Neighborhood Peer Effects in Secondary School Enrollment Decisions *

Gustavo J. Bobonis and Frederico Finan

Current Version: February 2008

First Version: September 2003

<u>Abstract</u>: This paper identifies neighborhood peer effects on children's school enrollment decisions using experimental evidence from the Mexican PROGRESA program. We use exogenously variation in the school enrollment of program eligible children to identify peer effects on the schooling decisions of ineligible children residing in treatment communities. We find that peers have considerable influence on the enrollment decisions of program-ineligible children, and these effects are concentrated among children from poorer households. These findings imply that policies aimed at encouraging enrollment can produce large social multiplier effects.

^{*} Previous versions of this paper were entitled "Endogenous Peer Effects in School Participation" and "Do Transfers to the Poor Increase the Schooling of the Non-Poor: The Case of Mexico's PROGRESA Program". We are grateful to Josh Angrist, David Card, Ken Chay, Alain de Janvry, Weili Ding, Chris Ferrall, John Hoddinott, Caroline Hoxby, Asim Khwaja, David S. Lee, Steve Lehrer, Craig McIntosh, Rob McMillan, Ted Miguel, Elisabeth Sadoulet, Aloysius Siow, T. Paul Schultz, Duncan Thomas, the editor, and two anonymous referees, whose suggestions greatly improved the paper. We also thank seminar participants at Berkeley, Queen's, Toronto, CIRPÉE, and NEUDC 2003 and 2005 Conferences for helpful comments. We thank Caridad Araujo, Paul Gertler, Sebastián Martínez, Iliana Yaschine, and the staff at Oportunidades for providing administrative data and for their general support throughout. Bobonis acknowledges financial support from the Institute of Business and Economics Research at UC Berkeley and NICHD Training Grant (T32 HD07275). Finan acknowledges financial support from the Social Science Research Council.

Contacts: G. Bobonis, Department of Economics, University of Toronto, Sidney Smith Hall, 100 Saint George Street Room 4057, Toronto, Ontario, M5S 3G3, Canada. Tel: 416-946-5299. E-mail: <u>gustavo.bobonis@utoronto.ca</u>. F. Finan, Department of Economics, UCLA, Bunche Hall, Box 951477, Los Angeles, CA 90095-1477, USA. Tel: 310-794-5958. Fax: 310-825-9528. E-mail: <u>ffinan@econ.ucla.edu</u>.

<u>1. Introduction</u>

Low secondary school enrollment rates remain an important concern for much of the developing world. Despite significant improvements over the last 40 years, secondary school enrollment rates in 2000 were only 54 percent among low income countries (Glewwe and Kremer 2005). Given that education fosters growth and improves welfare, promoting secondary school enrollment represents an important policy issue.¹ To design appropriate and effective policies as a redress for low enrollment rates, it is necessary to understand individuals' decisions to enroll into secondary school.

Although many factors affect the decision to enroll into secondary school, there is an increasing recognition that individuals' neighborhoods or communities influence their educational attainment. Residents of poor neighborhoods tend to attain lower educational levels – and fare substantially worse on a wide range of socioeconomic outcomes - than individuals living in more affluent ones, in both developed and developing country settings (e.g. Case and Katz 1991; Kling, Liebman, and Katz 2007; Gray-Molina et al. 2003; Sanchez-Peña 2007).² Several existing theories attempt to explain why residential location may affect individual's schooling outcomes. For instance, a child's decision to enroll into school may be influenced by a desire to conform with others in their reference group due to either peer pressure or social norms (Bernheim 1994; Akerlof 1997; Akerlof and Kranton 2000; Glaeser and Scheinkman 2003). Additionally, there may be informational externalities as individuals learn about the benefits of schooling from the actions of their peers (Bikhchandani, Hirschleifer, and Welch 1992). Finally, social interactions may generate important strategic complementarities in student learning and teachers' effort (Kremer, Miguel, and Thornton 2004; Lazear 2001), which may attract students to school.³ Thus, neighborhood-level social interactions could play an important role in an individual's schooling decision process. Understanding these effects can lead to policies that encourage the internalization of these interactions, making human capital investments more efficient (Bénabou 1993; 1996). However, to our knowledge, existing empirical research has not opened the black-box of neighborhood interactions to understand how particular behaviors of neighbors influence individuals' schooling decisions.⁴

In this paper, we use evidence from a human development program in rural Mexico to examine the role of neighborhood-level behavioral social interactions on a child's decision to enroll into secondary

¹ School enrollment is perhaps a necessary but not a sufficient condition for improving education attainment. Low school quality remains an important obstacle for education attainment in developing countries (Banerjee et al 2007).

² On the other hand, Oreopoulos (2003) uses quasi-experimental variation in assignment to different types of public housing units in Toronto and finds no long-term neighborhood effects on individuals' labor market outcomes.

³ Also, resources for local public goods, such as schools, may be limited by the resources available to community residents, or the capacity of residents to attract and direct government funding towards these (Benabou, 1993).

⁴ There are various contributions to the literature on social learning and social interactions in technology adoption which have been successful in opening this black box. Examples are Kremer and Miguel (2006), Munshi and Myaux (2005), Duflo and Saez (2003).

school. The PROGRESA program, initiated by the Mexican government in 1997, provides cash transfers to marginalized households in rural areas. The transfer is paid to mothers contingent on their children's primary and secondary school attendance and family visits to health services. Five hundred and six communities were selected to participate in an experimental evaluation of the program; the communities were randomly divided into two groups, with the treatment group being phased-in to the program in March-April 1998 and the control group in November-December 1999. Within these selected communities, a poverty indicator was constructed at baseline to classify eligible and ineligible households. While household eligibility was determined within all (treatment and comparison group) communities, only households below a welfare threshold and within the treatment villages became program beneficiaries during the evaluation period.

Using experimental variation in the induced school participation of the subset of eligible children in these communities, we can identify neighborhood peer effects in secondary school enrollment decisions among children who were ineligible for the program within the program communities. The use of this experimental design enables us to overcome many of the identification problems that plagued previous literature on social interactions (Manski 1993).

Our first set of results suggest that children from ineligible households residing in the PROGRESA villages increased their secondary school enrollment rate by 5.0 percentage points relative to ineligible households in control villages. Moreover, there were significant differential effects on school enrollment by household's welfare index level and grade level. For instance, among ineligible households with a value of the welfare index below the median for ineligible households, PROGRESA increased secondary school enrollment by 5.5 percentage points, but had no effect for children among the upper welfare-index group. Overall, these findings indicate that there was a significant spillover effect on the secondary school enrollment rates of non-eligible households residing in the treatment villages.

In the second stage of the study, we exploit the fact that PROGRESA created an exogenous shock to secondary school participation of children residing in the same villages, to examine the extent to which social interactions affect children's decisions to enroll into secondary school. We find that children have an increased likelihood of attending secondary school of approximately 5 percentage points as a result of a 10 percentage-point increase in the village network enrollment rate. Substantially larger effects of approximately 6.5 percentage points are also found for ineligible children of relatively poorer households – a subgroup of children more likely to interact with treated children in these villages. These estimates indicate that the policy intervention benefited from important social multipliers, as behavioral social interactions in effect doubled the direct effects of the school enrollment subsidy.

A potential concern with our identification strategy is that the program may have affected ineligible children through other mechanisms. The focus of PROGRESA was not limited strictly to education, but also encouraged investments in health and nutrition while providing eligible households with substantial monthly payments. With the program inducing behavioral changes among eligible households along several dimensions, it is conceivable that the increase in enrollment among ineligible households was not necessarily due to peer effects, but rather a response to some other change in the behavior of eligible households.

Our results are consistent with three alternative explanations. First, although we do not find any evidence that the program had a direct effect on school quality, we cannot definitively reject the hypothesis that PROGRESA did not improve teacher quality or effort indirectly, as teachers could have responded to children becoming more interested in school, leading to an increased school enrollment of ineligible children (Kremer, Miguel, and Thornton 2004; Duflo, Dupas, and Kremer 2007). Second, we also cannot reject the hypothesis that non-eligible children enrolled into secondary school with the expectation that this would affect their future program participation. A final alternative interpretation for our findings is that ineligible households may have simply responded to information regarding the benefits of schooling and attaining an education (Jensen 2007). If PROGRESA led parents and students to update their priors on the value of enrollment, then the program may have affected the enrollment decisions of non-eligible households directly.

The data are however inconsistent with several other hypotheses. We do not find any evidence that the program affected either the consumption of ineligible households or children's health, which may have led to greater school enrollment rates. Also, we condition on a large number of predetermined mean village-level contextual and environmental characteristics that may be correlated with the impacts of the intervention, and show that the effects are robust to these specifications. Lastly, we present evidence inconsistent with a relative reduction in transportation costs faced by program village children, and with potential contamination bias concerns. This sensitivity analysis confirms the validity of the identifying assumptions of the model.

Our study contributes to the growing literature on neighborhood-based peer effects in schooling decisions. The seminal paper by Case and Katz (1991) identifies neighborhood-based peer effects in 'idleness' among youth in high-poverty areas in Boston using an instrumental variables strategy to address the reflection problem. Two recent contributions also use instrumental variable strategies to estimate behavioral peer effects in schooling decisions in various contexts. Cipollone and Rosolia (2007) use plausibly exogenous variation in the school attainment of men as a result of a policy following an earthquake in Southern Italy to identify the effect on the school attainment of women in these regions. Lalive and Cattaneo (2006) extend our analysis to test whether social interactions affected schooling decisions of both primary and secondary school children. They also use subjective information on

parents' perception on children's ability and school efforts to understand the reasons for endogenous social interactions in schooling decisions. Their results are complementary and confirm many of ours.

The paper is structured as follows. Section 2 provides a brief discussion of the PROGRESA program and its evaluation component, as well as the data used in the analysis. In Section 3, we present an empirical model of social interaction effects and discuss its identification problems. We then describe our research design, and how it avoids these identification pitfalls. The main estimates are reported in Section 4, followed by sensitivity tests of the identifying assumption in Section 5, a discussion of alternative interpretations in Section 6 and Section 7 concludes.

2. PROGRESA Program, Evaluation, and Data

2.1 Background on the PROGRESA Program Evaluation

In 1997, the Mexican government initiated a large-scale education, health, and nutrition program (the PROGRESA Program) aimed at improving human development among children in rural Mexico. The program targets the poor in marginal communities, where 40 percent of the children from poor households drop out of school after the primary level. The program provides cash transfers to the mothers of over 2.6 million children conditional on school attendance, health checks and health clinics participation, at an annual cost of approximately one billion dollars, or 0.2 percent of Mexico's GDP in 2000. The education component of PROGRESA consists of providing subsidies, ranging from \$70 to \$255 pesos per month (depending on the child's gender and grade level), to children attending school in grades three to nine of primary and lower secondary school. Overall, the program transfers are sizeable, representing 10 percent of the average expenditures of beneficiary families in the sample.

A distinguishing characteristic of PROGRESA is that it included a program evaluation component from its inception. PROGRESA was implemented following an experimental design in a subset of 506 communities located across seven states: Guerrero, Hidalgo, Michoacán, Puebla, Querétaro, San Luis Potosí, and Veracruz. Among these communities, 320 were randomly assigned into a treatment group, with the remaining 186 communities serving as a control group, thus providing an opportunity to apply experimental design methods to measure its impact on various outcomes. In addition, within these selected communities, a poverty indicator was constructed using the household income data collected from the baseline survey in 1997. A discriminant analysis was then separately applied in each of the seven regions in order to identify the household characteristics that best classified poor and non-poor households. These characteristics, which were unknown to the households, were then used to develop an equation for computing a welfare index that determined eligibility into the program (see Skoufias et al.

2001 for a more detailed description of the targeting process).⁵ While household eligibility was determined within all (treatment and comparison group) communities, only households classified as eligible and within the treatment villages became program beneficiaries during the evaluation period. That the eligibility classification exists for both treatment and control communities and treatment was randomly assigned are critical design aspects for the identification of the neighborhood peer effects, as will be discussed in Section 3.

An issue in the initial implementation (during the first-year) of the program involved an increase (by the program administrators) in the number of eligible households, after it was discovered that households with certain characteristics – namely, the elderly poor who no longer lived with their children – were excluded from the initial eligibility criteria. Because of this oversight, a new discriminant analysis was conducted, and households were reclassified as either eligible (poor) or non-eligible (non-poor) households. Households that were originally classified as non-poor but included in this second set of eligible households - called the 'densificado' group – became program beneficiaries approximately 8 months after the start of the program (Skoufias, Davis, and de la Vega 1999). As a result of this change in program implementation, there are eligible households above and below the initial region-specific eligibility thresholds. For our analysis we classify these 'densificado' households as eligible, since these are eligible for treatment at some point during the evaluation period.

2.2 Data and Measurement

Since the baseline census in October 1997, extensive biannual interviews were conducted during October 1998, May/June 1999, and November 1999, on approximately 24,000 households of the 506 communities.⁶ Each survey is a community-wide census containing detailed information on household demographics, income, expenditures and consumption, and individual socio-economic status, health and school behavior. More specifically, the surveys in October 1997, October 1998, May/June 1999, and November 1999 collected information on the school enrollment and grade completed of each child in the household between 6 and 16 years old. We thus have information on enrollment during three consecutive school years (1997-98, 1998-99, and 1999-2000) and grade promotion during two consecutive school years. Since primary school enrollment is almost universal in rural Mexico, we restrict our interest to the enrollment and promotion decisions of children who have attained at least a primary education but have not completed secondary school at baseline. Secondary school enrollment is the most problematic decision for school attainment⁷, and also the grade levels where PROGRESA has had its greatest impact among eligible households (Schultz 2004). In our sample, this concerns approximately 2,120 children

⁵ In addition to capturing the multidimensionality of poverty, another advantage of a welfare index is that it permits the classification of new households according to their socio-economic characteristics, other than income.

⁶ There was a round of data collection in March of 1998 just prior to the start of the intervention.

⁷ In 1997, primary school enrollment was close to 96.5%, compared to 65% enrollment into secondary school.

who are eligible at baseline to enter any of three lower secondary school grade levels. By selecting the sample based on grade completed at baseline rather than including children who start completing their primary schooling during the post-treatment evaluation period, we avoid issues of dynamic selection into secondary school (Cameron and Heckman 1998). Also, with village-level censuses, we can reliably construct village-level means of household and individual characteristics - including schooling decisions and contextual variables that may affect it.

Table 1 presents the mean of various individual and household-level characteristics for both eligible and non-eligible children and their differences between treatment and control villages. The first row in the table demonstrates the hurdle that secondary school represents for children in rural Mexico, and highlights a clear objective of the program (Table 1, Panel A). In 1997, the enrollment rate of eligible children in secondary school is 66 percent, on average. Although enrollment rates are on average 4 percentage points higher among ineligible children, only 70 percent of these were enrolled in secondary school. As one would expect from the random assignment, the pre-program difference in enrollment rates between treatment and control villages among both eligible and ineligible households is small and statistically insignificant. In addition, the simple difference in 1998 and 1999 enrollment rates between treatment and control communities provides a straightforward measure of the program's impact on school participation. In both years, enrollment rates in treatment villages were roughly 6 percentage points higher than in control villages among the beneficiary households. Table 1 also shows our first indication of a possible spillover effect. Although the difference is statistically insignificant (in the second year), secondary school enrollment in the treatment villages is approximately 6 and 4 percentage points higher than in control villages among children of ineligible families in 1998 and 1999, respectively. Given these low enrollment rates, it is perhaps not too surprising that the mean educational level of heads of households is also quite low, as heads of eligible and ineligible households have only completed 2.6 and 3.2 years of schooling, respectively (Panel B). These children also tend to come from large households; the average household size in these villages is 7.3 for eligible households and 6.8 for ineligible ones.

We also compare mean attributes at baseline (October 1997) across treatment and control villages to evaluate the randomization of our sample (Table 1, columns 2-4, 6-8). As one would hope from the random assignment, there are no statistically significant differences in the observed characteristics of these individuals on most dimensions.⁸

In addition to the village-census data, we use administrative data on the amount of PROGRESA transfers received by the households per survey-round. As expected, the administrative transfers data on transfers show that eligible households in treatment villages received 170 pesos per month (on average)

⁸ Behrman and Todd (1998) conduct an exhaustive analysis of the degree of success of the random assignment of villages in the PROGRESA Program, and conclude that the randomization was successful.

during the April 1998-December 1999 period (Table 1, Panel B). Average transfers for control households are non-zero because they begin to receive program transfers by December 1999. The difference in transfers between the two groups is large and substantial. More importantly, the administrative data shows no evidence of program leakage, i.e., ineligible households receiving cash transfers.⁹

Finally, we also make use of administrative data on secondary schools in the evaluation regions (which contain information on number of pupils by grade, teachers, number of classrooms, and other infrastructure characteristics of the schools). Without information on which school each child attends, we match – using GPS data – children from the same village to the secondary school closest in distance to the village.¹⁰ This administrative data allow us to rule out alternative hypotheses and to test our identifying assumptions (see discussion in Section 5). Means of baseline characteristics of schools attended by the children in the sample are reported in Table 2; there are no systematic differences between treatment and control villages as expected.

Given our panel data structure, an important issue in the empirical analysis is the extent of sample attrition. If being out-of-sample is correlated with the likelihood of being in the program (treatment) group, then this could bias the coefficient estimates. Sample attrition rates through the two post-treatment survey rounds are approximately 20 percent for the sample of children in secondary school, both in eligible and ineligible households (Table A1, columns 1 and 4), and the likelihood of attrition is highly correlated with individuals' observable characteristics (columns 2 and 5). Fortunately, across program and comparison groups, attrition rates are balanced and the observables correlates of attrition are not significantly different (columns 3 and 6). We use baseline individual, household, and community characteristics to control for any potential attrition bias in all our estimations.

3. Identification of Neighborhood Peer Effects

In this section, we discuss the econometric model used to estimate neighborhood peer effects and the assumptions needed for identification. We base our empirical model on a simple decision problem of school enrollment in the presence of social interactions. This will allow us to postulate various mechanisms through which peers can play a role in school enrollment decisions.

An individuals' secondary school enrollment decision (y_{ic}) can be modeled as a function of (i) the child's expected learning (which is in turn determined by the child's learning (i.e. cognitive) ability, the

⁹ Although this does not prove that leakage was not an issue in the program's implementation, there is no evidence of it at the central level.

¹⁰ Even though there maybe some measurement error associated with matching children to their geographically closest school, there are at least two reasons why the misclassification should be minimal: (i) households in these villages have a very limited choice of schools, due to the scarce number of secondary schools in these marginal areas (only 10 percent of households have access to a secondary schools in their village); (ii) based on fieldwork conducted by the authors in 2003, we were able to perfectly match the villages visited to the secondary schools reported as attended in informal interviews with village members.

school organization and environment, common to all children, and the ability distribution of peers attending school); (ii) a desire to conform with the reference group's (i.e. the neighbors') school enrollment and participation behaviors $((y_{1c}, ..., y_{-i,c}, y_{i+1,c}, ..., y_{I,c})$ denoted by $y_{-i,c})$ due to either peer pressure or social norms (Bernheim 1994); (iii) individual opportunity costs of attending school which may vary as a result of a government subsidy for school participation, as well as the perceived safety of commuting to school; and (iv) variation in the tastes for schooling. In this theoretical framework, peer effects enter the child's utility through three main mechanisms. First, it captures the idea of strategic complementarities in peer participation and effort in the education production function: if the child enrolls in school, the time that peers spend in class as well as their effort levels inside and outside the classroom can enhance the child's learning, in addition to an individual's own ability and school environment. Also, the preference-based mechanisms for social interactions incorporate the role that the desire to attend school may be increasing in the school enrollment of peers in the reference group (i.e. the proportional complementarity utility function), influenced by a desire to conform with others due to either peer pressure or social norms, resulting in children not wanting to deviate from choices made by others in her reference group (i.e. Akerlof (1997)'s quadratic conformist utility function), or due to changes in the expected costs of commuting to school due to their peers' school-going (e.g. safety in numbers).

Under the assumption that children make school participation decisions taking other individuals' choices as given, maximizing utility yields an equation for the child's optimal school participation level, which results in the standard linear-in-means empirical model used to estimate neighborhood peer effects:

$$y_{ic} = \alpha + \beta X_{ic} + \gamma \overline{X}_c + \lambda Z_c + \theta \overline{y}_c + u_{ic}$$
(1)

where y_{ic} is an indicator variable for the school enrollment behavior of child *i* in village *c*; X_{ic} are exogenous characteristics of the individual; \overline{X}_c are the mean exogenous characteristics of the reference group; Z_c are characteristics of the environment (e.g., village or school) that may influence individuals' school enrollment decisions; and \overline{y}_c is the enrollment rate of the reference group.¹¹ This linear-in-means model provides a formal expression to various hypotheses often advanced to explain the common observation that individuals belonging to the same group or neighborhood tend to behave similarly. The first, *correlated effects*, proposes that individuals in the same group tend to behave similarly because they have similar characteristics or face similar environments; these are represented in the model by the vector of parameters β and λ . The second, *contextual peer effects*, proposes that exogenous characteristics of the reference group (e.g., parental involvement in children's education in the village) influence individual behavior; the vector of parameters γ captures these contextual effects. Finally, the hypothesis of

¹¹ Note that in this specification we are assuming that the reference group and the environment are one in the same. This clearly need not be the case.

endogenous peer effects proposes that the school enrollment behavior of the group influences individual behavior; the parameter θ in the model captures this effect. In the empirical analysis, we cannot and do not distinguish from production or tastes-based motivations for the social interaction effects; these are captured in the θ 'reduced-form' parameter.¹²

As Manski (1993) shows, OLS estimation of the linear-in-means model cannot separately identify the two types of social interaction effects as a result of the simultaneity of individuals' actions.¹³ Equation (1) represents individual i's school enrollment best-response function given peers' potential school enrollment decisions and exogenous characteristics. However, the data consist of equilibrium behavioral choices of all individuals in a reference group, and therefore the individuals' school enrollment decisions are jointly determined, leading to simultaneity bias (Moffitt 2001).

Identification of parameter θ is possible, however, under a partial-population experiment setting -whereby the outcome variable of some randomly chosen members of the group is exogenously altered (Moffitt 2001). Formally, we can assume that individuals' school enrollment decisions follow model (1) augmented for the existence of an exogenous treatment T_{ic} which equals unity for a subset of individuals in the reference group c and zero otherwise. The individual characteristics of this subgroup are denoted by superscript E:

$$y_{ic}^{E} = \alpha + \beta X_{ic}^{E} + \gamma \overline{X}_{c} + \lambda Z_{c} + \theta \overline{y}_{c} + \delta T_{ic}^{E} + u_{ic}^{E}$$
(1')

In addition, there are individuals within the same reference group c (denoted with superscript NE) who do not receive treatment:

$$y_{ic}^{NE} = \alpha + \beta X_{ic}^{NE} + \gamma \overline{X}_{c} + \lambda Z_{c} + \theta \overline{y}_{c} + u_{ic}^{NE}$$
(1")

Using equations (1') and (1"), and recalling that group averages are related to within-village treated (E)and untreated (NE) group averages by:

$$\overline{y}_{c} = m_{c}^{E} \overline{y}_{c}^{E} + (1 - m_{c}^{E}) \overline{y}_{c}^{NE}$$

$$\overline{X}_{c} = m_{c}^{E} \overline{X}_{c}^{E} + (1 - m_{c}^{E}) \overline{X}_{c}^{NE}$$
(2)

¹² We refer the interested reader to Becker and Murphy (2000), Durlauf and Young (2001), and Glaeser and Scheinkman (2003) for a thorough discussion of the literature on choice in the presence of social interactions. Duflo and Saez (2003) examine 'reduced-form' endogenous interaction effects with respect to retirement savings decisions in the U.S. using an analogous experimental design.

¹³ To see this, take the expectation of equation (1) conditional on X and Z, integrating over Z, and solving for \overline{y}_c results in the mean equilibrium outcome in group *c*, which, substituted in equation (1) yields the reduced form for individual outcomes:

 $y_{ic} = \frac{\alpha}{1-\theta} + \beta X_{ic} + \frac{\gamma + \beta \theta}{1-\theta} \overline{X}_c + \frac{\lambda}{1-\theta} Z_c + u_{ic}$. Manski (1993) shows that, conditional on $\theta \neq 1$, this equation has a unique

solution, parameters γ and θ are unidentified, but composite parameters $\frac{\alpha}{1-\theta}$, $\frac{\gamma+\beta\theta}{1-\theta}$, and $\frac{\lambda}{1-\theta}$ are identified. Although the identification of the composite parameters does not allow one to distinguish between endogenous and contextual social

interaction effects, it permits one to determine whether some social effect is present.

where m_c^E is the share of treated individuals in the reference group *c*, we can show, based on Moffitt (2001), that the mean equilibrium outcome in the reference group satisfies the following condition:

$$\overline{y}_{c} = \frac{\alpha}{1-\theta} + \frac{\beta+\gamma}{1-\theta} \overline{X}_{c} + \frac{\lambda}{1-\theta} Z_{c} + \frac{\delta}{1-\theta} m_{c}^{E} T_{c}$$
(3)

Substituting equation (3) in equation (1"), we can solve for the reduced-form relationship of the school enrollment outcomes of untreated individuals as a function of the partial-population treatment in the reference group, and exogenous individual, reference group, and environmental characteristics:

$$y_{ic}^{NE} = \frac{\alpha}{1-\theta} + \beta \overline{X}_{ic}^{NE} + \frac{\theta \beta + \gamma}{1-\theta} \overline{X}_{c} + \frac{\lambda}{1-\theta} Z_{c} + \frac{\theta \delta}{1-\theta} m_{c}^{E} T_{c} + u_{ic}^{NE}$$
(4)

The partial-population treatment terms in the two reduced-form equations have intuitive interpretations. In equation (3), the $(\delta/(1-\theta))m_c^E$ term can be decomposed into two additive terms: (i) the direct effect of the treatment on the mean enrollment of the reference group, which is assumed to affect a sub-sample of the reference group (δm_c^E) , and (ii) the indirect effect as a result of behavioral social interactions $((\theta/(1-\theta))\delta m_c^E)$. For the untreated group (equation (4)), the partial-population treatment term accounts for the fact that the untreated group is not directly affected by the treatment (by definition), and only includes the indirect effect: the social interaction effect.

Also note that one could use coefficient estimates from equations (3) and (4) to identify the direct treatment and peer effects parameters. Specifically, note that the ratio of the $m_c^E T_c$ reduced-form coefficients from equations (3) and (4) is equal to θ , the peer effects parameter.

The specifications that we adopt in this paper are based on equation (1") and a slight variant of equation (3):

$$y_{ic}^{NE} = \alpha + \beta X_{ic}^{NE} + \gamma \overline{X}_{c} + \lambda Z_{c} + \theta \overline{y}_{-i,c} + u_{ic}^{NE}$$
(1")

$$\overline{y}_{-i,c} = \widetilde{\alpha} + \widetilde{\beta}_1 X_{ic}^{NE} + \widetilde{\beta}_2 \overline{X}_c + \widetilde{\lambda} Z_c + \widetilde{\delta} T_c + \overline{\varepsilon}_c$$
(3')

where T_c is the PROGRESA treatment village indicator variable and composite coefficients $\tilde{\alpha} = \frac{\alpha}{1-\theta}$,

$$\tilde{\beta}_2 = \frac{\theta \beta + \gamma}{1 - \theta}$$
, $\tilde{\lambda} = \frac{\lambda}{1 - \theta}$, and $\tilde{\delta} = \frac{\delta m_c^E}{1 - \theta}$. Note that equation (3') uses T_c rather than the interaction term $m_c^E T_c$ as the instrumental variable. We allow for this discrepancy in the model because the share of treated individuals in the reference group (m^E) in this case the share of PROGRESA-eligible children in

treated individuals in the reference group (m_c^{L}) , in this case the share of PROGRESA-eligible children in the village, may not be exogenous if there is any sorting of individuals into and out of the village based on

unobservable characteristics of the households or villages. However, estimates which use $m_c^E T_c$ as the IV provide quantitatively similar estimates to those reported in the results sections below.

Under the conditions of (i) robust partial correlation between the instrumental variable and the endogenous regressor ($\tilde{\delta} \neq 0$), and (ii) lack of correlation between the excluded IV and the disturbance term in equation (1") ($E[T_c u_{ic}^{NE}] = 0$), IV estimation is a consistent estimator of parameter θ . Condition (i) can be tested in the data, and results will be discussed in Section 4. Condition (ii), the exclusion restriction, is not directly testable and is a maintained assumption of the model; the random assignment of the program across villages is not sufficient to ensure that this condition holds.

The IV exclusion restriction relies on the assumption that an increase in school participation among ineligible children in treatment villages is the effect of the exogenous increase in school participation among the eligible secondary-school children within the village and not the result of changes in contextual variables affected by the program. Since it is possible, however, that the program affected ineligible children through other channels, we follow various strategies to provide evidence that this is not the case. First, using rich micro data for both eligible and ineligible households, we directly test whether other potential externalities from program impacts or particular intricacies of the program had an effect on ineligible households. We do not find any evidence of changes in the consumption patterns or health status of ineligible households, or in measures of school quality, for instance. Secondly, we condition on a large number of predetermined mean village-level contextual (\overline{X}_c) and environmental (Z_c) characteristics that may be correlated with the impacts of the intervention, and show that the effects are robust to these specifications. We do not find any evidence of alternative mechanisms, and defer discussion of these results to Section 5.¹⁴

Finally, note that we also assume neighborhood peer effects to be at the village-level. Although we lack information on the specific individuals who belong to a child's reference group, we believe that the assumption of village-level effects may not be problematic for the following reasons. As is common in village economies in less-developed countries, there is substantial ethnographic evidence documenting social interactions at the village level in rural communities in Mexico (e.g., Foster 1967). Furthermore, rural villages in this sample are quite small, with 47 households per village and only 20 children of secondary-school age per village, on average. Thus in the context of Mexico, village peer effects may be

¹⁴ We present in the Appendix a more general linear-in-means model of social interactions that allows for direct treatment effects on children's contextual characteristics. To identify endogenous peer effects in this model, we need to assume that the other variables affected have neither direct nor contextual social interaction effects on children's school enrollment decisions. If the condition fails to hold, we can still identify the presence of peer effects, but we cannot distinguish between endogenous and contextual peer effects. We estimated reduced-form equations consistent with this more flexible model, in which we directly explore the relationship between school enrollment and $m_c T_c$. Our results, while less precisely estimated, are consistent with the estimates reported in Section 4. These results are available upon request.

a more credible assumption than studies that use city blocks (Case and Katz 1991), census tracks (Topa 2001; O'Reagan and Quigley 1996), or schools (Evans, Oates and Schwab 1992; Gaviria and Raphael 2001), or classrooms (Hoxby 2000).¹⁵

4. Estimates of Spillovers and Neighborhood Peer Effects

4.1 Estimates of Reduced-Form Spillover Effects

In this section, we present evidence on the reduced-form spillover effects of the program on school enrollment and grade promotion. We start the discussion with a graphical analysis to shed light on the patterns in the data. Figure 1 presents a series of graphs, based on nonparametric estimates, depicting enrollment rates in secondary school by the welfare index used to classify eligible and ineligible households.¹⁶ Enrollment rates do not differ at baseline among eligible children in program and comparison villages (Figure 1, Panel A), and the difference is positive but small and insignificant among ineligible children (Panel B). However, for 1998 and 1999, enrollment rates in program villages among both eligible and ineligible children increase substantially relative to the comparison group (Panels C and D). Within the ineligible group, we observe a striking difference in enrollment rates between treatment and control villages among relatively poorer households. This enrollment difference remains until a household welfare index of approximately 900 units (the median welfare index of ineligible households), at which point the enrollment rates tend to converge. This figure suggests that any spillovers of the program may have been concentrated among ineligible households with welfare characteristics relatively similar to the eligible households but classified above the welfare qualification.

Parametric linear probability estimates of the reduced-form relationship between program and comparison villages enrollment rates mirror the results depicted in the Figure 1. Consistent with Schultz (2004) and Behrman, Sengupta and Todd (2005), we find that children in eligible households increased their school enrollment by 6.3 percentage points relative to eligible children in control villages (Table 3, Panel A, regression 1). The point estimate with household and village-level controls implies an effect of 7.0 percentage points, or 12 percent (Panel B, regression 1).¹⁷ The point estimate indicates that the program had a slightly greater impact during its first year (although we cannot detect any statistically significant differences by year, p-value=0.55) (Panel C, regression 1) and among children who were to be

¹⁵ Although social interactions are assumed to occur strictly at the village-level, many of the children in the sample are attending schools located in neighboring villages. If the children are interacting strongly with children in these neighboring villages, a social network that only comprises own village children may be ill defined. However, our instrumental variables strategy allows us to avoid this issue, since the random assignment of the village to the experimental groups should be uncorrelated with both the assignment of neighboring villages to the program and the schooling decisions of children in these villages.

¹⁶ The conditional means are estimated by taking the mean enrollment within a bandwidth of 0.8. The figure is robust to perturbations to the bandwidth size. ¹⁷ When we exclude the densificados from the sample, a large share of which did not receive any benefits during the evaluation

¹⁷ When we exclude the densificados from the sample, a large share of which did not receive any benefits during the evaluation period, the effects on eligible children are even stronger (Table 3, column 2). Excluding these individuals in the IV specifications does not affect our results.

enrolled in either sixth or seventh grades in 1998, the last year of primary school and the first of secondary school (regression 2).

The results presented in columns 3-5 suggest that PROGRESA may have also benefited ineligible children. On average, children from ineligible households residing in the PROGRESA villages increased their secondary school enrollment rate by 5.0 percentage points relative to ineligible households in control villages (Panel A, regression 3); however, the effect is imprecisely measured (significant at 89 percent confidence) and not robust to individual, household, and village-level controls (Panel B, regression 3).¹⁸ There are significant differential effects on school enrollment by household's welfare index level (regression 4). Among ineligible households with a below-median welfare index, PROGRESA increased secondary school enrollment by 5.7 percentage points (statistically significant at 90 percent confidence), but had no effect for children among the upper welfare-index group (-0.9 percentage points and not statistically significant, not reported in the tables).¹⁹ Similar to the differential effects exhibited by treated households, the point estimates indicate that the spillover effects were also larger during the first year of the program (4.0 percentage points). Finally, the spillover effects for those ineligible children just entering into secondary school are large and sustained during the two academic years at approximately 5.6 percentage points (Panel C, regression 5).^{20,21}

In Table 4, we investigate the effects of the program on promotion rates of ineligible children. Although the program has small and marginally significant grade promotion effects among all eligible secondary school-ready children (Panel B, regressions 1 and 3), the effects are more pronounced among those children just entering into secondary school in both eligible and ineligible households (4.4 percentage points and 5.6 percentage points; Panel B, regressions 2 and 5), and those residing in ineligible households with a below-median in terms of the welfare index. For instance, among ineligible households with a below-median welfare index, PROGRESA increased secondary school promotion rates by 6.1 percentage points (statistically significant at 95 percent confidence), which implies an increase of roughly 12 percent. Both the direct and indirect grade promotion effects are sustained during the 1999-2000 academic year around the 4.2-7.1 percentage points range (8-14 percent), providing us confidence that the

¹⁸ This result is consistent with Behrman, Sengupta, and Todd (2005)'s lack of an overall effect among ineligible children. That said, we find positive spillover effects among children in the 10-13 years age group, consistent with their finding of a spillover effect for 12 year olds. Our effects are more precisely estimated due to the fact that we concentrate on individuals of secondary-school age and that we pool observations across age-specific groups.

¹⁹ The difference in effects is statistically significant at 90 percent confidence.

²⁰ One exception is the lack of a spillover effect on girls. Despite the fact that PROGRESA had a larger impact on eligible girls (Schultz, 2004; Behrman, Sengupta and Todd, 2005), we do not find a similar differential spillover effects between boys (the point estimate is 0.033, standard error 0.030, not statistically significant) and girls (point estimate of 0.027, standard error 0.031, not statistically significant) once we include household and village-level controls (not reported in the tables).

 $^{^{21}}$ To further check robustness, we estimate program spillover effects using a specification with village contextual characteristics and find largely similar results: overall effect estimates of 2.8 percentage points (standard error 2.5), and larger effects for the subgroup of children in households below the welfare index median (5.4 percentage points, standard error 2.9) and those just entering secondary school (5.0 percentage points, standard error 3.1). These estimates are also robust to the inclusion of municipality fixed effects and to employing probit specifications – available from the authors upon request.

program promoted the school enrollment and study effort of children continuing in or re-entering secondary school onto the second year of the program.

4.2 Estimates of Neighborhood Peer Effects

Table 5 reports neighborhood peer effects (θ) estimates from OLS and IV estimation of equations (1") and (3'). The IV estimate of the overall neighborhood peer effect implies that a one percentage point increase in the reference group's enrollment rate leads to a 0.65 percentage point increase in a child's probability of enrollment (significant at 99 percent confidence, Table 5, Panel A, regression 1). The magnitude of the peer effect estimate decreases to 0.54 percentage points once individual and householdlevel controls as well as state fixed effects are included (significant at 95 percent confidence, Panel A, regression 2), and reduces further to 0.49 percentage points once the following village-level predetermined contextual variables are included: the proportion of secondary school-age girls and the proportion of indigenous children in the village, mean village-level family size and educational level, age, and gender proportions of heads of households (significant at 89 percent confidence, Panel A, regression 3).²² In contrast, the OLS estimate of the overall peer effect for the control villages, which does not take into account the problems of self-selection into reference groups, the reflection problem, and unobserved heterogeneity in the population, implies peer effects in the 0.71-0.88 percentage point range as a result of a one percentage point increase in the reference group's enrollment rate (significant at 99 percent confidence, Table 4, Panel C, regressions 1-3). The IV estimates suggest that peer effects are quite large for this population. And, even though we cannot necessarily reject that the OLS and 2SLS estimates are significantly different from each other, the results do suggest that the OLS estimates are biased upwards.

Substantially larger peer effects are found among the relatively poorer children within the ineligible group and among those in the lower secondary school grades. The point estimate on the effect for children in the below-median welfare-index group is 0.671 (Panel A, regression 4) and that on the children just entering secondary school is 0.675 (regression 5). The estimates with and without contextual controls for the 1999-2000 academic year, with point estimates of 0.574 and 0.606 percentage points, indicate that these effects are sustained into the second year of the program (regressions 6-7). The OLS estimates of social network enrollment rate effects for these subgroups in control villages imply effects of 0.903 and 0.768 respectively (Panel C, regressions 4-7). Again, the experimental evidence suggests that the OLS estimates are biased upwards, although we cannot reject that the coefficients are equal.^{23, 24}

²² A specification which uses $m_c T_c$ as the excluded instrument gives an estimate of the endogenous peer effects (θ) of 0.481 (standard error = 0.276, significant at 92 percent confidence). ²³ A specification which uses $m_c T_c$ as the excluded instrument gives an estimate of endogenous peer effects (θ) of 0.573 (standard

 $^{^{23}}$ A specification which uses $m_c T_c$ as the excluded instrument gives an estimate of endogenous peer effects (θ) of 0.573 (standard error = 0.258, significant at 97 percent confidence). In specifications that include baseline enrollment as an additional regressor (to take into account potential pre-treatment differences), the estimated effects vary between 0.370 (standard error = 0.236; significant at 89 percent confidence) and 0.595 (standard error = 0.279; significant at 97 percent confidence) given small

That there exists a differential effect by the household welfare index is consistent with various explanations. First, this differential effect may simply suggest that households that are relatively poor and more credit constrained are more responsive to a positive inducement of attending school. Alternatively, these differential effects may reflect differences in social ties between ineligible households that are just above the welfare cutoff and those that are better off. In particular, if children from ineligible households that are slightly above the cutoff are more likely to interact with eligible children in the village, then the induced school participation of eligible children should have a more pronounced effect on this subgroup of children. However, the differential effects may be strictly due to the fact that the instrument is stronger for the subsample of children residing in low welfare index households.

To test this hypothesis – without information on the exact peer network of each student – we construct a measure of the number of extended-family members who live in different households and can enroll into secondary school for each child in the village; this measure serves as a proxy for a child's number of family-related peers in the village (a potential subset of a child's peer group).²⁵ Comparing ineligible children from households below the median of the welfare index to those above the median, we find that the number of eligible extended-family links at baseline is significantly greater for ineligible children in the first group (0.97 children) relative to the latter group (0.65 children), among children with some extended-family link in the village. This difference of approximately 0.31 children (standard error, 0.09, significant at 99 percent confidence; not reported in the tables), implies that the number of eligible links is 48 percent higher among households classified in the below median welfare-index group.²⁶ While we do not expect all interactions to occur in these villages solely at the extended-family level, this evidence is consistent with poorer ineligible children tending to interact more with eligible children.

As noted by other researchers (e.g., Graham 2005; Hoxby and Weingarth 2006), the linear-inmeans model is unable to provide answers to the equity-efficiency tradeoffs that pervade in theoretical discussions of peer effects. Kling, Liebman, and Katz (2007) using experimental variation in the poverty rates of neighborhoods in which individuals reside in the U.S., find no evidence of non-linear poverty

perturbations in the welfare cutoff. Moreover, none of these specifications suffer from weak-IV problems (results available from the authors upon request).

 $^{^{24}}$ We cannot identify effects on children with a high household welfare index, since the average enrollment rate effect is small and indistinguishable from zero in these villages (point estimate -0.009, standard error 0.044) and thus the first-stage correlation is weak for this subgroup (point estimate 0.025, standard error 0.026). Therefore, no inferences can be made on the peer effects for children in the wealthier households.

²⁵ We construct identifiers for extended-families in the villages by grouping children according to unique identifiers of their parents' last names. In Latin America, each individual has two last names, the first being the father's first last name and the second the mother's first last name. Therefore, we can construct the households where individuals are related (within reasonable errors) by using unique numerical identifiers of each combination of last names.

²⁶ Assuming that other children who are not matched to an extended-family network actually have no extended-family eligible links, (therefore, we can impute a zero number of extended-family links for all these children), we can construct measures for all ineligible children in the village. We also find a greater number of links for children in the below-median welfare index group (0.58 children) relative to other ineligible children (0.41 children); a difference of 0.16 children (standard error 0.06, significant at 99 percent confidence).

effects. For comparability reasons, we assess whether there are non-linearities in peer effects by allowing the parameter estimates to vary according to (i) children's baseline enrollment decision, and (ii) baseline village-level enrollment rates. Although point estimates suggests that effects are greater among children in communities with low baseline enrollment (results not shown), we cannot reject the linearity assumption.²⁷

Weak instruments are not a main concern in the estimation. There is a robust partial correlation between the program village treatment indicator and the potentially endogenous regressor, the village-level secondary school enrollment rate. The F-test statistics reflecting the significance of the IV in the first stage equations excluding and including controls are 8.74 and 7.60 in the overall effect model (Panel B, regressions 1-3), and the first-stage F-statistics for the poorer ineligible and the lower grade groups are respectively 13.9 and 9.4 (regressions 4-5).²⁸

In summary, this evidence is consistent with the hypothesis that changes in reference groups' school enrollment behavior affects children's own enrollment behavior, and that these effects differ depending on children and their family's inherent opportunity costs, as well as by the types of peers they interact with. As will be shown in Section 5, these results are robust to specifications and identifying assumptions.

5. Sensitivity Analyses and Tests of Identifying Assumptions

It has been well documented that the impact of PROGRESA was not restricted to schooling. That the program may have affected ineligible children in ways other than an increase in the enrollment rates of their reference groups remains a potential concern for our identification strategy. Such a situation would invalidate our exclusion restriction and we would be mistakenly attributing the effects of other mechanisms to peer effects. In this section, we present a series of robustness checks and tests of our underlying counterfactual assumption to show that we are in fact providing consistent estimates of neighborhood peer effects.

5.1 Reduced-Form Tests of Alternative Mechanisms

In order for the treatment village indicator to serve as a valid instrument, the program cannot have indirectly affected other determinants of an ineligible child's enrollment decisions. This is a substantive assumption in the case of PROGRESA, where the program's multidimensionality affected the livelihoods of beneficiary households through a series of mechanisms. Apart from the increases in secondary school enrollment rates among eligible children (Schultz 2004), researchers have found significant increases in household consumption levels, food consumption, and food quality (Hoddinott and Skoufias 2004),

²⁷ Estimates are available from authors upon request.

²⁸ The LIML estimates of equations (1") and (3'), which are robust to the weak instruments problem (under certain conditions, see Hayashi 2000) give interaction effects very similar to the IV results reported in the text. Results are available upon request.

improvements in health status, and increases in health care utilization (Gertler 2004; Gertler and Boyce 2001).²⁹ If any of these program impacts create externalities - in the form of, for example, inter-household resource transfers, correlated positive shocks to income, or positive health externalities – that increase school enrollment rates for ineligible children, then we would be confounding behavioral peer effects with the positive externalities from these other mechanisms.

In additional to other program externalities, changes in environmental or institutional factors affecting children's school enrollment decisions may also pose concerns. A set of particularly important changes affecting school enrollment decisions were school supply-side interventions which accompanied the implementation of the program. Although this was done to mitigate potential congestion effects due to the expected increase in schooling demand, the improvement in schooling facilities may have attracted children from ineligible households.

To verify whether any of these factors play a role in explaining the enrollment spillover effect, we test for the existence of any post-treatment differences in household per capita consumption and expenditures, and the health status of children which may have been affected by the program (Table 6).

Consumption Externalities

We do not find any evidence that monthly household expenditures increased in the three posttreatment survey rounds, among ineligible households with children entering or who have completed some secondary school in program relative to comparison villages (Panel A, rows 1-3).³⁰ Since expenditures do not take into account consumption from household production, we also estimate household consumption in the first two post-treatment periods (the periods for which we have complete consumption data) and, again, find no significant difference in total consumption among these households (rows 4-5). Moreover, differential estimates for the subgroups of below median welfare-index households and those whose children are just entering secondary school also result in insignificant differences in expenditures and consumption (columns 2-3). These expenditure and consumption patterns, as well as the evidence from the transfers data, provide evidence inconsistent with the possibility of inter-household income transfers from beneficiary to non-beneficiary households, correlated positive income shocks at the

²⁹ There is also evidence that the program improved women's relative bargaining power within the household (see Adato et al., 2000 and Bobonis 2004 for a discussion). Evidence of program impacts on other outcomes, including children and adults' labor supply (Parker and Skoufias 2000), ability to mitigate shocks (de Janvry et al. 2004), and inter-household transfers (Attanasio and Rios-Rull 2000) suggest relatively small changes in these margins.

³⁰ We use household expenditures and consumption as proxies for household income, since income is usually measured with substantial error in agricultural households, and these may better represent permanent incomes of households. The data on consumption from home production is only available in the October 1998 and May 1999 survey rounds, not in the last (November 1999) survey. We thus restrict the consumption analysis to the first two post-treatment survey rounds, and compare expenditures per capita across all survey rounds.

village-level, or evidence of program leakage (where some ineligible households may have been able to receive program transfers).³¹

Households may be changing the composition of household expenditures as a result of the children's enrollment in school. Consistent with the evidence on increased school participation, estimates suggest an increase in the resources spent on schooling per capita (e.g., school supplies, school contributions), particularly during the first post-treatment round. Although the point estimate for the overall sample is insignificantly different from zero, the estimates for the relatively poor and lower grade subgroups imply average increases in educational expenditures per capita of 2.54 and 3.27 pesos (30 and 38 percent respectively, significant at 95 percent confidence; Panel A, row 6). The spillovers on school expenditures are somewhat muted by the last survey round; although the point estimates suggest increases in school expenditures per capita in the order of 14-17 percent for the various subgroups, none of these are significant at conventional confidence levels. Finally, note that ineligible households also increase expenditures per capita on food items by 7-10 percent in November 1999, during the second academic year (row 9). This evidence, consistent with the evidence presented in Angelucci and De Giorgi (2005)'s article on the spillover effects of the program on food consumption per capita, would suggest that a possible mechanism through which the increased school enrollment could be affected is through improved nutrition and the health status of these children more generally.

Health Externalities

We do not find evidence of significant improvements in the health status of secondary schoolaged children, either as a result of an increase in household food expenditures, or due to other potential health externalities (i.e. a reduction in the transmission of communicable diseases (Miguel and Kremer 2004) or potential improvements in access to health facilities). Unfortunately, the survey collected data from different questions across rounds regarding the self-reported health status of children. Therefore, we show evidence from the first post-treatment round (October 1998) on the number of days the child was ill in the past four weeks, and on answers to questions of difficulty with activities of daily living (ADL) in the last survey round (November 1999).³² There is no significant reduction or increase in the number of days reported ill among ineligible children in October 1998 (the point estimate is 0.10, not statistically

³¹ It is also possible that the liquidity injection from the program may have relaxed lending constraints of eligible households, enabling ineligible households to borrow when hit by negative idiosyncratic shocks and making them less likely to remove their children from secondary school in the event of a shock (Jacoby and Skoufias 1997; Angelucci and De Giorgi 2005). To examine this alternative channel, we estimate expenditure responses of ineligible households to natural shocks in both program and comparison villages for our sub-sample, and find no evidence that ineligible households in program villages who suffer natural shocks have higher expenditure levels than those in comparison villages (not reported in tables). Furthermore, the school enrollment effects are lower among 'shock' than among 'no-shock' households (not reported in the tables), suggesting that these mechanism does not drive our results.

 $^{^{32}}$ See Gertler and Boyce (2001) for a detailed discussion of this self-reported data in the PROGRESA evaluation surveys, and a thorough analysis of the heath impacts on eligible households.

significant; Panel B, row 1, column 1). Differential effects by welfare subgroups suggest no difference in the morbidity of relatively poorer and lower school-grade children households (Panel B, row 1, columns 2-3). Similar results are found using the ADL measures in November 1999 (rows 2-4). One caveat from this analysis is that morbidity and ADL measures are unlikely to capture more subtle health effects that may have occurred, such as: worm infestations that lead to sluggishness, malnutrition, etc. (Strauss and Thomas 2007). That said, the peer effects estimates are robust to the inclusion of controls for the child's health status in the two distinct survey rounds, once we condition on the child's morbidity measure and the various ADL measures, respectively.³³ Therefore, to the extent that the available data provides information on the children's health status, the evidence is inconsistent with any positive health externality hypothesis.

5.2 Robustness Checks to Contextual Effects and Other Correlated Unobservables

In addition to these reduced-form tests, we report estimates of the neighborhood peer effect conditioning on a series of expenditure-related village contextual controls (in addition to the predetermined contextual controls): mean village-level household expenditures, mean educational, food, boys and girls' clothing, alcohol and tobacco expenditure shares, and an indicator variable for whether the village suffered a rainfall shock (i.e., flood) in the past six months. Table 7 reports estimates of θ from a series of regressions which gradually condition on village-level predetermined and expenditure-related contextual variables, and also compares these to OLS estimates of θ . Conditioning on these sets of contextual variables reduces the point estimate of the overall effect slightly, from 0.54 to 0.49 (Table 7, column 1). The point estimates for the below-median welfare-index and lower grade subgroups do not vary significantly with the inclusion of additional controls (columns 2-3). Also note that the F-statistics of the first-stage regression coefficients (reported in brackets) do not vary substantially once we condition on potential exogenous interaction factors. This exercise suggests that the estimates are robust to these potential contextual effects, especially among the specific subgroups that experience significant behavioral responses.

Changes in School Reference Group Composition

One potential source of bias could stem from changes in the composition of students attending secondary school. If children (or parents) base their enrollment decisions on the cognitive ability or socioeconomic background composition of their potential classmates (i.e. changes in contextual characteristics at the school level), then our estimates could be confounded by the composition changes in the student

³³ The estimates of θ for the overall sample, conditioning on the available health measures, are 0.64 (standard error 0.29, significant at 5 percent confidence) for the 1998-99 academic year and 0.44 (standard error 0.31, significant at 15 percent confidence) for the 1999-00 academic year. Estimates for the relevant subgroups are also robust to these controls – available from the authors upon request.

body that PROGRESA induced. Although baseline measures of cognitive ability or school achievement are not available, we can verify whether the socio-economic composition of children attending secondary school changed in the PROGRESA villages using the pre-determined contextual characteristics defined above. As expected, children attending secondary schools in treatment villages are disproportionately selected from lower-SES households – households with larger family sizes, lower school attainment of the head of household – relative to children attending secondary school in comparison villages.³⁴ To the extent that the reduction in the mean "quality" or achievement of students lowers the incentives for children to enroll in secondary school, this potential mechanism would bias our estimates downward.³⁵ We test for this possibility by estimating models that condition on the mean contextual characteristics of children in the village attending secondary school. The estimates in these specifications increase slightly to 0.56 for the overall sample and to 0.69 for the relevant subgroups (Table 7, row 7).

Transportation Costs

Another potential concern is that the program somehow reduced school transportation costs, and this induced ineligible children in the program villages to enroll. Although data on school transportation costs were, unfortunately, not collected, one possibility is to test whether or not there is a differential effect on children who live less than one kilometer from a secondary school, and presumably do not require school transportation.³⁶ As shown in Table 8, although there appears to be effects of different magnitudes in the overall sample (statistically insignificant), there is a small *positive* 0.07 percentage point and statistically insignificant difference in the estimated effect between children living less than a kilometer away from a secondary school and those who live further out among the below-median welfare-index group (row 1, columns 3-4). In specifications that include predetermined contextual and school composition characteristics controls, the point estimate of the differential effect varies between 0.07 percentage points lower and 0.03 percentage points greater for children residing within 1 km of secondary school (rows 2-3). The differential effects by distance to the secondary school for the sub-sample of children in lower school grades are consistently negative but never significantly different from zero

³⁴ Estimates available from the authors upon request.

³⁵ On the other hand, alternative models of peer effects hypothesize that individuals might prefer peers in schools more similar in terms of cognitive ability or other characteristics (Hoxby and Weingarth 2006), therefore leading to increased incentives for the marginal ineligible children to enroll in school.

³⁶ Based on the March 1998 survey, 97 percent of students attending secondary school walked to school. Even though we do not have this information for post-treatment, it seems unlikely that the program would have increased the demand for public or private transportation as to be able to explain the magnitude of the spillover effect. Note also, that this is an admittedly fairly weak test. Even if there is a more pronounced effect among children without a secondary school in their village it still does not discredit a possibility of peer effects. That PROGRESA had a higher impact among eligible children without a secondary school in their village could lead to a differential effect among the ineligibles.

(column 6, rows 1-3); in the most robust specification, which includes village-contextual and school characteristics controls, the differential effect is 0.01 percentage point lower (row 3).³⁷

Program Contamination

Another concern is the potential contamination of the experimental design, given that some children from treatment and control villages attended the same secondary school. Among the ineligible children in both treatment and control villages, 9.6 percent of the overall sample and 11.9 percent of the sample below the median welfare index were matched to the same secondary school. While these interactions could bias our results in either direction, if children from the control villages experienced a crowd-out effect as a result of PROGRESA, then our estimates may be overstated. To test for this bias, we re-estimate the peer effects model for the sample of villages in treatment and control groups that are not assigned the same secondary school. Our estimates for this sub-sample, which are similar to those presented above (Table 8, rows 3 and 4), suggest that the possibility of contamination is not a particular source of bias.

Program Eligibility Expectations

Since some ineligible households were phased-in to the program in months following the start of the intervention (the 'densificado' households), this instability in eligibility status could have lead to uncertainty about the potential future eligibility of other non-beneficiary households. In addition, a large proportion of eligible households (27 percent of the total eligible population and mostly 'densificado' households) never received program payments during the evaluation period.³⁸ To the extent that this mismanagement led to uncertainty and changes in expectations about future eligibility, ineligible households could have increased their children's school participation in order to maximize their opportunity of becoming beneficiaries (although it is equally plausible that they would have reduced their children's school participation as well).

Although expectations of program eligibility are unfortunately unobserved, rendering this hypothesis non-testable, we do provide some indirect evidence to address this issue. If the extent of uncertainty surrounding the implementation of the program was more prevalent in villages where the incorporation of 'densificado' households was higher, we should expect higher increases in the school participation of ineligible children in these specific villages. However, when we estimate a schooling decision reduced-form model with an interaction term of the PROGRESA treatment indicator and the proportion of 'densificado' households in the village, we find that the interaction term is small and not

³⁷ The results are similar if we distinguish between children with and without a school in their village; or alternatively, between children who live less than and more than 2 km from a secondary school.

³⁸ Previous researchers of the program suspect that these households were never formally incorporated into the program (Hoddinott and Skoufias, 2004).

significantly different from zero (not reported in the tables).³⁹ Additionally, if uncertainty about future program eligibility during the year 1998 was the main mechanism at play, we should not observe positive school enrollment outcomes during the second year of the program, once the uncertainty had been resolved. However, we do find positive spillover effects on school enrollment and grade promotion during the 1999-2000 academic year, especially among the relatively poor ineligible children, and the subgroup of children just entering secondary school (see Tables 3-5). Although these results do not disprove the eligibility expectations hypothesis, they diminish its plausibility.

6. Discussion of Alternative Interpretations

Our results suggest that PROGRESA had a significant impact on the secondary school enrollment and grade promotion of children from ineligible households residing in the treatment villages. These findings support a simple model of social interactions where ineligible children are changing their enrollment decisions in response to their village peers. There are however at least two other alternative interpretations that due to data constraints are difficult to reject.

One alternative interpretation for our findings is that ineligible children are responding to some of PROGRESA's supply-side interventions. However, as reported in Table 9, there appears to be few differences in observable school characteristics between those schools attended by children from treatment villages relative to those attended by children from control villages. Compared to the schools attended by the control villages, the number of classrooms and teachers are slightly higher on average in the treatment villages in 1998, but the differences, which are quite small and statistically insignificant, are reduced even further by the 1999-00 academic year (Panels B and C). There is also only minimal evidence that the qualification of home teachers was related to any PROGRESA supply-side related improvement in school quality. There are slightly more teachers who have completed a superior education in the treatment schools, but again the difference is not statistically significant (Panel D). Interestingly, there is evidence of an increase in the mean pupil-teacher ratio in program schools during both academic years (1.21 and 1.46 during the 1998-99 and 1999-00 academic years; statistically insignificant). Moreover, the secondary schools attended by the poorer ineligible children suffered a (marginally significant) increase in pupil teacher ratios of 1.78, as expected from the increased school enrollment among eligible and ineligible children from these villages (not reported in the table).⁴⁰ If any

³⁹ Estimates <u>are</u> available from the authors upon request.

⁴⁰ These estimated increases are within the expected range from the household-survey estimates of increases in school enrollment; a back-of-the-envelope calculation implies an expected increase of 1.42 in the pupil teacher ratio. Approximately 76 percent of children in the villages were eligible, and approximately 59 percent of the ineligibles belonged to the below-median welfare-index group. In addition, there are approximately 20 children of secondary-school age per village. Using the estimate of program impacts among eligible children of 8.3 percentage points increase in the secondary school enrollment rate, and the 5.5 percentage point increase among the below-median welfare-index group of ineligibles, we can estimate the mean increase in the number of pupils as $20^{*}[(0.76)^{*}0.083 + (0.14)^{*}0.055] = 1.42$ pupils.

negative congestion effect took place, we would expect in equilibrium a reduction in school enrollment among ineligible children, biasing our peer effects estimates downwards.

We also estimate neighborhood peer effects models including controls for a large set of these contemporaneous school characteristics, and find that these estimates are quite robust: the point estimate for the overall sample is 0.52 (significant at 90 percent confidence), and those for the low welfare and lower grade subgroups are respectively 0.64 and 0.60 (both significant at 95 percent confidence) (Table 7, row 6). Overall these estimates suggest that it is unlikely that ineligible children are responding to differences in observable school quality changes.

To further investigate the potential supply-side responses, Table 10 re-estimates our reduced-form models restricting the sample to the set of children likely to attend secondary schools which serve ineligible children from both treatment and control villages. If supply-side responses were driving our results, we would not expect PROGRESA to affect this sample of ineligible households. Yet, the reduced-form estimates for this sample are consistent with those presented in the overall sample.⁴¹ Among households below the medium of the welfare index, PROGRESA increased secondary school enrollment by 7.2 percentage points. Even when we account for school-period fixed effects, which would capture potential supply-side responses at the school level, the point estimates change only slightly. In general, these are imprecisely measured due to the small sample size.

In sum, our analysis suggests that our reduced-form results are not simply due to improvements in school characteristics such as the number classrooms or the quality of the teachers. But unfortunately, we cannot reject that there were systematic improvements in supply-side input that are more difficult to measure, such as teacher motivation or effort (Kremer, Miguel, and Thornton 2005; Duflo, Dupas, and Kremer 2007; Banerjee and Duflo 2006).

Another alternative interpretation for our findings is that ineligible children may have simply responded to information regarding the benefits of schooling and attaining an education. For instance, if PROGRESA organizers ('promotoras') conducted a village-wide information campaign, or perhaps simply knowing that the government was willing to provide large transfers to raise secondary school enrollment rates, may have induced parents and students to update their priors on the value of enrollment, affecting the decisions of non-eligible households directly (Jensen 2007). While we cannot refute this possibility, de Brauw and Hoddinott (2007) show that, among PROGRESA households for which the conditionality constraints were not enforced, but where information about the program's requirements were well-known, secondary school enrollment program impacts among eligible households were close to

⁴¹ Due to the small sample size, we lose precision in the first-stage regressions and cannot get consistent IV estimates of the neighborhood peer effects for this subgroup of children. Also, note that any crowding out effect that is systematically more likely to affect control group children could lead to overestimation of the spillover effects, although, based on our previous discussion in Section 5.2, this does not seem to be taking place.

zero. This would suggest that information about the program, in combination with unconditional cash transfers, did not increase the secondary school enrollment of children in eligible households.

Finally, to the extent that the information transmission effect is homogeneous across children having completed grades five and six relative to those having completed grades seven and eight at baseline, specifications comparing children within the same household (household fixed effects models), for which we estimate the differential effect for children in lower grades relative to those in upper grades, should be purged of any household-level information effect. Estimates from these reduced-form specifications, although imprecisely estimated, suggest that the effects are robust to the household-level information effects: the point estimate for the differential spillover effect excluding household fixed effects is 0.074 percentage points (standard error 0.048, significant at 13 percent confidence; not reported in the table), and increases to 0.076 percentage points (standard error 0.083, insignificantly different from zero; not reported in the table) once household fixed effects are included. In sum, although these pieces of evidence suggest that it is unlikely that ineligible households would respond in such way to information regarding the program and the value of secondary schooling, we cannot reject that there were systematic changes in households' beliefs and expectations about the value of a secondary-level education which may have promoted an increase in enrollment.

7. Conclusions

In 1997, the Mexican government introduced a randomly phased-in human development program designed to increase human capital among the rural poor. This study uses experimental variation in the school enrollment rates among program eligible households to estimate how peers' school enrollment influence the school decisions of children ineligible to receive these program benefits. Our findings suggest that the enrollment behavior of one's peers has an important role on a child's decision to enroll into school. A 10 percentage point increase in the enrollment rate of a child's reference group increases his likelihood of attending secondary school by approximately 5 percentage points. These peer effects are more pronounced among children of relatively poorer households within the ineligibles group. Furthermore, we are able to reject other potential contextual interaction effects hypotheses using rich micro data on household consumption and expenditures, health of individual members, and administrative data on program transfers and school characteristics. These sensitivity analyses confirm the validity of the identifying assumptions of the empirical social interactions model.

Our estimates lie in the upper range of existing social multiplier estimates of school enrollment/dropout behavior in both neighborhood-based and school-based contexts. The point estimates imply social multiplier effects in the range of 2.0 and 3.0, with a preferred estimate of approximately 2.5 (i.e., peer effects of 0.595). This indicates that behavioral social interaction effects approximately doubled the direct effects of school enrollment subsidies among secondary school-aged children in these

marginalized areas. In contrast, Case and Katz (1991)'s estimates of peer effects in 'idleness' among youth in high-poverty neighborhoods in Boston imply a social multiplier effect of 1.33 (peer effects estimate of 0.25). However, Ginther, Haveman, and Wolfe (2000) and Aaronson (1998) report small estimates of social multipliers in peers' dropout behavior – in the range of 1.02-1.06 (often statistically insignificant) – from a sample of youth in the PSID. Estimates based on school-based reference groups suggest that high school dropout behavior of students in the U.S. follows social multiplier of approximately 1.20 (Gaviria and Raphael 2001). Our estimates for children in marginal villages in rural Mexico, although not directly comparable to these, are more in line with Case and Katz (1991)'s, who report estimates for a sample of marginalized youth. Notwithstanding the differences in sample and methodology, our results suggest that peer effects may be much more prevalent for marginal populations in less developed countries, and consequently have important implications for the design of education policy especially in these contexts.

Future research should empirically differentiate the specific mechanisms for which we observe these 'reduced-form' interactions. Theoretical models within economics incorporate behavioral peer effects as a result of identity formation behavior (Akerlof and Kranton 2002), conformity behavior (Bernheim 1994; Akerlof 1997), and informational externalities (Bikhchandani, Hirschleifer, and Welch 1992), among others. Current work attempting to distinguish these effects, such as Akerlof and Kranton (2002), Kremer and Miguel (2007), and Munshi and Myaux (2006), could serve researchers as guides for these types of studies.

References

- Aaronson, Daniel (1998). "Using Sibling Data to Estimate the Impact of Neighborhoods on Children's Educational Outcomes", *Journal of Human Resources*, 33(4): 915-46.
- Adato, M., B. de la Brière, D. Mindek, & A. Quisumbing (2000). "Final Report: The Impact of PROGRESA on Women's Status and Intrahousehold Relations". International Food Policy Research Institute, Washington, D.C.
- Akerlof, George (1997). "Social Distance and Social Decisions", *Econometrica*, 65(5): 1005-1027.
- Akerlof, George and Rachel Kranton (2002). "Identity and Schooling: Some Lessons for the Economics of Education", *Journal of Economic Literature*, 40(4), 1167-1201.
- Angelucci, Manuela and Giacomo De Giorgi (2005). "Indirect Effects of an Aid Program: How do Cash Transfers Affect Ineligibles' Consumption?", *American Economic Review* (forthcoming).
- Attanasio, Orazio and José Víctor Ríos-Rull (2000). "Consumption Smoothing in Island Economies: Can Public Insurance Reduce Welfare?", *European Economic Review*, 44(7), 1225-1258.

- Banerjee, Abhijit, Shawn Cole, Esther Duflo, and Leigh Linden (2007). "Remedying Education: Evidence from Two Randomized Experiments in India". *Quarterly Journal of Economics*, 122(3):1235-1264.
- Banerjee, Abhijit and Esther Duflo (2006). "Addressing Absence," *Journal of Economic Perspectives* 20(1): 117-132.
- Becker, Gary S. and Kevin M. Murphy (2000). <u>Social Economics: Market Behavior in a Social</u> <u>Environment</u>. Cambridge, MA: Harvard University Press.
- Behrman, Jere R., Piyali Sengupta, and Petra E. Todd (2005). "Progressing through PROGRESA: An Impact Assessment of a School Subsidy Experiment". *Economic Development and Cultural Change*, 54(1): 237-75.
- Behrman, Jere R. and Petra E. Todd (1998). "Randomness in the Experimental Samples of PROGRESA (Education, Health, and Nutrition Program)". International Food Policy Research Institute, Washington, D.C.
- Bénabou, Roland (1993). "Equity and Efficiency in Human Capital Investment: The Local Connection", *Review of Economic Studies*, 63(2): 237-264.
- Bénabou, Roland (1996). "Heterogeneity, Stratification, and Growth: Macroeconomic Implications of Community Structure and School Finance", *American Economic Review*, 86(3): 584-609.
- Bernheim, B. Douglas (1994). "A Theory of Conformity", Journal of Political Economy, 102, 841-877.
- Bikhchandani, Sushil, David Hirschleifer, and Ivo Welch (1992). "A Theory of Fads, Fashion, Custom, Cultural Changes as Informational Cascades", *Journal of Political Economy*, 100, 992-1026.
- Bobonis, Gustavo J. (2004). "Is the Allocation of Resources within the Household Efficient? New Evidence from a Randomized Experiment." Mimeo, University of Toronto.
- Cameron, Stephen and James Heckman (1998). "Life Cycle Schooling and Dynamic Selection Bias: Models and Evidence for Five Cohorts of American Males", *Journal of Political Economy*, 106(2), 262-333.
- Case, Anne C. and Lawrence F. Katz (1991). "The Company You Keep: The Effect of Family and Neighborhood on Disadvantaged Youths." National Bureau of Economic Research Working Paper No. 3705.
- Cipollone, Piero and Alfonso Rosolia (2007). "Social Interactions in High School: Lessons from an Earthquake", *American Economic Review*, 97(3), 948-965.
- de Brauw, Alan, and John Hoddinott (2007). "Must Conditional Cash Transfer Programs be conditioned to be effective? The Impact of conditioning transfers on school enrollment in Mexico." Mimeo, International Food Policy Research Institute.

- Duflo, Esther, and Emmanuel Saez (2003). "The Role of Information and Social Interactions in Retirement Plan Decisions: Evidence from a Randomized Experiment", *Quarterly Journal of Economics*, 118(3), 815-842.
- Duflo, Esther, Pascaline Dupas, and Michael Kremer (2007). "Peer Effects, Pupil-Teacher Ratios, and Teacher Incentives: Evidence from a Randomized Evaluation in Kenya." Mimeo, MIT.
- Durlauf, Steven N. and H. Peyton Young (eds.). <u>Social Dynamics</u>. Washington, DC: Brookings Institution Press, 2001.
- Evans, William N., Wallace E. Oates, and Robert M. Schwab (1992). "Measuring Peer Group Effects: A Study of Teenage Behavior", *Journal of Political Economy*, 100(5): 966-91.
- Foster, George M. (1967). <u>Tzintzuntzan: los campesinos mexicanos en un mundo en cambio</u>. México: Fondo de Cultura Económica.
- Gaviria, Alejandro and Steven Raphael (2001). "School-based Peer Effects and Juvenile Behavior", *Review of Economics and Statistics*, 83(2) 257-268.
- Gertler, Paul (2004). "Do Conditional Cash Transfers Improve Child Health? Evidence from PROGRESA's Control Randomized Experiment", *American Economic Review*, 94(2), 336-341.
- Gertler, Paul and Simone Boyce (2001). "An Experiment in Incentive-Based Welfare: The Impact of PROGRESA on Health in Mexico." Mimeo, University of California-Berkeley.
- Ginther, Donna, Robert Haveman and Barbara Wolfe (2000). "Neighborhood Attributes as Determinants of Children's Outcomes: How Robust are the Relationships?", *Journal of Human Resources*, 35(4): 603-42.
- Glaeser, Edward and José A. Scheinkman (2003). "Nonmarket Interactions", in M. Dewatripont et al. (eds.), <u>Advances in Economics and Econometrics: Theory and Applications, Eighth World Congress.</u> <u>Cambridge: Cambridge University Press</u>, 1: 339-369.
- Glewwe, Paul and Michael Kremer. (2005) "Schools, Teachers, and Education Outcomes in Developing Countries" *Handbook on the Economics of Education*. (New York, NY: Elsevier) 2: 946-1143.
- Graham, Bryan S. (2005). "Identifying Social Interactions through Conditional Variance Restrictions", *Econometrica* (forthcoming).
- Gray-Molina, George, Ernesto Pérez de Rada, and Wilson Jiménez (2003). "Residential Segregation in Bolivian Cities", in Behrman, Jere, Alejandro Gaviria, and Miguel Székely (eds.) Who's In and Who's Out: Social Exclusion in Latin America. Inter-American Development Bank: Washington, D.C.
- Hayashi, Fumio (2000). Econometrics. Princeton, NY: Princeton University Press.
- Hoddinott, John and Emmanuel Skoufias (2004). "The Impact of PROGRESA on Food Consumption", *Economic Development and Cultural Change*, 53(1), 37-61.

- Hoxby, Caroline M. (2000). "Peer Effects in the Classroom: Learning from Gender and Race Variation", National Bureau of Economic Research Working Paper No. 7867.
- Hoxby, Caroline M. and Gretchen Weingarth (2006). "Taking Race Out of the Question: School Reassignment and the Structure of Peer Effects." Mimeo, Harvard University.
- Jacoby, Hanan G. and Emmanuel Skoufias (1997). "Risk, Financial Markets, and Human Capital in a Developing Country", *Review of Economic Studies*, 64(3), pp. 311-335.
- Jensen, Robert (2007). "The Perceived Returns to Education and the Demand for Schooling." Mimeo, Brown University.
- Kling, Jeffrey R., Jeffrey B. Liebman, and Lawrence F. Katz (2007). "Experimental Analysis of Neighborhood Effects", *Econometrica*, 75(1), 83-119.
- Kremer, Michael and Edward Miguel (2007). "The Illusion of Sustainability", *Quarterly Journal of Economics*, 112(3), 1007-65.
- Kremer, Michael, Edward Miguel, and Rebecca Thornton (2004). "Incentives to Learn", *Review of Economics and Statistics* (forthcoming).
- Lalive, Rafael, and Alejandra Cattaneo (2006). "Social Interactions and Schooling Decisions", *Review of Economics and Statistics* (forthcoming).
- Lazear, Edward (2001). "Educational Production", Quarterly Journal of Economics, 116(3): 777-803.
- Manski, Charles F. (1993). "Identification of Endogenous Social Effects: The Reflection Problem", *Review of Economic Studies*, 60(3). 531-542.
- Miguel, Edward and Michael Kremer (2004). "Worms: Identifying Impacts on Education and Health in the Presence of Treatment Externalities", *Econometrica*, 72(1), 159-217.
- Moffitt, Robert (2001). "Policy Interventions, Low-Level Equilibria, and Social Interactions", in Durlauf, Steven N. and H. Peyton Young (eds.). <u>Social Dynamics</u>. Washington, DC: Brookings Institution Press.
- Munshi, Kaivan, and Jacques Myaux (2006). "Social Norms and the Fertility Transition", *Journal of Development Economics*, 80(1), 1-38.
- O'Reagan, K. and J. Quigley (1996). "Spatial Effects upon Employment Outcomes: The Case of New Jersey Teenagers", *New England Economic Review*: Federal Reserve Bank of Boston. 41-57.
- Oreopoulos, Philip (2003). "The Long-Run Consequences of Living in a Poor Neighborhood", *Quarterly Journal of Economics*, 118(4): 1533-75.
- Parker, Susan and Emmanuel Skoufias (2000). "Final Report: The Impact of PROGRESA on Work, Leisure, and Time Allocation". October. International Food Policy Research Institute, Washington, D.C.

- Sánchez-Peña, Landy L. (2007). "Gender and Socio-economic Residential Segregation in Mexico City." Paper presented at the Population Association of America 2007 Annual Meeting.
- Schultz, T. Paul (2004). "School Subsidies for the Poor: Evaluating the Mexican PROGRESA Poverty Program", *Journal of Development Economics*, 74, 199-250.
- Skoufias, Emmanuel, Benjamin Davis, & Sergio de la Vega (2001). "Targeting the Poor in Mexico: An Evaluation of the Selection of Households into PROGRESA." *World Development*, 29(10): 1769-84.
- Skoufias, Emmanuel, Benjamin Davis, and Sergio de la Vega (1999). "An Addendum to the Final Report: An Evaluation of the Selection of Beneficiary Households in the Education, Health, and Nutrition Program (PROGRESA) of Mexico dated June 4, 1999", International Food Policy Research Institute, Washington, D.C.
- Skoufias, Emmanuel and Bonnie McClafferty (2001). "Is PROGRESA Working? Summary of the Results of an Evaluation by IFPRI", FCND Discussion Paper 118.
- Strauss, John and Duncan Thomas (2007). "Health over the Life Course", T.P. Schultz and J. Strauss (eds.) <u>Handbook of Development Economics</u>, Volume 4, Amsterdam: North Holland Press.
- Topa, Giorgio. (2001). "Social Interactions, Local Spillovers and Unemployment", *The Review of Economic Studies*. 68(2) 261-296.

<u>Appendix</u>: Identification of Endogenous Peer Effects in a Partial-Population Experiment Model with Potential Contextual Characteristics Effects

We present a more flexible linear-in-means model of social interactions that allows for direct treatment effects on children's contextual characteristics. We derive equilibrium reduced-form equations relating the partial-population treatment to individuals' school enrollment behavior given the potential effect of a second mechanism through a contextual variable. This model allows us to formally determine the conditions under which we can identify endogenous peer effects.

We start with our linear-in-means partial-population experiment model, where PROGRESA treatment essentially works as a subsidy for secondary-school enrollment of eligible children. The school enrollment best response functions are:

(A1')
$$y_{ic}^{E} = \alpha + \beta X_{ic}^{E} + \gamma \overline{X}_{-i,c} + \lambda Z_{c} + \theta \overline{y}_{-i,c} + \delta T_{ic}^{E} + u_{ic}^{E}$$

(A1")
$$y_{ic}^{NE} = \alpha + \beta X_{ic}^{NE} + \gamma \overline{X}_{-i,c} + \lambda Z_{c} + \theta \overline{y}_{-i,c} + u_{ic}^{NE}$$

However, we now allow for the PROGRESA treatment to also affect other contextual characteristics of eligible children. We assume for simplicity that the program only affects one contextual characteristic, X_{lc} , and the vector of contextual determinants of enrollment can be decomposed into $X_c = [X_{lc}, X_{2c}]$. Moreover, the choice of X_{lc} is itself a linear function of individuals' pre-determined contextual characteristics (X_{2c}), environmental factors affecting all children in the village (Z_c), and the schooling price subsidy (T_{lc}^E):

(A2')
$$X_{1,ic}^{E} = \pi_0 + \pi_1 X_{2,ic}^{E} + \pi_2 \overline{X}_{1,-i,c} + \pi_3 \overline{X}_{2,-i,c} + \pi_4 T_{ic}^{E} + \pi_5 Z_c + \upsilon_{ic}^{E}$$

(A2")
$$X_{1,ic}^{NE} = \pi_0 + \pi_1 X_{2,ic}^{NE} + \pi_2 \overline{X}_{1,-i,c} + \pi_3 \overline{X}_{2,-i,c} + \pi_5 Z_c + \upsilon_{ic}^{NE}$$

Based on equations (A1')-(A2") and equations (3') and (3"), we can solve for the reduced-form equilibrium school enrollment choices of children based on these best-response functions. These reduced-form equations are a complex function of the potential direct impacts of the subsidy on y and X_1 , endogenous social interactions in y, and potential contextual and endogenous social interactions in X_1 .

The solution involves simple algebra on the simultaneous equation model. First, averaging equations (A1')-(A2'') at the village-level, we get:

(A4')
$$\overline{y}_{c}^{E} = \alpha + \beta_{1} \overline{X}_{1c}^{E} + \beta_{2} \overline{X}_{2c}^{E} + \gamma_{1} \overline{X}_{1,c} + \gamma_{2} \overline{X}_{2,c} + \lambda Z_{c} + \theta \overline{y}_{c} + \delta T_{c}^{E}$$

(A4")
$$\overline{y}_{c}^{NE} = \alpha + \beta_{1} \overline{X}_{1c}^{NE} + \beta_{2} \overline{X}_{2c}^{NE} + \gamma_{1} \overline{X}_{1,c} + \gamma_{2} \overline{X}_{2,c} + \lambda Z_{c} + \theta \overline{y}_{c}$$

(A4''')
$$\overline{X}_{1c}^{E} = \pi_{0} + \pi_{1} \overline{X}_{2c}^{E} + \pi_{2} \overline{X}_{1,c} + \pi_{3} \overline{X}_{2,c} + \pi_{4} T_{c}^{E} + \pi_{5} Z_{c}$$

(A4"")
$$\overline{X}_{1c}^{NE} = \pi_0 + \pi_1 \overline{X}_{2c}^{NE} + \pi_2 \overline{X}_{1,c} + \pi_3 \overline{X}_{2,c} + \pi_5 Z_c$$

Substituting these conditions into equations (3') and (3") yield:

(A5)
$$\overline{y}_{c} = \frac{\alpha}{1-\theta} + \left(\frac{\beta_{1}+\gamma_{1}}{1-\theta}\right)\overline{X}_{1,c} + \left(\frac{\beta_{2}+\gamma_{2}}{1-\theta}\right)\overline{X}_{2,c} + \frac{\lambda}{1-\theta}Z_{c} + \frac{\delta}{1-\theta}m_{c}T_{c}$$

(A6)
$$\overline{X}_{1,c} = \frac{\pi_0}{1 - \pi_2} + \left(\frac{\pi_1 + \pi_3}{1 - \pi_2}\right) \overline{X}_{2,c} + \frac{\pi_5}{1 - \pi_2} Z_c + \frac{\pi_4}{1 - \pi_2} m_c T_c$$

Finally, substituting equation (A6) in equation (A5) gives us the reduced-form equilibrium school enrollment equation at the village-level.

(A7)
$$\overline{y}_{c} = \left[\frac{\alpha}{1-\theta} + \frac{\pi_{0}}{1-\pi_{2}}\right] + \left[\frac{\beta_{2}+\gamma_{2}}{1-\theta} + \left(\frac{\beta_{1}+\gamma_{1}}{1-\theta}\right)\left(\frac{\pi_{1}+\pi_{3}}{1-\pi_{2}}\right)\right]\overline{X}_{2,c} + \left[\frac{\lambda}{1-\theta} + \left(\frac{\beta_{1}+\gamma_{1}}{1-\theta}\right)\left(\frac{\pi_{5}}{1-\pi_{2}}\right)\right]Z_{c} + \left[\frac{\delta}{1-\theta} + \left(\frac{\beta_{1}+\gamma_{1}}{1-\theta}\right)\left(\frac{\pi_{4}}{1-\pi_{2}}\right)\right]m_{c}T_{c}^{E}$$

The reduced-form equilibrium condition has a very intuitive explanation, since it shows how the partialpopulation price subsidy affects equilibrium enrollment decisions through different channels. $[\delta m_c/(1-\theta)]$ represents the direct effect of the subsidy on school enrollment, augmented by the school enrollment social multiplier effect; $[\pi_4 m_c/(1-\pi_2)]$ represents the direct effect of the subsidy on the contextual variable X_l , compounded by the endogenous peer effects or externalities in the choice of X_l of individuals in the reference group. Finally, $[m_c(\beta_1 + \gamma_1)/(1-\theta)]$ represents how these effects on X_l are channeled to affect school enrollment, through direct effects (β_1), contextual peer effects (γ_1), and endogenous peer effects $[1/(1-\theta)]$.

We can also solve for the equilibrium school enrollment choice of ineligible children as a function of the PROGRESA subsidy and other exogenous determinants of school enrollment:

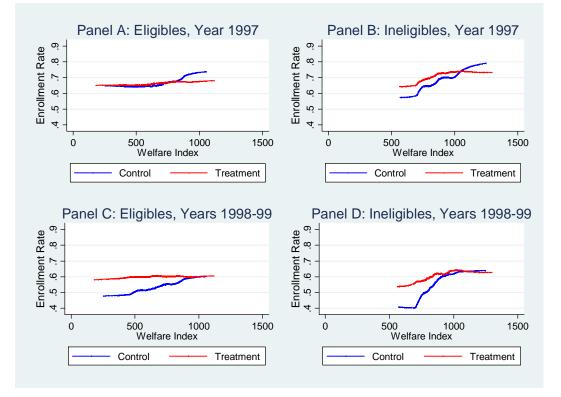
Substituting equations (A4""), (A6) and (A7) in equation (A1") and rearranging the structural coefficients (in order to assess the potential biases in the IV estimator), we can see that the reduced-form relationship is quite complex:

(A8)
$$\overline{y}_c^{NE} = G + \left[\frac{(\gamma_1 + \beta_1 \pi_2)\pi_4}{1 - \pi_2} + \theta \left(\frac{\delta}{1 - \theta} + \left(\frac{\beta_1 + \gamma_1}{1 - \theta} \right) \left(\frac{\pi_4}{1 - \pi_2} \right) \right) \right] m_c T_c^E$$

Where G is a linear function of $X_{2,ic}^{NE}$, $\overline{X}_{2,c}$ and Z_c . Therefore, the IV estimator leads to the estimate of the following composite parameter:

$$\operatorname{plim}\hat{\theta}_{IV} = \left[\theta + \frac{(1-\theta)(\gamma_1 + \beta_1 \pi_2)\pi_4}{(\gamma_1 + \beta_1)\pi_4 + \delta(1-\pi_2)}\right].$$

As can be seen from equation (8), in order to get a consistent estimate of θ , one of the following two conditions needs to hold: (i) $\pi_4 = 0$, that is, that the PROGRESA subsidies cannot have any impact on other contextual variables, or (ii) $(\gamma_1 + \beta_1 \pi_2) = 0$, that the other variables affected have neither direct nor contextual social interaction effects on children's school enrollment decisions.



Notes to Figure 1: Locally weighted smoothing of the proportion of individuals enrolled in secondary school by the welfare index of program eligibility; bandwidth = 0.8. The numbers of ineligible and eligible children are 2,738 and 11,147, respectively. Vertical lines are drawn at welfare index levels 550 and 822.

		-Ineligible F	Iouseholds		Eligible Households			
	Mean [Std.Dev.]	Program	Comparison	Difference	Mean [Std.Dev.]	Program	Comparison	Difference
Panel A: Child Characteristics								
School Enrollment in 1997	0.699	0.712	0.680	0.032	0.663	0.664	0.662	0.002
	[0.459]			(0.029)	[0.473]			(0.020)
School Enrollment in 1998	0.655	0.679	0.618	0.061*	0.635	0.661	0.592	0.069***
	[0.475]			(0.033)	[0.481]			(0.024)
School Enrollment in 1999	0.515	0.532	0.489	0.042	0.516	0.540	0.479	0.061***
	[0.500]			(0.034)	[0.500]			(0.023)
Child's age in 1997	13.43	13.41	13.46	-0.05	13.36	13.36	13.35	0.02
	[1.72]			(0.07)	[1.67]			(0.04)
Grade completed in 1997	6.25	6.27	6.23	0.05	6.03	6.03	6.04	-0.01
	[1.01]			(0.05)	[0.93]			(0.03)
Gender (Boy)	0.495	0.497	0.494	0.003	0.504	0.511	0.492	0.019*
	[0.500]			(0.020)	[0.500]			(0.010)
Indigenous	0.115	0.129	0.093	0.036	0.306	0.305	0.308	-0.003
	[0.319]			(0.040)	[0.461]			(0.052)
Panel B: Household Characteristics								
Head of Household's Schooling	3.19	3.25	3.10	0.15	2.57	2.58	2.57	0.01
	[2.97]			(0.20)	[2.39]			(0.11)
Head of Household's Gender (Male)	0.926	0.932	0.918	0.014	0.921	0.921	0.922	-0.001
	[0.261]			(0.013)	[0.269]			(0.007)
Head of Household's Age	48.78	48.82	48.73	0.08	45.88	45.62	46.30	-0.68**
	[10.65]			(0.62)	[10.84]			(0.33)
Household size	6.85	6.78	6.97	-0.19	7.34	7.33	7.38	-0.05
	[2.32]			(0.17)	[2.36]			(0.09)
Total Household-level PROGRESA	-	-	-	-	111.48	170.27	14.93	155.34***
Transfers (Post-treatment)					[131.44]			(5.84)

Table 1: Individual and Household Characteristics across Program and Comparison Villages	;

Notes to Table 1: Standard deviations of variables reported in brackets. Differences estimated in OLS regression models. Robust standard errors in parentheses; disturbances are allowed to be correlated within village; significantly different from zero at (*) 90%, (**) 95%, and (***) 99% confidence. The numbers of ineligible and eligible children are 2,738 and 11,147, respectively.

		All Villages	
	Program	Comparison	Difference
Tele-secondary school	0.85	0.88	-0.03
			(0.03)
General sec. school	0.05	0.04	0.01
			(0.02)
Technical sec. school	0.09	0.07	0.02
			(0.02)
Rural	0.93	0.95	-0.02
			(0.02)
Semi-urban	0.06	0.04	0.02
			(0.02)
Classrooms in Grade 7	1.14	1.15	-0.01
			(0.08)
Classrooms in Grade 8	1.05	1.02	0.03
			(0.08)
Classrooms in Grade 9	0.98	0.94	0.04
			(0.08)
Number of teachers	3.10	3.06	0.04
			(0.37)
Pupil teacher ratio	22.14	21.59	0.55
			(0.92)

Table 2: School Characteristics across Program and Comparison Villages

Notes to Table 2: Differences estimated in OLS regression models. Robust standard errors in parentheses; disturbances are allowed to be correlated within village; significantly different from zero at (*) 90%, (**) 95%, and (***) 99% confidence. The number of secondary schools is 506.

	Dependent variable: School enrollment indicator							
Sample	Eligible	Children	Ineligible Children					
	4 11	4 11	4 11	Welfare <	A 11			
	All, Grades 6-9	All, Grades 6-7	All, Grades 6-9	Median, Grades 6-9	All, Grades 6-7			
	(1)	(2)	(3)	(4)	(5)			
	OLS	OLS	OLS	OLS	OLS			
Panel A: No Controls								
Treatment indicator	0.063***	0.083***	0.050^{+}	0.085**	0.072*			
	(0.022)	(0.026)	(0.031)	(0.035)	(0.040)			
Panel B: Controls								
Treatment indicator	0.070***	0.085***	0.036	0.057*	0.056*			
	(0.016)	(0.019)	(0.027)	(0.031)	(0.033)			
Panel C: Year-Specific Effects, Controls								
Treatment indicator, Year 1998	0.075***	0.098***	0.040^{+}	0.070**	0.057*			
Touthon indicator, Tour 1990	(0.019)	(0.021)	(0.028)	(0.034)	(0.033)			
	()	(,	()	(,	(/			
Treatment indicator, Year 1999	0.064***	0.074***	0.032	0.046	0.056^{+}			
	(0.018)	(0.021)	(0.031)	(0.034)	(0.036)			
Mean of dependent variable	0.577	0.566	0.587	0.559	0.611			
N Observations	17494	13371	4211	2757	2846			
N Individuals	8828	6744	2116	1382	1423			

<u>**Table 3:**</u> School Enrollment Treatment and Spillover Effects Estimates among Eligible and Ineligible Children

Notes to Table 3: Coefficient estimates from OLS regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at (⁺) 85%, (*) 90%, (**) 95%, (***) 99% confidence. Individual and HH-level controls are the child's gender, indigenous status, the household's welfare index, education, age, and gender of the head of household, family size, and distance to secondary school.

	<u>[</u>	Dependent varia	ible: Grade pro	motion indicate	or
Sample	Eligible	Children	In	0	en
	All, Grades 6-9 (1)	All, Grades 6-7 (2)	All, Grades 6-9 (3)	Welfare < Median, Grades 6-9 (4)	All, Grades 6-7 (5)
	OLS	OLS	OLS	OLS	OLS
Panel A: No Controls					
Treatment indicator	0.029 (0.021)	0.043* (0.023)	0.045 (0.031)	0.075** (0.034)	0.067* (0.038)
Panel B: Controls					
Treatment indicator	0.032* (0.017)	0.044** (0.019)	0.040^{+} (0.027)	0.061** (0.029)	0.056* (0.031)
Panel C: Year-Specific Effects, Controls					
Treatment indicator, Year 1998	0.022 (0.017)	0.033* (0.019)	0.036 (0.028)	0.058* (0.033)	0.041 (0.031)
Treatment indicator, Year 1999	0.042** (0.018)	0.055*** (0.021)	0.044 ⁺ (0.030)	0.065** (0.032)	0.071** (0.035)
Mean of dependent variable N Observations N Individuals	0.515 17327 8828	0.481 13245 6749	0.549 4179 2114	0.515 2738 1381	0.505 2822 1421

<u>**Table 4:**</u> Grade Promotion Treatment and Spillover Effects Estimates among Eligible and Ineligible Children

Notes to Table 4: Coefficient estimates from OLS regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at (⁺) 85%, (*) 90%, (**) 95%, (***) 99% confidence. Individual and HH-level controls are the child's gender, indigenous status, the household's welfare index, education, age, and gender of the head of household, family size, and distance to secondary school.

			Dependent varia	ble: School enr	ollment indicator		
Sample	All Children, Grades 6-9	All Children, Grades 6-9	All Children, Grades 6-9	Welfare < Median	All Children, Grades 6-7	All Children Grades 6-7, Year 1999	All Children Grades 6-7, Year 1999
	(1) IV	(2) IV	(3) IV	(4) IV	(5) IV	(6) IV	(7) IV
Panel A: IV Estimates							
Social Network Enrollment Rate	0.649*** (0.239)	0.541** (0.263)	0.492 ⁺ (0.310)	0.671*** (0.246)	0.675*** (0.242)	0.606** (0.261)	0.574** (0.275)
Individual & household controls State indicators	No No	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
Village contextual controls	No	No	Yes	Yes	No	No	Yes
First-stage F-statistic	[8.7]	[8.9]	[7.6]	[13.9]	[9.4]	[8.4]	[9.7]
Observations Mean of dependent variable	4211 0.587	4211 0.587	4211 0.587	2757 0.559	2846 0.567	1423 0.524	1423 0.524
Panel B: First Stage Regressions		De	ependent variable	e: Social Netwo	rk Enrollment Ra	ate	
Treatment indicator	0.077*** (0.026)	0.067*** (0.022)	0.057*** (0.021)	0.082*** (0.022)	0.083*** (0.027)	0.086*** (0.030)	0.084*** (0.027)
Observations	4211	4211	4211	2757	2846	1423	1423
Panel C: OLS Estimates, Control Group			Dependent varia	ble: School enr	ollment indicator		
Social Network Enrollment Rate	0.884*** (0.058)	0.708*** (0.073)	0.716*** (0.076)	0.903*** (0.070)	0.768*** (0.072)	0.812*** (0.086)	0.880*** (0.083)
Observations	1678	1678	1678	1075	1151	578	578

Table 5: OLS and IV Estimates of Endogenous Peer Effects among Ineligible Children

Notes to Table 5: Coefficient estimates from OLS and IV regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at ($^+$) 85%, (*) 90%, (**) 95%, (***) 99% confidence. Individual and HH-level controls are the child's gender, indigenous status, the household's welfare index, education, age, and gender of the head of household, family size, and distance to secondary school. Village contextual controls are the proportion of secondary-school-age girls and the proportion of indigenous children in the village, mean village-level family size and educational level, age, and gender proportion of heads of households.

	Coefficient E	Estimate on Tre	atment Village Ir	idicator (s.e.)
Sample Dependent variables	All Children, Grades 6-9 (1) OLS	Welfare < Median (2) OLS	All Children, Grades 6-7 (3) OLS	Mean of dep. variable (4)
Panel A: HH Consumption and Expenditures				
Expenditures per capita, October 1998	-5.39 (8.15)	1.56 (8.84)	-3.43 (9.00)	163.7
Expenditures per capita, May 1999	1.65 (6.98)	1.78 (7.97)	-0.70 (7.15)	161.5
Expenditures per capita, November 1999	2.88 (5.53)	8.35 (5.97)	6.55 (6.06)	152.6
Consumption per capita, October 1998	-7.42 (8.42)	-0.19 (9.12)	-6.02 (9.35)	192.4
Consumption per capita, May 1999	-3.39 (7.76)	-0.83 (7.52)	-5.83 (8.73)	170.5
School Expenditures per capita, October 1998	1.68 (1.23)	2.54** (1.19)	3.27*** (1.18)	8.5
School Expenditures per capita, November 1999	0.28 (1.51)	1.27 (1.67)	1.45 (1.55)	8.5
Food Expenditures per capita, October 1998	-2.47 (5.41)	-0.29 (6.13)	-0.43 (6.56)	106.7
Food Expenditures per capita, November 1999	5.42 (3.54)	9.58** (3.83)	6.64* (3.93)	91.7
Panel B: Child Health Spillovers				
Days ill, October 1998	0.10 (0.11)	-0.01 (0.14)	0.04 (0.12)	0.357
Days of Difficulty with Daily Activities due to Illness, November 1999	-0.047 (0.061)	-0.127 (0.093)	-0.039 (0.083)	0.178
Days of No Daily Activities due to Illness, November 1999	0.029 (0.046)	-0.029 (0.071)	0.023 (0.059)	0.093
Days in Bed due to Illness, November 1999	0.030 (0.044)	-0.031 (0.067)	0.021 (0.057)	0.046

Table 6: Tests of Alternative Mechanisms for Spillover Effect

Notes to Table 6: Each coefficient in Panel A is from a separate regression. Columns in Panel B report coefficient estimates from one regression. Coefficient estimates from OLS regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at (*) 90%, (**) 95%, and (***) 99% confidence levels. Individual and HH-level controls are the child's gender, indigenous status, the household's welfare index, education, age, and gender of the head of household, family size, and distance to secondary school. Village contextual controls are the proportion of secondary-school-age girls and the proportion of indigenous children in the village, mean village-level family size and educational level, age, and gender proportion of heads of households.

		Coefficient Estimate on Social Network Enrollment Measure (s.e.)				
Sample	: All children,	Welfare <	All children,			
Specification	Grades 6-9	Median	Grades 6-7			
(dependent variable is the school enrollment indicator)	(1)	(2)	(3)			
OLS ^a	0.668***	0.660***	0.740***			
	(0.042)	(0.053)	(0.044)			
IV, no contextual controls ^a	0.546**	0.652***	0.675***			
	(0.260)	(0.235)	(0.242)			
	[8.98]	[14.37]	[9.36]			
IV, predetermined contextual controls ^{a,b}	0.495 ⁺	0.671***	0.641***			
	(0.308)	(0.246)	(0.273)			
	[7.59]	[13.92]	[9.36]			
IV, predetermined & expenditure-related household-level and contextual controls a,b,c	0.512*	0.660***	0.663**			
	(0.302)	(0.250)	(0.303)			
	[7.68]	[13.28]	[8.64]			
IV, predetermined contextual & school characteristics controls ^d	0.495 ⁺	0.636**	0.602**			
	(0.305)	(0.263)	(0.277)			
	[7.83]	[13.31]	[9.30]			
IV, predetermined, exp. related contextual controls, & school chars. ^{a,b,c,d}	0.523*	0.650**	0.610*			
	(0.294)	(0.257)	(0.318)			
	[7.87]	[13.19]	[8.41]			
IV, predetermined contextual controls & characteristics of other children attending secondary school ^{a,b,e}	0.560	0.691**	0.686*			
	(0.393)	(0.311)	(0.354)			
	[4.76]	[9.82]	[6.47]			
Mean of dependent variable	0.587	0.559	0.567			
Observations	4211	2757	2846			

Table 7: Robustness Checks of Endogenous Peer Effects

Notes to Table 7: Each coefficient estimate is from a separate regression. Coefficient estimates from OLS and 2SLS regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at (*) 90%, (**) 95%, and (***) 99% confidence. First stage F-statistics of significance of partial correlation between IV (treatment indicator) and social network measure are reported in brackets.

(a) Individual and HH-level controls are the child's gender, indigenous status, the household's welfare index, education, age, and gender of the head of household, family size, and distance to secondary school. These are included in all specifications.

(b) Village predetermined contextual controls are the proportion of secondary-school-age girls and the proportion of indigenous children in the village, mean village-level family size and educational level, age, and gender proportion of heads of households.

(c) Expenditure related contextual characteristics are mean village-level HH expenditures, mean educational, food, boys' clothing, girls' clothing, alcohol and tobacco expenditure shares, and an indicator variable for whether the village suffered a flood shock.

(d) School characteristics are indicator variables for general, technical, secondary schools (relative to 'tele-secundaria' schools), urban and semiurban school indicators (relative to rural schools), school-level pupil/teacher ratio, and the number of home teachers, teaching assistants, PE teachers, and art teachers in school.

(e) School composition controls are the mean village-level contextual characteristics mentioned above for children enrolled in secondary school.

			Coefficient E	stimates (s.e.):		
	Social Network Enrollment Rate	Social Network Enrollment Rate * School Dist. < 1 km	Social Network Enrollment Rate	Social Network Enrollment Rate * School Dist. < 1 km	Social Network Enrollment Rate	Social Network Enrollment Rate * School Dist. < 1 km
Sample:	All children	n, Grades 6-9	Welfare	< Median		n, Grades 6-7
Specification (dependent variable is the school enrollment indicator)	(1)	(2)	(3)	(4)	(5)	(6)
IV, no contextual controls ^a	0.561** (0.273)	-0.252 (0.779)	0.637*** (0.233)	0.074 (0.738)	0.697*** (0.232)	-0.225 (0.936)
IV, predetermined contextual controls ^{a,b}	0.516^+ (0.317)	-0.286 (0.785)	0.679*** (0.251)	-0.066 (0.744)	0.657** (0.258)	-0.146 (0.881)
IV, predetermined contextual & school characteristics controls $^{\rm a,b,c}$	0.508^+ (0.318)	-0.174 (0.708)	0.631** (0.272)	0.031 (0.718)	0.607** (0.267)	-0.013 (0.814)
IV, sample with no overlap in secondary schools ^a	0.435 (0.349) [6.0]		0.611** (0.289) [10.6]		0.653** (0.291) [9.4]	
IV, sample with no overlap in secondary schools, school characteristics controls ^{a,c}	0.405 (0.366) [5.7]		0.551* (0.322) [9.2]		0.604** (0.304) [8.7]	

Table 8: Robustness Checks of Endogenous Peer Effects (cont.)

Notes to Table 8: Each coefficient estimate is from a separate regression. Coefficient estimates from OLS and 2SLS regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at (*) 90%, (**) 95%, and (***) 99% confidence. First stage F-statistics of significance of partial correlation between IV (treatment indicator) and social network measure are reported in brackets.

(a) Individual and HH-level controls are the child's gender, indigenous status, the household's welfare index, education, age, and gender of the head of household, family size, and distance to secondary school. These are included in all specifications.

(b) Village predetermined contextual controls are the proportion of secondary-school-age girls and the proportion of indigenous children in the village, mean village-level family size and educational level, age, and gender proportion of heads of households.

(c) School characteristics are indicator variables for general, technical, secondary schools (relative to 'tele-secundaria' schools), urban and semi-urban school indicators (relative to rural schools), school-level pupil/teacher ratio, and the number of home teachers, teaching assistants, PE teachers, and art teachers in school.

		Year	1998			Year 1	Year 1999		
r	Freatment	Control	Diff.	Std. Err.	Treatment	Control if	fference S	Std. Err.	
Panel A: Type of School									
Tele-sececondary school	0.85	0.87	-0.02	(0.03)	0.85	0.86	-0.01	(0.03)	
General Sec. School	0.05	0.04	0.01	(0.02)	0.05	0.05	0.00	(0.02)	
Technical Sec. School	0.09	0.08	0.01	(0.03)	0.08	0.07	0.01	(0.03)	
Rural	0.92	0.94	-0.02	(0.02)	0.92	0.93	-0.01	(0.03)	
Semi-urban	0.07	0.04	0.03	(0.02)	0.07	0.05	0.02	(0.02)	
Panel B: Groups and Classrooms									
Number of groups, Grade 7	1.36	1.36	0.00	(0.09)	1.39	1.37	0.02	(0.09)	
Number of groups, Grade 8	1.32	1.31	0.01	(0.08)	1.38	1.35	0.03	(0.08)	
Number of groups, Grade 9	1.25	1.24	0.01	(0.07)	1.28	1.26	0.02	(0.07)	
Number of classrooms, Grade 7	1.24	1.20	0.04	(0.09)	1.24	1.23	0.01	(0.09)	
Number of classrooms, Grade 8	1.10	1.03	0.07	(0.09)	1.18	1.12	0.06	(0.09)	
Number of classrooms, Grade 9	1.01	0.94	0.07	(0.09)	1.08	1.09	-0.01	(0.08)	
Number of shared classrooms	0.20	0.32	-0.12	(0.08)	0.26	0.26	0.00	(0.09)	
Panel C: Number of Teachers									
Number of home teachers	2.92	2.89	0.03	(0.32)	3.05	3.13	-0.08	(0.33)	
Physical Ed. teachers	0.11	0.12	-0.01	(0.04)	0.12	0.15	-0.03	(0.04)	
Art teachers	0.10	0.11	-0.01	(0.04)	0.12	0.10	0.02	(0.03)	
Teaching assistants	0.32	0.29	0.03	(0.10)	0.32	0.29	0.03	(0.09)	
Panel D: Home teacher qualifications									
Incomplete primary - secondary schoo	1 0.01	0.00	0.01	(0.00)	0.01	0.00	0.01	(0.00)	
Technical degree	0.02	0.01	0.01	(0.02)	0.01	0.01	0.00	(0.01)	
High school ('bachillerato')	0.01	0.02	-0.01	(0.02)	0.00	0.01	-0.01	(0.01)	
Teacher's college - primary	0.01	0.01	0.00	. ,	0.00	0.00	0.00	(0.01)	
Teacher's college - superior incomplete		0.27	0.04	. ,	0.29	0.33	-0.04	(0.06)	
Teacher's college - superior intern	0.45	0.59	-0.14		0.55	0.65	-0.10	(0.13)	
Teacher's college - superior complete	1.15	1.04	0.11	(0.17)	1.17	1.07	0.10	(0.16)	
Bachelor's degree - incomplete	0.05	0.04	0.01	(0.02)	0.05	0.08	-0.03	(0.03)	
Bachelor's degree - intern	0.39	0.40	-0.01	(0.08)	0.38	0.36	0.02	(0.08)	
Bachelor's degree - complete	0.31	0.38	-0.07	(0.08)	0.38	0.42	-0.04	(0.08)	
MA-incomplete MA - complete	0.08 0.04	0.07 0.04	0.01 0.00	(0.04) (0.04)	0.08 0.05	$\begin{array}{c} 0.06 \\ 0.09 \end{array}$	0.02 -0.04	(0.03) (0.04)	
-	0.01	5.01	5.00	(0.01)	0.05	5.07	0.01	(0.01)	
Panel E: Enrollment									
All boys and girls, Grades 7-9	93.79	91.02	2.77	. ,	100.84	96.62	4.22	(9.28)	
Girls entering Grades 7-9	43.96	41.19	2.77	(4.17)	48.19	45.06	3.13	(4.37)	
Boys entering Grades 7-9	49.26	49.36	-0.10	(4.99)	52.16	51.15	1.01	(4.96)	
Pupil teacher ratio	24.86	23.65	1.21	(1.03)	25.21	23.75	1.46	(0.96)	

Table 9: Evidence on School Quality Improvements

Notes to Table 9: Coefficient estimates from OLS regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at (⁺) 85%, (*) 90%, (**) 95%, (***) 99% confidence.

	Coefficient Esti	mate on Treatment Villag	e Indicator (s.e.)			
Sample	Ineligible Children in Treatment and Control Group Villages attending the same Secondary School					
Specification (Dependent variable: school enrollment ind.)	All Children, Grades 6-9 (1) OLS	Welfare < Median, Grades 6-9 (2) OLS	All Children, Grades 6-7 (3) OLS			
No Fixed Effects	0.050	0.072	0.060			
	(0.063)	(0.073)	(0.075)			
School-Period Fixed Effects	0.052	0.068	0.082			
	(0.081)	(0.096)	(0.146)			
Individual and Household Controls	Yes	Yes	Yes			
Contextual Controls	Yes	Yes	Yes			
Observations	406	327	281			
Mean of dependent variable	0.525	0.489	0.441			

Table 10: Test of Supply-Side Responses to Increased School Enrollment

Notes to Table 10: Coefficient estimates from OLS regressions are reported. Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages; significantly different from zero at ($^+$) 85%, (*) 90%, (**) 95%, (***) 99% confidence. Individual and HH-level controls are the child's gender, indigenous status, the household's welfare index, education, age, and gender of the head of household, family size, and distance to secondary school. Village contextual controls are the proportion of secondary-school-age girls and the proportion of indigenous children in the village, mean village-level family size and educational level, age, and gender proportion of heads of households.

	Dependent variable: Attrition indicator								
		Inelig	ible Children			Eligi			
	Treatment	Correlates	Main effect of correlates	Interaction of correlates with treatment	Treatment	Correlates	Main effect of correlates	Interaction of correlates with treatment	
	(1)	(2)		(3)	(4)	(5)		(6)	
	OLS	OLS		OLS	OLS	OLS		OLS	
reatment village	-0.006	0.008	0.102		0.000	0.005	0.016		
	(0.005)	(0.010)	(0.122)		(0.003)	(0.006)	(0.075)		
reatment * Year 1998	0.008		-0.005		0.002		0.004		
	(0.020)		(0.021)		(0.011)		(0.010)		
reatment * Year 1999	0.034		0.017		0.022		0.029**		
	(0.025)		(0.026)		(0.014)		(0.014)		
ear 1998	0.208***	0.150***	0.154***		0.196***	0.140***	0.138***		
	(0.016)	(0.010)	(0.016)		(0.009)	(0.005)	(0.008)		
ear 1999	0.201***	0.095***	0.087***		0.199***	0.096***	0.078***		
	(0.018)	(0.013)	(0.018)		(0.011)	(0.007)	(0.010)		
'hild's age		0.062***	0.058***	0.005		0.059***	0.061***	-0.005	
		(0.003)	(0.004)	(0.005)		(0.002)	(0.003)	(0.003)	
rade completed in 1997		-0.029***	-0.027***	-0.004		-0.019***	-0.026***	0.012**	
		(0.005)	(0.008)	(0.010)		(0.003)	(0.004)	(0.005)	
ender (boy)		-0.013*	-0.022*	0.016		-0.021***	-0.017***	-0.008	
		(0.008)	(0.012)	(0.015)		(0.004)	(0.006)	(0.008)	
ndigenous		0.034	0.019	0.029		0.003	0.011	-0.014	
		(0.021)	(0.031)	(0.041)		(0.007)	(0.012)	(0.015)	
amily size		-0.004**	-0.001	-0.005		-0.002**	-0.002	0.000	
		(0.002)	(0.003)	(0.004)		(0.001)	(0.002)	(0.002)	
OH education		0.002	0.003	-0.002		0.000	-0.001	0.001	
		(0.002)	(0.003)	(0.004)		(0.001)	(0.002)	(0.002)	
IOH gender (male)		-0.010	-0.012	0.006		-0.029***	-0.027*	-0.004	
		(0.017)	(0.023)	(0.034)		(0.010)	(0.016)	(0.020)	
IOH age		0.001*	0.001	0.000		0.000	0.000	-0.001	
-		(0.000)	(0.001)	(0.001)		0.000	0.000	0.000	
bist. to sec. school		0.003	0.004	0.000		0.003*	0.003	0.000	

Table A1: Relationship between attrition and	characteristics of c	children at baseline
--	----------------------	----------------------

		(0.003)	(0.004)	(0.005)		(0.002)	(0.003)	(0.003)
Dist. to urban center		0.000	0.001**	-0.001*		0.000	0.000	0.000
		(0.000)	(0.000)	(0.000)		0.000	0.000	0.000
General sec. school		-0.053	-0.012	-0.056		0.016	0.002	0.012
		(0.034)	(0.072)	(0.083)		(0.019)	(0.028)	(0.038)
Technical sec. school		-0.067**	-0.073	0.026		0.001	-0.014	0.030
		(0.027)	(0.051)	(0.066)		(0.015)	(0.025)	(0.033)
Urban school		0.011	0.149	-0.156		-0.044**	0.078	-0.145**
		(0.029)	(0.174)	(0.176)		(0.022)	(0.059)	(0.064)
Semi-urban school		-0.003	-0.033	0.043		0.005	0.014	-0.009
		(0.023)	(0.025)	(0.041)		(0.013)	(0.018)	(0.026)
Num. of home teachers		0.001	0.009	-0.013		0.007	-0.003	0.013
		(0.012)	(0.029)	(0.032)		(0.006)	(0.014)	(0.015)
PE teachers		0.029	0.023	-0.001		0.003	-0.025	0.042
		(0.038)	(0.069)	(0.086)		(0.019)	(0.025)	(0.035)
Art teachers		-0.064*	-0.077	0.043		-0.007	-0.017	0.014
		(0.034)	(0.054)	(0.067)		(0.018)	(0.021)	(0.035)
Teaching teachers		0.021	-0.008	0.039		-0.001	0.004	-0.006
		(0.013)	(0.021)	(0.026)		(0.007)	(0.008)	(0.013)
Num. of teachers		0.007	0.003	0.008		-0.007	0.002	-0.012
		(0.013)	(0.031)	(0.034)		(0.006)	(0.014)	(0.016)
Pupil teacher ratio		0.000	0.000	-0.001		0.000	0.000	-0.001
		(0.001)	(0.001)	(0.001)		0.000	(0.001)	(0.001)
Constant	0.011**	-0.681***	-0.755***		0.006***	-0.596***	-0.605***	
	(0.005)	(0.056)	(0.104)		(0.002)	(0.031)	(0.066)	
State indicators State * Treatment	Yes	Yes	Yes		Yes	Yes	Yes	
indicators	No	No	Yes		No	No	Yes	
Observations	8214	8184	8184		33441	33351	33351	
R-squared	0.08	0.16	0.17		0.08	0.15	0.15	
Interactions F-statistic		-	1.29			-	1.36	
P-value			[([0.149]			[[0.105]

Notes to Table A1: Robust standard errors in parentheses; disturbance terms are allowed to be correlated within villages, but not across villages. Significantly different than zero at 90% (*), 95% (**), 99% (***) confidence. F-statistic of joint significance of interaction terms (F(28,379) reported at bottom of the table.