

# Confronting the Shadow Economy

Evaluating Tax Compliance and Behaviour  
Policies

---

Colin C. Williams

*Professor of Public Policy, School of Management,  
University of Sheffield, UK*

**Edward Elgar**

Cheltenham, UK • Northampton, MA, USA

# Contents

---

<i>Acknowledgements</i>	vi
1 Introduction	1
PART I EXTENT AND NATURE OF THE SHADOW ECONOMY	
2 The variable magnitude of the shadow economy	13
3 The variable character of the shadow economy	37
PART II POLICY APPROACHES	
4 Evaluating the policy options	65
5 A typology of policy measures	75
PART III DIRECT CONTROLS	
6 Deterrence measures	93
7 Supply-side incentives for businesses	121
8 Supply-side incentives for individuals	140
9 Demand-side incentives	158
PART IV INDIRECT CONTROLS	
10 Commitment measures	175
11 Broader economic and social policies	200
12 Conclusions	217
<i>References</i>	225
<i>Index</i>	273