

1 **Fuzzy Integral Based Risk Assessment Approach for Public-Private Partnership Infrastructure Projects**

2 Khwaja Mateen Mazher¹; Albert P. C. Chan, Ph.D.²; Hafiz Zahoor, Ph.D.³; Mohsen Islam Khan⁴; and Ernest Effah
3 Ameyaw, Ph.D.⁵

4 **Abstract**

5 Adequate assessment of risk is essential to assist the stakeholders in planning for efficient risk allocation and
6 mitigation and to ensure success in business and projects. However, it is problematic due to difficulty in quantification
7 of certain risks, existence of interactions, and multi-attribute structure of the project risk assessment task. This paper
8 reports research in which relevant risks were identified for power and transport infrastructure public-private
9 partnership (PPP) projects, which are globally the most active infrastructure sectors for private investment. It further
10 proposes, demonstrates, and validates a novel multi-attribute risk assessment model that supports both sectoral and
11 project risk analysis to assist stakeholders in risk management decision making. A 45 factor risk register, established
12 based on literature review and PPP experts' interviews, was administered to solicit industry-wide perceptions for risks
13 assessment. Application of fuzzy set theory to risk analysis revealed 22 critical risk factors (CRFs) that were
14 categorized into seven critical risk groups (CRGs) of correlated factors using factor analysis. Risk factors that achieved
15 a linguistic assessment of high impact reflect issues related to institutional capacity and local economy. Further
16 analysis based on fuzzy measure and non-additive fuzzy integral combined with arithmetic mean helped to obtain an
17 overall risk index (ORI) which indicated a moderate risk outlook for both power and transport infrastructure sectors.
18 Whereas, public sector maturity was assessed as a high impact CRG in the power sector, project planning and
19 implementation, project finance, and project revenue were additionally rated as high impact CRGs in the transport
20 infrastructure sector. Demonstration of the developed methodology for a build-operate-transfer (BOT) motorway case
21 study project showed that the private sector stakeholders viewed the project at high risk with all the CRGs evaluated
22 as high impact CRGs except the political situation CRG, which was assessed as moderately risky. Test results show
23 that the methodology performed satisfactorily in approximating experts holistic project risk assessments. The
24 developed framework can be used to assess a country's condition or overall project risk at the initial project stage with
25 little input of time and resources, thus facilitating an efficient and robust risk assessment. Application of fuzzy measure
26 based non-additive fuzzy integral combined with arithmetic mean for sectoral and project risk assessment, and
27 comparison of sectoral risk analysis from a developing country perspective are some of the key features of this study.

28 **Author Keywords:** decision making, fuzzy set theory, fuzzy integral, infrastructure public-private partnerships, risk
29 analysis.

30 ¹Ph. D. Candidate, Department of Building and Real Estate, Hong Kong Polytechnic University, Kowloon, Hong
31 Kong (corresponding author). E-mail: mateen.mazher@connect.polyu.hk

32 ²Chair Professor and Head, Department of Building and Real Estate, Hong Kong Polytechnic University, Kowloon,
33 Hong Kong.

34 ³Assistant Professor, College of Civil Engineering, National University of Sciences and Technology, Risalpur Campus
35 24080, KPK, Pakistan.

36 ⁴Manager Contracts Administration, Infrastructure Development Authority of Punjab, Lahore, Pakistan.

37 ⁵Lecturer, School of Energy, Construction and Environment, Coventry University, Coventry CV1 5FB, UK.

38 **Introduction**

39 Delivering infrastructure projects through private sector participation via PPPs is arguably an efficient means of
40 fulfilling public infrastructure needs. This approach allows for increased integration of design, finance, construction,
41 operation and maintenance in to a single contract (Yescombe 2007), and provides a medium to tap into private sector
42 expertise (Marques and Berg 2011), whereas the government can focus on policy, planning, and regulation by
43 delegating project operations (World Bank 2016). In addition, this approach to project delivery also provides for
44 bringing in private capital for public service delivery thus enabling the governments to cope with ever tightening
45 budget and public borrowing constraints (Allen & Overy 2010). Both the aspects of efficiency and funding may
46 become even more critical when considering developing countries, which experience large skill gaps, poor
47 governance, and budget constraints. Pakistan, a developing country, is facing an acute shortage of infrastructure in
48 virtually all sectors, and ranks 116 out of 138 countries in infrastructure (Schwab 2016). PPPs have been recognized
49 as a partial solution to fulfilling public infrastructure needs in the short-term (Mazher et al. 2017). The country has
50 witnessed significant private sector investment in the energy sector followed by a relatively new founded interest in
51 procurement of transport infrastructure projects via PPPs.

52 Besides offering the prospects to fulfill infrastructure needs, PPPs boast a relatively higher risk profile for all
53 the stakeholders, which can result in poor outcomes/failures, if not identified and managed properly. PPP projects in
54 Pakistan face multiple risks (Economist Intelligence Unit 2015; Fraser 2005; Sachs et al. 2007; Soomro and Zhang
55 2011), however, a systematic investigation of such risks is yet to be conducted (Mazher et al. 2017). Several contextual
56 factors influence risks and their management which include: country, sector, and project characteristics; differences

57 in capabilities of the project participants; and working practices and strategies (Ameyaw and Chan 2013; Carbonara
58 et al. 2015; Ibrahim et al. 2006; Ng and Loosemore 2007). Hence, there is a need to explore risks in the relatively
59 young history of PPP based procurement of infrastructure projects in Pakistan. Research on risks and their
60 management in power and transport infrastructure sectors deserves more attention as they account for the largest share
61 of global private investment in public infrastructure (World Bank 2018). This may also be significant as many PPP
62 projects in developing countries are financed internationally hence, the outcomes will be relevant to both local and
63 international practitioners and researchers. Furthermore, the need for an objective, reliable, and practical risk
64 assessment model has been stressed in the existing research on PPPs (Jin and Doloi 2008; Li and Zou 2011). In
65 addition to assessing risks individually, it is important to assess the overall risk level of various risk groups and the
66 project. This may enable stakeholders to better assess risks and their impacts, plan and develop mitigation measures,
67 and compare projects in-terms of their overall riskiness to either avoid very risky projects or to bring to focus those
68 projects that require more attention (Ameyaw and Chan 2015a; Zayed et al. 2008; Zayed and Chang 2002). Evaluating
69 project risk level may be especially useful for firms considering penetration into foreign PPP markets to promote
70 various projects, where unfamiliarity with the geography, supply chain, local codes, and business practices increase
71 uncertainty (Rebeiz 2012). A number of models exist in the literature to assess project risks (Ameyaw et al. 2017;
72 Ameyaw and Chan 2015a; Wang and Elhag 2007; Xu et al. 2010; Zayed et al. 2008). In traditional multi-criteria
73 evaluations, criteria are assumed to be independent, however, the condition of criteria independence is usually not
74 applicable in real world problems (Liou and Tzeng 2007).

75 Keeping in view the state of existing research, the paper sets out to explore and achieve multiple tasks. These
76 include: i) identification of actual risks being encountered on PPP infrastructure projects, ii) evaluation of
77 stakeholders' perceptions with respect to criticality of identified risks, and iii) development of a model to assess the
78 risk level of various CRGs, overall project riskiness, and the overall risk level of PPP projects in the country, while
79 accounting for complex interactions between risks. Besides the introduction in section one, section two presents
80 literature review on existing research in risk identification and assessment of PPPs along with background on fuzzy
81 measure and fuzzy integral application in research. Section three focuses on research methodology and essential
82 concepts related to fuzzy set theory, fuzzy measures, and fuzzy integrals. Section four sheds light on data analysis
83 results whereas section five presents stepwise process on development and application of the Choquet fuzzy integral

84 model for sectoral and project risk assessment. Discussion on results is covered in section six which is followed by
85 model validation in section seven. The paper ends with conclusion and recommendations.

86 **Previous Research on Risk Management in PPPs**

87 Based on a review of literature, Loosemore and Cheung (2015) advocated that all construction projects involve
88 significant risks, however, characteristic long duration, scope, and complexity of PPPs add to the overall risk portfolio
89 which include regulatory, political, financial, sponsor, market, interface, technical, operational, and industrial relation
90 risks. Both the public and private sectors need to develop an understanding of these life-cycle risks in order to ensure
91 long-term success (Ibrahim et al. 2006). Akintoye et al. (1998) surveyed the perceptions of clients, contractors, and
92 lenders on risks associated with private finance initiative projects in UK and identified design risk, construction cost
93 risk, performance risk, risk of delay, and cost overrun risk as the top five most significant risk factors. They further
94 contended that each group of respondents tended to rank those risk factors as significant which were paramount to
95 their business objectives. A questionnaire survey to determine public and private sector risk perceptions in Nigeria
96 revealed unstable government, inadequate experience in PPP, and availability of finance as the three most important
97 risk factors (Ibrahim et al. 2006). Roumboutsos and Anagnostopoulos (2008) studied risk perceptions among PPP
98 stakeholders in Greece where professionals from construction, public sector, and financing institutions rated different
99 mix of risk factors as the most significant among top five. The factors include: delays in project approvals and permits,
100 poor public decision-making process, construction cost overrun, change in tax regulation, operational revenues below
101 expectation, public opposition to the project, operation cost overrun, poor financial market, late design changes,
102 inadequate experience in PPP, change in construction legislation, and archeological findings. Chan et al. (2011) while
103 studying risks in Chinese PPP projects determined government intervention, government corruption, poor public
104 decision-making processes, financing risk, and imperfect law and supervision system as the top five critical risks.
105 Hwang et al. (2013) examined the critical risks factors in PPP projects in Singapore and obtained lack of support from
106 government, availability of finance, construction time delay, inadequate experience in PPP, and unstable government
107 as the top five ranked risk factors. Osei-Kyei and Chan (2017) studied and compared risk factors in PPP projects
108 between Ghana and Hong Kong, and found that country risk factors were ranked higher in Ghana (corruption, inflation
109 rate fluctuation, exchange rate fluctuation, delay in project completion, and interest rate fluctuation rated as top five).
110 However, project specific risks were ranked higher in Hong Kong (delay in land acquisition, operational cost overruns,

111 construction cost overruns, delay in project completion, and political interference rated as top five). Thomas et al.
112 (2003) explored the perceptions of key stakeholders towards critical risks in the roads sector under BOT arrangement
113 in India. Traffic revenue risk, delay in land acquisition, demand risk, delay in financial closure, completion risk, cost
114 overrun risk, debt servicing risk, and direct political risks were found to be very critical, in descending order. Wibowo
115 and Mohamed (2010) investigated the perceptions of both regulators and operators with reference to project risk
116 criticality and allocation in Indonesia's water supply projects. The five most critical risks determined by the regulators
117 include: non-availability of raw water, entry of new competitors, construction cost escalation, equipment defect-
118 caused interruption, and operation and maintenance cost escalation. While tariff setting uncertainty, breach of contract
119 agreement, non-availability of raw water, construction time overrun, and construction cost escalation were rated as
120 the five most critical risk factors by the operators. The top five most significant risk factors influencing implementation
121 of PPP water supply infrastructure projects in Ghana were reported as foreign exchange rate, corruption, water theft,
122 non-payment of bills, and political interference (Ameyaw and Chan 2015b). It is apparent from the review of selected
123 studies above that the critical risks vary depending upon country and sector characteristics. Furthermore, there is little
124 research available that compares risks and their significance across infrastructure sectors (Cheung and Chan 2012)
125 with only few works providing insights on some critical risks in power sector PPP projects (Rebeiz 2012;
126 Schaufelberger and Wipadapisut 2003; Wang et al. 2000a; b; Xu et al. 2015).

127 According to Chinyio and Fergusson (2003), qualitative, semi-quantitative, and quantitative methods are
128 employed in risk analysis for PPP projects, however, the use of each method is driven by the availability of information
129 on risk attributes such as probability and severity of different risks. Due to the unique nature of such projects and the
130 fact that the history of such schemes is still young (applies more to countries that have recently adopted PPP schemes
131 to deliver projects), the data required for a quantitative assessment may not be applicable for analysis or is unavailable
132 altogether (Dey and Ogunlana 2004). Another limitation stems from the peculiar nature of many risks in PPP projects
133 that restricts opportunities for adequate mathematical modeling, thus allowing only qualitative analysis of risks such
134 as environmental risks, political and non-political risks, and delay in land acquisition etc. (Iyer and Sagheer 2010).
135 Hence, risk analysis is a subject that is shrouded in vagueness and uncertainty (Carr and Tah 2001). The need for
136 subjective assessment is indispensable for risk assessment of PPP projects (Dey and Ogunlana 2004). A number of
137 methodologies and models already exist that employ qualitative data (derived from subjective judgements of
138 knowledgeable experts) and utilize tools such as analytical hierarchy process/analytical network process (AHP/ANP),

139 multi-attribute utility theory, and concepts from fuzzy set theory (FST) (Ameyaw et al. 2017; Ameyaw and Chan
140 2015a; Ebrahimnejad et al. 2010; Li and Zou 2011; Li and Wang 2016; Liu et al. 2013; Nieto-Morote and Ruz-Vila
141 2011; Valipour et al. 2015; Wang and Elhag 2007; Xu et al. 2010; Zayed and Chang 2002; Zegordi et al. 2012).
142 Existing models either only rank several identified risk factors or provide a composite risk index frequently based on
143 arithmetic mean or weighted arithmetic mean aggregation operator. The decision maker may not always have an
144 additive measure to evaluate fuzzy objects and the criteria employed to evaluate an object may not always be
145 independent of each other. Hence, assumptions of additivity and independency may not hold true, thus invalidating
146 the applicability of a linear model (Onisawa et al. 1986). In this paper, non-additive fuzzy integral has been employed
147 for development of a multi-attribute project risk assessment model, as it has the ability to cater for certain kind of
148 criteria (risks) interaction ranging from redundancy to synergy (Grabisch 1996). Decision making models and
149 frameworks that employ fuzzy measures and fuzzy integrals have been used previously for solving multi-criteria
150 problems (Afshari et al. 2013; Chen and Cheng 2009; Chiou et al. 2005; Dursun et al. 2011; Feng et al. 2010; Laishram
151 and Kalidindi 2009; Liou and Tzeng 2007; Onisawa et al. 1986; Tan et al. 2011; Yang et al. 2008). In these works,
152 methods to determine the fuzzy measure and the specific aggregation operator used may vary depending upon the
153 specific focus and preferences of researchers.

154 **Research Methods**

155 *Identification of Risk Factors*

156 Risk factors were identified using a two-step approach where a comprehensive literature review of existing risk
157 research (Akintoye et al. 1998; Ameyaw and Chan 2015; Bing et al. 2005; Chan et al. 2011; Chou and
158 Pramudawardhani 2015; Ibrahim et al. 2006; Jin and Zhang 2011; Ng and Loosemore 2007; Özdoganm and Talat
159 Birgönül 2000; Rouboutsos and Anagnostopoulos 2008; Shen et al. 2006; Thomas et al. 2003; Wibowo and
160 Mohamed 2010; Xenidis and Angelides 2005) and other materials including industrial/government PPP
161 guidelines/reports (Government of the Netherlands 2002; Partnership Victoria 2001; Phillips 2008), was supplemented
162 with semi-structured interviews from the local industry to ensure a comprehensive and representative risk register for
163 risk assessment and model development. Semi-structured interviews were conducted with experienced experts, in
164 public and private sectors, from both the power and transport infrastructure sectors, to solicit relevant risk factors, as
165 reported by Mazher et al. (2017). Based on the inputs of interviewed experts, two additional risk factors were

166 identified, namely the “development risk” and “lack of skilled experts”. A unified risk register was created that
167 contained 45 risk factors, which have been shown in Table 3, in tandem with the analysis results to conserve space.

168 *Questionnaire Survey*

169 Questionnaire based data collection is a popular methodology in PPP research (Zhang et al. 2016). It enables
170 respondents to respond at their convenience and also allows for collection of comparatively large number of responses,
171 relatively quickly and cheaply (Mangione 1995), among other benefits. Before conducting the actual survey, the
172 finalized questionnaire was piloted with five experts from the semi-structured interview panel, which ensured a
173 comprehensive and appropriate research instrument. The questionnaire had three sections with section one targeted at
174 collecting background information on respondent and parent organization, whereas, section two solicited perceptions
175 of experts on probability and severity of identified risks, based on their experiences. The third section concerned
176 another aspect of the broader research agenda, which has not been reported in this paper. Details of the scale employed
177 for risk assessment are provided in the next section. Due to a lack of centralized database of PPP experts in Pakistan,
178 purposive sampling and semi-snowballing approaches were adopted to identify and solicit input from experts that
179 possess working experience on at least one PPP project with knowledge of risk management in the context of PPPs
180 (Ameyaw and Chan 2015a). The criteria facilitate in ensuring that quality responses are received by allowing for
181 careful selection of industry experts. Experts from all stakeholder groups were contacted to participate in this research
182 including PPP units (federal/provincial), public authorities, lending institutions, investors, consultants, and project
183 sponsors/companies.

184 *Factor Analysis*

185 Factor analysis (FA) is a dimension reduction technique of multivariate statistics (Chiou et al. 2005), that reduces
186 many interrelated variables to a small number of groups (Brown 2015). FA was employed to obtain the independent
187 common factors (CRGs) based on interrelated sub-factors (component risks). Fuzzy measure and fuzzy integral
188 analysis was performed to obtain aggregate assessment of risk attributes (probability and severity) within each
189 common factor. The appropriateness of applying FA was determined by evaluating various indices such as Bartlett’s
190 test of sphericity and Kaiser-Meyer-Olkin (KMO) measure of sampling adequacy (MSA) (Chan et al. 2010). The
191 rotated component matrix was calculated using the Varimax rotation method.

192 ***Fuzzy Set Theory and its Application in Multiple Criteria Decision Making***

193 Fuzzy set theory (FST) was introduced by Zadeh (1965). It provides a useful means to deal with real world systems
 194 that are ill defined and complex due to lack of precise and complete information. A fuzzy set can be mathematically
 195 expressed by a membership function, which assigns a grade of membership to define the extent of association of each
 196 element in the universe of discourse to the concept represented by a fuzzy set. These membership grades are
 197 represented using real numbers that range between a closed interval of zero to one, where zero represents no
 198 membership and one represents full membership in the fuzzy set. It employs linguistic variables and terms to model
 199 the characteristic vagueness in human cognitive process (Singh and Tiong 2005). Unlike a numerical variable, a
 200 linguistic variable's values are words or sentences in natural or artificial language (Zadeh 1975), such as the terms
 201 "Very low probability" or "Extremely important" that may be used to assess linguistic variables and vaguely express
 202 degree of probability or importance of an event, respectively. In this research, a seven-term set (or linguistic values)
 203 and their fuzzy numbers are employed, in agreement with the pilot study experts, to enable linguistic assessment of
 204 risks' probability and severity. The term set includes "Extremely low", "Very Low", "Low", "Moderate", "High",
 205 "Very High", and "Extremely High". The membership function of each linguistic term is characterized by triangular
 206 fuzzy numbers (TFN), which are defined by three parameters (left point, middle point, and the right point), that cover
 207 the range over which the function is defined (Table 1). Membership functions with triangular shape are the most
 208 common among the various shapes that are used to describe membership functions (Tah and Carr 2000; Xu et al.
 209 2010). Also, TFN representations of subjective opinions are easy to use and intuitive (Chou and Chang 2008).

210 A TFN \tilde{R} can be defined mathematically by its membership function $u_{\tilde{R}}(x)$ as (Hsieh et al. 2004; van
 211 Laarhoven and Pedrycz 1983):

$$212 \quad u_{\tilde{R}}(x) = \begin{cases} (x - L)/(M - L), & L \leq x \leq M, \\ (U - x)/(U - M), & M \leq x \leq U, \\ 0, & \text{Otherwise,} \end{cases}$$

213 Here, L , M , and U represent the lower, modal, and upper values, respectively, of the TFN \tilde{R} . The TFN is
 214 denoted as $\tilde{R} = (L, M, U)$. Basic arithmetic operations on two TFNs, $\tilde{A} (L_1, M_1, U_1)$ and $\tilde{B} (L_2, M_2, U_2)$, are given
 215 below (Chen and Hwang 1993):

$$216 \quad \text{Addition: } \tilde{A} \oplus \tilde{B} = (L_1, M_1, U_1) \oplus (L_2, M_2, U_2) = (L_1 + L_2, M_1 + M_2, U_1 + U_2)$$

217 Subtraction: $\tilde{A} \ominus \tilde{B} = (L_1, M_1, U_1) \ominus (L_2, M_2, U_2) = (L_1 - U_2, M_1 - M_2, U_1 - L_2)$

218 Multiplication: $\tilde{A} \otimes \tilde{B} = (L_1, M_1, U_1) \otimes (L_2, M_2, U_2) = (L_1L_2, M_1M_2, U_1U_2)$ for $L_i > 0, M_i > 0, U_i > 0$

219 Division: $\tilde{A} \oslash \tilde{B} = (L_1, M_1, U_1) \oslash (L_2, M_2, U_2) = (L_1/U_2, M_1/M_2, U_1/L_2)$ for $L_i > 0, M_i > 0, U_i > 0$

220 According to Ray (2015), the fuzzy membership function for square root of a TFN can be derived using α -
221 cut method. For any TFN \tilde{R} , the square root can be obtained as:

222 Square-root of \tilde{R} : $\sqrt{\tilde{R}} = (\sqrt{L}, \sqrt{M}, \sqrt{U})$

223 Bellman and Zadeh (1970) were the first to explore decision making problem under a fuzzy environment and
224 this initiated the work in fuzzy multiple criteria decision making (FMCDM) to solve multiple criteria problems in
225 selection of alternatives. A fuzzy decision making framework generally consists of several steps including
226 specification of type of fuzzy numbers and membership functions, scale of preference, fuzzy values assignment to
227 attributes, fuzzy aggregation, defuzzification, analysis of overall importance of individual decision criteria, and
228 ranking of alternatives (Singh and Tiong 2005). For aggregation of fuzzy numbers across multiple experts' inputs, this
229 study uses the notion of average value (Buckley 1985). For a given alternative, if \tilde{R}_i^k represents the fuzzy assessment
230 of a criterion 'i' by expert 'k' then the evaluation will be given by $\tilde{R}_i^k = (L, M, U)$. The fuzzy average of assessments
231 by all the experts will be given by:

232
$$\tilde{R}_i = \left(\frac{1}{q}\right) \otimes (\tilde{R}_i^1 \oplus \tilde{R}_i^2 \oplus \dots \oplus \tilde{R}_i^q) \tag{1}$$

233 Where \tilde{R}_i is the average fuzzy number encapsulating the judgement of all the experts. Once the fuzzy
234 aggregates are obtained, defuzzification to crisp value is necessary for further processing. There are multiple methods
235 available to perform this function, however, the most commonly used method is the centroid defuzzification, center
236 of gravity, or center of area defuzzification. As employed by Wang and Elhag (2007) and Zhao et al. (2013), for a
237 TFN \tilde{R} , the centroid defuzzification (R') is given by :

238
$$R' = \frac{\tilde{R}}{3} = \frac{L+M+U}{3} \tag{2}$$

239 <Insert Table 1 here>

240 ***Fuzzy Measures and Fuzzy Integrals***

241 In order to perform aggregation in a fuzzy-based decision making problem, fuzzy integrals can be employed. The term
 242 fuzzy integral is a general term for integral based on a fuzzy measure (Grabisch et al. 2000). A Choquet fuzzy integral
 243 is one of the many families of fuzzy integrals based on a fuzzy measure, that provides an alternate methodology for
 244 information aggregation (Chiang 1999).

245 Let $X = \{x_1, x_2, x_3, \dots, x_m\}$ be a finite set (criteria in a MCDM problem) and $P(X)$ be a power set of X . A fuzzy
 246 measure g over a set X is a function $g: P(X) \rightarrow [0,1]$ that satisfies the following conditions (Chiang 1999; Sugeno
 247 1974, 1977; Tan et al. 2011):

- 248 (1) $g(\emptyset) = 0, g(X) = 1$ (boundary conditions)
 249 (2) If $A, B \subset P(X)$ and $A \subset B$, then $g(A) \leq g(B)$ (monotonicity)

250 A fuzzy measure has $2^m - 2$ parameters when $|X| = m$. This, along with bringing great powers of description to a
 251 fuzzy measure also introduces a problem of complexity (Grabisch et al. 2000). A λ -fuzzy measure g_λ is a special type
 252 of fuzzy measure which was introduced by Sugeno (1974). It can be used to determine the values of fuzzy measures
 253 and gauge the relationship of criteria (Tan et al. 2011; Yang et al. 2008). It is the most widely used fuzzy measure
 254 (Yang et al. 2008) and its use avoids computational complexity in calculating the fuzzy measures using other more
 255 complex algorithms (Tan et al. 2011). The λ -fuzzy measure is constrained by a parameter λ which determines the
 256 degree of additivity among the criteria. If $A, B \subset X$ with $A \cap B = \emptyset$, an additional property satisfied by the λ -fuzzy
 257 measure is (Feng et al. 2010; Sugeno 1974; Yang et al. 2008):

258 $g_\lambda(A \cup B) = g_\lambda(A) + g_\lambda(B) + \lambda \cdot g_\lambda(A) \cdot g_\lambda(B)$, where $\lambda \in (-1, \infty)$

259 The fuzzy measure for any subset of X with only one element $g_\lambda(\{x_i\})$ is called fuzzy density, denoted as g_i
 260 $= g_\lambda(\{x_i\})$. The fuzzy measure $g_\lambda(X)$ can be formulated as:

261 $g_\lambda(\{x_1, x_2, x_3, \dots, x_m\}) = \sum_{i=1}^m g_i + \lambda \sum_{i_1=1}^{m-1} \sum_{i_2=i_1+1}^m g_{i_1} \cdot g_{i_2} + \dots + \lambda^{m-1} g_1 \cdot g_2 \dots g_m$
 262 $= \frac{1}{\lambda} \left| \prod_{i=1}^m (1 + \lambda \cdot g_i) - 1 \right|$ for $-1 < \lambda < \infty$ (3)

263 Based on the equation above, given the boundary condition $g_\lambda(X)=1$, the unique solution for the parameter λ
 264 can be obtained from:

$$265 \quad \lambda + 1 = \prod_{i=1}^m (1 + \lambda \cdot g_i) \quad (4)$$

266 Application of Eq. (3) with calculated λ values enables the calculation of fuzzy measure of each subset of X
 267 (Chen and Cheng 2009). For the purpose of information aggregation, the fuzzy density g_i can be construed as grade
 268 of importance of a criterion towards the final assessment. The fuzzy measure g_λ of any subset of X would therefore
 269 represent the grade of importance of a set of criteria towards the final evaluation (Laishram and Kalidindi 2009).

270 Let h be a measurable function from X to $[0, 1]$ such that $h(x_1) \geq h(x_2), \dots, \geq h(x_m)$, and g be a fuzzy measure
 271 (λ -fuzzy measure) on X . Here, h can be considered as the performance of a given criterion for the alternatives, whereas,
 272 g represents the grade of subjective importance of each criterion. Then the Choquet fuzzy integral, i.e., the integral of
 273 all the performance assessments with respect to the associated grades of importance is given by (Feng et al. 2010;
 274 Grabisch 1996; Murofushi and Sugeno 1989):

$$275 \quad (c) \int h dg = h(x_m)g(H_m) + [h(x_{m-1}) - h(x_m)]g(H_{m-1}) + \dots + [h(x_1) - h(x_2)]g(H_1) = h(x_m)[g(H_m) - \\ 276 \quad g(H_{m-1})] + h(x_{m-1})[g(H_{m-1}) - g(H_{m-2})] + \dots + h(x_1)g(H_1) \quad (5)$$

277 Here, $H_1 = \{x_1\}$, $H_2 = \{x_1, x_2\}$, ..., $H_m = \{x_1, x_2, \dots, x_m\} = X$. Hence the calculation of Choquet fuzzy integral
 278 with respect to λ -fuzzy measure requires information on fuzzy densities g_i (fuzzy measures of the singletons) and
 279 values of $h(x_i)$ (Chiang 1999).

280 Data Analysis and Results

281 The data collected from the questionnaire survey were subject to various tests using Microsoft Excel 2015 and
 282 Statistical Package for Social Science (SPSS) v 23.0. These include fuzzy risk analysis and normalization analysis to
 283 select critical factors, FA to group correlated factors, and fuzzy measure and Choquet fuzzy integral analysis to
 284 determine sectoral and case specific risk levels of identified CRGs and ORI. The experts that participated in the
 285 research had rich experience in handling transactions in power and transport infrastructure PPP projects. In total, 90
 286 valid responses were collected through various mediums out of the total 140 experts who were initially contacted and
 287 who agreed to participate (Table 2).

288

<Insert Table 2 here>

289 **Risk Analysis**

290 Since the industry experts assessed the risk factors on linguistic terms, there was a need to convert these linguistic
291 assessments to quantitative form by using fuzzy numbers, before performing any further analysis. The linguistic terms
292 assigned to rate degree of likelihood (probability) and severity of risks by each respondent were first converted to the
293 corresponding fuzzy numbers (Table 1) and then these ratings were aggregated over all the respondents, using Eq. (1),
294 to obtain average aggregate fuzzy probability and severity for each risk factor. Further, in order to calculate the risk
295 impact which is given by $(probability \times severity)^{1/2}$, the product of aggregate probability and severity values was
296 assessed using fuzzy arithmetic operation \otimes , and then the square root of resulting fuzzy number was computed before
297 defuzzifying to crisp value, using Eq. (2). The complete analysis with rankings is shown in Table 3. The table shows
298 risk rankings for each sector (power and transport infrastructure) and for combined analysis.

299 Combined analysis shows that five risk factors: delay in financial closure, land acquisition, financing risk,
300 delay in project approvals and permits, and poor public decision-making process, have a *high* risk impact rating of
301 0.600 and above (according to Zhao et al. (2013), it is interpreted by referring to any linguistic term in Table 1 that
302 provides the highest membership to the assessed risk impact value), whereas 40 risk factors have an impact rating of
303 0.400 or above which can be linguistically expressed as *moderate* impact at the least. At the sectoral level, for the
304 power infrastructure projects, only four risks exhibit an impact rating of 0.600 and above including delay in financial
305 closure, delay in project approvals and permits, payment risk, and financing risk, whereas another 38 risk factors
306 achieved an impact rating of at least 0.400 (interpreted as at least *moderate*). For transport infrastructure projects, six
307 risk factors with impact ratings equal to 0.600 and above include land acquisition, financing risk, unfavorable
308 national/international economy, delay in financial closure, construction risk, and poor public decision-making process.
309 In addition, another 39 risk factors achieved a risk impact rating of 0.400 and above. The top ranking risk factors relate
310 to institutional capacity (United Nations Economic Commission for Europe 2008) and economic issues that
311 characterize state of affairs of developing countries around the world (also evident from the literature review above).

312 The risk factors' impact ratings were further normalized to identify the most critical risk factors for
313 development of risk assessment model, as undertaken by Ameyaw and Chan (2015a). A total of 22 risk factors were

314 obtained as the overall most significant with normalized values of 0.5 and above (Table 3), that were later utilized to
315 develop the risk assessment model.

316 **<Insert Table 3 here>**

317 **Model Development and its Application**

318 ***Risks Categorization***

319 In order to obtain the independent common factors (CRGs), as mentioned previously, crisp risk impact values,
320 evaluated from defuzzified attribute ratings obtained from each respondent expert were utilized as inputs for the FA.
321 The KMO value obtained was 0.663 which is greater than the minimum acceptable value of 0.5 (Field 2005). Bartlett's
322 test of sphericity confirmed the rejection of null hypothesis with a value of 523.830 at a p-value of 0.000 (Norusis
323 2003). A clean solution was obtained with a seven-factor model, herein called the CRGs. The first four factors are
324 interpreted as *project planning and implementation, country economy, public sector maturity, and project revenue,*
325 each of which has multiple constituent interrelated risk factors. The remaining three extracted factors are interpreted
326 as *project finance, political stability, and political interference,* which consist of one risk factor each. Total cumulative
327 variance explained by the model amounts to 84.354% (Table 4). The structure obtained from the FA mainly lends
328 itself in creating independent factors that serve as input variables for the determination of the sectoral ORI and that of
329 the case study project. In addition, the established CRGs also enable determination of risk index values at the group
330 level that may assist in informing and guiding better management of risks.

331 **<Insert Table 4 here>**

332 ***Case study: Risk Assessment of a Motorway BOT Project***

333 Data for a case study project was collected from experts and analyzed to determine the risk index of various risk
334 groups and overall project using the methodology discussed below. The project is a part of an 1100 km long high-
335 speed controlled access modern motorway. At the time of collecting data for this research, the case study project
336 (which is one of the several sections) was in tendering phase. The project section under consideration spans over
337 approximately 300 km with multiple bridges, interchanges, and underpasses included in its scope and is expected to
338 cost close to USD 2 billion according to latest estimates. The project is being implemented on BOT basis with a lease
339 period of 18 years. Experts from multiple bidding consortia were contacted and three individuals from the private

340 sector, having working knowledge of the project, agreed to participate. The experts were requested to evaluate the
341 critical risk factors in terms of assessment based on individual risks' probability and severity. This was to be done
342 based on experience of the respondents of working on projects in Pakistan and their perception on critical risk factors
343 related to the project.

344 <Insert Figure 1 here>

345 *Step-wise Development and Application of the Model*

346 In order to setup and demonstrate the model application, a stepwise procedure has been delineated in Fig. 1. Since
347 assessment of ORI is akin to a multi-attribute decision making problem, as mentioned previously, the idea is to obtain
348 two types of information for each risk factor against each attribute of risk probability and severity. The grades of
349 importance/weightings (g_i) of the factors need to be estimated along with the performance ratings of these factors (h)
350 to assess risk level in the sectoral and/or project specific context. Since four of the CRGs comprise of multiple risk
351 factors, fuzzy measure and Choquet fuzzy Integral analysis were performed for these CRGs to accommodate factor
352 interactions, whereas, obviously, no such consideration was necessary for the remaining CRGs. With independence
353 among CRGs, an additive measure was adopted for aggregation to compute ORI (Liou and Tzeng 2007). In this paper
354 both sectoral and project level applications of the model have been presented. The attribute data on each risk for
355 sectoral and case study project analysis (Table 4) were processed to determine the risk index of each CRG and the
356 ORI as follows:

- 357 i) *Identify critical risk factors* - CRFs for PPP infrastructure projects were identified via questionnaire survey of
358 public and private sector stakeholders in a countrywide data collection effort (Table 3).
- 359 ii) *Identify CRGs to group correlated factors* - FA was performed on CRFs to group risk factors that exhibit
360 significant correlation and to obtain uncorrelated CRGs (Table 4). In total, seven CRGs were obtained.
- 361 iii) *Evaluate grade of importance of individual CRFs* - The grade of importance/weightings labelled as $g_{i_{P_r}}/g_{i_{S_r}}$ were
362 determined via risk attribute assessments of CRFs in the survey. The subscripts were defined to designate fuzzy
363 density values for any CRF i , under a CRG v , for each of the attributes of probability (P_r) and severity (S_r). The
364 defuzzified aggregated values of both the risk attributes for each individual risk were used for that purpose (Table
365 4) (Ameyaw and Chan 2015a; Wang et al. 2010).

366 iv) Assess fuzzy measures (g_λ)

367 a) In order to obtain the aggregate assessment of risk attributes (P_v/S_v), a λ value was calculated for each
368 CRG against each attribute, hence two sets (one for each infrastructure sector) of eight λ values ($\lambda_{p1} - \lambda_{p4}, \lambda_{s1}$
369 $- \lambda_{s4}$) were calculated. The λ values were calculated by inserting fuzzy densities ($g_{i_{P_r}}/g_{i_{S_r}}$) in Eq. (4). For
370 example, for transport infrastructure projects, λ_{p4} (-0.7139) for CRG-4 (Project revenue), was assessed as:

371
$$(1+0.407\lambda_{p4})*(1+0.572\lambda_{p4})*(1+0.446\lambda_{p4}) = (1+ \lambda_{p4})$$

372 b) For the general sectoral evaluation (power/transport) of risk level, attribute values $h_{i_{P_r}}/h_{i_{S_r}}$ on component
373 risks were derived from respondents' ratings of probability (P_r) and severity (S_r) (crisp values) in the survey,
374 whereas, for the case study analysis, $h_{i_{P_r}}/h_{i_{S_r}}$ were calculated using crisp values of risk attributes that were
375 specifically assessed by the experts to reflect the perceptions regarding the project only (Table 4).

376 c) The λ values were then utilized to obtain the values of fuzzy measure g_λ for each subset of risk factors
377 under the CRGs, for both risk attributes, separately. Before calculating g_λ , the risk attributes ratings $h_{i_{P_r}}/h_{i_{S_r}}$
378 are required to be rearranged in-order to enable application of the methodology for the calculation of fuzzy
379 measures and fuzzy integral using Eq. (3) & (5).

380 d) Since the λ values explain interaction between factors, λ values obtained for transport sector analysis were
381 also used for determining the fuzzy measures for the case study analysis (Table 5). Here, only the case study
382 analysis is shown while omitting detailed calculations of the sectoral fuzzy measure evaluations due to
383 limitation of space.

384 v) Evaluate risk level/index of CRGs using Choquet fuzzy integral - For both sectoral and case study analysis,
385 Choquet fuzzy integral was applied to compute the aggregate probability and severity values for each CRG ($P_1 -$
386 $P_4 / S_1 - S_4$), using Eq. (5) (Table 6). To demonstrate the calculation procedure, the aggregate probability value
387 for CRG-4 for case study project was assessed as follows:

388
$$P_4 = h(x_{RF_25}). g_\lambda(x_{RF_17}, x_{RF_18}, x_{RF_25}) + [h(x_{RF_18}) - h(x_{RF_25})]. g_\lambda(x_{RF_17}, x_{RF_18}) + [h(x_{RF_17}) - h(x_{RF_18})].$$

389
$$g_\lambda(x_{RF_17}) = 0.439*1 + (0.439-0.439)*0.813 + (0.561-0.439)*0.572 = 0.509$$

390 Risk impact values for each CRG ($I_1 - I_7$) were also computed by taking a square root of the product of risk
391 probability and severity $\sqrt{P_v * S_v}$ at CRG level (Table 6).

392 vi) Calculate the overall risk attributes value and obtain ORI - Since the factor groups obtained from FA can be
393 assumed to be independent, arithmetic mean was employed to obtain the requisite overall probability (P_w) and
394 severity (S_w) values. Risk Impact (I_w) or the ORI was calculated via $\sqrt{P_w * S_w}$ (Table 6).

395 <Insert Table 5, 6 and Figure 2 here>

396 Discussion

397 The aggregate risk attribute score, obtained via fuzzy measure and Choquet Fuzzy Integral approach for each CRG of
398 sectoral and case study analysis are shown in Table 6. The ORI can be converted back into a representative linguistic
399 expression for risk assessment by determining the linguistic term that provides the highest membership at ORI value
400 according to Table 1. In that sense, both the power and transport infrastructure sectors exhibit *moderate* level (Fig. 2)
401 of risk when considering investment in these sectors. Further examining the risk impact indices of factor groups, it is
402 evident that at sectoral level, the situation is quite different. For power infrastructure projects, *public sector maturity*
403 was rated as the only CRG at *high* risk level, whereas, *project planning and implementation*, *project finance*, *project*
404 *revenue*, and *public sector maturity*, were all rated as *high* risk CRGs for transport infrastructure projects. One possible
405 explanation to this effect can be the fact that investment in transport infrastructure PPP projects has a young history
406 in Pakistan as opposed to the power sector where the private investment started in the early 90's (Mazher et al. 2017).
407 The remaining CRGs in each sector were rated at a *moderate* risk level thus suggesting that all the CRGs are in fact
408 significant and demand attention by the stakeholders.

409 Factor group one represents risk factors that spread over the project lifecycle including planning and design,
410 construction, and operation and maintenance phase. The eight factors in this category capture the uncertainty in ability
411 of the stakeholders, both the public and the private sectors, in terms of not being able to execute their responsibilities
412 properly. The highest ranking risk factor in this category has different criticality for the power and transport
413 infrastructure sectors as acquiring right of way for a toll road is more difficult than acquiring a parcel of land due to
414 issues of multiple ownership and the complex negotiations (PPIAF 2009). Land acquisition is responsibility of the
415 government (State Bank of Pakistan 2007). Poor governance (lengthy procedures and late payments to the land

416 owners) usually results in delays and extra costs. Soomro and Zhang (2011) cited conflicts and differences between
417 the central and provincial governments regarding land ownership and privatization, as one of the reasons that led to
418 cancellation of the M9 motorway project concession. Construction risk, rated *high* for transport infrastructure projects,
419 is considered significant as construction phase is the most investment intensive phase of the project due to the
420 characteristic large capital costs. Any delays or overruns can be devastating, as delays can disturb project cashflow,
421 thus resulting in penalties in the form of additional interest payments, increase in project cost due to effects of inflation,
422 and may necessitate arrangement of additional finance, should the need arise. Factor group two accommodates risk
423 factors that are directly influenced by the dynamics of the project's host country economy. Inflation, variation in
424 interest, and foreign exchange rate directly impact project cost and profitability. A relatively lower perception of
425 inflation in power as opposed to the transport infrastructure projects may be explained by the way it is treated in both
426 the sectors. For power sector projects, the effects of inflation are adjusted periodically on actual basis in the price of
427 the electricity sold to the utilities, which is different from transport infrastructure projects where effects of inflation
428 must be forecasted and built into the toll tax schedule for the entire concession period as being practiced on some
429 projects. Risk related to foreign exchange is more critical to power than transport infrastructure projects as majority
430 of the plant equipment and instrumentation is imported in foreign currency, which constitutes a bulk of the total project
431 investment. Furthermore, if the prices are denominated in local currency while financing and other obligations (loan
432 payment commitments and purchase of project resources such as fuel or equipment) must be met in other currencies
433 (United Nations Commission on International Trade Law 2001), foreign exchange risk becomes a concern for as long
434 as the obligations are not completely met. The third factor group dealing with public sector's capacity and commitment
435 towards procuring and operating PPP projects emphasizes the need to streamline processes and procedures and to
436 adopt best practices. Delay in financial closure, the top-ranking risk factor of this group, is dependent upon a number
437 of factors such as bankability of the project, which is in turn determined by project demand, government support, and
438 timely acquisition of land and the requisite permits/clearances. These issues are significantly influenced by
439 government's policy and cooperation (Thomas et al. 2003). While these issues are applicable for Pakistan as well,
440 delays can be avoided if the concerned public authorities can reduce uncertainties by conducting project feasibility
441 studies, acquiring project land, obtaining project approvals/permits early and selecting strong private sponsors for the
442 project. Furthermore, projects may simply be costing more because the bidders have to add hefty contingency margins
443 to cover change in component costs, owing to long time duration between bid submission and subsequent financial

444 close and startup of the project. The risk of poor public decision making process is evident from a low level of
445 operational maturity of Pakistan among Asian-Pacific countries (Economist Intelligence Unit 2015), lack of PPP
446 capacity in provincial governments (Asian Development Bank 2015), and as mentioned earlier, long and protracted
447 procedures in acquisition of land, permits and approvals. Factor group four deals with risk factors that relate to the
448 project's ability to generate sufficient revenue. For the power sector, lack of or delayed payments by the power
449 purchaser (Economist Intelligence Unit 2015) strain the power producers' ability to operate the plant and also to pay
450 off debt. Poor local economy may aggravate the problem due to lowering demand and defaulting consumers thus
451 resulting in problems for the power purchase to make payments. Poor economy may also render the government
452 unable to honor its guarantees (Xenidis and Angelides 2005). For the transport infrastructure projects, payment risk
453 may not be a big problem as potential consumers are only able to use the facility upon paying a predetermined toll
454 tax. However, poor economy may significantly influence travel patterns, thus hitting hard on demand and the ability
455 to pay off debts in time. Furthermore, unlike power sector, transport sector projects do not carry demand guarantees
456 for most of the projects in operation in the country, therefore, possibly making the inability of debt service a relatively
457 higher perceived risk.

458 Factor group five, six and seven independently account for financing risk, political violence/government
459 instability and government intervention, respectively. Both financing risks and government intervention were ranked
460 among the top ten factors for power and transport infrastructure projects in China (Cheung and Chan 2012).
461 Government intervention is mostly seen as a pre-financial closure risk for PPP projects in both the sectors (in Pakistan)
462 where intervention in the form of changing policies/project requirements is mainly seen as a problem resulting in
463 delays and potentially extra cost. An example of this occurred when the government banned procurement of privately
464 funded power projects that depended on imported fuel, influencing several projects under development stage (Bhutta
465 2017). Raising finance for PPP projects can be a problem as only short to medium term financing is available from
466 commercial banks due to lack of debt market maturity (Asian Development Bank 2015). Furthermore, the
467 creditworthiness of the potential sponsor is also important for securing loans (Xenidis and Angelides 2005). Noor
468 (2011) reported unstable political scenario and law and order/security situation among the barriers to implementation
469 of modern project procurement method and systems in Pakistan, which lead to a lack of investor interest, both domestic
470 and foreign. This risk ranked higher for power infrastructure projects with an impact value of 0.511 (ranked 17th) as
471 opposed to the transport infrastructure projects that recorded a perceived impact of 0.487 (ranked 23rd). This may be

498 Chan et al. (2011) classified PPP risks in to systematic/country risks (political, economic, legal, social, and natural
499 risks) and specific project risks (construction, operation, market, relationship and other risks). Comparison of the top
500 ten ranked risk factors reported here with top ranked risks in research coming out of developing countries such as
501 China, Nigeria, and Ghana (Chan et al. 2011; Ibrahim et al. 2006; Osei-Kyei and Chan 2017) shows a greater
502 significance of systematic/country risks. This is different from developed countries or regions where specific project
503 risks tend to be more significant among the top ten risks, as reported in Akintoye et al. (1998) and Osei-Kyei and Chan
504 (2017) for U.K. and Hong Kong, respectively. Risk management research from Greece and Singapore (although
505 developed regions) shows a similar trend to developing countries with a higher prevalence of systematic/country risks.
506 A review of top ranking systematic/country risks of these jurisdictions (including Pakistan) suggests that both PPP
507 implementation and operational maturity of countries may also play an important role in determining project riskiness,
508 in addition to the developing or developed status of a country. According to United Nations Economic Commission
509 for Europe (2008), the effects of lack of well performing institutions in many countries manifest as unusually lengthy
510 negotiations between the public and private partners, slow closures of projects, inflexible risk sharing and wasted
511 resources as a result of project cancellations. In PPP contracts, many systematic/country risks and some project
512 specific risks are preferred to be allocated to the public sector (Chan et al. 2011; Ke et al. 2010). Thus, an important
513 implication of higher significance of systematic/country risks in developing countries (or those with low PPP
514 implementation and operational maturity) is that the governments should be vigilant in controlling these risks. This is
515 also important due to the fact that several project risks are interrelated (Dey and Ogunlana 2004; Loosemore and
516 Cheung 2015) and thus government allocated risks may also influence other project risks such as the occurrence of
517 delay in financial closure as a result of delays by government departments in issuing relevant approvals or permits.
518 Thus, this research further validates the findings and PPP risks reported in previous studies.

519 The research reported in this paper has delivered on several objectives. Firstly, it established a 45 factor risk list and
520 identified 22 critical risks, based on input from a wide array of PPP stakeholders from a developing country
521 perspective, in two of the most active infrastructure sectors for private investment, i.e., power and transport sectors.
522 This also addresses the paucity of research studies in the extant literature that explores pertinent risks for multiple
523 infrastructure sectors to provide critical insights on how risks and their significance vary across sectors. The results
524 indicate that the most critical risks in power sector are delay in financial closure, delay in project approvals and
525 permits, payment risk, and financing risk, whereas the highest impact risks in the transport infrastructure sector include

526 land acquisition, financing risk, unfavorable national/international economy, delay in financial closure, and
527 construction risk. The critical risks were further categorized in seven CRGs which provide better understanding of
528 main issues that require immediate stakeholders' attention. Secondly, this research presents a novel methodology to
529 analyze project risks and obtain assessments of risk level of CRGs and overall sector and project by employing fuzzy
530 measure and Choquet fuzzy integral which can accommodate interactions among risk factors. This research also
531 adopts FST to model human subjective judgement in risk assessment. The results of model application indicate 'public
532 sector maturity' as the most critical risk group for power infrastructure projects while 'project planning and
533 implementation' risk group is determined to be the most significant for transport infrastructure projects with both the
534 sectors determined as *moderately* risky. In addition to sectoral risk evaluation, the methodology was also extended to
535 perform a case study analysis to analyze summary level risk indicators at CRG and project level and to demonstrate
536 its applicability for project risk analysis. Validation results also show the robustness of the model for project risk
537 assessment. The presented methodology has multiple practical implications in terms of enabling: identification of
538 most critical risk factors that warrant management attention and further detailed analysis (Ameyaw and Chan 2015a),
539 identification of CRGs for efficient planning and execution of remedial actions, assessment of overall risk level of the
540 project by the stakeholders (Xu et al. 2010), prioritization of projects based on risk level to decide projects worth
541 promotion by the private sector (Zayed et al. 2008), and assessment of the local country conditions from a risk
542 perspective before setting up the project structure and normal due diligence (Ameyaw and Chan 2015a). Therefore,
543 this research was successful in contributing to existing PPP risk management literature by establishing critical risks
544 for key infrastructure sectors and by demonstrating and validating a risk assessment model to allow assessment of the
545 impact of these risks on stakeholders' value ambitions. Other contributions include comparative analysis of PPP
546 sectoral risks and discussion on the underlying causal factors.

547 The presented methodology can be modified to suit the specific contextual needs by adjusting for critical
548 risks, risk groups, and number of experts for soliciting inputs. In addition, this research suffers from some limitations
549 that deserve to be mentioned here. The established risk register represents information from existing literature and
550 inputs of local PPP experts. Although most of the risk factors would generally be applicable for any developing country
551 context, certain country, sector, and project specific situations might dictate otherwise. Hence any generalizations
552 need to be considered cautiously, specifically with regards to the criticality of risks. Also, there are several
553 methodologies available to evaluate the fuzzy measure for Choquet fuzzy integral analysis. Other methods can be

554 employed and compared with the applied methodology to determine which methods provide more practical and
555 representative solutions. Furthermore, the results obtained by the application of the proposed methodology need to be
556 validated with a larger set of project data and compared to other available methods in the existing literature to
557 concretely establish relative advantages and disadvantages in the context of project risk assessment.

558 **Data Availability Statement**

559 Data generated or analyzed during the study are available from the corresponding author by request.

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817 **Fig. 1.** Fuzzy risk assessment model

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873 **Fig. 2.** Linguistic interpretation of ORI

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929 **Table 1.** Linguistic terms and the associated TFNs
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Linguistic terms	Fuzzy number
EL (extremely low)	(0.000, 0.000, 0.150)
VL (very low)	(0.000, 0.150, 0.300)
L (low)	(0.150, 0.300, 0.500)
M (moderate)	(0.300, 0.500, 0.700)
H (high)	(0.500, 0.700, 0.850)
VH (very high)	(0.700, 0.850, 1.000)
EH (extremely high)	(0.850, 1.000, 1.000)

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975 **Table 2.** Background information on the respondent experts
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Attribute	Categorization	No. of respondents
Sector	Public	35
	Private	55
Years of experience (working and/or research in PPPs)	Less than or equal to 5	47
	6-10	21
	11-15	12
	16-20	7
	21 and above	3
Area/sector of expertise	Power	34
	Transport	48
	Both	8

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Table 3. Overall and sectoral risk analysis

Identifier	Risk factors	Overall					Power sector		Transport sector	
		Fuzzy aggregated P_r	Fuzzy aggregated S_r	I_r	R	N	I_r	R	I_r	R
RF_09	Delay in financial closure	(0.463,0.633,0.788)	(0.533,0.701,0.832)	0.657	1	1	0.709	1	0.614	4
RF_27	Land acquisition	(0.39,0.554,0.708)	(0.573,0.739,0.861)	0.631	2	0.918	0.586	7	0.654	1
RF_08	Financing risk	(0.385,0.562,0.728)	(0.551,0.711,0.840)	0.625	3	0.900	0.615	4	0.644	2
RF_30	Delay in project approvals and permits	(0.389,0.561,0.721)	(0.482,0.660,0.813)	0.602	4	0.828	0.625	2	0.576	9
RF_03	Poor public decision-making process	(0.411,0.585,0.742)	(0.461,0.630,0.775)	0.600	5	0.821	0.585	8	0.604	6
RF_28	Construction risk	(0.381,0.556,0.724)	(0.468,0.646,0.794)	0.593	6	0.799	0.595	6	0.607	5
RF_01	Government intervention	(0.363,0.527,0.685)	(0.487,0.651,0.786)	0.580	7	0.759	0.597	5	0.553	12
RF_36	Procurement risk	(0.342,0.515,0.682)	(0.451,0.624,0.783)	0.564	8	0.708	0.534	13	0.588	7
RF_25	Inability of debt service	(0.257,0.426,0.604)	(0.572,0.739,0.862)	0.555	9	0.680	0.524	14	0.576	9
RF_05	Inflation	(0.425,0.603,0.758)	(0.343,0.511,0.677)	0.551	10	0.668	0.514	15	0.585	8
RF_18	Payment risk	(0.329,0.480,0.646)	(0.481,0.633,0.765)	0.551	10	0.668	0.62	3	0.483	26
RF_39	Planning risk	(0.301,0.463,0.629)	(0.464,0.635,0.789)	0.540	12	0.633	0.497	20	0.567	11
RF_16	Pricing and Toll/Tariff review uncertainty	(0.318,0.475,0.639)	(0.445,0.616,0.770)	0.539	13	0.630	0.549	10	0.532	17
RF_40	Change in government and political opposition	(0.339,0.505,0.673)	(0.412,0.577,0.722)	0.537	14	0.624	0.548	11	0.520	19
RF_17	Unfavorable national/international economy	(0.316,0.488,0.660)	(0.421,0.585,0.743)	0.533	15	0.611	0.473	26	0.625	3
RF_43	Design and construction deficiencies	(0.267,0.431,0.600)	(0.473,0.639,0.786)	0.522	16	0.577	0.488	23	0.545	13
RF_20	Availability/performance risk	(0.244,0.405,0.583)	(0.501,0.666,0.811)	0.519	17	0.567	0.508	18	0.533	16
RF_07	Variation in foreign exchange rate and convertibility issues	(0.383,0.544,0.705)	(0.335,0.492,0.651)	0.518	18	0.564	0.555	9	0.500	20
RF_23	Operation cost overrun	(0.314,0.483,0.652)	(0.386,0.557,0.708)	0.515	19	0.555	0.506	19	0.541	14
RF_41	Political violence/government instability	(0.253,0.411,0.584)	(0.473,0.632,0.775)	0.509	20	0.536	0.511	17	0.487	23
RF_06	Interest rate fluctuation	(0.341,0.508,0.679)	(0.344,0.503,0.675)	0.508	21	0.533	0.483	25	0.540	15
RF_37	Corruption	(0.313,0.469,0.639)	(0.372,0.558,0.665)	0.502	22	0.514	0.544	12	0.463	29
RF_44	Development risk	(0.287,0.447,0.618)	(0.376,0.540,0.694)	0.492	23	0.483	0.49	22	0.485	24

Identifier	Risk factors	Overall					Power sector		Transport sector	
		Fuzzy aggregated P_r	Fuzzy aggregated S_r	I_r	R	N	I_r	R	I_r	R
RF_13	Imperfect law and supervision system	(0.256,0.419,0.587)	(0.392,0.557,0.711)	0.482	24	0.451	0.466	27	0.482	27
RF_33	Lack of supporting infrastructure/utilities	(0.29,0.456,0.625)	(0.337,0.504,0.676)	0.481	25	0.448	0.511	16	0.446	34
RF_11	Change in law/regulation	(0.249,0.414,0.584)	(0.399,0.560,0.706)	0.480	26	0.445	0.493	21	0.449	32
RF_34	Organization and coordination risk	(0.299,0.465,0.635)	(0.316,0.486,0.660)	0.477	27	0.436	0.446	28	0.490	22
RF_38	Latent defect risk	(0.244,0.411,0.585)	(0.374,0.550,0.719)	0.475	28	0.429	0.432	30	0.523	18
RF_12	Conflicting or imperfect contract	(0.230,0.390,0.563)	(0.383,0.556,0.714)	0.465	29	0.398	0.427	32	0.492	21
RF_35	Force majeure	(0.200,0.358,0.535)	(0.424,0.592,0.743)	0.461	30	0.386	0.42	34	0.482	27
RF_32	Unforeseen weather/geotechnical conditions	(0.221,0.386,0.560)	(0.367,0.538,0.705)	0.456	31	0.370	0.434	29	0.443	35
RF_26	Environmental damage risk	(0.278,0.431,0.598)	(0.293,0.449,0.617)	0.444	32	0.332	0.416	35	0.454	30
RF_31	Design/Construction/Operation changes	(0.232,0.389,0.558)	(0.336,0.503,0.668)	0.444	32	0.332	0.428	31	0.447	33
RF_02	Quasi-commercial risk	(0.203,0.337,0.502)	(0.417,0.555,0.687)	0.437	34	0.310	0.483	24	0.387	41
RF_19	Public opposition	(0.231,0.383,0.555)	(0.325,0.481,0.648)	0.434	35	0.301	0.391	39	0.454	30
RF_45	Lack of skilled experts	(0.198,0.359,0.533)	(0.343,0.516,0.683)	0.432	36	0.295	0.423	33	0.443	35
RF_42	Supply, input or resource risk	(0.171,0.33,0.51)	(0.359,0.533,0.707)	0.423	37	0.266	0.408	36	0.438	37
RF_15	Change in market demand	(0.215,0.365,0.533)	(0.324,0.485,0.637)	0.422	38	0.263	0.357	42	0.485	24
RF_10	Insurance risk	(0.22,0.379,0.555)	(0.275,0.45,0.629)	0.417	39	0.248	0.405	37	0.413	38
RF_14	Competition risk	(0.214,0.363,0.531)	(0.29,0.451,0.622)	0.409	40	0.223	0.404	38	0.408	39
RF_22	Technology risk	(0.185,0.334,0.508)	(0.269,0.421,0.587)	0.381	41	0.135	0.382	40	0.391	40
RF_21	Residual asset value on transfer to the government	(0.2,0.356,0.53)	(0.231,0.39,0.56)	0.378	42	0.125	0.359	41	0.370	42
RF_24	Archaeological discovery/Cultural heritage	(0.127,0.25,0.422)	(0.349,0.497,0.659)	0.363	43	0.078	0.326	45	0.351	44
RF_29	Material/labor shortage or non-availability	(0.124,0.268,0.442)	(0.273,0.438,0.616)	0.349	44	0.034	0.344	43	0.346	45
RF_04	Expropriation/nationalization of assets	(0.072,0.176,0.342)	(0.478,0.621,0.73)	0.338	45	0.000	0.331	44	0.360	43

P_r = Risk probability, S_r = Risk severity, I_r = Impact, R= Rank, N = Normalized value

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Table 4. Factor analysis results and sectoral and case study risk attributes values

Factor group	% of variance explained	Factor loading	Risk attributes (Power)		Risk attributes (Transport)		Risk attributes (Case study)	
			P_r	S_r	P_r	S_r	P_r	S_r
CRG-1 Project planning and implementation	43.904							
RF_23		0.852	0.456	0.563	0.525	0.557	0.561	0.683
RF_39		0.812	0.434	0.570	0.479	0.674	0.439	0.622
RF_37		0.798	0.518	0.573	0.430	0.499	0.617	0.622
RF_28		0.777	0.563	0.629	0.569	0.649	0.678	0.794
RF_36		0.722	0.488	0.586	0.510	0.678	0.378	0.561
RF_43		0.637	0.414	0.577	0.442	0.676	0.439	0.794
RF_27		0.530	0.537	0.640	0.557	0.770	0.500	0.678
RF_20		0.451	0.394	0.658	0.407	0.703	0.500	0.622
CRG-2 Country economy	11.454							
RF_06		0.860	0.488	0.478	0.527	0.553	0.561	0.561
RF_05		0.835	0.566	0.467	0.619	0.552	0.683	0.561
RF_07		0.832	0.560	0.549	0.539	0.463	0.678	0.561
CRG-3 Public sector maturity	9.504							
RF_03		0.812	0.573	0.598	0.581	0.629	0.739	0.561
RF_09		0.771	0.680	0.740	0.597	0.631	0.794	0.739
RF_16		0.503	0.482	0.627	0.467	0.607	0.378	0.500
RF_40		0.462	0.527	0.570	0.493	0.550	0.439	0.561
RF_30		0.326	0.592	0.661	0.515	0.644	0.617	0.622
CRG-4 Project revenue	6.319							
RF_18		0.940	0.547	0.703	0.407	0.574	0.439	0.739
RF_17		0.694	0.423	0.530	0.572	0.683	0.561	0.683
RF_25		0.579	0.402	0.689	0.446	0.750	0.439	0.733
CRG-5 Project finance	4.651							
RF_08		0.694	0.536	0.707	0.571	0.728	0.739	0.794
CRG-6 Political stability	4.594							
RF_41		0.789	0.411	0.638	0.398	0.600	0.378	0.561
CRG-7 Government interference	3.982							
RF_01		0.919	0.548	0.652	0.483	0.633	0.711	0.561

Table 5. Case study λ and fuzzy measure (g_λ) analysis

Probability			Severity				
Identifier	$h_{i_{P_r}}$	g_λ	Identifier	$h_{i_{S_r}}$	g_λ		
CRG-1 ($\lambda_{p1} = -0.9955$)			CRG-1 ($\lambda_{s1} = -0.9998$)				
RF_28	0.678	$g_\lambda(X_{RF_28})$	0.569	RF_43	0.794	$g_\lambda(X_{RF_43})$	0.676
RF_37	0.617	$g_\lambda(X_{RF_28}, X_{RF_37})$	0.755	RF_28	0.794	$g_\lambda(X_{RF_43}, X_{RF_28})$	0.886
RF_23	0.561	$g_\lambda(X_{RF_28}, X_{RF_37}, X_{RF_23})$	0.886	RF_27	0.683	$g_\lambda(X_{RF_43}, X_{RF_28}, X_{RF_27})$	0.974
RF_27	0.500	$g_\lambda(X_{RF_28}, X_{RF_37}, X_{RF_23}, X_{RF_27})$	0.952	RF_23	0.678	$g_\lambda(X_{RF_43}, X_{RF_28}, X_{RF_27}, X_{RF_23})$	0.989
RF_20	0.500	$g_\lambda(X_{RF_28}, X_{RF_37}, X_{RF_23}, X_{RF_27}, X_{RF_20})$	0.973	RF_20	0.622	$g_\lambda(X_{RF_43}, X_{RF_28}, X_{RF_27}, X_{RF_23}, X_{RF_20})$	0.997
RF_39	0.439	$g_\lambda(X_{RF_28}, X_{RF_37}, X_{RF_23}, X_{RF_27}, X_{RF_20}, X_{RF_39})$	0.988	RF_36	0.622	$g_\lambda(X_{RF_43}, X_{RF_28}, X_{RF_27}, X_{RF_23}, X_{RF_20}, X_{RF_36})$	0.999
RF_43	0.439	$g_\lambda(X_{RF_28}, X_{RF_37}, X_{RF_23}, X_{RF_27}, X_{RF_20}, X_{RF_39}, X_{RF_43})$	0.995	RF_37	0.622	$g_\lambda(X_{RF_43}, X_{RF_28}, X_{RF_27}, X_{RF_23}, X_{RF_20}, X_{RF_36}, X_{RF_37})$	0.999
RF_36	0.378	$g_\lambda(X_{RF_28}, X_{RF_37}, X_{RF_23}, X_{RF_27}, X_{RF_20}, X_{RF_39}, X_{RF_43}, X_{RF_36})$	1.000	RF_39	0.561	$g_\lambda(X_{RF_43}, X_{RF_28}, X_{RF_27}, X_{RF_23}, X_{RF_20}, X_{RF_36}, X_{RF_37}, X_{RF_39})$	1.000
CRG-2 ($\lambda_{p2} = -0.8651$)			CRG-2 ($\lambda_{s2} = -0.8084$)				
RF_05	0.683	$g_\lambda(X_{RF_05})$	0.619	RF_06	0.561	$g_\lambda(X_{RF_06})$	0.553
RF_07	0.678	$g_\lambda(X_{RF_05}, X_{RF_07})$	0.870	RF_05	0.561	$g_\lambda(X_{RF_06}, X_{RF_05})$	0.858
RF_06	0.561	$g_\lambda(X_{RF_05}, X_{RF_07}, X_{RF_06})$	1.000	RF_07	0.561	$g_\lambda(X_{RF_06}, X_{RF_05}, X_{RF_07})$	1.000
CRG-3 ($\lambda_{p3} = -0.9744$)			CRG-3 ($\lambda_{s3} = -0.9907$)				
RF_09	0.794	$g_\lambda(X_{RF_09})$	0.597	RF_09	0.739	$g_\lambda(X_{RF_09})$	0.631
RF_03	0.739	$g_\lambda(X_{RF_09}, X_{RF_03})$	0.840	RF_40	0.622	$g_\lambda(X_{RF_09}, X_{RF_40})$	0.837
RF_30	0.617	$g_\lambda(X_{RF_09}, X_{RF_03}, X_{RF_30})$	0.933	RF_30	0.561	$g_\lambda(X_{RF_09}, X_{RF_40}, X_{RF_30})$	0.947
RF_40	0.439	$g_\lambda(X_{RF_09}, X_{RF_03}, X_{RF_30}, X_{RF_40})$	0.978	RF_16	0.561	$g_\lambda(X_{RF_09}, X_{RF_40}, X_{RF_30}, X_{RF_16})$	0.985
RF_16	0.378	$g_\lambda(X_{RF_09}, X_{RF_03}, X_{RF_30}, X_{RF_40}, X_{RF_16})$	1.000	RF_03	0.500	$g_\lambda(X_{RF_09}, X_{RF_40}, X_{RF_30}, X_{RF_16}, X_{RF_03})$	1.000
CRG-4 ($\lambda_{p4} = -0.7139$)			CRG-4 ($\lambda_{s4} = -0.9556$)				
RF_17	0.561	$g_\lambda(X_{RF_17})$	0.572	RF_25	0.739	$g_\lambda(X_{RF_25})$	0.750
RF_18	0.439	$g_\lambda(X_{RF_17}, X_{RF_18})$	0.813	RF_18	0.733	$g_\lambda(X_{RF_25}, X_{RF_18})$	0.913
RF_25	0.439	$g_\lambda(X_{RF_17}, X_{RF_18}, X_{RF_25})$	1.000	RF_17	0.683	$g_\lambda(X_{RF_25}, X_{RF_18}, X_{RF_17})$	1.000

Table 6. Sectoral and case study CRG and overall risk ratings

Identifier	Group description	Power sector				Transport sector				Case study			
		P_v	S_v	I_v	Rank	P_v	S_v	I_v	Rank	P_v	S_v	I_v	Rank
CRG-1	Project planning and implementation	0.543	0.648	0.570	4	0.554	0.753	0.646	1	0.629	0.781	0.701	3
CRG-2	Country economy	0.553	0.515	0.514	6	0.587	0.540	0.563	5	0.666	0.561	0.611	5
CRG-3	Public sector maturity	0.647	0.716	0.652	1	0.578	0.638	0.607	4	0.739	0.685	0.712	2
CRG-4	Project revenue	0.487	0.689	0.554	5	0.512	0.728	0.610	3	0.509	0.733	0.611	5
CRG-5	Project finance	0.536	0.707	0.593	2	0.571	0.728	0.645	2	0.739	0.794	0.766	1
CRG-6	Political stability	0.411	0.638	0.494	7	0.398	0.600	0.489	7	0.378	0.561	0.460	7
CRG-7	Government interference	0.548	0.652	0.576	3	0.483	0.633	0.553	6	0.711	0.561	0.632	4
ORI		0.5891				0.5893				0.6459			

Table 7. Holistic and model based risk evaluation

Projects	Holistic evaluation	Proposed model	
		ORI	Linguistic approximation
B	VH	0.762	H
E	VH	0.751	H
D	H	0.738	H
A	H	0.734	H
C	M	0.711	H

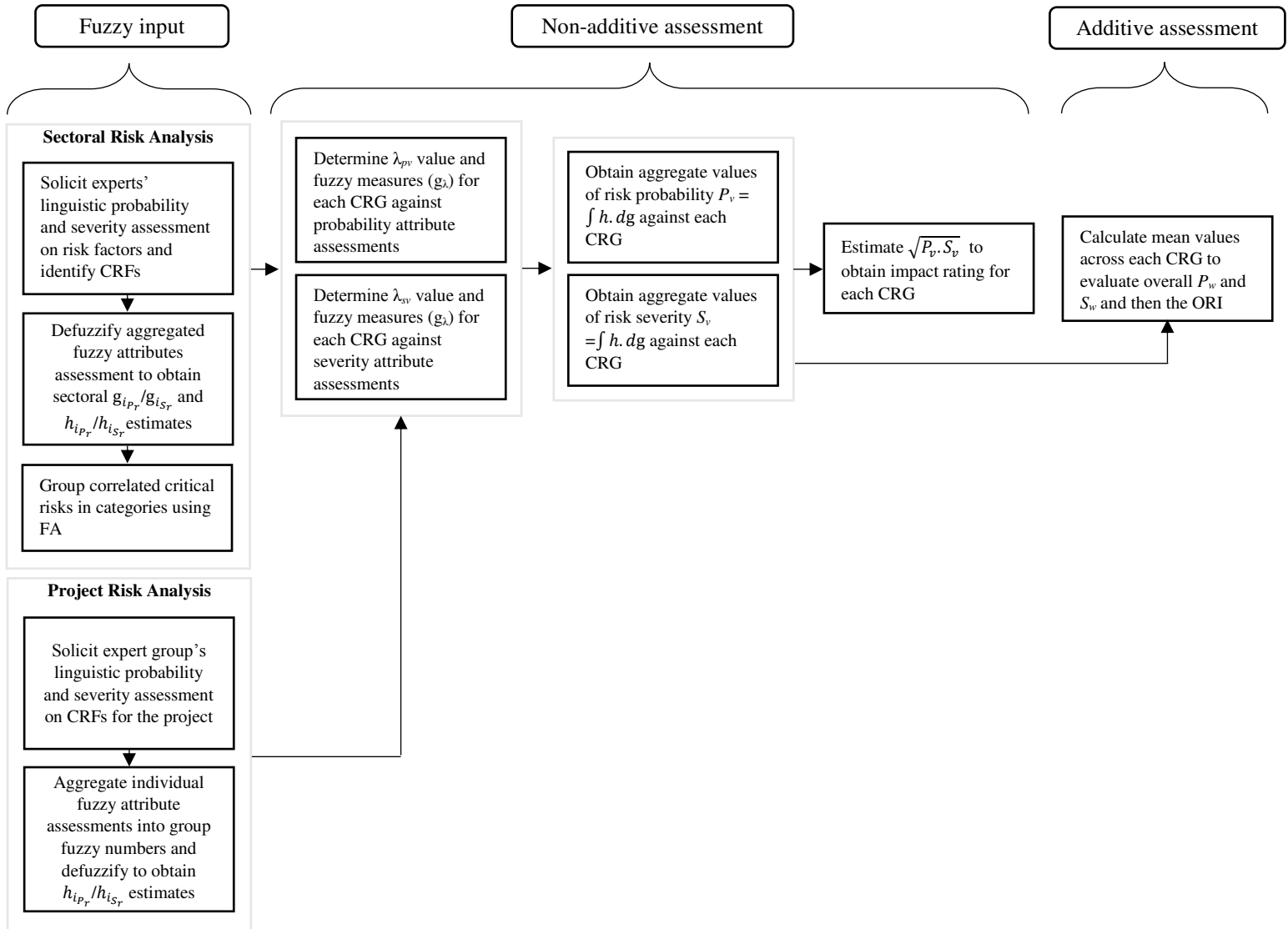


Fig. 1. Fuzzy risk assessment model

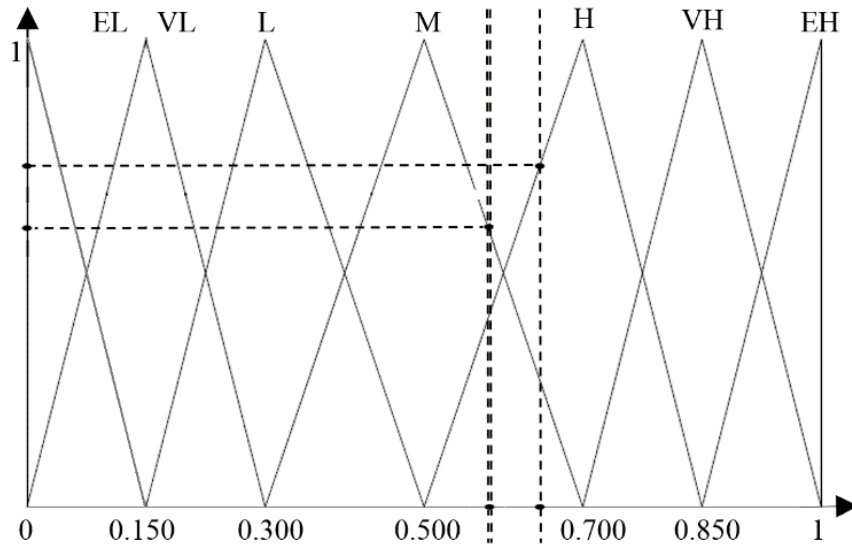


Fig. 2. Linguistic interpretation of ORI