



## Documentos de Trabalho Working Paper Series

"Fiscal Consolidation and Income Inequality"

Luca Agnello Ricardo M. Sousa

NIPE WP 34/2011

NÚCLEO DE INVESTIGAÇÃO EM POLÍTICAS ECONÓMICAS
UNIVERSIDADE DO MINHO

### "Fiscal Consolidation and Income Inequality"

Luca Agnello Ricardo M. Sousa

NIPE\* WP 34/ 2011

#### **URL:**

http://www.eeg.uminho.pt/economia/nipe









# Fiscal Consolidation and Income Inequality

Luca Agnello\*

Ricardo M. Sousa<sup>\$</sup>

#### **Abstract**

In this paper, we assess the impact of fiscal consolidation on income inequality. Using a panel of 18 industrialized countries from 1970 to 2010, we find that income inequality significantly rises both during periods of fiscal consolidation and in the aftermath of such adjustments. In addition, fiscal authority that is driven by spending cuts seems to be more detrimental for income distribution than in the case of tax hikes. Considering the linkages between banking crises and fiscal consolidation, we show that the impact on the income gap is amplified when fiscal adjustments take place after the resolution of such financial turmoils. Our results also provide support for the Kuznets relationship and corroborate the idea that trade can lead to a more unequal distribution of income.

Keywords: Fiscal consolidation, income inequality, Kuznets curve.

JEL: E62, E64, D63.

-

<sup>\*</sup> Banque de France, Service d'Etude des Politiques de Finances Publiques (FIPU), 31 Rue Croix des Petits Champs, 75001 Paris, France. University of Palermo, Department of Economics, Business and Finance, Viale delle Scienze, 90128 Palermo, Italy. Emails: luca.agnello@banque-france.fr, luca.agnello@economia.unipa.it. The opinions expressed herein are solely those of the authors and do not necessarily reflect those of the bank.

<sup>\$</sup> University of Minho, Department of Economics and Economic Policies Research Unit (NIPE), Campus of Gualtar, 4710-057 - Braga, Portugal; London School of Economics, Financial Markets Group (FMG), Houghton Street, London WC2 2AE, United Kingdom. E-mails: rjsousa@eeg.uminho.pt, rjsousa@alumni.lse.ac.uk.

#### 1. Introduction

The most recent financial turmoil that emerged in 2008 led to a quick and aggressive response by monetary authorities with the aim of boosting the economy. However, its deepening and severity associated with the collapse and massive destruction of asset wealth made visible that large fiscal stimulus programs should be a key additional ingredient of the policy mix. As a result, fiscal authorities in many G20 countries implemented comprehensive support packages based on expenditure hikes which, combined with cyclical revenue losses, resulted in sharp increases in budget deficits.

More recently, the uncertainty regarding the economic path and the concerns about long-term (un)sustainability of public finances has supported in a relatively consensual way the view about the need to withdraw such stimulus and the emergence of the implementation of budgetary consolidation measures. This should, in turn, deliver a return to more "normal" fiscal stances and sustain the path of debt growth.

In this context, it is interesting to investigate the impact of fiscal consolidations on income inequality. In fact, while some literature has been devoted towards addressing the linkages between fiscal consolidation and economic growth, there is an important gap regarding our understanding of the effects of such fiscal programs on the distribution of income.

Will fiscal austerity measures increase inequality or contribute to a more even distribution of income? To which extent does such relationship depend on whether fiscal consolidation is led by spending cuts or tax hikes? Is it more likely to affect income inequality when undertaken during a severe financial crisis or afterwards?

These questions have gained a renewed momentum in recent times, especially, if one takes into account that, in order to deal with financial crises, governments have employed a broad range of policies, which reallocated wealth toward banks and debtors and away from taxpayers. We aim at providing the answers to the abovementioned questions in this work.

We find that during periods of fiscal consolidation, income inequality significantly rises. Moreover, fiscal adjustments that are led by spending cuts tend to have a more detrimental impact on income distribution than those driven by tax hikes.

Similarly, we show that the top 1% income share in total income increases after consolidation. As a result, post-consolidation periods are also associated with more inequality.

When we condition the effects of fiscal consolidation on the role played by banking crises, the empirical findings suggest that: (i) in the *absence* of crises episodes, fiscal austerity leads to a more unequal distribution of income; (ii) if fiscal consolidation is implemented *during* banking crises, the impact on inequality is negligible; and (iii) in the aftermath of a banking crisis, fiscal consolidation substantially rises income inequality. Therefore, the impact on the income gap is amplified when fiscal austerity takes place after the resolution of banking crises.

In addition, the evidence supports the Kuznets relationship, that is, while per capita GDP has a significantly positive effect on inequality, the square of per capita GDP has a negative impact. This gives support to the idea that the benefits of the early stages of economic development accrue only to a small share of the population, while further increases in per capita GDP eventually reduce inequality.

Finally, we show that the degree of openness of a country is positively related with income inequality. That is, despite the *indirect* negative effect of trade on income inequality (via boosting economic growth), its *direct* impact is positive. Therefore, although trade may be determinant in lowering poverty, it also leads to more disparity in the income distribution.

The rest of the paper is organized as following. Section 2 reviews the literature on fiscal consolidation. Section 3 presents the data and describes the methodological approach. Section 4 discusses the empirical results. Section 5 looks at the relationship between fiscal consolidation, banking crises and income inequality. Section 6 concludes.

#### 2. Review of Literature

There is a relatively large number of works looking at the potential impact of fiscal consolidation on economic growth. Giavazzi and Pagano (1990) challenge the common wisdom about the existence of a positive fiscal multiplier. The authors argue that fiscal consolidation adjustments can have an expansionary impact on the economy via the so-called non-Keynesian effects (Feldstein, 1982). In the same line, Cour et al. (1996), Alesina and Ardagna (1998, 2010), Miller and Russek (2003) show that growth performance is improved after periods of drastic and decisive spending cuts.

Interestingly, Heim (2010a, 2010b) shows that government deficits crowd out both private consumption and investment. However, while government spending deficits are associated with a complete crowding-out effect (i.e. no net stimulus impact), tax cut deficits result in net negative economic effects.

From a theoretical point of view, expansionary effects of fiscal adjustments can work via both the demand and the supply side. On the demand side, a fiscal adjustment may be expansionary if agents believe that the fiscal tightening eliminates the expectations about the need of further adjustments in the future (Blanchard, 1990). Similarly, increases in taxes and/or spending cuts that are perceived as permanent help supporting the belief that the stabilization is credible and avoids a default on government debt. As a result, a lower premium on government bonds may be requested and the associated (positive) wealth effect can boost private spending (Alesina and Ardagna, 2010). In addition, the strong negative relationship between government deficits and private spending can operate via credit shortages that are induced by public sector borrowing (Heim, 2010c). On the supply side, expansionary effects of fiscal adjustments work via the labor market and via the effect that tax increases and/or spending cuts have on the individual labor supply in a neoclassical model, and on the unions' fall-back position in imperfectly competitive labor markets (Alesina and Ardagna, 1998; Alesina et al., 2002).

Regardless of their impact on GDP, another crucial issue from a policy perspective is whether cutting spending or raising taxes is more likely to result in a stable fiscal stance and subsequent economic growth when a fiscal consolidation is carried out. According to Alesina and Perotti (1995) and Alesina and Ardagna (2010), a fiscal consolidation is successful if the reduction in the debt-to-GDP ratio is sufficiently large and persistent. Alesina and Ardagna (2010) show that tax cuts are more expansionary than spending increases in the cases of a fiscal stimulus. In addition, spending cuts are much more effective than tax increases in stabilizing the debt and avoiding economic downturns. These results are partially attributable to a more substantial monetary stimulus following a fiscal adjustment that is spending-based rather than tax-based. In fact, central banks are less likely to loose monetary policy

<sup>&</sup>lt;sup>1</sup> Interestingly, Hernandez de Cos and Moral-Benito (2011) suggest that this positive link may simply reflect that consolidation episodes are endongenous to GDP. Putting it differently, the likelihood of public finance consolidation can rise as the result of the expectation of an economic recovery, which is stronger during the trough of the cycle. When these biases are taken into account, the authors find that adjustments in the fiscal stance have a negative effect on GDP growth.

when revenue-driven measures (such as indirect tax hikes) that raise prices are already in place.

Tackling a more general question dealing with the effect of fiscal policy on the economy, Blanchard and Perotti (2002) find that positive government spending shocks increase output, consumption and decrease investment, while positive tax shocks have a negative effect on output, consumption and investment. Mountford and Uhlig (2009) also point to a negative effect on private investment associated to both taxes and spending increases, but spending increases do not generate an increase in consumption. Moreover, deficit-financed tax cuts are found to be the most effective way to stimulate the economy. Afonso and Sousa (2011a) show that government spending shocks generally have a small effect on GDP and lead to important crowding-out effects. Afonso and Sousa (2011b) find that unexpected variation in fiscal policy can substantially increase the variability of housing and stock prices. Using narrative approaches, Ramey (2008) challenges the positive effect of government spending shocks on private consumption. Romer and Romer (2010) also find that an increase in taxation has a small negative effect on GDP.

The literature presented so far has typically addressed the impact of fiscal adjustments on the *level* or the *growth rate* of *aggregate* income. However, the sharp increase in deficits and quick debt build up that have been recently observed in many developed countries - as a result of the fiscal response to the most recent financial turmoil - are now calling for a return to "normal" times via the implementation of fiscal austerity. This brings a new question into the scene: what is the impact of fiscal consolidation on income *distribution*?

Up to now, only a few studies have looked at the distributional effects of fiscal policy. Bertola (2010) argues that Europe's Economic and Monetary Union (EMU) had a small (althout significantly positive) impact on income inequality, partially reflecting the implementation of less generous social policies. In the same vein, Bouvet (2010) uses data for a set of European regions and finds that, while income inequality has decreased (mainly because of a fall in between-country inequality), the establishment of the convergence criteria widened the income gap in less advanced countries. Some research has also highlighted that fiscal consolidations: (i) run together with an increase in poverty and a rise in the income gap (Ford, 1998; Smeeding, 2000); and (ii) impact on the trade-off between economic growth and income inequality (Mulas-Granados, 2005).

Moreover, the discussion has been centred on how income inequality changes in the outcome of a banking crisis. From a theoretical point of view, financial crises can lead to bankruptcies and falls in asset prices, generate deep recessions and demand policy responses such as bailouts, but their effects on inequality are not clear (Atkinson and Morelli, 2011). From an empirical perspective, the 1929 crash was followed by a substantial correction in inequality, because wealth losses and financial reforms hit the top of income distribution.

In this context, Stiglitz (2009) suggests that the combination of stagnant real incomes and increased borrowing by low income households leads to an unsustainable path that makes default and financial crises more likely. Freeman (2010) finds that inequality increases dramatically before financial crises. More recently, Agnello and Sousa (2011) show that banking crises substantially impact on income distribution, rising inequality before the event eclodes and sharply declining it afterwards. The authors also suggest that a better access to credit provided by the banking sector leads to a more equal distribution of income, but the size of the government does not reduce inequality *per se*.

The recent financial crisis seems to have witnessed a slight fall in income gap, but there is no clear trend on how it will evolve in the future as it depends on the groups that are affected and where they are in terms of the income distribution. Notably and as pointed by Jenkins et al. (2011), in the case of the Great Recession, countries with a relatively strong welfare state did observe a more stable income distribution as a result of a greater automatic stabilisation. However, there is a growing sentiment that the coming fiscal austerity measures are somewhat unfair and, as the authors emphasize, they are likely to have a dramatic impact on inequality. For instance, Ball et al. (2011) estimate that a 1 percent of GDP of fiscal consolidation leads to a fall in inflation-adjusted wage income by 0.9 percent, while inflation-adjusted profit and rents are reduced by 0.3 percent. Rather than judging about the merits of such policies, our paper tries to provide a comprehensive description of the effects of fiscal consolidation on income inequality.

#### 3. Data and Methodological Approach

We use annual data for 18 industrialized countries and the sample period is 1970-2010.

Gini inequality index data comes from the Standardized World Income Inequality Database (SWIID). As highlighted by Nolan et al. (2009), this measurement of income and wage inequality improves comparability across different studies. More specifically, while accounting for the concept, definition of income and recipient unit, it captures different points in the distribution and measures income inequality levels and trends in a harmonised way. Similarly, as pointed by Solt (2009), it provides a greater cross-country and temporal coverage.

We focus on two different income definitions, i.e. gross or net of taxes. Therefore, significant gaps between inequality in gross and net income help explaining the differences in redistributive policies across countries. As shown in Figure 1, this might be particularly important for the advanced economies included in our sample, as the panel correlation between the gross and the net income inequality indexes is relatively low (0.37).

#### [ INSERT FIGURE 1 HERE ]

Data for per capita GDP and the degree of openness are provided by the World Development Indicators of the World Bank and the Penn World Table (PWT) Version 7.0, respectively.<sup>2</sup>

Finally, the IMF fiscal consolidation episodes are identified from the work of Devries et al. (2011), which is based on a narrative approach. As argued by the authors, the standard statistical approach focuses on variation in the cyclically adjusted primary budget balance (CAPB). However, this framework can lead to biased results for two main reasons. First, the CAPB may suffer from measurement error that can be correlated with economic developments. Second, it omits periods during which fiscal consolidation actions were followed by adverse shocks and offsetting discretionary measures. For these reasons, we use the narrative approach to identify episodes of fiscal consolidation. More specifically, rather than looking at fiscal *outcomes*, we follow Devries et al. (2011), who assess policy *actions* that are motivated by deficit reduction by examining accounts and records of what countries were intending to do at the time of publications (such as the *IMF Recent Economic Developments* reports, the *IMF Staff Reports* or the *OECD Economic Surveys*). Therefore, this procedure eliminates the

-

<sup>&</sup>lt;sup>2</sup> See Heston et al. (2011).

endogeneity of the response of fiscal policy to the economy, as it captures policymakers' decisions.

As can be seen in Figure 2, fiscal adjustments typically involve substantial variation in income inequality measures. Moreover, there is a reasonably large number of countries for which fiscal consolidation programs were carried out with a significant increase in inequality. This is the case, for instance, of Finland, Italy, Spain and Sweden in the nineties, where aggressive austerity measures amounting up to 3-4 percent of GDP were implemented (OECD, 2008; Devries et al.,2011), or Germany, Japan and Portugal in the eighties, where fiscal consolidation totalled, approximately, 0.4-1.4 percent of GDP.

#### [ INSERT FIGURE 2 HERE ]

In order to explore the empirical relationship between gross and net income inequality measures and fiscal consolidation, we use a Seemingly-Unrelated-Regression (SUR) system under unbalanced panel data (BiØrn, 2004; Nguyen, 2009). A similar approach is used in a cross-sectional context by Barro (2008).

Compared to single equation methods, this technique has two main advantages. First, it allows to simultaneously analyze the dynamics of different (comparable) measures of income inequality and their 'seeming' relationship at country level. Second, it achieves gains in terms of efficiency by estimating a system of equations rather than looking at each equation separately (Baltagi and Chang, 1994). This is particularly important in the context of an unbalanced panel data and constraints regarding the number of observations as is the case for inequality indexes.

We estimate a system of two equations for an unbalanced panel of N countries, indexed by i = 1, ..., N, that is:

$$\begin{bmatrix} y_{net,it} \\ y_{gross,it} \end{bmatrix} = \begin{bmatrix} X_{net,it} & 0 \\ 0 & X_{gross,it} \end{bmatrix} \begin{bmatrix} \beta_{net} \\ \beta_{gross} \end{bmatrix} + \begin{bmatrix} \alpha_{net,i} \\ \alpha_{gross,i} \end{bmatrix} + \begin{bmatrix} u_{net,it} \\ u_{gross,it} \end{bmatrix}$$
(1)

where each equation has its own dependent variable (i.e., either the net income Gini inequality index,  $y_{net}$ , or the gross income Gini inequality index,  $y_{gross}$ ) and a

(potentially) different set of exogenous explanatory variables, X.  $\alpha_i$  and  $u_{ii}$  denote, for each equation, the country-specific effects and the disturbance terms, respectively.

Following Barro (2008), X includes a core set of variables that have been found strongly related with income inequality, namely, the log of per-capita GDP and its squared term (which is used to test the Kuznets relationship) and the trade openness. In addition, we consider a variety of dummy variables capturing fiscal consolidation episodes,  $D_x$ , and aimed at assessing the relationship between income inequality and fiscal adjustments.

We account for the *timing* of the potential redistributive effects of the adopted austerity measures by using two dummy variables labelled as  $D_c$  and  $D_{pc}$ . Based on Devries et al. (2011), the first one takes the value one during periods of fiscal consolidation and zero otherwise. The second one takes the value of one over the two years after the implementation of austerity measures and zero otherwise. Moreover, we analyze the *contribution* of spending versus tax-driven consolidation programs by constructing two alternative dummy variables,  $D_{cs}$  and  $D_{cr}$ : following Devries et al. (2011),  $D_{cs}$  takes the value of one if the adopted austerity measure is driven by a spending cut and zero otherwise;  $D_{cr}$  takes the value of one if the adopted austerity measure is driven by an increase in taxation and zero otherwise.

We remark that the abovementioned dummy variables enter only the net income inequality equation. In fact, the set of consolidation measures consists of discretionary changes in taxes (increases) and government spending (cuts), which are designed to reduce the budget deficit. Therefore, one can only infer about the effects of fiscal consolidation on income inequality after deducting direct taxes and social security contributions from gross income (i.e., by looking at the net income figures). More formally, this implies that we restrict the coefficients associated to the dummy variables,  $D_x$ , in the vector  $\beta_{gross}$  to be equal to zero.

#### 4. Empirical Findings

Table 1 provides a summary of the results using the net and gross SWIID Gini Index as the measure of income inequality. Column 1 focuses on the IMF consolidation periods, Column 3 looks at IMF tax driven and spending driven consolidation episodes, and Column 5 addresses IMF consolidation and post-consolidation periods.

Our findings show that income inequality increases during periods of fiscal consolidation (as one can see in Column 1). Moreover, the evidence suggests that fiscal adjustments that are driven by the revenue side do not help reducing the income gap. Interestingly, when fiscal consolidation is achieved via spending cuts, income inequality seems to widen even more (see Column 3). In fact, the coefficient associated with spending-driven consolidation episodes (0.046) is almost three times larger than the one linked with tax-driven fiscal adjustment programs (0.017). These results are close in spirit with the argument by Ball et al. (2001) that fiscal consolidation reduces the wage share in total income. The authors suggest that, while the effect on wage income is persistent, the fall in capital and property income is short-lived. This can be explained by the fact that fiscal austerity plans typically call for a fall in public sector wages or lead to an increase in unemployment (in particular, long-term unemployment) via the decrease in government consumption or the cut in government investment. As a result, although spending cuts can be more effective (than tax increases) at promoting a stabilization of the debt and boosting economic growth in the medium-term (as Alesina and Ardagna (2010) argue), they are also more likely to lead to an increase in the inequality of income distribution (as pointed by Mulas-Granados (2005) regarding the European case).

We also find that income inequality significantly increases after consolidation periods. As shown in Column 5, the distribution of income becomes more uneven after the fiscal adjustment, as the coefficient associated with the post-consolidation period is statistically significant and positive (0.014).

Additionally and in line with Barro (2008), our results also point to the usual Kuznets relationship i.e. an inverse U-shape curve between income inequality and per capita GDP. In fact, while the coefficient associated with per capita GDP is significant and always exhibits a positive sign, the estimates for the impact of per capita GDP squared are negative in magnitude. As a result, for low levels of income, a rise in per capita GDP increases income inequality. However, for sufficiently high levels of income, one observes the opposite relationship: a boost in per capita GDP reduces inequality. This result actually holds for both definitions of income inequality.

Also in accordance with the findings of Barro (2008), we show that an increase in the degree of openness of a country leads to more divergence in the distribution of income and, thereby, trade seems to be an important source of inequality. In this

context, Agnello and Sousa (2009) also find that public deficit volatility is magnified in countries with a high degree of openness.

#### [ INSERT TABLE 1 HERE ]

As robustness check, in Table 2, we consider the top 1%, 5% and 10% income shares as measures of inequality. Such data has been compiled by Atkinson and Piketty (2010) and covers a large number of OECD countries. The results are broadly in line with those presented in Table 1, in particular, when we consider the impact of fiscal consolidation on the top 1% income share. Column 1 shows that consolidation periods are typically linked to a rise in income inequality: the coefficient associated with consolidation periods is statistically significant and positive (0.058). Moreover, fiscal adjustments that are led by spending cuts tend to widen the income gap by more than those driven by rises in taxation, as shown in Column 4. In addition, the top 1% income share in total income rises after consolidation, i.e. post-consolidation periods are associated with more inequality (as can be seen in Column 7).

As before, we find evidence supporting the Kuznets relationship. In fact, while there is a significantly positive effect on inequality from the log of per capita GDP, the square of the log of per capita GDP has a negative impact on inequality, a result that is in line with the work of Barro (2008). As argued by the author, at the early stages of economic development (which include the adoption of new technologies and shifts from agriculture to industry and services), an increase in per capita GDP raises inequality because the benefits accrue to a small share of the population. However, as the new methods of production become widespread, this relation flattens at sufficiently high per capita GDP, and the benefits are shared more evenly. As a result, further increases in per capita GDP reduce inequality.

Finally, more open economies seem to be characterized by higher levels of income inequality, as the coefficients associated with the degree of openness are positive and statistically significant for a broad range of regressions. Note that while the *direct* effect of openness on income inequality is positive, the fact that trade boosts economic growth means that there is also an *indirect* effect on inequality. This is embedded in a higher level of per capita GDP, which reduces income inequality over time in most countries. As a result, enhanced trade can lower poverty even if income inequality rises (Barro, 2008).

#### [ INSERT TABLE 2 HERE ]

#### 5. Fiscal Consolidation and Banking Crises

A number of authors analyzed the link between income inequality, household debt leverage and financial crises, and emphasized the role of credit demand (Rajan, 2010; Reich, 2010) or credit supply (Fitoussi and Saraceno, 2010; Levitin and Wachter, 2010) in explaining the high debt levels of households at the bottom of income distribution. For this reason, Hubbard (2010) argues that policymakers appear to be responsible for the latest crises.

Similarly, Moss (2009) investigates whether huge income gaps create "wrong" incentives that increase the vulnerability of the financial system. Blair (2010) shows that, because asset bubbles typically lead to higher returns, the banking system has the potential to generate highly leveraged systems and increase inequality.

From an historical perspective, banking crises typically preceded or coincided with sovereign debt crises (Reinhart and Rogoff, 2011). Some reasons for this pattern can be associated with the contingent liability argument, whereby the government steps in and takes on massive debts from the private banks, which ultimately undermines its own solvency (Diaz-Alejandro, 1985; Velasco, 1987). Another potential explanation lies on the "twin crisis" story, where banking crises occur before currency crashes and these may, in turn, lead to the insolvency of sovereign borrowers who hold large amounts of foreign-currency denominated liabilities (Kaminsky and Reinhart, 1999).

Whatever the theoretical ground underlying the temporal sequence between banking crises and sovereign debt crises is, the need to restore fiscal sustainability afterwards forces governments to reduce their budget deficits via the implementation of fiscal consolidation programs. As a result, we investigate the impact of such fiscal adjustments undertaken during and after the occurrence of financial crises as identified by Laeven and Valencia (2010) and Reinhart and Rogoff (2011).

More specifically, we assess the conditional *dependence* of the redistributive effects on the occurrence of financial crises. To that end, the consolidation dummy variable,  $D_c$ , as defined in Section 3 is interacted with the series dating banking crisis as provided by Laeven and Valencia (2010) and Reinhart and Rogoff (2011). We also construct a dummy variable that takes the value of one if the fiscal consolidation measures are adopted immediately after the end of banking crises.

Table 3 provides a summary of the findings. The empirical evidence provides some interesting results. First, when fiscal consolidation is implemented during banking crises, the impact on inequality is not statistically significant. Second, in the absence of crises episodes, fiscal austerity leads to a more unequal distribution of income: the coefficients associated with consolidation programs during no banking crises are statistically significant and positive for both the identification based on the work of Laeven and Valencia (2010) – i.e. 0.019 – and the research by Reinhart and Rogoff (2011) – i.e. 0.033. Third, in the aftermath of a banking crisis, fiscal consolidation has a strongly positive impact on income inequality. That is, compared to the benchmark case of no banking crises, the impact on the income gap is magnified when austerity plans are implemented after the resolution of banking crises.

#### [ INSERT TABLE 3 HERE ]

#### 6. Conclusions

After the substantial reduction in public deficits during the nineties and early 2000s, the fiscal stance of many OECD countries has strongly deteriorated. Similarly, while until early 2010 policymakers questioned whether tax cuts or spending increases were a better recipe for boosting the economy, the subsequent developments in government bond markets signalled doubts about the long-term sustainability of the debt path and led to the implementation of fiscal austerity.

In this paper, we look at fiscal consolidation via the lenses on its impact on income inequality. We find that the income gap indeed increases during periods of fiscal adjustment. Moreover, the empirical evidence suggests that when fiscal austerity is driven by the spending side rather than the revenue side, inequality rises more.

In addition, we show that the distribution of income becomes more uneven not only *during* the fiscal consolidation period, but also *after* the adjustment is put into place.

Conditioning the impact of fiscal consolidation on the occurrence of a banking crisis, we find that income becomes much more unequally distributed in the post-crisis period. However, even in the absence of crises episodes, we do observe a rise in inequality associated with the implementation of fiscal consolidation.

Finally, we confirm the existence of a nonlinear inverse-U relationship between inequality and growth and also show that the higher the degree of openness of is, the higher the level of inequality will be. As a result, although trade can help countries to achieve long-term economic prosperity, it also seems to lead to a rise in income inequality.

#### References

- Afonso, A., and R. M. Sousa, 2011a. The macroeconomic effects of fiscal policy. *Applied Economics*, forthcoming.
- Afonso, A., and R. M. Sousa, 2011b. What are the effects of fiscal policy on asset markets? *Economic Modelling*, 28(4), 1871-1890
- Agnello, L., and R. M. Sousa, 2011. How do banking crises impact on income inequality? *Applied Economics Letters*, forthcoming.
- Agnello, L., and R. M. Sousa, 2009. The determinants of public deficit volatility. European Central Bank, ECB Working Paper No. 1042.
- Alesina, A., and S. Ardagna, 2010. Large changes in fiscal policy: Taxes versus spending. In: Brown, J. R. (Ed.). *Tax Policy and the Economy*, Vol. 24. National Bureau of Economic Research, NBER, The University of Chicago Press.
- Alesina, A., and S. Ardagna, 1998. Tales of fiscal contractions. *Economic Policy*, 27, 487-545.
- Alesina, A., and R. Perotti, 1995. Fiscal expansions and adjustments in OECD countries. *Economic Policy*, 21, 205-248.
- Alesina, A., Ardagna, S., Perotti, R., and F. Schiantarelli, 2002. Fiscal policy, profits, and investment. *American Economic Review*, 92(3), 571-589.
- Atkinson, A. B., and S. Morelli, 2011. Inequality and banking crises: A first look. Paper prepared for the Global Labour Forum in Turin organised by the International Labour Organization.
- Atkinson, A. B., and T. Piketty, 2010. *Top incomes: A global perspective*. Oxford University Press.
- Ball, L., Leigh, D., and P. Loungani, 2011. Painful medicine. *Finance & Development*, 48(3), 20-23.
- Baltagi, B. H., and Y.-J. Chang, 1994. Incomplete panels: A comparative study of alternative estimators for the unbalanced one-way error component regression model. *Journal of Econometrics*, 62(2), 67-89.
- Barro, R., 2008. Inequality and growth revised. Asian Development Bank, ADB Working Paper No. 11.

- Bertola, G., 2010. Inequality, integration, and policy: issues and evidence from EMU. *Journal of Economic Inequality*, 8(3), 345-365.
- BiØrn, X., 2004. Regression systems for unbalanced panel data: A stepwise maximum likelihood procedure. *Journal of Econometrics*, 122, 281-291.
- Blair, M. M., 2010. Financial innovation and the distribution of wealth and income. Vanderbilt Law and Economics Research Paper No. 10.
- Blanchard, O., 1990. Comments on Giavazzi and Pagano. In: Blanchard, O., and S. Fischer (Eds.). *NBER Macroecomics Annual*. MIT, Cambridge MA.
- Blanchard, O., and R. Perotti, 2002. An empirical characterization of the dynamic effects of changes in government spending and taxes on output. *The Quarterly Journal of Economics*, 117, 1329-1368.
- Bouvet, F., 2010. EMU and the dynamics of regional per capita income inequality in Europe. *Journal of Economic Inequality*, 8(3), 323-344.
- Cour, P., E., Dubois, S., Mahfouz, and J. Pisany-Ferry, 1996. The cost of fiscal retrechment revisited: How strong is the evidence? CEPII Working Paper No. 16.
- Devries, P., Guajardo, J., Leigh, D., and A. Pescatori, 2011. A new action based dataset of fiscal consolidation. International Monetary Fund, IMF Working Paper No. 128.
- Diaz-Alejandro, C., 1985. Good-bye financial repression, hello financial crash. *Journal of Development Economics*, 19(1-2), 1-24.
- Feldstein, M., 1982. Government deficits and aggregate demand. *Journal of Monetary Economics*, 9, 1-20.
- Fitoussi, J.-P., and F. Saraceno, 2010. Europe: How deep is a crisis? Policy responses and structural factors behind diverging performances. *Journal of Globalization and Development*, 1(1), Article 17.
- Ford, R., 1998. Fiscal consolidation, growth and equity. *The OECD Observer*, 210, 37-44.
- Freeman, R. B., 2010. It's financialization! *International Labour Review*, 149(2), 163-183.
- Giavazzi, F., and M. Pagano, 1990. Can severe fiscal contractions be expansionary? Tales of two small European countries. NBER Macroeconomics Annual, 95-122, MIT Press.
- Heim, J. J., 2010a. Do government deficits crowd out consumer and investment spending. *Journal of the Academy of Business and Economics*, 10(3), October.

- Heim, J. J., 2010b. Do tax cut and spending deficits have different crowd out effects? Rensselaer Polytechnic Institute, Department of Economics, Working Paper No. 1104.
- Heim, J. J., 2010c. Do deficits crowd out private borrowing? Evidence from Flow Of Funds Accounts. Rensselaer Polytechnic Institute, Department of Economics, Working Paper No. 1102.
- Hernandez de Cos, P., and E. Moral-Benito, 2011. Endogenous fiscal consolidations. Banco de España, Documento de Trabajo No. 1102.
- Heston, A., Summers, R., and B. Aten, 2011. *Penn World Table Version 7.0*. Center for International Comparisons of Production, Income and Prices at the University of Pennsylvania, May.
- Hubbard, G., 2010. Income inequality and financial crises. *The New York Times*, August 22<sup>nd</sup>, WK5.
- Kaminsky, G. L., and C. M. Reinhart, 1999. The twin crises: The causes of banking and balance-of-payments problems. *American Economic Review*, 89(3), 473-500.
- Jenkins, S. P., Brandolini, A., Micklewright, J., and B. Nolan, 2011. *The Great Recession and the distribution of household income*. Report presented at: "Incomes across the Great Recession", XIII European Conference of the Fondazione Rodolfo Debenedetti, Palermo, 10 September.
- Laeven, L., and F. Valencia, 2010. Resolution of banking crises: The good, the bad, and the ugly. International Monetary Fund, IMF Working Paper No. 146.
- Levitin, A. J., and S. M. Wachter, 2010. Explaining the housing bubble. Georgetown University Law Center, Business, Economics and Regulatory Policy Research Paper No. 1669401.
- Miller, S., and F. Russek, 2003. The relationship between large fiscal adjustments and short-term output growth under alternative fiscal policy regimes. *Contemporary Economic Policy*, 21, 41-58.
- Mountford A., and H. Uhlig, 2009. What are the effects of fiscal policy shocks? *Journal of Applied Econometrics*, 24, 960-992.
- Moss, D., 2009. An ounce of prevention: The power of public risk management in stabilizing the financial system. Harvard Business School, Working Paper No. 87.
- Mulas-Granados, C., 2005. Fiscal adjustments and the short-term trade-off between economic growth and equality. *Hacienda Pública Española / Revista de Economia Pública*, 172(1), 61-92.

- Nguyen, M. C., 2009. Stata module: -xtsur- One-way random effect estimations of systems of equations in unbalanced panel data sets. American University, Departmet of Economics Working Paper.
- Nolan, B., Marx, I., and W. Salverda, 2011. Comparable indicators of inequality across countries. GINI Discussion Paper No. 9.
- OECD, 2008. *Growing unequal? Income distribution and poverty in OECD countries*. OECD, Organisation for Econome Co-Operation and Development, Paris.
- Rajan, R., 2010. Fault lines: How hidden fractures still threaten the world economy. Princeton University Press.
- Ramey, V. A., 2008. Identifying government spending shocks: It's all in the timing. Unpublished.
- Reich, R., 2010. *Aftershock: The next economy and America's future*. New York: Random House.
- Reinhart, C. M., and K. S. Rogoff, 2011. From financial crash to debt crises. *American Economic Review*, 101(5), 1676-1706.
- Romer, C., and P. Romer, 2010. The macroeconomic effects of tax changes: Estimates based on a new measure of fiscal shocks. *American Economic Review*, 100(3), 763-801.
- Smeeding, T., 2000. Changing income inequality in OECD countries: Updated results from the Luxembourg Income Study (LIS). Luxembourg Income Study, Working Paper No. 252.
- Solt, F., 2009. Standardizing the World Income Inequality Database. *Social Science Quarterly*, 90(2), 231-242.
- Stiglitz, J., 2009. Joseph Stiglitz and why inequality is at the root of the recession. *Next Left website*, January 9<sup>th</sup>.
- Velasco, A., 1987. Financial crises and balance of payments crises: A simple model of the Southern cone experience. *Journal of Development Economics*, 27(1–2), 263-283.

#### **List of Tables**

**Table 1**. Income inequality and fiscal consolidation (Evidence from the SWIID net and gross Gini Index).

			Depend	ent Variable				
Explanatory variable	Gini Index (SWIID)							
	Net	Gross	Net	Gross	Net	Gross		
log (per capita GDP)	0.118***	0.165***	0.149***	0.202***	0.106***	0.144***		
	[0.013]	[0.014]	[0.013]	[0.014]	[0.013]	[0.014]		
log (per capita GDP) squared	-0.005***	-0.006***	-0.007***	-0.007***	-0.005***	-0.005***		
	[0.001]	[0.001]	[0.001]	[0.001]	[0.001]	[0.001]		
Consolidation periods (D <sub>c</sub> )	0.026***				0.026***			
	[0.003]				[0.003]			
Tax driven consolidation episodes ( $D_{cr}$ )			0.017***					
			[0.005]					
Spending driven consolidation episodes ( $D_{cs}$ )			0.046***					
			[0.004]					
Post-consolidation period ( $D_{pc}$ )					0.014***			
					[0.004]			
Openness	0.038***	0.028***	0.052***	0.022**	0.025***	0.031***		
	[0.009]	[0.010]	[0.009]	[0.010]	[0.009]	[0.010]		
Observations	626	626	626	626	626	626		
Number of countries	18	18	18	18	18	18		
Tests:								
Ho: $D_{cr}=D_{cs}$			23.98					
			(0.00)***					
Ho: $D_c=D_{pc}$					5.79			
					(0.02)**			

Note: Dependent variables are Gini coefficients. Coefficients are estimated by seemingly-unrelated regression technique in a panel framework (BiØrn, 2004). Standard errors of coefficients are in square brackets, p-values in parenthesis.

**Table 2**. Income inequality and fiscal consolidation (Evidence from the top income shares).

				D	ependent Var	iable			
Explanatory variable	Top Income shares								
	1%	5%	10%	1%	5%	10%	1%	5%	10%
log (per capita GDP)	0.892***	0.843***	0.444***	0.911***	0.860***	0.472***	0.800***	0.883***	0.513***
	[0.116]	[0.194]	[0.126]	[0.117]	[0.193]	[0.127]	[0.121]	[0.188]	[0.132]
log (per capita GDP) squared	-0.054***	-0.051***	-0.030***	-0.055***	-0.052***	-0.032***	-0.050***	-0.053***	-0.034***
	[0.006]	[0.011]	[0.007]	[0.006]	[0.011]	[0.007]	[0.007]	[0.010]	[0.007]
Consolidation periods (D <sub>c</sub> )	0.058***						0.108***		
	[0.002]						[0.003]		
Tax driven consolidation (D <sub>cr</sub> )				0.046***					
				[0.004]					
Spend driven consolidation ( $D_{cs}$ )				0.065***					
				[0.002]					
Post-consolidation period ( $D_{pc}$ )							0.181***		
							[0.003]		
Openness	0.238***	0.163***	-0.016	0.237***	0.173***	-0.01	0.294***	0.210***	0.086***
	[0.013]	[0.034]	[0.019]	[0.013]	[0.035]	[0.019]	[0.016]	[0.044]	[0.023]
Observations	338	338	338	338	338	338	338	338	338
Number of countries	18	18	18	18	18	18	18	18	18
Tests:									
Ho: $D_{cr} = D_{cs}$				21.77					
				(0.00)***					
Ho: $D_c=D_{pc}$							422.4		
•							(0.00)***		

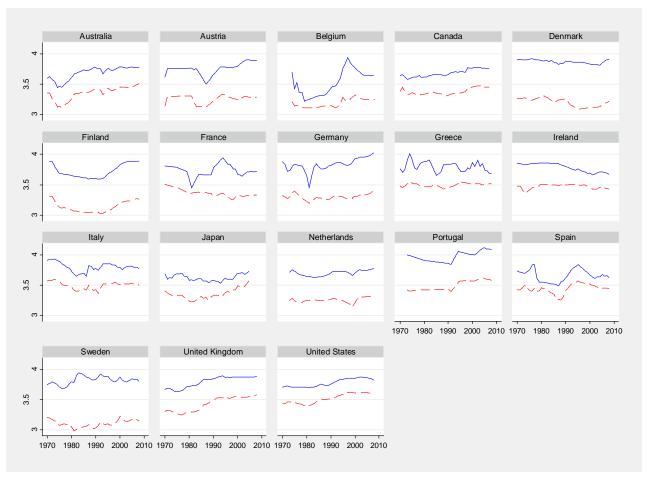
Note: Dependent variables are top income shares. Coefficients are estimated by seemingly-unrelated regression technique in a panel framework (BiØrn, 2004). Standard errors of coefficients are in square brackets, p-values in parenthesis.

**Table 3**. Income inequality and fiscal consolidation (Evidence for banking crises episodes).

		Banking cris	es Identification	
	Reinhart and	Rogoff (2011)	Laeven and Va	lencia (2010)
	Net	Gross	Net	Gross
log (per capita GDP)	0.114***	0.164***	0.148***	0.179***
	[0.013]	[0.014]	[0.013]	[0.014]
log (per capita GDP) squared	-0.005***	-0.006***	-0.007***	-0.006***
	[0.001]	[0.001]	[0.001]	[0.001]
Consolidation (IMF) during banking crises	-0.003		0.008	
	[800.0]		[0.011]	
Consolidation (IMF) after banking crises (A)	0.035***		0.104***	
	[0.006]		[0.012]	
Consolidation (IMF) during no banking crises (B)	0.019***		0.033***	
	[0.004]		[0.004]	
Openness	0.037***	0.026***	0.031***	0.032***
	[0.009]	[0.010]	[0.009]	[0.010]
Number of consolidation episodes:				
During banking crises	84		11	
After banking crises	64		29	
During no financial crises	25		133	
Observations	626		626	
Number of countries	18		18	
Tests:				
Ho: A=B	5.22		34.52	
	(0.00)**		(0.00)***	

Note: Dependent variables are Gini coefficients. Coefficients are estimated by seemingly-unrelated regression technique in a panel framework (Biorn, 2004). Standard errors of coefficients are in square brackets, p-values in parenthesis.

## **List of Figures Figure 1**. Gross and net income Gini Indexes.



Note: The blue line denotes the gross income inequality index, while the red line corresponds to the net income inequality index. Both series are expressed in log terms. The correlation between gross and net income inequality is relatively low (0.37). This is not surprising for advanced countries where, in contrast with developing countries, differences in redistributive policies are much more relevant at explaining differences in net inequality.

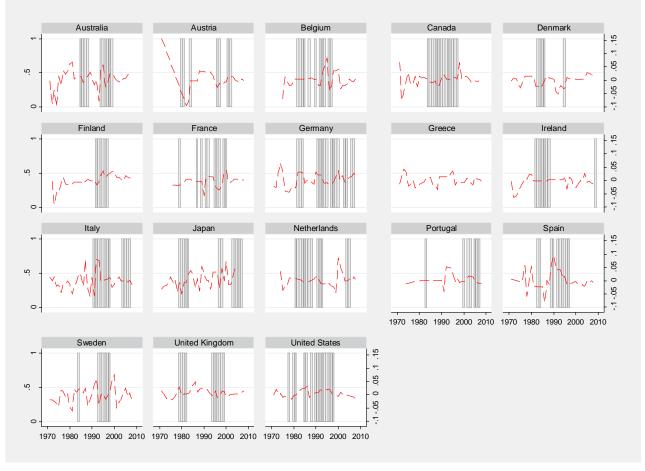


Figure 2. IMF consolidation episodes and net income Gini Index.

Note: The red line denotes the annual change in the net income Gini Index (on the right axis), while the shaded regions correspond to the IMF fiscal consolidation episodes (on the left axis).

## Most Recent Working Paper

NIPE WP	Agnello, L e <b>Ricardo M. Sousa</b> , "Fiscal Consolidation and Income Inequality", 2011
34/2011	
NIPE WP	Maria Caporale, G e <b>Ricardo M. Sousa</b> , "Are Stock and Housing Returns Complements or
33/2011	Substitutes? Evidence from OECD Countries", 2011
NIPE WP	Maria Caporale, G e <b>Ricardo M. Sousa</b> , "Consumption, Wealth, Stock and Housing Returns:
32/2011	Evidence from Emerging Markets ", 2011
NIPE WP	Luca Agnello, Davide Furceri e <b>Ricardo M. Sousa</b> , "Fiscal Policy Discretion, Private Spending,
31/2011	and Crisis Episodes ?", 2011
NIPE WP	Agnello, L e <b>Ricardo M. Sousa</b> , "How do Banking Crises Impact on Income Inequality?", 2011
30/2011	
NIPE WP	Alexandre, Fernando, Luís Aguiar-Conraria, Pedro Bação e Miguel Portela, "A Poupança em
29/2011	Portugal", 2011
NIPE WP	Alexandre, Fernando e Carmen Mendes, "Growth, Consumption and Political Stability in
28/2011	China", 2011
NIPE WP	Baleiras, Rui Nuno, "Collective Efficiency Strategies: A Regional Development Policy
27/2011	Contribution for Competitiveness Enhancement", 2011
NIPE WP	Brekke, Kurt R., Rosella Levaggi, Luigi Siciliani e <b>Odd Rune Straume</b> , "Patient Mobility,
26/2011	Health Care Quality and Welfare", 2011
NIPE WP	Aguiar - Conraria, Luís, Pedro C. Magalhães e Maria Joana Soares "Cycles in Politics:
25/2011	Wavelet Analysis of Political Time-Series", 2011
NIPE WP	Agnello, Luca, Vitor Castro e Ricardo M. Sousa "How Does Fiscal Policy React to Wealth
24/2011	Composition and Asset Prices?", 2011
NIPE WP	Silva, Hélia, Linda Veiga e Miguel Portela "Strategic Interaction in Local Fiscal Policy:
23/2011	Evidence from Portuguese Municipalities", 2011
NIPE WP	Sousa, Ricardo M., "Wealth, Labour Income, Stock Returns and Government Bond Yields, and
22/2011	Financial Stress in the Euro Area", 2011
NIPE WP	Sousa, João e <b>Ricardo M. Sousa</b> , "Asset Returns Under Model Uncertainty: Evidence from the
21/2011	euro area, the U.K. and the U.S. ", 2011
NIPE WP	Sila, U e <b>Ricardo M. Sousa</b> , "Do Windfall Gains Affect Labour Supply? Evidence from the
20/2011	European Household Panel ", 2011
NIPE WP	Jawadi, F., Sushanta K. Mallick e <b>Ricardo M. Sousa</b> , "Fiscal Policy in the BRICs", 2011
19/2011	
NIPE WP	Jawadi, F., Sushanta K. Mallick e <b>Ricardo M. Sousa</b> , "Monetary Policy Rules in the BRICS:
18/2011	How Important is Nonlinearity?", 2011
NIPE WP	Magalhães, Pedro C., <b>Luís Aguiar-Conraria</b> e Michael S. Lewis-Beck, "Forecasting Spanish
17/2011	Elections", 2011
NIPE WP	Aguiar-Conraria, Luís e Maria Joana Soares, "The Continuous Wavelet Transform: A
16/2011	Primer", 2011
NIPE WP	Amado, Cristina e Timo Teräsvirta, "Conditional Correlation Models of Autoregressive
15/2011	Conditional Heteroskedasticity with Nonstationary GARCH Equations", 2011
NIPE WP	Siciliani, Luigi, <b>Odd Rune Straume</b> e Roberto Cellini, "Quality competition with motivated
14/2011	providers and sluggish demand", 2011
NIPE WP	Castro, Vítor, "The Portuguese Stock Market Cycle: Chronology and Duration Dependence",
13/2011	2011
NIPE WP	Mallick, Sushanta K. e <b>Ricardo M. Sousa</b> "The real effects of financial stress in the Euro zone",
12/2011	2011
NIPE WP	Castro, Vítor, "The Portuguese Business Cycle: Chronology and Duration", 2011
11/2011	
NIPE WP	Aguiar-Conraria, Luís, e Yi Wen, "OPEC's Oil Exporting Strategy and Macroeconomic
10/2011	(In)Stability", 2011
NIPE WP	Afonso, António e Ricardo M. Sousa, "Consumption, Wealth, Stock and Government
09/2011	Bond Returns: International Evidence", 2011

NIPE WP	Esteves, Rosa Branca e Joana Resende, "Competitive Targeted Advertising with Price
08/2011	Discrimination", 2011
NIPE WP	Bastos, Paulo, Natália P. Monteiro e Odd Rune Straume "The effect of private versus public
07/2011	ownership on labour earnings", 2011
NIPE WP	Castro, Vítor e Rodrigo Martins, "Mayors' Reelection Choice and the Economy: Evidence
06/2011	from Portugal", 2011
NIPE WP	Brekke, Kurt R. Luigi Siciliani e Odd Rune Straume, "Quality competition with profit
05/2011	constraints: Do non-profit firms provide higher quality than for-profit firms?", 2011
NIPE WP	Baleiras, Rui Nuno "Collective efficiency strategies: a policy instrument for the competitiveness
04/2011	of low-density territories", 2011
NIPE WP	Machado, C. Sofia, Miguel Portela "Age and opportunities for promotion", 2011
03/2011	
NIPE WP	Machado, C. Sofia, Miguel Portela "Hours of work and retirement behavior", 2011
02/2011	
NIPE WP	Amado, Cristina, Timo Teräsvirta "Modelling Volatility by Variance Decomposition", 2011
01/2011	