# Corruption, Income Distribution, and Growth

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Abstract. This paper uses an encompassing framework developed by Murphy et al. (1991, 1993) to study corruption and how it affects income distribution and growth. We find that (1) corruption affects income distribution in an inverted U-shaped way, (2) corruption alone also explains a large proportion of the Gini differential across developing and industrial countries, and (3) that even after correcting for measurement errors, corruption still retards economic growth. But the effect is far less pronounced than the one found in Mauro (1995). Moreover, corruption alone explains little of the continental growth differentials. In countries where the asset distribution is less equal, corruption is associated with a smaller increase in income inequality and a larger drop in growth rates.

**Key Words**: Corruption; income inequality; economic growth.

**JEL**: D3, K4, and O4.

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## I. INTRODUCTION

The literature defines corruption as an illegal payment to a public agent to obtain a benefit that may or may not be deserved, or, the abuse of public offices for private gains [Rose-Ackerman (1978, 1996), Klitgaard (1988), Shleifer and Vishny (1993)]. In the real world, corruption probably amounts to a large share of the gross national product in countries like Zaire and Kenya [Shleifer and Vishny (1993)]. Corruption worries policy makers and international organizations, who remain adamant about the adverse effects of corruption; the academic literature is less definite about how corruption influences growth and inequality.<sup>1</sup>

Many scholars are not overly concerned about corruption. Leff (1964), for example, views corruption as "grease money" to lubricate the squeaky wheels of a rigid administration. Francis T. Lui (1985) shows how bribes minimize the waiting costs associated with queuing therefore reducing the inefficiency in public administration in a Nash equilibrium. Both of these models equate bribes as allocating the true worth of the underlying favor, licenses, or permit to the most worthy bidder. Forbidding bribes then amounts to prohibiting the use of price mechanism in the public sector. It is perhaps this view that prompted the famous political scientist, Huntington (1968, p. 386), to write: "In terms of economic growth, the only thing worse than a society with a rigid, overcentralized, dishonest bureaucracy is one with a rigid, over-centralized, honest bureaucracy."

Much of the recent literature, however, views corruption as much more than a price mechanism. Corruption, after all, imposes an extortionary tax [Murphy, Shleifer, and

<sup>1</sup> For a comprehensive review of issues related to corruption, see Bardhan (1995).

Vishny (1991); Mauro (1995)]. Furthermore, the need for secrecy may distort investment projects toward those offering better opportunities for corruption, such as defense and infrastructure, for which it is harder to measure performance and quality [Shleifer and Vishny (1993)]. In addition, once corruption becomes endogenized in the general equilibrium setup, bribing may no longer be akin to bidding for scarce resources. Corrupt officials may intentionally delay the queuing process to extract more bribes [Myrdal, (1968)], perhaps partly because corruption contracts are not enforceable in courts [Shleifer and Vishny (1993)]. Corruption may also cause misallocation of talents. Because corruption represents a higher return to rent-seekers, talent flows out of the innovation sector to the rent-seeking sector. In so far as the pace of technological progress is determined by the talent pool of the innovation sector, growth rates drop in societies in which corruption is widespread [Murphy, Shleifer, and Vishny (1991)]. Finally, innovators or entrepreneurs are hit hardest by corruption as they must obtain governmentsupplied goods such as licenses and permits to start, whereas established producers do not [Murphy, Shleifer, and Vishny (1993)].

The empirical literature on corruption gradually emerging in this decade suggests a negative relationship between corruption and growth. Mauro (1995), the first to look at how corruption affects growth in a cross-country sample, concludes that corruption *causes* slower growth. The main instrument for corruption in the growth equation, the ethnolinguistic fracturization, however, has been shown to be a significant determinant of growth, both directly and indirectly (through other policy variables) [Easterly and Levine (1997)]. Thus it no longer serves as a valid instrument for corruption in the growth regression. Using a cross-country sample, Murphy, Shleifer, and Vishny (1991) find that a

larger rent-seeking sector, as proxied by the ratio of college enrollments in law to total college enrollments, is associated with a lower growth rate. Knack and Keefer (1995) find that the quality of government institutions, including the degree of corruption, affects investment and growth as much as other political economy variables (e.g., political freedom, civil liberties, and political violence). Kaufman and Wei (1998) find that firms that pay more bribes also spend more time with bureaucrats in more corrupt countries and have a higher cost of capital, thus countering the view of corruption as "grease money." Finally, transitional countries are likely to have a smaller unofficial economy where taxes are fairer and regulation is less [Johnson, Kaufman, and Shleifer (1997)].

Even so, many questions about the impact of corruption remain unanswered. For example, how does corruption affect income inequality? Since Mauro (1995) does not correct for measurement error, one wonders whether corruption will still affect growth adversely if more policy controls are added. In addition, capital market imperfection and government spending have been suggested as two channels for corruption to affect inequality and growth. Is this assertion empirically valid? Finally, to what extent can corruption explain the differences in inequality and growth, say, between continents?

We examine these issues by looking at how corruption affects the Gini coefficient and growth rates in a sample of countries, using the recently-compiled income distribution data by Deninger and Squire (1996) and a corruption index published by Political Risk Services. Using the theoretical framework developed by Murphy, Shleifer, and Vishny (1991, 1993), we derive testable implications about how corruption affects inequality and growth. Most of these implications are found to be empirically valid. In particular, we find that corruption affects the Gini coefficient in an inverted U-shaped way; that is, inequality

is low when levels of corruption are high or low, but inequality is high when corruption is intermediate. Corruption alone also explains a large proportion of the Gini differential across continents.<sup>2</sup> Even after correcting for measurement errors and imposing a rich conditional information set, corruption still retards economic growth. Corruption, however, does not explain much of the growth differentials across continents. In countries where asset distribution is less equal, corruption is associated with a smaller increase in income inequality and a larger drop in growth rates. Finally, corruption raises income inequality to a lesser extent in countries with higher government spending.

The paper contributes to the empirical literature of corruption in five ways. First, we modify the framework of Murphy, Shleifer, and Vishny (1991, 1993) to derive a rich set of empirical implications about the effects of corruption on growth and income distribution. Second, we examine, for the first time, the relationship between corruption and income inequality. Third, we check the robustness of the relationship between growth and corruption while dealing with measurement errors. Fourth, we allow the effects of corruption to depend on government spending and measures of capital market imperfection. And finally, we investigate the potential role of corruption in explaining the differences in income inequality and growth rates across continents.

Section II presents a theoretical framework for examining how corruption affects growth and inequality. Section III discusses our data and then presents evidence on the effects of corruption. Section IV concludes.

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<sup>&</sup>lt;sup>2</sup> Here we use "continent" in a loose way. We mean the comparison of Asia, Latin America, and OECD countries.

# II. CORRUPTION, INCOME DISTRIBUTION AND GROWTH: AN ANALYTICAL FRAMEWORK

Murphy, Shleifer, and Vishny (1991, 1993) offer an encompassing framework to discuss how corruption affects both inequality and growth. In this section we modify their models, especially the model in the second paper, to make the effects of corruption on inequality and growth more transparent.

A resident in a country can produce in either the traditional or the modern sector. In the traditional sector she produces  $\gamma$ , and in the modern sector she produces  $\alpha$ , with  $\alpha > \gamma$ . The technological progress in the traditional sector is assumed to be slower than the modern sector. To simplify, we normalize the growth rate of the traditional sector as zero, and that of the modern sector as g, with g > 0. We assume that g decreases as the tax rate goes up in the modern sector. The advantage of the traditional sector is that it is not subject to expropriation, while the modern sector is. The reason is that entrepreneurs in the modern sector must obtain permits, licenses, and import quota from the government and are vulnerable to effects of corruption and rent-seeking behavior.

When not in productive sectors, one can also be a rent-seeker. Rent-seeking is characterized by a constant-return-to-scale technology of appropriating: the maximum amount one can appropriate is  $\beta$ . Let the ratio of people in the rent-seeking sector to the modern sector be n. Then the return to the modern sector will be  $(\alpha - n\beta)$ . Assuming that people maximize income, the allocation of labor across sectors will depend on  $\alpha$ ,  $\gamma$ , and  $\beta$ . The allocation in turn affects the average income level, income distribution, and growth rates. We analyze three cases.

1.  $\beta < \gamma$ . This corresponds to a non-corrupt society that protects property rights.

With a low return on rent-seeking, everybody specializes in the modern sector. As a consequence, the average income at time t is  $\alpha e^{gt}$ , the highest amount possible, and the growth rate is g. The Gini coefficient is zero.

2.  $\beta > \alpha$ . This is an extremely corrupt society that does not protect property rights. Since the return to rent-seeking is higher than any alternative activity, many people choose to be rent-seekers. Eventually, as the number of rent-seekers rises, the productivity of the modern sector falls to that of the traditional sector, i.e.,  $\alpha - n\beta = \gamma$ . Call this threshold n', then  $n' = (\alpha - \gamma) / \beta$ . Since  $\beta = \gamma$  at n', which is the interception for the return curves of the modern sector, the traditional sector, and the rent-seeking activity,  $n' = \alpha/\gamma - 1$ . In this economy, then, the average income level is  $\gamma$ , the lower bound of individual earning in the population. The Gini coefficient is zero. The growth rate is between 0 and g because some people are in the modern sector.<sup>3</sup>

 $3. \gamma < \beta < \alpha$ . This corresponds to an intermediate level of corruption. There are three equilibria: (i) the good equilibrium as in case 1 where everybody is in the modern sector; (ii) the bad equilibrium as in case 2, where people work in the modern, traditional, and rent-seeking sector, with equilibrium  $n = \alpha/\gamma - 1$ ; and (iii) people work only in the modern and the rent-seeking sectors, and the return to the modern sector is equated to that of rent-seeking, i.e.,  $\alpha - \beta n'' = \beta$ , where n'' is the equilibrium ratio of rent-seekers to workers in the modern sector. Then  $n'' = \alpha/\beta - 1 < n'$ . Therefore, fewer people specialize

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<sup>&</sup>lt;sup>3</sup> The exact *number* of people in the traditional and the modern sector is indeterminate here, only the ratio n is determinate. The indeterminacy could be eliminated if there is decreasing returns to scale to production, which is an unnecessary complication here.

in rent-seeking than in the equilibrium in case 2.4 The income level is  $\beta$ , higher than that in case 2 but lower than that in case 1. Since fewer people choose to be rent-seekers and more people opt to work in the modern sector than in case 2, the growth rate g is larger. Similarly, the growth rate is lower than that in case 1, the good equilibrium.

It is conceivable that all three types of equilibria coexist in countries with an intermediate level of corruption. The variation in incomes (as measured by the coefficient of variation of incomes) in these countries, then, is higher than in countries with either high or low corruption (cases 1 and 2)—in cases 1 and 2, the equilibrium incomes are more likely to be similar. Moreover, the average income level and grow rate should be bounded by those of cases 1 and 2.

Now we summarize the main empirical implications from the model, and when appropriate, discuss further implications from the literature about how corruption affects inequality and growth:

- Corruption affects inequality in an inverted U-shaped way: Inequality in countries with an intermediate level of corruption is higher than that in countries with little or rampant corruption.
- Corruption should be negatively correlated with the income level.
- Corruption should also be negatively correlated with growth. This conclusion is reinforced by elements not considered in the model. In Murphy, Shleifer, and Vishny (1991), for instance, corruption is viewed as a tax on the profits from the productive

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<sup>&</sup>lt;sup>4</sup> Implicitly we assume that the higher the ratio of rent-seekers to modern-sector workers, the higher the *number* of rent-seekers. This may not be true because, as pointed out in footnote 3, only the *ratio* is determined in the equilibrium, not the numbers. However, once we introduce decreasing returns to scale to production, the allocation of labor between the modern and the traditional sector will become determinant, and our implicit assumption holds.

sector. According to this logic, an increase in corruption amounts to a tax hike, which pulls talented entrepreneurs toward the rent-seeking sector; growth rates, in turn, drop. In addition, bureaucrats may distort investment toward projects offering better opportunities for secret corruption, such as defense and infrastructure [Shleifer and Vishny, (1993)]. The distortion in the composition of the modern sector raises the relative return to rent-seeking activity and, as a result, growth rates and income levels drop.

- There are further implications based on the above framework that are not modeled explicitly.
- (i) Since corruption pulls labor to the traditional sector--which needs low-skilled workers--the demand for unskilled relative to skilled workers increases. As a result, population growth in more corrupt countries will be higher.
- (ii) In so far as the modern sector is likely to be concentrated in cities, and corruption discourages the modern sector, countries with more corruption are likely to be less urbanized.
- (iii) Corruption affects reliance on banks or other financial intermediaries for business transaction. Johnson, Kaufman, and Shleifer (1997), for instance, note that fairer taxation and fewer regulations are associated with smaller unofficial economies in transitional economies of Eastern Europe and the Former Soviet Union. We thus expect a more corrupt country to experience a lower level of financial deepening.
- An important variable related to corruption is the share of government spending. A
  larger share of government spending, financed by higher taxes on the modern sector,
  reduces investment rates, discourages talented people from becoming entrepreneurs,

thus reduces growth rates (Murphy, Shleifer, and Vishny, 1991). We therefore expect corruption in countries with higher government spending to have slower growth. Furthermore, a heavier tax for the modern/entrepreneur sector reduces the income differential between the modern and the traditional sector. We thus expect the effects of corruption in raising income inequality to be smaller in countries with more government spending.

Assume that a high land Gini coefficient implies credit constraints for entry into the modern sector or becoming an entrepreneur (Li, Squire, and Zou, 1998)—without assets as collateral, one has difficulties obtaining startup capital. A high land Gini coefficient then should be associated with a larger traditional sector. Since corruption mainly taxes the modern sector, corruption affects a smaller segment of the population in a country with a larger traditional sector, and thus has a smaller impact on inequality. We thus expect corruption to raise inequality to a lesser extent in countries with a higher initial land Gini coefficient. Meanwhile, since a high land Gini coefficient implies a large traditional sector and less talent pouring into the modern sector, this results in a lower growth rate.

# III. CORRUPTION, INCOME DISTRIBUTION, AND GROWTH: EVIDENCE

# A. DATA

The corruption index and other institutional variables--available for 1982-1994--are based on the data published by Political Risk Services/IRIS [see Knack and Keefer (1995)].

<sup>&</sup>lt;sup>5</sup> This claim is demonstrated heuristically in Appendix A.

The data set contains five related variables: corruption (CR), government repudiation of contract (GRC), risk of expropriation (RSKE), rule of law (ROLAW), and bureaucratic quality (BQ). For the summary statistics of the corruption index, see Table 1. Since the five indices are highly correlated to each other (see Table 2), our regression analysis focuses on the corruption index, which ranks between 0 (most corrupted) and 6 (least corrupted). To make interpretation easier, the corruption index is transformed to (6 - the index); still ranking between 0 and 6, now a larger index means a higher degree of corruption.<sup>6</sup>

# [ Tables 1 and 2 about here ]

The income inequality data are based on a new data set on the Gini coefficient developed by Deininger and Squire (1996), which is widely regarded as having the best inequality measure. Three criteria are used to compile the data. First, all observations are based on national household surveys for expenditure or income. Second, coverage represents the national population. Third, all sources of income and uses of expenditure are accounted for, including own-consumption. Since the definition of the Gini coefficient varies across countries in our sample--inequality can be measured by gross income, net income, or expenditure, and it can be based on per capita or per household figures--proper adjustment is necessary. We have adjusted the data following the procedure recommended by Deininger and Squire (1996).

<sup>&</sup>lt;sup>6</sup> Our measure of corruption is more updated and extensive than Mauro (1995). We cover the period 1982-1994; Mauro covers only 1980-83. After deleting observations without good Gini data, we cover 48 countries, and Mauro (1995) covers 37.

<sup>&</sup>lt;sup>7</sup> Specifically, we adjust for differences between income-based and expenditure-based coefficients by increasing the latter by 6.6 points (based on a 100 point scale), the average difference observed by Deininger and Squire (1996).

The growth rate is calculated using the real per capital GDP (PPP adjusted) as in Summers and Heston (1994). The countries included in the analysis are Australia, Belgium, Bangladesh, Bulgaria, Brazil, Canada, Chile, Colombia, Costa Rica, the Czech Republic, Germany, Denmark, Dominican Republic, Spain, Finland, France, United Kingdom, Hong Kong, Honduras, Hungary, Indonesia, India, Iran, Italy, Jamaica, Japan, South Korea, Sri Lanka, Mexico, Malaysia, Netherlands, Norway, New Zealand, Pakistan, Panama, the Philippines, Poland, Portugal, Singapore, Sweden, Thailand, Trinidad/Tobago, Tunisia, United States, Venezuela, and Yugoslavia. The time period covered is 1980 to 1992.8

Figure 1 plots the average Gini against the average corruption index for the 47 countries. The Gini coefficient is positively correlated with corruption: the correlation coefficient is 0.462 and statistically significant (p value of 0.000). Note the inverted U-shaped line representing the simple regression of the Gini coefficient onto corruption and its square. Figure 2 plots the average growth rate against the average corruption index. The correlation coefficient is –0.048 (p value of 0.574). Although insignificant, this correlation is in line with the empirical finding of Mauro (1995) that corruption is negatively associated with growth rates.

# [Figures 1 and 2 about here.]

In our empirical analysis the variables are, as in many other empirical studies, averaged over five-year periods [see, for instance, Deininger and Squire (1997), Li, Squire, and Zou (1998)]. The use of five-year averages reduces short-run fluctuations and allows us to focus on the structural relationships of interest. Most variables are complete, but the Gini coefficient is often missing in more than one year of each of the five-year periods; the

<sup>8</sup> Although the corruption data are available up to 1995, the rest of variables are available only up to 1992.

five-year average then is computed based on non-missing observations. This should not represent a problem because the Gini coefficient is found to be relatively stable over time [Li, Squire, and Zou (1998)].

Following recent empirics on economic growth [Barro (1991), Levine and Renelt (1992), King and Levine (1993), Alesina and Rodrick (1994)], we also consider a list of other control variables in our regression analysis: (i) the initial GDP level (INIGDP), (ii) primary years of schooling (SCHOOL), (iii) financial development (FINANCE), defined as the money supply M2 over GDP, (iv) openness (*OPEN*), defined as imports over GDP, (v) terms-of-trade shocks (TOTSHOCK), defined as the difference of the change in export price and the change in import price, (vi) black market premium (BMP), (vii) government spending (GOVSPEND), defined as government spending over GDP, (viii) average arable land (AREA), (ix) the urbanization ratio (URB), (x) the population growth rate (POPGROWTH), and (xi) following Atkinson (1997), initial distribution of asset as measured by the initial land Gini coefficient (INILANDGINI). Most of these variables are obtained through the World Bank national accounts and Summers and Heston (1994). The black market premium data are from the Barro and Lee (1994) data set. The primary years of schooling data are from Nehru et al. (1995). Table 3 provides the correlation coefficients of the institutional variables and other regression variables based on the fiveyear average data for the whole sample.

# [Table 3 about here]

Next we investigate the relationship between income inequality and corruption as well as the relationship between growth and corruption, while controlling for the effects of initial GDP (for convergence effects), education (human capital investment), financial

development, and initial wealth distribution. Following Mauro (1995), Edwards (1997), and Li, Squire, and Zou (1998), we estimate the following equations:

$$GINI_{it} = \alpha_0 + \alpha_1 CR_{it} + \alpha_2 INIGDP + \alpha_3 SCHOOL_{i,t-1}$$

$$+ \alpha_4 FINANCE_{i,t-1} + \alpha_5 INILANDGINI_i + u_{it}$$

$$GROWTH_{it} = \beta_0 + \beta_1 CR_{it} + \beta_2 INIGDP + \beta_3 SCHOOL_{i,t-1}$$

$$+ \beta_4 FINANCE_{i,t-1} + \beta_5 INILANDGINI_i + v_{it}$$

$$(1)$$

Here GINI is the Gini coefficient, GROWTH is the real per capita GDP growth. CR is the corruption index. The country index is i, and the time index is t (t being 1, 2, and 3, the time interval for 1980-84, 1985-89, and 1990-92). The lagged value of years of primary schooling and the financial development index are used to account for possible endogeneity. The initial GDP and the initial land Gini are of course time-invariant.

Since corruption is a subjective measure, it is likely to be badly measured. So for each specification we correct for measurement errors. In particular, we use the average of the corruption measure for each country in Mauro (1995)—which is time-invariant—and its polynomials as instruments for our corruption measure. Since the Mauro measure comes from different sources and covers an earlier period (1980-83), we do not expect the measurement errors of the two proxies to be correlated. Since they are closely correlated, the Mauro measure serves as a good instrument for our corruption measure [Greene (1997), p.443].

#### B. CORRUPTION AND INCOME DISTRIBUTION

In the baseline regressions for the Gini coefficient (columns 1 and 2, Table 4), corruption raises the Gini in an inverted U-shaped way. This is consistent with the

predictions of the model. The OLS results suggest that corruption begins to reduce the Gini when the index exceeds 2.91. Although the 2SLS results do not preserve the quadratic pattern of the OLS, as we shall see later, this pattern is robust to most other specifications. Thus, consistent with our model, high or low levels of corruption are associated with low inequality, while an intermediate level of corruption is associated with high income inequality.

## [ Table 4 about here ]

To examine the effects of corruption on income inequality across continents, we experimented with alternative coefficients for each continent (columns 3 and 4, Table 4). It turned out that only Latin American countries differ. Corruption affects the Gini coefficient, again, in a quadratic way, both in the OLS and the 2SLS specification. Relative to elsewhere, corruption in Latin American countries increases inequality to a larger extent at low levels of corruption, and the implied marginal effects of corruption on inequality drop faster as corruption increases.

What happens when the square of the corruption index is dropped? Corruption in the OLS specification is no longer significant (columns 5 and 6 in Table 4). Taking measurement errors into account, the 2SLS results—using an alternative measure of corruption (the Mauro measure) and its polynomials as instruments—indicate that corruption increases income inequality significantly. A one-standard-deviation increase in corruption raises the Gini by roughly five points, a quite large effect.

Some may argue that the initial land Gini may account for too much of the variation of the Gini, thus leaving too little room for other explanatory variables. It should

<sup>&</sup>lt;sup>9</sup> Similar results are obtained when lag one or two more time periods, or when the instrumental variable

be noted that the initial land Gini captures the distribution of assets instead of income, thus controlling for the initial land Gini does not imply controlling for the initial Gini.

Moreover, Atkinson (1997) and Alesina and Rodrick (1994) also argue for the inclusion of this variable. Nonetheless, we still experiment with dropping it (columns 7 to 10, Table 4); doing so may highlight the link between corruption and the Gini coefficient as long as the initial land Gini partly reflects an initial cumulative effect of corruption, and corruption tends to persist over time. It turns out that the results do not change much—corruption still affects inequality in an inverted U-shaped way. Moreover, as expected, the effects of corruption on the Gini become even more pronounced, and the quadratic pattern is still preserved (columns 7 and 8). The threshold for corruption to reduce inequality becomes 2.7 for the OLS specification, and 4.7 for the 2SLS specification.

Adding more control variables does not change the quadratic pattern of corruption effects on the Gini coefficient (Table 5). Columns 1 to 4 include more variables that are conventionally thought to be important indicators of policies in cross-country studies [Barro (1991), Levine and Renelt (1992)]—black market premium, the share of government spending, openness, and the terms-of-trade shock. The quadratic effects of corruption on the Gini coefficient remain intact in three out of the four specifications. The effect of corruption in Latin America is higher than the rest of the world—later we will show that it may be because government spending in Latin America has an especially harmful effect on inequality. Columns 5 to 8 further control for urbanization, arable land, and population growth rate. The quadratic pattern of corruption remains intact. Of the new

method is applied. We thus do not report these results.

variables, population growth significantly raises the Gini. Corruption continues to affect Latin America in a more adverse way.

## [Table 5 about here]

Since corruption affects income distribution via government spending, as discussed earlier, we link corruption to government spending (columns 1 and 2, Table 6). The interaction term of corruption and government spending share is negative and significant in our preferred 2SLS specification; this is consistent with our hypothesis that corruption raises inequality less where government spending is higher. Government spending by itself does not affect the Gini in the 2SLS specification, but it raises the Gini in Latin America. <sup>10</sup>

#### [Table 6 about here]

The effect of corruption on inequality may also hinge on, as mentioned earlier, the initial land Gini coefficient--here the premise is that a more unequal distribution of assets reduces the access to credit markets for the poor and prevent them from migrating to the modern high-wage sector. Columns 3 and 4 of Table 6 indicate that the inequality-raising effects of corruption become smaller where the initial land Gini is larger, which is consistent with the theory. This change in magnitude is smaller in Latin America.

# C. CORRUPTION AND GROWTH

Corruption reduces the growth rate (Table 7). Columns 1 and 2 in Table 7 present the baseline specification [following Barro (1991), Levine and Renelt (1992), and Alesina and Dodrik (1994)] in which we control for initial GDP (for convergence effects), SCHOOL<sub>t-1</sub>, FINANCE<sub>t-1</sub>, and INILANDGINI. We do not control for the investment rate

<sup>&</sup>lt;sup>10</sup> The reason for a worse income inequality effect of government spending is beyond the scope of this paper.

because it is endogenous and is likely to reflect the outcome of our included variables. According to the OLS results, the direct effects of a one-standard-deviation increase of corruption on the growth rate is a reduction of a 0.83 percentage point; the 2SLS results suggest a smaller figure of a 0.32 percentage point. Other baseline results suggest that FINANCE is associated with higher growth, initial land Gini is associated with lower growth, and schooling is insignificantly associated with growth. 11 When interacting corruption with the Asia dummy—the Latin America interaction proved to be insignificant—corruption has a far less deleterious effect on growth in Asia than elsewhere (though on net, corruption still had a negative effect on growth in Asia). Using the smaller figures of OLS, the direct effect of a one-standard-deviation increase of corruption (1.58) is a reduction of growth rate by 1.18 percentage points elsewhere, but only 0.14 in Asia. It is interesting to note that crony capitalism has been suggested as a culprit in the recent Asia crisis. While not constituting direct evidence for the claim, our findings suggest that during 1980-94 Asia did not pay the price paid elsewhere for corruption; in other words, corruption may indeed have acted as grease money in Asia during this period. Therefore corruption eventually extracted a higher price in Asia and may have contributed to the financial crises via the cumulative effects of investing in the wrong type of capital. 12

# [Table 8 about here]

<sup>&</sup>lt;sup>11</sup> The insignificance and wrong sign of SCHOOL are probably due to the short panel of our analysis and the limited variation of the variable.

<sup>&</sup>lt;sup>12</sup> In an interesting paper, Fisman (1998) provides complementary evidence that corruption may have a lot to do with the crisis in Indonesia. Using the Jakarta Stock Exchange's reaction to news about former President Suharto's health to estimate the proportion of a firm's value derived from political connections, he finds that as much as a quarter of a firm's share price in Indonesia may be accounted for by political connections.

The addition of more control variables in the empirical growth literature reduces the statistical significance of corruption, though the sign remains negative. While this may raise doubts about whether corruption indeed reduces growth [Mauro (1995)], such doubts may not be warranted. The equation estimated is not structural; it could be that corruption affects growth increasingly through indirect channels such as black market premiums and government spending. Our robustness analysis yields several results. First, most of these new variables are not robustly correlated with growth, consistent with Levine and Renelt (1992). Second, among the new variables that robustly affect growth—robust in the sense of no sign switch—a negative correlation is found for population growth and black market premiums. Only population growth is statistically significant in all the specifications.

Since corruption may be more harmful where government plays a larger role, columns 1 and 2 of Table 8 link the corruption effects to government spending. In most countries in our sample there is little evidence that corruption has a more adverse effect on growth when government spending is higher. Government spending by itself does not appear to affect the growth rate, though government spending appears to have adversely affected growth rates in Latin America.

The effect of corruption on growth appears to depend also on the initial land Gini (columns 3 and 4 of Table 8). Consistent with the implications of our analytical framework, corruption reduces growth rates more in countries where the distribution of land is more unequal. To gauge the magnitude, evaluated at the mean corruption level of 2.08, a one-standard-deviation increase of INILANDGINI (18.4) reduces growth rate by 1.1 percentage points, a fairly large effect. From another angle, at the mean level of INILANDGINI, a one-standard-deviation increase of corruption (1.58) reduces the growth

rate by 0.6 percentage point, a large effect. (Note that we have taken into account the positive direct effect of corruption on growth, i.e.,  $1.455 \times 1.58$ .)

#### D. CAN CORRUPTION EXPLAIN INEQUALITY AND GROWTH?

Since the regressions reported so far are not structural, we cannot interpret the coefficients of corruption as total effects; corruption may be correlated with other righthand-side variables. To gauge the total effect of corruption and to put the numbers in perspective, we now analyze how corruption accounts for the differences in the Gini coefficient and in growth rates among pairs of continents: Latin America and Asia, Latin America and the OECD, and Asia and the OECD. (Africa is excluded because it has too few observations.)

The effects of corruption can be both direct and indirect. To be precise, suppose that the outcome equation is  $y = X(C)\beta + C\delta + \varepsilon$ , where y is the outcome (the Gini or per capita growth rate), X is a vector of other controls, and C is corruption. Since other explanatory variables also depend on C, X can be written as X(C). Thus let  $X(C) = X_0 + C\alpha + e$ , where e is the error term. Denote the inter-continental difference (between continents i and j) in corruption as  $\Delta C_{ij}$ , then the direct effect of corruption is  $\delta \Delta C_{ii}$ , and the indirect effect is  $\alpha \beta \Delta C_{ii}$ .

To set the stage, Table 9 shows how all the channel variables are affected by corruption. The results confirm many of the notions discussed in the theoretical framework. 13 More corrupt countries share the following characteristics:

<sup>&</sup>lt;sup>13</sup> Note that we exclude TOTSHOCK and AREA in the accounting exercise. It strains imagination to see how corruption affects these two variables.

- Schooling attainment is lower, perhaps because the traditional sector does not need a high level of schooling.
- Population growth is higher, perhaps because the demand for unskilled labor (in the form of more children) is higher when corruption discourages the development of the modern sector.
- Urbanization is lower, most likely because residents choose to live in the countryside to avoid expropriation.
- Financial depth is thinner, presumably because firms and households rely more on an unofficial economy.
- Black market premiums are higher, another indication that corruption spurs the unofficial economy.
- Land distribution is more unequal, perhaps reflecting the cumulative effects of corruption.
- Government spending is higher, perhaps because big government spawns corruption
   via bureaucrats manipulating spending in order to collect more bribes.
- The extent of foreign trade is smaller, perhaps highlighting the presence of a traditional sector in these countries and the deleterious effects of corruption in discouraging potential exports (licenses would be more costly, for instance).
- The average income (INIGDP) is lower. 14

# [Table 9 about here]

<sup>14</sup> Initial GDP may be affected by corruption because of the working assumption that corruption between periods are highly correlated over time, thus, the corruption index at time *t* is quite close in value to the initial time of our sample. Then the regression of initial GDP to corruption may reflect the influence of corruption on income level.

The relationship between corruption and income levels needs further empirical illustration. One of our hypotheses is that countries with low or high corruption levels will have lower variability in income *level* than countries with intermediate corruption levels. This is born out by our data (Figure 3). The coefficient of variations for INIGDP is much lower for the low- or high-corruption countries than that for the middle-ranged countries: the former all have values below 0.4, while the latter is between 0.55 and 0.8.

# [Figure 3 about here]

The accounting results for the Gini coefficient are reported in Table 10. We only report the results based on the specification that includes all the sensitivity variables (i.e., columns 5 and 6 in Table 5). The qualitative results from the baseline specification remain similar but less interesting because fewer channels are used. <sup>15</sup> Corruption accounts for a substantial portion of the Gini differential between industrial and developing countries. Corruption alone explains roughly half of the Latin America-OECD Gini differential, and all of the Asia-OECD Gini differential. In contrast, corruption only accounts for roughly 10 percent of the Latin America-Asia Gini differential. As Tables 6 and 7 show, corruption affects the Gini in Asia and Latin America through somewhat different routes: In Latin America the inequality-raising effects of corruption increase with government spending and initial inequality in asset distribution. The most important indirect effects include population growth, financial depth, and income level.

# [Table 10 about here]

<sup>&</sup>lt;sup>15</sup> They are available upon request.

Corruption, in contrast, cannot explain much of the continental differentials in growth (Table 11). <sup>16</sup> While the Latin America-Asia growth differential is –3.3 percentage points, the direct and total effects of corruption are -0.10 and -0.04 percentage point, respectively. Similarly, the Asia-OECD growth differential is 1.96 percentage points, and the direct and total effects of corruption are negative by most estimates—higher corruption contributed to lower growth in Asia. The only pair where corruption helps to explain the differential is the Latin America vis-à-vis OECD case: The growth rate differential is –1.3 percentage points, which can be almost entirely explained by the direct effects of corruption. The total effects explain less—largely because corruption leads to lower GDP, which contributes to a higher growth rate via convergence effects.

#### [Table 11 about here]

#### IV. CONCLUSION

Based on the theoretical framework of Murphy, Shleifer, and Vishny (1991, 1993), we find that the relationship between corruption and inequality is not a monotonic one; rather, an inverted U-shape is observed.<sup>17</sup> The theoretical framework suggests that high-corruption countries also have low inequality, and our empirical results confirm it. Our empirical findings also show that corruption tends to have a negative impact on growth, but corruption alone explains little of the continental growth differentials. In addition, we find that corruption in countries with more inequality in asset allocation raises inequality to a lesser extent and reduces growth to a larger extent. In Latin America corruption has distinct effects: it has a greater impact on inequality relative to other continents. In

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<sup>&</sup>lt;sup>16</sup> Again, we only report the results based on the specification that includes all the sensitivity variables (i.e., columns 7 and 8 in Table 7). The qualitative results from the baseline specification remain similar but less interesting because fewer channels are restricted to be used. The results are available upon request.

particular, when government spending is higher corruption is more harmful for growth. It remains to find out what factors account for the Latin-America effects.

Much work remains to be done. For instance, how does corruption affects the sectoral structure of the economy? What determines corruption? If, as Murphy, Shleifer, and Vishny (1993) assert, the equilibrium associated with a particular level of corruption is relatively stable, then what explains the evolution of corruption and rent-seeking activity over time?

 $<sup>^{17}</sup>$  The two papers by Murphy, Shleifer and Vishny are theoretical. Our paper differs from theirs in our empirical implementation.

# Appendix A.

Consider a two-sector economy with a traditional and a modern sector. Let s be the share of the traditional sector, and  $\omega$  the ratio of income between the modern and the traditional sector. It can be easily proven that

$$Gini = s - \frac{1}{1 + \omega(1/s - 1)} \approx s + (s - s^2)(\omega - 1)$$
 (2)

The approximation is based on a linear Taylor-expansion at  $\omega=1$ .

Let C represent corruption, then

$$\frac{\partial Gini}{\partial C} = \frac{\partial s}{\partial C} [1 + (\omega - 1)(1 - 2s)] + (s - s^2) \frac{\partial \omega}{\partial C}$$
(3)

$$\frac{\partial^2 Gini}{\partial \mathcal{C} \partial s} = -2(\omega - 1) \frac{\partial s}{\partial \mathcal{C}} + (1 - 2s) \frac{\partial \omega}{\partial \mathcal{C}}$$
(4)

It is useful to have some idea of how large  $\omega$  is before we judge the sign of the second derivative. A value for  $\omega$  of something like 1.5 or larger is likely to be appropriate, since the wage differential between the modern and the traditional sector should be larger than the wage differential between the urban and the rural, which is about 41 percent [Squire (1981), table 30, p. 102]. In another context, the real urban-rural wage gap for relatively homogeneous unskilled male labor in England at the end of the First Industrial Revolution was about 33 percent [Williamson (1986)].

Now we attempt to infer the sign of  $\frac{\partial^2 Gini}{\partial \mathcal{C} \partial x}$ . Since  $\frac{\partial x}{\partial \mathcal{C}} > 0$  (as the model implies),

and  $\frac{\partial \omega}{\partial c} < 0$  (because corruption reduces the income level in the modern sector, but not the traditional sector), we can infer the following:

- If s < 0.5, the second term is negative, and  $\frac{\partial^2 Gini}{\partial C \partial s}$  is then negative.
- If s > 0.5, but the marginal impact of corruption on the pay differential is smaller than on the share of employment in the traditional sector,  $\frac{\partial^2 Gini}{\partial C\partial x}$  is still negative.
- Only when *s* approaches 1, and the sectoral wage differential is relatively small, and the marginal effects of corruption on sectoral wage differential is larger than its effects on the employment share of the traditional sector, is  $\frac{\partial^2 Gini}{\partial C\partial s}$  positive.

Thus,  $\frac{\partial^2 Gini}{\partial \mathcal{C}\partial s}$  is most likely negative. Since a larger land Gini implies a larger s, as is assumed, a larger land Gini should be associated with smaller corruption effects on the Gini.

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Table 1. Summary Statistics of Corruption Index, Gini Coefficient, and Growth Rate

	MEAN	STD. DEV.	MAXIMUM	MINIMUM				
CORRUPTION INDEX								
Full sample	2.08	1.58	6.00	0.00				
OECD sample	0.593	0.762	2.83	0				
Asian sample	2.956	1.555	6.00	0.00				
Latin American sample	3.179	1.000	6.00	1.00				
GINI COEFFICIENT								
Full sample	38.115	9.302	58.015	19.965				
OECD sample	32.745	4.010	41.720	25.400				
Asian sample	39.898	5.847	50.150	28.376				
Latin American sample	50.196	5.094	58.015	41.720				
		GROWTH RATE						
Full sample	1.702	3.322	13.734	-9.149				
OECD sample	1.741	2.523	13.733	-5.448				
Asian sample	3.703	2.804	9.090	-4.342				
Latin American sample	0.454	2.828	6.272	-4.719				

**Table 2.** Correlation Matrix of Corruption Index and Other Institutional Variables

	CR	BQ	ROLAW	RSKE
BQ	0.8327			
ROLAW	0.8453	0.8266		
RSKE	0.7409	0.7890	0.8218	
GRC	0.7157	0.8298	0.8021	0.9071

Table 3. Correlation Matrix of Institutional Variables and Other Regression Variables

	CR	BQ	ROLAW	RSKE	GRC
GINI	-0.468	-0.400	-0.546	-0.547	-0.425
GROWTH	0.011	0.060	-0.013	0.165	0.187
INIGDP	0.690	0.759	0.747	0.615	0.634
$SCHOOL_{t-1}$	0.639	0.563	0.682	0.592	0.531
FINANCE <sub>t-1</sub>	0.407	0.451	0.440	0.449	0.540
INILANDGINI	-0.307	-0.310	-0.260	-0.256	-0.330
TOTSHOCK	0.201	0.180	0.244	0.215	0.169
BMP	-0.214	-0.330	-0.253	-0.438	-0.423
OPEN	0.143	0.103	0.159	0.135	0.194
AREA	0.261	0.297	0.309	0.182	0.136
POPGROWTH	-0.581	-0.585	-0.676	-0.711	-0.638
URB	0.595	0.642	0.676	0.564	0.608
GOVSPEND	-0.204	-0.247	-0.247	-0.230	-0.238

Note: For some variables the lagged values are used in the regressions, hence their correlation coefficients are also based on lagged values.

Table 4. Income Distribution and Corruption

Dependent Variable: The Gini Coefficient

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	OLS	2SLS	OLS	2SLS	OLS	2SLS	OLS	2SLS	OLS	2SLS
No. Obs.	101	90	101	90	101	90	111	98	111	90
R. Squar	0.622	0.512	0.716	0.664	0.609	0.554	0.463	0.429	0.659	0.662
CR	3.119*	1.333	1.813	7.683**	0.440	2.995**	4.986**	5.425**	0.957	8.037**
	(1.652)	( 4.957)	( 1.469)	( 3.212)	( 0.662)	( 1.380)	( 1.389)	( 2.659)	(1.238)	( 2.453)
$CR^2$	-0.525*	0.349	-0.237	-1.021*			-0.923**	-0.583	-0.158	-1.079**
	( 0.297)	( 0.996)	( 0.269)	( 0.603)			( 0.239)	( 0.547)	( 0.218)	(0.500)
$CR \times LATIN$			8.098**	4.038					9.719**	4.468
			( 2.575)	( 6.861)					( 2.388)	( 6.368)
$CR^2 \times LATIN$			-1.489**	-0.476					-1.758**	-0.598
			(0.678)	( 1.988)					( 0.645)	( 1.851)
INIGDP	0.138	-0.450	0.087	0.083	-0.137	-0.322	0.151	-0.315	-0.274	0.140
	( 0.381)	( 0.685)	( 0.342)	( 0.538)	( 0.352)	( 0.550)	( 0.368)	( 0.452)	( 0.305)	( 0.421)
$SCHOOL_{t-1}$	-1.740**	0.629	-1.325**	0.782	-1.727**	0.631	-1.896**	0.346	-1.106**	0.774
	( 0.506)	( 0.771)	(0.452)	( 0.657)	( 0.512)	( 0.732)	( 0.539)	( 0.741)	( 0.449)	( 0.654)
FINANCE <sub>t-1</sub>	-17.915**	-5.737	-9.300**	-4.972	-16.439**	-6.727	-11.436**	-3.877	-1.998	-4.968
	( 3.319)	(5.182)	( 3.426)	(5.162)	( 3.247)	( 4.129)	( 3.017)	( 3.924)	( 2.809)	(5.147)
INILANDGINI	0.095**	0.179**	0.003	0.009	0.131**	0.157**				
	( 0.040)	( 0.075)	( 0.039)	( 0.053)	( 0.035)	( 0.040)				

<sup>\*, \*\*</sup> mean statistical significance at the ten and five percent levels, respectively.

**Table 5.** Income Distribution and Corruption: Sensitivity Analysis Dependent Variable: The Gini Coefficient

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	OLS	2SLS	OLS	2SLS	OLS	2SLS	OLS	2SLS
No. Observations	84	78	84	78	80	75	80	75
R. Square	0.653	0.505	0.750	0.662	0.734	0.706	0.811	0.797
CR	3.231*	-1.671	2.082	8.870**	4.354**	2.252	2.686*	6.585**
	( 1.664)	(5.585)	(1.471)	( 3.195)	(1.544)	( 3.631)	(1.391)	(2.122)
$CR^2$	-0.577**	0.702	-0.330	-1.367**	-0.751**	-0.270	-0.414*	-1.062**
	( 0.294)	( 1.081)	(0.259)	(0.562)	(0.271)	(0.714)	(0.241)	(0.386)
$CR \times LATIN$			7.983**	5.447			10.790**	15.765**
			(2.964)	( 6.743)			(3.050)	( 6.071)
$CR^2 \times LATIN$			-1.372*	-0.838			-2.113**	-3.608**
			(0.768)	(1.893)			(0.761)	(1.642)
INIGDP	-0.773*	-1.063	-0.708*	-0.035	-0.575	-0.877	-0.056	0.449
	( 0.421)	(0.773)	(0.388)	(0.592)	( 0.451)	(0.593)	(0.424)	(0.530)
$SCHOOL_{t-1}$	-0.366	0.323	-0.224	0.531	0.304	0.652	0.572	1.201**
	( 0.629)	( 0.840)	(0.543)	( 0.690)	(0.598)	(0.656)	(0.515)	( 0.575)
FINANCE <sub>t-1</sub>	-14.931**	-6.160	-8.275**	-7.935	-7.567**	-3.841	-1.618	0.622
	( 3.676)	(5.940)	( 3.583)	(5.189)	( 3.851)	(5.050)	( 3.585)	(4.560)
INILANDGINI	0.107**	0.173**	0.032	-0.013	0.084**	0.118**	0.020	0.005
	( 0.041)	(0.076)	(0.038)	(0.050)	(0.037)	(0.052)	(0.034)	(0.038)
BMP	1.772	2.767	-4.340	-4.740	-1.874	-1.356	-5.238*	-6.706**
		(4.394)	(3.154)	(3.981)	(3.215)	(3.682)	(2.833)	(3.152)
	(3.370)							
GOVSPEND	0.050	0.040	0.057	0.098	0.027	0.066	-0.067	-0.024
	( 0.136)	(0.165)	(0.118)	(0.145)	(0.133)	(0.146)	(0.116)	(0.120)
OPEN	-0.049	-0.065	-0.066	-0.055	0.050	0.043	0.025	0.103
	( 0.046)	(0.056)	(0.043)	(0.062)	(0.051)	(0.057)	(0.049)	(0.065)
TOTSHOCK	2.829	4.014	2.195	0.317	4.759	5.763	3.270	2.202
	( 4.501)	(5.627)	(3.888)	( 4.697)	( 4.093)	( 4.411)	( 3.522)	( 3.721)
URB					0.053	0.059	-0.083*	-0.103*
					(0.047)	(0.057)	(0.049)	(0.058)
AREA					-0.049	-0.034	0.047	-0.008
					( 0.116)	( 0.131)	( 0.102)	( 0.107)
POPGROWTH					4.289**	4.505**	2.993**	3.877**
					( 1.060)	( 1.336)	( 0.942)	( 1.089)

<sup>\*, \*\*</sup> mean statistical significance at the ten and five percent levels, respectively.

**Table 6.** Income Distribution and Corruption: Further Results Dependent Variable: The Gini Coefficient

No. Obs. R. Square	(1) OLS 101 .731	(2) 2SLS 90 .69	(3) OLS 101 0.723	(4) 2SLS 90 0.663
CR	.18	4.401**	3.719**	6.827**
INIGDP	(1.32) 211 (.309)	(1.794) 627 (.459)	( 1.588) -0.184 ( 0.305)	( 2.439) -1.257 ( 3.602)
$SCHOOL_{t-1}$	-1.336**	.403	-1.712**	-0.003
FINANCE <sub>t-1</sub>	(.438) -11.019* (2.928)	(.632) -3.303 (3.629)	( 0.458) -9.080** ( 3.058)	( 0.803) -1.257 ( 3.602)
INILANDGINI	.039	.095**	0.119**	0.160**
GOVSPEND	334 * (.193)	.256 (.245)	( ,	,
$CR \times GOVSPEND$	.009 (.075)	168 * (.09)		
$GOVSPEND \times LATIN$	.55** (.091)	.512** (.106)		
$CR \times INILANDGINI$			-0.068**	-0.090*
CR × INILANDGINI × LATIN			( 0.027) 0.048** ( 0.08)	( 0.052) 0.054** ( 0.014)

<sup>\*, \*\*</sup> mean statistical significance at the ten and five percent levels, respectively.

**Table 7.** Growth Rates and Corruption Dependent Variable: The Growth Rate

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	OLS	2SLS								
No. Obs.	114	102	102	114	91	85	87	82	87	82
R. Squar	0.126	0.196	0.231	0.189	0.241	0.287	0.334	0.350	0.376	0.373
CR	-0.523*	-0.203	-0.744	-0.957**	-0.442	-0.582	-0.439	-0.454	-0.777**	-0.667
	( 0.301)	(0.586)	( 0.625)	( 0.327)	( 0.300)	( 0.607)	( 0.302)	(0.726)	( 0.331)	( 0.674)
INIGDP	-0.282*	-0.544**	-0.549**	-0.263*	-0.410**	-0.584**	-0.543**	-0.584**	-0.588**	-0.603**
	( 0.163)	( 0.233)	(0.220)	( 0.158)	( 0.183)	( 0.251)	( 0.216)	(0.249)	( 0.211)	( 0.241)
SCHOOL <sub>t-1</sub>	-0.382	0.193	0.188	-0.309	-0.296	-0.164	-0.361	-0.216	-0.371	-0.236
	( 0.239)	(0.298)	( 0.289)	( 0.233)	( 0.279)	( 0.298)	( 0.293)	( 0.303)	(0.286)	( 0.299)
FINANCE <sub>t-1</sub>	0.965	3.195*	3.512**	1.802	0.720	1.062	-1.256	-0.509	-0.236	0.650
	(1.479)	( 1.676)	( 1.612)	( 1.460)	( 1.586)	(1.778)	( 1.841)	(1.953)	( 1.851)	( 1.963)
INILANDGINI	-0.034**	-0.019	0.010	0.000	-0.018	-0.009	-0.013	-0.008	0.011	0.017
	( 0.016)	( 0.017)	( 0.023)	( 0.020)	( 0.017)	( 0.018)	( 0.017)	( 0.019)	( 0.020)	( 0.023)
BMP					-3.660**	-3.003*	-1.939	-1.601	-1.344	-1.172
					(1.572)	( 1.659)	( 1.641)	(1.786)	( 1.621)	( 1.773)
GOVSPEND					-0.013	0.004	-0.021	-0.017	-0.003	0.010
					( 0.063)	( 0.062)	( 0.068)	( 0.070)	( 0.066)	( 0.069)
OPEN					-0.001	0.003	-0.011	-0.003	0.003	0.011
					( 0.022)	( 0.021)	( 0.026)	( 0.027)	( 0.026)	( 0.027)
TOTSHOCK					0.759	0.902	-0.256	0.421	-0.084	0.509
					( 1.967)	( 1.959)	( 1.962)	(1.972)	( 1.913)	( 1.949)
URB							-0.021	-0.026	0.000	0.004
							( 0.024)	( 0.027)	( 0.026)	( 0.029)
AREA							0.074	0.074	0.078	0.082
							( 0.059)	( 0.063)	( 0.058)	( 0.061)
POPGROWTH							-1.607**	-1.335**	-1.600**	-1.515**
							( 0.541)	( 0.654)	( 0.527)	( 0.638)
$CR \times ASIA$			0.657**	0.800**					0.712**	0.827**
			( 0.323)	(0.276)					(0.320)	( 0.391)

<sup>\*, \*\*</sup> mean statistical significance at the ten and five percent levels, respectively.

**Table 8.** Growth Rates and Corruption: Further Results Dependent Variable: The Growth Rate

	(1) OLS	(2) 2SLS	(3) OLS	(4) 2SLS
No. Obs.	114	102	114	102
R. Squar	.153	.226	0.178	0.256
CR	959	.237	1.134	1.455*
CK	(.747)	(.943)	(0.699)	( 0.796)
INIGDP	311 *	628**	-0.213	-0.468**
	(.168)	(.226)	( 0.161)	( 0.212)
$SCHOOL_{t-1}$	387	.253	-0.531**	0.003
	(.242)	(.304)	( 0.240)	( 0.310)
FINANCE <sub>t-1</sub>	.012	2.864 *	0.730	2.815*
	(1.576)	(1.722)	(1.443)	( 1.641)
INILANDGINI	02	0.001	0.015	0.032
	(.018)	(.019)	( 0.025)	( 0.032)
GOVSPEND	075	.097		
	(.11)	(.128)		
$\operatorname{CR} \times \operatorname{GOVSPEND}$	.027	03		
	(.042)	(.047)		
LATIN $\times$ GOVSPEND	082 *	082		
	(.049)	(.052)		
$CR \times INILANDGINI$			-0.028**	-0.029*
			( 0.011)	( 0.014)

<sup>\*</sup> and \*\* represent statistical significance at the ten and five percent levels, respectively.

Table 9. Links Between Intermediate Channels And Corruption

No. Obs. R. Square	SCHOOL <sub>t-1</sub> 138 0.404	FINANCE <sub>t-1</sub> 141 0.167	INILANDGINI 126 0.095	BMP 108 0.047	GOVSPEND 142 0.040	OPEN 137 0.022	URB 143 0.351	POPGROWTH 143 0.333	INIGDP 129 0.471
Corruption	-0.730**	-0.065**	3.757**	0.163**	0.791**	-2.702*	- 8.470**	0.352**	-1.196**
	( 0.076)	( 0.012)	( 1.043)	( 0.071)	( 0.329)	(1.542)	( 0.969)	( 0.042)	( 0.112)

<sup>\*</sup> and \*\* represent statistical significance at the ten and five percent levels, respectively.

**Table 10.** Accounting for Differences in the Gini Coefficients in Latin America, Asia, and the OECD

		OLS			2SLS	
	<u>Latin Ame.</u>	Latin Ame.	<u>Asia</u>	<u>Latin Ame.</u>	Latin Ame.	<u>Asia</u>
Difference In The Gini Coefficient:	<u>vs. Asia</u> 10.30	<u>vs. OECD</u> 17.45	vs. OECD 7.15	<u>vs. Asia</u> 10.30	<u>vs. OECD</u> 17.45	<u>vs. OECD</u> 7.15
Difference in Corruption	0.22	2.59	2.36	0.22	2.59	2.36
Total Effects Attributable To Corruption:	1.41	8.57	7.16	0.97	8.42	7.45
Direct effects of Corruption	0.99	3.63	2.65	0.51	3.08	2.57
Indirect Effects of Corruption through:						
INIGDP	0.15	1.78	1.62	0.23	2.71	2.47
$SCHOOL_{t-1}$	-0.05	-0.57	-0.53	-0.11	-1.23	-1.12
FINANCE <sub>t-1</sub>	0.11	1.27	1.16	0.06	0.65	0.59
INILANDGINI	0.07	0.81	0.74	0.10	1.15	1.05
BMP	-0.07	-0.79	-0.72	-0.05	-0.57	-0.52
GOVSPEND	0.005	0.06	0.05	0.01	0.13	0.12
OPEN	-0.03	-0.35	-0.22	-0.03	-0.30	-0.28
URB	-0.10	-1.17	-1.07	-0.11	-1.29	-1.18
POPGROWTH	0.34	3.90	3.56	0.35	4.10	3.74

Note: The specifications behind the first and the second three columns are columns 5 and 6 of Table 5, respectively.

Table 11. Accounting for Differences in Growth Rates in Latin America, Asia, and the OECD

		OLS			2SLS	
	Latin Ame.	Latin Ame.	<u>Asia</u>	Latin Ame.	Latin Ame.	<u>Asia</u>
	vs. Asia	vs. OECD	vs. OECD	vs. Asia	vs. OECD	vs. OECD
Difference In Growth Rates:	-3.25	-1.29	1.96	-3.25	-1.29	1.96
Difference in Corruption	0.22	2.59	2.36	0.22	2.59	2.36
Total Effects Attributable To Corruption:	-0.04	-0.47	-0.43	-0.02	-0.29	-0.26
Direct effects of Corruption	-0.10	-1.14	-1.04	-0.10	-1.17	-1.07
Indirect Effects of Corruption through:						
INIGDP	0.15	1.68	1.53	0.16	1.81	1.65
$SCHOOL_{t-1}$	0.06	0.68	0.62	0.04	0.41	0.37
FINANCE <sub>t-1</sub>	0.02	0.21	0.19	0.01	0.09	0.08
INILANDGINI	-0.01	-0.12	-0.11	-0.01	-0.08	-0.07
BMP	-0.07	-0.82	-0.75	-0.06	-0.67	-0.62
GOVSPEND	-0.003	-0.04	-0.04	-0.003	-0.03	-0.03
OPEN	0.01	0.08	0.07	0.002	0.02	0.52
URB	0.04	0.46	0.42	0.05	0.57	-1.11
POPGROWTH	-0.13	-1.46	-1.34	-0.10	-1.21	-1.299

Note. The specifications behind the first and the second set of three columns are columns 7 and 8 of Table 7, respectively.

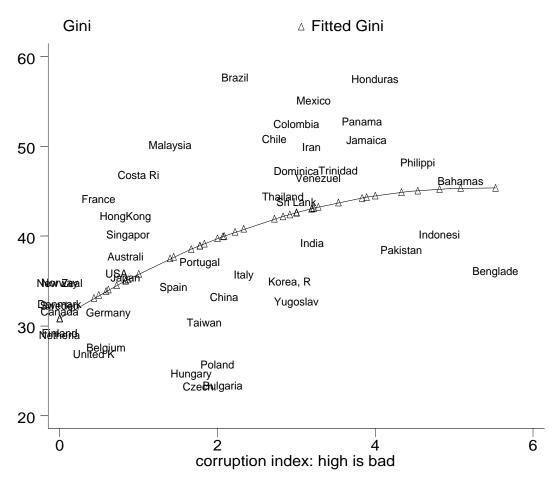


Figure 1. Correlation Between Corruption and Income Inequality

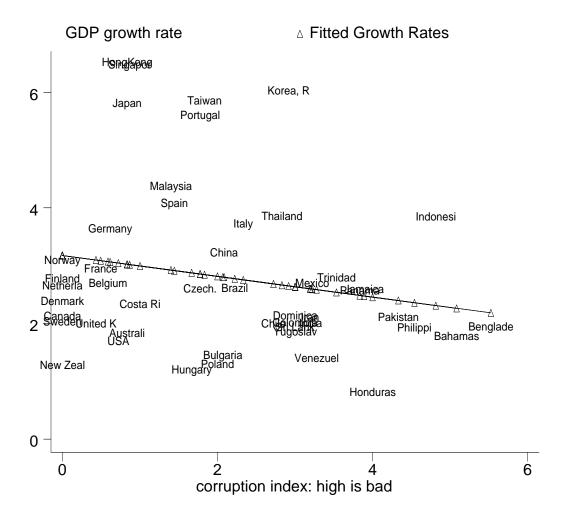


Figure 2. Correlation Between Corruption and Growth

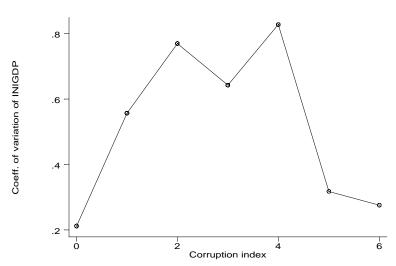


Figure 3. Coefficient of Variation of INIGDP by Corruption Index

*Note*: The coefficient of variation of INIGDP is based on the collapsed sample mean of all countries with the same *integer* value of corruption index. For instance, a value of 4 represents all countries whose values are 4 up to 4.99.