

AD A 115048



Graduate School of Administration University of California, Davis Davis, California 95616



# DECOMPOSITIONS OF MULTIATTRIBUTE

UTILITY FUNCTIONS BASED ON CONVEX DEPENDENCE

Hiroyuki Tamura\* and Yutaka Nakamura\*\*

\*Department of Precision Engineering Osaka University, Suita Osaka 565, Japan \*\*Graduate School of Administration University of California, Davis Davis, California 95616

Working Paper 82-1

March 1982



E

This research was supported in part by the Office of Naval Research under Contract #N00014-80-C-0897, Task #NR-277-258 to the University of California, Davis (Peter H. Farquhar, Principal Investigator).

Aproved for public release; distribution unlimited.

All rights reserved. Reproduction in whole or in part is not permitted without the written consent of the authors, except for any purpose of the United States Government.

SECURITY CLASSIFICATION OF THIS PAGE (When Date Entered)

REPORT DOCUMENTATION PAGE	READ INSTRUCTIONS BEFORE COMPLETING FORM
	ACCESSION NO. 3. RECIPIENT'S CATALOG NUMBER
Working Paper 82-1	A115040
4. TITLE (and Subtitle)	S. TYPE OF REPORT & PERIOD COVERED
Decompositions of Multiattribute Util	ity Technical Report
Functions Based on Convex Dependence	6. PERFORMING ORG. REPORT NUMBER
	e. PERFORMING ONG. REPORT REMEER
7. AUTHOR(a)	8. CONTRACT OR GRANT NUMBER(s)
Hiroyuki Tamura and Yutaka Nakamura	N00014-80-C-0897
	j
9. PERFORMING ORGANIZATION NAME AND ADDRESS	10. PROGRAM ELEMENT, PROJECT, TASK
Graduate School of Administration	AREA & WORK UNIT NUMBERS
University of California, Davis	NR-277-258
Davis, California 95616	
Mathematics Division (Code 411-MA)	12. REPORT DATE March 1982
Office of Naval Research	13. NUMBER OF PAGES
Arlington, Virginia 22217	31
14. MONITORING AGENCY NAME & ADDRESS(If different from Co	nitrolling Office) 18. SECURITY CLASS. (of this report)
27.14	Unclassified
N/A	15a. DECLASSIFICATION/DOWNGRADING
	SCHEDULE
16. DISTRIBUTION STATEMENT (of this Report)	
Approved for public release; distribu	tion unlimited
approved for public foreadt, distribu	EZON GWIIMICEG
17. DISTRIBUTION STATEMENT (of the abstract entered in Block	20. If different free Report)
Distribution stricken (of the abstract where it block	20, 17 dillocali more stobooty
n/a	
•	
D. SUPPLEMENTARY NOTES	
N/A	·
9. KEY WORDS (Continue on reverse side if necessary and identify	by block number)
Multiattribute utility theory	Preference models
Decision analysis	Approximations
Convex dependence	
	to be seen
O. ABSTRACT (Continue on reverse side it necessary and identify	
We describe a method of assessing mul	ltiattribute utility functions. First
e introduce the concept of convex depend	lence, where we consider the change of

how to decompose multiattribute utility functions using convex dependence. The convex decomposition includes as special cases Keeney's additive/multiplicative decompositions, Fishburn's bilateral decomposition, and Bell's decomposition under the interpolation independence. Moreover, the convex decomposition is an

DD 1 JAN 73 1473

EDITION OF 1 NOV 68 IS OBSOLETE S/N 0102-014-6601

exact grid model which was axiomatized by Fishburn and Farquhar.

UNCLASSIFIED

SECURITY CLASSIFICATION OF THIS PAGE (When Date Entered)

# DECOMPOSITIONS OF MULTIATTRIBUTE UTILITY FUNCTIONS BASED ON CONVEX DEPENDENCE

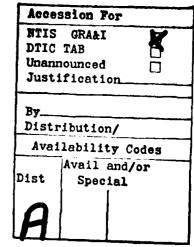
Hiroyuki Tamura and Yutaka Nakamura<sup>†</sup>
Department of Precision Engineering
Osaka University, Suita, Osaka 565, Japan

## **ABSTRACT**

We describe a method of assessing von Neumann-Morgenstern utility functions on a two-attribute space and its extension to n-attribute spaces. First, we introduce the concept of convex dependence between two attributes, where we consider the change of shapes of conditional utility functions. Then, we establish theorems which show how to decompose a two-attribute utility function using the concept of convex dependence. This concept covers a wide range of situations involving trade-offs. The convex decomposition includes as special cases Keeney's additive/multiplicative decompositions, Fishburn's bilateral decomposition, and Bell's decomposition under the interpolation independence. Moreover, the convex decomposition is an exact grid model which was axiomatized by Fishburn and Farquhar. Finally, we extend the convex decomposition theorem from two attributes to an arbitrary number of attributes.

<sup>†</sup>Presently at the University of California, Davis.





This paper deals with individual decision making where the decision alternatives are characterized by multiple attributes. The problem is to provide conditions describing how a decision maker trades off conflicting attributes in evaluating decision alternatives. These conditions then restrict the form of a multiattribute utility function in a decomposition theorem. In many situations, it is practically impossible to directly assess a multiattribute utility function, so it is necessary to develop conditions that reduce the dimensionality of the functions that are required in the decomposition.

Much of the research in utility theory deals with additive decompositions [5, 16]. Pollak [16], Keeney [11, 12, 13, 14], and others, however, develop a "utility independence" condition that implies non-additive utility decompositions. Although these decompositions have been applied to many real-world decision problems, there are situations, such as conflict resolution between pollution and consumption [17], where the utility independence condition does not hold. Fishburn [6] and Farquhar [3, 4] have investigated more general independence conditions that imply various non-additive utility decompositions. For example, Farquhar's fractional decompositions include nonseparable attribute interactions.

In this paper, we introduce the concept of convex dependence as an extension of utility independence. In our methodology, normalized conditional utility functions play an important role. Utility independence implies that the normalized conditional utility functions do not depend on different conditional levels. On the other hand, convex dependence implies that each normalized conditional utility functions can be represented as a convex combination of some specified normalized conditional utility functions. Keeney [12] described interpolation in motivating utility independence. If we find that

the utility independence condition does not hold in the process of assessing normalized conditional utility functions, we can repeat the procedure [17] to test the convex dependence condition to derive the utility representations as approximations. the concept of the convex dependence covers a wide range of situations involving trade-offs. The convex decomposition includes as special cases Keeney's [12, 13] multilinear and multiplicative decompositions, Fishburn's [6] bilateral decomposition, and Bell's [1] decomposition under interpolation independence, which is the same as first-order convex dependence in this paper. Bell [2] has developed ways to reduce the number of constants to be assessed and has provided a generalization of additive and multiplicative forms in the multiattribute case. Moreover, the convex decomposition is an exact grid model as defined by Fishburn [7]. Our approach gives an approximation of utility functions but recently Fishburn and Farquhar [8] derived a preference axiom which provides a general exact grid model, and provided a procedure for selecting the normalized conditional utility functions.

#### 1. PRELIMINARIES

Let  $X = X_1 \times \ldots \times X_n$  denote the consequence space which, for simplicity, is a rectagular subset of a finite-dimensional Euclidean space. A specific consequence  $x \in X$  is represented by  $(x_1, \ldots, x_n)$ , where  $x_i$  is a particular level in the attribute set  $X_i$ . We consider  $Y \times Z$  as two-attribute space, where  $Y = X_{i_1} \times \ldots \times X_{i_r}$ ,  $Z = X_{i_{r+1}} \times \ldots \times X_{i_n}$  and  $\{i_1, \ldots, i_n\} = \{1, \ldots, n\}$ . Throughout the paper, we assume that appropriate conditions are satisfied for the existence of von Neumann-Morgenstern utility function u(y,z) on  $Y \times Z$  [18]. Moreover, we assume that there exist distinct  $y^*$ ,  $y^0 \in Y$ 

which satisfy  $u(y^*,z) \neq u(y^0,z)$  for all zeZ. Similarly, we assume that there exist distinct  $z^*, z^0 \in \mathbb{Z}$ , which satisfy  $u(y,z^*) \neq u(y,z^0)$  for all yeY.

DEFINITION 1. Given an arbitrary zeZ, a normalized conditional utility function  $v_z(y)$  on Y is defined as

$$v_z(y) = \frac{u(y,z) - u(y^0,z)}{u(y^*,z) - u(y^0,z)}$$

From Definition 1 it is obvious that  $v_z(y^0) = 0$  and  $v_z(y^*) = 1$ . Moreover, if a decision maker prefers  $y^*$  to  $y^0$ , then  $v_z(y)$  represents his utility, and if a decision maker prefers  $y^0$  to  $y^*$ , then  $v_z(y)$  represents his disutility.

To represent the decomposition forms and proofs simply, we need to introduce some notation. First, we define three functions f(y,z), G(y,z) and H(y,z) which will be used to represent the decompostion forms. We assume  $u(y^0,z^0)\equiv 0$  without loss of generality.

$$f(y,z) \equiv u(y,z) - u(y^0,z) - u(y,z^0),$$
 (1)

$$G(y,z) \equiv u(y^*,z^0)f(y,z) - u(y,z^0)f(y^*,z),$$
 (2)

$$H(y,z) \equiv u(y^0,z^*)f(y,z) - u(y^0,z)f(y,z^*).$$
 (3)

The two functions G(y,z) and H(y,z) are related to each other as follows.

$$u(y^{0},z^{*})G(y,z) - u(y^{0},z)G(y,z^{*}) = u(y^{*},z^{0})H(y,z) - u(y,z^{0})H(y^{*},z).$$
 (4)

We define F(y,z) as

$$F(y,z) \equiv u(y^0,z^*)G(y,z) - u(y^0,z)G(y,z^*).$$
 (5)

To represent the constants simply in our decomposition forms, three matrices  $G^n H^n$  and  $F^n$  are defined for  $y^1, \ldots, y^n \in Y$  and  $z^1, \ldots, z^n \in Z$ . Let the (i,j)

element of the matrix  $G^n$  be denoted by  $(G^n)_{ij}$ , which is defined as  $G(y^i,z^j)$ , where  $z^n \equiv z^*$ . Similarly, define  $(H^n)_{ij} \equiv H(y^j,z^i)$ , where  $y^n \equiv z^*$ , and define  $(F^n)_{ij} \equiv f(y^j,z^i)$ , where  $y^n = y^*$  and  $z^n = z^*$ . Let  $G^n_{ij}$  be the  $(n-1) \times (n-1)$  matrix obtained from  $G^n$  by deleting the i-th row and the j-th column, and let "det" denote the determinant on square matrices. Define

$$|G^n| = \det(G^n), \ \tilde{G}_{ij}^n = (-1)^{i+j} |G_{ij}^n|, \ i,j = 1, \ldots, n.$$

Let  $|H^n|$ ,  $\widetilde{H}^n_{ij}$ ,  $|F^n|$  and  $\widetilde{F}^n_{ij}$  be defined similarly. Moreover, for n=1, we define  $\widetilde{G}^l_{ij}=\widetilde{H}^l_{ij}=\widetilde{F}^l_{ij}=1$ . We define an  $n\times n$  matrix  $G_n$  for distinct  $y_1,\ldots,y_n$   $y_n$   $y_n$  and distinct  $z_0,z_1,\ldots,z_n$   $z_n$   $z_n$ 

# 2. CONVEX DEPENDENCE AND ITS PROPERTIES

In this section, we define the concept of convex dependence and discuss some of its properties. In the following, let  $\delta_{ij}$  be the Kronecker delta function.

DEFINITION 2. Y is n-th order convex dependent on Z, denoted  $Y(CD_n)Z$ , if there exist distinct  $z_0, z_1, \ldots, z_n \in Z$  and real functions  $g_1, \ldots, g_n$  on Z with  $g_1(z_j) = \delta_{ij}$  for  $i \in \{1, \ldots, n\}$  and  $j \in \{0, 1, \ldots, n\}$  such that the normalized conditional utility function  $v_z(y)$  can be written as

$$v_z(y) = [1 - \sum_{i=1}^n g_i(z)] v_{z_0}(y) + \sum_{i=1}^n g_i(z) v_{z_i}(y)$$
 (6)

for all yEY and zEZ, where n is the smallest non-negative integer for which (6) holds.

For n = 1, relation (6) implies "Y is interpolation independent of Z" in Bell's [1, 2] terminology. When Y and Z are scalar attributes, a geometric illustration of Definition 2 is in Figure 1. Suppose three arbitrary normalized conditional utility functions  $\mathbf{v}_{z_0}(\mathbf{y})$ ,  $\mathbf{v}_{z_1}(\mathbf{y})$ , and  $\mathbf{v}_{z}(\mathbf{y})$  are assessed on Y. If  $Y(CD_0)Z$ , all the normalized conditional utility functions are identical as shown in Figure 1(a). If  $Y(CD_1)Z$ , an arbitrary normalized conditional utility function  $\mathbf{v}_{z}(\mathbf{y})$  can be obtained as a convex combination of  $\mathbf{v}_{z_0}(\mathbf{y})$  and  $\mathbf{v}_{z_1}(\mathbf{y})$  as shown in Figure 1(b). Moreover, Figure 1(b) shows that the preferential independence condition [9] need not hold (Note that  $\mathbf{v}_{z_0}(\mathbf{y})$  is monotonic and  $\mathbf{v}_{z_1}(\mathbf{y})$  is not.).

Figure 1 goes here

We now establish several properties of convex dependence. Let Y(GUI)Z denote Y is generalized utility independent of Z: see Fishburn and Keeney [10] for a definition.

PROPERTY 1.  $Y(CD_0)Z$ , if and only if Y(GUI)Z.

Proof. If Y(GUI)2, the following equation holds

$$u(y,z) = \alpha(z)u(y,z_0) + \beta(z) \tag{7}$$

for some  $z_0 \in \mathbb{Z}$ . Setting  $y = y^0$  and  $y = y^*$  in (7) where  $u(y^0, z) \neq u(y^*, z)$  for all  $z \in \mathbb{Z}$  by the assumption in section 1, we obtain

$$u(y^0,z) = \alpha(z)u(y^0,z_0) + \beta(z),$$
 (8a)

$$u(y^*,z) = \alpha(z)u(y^*,z_0) + \beta(z).$$
 (8b)

Therefore,

$$\frac{u(y,z) - u(y^{0},z)}{u(y^{*},z) - u(y^{0},z)} = \frac{\alpha(z)[u(y,z_{0}) - u(y^{0},z_{0})]}{\alpha(z)[u(y^{*},z_{0}) - u(y^{0},z_{0})]} = \frac{u(y,z_{0}) - u(y^{0},z_{0})}{u(y^{*},z_{0}) - u(y^{0},z_{0})}.$$
(9)

From the Definition 1, (9) implies that  $v_z(y) = v_{z_0}(y)$  which shows that  $Y(CD_0)Z$ .

If  $Y(CD_0)Z$ , (9) holds. Rearranging (9), we obtain

$$u(y,z) = \frac{u(y^*,z) - u(y^0,z)}{u(y^*,z_0) - u(y^0,z_0)} u(y,z_0) + \frac{u(y^0,z)u(y^*,z_0) - u(y^0,z_0)u(y^*,z)}{u(y^*,z_0) - u(y^0,z_0)}$$
(10)

which shows that Y(GUI)Z.

This property shows that the convex dependence is a natural extension of generalized utility independence except for null zones.

PROPERTY 2. If  $Y(CD_n)Z$ , then there exist distinct  $y_1, \ldots, y_n \in Y$ , and distinct  $z_0, z_1, \ldots, z_n \in Z$  which satisfy rank  $G_n = n$ .

Proof. On the contrary, suppose rank  $G_n \neq n$  for all distinct  $y_1, \ldots, y_n \in Y$  and  $z_0, z_1, \ldots, z_n \in Z$ . Then there exist real numbers  $h_1$  (i = 1, ..., n) such that for all yeY, we have

$$v_{z_n}(y) - v_{z_0}(y) = \sum_{i=1}^{n-1} h_i[v_{z_i}(y) - v_{z_0}(y)]$$

which implies  $Y(CD_{n-1})Z$ .

Using Property 2, we can assess the order of convex dependence [17]. For  $n=1, 2, \ldots$  sequentially we test the rank condition of  $G_n$  for arbitrary distinct  $y_1, \ldots, y_n \in Y$ . Then if rank  $G_n = n$  and rank  $G_{n+1} = n$  for arbitrary distinct  $y_1, \ldots, y_{n+1} \in Y$ , we can conclude  $Y(CD_n)Z$ .

It is obvious that relation between  ${\tt G}_n$  and  ${\tt G}^n$  is as follows  ${\tt rank}\ {\tt G}_n \ = \ {\tt rank}\ {\tt G}^n$ 

for distinct  $y^1$ , ...,  $y^n \in Y$  and distinct  $z^0, z^1$ , ...,  $z^{n-1}$ ,  $z^n \in Z$ , because  $G(y,z) = u(y^n, z^0)[u(y^n, z) - u(y^0, z)][v_z(y) - v_{z^0}(y)]$  from (1) and (2). Thus we immediately get the following property.

PROPERTY 3. If  $Y(CD_n)Z$ , then there exist distinct  $y^1$ , ...,  $y^n \in Y$  and distinct  $z^1$ , ...,  $z^{n-1} \in Z$  which satisfy rank  $G^n = n$ .

Obviously the same property of rank condition for H<sup>n</sup> holds. Property 3 guarantees that the following property holds, which shows the relation of the order of convex dependence between two attributes.

PROPERTY 4. For  $n = 0, 1, ..., if Y(CD_n)Z$ , then Z is at most (n + 1)-th order convex dependent on Y.

Proof. See appendix.

A few aspects of these Properties deserve brief comment. If Y is utility independent of Z which is denoted Y(UI)Z, then Y is obviously convex dependent on Z; the converse is not true. The concept of convex dependence asserts that when Y is utility independent of Z, Z must be utility independent or first-order convex dependent on Y. Moreover, if Y is n-th order convex dependent on Z, then Z satisfies one of the three properties,  $Z(CD_{n-1})Y$ ,  $Z(CD_{n})Y$ , or  $Z(CD_{n+1})Y$ , because if  $Z(CD_{m})Y$  for m < n - 1, then  $Y(CD_{m+1})Z$  at most and m + 1 < n.

PROPERTY 5. If rank  $G^n = n$  for distinct  $y^1, \ldots, y^n \in Y$  and distinct  $z^1, \ldots, z^{n-1} \in Z$ , then rank  $F^n = n$ .

Proof. By using (2), we obtain the following relation between  $G^n$  and  $F^n$ .

$$|G^{n}| = [u(y^{*},z^{0})]^{n-1} \left\{ \sum_{i=1}^{n^{*}} u(y^{i},z^{0}) \sum_{j=1}^{n^{*}} \widetilde{F}_{ji} f(y^{n},z^{j}) - u(y^{n},z^{0}) |F^{n}| \right\},$$

where summation i = l to  $n^*$  means i = 1, 2, ..., n-1, \*.On the contrary, if rank  $F^n \neq n$  for distinct  $y^1, ..., y^{n-1} \in Y$  and  $z^1, ..., z^{n-1} \in Z$ , then,

$$|F^n| = 0$$
 and  $\sum_{j=1}^{n^*} \widetilde{F}_{ji}^n f(y^n, z^j) = 0$  for  $i = 1, 2, ..., n$ 

because even if we transform one of  $y^1$ ,  $y^2$ , ...,  $y^{n-1}$  and  $y^*$  into  $y^n$  in  $F^n$ , rank  $F^n \neq n$  by the assumption.

# 3. CONVEX DECOMPOSITION THEOREMS ON TWO-ATTRIBUTE SPACE

This section uses convex dependence to establish two decomposition theorems and a corollary for two-attribute utility functions. We further discuss the relation of these results with the previous researches.

THEOREM 1. For  $n = 1, 2, ..., Y(CD_n)Z$ , if and only if

$$u(y,z) = u(y^{0},z) + u(y,z^{0}) + v(y)f(y^{*},z) + \frac{c_{y}}{|G^{n}|} \sum_{i=1}^{n^{*}} \sum_{j=1}^{n} \tilde{G}_{ji}^{n} G(y,z^{i})G(y^{j},z), \quad (11)$$

where 
$$v(y) = \frac{u(y,z^0)}{u(y,z^0)}, c_y = \frac{1}{u(y,z^0)}.$$

Proof. See appendix.

THEOREM 2. For  $n = 1, 2, ..., Y(CD_n)Z$  and  $Z(CD_n)Y$ , if and only if

$$u(y,z) = u(y^{0},z) + u(y,z^{0}) + \frac{1}{|F^{n}|} \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{F}_{ij}^{n} f(y,z^{i}) f(y^{j},z)$$

$$+ c \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{G}_{ni}^{n} \widetilde{H}_{nj}^{n} G(y,z^{i}) H(y^{j},z), \qquad (12)$$

where 
$$c = \frac{c_y c_z}{|g^n H^n|} [f(y^n, z^n) - \frac{1}{|F^n|} \sum_{i=1}^{n^*} \sum_{j=1}^{n^*} \widetilde{F}_{ij}^n f(y^n, z^i) f(y^j, z^n)]$$

and 
$$c_y = \frac{1}{u(y^*, z^0)}, c_z = \frac{1}{u(y^0, z^*)}$$

Proof. See appendix.

We have obtained two main decomposition theorems which can represent a wide range of utility functions. Moreover, when the utility on the arbitrary point  $(y^n,z^n)$  has a particular value, that is, c=0 in (12), we can obtain one more decomposition of utility functions which does not depend on the point  $(y^n,z^n)$ . This decomposition still satisfies  $Y(CD_n)Z$  and  $Z(CD_n)Y$ , so we will call this new property reduced n-th order convex dependence and denote it by  $Y(RCD_n)Z$ . It is obvious that  $Z(RCD_n)Y$  when  $Y(RCD_n)Z$ .

COROLLARY 1. For  $n = 1, 2, ..., Y(RCD_n)Z$ , if and only if

$$u(y,z) = u(y^{0},z) + u(y,z^{0}) + \frac{1}{|F^{n}|} \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{F}_{ij}^{n} f(y,z^{i}) f(y^{j},z).$$
 (13)

We note that when n = 1, (13) reduces to Fishburn's [6] bilateral decomposition,

$$u(y,z) = u(y^{0},z) + u(y,z^{0}) + \frac{f(y,z^{*})f(y^{*},z)}{f(y^{*},z^{*})}.$$
 (14)

In Figure 2, we show on two scalar attributes the difference between the conditional utility functions necessary to construct the previous decomposition models and our decomposition models. By assessing utilities on the heavy shaded lines and points, we can completely specify the utility function in the cases indicated in Figure 2. As seen from Figure 2, an advantage of the convex decomposition is that only conditional utility functions with one varying attribute need be assessed even for high-order convex dependent cases.

Figure 2 goes here

#### 4. CONVEX DECOMPOSITION THEOREM ON N-ATTRIBUTE SPACE

There are many ways to extend the two-attribute convex decomposition theorems in Section 3 to n-attribute decompositions. In this paper, we extend Theorem 1 to n attributes in a way which might be useful in the practical situations discussed later.

We partition X into  $X_1$  and  $X_{\overline{1}}$ , where  $X_{\overline{1}} \equiv X_1 \times \ldots \times X_{i-1} \times X_{i+1} \times \ldots \times X_n$ . When we consider  $Y = X_1$  and  $Z = X_{\overline{1}}$  in Theorem 1, all notation and definitions in the previous section are suffixed with i. The representation and its proof of n-attribute convex decomposition theorem requires some additional terminology and notation as shown in Farquhar [3]. First, we define the following function for  $i = 1, \ldots, n$ ,

$$G_{i,k_{i}}^{m} = \sum_{k=1}^{m^{*}} \widetilde{G}_{i(k_{i},k)}^{m} G_{i}(x_{i}, x_{i}^{k}),$$
 (15)

Then delta operator A is defined as

$$u(x_{1_{r}}^{\Delta\alpha}, y) \equiv \sum_{J \subset I_{r}} \{(-1)^{b} u(x_{1_{1}}^{\alpha_{1}}, \dots, x_{1_{r}}^{\alpha_{r}}, y) \colon a_{j} = 1 \text{ if } j \in J,$$

$$a_{j} = 0 \text{ and } \alpha_{j} = 0 \text{ if } j \notin J\}, \qquad (16)$$

where  $b = r + \sum_{j=1}^{r} a_{j}$ .

We shall often omit attributes that are at the level  $x^0$ , when it will not be confusing. For instance,  $u(x_1) = u(x_1, x_1^0)$ . The utility function is always scaled so that  $u(x_1^0, \ldots, x_n^0) = 0$ . From the definition of the delta operator and (1),  $f_j(x_j^{\alpha j}, x_J^{\Delta \alpha}, y)$  for all  $j \in I_r$ ,  $J = I_r - \{j\}$  are equal each other. Using the relation of  $f_i(x_i^{\alpha i}, x_i^{\alpha i}) \equiv f_i(x_i^{\Delta \alpha}, x_i^{\alpha i})$  for  $i = 1, \ldots, n$ , we can get the following notation

$$f_{I_r}^{\alpha}(y) \equiv f_i(x_{I_r}^{\Delta\alpha}, y) \text{ for all } i \in I_r.$$
 (17)

The coefficient function  $\Delta_{(I_r,\beta)}(y)$  for  $I_r \subset \{1, ..., n\}$ ,  $\beta = \{\beta_i : i \in I_r\}$  and  $\beta_i \in \{1, ..., *\}$  is defined as

$$\Delta_{(\mathbf{I}_{\mathbf{r}},\beta)}(y) = \sum_{\mathbf{J} \subset \mathbf{I}_{\mathbf{r}}} \{(-1)^{\mathbf{b}} \prod_{\mathbf{i} \in \mathbf{I}_{\mathbf{r}}} \mathbf{u}(\mathbf{x}_{\mathbf{i}}^{\mathbf{a}_{\mathbf{i}}}) \mathbf{f}_{\mathbf{I}_{\mathbf{r}}}^{\beta}(y) : \mathbf{a}_{\mathbf{j}} = \beta_{\mathbf{j}}, \beta_{\mathbf{j}} = * \text{ and } \mathbf{c}_{\mathbf{j}} = 0$$
if jeJ,  $\mathbf{a}_{\mathbf{j}} = * \text{ and } \mathbf{c}_{\mathbf{j}} = 1 \text{ if } \mathbf{j} \notin \mathbf{J} \}$ , (18)

where  $b = r + \sum_{j=1}^{r} c_{j}$  and  $y \in X_{\overline{I}_{r}}$ .

The coefficient function has the relation with (2) as follows.

PROPERTY 6.

(i) 
$$\Delta_{(i,\beta_i)}(x_{\overline{i}}) = G_i(x_i^{\beta_i}, x_{\overline{i}})$$
 for  $i = 1, ..., n$ .

(ii) 
$$\Delta_{(I_r,\beta)}(y) = u(x_i^*) \Delta_{(J,\beta)}(x_i^{\Delta\beta}, y) - u(x_i^{\beta_i}) \Delta_{(J,\beta)}(x_i^{\Delta^*}, y)$$
  
for  $i \in I_r$  and  $J = I_r - \{i\}$ .

(iii) 
$$\Delta_{(J,\beta)}(y) = \sum_{K \subset J} \{(-1)^b G_i(x_K^{\Delta\beta}, y) \text{ } \Pi \text{ } u(x_j^{\alpha j}) : \alpha_j = \beta_j, \beta_j = * \text{ and }$$

$$a_j = 0 \text{ if } j \in K, \alpha_j = * \text{ and } a_j = I \text{ if } j \notin K\},$$

where  $b = r + \sum_{i=1}^{r} a_i$ ,  $J = I_r + \{i\}$ ,  $i \notin I_r$  and  $y \in X_{\overline{j}}$ .

Proof. (i), (ii), and (iii) are easily obtained from (2) and (18).

THEOREM 3. Suppose that for  $i \in \mathbb{N} = \{1, ..., n\}$ ,  $m_i$  are nonnegative integers. For i = 1, ..., n,  $X_i(CD_{m_i})X_i$  if and only if

$$u(x_{1}, ..., x_{n}) = \sum_{I \subset N} \{c_{I} \prod_{i \in I} v_{i}(x_{i})\}$$

$$+ \sum_{I \subset N} \{\prod_{i \in I} d_{i} \sum_{i=1}^{m_{i}} G_{i,j}^{m_{i}}(x_{i})[\Delta_{(I,\beta)} + V_{I}(x_{J})]\}, \quad (19)$$

where  $V_{I}(X_{J}) = \sum_{J \subset N-I} \{\Delta_{(I,\beta)}(x_{J}^{\Delta *}) \prod_{j \in J} V_{i}(x_{i})\},$ 

$$c_{I} \equiv u(x_{I}^{\Delta *}),$$

$$d_i \equiv \frac{1}{|G_i^{m_i}|_{u(x_i^*)}}$$
 for  $i = 1, ..., n$ ,

 $\beta = \{\beta_1 : i \in I\} \text{ and } \beta_1 \in \{1, \ldots, m_1, *\}.$ 

Proof. See appendix.

Decomposition form in Theorem 3 gives a wide range of utility functions on n-attribute space because it is possible to allow for the various orders of convex dependence among attributes. The order of convex dependence is the number of normalized conditional utility functions which must be evaluated to construct a multiattribute utility function. Therefore, Theorem 3 provides the general decomposition form which has m<sub>1</sub> conditional utility functions on each X<sub>1</sub> to be evaluated. Nahas [15] discussed the order of conditional utility function on each X<sub>1</sub> when utility independence holds among attributes. In this paper, we show the relation among orders of convex dependence on each X<sub>1</sub>, which is one extension of Nahas' discussion. As Property 4 holds with respect to the order of convex dependence between attributes, the following property holds with respect to the order of convex dependence in Theorem 3.

PROPERTY 7. When  $X_1(CD_{m_1})X_1$  for i = 1, ..., n, if  $m_2, ..., m_n$  are arbitrary orders of convex dependence, the order  $m_1$  must satisfy the following two inequalities.

(i) 
$$\prod_{i=2}^{n} (m_i + 2) \ge m_1 + 1$$

(ii) 
$$m_1 + 2 \ge \max \{a_2, \ldots, a_n\},\$$

where 
$$a_i = (m_i + 1) / n$$
  
 $\pi (m_j + 2), i = 2, ..., n.$   
 $j=2$   
 $j \neq i$ 

Proof: (i) When  $m_2$ , ...,  $m_n$  are arbitrarily given, we can obtain the upperbound of  $m_1$  by the following term in (19).

$$\prod_{i=1}^{n} d_{i} \sum_{j=1}^{m_{i}} G_{i,j}^{m_{i}}(x_{i})^{\Delta}(N,\beta)$$
(20)

The upperbound of  $m_1$  is determined by the number of normalized conditional utility function on  $X_1$  included in (20). Then, it is sufficient to take into account the following term in (20).

$$d_{1} \sum_{j=1}^{m_{1}} G_{1,j}^{m_{1}}(x_{1}) \Delta_{(N,\beta)}$$
 (21)

By Property 6 it is obvious that (21) is constructed by the linear combination of the following terms.

$$d_{i} \int_{j=1}^{m_{1}} G_{1,j}^{m_{1}}(x_{1})G_{1}(x_{1}^{j}, x_{2}^{\beta_{2}}, ..., x_{n}^{\beta_{n}}), \qquad (22)$$

where  $\beta_{i} \in \{0, 1, ..., m_{i}, *\}, i = 2, ..., n$ .

Substituting (15) into (22), we have

$$d_{1} \sum_{i=1}^{m_{1}^{*}} G_{1}(x_{1}, x_{1}^{-j}) \sum_{k=1}^{m_{1}} \widetilde{G}_{1(k,j)}^{m_{1}} G_{1}(x_{1}^{k}, x_{2}^{\beta_{2}}, ..., x_{n}^{\beta_{n}}). \tag{23}$$

Setting  $x_1^{-1} = (x_2^{\beta_2}, ..., x_n^{\beta_n})$  in (23), we have

$$\frac{1}{u(x_1^*)} G_1(x_1, x_2^{\beta_2}, ..., x_n^{\beta_n}). \tag{24}$$

Then, the decomposition (19) includes  $G_1(x_1, x_2^{\beta_2}, ..., x_n^{\beta_n})$ ,  $\beta_1 \in \{0, 1, ..., m_i, *\}$ , i = 1, ..., n, that is,  $\prod_{i=2}^{n} (m_i + 2)$  normalized conditional utility functions at most.

(11) When  $X_i(CD_{m_i})X_{\overline{i}}$ ,  $i=1,\ldots,n$ , the orders  $m_1,\ldots,m_n$  must satisfy the following inequalities by (1).

n  
R 
$$(m_j + 2) \ge m_i + 1$$
,  $i = 1, ..., n$   
 $j=1$   
 $j\neq i$ 

Then for m1 we have

$$m_1 + 2 \ge \max \{a_2, ..., a_n\},$$
  
where  $a_1 = (m_1 + 1)/n$   
 $\pi (m_j + 2), i = 2, ..., n.$   
 $j=2$   
 $j \ne i$ 

In some decision problems, utility independence may not hold in one or more attributes. In such cases the convex decomposition theorem may give a representation of the utility function. We illustrate how the convex decomposition theorem decomposes the utility function when n = 3.

When  $m_1 = m_2 = m_3 = 0$  in (19), we have obviously

$$u(x_1, x_2, x_3) = \sum_{I \subset \{1,2,3\}} c_I \prod_{i \in I} v_i(x_i).$$

This decomposition is a multilinear utility function [11].

When m<sub>2</sub> and m<sub>3</sub> are arbitrary orders of convex dependence, we obtain the following inequalities from Property 7.

$$(m_2 + 2)(m_3 + 2) \ge m_1 + 1,$$
 (25)

$$m_1 + 2 \ge \max\left\{\frac{m_2 + 1}{m_3 + 2}, \frac{m_3 + 1}{m_2 + 2}\right\}$$
 (26)

When  $m_2 = m_3 = 0$  in (25), that is,  $X_2(CD_0)X_1X_3$  and  $X_3(CD_0)X_1X_2$ ,  $X_1$  is at most third-order convex dependent on  $X_2X_3$ . In this case the decomposition form in Theorem 3 is reduced to

$$u(x_{1},x_{2},x_{3}) = \int_{I \subset \{1,2,3\}}^{C_{I}} c_{I} v_{1}(x_{1})$$

$$+ d_{1} \int_{i=1}^{m_{1}} G_{1,i}^{m_{1}}(x_{1}) [G_{1}(x_{1}^{1},x_{2}^{*},x_{3}^{0})v_{2}(x_{2})$$

$$+ G_{1}(x_{1}^{1},x_{2}^{0},x_{3}^{*})v_{3}(x_{3}) + G_{1}(x_{1}^{1},x_{2}^{*},x_{3}^{*}) v_{3}(x_{3})]. \qquad (27)$$

Therefore, we can construct (27) by evaluating one conditional utility function on  $X_2$  and  $X_3$ ,  $m_1$  conditional utility functions on  $X_1$ , where  $m_1 = 1$ , 2, or 3, and constants. When  $m_1 = 3$ , that is,  $X_1(CD_3)X_2X_3$ , (27) is reduced to

$$u(x_{1},x_{2},x_{3}) = c_{1}v_{1}(x_{1}) + u(x_{1},x_{2},x_{3})v_{2}(x_{2}) + u(x_{1},x_{2},x_{3})v_{3}(x_{3}) + u(x_{1},x_{2},x_{3})v_{2}(x_{2})v_{3}(x_{3}).$$
(28)

This decomposition form is the same as the one which Keeney showed in [14] and Nahas discussed in [15] when  $X_2(UI)X_1X_3$  and  $X_3(UI)X_1X_2$ . Keeney said nothing about what property holds between  $X_1$  and  $X_2X_3$  in this case. Convex dependence asserts that (28) holds if and only if  $X_1(CD_3)X_2X_3$  as shown above. Moreover, from Property 7 (ii) convex dependence allows for  $X_1(CD_2)X_2X_3$  or  $X_1(CD_1)X_2X_3$  which are stronger conditions than  $X_1(CD_3)X_2X_3$ . In these cases, we could obtain decomposition forms easily as shown in (27) where  $m_1 = 1$  and 2 are corresponding to  $X_1(CD_1)X_2X_3$  and  $X_1(CD_2)X_2X_3$ , respectively.

#### 5. SUMMARY

The concept of convex dependence is introduced for decomposing multiattribute utility functions. Convex dependence is based on normalized conditional utility functions. Since the order of convex dependence can be an arbitrary finite number, many different forms can be produced from the convex decomposition theorems. We have shown that the convex decompositions include the additive, multiplicative, multilinear and bilateral decompositions as special cases. A major advantage of the convex decompositions is that only single-attribute utility functions are used in the utility representations even for high-order convex dependent cases. Therefore, it is relatively easy

to assess the utility functions. Moreover, in the multiattribute case the orders of convex dependence among the attributes have much freedom even if the restrictions in Property 7 are taken into account. So even in the practical situations where utility independence, which is the 0-th order convex dependence, holds for all but one or two the attributes, the convex decompositions produce an appropriate representation.

Our approach is an approximation method based upon the exact grid model defined by Fishburn [7]. We note that Fishburn and Farquhar [8] recently established an exiomatic approach for a general exact grid model and provided a procedure for selecting a basis of normalized conditional utility functions.

## ACKNOWLEDGEMENT

The authors wish to express their sincere thanks to Professor Peter H.

Farquhar for his extensive comments on earlier drafts of this paper. This research was supported in part by the Ministry of Education, Japan, for the science research program of "Environmental Science" under Grant No. 303066, 403066, and 503066; by the Toyota Foundation, Tokyo, under Grant No. 77-1-203, and by the Office of Naval Research, Contract #N00014-80-C-0897, Task #NR-277-258, with the University of California, Davis.

# APPENDIX

To represent simply an arbitrary linear combination of normalized conditional utility functions, we define the following notation

$$C[v_{z_1}(y), ..., v_{z_n}(y)] \equiv \sum_{i=1}^{m} \theta_i v_{z_i}(y),$$

where  $\sum_{i=1}^{m} \theta_i = 1$ .

By using this notation, the following equations hold.

$$f(y,z) = f(y^*,z)C[v_{z0}(y), v_{z}(y)],$$
 (29a)

= 
$$f(y,z^*)C[v_{y0}(z), v_{y}(z)],$$
 (29b)

$$G(y,z) = G(y,z^*)C[v_{v0}(z), v_{v}(z), v_{v*}(z)],$$
 (29c)

$$H(y,z) = H(y^*,z)C[v_{z0}(y), v_{z}(y), v_{z}(y)].$$
 (29d)

Proof of Property 4: When n = 0, if  $Y(CD_0)Z$ , then  $v_z(y) = v_{z0}(y)$ .

Using (1), we have

$$f(y,z) = v_{y0}(y)f(y^{*},z),$$
 (30)

Substituting (29b) into (30), we have

$$C[v_y(z), v_{y0}(z)] = C[v_y*(z), v_{y0}(z)].$$

This concludes Z(CD<sub>1</sub>)Y at most.

When  $n \ge 1$ , if  $Y(CD_n)Z$ , then for distinct  $z^0$ ,  $z^1$ , ...,  $z^{n-1}$ ,  $z^* \in Z$ 

$$v_{z}(y) = \left[1 - \sum_{i=1}^{n^{*}} g_{i}(z)\right] v_{z0}(y) + \sum_{i=1}^{n^{*}} g_{i}(z) v_{zi}(y)$$

$$= \sum_{i=1}^{n^{*}} \left[v_{zi}(y) - v_{z0}(y)\right] g_{i}(z) + v_{z0}(y). \tag{31}$$

By Property 2 we can select distinct  $y^1$ , ...,  $y^n \in Y$  and  $z^1$ , ...,  $z^{n-1} \in Z$  which make  $G_n$  a nonsingular matrix. Then, substituting these  $y^1$ , ...,  $y^n \in Y$  into (31), we have the following matrix equation,

$$G_{n} g = \underline{v}, \tag{32}$$

where  $\underline{g}$  and  $\underline{v}$  are column vectors and these i-th elements are  $g_i(z)$  and  $v_z(y^i)$  -  $v_z(y^i)$ , respectively.

Using G(y,z), (32) is transformed into

$$\overline{G} \underline{g} = \underline{u}, \tag{33}$$

where  $u(y^*z) \neq u(y^0,z)$  for all ze2 from the previous assumption, and  $(\overline{G})_{ij} = G(y^i,z^j)/[u(y^*,z^i) - u(y^0,z^j)]$ , where  $z^n = z^*$ , and  $\underline{u}$  is a column vector and its i-th element is  $G(y^i,z)/[u(y^*,z) - u(y^0,z)]$ .

Solving (33) for  $g_i(z)$  (i = 1, ..., n) and substituting these  $g_i(z)$  into (31), we obtain

$$G(y,z) = \frac{1}{|G^{n}|} \sum_{i=1}^{n^{*}} G(y,z^{i}) \sum_{j=1}^{n} \widetilde{G}_{ji}^{n} G(y^{j},z), \qquad (34)$$

where Gn is nonsingular by Property 3.

By (29c) we have

$$G(y,z^*)C[v_{v0}(z), v_{v}(z), v_{v^*}(z)]$$

$$= \frac{1}{|G^n|} \sum_{i=1}^{n^*} \widetilde{G}(y, z^i) \sum_{j=1}^{n} \widetilde{G}^n_{ji} G(y^j, z^*) C[v_{y0}(z), v_{yj}(z), v_{y*}(z)].$$
 (35)

Summing up all the coefficients of  $C[v_{y0}(z), v_{yj}(z), v_{y*}(z)]$  for j = 1, 2, ..., n in the right hand side of (35) yields

$$\frac{1}{|G^{n}|} \sum_{i=1}^{n^{*}} G(y,z^{i}) \sum_{j=1}^{n} \widetilde{G}_{ji}^{n} G(y^{j}, z^{*}) = G(y,z^{*}),$$

which implies

$$v_y(z) = C[v_{y0}(z), v_{y1}(z), ..., v_{yn}(z), v_{y*}(z)].$$

This concludes  $Z(CD_{n+1})Y$  at most.

<u>Proof of Theorem 1</u>: Suppose  $Y(CD_n)Z$ , and (34) holds. Substituting (2) into the left hand side of (34) and solving it with respect to u(y,z), then we have (11).

Conversely, suppose that (11) holds. By definition (2), it is obvious that  $Y(CD_n)Z$ .

<u>Proof of Theorem 2</u>: Suppose  $Y(CD_n)Z$  and  $Z(CD_n)Y$ . Using Theorem 1, we get two equations,

$$u(y,z) = u(y^{0},z) + u(y,z^{0}) + v(y)f(y^{*},z) + c_{y} \sum_{i=1}^{n} G_{i}^{n}(y)G(y^{i},z), \quad (36a)$$

and

$$u(y,z) = u(y^{0},z) + u(y,z^{0}) + v(z)f(y,z^{*}) + c_{z} \sum_{i=1}^{n} H_{i}^{n}(z)H(y,z^{i}), \quad (36b)$$

where

$$G_{\mathbf{1}}^{n}(y) \equiv \frac{1}{|G^{n}|} \sum_{k=1}^{n^{*}} \widetilde{G}_{\mathbf{1}k}^{n} G(y, z^{k}) \text{ and } H_{\mathbf{1}}^{n}(z) \equiv \frac{1}{|H^{n}|} \sum_{k=1}^{n^{*}} \widetilde{H}_{\mathbf{1}k}^{n} H(y^{k}, z).$$

Substituting (36b) into  $f(y^{\alpha},z)$  for  $\alpha \in \{1, 2, ..., n, *\}$ , we have

$$f(y^{\alpha},z) = v(z)f(y^{\alpha},z^{*}) + c_{\pi}H(y^{\alpha},z), \qquad (37)$$

where we use  $v(z^0) = 0$ ,  $H(y,z^0) = 0$  and  $H(y,z) = \sum_{i=1}^{n} H_i^n(z)H(y,z^i)$ .

Substituting (36b) into  $G(y^{\alpha},z)$ , we have

$$G(y^{\alpha},z) = v(z)G(y^{\alpha},z^{*}) + c_{z} \int_{z=1}^{n} H_{1}^{n}(z)F(y^{\alpha},z^{1}).$$
 (38)

Substituting (37) and (38) into (36a), and using (2) and (3), we have

$$u(y,z) = u(y^{0},z) + u(y,z^{0}) + v(y)f(y^{*},z) + v(z)f(y,z^{*})$$

$$- v(y)v(z)f(y^{*},z^{*}) + c_{y}c_{z} \int_{1=1}^{n} \int_{1=1}^{n} G_{1}^{n}(y)H_{j}^{n}(z)F(y^{1},z^{j}). \tag{39}$$

We can assume that  $\mathbf{F}^{\mathbf{n}}$  is a nonsingular matrix because Property 5 holds. Considering next equation and transforming it, we obtain

$$v(y)f(y^{*},z) + v(z)f(y,z^{*}) - v(y)v(z)f(y^{*},z^{*})$$

$$= |F^{n}|^{-1} \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{F}_{ij}^{n} [v(y)f(y^{*},z^{i})f(y^{j},z)$$

$$+ v(z)f(y^{j},z^{*})f(y,z^{i}) - v(y)v(z)f(y^{j},z^{*})f(y^{*},z^{i})]. \tag{40}$$

By definition (2) and (3), the following relation holds.

$$v(y)f(y^{1}, i)f(y^{j}, z) + v(z)f(y^{j}, z^{*})f(y, z^{1}) - v(y)v(z)f(y^{*}, z^{1})f(y^{j}, z^{*})$$

$$= f(y, z^{1})f(y^{j}, z) - c_{y}c_{z}G(y, z^{1})H(y^{j}, z)$$
(41)

Substituting (40) and (41) into (39), we obtain

$$f(y,z) = \frac{1}{|F^{n}|} \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{F}_{1j}^{n} [f(y,z^{1})f(y^{j},z) - c_{y}c_{z}G(y,z^{1})H(y^{j},z)]$$

$$+ c_{y}c_{z} \sum_{i=1}^{n} \sum_{j=1}^{n} G_{1}^{n}(y)H_{j}^{n}(z)F(y^{i},z^{j}), \qquad (42a)$$

$$f(y,z) = \frac{1}{|F^{n}|} \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{F}_{1j}^{n} f(y,z^{1})f(y^{j},z) +$$

$$c_{y}c_{z} = \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \left[ \frac{1}{|g^{n}H^{n}|} \sum_{k=1}^{n} \sum_{r=1}^{n} \widetilde{G}_{ki}^{n} \widetilde{H}_{rj}^{n} F(y^{k}, z^{r}) - \frac{\widetilde{F}_{1j}^{n}}{|F^{n}|} \right] G(y, z^{1}) H(y^{j}, z). \tag{42b}$$

In (42a), setting  $y = y^p$ ,  $z = z^q$  for p,  $q \in \{1, ..., n\}$ , and solving it with respect to  $c_y c_z F(y^p, z^q)$ , and then substituting it into the following

$$\frac{c_{\mathbf{y}}c_{\mathbf{z}}}{|\mathbf{g}^{\mathbf{n}}\mathbf{h}^{\mathbf{n}}|} \sum_{\mathbf{k}=1}^{n} \sum_{\mathbf{r}=1}^{n} \widetilde{G}_{\mathbf{k}\mathbf{i}}^{\mathbf{n}} \widetilde{H}_{\mathbf{r}\mathbf{j}}^{\mathbf{n}} \mathbf{F}(\mathbf{y}^{\mathbf{k}}, \mathbf{z}^{\mathbf{r}}) - \frac{\mathbf{F}_{\mathbf{i}\mathbf{j}}^{\mathbf{n}}}{|\mathbf{F}^{\mathbf{n}}|} c_{\mathbf{y}}c_{\mathbf{z}}$$

$$= \frac{\widetilde{G}_{\mathbf{n}\mathbf{i}}^{\mathbf{n}} \widetilde{H}_{\mathbf{n}\mathbf{j}}^{\mathbf{n}}}{|\mathbf{F}^{\mathbf{n}}\mathbf{h}^{\mathbf{n}}|} \left[ |\mathbf{F}^{\mathbf{n}}| \mathbf{f}(\mathbf{y}^{\mathbf{n}}, \mathbf{z}^{\mathbf{n}}) - \sum_{\mathbf{p}=1}^{n^{*}} \sum_{\mathbf{q}=1}^{n^{*}} \widetilde{\mathbf{F}}_{\mathbf{q}\mathbf{p}}^{\mathbf{n}} \mathbf{f}(\mathbf{y}^{\mathbf{n}}, \mathbf{z}^{\mathbf{q}}) \mathbf{f}(\mathbf{y}^{\mathbf{p}}, \mathbf{z}^{\mathbf{n}}) \right], \tag{43}$$

where we use the following relations

$$\sum_{p=1}^{n^*} \sum_{q=1}^{n^*} \widehat{F}_{qp}^n f(y^k, z^q) f(y^p, z^r) = |F^n| \sum_{q=1}^{n^*} \delta_{rq} f(y^k, z^q),$$

$$\sum_{k=1}^{n} \widehat{G}_{ki}^n G(y^k, z^q) = \delta_{iq} |G^n|, \text{ and } \sum_{r=1}^{n} \widehat{H}_{rj}^n H(y^p, z^r) = \delta_{jp} |H^n|,$$

where  $\delta_{1j}$  denotes the Kronecker's delta.

Substituting (43) into (42b), then we have (12). Therefore, sufficient condition is proved.

Conversely, suppose that (12) holds, then we assume  $G^n$ ,  $H^n$ , and  $F^n$  are nonsingular matrices. Substituting (3) and (29a) into (12), we have

$$f(y,z^{*})C[v_{y0}(z), v_{y}(z)]$$

$$= \frac{1}{|F^{n}|} \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{F}_{ij}^{n} f(y,z^{i}) f(y^{j},z) C[v_{y0}(z), v_{yj}(z)]$$

$$+ c \sum_{i=1}^{n^{*}} \sum_{j=1}^{n^{*}} \widetilde{G}_{ni}^{n} \widetilde{H}_{nj}^{n} G(y,z^{i}) \frac{v_{yj}(z) - v_{y0}(z)}{u(y^{0},z^{*})[u(y^{j},z^{*}) - v_{y}v^{j},z^{0})]}. \tag{44}$$

Summing up the coefficients of  $C[v_{y0}(z), v_{yj}(z)], v_{yj}(z)$  for j = 0, 1, 2, ..., n, \* and  $v_{y0}(z)$  of the right hand side of (44), we have  $f(y,z^*)$ . Then, we conclude  $Z(CD_n)Y$ , and the same procedure for Y concludes  $Y(CD_n)Z$ .

Proof of Theorem 3: We can prove this theorem in the same way as Farquhar [3]. If  $X_1(CD_{m_1})X_1$  for  $i=1,\ldots,n$ , then by Theorem 1, (15) and (18) the following equation holds.

$$u(x_{1}, ..., x_{n}) = u(x_{1}) + u(x_{1}, ..., x_{i-1}, x_{i+1}, ..., x_{n})$$

$$+ v_{1}(x_{1})f_{1}(x_{1}, ..., x_{i-1}, x_{1}^{\Delta *}, x_{i+1}, ..., x_{n})$$

$$+ d_{1} \sum_{i=1}^{m_{1}} G_{i,j}^{m_{1}}(x_{1})\Delta_{(i,\beta_{1})}(x_{1}, ..., x_{i-1}, x_{i+1}, ..., x_{n}) \qquad (45)$$

If i = 1 in (45), then we have

$$u(x_{1}, ..., x_{n}) = u(x_{1}) + u(x_{2}, ..., x_{n}) + v_{1}(x_{1})f_{1}(x_{1}^{\Delta *}, x_{2}, ..., x_{n})$$

$$+ d_{1} \int_{j=1}^{m_{1}} G_{1,j}^{m_{1}}(x_{1}) \Delta_{(1,\beta_{1})}(x_{2}, ..., x_{n}). \tag{46}$$

If i = 2 in (45), then we have

$$u(x_{1}, ..., x_{n}) = u(x_{2}) + u(x_{1}, x_{3}, ..., x_{n}) + v_{2}(x_{2})f_{2}(x_{1}, x_{2}^{\Delta *}, x_{3}, ..., x_{n})$$

$$+ d_{2} \int_{1=1}^{m_{2}} G_{2,j}^{m_{2}}(x_{2})\Delta_{(2,\beta_{2})}(x_{1}, x_{3}, ..., x_{n}). \tag{47}$$

We consider to substitute (46) into (47). First, we substitute (46) into the following

$$f_{2}(x_{1}, x_{2}^{\Delta c}, x_{3}, ..., x_{n}) = u(x_{1}, x_{2}^{\Delta c}, x_{3}, ..., x_{n}) - u(x_{2})$$

$$= f_{2}(x_{1}^{0}, x_{2}^{\Delta c}, x_{3}, ..., x_{n}) + v_{1}(x_{1}) f_{K}^{a}(x_{3}, ..., x_{n})$$

$$+ d_{1} \int_{J^{n}(\cdot)}^{m_{1}} G_{1,J}^{m_{1}}(x_{1}) \Delta_{(1,\beta_{1})}(x_{2}^{\Delta c}, x_{3}, ..., x_{n}), \qquad (48)$$

where  $c \in \{0, 1, ..., m_2, *\}$ ,  $K = \{1,2\}$ ,  $a = \{a_1, a_2\}$ ,  $a_1 = *$ ,  $a_2 = c$  and we use the relation (17).

Secondly, we substitute (48) into the following

$$\Delta_{(2,\beta_2)}(x_1, x_3, ..., x_n) 
= \Delta_{(2,\beta_2)}(x_1^0, x_3, ..., x_n) + v_1(x_1)\Delta_{(2,\beta_2)}(x_1^{\Delta x}, x_3, ..., x_n) 
+ d_1 \sum_{j=1}^{m_1} G_{1,j}^{m_1}(x_1)\Delta_{(K,\beta)}(x_3, ..., x_n),$$
(49)

where  $K = \{1,2\}$ , and  $\beta = \{\beta_1, \beta_2\}$ .

From (46) we obtain the following

$$u(x_{1}, x_{3}, ..., x_{n}) = u(x_{1}) + u(x_{3}, ..., x_{n}) + v_{1}(x_{1})f_{1}(x_{1}^{\Delta *}, x_{2}^{0}, x_{3}, ..., x_{n}) + d_{1} \sum_{i=1}^{m_{1}} G_{1,j}^{m_{1}}(x_{1})\Delta_{(1,\beta_{1})}(x_{2}^{0}, x_{3}, ..., x_{n}).$$
(50)

Substituting (48), (49), and (50) into (47), we have

$$\begin{array}{c} u(x_{1}, \, \ldots, \, x_{n}) = u(x_{1}) + u(x_{2}) + u(x_{3}, \, \ldots, \, x_{n}) \\ \\ + v_{1}(x_{1})f_{1}(x_{1}^{\Delta *}, \, x_{2}^{0}, \, x_{3}, \, \ldots, \, x_{n}) \\ \\ + v_{2}(x_{2})f_{2}(x_{1}^{0}, \, x_{2}^{\Delta *}, \, x_{3}, \, \ldots, \, x_{n}) \\ \\ + v_{1}(x_{1})v_{2}(x_{2})f_{K}^{a}(x_{3}, \, \ldots, \, x_{n}) \\ \\ + d_{1} \int_{j=1}^{m_{1}} G_{1,j}^{m_{1}}(x_{1}) \left\{ \Delta_{(1,\beta_{1})}(x_{2}^{0}, \, x_{3}, \, \ldots, \, x_{n}) + v_{2}(x_{2})\Delta_{(1,\beta_{1})}(x_{2}^{\Delta *}, \, x_{3}, \, \ldots, \, x_{n}) \right\} \\ \\ + d_{2} \int_{j=1}^{m_{2}} G_{2,j}^{m_{2}}(x_{2}) \left\{ \Delta_{(2,\beta_{2})}(x_{1}^{0}, \, x_{3}, \, \ldots, \, x_{n}) + v_{1}(x_{1})\Delta_{(2,\beta_{2})}(x_{1}^{\Delta *}, \, x_{3}, \, \ldots, \, x_{n}) \right\} \\ \\ + d_{1}d_{2} \int_{j=1}^{m_{1}} \sum_{k=1}^{m_{2}} G_{1,j}^{m_{1}}(x_{1})G_{2,k}^{m_{2}}(x_{2})\Delta_{(K,\beta)}(x_{3}, \, \ldots, \, x_{n}), \\ \\ \text{where } K = \{1,2\}, \, a = \{a_{1}, \, a_{2}\}, \, a_{1} = *, \, \text{and } \, a_{2} = *. \end{array}$$

This procedure is repeated for steps i = 1, ..., n. Hence, we have (19) by using Property 6 and the following relation

$$f_{\mathbf{I}_{\mathbf{r}}}^{\mathbf{a}} = u(\mathbf{x}_{\mathbf{I}_{\mathbf{r}}}^{\Delta *}) \text{ and } u(\mathbf{x}_{\mathbf{i}}) = u(\mathbf{x}_{\mathbf{i}}^{\Delta *}) \ v_{\mathbf{i}}(\mathbf{x}_{\mathbf{i}}) \text{ for } \mathbf{i} = 1, \ldots, n,$$
 where  $\mathbf{I}_{\mathbf{r}} = \{i_1, \ldots, i_{\mathbf{r}}\} \subset \mathbb{N}, \ \mathbf{a} = \{a_1, \ldots, a_{\mathbf{r}}\} \text{ and } a_{\mathbf{i}} = * \text{ for all } \mathbf{i}.$ 

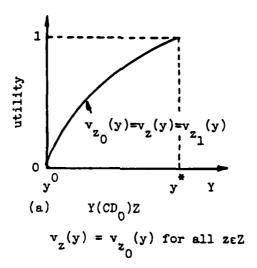
Conversely, if (19) holds, it is evidenly that  $X_{i}(CD_{m_{i}})X_{i}$  for i = 1, ..., n by (29) and the property of convex combination.

# REFERENCES

- 1. Bell, D.E. (1979). Consistent assessment procedure using conditional utility functions. Operations Research, 27, 1054-1066.
- 2. Bell, D.E. (1979). Multiattribute utility functions: Decompositions using interpolation. Management Science, 25, 744-753.
- 3. Farquhar, P.H. (1975). A fractional hypercube decomposition theorem for multiattribute utility functions. operations Research, 23, 941-967.
- 4. Farquhar, P.H. (1976). Pyramid and semicube decompositions of multi-attribute utility functions. Operations Research, 24, 256-271.
- 5. Fishburn, P.C. (1965). Independence in utility theory with whole product sets. Operations Research, 13, 28-45.
- 6. Fishburn, P.C. (1974). von Neumann-Morgenstern utility functions on two attributes. Operations Research, 22, 35-45.
- 7. Fishburn, P.C. (1977). Approximations of two-attribute utility functions. Mathematics of Operations Research, 2, 30-44.
- 8. Fishburn, P.C. and P.H. Farquhar (1981). Finite-degree utility independence. Working Paper 81-3, Graduate School of Administration, University of California, Davis, California. To appear in Mathematics of Operations Research.
- 9. Fishburn, P.C. and R.L. Keeney (1974). Seven independence concepts and continuous multiattribute utility functions. *Journal of Mathematical Psychology*, 11, 294-327.
- 10. Fishburn, P.C. and R.L. Keeney (1975). Generalized utility independence and some implications. Operations Research, 23, 928-940.
- 11. Keeney, R.L. (1971). Utility independence and preferences for multiattributed consequences. Operations Research, 19, 875-893.
- 12. Keeney, R.L. (1972). Utility functions for multiattributed consequences.

  Management Science, 18, 276-287.
- 13. Keeney, R.L. (1974). Multiplicative utility functions. Operations Research, 22, 22-34.
- 14. Keeney, R.L. and H. Raiffa (1976). Decisions with Multiple Objectives: Preferences and Value Tradeoffs. John Wiley and Sons, New York.
- 15. Nahas, K.H. (1977). Preference modeling of utility surfaces. Unpublished doctoral dissertation, Department of Engineering-Economic Systems, Stanford University, Stanford, California.

- 16. Pollak, R.A. (1967). Additive von Neumann-Morgenstern utility functions. Econometrica, 35, 485-494.
- 17. Tamura, H. and Y. Nakamura (1978). Constructing a two-attribute utility function for pollution and consumption based on a new concept of convex dependence. In H. Myoken (Ed.), <u>Information</u>, <u>Decision and Control in Dynamic Socio-Economics</u>, pp. 381-412. <u>Bunshindo</u>, Tokyo, Japan.
- 18. Von Neumann, J. and O. Morgenstern (1944). Theory of Games and Economic Behavior. 2nd Ed., Princeton University Press, Princeton, New Jersey, 1947; 3rd Ed., John Wiley and Sons, New York, 1953.



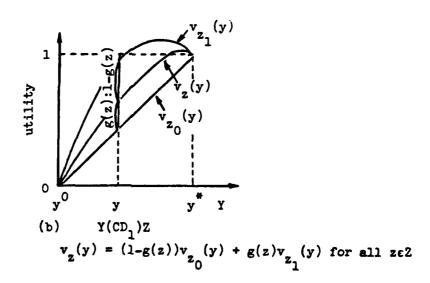


Figure 1. The relations among normalized conditional utility functions when the convex dependence holds.

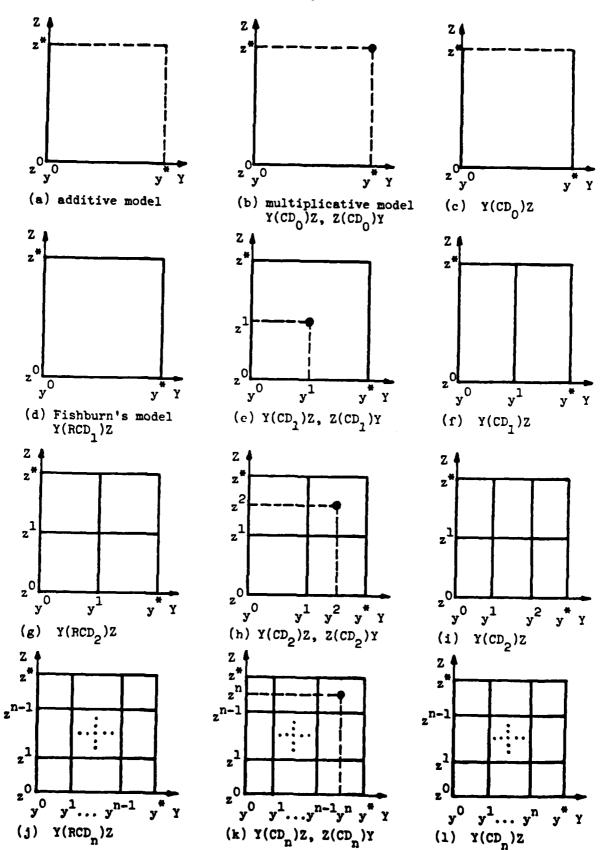


Figure 2. Assigning utilities for heavy shaded consequences completely specifies the utility function in the cases indicated.

#### ONR DISTRIBUTION LIST

Mr. J.R. Simpson, Scientific Officer Mathematics Group, Code 411-MA Office of Naval Research 800 N. Quincy Street Arlington, VA 22217

Dr. Stuart Brodsky, Group Leader Mathematics Group, Code 411-MA Office of Naval Research 800 N. Quincy Street Arlington, VA 22217

Dr. Martin A. Tolcott, Director Engineering Psychology Programs Office of Naval Research 800 N. Quincy Street Arlington, VA 22217

Mr. Christal Grisham
ONR Resident Representative
University of California
239 Campbell Hall
Berkeley, CA 94720

Defense Documentation Center Cameron Station, Building 5 Alexandria, VA 22314

Naval Research Laboratory Code 2627 Washington, DC 20375

Office of Naval Research 'Branch Office 1030 East Green Street Pasadena, CA 91106

Professor Kenneth J. Arrow Department of Economics Stanford University Stanford, CA 94305

Professor F. Hutton Barron School of Business 311 Summerfield Hall University of Kansas Lawrence, Kansas 66045 Professor David E. Bell Grad. School of Business Administration Harvard University Boston, MA 02163

Professor Samuel Bodily The Darden School University of Virginia P.O. Box 6550 Charlottesville, VA 22906

Dr. Dean W. Boyd
Decision Focus, Inc.
5 Palo Alto Square, Suite 410
Palo Alto, CA 94304

Dr. Horace Brock SRI International Decision Analysis Group 333 Ravenswood Avenue Menlo Park, CA 94025

Dr. Rex V. Brown
Decision Science Consortium
7700 Leesburg Pike, Suite 421
Falls Church, VA 22043

Professor Derek W. Bunn
Dept. of Engineering Science
University of Oxford
Parks Road
Oxford, OX1 3PJ
ENGLAND

Professor Soo Hong Chew Department of Economics, Bldg. #23 College of Business & Public Admin. The University of Arizona Tucson, Arizona 85721

Professor Eric K. Clemons Dept. of Decision Sciences, CC The Wharton School University of Pennsylvania Philadelphia, PA 19104 Professor Jared L. Cohon
Dept. of Geol. & Environ. Engineering
Johns Hopkins University
Baltimore, MD 21218

Professor William W. Cooper Graduate School of Business, 200E, BEB University of Texas at Austin Austin, Texas 78712

Professor Norman C. Dalkey School of Engrg & Applied Sci. Univ. of Calif. at Los Angeles Los Angeles, CA 90024

Professor Morris H. DeGroot Department of Statistics Carnegie-Mellon University Pittsburgh, PA 15213

Professor James S. Dyer Department of Management College of Business Admin. University of Texas, Austin Austin, TX 78712

Professor Ward Edwards Social Science Research Institute University of Southern California 950 West Jefferson Blvd. Los Angeles, Calif. 90007

Professor Hillel J. Einhorn Center for Decision Research Grad. School of Business University of Chicago 1101 East 58th Street Chicago, IL 60637

Professor Jehoshua Eliashberg Marketing Department Grad. School of Management Northwestern University Evanston, IL 60201

Professor Peter H. Farquhar Graduate School of Administration University of Calif., Davis Davis, CA 95616 Professor Gregory W. Fischer Dept. of Social Sciences Carnegie-Mellon University Pittsburgh, PA 15213

Dr. Baruch Fischhoff Decision Research 1201 Oak Street Eugene, Oregon 97401

Dr. Peter C. Fishburn Bell Laboratories, Rm. 2C-126 600 Mountain Avenue Murray Hill, NJ 07974

Professor Dennis G. Fryback Health Systems Engineering Univ. of Wisconsin, Madison 1225 Observatory Drive Madison, Wisconsin 53706

Professor Paul E. Green
Department of Marketing, CC
The Wharton School
Univ. of Pennsylvania
Philadelphia, PA 19104

Professor Kenneth R. Hammond Center for Research on Judgment & Policy Institute of Behavioral Sci. University of Colorado Campus Box 485 Boulder, CO 80309

Professor Charles M. Harvey Dept. of Mathematical Sciences Dickinson College Carlisle, PA 17013

Professor John R. Hauser Sloan School of Management Massachusetts Institute of Technology Cambridge, MA 02139

Professor John C. Hershey Dept. of Decision Science, CC The Wharton School University of Pennsylvania Philadelphia, PA 19104 Professor Robin M. Hogarth Center for Decision Research Grad. School of Business University of Chicago 1101 East 58th Street Chicago, IL 60637

Attn: Ms. Vicki Holcomb, Librarian Decision and Designs, Inc. P.O. Box 907 8400 Westpark Drive, Suite 600 McLean, VA 22101

Professor Charles A. Holloway Graduate School of Business Stanford University Stanford, CA 94305

Professor Ronald A. Howard Dept. of Engrg. Econ. Systems School of Engineering Stanford University Stanford, CA 94305

Professor George P. Huber Grad. School of Business University of Wisconsin, Madison 1155 Observatory Drive Madison, Wisconsin 53706

Professor Patrick Humphreys Dept. of Psychology Brunel University Kingston Ln. Uxbridge Middlesex UB8 3PH ENGLAND

Professor Arthur P. Hurter, Jr. Dept. of Industrial Eng/Mgt Sci. Northwestern University Evanston, IL 60201

Dr. Edgar M. Johnson US Army Research Institute 5001 Eisenhower Avenue Alexandria, VA 22333

Professor Daniel Kahneman Dept. of Psychology Univ. of British Columbia Vancouver B.C. V6T 1W5 CANADA Professor Gordon M. Kaufman Sloan School of Management, E53-375 Massachusetts Institute of Technology Cambridge, MA 02139

Dr. Donald L. Keefer
Gulf Management Sciences Group
Gulf Science & Technology Co., Rm. 308
P.O. Box 1166
Pittsburgh, PA 15230

Dr. Thomas W. Keelin Decision Focus, Inc. 5 Palo Alto Square, Suite 410 Palo Alto, CA 94304

Dr. Ralph L. Keeney Woodward-Clyde Consultants Three Embarcadero Center, Suite 700 San Francisco, CA 94111

L. Robin Keller Engineering Bldg. I., Room 4173B University of California, Los Angeles Los Angeles, CA 90024

Dr. Craig W. Kirkwood Woodward-Clyde Consultants Three Embarcadero Center, Suite 700 San Francisco, CA 94111

Professor Paul R. Kleindorfer Dept. of Decision Sciences, CC The Wharton School University of Pennsylvania Philadelphia, PA 19104

Professor David M. Kreps Graduate School of Business Stanford University Stanford, California 94305

Dr. Jeffrey P. Krischer Health Services Research and Development Veterans Administration HSR 7 D (152), Medical Center Gainesville, Florida 32602 Professor Roman Krzysztofowicz Dept. of Civil Engineering Building 48-329 Massachusetts Inst. of Tech. Cambridge, Mass. 02139

Professor Howard C. Kunreuther Dept. of Decision Sci., CC The Wharton School University of Pennsylvania Philadelphia, PA 19104

Professor Irving H. LaValle School of Business Admin. Tulane University New Orleans, LA 70118

Professor Arie Y. Lewin Graduate School of Business Administration Duke University Durham, NC 27706

Dr. Sarah Lichtenstein Decision Research, Inc. 1201 Oak Street Eugene, Oregon 97401

Professor John D.C. Little Sloan School of Management, E53-355 Massachusetts Institute of Technology Cambridge, MA 02139

Professor William F. Lucas School of Operations Research and Industrial Engineering Cornell University Ithaca, NY 14853

Professor R. Duncan Luce Dept. of Psychology and Social Relations William James Hall, Rm. 930 Harvard University Cambridge, MA 02138

Professor K.R. MacCrimmon
Faculty of Commerce & Business Admin.
University of British Columbia
Vancouver, B.C. V6T 1W5
CANADA

Professor Mark J. Machina Department of Economics, B-003 Univ. of Calif., San Diego LaJolla, California 92093

Dr. James E. Matheson Resource Planning Assoc., Inc. 3000 Sand Hill Road Menlo Park, CA 94025

Dr. Gary McClelland Inst. of Behavioral Science University of Colorado Campus Box 485 Boulder, Colorado 80309

Dr. Miley W. Merkhofer SRI International 333 Ravenswood Avenue Menlo Park, CA 94025

Dr. Peter A. Morris Applied Decision Analysis, Inc. 3000 San Hill Road Menlo Park, CA 94025

Dr. Melvin R. Novick 356 Lindquist Center University of Iowa Iowa City, Iowa 52242

Dr. V.M. Ozernoy Woodward-Clyde Consultants Three Embarcadero Center, Suite 700 San Francisco, CA 94111

Professor John W. Payne Graduate School of Business Duke University Durham, North Carolina 27706

Dr. Cameron Peterson
Decision & Designs, Inc.
8400 Westpark Drive, Suite 600
P.O. Box 907
McLean, VA 22101

Professor Stephen M. Pollock Dept. of Industrial and Operations Engineering University of Michigan Ann Arbor, MI 48109 Professor Howard Raiffa Grad. School of Business Administration Harvard University Boston, MA 02163

Professor Fred S. Roberts Dept. of Mathematics Rutgers University New Brunswick, NJ 08903

Professor Stephen M. Robinson Dept. of Industrial Engineering Univ. of Wisconsin, Madison 1513 University Avenue Madison, WI 53706

Professor Andrew P. Sage Dept. of Engrg. Sci. & Systems University of Virginia Charlottesville, Virginia 22901

Professor Rakesh K. Sarin Grad School of Management University of Calif. at L.A. Los Angeles, CA 90024

Professor Paul Schoemaker Grad School of Business University of Chicago 1101 East 58th Street Chicago, IL 60637

Dr. David A. Seaver Decision Sci. Consortium, Inc. 7700 Leesburg Pike, Suite 421 Falls Church, VA 22043

Professor Richard H. Shachtman Department of Biostatistics University of North Carolina 426 Rosenau 201H Chapel Hill, NC 27514

Professor James Shanteau Department of Psychology Kansas State University Manhattan, Kansas 66506 Professor Martin Shubik Department of Economics Yale University Box 2125, Yale Station New Haven, CT 06520

Dr. Paul Slovic Decision Research 1201 Oak Street Eugene, OR 97401

Dr. Richard D. Smallwood Applied Decision Analysis, Inc. 3000 Sand Hill Road Menlo Park, CA 94025

Professor Richard Soland Dept. of Operations Research Schl. of Engrg & Appl. Sci. George Washington University Washington, DC 20052

Professor Ralph E. Steuer College of Business & Econ. University of Kentucky Lexington, KY 40506

Professor Hiroyuki Tamura Dept. of Precision Engineering Osaka University Yamada-kami, Suita, Osaka 565 JAPAN

Professor Robert M. Thrall Dept. of Mathematical Sciences Rice University Houston, TX 77001

Professor Amos Tversky Department of Psychology Stanford University Stanford, CA 94305

Dr. Jacob W. Ulvila Decision Science Consortiu-7700 Leesburg Pike, Suite 421 Falls Church, VA 22043 Professor Detlof von Winterfeldt Social Science Research Institute University of Southern Calif. 950 West Jefferson Blvd. Los Angeles, CA 90007

Professor Thomas S. Wallsten L.L. Thurstone Psychometric Lab. Department of Psychology University of North Carolina Chapel Hill, NC 27514

Professor S.R. Watson
Engineering Department
Control & Mgmt Systems Div.
University of Cambridge
Mill Lane
Cambridge CB2 1RX
ENGLAND

Dr. Martin O. Weber Institut fur Wirtschaftswissenschaften Templergraben 64 D-5100 Aachen WEST GERMANY

Professor Donald A. Wehrung Faculty of Commerce & Bus. Adm. University of British Columbia Vancouver, B.C. V6T 1W5 CANADA

Professor Chelsea C. White Dept. of Engrg. Sci. & Systems Thornton Hall University of Virginia Charlottesville, VA 22901

Dr. Andrzej Wierzbicki International Institute for Applied Systems Analysis Schloss Laxenburg Laxenburg A-2361 AUSTRIA

Professor Robert B. Wilson Dept. of Decision Sciences Grad. School of Business Admin. Stanford University Stanford, CA 94305 Professor Robert L. Winkler Quantitative Business Analysis Graduate School of Business Indiana University Bloomington, IN 47405

Professor Mustafa R. Yilmaz Management Science Dept. College of Business Admin. Northeastern University 360 Huntington Avenue Boston, MA 02115

Professor Po-Lung Yu School of Business Summerfield Hall University of Kansas Lawrence, KS 66045

Professor Milan Zeleny Graduate School of Business Admin. Fordham Univ., Lincoln Center New York, NY 10023

Professor Stanley Zionts
Dept. of Mgmt Sci. & Systems
School of Management
State University of New York
Buffalo, NY 14214

