Development and validation of a clinical cancer genomic profiling test based on massively parallel DNA sequencing

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As more clinically relevant cancer genes are identified, comprehensive diagnostic approaches are needed to match patients to therapies, raising the challenge of optimization and analytical validation of assays that interrogate millions of bases of cancer genomes altered by multiple mechanisms. Here we describe a test based on massively parallel DNA sequencing to characterize base substitutions, short insertions and deletions (indels), copy number alterations and selected fusions across 287 cancer-related genes from routine formalin-fixed and paraffin-embedded (FFPE) clinical specimens. We implemented a practical validation strategy with reference samples of pooled cell lines that model key determinants of accuracy, including mutant allele frequency, indel length and amplitude of copy change. Test sensitivity achieved was 95–99% across alteration types, with high specificity (positive predictive value >99%). We confirmed accuracy using 249 FFPE cancer specimens characterized by established assays. Application of the test to 2,221 clinical cases revealed clinically actionable alterations in 76% of tumors, three times the number of actionable alterations detected by current diagnostic tests.

Systemic cancer treatment is undergoing a fundamental change, moving away from a paradigm in which histopathologically defined disease is treated primarily with cytotoxic chemotherapy, toward the use of molecularly targeted drugs prescribed to selected subsets of patients across multiple tumor types. Targeted therapies promise to be both safer and more efficacious as demonstrated by the success of trastuzumab (Herceptin) in ERBB2 (also known as HER2)-amplified breast cancer, imatinib (Gleevec) in Philadelphia chromosomepositive chronic myelogenous leukemia, erlotinib (Tarceva) in EGFRmutated non-small cell lung cancer and vemurafenib (Zelboraf) in BRAF-mutant melanoma¹. Informed by rapid genomic discovery^{2–5}, there are now hundreds of compounds in clinical development targeting more than 100 genomic alterations in cancer-related genes representing multiple cellular pathways^{6,7}. More personalized cancer therapy will be achieved by addressing the specific molecular drivers of a patient's disease8.

Essential to the successful delivery of personalized cancer therapy are diagnostic tests that comprehensively characterize the genomic alterations occurring within individual tumors. These tests enable patients to be matched with available targeted therapies, either approved or in clinical trials. Several technologies, including PCR, Sanger sequencing, mass spectrometric genotyping, fluorescence *in situ* hybridization (FISH) and immunohistochemistry (IHC)^{9–13}, are currently in use for the clinical assessment of a limited number of oncogenic markers. Owing to technical limitations and the small amount of material obtained from biopsies, none of these methodologies can be scaled to address the increasing number and variety of therapeutically relevant genomic alterations that occur across hundreds of cancer-related genes, both in primary disease and in cases of acquired resistance to therapy^{14–18}.

Massively parallel (or 'next-generation') DNA sequencing, successfully applied in the research setting to elucidate the complexity of

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the cancer genome, is thus becoming an attractive clinical diagnostic technology because it can accurately detect most genomic alterations in all therapeutically relevant cancer genes in a single assay¹⁹⁻²¹. However, the adoption of this technology in a clinical context as a routine test to support the selection of therapy for cancer patients faces multiple challenges. First, the majority of cancer specimens are FFPE, a process that may damage DNA²², such that robust DNA extraction and sequencing library construction protocols must be applied. Second, many samples available for testing are small-core needle biopsies, fine-needle aspirations or cell blocks prepared from malignant pleural, pericardial or peritoneal effusions, necessitating protocols that accommodate limited amounts of tissue and extracted DNA²³. Third, whereas selecting specimens with high tumor content is feasible in the research setting, accurate profiling in clinical specimens must be achieved when the relative proportion of tumor nuclei is low²⁴. Thus, uniformly high sequence coverage across all test regions and appropriately designed analysis algorithms are required. Finally, because millions of bases within the tumor genome are assayed, rigorous analytical approaches for validation are needed to demonstrate the readiness of the technology for clinical use.

We have developed and validated a next-generation sequencing (NGS)-based cancer genome profiling test that interrogates 4,557 exons of 287 cancer-related genes and have established performance benchmarks supporting direct clinical use. We assessed the analytical sensitivity, specificity, accuracy and precision across the reportable range of the assay, in line with guidelines established by the Next Generation Sequencing: Standardization of Clinical Testing work-group²⁵. Relevant sample types were represented, including FFPE. Base substitutions, indels, focal gene amplifications and homozygous gene deletions were tested. We report our experience with the first 2,221 patient tumor FFPE specimens submitted to our Clinical Laboratory Improvement Amendments (CLIA)-certified and College

of American Pathologists (CAP)-accredited laboratory and provide insights for the successful incorporation of NGS into routine oncologic practice, including clinical trials.

RESULTS

NGS-based clinical cancer gene test

We have developed a cancer genome profiling test based on massively parallel DNA sequencing (Fig. 1)^{26,27}. Briefly, DNA was extracted from routine FFPE biopsy or surgical specimens, 50-200 ng of which underwent whole-genome shotgun library construction and hybridization-based capture of 4,557 exons from 287 cancer-related genes and 47 introns from 19 genes frequently rearranged in solid tumors (Supplementary Table 1). Using the Illumina HiSeq2000 platform, hybrid-capture-selected libraries were sequenced to high uniform depth (targeting >500× coverage by non-PCR duplicate read pairs, with >99% of exons at coverage >100×). Protocols and reagents were optimized to assure even coverage and robust performance for a wide variety of specimens²⁸⁻³⁰. Sequence data were processed using a customized analysis pipeline designed to accurately detect multiple classes of genomic alterations: base substitutions, indels, focal gene amplifications, homozygous gene deletions and selected gene fusions in routine clinical specimens. All testing was done in a CLIA-certified, CAP-accredited laboratory.

Validation approach

In contrast to diagnostic assays for a limited number of genomic sites, analytical validation of an NGS-based genomic profiling test assaying ~1.5 Mb of target sequence is a complex challenge. A single tumor specimen can harbor multiple types of genomic alterations, at any position in the tested region, at a wide range of mutant allele frequencies (MAF) or copy number levels. Reference specimens containing all possible somatic alterations in all cancer-related genes do not exist. We therefore developed a representative validation approach with reference samples

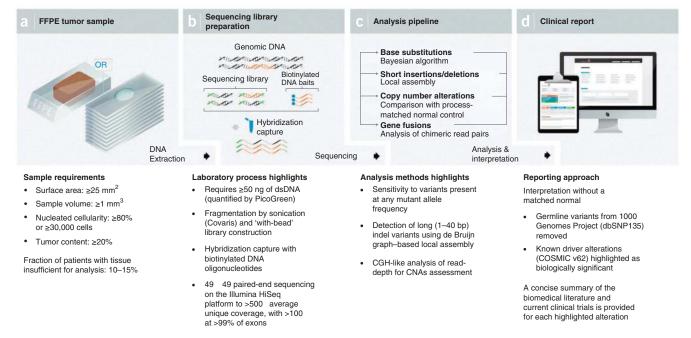


Figure 1 NGS-based cancer genomic profiling test workflow. (a) DNA is extracted from routine FFPE biopsy or surgical specimens. (b) 50–200 ng of DNA undergoes whole-genome shotgun library construction and hybridization-based capture of 4,557 exons of 287 cancer-related genes and 47 introns of 19 genes frequently rearranged in solid tumors. Hybrid-capture libraries are sequenced to high depth using the Illumina HiSeq2000 platform. (c) Sequence data are processed using a customized analysis pipeline designed to accurately detect multiple classes of genomic alterations: base substitutions, short insertions/deletions, copy-number alterations and selected gene fusions. (d) Detected mutations are annotated according to clinical significance and reported.

80-9f

MAE > 20%

MAF < 10%

MAF 10-20%

Figure 2 Base substitution and indel detection performance. (Base substitutions given in panels a-c, indels in panels d-f.) (a) Expected allele frequencies of base substitution alterations within the test set. (b) Detection sensitivity as a function of sample median exon coverage. Error bars, s.e.m. (c) Allele frequencies measured in pooled samples (y axis) match the frequencies expected based on the genotypes and mixing ratios of constituent cell lines (x axis). (d) Expected allele frequencies of indel alterations within the test set. (e) Detection sensitivity as a function of sample median exon coverage. Error bars, s.e.m. (f) Allele frequencies measured in pooled samples (y axis) match the frequencies expected based on the genotypes, ploidy and mixing ratios of constituent cell lines (x axis).

а 700

Number in test set

b

Detection sensitivity (%)

С

Measured allele frequency (%)

600

500

400

300

200

100

100

90 80

70

60

50

40

30

20

10

0

100

90

80

70

60

50

40

30

20

10

0

0

0 20 00

0 100 200 300 400 500 600 700

0

created to span the key axes of mutation and specimen variability affecting detection performance, allowing the accuracy of the test to be robustly estimated.

To validate the accuracy of base substitution detection, we created pools of normal cell lines from the 1000 Genomes Project³¹, leveraging the abundance and population distribution of known germline basesubstitution variation to create test specimens that include thousands of variants across the targeted exons and span a broad range of MAF (5-100%). Similarly, to validate the accuracy of indel detection, we mixed tumor

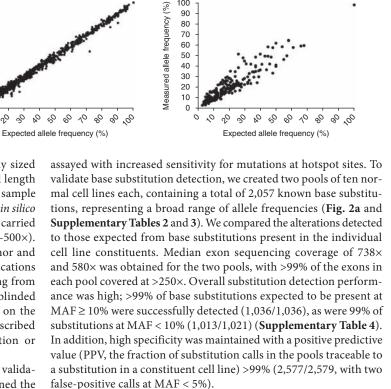
cell lines with known somatic indel alterations into variably sized pools to represent both a range of MAF (10-100% and indel length (1-40 bp). Because unique sequence coverage, a function of sample quality, is a key driver of accuracy for substitutions and indels, in silico down-sampling (the random selection of subsets of reads) was carried out to examine performance over a wide coverage range $(150-500\times)$. For copy number alterations (CNAs), pairs of matched tumor and normal cell lines bearing diverse somatic focal gene amplifications and homozygous gene deletions were mixed in ratios ranging from low to high tumor content (20-75%). The test was applied blinded to all pools and the results compared to expectation based on the constituents in each pool. Initial fusion gene validation was described previously^{30,32}, and extended in manuscripts in preparation or under review.

To confirm that performance criteria established by cell line validation are representative of routine clinical samples, we examined the concordance between NGS test results and the results obtained from a variety of current clinical technologies, including Sequenom massspectrometry analysis, gel sizing, FISH and IHC, for a large series of FFPE specimens. Finally, we validated test reproducibility by examining mutation calls in replicates of clinical FFPE specimens processed independently as components of several process batches and control specimens tested repeatedly by inclusion in every process batch.

Taken together, these experiments assessed test performance across a broad range of genomic alteration types and tumor specimen properties to support clinical use.

Base substitution detection performance

Base substitution detection was done using a Bayesian method allowing the detection of somatic mutations at low MAF across the 1.5 Mb



d

Number in test set

е 100

Detection sensitivity (%)

f

MAF > 10%

MAF 5-10%

MAF < 5%

Expected allele frequency (%)

Sample median exon coverage

40 30

20

10

90

80

70

60

50

40

30

20

10

0

100

90

80

70

60

50

40

30

20

0

40-50 50-60

Expected allele frequency (%)

Sample median exon coverage

60-70 10-80

30.40

200 300 400 500 600 700

20.30

We next assessed the effect of reduced sequence coverage by downsampling data from each of the two pools, targeting median exon coverage from $500 \times$ to $150 \times$ in intervals of $50 \times$ (Fig. 2b). As expected, detection sensitivity dropped as coverage decreased, especially for substitutions occurring at low MAF (<10%), although high sensitivity was obtained down to 250× median exon coverage. At 250× median coverage, >99% of base substitutions present at MAF \ge 10% were successfully detected (1,035/1,036), as were 98% of substitutions at 5% \leq MAF \leq 10% (601/614). Furthermore, PPV remained high (>99%) across the full coverage range. We observed a high correlation between expected and observed MAFs at tested sites (Fig. 2c), highlighting the quantitative nature of an optimized NGS-based test.

To further quantify the impact of sequencing coverage and MAF on base substitution detection sensitivity, we generated a smoothed

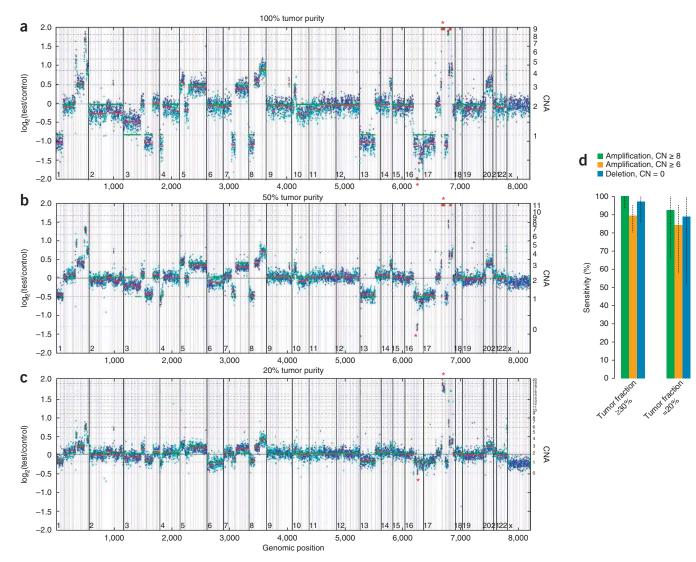


Figure 3 CNA detection performance. (a) Example of CNA data. HCC2218 cell line mixed with matched normal sample at 100% (a), 50% (b) and 20% tumor content (c). *Y* axes denote log-ratio measurements of coverage obtained in test samples versus a normal reference sample, with assessed copy numbers marked by dashed lines. Each point denotes a genomic region measured by the assay (blue exon, cyan SNP), and these are ordered by genomic position. Red lines indicate average log-ratio in a segment, whereas green lines illustrate the model prediction. Asterisks denote the detected *CDH1* homozygous deletion (chr16) and *ERBB2* amplification (chr17). (d) Summary of sensitivity results of CNA calling validation study for focal amplifications and homozygous deletions in samples with tumor fractions \geq 30% and 20–30%. Error bars, s.e.m.

representation of the relationship between these variables in our down-sampled data at a given mutated site (in contrast to aggregate performance in **Fig. 2b**) and examined how performance degrades under reduced coverage depth (**Supplementary Fig. 1**). As expected, a marked reduction in sensitivity was observed for alterations with MAF < 10% when local coverage falls below 100×, emphasizing the importance of high, uniform sequencing coverage across the reportable exon range of the assay.

Indel detection performance

To allow discovery of longer events, we detected indels by *de novo* local assembly using the de Bruijn approach. To validate indel detection, we used 28 tumor cell lines containing a total of 47 known somatic indel alterations in 22 genes to generate 41 pools of two to ten cell lines each (**Supplementary Tables 5** and **6**), thereby creating a test set of 227 indels spanning a wide range of MAF and indel lengths (1–40 bp)

(Fig. 2d). An average sequence coverage of 667× was obtained across all pools, with >99% of the exons covered at >250×. Overall, indel detection was high: 98% (92/94) of indels at MAF \ge 20% were successfully detected, as well as 97% (71/73) of indels at 10% \le MAF \le 20% and 88% (53/60) of indels at 5% \le MAF \le 10%. Very few false-positive calls were observed, with PPV > 99% (875/878, all false-positive calls occurred at MAF < 20%).

As was the case for base substitutions, indel detection sensitivity decreased with reduced coverage depth, especially at low MAF, but remained high above ~250× unique median coverage. Ninety eight percent (92/94) of indels at MAF > 20% and 92% (67/73) of indels at 10% \leq MAF \leq 20% were successfully detected (**Fig. 2e** and **Supplementary Table 7**). Similarly to base substitutions, the correlation between measured and expected MAF for indels was high (**Fig. 2f**). Likewise, the relationships between sensitivity, MAF and local sequence coverage depth were maintained (**Supplementary Fig. 1b**).



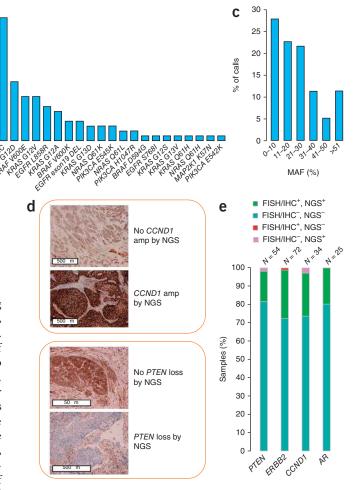
Figure 4 Concordance with clinical testing on FFPE specimens.
Tumor specimens (N = 249) were assayed using the NGS-based test and by several other methods. (a) Overlap between positive alteration calls by NGS and Sequenom or gel sizing at 91 mutually tested sites in 118 FFPE clinical cancer specimens.
(b) Specific alterations comprising the 97 concordant calls.
(c) Histogram of NGS MAF in the 97 concordant calls. The high prevalence of low MAF in clinical cancer specimens is highlighted.
(d) Examples of confirmation of NGS CNAs by IHC. (e) Summary of concordance between NGS, FISH and IHC findings across four genes (Supplementary Table 12).

Comparison with other variant-calling approaches

We evaluated the contribution of our customized variant-calling pipeline to the performance observed in the cell line models above, focusing on two key distinguishing characteristics of our approach. First, we apply statistical models that allow for the identification of a mutation at low MAF. Second, we incorporate local assembly to allow for the reconstruction and detection of longer indel events. We therefore selected publicly available algorithms that were similar overall to our approach, with the key exception of the two features above. To assess the benefit of modeling low-frequency variants, we compared the substitution detection performance of our pipeline on the two normal cell line pools to calls produced by SAMtools³³, a robust and widely used software package for sequence data manipulation and germline genotype analysis. To measure the effect of local assembly, we compared our indel results on both individual cancer cell lines and cell line pools to those produced by Dindel³⁴, an advanced indel detection algorithm based on candidate alternate haplotype identification and read re-alignment. Both packages include call filtering on widely accepted metrics (e.g., base quality, mapping quality) and were run using recommended parameters (Supplementary Fig. 2).

SAMtools was able to detect nearly all (97.8%, 636/650) substitution variants present at MAF \geq 20% (**Supplementary Fig. 2a**). Performance was substantially reduced at MAF below these levels, with only 25.1% (97/386) of variants present at 10% \leq MAF \leq 20% detected and no variants (0/1,021) at MAF < 10% being called. Dindel, on the other hand, detected 80% (217/272) of all indel events (**Supplementary Fig. 2b**). Of the variants missed, 73% (40/55) were \geq 23 bp. Indeed, no indels of >23 bp were called in any sample. All other missed variants had MAF <20% or occurred in regions of low mapping quality (**Supplementary Table 8**). Nearly all SAMtools calls (1,039/1,048) were also seen in our pipeline results, suggesting that SAMtools maintained tight specificity control, whereas Dindel calls outnumbered ours more than sevenfold (8,923 versus 1,154), highlighting that additional filtering is likely required.

Although these comparisons are necessarily imperfect, and additional differences in variant calling likely affect the results, these findings are consistent with the importance of somaticvariant modeling to allow the detection of low-frequency alterations and the deep leveraging of information across multiple short reads by means of local assembly to allow detection of larger indel events.



CNA detection performance

We detected CNAs by fitting a statistical copy-number model to normalized coverage and allele frequencies at all exons and ~3,500 genome-wide, single-nucleotide polymorphisms (SNPs), accounting for stromal admixture^{35–37}. To validate CNA detection, we pooled seven tumor cell lines bearing 19 focal gene amplifications (6–15 copies, 15 genes) and 9 homozygous gene deletions (6 genes) with their matched normal cell lines (thereby maintaining consistent genotypes) in five ratios ranging from low to high tumor content (20–75%), creating a total test set of 210 CNAs (**Supplementary Table 9**).

High performance was achieved for both high-level amplifications (copy number \geq 8) and homozygous deletions when tumor purity was as low as 30%: sensitivity was 99% (91/92) with PPV > 99% (127/127) (Fig. 3 and Supplementary Table 10). Performance was reduced for lower CNAs (6–7 copies) and at lower sample purities (20–30%), with overall sensitivity >80%. Our results demonstrate that an optimized NGS-based test can accurately detect most clinically actionable CNAs in a broad spectrum of patient specimens. These results also highlight the scope for further improvements in this methodology, including the robust detection of heterozygous loss.

Concordance between NGS and other test platforms

The above studies demonstrate that the NGS-based test has the performance characteristics necessary to accurately detect base substitutions, indels and CNAs. We further validated test accuracy by blinded comparisons to four alternative clinical diagnostic technologies for 249 FFPE cancer specimens.

To assess base substitution and indel detection in routine clinical cancer samples, we selected 118 FFPE resection specimens (67 lung cancers, 31 colorectal cancers and 20 melanoma) previously tested for 91 mutations in eight oncogenes using Sequenom mass spectrometry genotyping or a PCR fragment gel-sizing approach (Fig. 4b). For this study, DNA for NGS was extracted from $4 \times 10 \,\mu$ m, new, unstained sections from the originally tested FFPE block. High concordance was noted across platforms; of the 101 mutations identified by Sequenom or gel sizing, 97 were also called by NGS (using an earlier version of the bait set targeting 182 genes; Supplementary Table 1b), and NGS found an additional 7 mutations at mutually tested sites (Fig. 4a). Discordant samples did not have lower average coverage (857× versus 922× for concordant samples; *t*-test, P = 0.51, n = 118), and did not otherwise differ in processing. Several discordances showed weak or equivocal evidence of mutation by Sequenom, indicating that highuniform-coverage NGS may have even greater sensitivity, although tumor heterogeneity may have also contributed to the discordances observed (Supplementary Table 11). More than 25% of concordant calls had an MAF \leq 10%, emphasizing the high sensitivity needed in a clinical cancer genomic test (Fig. 4c).

Additional patient sample cohorts were assembled to assess the accuracy of CNA detection: 72 breast cancer specimens tested clinically for *ERRB2* amplification by FISH, 54 combined prostate and head & neck cancer specimens tested for *PTEN* loss by FISH or IHC, 34 head & neck cancer specimens tested for *CCND1* amplification by IHC, and 25 prostate samples tested for amplification of *AR* by FISH. High concordance was again observed, with the accuracy of NGS ranging from 95–100% relative to other tests (**Fig. 4d,e** and **Supplementary Table 12**).

In total, these results demonstrate that the optimized NGS test can be as accurate as clinical assays currently in use; it also comprehensively assays a much larger series of clinically relevant cancer genes.

Mutation detection reproducibility in FFPE samples

In addition to establishing test analytical sensitivity, specificity and accuracy with respect to alternative technologies, we validated test reproducibility by comparing the equivalence of test results on separate aliquots of the same tumor DNA²⁵.

We first evaluated reproducibility by testing six clinical FFPE specimens in five replicates, each on three different assay batches, including three replicates in a single batch. Taken together, these samples contained 35 known genomic alterations of all types, providing a diverse set of test variants for comprehensive assessment of both inter- and intrabatch reproducibility. Concordance between replicates was 97% (**Supplementary Table 13**), with no significant differences between inter- and intrabatch replicates observed. Most discordant calls could be ascribed to inconsistency in copy number assessment for a single low-purity specimen.

We further assessed long-term test reproducibility by examining mutation calls for two FFPE colon cancer resections that were repeatedly tested as regular process controls. Each of the two samples contained two or three known alterations (substitutions or indels) and each was sequenced repeatedly over 4–8 months (79 and 71 replicates, respectively). All alterations were successfully detected in all replicates, including one alteration occurring at a low (~4%) MAF. The quantitative nature of deep NGS was again highlighted, with MAFs of detected mutations showing stability even over this extended time period (**Fig. 5**).

Finally, we explored the potential impact of FFPE-related artifacts by comparing mutation calls in five pairs of matched normal FFPE and blood specimens derived from the same patient. If FFPE-related

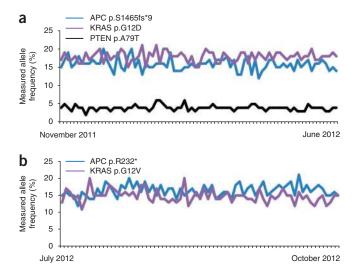


Figure 5 Reproducibility of mutation detection in FFPE specimens. Two large colon cancer resections were repeatedly tested in separate process batches. DNA was first extracted from all of the tissue in each FFPE block in several batches, pooled, and then used to make 200 ng aliquots. The reproducibility of mutation detection and measured MAF were examined. The MAF measured for the known somatic alterations in these samples is shown, with samples ordered left to right from earliest to latest. (a) One specimen was tested 79 times between November 9, 2011 and June 17, 2012. Three known somatic mutations (COSMIC) were detected in this sample: APC c.4394-4395insAG p.S1465fs*9, KRAS c.35G>A p.G12D, and PTEN c.235G>A p.A79T. Each of these mutations was successfully detected in 79/79 tests. (b) A second specimen was tested 71 times between July 12, 2012 and October 21, 2012. Two known somatic mutations were detected in this sample: APC c.694C>T p.R232* and KRAS c.35G>T p.G12V. Each of these mutations was successfully detected in 71/71 tests.

artifacts significantly affected the spectrum of called alterations, we would expect alterations called in FFPE normal specimens to be absent from the matching blood controls. Indeed, of the 13 alterations called in FFPE specimens, all were present in the corresponding blood sample (**Supplementary Fig. 3**), indicating that these were likely real (although rare, i.e., not in NCBI dbSNP) germline variation. In contrast, the number of sites with more than three observations of an alternate base (substitution call 'candidates', in our method) approximately doubled in FFPE samples to an average of 935, versus 485 (*t*-test, P < 0.02), with most excess sites present at MAF < 5%. Although this sample set is too small to draw definitive conclusions, we surmise that any FFPE-related artifacts exist below the call thresholds of our test, an observation reinforced by the high concordance with the results of mass spectrometric genotyping reported above.

Taken together, these experiments demonstrate the robustness of the platform and offer confidence that the high performance characteristics of the test can be sustained over a long period.

Clinically actionable alterations in patients

Full clinical validation of comprehensive cancer genomic profiling in oncologic care, through demonstration of broadly improved outcomes, is an active area of investigation that will engage the research community for some time³⁸. Nevertheless, our deployment of an analytically validated, comprehensive, NGS-based cancer gene test allows for several initial insights to be drawn, and points the way toward successfully incorporating NGS in clinical oncology and clinical trials.

We report our experience with 2,221 solid-tumor FFPE specimens (Fig. 6a) submitted to our CLIA-certified, CAP-accredited laboratory for comprehensive genomic profiling to inform clinical decision making for cancer patients worldwide. In total, 95.1% (2,112/2,221) of specimens were successfully tested (mean coverage 1,134×, **Supplementary Table 14**). Despite the diversity of tumor types assayed and concerns that the quality of sample DNA from tissues embedded in paraffin may degrade over time, the site of origin and specimen age had only a modest impact on assay performance (**Supplementary Fig. 4**). As expected, larger specimens arising from tumor resections perform somewhat better than needle biopsies, and samples yielding abundant double-stranded DNA (dsDNA) outperformed those with more marginal DNA yields (**Supplementary Fig. 4**). Overall, clinical cancer specimens obtained in the course of routine care appear amenable to an optimized NGS-based diagnostic assay, highlighting the broad applicability of the approach.

Given that matched normal specimens are not routinely collected in clinical practice, reporting focused on known sites of somatic mutation³⁹, truncations or homozygous deletions of known tumor suppressor genes⁴⁰, as well as known amplifications of oncogenes and gene fusions in genes known to be rearranged in solid tumors. Alterations were reported in 174/189 (92%) of tested genes, with an average of 3.06 alterations per sample (range, 0–23). When the focus was limited to alterations associated with a clinically available targeted treatment option or a mechanism-driven clinical trial (i.e., clinically actionable)^{26,41,42}, the average number of alterations per sample was 1.57 (range, 0–16), with 76% of samples containing at least one such alteration, suggesting that clinical application of individual patient results is feasible.

Although the number of actionable alterations in any individual cancer patient's sample was low (average, 1.57), a wide variety of alterations was observed across all samples, with 1,579 unique alterations reported. Their frequency displayed a long-tail distribution, with a handful of common alterations in cancer complemented by many rarer events (**Fig. 6b** and **Supplementary Table 15**). It was thus not surprising to observe that current clinical testing paradigms comprising only mutation hotspots^{10,11,43} capture less than one-third of total actionable results (**Fig. 6c**).

The therapeutic implications of the long tail were particularly notable for proven targets of therapy, as exemplified by *ERBB2*. Although *ERBB2* is currently clinically validated only as an amplified or overexpressed drug target in breast and gastro-esophageal cancer, we observed *ERBB2*

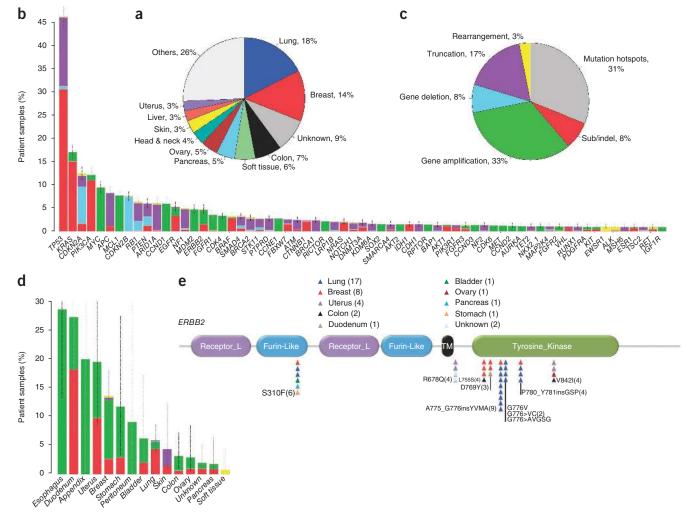


Figure 6 Clinically actionable alterations in patient samples. (a) Distribution of tumor tissue of origin (type) for profiled specimens. (b) Frequency of all reported alterations in most commonly altered genes among the specimens. Alterations are colored according to alteration class, as depicted in panel c. Error bars, s.e.m. (c) Distribution of clinically actionable alteration classes detected. (d) Frequency of ERBB2 alterations detected among specimens of various tumor types. Alterations are colored according to class, as in panel c. Error bars, s.e.m. (e) Distribution of substitution and indel mutations, across the domain structure of the ERBB2 protein. Individual mutations are represented as triangles colored according to the tumor type.

alterations in 12 additional solid tumor types (**Fig. 6d**), spanning most known sites of activation throughout the gene (**Fig. 6e**), and comprising 5% of total cases. Importantly, more than 40% of all *ERBB2* alterations were point mutations or indels in nonamplified specimens that would have been negative by limited biomarker tests. Although robust clinical evidence for targeting these alterations must still be generated, recent preclinical work on their functional importance⁴⁴ highlights the promise of improving cancer care through comprehensive genomic profiling using an optimized NGS diagnostic test.

DISCUSSION

Cancer treatment has entered a new age in which sophisticated diagnostics reveal the molecular drivers of individual patient tumors, offering the opportunity to select appropriate targeted therapy. However, as more clinically relevant cancer genes are identified, matching patients with the optimum targeted therapy becomes more challenging, particularly as routine clinical practice presents hurdles not typically encountered in the research setting. Of note, the majority of clinical specimens are FFPE, which can damage DNA and requires optimized methodologies to assay accurately. Biopsies of advanced disease, which is associated with the greatest risk of morbidity, are becoming smaller, with needle biopsies common, necessitating the development of methodologies that can detect all classes of genomic alteration in a single, tissue-sparing test. Furthermore, the selection of tumors with the highest percentage of tumor nuclei, common practice in the research setting, is not a clinical option. In cancer specimens with a low percentage of tumor tissue (high levels of normal cell contamination), high test sensitivity is required. High specificity is also required as false-positive reports may lead to suboptimal therapy choice. Finally, the long tail of genomic alterations that are individually rare, but which cumulatively form a substantial fraction of clinically and biologically relevant genomic alterations, requires the interrogation of thousands of exons from hundreds of cancer-related genes to maximize targeted treatment options.

To overcome these challenges, we have developed an NGS-based diagnostic test to accurately detect all clinically relevant genomic alterations across all coding exons of 287 cancer genes in routine FFPE clinical specimens, including needle biopsies. We validated this test by creating pooled cell-line models spanning key determinants of detection accuracy for somatic alterations, including MAF, indel length, degree of stromal admixture and amplitude of copy number change. We verified accuracy in FFPE specimens by examining concordance in tumors clinically characterized for selected mutations by current validated tests.

The overall performance of our test was high. In cell line models, sensitivity was >99% for base substitutions, 98% for indels and >95% for CNAs. False-negative calls were predominantly low MAF (<10%) substitutions and indels or low-magnitude (6,7) CNAs. Because it is impractical to independently confirm all alterations arising from a clinical NGS test, it was equally important that high specificity was maintained, with the PPV of alteration calls exceeding 99%. The raw read support for all variants is additionally subject to expert review in our clinical practice, to further guard against the potential for false-positive reports. Robust performance translated to FFPE specimens: concordance on mutually tested markers exceeded 95% for all alteration types compared to current clinical tests. Comprehensive NGS-based genomic profiling was successful for most (95.1%) of >2,200 consecutive clinical cases, identifying more actionable alterations (in 76% of patients) than otherwise practical today.

We present a validation study and performance metrics for a comprehensive NGS-based diagnostic test for use in oncologic care.

Given the capability of optimized NGS to detect a broader range of genomic alterations than current clinical assays, particularly when the amount of tissue is limited, we advocate that NGS-based genomic profiling be employed to maximize the appropriate use of targeted therapy, allow populations of patients with uncommon or rare alterations to be routinely identified for clinical trials and thus expand treatment choices for cancer patients.

METHODS

Methods and any associated references are available in the online version of the paper.

Accession codes. SRA: SRP028580.

Note: Any Supplementary Information and Source Data files are available in the online version of the paper.

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AUTHOR CONTRIBUTIONS

G.M.F., D.L. and R.Y. designed the study, wrote the manuscript and developed and/or performed analyses. M.T.C. and P.J.S. designed the study and wrote the manuscript. V.A.M., J.S.R. and M.F.B. wrote the manuscript. G.A.O. designed the study. A.F., K.W., J.H., M.S.-L., J.W., E.M.S., P.A., J.S. and C.V. developed and/or performed analyses. G.A.O., S.R.D., K.B., F.J., V.B., S.B., J.B., A.D., L.G., K.I., A.M., K.M., T.R., S.T., E.W., M.Z., Z.Z., M.J., A.P., J.S.R. and J.C. planned and/or performed laboratory experiments. H.B., J.M.M., M.A.R., S.D., C.V.H., M.F.B., L.P., M.L. and C.B. planned and/or performed confirmatory experiments.

COMPETING FINANCIAL INTERESTS

The authors declare competing financial interests: details are available in the online version of the paper.

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ONLINE METHODS

NGS-based clinical cancer gene test. DNA extraction and library construction. A 4-µm section of a hematoxylin and eosin-stained slide was reviewed for pathology (J.R.) to ensure a sample volume of $\geq 1 \text{ mm}^3$, nucleated cellularity ${\geq}80\%$ or ${\geq}30{,}000$ cells and that ${\geq}20\%$ of the nuclei in the sample were derived from the tumor. A macro-dissection to enrich specimens of $\leq 20\%$ tumor content was performed when warranted. DNA was extracted from 40 μ m of unstained FFPE sections, typically 4 \times 10 μ m sections, by digestion in a proteinase K buffer for 12-24 h followed by purification with the Promega Maxwell 16 Tissue LEV DNA kit. Double-stranded DNA is quantified by a Picogreen fluorescence assay using the provided lambda DNA standards (Invitrogen); UV-based quantification was found unreliable for FFPE samples. 50-200 ng of dsDNA in 50-100 µl water in microTUBEs is fragmented to ~200 bp by sonication (3 min, 10% duty, intensity = 5, 200 cycles/burst; Covaris E210) before purification using a 1.8× volume of AMPure XP Beads (Agencourt). SPRI purification and subsequent library construction with the NEBNext kits (E6040S, NEB), containing mixes for end repair, dA addition and ligation, were performed in 96-well plates (Eppendorf) on a Bravo Benchbot (Agilent) using the "with-bead" protocol⁴⁵ to maximize reproducibility and library yield. Indexed (6-bp barcodes) sequencing libraries are PCR amplified with HiFi (Kapa) for 10 cycles, 1.8× SPRI purified and quantified by qPCR (Kapa SYBR Fast) and sized on a LabChip GX (Caliper); size selection was not done. PCR yield was maximized by ensuring that no SPRI beads were transferred to the PCR tube. Samples yielding <50 ng of extracted DNA or 500 ng of sequencing library, or with a mean insert size >400 bp, were failed; the failure rate was 4.9% on the first 2,221 consecutive clinical samples.

Hybrid selection and sequencing. Solution hybridization was done using a >50-fold molar excess of a pool of 23,685 individually synthesized 5'-biotinylated DNA 120 bp oligonucleotides (Integrated DNA Technology). The baits targeted ~1.5 Mb of the human genome including 4,557 exons of 287 cancer-related genes, 47 introns of 19 genes frequently re-arranged in cancer, plus 3,549 polymorphisms located throughout the genome (Supplementary Table 1a). Baits were designed by taking overlapping 120 bp DNA sequence intervals covering target exons (60 bp overlap) and introns (20 bp overlap), with a minimum of three baits per target; SNP targets were allocated one bait each. Intronic baits were filtered for repetitive elements⁴⁶ as defined by the UCSC Genome RepeatMasker track. Hybrid selection of targets demonstrating reproducibly low coverage was boosted by increasing the number of baits for these targets. In an earlier version of the test, hybridization capture was done using RNA-based baits (Agilent SureSelect), targeting 3,230 exons of 182 cancer genes and 37 introns of 14 genes frequently rearranged in cancer²⁸⁻³⁰ (Supplementary Table 1b). The long-term reproducibility and clinical analyses includes data using this method, as do the Sequenom and FISH/IHC concordance studies (Supplementary Table 12). As described previously⁴⁷, 500-2,000 ng of sequencing library is lyophilized in a 96-well plate and suspended in water, heat denatured at 95 $^{\rm o}{\rm C}$ for 5 min and then incubated at 68 °C for 5 min before addition of the baitset reagent and Cot, salmon sperm and adaptor-specific blocker DNA in hybridization buffer. After a 24-h incubation, the library-bait duplexes are captured on paramagnetic MyOne streptavidin beads (Invitrogen) and off-target library is removed by washing once with 1× SSC at 25 °C and four times with 0.25× SSC at 55 °C. The PCR master mix is added to directly amplify (12 cycles) the captured library from the washed beads⁴⁵. After amplification, the samples are 1.8× SPRI purified, quantified by qPCR (Kapa) and sized on a LabChip GX (Caliper). Libraries are normalized to 1.05 nM and pooled such that each Illumina HiSeq 2000 lane has up to four samples each (32 per flowcell), before 49×49 paired-end sequencing using manufacturer's protocols.

Sequence data processing. Sequence data were mapped to the human genome (hg19) using BWA aligner v0.5.9 (ref. 48). PCR duplicate read removal and sequence metric collection was done using Picard 1.47 (http://picard. sourceforge.net/) and Samtools 0.1.12a³³. Local alignment optimization was performed using GATK 1.0.4705 (ref. 49). Variant calling was done only in genomic regions targeted by the test.

Base substitution detection. We used a Bayesian methodology, which allows detection of novel somatic mutations at low MAF and increased sensitivity for mutations at hotspot sites through the incorporation of tissue-specific prior

expectations³⁹. Reads with mapping quality <25 are discarded, as are base calls with quality \leq 2. The equations governing this evaluation are:

P(Mutation present| Read data "R") = P(Frequency of mutation "F" > 0|R) = 1 - P(F = 0|R)

$$P(F = 0 | R) = \frac{P(R | F = 0)P(F = 0)}{\sum_{i=0}^{n} P(R | F = \frac{i}{n})P(F = \frac{i}{n})}$$

P(F = 0) = 1 – prior expectation "p" of the mutation in cancer type

$$P(F = \frac{i}{n}; i > 0) = \frac{p}{n}$$
 (e.g., $n = 100$)

P(R|F = i/n) is evaluated with a multinomial distribution of the observed allele counts at each candidate mutation site, using empirically observed error rates. Call candidates are issued if P("F" > 0|R) > 99%. Final calls are made at MAF \geq 5% (MAF \geq 1% at hotspots) after filtering for strand bias (Fisher's test, P < 1e-6), read location bias (Kolmogorov–Smirnov test, P < 1e-6), and presence in two or more normal controls.

Indel detection. To detect indels, *de novo* local assembly in each targeted exon was performed using the de Bruijn approach⁵⁰. Key steps are:

- (1) Collecting all read-pairs for which at least one read maps to the target region.
- (2) Decomposing each read into constituent k-mers and constructing an enumerable graph representation (de Bruijn) of all candidate nonreference haplotypes present.
- (3) Evaluating the support of each alternate haplotype with respect to the raw read data to generate mutational candidates. All reads are compared to each of the candidate haplotypes through ungapped alignment, and a 'vote' for each read is assigned to the candidate with best match. Ties between candidates are resolved by splitting the read vote, weighted by the number of reads already supporting each haplotype. This process is iterated until a 'winning' haplotype is selected.
- (4) Aligning candidates against the reference genome to report mutation calls. Indel candidates arising from direct read alignment were also considered.

Filtering of indel candidates was carried out as described for base substitutions above (strand bias P < 1e-10, MAF $\ge 3\%$ at hotspots), with an empirically increased MAF threshold at repeats and adjacent sequence quality metrics as implemented in GATK: percentage of neighboring base mismatches <25%, average neighboring base quality >25, average number of supporting read mismatches ≤ 2 .

CNA detection. Using a comparative genomic hybridization (CGH)-like method, we obtained a log-ratio profile of the sample by normalizing the sequence coverage obtained at all exons and ~3,500 genome-wide SNPs against a process-matched normal control. This profile was corrected for GC-bias, segmented and interpreted using allele frequencies of sequenced SNPs to estimate tumor purity and copy number at each segment. Briefly, if S_i is a genomic segment at constant copy number in the tumor, let l_i be the length of S_i , r_{ij} be the coverage measurement of exon j within S_i and f_{ik} be the minor allele frequency of SNP k within S_i . We estimate p, tumor purity, and C_i , the copy numbers of S_i . We jointly model r_{ij} and f_{ik} , given p and C_i :

$$r_{ij} \sim N(\log_2 \frac{p * C_i + (1-p) * 2}{p * (\sum_i l_i C_i) / \sum_i l_i + (1-p) * 2}, \sigma_{fi})$$

$$f_{ik} \sim N(\frac{p * M_i + (1-p)}{p * C_i + (1-p) * 2}, \sigma_{fi}),$$

where M_i is the copy number of minor alleles at S_i , distributed as integer $0 \le M_i \le C_i$, σ_{ri} and σ_{fi} reflect noise observed in the CGH and SNP data, respectively. Fitting was performed using Gibbs sampling, assigning absolute copy number to all segments. Model quality was reviewed and alternative explanations considered³⁶, and focal amplifications are called at segments with \geq 6 copies (or \geq 7 for triploid; \geq 8 for tetraploid tumors) and homozygous deletions at 0 copies, in samples with purity >20%.

Gene fusion detection. Genomic rearrangements were identified by analyzing chimeric read pairs (read pairs for which reads map to separate chromosomes, or at a distance of over 10 Mbp). Pairs were clustered by genomic coordinate of the pairs, and clusters containing at least 10 chimeric pairs were identified as rearrangement candidates. Filtering of candidates was performed by mapping quality (MQ > 30) and distribution of alignment positions (s.d. >10). Rearrangements were annotated for predicted function (creation of fusion gene or tumor suppressor inactivation).

Analytical validation. Cell line specimens. For base substitution validation, purified DNA from 20 lymphoblastoid cell lines (Supplementary Table 2) from the 1000 Genomes Project were purchased from the Coriell Institute (http://ccr.coriell.org/). For indel validation, 28 immortalized tumor cell lines (Supplementary Table 5) were purchased from ATCC (http://www.atcc. org/). Purified gDNA was available for five tumor cell lines (A2058, DU-145, HCC1395, HCC1937, THP-1), whereas frozen cell pellets were used for the other 23. For copy number validation, seven pairs of matched tumor and normal cell lines were purchased from ATCC as either cell pellets or DNA (Supplementary Table 9). Cell pellets were thawed on ice and washed twice with PBS before cell lysis and DNA purification. Pool constituents were mixed in equals part using a Biomek NX (Beckman Coulter) to a total mass of 200 ng. Actual mixing ratios were calculated using a linear regression of SNP alternate allele frequencies. All sequence data generated for cell lines and pools have been deposited at NCBI Sequence Read Archive (SRA) under accession SRP028580.

FFPE tumor specimens. For concordance analyses, FFPE specimens and confirmatory assay results were obtained as detailed in **Supplementary Table 12** and outlined below. Sequenom mass-spec genotyping: tumors were genotyped using the MassArray system (Sequenom). Samples were tested in duplicate using a series of multiplexed assays designed to interrogate AKT1 (codon 17), BRAF (codons 469, 594, 600), EGFR (codons 709, 719, 761, 768, 776, 790, 858, 861), ERBB2 (codons 755, 769, 777), KRAS (codons 12-13, 61, 117, 146), MAP2K1 (codons 56, 57, 67), NRAS (codons 12-13, 61) and PIK3CA (codons 88, 345, 420, 542, 545, 1043, 1047). Genomic DNA amplification and single base pair extension steps were conducted with primers designed using Assay Designer v3.1 (Sequenom). The allele-specific extension products were analyzed using MALDI-TOF/MS. Automated calls were confirmed by manual review of spectra.

EGFR exon 19 gel sizing: 200 ng of DNA was PCR amplified with FAMlabeled EGFR exon 19 specific primers (EGFR-Ex19-FWD1: 5'GCACCATC TCACAATTGCCAGTTA3', EGFR-Ex19-REV1: 5' Fam AAAAGGTGGGC CTGAGGTTCA3'). The resulting PCR product was checked by agarose gel electrophoresis, analyzed using a 3730XL instrument and Prism Software (Applied Biosystems). The size of the wild-type-labeled product is 207 bp, whereas mutated EGFR exon 19 appears as smaller sizes.

AR/PTEN FISH: These specimens have been described previously²⁸. FFPE 0.4- μ m tissue sections were hybridized with probes for *PTEN*+ reference probe (10q25.2) and separately with probes for Androgen Receptor (*AR*)+ and the centromeric region of the X chromosome (CEPX). For each case, at least 30 nonoverlapping nuclei were evaluated for *PTEN* deletion or *AR* amplification using a BX51 Olympus microscope based on the copy number of each probe, as well as the PTEN:10q25.2 and AR:CEPX ratios. Where NGS results were available for multiple specimens per patient, the highest purity specimen was used in concordance analysis (no within-patient discordances were noted).

ERBB2 FISH: 5 μ m tissue sections or core biopsies of invasive breast carcinomas were hybridized with probes for *ERBB2* and the centromeric region of chromosome 17 (CEP17) that are components of the PathVysion

HER2 FISH assay (Abbott-Vysis). Hybridized slides were digitally imaged and 20 nonoverlapping cells were evaluated for *ERBB2* and CEP17 copy number using the Ikonscope *HER2* Analysis Software. *ERBB2* copy number, CEP17 copy number and *ERBB2*:CEP17 ratio were calculated and reported according to the package insert.

PTEN and *CCND1* IHC: IHC was carried out using established methods^{51,52}. Antibody 04-409 (Millipore-Merck KGaA) was used for PTEN staining, and antibody P2D11F11 (Novocastra) was used for CCND1 staining of 10- μ m thick slides.

All confirmatory assays were performed on FFPE tissue. All NGS analyses were performed on FFPE tissue, except in study B, where tissue was preserved in RNAlater.

Assessment of base substitution detection performance. To determine the variants present in normal cell lines used for assessment of base substitution detection, all 20 HapMap DNA samples were sequenced individually. The 5,801 SNP sites from the dbSNP⁵³ database (build 135) that overlap test gene coding regions (marked coding-synonymous, missense, or nonsense) were examined. SNP sites consistent with a homozygous (MAF > 90%) or heterozygous ($40\% \le MAF \le 60\%$) state were used in the test set. The expected MAF for each test base substitution in pooled samples was calculated based on the number of alternate alleles present in mix constituents and on mixing ratios (**Supplementary Tables 2–4**).

Assessment of indel detection performance. The test set of indels was generated from indels in cell lines in the COSMIC database (http://cancer.sanger. ac.uk/cancergenome/projects/cosmic/) occurring in the coding regions of test genes. The expected MAFs for indels in pooled samples were calculated based on the MAF of that indel in the individual tumor cell line, the ploidy of that locus in each of the pool constituents and on mixing ratios (**Supplementary Tables 5** and 7).

Assessment of CNA detection performance. A total of 11 known CNAs occurring within 7 tumor cell lines were identified in the CGP database (http://www. sanger.ac.uk/cgi-bin/genetics/CGP/cghviewer/CghHome.cgi) and confirmed to exist in the pure tumor cell lines. An additional 17 CNAs were discovered *de novo* in the pure tumor cell lines and added to the test set. Tumor and normal cell line pairs were combined to generate pools of 75%, 50%, 40%, 30%, 20% tumor fraction for each pair, and pools were sequenced and analyzed individually (**Supplementary Tables 9** and **10**).

Calculation of performance statistics. For sensitivity analysis, all test variants were assigned either a true positive (TP) if detected in the pool or false negative (FN) if not detected. Sensitivity was calculated as TP/(TP+FN). For specificity analysis, each called variant was classified as a TP if a matching alteration was detected in the pure sample, or as a false positive (FP) if a matching alteration was not detected. PPV was calculated as TP/(TP + FP).

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