
Envelope Theorems for Arbitrary Choice Sets

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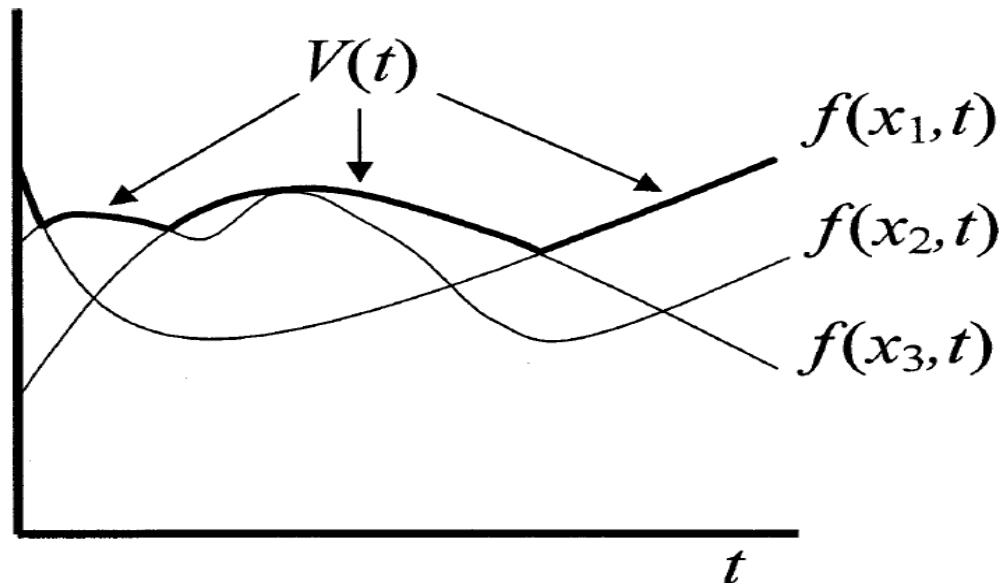
03.11.2011

Introduction

- Envelope theorems do the following two:
 - Conditions for a differentiable value function (in the parameter)
 - A formula for this value function
- Classically to guarantee differentiability:
 - Convexity and a topological structure on the choice set.
- Applications:
 - Concave optimization in demand theory
 - Analysis of Incentive Constraints on Contract Theory
 - Non-convex production Problems
 - The theory of *monotone* and *robust* comparative statics.

Introduction

- Choice sets often lack the convexity or the topological structure.
- This paper do not assume anything on the choice sets.



Results

- X denotes the choice set.
- $t \in [0,1]$ denotes the relevant parameter.
- $f : X \times [0,1] \rightarrow R$ denotes the objective function.
- $V(t) = \sup_{x \in X} f(x, t)$ is the value function.
- $X^*(t) = \{x \in X : f(x, t) = V(t)\}$ is the optimal choice set.

Results

- **Theorem 1:** Take $t \in [0,1]$ and suppose $f_t(x^*, t)$ exists. If $t > 0$ and V is left-hand differentiable at t , then $V'(t-) \leq f_t(x^*, t)$. If $t < 1$ and V is right-hand differentiable, then $V'(t+) \geq f_t(x^*, t)$. If $t \in [0,1]$ and V is differentiable at t then, $V'(t) = f_t(x^*, t)$.
- Theorem 1 is useful when the value function is sufficiently well-behaved.
- **Theorem 2.a:** Suppose $f(x, \cdot)$ is absolutely continuous for all x . Suppose also that there is an integrable function $b : [0,1] \rightarrow R_+$ such that $|f_t(x, t)| \leq b(t)$ for all x and almost all t . Then, V is absolutely continuous.

Results

- **Definition :** f is absolutely continuous if f' exists almost everywhere and it is Lebesgue integrable and for any $x \in [a, b]$

$$f(x) = f(a) + \int_a^x f'(t) dt$$

Example : $f(x) = \begin{cases} 0 & \text{if } x = 0 \\ x/\sin(x) & \text{ow} \end{cases}$ is not absolutely continuous.

Results

- **Theorem 2.b :** Suppose the hypothesis of Theorem 2a holds and in addition $f(x, \cdot)$ is differentiable for all x and $X^*(t) \neq \emptyset$ almost everywhere on $[0, 1]$. Then, for any selection $x^*(t)$,

$$V(t) = V(0) + \int_0^t f_t(x^*(s), s) ds$$

- **Definition :** The family of functions $\{f(x, \cdot)\}_{x \in X}$ is *equidifferentiable* at t , if $(f(x, t') - f(x, t)) / (t' - t)$ converges uniformly as $t' \rightarrow t$.

Results

- **Theorem 3:** Suppose the family of functions $\{f(x, \cdot)\}_{x \in X}$ is equidifferentiable at t_0 , $\sup_{x \in X} |f_t(x, t_0)| < \infty$, and $X(t) \neq \emptyset$ for all t . Then, V is left and right differentiable at t_0 . For any $x^* \in X^*(t)$, the directional derivatives are

$$V'(t_0+) = \lim_{t \rightarrow t_0+} f_t(x^*(t), t_0) \text{ for } t_0 < 1.$$

$$V'(t_0-) = \lim_{t \rightarrow t_0-} f_t(x^*(t), t_0) \text{ for } t_0 > 0.$$

V is differentiable at $t_0 \in (0, 1)$ iff $f(x^*(t), t_0)$ is continuous in t at $t = t_0$.

- Note that all the assumptions are tight.

Application from Decision Theory

- Dekel-Lipman Self-Control and Random Strotz Representations
- More of a note on Gul-Pesendorfer(2001) on temptation
- Self-Control representation over the set of menus vs.
Expected future choices by a future-self whose preferences are not known with certainty

Application from Decision Theory

- Let B be a compact set and $\Delta(B)$ denote the set of lotteries over B .
- $X \subseteq \Delta(B)$ denotes the set of menus. Compact and non-empty.
- The preference \succ is defined over X .
- $w : \Delta(B) \rightarrow \mathfrak{R}$ is an expected utility if it is continuous and linear.

- Random Strotz representation:

Let u be an expected utility function and μ be a measure over the set of expected utility functions such that \succ is represented by:

$$V_{RS}(x) = \int \max_{\beta \in B_w(x)} u(\beta) \mu(dw) \longrightarrow \text{Best elements in } B \text{ wrt } w.$$

Application from Decision Theory

- Self Control Representation:

Let (u, v) be a pair of expected utility functions such that \succ is represented by :

$$V_{SC}(x) = \max_{\beta \in x} [u(\beta) + v(\beta)] - \max_{\beta \in x} v(\beta)$$

- Re - write as :

$$V_{SC}(x) = \max_{\beta \in x} [u(\beta) - c(\beta; x)]$$

- $c(\beta; x)$ is the cost of resisting temptation.
- **Theorem:** Fix any self-control representation (u, v) and the corresponding V_{SC} . Then, there is a random Strotz representation V_{RS} such that for every menu x , $V_{SC}(x) = V_{RS}(x)$.

Application from Decision Theory

- **Proof :** Let W denote the set of expected utility preferences such that $w \in W$ iff there is $A \in [0,1]$ with $w = v + Au$. Define μ over W by taking s.t

$$\mu(E) = \Pr[\{A \in [0,1] : v + Au \in E\}],$$

where \Pr is the uniform distribution. Let V_{RS} be the corresponding representation.

Now, fix any menu x . Then,

$$V_{RS}(x) = \int_0^1 \max_{\beta \in B_{v+Au}(x)} u(\beta) dA = \int_0^1 \max_{\beta \in B_{v+Au}(x)} \hat{u}(A) dA$$

$$\begin{aligned} \text{Define } U(A) &= v(\max_{\beta \in B_{v+Au}(x)} u(\beta)) + A\hat{u}(A) = \hat{v}(A) + A\hat{u}(A) \\ &= \max_{\bar{A} \in [0,1]} \hat{v}(\bar{A}) + A\hat{u}(\bar{A}) \end{aligned}$$

Now, by Theorem 2,

$$U(1) - U(0) = \int_0^1 U'(A) dA = \int_0^1 \hat{u}(A) dA = V_{RS}(x)$$

However, $U(1) = \max_{\beta \in x} [u(\beta) + v(\beta)]$ and $U(0) = \max_{\beta \in x} v(\beta)$.

Therefore, $U(1) - U(0) = V_{SC}(x)$.