- 1 Nannochloropsis sp. algae for use as biofuel: Analyzing a translog production function
- 2 using data from multiple sites in the southwestern United States.

3

4 Archambault, Steven^A* 5 Email: sarchamb@nmsu.edu 6 7 Starbuck Downes, Cara Meghan^{B,C} Email: cdownes@nmsu.edu 8 9 Van Voorhies, Wayne^C 10 Email: <u>wavanvoo@nmsu.edu</u> 11 12 Erickson, Christopher A.^B 13 Email: chrerick@nmsu.edu 14 15 Lammers, Peter^C 16 17 Email: plammers@nmsu.edu 18 ^AAgricultural Economics and Agricultural Business 19 20 New Mexico State University MSC 3169 NMSU, P.O. Box 30003 21 22 Las Cruces, NM 88003-8003 23 *Primary Contact 24 25 ^BEconomics, Applied Statistics, and International Business New Mexico State University 26 MSC 3CQ 27 28 PO Box 30001 29 Las Cruces, NM 88003-8001 30 ^CAlgal Bioenergy Program 31 New Mexico State University 32 Laboratory, Box 30001, MSC 3RES 33 Las Cruces, NM 88003-8001 34 35 36 37 38 39 40 41 42 43

44 Abstract

45 This paper investigates the production of Nannochloropsis sp. algae at five different sites located in the southwestern region of the United States. Studies of the economic viability of algae production typically 46 47 calculate the Capital and Operating Expenses of stylized algal production firms with minimal understanding 48 of the linkages between production and input variables that drive the costs being estimated. These results 49 work towards filling this gap by estimating several production functions using real world data. Our dataset 50 includes 10,316 days of algae growth, from which we generate 495 growth period observations. Particularly, 51 the study analyzes the relationship between variation in input factors over a growth period and the resulting 52 alage production measured by ash free dry weight. We carry out several multivariate econometric regression 53 analyses. The variables photosynthethcially active radiation (PAR), length of growth periods, and the growth 54 of Nannochloropsis salina result in increased algae production. Algae production at the Texas AgriLife at Texas 55 A&M University in Pecos, Texas, and Flour Bluff, Texas, resulted in higher algae production than the three 56 sites in New Mexico. Increases in the initial algae inoculation levels and average precipitation consistently 57 indicated a negative relationship with algae production in our model. These results should be useful for 58 further studies aiming to connect real world algae production decisions with measures of costs and 59 profitability. 60 61 62 63 Keywords: algae, biofuel, *Nannochloropsis* sp., econometrics, production function, translog 64 65 66

67 **1. Introduction**

68 1.1 Microalgae suitability for bioenergy

Considerable interest has been expressed in policy circles regarding the potential of 69 70 microalgae biofuels as an alternative source of clean energy [1]. Microalgae are diverse unicellular 71 microorganisms that can convert sunlight and CO₂ into carbohydrates, protein, and natural oils, 72 using photosynthesis [2]. As much as 75% of body weight in some species is made up of natural oils 73 [1, 3, 4]. These oils can be processed into numerous products through transesterification [5], 74 hydrothermal liquefaction [6, 7], or gasification [8]. Microalgae lipids have been upgraded to jet fuel, 75 diesel fuel, gasoline, green diesel, or biodiesel through many of the same processes used to convert 76 petroleum crude into finished fuel products [9] [10]. These products have the advantage, in contrast 77 to ethanol, of being energy dense fuels that are compatible with existing energy infrastructure [11]. Algal based biofuels have the potential to be produced with a smaller carbon footprint than 78 79 traditional fuels and can be produced with water, land, and nutrient inputs that do not compete with 80 food production, unlike other feedstocks, such as corn, sorghum, and sugarcane [12]. Algae also 81 have a much faster rate of growth and smaller land footprint due to the increased photosynthetic 82 efficiency relative to land crops [13].

83 The first generation of biofuel production focused on Nannochloropsis salina, which are a 84 coldwater marine species [14, 15] shown to be tolerant of brackish water [16] and suitable for CO_2 85 fixation [16]. Nannochloropsis are also high in triglycerides and have a relatively high growth rate. Thus, 86 this species was thought to be a good candidate for use as a biofuel species. While continued 87 research has found additional species that are more viable for production scale, much has been 88 learned from the initial cultivation experience with Nannochloropsis [11]. It has been used as the base 89 organism in many of the Life Cycle Assessments and first generation techno-economic models, and 90 many of the growth and nutrient predictions for greenhouse gas and land use change calculations

91 have been done using Nannochloropsis. [2] [13] [17] [18] [19] [20] [21]. Many algae cultivation studies 92 have used techno-economic assessment (TEA) to analyze the potential economic viability of algae 93 production and to calculate the Capital and Operating Expenses (CAPEX and OPEX) of stylized algal production firms [11, 22, 23, 24, 25, 26, 27, 28], with minimal understanding of the linkages 94 95 between production and input variables that drive the costs being estimated. This research works 96 towards bridging this gap with an applied algae production analysis that estimates the relationships 97 between a selection of critical environmental and control variables and the impact on biomass 98 production using 10,316 days of outdoor Nannochloropsis production data from five sites in the 99 southwestern United States. Using econometric analysis, production functions are estimated, 100 allowing for the examination of the role of various environmental and control inputs in the 101 production of algae. Both Cobb-Douglas and translog functional forms of production are estimated. The research provides a systematic analysis of the relationship between biomass productivity and the 102 103 explanatory variables of temperature, PAR, production cycle length, and initial inoculation, using real world data. The methodology can identify inputs that are over- and under-utilized. The results 104 allow simulation of the impact from changes to the quantity of algae production input variables, and 105 106 provide a comprehensive analysis of microalgae production data. The results should be useful for 107 the development of additional models concerned with financial and environmental viability of algal 108 fuel production.

109

1.2 Production and economic efficiency

Understanding the relationship between inputs and outputs is a critical step in accurately
determining economic feasibility, and more importantly, can be used to direct research and
development toward reducing costs and increasing output in order to increase economic viability of

the use of algae as a biofuel [29]. Any given production process can be represented by a productionfunction:

$$Y = f(X) \tag{1}$$

Equation (1) gives the combination of inputs (X) and outputs (Y) that are technologically feasible at a specified point in time, and allows the flow of inputs and outputs for a given time period to be tracked through a production system or process (see, e.g., [30, 31, 32]). An applied production analysis focuses on defining the elements and relationships in Y = f(X) such that profit can be estimated and sensitivity analyses for the various production inputs can be investigated [33, pp. 54-75].

To further understand Y = f(X), it is useful to divide this input vector into three categories. 122 First are elements of X that are under the operational control of management and can be varied in 123 124 the short-run. The second category includes capital inputs that are under the control of 125 management, but can only be varied in the long run, between growing cycles or when longer-term 126 management strategies are being considered. Third are environmental factors that are important for 127 the production process but are not under the direct control of management. These environmental 128 variables are stochastic in nature. While management does not directly control these environmental 129 variables, many of the capital and operating expenses incurred will be related to mitigating the adverse impact of these environmental stochastic variables on production. Thus, stochastic non-130 control variables enter into the choice set of the firm through decisions regarding the use of capital 131 132 and operating systems and processes. Thus, the production function can be represented as follows: $Y = f(o, \kappa, \varepsilon)$ 133 (2)

134 where o is a vector of inputs under operational control that can be varied in the short run, κ is a 135 vector of capital inputs that are fixed in the short run, and ε contains stochastic environmental 136 variables not under the direct control of management. Equation (2) captures the basic elements of 137 algae lipid production, which can be used to derive the revenues, costs, and profit or loss of the 138 firm. More directly, the stylized production function captures the production based variables and 139 their interdependencies.

The conceptual framework defined by Equation (2) needs to be translated into a functional analysis. Typically TEAs do this by using mathematical equations to populate a spreadsheet with the economic and financial metrics of interest. Parameters for these equations are typically derived using lab bench experiments or other prototypes. Often, idealized operation is assumed. An alternative procedure, which is pursued in this paper, is to estimate a production function from actual data generated from experiments. In particular, a production function for *Nannochloropsis sp.* is estimated using a panel data set created by pooling data from five experimental production facilities [34].

147 2. Material and Methods

148 2.1 Description of Data

149 The authors use 10,316 days of algae growth from five sites located in the southwestern 150 United States collected from 2009-2012. From this sample, 495 growth period observations were 151 generated. Data was collected from the following sites and partners: (1) Sapphire Energy in Las 152 Cruces, NM (SAP); (2) New Mexico State University Energy Research Laboratory, in Las Cruces, 153 NM (NMS); (3) Center for Excellence in Hazardous Materials Management in Atoka, NM (CHM); (4) Texas A&M AgriLife Extension in Pecos, Texas (PEC); and (5) Texas A&M AgriLife Extension 154 in Flour Bluff, Texas, near Corpus Christi, Texas (COR). The cultivation data was collected over a 155 156 four year period in outdoor reactors similar to traditional Oswald raceways. Cultivation volume was

157 from 1,000 liters to 100,000 liters and more than 50% of the observations are drawn from158 cultivation volumes in excess of 25,000 liters.

159 Table 1 provides descriptive statistics for the variables included in our study. AFDW is a 160 uniform measure of organic content that eliminates the variability that may arise from samples with 161 differing water content or ash content [35]. In many instances, including the measuring of initial 162 values that were non-zero, AFDW was extrapolated from a recorded value of AFDW density (g/l). 163 For other cases, optical density at 750 nm (OD750) was used to determine AFDW [35]. For the 164 latter case, an observed relationship between OD750 and AFDW was determined via an ordinary least squares regression analysis for each site. From this analysis, the AFDW values are determined. 165 The growth periods were a number of days of growth, which began with an initial 166 167 measurement of AFDW, and ended with a final measurement of AFDW. The final measurement of 168 AFDW was recorded from a measurement of harvested biomass, a final reading of AFDW density 169 in the pond, or from a combination of the two. In some growth periods, for example with the PEC 170 site, biomass was not harvested, yet the batch was moved to a different pond, diluted, and a new 171 growth period began. In the case of CHM, and in some of the SAP growth periods, biomass was 172 partially harvested, then growth was allowed to continue. The day of harvesting, or the last day of 173 consecutive days of harvesting if harvest occurs over multiple days, is considered the final day of a 174 growth period. For each growth period in which biomass was harvested throughout the growth 175 period, the harvested quantity was added to the final growth quantity. The following equation 176 summarizes the AFDW calculation:

177

AFDW = Ending biomass - Initial biomass + Harvested biomass

The average daily-integrated photosynthethcially active radiation (PAR) over the growth
period is taken from data collected in three-minute intervals by Colorado State University (CSU)
[36]. Several sites did collect PAR onsite, but the CSU data set provides a uniform methodology to

(3)

181 collect PAR. The CSU PAR sensors closest to the production site were used [27, 37, 38].¹ The use of 182 CSU PAR sites introduces measurement error, but researchers felt that PAR is a critical variable and that this proxy measure was preferable to excluding PAR as a production variable. At the beginning 183 184 of each growth period, the initial density of algae (INI) is measured as AFDW (g/l). A nonlinear relationship between INI and AFDW was hypothesized. A zero value of INI would result in no 185 186 growth, as there would be no parent algae. On the other hand, a high value of INI would result in 187 excessive competition for nutrients as well as self-shading. Growth periods varied in length over 188 time at individual sites, and also across different sites. The number of days in each growth period 189 (DAY) was included to control for growth period variation. It was expected that very short growth 190 periods, and very long growth periods, would result in lower overall per day productivity, providing a non-linear relationship between productivity and DAY.² The average range in daily ambient air 191 temperature over the growth period by site (TEM) is a proxy for water temperature fluctuation. 192 193 Ideally, direct measures of water temperature would be used [38], but this data was not measured consistently at each of the sites. Air temperature is an acceptable proxy, as no site in the study 194 195 mechanically controlled water temperature. Average participation per day during the growth period 196 (PRE) is included to account for storm events, which are associated with the invasive species events. 197 A number of dummy variables are included in the analysis. First among these is NAN, which 198 is a dummy variable indicating that the species is *Nannochloropsis salina*. All of the observations that 199 were not Nannochloropsis salina were from the genus Nannochloropsis, but included various strains other than N. salina such as Nannochloropsis occulata. In some instances, the strain was not identified. 200

¹ The NMS site was 38 km from the PAR sensor, located at the Jornada long-term agricultural research site near Las Cruces, New Mexico. This sensor also provided data for SAP (43 km distance) and CHM (221 km distance). The PAR sensor in Seguin, Texas, provided the COR PAR data (227 km distance). The PEC PAR observations were taken from the PAR sensor in Big Bend, Texas (253 km distance).

² Seven observations with fewer than two days in the growth period were eliminated as being two short a time period to be considered full growth cycles. Two additional observations of 595 and 600 days were eliminated because they were considered unrealistic growth scenarios.

Dummy variables for location were also included in the analysis.³ Location dummies are expected to
have a significant effect on production stemming from geographical location, from physical design
of ponds and raceways [39], and from systematic differences in production techniques across sites.

Table 1. Descriptive statistics.

Variable	Units	Description	Obs	Mean	SD	Min	Max	CV
AFDW	g/m ²	Ash free dry weight generated over growth period per area	495	77.6	67.2	-61.0ª	353.6	0.866
PAR	$\mu mol/$ (m ² sec)	Average daily integrated PAR over the growth period (in thousands)	495	36277.1	12033.1	14919.9	60129.6	0.332
INI	g/l	Initial ash free dry weight density for growth period	495	0.31	0.24	0.02	1.00	0.778
DAY	#	Number of days in the growth period	495	20.8	20.4	3.0	146.0	0.980
TEM	F	Average range of daily ambient air temperature fluctuation over the growth period	495	21.7	8.7	7.3	41.0	0.400
PRE	in/d	Average precipitation per day over the growth period	495	0.02	0.04	0.00	0.56	2.618
NAN	dummy	Dummy variable indicating algae species as Nannochloropsis salina	495	0.72	0.45	0	1	0.622
SAP	dummy	Dummy variable indicating growth at Sapphire Energy in Las Cruces, New Mexico	495	0.09	0.28	0	1	3.245
PEC	dummy	Dummy variable indicating growth at Texas AgriLife at Texas A&M University in Pecos, Texas.	495	0.17	0.37	0	1	2.230
COR	dummy	Dummy variable indicating growth at Texas AgriLife at Texas A&M University in Flour Bluff, Texas, near	495	0.48	0.50	0	1	1.040
СНМ	dummy	Corpus Christi, Texas. Dummy variable indicating growth at the Center for Excellence in Hazardous	495	0.12	0.33	0	1	2.670

³The dummy variable takes on the value 1 when the data is from the indicated location, and is zero otherwise.

	Materials Management in Atoka, NM.									
NMS	dummy Dummy variable indicating 495 0.14 0.35 0 1 2.467 growth at New Mexico State University Energy Research Laboratory, in Las Cruces, NM.									
205 206	^a Growth was negative for some observations, arising from pond crashes in which a significant portion of the algae died prior to harvest.									
207	Daily productivity at each site is provided in Figure 1, measured as ash free dry weight									
208	(AFDW) per day $(g/m^2/d)$, by site and overall. The PEC site had the highest average productivity,									
209	but also the most variation. CHM was least productive while NMS had the least variation in output.									
210	Daily AFDW varies from an average of 0.803 g/m ² /d in CHM to an average of 8.513 g/m ² /d in									
211	relatively nearby PEC. ⁴									
212	Figure 1 Box plot of daily algae production by site, and overall production for all sites.									
213	2.2 Data relationships									
214	Figure 2 displays scatter diagrams plotting the natural log of algae production as measured by									
215	average ash free dry weight generated over the growth period (ln AFDW) to the natural log of the									
216	various potential determinates, with different determinants displayed in each of the panels. Also									
217	included in each panel is a fitted value determined using ordinary least squares. Logarithms were									
218	used to account for potential nonlinearity in the data. One difficulty with this approach is that some									
219	observations for growth were negative, arising from pond crashes in which a significant portion of									
220	the algae died prior to harvest. Values less than or equal to zero cannot be transformed into natural									
221	log form. A common solution is to add a factor to all observations of a variable that sufficiently									
222	brings all values above zero. Doing so does not change the relationship between the dependent and									
223	independent variables. [40]. Following this approach, 61 was added to each AFDW observation.									

⁴ The growth period data at the CHM site was not clearly delineated, as the growth was carried out in ongoing pond growth periods spanning multiple years. See discussion below.

224	Similarly a one was added to the independent variables INI and PRE, to eliminate values less than
225	zero, and negative log values. Panel A in Figure 2 relates ln AFDW to the natural log of average
226	PAR over the growth period (ln PAR). A positive relationship is expected [41]. In fact, a weak
227	negative relationship is observed. Panel B shows algae production increases with days over which
228	growth occurs (ln DAY). It is expected that over longer grow periods, production will remain
229	positive, but the growth rate will begin to decline due to self-shading [42]. Panel C shows the
230	relationship between ln AFDW and the natural log of initial density (ln INI). A negative relationship
231	is observed indicating over inoculation may be occurring [42]. Panel D shows the relationship of the
232	natural log of the mean daily range in ambient air temperature (ln TEM) to be negatively related to
233	algae production [41, 42]. A constant, controlled temperature appears to promote growth. In Panel
234	E, it is apparent that the natural log rainfall during the growth period (ln PRE) is associated with
235	declining algae production. This is likely due to storms causing pond crashes as wind and rain can
236	contaminate open ponds.

Figure 2 Log-log relationship between algae production and the determinants of algae
production. Panel A illustrates a positive relationship between ln AFDW and ln PAR. Panel
B illustrates a positive relationship between ln AFDW and ln DAY. Panel C illustrates a
negative relationship between ln AFDW and ln INI. Panel D illustrates a negative
relationship between ln TEM and ln AFDW. Panel E illustrates a negative relationship
between ln PRE and ln AFDW.

243

244 3. Econometric Modeling

The two-way correlation in Figure 2 provides an indication of the relationship between algae growth and production factors. However, multivariable regression analysis permits examining the role of the various factors simultaneously in influencing production. In this section, econometric methodology is laid out in full. 249

The production function for Nannochloropsis sp. can be represented by

250 $Y_{it} = f(X_{it1}, X_{it2}, ..., X_{itM}; \eta_i, v_{it})$, where i = 1, 2, ..., 5 is an index of locations, t is a time index, Y_{it} is 251 output at time t for location i, X_{itm} are factors that affect the algae production also indexed for time 252 and location, η_i is an unobservable site-specific effect, and v_{it} is a random component. In what 253 follows, $F(\cdot)$ is assumed to be approximated as log-linear. The natural logarithm of Y_{it} , and X_{itm} are 254 denoted by q_{it} and x_{itm} , respectively. The specific form of the production equation can be 255 approximated as a log-linear function defined as follows.

256
$$y_{it} = \alpha_0 + \sum_{m=1}^{M} \alpha_m x_{itm} + \eta_i + \upsilon_{it}$$
 (4)

257 This is the Cobb-Douglas production function, which is frequently used in economics, as it 258 illustrates with ease the trade-off between input variables in order to achieve production output. It 259 has been shown to appropriately estimate a wide variety of production relationships [30] [33] [34]. The term α_m is the production elasticity for the input x_{itm} and M is the number of inputs. Thus, 260 given our specification, a 1 percent increase in x_{itm} causes an α_m percent increase in y_{it} . Equation 261 (4) is estimated using an unbalanced pooled data⁵ with three different techniques—ordinary least 262 263 squares (OLS), ordinary least squares with fixed effects (OLS-FE), and instrumental variables (IV) 264 [34].

⁵ The data is pooled in the sense that data from all five sites are used to estimate the regressions. The data is unbalanced in the sense that there are a different number of observations for different sites and the observations may not correspond to each other in time.

Dep. Variable:	Model 1		Model	2	Model 3		
ln AFDW	OLS	OLS		S	IV		
Dependent	Coofficient	Robust	Coofficient	Robust	Coofficient	Robust	
Variables ^a	Coefficient	S.E.	Coefficient	S.E.	Coefficient	S.E.	
CON	3.841***	(0.927)	1.964	(1.458)	1.078	(1.440)	
ln PAR	0.157**	(0.074)	0.277***	(0.092)	0.343***	(0.094)	
ln INI	-1.057***	(0.331)	-0.163	(0.231)	0.090	(0.306)	
ln DAY	0.056	(0.069)	0.159***	(0.053)	0.361**	(0.144)	
ln TEM	-0.242***	(0.062)	0.090	(0.099)	0.051	(0.100)	
ln PRE	-0.660*	(0.370)	-1.004***	(0.380)	-1.362**	(0.555)	
NANO	0.029	(0.041)	0.105***	(0.037)	0.106***	(0.040)	
SAP			-0.293***	(0.094)	-0.502*	(0.217)	
COR			0.326**	(0.137)	0.154	(0.191)	
CHM			-1.295***	(0.261)	-1.521***	(0.409)	
NMS			-0.248***	(0.064)	-0.441***	(0.152)	
Ν	495		495		495		
Std. Dev. of the							
Residuals	0.41		0.36		0.38		
R^2	0.35		0.51		0.47		
Adj R ²	0.34		0.50		0.45		
AIC^{b}	538.9		406.2		449.3		
F^{c}	54.3***		60.3***		45.6***		
Kleib-Paap LM ^d					19.86***		
Kleib-Paap F ^{be}					16.14 ⁱ		
Hansen J $(X^2)^{f}$					3.41		
Endog $(X^2)^g$					0.400		

Table 2. Cobb-Douglas Production Function.

^a PAR is daily-integrated photosynthethcially active radiation, INI is the initial concentration of algae at the time production is commenced, DAY is the number of days over which production occurred, TEM is the average daily variation in temperature, PRE is average daily precipitation, and NANO indicates that the species cultivated is *Nannochloropsis salina*. and zero otherwise.

^bAIC: Goodness-of-fit measure considering the trade-offs between accuracy and complexity. A lower value indicates a preferred model.

^cF-test: Statistic examining the significance of the explanatory variables, as a group, in the model. The null hypothesis is that the variable groups are not significant. The results reject the null at the 1% level in each model.

^dKleib-Paap LM test: Under identification (test t, with the null hypothesis that instruments are not independent, therefore, invalid. This indicated that the instruments used are appropriate.

^eKleib-Paap F: Weak identification test of instruments. ⁱ indicates test stat exceeds the critical value of 5% relative bias and 15% maximal IV size distortion [43].

^fHansen J: Over identification test, with the null that instruments are over identified and valid.

^gEndog (chi-sq): Tests exogeneity of the questioned explanatory variable, with the null hypothesis that

the variable is exogenous. The null is not rejected.

266

267 Table 2 presents results using the Cobb-Douglas specification given in equation (4). For each 268 model, the natural log of AFDW is the dependent variable and included are six explanatory 269 variables-the natural log of PAR, INI, DAY, TEM, and PRE, and the dummy variable NANO. 270 Time effects are controlled for using dummy variables for each year. The Cobb-Douglas model 271 relates the inputs to the output in such a way that the coefficients can interpreted as elasticities. For 272 example, a one-percent increase in TEM will cause a -0.242% change in production. Model 2 differs 273 from Model 1 by adding location dummies. Comparing the two models, the inclusion of location 274 dummy variables improves measures of goodness of fit, indicating that Model 2 is preferred. The significance of ln INI and ln TEM drops out in the FE model, but NANO gains significance. The 275 coefficient of ln TEM, a measure of temperature flux may be anticipated to have a negative sign, as 276 it does in Model 1, but is not significant in Model 2. The adjusted R² indicates that Model 2(OLS-277 278 FE), which includes location fixed effects, performs better than Model 1. The OLS-FE model 279 captures the systematic differences between sites including weather, managerial skill, and physical 280 facilities. 281 Model 3 is the same as model Model 2 accept in using the estimation technique of

instrumental variables to account for potential endogeneity of DAY. In particular, managers may
change inputs under their control so as to mitigate random fluctuations in production, thus,
potentially creating a feedback loop between the regressors and the error term. In the context of the
current setting, ln DAY, which is under the control of management, could be endogeneous as
managers could vary the length of the production cycle to offset other factors. To test for
endogeneity, Model 3 is estimated using instrumental variable (IV) for ln DAY. This requires

288 choosing instrument variables that are correlated with the potential endogenous variable, ln DAY, but not correlated with the error term of the model [44]. The dataset contained additional variables 289 290 that were able to be used for the IV model test. The natural log of the number of days taken to 291 harvest (In HARV), the natural log of the surface area of the tanks used in production (In ARE), and 292 a dummy indicating a winter month (WIN), were selected as instruments. It is expected that the 293 values of these variables may influence the number of days of a growth period. The instruments 294 were checked for appropriateness using the Hansen J over identification test, Kleibergen-Paap under 295 identification test, and the Kleibergen-Paap weak identification tests (which are reported in Table 2) 296 [38]. All three of these instrument tests indicate the chosen instruments are appropriate. The key test 297 statistic for the appropriateness of IV, Endog, does not reject OLS, indicating that IV is not 298 necessary. The IV model (Model 3) is not necessary, as the test statistic (Endog) listed in Table 2, fails to reject OLS. This indicates that an instrumental variables technique is not necessary. Thus, for 299 300 the Cobb-Douglas specification, the OLS model with Fixed Effects is the preferred estimator.

301 Table 3 reports estimations of Equation (4) using a translog specification. The translog is of302 the form:

303
$$q_{it} = \alpha_0 + \sum_{m=1}^{M} \alpha_m x_{itm} + \sum_{l=1}^{M} \sum_{m=1}^{M} \alpha_{ml} x_{itm} x_{itl} + \eta_i + \upsilon_{it}$$
(5)

The translog is a more flexible form than the Cobb-Douglas, and allows flexibility in the relationships between the variables. Indeed, the Cobb-Douglas is a special case of the translog, where the coefficients of the double summation in Equation (5) are zero. More generally, the translog can be considered to be a second order approximation of an arbitrary production function function [45]. Again, models are analyzed with and without the location dummy variables. Table 3 gives Ftests for the joint significance of the coefficients on the PAR, INI, DAY, TEM, and PRE, and associated interactive terms. All variable groups were found to be jointly significant. The NANO

- term was insignificant in the translog specifications. The goodness-of-fit measures suggest the model
- 312 including location dummies (i.e., Model 5 (OLS-FE)) is the preferred model.

Dep. Variable: ln AFDW	Model 4:	Robust	Model 5:	Robust	
-	Coefficient	S.E.	Coefficient	S.E.	
CON	62.32**	(24.119)	63.83***	(21.685)	
ln PAR	-11.56**	(5.078)	-11.95***	(4.540)	
ln INI	11.49**	(5.035)	21.24***	(4.730)	
ln DAY	2.798**	(1.221) 1.863		(1.131)	
ln TEM	-2.539	(2.871)	-2.547	(2.546)	
ln PRE	65.85*	(36.603)	-1.401	(34.161)	
$\frac{1}{2} (\ln PAR)^2$	1.175**	(0.550)	1.261**	(0.491)	
$\frac{1}{2} (\ln INI)^2$	-12.91***	(2.333)	-8.863***	(2.150)	
$\frac{1}{2} (\ln DAY)^2$	-0.143**	(0.056)	-0.150***	(0.053)	
$\frac{1}{2}$ (ln TEM) ²	-0.679	(0.418)	-0.0268	(0.377)	
$\frac{1}{2}$ (ln PRE) ²	8.255	(11.141)	-8.697	(10.143)	
ln PAR x ln INI	-1.048**	(0.512)	-1.692***	(0.461)	
ln PAR x ln DAY	-0.305**	(0.123)	-0.247**	(0.112)	
ln PAR x ln TEM	0.233	(0.279)	0.0951	(0.248)	
ln PAR x ln PRE	-2.439	(3.125)	1.627	(2.939)	
ln INI x ln DAY	-1.882***	(0.237)	-1.474***	(0.217)	
ln INI x ln TEM	2.361***	(0.764)	0.998	(0.718)	
ln INI x ln PRE	-6.224	(7.550)	-20.30***	(6.889)	
ln DAY x ln TEMP	0.462***	(0.124)	0.563***	(0.115)	
ln DAY x ln PRE	-5.821***	(1.716)	-4.187***	(1.542)	
ln TEM x ln PRE	-8.981***	(3.151)	-0.257	(2.892)	
NANO	0.0576	(0.051)	0.0532	(0.046)	
SAP		. ,	-0.463***	(0.107)	
COR			0.468***	(0.149)	
CHM			-1.190***	(0.122)	
NMS			-0.343***	(0.080)	
Ν	495		495	· ·	
Std. Dev. of the Residuals	0.368		0.320		
R^2	0.49		0.61		
Adj R ²	0.47				
AIC ^b	448.5	330.8			
F-Test ^c					
F-Joint	18.9***		25.5***		
F - P AR	4.4***	5.8***			
F-INI	24.1***	15.1***			
F-DAY	16.4***				
F-TEM	10.5***		4.3**		
F-PRE	3.8***		3.2***		

Table 3. Translog Production Function.

^a PAR is daily-integrated photosynthethcially active radiation, INI is the initial concentration of algae at the time production is commenced, DAY is the number of days over which production occurred, TEM is the average daily variation in temperature, PRE is average daily precipitation, and NANO indicates that the species cultivated is *Nannochloropsis salana*. and zero otherwise.

^bAIC: Goodness-of-fit measure considering the trade-offs between accuracy and complexity. A lower value indicates a preferred model.

^cF-Test: Statistic examining the significance of the explanatory variables, as a group, in the model. The null hypothesis is that the variable groups are not significant. The results strongly reject the null in each model.

313

314 4. Discussion

315 4.1 Estimation of Elasticities

As previously stated elasticities measure the percentage change in one variable that is 316 attributable to a 1% in another variable. Elasticities are useful measures of how a variable of interest, 317 in this case biomass productivity, is related to input variables such as sunlight and temperature or 318 initial concentration. Input elasticities measure the sensitivity of output to an increase in inputs. 319 Table 4 shows input elasticities of production (calculated using the Cobb-Douglas and translog 320 specifications) reported in Table 3 and Table 4. The elasticities are evaluated at the mean value of 321 the inputs and are reported with 95% confidence intervals calculated using bootstrapping 322 323 techniques.⁶ For the Cobb-Douglas equation, the coefficient of the input is the elasticity, which can 324 be taken directly from Table 2. Calculating the elasticity for the translog specification is more complicated as it requires giving values to the other inputs as these terms influence the value of the 325

⁶ The bootstrapping of Regression Coefficient method was used [46]. The residuals from the original regression are randomly added back to the estimated values of the dependent variable, thereby, creating a pseudo dependent variable. The pseudo dependent variable is then used to estimate the regression. This was repeated 1,000 times. The results of the regression were then used to calculate 1,000 elasticity measures, which were then used to calculate the upper and lower limits of the 95% confidence interval.

translog elasticity via the interaction terms. It was decided to use the mean values in doing

- 327 calculations of the elasticities.
- 328 Table 4 tells a fairly consistent story with the exception of INI. INI has a negative and
- 329 significant elasticity both overall and individually for four out of five sites. The exception is COR,
- 330 which had a positive elasticity. This indicates that INI is systematically too high for optimal
- 331 production. One particular explanation for high overall INI is likely an incentive to avoid pests that
- may compromise algae growth.
- 333

Table 4. Input elasticities of production for the Cobb-Douglas and Translog fixed effects model with confidence intervals calculated using bootstrapping.^a

		Cobb-Douglas ^b						
		(Model 2 OLS-			Tran	uslog ^{c,d}		
Variable	Measure	FE)	FE)			(Model 5 OLS-FE)		
		All Data	All Data	a CHM	COR	SAP	NMS	PEC
	Elasticity	0.404	0.404	0.187	0.228	0.476	0.669	0.815
	95% L.L. ^e	0.402	0.402	0.178	0.230	0.468	0.661	0.799
III PAK	95% U.L. ^f	0.409	0.409	0.187	0.230	0.481	0.680	0.845
	S.E. of CI ^g	0.096	0.096	0.134	0.108	0.135	0.143	0.180
	Elasticity	-0.629	-0.629	-2.319	0.234	-0.892	-0.790	-0.157
le INH	95% L.L.	-0.654	-0.654	-2.911	0.160	-0.923	-0.874	-0.449
In IINI	95% U.L.	-0.594	-0.594	-1.675	0.320	-0.870	-0.710	0.145
	S.E. of C.I.	0.208	0.208	0.433	0.408	0.303	0.225	0.262
	Elasticity	0.090	0.090	-0.065	0.038	0.226	0.186	0.194
	95% L.L.	0.089	0.089	-0.064	0.038	0.225	0.184	0.193
III DA I	95% U.L.	0.090	0.090	-0.064	0.040	0.226	0.185	0.193
	S.E. of C.I.	0.032	0.032	0.050	0.051	0.050	0.038	0.046
	Elasticity	0.340	0.340	0.508	0.261	0.646	0.365	-0.177
1_{o} TEM	95% L.L.	0.324	0.324	0.429	0.261	0.623	0.337	-0.200
	95% U.L.	0.351	0.351	0.572	0.263	0.667	0.388	-0.165
	S.E. of C.I.	0.129	0.129	0.210	0.141	0.209	0.188	0.196

	Elasticity	-3.399	-3.399	-7.725	-1.488	-4.994	-3.497	-0.859
ln PRE	95% L.L.	-4.339	-4.339	-7.790	-2.810	-7.157	-5.321	-2.659
	95% U.L.	-2.545	-2.545	-7.783	-0.216	-2.960	-1.769	0.889
	S.E. of C.I.	1.444	1.444	2.307	0.710	2.677	2.268	1.746

^aThe Bootstrapping on Regression Coefficient method was used [46, p. 17], p. 17.

^bThe formula for the input elasticity of production for the Cobb-Douglas is given by

 $E_i = \frac{d \ln Y}{d \ln x_m} = \frac{d y}{d x_i} = \alpha_m$ where α_m is the coefficient on input *m* from the Cobb-Douglas specification in Equation (4) [44].

"The formula for the input elasticity of production for the translog is given by $E_i = \frac{d \ln Y}{d \ln x_m} = \frac{d y}{d x_i} = \alpha_m + \sum_{m=1}^{M} \alpha_m x_m$ where α_m is the coefficient on input mand α_m is the coefficient on the cross interactive term

 $\sum_{l=1}^{M} \alpha_{ml} x_l$ where α_m is the coefficient on input *m* and α_{ml} is the coefficient on the cross interactive terms of input *m* form the translog specification in Equation (5) [44].

^dElasticities are calculated at the mean value of the regressors.

^eL.L.: Lower limit of the confidence interval.

^tU.L.: Upper limit of the confidence interval.

^gS.E. of C.I.: Standard error of the confidence interval.

334 4.3 Simulation

The estimated elasticities presented in Table 4 are used to simulate the effect of a one 335 336 standard deviation change from the mean values for PAR, INI, DAY, and TEM input variables on 337 the output variable (AFDW). These are presented in Table 5. The simulation occurs while holding 338 all other inputs constant. The standard deviation changes were given a positive or negative sign depending on the sign of the elasticity measure. The aim was to demonstrate the impact of input 339 changes that would lead to positive output changes. One of the strongest simulated changes comes 340 from the adjustment of starting density levels-a decrease in output of approximately 49% for the 341 342 overall sample for a one standard deviation increase in INI. Higher net output with lower initial 343 stocking densities could be an important economic result. It should be noted that the COR simulation suggests starting density should go up to improve production-an increase in output of 344

approximately 17% for each standard deviation increase in INI. All sites, except CHM, simulate

346 higher production levels with longer growing periods. The PAR simulation provides the expected

347 result that increases in PAR will produce more algae. This is likely indicating that times of year with

348 longer days are more conducive to production. The simulation regarding TEM indicates increases in

349 TEM will lead to increased production. While these are important findings from a technological

350 perspective, without reliable cost data it is unclear if such changes would be economically

351 reasonable.

352

Table 5. Simulating input adjustments: Percent increases in production given changes of one standard deviation in the value of explanatory variables from mean values.^a

Variable	Change (+ or -)	$\Delta AFDW$	Change (+ or -)	$\%\Delta AFDW$	Change (+ or -)	$\%\Delta AFDW$
	Tota	l Data		СНМ		COR
PAR	+	13.4%	+	4.7%	+	6.6%
INI	-	48.9%	-	35.9%	+	16.9%
DAY	+	8.8%	-	9.6%	+	2.9%
TEM	+	13.6%	+	8.8%	+	5.0%
	S	AP		NMS		PEC
PAR	+	11.3%	+	14.2%	+	6.4%
INI	-	36.4%	-	44.9%	-	4.2%
DAY	+	21.3%	+	7.5%	+	7.9%
			+		-	
TEM	+	8.9%		5.3%		1.6%

^aThe formula for the simulation is given by $\%\Delta AFDW = E_i * (\frac{\Delta X}{X})$.

353

354 5. Conclusions

355 There is considerable interest in determining the feasibility of production of biofuels from 356 microalgae, but such evaluations require assessment of productivity. To address this issue, a pooled time series, cross sectional data set is created using observations from five different production 357 358 locations. This data set is believed by the authors to be the most extensive collected to date on algae 359 production. The data are used to estimate a production function for outdoor cultivation of 360 Nannochloropsis sp. Input elasticities of production are estimated that allow the evaluation of 361 production efficiency. The results indicate that for the sample of production analyzed, the initial 362 concentration of algae is too high and should be adjusted downward. This analysis, when combined 363 with economic cost data, will provide more accurate insight into the economic feasibility of algae 364 production.

365 The methodology used in this study is the first step towards developing more realistic 366 economic models and assessments of the environmental impacts of algae production. It is clear 367 from the work completed on this unique dataset that much remains to be done in terms of collecting reliable data on productivity and pond cultivation conditions. Differences in data collection on the 368 369 key variables of biomass productivity and basic site conditions resulted in the use of proxy variables 370 that introduce significant measurement error. As the elasticity measures show, it is possible to 371 construct direct measures of the impact of changing input conditions on productivity. If 372 improvements are made in the measurement of productivity and in the evaluation of which control 373 parameters impact productivity, more accurate measures of profitability and environmental impact 374 will be possible.

This study illustrates how applied production analysis techniques can provide vital information to those seeking to cultivate algae for commercial purposes. The production function approach allows for the measurement on productivity (and profitability) of changes in operating conditions. Better predictions of the impact of weather, water depth, temperature management

strategies, predator and weed control strategies and the like can be rigorously analyzed using
production analysis methods. The resulting elasticities provide specific control metrics for
optimizing production and can provide a powerful toolset for reducing costs and environmental

impact from large scale algae cultivation.

383

384 Acknowledgements

385 Funding was provided by the National Alliance for Advanced Biofuels and Bioproducts (NAABB),

through the Department of Energy contract EE00030406, a public-private partnership of

387 universities, companies, and U.S. national laboratories. The authors would like to thank Bryn Davis

388 at Sapphire Energy for providing access to large scale cultivation data as well as numerous tours and

discussions on the production of algae for fuel. Additionally, partners at CEHMM, NMSU, and

390 Texas A&M were vital to the data collection efforts presented in this research. Thank you to the

391 reviewers of this manuscript, who have provided many useful comments that have improved our

392 work.

- 395
- [1] Q. Hu, M. Sommerfeld, E. Jarvis, M. Ghirardi, M. Seibert and A. Darzins, "Microalgal triacylglycerols as feedstocks for biofuel production: perspectives and advances," *Plant,* vol. 54, no. 4, p. 621–639, 2008.
- [2] M. Rickman, J. Pellegrino, J. Hock, S. Shaw and B. Freeman, "Life-cycle and techno-economic analysis of utility-connected algae systems," *Algal Research*, vol. 2, no. 1, pp. 59-65, 2013.
- [3] J. Sheehan, T. Dunahay, J. Benemann and P. Roessler, "A look back at the us department of energy's aquatic species program biodiesel from algae," NREL TP-580-24190, 1998.
- [4] F. O. Holguin and T. M. Schaub, "Characterization of Microalgal Lipid Feedstock by Direct Infusion FT-ICR Mass Sjpectrometry," *Algal Research*, p. in review, Submitted July 2, 2012.
- [5] P. D. Patil, H. Reddy, T. Muppaneni, A. Mannarswamy, T. Schuab, P. Lammers, N. Nirmalakhandan, P. Cooke and S. Deng, "Power Dissipation in Microwave-Enhanced In-Situ Transesterification of Algal Biomass.," *Green Chemistry*, vol. 14, pp. 809-817., 2012.
- [6] T. Brown, P. Duan and P. Savage, "Hydrothermal Liquefaction and Gasification of Nannochloropsis sp.," *Energy & Fuels,* vol. 24, no. 6, pp. 3639-3646, 2010.
- [7] C. Miao, M. Chakraborty and S. Chen, "Impact of reaction conditions on the simultaneous production of polysaccharides and bio-oil from heterotrophically grown Chlorella sorokiniana by a unique sequential hydrothermal liquefaction process.," *Bioesour*, vol. 110, pp. 617-627, 2012.
- [8] D. Elliott, "Catalytic hydrothermal gasification of biomass," *Biofuels Bioproducts & Biorefining-Biofpr*, vol. 2, no. 3, pp. 254-265., 2008.
- [9] P. Biller, R. Riley and A. Ross, "Catalytic hydrothermal processing of microalgae: Decomposition and upgrading of lipids," *Bioresource Technology*, vol. 102, no. 7, pp. 4841-4848, 2011.
- [10] P. Duan and P. Savage, "Upgrading of crude algal bio-oil in supercritical wate," *Bioresource Technology*, vol. 102, no. 2, pp. 102(2), 1899-1906, 2011.
- [11] A. Sun, R. Davis, M. Starbuck, A. Ben-Amotz, R. Pate and P. T. Pienkos, "Comparative cost analysis of algal oil production for biofuels," *Energy*, vol. 36, pp. 5169-5179, 2011.
- [12] J. W. Richardson, J. L. Outlaw and M. Allison, "The Economics of Microalgae Oil," AgBioForum, vol. 13, no. 2, pp. 119-130, 2010.
- [13] L. Batan, J. Quinn, B. Willson and T. Bradley, "Net Energy and Greenhouse Gas Emission Evaluation of Biodiesel Derived from Microalgae," *Environmental Science and Technology*, vol. 44, no. 20, pp. 7975-7980, 2010.

- [14] M. J. Griffiths and S. T. L. Harrison, "Lipid productivity as a key characteristic for choosing algal species for biodiesel production," *Journal of Applied Phycol*, vol. 21, p. 493–507, 2009.
- [15] L. Rodolfi, G. C. Zittelli, N. Bassi, G. Padovani, N. Biondi, G. Bonini and M. R. Tredici, "Microalgae for oil: strain selection, induction of lipid synthesis and outdoor mass cultivation in a low-cost photobioreactor," *Biotechnology and Bioengineering*, vol. 102, no. 1, pp. 100-112, 2008.
- [16] E. Suali and R. Sarbatly, "Conversion of microalgae to biofuel," Renewable and Sustainable Energy Reviews, vol. 16, p. 4316–4342, 2012.
- [17] L. Lardon, A. Helias, B. B. Sialve, J. P. Stayer and O. Bernard, "Life-cycle assessment of biodiesel production from microalgae," *Environmental Science and Technology*, vol. 43, p. 6475–6481, 2009.
- [18] P. Campbell, BeerT and B. D, "Life cycle assessment of biodiesel production from microalgae in ponds," *Bioresource Technology*, vol. 102, pp. 50-56, 2011.
- [19] A. Clarens, R. E, M. White and C. L, "Environmental life cycle comparison of algae to other bioenergy feedstocks," *Environmental Science and Technology*, vol. 44, no. 5, p. 1813–1819, 2010.
- [20] R. Hoefnagels, E. Smeets and F. A, "Greenhouse gas footprints of different biofuel production systems," *Renewable and Sustainable Energy Reviews*, vol. 14, no. 7, p. 1661–1694, 2010.
- [21] F. Møller, E. Slentø and P. Frederiksen, "Integrated well-to-wheel assessment of biofuels combining energy and emission LCA and welfare economic Cost Benefit Analysis," *Biomass and Bioenergy*, vol. 60, pp. 41-49, 2014.
- [22] S. Zou, Y. Wu, M. Yang, I. Kaleem, C. Li and J. Tong, "Production and characterization bio-oil from hydrothermal liquefaction," *Energy*, vol. 35, pp. 5406-11, 2010.
- [23] Y. Haik, M. Selim and T. Abdulrehman, "Combustion of algae oil methyl ester in an indirect injection diesel engine," *Energy*, vol. 36, pp. 1827-35, 2010.
- [24] J. Benneman and W. Oswald, "Systems and economic analysis of microalgae ponds for conversion of CO2 to biomass," 1996.
- [25] T. Lundquist, I. C. Woertz, N. W. T. Quinn and J. R. Benemann, "A realistic technology and engineering assessment of algae biofue.," UC Berkley, Berkley, 2010.
- [26] P. T. Pienkos, "Historical overview of algal biofuel technology roadmap workshop proceedings, University of Maryland, 2008.
- [27] E. Sforza, A. Bertucco, T. Morosinotto and G. Giacometti, "Photobioreactors for microalgal growth and oil production with Nannochloropsis salina: From lab-scale experiments to large-scale design," *Chemical Engineering Research and Design*, vol. 90, no. 9, p. 1151–1158, 2012.

- [28] R. Slade and A. Bauen, "Micro-algae cultivation for biofuels: Cost, energy balance, environmental impacts and future prospects," *Biomass and Bioenergy*, vol. 53, pp. 29-38, 2013.
- [29] C. M. Downes and Q. Hu, "First Principles of Techno-Economic Analysis of Algal Mass Culture," in *Handbook of Microalgal Culture*, 2nd ed., A. Richmond and H. Qiang, Eds., John Wiley & Sons, Ltd. Published by Blackwell Publishing Ltd., 2013, pp. 210-326.
- [30] H. R. Varian, Microeconomic Analysis, 3rd Edition, New York, NY: W. W. Norton & Co., 1992.
- [31] H. R. Varian, Intermediate Microeconomics: A Modern Approach, New York, NY: W. W. Norton & Co., 1996.
- [32] B.-Y. Chen, "On some geometric properties of h-homogeneous production functions in microeconomics," *Kragujevac Journal of Mathematics*, vol. 35, no. 3, pp. 343-357, 2011.
- [33] M. Morroni, Production Process and Technical Change, New York: Cambridge University Press, 1992.
- [34] B. H. Baltagi, Econometrics of Analysis of Panel Data, 2nd Ed., New York: John Wiley and Sons, 2001.
- [35] M. S. Chautona, Y. Olsen and O. Vadstein, "Biomass production from the microalga Phaeodactylum tricornutum: Nutrient stress and chemical composition in exponential fed-batch cultures," *Biomass and Bioenergy*, vol. 58, pp. 87-94, 2013.
- [36] Natural Resource Ecology Laboratory, "UV-B Monitoring adn Research Program," Colorado State University, [Online]. Available: http://uvb.nrel.colostate.edu/UVB/index.jsf. [Accessed 10 June 2013].
- [37] NASA, "Photosyntheetically Active Radiation," NASA, 2011 24 October. [Online]. Available: http://disc.sci.gsfc.nasa.gov/hydrology/data-holdings/nldas-parameters/photo-active-radiation. [Accessed 7 June 2013].
- [38] J. Van Wagenenemail, T. W. Millermail, S. Hobbs, P. Hook, B. Crowe and M. Huesemann, "Effects of Light and Temperature on Fatty Acid Production in Nannochloropsis Salina," *Energies*, vol. 5, no. 3, pp. 731-740, 2012.
- [39] B. Crowe, S. Attalah, S. Agrawal and e. al., "A Comparison of Nannochloropsis salina Growth Performance in Two Outdoor Pond Designs: Conventional Raceways versus the ARID Pond with Superior Temperature Management," *International Journal of Chemical Engineering*, vol. 2012, no. 2012, p. 9, 2012.
- [40] R. Wicklin, "Log Transformations: How to handle negative data values," SAS, 27 April 2011. [Online]. Available: http://blogs.sas.com/content/iml/2011/04/27/log-transformations-how-to-handle-negativedata-values/. [Accessed 31 December 2013].
- [41] A. Sukenik, O. Zmora and Y. Carmeli, "Biochemical quality of marine unicellular algae with special emphasis on lipid composition. II. Nannochloropsis sp.," *Aquaculture*, vol. 117, no. 3-4, pp. 313-326,

1993.

- [42] S. Boussiba, A. Vonshak, Z. Cohen, Y. Avissar and A. Richmond, "Lipid and biomass production by the halotolerant microalga Nannochloropsis salina," *Biomass*, vol. 12, no. 1, pp. 37-47, 1987.
- [43] J. Hausman, J. H. Stock and Y. Motohiro, "Asymptotic properties of the Hahn–Hausman test for weakinstruments," *Economics Letters*, vol. 89, no. 3, pp. 333-342, 2005.
- [44] W. H. Greene, Econometric Analysis, 5th ed., New York: Prentice Hall, 2003.
- [45] H. G. Jacoby, "Shadow Wages and Peasant Family Labour Supply: An Econometric Application to the Peruvian Sierra," *The Review of Economic Studies*, vol. 60, no. 4, pp. 903-921, 1993.
- [46] C. Z. Mooney and R. D. Duval, Bootstrapping: A Nonparametric Approach, Newbury Park, CA: Sage, 1995.

396

397





