviet border conflict in 1969 (Damansky Island) and the Indo-Pakistani conflict in 1999 (Kargil).

Coercion and the *fait accompli* are two fundamentally different ways of acquiring something from an adversary. *Faits accomplis* make gains unilaterally, imposing a change to the status quo without the adversary's consent. Coercive threats, in contrast, pressure the adversary into consenting to a concession, however reluctantly.⁶ As the primary strategies for wresting gains from recalcitrant adversaries short of taking them after winning a war, this study focuses on these two alternatives.

More precisely, the *fait accompli* is an alternative to the specific type of coercion available to challengers: compellence. Compellence is coercion demanding a revision to the status quo; unlike deterrence, which employs threats to preserve the status quo.⁷ In his studies of compellence, Sechser

⁵ This creates a definitional oddity wherein a single action may be a *fait accompli* with respect to third parties but not with respect to the defender. Iraq's 1990 invasion and annexation of Kuwait was brute force (unlimited) with respect to Kuwait but a *fait accompli* with respect to the United States.

⁶ I include here both coercion by punishment and coercion by denial (Pape 1996).

⁷ Schelling (1966, 35-91) emphasized the greater difficulty of compellence in his original formulation of the deterrence-compellence dichotomy.

(2011; Sechser and Fuhrmann 2013) draws exactly this distinction between coercive gains and gains by *fait accompli*, referring to them as “compellence” and “compulsion,” respectively. Sechser addresses compulsion primarily for methodological reasons. The problem: cases where the challenger attempted compellence, the defender rebuffed the threat, and the challenger then took what it wanted by force. Without the separate outcome category of compulsion, such cases wrongly register as successes for coercion.⁸ Although much of the literature uses the term coercion to encompass both deterrence and compellence, this study follows others who use the term more narrowly to mean compellence (e.g., Pape 1996). Another appropriate term is ultimatum bargaining.

Surprise is an important characteristic of many – but not all – *faits accomplis*.⁹ With respect to land grabs, partial surprise is typical. Explicit ultimatums demanding territory and setting deadlines are rare, so some degree of surprise is normal. However, seizing territory without a prior public claim to that territory is also rare, so total surprise is unusual.¹⁰

Faits accomplis have received surprisingly little attention in the International Relations literature. Only one peer-reviewed article in International Relations addresses the *fait accompli* as its primary subject. Tarar (2016) uses formal modeling to introduce the *fait accompli* into established bargaining theories of war. Tarar offers two explanations for the occurrence of *faits accomplis*. First, the informational explanation holds that defenders’ uncertainty about the feasibility (costliness) of a *fait accompli* leads to an unwillingness to offer sufficient concessions.¹¹ Challengers then resort to a *fait accompli*. Second, the commitment-problems explanation posits a first-strike advantage. Challengers impose *faits accomplis* suddenly and by surprise in order to avoid having the defender make military preparations that would increase the costs of a future *fait accompli*.

⁸ Also see Pape (1997) on this problem and economic sanctions.

⁹ Including surprise within the definition of *fait accompli* would leave no clear term for *faits accomplis* that eschew surprise. Those often occur immediately after the failure of coercive threats.

¹⁰ For a finer-grained discussion of types and degrees of surprise, see Betts (1982).

¹¹ Unlike Tarar, my definition does not require a *fait accompli* to be intrinsically costly. I observe that many land grabs seize unoccupied territory at negligible intrinsic cost, with the costs instead depending on the responses of victims and third parties.

Prior to Tarar's article, the most significant discussion of the *fait accompli* appeared amid studies of the causes of war. These scholars regard the *fait accompli* as a risky crisis tactic, one that exacerbates the likelihood of war (Snyder and Diesing 1977, 227; Stern et al. 1989, 20; Van Evera 1998, 10). Van Evera, for instance, characterizes the *fait accompli* as a "halfway step to war." In their study of deterrence, George and Smoke (1974, 536-540) identify *faits accomplis* as an intermediate form of deterrence failure. From that perspective, *faits accomplis* are worse for the deterrer than maintaining the status quo but better than an unlimited attack. Mearsheimer (1983, 53-58) encompasses *faits accomplis* within the military strategy of "limited aims." Unlike the alternative strategies of *blitzkrieg* and attrition, a limited aims attack consists of a sudden operation to seize a border region while engaging only a small fraction of the enemy's forces. Mearsheimer regards this strategy with skepticism, arguing that even a limited aims attack will make a "lengthy war of attrition ... very likely because the defender's key decision makers will undoubtedly be under great pressure to recapture lost territory." However, most land grabs do not start wars. Fewer still provoke high-intensity wars of attrition. Military strategy does not offer the best lens for understanding land grabs. The *fait accompli* is first and foremost a political strategy, one that aspires not to require a military strategy.

Although providing an important starting point for thinking about *faits accomplis*, the literature lacks a clear sense of how prevalent they are in international politics. One might read this literature in full and come away with the impression that the *fait accompli* is a niche phenomenon seen in a handful of cases, not something of importance for general theories of International Relations.

The Significance of the *Fait Accompli* for the Bargaining Model of War

If, as this note will show, states far more often make territorial gains by *fait accompli* than by coercion, what does it mean for existing theories of International Relations? This section examines the implications for the foremost research question in the field: the causes of war. In particular, the surprising rarity of coerced territorial gains raises questions about the bargaining model of war (Fearon 1995). Assumptions about coercive bargaining in crises anchor this widely-held rationalist theory of war. Consequently, understanding the true process of strategic interaction in crises is a first-order issue for International Relations theory. I begin by refuting a *prima facie* plausible line of reasoning that regards the rarity of coerced territorial cessions as an outright falsification of the bargaining model.

Nonetheless, I then explain why the predominance of gains by *fait accompli* may lead to important changes to theories built around the bargaining model.

At first glance, the greater prevalence of *faits accomplis* relative to coerced concessions seems to destabilize established bargaining theories of war. According to Reiter (2003, 31), “The bargaining model proposes that exercising brute force to accomplish limited aims is generally misguided.” Since Fearon’s seminal article, the field has increasingly come to conceive of war as the result of a failure to reach a war-averting coercive bargain. Peace endures when threats of war lead one side to give up enough so that the other no longer prefers a costly war to a peaceful bargain (Fearon 1995; Wagner 2000). Therefore, the rarity of coerced bargains in the issue area most associated with the onset of war – territory – seems to pose a severe problem. How can coercive bargaining preserve the peace if there are so few coerced bargains? Indeed, territory commonly provides the explicit if stylized stakes for these models (e.g., Fearon 1995; Filson and Werner 2002, 825; Powell 2004; Powell 2006).

However, the rarity of coerced concessions does not in itself falsify the bargaining model. Each *fait accompli* can function as a tacit bargain. The required war-avoiding concession takes the form of a decision not to escalate in response to a *fait accompli*.¹² Although not an invalidation of the framework, this changes the nature of the envisioned bargaining process. That process no longer requires negotiation, coercive threats, or verbal bargaining of any kind. This may falsify narrower interpretations of the bargaining model. Stripped of these elements, however, the underlying premise remains intact. The two sides avoid war when both find agreeing to the new status quo preferable to war.¹³

The implications extend further. The relative prevalence of gains by *fait accompli* raises serious questions about the role of signaling in crisis bargaining. Because the bargaining model literature

¹² Intriguingly, and unlike most of the subsequent literature, Fearon (1995, 394 & 405) models war-avoiding bargains using the term “*fait accompli*” (exactly twice). However, he uses the term to refer to making take-it-or-leave-it offers, which encompass both *faits accomplis* (by my definition) and coercive ultimatums. Therefore, he does not fully explore the distinction between coercion and the *fait accompli*.

¹³ Tarar (2016) formally integrates *faits accomplis* into the rationalist framework. Fey and Ramsay (2010) show that the framework is not especially dependent on assumptions about the exact bargaining protocol.

regards uncertainty as perhaps the foremost cause of bargaining failure and war, it places a primary emphasis on crisis signaling. These signals of resolve include military deployments intended as shows of force and public statements of commitment that put audience costs on the line (Fearon 1997; Slantchev 2011; Trager and Vavreck 2011; but see Slantchev 2010). This is not an abstract concern. Signaling is the concept most often applied to interpret state behavior during crises. According to Fearon (1994b), “States resort to the risky and provocative actions that characterize crises (i.e., mobilization and deployment of troops and public warnings or threats about the use of force) because less-public diplomacy may not allow them to credibly reveal their own preferences.”

However, signals of resolve do not seem to contribute to intimidating states into granting territorial concessions with any regularity. States practicing coercion must convey their resolve effectively to receive a concession. In contrast, states can take a gain by *fait accompli* without preparatory signaling.

The full connection between signaling and the prevalence of *faits accomplis* is perhaps surprising. It emerges only through a consideration of the likely reasons why territorial gains by *fait accompli* are so much more common than gains by coercion. To my knowledge, the following four are the only unitary rationalist explanations for the greater prevalence of land grabs relative to coerced territorial cessions.¹⁴ That is, these explanations accord with the simplifying assumption that states are singular actors that rationally pursue their interests (Fearon 1995). If validated, any or all of the four would undercut the significance of traditional crisis signals of resolve, each in its own way. I illustrate each with hypothetical (illustrative-only) explanations of Russia’s *fait accompli* in Crimea.¹⁵

¹⁴ However, two other possible explanations for this discrepancy from outside the unitary rationalist framework might raise fewer questions about importance of signaling resolve. Sensitive to their domestic political audience, leaders may find it less humiliating to lose territory to unilateral adversary action than to actively participate in a capitulation. Alternatively, perhaps states can better deny the legitimacy of a territorial loss if it occurs by *fait accompli* than if they consent to it.

¹⁵ Unfortunately, insufficient information concerning Moscow’s strategic thinking has come to light to determine which, if any, of these explanations is correct. I leave the empirical question of why this disparity exists to future research. I suspect that the answer is a combination of these explanations.

The first explanation is simply that states are unable to find signals costly enough (or otherwise credible enough) to convince adversaries of their resolve. If so, challengers can make gains by *fait accompli*, by brute force, or not at all. To illustrate using the case of Crimea, perhaps Russia doubted that issuing an ultimatum and mobilizing forces near Crimea would convince Ukraine that Russia would truly seize it by force. If signaling is this difficult, whether for rational or psychological reasons (Jervis et al. 1989), its role in crises is likely overstated.

A second – and very different – explanation is the value of surprise. If the element of surprise provides an important tactical advantage for *faits accomplis*, challengers may forgo the signals and explicit threats necessary to coerce concessions (Tarar 2016). This would negate their role. Eschewing signals and threats prevents the defender from consolidating its position with reinforcements or fortifications (Carter 2010). For example, Russia’s sudden and secretive invasion of Crimea using soldiers without identifying insignia gave Ukraine little time to prepare or deploy troops whose loyalty was not in question. Russia may have chosen to forgo coercion for that reason.

Third, the decision to attempt coercion rather than impose a *fait accompli* may screen out the most resolute challengers, crippling the credibility of subsequent coercive threats.¹⁶ If the threat is sincere, why did the challenger not simply take the territory at the outset? The absence of a *fait accompli* may function as an implicit signal of weakness that supersedes ensuing signals of resolve.¹⁷ In Crimea, suppose that Russia believed Ukraine would interpret the decision to demand Crimea rather than seize it as a sign of low resolve. If so, Russia had no reason to make a coercive threat that would fail to garner a concession.

Finally, suppose that losing territory to a land grab is not significantly costlier than losing it to a coercive threat as a concession. If so, defenders may opt to make challengers prove that they are in fact willing to risk war to take the territory. By rejecting the challenger’s threat, the defender preserves the

¹⁶ My thanks to James Fearon for suggesting this explanation.

¹⁷ This screening may offer an alternative explanation for Sechser’s (2010) finding that strong states struggle to coerce weak states. Strong states that forgo the opportunity for an initial *fait accompli* despite their clear power advantage may signal a particularly low level of resolve, undermining subsequent compelling threats.

possibility of retaining the territory if the challenger is bluffing. Even a slim chance of keeping the territory if the challenger is bluffing is preferable to the certainty of losing it by capitulating. In the Crimean context, this explanation posits that Ukraine would have preferred the possibility of retaining Crimea by rejecting Russian demands to the certainty of losing Crimea after agreeing to cede it. Anticipating this, Russia issued no threats and chose instead to impose a *fait accompli*.

In sum, it is surprisingly difficult to reconcile the rarity of territorial gains by coercion with the prevailing conceptualization of state behavior during crises: signals of resolve designed to endow coercive threats with credibility. This matters because assumptions about the nature of strategic interactions on the brink of war lay the foundations for larger theories of international politics. For instance, popular theories explaining both the democratic peace and the peace-promoting effect of bilateral trade rely on crucial assumptions about the importance of signals of resolve (Schultz 1998; Morrow 1999a; Gartzke et al. 2001). A reduced role for signaling during crises may call into question bedrock theories of International Relations. Replacing coercive threats with *faits accomplis* has implications that extend far beyond the subjects of crisis statecraft and territorial conflict.

Data and Measurement

In territorial conflicts, the *fait accompli* takes the form of the land grab. Coercion makes territorial gains in the form of cessions under threat. This section summarizes the definitions and measurement of each. It details the creation of new data on land grabs.

A land grab is defined as a military deployment that seizes a disputed piece of territory with the intention to assume lasting control. Each state can commit a maximum of one land grab in one militarized dispute or crisis. I do not distinguish, for instance, between seizing one island and seizing a group of islands if these seizures occur within the same militarized dispute. This definition of land grab excludes most cross-border military operations because they lack an intention to assume control of additional territory (i.e., to change the border).¹⁸ Incursions other than land grabs include interventions in civil wars, raids on rebel bases, peacekeeping missions, and navigational errors by military patrols.

¹⁸ It was not possible to apply the definition of land grabs during state formation processes. The salient criterion is the existence of a prior interstate border (including de facto borders). Without one, it proved

Land grabs are a form of behavior, not an outcome. To qualify as a land grab, the challenger must occupy disputed territory that it did not previously hold. There is no minimum time for which the challenger must retain the territory. The eventual outcome – whether the challenger keeps lasting control of the territory – does not factor into the definition. Nonetheless, I discuss the longer-term fates of land grabs in the next section. Many land grabs seize territory occupied by the armed forces of another state. Others seize unoccupied territories claimed by both sides. In part for this reason, some land grabs use violence from the start. Others acquire territory without casualties.

All *faits accomplis* seizing territories are land grabs. However, a small number of land grabs likely were not *faits accomplis*. The definition of *fait accompli* requires that an attempt to get away with a gain when the adversary chooses to relent rather than escalate in retaliation. Due to the difficulty of observing this intent, this requirement is not part of the definition of land grab. In a few cases, it appears that the challenger embarked on the land grab expecting that war would ensue. The 1967 and 1973 Arab-Israeli Wars illustrate this point.¹⁹ They contrast with, for example, Argentina’s ambition to get away with seizing the Falkland Islands.

To identify land grabs between 1918 and 2015, I made use of several event and territorial conflict datasets: the Interstate Crisis Behavior, Militarized Interstate Disputes, Correlates of War, and Territorial Change datasets, and a variety of other sources.²⁰ I then used secondary sources to confirm the existence of a land grab and gather additional information about it. It proved infeasible to identify cases in which states occupied small territories without any public controversy or complaint. Consequently, land grabs occur within an accompanying dispute, crisis, or war.

infeasible to identify land grabs changing it. The omitted cases cluster in a few transitional periods: former Ottoman Empire 1910s, former Austria-Hungary 1910s, Israel-Palestine 1940s, India-Pakistan 1940s, and Balkans 1990s. These cases also blur the line between civil and interstate conflict.

¹⁹ Mearsheimer’s (1983) limited aims strategy applies better to these cases than to land grabs generally.

²⁰ (Brecher and Wilkenfeld 1997; Diehl and Goertz 2002; Jones et al. 1996; Sarkees et al. 2010; Tir et al. 1998). I would like to thank Ken Schultz for providing case narratives on territorial MIDs. I also made more limited use of the ICOW Territorial Claims and Territorial Dispute datasets (Hensel et al. 2008; Huth and Allee 2002; Huth 1996).

Why new data? The Militarized Interstate Dispute (MID) and Territorial Change datasets contain variables that seem similar, but neither can generate a similar list of land grabs.²¹ The MID dataset includes the “highest action” (in terms of escalation) taken by each actor during a dispute. Although the 14th level of this variable is “occupation of territory,” cases only enter this category when no higher escalation occurs. Any case that escalates to, for instance, “attack” (level 17), “clash” (level 18) or war (levels 20 and 21) does not qualify as an occupation of territory. This leaves out many land grabs.²² Moreover, most occupations of territory are not land grabs, but rather cross-border incursions for other purposes. Similarly, the Territorial Change dataset includes land grabs in three of its seven categories: “conquest,” “annexation,” and (more rarely) “cession.” Each category contains many events other than land grabs, including coerced cessions and legal settlements.²³

To assess how often states gain territory by coercion, I utilize Sechser’s (2011) definition: “an explicit demand by one state (the challenger) that another state (the target) alter the status quo in some material way, backed by a threat of military force if the target does not comply.” This definition includes verbal threats to take territory in a land grab. Sechser used this definition to create the Militarized Compellent Threats (MCT) dataset. This dataset is the principal source of the list of coerced cessions in the next section. Despite using the same definitions of coercion and success, I identify fewer instances of successful territorial coercion than Sechser. The discrepancy arises mainly because I define territorial issues more narrowly, requiring an attempt to modify land borders. Sechser treats a broader range of issues as territorial in nature, including the use of roads, control of canals, and fishing rights in disputed waters. Several instances of successful territorial coercion in the MCT dataset involve stakes smaller than control over land.

²¹ Although the ICOW dataset includes “military conquest/occupation” as a mode of resolution of territorial claims, this category contains few land grabs (Hensel et al. 2008). Land grabs rarely result in the immediate termination of territorial claims. Consequently, brute force conquests of entire states account for many of these claims resolutions.

²² Zacher (2001) provides a list of “interstate territorial aggressions,” but it leaves out many land grabs because it selects on violence.

²³ Both codebooks and datasets are available from the Correlates of War webpage. Also see Diehl and Goertz (2002, 53-54).

Finally, I exclude from the following analysis all cases like Iraq's 1990 invasion of Kuwait where the disputed territory was the full territory of a state.²⁴ Neither coercion nor the *fait accompli* suits this unlimited objective. By definition, *faits accomplis* seize something of limited value in an attempt to get away with the gain without provoking war. Attempting to conquer an entire state implies a brute force strategy and leaves the adversary with no choice but to fight a war or lose everything.²⁵ Similarly, coercion relies on asking for little enough that the other side prefers capitulation to resistance. The next section presents data on these alternative strategies for making limited territorial gains.

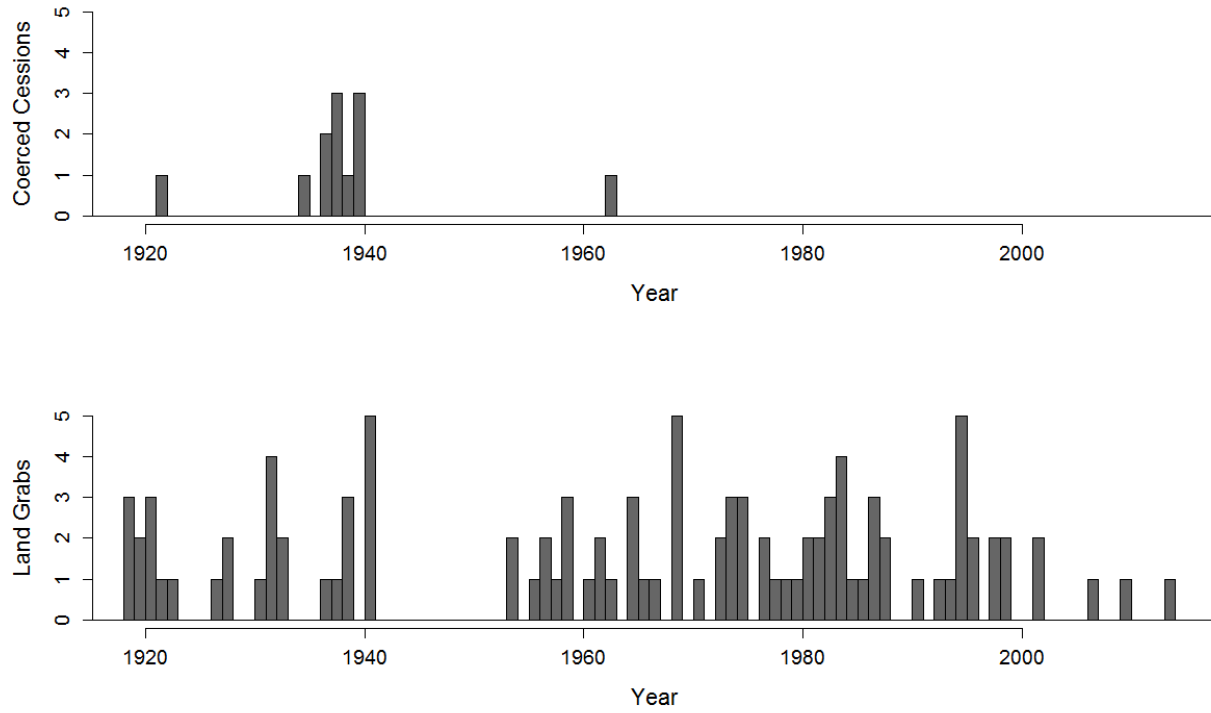
How States Wrest Territory from Their Adversaries

The data reveal that states far more often acquire territory by *fait accompli* than by coercion. When Argentina took the Falkland Islands from Britain in 1981, it did so in a surprise *fait accompli*. When Britain resolved to regain the islands, it demanded their return. Argentina refused. British forces then retook the islands in an invasion of its own while carefully avoiding attacks on Argentina itself, even on Argentinean naval vessels in port. When India confronted Portugal with demands for the enclave of Goa – demands backed by an overwhelming advantage in military power in the region – the Portuguese government refused. Portugal held its ground and ordered its forces to fight to the end. Giving up on threats, India occupied by force Goa in 1961 (Goncalves 2013). These examples fit the broader pattern. Figure 1 compares the history of territorial acquisitions by coercion to acquisitions by *fait accompli* from 1918 to 2015.

²⁴ I exclude cases in which a coalition occupies the full territory of a state but one or more members of the coalition receive only a smaller piece (e.g., Poland 1939).

²⁵ I found that challengers either try to get away with a limited gain – seeking to acquire only small pieces of a defender's territory – or accept that the defender will resist fully and aim for the full territory. Attempts to acquire, for instance, half of another state's territory are exceedingly rare. If the stakes are high enough that the defender will resist fully, there is little reason to limit war aims. This supports my conception of land grabs as *faits accomplis* and conquests of entire states as brute force.

Figure 1: How States Wrest Territory from Their Adversaries, 1918-2015



States make territorial gains by coercion with surprising rarity. Not once in the last fifty years has a publicly-declared threat coerced a state into ceding territory without the coercer deploying its military to seize the territory first. Only one coerced territorial cession has taken place since 1945.²⁶ Indonesia pressured the Netherlands into relinquishing West Irian (West Papua) in 1963. In the full period, 1918-2015, the number of coerced territorial cessions grows to twelve.²⁷ Table 1 lists these coerced cessions.

In contrast, states have unilaterally deployed military forces to seize territory 105 times since 1918. Seventy-five of these occurred since 1945, which offers a particularly stark contrast to the single coerced cession during that period. Table 2 lists these land grabs. The table contains 77 distinct cases. The asterisks mark the 28 that provoked an immediate retaliatory land grab.²⁸ These cases each contain two land grabs. All but a few of the retaliatory land grabs retook the seized territory.

²⁶ Decolonization conflicts between imperial powers and groups representing occupied populations fall outside the scope of this study because they are not conflicts between two existing states. Many of these groups seem to have succeeded at coercing out the colonizing power. This raises questions of whether and why coercion was more successful in these conflicts.

²⁷ Two further cases are open to interpretation: the Spanish decision to cede Western Sahara in 1975 and the Soviet withdrawal from portions of Iran in 1946. I code the former as a land grab due to the Green March and the latter as non-coercive.

²⁸ A retaliatory land grab must meet two criteria: 1) the victim of a land grab responds with a limited operation to promptly retake a finite territory. 2) That operation must occur before the conflict has crossed the threshold to qualify as a war. If war is already underway (e.g., Israel's seizure of the West Bank and Golan Heights), that retaliation is not a land grab. Nor do larger retaliatory operations aimed at regime change or outright conquest (e.g., Iran's invasion of Iraq in the Iran-Iraq War) qualify.

Table 1: Coerced Territorial Cessions, 1918-2015

Year	Coercer	Target	Territory
1922	Turkey	Britain	Constantinople; Eastern Thrace
1935	Japan	China	Hebei; Chahar
1937	Turkey	France	Hatay (Alexandretta)
1937	Japan	Soviet Union	Amur River Islands
1938	Germany	Czechoslovakia	Sudetenland
1938	Hungary	Czechoslovakia	Southern Slovakia
1938	Poland	Czechoslovakia	Teschen
1939	Germany	Lithuania	Memel
1940	Soviet Union	Romania	Bessarabia; Northern Bukovina
1940	Bulgaria	Romania	Southern Dobruja
1940	Hungary	Romania	Northern Transylvania
1963	Indonesia	Netherlands	West Irian (West Papua)

Table 2: Land Grabs, 1918-2015

Year	Land Grab		Territory	War
	BY	AGAINST		
1919	Romania	Russia	Bessarabia	
1919	Finland	Russia*	East Karelia (p)	
1920	Poland	Russia	Ukraine (p); Belarus (p); Lithuania (p)	X
1920	Poland	Lithuania	Vilnius	X
1921	Costa Rica	Panama*	Coto	
1921	Yugoslavia	Albania	Northern Albania	
1922	Turkey	Britain	Chanak	
1923	Italy	Greece	Corfu	
1927	Norway	Britain	Bouvet Island	
1928	Paraguay	Bolivia*	Chaco (p)	
1931	Japan	China	Manchuria	X
1932	Bolivia	Paraguay*	Chaco (p)	X
1932	Peru	Colombia*	Leticia	
1933	Yemen	Saudi Arabia*	Najran	X
1937	Russia	Japan	Amur River Islands	
1938	Russia	Japan	Changkufeng	X
1939	Japan	Russia*	Nomonhan	X
1939	Russia	Finland	Karelia (p); Salla (p); Rybachy; Gulf Islands	X
1941	Japan	Britain	Malaysia; Burma; Hong Kong	X
1941	Japan	Netherlands	Dutch East Indies	X
1941	Japan	United States	Philippines; Guam; Wake Island	X
1941	Peru	Ecuador*	Marañón	
1954	Thailand	Cambodia	Preah Vihear	
1954	South Korea	Japan	Dokdo (Takeshima) Islands	
1956	Israel	Egypt	Sinai; Gaza	X
1957	Nicaragua	Honduras*	Mocoron	
1958	Egypt	Sudan	Hala'ib Triangle	
1959	India	China*	Longju	
1959	India	China	Ladakh-Aksai Chin border region (p)	
1961	India	Portugal	Goa	
1962	India	China*	Ladakh, Arunachal Pradesh borders (p)	X
1963	Morocco	Algeria	Colomb-Bechar; Tindouf	
1965	Pakistan	India*	Rann of Kutch (p)	
1965	Pakistan	India	Akhnur	X
1966	Venezuela	Guyana	Ankoko Island	
1967	Israel	Egypt	Sinai; Gaza	X
1969	Argentina	Uruguay	Timoteo Dominguez (Punta Bauza)	
1969	El Salvador	Honduras	Gulf of Fonseca islands; six border pockets	X
1969	China	Russia*	Damansky (Zhenbao) Island	

* The initial land grab provoked an immediate retaliatory land grab by this state

(p) The land grab seized only part of the named territory

Table 2: Land Grabs, 1918-2015 (continued)

Year	Land Grab		Territory	War
	BY	AGAINST		
1969	Iraq	Kuwait	Strip along border near Umm Qasr	
1971	Iran	UAE	Abu Musa; G. and L. Tunbs	
1972	North Yemen	South Yemen	Kamaran	
1973	Egypt	Israel	Sinai (p)	X
1973	Syria	Israel	Golan Heights (p)	X
1974	S. Vietnam	China*	Paracel Islands	
1974	Turkey	Cyprus	Northern Cyprus	X
1975	Cambodia	Vietnam*	Phu Quoc; Tho Chu; Poulo Wai	
1975	Morocco	Spain	Western Sahara	
1977	Somalia	Ethiopia*	Ogaden	X
1978	Uganda	Tanzania	Kagera Salient	X
1979	Cambodia	Vietnam	Ha Tien, adjacent areas	X
1980	Iraq	Iran	Khuzestan	X
1981	Ecuador	Peru*	Cordillera del Condor (p)	
1982	Argentina	Britain*	Falkland (Malvinas) Islands	X
1983	Nigeria	Chad*	Islands in Lake Chad	
1983	Malaysia	DRV, China	Spratly Islands (p)	
1984	India	Pakistan	Siachen	
1984	Laos	Thailand	Three-Village Border Region	
1984	India	China*	Thag La	
1985	Mali	Burkina Faso	Agacher Strip	
1986	Qatar	Bahrain	Fasht al-Dibal	
1987	Thailand	Laos*	Three-Village Border Region	
1987	Nigeria	Cameroon	Islands in Lake Chad	
1988	China	Vietnam*	Spratly Islands (p)	
1992	Armenia	Azerbaijan	Nagorno-Karabakh, adjacent regions	X
1993	Nigeria	Cameroon	Diamant; Jabane (Bakassi)	
1994	China	Philippines	Spratly Islands (p)	
1994	Egypt	Sudan	Hala'ib Triangle	
1995	Ecuador	Peru*	Cenepa (p)	X
1995	Yemen	Eritrea*	Hanish Islands	
1996	Greece	Turkey*	Imia (Kardak); Akrogeria	
1998	Eritrea	Ethiopia*	Badme	X
1999	Pakistan	India*	Kargil	X
2002	Morocco	Spain*	Parsley (Perejil) Island	
2007	Ethiopia	Eritrea	Badme (p)	
2010	Nicaragua	Costa Rica	Calero Island (p)	
2014	Russia	Ukraine	Crimea	

* The initial land grab provoked an immediate retaliatory land grab by this state

(p) The land grab seized only part of the named territory

Whereas land grabs occurred fairly steadily throughout the 1918-2015 period, nine of the twelve coerced cessions cluster. Coercion appears to have been unusually effective in the international climate that existed between 1937 and 1940, particularly in Eastern Europe. With the prospects of major war and outright conquest looming, small states made concessions that they might not have granted in other periods. Czechoslovakia and Romania were the primary victims, together accounting for half of the cessions.

The steady rate of land grabs since 1918 amends important findings by Zacher (2001), Fazal (2011), and Atzili (2012) that territorial conquest declined markedly over the course of the twentieth century. Each author attributes that reduction to a strengthening norm of territorial integrity. As Fazal underscores, attempts to conquer and absorb states in their entirety declined precipitously after 1945. However, as I explore elsewhere, land grabs seizing smaller pieces of territory have largely persisted.²⁹ Conquest no longer goes hand in hand with warfare as part of a brute force strategy. Land grabs attempting to take smaller territories without provoking war as part of a *fait accompli* strategy are now the predominant form of territorial conquest. Conquest has not gone away, but rather has become smaller, more targeted, and less violent (Altman 2016).

There are a variety of ways to parse the exact ratio of land grabs to coerced cessions. Some reduce the disparity; others strengthen it. For instance, excluding acquisitions of entire states eliminates twenty-one conquests by (brute) force, but only four cessions.³⁰ Conversely, including retaliatory land grabs inflates the number of land grabs. Nonetheless, this inclusion is appropriate. When a challenger takes a piece of a territory, the defender can seek to regain that territory by *fait accompli* or by coercion. Indeed, many victims of land grabs immediately demand withdrawal and back those demands with threats of force. These threats failed, except in the case of the Amur River Islands (1937). Japanese threats succeeded at undoing that Soviet land grab. The absence of additional cases of coercion reversing land grabs is relevant evidence that speaks to the rarity of coercive gains. Moreover, one might exclude retaliatory land grabs on the grounds that they are not fully independent observations.

²⁹ Fazal (2011, 53) notes this possibility.

³⁰ These capitulations – Czechoslovakia, Estonia, Latvia, and Lithuania – also cluster around the onset of the Second World War.

However, this same concern would justify removing a minimum of four of the remaining eleven coerced cessions. The disparity would remain.

The 105 to 12 figure rests on defining land grabs and coerced cessions as forms of territorial acquisition, that is, as events that occur at single moments in time irrespective of what follows. It is, nonetheless, reasonable to ask what happens next. Of particular concern, this comparison excludes failed coercive threats but includes land grabs that succeeded at taking territory only to fail to retain control for long.

Wars and retaliatory land grabs provide the two leading reasons for the failure of land grabs to secure lasting gains. Table 2 listed both, with the final column utilizing Correlates of War data to identify interstate wars. Of the 105 land grabs, retaliatory land grabs account for 28 (27%). Setting aside these retaliatory land grabs, 28 (of 77) initial land grabs erupted into wars that met the 1,000 battle death criterion (36%).³¹ Some of these wars reversed the land grabs.

³¹ This rate of war aligns with the conceptualization of the *fait accompli* as a calculated risk. Because it is difficult to accurately perceive how much loss the adversary will tolerate, challengers sometimes overreach and provoke a strong response.

Table 3: The Durability of Territorial Gains

	Coerced Cessions	Land Grabs
Acquisition (even if short-lived)	12	105
Held at End of Militarized Dispute	12	52
Held after 10 Years	6	50*
Held Uninterrupted for 10 Years	4	42*

* Cases after 2005 omitted

In contrast, none of the coerced cessions led immediately to war or retaliatory land grabs. This accords with established theories. The success of coercion equates to the achievement of a war-avoiding bargain. However, most coerced cessions occurred during the turmoil that culminated in the Second World War. That war soon reversed most of those cessions.

Table 3 show that both strategies often failed to secure lasting gains. Land grabs and coerced cessions alike produce gains that remain after ten years only about half of the time. That success rate drops further for each when including only cases of uninterrupted control of the territory for ten years. This provides a better barometer of whether the land grab or coercive threat created the gain, rather than merely happening to precede it. Some caution is warranted here. Because so many cessions occurred during the pre-WWII cluster, it is possible that the war is deflating the long-term success rate of coercion.

The two strategies clearly differ in one respect: land grabs failed more quickly. By the end of the militarized dispute in which the land grab occurred, including any resultant crisis or war, defenders reversed half of the land grabs. Although a large reduction, note that even this revised ratio is approximately 1 to 4. This figure would still represent a striking departure from conventional assumptions that coercion is of central importance for international politics while the *fait accompli* merits only occasional attention.

Territory changes hands in more ways than just coercion and the *fait accompli*. The two are the primary adversarial means by which states acquire territory at each other's expense short of war. They are the two ways to make gains in the thick of crises. Nonetheless, territory also changes hands at the ends of wars and – quite frequently – through negotiated agreements. Could these negotiated agreements be coercion?

To address this question, I examined all territorial cessions since 1918 irrespective of whether the cases appear as conflicts (compellent threats, crises, disputes, or wars) in the associated datasets.³² I observed that negotiated agreements to cede territory tend to occur years after a crisis or dispute – if any crisis or militarized dispute occurred at all – and without an explicit compellent threat. Even if

³² On the cessions data, see Diehl and Goertz (2002).

coercion occurred, it is qualitatively distinct from the sort of crisis bargaining in, for instance, the Munich Crisis. Moreover, the winning side very often prevailed due to a favorable ruling by an international legal institution or arbitrator after a prolonged process of deliberation, which does not suggest coercion. The three strong candidates for latent coercion are the Spanish cession of Ifni to Morocco, the Israeli return of the Sinai to Egypt, and the British relinquishment of Hong Kong to China. Beyond those three, it becomes difficult to find cases where a convincing qualitative argument exists for latent coercion determining the outcome.

There are many ways to compare coercion to *faits accomplis*. Some produce a ratio less uneven than 105 to 12, but the bottom line remains unchanged. Although the International Relations literature devotes far more attention to coercion, the *fait accompli* better accords with the modern history of territorial gains.

Questions Raised

The *fait accompli* deserves to emerge from the shadow of coercion and take on a major role in thinking about statecraft on the brink of war. In providing evidence to support that conclusion, this research note aims to provide an impetus to future research about the *fait accompli*. To aid in that endeavor, I conclude with a set of unanswered questions.

First, what does it mean for bargaining theories of war that, at least with respect to territory, explicit coercive bargains are so rare, while *faits accomplis* are more prevalent? How might these theories adapt to accommodate a central role for *faits accomplis*? A previous section considered this question in more detail. It explains why the answer depends on a different question: why are coerced cessions rare in comparison to land grabs? Given the implications of the likely answers, should compellent threats and signals of resolve retain their current prides of place in the literature's understanding of statecraft on the brink of war?

This study also underscores the need for a body of research directly studying *faits accomplis*. What does a theory of *faits accomplis* look like? Under what conditions are *faits accomplis* more likely to occur? Why, for instance, did Russia invade and annex Crimea in 2014 but pursue a less overt form of

intervention in the Donbas region of Ukraine later that year? Reframed, the question becomes: when and how do states deter *faits accomplis*?

Third, under what conditions are *faits accomplis* likely to lead to war? The literature regards the *fait accompli* as a risky crisis tactic that makes war more likely. Yet, only a minority of land grabs lead to war. When can states successfully “get away” with *faits accomplis*? Senese and Vasquez (2008, 9-14) identify territorial disputes as a crucial initial “step to war.” Could the land grab belong as another? Some initiators in wars over territory eschew the *fait accompli* and proceed directly to brute force. Nonetheless, in many other cases like the Falklands a miscalculated *fait accompli* was an essential penultimate stage in the escalation of a territorial dispute to war.

Fourth, when and how do challengers profit from their *faits accomplis*? When and how can defenders reverse them? Can they do so without fighting and winning a war? The frequency of retaliatory land grabs hints at a complex strategic interaction as states respond to *faits accomplis*.

Fifth, are *faits accomplis* as prevalent in issue areas other than territory? More likely, it varies by issue type. Occupying and holding territory are fundamental functions for militaries, so military force may fit territorial disputes better than, for instance, economic disputes (Huth 2000, 101). For some issue areas, the *fait accompli* is unavailable as a policy option. States that wish for diplomatic recognition from an adversary inherently cannot impose that recognition by *fait accompli*. The same is true for states seeking to influence an adversary to cease supporting rebels. By their nature, these concessions must be given, not taken. In other issue areas, however, *faits accomplis* occur more frequently. Examples include building the next stage in a nuclear program in defiance of external pressure and providing weapons to rebel groups. States do not demand consent for these activities. They simply conduct them. The issue of rebel support clarifies the distinction. It is easy to provide support to a rebel group by *fait accompli*, but it is extremely difficult to prevent this support by *fait accompli*. The latter requires coercion. This variation suggests another question: do challengers prevail more frequently in issue areas for which the *fait accompli* is readily available as a policy option?

Finally, the prevalence of gains by *fait accompli* has practical implications for strategy, statecraft, and scenario planning. Consider the longstanding tensions over the Spratly Islands in the South China Sea. Is China more likely to wrest control of islands now occupied by Vietnam or the Philippines by

suddenly seizing them in a *fait accompli*? Or, alternatively, by issuing a coercive threat that cows one of its neighbors into agreeing to relinquish islands?³³ Both scenarios are plausible in theory, but only the former accords with how states have made territorial gains in recent decades. Similarly, Japanese efforts to prepare for a conflict with China over the disputed Senkaku Islands should focus on the scenario in which a phone rings one day with news that Chinese marines have occupied the islands. Even if China does attempt coercion, Japan can disregard any verbal demand. The scenario of a potential Chinese land grab would then return to center stage. In large measure, avoiding a severe crisis or war in maritime East Asia boils down to the unique challenge of deterring a *fait accompli* in the form of an island grab.

For scholars, theoretical models of crises and the onset of war can better represent reality by explicitly integrating *faits accomplis*. For statesmen contemplating potential crises, it is vital to identify and prepare for potential adversary *faits accomplis*, both to deter them and to respond effectively if deterrence fails. When the issue is disputed territory, challengers have not struggled to identify the land grab as a strategic option. Nonetheless, the current foreign policy discourse has yet to recognize the land grab as one of the most probable and consequential threats facing the world today. It is time for the *fait accompli* to receive the attention it deserves as one of the principal tools of statecraft in international politics, on par with coercion.

³³ These are the first two scenarios for Biddle and Oelrich (2016, 15-16).

References

- Altman, Dan. "Land Grabs: Causes, Consequences, and the Evolution of Territorial Conquest," Paper presented at the Annual Convention of the International Studies Association, Atlanta, GA March 2016.
- Atzili, Boaz. 2012. *Good Fences, Bad Neighbors: Border Fixity and International Conflict*. Chicago: University of Chicago Press.
- Betts, Richard K. 1982. *Surprise Attack: Lessons for Defense Planning*. Washington, D.C.: The Brookings Institution.
- Biddle, Steve, and Ivan Oelrich. 2016. "Future Warfare in the Western Pacific: Chinese Antiaccess/Area Denial, U.S. AirSea Battle, and Command of the Commons in East Asia." *International Security* 41 (1): 7-48.
- Brecher, Michael, and Jonathan Wilkenfeld. 1997. *A Study of Crisis*. Ann Arbor: University of Michigan Press.
- Carter, David B. 2010. "The Strategy of Territorial Conflict." *American Journal of Political Science* 54 (4): 969-987.
- Diehl, Paul, and Gary Goertz. 2002. *Territorial Changes and International Conflict*. New York: Routledge.
- Fazal, Tanisha M. 2011. *State Death: The Politics and Geography of Conquest, Occupation, and Annexation*. Princeton, NJ: Princeton University Press.
- Fearon, James D. 1994a. "Signaling Versus the Balance of Power and Interests: An Empirical Test of a Crisis Bargaining Model." *Journal of Conflict Resolution* 38 (2): 236-69.
- Fearon, James D. 1994b. "Domestic Political Audiences and the Escalation of International Disputes." *American Political Science Review* 88 (3):577-92.
- Fearon, James D. 1995. "Rationalist Explanations for War." *International Organization* 49 (3): 379-414.
- Fearon, James D. 1997. "Signaling Foreign Policy Interests: Tying Hands versus Sinking Costs." *Journal of Conflict Resolution* 41 (1): 68-90.
- Fey, Mark, and Kristopher W. Ramsay. 2011. "Uncertainty and Incentives in Crisis Bargaining: Game-Free Analysis of International Conflict." *American Journal of Political Science* 55 (1): 149-169.

- Filson, Darren, and Suzanne Werner. 2002. "A Bargaining Model of War and Peace: Anticipating the Onset, Duration, and Outcome of War." *American Journal of Political Science* 46 (4): 829-837.
- Gartzke, Erik, Quan Li, and Charles Boehmer. 2001. "Investing in the Peace: Economic Interdependence and International Conflict." *International Organization* 55 (2): 391-438.
- George, Alexander, and William E. Simons. 1994. *The Limits of Coercive Diplomacy*. Boulder: Westview Press.
- George, Alexander L., and Richard Smoke. 1974. *Deterrence in American Foreign Policy: Theory and Practice*. New York: Columbia University Press.
- Goncalves, Arnaldo M. A. 2003. "Macau, Timor, and Portuguese India in the Context of Portugal's Recent Decolonization" in *The Last Empire: Thirty Years of Portuguese Decolonization*, edited by Stewart Lloyd-Jones and António Costa Pinto. Portland: Intellect Books.
- Hensel, Paul R., Sara McLaughlin Mitchell, Thomas E. Sowers II, and Clayton L. Thyne. 2008. "Bones of Contention: Comparing Territorial, Maritime, and River Issues." *Journal of Conflict Resolution* 52 (1): 117-143.
- Huth, Paul K. 1996. *Standing Your Ground: Territorial Disputes and International Conflict*. Ann Arbor: University of Michigan Press.
- Huth, Paul K. 2000. "Territory: Why Are Territorial Disputes between States a Central Cause of International Conflict" in *What Do We Know About War?*, edited by John A. Vasquez. Lanham: Rowman & Littlefield.
- Huth, Paul K., and Todd L. Allee. 2002. *The Democratic Peace and Territorial Conflict in the Twentieth Century*. Cambridge: Cambridge University Press.
- Jervis, Robert. 1989. *The Logic of Images in International Relations*. New York: Columbia University Press.
- Jervis, Robert, Richard N. Lebow, Janice G. Stein. 1989. *Psychology and Deterrence*. Baltimore: Johns Hopkins University Press.
- Jones, Daniel, M. Stuart, A. Bremer, and J. David Singer. 1996. "Militarized Interstate Disputes, 1816–1992: Rationale, Coding Rules, and Empirical Patterns." *Conflict Management and Peace Science* 15 (2): 163-213.

- Lebow, Richard Ned. 1981. *Between Peace and War: The Nature of International Crisis*. Baltimore: Johns Hopkins University Press.
- Leventoglu, Bahar, and Ahmer Tarar. "Does Private Information Lead to Delay or War in Crisis Bargaining." *International Studies Quarterly* 52 (3): 533–553.
- Martin, Lisa. 1994. *Coercive Cooperation: Explaining Multilateral Economic Sanctions*. Princeton: Princeton University Press.
- Mearsheimer, John J. 1983. *Conventional Deterrence*. Ithaca: Cornell University Press.
- Morrow, James D. 1999a. "How Could Trade Affect Conflict?" *Journal of Peace Research* 36 (4): 481-489.
- Morrow, James D. 1999b. "The Strategic Setting of Choices: Signaling, Commitment, and Negotiation in International Politics" in *International Relations: A Strategic Choice Approach*, edited by David Lake and Robert Powell, 77-114. Princeton: Princeton University Press.
- Pape, Robert A. 1996. *Bombing to Win: Air Power and Coercion in War*. Ithaca: Cornell University Press.
- Pape, Robert A. 1997. "Why Economic Sanctions Do Not Work." *International Security* 22 (2): 90-136.
- Powell, Robert. 1999. *In the Shadow of Power: States and Strategies in International Politics*. Princeton: Princeton University Press.
- Powell, Robert. 2004. "Bargaining and Learning While Fighting." *American Journal of Political Science* 48 (2): 344-361.
- Powell, Robert. 2006. "War as a Commitment Problem." *International Organization* 60 (1): 169-203.
- Reiter, Dan. 2003. "Exploring the Bargaining Model of War." *Perspectives on Politics* 1 (1): 27-43.
- Sarkees, Meredith R., and Frank Wayman. 2010. *Resort to War: 1816 - 2007*. Washington D.C.: CQ Press.
- Schelling, Thomas C. 1966. *Arms and Influence*. New Haven: Yale University Press.
- Schultz, Kenneth A. 1998. "Domestic Opposition and Signaling in International Crises." *American Political Science Review* 92 (4): 829-844.
- Sechser, Todd S. 2010. "Goliath's Curse: Coercive Threats and Asymmetric Power." *International Organization* 64 (4): 627-660.

- Sechser, Todd S. 2011. "Military Threats, 1918–2001." *Conflict Management and Peace Science* 28 (4): 377-401.
- Sechser, Todd S., and Matthew Fuhrmann. 2013. "Crisis Bargaining and Nuclear Blackmail." *International Organization* 67 (1): 173-195.
- Senese, Paul D. and John A. Vasquez. 2008. *The Steps to War: An Empirical Study*. Princeton : Princeton University Press.
- Slantchev, Branislav L. 2010. "Feigning Weakness." *International Organization* 64 (3): 357-388.
- Slantchev, Branislav L. 2011. *Military Threats: The Costs of Coercion and the Price of Peace*. Cambridge: Cambridge University Press.
- Snyder, Glenn H., and Paul Diesing. 1977. *Conflict Among Nations*. Princeton: Princeton University Press.
- Stern, Paul C., Robert Axelrod, Robert Jervis, and Roy Radner. 1989. *Perspectives on Deterrence*. Oxford: Oxford University Press.
- Tarar, Ahmer. 2016. "A Strategic Logic of the Military Fait Accompli." *International Studies Quarterly* 60 (4): 742-752.
- Tir, Jaroslav, Philip Schafer, Paul F. Diehl, and Gary Goertz. 1998. "Territorial Changes, 1816-1996: Procedures and Data." *Conflict Management and Peace Science* 16 (1): 89-97.
- Tir, Jaroslav, and John A. Vasquez. 2012. "Territory and Geography" in *Guide to the Scientific Study of International Processes*, edited by Mitchell, Sarah M., Paul F. Diehl, and James D. Morrow, 115-134. West Sussex, UK: Wiley-Blackwell.
- Trager, Robert F., and Lynn Vavreck. 2011. "The Political Costs of Crisis Bargaining: Presidential Rhetoric and the Role of Party." *American Journal of Political Science* 55 (3): 526-545.
- Van Evera, Stephen. 1998. "Offense, Defense, and the Causes of War." *International Security* 22 (4): 5-43.
- Vasquez, John A., and Marie T. Henehan. 2001. "Territorial Disputes and the Probability of War, 1816-1992." *Journal of Peace Research* 38 (2): 123-138.
- Wagner, R. Harrison. 2000. "Bargaining and War." *American Journal of Political Science* 44 (3): 469-84.
- Wiegand, Krista Eileen. 2011. *Enduring Territorial Disputes: Strategies of Bargaining, Coercive Diplomacy, and Settlement*. Athens: University of Georgia Press.

Zacher, Mark W. 2001. "The Territorial Integrity Norm: International Boundaries and the Use of Force."
International Organization 55 (2): 215-50.