

1           **Compostable biopolymer use in the real world: Stakeholder interviews to better**  
2           **understand the motivations and realities of use and disposal in the US**

3  
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5  
6   **Abstract**

7           The use of compostable biopolymers in the United States has grown over the past decade  
8   and is predicted to continue to grow over the coming years. Though many studies have been  
9   done to assess biopolymer environmental impacts, few have explored how they are actually  
10   being used and disposed of by consumers. Only with a thorough understanding of real world use  
11   will environmental assessments be able to provide meaningful results that can inform best  
12   practices for municipal waste management. This paper identifies and explores where consumers  
13   are most likely to come into contact with compostable biopolymers, actual disposal methods, and  
14   the motivation behind compostable biopolymer use and disposal. To assess where compostable  
15   biopolymers are being used, audits of local grocery stores were conducted, as well as semi-  
16   structured interviews with compostable biopolymer users in four different food service  
17   categories (cafeterias, catering companies, limited food service establishments, and recreational  
18   concessions) were completed. Findings suggest that consumers are most likely coming into  
19   contact with compostable biopolymers in a commercial food service setting. The decision to  
20   purchase compostable biopolymers was based on a variety of factors, such as their perceived  
21   sustainability, but was not directly tied to the ability to compost them. One of the clearest  
22   distinctions between those who were able to compost biopolymers and those who sent these  
23   products to landfill was the type of sustainability goals each organization set. Measurable waste

24 to landfill goals resulted in biopolymers being sent to compost facilities, in contrast to an  
25 amorphous goal to be sustainable, which was connected to biopolymers being sent to landfill.  
26 Yet for all food service categories, disposal decisions relied heavily on the regional waste  
27 infrastructure that was available.

28

## 29 **1. Introduction**

30 Over the past five decades the use of plastic has become ubiquitous. Plastics are regularly  
31 used in the manufacturing of many products, from grocery bags to synthetic lumber, and from  
32 toothbrushes to sutures. Over 15,000 plastics manufacturers operate in the U.S. with facilities  
33 located in every state. The value of shipped plastic goods in the U.S. was over \$373 billion, and  
34 the plastics industry is ranked as the third largest sector of U.S. manufacturing (Carteaux 2013).  
35 In addition, plastics make up approximately 13% of the country's municipal solid waste stream,  
36 which is roughly equivalent to 32 million tons of plastic waste generated annually (USEPA  
37 2012).

38 Biopolymers are one of the fastest growing segments within the global plastics market.  
39 Biopolymers (or bioplastics) are plastics that can be produced from renewable materials,  
40 including sugar, corn, soy, hemp and captured methane from waste. Biopolymers do not have to  
41 be made entirely out of renewable materials, as many produced today are blends of conventional  
42 and renewable feedstocks (Hartmann 1998, Shen, Haufe and Patel 2009, Shen, Worrell and Patel  
43 2010). Furthermore, some biopolymers such as Bio-PET have an identical polymeric structure as  
44 their conventional counterpart and can be recycled along with regular PET. With such a variety  
45 of feedstocks and manufacturing processes not all biopolymers are biodegradable or compostable  
46 (Lopez, Vilaseca et al. 2012, Roland-Holst, Triolo et al. 2013, Hottle, Bilec and Landis 2013).

47 Worldwide consumption of all biopolymers including compostable and non-compostable plastics  
48 in 2012 reached 981,056 tons (less than 1% of total polymer consumption), and the market is  
49 expected to continue to grow in the United States (USDA 2008) and globally (Shen, Haufe and  
50 Patel 2009, Rapra 2012). The growth of the biodegradable and compostable subset of  
51 biopolymers is predicted at a rate of around 13% annually (Platt 2006). Of total global  
52 biopolymer production, 43% are biodegradable plastics including compostable polymers (EuBP  
53 2014).

54 Compostable plastics must be able to degrade in a commercial composting setting  
55 according to set American Society of Testing and Materials (ASTM) standards including ASTM  
56 D6400-04 Standard Specification for Compostable Plastics, ASTM D6868-03 Standard  
57 Specification for Biodegradable Plastics Used as Coatings on Paper and Other Compostable  
58 Substrates, and ASTM D5338-98(2003) Standard Test Method for Determining Aerobic  
59 Biodegradation of Plastic Materials Under Controlled Composting Conditions (ASTM 2003,  
60 ASTM 2003, ASTM 2004, Song, Murphy et al. 2009). Of compostable plastics, polylactic acid  
61 (PLA) is the most abundant, but thermoplastic starch (TPS) and polyhydroxyalkanoates (PHA)  
62 are also common (Tabone, Cregg et al. 2010, EuBP 2014). Biodegradable plastics still degrade  
63 but do not conform to the timeframe in which commercial composting occurs and have a  
64 different set of ASTM standards (Kale, Auras et al. 2007). This technology is used in products  
65 like grocery bags, trash bags, packaging, diapers, and agricultural mulch films (Ammala,  
66 Bateman et al. 2011). It is important to note that while ASTM standards are an important  
67 industry codification, many commercial compost facilities are struggling to process them; this  
68 issue is discussed in more detail below.

69           The drivers behind the growth of compostable biopolymers vary across regions, often  
70 relating to bans on conventional plastics, bio-preferred purchasing, and zero waste initiatives.  
71 According to the literature these drivers are associated with concern over increased fossil fuel  
72 use, greenhouse gas emissions, plastics pollution, decrease in landfill space, and human health  
73 (Ren 2003, Kijchavengkul and Auras 2008, Gironi and Piemonte 2011, Álvarez-Chávez,  
74 Edwards et al. 2012, Gómez and Michel Jr 2013). For example, there are many conventional  
75 plastic bans being implemented and compostable product mandates being established. Recently  
76 the State of California has banned single use plastic bags (Steinmetz 2014), and it is estimated  
77 that over 100 U.S. cities have banned poly(styrene) (PS) food and beverage containers  
78 (Goldstein 2013). The U.S. federal government's BioPreferred Program mandates federal bio-  
79 based product purchasing, and it is likely that it has inspired cities across the U.S. to implement  
80 similar programs. After speaking with a city representative, it is clear that the City of Phoenix is  
81 one example of this (Carsberg 2014). Organizations in every state are either voluntarily adopting  
82 or being mandated to create waste to landfill reduction plans. Additionally, growth in the  
83 composting industry and new organics waste diversion policies, such as the newly passed  
84 legislation in both California and Massachusetts, which requires all commercial organic wastes  
85 be diverted from landfill, will continue to encourage waste to landfill reduction goals (Yepsen  
86 2009, BioCycle 2014, EEA 2014).

87           Though compostable biopolymer use is growing in response to the aforementioned  
88 trends, there have also been well documented challenges and concerns related to their use. The  
89 U.S. Composting Council has identified five key challenges which include: labeling &  
90 identification, enforcement & legislation, ASTM standards, consumer education, and impacts to  
91 the National Organics Program (California Organics Recycling Council 2011). Clear labeling or

92 demarcation of compostable bioplastics is crucial for helping consumers (here consumers are  
93 defined as individuals who are using compostable biopolymer products, in either a residential or  
94 commercial setting) accurately identify and separate their waste in the right disposal bins.  
95 Enforcement and legislative challenges refer to the lack of federal regulations for labeling  
96 products compostable, biodegradable, or biobased. Without enforcement concerning the use of  
97 these labels, some companies may mistakenly market products as compostable when they are  
98 not. In addition, some products that have been designed to meet ASTM compostability standards  
99 still are not degrading adequately compared to other organic wastes (Ghorpade, Gennadios and  
100 Hanna 2001, Mohee and Unmar 2007, Gómez and Michel Jr 2013). The reasons for this are  
101 varied, but one may be that some ASTM standards include decomposition times that are longer  
102 than actual commercial composting timeframes. For example, a variety of ASTM certified  
103 compostable biopolymers take over three months to decompose in a commercial compost facility  
104 and one of the largest composters in the Pacific Northwest States they have a ninety day turn  
105 around time for creating finished compost (Worldcentric 2014, CedarGrove 2015). The  
106 challenges associated with consumer education are many as there is profound misunderstanding  
107 between the terms biodegradable, compostable, bio-based, as so forth. Moreover, many  
108 consumers and compostable biopolymer users do not have a general knowledge of the  
109 differences in composting and landfilling compostable plastics. Lastly, compost that has been  
110 made with compostable bio-plastic feedstock has caused problems for organic growers as there  
111 has been debate over whether compost made with these products violates USDA Organics label  
112 rules and regulations (California Organics Recycling Council 2011).

113 In addition to these challenges, there has been concern over which disposal method is  
114 ideal for compostables (Weiss, Haufe et al. 2012, Yates and Barlow 2013, Rossi, Cleeve-

115 Edwards et al. 2014), the use of GMO feedstocks for bioplastics (Gerngross and Slater 2000, van  
116 Beilen and Poirier 2007, Snell, Singh and Brumbley 2015), and possible impacts to human health  
117 (Roes and Patel 2007, Thompson, Moore et al. 2009, Álvarez-Chávez, Edwards et al. 2012).  
118 Research around compostable bioplastics is ongoing, and many stakeholders who currently  
119 handle these products are also trying to determine best practices. For example, cities now  
120 working to divert more waste from landfill are grappling with many of the aforementioned  
121 challenges. Trying to weigh the potential costs and benefits to determine the overall  
122 sustainability of these products has become an important task for many managers, purchasers,  
123 and policy makers.

124         To help inform decision makers various tools have been developed to accurately assess  
125 what the impacts of different plastics products may be. Over the past decade there has been a  
126 proliferation of life cycle assessments for biopolymers but the assumptions that underpin  
127 assessment can drastically affect overall findings (Hottle, Bilec and Landis 2013). To date many  
128 environmental assessments of biopolymers have been done, including inventory improvements  
129 for life cycle assessments (Vink, Davies and Kolstad 2010, Hermann, Debeer et al. 2011) but  
130 few life cycle assessments adequately address end of life and findings vary widely (Shen and  
131 Patel 2008, Weiss, Haufe et al. 2012, Hottle, Bilec and Landis 2013, Koller, Sandholzer et al.  
132 2013, Yates and Barlow 2013). Moreover, gaps exist in the available literature which document  
133 how compostable biopolymers are being used and their exact method of disposal. This US-based  
134 study provides information on where compostable biopolymers are most commonly found, who  
135 is using them, and how organizations using these products are actually disposing of them. In  
136 addition, the study evaluates the motivations behind purchase and disposal decisions. Our overall

137 intent is to provide understanding for how these products are being used so that assessments are  
138 not limited by wide ranging assumptions and can produce more meaningful results.

139 Through stakeholder and user interviews, this paper identifies where compostable plastics  
140 are being used and disposed, and the motivation behind purchase and disposal decisions.  
141 Stakeholders include producers and distributors in the compostable biopolymer industry,  
142 compostable biopolymer experts, and decision makers who currently manage these products like  
143 municipal solid waste professionals or commercial composters. Users include organizations that  
144 use compostable biopolymers, such as cafes, cafeterias, and recreational concessions. The  
145 findings from these interviews provide insight into how these products are now being managed  
146 and in doing so we hope to contribute key information for important environmental assessment  
147 tools, decision makers, and compostable biopolymer users, both food service businesses and  
148 customers.

149

## 150 **2. Methods**

151 To determine where compostable biopolymers are being used and by whom, we began  
152 with audits of bioplastics in eight local grocery stores and three preliminary interviews with  
153 stakeholders, including producers and distributors in the industry, in order to identify where  
154 consumers were using compostable biopolymers. Following the preliminary interviews, we  
155 conducted twelve interviews with a variety of regional compostable biopolymer users, such as  
156 public and private cafeterias, restaurants, and sporting venues, to understand the motivations  
157 behind their purchasing and disposal practices. A limited number of participants were  
158 interviewed through non-representative qualitative expert elicitation, an established social  
159 science interviewing methodology (Troost 1986, Sandelowski 1995).

160

161 *2.1 Grocery Store Audits*

162           In order to help define the scope of the research and gauge the availability of  
163 compostable biopolymers for use and disposal in a residential setting, an audit of eight local  
164 grocery stores was conducted. The audits were conducted over three days in the Phoenix  
165 metropolitan area. Costco, Wal-Mart, and Fry's are food stores who also sell many other types of  
166 retail items such as clothes, toys, and electronics. Safeway, Albertsons, Trader Joes, Whole  
167 Foods, and Sprouts are food stores who carry mainly food items but could also have a small  
168 selection of other assorted retail items. The stores were selected as they cater to a wide range of  
169 consumers, affluence levels, and consumer preferences. Three stores were visited on June 16th,  
170 2014: Fry's, Trader Joes and Whole Foods. Two more were audited on June 17<sup>th</sup>: Costco and  
171 Wal-Mart, and the remaining three were visited on June 18th, 2014: Albertsons, Safeway, and  
172 Sprouts. For all grocers, the store manager was contacted and approval for the audit was  
173 received.

174           The data (i.e. number and type of polymer) was visually collected and documented while  
175 walking through each aisle or section of the grocery store. In order to maintain a consistent  
176 review of product categories, any areas that fell outside of the baby, beverage, bread and bakery,  
177 breakfast and cereal, canned goods, condiments, cookies and snacks, dairy and eggs, the deli,  
178 frozen foods, fruits and vegetables, grains and pasta, international foods, meats and seafood, and  
179 cleaning and home products were not audited as some larger grocers sell many non-food items,  
180 including personal care or clothing. All rigid plastic packaging in each aisle was inspected. In  
181 addition to packaging, we also looked for plastic products that were made out of biopolymers (of  
182 any type, compostable, biodegradable, or non-biodegradable), such as PLA flatware. The item's



183 name, brand, size, and type of plastic were documented for all plastic packaging or products that  
184 were labeled with number seven recycling symbol, PLA, plant-based, or Plantbottle™. Plastics  
185 are often labeled with the number 1 through 7. Plastics labeled with a number 2-6, or that had no  
186 recycling symbol or any information about the plastic material were not documented. Number  
187 one plastics, which are PET, were inspected further to determine if they were bio-PET products.  
188 After compiling the data from the grocery stores, all products with a number seven were logged  
189 and a search was conducted through company websites to determine plastic type.

190         It is possible that some biopolymers were not accounted for. We sought to capture all of  
191 the Bio-PET, but it is visually indistinguishable from PET, shares the same resin recycling code  
192 (number one), and is not always labeled as plant based or have a Plantbottle™ trademark so it is  
193 possible not all Bio-PET products were identified. Film, or flexible plastic packaging, was not  
194 inspected because it is difficult to determine what thin films are made from as they are not often  
195 labeled. In addition, global production of rigid bioplastics packaging greatly exceeds that of  
196 flexible packaging (EuBP 2014).

197

## 198 *2.2 Interviews*

199         To scope and refine the interviews, which aimed to understand where compostable  
200 biopolymers are being used, we first conducted preliminary, unstructured interviews. We reached  
201 out to six producers and/or distributors in the supply chain who either make or sell compostable  
202 biopolymer products: Sodexo, Arizona Restaurant Supply, Western Paper, a Sprout's Farmers  
203 Market, NatureWorks LLC, and EcoProducts. Out of the six contacted three were available for  
204 interviews: a Sprouts manager, a representative from Natureworks, and a representative from  
205 EcoProducts. Both NatureWorks and EcoProducts produce and distribute compostable

206 biopolymers, with NatureWorks being one of the largest producers of compostable PLA resin in  
207 the United States (Nampoothiri, Nair and John 2010).The preliminary interviews were semi-  
208 structured and broad themes were set out beforehand with follow up questions that varied based  
209 on interviewees' responses. Themes included: where individual consumers are most likely  
210 coming into contact with compostable bioplastics, the distribution of compostable biopolymers,  
211 and where the majority of product sales occur. Preliminary interviews lasted between 15-45  
212 minutes and were all conducted over the phone. During the preliminary interviews, responses  
213 were documented on a laptop by the interviewer. After each preliminary interview, the  
214 interviewer immediately reviewed the questions to ensure each one was answered adequately,  
215 check for errors, and follow up with clarifying questions.

216 In addition to this, a variety of other stakeholders connected to compostable biopolymer  
217 use were also interviewed. These stakeholder interviews included three governmental employees  
218 who help manage municipal solid waste, two from the City of Portland and one from the City of  
219 Phoenix, three commercial-scale composters (Recycled City LLC, Roots Composting LLC, and  
220 the University of New Hampshire), and a biopolymers industry expert to further develop our  
221 knowledge of current practices, challenges, and implications of compostable biopolymer use.  
222 These stakeholder interviews followed the same protocol as before with the exception that  
223 contact with the City of Phoenix was in the form of an email exchange.

224 The grocery store audit and the first three preliminary interviews with producers and  
225 distributors suggested that residential consumers were not coming in contact with biopolymers  
226 (of any type, compostable, biodegradable, or non-biodegradable), as the overall number of  
227 biopolymer products in the store was low and products that were there were not selling quickly.  
228 As such, the interview process was modified to gain an understanding of where compostable

229 biopolymers were being used and disposed so that we could identify organizations (compostable  
230 biopolymer users) that would be appropriate for this research (Sandelowski 1995). Since  
231 compostable biopolymers are largely found in the food service industry, we utilized the food  
232 service market segmentation strategy developed by the USDA to create categories where  
233 compostable biopolymers are being used (USDA 2010). This statistically non-representative  
234 stratified sampling allowed for a wider elicitation in overall participant experiences (Trost 1986).  
235 We delineated five main categories which included: limited service eating places (organizations  
236 where customers pay prior to receiving food or drink, such as a café), cafeterias (both public and  
237 private), recreational food concessions (such as at sporting events), caterers, and hospitals. A list  
238 of establishments, within the Phoenix Metropolitan area, which had the possibility of carrying  
239 compostable biopolymers was made for each category, upon which each establishment was  
240 contacted to confirm the use of compostable plastic. A total of twelve establishments confirmed  
241 using compostable biopolymers; and were interviewed about their use and disposal practices.  
242 The second set of twelve interviewees are summarized in Table 1. Stanford was the one  
243 exception, being located outside of the Phoenix area, and was chosen as an organization to  
244 interview because no other large cafeterias were available and they are well known for their  
245 waste reduction goals and as users of compostable biopolymers.

<b>Completed Interviews</b>		
<b>Compostable Biopolymer Users ~</b>	<b>Location</b>	<b>Date</b>
<b>Cafeterias</b>		
Arizona State University	Tempe, AZ	8/13/2014
Intel	Chandler, AZ	8/1/2014
Stanford University	Stanford, CA	7/31/2014
<b>Catering Companies</b>		
Atlata Catering and Event Concepts	Phoenix, AZ	7/25/2014
Bruce Brown Catering Company	Phoenix, AZ	7/21/2014
Santa Barbara Catering Company	Tempe, AZ	7/9/2014
<b>Limited Food Service Establishments</b>		
Anonymous Café	Tempe, AZ	7/8/2014
Pomegranate Café	Phoenix, AZ	7/30/2014
The Cutting Board Bakery and Café	Mesa, AZ	8/11/2014
<b>Recreational Concessions</b>		
Arizona Diamondbacks	Phoenix, AZ	8/27/2014
Desert Botanical Gardens and Arizona Science Center	Tempe & Phoenix, AZ	8/29/2014
Phoenix Convention Center	Phoenix, AZ	7/28/2014
<b>Other Compostable Biopolymer Stakeholders *</b>		
<b>Composters</b>		
Recycled City LLC	Phoenix, AZ	7/23/2014
Roots Composting LLC	Flagstaff, AZ	7/31/2014
Universtiy of New Hampshire	Durham, NH	7/10/2014
<b>Industry Expert</b>		
Brenda Platt, Institute For Local Self Reliance	Washington, D.C.	8/29/2014
<b>Government</b>		
City of Phoenix	Phoenix, AZ	7/30/2014
City of Portland, Solid Waste and Recycling: Residential Composting	Portland, OR	6/23/2014
City of Portland, Solid Waste and Recycling: Commercial Composting	Portland, OR	6/24/2014
<b>Producers and Distributors</b>		
EcoProducts	Boulder, CO	7/25/2014
NatureWorks LLC	Minnetonka, MN	6/20/2014
Sprouts Farmers Market	Tempe, AZ	6/29/2014

246

247 **Table 1: Interviews conducted with various stakeholders across the compostable biopolymer supply chain. ~ indicates the**

248 **second set of interviews, \* indicates preliminary interviews.**

249 For the second set of twelve interviews, initial contact was made through email or phone,  
250 where upon the interviewer explained the research and scheduled an interview in order to speak  
251 with a representative about the organization's use and disposal of compostable biopolymers. All  
252 interviews were over the phone or in person except one exchange with a catering company  
253 (Bruce Brown Catering) that was conducted over email. The interviews were semi-structured and  
254 each category of food service had a list of questions and general themes to address. In all cases,  
255 respondents answered questions about the types of compostable biopolymers they used, why  
256 they chose to purchase them, and the method of disposal. The interviewers also asked follow up  
257 questions to gain further insight and elucidate their compostable biopolymer use and disposal  
258 stories. Again, while interviewing, answers to questions and notes were typed in real time. After  
259 each interview the interviewer immediately reviewed the questions to ensure each one was  
260 answered adequately, check for errors, and follow up with clarifying questions. The original  
261 interview questions can be found in Appendix I.

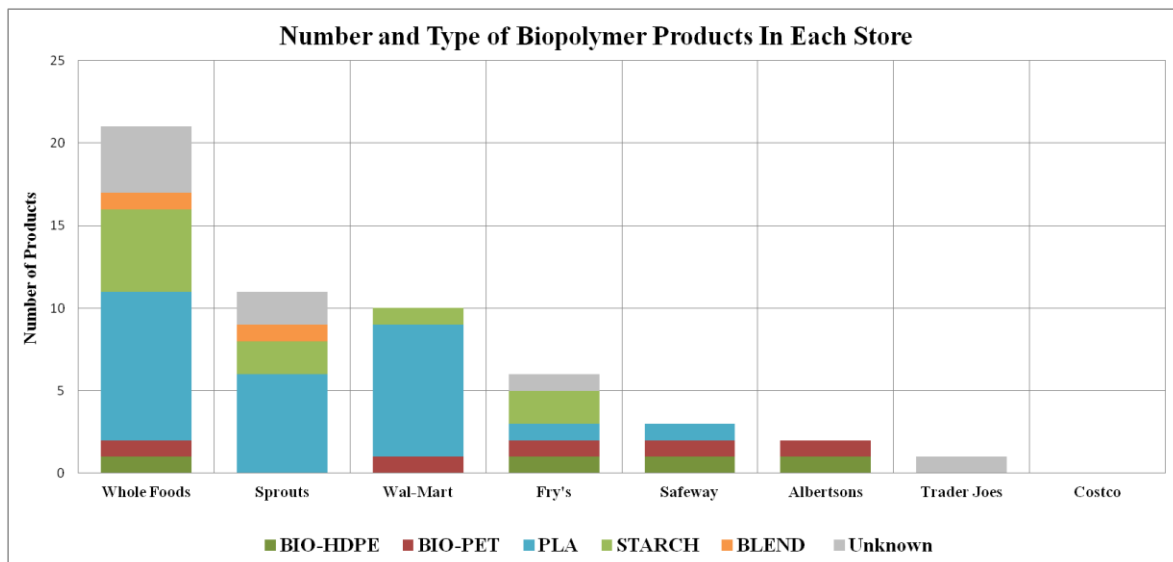
262 The interviews were analyzed using qualitative content analysis (Hsieh and Shannon  
263 2005). The results and interview analysis only represent organizations from the second set of  
264 interviews with compostable biopolymer users (Table 1). Responses were classified according to  
265 three critical questions identified based on gaps in the literature including: motivations behind  
266 compostable biopolymer purchase, disposal practice, and motivation behind disposal choice.  
267 Next we searched for the challenges each organization associated with using and disposing of  
268 biopolymers. In addition, special attention was paid to how much influence individual consumers  
269 had on the purchase decision and disposal of these products.

270

### 271 **3. Results and Discussion**

272 *3.1 Grocery Store Audit*

273           Eight out of nine grocers carried items that were made from or packaged with  
274 biopolymers. Figure 1 presents the findings of the audit for all grocers audited. There were a  
275 variety of different types of products found with some of the most common being bio-PET  
276 bottles, PLA utensils, and compostable trash bags. Figure 2 shows the types of products found at  
277 all of the grocers. This represents the total number of biopolymer products available in each store  
278 and does not account for the total number of plastic products in each store. The percentage of  
279 biopolymer products, compared to all conventional plastic, was very small, and the biopolymer  
280 products are not always clearly identifiable. For example, the Stonyfield yogurt cup label does  
281 not mention anywhere on it that the packaging is plant based, instead the bottom of the yogurt  
282 cup states "this cup is made from plants." There were an abundance of number seven products,  
283 over forty items across the eight stores, including items such as 4 oz. Motts Applesauce packs,  
284 Nescafe Tasters Choice packaged coffee, and some of the one gallon bottles of Arizona Tea.  
285 According to the ASTM a number seven resin code on plastics incorporates all other possible  
286 types of polymers and materials which are made out of multiple resins or are multi-layered  
287 (Wilhelm 2008).



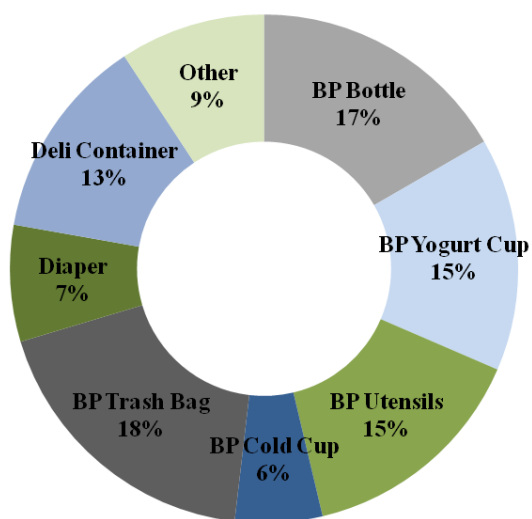
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289 **Figure 1: The number of biopolymer products found at each grocery store categorized by the type of**  
 290 **biopolymer material. Products where no information on the type of biopolymer material used are labeled as**  
 291 **unknown.**

292

293

## Type and Count of Biopolymer Products Found



294

295 **Figure 2: The total count of biopolymer products found categorized by product type. The "other" type**  
 296 **consists of sponges, a soap bottle, straws, and a party pack with assorted biopolymer products such as**  
 297 **compostable utensils and cups. BP = biopolymer**

298 There are a limited number of biopolymer products (of any type, compostable,  
 299 biodegradable, or non-biodegradable) available for residential consumers to buy and the Sprouts  
 300 store manager described the sales volume for compostable utensils as low. Furthermore, even  
 301 with the number seven plastics, the total number of products identified represents a very small  
 302 portion of all the plastic products and packaging in the grocery section of the stores, which the  
 303 Spouts manager estimated ranged from hundreds for smaller grocers, to thousands for larger  
 304 grocery stores. The results from this audit show that individuals are not coming into contact or  
 305 purchasing many biopolymer products, of any kind, via their local grocers, and as such, use and  
 306 disposal of any type of biopolymers in a residential setting is still quite low.

307 Preliminary interviews with NatureWorks LLC and EcoProducts supported these  
 308 findings, and suggested that if and when consumers do come into contact with compostable



309 biopolymers, it is most likely occurring in a commercial foodservice setting (e.g., restaurant)  
310 rather than at home. A representative from NatureWorks, stated that though they have some sales  
311 in grocery retail and food packaging they have more contact with the commercial food service  
312 sector. EcoProducts, a large manufacturer and distributor of compostable plastic products,  
313 reported that the vast majority of their sales are to commercial food service businesses. The main  
314 types of businesses EcoProducts sells to fall into six main categories: colleges and universities,  
315 corporate campuses, health care, large venues (e.g. professional sports arenas), restaurants, and  
316 the hospitality industry. The EcoProducts respondent also noted that as these products are not as  
317 competitive in a retail setting, such as a grocery store, compostable biopolymers do not see as  
318 much use in homes. In addition to this she stated that because of new mandates, such as the ones  
319 banning conventional plastics, larger organizations are increasingly turning towards compostable  
320 biopolymers. Though consumers are using compostable plastics in a limited way in a residential  
321 setting, the majority of contact is within institutional settings, specifically commercial food  
322 service.

323

### 324 *3.2 Compostable Biopolymer User Interviews*

325 More than thirty organizations with a commercial food service component and possible  
326 compostable biopolymer use were contacted. Out of those thirty, twelve interviews were  
327 conducted between June 1st, 2014 and September 1st, 2014. Each food service category had  
328 three interviews attributed to it, except hospitals as we were not able to find any in the Phoenix  
329 area that used compostable biopolymer products. The interview process proved helpful because  
330 it revealed information typically missed in quantitative data collection related to compostable  
331 biopolymer disposal, particularly related to the importance of communication in the overall

332 waste management system. Generally, most organizations using compostable biopolymers sent  
333 their waste to landfill. Out of the twelve organizations, three composted their compostable  
334 biopolymers – all from the cafeteria category. None of the organizations interviewed disposed of  
335 their compostable biopolymers by recycling, which is logical as these products are not accepted  
336 in municipal recycling facilities (Song, Murphy et al. 2009). The motivation behind these  
337 disposal decisions, and reasons given for purchase, will be discussed in the subsequent sections.

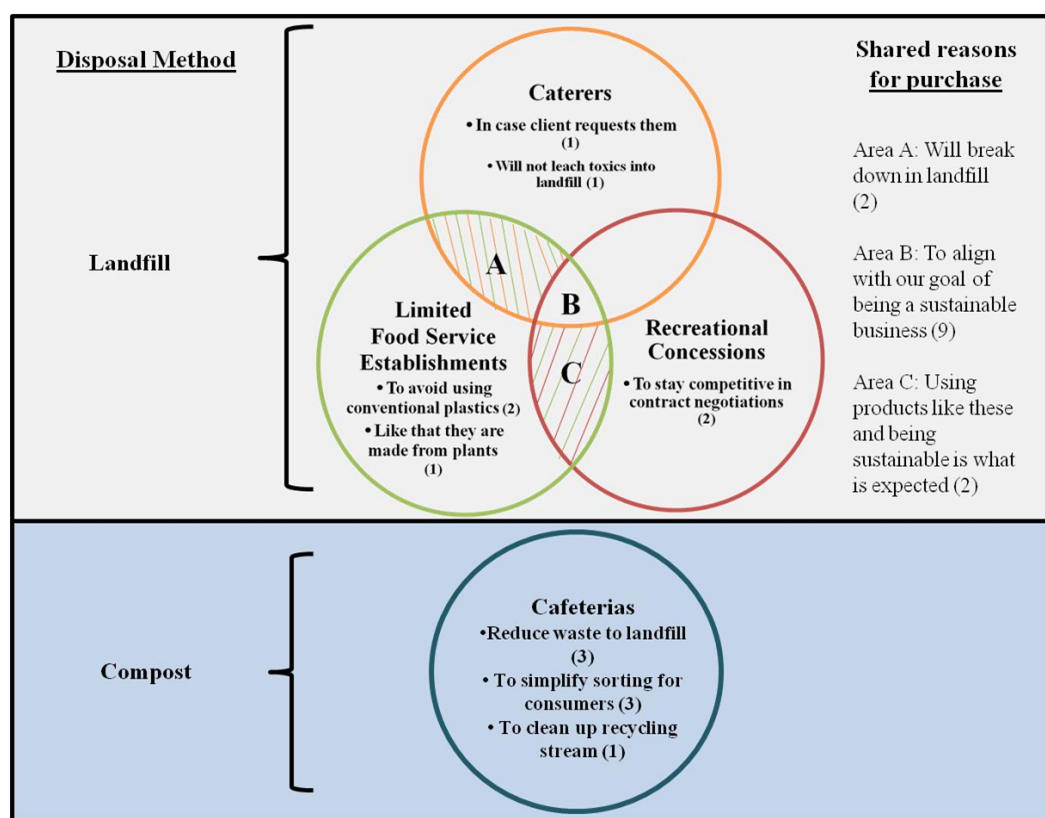
338

### 339 *3.3 Understanding motivation*

340 For each food service category there were a variety of reasons cited for the decision to  
341 purchase and use these products. Figure 3 is a graphical representation of the motivations that  
342 food service organizations shared for purchasing compostable plastics. Many of the reasons  
343 given from recreational concessions, limited food service establishments, and caterers were  
344 related or overlapped, and out of the four food service types all but cafeterias sent their  
345 compostable biopolymers to landfill. All companies who landfilled their compostable  
346 biopolymers (recreational concessions, limited food service establishments, and caterers) stated  
347 that using compostable biopolymer products aligned with the organizations' intention and desire  
348 to be a sustainable company. In addition, they wanted to use biopolymers for their perceived  
349 environmental benefits, to have the "greenest" footprint possible, and to align with their  
350 environmental branding. Another common reason given among the landfillers of biopolymers  
351 was that integrating sustainability into business practices is considered the norm and that using  
352 compostable products helped them fulfill that expectation. Many recreational concessions noted  
353 the need to stay competitive in contract renegotiations and used compostable biopolymers as a  
354 way to signal a move towards sustainable business operations and to align with their contractors'

355 goals. Other reasons given across the organizations who landfill compostable biopolymers  
 356 included wanting to use products that broke down (they believed the PLA products would  
 357 degrade in landfills), wanting to avoid the use of conventional plastics, and that they wanted to  
 358 support products that used bio-based feedstocks. There was only one case where the main reason  
 359 for purchase was driven by individual consumer preference. In this instance, a caterer bought  
 360 biopolymers to have on hand in case a client specifically asked for them.

### “Why does your organization choose to use compostable plastics?”



361  
 362 **Figure 3.** Responses given to the question "why does your organization choose to use compostable plastics?" For each  
 363 food service category there were three organizations interviewed; the four categories are Caterers, Limited Food Service  
 364 Establishments, Recreational Concessions, and Cafeterias. The numbers in parentheses next to the stated reasons indicate  
 365 how many organizations gave that particular response.

366 Cafeterias, the only food service category where compostable biopolymers were being  
 367 sent to compost facilities, had noticeably different reasons for purchasing biopolymers. It is

368 important to note that this is not likely the case for all cafeterias across the nation, as an  
369 elementary school or correctional facility cafeteria may operate in a much different manner. Like  
370 the other food service types, all three cafeterias valued integrating sustainability into their  
371 business practices or are motivated by broader sustainability goals to use compostable  
372 bioplastics, but unlike the rest of the organizations they all cited specific and measurable waste  
373 reduction goals that they were trying to achieve. All three organizations also said that they used  
374 biopolymers in order to simplify sorting so as to achieve greater waste diversion. Using  
375 compostable biopolymers can reduce the time individuals spend sorting trash and help simplify  
376 the process, which reduces contamination and thus helps drive diversion rates higher, as previous  
377 research has shown (Hottle, Bilec et al. 2015). Other reasons given were that that switching to  
378 completely reusable products (e.g. ceramic plates and cups) was cost prohibitive and that  
379 compostable biopolymers were able to replace a wide variety of products typically destined to  
380 landfill which would further reduce the overall waste of the organization.

381         Out of all the reasons given between cafeterias and the other food service categories,  
382 interviewers documented very few instances of greenwashing, which is defined as “a superficial  
383 or insincere display of concern for the environment” (Collins English Dictionary, 2014). In most  
384 cases the organizations felt strongly about working to make decisions that produced positive  
385 impacts for both the environment and the organization. For most all food service categories,  
386 these products were more expensive than conventional disposables, but purchasers were willing  
387 to pay more because they believed they were making the right choice. One limited food service  
388 establishment was so committed to buying compostable biopolymers that after a period of  
389 financial hardship where they were not able to afford compostable bioplastics they promptly  
390 resumed buying them even before they had completely recovered financially.

391           Though all organizations cared about the environment and the responsibility of the  
392 choices they were making, not all organizations had the resources to allocate to detailed analysis  
393 and management of these products. This can be seen in the two instances where respondents'  
394 purchase decision was motivated in part, because they believed the compostable biopolymers  
395 would degrade in landfills; compared to cafeteria managers who thoroughly understood where  
396 these products would and would not degrade. All of the cafeterias interviewed (ASU, Stanford,  
397 and Intel) were part of larger organizations that employ hundreds or thousands of people and  
398 have substantial annual operating budgets. Similarly, all cafeterias also had strategic  
399 sustainability plans and measurable sustainability goals. Even for recreational food courts, which  
400 are relatively large, their concessions were contracted (in two out of the three cases) by smaller  
401 local companies. In addition, each cafeteria had a dedicated project manager who specifically  
402 focused on issues related to sustainability and waste management.

403           For the most part, companies from the other three categories were much smaller, and the  
404 individual deciding what to purchase had many other duties and responsibilities. For example,  
405 for all limited food service establishments the owner was the purchaser, as well as the marketing  
406 director, human resources, the kitchen manager, and they also often worked in the café during  
407 the day cooking or serving. All organizations from the different food service categories were  
408 trying to make good choices but the disparity in overall organizational resources impacted  
409 decision making. In the case of organizations with limited resources, some switched over  
410 traditionally recyclable products (such as cold cups) to a compostable biopolymer product which  
411 resulted in an increase in waste being sent to landfill as they could not compost the cups, which  
412 could have previously been sent to a recycling facility.

413           Larger drivers, i.e. conventional plastic bans, organics recycling mandates, and a growing  
414 trend to reduce waste to landfill could also be seen in organizations' decision to purchase  
415 compostable plastics. It is most clearly reflected in the cafeteria food service segment, especially  
416 in Stanford's case where they are working to meet state and city waste diversion goals and abide  
417 by laws that ban PS and conventional plastic bags. Over the past few years both Intel and ASU  
418 decided, independent of regional laws, to establish waste to landfill reduction goals, with ASU  
419 originally having set a goal to reach zero waste by 2015. In every case organizations were using  
420 compostable biopolymer products in response to the growing social trend to integrate  
421 sustainability into business practices and, for a variety of reasons, they believed using  
422 compostable biopolymers represented a more sustainable option. Aside from cafeterias, the  
423 decision to purchase compostable plastics did not seem linked to organizations' ability to  
424 compost them. In addition, purchasing decisions had very little to do with individual consumer  
425 preference. Out of the twelve organizations only one stated that they bought compostable  
426 biopolymers because of customer demand. Many organizations stated that few customers had  
427 ever explicitly commented on the use of compostable bioplastics or seemed to have any  
428 awareness of them. Overall, our findings suggest that neither residential consumers nor food  
429 service patrons are driving the purchase and use of compostable biopolymers; the primary  
430 drivers are linked to organizational waste diversion and sustainability goals. Legislative bans  
431 were not found to be the exclusive drivers among interviews; though they did accompany  
432 organizational drivers in states with bans.

433

434 *3.4 Understanding disposal*

435 As noted before, all organizations in the catering category, the limited food service  
436 category, and the recreational concessions category sent compostable biopolymers to landfill. In  
437 contrast, all three organizations in the cafeteria category did their best to send the compostable  
438 biopolymers to composting facilities. Out of the nine facilities that sent their compostable  
439 bioplastics to landfill, all stated lack of access to commercial composting infrastructure which  
440 were also able to accept these products, as the main reason for landfilling. Two of the three  
441 limited food service establishments have a commercial composter, but explained that their  
442 composter did not accept compostable biopolymers. For recreational concessions and caterers a  
443 handful of organizations had some kind of pre-consumer organics disposal stream, so that  
444 organics could be composted or anaerobically digested. Pre-consumer organic waste are the  
445 kitchen food scraps, and other organic waste such as cardboard, that is generated behind the  
446 counter by the kitchen or the organizations staff. The Phoenix Convention Center used an ORCA  
447 on-site organic waste aerobic digester which allows food waste to be sent to wastewater  
448 treatment for disposal, Desert Botanical Gardens had staff that came and picked up food scraps  
449 to use for composting, and Atlasta Catering composted all pre-consumer organics with a local  
450 commercial facility. All nine of the organizations that did not compost their compostable  
451 biopolymers explicitly stated a desire to find a commercial facility that would accept them, even  
452 if it meant paying more for the service. One of the catering companies stated that they have been  
453 looking for two years to find a composter in the Phoenix valley that will accept their post-  
454 consumer organics waste. The Arizona Diamondbacks, which have occasionally held zero waste  
455 events, noted that they were only able to do so because the events were special occurrences and  
456 as such they had organics trucked approximately 140 miles away to a facility that accepted  
457 compostable plastics. It was decided that long-term transport to this facility was neither

458 economically or environmentally sustainability for the organization. For the Phoenix area, and  
459 many other parts of the country, there is no easily accessible composting infrastructure. Even if  
460 there are commercial composters, it can be a challenge to find one that will accept organics  
461 mixed with compostable biopolymers.

462         Despite the infrastructure challenges, cafeterias that were located in the Phoenix  
463 metropolitan area were able to find a composter for their pre and post-consumer organics waste.  
464 Even though the cafeterias have been able to compost their compostable plastics, all three also  
465 stated sufficient composting infrastructure as one of the biggest challenges to using compostable  
466 biopolymers. In each of the three organizations project managers worked hard to find,  
467 collaborate with, or create the necessary composting infrastructure. For example, ASU worked  
468 with their hauler, Waste Management Inc., to find a location to which they could send their  
469 organic waste. In contrast, Stanford has had access to more commercial composting facilities, but  
470 finding a good fit was still a challenge. Stanford's respondent explained that development of the  
471 composting market has been crucial. In Stanford's vicinity three composting facilities are now  
472 operating: one that only accepts and sells high quality organics and soil amendment, one that  
473 creates a low quality compost for fill in construction projects and accepts most anything, and a  
474 composter that sits in between – they will accept compostable biopolymers and work to create a  
475 medium quality soil amendment that can be sold to residential and commercial customers. For  
476 Stanford it was the development of the regional compost market that dictated their ability to find  
477 a facility that would accept their post-consumer organics and compostable biopolymers. In sum,  
478 it seems that three components created the necessary conditions that enabled cafeterias to send  
479 their compostable biopolymers to a compost facility: they each had measurable waste to landfill  
480 goals, waste diversion and organics programs were actively managed and monitored, and each



481 cafeteria had the resources to dedicate to the above tasks and to secure a commercial composter  
482 or connect to robust regional infrastructure that was already intact.

483           It is important to note that even with organizations who have commercial composters,  
484 some compostable biopolymers still ended up being sent to landfill. For all cafeterias  
485 interviewed, this was the case, though the percentage lost to landfill could not be determined. For  
486 post-consumer separated waste streams this is a common occurrence, and can be seen with  
487 recycling as well as with separated organic streams. For a number of reasons, it is very difficult  
488 to get 100% of waste sorted correctly and to the desired waste treatment facility. For  
489 compostable biopolymers, organizations noted that diversion loss can occur in two ways, onsite  
490 and then at the commercial composters facility itself. Within the organization, individuals not  
491 sorting their waste into the correct bin (i.e. throwing their compostable cup into the landfill bin),  
492 custodial staff not correctly sorting bags at dumpster, and staff being directed to toss composting  
493 waste because it looks as if it has too much contamination, are all ways compostable  
494 biopolymers could end up being sent to landfill. At the compost facility, composters could reject  
495 entire organic waste loads because of too much contamination, and composters may screen  
496 biopolymers out of compost because it cannot be sorted from the other conventional plastic  
497 contaminates. Both of these decisions result in biopolymers being sent to landfill.

498           Contrary to what was observed for purchasing decisions, it is clear that individual  
499 consumers have more of an impact on compostable biopolymer end of life. Though individuals  
500 have more impact via their disposal decision, every type of organization was working to alter the  
501 overall system design to reduce this impact, both purposefully and otherwise. For example,  
502 caterers have many events where trained servers clear and sort trash (regardless of the type of  
503 disposables used), some of the limited food service establishments do a post sort of all their

504 organic waste, recreational concessions may utilize bin-guards (staff that stand by the waste bins  
505 and help consumers sort all waste correctly). Cafeterias also identified a number of additional  
506 ways they mitigate losses in order to get organics diversion rates as high as possible. Intel closely  
507 monitors all landfill and compost dumpsters and follows up immediately with staff if there are  
508 unexpected tonnage increases or decreases. Strong relationships, supported by regular meetings  
509 and trainings with property management and their contract cleaning company is used to drive  
510 better diversion rates as well. ASU and Stanford use a variety of different management strategies  
511 to correct individual sorting error including effective signage and bin placement, bin guards, and  
512 post event sorting. In addition, they also work closely with their contractors be they food service,  
513 custodial staff, or waste handlers.

514         For all organizations the most important factor related to compostable biopolymer  
515 disposal decisions was access to compost infrastructure and the overall compost market  
516 development. For key decision makers, such as municipal solid waste managers or directors,  
517 especially in cities where bio-preferred purchasing is encouraged, it may be beneficial to devote  
518 equal attention and resources to support the composting infrastructure for products that  
519 demonstrate improved environmental impacts for composting rather than landfilling (Yates and  
520 Barlow 2013). The choice to compost biopolymers may also result in consequential diversion of  
521 food waste for composting, improving the environmental impacts of food waste and those  
522 associated with biopolymer disposal (Levis and Barlaz 2011). This would include the  
523 opportunity for all organizations with pre and post-consumer organics access to commercial  
524 composting, and for composters to be supported by a robust market that supplies compost to a  
525 variety of different sectors.

526

#### 527 **4. Conclusion**

528           After the grocery store audits which identified relatively few biopolymers were available  
529 in retail settings, this research focused on compostable biopolymers in commercial food service  
530 settings. The decision to purchase these products is impacted by larger social trends, such as zero  
531 waste initiatives and plastics bans, but individual user motivation was based on a variety of  
532 different factors. For all food service categories disposal decisions relied heavily on the regional  
533 waste infrastructure that was available. In Phoenix where municipal commercial composting is  
534 not readily available, for the organizations we spoke with, most compostable biopolymers were  
535 being landfilled. Consequently, in regions where there is no commercial composting  
536 infrastructure, this research suggests that most food service providers are sending biopolymers to  
537 landfill, however quantifying the mass of composting and landfill waste streams will require  
538 waste audits and material flow analyses. This research also found that motivation to purchase  
539 was not explicitly linked to the ability to compost the compostable biopolymers nor driven by  
540 individual consumer preference.

541           Sustainability of biopolymers with a potential use in food service industries must  
542 consider the available waste infrastructure and disposal methods of commercial food service  
543 providers. In addition, the most appropriate method of disposal for compostable biopolymers  
544 may depend on individual business factors and with which impacts the organization is most  
545 concerned. For example, with a commercial food service business which uses large quantities of  
546 disposable cold cups, and is most concerned with decreasing waste to landfill, it may be more  
547 sustainable to stay with conventional plastic products that can be readily recycled (Hottle, Bilec  
548 et al. 2015). Alternatively, a business that creates large quantities of disposable, food-soiled  
549 products, and is concerned with decreasing waste to landfill, may find that the most appropriate

550 option for their business is compostable biopolymers as most material recovery facilities do not  
551 accept small plastics like utensils and have trouble with organic contamination in the recycling  
552 process.

553         However, it is beyond the scope of this paper to decide if compostable bio-polymers can  
554 ultimately be considered a sustainable product or which end of life treatment is the most  
555 environmentally beneficial. It is important to note that the peer reviewed literature lacks evidence  
556 and consensus one way or the other related to the sustainability of compostable biopolymers.  
557 Most compostable biopolymer assessments to date focus on plastic production and ignore the  
558 complicated realities of waste handling (Gerngross and Slater 2000, Tabone, Cregg et al. 2010,  
559 Hottle, Bilec and Landis 2013, Vink and Davies 2015). Many studies on municipal solid waste  
560 treatment methods vary widely. For example, composting has been found to be one of the best  
561 ways to treat food and food soiled waste because of the reduced methane generation compared to  
562 landfill while on the other hand it has been demonstrated to be one of the worst options because  
563 there is no opportunity for energy recovery via anaerobic digestion or landfill gas capture  
564 (Finnveden, Björklund et al. 2007, Marchettini, Ridolfi and Rustici 2007, Favoino and Hogg  
565 2008, Kim and Kim 2010, Saer, Lansing et al. 2013). For compostable bioplastics which are not  
566 food soiled some studies show it may be preferable to landfill them (Lundie and Peters 2005).

567         This research clearly demonstrates a demand for compostable biopolymer plastics among  
568 various food service providers but the ambiguity regarding end of life is pervasive. The  
569 uncertainty concerning end of life could undermine the investments and efforts of stakeholders  
570 throughout the supply chain who are creating and using products they hope will have improved  
571 environmental performance. Though there is clearly a need for further research around what end  
572 of life treatments are the most beneficial, the compostable biopolymers continue to expand into

573 the plastics market. In order to improve the overall environmental performance of compostable  
574 biopolymers it is important to understand the motivations behind purchasing, and for  
575 compostable biopolymers that perform better in composting situations, create robust waste  
576 systems that can accommodate increasing volumes of compostable waste. Increased  
577 communication along the life cycle for compostable biopolymers can help stakeholders create a  
578 dialogue, clarifying their goals and expectations as they assume greater responsibility for the  
579 impacts of the products they use.

580

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587

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