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Efficacy of commercial weight loss programs: an updated systematic review

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Abstract

Background—Commercial or proprietary weight loss programs are popular obesity treatment options; however, their efficacy is unclear.

Purpose—To compare weight loss, adherence, and harms of commercial or proprietary weight loss programs to control/education or behavioral counseling among adults with overweight and obesity.

Data sources—MEDLINE and Cochrane Database of Systematic Reviews from inception to November 2014; references identified by programs

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The authors have no conflicts of interest relevant to this article to disclose.

Study selection—Randomized controlled trials (RCT) of 12 weeks duration; prospective case series 12 months (harms only)

Data extraction—Two reviewers extracted information on study design, population characteristics, interventions, and mean % weight change, and assessed risk of bias.

Data synthesis—We included 39 RCTs. At 12 months, Weight Watchers' participants achieved at least 2.6% greater weight loss than control/education. Jenny Craig resulted in at least 4.9% greater weight loss at 12 months as compared to both control/education and counseling. Nutrisystem participants achieved at least 3.8% greater weight loss at 3 months than control/ education or counseling. Very-low-calorie programs (HMR, Medifast, Optifast) resulted in at least 4.0% greater short-term weight loss than counseling, but some attenuation of effect occurred beyond 6 months when reported. Atkins achieved 0.1–2.9% greater weight loss at 12 months than counseling. Results for SlimFast were mixed. We found limited evidence to evaluate adherence or harms for all programs and weight outcomes for other commercial programs.

Limitations—Many trials had short durations (<12 months), high attrition, and lacked blinding.

Conclusions—Clinicians could consider referring patients with overweight or obesity to Weight Watchers or Jenny Craig. Other popular programs such as NutriSystem show promising weight loss results; however, additional studies evaluating long-term outcomes are needed.

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Keywords

Weight reduction programs; commerce; obesity

Introduction

Two-thirds of U.S. adults are overweight or obese (1), and excess body weight increases the risk of hypertension and type 2 diabetes mellitus (2). Yet, losing weight can prevent the development or lead to improved control of these chronic conditions (3–4). Most Americans (63%) have seriously attempted to lose weight at some point in their lives, and 29% report currently trying to lose weight (5). In 2014, Americans were expected to spend \$2.5 billion on commercial or proprietary weight loss services with Weight Watchers (45%), NutriSystem (14%), and Jenny Craig (13%) dominating the market share (6). Overall, weight loss services' revenues were expected to increase by 3.2% in 2014 and continue to grow in coming years (6), as the industry anticipates increased referrals from clinicians given the provisions covering obesity screening in the 2010 Affordable Care Act (ACA).

Once fully implemented, the ACA will likely cover 25 million uninsured Americans through the exchanges – organizations that facilitate health insurance purchases – and Medicaid expansion (7). Americans who obtain health insurance through the exchanges receive coverage for all preventive services receiving grade A or B recommendations from the United States Preventive Services Task Forces (USPSTF)(8), including obesity screening and counseling. Using federal matching funds, the ACA also provides new incentives for states to cover all recommended USPSTF services for Medicaid beneficiaries, which previously had variable coverage of obesity services across states (9–10). The USPSTF-

recommended obesity counseling interventions are high intensity and comprehensive – incorporating nutrition, physical activity, self-monitoring, goal setting, and group or individual sessions (11). While some commercial or proprietary weight loss programs also offer comprehensive programs of high intensity, insurance coverage for these programs varies by state or health insurance type. Some state Medicaid programs have piloted programs providing Weight Watchers for their beneficiaries (12–13).

A 2005 systematic review of commercial and proprietary weight loss programs' efficacy concluded that Weight Watchers was the only program with demonstrated efficacy in achieving modest weight loss based on results from 3 randomized controlled trials (RCTs), one of which included only breast cancer survivors (14). Scant evidence existed for all other commercial weight loss programs. Since then, additional RCTs have been published examining a variety of weight loss programs. An updated review incorporating this new evidence may aid clinicians in determining the efficacy of commercial or proprietary weight loss programs as compared to control/education or behavioral counseling among individuals with overweight and obesity.

Methods

Identification and Selection of Weight Loss Programs

We generated a list of 141 commercial and proprietary weight loss programs through several sources: obesity experts, U.S. News and World Report rankings, and Internet searches (Google, Bing)(Supplemental Table 1). Using information provided on the programs' websites, we characterized each program with respect to weight loss focus, dietary change, meal replacements, physical activity, behavioral/social support (e.g., coaching, online forum), delivery location (e.g., residential, online), medication/supplement use, and availability in the U.S. (information available from authors upon request).

We included programs that emphasized nutrition (dietary change and/or meal replacements) and behavioral counseling/social support components with or without physical activity, as dietary change and support are essential components in effective weight loss programs (15). We excluded programs that 1) did not focus on weight loss (e.g., wellness, food addiction), 2) promoted medications/supplements, 3) were not currently available across the U.S., or 4) were residential programs. Thirty-two commercial or proprietary weight loss programs met our criteria.

Protocol and Registration

We updated a 2005 systematic review (14). We developed a study protocol prior to data collection, which was registered and made publicly available online by the PROSPERO International prospective register of systematic reviews (CRD42014007155; http://www.crd.york.ac.uk/prospero/).

Data Sources and Search Strategy

We used three data sources to identify citations: MEDLINE, Cochrane Database of Systematic Reviews (CDSR), and the commercial or proprietary weight loss programs themselves.

We used the same strategy as the prior review (14) to search MEDLINE for articles published from October 2002 through November 2014, which allowed the recommended one-year overlap with the prior review (16). We screened all articles included in the prior review, which searched MEDLINE from inception through October 2003 (14). We also searched MEDLINE from inception through November 2014 combining the name of each included weight loss program with the terms *weight loss* and *commercial* or *proprietary*. We searched CDSR from inception to November 2014 using a similar search strategy as our MEDLINE search. Terms used in the MEDLINE and CDSR searches are listed in Supplemental Table 2. We reviewed the reference lists of each included article, relevant review articles, and related systematic reviews to cull additional citations for screening. Finally, we contacted all included weight loss programs to request bibliographies of published studies using their program and any unpublished trial results. We received responses from 11 of the 32 programs. In November 2014, we also reviewed each included weight loss program's website and culled any scientific articles listed for screening.

Study Selection

Two study team members independently reviewed and screened articles against prespecified inclusion and exclusion criteria (Supplemental Table 3). We included RCTs among overweight or obese adults that compared a commercial or propriety weight loss program to control/education or behavioral counseling. We defined the comparator as "control/education" if participants received no intervention, only printed materials, health education curriculum, or engaged in less than 3 sessions with a provider during the study period and as "behavioral counseling" if participants had 3 or more consultations with a provider. We included RCTs of 12 weeks duration or greater. We also assessed adverse events in prospective case series studies and RCTs without a relevant comparator arm that were at least 12 months in duration.

Data Extraction and Risk of Bias Assessment

Two team members serially extracted data on study design, setting, population characteristics, and intervention characteristics. Our primary weight outcome was mean percent weight change. Our secondary weight outcome was percent achieving a clinically significant weight loss of 5%. We considered long-term outcomes as 12 months. Investigator-defined outcomes included program adherence/engagement, serious adverse events, and attrition. Other adverse events included program withdrawal due to adverse events, biliary disorders, joint pain, alopecia, constipation, and eating disorders.

Two reviewers independently assessed the risk of bias for each included study using the Cochrane Collaboration's tool (17). We designated a trial's overall risk of bias (ROB) at a time point as "low" if the following were all low: selection bias based on inadequate generation of a randomized sequence, detection bias based on lack of outcome assessor

blinding, and attrition bias. We designated the trial's ROB as "high," if any domain was high. If all domains were unclear, we labeled the trial as "unclear." ROB was otherwise "moderate." We characterized the ROB for each program's body of evidence by examining the overall ROB for relevant trials. For each program, we rated the ROB across trials as "low," if most studies were low; as "high," if most trials were high; and otherwise as "moderate."

Data Synthesis and Analysis

For all comparisons, we report the qualitative synthesis of data by calculating and displaying the between group mean differences with 95% CIs (if calculable) for individual RCTs grouped by comparison. We denote analysis type (intention-to-treat (ITT) or completers') for each result reported. We did not perform meta-analyses given the trials' heterogeneous study populations, varying analysis types, and failure to report variance estimates for difference-in-differences.

Results

Of the 4,212 citations evaluated, we included 45 trials reported in 62 articles (Supplemental Figure 1) that represent 11 programs out of the 32 eligible. Table 1 characterizes the components and costs of each program with an eligible study. Overall, participants' mean age ranged from 37 to 57 years and the majority was female in most trials. Race varied across trials (Table 2). Most studies occurred in an urban setting and many received financial support from the commercial program that they were investigating. Supplemental Table 4 provides details on study and population characteristics and ROB ratings for each individual trial. Data on our secondary outcome of percent achieving 5% loss is displayed in Supplemental Figure 2.

Leading Market Share Programs: Weight Watchers, Jenny Craig, Nutrisystem

Six RCTs compared Weight Watchers to control/education (18–27) – two only reported completers' analyses. As compared to control/education, Weight Watchers resulted in at least 2.6% greater weight loss at 12 months in ITT analyses (ROB: moderate)(Figure 1). Attrition was variable across trials. Adherence was reported variably (Supplemental Table 5). Three trials reported on serious adverse events – none occurred (18–19, 26–27,36) (Supplemental Table 6). Two RCTs compared Weight Watchers to behavioral counseling (21–22, 30). Results were mixed (Figure 1), which may be due to the difference in counseling providers – primary care provider (21–22) versus psychologist (30). Harms were not reported.

One RCT compared Jenny Craig to control/education (28) and two RCTs compared Jenny Craig to behavioral counseling (31–33). Jenny Craig resulted in at least 4.9% greater weight loss at 12 months as compared to both control/education and counseling in ITT analyses (ROB: moderate and high, respectively)(Figure 1), regardless of program delivery (in person versus telephone), program version (traditional versus low-carbohydrate), or study population (general versus patients with diabetes). Attrition was less than 20% in all trials. Adherence was not reported and harms occurred rarely (Supplemental Table 6).

Page 6

One RCT compared Nutrisystem to control/education (29) and two RCTs compared Nutrisystem to behavioral counseling (34–35) – one only reported completers' analyses. Regardless of analysis type or study population, Nutrisystem resulted in at least 3.8% greater weight loss as compared to both control/education and counseling at 3 months (ROB: moderate and high, respectively)(Figure 1). No trials continued to 12 months. Attrition was less than 20% in all trials. Adherence was not reported and harms occurred rarely when reported (Supplemental Table 6).

Very-Low-Calorie and Low-Calorie Programs: Health Management Resources (HMR), Medifast, Optifast

Three RCTs compared HMR to control/education (37–39) – one only reported completers' analyses – and one RCT compared HMR to behavioral counseling (40). No trials continued to 12 months. At 3 months, HMR achieved more weight loss than control/education (ROB: high)(Figure 2). The magnitude was diminished when HMR was delivered remotely (39). HMR resulted in 13.2% greater weight loss than counseling at 6 months (ROB: high)(Figure 2). Attrition was variable when reported. Program adherence was high, when reported (Supplemental Table 5). HMR participants reported constipation (Supplemental Table 6) (46–47).

One RCT reported completers' analyses comparing Medifast to behavioral counseling (41). Medifast achieved a 5.6% greater weight loss than counseling at 4 months (ROB: high). The difference was not statistically significant at 9 months (Figure 2). Attrition was high (38–56%). Adherence was not reported and no serious harms occurred (Supplemental Table 6).

Four RCTs compared Optifast with behavioral counseling (42–45) – two reported completers' analyses only. Optifast resulted in 4.2–9.2% greater weight loss than counseling at 4–5 months in ITT analyses (ROB: moderate)(Figure 2). Only one trial continued beyond 12 months, which reported no statistically significant difference. Attrition was variable when reported, and adherence was not reported. Two prospective case series studies reported less than 1% of Optifast participants experienced death (48–49). Cholecystectomy, constipation, or alopecia rarely occurred (Supplemental Table 6)(49–50).

Self-Directed Programs: Atkins, Biggest Loser Club, eDiets, Lose It!, SlimFast

One RCT compared Atkins to control/education (24–25). Atkins resulted in 6.8% greater weight loss than control/education at 6 months (ROB: high)(Figure 3). Seven RCTs compared Atkins to behavioral counseling (62–74) – one reporting completers' analyses only. As compared to behavioral counseling, Atkins achieved 0.1–2.9% greater weight loss at 12 months in ITT analyses (ROB: moderate)(Figure 3). Adherence was not reported and Atkins' participants reported constipation (Supplemental Table 6).

Three RCTs evaluated Internet-based programs – Biggest Loser Club, eDiets, and Lose It! One RCT reported that Biggest Loser Club achieved 2.7% greater weight loss than control/ education at 3 months (ROB: low)(Figure 3)(51–53). One RCT demonstrated no statistically significant difference between eDiets and counseling at 12 months (ROB: high)(Figure 3) (75). One RCT reported that Lose It! achieved similar weight loss to counseling at 3 months

in completers' analysis (ROB: high)(Figure 3)(76). Attrition was high and program adherence variable when reported (Supplemental Table 5). No trial reported harms.

Four RCTs compared SlimFast to control/education (24–25,54–61) – two reported completers' analyses. Results were mixed (Figure 3). One RCT that showed no between group difference provided free food to both control and intervention arms (58–59), which may explain the different results as compared to other trials. Four RCTs compared SlimFast to behavioral counseling (77–80) – three only reported completers' analyses. Results were again mixed (Figure 3), although most trials showed minimal between group differences. Attrition and adherence were variable, when reported (Supplemental Table 5). Harms were not reported.

Discussion

Overall, the literature base examining commercial weight loss programs has expanded since the prior 2005 review (14). We identified 13 RCTs evaluating commercial weight loss programs that currently occupy a majority of the U.S. market share: Weight Watchers, NutriSystem, and Jenny Craig. We found 9 RCTs evaluating very-low-calorie programs and 18 RCTs examining self-directed programs. We identified no RCTs for the 21 other programs that met our inclusion criteria; therefore, additional studies are still needed.

Given provisions in the ACA covering obesity screening, clinicians may be increasingly prompted to consider referring patients to commercial programs. Recent weight management guidelines from the American Heart Association (AHA)/American College of Cardiology (ACC)/The Obesity Society (TOS) recommend that clinicians refer patients with overweight and obesity to high intensity programs (15). However, these guidelines do not provide recommendations regarding commercial weight loss programs. A recent review comparing the efficacy of different diet types found that low carbohydrate and low fat diets resulted in the greatest weight losses at 6- and 12-months (81). This meta-analysis categorized several commercial programs as a secondary analysis; however, several programs in the commercial marketplace were not included in this study (e.g., Optifast, SlimFast, Lose It!). Our study compliments this prior work by providing a comprehensive representation of available commercial programs. Overall, our results may help clinicians critically evaluate all commercial programs, which we outline below by program type.

Currently, three programs dominate the weight loss services industry – Weight Watchers, Jenny Craig and Nutrisystem (6). These three programs are high intensity, and two rely on low-calorie meal replacements. Our findings show that Weight Watchers' participants consistently lose more weight than control/education participants, which they sustain beyond 12 months. While we conclude that Weight Watchers has weight loss efficacy, it is unclear whether Weight Watchers is superior to behavioral counseling. Jenny Craig participants consistently had a greater sustained weight loss as compared to both control/education and counseling participants, including among patients with diabetes mellitus. We identified Weight Watchers as one of the lowest cost programs, which has previously been shown to be the most cost-effective weight management strategy as compared to other commercial

programs and medications (82). Jenny Craig is more expensive than Weight Watchers, although Jenny Craig includes the cost of food (meal replacements) where Weight Watchers estimates do not. Given these findings, it may be reasonable for clinicians to refer patients to Weight Watchers or Jenny Craig, especially if they lack the time, training, or ancillary staff to deliver behavioral counseling in their practices. Clinicians should note our moderate to high ROB ratings for these trials. Finally, Nutrisystem demonstrates better short-term weight loss than control/education and behavioral counseling; however, we identified no long-term trial results. We conclude that Nutrisystem shows promise, but the lack of long-term RCTs prohibits definitive conclusions.

We examined three programs that promote weight loss through very-low-calorie meal replacements with calories typically ranging from 800 to 1000 daily and low-calorie meal replacements with calories typically ranging from 1000 to 1500 daily (HMR, Medifast, and Optifast). These programs achieve superior short-term weight loss outcomes than control/ education and behavioral counseling. However, it is unclear whether they result in sustained, long-term weight losses, as differences between counseling and Medifast or Optifast were attenuated after 6 months (41,44–45). Clinicians should note our high ROB ratings for most of these trials. Many studies examining these programs were retrospective or short-term prospective case series, and therefore, did not meet our eligibility criteria. Very-low-calorie approaches may also have some risks, such as gallstones requiring cholecystectomy (49–50). Prior studies have found risk of gallstones to be three times greater with very-low-calorie diets (VLCD) than a low-calorie approach (83). In addition, high program costs may make these programs unaffordable for many patients. Current AHA/ACC/TOS recommendations encourage providers to refer to VLCD only in limited circumstances under close medical supervision within a high-intensity lifestyle intervention (15).

We also examined 5 self-directed programs - all of which currently offer support through the Internet. Of these programs, Atkins showed greater short-term weight loss than control/ education or counseling. A recent meta-analysis reported that Atkins-like programs resulted in greater weight losses at 6- and 12-months as compared to no diet (81). Our review included fewer Atkins trials then this meta-analysis, as they incorporated trials of Atkins and low-carbohydrate approaches similar to Atkins. While Atkins appears promising, we interpret these findings cautiously as the delivery of Atkins in many trials included in the prior meta-analysis and in this study may be different from the typical patient experience. For example, trials often relied upon registered dieticians to deliver counseling and dietary guidance on Atkins. SlimFast may help patients achieve greater weight loss than control/ education, but does not appear to differ substantially from behavioral counseling. Given that most SlimFast RCTs only reported completers' analyses, we consider these findings preliminary. Some SlimFast trials also incorporated counseling sessions as a part of the intervention, which likely differs from the typical patient experience. Clinicians should note our high ROB ratings for both Atkins and SlimFast trials. Finally, the three exclusively Internet-based programs - Biggest Loser Club, eDiets, and Lose It! - may achieve superior short-term weight loss than control/education, but do not appear to differ from counseling. Similarly, recent weight management guidelines have reported lower weight loss efficacy of online comprehensive programs as compared to similar programs delivered in-person (15).

Despite some limitations, it should be noted that we typically identified the self-directed options as the most affordable options.

While our results have implications for clinical practice, we also believe that this evaluation is critical to policymakers, health insurers and employers. The ACA is likely to increase obesity screening, and therefore, it is critical to have an actionable plan that addresses weight management. Health insurers and employers may want to consider providing benefits coverage or incentives of reduced program fees for commercial programs with strong evidence of effectiveness to beneficiaries and employees. Based on our findings, we would identify Weight Watchers and Jenny Craig for consideration for such benefits coverage. Similarly, Medicaid administrations may also want to consider covering these programs for their beneficiaries, which some states have already done (12–13).

This systematic review has limitations. We forgo weight loss outcomes reported in prospective case series studies due to the high risk of selection bias. We limited the scope to weight loss programs currently available in the U.S.; however, many of the included programs are available worldwide. Other studies have examined weight loss programs in the United Kingdom (84). Our program eligibility criteria also excluded some popular programs like Ornish and Zone, as Ornish does not focus on weight loss and Zone offers no behavioral/social support. These programs' weight loss results have been well characterized previously (81). For several commercial programs (e.g., South Beach, Ideal Protein), their publications failed to meet our eligibility criteria, and therefore, are not included in this review. Finally, we do not report any head-to-head comparisons of commercial programs.

We also identified limitations within the literature base. Some programs only had results for short-term trials, which may be of little value to clinicians trying to determine whether a program can be effective in achieving long-term weight loss. Internal validity of many trials was weak due to high or unequal attrition and inadequate handling of missing data given the use of last-observation-carried-forward intention-to-treat or completers' analyses. In many trials, study staff assisted in program retention and trials often covered the costs of these programs for participants. Therefore, the study results are likely better than can be expected in a "real world" setting, as a prior study of one commercial program reported retention of only 7% at 12 months (85). Studies often failed to report adherence/engagement or adverse outcomes. When described, program adherence was reported differently across trials, making comparability across studies challenging. Finally, trials frequently lacked blinding by participant and study personnel and for not reporting the blinding of outcome assessors, raising the possibility of biased results.

Overall, we found consistent evidence supporting the long-term efficacy of Weight Watchers and Jenny Craig, while NutriSystem may require 12-month or 24-month RCTs reporting ITT analyses before we can be confident of the long-term effect. Very low-calorie dietary approaches can achieve substantial short-term weight losses; however, enthusiasm is limited due to potential risks and the lack of evidence supporting sustained long-term weight losses. Additional RCTs are needed to investigate the efficacy of SlimFast and Internetbased commercial weight loss programs, which are increasingly popular. Clinicians might

consider prioritizing referral only for those commercial programs that have a substantial body of evidence demonstrating a consistent, long-term effect.

Supplementary Material

Refer to Web version on PubMed Central for supplementary material.

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Author, Year	Commercial Program	Population		Difference Mean % Weight Change (95% Cl)	Time Point (months)	N	Attritic Time F C	on at Point P
Control/education co	mparator							
Heshka, 2000** [18-19]	WW	GEN		-2.7	3	423	NR	NR
Johnston, 2013* [20]	ww	GEN	•	-3.5	3	257	NR	NR
Jolly, 2010** [21-22]	WW	GEN		-2.5 (-3.7, -1.3)	3	200	17%	5%
Rippe, 1998* [23]	ww	GEN	•	-5.9	3	44	65%	25%
Heshka, 2000** [18-19]	ww	GEN	•	-3.6	6	423	19%	18%
Johnston, 2013* [20]	WW	GEN		-4.5 (-7.12.0)	6	257	12%	12%
Truby 2006** [24-25]	ww	GEN		-79(-97-61)	6	119	34%	19%
Heshka 2000** [18-19]	ww	GEN	•	-3.2	12	423	NR	NR
lebb 2011** [26-27]	WW	GEN	•	-2.6	12	772	46%	39%
Jolly 2010** [21-22]	ww	GEN	_ _	-26 (-44 -0.8)	12	200	28%	18%
Heshka, 2000** [18-19]	ww	GEN	•	-2.9	24	423	29%	25%
Pook 2007 (29)	Joppy Craig	GEN		75(10.2 4.0)	6	70	0	0
Rock, 2007 [26]	Jenny Craig	GEN		-6.4 (-10.5, -2.3)	12	70	6%	9%
Easter 2009 [29]	Nutrisystem	DM	-	-67(-83-51)	3	68	0	306
	Nutrayatem	DM		-0.7 (-0.0, -0.1)	5	00	0	570
Behavioral counselin	g comparator							
Jolly, 2010** [21-22]	WW	GEN	•	-3.2	3	170	17%	5%
Pinto, 2013 [30]	ww	GEN		• 1.1	3	95	19%	2%
Pinto, 2013 [30]	ww	GEN	•	-0.8	6	95	23%	6%
Pinto, 2013 [30]	ww	GEN	1	0.7	11	95	29%	16%
Jolly, 2010** [21-22]	ww	GEN	•	-2.9	12	170	34%	18%
Rock, 2010** [31-32]	Jenny Craig	GEN		-6.8 (-10.7, -2.9)	6	278	9%	3%
Rock, 2014 [33]	Jenny Craig	DM	_ _	-6.3 (-7.9, -4.7)	6	150	16%	3%
Rock, 2014 [33]	LC - Jenny Craig	DM	—— .	-8.1 (-9.9, -6.3)	6	153	16%	4%
Rock, 2010** [31-32]	T - Jenny Craig	GEN	_	-5.7 (-9.0, -2.4)	6	275	9%	1%
Rock, 2010** [31-32]	Jenny Craig	GEN		-8.3 (-13.2, -3.4)	12	278	11%	6%
Rock, 2014 [33]	Jenny Craig	DM	_	-4.9 (-7.1, -2.7)	12	150	11%	7%
Rock. 2014 [33]	LC - Jenny Craig	DM	—	-6.5 (-8.7, -4.3)	12	153	11%	13%
Rock, 2010** [31-32]	T - Jenny Craig	GEN		-6.6 (-10.52.7)	12	275	11%	4%
Rock 2010** [31-32]	Jenny Craig	GEN	_	-5.8 (-9.1, -2.5)	24	278	9%	11%
Rock, 2010** [31-32]	T - Jenny Craig	GEN	—	-4.7 (-7.4, -2.0)	24	275	9%	7%
Figueroa, 2013* [34]	Nutrisystem	GEN	•	-4.5 (-8.8, -0.2)	3	27	7%	13%
Foster, 2013 [35]	Nutrisystem	DM	•	-3.8	3	100	0	0
Foster, 2013 [35]	Nutrisystem	DM	—	-5.7 (-9.0, -2.4)	6	100	0	2%
		1 1			_			
		-20% -15%	-10% -5% 0	5%				

Figure 1.

Difference in mean percent weight change between commercial programs that dominate the market share (Weight Watchers; Jenny Craig; Nutrisystem) and comparators displayed by time point. Diamond size is standardized across trials and does not reflect sample size analyzed. Attrition reflects the percentage of participants unavailable for weight measurement at that time point in the trial. *Results from completers' analysis. **Results reported in more than one article. Abbreviations: C – attrition reported in comparator arm at time point; DM – overweight or obese patients with diabetes mellitus; GEN – general population of patients with overweight and obesity; LC – low carbohydrate version of program; NR – not reported; P – attrition reported in commercial program arm at time point; T – telephone based program; WW – Weight Watchers.

Author, Year	Commercial Program	Population	Between Group Difference Mean % Weight Change (95% Cl)	Time Point (months)	N	Attritio Time P C	on at Point P
Control/education c	omparator						
Donnelly, 2007*,**,*** [3	7]HMR	GEN 🔶	-13.5	3	49	9% 3	31%
Perna, 1999 [38]	HMR	GEN 🔶	-22.1	3	14	NR	NR
Smith, 2009*** [39]	T - HMR	GEN -	-8.1 (-9. 7, -6.5)	3	65	0	0
Behavioral counseli	ing comparator						
Anderson, 2011*** [40]	HMR	GEN 🔶	-11.8 (-12.4, -11.2)	4	38	NR	NR
Anderson, 2011*** [40]	HMR	GEN 🔶	-13.2 (-14.0, -12.4)	6	38	18% 1	19%
Davis, 2010* [41]	Medifast	GEN —	-5.6 (-8.7, -2.5)	4	48	56% 3	38%
Davis, 2010* [41]	Medifast	GEN	-1.9 (-4.6, 0.8)	9	46	56% 4	42%
Wing, 1994* [42]	Optifast	DM	-4.8 (-7.9, -1.7)	3	67	NR	NR
Doherty, 1991 [43]	Optifast	GEN	-9.2 (-17.8, -0.6)	4	20	NR	NR
Wadden, 1998* [44]	Optifast	GEN 🔶	-4.0	5	NR	NR	NR
Wadden, 2004 [45]	Optifast	GEN	-4.2 (-6.9, -1.5)	5	84	14% 1	10%
Wing, 1994* [42]	Optifast	DM $iglet$	-5.3	6	67	31% 2	24%
Wadden, 2004 [45]	Optifast	GEN	-4.2 (-8.3, -0.1)	7	84	NR	NR
Wadden, 1998* [44]	Optifast	GEN \blacklozenge	-1.0	9	38	29% 1	16%
Wadden, 2004 [45]	Optifast	GEN	-3.1 (-6.8, 0.6)	9	84	30% 2	24%
Doherty, 1991 [43]	Optifast	GEN	-6.0 (-11.5, -0.5)	10	20	NR	NR
Wadden, 2004 [45]	Optifast	GEN	-2.3 (-6.2, 1.6)	15	84	40% 3	32%
		 -20% -15% -10% -5% 0 5%					

Figure 2.

Difference in mean percent weight change between commercial programs that use very-lowcalorie or low calorie meal replacements (HMR; Medifast; Optifast) and comparators displayed by time point. Diamond size is standardized across trials and does not reflect sample size analyzed. Attrition reflects the percentage of participants unavailable for weight measurement at that time point in the trial. *Results from completers' analysis. **Trial reported median percent difference in weight change rather than mean. ***Intervention was low-calorie (1200 to 1500 calories daily) during weight loss phase. Abbreviations: C – attrition reported in comparator arm at time point; DM – overweight or obese patients with diabetes mellitus; GEN – general population of patients with overweight and obesity; HMR – Health Management Resources; NR – not reported; P – attrition reported in commercial program arm at time point; T – telephone based program.

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Author, Year	Commercial Program	Population						Between Group Difference Mean % Weight Change (95% Cl)	Time Point (months)	N	Attriti Time I C	on at Point P
Control/education com Truby, 2006** [24-25]	parator Atkins	GEN		-	⊢			-6.8 (-8.6, -5.0)	6	118	34%	30%
Collins, 2010** [51-53]	Biggest Loser Club	GEN			-	-		-2.7 (-3.9, -1.5)	3	203	8%	25%
Ditschuneit, 1999** [54-57] Noakes, 2004*** [58-59] Miller, 2006*** [68-59] Truby, 2006** [24-25] Ditschuneit, 1999*** [54-57 Ditschuneit, 1999*** [54-57	SlimFast SlimFast SlimFast SlimFast J SlimFast J SlimFast J SlimFast	GEN GEN GEN GEN GEN GEN GEN		- -+- - -	• •	+	-	$\begin{array}{c} -6.3 \left(7.5, -5.1 \right) \\ 0.6 \left(-1.4, 2.6 \right) \\ -8.7 \left(+10.7, -6.7 \right) \\ -0.1 \left(-3.4, 3.2 \right) \\ -5.5 \left(7.1, -3.9 \right) \\ -5.6 \\ -5.4 \left(+8.3, -2.5 \right) \\ -5.2 \left(-7.4, -3.0 \right) \end{array}$	3 6 6 15 27 51	100 55 73 42 120 78 63 75	0 12% 16% 30% 34% NR 38% 25%***	0 21% 8% 42% 29% NR 32%
Behavioral counseling Davis, 2009 (62) Foster, 2003 (63) Foster, 2010" (64-65) McAuley, 2005' (66) McAuley, 2005' (66) McAuley, 2005' (67) Poster, 2003 (63) Foster, 2003 (63) Foster, 2007" (70-71) Shai, 2008" (72-74) Davis, 2009 (62) Foster, 2010" (64-65) Gardner, 2007" (70-71) Shai, 2008" (72-74) Foster, 2010" (64-65) Gardner, 2007" (72-74)	comparator Atkins	DM GEN GEN GEN GEN GEN GEN GEN GEN GEN GEN					-	$\begin{array}{c} -2.4 \\ +1. (+8.3, -1.9) \\ +1.1 (+2.1, -0.1) \\ +2.6 \\ +2.6 \\ +3.2 $	3 3 4 5 5 6 6 6 6 6 6 12 12 12 12 12 12 24	105 63 307 61 58 119 105 63 307 156 113 105 63 307 156 113 307 113	9%**** 15% 6% 8% 43% 20%*** 27% 12% NR 0 19%*** 39% 25% 25% 23% 25% 23% 10% 50%	30% NR 13% 25% 40% 18% NR 4% 43% 28% 6% 42% 6% 42%
Womble, 2004 [75] Womble, 2004 [75]	eDiets.com eDiets.com	GEN GEN				₽		2.3 (0.3, 4.3) 1.8 (-0.6, 4.2)	4 12	46 46	NR 33%	NR 35%
Allen, 2013* [76]	Lose It!	GEN				٠		0.7	6	22	33%	41%
Aherns, 2003 [77] Li, 2005" [78] Yip, 2001" [79] Ashley, 2007" [80] Li, 2005" [78] Ashley, 2007" [80] Li, 2005" [78]	SlimFast SlimFast SlimFast SlimFast SlimFast SlimFast SlimFast	GEN DM GEN DM GEN DM						-0.4 (-2.0, 1.2) -3.4 (-6.0, -0.9) 0.0 0.3 -3.2 (-5.6, -0.9) 1.8 (-1.7, 5.3) -2.3 (-4.5, -0.1)	3 3 6 6 12 12	88 82 57 70 82 70 77	23%*** NR NR 44% 27%*** 47%	NR NR 13% 22%
		-20%	 -15%	-10%	-5%	0	5%			_		
		<-Fa	avors Cor	nmercial	Program		Favors Co	mparator->				

Figure 3.

Difference in mean percent weight change between self-directed commercial programs (Atkins; Biggest Loser Club; eDiets; Lose It!, SlimFast) and comparators displayed by time point. Diamond size is standardized across trials and does not reflect sample size analyzed. Attrition reflects the percentage of participants unavailable for weight measurement at that time point in the trial. Panel C displays the results for. *Results from completers' analysis. **Results reported in more than one article. ***Value represents overall attrition at time point. Abbreviations: C – attrition reported in comparator arm at time point; DM – overweight or obese patients with diabetes mellitus; GEN – general population of patients with overweight and obesity; NR – not reported; P – attrition reported in commercial program arm at time point.

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Table 1

Components and Costs of Included Commercial or Proprietary Weight Loss Programs with Eligible Randomized Controlled Trials

Gudzune et al.

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Program	Intensity*	Nutrition	Physical Activity	Behavioral Strategies	Support	Monthly Costs [†]	USPSTF Criteria [‡]
Weight Watchers	High	Low-calorie conventional foods s Points tracking	Activity tracking	Self-monitoring	Group sessions Online coaching s Online community forum	\$43 <i>§</i>	Yes
Jenny Craig	High	Low-calorie meal replacements	Encourages increased activity	Goal setting s Self-monitoring	One-on-one counseling	\$270 [§]	Yes
Nutrisystem	High	Low-calorie meal replacements	Exercise plans	Self-monitoring	One-on-one counseling s Online community forum	\$280	Yes
HMR	High	Very-low-calorie or low- calorie meal replacements	Encourages increased activity	Goal setting	Group sessions s Telephone coaching s Medically supervised	\$682	Yes
Medifast	High	Very-low-calorie or low- calorie meal replacements	Encourages increased activity	Self-monitoring	One-on-one counseling s Online coaching	\$424	Yes
Optifast	High	Very-low-calorie or low- calorie meal replacements	Encourages increased activity	Problem-solving	One-on-one counseling s Group support s Medically supervised	\$665 [§]	Yes
Atkins	Self-directed	Low-carbohydrate conventional foods or meal replacements	Encourages increased activity	Self-monitoring	Online community forum	\$10 for book	No
Biggest Loser Club	Self-directed	Low-calorie meal plans	Exercise plans	Self-monitoring	Online community forum	\$20	No
eDiets	Self-directed	Low-calorie meal plans	Activity tracking	1	Online nutrition support s Online community forum	\$10	No
Lose It!	Self-directed	Calorie tracking	Activity tracking	Self-monitoring	Online community forum	Free	No
SlimFast	Self-directed	Low-calorie meal replacements	1	Self-weighing	Online nutrition support s Coaching text messages	02\$	No
Information presented	in this table was	abstracted from program websites a	available December 2014 and fro	om materials provided by s	ome programs.		

* High intensity programs recommend more than 12 sessions per year; Low intensity programs recommend less than 12 sessions per year or are self-directed.

⁷Costs data obtained from prices listed on program websites and/or prices quoted during telephone contact with program centers. Monthly costs may be estimated based on daily or weekly rates. Costs are rounded to the nearest dollar. Actual costs to patients may vary.

[‡]Assessment of whether program may potentially meet USPSTF criteria for intensive behavioral counseling for obesity; however, this assessment does not reflect actual coverage of these programs under these guidelines.

 $^{\&}$ Some health insurance companies or employers offer discounts for this program. Program may also be eligible to use Flexible Spending Account, Health Reimbursement Account, or Health Savings Account to cover costs. Abbreviations: HMR - Health Management Resources.

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Population Characteristics and Risk of Bias among Included Randomized Controlled Trials, by Program and Comparator

Table 2

				Overall Base	line Popula	tion Characteristics					
Commercial Program	Comparator	RCTS, <i>n</i> (N eligible)	RCTs Urban [*] Location, <i>n</i>	Range Study Duration, <i>months</i>	Range Mean Age, <i>year</i> s	Range Women, %	Range White Patients,	Range Black Patients,	Range Mean BMI, kg/m ²	Risk of Bias †	RCTs with Commercial Program Support, <i>n</i>
<u>Market Leaders</u>											
	Control/education	6 (1,850)	$2^{\#}$	3–24	36–51	72-100	74–89‡	4–13#	$31-34^{\#}$	High	4
weight watchers	Counseling	2 (265)	2	11–12	49–51	67–90	27–90	5-6†	33–36	Moderate	1
	Control/education	1 (70)	-	12	40-42	100	57	3-17	34	Moderate	1
Jenny Craig	Counseling	2 (669)	5	12–24	44–57	47–100	68-82	3-11	34–36	High	5
5	Control/education	1 (69)	-	6	52-53	68–74	37-44	44–60	39	Moderate	1
NutriSystem	Counseling	2 (127)	1	36	54–56	58-100	32-40‡	54-64‡	33–36	High	5
Very-Low-Calorie or Lo	w-Calorie Meal Repl	acement Prog	<u>grams</u>								
	Control/education	3 (128)	0	3–6	37–52	63–82	$91-93^{#}$	NR	32-35	High	3
	Counseling	1 (38)	1	9	45–51	75–78	91–94	69	35-36	High	0
	Control/education	0	1	;	:	1	1	;	;	;	;
Medifast	Counseling	1 (90)	NR	6	43-45	33–76	42–60	36–56	38–39	High	1
	Control/education	0	I	;	;	:	I	:	;	ł	:
Optilast	Counseling	4 (246)	4	5-15	38–52	63–100	64	35^{\ddagger}	33-40	High	0
Self-Directed Programs											
	Control/education	1 (118)	NR	12	41	74–75	NR	NR	31–32	High	0
Atkins	Counseling	7 (1,026)	c,	5-24	40–54	9–100	14-79‡	3-66‡	31-37	High	3
Birmart I rear Club	Control/education	1 (203)	NR	3	42	58–59	NR	NR	32	Low	1
DISSee FOR CIU	Counseling	0	1	1	1	1	I	;	1	:	-

			BCTe	Overall Base	line Popula	tion Characteristics					D.CT
Commercial Program	Comparator	RCTs, <i>n</i> (N eligible)	Urban [*] Location, <i>n</i>	Range Study Duration, <i>months</i>	Range Mean Age, <i>year</i> s	Range Women, %	Range White Patients, %	Range Black Patients, %	Range Mean BMI, kg/m ²	Risk of Bias \dot{t}	кол s wuu Commercial Program Support, <i>n</i>
	Control/education	0	1	1	ł	;	I	ł	1	;	;
cruers	Counseling	1 (47)	1	12	43-44	100	NR	NR	33–34	Unclear	0
- 1	Control/education	0	I	ł	;	1	I	ł	:	;	-
LOSE III	Counseling	1 (35)	1	9	43-45	78–88	NR	41–72	34–35	High	0
StimEast	Control/education	4 (362)	1^{\ddagger}	6-51	39–70	35–82 <i>‡</i>	82–86‡	9–14‡	32–35	High	3
	Counseling	4 (297)	3	3-12	37–59	$33{-}100^{\#}$	NR	NR	29–34	High	4
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Urban location defined as trial located in a city with a population >250,000.

⁷/⁷ Risk of bias across studies rated as low, if most trials within that group were individually rated as overall low at the first reported time point. Risk of bias across studies rated as unclear, if most trials within that group were individually rated as overall unclear at the first reported time point. Risk of bias across studies rated as high, if most trials within that group were individually rated as overall high at the first reported time point. Otherwise, risk of bias across studies was rated as moderate.

* Results from trials reporting this characteristic. Abbreviations: BMI – body mass index; HMR – Health Management Resources; NR – not reported; RCT – randomized controlled trial.

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