# Construction of Mixed-Level Orthogonal Arrays for Testing in Digital Marketing 

Vladimir Brayman

Webtrends
October 19, 2012

## Advantages of Conducting Designed Experiments in Digital

 Marketing- Availability of Data
- Ease of Creating Tests
- Automation of the Analysis


## Challenges of Conducting Designed Experiments in Digital Marketing

- Wide Range of Factor-Level Combinations, Including Mixed-Level Designs
- Binary and continuous response variable
- Designs Must Be Small
- Designs Must Be Robust
- Must Isolate Effects
- Must Produce Results Fast
- Unsophisticated Users Robustness


## Outline

- Motivation
- Fractional Factorial Design
- Clear Effects
- Minimum Aberration Criterion
- Orthogonal Array Construction
- Conclusion


## Fractional Factorial Design

Motivation: for economic reasons, full factorial designs are seldom used in practice for large $k(k \geq 7)$.
Fractional Factorial Design: a subset or fraction of full factorial designs.

- "Optimal" fractions: are chosen according to the resolution or minimum aberration criteria.
- Aliasing of effects: a price one must pay for choosing a smaller design.
Design $r^{k-p}$, where
- $r$ : level of the factors.
- k : number of the factors.
- p : number of design generators.
- $n=r^{k-p}$ : run size.


## An Example

| No. | A | B | C | D | E |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | - | + | + | - | - |
| 2 | + | + | + | + | - |
| 3 | - | - | + | + | - |
| 4 | + | - | + | - | - |
| 5 | - | + | - | + | - |
| 6 | + | + | - | - | - |
| 7 | - | - | - | - | - |
| 8 | + | - | - | + | - |
| 9 | - | + | + | - | + |
| 10 | + | + | + | + | + |
| 11 | - | - | + | + | + |
| 12 | + | - | + | - | + |
| 13 | - | + | - | + | + |
| 14 | + | + | - | - | + |
| 15 | - | - | - | - | + |
| 16 | + | - | - | + | + |

## Balance and Orthogonality

Two key properties of the designs: balance and orthogonality.

- Balance: Each factor level appears in the same number of runs.
- Orthogonality: Two factors are called orthogonal if all their level combinations appear in the same number of runs. A design is called orthogonal if all pairs of its factors are orthogonal.


## Design Generators

- $2^{5-1}$ design: 16 runs, which is a $\frac{1}{2}$ fraction of a $2^{5}$ full factorial design.
- Aliasing: $D$ and $A B C$, i.e., main effect of $D$ is aliased with the $A \times B \times C$ interaction.
- The aliasing is denoted by the design generator $D=A B C$, $x_{4}=x_{1}+x_{2}+x_{3}(\bmod 2)$.
- Since $2 x_{4}=x_{1}+x_{2}+x_{3}+x_{4}=0(\bmod 2)$, we can get the defining relation $I=A B C D(I=1234)$.

|  | Number | Factors |
| :--- | :---: | :--- |
| Main effects | 5 | A,B,C,D,E |
| Two-factor | 10 | AB,AC,AD,AE,BC,...,DE |
| Three-factor | 10 | ABC,ABD,ABE,BCD,...,CDE |
| Four-factor | 5 | ABCD,ABCE,ABDE,ACDE,BCDE |
| Five-factor | 1 | ABCDE |

## Outline

- Motivation
- Fractional Factorial Design
- Clear Effects
- Minimum Aberration Criterion
- Orthogonal Array Construction
- Conclusion


## Clear Main Effects and Two-factor Interaction Effects

Clear effect: a main effect or two-factor interaction is clear if none of its aliases are main effects or two-factor interactions.

|  | Number | Factors |
| :--- | :--- | :--- |
| Main effects | 5 | A,B,C,D,E |
| Two-factor | 4 | AE,BE,CE,DE |

From $x_{1}+x_{2}+x_{3}+x_{4}=0(\bmod 2)$, we can get:

- $A=B C D, B=A C D, C=A B D$, so all the main effects are clear.
- $A B=C D, A C=B D, A D=B C, \ldots, A E=B C D E, B E=$ $A C D E, C E=A B D E, D E=A B C E$, so only the two-factor interactions including $E$ are clear, all the others aliased with other two-factor interactions.


## More Than One Design Generators

Consider the $2^{6-2}$ design with design generators:
$E=A B, F=A C D$.

- We get the defining contrast subgroups: $I=A B E=A C D F=B C D E F$.
- $A_{i}$ : the number of words of length $i$ in its defining contrast subgroup, wordlength pattern $W=\left(A_{3}, A_{4}, \ldots, A_{k}\right)$.
- Resolution: the smallest $r$ such that $A_{r} \geq 1$, i.e., the length of the shortest word in the defining contrast subgroup.
- The above design, resolution $R=3$ and $W=(1,1,1,0,0, \ldots)$.
- Maximum Resolution Criterion: Box and Hunter (1961).
- Resolution III design, some main effects are not clear.
- Resolution IV design, main effects are clear, those with the largest number of clear two-factor interactions are the best.
- Resolution V design, two-factor interactions are clear.


## Outline

- Motivation
- Fractional Factorial Design
- Clear Effects
- Minimum Aberration Criterion
- Orthogonal Array
- Conclusion


## Minimum Aberration Criterion

- Question: for the same $r^{k-p}$ designs $d_{1}$ and $d_{2}$ with different design generators, which one is better?
- Consider the following two $2^{7-2}$ designs:

$$
\begin{aligned}
& d_{1}: I=4567=12346=12357 \\
& d_{2}: I=1236=1457=234567
\end{aligned}
$$

- Fries and Hunter (1980): For any two $2^{k-p}$ designs $d_{1}$ and $d_{2}$, let $r$ be the smallest integer such that $A_{r}\left(d_{1}\right) \neq A_{r}\left(d_{2}\right)$. Then $d_{1}$ is said to have less aberration than $d_{2}$ if $A_{r}\left(d_{1}\right)<A_{r}\left(d_{2}\right)$. If there is no design with less aberration than $d_{1}$, then $d_{1}$ has minimum aberration.
- For the above $d_{1}$ and $d_{2}$, we have wordlength patterns:
$W\left(d_{1}\right)=(0,1,2,0,0)$,
$W\left(d_{2}\right)=(0,2,0,1,0)$,
so $d_{1}$ is better than $d_{2}$.


## Maximum Number of Clear Effects Criterion

- Consider the following two $2^{9-4}$ designs:
$d_{1}: 6=123,7=124,8=125,9=1345$,
$d_{2}: 6=123,7=124,8=134,9=2345$.
$d_{1}: I=1236=1247=1258=3467=3568=4578$,
$d_{2}: I=1236=1247=1348=3467=2468=2378=1678$.
- For the above $d_{1}$ and $d_{2}$, we have:
$A_{3}\left(d_{1}\right)=A_{3}\left(d_{2}\right)=0$, $A_{4}\left(d_{1}\right)=6<A_{4}\left(d_{2}\right)=7$,
so $d_{1}$ is better than $d_{2}$ from minimum aberration criterion.
- While all the 9 main effects in $d_{1}$ and $d_{2}$ are clear, $d_{2}$ has 15 clear two-factor interactions but $d_{1}$ has only 8 , so one would judge that $d_{2}$ is better than $d_{1}$.


## Experiments at Mixed Levels

- When $r=3, A \times B: A B, A B^{2}, A \times B \times C$ : $A B C, A B C^{2}, A B^{2} C, A B^{2} C^{2}$.
- Consider a $2^{3-1} \times 3^{3-1}$ (asymmetric) product design: $d_{1}: C=A B$ for the two-level factors $\mathrm{A}, \mathrm{B}, \mathrm{C} ; I=A B C$.
$d_{2}: D=E F$ for the three-level factors $\mathrm{D}, \mathrm{E}, \mathrm{F} ; I=D E F^{2}$.
- Type 1: find 3 aliasing relations $A_{1}, A_{2}, A_{3}$ of the two-level factors $\mathrm{A}, \mathrm{B}, \mathrm{C}$, from $\mathrm{C}=A B$ :
$A_{1}: A=B C$
$A_{2}: B=A C$
$A_{3}: C=A B$
- Type 2: find 4 aliasing relations $B_{1}, B_{2}, B_{3}, B_{4}$ of the three-level factors $D, E, F$, from $D=E F$ :
$B_{1}: D=D E^{2} F=E F^{2}$
$B_{2}: E=D F^{2}=D E^{2} F^{2}$
$B_{3}: F=D E=D E F$
$B_{4}: D E^{2}=D F=E F$.


## Experiments at Mixed Levels (Continued)

- Type 3: find 12 aliasing relations $C_{1}$ to $C_{12}$ from Type 1 and Type 2 aliasing relations:
$C_{1}$ (from $A_{1}$ and $B_{1}$ ):
$A D=A D E^{2} F=A E F^{2}=B C D=B C D E^{2}=B C D E F^{2}$.
$C_{2}$ (from $A_{1}$ and $B_{2}$ ):
$A E=A D F^{2}=A D E^{2} F^{2}=B C E=B C D F^{2}=B C D E^{2} F^{2}$.
$C_{3}: A F=A D E=A D E F=B C F=B C D E=B C D E F$.
$C_{4}: A D E^{2}=A D F=A E F=B C D E^{2}=B C D F=B C E F$.
$C_{5}: B D=B D E^{2} F=B E F^{2}=A C D=A C D E^{2} F=A C E F^{2}$.
$C_{6}: B E=B D F^{2}=B D E^{2} F^{2}=A C E=A C D F^{2}=A C D E^{2} F^{2}$.
$C_{7}: B F=B D E=B D E F=A C F=A C D E=A C D E F$.
$C_{8}: B D E^{2}=B D F=B E F=A C D E^{2}=A C D F=A C E F$.
$C_{9}: C D=C D E^{2} F=C E F^{2}=A B D=A B D E^{2} F=A B E F^{2}$.
$C_{10}$ :
$C E=C D F^{2}=C D E^{2} F^{2}=A B E=A B D F^{2} F=A B D E^{2} F^{2}$.
$C_{11}: C F=C D E=C D E F=A B F=A B D E=A B D E F$.
$C_{12}: C D E^{2}=C D F=C E F=A B D E^{2}=A B D F=A B E F$.


## Outline

- Motivation
- Fractional Factorial Design
- Clear Effects
- Minimum Aberration Criterion
- Orthogonal Array Construction
- Conclusion


## Orthogonal Array Construction Problem

Problem: given factors vector, $R$, how to construct the orthogonal array $(O A)$ (design matrix) that has the minimum possible run size $n$ ?

- $R=3$ or $R=4$ for symmetric design.
- For asymmetric design, we define $R=\min \left(R_{1}, R_{2}, \ldots, R_{m}\right)$. Sometimes have to be $R=1$.
- level $=\left(r_{1}, . ., r_{1}, r_{2}, \ldots, r_{2}, \ldots, r_{k}, \ldots, r_{m}\right)$. For example, level $=(2,2,2,3,3,3,3)$ or level $=(2,2,2,2,3,3,3)$.
- minimum possible run size $n \Longrightarrow$ minimum possible run size vector $n=\left(n_{1}, n_{2}, \ldots, n_{m}\right) \Longleftrightarrow$ maximum possible $p=\left(p_{1}, p_{2}, \ldots, p_{m}\right)$.
- Get $\left(O A_{1}, O A_{2}, \ldots, O A_{m}\right)$, then cross them together to get the (asymmetric) product design $O A$.


## Maximum Possible $p$ Table

Problem: in each symmetric group, given $r, k, R$, how to get the maximum possible $p$ ?
For $r=2$ :

| $k$ | 3 | 4 | 4 | 5 | 5 | 5 | 6 | 6 | 6 | 6 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $R$ | 3 | $3(1)$ | 4 | 3 | $4(1)$ | 5 | 3 | 4 | 5 | 6 |
| $\max p$ | 1 | $1^{*}$ | 1 | 2 | $1^{*}$ | 1 | 3 | 2 | 2 | 1 |

For $r=3$ :

| $k$ | 3 | 4 | 4 | 5 | 5 | 5 | 6 | 6 | 6 | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $R$ | 3 | 3 | 4 | 3 | 4 | 5 | 3 | 4 | 5 | 6 |
| $\max p$ | 1 | 2 | 1 | 2 | 2 | 1 | 3 | 3 | 2 | 1 |

Notice: For $r=2$, it might be not compatible for some given $R$. FYI, for $(2,2,2,2)$ and $R=3$, we can only assign 1 design generator $3=12$, then factor 4 will be the extra factor.

## An Example

| No. | A | B | C | D |
| :--- | :---: | :---: | :---: | :---: |
| 1 | - | + | - | + |
| 2 | + | + | + | + |
| 3 | - | - | + | + |
| 4 | + | - | - | + |
| 5 | - | + | - | - |
| 6 | + | + | - | - |
| 7 | - | - | - | - |
| 8 | + | - | - | - |

- For factors $A, B, C$, it is a $2^{3-1}$ design with design generator $C=A B$, and $D$ is the extra factor. $A, B, C, D$ makes a
- $2^{3-1} \times 2$ product design.
- It is a design with $R=\min \left(R_{1}, R_{2}\right)=\min (3,1)=1$.


## Orthogonal Array Construction Algorithm

Inputs and outputs of the function codes:

- Input: level vector, $R$.
- Output: OA ( $O A_{1}, O A_{2}, \ldots, O A_{m}$ are intermediate outputs). Algorithm:
(1) From $R$, generator all the possible resolution combination vector $\left(R_{1}, R_{2}, \ldots, R_{m}\right)$.
(2) In each symmetric group (given $r, k, R_{i}$ ), check the compatibility of the given level and resolution $R_{i}$.
- If not, stop.
- If yes, continue to step (2).
(3) In each symmetric group (given $r, k, R_{i}$ ), find the maximum possible $p$.
(4) In each symmetric design (given $r, k, p_{i}$ ), get all the possible design generators (d.g).


## Orthogonal Array Construction Algorithm (Continued)

(5) In each symmetric design (given $r, k, d . g$ ), from all the possible design generators, get the one which can achieves the minimum aberration.

- For each possible design generators, get the wordlength.
- Rank all the wordlengths through minimum aberration criterion.
- Pick up the best wordlength, find its corresponding design generators (d.go).
(6) In each symmetric design (given $r, k, d . g_{o}$ ), generate the $O A_{i}$.
(7) Cross all the $O A_{i}$ s to get the product design $O A$.


## Outline

- Motivation
- Fractional Factorial Design
- Clear Effects
- Minimum Aberration Criterion
- Orthogonal Array Construction
- Conclusion


## Conclusions

- We introduce the basic ideas of fractional factorial design, design generators and minimum aberration criterion.
- We generalize all the ideas from symmetric design to asymmetric (mixed-level) design.
- We provide an algorithm to generate the orthogonal array based on the minimum aberration criterion.


## References

- Box, G. E. P., Hunter, W.G, and Hunter,J.S. (1978), "Statistics for experimenters," New York: John Wiley \& Sons.
- Fries, A., and Hunter, W. G. (1980), "Minimum aberration $2^{k-p}$ designs," Technometrics, 22, 601-608.
- Wu, C. F. Jeff. and Hamada, Micheal. S. (2009), "Experiments: planning,analysis, and optimization", (2nd edition), Wiley.

