



# Explicit Representation of Cost-Efficient Strategies

Carole Bernard  
Phelim P. Boyle  
Steven Vanduffel



# 1 Outline

- Part 1: Optimal strategies for law-invariant preferences
  - You only care about the **distribution** of final wealth
  - e.g. “Tail=1 and Head=0”  $\longleftrightarrow$  “Tail=0 and Head=1”
- Part 2: Optimal strategies with additional state-dependent constraints
  - You also care about the states of the world where wealth is received
  - e.g. Money has “more value” in a crisis

## 2 Main Results (1)

- Part 1: Optimal strategies for law-invariant preferences
  - Are always simple (“two fund theorem”)
  - Are increasing in the “market asset”
  - Perform badly in crisis situations and add to systemic risk

### 3 Main Results (2)

- Part 2: Optimal strategies with additional state-dependent constraints
  - Conditionally increasing in “market asset” (“three fund theorem”)
  - Able to cope with crisis regimes

## 4 Notations and Assumptions

### 4.1 Black-Scholes Market

- There is a bank account earning a constant risk free rate  $r > 0$ . Its current value  $B_0$  is known and for its future (fixed) value  $B_T$  we have that  $B_T = B_0 \cdot e^{rT}$ .
- There is a risky asset. Its current price  $S_0$  is known and for its future (random) value  $S_T$  we have that  $S_T = S_0 \cdot e^{R(t)}$  with stochastic return distributed (under  $\mathbb{P}$ ) as

$$R(t) \sim N(\mu t, \sigma^2 t).$$

● Consider a contract with payoff  $Y_T$  at maturity time  $T$ : if  $Y_T$  depends on the final asset value  $S_T$  only, then  $Y_T$  is **path-independent**. Otherwise it is path-dependent.

● Examples of path-independent payoffs

-  $Y_T = \text{Max}[S_T - D, 0]$  (Plain vanilla call)

-  $Y_T = \alpha_1 \frac{S_T}{S_0} + \alpha_2 e^{rT}$  (Buy and hold)

● Examples of path-dependent payoffs

-  $Y_T = \text{Max}[\frac{1}{n} \sum_{i=1}^n S_{t_i} - D, 0]$  with  $0 \leq t_i \leq T$ . (Asian call option)

-  $Y_T = \sum_{i=0}^{n-1} \alpha_i \frac{S_T}{S_{t_i}}$  (Dollar cost averaging)

- Very complicated  $Y_T \longleftrightarrow$  'Clickfunds', 'CPPI strategies', ...

## 4.2 Pricing

- Let  $C(\cdot)$  be the cost functional. The market is arbitrage-free.
- Cost at  $t = 0$  of a random payoff  $Y_T$  must be equal to

$$C(Y_T) = e^{-rT} E_{\mathbb{Q}} [Y_T],$$

where the expectation is taken with respect to a, so-called risk-neutral, probability measure  $\mathbb{Q}$ .

- Important observation:

$$C(Y_T) = E_{\mathbb{Q}} \left[ e^{-rT} Y_T \right],$$

is equivalent to

$$C(Y_T) = E_{\mathbb{P}} [\xi_T Y_T],$$

where  $\xi_T$  is the stochastic discount factor (deflator, state-price density, pricing kernel, Radon-Nikodym derivative).

- In our setting it shows that

$$\xi_T = a \cdot S_T^{-b},$$

for some (known) coefficients  $a, b > 0$ .



## 5 Law-Invariant preferences

- In this case investors only care about the distribution of final wealth.
- e.g. expected utility:  $E[u(Y_T)] = E[u(Z_T)]$  if  $Y_T \sim Z_T$  (under  $\mathbb{P}$ )
- Most decision theories exhibit law invariance: Expected Utility theory, Mean-Variance optimization, Distortion Risk Measures (Yaari), Target Probability Maximization, Cumulative Prospect Theory (Kahneman & Tversky),...
- How making payoffs better?

## 6 A First Way to Improve Payoffs

- A given payoff  $Y_T$  can be dominated by a new payoff  $H_T^*$  defined as

$$H_T^* = E_{\mathbb{P}} [Y_T | S_T],$$

- Indeed:
  - Clearly,  $H_T^*$  is less risky than  $Y_T$  (it has less spread)
  - Surprisingly,  $H_T^*$  has the same cost as  $Y_T$ .
- Note that by construction  $H_T^*$  is a plain function of the market asset  $S_T$  and is path-independent.

## 7 Example - Asian Option

- Consider the initial path-dependent payoff  $Y_2$  :

$$Y_2 = (S_1 S_2)^{\frac{1}{2}}$$

- $Y_2$  is path-dependent.
- $Y_2$  is lognormally distributed ( $\mathbb{P}$  and  $\mathbb{Q}$ ).

- Consider now the payoff  $H_2^* = E_{\mathbb{P}} [Y_2 | S_2]$  :

$$H_2^* = (S_2)^{\frac{3}{4}} e^{\frac{1}{16}\sigma^2}$$

- $H_2^*$  is path-independent.
- $H_2^*$  is lognormally distributed ( $\mathbb{P}$  and  $\mathbb{Q}$ ).

$H_2^*$  less risky than  $Y_2$ ?

- Under the physical measure  $\mathbb{P}$  we find that
  - $Y_2 \stackrel{d}{=} \text{LN}(\frac{3}{2}\mu, \frac{5}{4}\sigma^2)$
  - $H_2^* \stackrel{d}{=} \text{LN}(\frac{3}{2}\mu + \frac{1}{16}\sigma^2, \frac{5}{4}\sigma^2 - \frac{1}{8}\sigma^2)$
  - It is clear that  $H_2^*$  is 'less risky' than  $Y_2$ .

$H_2^*$  same cost than  $Y_2$ ?

- For the costs we find that

$$C(Y_2) = C(H_2^*) = e^{-\frac{1}{2}r - \frac{1}{8}\sigma^2}$$

## 8 A Second Way to Improve Payoffs

- Let  $Y_T$  be distributed with  $F$  and denote by  $F_{S_T}$  the distribution for  $S_T$ . Then,  $Y_T$  can be dominated by a new payoff  $Z_T^*$  defined as

$$Z_T^* = F^{-1}(F_{S_T}(S_T)),$$

- Indeed:
  - $Z_T^*$  is distributed with  $F$  as well.
  - $Z_T^*$  has lower cost than  $Y_T$ . (sketch proof on next slide)
- Hence, all decision makers (with increasing preferences) prefer  $Z_T^*$  above  $Y_T$ .
- Note that  $Z_T^*$  is an increasing function of the market asset  $S_T$  and thus also path-independent.

## 9 Sketch Proof (1)

- Remark that we want the optimal strategy  $Y_T$  to have a distribution  $F$ . Hence it writes as

$$Y_T = F^{-1}(U),$$

for some standard uniform random variable  $U$  that we need choose in a clever way...

## 10 Sketch Proof (2)

- We also know the distribution for  $\xi_T$ . Hence

$$\begin{aligned}\text{Min}_{Y_T \sim F} (E_{\mathbb{P}} [\xi_T Y_T]) &= \text{Min}_{Y_T \sim F} \left( \frac{E_{\mathbb{P}} [\xi_T Y_T] - E_{\mathbb{P}} [\xi_T] E_{\mathbb{P}} [Y_T]}{\text{Stdev}_{\mathbb{P}}[\xi_T] \text{Stdev}_{\mathbb{P}}[Y_T]} \right) \\ &= \text{Min}_{Y_T \sim F} \left( \text{Corr}_{\mathbb{P}}[\xi_T, Y_T] \right)\end{aligned}$$

Clearly, minimal correlation occur when  $Y_T = F^{-1}(U)$  and thus also  $U$  is decreasing in  $\xi_T$ . Hence,  $U$  must write as  $1 - F_{\xi_T}(\xi_T)$  and the optimal choice for  $Y_T$  becomes

$$\begin{aligned}Z_T^* &= F^{-1}(1 - F_{\xi_T}(\xi_T)) \\ &= F^{-1}(F_{S_T}(S_T)).\end{aligned}$$



# 11 Example - Geometric Asian Option

- Now we have

$$Z_2^* = (S_2)^{\frac{5}{8}} e^{(\frac{3}{2} - 2\frac{5}{8})\mu},$$

- we find that

- $Z_2^* \stackrel{d}{=} Y_2 \stackrel{d}{=} \text{LN}(\frac{3}{2}\mu, \frac{5}{4}\sigma^2)$

- $\frac{C(Z_2^*)}{C(Y_2)} < 1.$

## 12 Drawback cost-efficient payoffs

- They are increasing in “the market” ( $S_T$ ). When market are bullish they perform nicely but in **bear markets they provide poor performance.**
- In practice, investments strategies set-up by investors are inspired by law-invariant frameworks. they are thus to a great extent correlated with the market as well (“we are all long with the market”):
  - During a crisis, values of most investment funds decline
  - Systemic risk

# 13 State-dependent Preferences (1)

- Problem considered so far:

- $\text{Min}_{Y_T \sim F} (E_{\mathbb{P}} [\xi_T Y_T])$

- Payoff that solves this problem is cost-efficient

- New problem

- $\text{Min}_{Y_T \sim F, \mathcal{S}} (E_{\mathbb{P}} [\xi_T Y_T])$

- Here  $\mathcal{S}$  is a set of constraints on interaction between  $S_T$  and  $Y_T$

- Payoff that solves this problem is **constrained cost-efficient**

## 14 State-dependent Preferences (2)

- Examples:

- We want  $\Pr(Y_T > 100 | S_T < 80) \geq 0.8$

- We want  $Y_T$  to be independent of  $S_T$  when  $S_T < 80$ .

- Approach amounts to imposing constraints on the dependence (copula) between  $S_T$  and  $Y_T$ .

- Technically, we need to find bounds on copulas...( we have paper in JAP, extending earlier works of respectively Nelsen, Tankov and Rüschendorf).

- Cost-efficient strategies are the ones that yield maximal dependence with  $S_T$  while satisfying the constraints  $\mathbb{S}$ .
  - No constraints:  $Z_T^* = f(S_T)$  with  $f$  increasing (two-fund theorem).
  - Constraints  $\mathbb{S}$ :  $Z_T^* = f(S_t, S_T)$  with  $f$  increasing in  $S_T$  given  $S_t$ .
    - $Z_T^*$  is still rather simple (three-fund theorem)

# References

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