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Revisiting Mutual Fund Performance Evaluation*

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Abstract

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Keywords: Mutual funds, short-term performance, market timing, factor timing

JEL Classification: G11, G12, G14, G23

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Abstract

Mutual fund manager excess performance should be measured relative to their self-reported benchmark rather than the return of a passive portfolio with the same risk characteristics. Ignoring the self-reported benchmark introduces biases in the measurement of stock selection and timing components of excess performance. We revisit baseline empirical evidence in mutual fund performance evaluation utilizing stock selection and timing measures that address these biases. We introduce a new factor exposure based approach for measuring the – *static* and *dynamic* – timing capabilities of mutual fund managers. We overall conclude that current studies are likely to be overstating lack of skill because they ignore the managers' self-reported benchmark in the performance evaluation process.

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1. Introduction

An impressive range of researchers have investigated whether mutual fund managers are 'able' investors. Overall, this literature suggests that skill, if it exists, is evident in a small – but not negligible – fraction of the cross-section of mutual fund managers. Critical to the study of managerial ability is the measurement of excess performance. The current literature generally follows either of two approaches to measure excess performance. In studies that are based on return data, the abnormal return (the fund's 'alpha') is calculated as the return of the fund in excess of the return of a passive portfolio with the same risk characteristics. A positive alpha is considered as evidence of managerial skill. In studies that are based on mutual fund portfolio holdings typically the return adjustment involves controls for risks determined by the market (beta), size, book-to-market, and momentum characteristics of the stocks held by the mutual fund manager. Both approaches measure excess performance as if fund managers make *ex-ante* investment decisions against an *ex-post* benchmark.

We argue in this paper that this assumption is incorrect and incosnsistent with the practice followed by the fund management industry. Mutual fund managers are in practice evaluated against the benchmark stated in the fund's prospectus and their actions are to a large extent

¹ Examples of stock selection studies include: Grinblatt and Titman (1992), Elton et al. (1993), Hendricks et al. (1993), Goetzmann and Ibbotson (1994), Brown and Goetzmann (1995), Grinblatt et al. (1995), Carhart (1997), Blake and Timmerman (1998), Bollen and Busse (2005), Kosowski et al. (2006), Barras et al. (2010), Fama and French (2010). Examples of market, or broadly speaking factor, timing studies include: Treynor and Mazuy (1966), Henriksson and Merton (1981), Henriksson (1984), Bollen and Busse (2001), Comer (2005), Jiang et al. (2007), Swinkels and Tjong-A-Tjoe (2007), Mamaysky et al. (2008), Busse and Tong (2008), Elton et al. (2011), Kacperczyk, et al. (2011). Excellent reviews of this literature are provided by Ferson (2010), Aragon and Ferson (2006), and Wermers (2011).

dictated by the nature of that benchmark. Examples of frequently used benchmarks include the S&P 500 for large stocks, the S&P 500 Value for funds with a value orientation or the S&P 500 Growth index for growth funds. The benchmarks may themselves have significant alphas as well as significant exposures to systematic risk factors. Hence, calculating mutual fund alphas without accounting for the fund benchmark's alpha may bias stock selection related inferences. Similar issues may arise in the analysis of managers' market timing ability. Ignoring the manager's self-reported benchmark would incorrectly classify as timing changes in factor exposures which merely reflect the manager's effort to track the time-varying sensitivities of her benchmark.

To address these issues, we propose that the self-designated benchmark is directly incorporated in the evaluation process. The importance of incorporating the fund's self-designated benchmark in the process of measuring mutual fund performance is stressed in other current studies too (see, e.g. Cremers and Petajisto, 2009, Sensoy, 2009, Hsu et al., 2010, Cremers, et al., 2010). In partcular we propose that a mutual fund's performance is measured relative to its benchmark performance, and any deviation be interpreted as an effort to improve the relative performance of the managed portfolio. We show that this framework generates alphas and exposures to systematic risks that by construction differ from those obtained through the typical approaches. We use a standard risk model (Carhart's 1997 model) to derive these differences. The implications are similar if alternative models are used.

Using the proposed methodology, we revisit baseline empirical evidence in mutual fund performance evaluation. The stock selection and timing measures we utilize are exactly parallel to each other. We measure stock selection as the difference between the alpha of the fund and the alpha of its self-designated benchmark. We measure timing as the differential return earned by varying the fund's systematic risk exposures relative to the respective exposures of its

benchmark. Our timing measure builds on the thesis that portfolio managers implement timing decisions through changes of the sensitivity of their portfolio to a set of aggregate factors that affect returns (Elton et al., 2011). In this context, we further argue that a manager may seek to exploit long term risk premia (beta, size, value, or momentum) by taking long-term positions that are different relative to the average exposure of her benchmark (*static factor allocation*). Also she may take short-term tactical bets when she believes that current market conditions favor a particular investment style (*dynamic market allocation*).

In the first part of our empirical analysis, we study the impact of incorporating the fund's self-designated benchmark into the performance evaluation process for stock selection releted inferences. We find in our sample, consistent with the current empirical evidence, that mutual fund alphas are on average negative. However, alphas estimated with the approach we advocate are generally less negative and less statistically significant than the alphas computed with the typical approach in the literature. This finding reflects the fact that the commonly used self-designated benchmarks have negative alphas in the sample period. The differences between the approach we advocate and the standard approach are more pronounced when we focus on mutual funds of particular investment styles. The average alpha for example of small cap growth funds is -4.02% (t-statistic=-2.54) per annum when it is computed with the standard approach. Using our approach the average alpha rises to -2.04 per annum and becomes statistically insignificant (t-statistic=-1.08). Ignoring the self-designated benchmarks in our sample generally puts growth mutual funds managers as a group at a disadvantage vis a vis value fund managers.

Next, we study the implications of the proposed framework for measuring timing. We find convincing empirical evidence of significant timing by mutual fund managers. More than half the standard deviation of a mutual fund's excess return is due to market and investment style

timing decisions. More than a third of all managers take statistically significant bets against the factor exposures of the self-designated benchmarks. Despite the importance of timing decisions, timing makes a small contribution to total mutual fund performance. Our evidence suggests that on average mutual funds underperform their benchmarks by 2% per annum. Almost three quarters of that underperformance is due to bad stock selection decisions. The negative contribution of stock selection is significant and consistent across all investment styles. Timing, and in particular dynamic factor timing, contributes -0.5% per annum to average mutual fund underperformance. Elton et al. (2011) also report negative albeit larger in absolute terms, timing returns. Not accounting for the fund's benchmark may misclassify – with respect to their timing skill – funds that simply track the sensitivities of their benchmark to systematic risk factors.

This article makes several contributions to the existing literature. First, we study mutual fund performance within a context that is more in line with current institutional asset management practices. We find that ignoring the fund's benchmark leads to biased assessments of a manager's performance. Second, we introduce a new factor exposure based approach for measuring the timing capabilities of mutual fund managers that utilizes mutual fund return data. From a conceptual point of view, our approach is consistent with the notion that managers – on top of stock selection – move assets in and out of various sectors and securities as part of a dynamic factor timing strategy. Our apporach has advantages over existing approaches that rely on mutual fund holdings data. Moreover, our approach on factor timing skill measurement disentangles the two aspects of factor timing that is, short- and long-term. Thirdly, we provide new empirical evidence on the importance of stock selection versus timing decisions.

Our findings add new insights to the literature on mutual fund performance evaluation. The use of 'implicit' rather than self-designated ('explicit') benchmarks in current academic performance

evaluation practices, overstates the finding of lack of managerial skill. The 'explicit' benchmark plays a central role in portfolio construction and risk management in current investment management practices. Pure stock selection decisions account for less than 50% of portfolio tracking error. A significant portion of active risk is due to factor timing decisions and in particular factors like value, size and momentum. This has implications for manager evaluation, manager selection, risk budgeting and risk management practices of institutional investors.

This paper proceeds as follows. In Section 2 we discuss the inconsistency (with asset management practice) of the risk-adjustment approach that most studies have in common and demonstrate what amendments we believe are necessary to maintain consistency. We also develop a new method for measuring factor timing skill. Section 3 discusses the data we use in our empirical analysis. Section 4 illustrates the impact of inappropriate risk-adjustment on measuring stock selection skill. It also reports the results of the analysis on the factor timing ability of mutual fund managers which uses the proposed method. Section 5 presents the results of the robustness analysis and Section 6 concludes.

2. Measuring Skill against a Self-designated Benchmark

2.1 Self-designated versus Implicit Benchmark

The standard approach for measuring skill in the literature uses the following regression:

$$R_{i,t} - R_{f,t} = a_i + \beta_{i1}(R_{m,t} - R_{f,t}) + \beta_{i2}SMB_t + \beta_{i3}HML_t + \beta_{i4}MOM_t + e_{i,t}$$
(1)

where $R_{i,t}$ is the return of fund i, $R_{f,t}$ is the short term risk free rate at time t, $R_{m,t}$ is the return of the market portfolio, SMB_t , HML_t , and MOM_t are the returns of portfolios of stocks sorted on

market value, book-to-market, and past returns (Carhart, 1997) all at time t; $e_{i,t}$ is he residual return of fund i at time t. For ease of exposition we remove the time subscript hereafter.

This framework implicitly assumes that the appropriate benchmark for the evaluation of a particular portfolio is implicit in the returns generated by the manager's portfolio. To estimate the implicit benchmark typically equation (1) is estimated and the implicit benchmark return, denoted as $\hat{R}_{b}^{implicit}$, is calculated through:

$$\hat{R}_{b}^{implicit} = \hat{\beta}_{i1}(R_m - R_f) + \hat{\beta}_{i2}SMB + \hat{\beta}_{i3}HML + \hat{\beta}_{i4}MOM$$
 (2)

The fund's alpha is then taken to be the difference between the fund's average return and the average return of the implicit benchmark, that is:

$$\hat{a}_i = \left(\overline{R_i - R_f}\right) - \overline{\hat{R}_b^{implicit}} \tag{3}$$

In practice however mutual fund managers are evaluated against the self-designated benchmark stated in the fund's prospectus rather than the estimated implicit benchmark.² Their active decisions – stock selection and factor timing – are taken with reference to the self-designated benchmark. Risk management and reporting also uses the self-designated benchmark.

To the extent that the self-designated benchmark and the implicit benchmark are similar, in terms of performance and factor exposures, estimates from equation (1) will adequately measure the contribution of active decisions to mutual fund performance. For this to happen, the self-designated benchmark should exhibit zero alpha and should have the same exposures to the risk

² Becker et al. (1999) in fact provide evidence that mutual funds behave as benchmark investors. Sensoy (2009) also stress that consistent with agency theory investors (principals) influence fund companies' (agents) compensation – through fund flows – in response to benchmark-adjusted return.

factors as the implicit benchmark. However, recent studies (see, e.g. Cremers, et al., 2010) suggest that commonly used benchmarks, such as those used by mutual fund managers as self-designated benchmarks, have non-zero alphas. For example using the following regression:

$$R_b - R_f = a_b + \beta_{b1}(R_m - R_f) + \beta_{b2}SMB + \beta_{b3}HML + \beta_{b4}MOM + e_b$$
 (4)

where R_b is the return of a benchmark, may result in sample estimates of a_b that are not necessarily zero. In fact, when we conduct preliminary analysis in our sample we find significant variation in the estimates of a_b , β_{b1} , β_{b2} , β_{b3} , and β_{b4} ranging from negative to positive.³ This practically means that alphas and betas estimated through equation (1) are biased measures of skill. The size of bias depends on the alphas and the betas of the respective benchmarks.

Therfore we propose to measure managerial ability using the following regression:

$$R_{i} - R_{b} = a_{i}^{*} + \beta_{i1}^{*} (R_{m} - R_{f}) + \beta_{i2}^{*} SMB + \beta_{i3}^{*} HML + \beta_{i4}^{*} MOM + e_{i}^{*}$$
 (5)

where R_b is the return of fund i's self-designated benchmark. Provided that managers are evaluated with respect to their benchmark, it is more appropriate to focus on the alpha and risk components of the return of the fund in excess of its benchmark return, to judge the manager's ability. The estimated exposures in equation (5) represent the difference between the fund's and the self-designated benchmark average exposures to the systematic factors assumed to drive returns. We use a standard risk model (Carhart's 1997 model) to derive these differences. The implications are similar if alternative risk models are used.

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³ This analysis is available on request.

To illustrate what $a_i^*, \beta_{i1}^*, \beta_{i2}^*, \beta_{i3}^*, \beta_{i4}^*$ measure in equation (5), we substract equation (4) from equation (1) and get:

$$R_{i} - R_{b} = (a_{i} - a_{b}) + (\beta_{i1} - \beta_{b1})(R_{m} - R_{f}) + (\beta_{i2} - \beta_{b2})SMB + (\beta_{i3} - \beta_{b3})HML + (\beta_{i4} - \beta_{b4})MOM + (e_{i} - e_{b})$$
(6)

Therefore from (5) and (6) we infer that:

$$a_i^* = a_i - a_b$$
 or $a_i = a_i^* + a_b$ (7)

$$\beta_{i1}^* = \beta_{i1} - \beta_{b1} \text{ or } \beta_{i1} = \beta_{i1}^* + \beta_{b1}$$
 (8)

$$\beta_{i2}^* = \beta_{i2} - \beta_{b2} \text{ or } \beta_{i2} = \beta_{i2}^* + \beta_{b2}$$
 (9)

$$\beta_{i3}^* = \beta_{i3} - \beta_{b3} \text{ or } \beta_{i3} = \beta_{i3}^* + \beta_{b3}$$
 (10)

$$\beta_{i4}^* = \beta_{i4} - \beta_{b4} \text{ or } \beta_{i4} = \beta_{i4}^* + \beta_{b4}$$
 (11)

Equations (7) to (11) show that the estimates of a fund's alpha and factor exposures obtained through equation (1) include the benchmark's exposures to factor returns. That is, the alpha estimated from equation (5) is equal to the alpha estimated from equation (1) using the standard methodology of performance evaluation less the alpha of the benchmark. We argue that a_i^* is a more relevant estimate for manager's ability compared to the usual a_i estimate. a_i^* measures the manager's ability to add value through stock selection relative to the benchmark. In contrast a_i includes in addition to stock selection skill the abnormal return inherent in the benchmark which by definition cannot be influenced by the manager's actions. Equation (8) also suggests that the market beta estimated from equation (5) is equal to the market beta estimated from equation (1) less the market beta of the benchmark. If the excess beta is different than zero, the manager holds

a portfolio with beta different to the beta of the benchmark. For example an estimated excess market beta of -0.2 means that the fund's beta is 0.2 smaller than the beta of the benchmark. Similar interpretations hold for the value, size, and momentum exposures.

2.2 Timing as Excess Factor Exposure

The previous section develops a framework that we argue is more appropriate for measuring mutual fund managers' excess performance. In this section we introduce a new framework for assessing a manager's timing ability. Our timing measure builds on the thesis that portfolio managers implement timing decisions through changes of the sensitivity of their portfolio to a set of aggregate factors that affect returns (Elton et al., 2011).

We use high frequency (daily) data, over a short time interval, i.e. one month, to estimate a mutual fund's factor exposures through equation (5).⁴ We measure factor timing returns as the product of exposure at time t times the average factor return over time t, as follows:

$$\widehat{\text{timing skill}}_{i} = \hat{\beta}_{i1}^{*} (\overline{R_{m} - R_{f}})_{t} + \hat{\beta}_{i2}^{*} \overline{SMB}_{t} + \hat{\beta}_{i3}^{*} \overline{HML}_{t} + \hat{\beta}_{i4}^{*} \overline{MOM}_{t}$$
(12)

Since we estimate equation equation (5) using daily data over a monthly horizon, for each month we get estimates for β_{i1}^* , β_{i2}^* , β_{i3}^* , β_{i4}^* . Hence, in equation (12), $\widehat{\text{timing skill}}_i$ is our estimate of average timing skill for fund i for month t, and $(\overline{R_m - R_f})_t$, \overline{SMB}_t , \overline{HML}_t , and \overline{MOM}_t are average daily premiums observed over month t.

⁴ The choice of a monthly horizon is justified on several grounds. First it addresses to some extent the impact of style breaks in mutual fund style exposures documented by Annaert and Campenhout (2007). Second, it is consistent with the evidence in Mamaysky et al. (2008) who find that many U.S. mutual funds follow highly dynamic strategies at the monthly frequency. Third, it leaves enough data to compute statistically sound estimates while at the same time allows us to capture short-term tactical factor timing decisions.

This measure is very closely related to the measures utilized by Elton et al. (2011), Jiang et al. (2007), and Kacperczyk, et al. (2011). These studies make use of mutual fund portfolio holdings and estimates of individual stock factor exposures to calculate portfolio exposures. Timing is then assessed on the basis of the portfolio exposure at time t and the return of the factor at time t+1. Each measure has some advantages. We use return data which makes our approach less sensitive to the availability of mutual fund holding data at high frequencies. Elton et al. (2010) stress that the use of quarterly data misses 18.5% of a typical fund's trades revealed using monthly data. Monthly holdings data however are not broadly available. The sample in Elton et al. (2010) comprises (after cleaning) 215 funds in the period 1994-2005. In addition, we define our timing measure by means of the contemporaneous factor return. This choice allows us to capture potential changes in the fund portfolios as well as variations in the fund benchmark sensitivity to the systematic risk factors over the month that performance is measured. More importantly however, our measure explicitly accounts for the funds self-designated benchmark. Thus, we can use it to detect the actions of the fund manager that relate to timing rather than actions that relate to tracking the benchmark. In this respect our measure also closely relates to the Active Share measure utilized in Cremers and Petajisto (2009) that uses mutual fund holdings.

To get additional insight in the timing ability of managers we pursue a decomposition of the manager's timing ability into short- and long-term in the spirit of Hsu et al. (2010). We argue that a manager may seek to exploit long term relationships that have shown to prevail in certain stock market segments, while she may also dynamically adjust the factor loadings in her portfolio relative to the benchmark should she think she can predict factor returns in the short run. Hsu et

al. (2010) term these two timing practices *static factor allocation* and *dynamic market allocation* respectively and utilize holdings data for their calculations.

We propose measuring short- and long-term timing using equation (12). Equation (12) can be rewritten in terms of the long-term average excess factor exposures and long-term average factor premiums and current factor deviations from the average as follows:

timing skill_i =
$$\left(\hat{\beta}_{i1}^* - \overline{\hat{\beta}_{i1}^*}\right) (\overline{R_m - R_f}) + \overline{\hat{\beta}_{i1}^*} (\overline{R_m - R_f}) + \left(\hat{\beta}_{i2}^* - \overline{\hat{\beta}_{i2}^*}\right) (\overline{SMB}) + \overline{\hat{\beta}_{i2}^*} (\overline{SMB}) + \left(\hat{\beta}_{i3}^* - \overline{\hat{\beta}_{i3}^*}\right) (\overline{HML}) + \overline{\hat{\beta}_{i3}^*} (\overline{HML}) + \left(\hat{\beta}_{i4}^* - \overline{\hat{\beta}_{i4}^*}\right) (\overline{MOM}) + \overline{\hat{\beta}_{i4}^*} (\overline{MOM})$$

(13)

where $\overline{\beta_{i1}^*}$, $\overline{\beta_{i2}^*}$, $\overline{\beta_{i3}^*}$, and $\overline{\beta_{i4}^*}$ are long term average excess exposures. Equation (13) suggests that timing skill for each factor is the sum of two components. The first component is defined as the monthly deviation of excess factor exposure from average excess exposure, times the contemporaneous factor return. The deviation reflects short term tactical decisions to over- or under-weight a particular investment style in response to economic and market conditions. For example the manager could overweight small capitalization stocks if she thinks that they are likely to outperform large capitalization stocks in the current market environment. In equation (13) this will be inferred through the term $(\hat{\beta}_{i2}^* - \overline{\hat{\beta}_{i2}^*})(\overline{SMB})$ with $\hat{\beta}_{i2}^* > \overline{\hat{\beta}_{i2}^*}$. The second component is defined as the product of long term average excess exposure times the average factor premium. It measures the return contribution of a manager's decision to tilt her portfolio persistently towards a particular factor. For example a manager who has a permanent tilt towards value stocks

hopes to benefit from the well-documented value premium. In equation (13) this is captured with the term $\overline{\hat{\beta}_{i3}^*}(\overline{HML})$, through $\overline{\hat{\beta}_{i3}^*} > 0$. Our decomposition follows in the spirit of Elton et al. (2011) who measure timing by means of variation of holdings-based betas with respect to a target beta. Their target beta is defined as the average beta for the mutual fund portfolio over the entire period.

3. Data

We source mutual fund daily return data from the CRSP Mutual Fund database from September 1998 to January 2009. Risk factor and style portfolio returns are obtained from Kenneth French's website. The research questions we posit require that the fund's self-designated benchmark is known. We focus on active equity mutual funds that fall in the intersection of value/growth and large/small cap strategies. CRSP provides information about the investment objective of each fund (Lipper objective code) which enables us to infer each fund's self-designated benchmark. Lipper's objective codes are assigned based on the language that the fund uses in its prospectus to describe how it intends to invest. For example, "Large-Cap Core Funds" are described as funds that, by portfolio practice, invest at least 75% of their equity assets in companies with market capitalizations (on a three-year weighted basis) greater than 300% of the dollar-weighted median market capitalization of the middle 1,000 securities of the S&P SuperComposite 1500 Index. Large-cap core funds have more latitude in the companies in which they invest. These funds typically have an average price-to-earnings ratio, price-to-book ratio, and three-year sales-per-share growth value, compared to the S&P 500 Index". From this description we infer that the

⁵ See: http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/Data Library.html

benchmark for "Large-Cap Core Funds" is the S&P 500 Index.⁶ Daily benchmark returns are obtained from Datastream.

The equity mutual funds we thus consider include nine categories: Large-Cap Core Funds, Large-Cap Growth Funds, Large-Cap Growth Funds, Mid-Cap Growth Funds, Mid-Cap Growth Funds, Mid-Cap Growth Funds, and Small-Cap Growth Funds, and Small-Cap Value Funds. Table 1 tabulates the categories of funds for which we source data from CRSP for our analysis, their inferred benchmark, alternative benchmarks, as well as the number of funds that fall in each category in our entire sample. Large cap funds outnumber the midcap and small cap funds by a factor of about two that is, the total number of funds is 2,044 for large cap funds versus 1,052 and 1,171 for midcap and small cap respectively. There are 1,655 growth funds, 1,604 core funds, and 1,008 value funds. Large cap value funds are those managing on average the largest portfolios in terms of assets with about \$18.25 million NAV. Large cap growth funds have the lowest average NAV that is \$15.07 million.

[Table 1 about here]

4. Empirical Results

This section reports and discusses the results from our empirical analysis. The first sub-section presents estimates of a manager's alpha based on the conventional risk adjustment methodology and compares them with the alphas obtained with our proposed approach. The second subsection reports evidence on the time variance of mutual fund factor betas and investigates the

⁶ We check for the robustness of our results to the choice of benchmarks in subsection 5.3.

contribution of the varying betas in mutual fund returns. In the last sub-section we study the stock selection and factor timing decisions' contribution to mutual fund tracking error risk.

4.1 Mutual Fund alphas

Average returns based on daily data are computed for each month for the entire cross-section of funds in each group in the intersection of value/growth and large/small cap strategies, and are subsequently averaged over the entire sample period. Average returns are computed also for all value to growth funds unconditional on size as well as for large to small cap funds unconditional on value/growth, as well as for our pooled sample.

Panel A of Table 2 reports the average mutual fund return in excess of the return of the self-designated benchmark without any risk adjustment. The evidence suggests that on average mutual fund managers underperform their self-designated benchmarks. The average annualized underperformance of all funds for the period of study is 1.98% (t-statistic = -2.53). The underperformance is consistent and statistically significant across all size groups. The underperformance is significant for growth and core managers but insignificant for value managers.

Panel B of Table 2 tabultaes the results from the analysis with the standard model, i.e. equation (1). We obtain negative alphas across all size and value/growth investment styles. For all funds, the average annualized alpha is 2.09% (t-statistic=-3.30). Bollen and Busse (2005), who also use daily data but a different sample period, find an average alpha of -1.20% per annum (Table 1, p. 577). Average alpha is consistently negative and statistically significant across the value/growth investment styles. Large and small cap mutual fund managers also underperform significantly on a risk adjusted basis. Managers of mid-cap funds have negative but statistically insignificant underperformance. The results from the standard model are generally similar with the results

obtained when we use the raw, i.e. not risk-adjusted, difference between fund and self-designated benchmark returns (Panel A). However, the former leads generally to more statistically sound conclusions regarding average alpha.

[Table 2 about here]

Panel C of Table 2 presents alphas estimated from equation (5), that is from the model that directly incorporates the self-designated benchmark in the performance evaluation process. The average alpha we find for all mutual fund investment styles is -1.49% per annum and it is significantly different from zero (t-statistic = -2.04). The average alpha is by 0.6% smaller than the alpha produced by the to-date standard model in Panel B. The difference reflects the negative alpha implicit in the self-designated benchmarks and is suggestive of the bias introduced when the benchmarks is not taken into account when computing risk-adjusted performance. The magnitude of the estimated average alphas using the methodology we advocate are generally speaking lower and less statistically significant that the alphas based on the standard model. The differences among the two methodologies are more pronounced when we examine the different investment styles seperately.

Growth mutual funds produce on average alpha of -2.74% (t-statistic=-2.38) when the conventional methodology is used to adjust for risk, compared with an average alpha of -1.55% (t-statistic=-1.29) when we use our approach to measure alpha. Similarly large capitalization mutual funds, in Panel B, produce an average alpha of -2.24% (t-statistic=-5.41). We document a significantly lower underperformance with our approach (average alpha is -1.44% with a t-statistic of -2.51). The differences in alpha reflect by construction the presence of negative alphas in the self-designated benchmarks. The differences in estimated alphas are even bigger for some investment styles. For example according to the standard model the average alpha of large

cap growth mutual funds is -2.54% compared with the average alpha of -0.88% which is computed with our approach. The -1.66% difference in estimates is equal to the alpha of the S&P 500/Citigroup Growth index when the four factor model is used to adjust for risk. The difference in estimated alphas is even more pronounced for small cap growth funds (-4.02% versus -2.04%) or small cap core funds (-1.99% versus -0.48%). The conventional risk adjustment methodology produces more negative alphas for growth funds than other investment style groups. When all funds are ranked by their alphas, growth fund managers as a group will rank lower than value or core managers with the standard approach.

Collectively, the results in Table 2 highlight the importance of taking the self-designated benchmarks into account when measuring excess mutual fund performance. When we pool all funds, we conclude that the average mutual fund manager is in fact destroying value by generating negative excess returns after fees that are statistically different from zero (as in, e.g. Jensen, 1968, Elton et al., 1993, Carhart, 1997 and Fama and French, 2010). However, alphas estimated using our approach are generally less negative and less statistically significant than the alphas produced by the to-date standard methodology. Our analysis indicates that for some investment styles the differences in inferences are more pronounced and more economically significant than in others. Overall, we conclude that the current literature is likely to be overstating the lack of stock selection skill of mutual fund managers simply because it ignores the managers' bencmarks in the measurement of excess performance.

4.2 Static versus Dynamic Factor Timing in Mutual Fund Performance

In this section we report evidence on the time variance of mutual fund factor betas and investigate the contribution of the varying betas in mutual fund returns. We measure mutual fund managers timing skills using equations (12) and (13).

Every month we estimate equation (5) using daily data and maintain excess risk exposures relative to the self-designated benchmark's risk exposures, for the entire cross-section of funds in each group and in the intersection of value/growth and large/small cap strategies. For each fund we compute statistics that capture the time variance properties of the estimates of the beta coefficients across the entire sample period. These statistics are then averaged across funds in the cross-section of funds in each group in the intersection of value/growth and large/small cap strategies. Average statistics are computed also for all value to growth funds unconditional on size as well as for large to small cap funds unconditional on value/growth, and for the entire sample. In particular we report the average, minimum, and maximum deviation of each fund's exposure to the market portfolio (BETA1), the capitalization factor (BETA2), the value-growth factor (BETA3), and the momentum factor (BETA4) from the respective benchmark exposures as defined in equation (5). We also report the t-statistic for the null hypothesis that the average deviation is zero. In unreported analysis (available on request) we find that the deviation of each fund's exposure from the respective benchmark's exposure is statistically different from zero for up to about 43% of the times it was estimated.

[Table 3 about here]

Examining Table 3 in detail provides useful insights. All investment styles, with the exception of large growth funds, take on average less market risk than the respective benchmarks. The t-statistics suggest a strong rejection of the hypothesis that fund managers hold portfolios with the same market risk as that of the benchmark. Table 3 illustrates that value mutual fund managers hold portfolios with less market risk (lower market betas) than their benchmarks. In contrast managers of growth mutual funds have the same market risk as their benchmarks. Small cap funds tend to be less aggressive compared with large cap funds with respect to market risk.

Large cap managers tend to tilt their portfolios more towards small cap and momentum stocks than their benchmarks imply. The difference in exposures gets larger as we move from growth to value portfolios. Funds with small cap investment styles in contrast, tend to have less exposure to the small cap factor. Value and growth style managers tend to take less exposure to value stocks—than the exposure inherent in their self-designated benchmarks. Value and funds that invest in large cap stock tend to invest more heavily in momentum stocks.

Overall, the results in Table 3 document that the average manager largely engages in timing practices. The average deviations from the benchmark market, size and value/growth betas are -0.050 (t-statistic = -8.12), -0.022 (t-statistic = -3.39), and -0.049 (t-statistic = -3.80) respectively. The average deviation from the benchmarks momentum exposure is not significantly different from zero. In general factor exposure differences increase as we move from large to small cap and from growth to value investment styles. The evidence is consistent with the hypothesis that managers dynamically adjust portfolio factor exposures, presumably reflecting their views about the future performance of the systematic factors that drive stock returns.

[Table 4 about here]

Our second objective is to study the economic implications of managers decisons to vary their betas. In Table 4 Panel A, for each mutual fund category, we decompose the average mutual fund benchmark adjusted return, that is the average $R_i - R_b$, into its components: the average annualized alpha return estimated through equation equation (5), and the average annualized total factor timing return computed through equation (12). We also decompose the total factor timing return into the short-term and long-term timing returns for each group of funds that fall in the intersection of value/growth and large/small cap strategies using equation (13). Panel B reports

aggregate average annualized benchmark-adjusted return, alpha return, total factor timing return, and short- and long-term timing return for the different size and value groups.

The results reported in Panel A (Table 4) suggest that the average return differences are negative and statistically significant for the small growth, mid and large core, and mid value investment styles. The underperformance is mainly due to bad stock selection skills, especially for large cap fund managers where the return differences are statistically significant. Neither static nor dynamic timing decisions make a statistically significant contribution to mutual fund performance.

The return decomposition for all funds is shown in Panel B of Table 4. Mutual fund managers underperform their self-designated benchmarks by about 2% per annum (t-statistic=-2.53). Three quarters of that underperformance is due to the negative contribution of stock selection decisions and the remaining due to bad timing skills. The contribution of timing decisions is not statistically different from zero. The 0.5% per annum underperformance due to timing decisions is mainly due to return generated from the dynamic timing decisions. Elton et al. (2011) report a more negative timing return (-0.11% per month). Hence we stress that not accounting for the fund's benchmark may misclassify – with respect to their timing skill – funds that simply track the sensitivities of their benchmark to systematic risk factors.

The overall conclusion from the results presented in Table 4 is that the underperformance of the average mutual fund is mainly due to unsuccessful stock selection decisions. Timing, and in particular dynamic factor timing, makes a negative but statistically insignificant contribution to mutual fund performance. The contribution of negative timing returns is less significant than the underperformance previously documented.

4.3 What is important? Stock selection or, factor timing?

In the earlier analysis we concluded that the contribution of stock selection decisions is on average negative. We also found that managers engage in factor timing, without however being, on average, successful in this practice. In this section we examine how each component contributes to the total variation of mutual fund excess returns.

To study this issue we decompose the variance of excess returns into an alpha and a factor timing return component. The contribution of alpha variance is calculated as the ratio of the variance of realized mutual fund alpha to the variance of total benchmark adjusted fund returns. The contribution of factor timing variance is calculated as the variance of the return due to timing bets on the market, size, value/growth and momentum factors (see equation (12)). Table 5 reports the percentage of the total variance that is attributed to the variance of each individual component. Overall, it appears that the variance of alpha contributes about 40% of the total variance of the mutual fund excess return. The second most important contributor is the variance of momentum (28.75%). Market and value/growth rank almost equally with 12.89% and 10.78% variance contributions respectively. Size ranks last with 6.16% variance contribution.

[Table 5 about here]

Results for the different mutual fund categories are very similar to the overall results. From the evidence in Table 6 two at least observations are worthwhile highlighting. First, that against perceived market wisdom about the importance of stock picking, stock selection generates only a modest fraction of excess return volatility. Similarly, given the attention and research resources that practitioners devote to market timing, it is also surprising that excess return volatility generated by market timing decisions is only a tenth of total volatility. A second observation that is striking is that broad factor timing is a significant contributor to the total variance. This

possibly reflects the increasing awareness of the importance and volatility of the size, value/growth and momentum factors in portfolio management.

5. Robustness

5.1 Bootstrap analysis of mutual fund factor loadings

According to Kosowski et al (2006) and Kosowski et al. (2007), proper inferences about parameter estimates in the context of a cross section of possibly different individual fund distributions presumes that mutual fund residuals are uncorrelated and normally distributed, funds have similar risks, and no estimation error. Given that some or all of these assumptions might not hold for mutual fund returns, Kosowski et al. (2006) and Kosowski et al. (2007) argue strongly for using bootstrap analysis when making statistical inferences of mutual fund performance. The bootstrap procedure is especially important in our study since the monthly parameter estimates are based on a short sample of daily return data.

In a given month, using daily data for that month, we estimate alpha and beta for each fund using the following regression (equation (5) re-written for ease of reference):

$$R_{i} - R_{b} = a_{i}^{*} + \beta_{i1}^{*}(R_{m} - R_{f}) + \beta_{i2}^{*}SMB + \beta_{i3}^{*}HML + \beta_{i4}^{*}MOM + e_{i}^{*}$$
(14)

Therefore, for fund i we obtain the coefficient estimates \hat{a}_{i}^{*} , $\hat{\beta}_{i1}^{*}$, $\hat{\beta}_{i2}^{*}$, $\hat{\beta}_{i3}^{*}$, $\hat{\beta}_{i4}^{*}$ as well as the time series of estimated residuals $\hat{e}_{i,t}^{*}$ with $t=T_{i0},...,T_{il}$. T_{i0} and T_{il} are the dates of the first and last daily returns available for fund i, respectively.

For each fund i we draw a sample with replacement from the fund residuals $\hat{e}_{i,t}^*$ - and the respective factor returns - hence we create a pseudo-time series of re-sampled residuals $\left\{\hat{e}_{i,t}^*\right\}^{boot}$

with $t_{\varepsilon} = s_{T_{i0}}^{boot}, ..., s_{T_{i1}}^{boot}$, where *boot* is an index for the bootstrap number, and where each of the time indices $s_{T_{i0}}^{boot}, ..., s_{T_{i1}}^{boot}$ are drawn randomly from $[T_{i0}, ..., T_{iI}]$ in such a way that reorders the original sample of T_{iI} - T_{i0} +1 residuals for fund i.

Next we construct a time series of pseudo-daily excess returns as follows:

$$\left\{R_{i,t} - R_{b,t}\right\}^{boot} = \hat{a}_{i}^{*} + \hat{\beta}_{i1}^{*}(R_{m} - R_{f})_{t} + \hat{\beta}_{i2}^{*}SMB_{t} + \hat{\beta}_{i3}^{*}HML_{t} + \hat{\beta}_{i4}^{*}MOM_{t} + \left\{\hat{e}_{i,t}^{*}\right\}^{boot}$$
(15)

for $t=T_{i0},...,T_{i1}$. T_{i0} and $t_{\varepsilon}=s_{T_{i0}}^{boot},...,s_{T_{i1}}^{boot}$. We next regress the returns for a given bootstrap sample on the four factors which as we noted earlier sampled at the time the residual is sampled and obtain coefficient estimates. Note that the factor returns in this regression are those observed at the same time as the sampled residual was observed. We repeat this procedure with 1,000 bootstrapped pseudo-time series of re-sampled residuals for each fund and for every month in our sample.

[Table 6 about here]

To gain insight into the significance of the estimated coefficients we report in Table 6 the fraction of times that a bootsrapped 95% confidence interval for a coefficient in equation (14), that does not conatain zero, contains our original estimate (reported in Table 3). More specifically, for each fund and for every month in our sample, we obtain the 95% confidence interval of the fund's exposures BETA1, BETA2, BETA3, and BETA4, that is 1,000 of each, through the bootstrap procedure detailed earlier. We compute how many times out of the 1,000 the null hypothesis of zero excess exposure is rejected as well as how many times the confidence interval of the true exposure contains the respective estimated exposure. We report the results from this analysis in Table 6. The results suggest that mutual fund managers engage in factor timing. The percentage

of statistically significant estimates of excess betas ranges from 10.33% to 42.81% for the different mutual fund categories suggesting that managers very often make significant factor timing bets. These figures are consistent with the figures we obtained in our analysis of t-statistics in Section 4.2, where we find the percentage of statistically significant estimates of excess betas ranges from 14.99% to 42.75% for the different mutual fund categories. The bootstrap analysis suggests that on average mutual funds have significantly different risk exposures compared with the exposures of their self-designated benchmarks.

5.2 Different risk exposures or noise?

The evidence in Section 5.1 is supportive of the argument that mutual funds and their self-designated benchmarks often exhibit significantly different risk exposures on average. However, it is possible that the observed differences in exposures are the result of chance and noise in the data. To test the hypothesis that the differences in exposure are not due to chance we apply our methodology to index-funds, a group of mutual funds for which we know that by construction factor exposures are very close to the factor exposures of their benchmarks. To minimize the possible effects of return measurement errors we construct artificial index fund data. We construct index fund returns, for all nine categories of the benchmark indexes we include in our analysis, by simply perturbing the original return series with a random error. The error has a mean of zero and standard deviations (tracking errors) of 0.1%, 0.5% and 1%. This choice of tracking error is motivated by empirical evidence (see, e.g. Frino et al., 2004) documenting that tracking errors of US index funds are typically in this range.

We then repeat the analysis of Section 4.2 for these artificially constructed index funds and in particular we focus on the analysis and results we report in Table 3. Our analysis involves 1,000 artificial index funds per category. Table 7 reports the results of this analysis for the case of

artificially constructed index funds that exhibit average tracking error of 1%, i.e. the most extreme scenario

[Table 7 about here]

The results in Table 7 suggest that in the vast majority of cases the excess exposure to any of the factor premiums is not statistically different from zero. Even in the handful of cases where the excess exposures are significant, their estimated values are close to zero. Moreover in unreported analysis we find that the deviation of each artificial index fund's exposure from the respective benchmark's exposure is statistically different from zero for up to about 11% of the times it was estimated. While this is not negligible it is far lower than the respective figure that we report in Section 5.1 for the actively managed mutual funds in our sample, i.e. 42.81%.

Overall, the analysis in this section suggests that our empirical set up might in very few instances incorrectly identify zero true betas as significant betas, although the estimates themselves will be negligible. It provides however, complimentary sufficient evidence to support the view that the excess estimated betas we estimate measure true difference in the risk exposures between mutual fund portfolio returns and their self-designated benchmark returns.

5.3 Sensitivity to the choice of benchmarks

As discussed in Section 3, the CRSP database provides information about the investment objective of each fund. Based on that information in the empirical analysis in Section 4 we match the investment objective of a fund with the appropriate index provided by the S&P company. It is however possible that mutual funds in reality use benchmarks other than those provided by the S&P company. According to Cremers et al. (2010), the S&P 500 is the most popular benchmark adopted by US large-cap mutual fund managers. However, mutual fund

managers with value or growth or size styles tend to choose as benchmarks the appropriate investment style indices provided by Russell. To examine the sensitivity of our empirical results to different benchmark assumptions we repeat our analysis using the respective indices provided by Russell. Details of the indices used are given in Table 1. The list of alternative benchmarks follows from Sensoy (2009) and Cremers et al. (2010).

Table 8 reports average total excess return for funds in each group of the intersection of value/growth and small/large, aggregates for each value/growth and each size group, as well as the aggregate for the entire sample of funds. This should be compared with Panel A and Panel C of Table 2 where S&P indices are used as benchmarks. The average alpha for all mutual fund investment styles is -1.61% per annum and is significantly different from zero (t-statistic = -3.18). Panel C of Table 2 reports an alpha of -1.49 with t-statistic equal to -2.04. Looking at alpha estimates for each investment style we see little evidence to suggest that using Russell's indices as benchmarks is critical for the conclusions in section 4.2.

[Table 8 about here]

Table 9 reports results for the investigation on the timing ability of mutual fund managers as in Table 4. Total factor timing returns and its components, dynamic and static factor timing remain statistically not different from zero. The conclusion we reached earlier when the S&P indices where used as benchmarks that most of the average mutual fund underperformance is due to bad stock selection decisions and that timing contributes little to mutual fund returns is not sensitive to the choice of benchmarks. There are more differences when we look at more detailed results (panel A) but the overall conclusions remains intact.

[Table 9 about here]

When we decompose the variance of excess returns into an alpha and a factor timing component using the Russell indices as benchmarks, we reach qualitatively similar results to those obtained with the S&P indices. ⁷ The variance of alpha contributes about forty percent of the total variance of the mutual fund excess return, i.e. 38.41% (vs. 41.41% with the original benchmarks). The second most important contributor is the variance of momentum, i.e. 26.36% (vs. 28.75% with the original benchmarks). The market's variance contribution rises to 23.97% from 12.89%. Value/growth and size contribute by 5.92% and 5.33% respectively.

Collectively, this sub-section provides evidence that the conclusions we reach are robust to the choice of benchmark. In particular, the benchmarks we consider following the description of the investment objective of the fund, provide qualitatively similar results to analysis that is based on benchmarks more closely related to actually reported benchmarks (see, e.g. Sensoy, 2009) or best matched benchmarks (see, e.g. Cremers et al., 2010).

6. Conclusion

Mutual fund performance evaluation has been the subject of numerous studies. We argue that the vast majority of these studies fail to provide a fair evaluation of manager ability because they presume that managers are benchmarked against a market implicit benchmark. Managers however are in practice evaluated against self-reported benchmarks and hence whether they are able to pick stocks with superior performance or successfully time the market or other market factors should be evaluated against that benchmark. We suggest evaluating stock selection skill and market timing ability in a way that is consistent with common asset management practice,

⁷ Results are available on request.

that is by risk adjusting the excess return of the mutual fund manager over her self-designated benchmark

Our empirical evidence suggests that that the results in current studies may be overstating the lack of skill, stock selection and factor timing. This is because they neglect that managers are evaluated against benchmarks which may have alphas and exposures to systematic risk factors. We provide convincing evidence that mutual fund managers engage in factor timing. Factor timing decisions account for about half the variance of excess returns mainly due to size, value/growth and momentum bets. Surprisingly market timing accounts for about one tenth of total excess return variance. Despite the importance of factor timing decisions in excess return variance, timing does not make a significant contribution to mutual fund performance. In contrast we find that stock selection decisions account for most of the underperformance of mutual fund managers.

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Tables and figures

Table 1 Mutual fund classification and benchmarks

| Mutual Fund Style | Benchmark | Alternative Benchmark | No | AUM | Mutual Fund Style | Benchmark | Alternative Benchmark | No | AUM | Mutual Fund Style | Benchmark | Alternative Benchmark | No | AUM |
|--|---------------------------------|---------------------------|-----|-------|--------------------------------------|----------------------------------|-----------------------------|-----|-------|--|----------------------------------|--------------------------|-----|-------|
| Large-Cap Core Funds (LCCE) | S&P 500 | S&P 500 | 858 | 17.35 | Mid-Cap Core Funds (MCCE) | S&P 400 | S&P 400 | 281 | 17.57 | Small-Cap Core Funds (SCCE) | S&P 600 | Russell 2000 | 465 | 17.03 |
| Large-Cap Growth Funds (LCGE) | S&P 500/ Citigroup Growth | Russell 1000 Growth | 714 | 15.07 | Mid-Cap Growth Funds (MCGE) | S&P 400 / Citigroup Growth | Russell MidCap Growth | 499 | 15.13 | Small-Cap Growth Funds (SCGE) | S&P 600 / Citigroup Growth | Russell 2000 Growth | 442 | 15.62 |
| Large-Cap Value Funds (LCVE) | S&P 500 / Citigroup Value | Russell 1000 Value | 472 | 18.25 | Mid-Cap Value Funds (MCVE) | S&P 400 / Citigroup Value | Russell MidCap Value | 272 | 16.72 | Small -Cap Value Funds (SCVE) | S&P 600 / Citigroup Value | Russell 2000 Value | 264 | 17.59 |

This table shows the classification of mutual fund managers and the respective benchmarks. Mutual Fund Style is obtained by CRSP's "Fund Style Table" and refers to Lipper objective codes. Large-Cap Core funds are funds that, by portfolio practice, invest at least 75% of their equity assets in companies with market capitalizations (on a three-year weighted basis) greater than 300% of the dollar-weighted median market capitalization of the middle 1,000 securities of the S&P SuperComposite 1500 Index. Large-cap core funds have more latitude in the companies in which they invest. These funds typically have an average price-to earnings ratio, price-to-book ratio, and three-year sales-per-share growth value, compared to the S&P 500 Index. Large-Cap Growth funds are funds that, by portfolio practice, invest at least 75% of their equity assets in companies with market capitalizations (on a three-year weighted basis) greater than 300% of the dollar-weighted median market capitalization of the middle 1,000 securities of the S&P SuperComposite 1500 Index. Large-Cap growth funds typically have an above-average price-to-earnings ratio, price-to-book ratio, and three-year sales-per-share growth value, compared to the S&P 500 Index. Large-Cap Value funds are funds that, by portfolio practice, invest at least 75% of their equity assets in companies with market capitalizations (on a three-year weighted basis) greater than 300% of the dollar-weighted median market capitalization of the middle 1,000 securities of the S&P SuperComposite 1500 Index. Large-Cap Value funds typically have a below-average price-to-earnings ratio, price-to-book ratio, and three-year sales-per-share growth value, compared to the S&P 500 Index. Mid-Cap Core, Mid-Cap Growth, and Mid-Cap Value funds are defined accordingly relative to the S&P 400/Citigroup Growth, and S&P 600/Citigroup Growth, and S&P 600/Citigroup Value, respectively. No is the average number of funds. AUM is the average NAV of funds for the period September 1998 to January 2009. The table

Table 2 Mutual Fund alphas

| | Panel A: I | Benchmarl | k-adjuste | d returns | | Panel 1 | B: Four fa | ctor mode | el alphas | | Panel C: Benchmark-adjusted alphas | | | | |
|-------|------------|-------------|-----------|-----------|-------|---------|------------|-----------|-----------|-------|------------------------------------|---------|---------|---------|--|
| Size | | Value group | | | | | Value | group | | Size | Value group | | | | |
| group | 1 | 2 | 3 | All | group | 1 | 2 | 3 | All | group | 1 | 2 | 3 | All | |
| 3 | -1.50 | -1.42 | -0.46 | -1.29 | 3 | -2.54 | -2.25 | -1.57 | -2.24 | 3 | -0.88 | -1.56 | -2.05 | -1.44 | |
| | (-0.92) | (-2.88) | (-0.44) | (-1.83) | | (-2.59) | (-5.80) | (-2.29) | (-5.41) | | (-0.66) | (-4.22) | (-2.67) | (-2.51) | |
| 2 | -2.81 | -1.94 | -2.53 | -2.51 | 2 | -2.18 | -0.99 | -0.27 | -1.40 | 2 | -2.18 | -1.62 | -1.52 | -1.90 | |
| | (-1.71) | (-2.35) | (-2.18) | (-2.20) | | (-1.28) | (-0.81) | (-0.22) | (-1.06) | | (-1.37) | (-1.54) | (-0.98) | (-1.48) | |
| 1 | -4.73 | -1.76 | -1.00 | -2.70 | 1 | -4.02 | -1.99 | -1.33 | -2.56 | 1 | -2.04 | -0.48 | -0.22 | -0.97 | |
| | (-2.03) | (-1.68) | (-0.80) | (-2.00) | | (-2.54) | (-2.19) | (-1.33) | (-2.65) | | (-1.08) | (-0.36) | (-0.13) | (-0.68) | |
| All | -2.70 | -1.67 | -1.14 | -1.98 | All | -2.74 | -1.90 | -1.20 | -2.09 | All | -1.55 | -1.43 | -1.39 | -1.49 | |
| | (-1.76) | (-3.17) | (-1.48) | (-2.53) | | (-2.38) | (-3.91) | (-1.79) | (-3.30) | | (-1.29) | (-2.65) | (-1.92) | (-2.04) | |

This table shows the results from the analysis of excess returns and alpha estimates for the period September 1998 to January 2009 (the out-of-sample period is January 2002 to January 2009). Every month we calculate the excess return of each fund in our sample using daily return data. Excess return is measured in excess of the self-designated benchmark (Panel A). We also estimate the alpha of each fund using the four – factor model (Panel B):

$$R_i - R_f = a_i + \beta_{i1}(R_m - R_f) + \beta_{i2}SMB + \beta_{i3}HML + \beta_{i4}MOM + e_i$$

as well as the four – factor model (Panel C):

$$R_{i} - R_{b} = a_{i}^{*} + \beta_{i1}^{*}(R_{m} - R_{f}) + \beta_{i2}^{*}SMB + \beta_{i3}^{*}HML + \beta_{i4}^{*}MOM + e_{i}^{*}$$

Average excess returns and average alphas are computed for each month for the entire cross-section of funds in each group in the intersection of value/growth and large/small cap strategies, and are subsequently averaged over the entire sample period. Average excess returns and average alphas are computed also for all value to growth funds unconditional on size as well as for large to small cap funds unconditional on value/growth. Alphas are annualized. The numbers in parenthesis are t-statistics corrected for autocorrelation and heteroscedasticity.

Table 3 Mutual Fund factor loadings

| | |] | BETA1 (mar | ket) | | | | BE | ΓA2 (small/ | (large) | |
|-------|--------|----------|--------------|-----------|----------|-------|--------|----------|-------------|-----------|----------|
| Size | | | Value grou | ıp | | Size | | | Value grou | ıp | |
| group | | 1 | 2 | 3 | All | group | | 1 | 2 | 3 | All |
| 3 | mean | 0.016 | -0.029 | -0.082 | -0.025 | 3 | mean | 0.123 | 0.051 | 0.022 | 0.068 |
| | t-stat | (1.358) | (-7.470) | (-9.492) | (-4.292) | | t-stat | (7.934) | (11.948) | (2.462) | (12.135) |
| | min | -0.172 | -0.075 | -0.209 | -0.096 | | min | -0.271 | -0.027 | -0.105 | -0.048 |
| _ | max | 0.265 | 0.030 | 0.041 | 0.066 | | max | 0.453 | 0.142 | 0.369 | 0.199 |
| 2 | mean | -0.011 | -0.053 | -0.113 | -0.048 | 2 | mean | -0.035 | -0.096 | -0.233 | -0.102 |
| | t-stat | (-1.016) | (-7.980) | (-10.996) | (-5.886) | | t-stat | (-2.168) | (-8.700) | (-14.669) | (-7.853) |
| | min | -0.230 | -0.226 | -0.403 | -0.249 | | min | -0.556 | -0.460 | -0.727 | -0.574 |
| _ | max | 0.193 | 0.059 | 0.090 | 0.090 | | max | 0.339 | 0.044 | 0.098 | 0.105 |
| 1 | mean | -0.071 | -0.098 | -0.159 | -0.101 | 1 | mean | -0.025 | -0.120 | -0.241 | -0.109 |
| | t-stat | (-4.438) | (-8.889) | (-13.307) | (-7.878) | | t-stat | (-1.243) | (-8.827) | (-11.915) | (-6.752) |
| | min | -0.441 | -0.286 | -0.387 | -0.360 | | min | -0.379 | -0.502 | -0.805 | -0.505 |
| | max | 0.179 | 0.038 | -0.006 | 0.066 | | max | 0.258 | 0.124 | 0.080 | 0.143 |
| All | mean | -0.015 | -0.052 | -0.110 | -0.050 | All | mean | 0.035 | -0.023 | -0.116 | -0.022 |
| | t-stat | (-1.543) | (-11.295) | (-13.693) | (-8.125) | | t-stat | (3.071) | (-4.494) | (-13.431) | (-3.390) |
| | min | -0.186 | -0.135 | -0.244 | -0.153 | | min | -0.336 | -0.213 | -0.338 | -0.289 |
| | max | 0.153 | 0.011 | -0.005 | 0.036 | | max | 0.267 | 0.088 | 0.157 | 0.084 |
| | | BE' | TA3 (value/g | rowth) | | | | BE | ΓA4 (mome | ntum) | |
| Size | | | Value grou | ıp | | Size | | | Value grou | ıp | |
| group | | 1 | 2 | 3 | All | group | | 1 | 2 | 3 | All |
| 3 | mean | 0.032 | -0.029 | -0.077 | -0.017 | 3 | mean | 0.054 | 0.032 | 0.047 | 0.041 |
| | t-stat | (0.830) | (-4.123) | (-4.385) | (-1.171) | | t-stat | (1.604) | (4.442) | (2.831) | (3.082) |
| | min | -0.464 | -0.211 | -0.375 | -0.283 | | min | -0.569 | -0.206 | -0.351 | -0.322 |
| | max | 0.679 | 0.085 | 0.273 | 0.234 | | max | 0.656 | 0.146 | 0.316 | 0.191 |
| 2 | mean | -0.111 | -0.029 | -0.103 | -0.087 | 2 | mean | 0.031 | 0.008 | -0.022 | 0.011 |
| | t-stat | (-4.370) | (-1.916) | (-4.284) | (-4.755) | | t-stat | (1.032) | (0.705) | (-1.438) | (0.552) |
| | min | -0.801 | -0.394 | -0.651 | -0.466 | | min | -0.417 | -0.212 | -0.313 | -0.306 |
| | max | 0.400 | 0.316 | 0.438 | 0.332 | | max | 0.596 | 0.182 | 0.418 | 0.356 |
| 1 | mean | -0.131 | -0.022 | -0.060 | -0.071 | 1 | mean | -0.015 | 0.000 | 0.042 | 0.003 |
| | t-stat | (-4.029) | (-1.428) | (-2.802) | (-3.652) | | t-stat | (-0.296) | (-0.020) | (2.084) | (0.106) |
| | min | -0.916 | -0.285 | -0.466 | -0.445 | | min | -0.917 | -0.378 | -0.251 | -0.521 |
| | max | 0.441 | 0.268 | 0.294 | 0.264 | | max | 0.533 | 0.300 | 0.453 | 0.421 |
| All | mean | -0.054 | -0.027 | -0.081 | -0.049 | All | mean | 0.029 | 0.019 | 0.025 | 0.023 |
| | t-stat | (-1.897) | (-3.672) | (-5.714) | (-3.795) | | t-stat | (0.844) | (2.103) | (2.071) | (1.359) |
| | min | -0.685 | -0.169 | -0.307 | -0.282 | | min | -0.368 | -0.137 | -0.285 | -0.208 |
| | max | 0.392 | 0.100 | 0.316 | 0.151 | | max | 0.445 | 0.182 | 0.240 | 0.267 |

Every month we estimate the four – factor model:

$$R_i - R_b = a_i^* + \beta_{i1}^* (R_m - R_f) + \beta_{i2}^* SMB + \beta_{i3}^* HML + \beta_{i4}^* MOM + e_i^*$$

using daily data and record beta coefficients, i.e. excess risk exposures relative to the self-designated benchmark's risk exposures, for the entire cross-section of funds in each group in the intersection of value/growth and large/small cap strategies. For each fund we compute statistics that capture the time variance properties of the beta coefficients across the period September 1998 to January 2009 (the out-of-sample period is January 2002 to January 2009). These statistics are then averaged across funds in the cross-section of funds in each group in the intersection of value/growth and large/small cap strategies. Average statistics are computed also for all value to growth funds unconditional on size as well as for large to small cap funds unconditional on value/growth. We report the average, minimum, and maximum deviation of each fund's exposure to the market portfolio (BETA1), the capitalization factor (BETA2), the value-growth factor (BETA3), and the momentum factor (BETA4) from the respective benchmark exposures. We also report the t-static for the null hypothesis that the average deviation is zero. Statistics are shown for each group of mutual funds in the intersection of value/growth and large/small cap, for each investment style in aggregate, as well as for the entire sample.

Table 4 Mutual Fund excess return and decomposition to dynamic and static factor timing return

| | | | | | | Panel A: P | erforman | ce of each 1 | nutual func | l category | | | | | |
|---------------|----------------------------------|----------|---------------------------|-----------------------------|----------------------------|---------------------------------|------------|---------------------------|-----------------------------|----------------------------|----------------------------------|----------|---------------------------|-----------------------------|----------------------------|
| | | | | | | | 7 | Value grou | p | | | | | | |
| | | | 1 | | | | | 2 | | 3 | | | | | |
| Size group | Benchmark- adjusted return | Alpha | Total Factor Timing | Dynamic Factor Timing | Static Factor Timing | Benchmark adjusted return | Alpha | Total Factor Timing | Dynamic Factor Timing | Static Factor Timing | Benchmark- adjusted return | Alpha | Total Factor Timing | Dynamic Factor Timing | Static Factor Timing |
| 3 | -1.503 | -0.883 | -0.620 | -1.833 | 1.213 | -1.423 | -1.557 | 0.133 | -0.248 | 0.382 | -0.460 | -2.052 | 1.592 | 1.189 | 0.403 |
| | (-0.924) | (-0.657) | (-0.528) | (-1.892) | (1.134) | (-2.881) | (-4.222) | (0.385) | (-0.898) | (1.315) | (-0.444) | (-2.673) | (1.696) | (1.741) | (0.453) |
| 2 | -2.811 | -2.185 | -0.626 | -0.113 | -0.513 | -1.941 | -1.620 | -0.321 | 0.118 | -0.439 | -2.531 | -1.522 | -1.010 | 0.012 | -1.022 |
| | (-1.709) | (-1.374) | (-0.502) | (-0.106) | (-0.748) | (-2.349) | (-1.545) | (-0.392) | 0.196) | (-0.665) | (-2.184) | (-0.976) | (-0.634) | (0.015) | (-0.740) |
| 1 | -4.726 | -2.043 | -2.683 | -1.869 | -0.814 | -1.756 | -0.479 | -1.277 | (-0.690 | -0.587 | -1.005 | -0.219 | -0.786 | -0.081 | -0.706 |
| | (-2.025) | (-1.078) | (-1.498) | (-1.379) | (-0.825) | (-1.678) | (-0.356) | (-1.165) | (-1.048) | (-0.606) | (-0.802) | (-0.128) | (-0.456) | (-0.092) | (-0.378) |
| | | | | | | Pane | l B: Perfo | rmance for | pooled sar | nple | | | | | • |
| | | | Size group |) | | | | Value grou | ıp | | | | | | |
| 3 | -1.293 | -1.442 | 0.149 | -0.457 | 0.606 | -2.699 | -1.549 | -1.150 | -1.316 | 0.166 | | | | | |
| | (-1.827) | (-2.509) | (0.334) | (-1.247) | (1.870) | (-1.757) | (-1.286) | (-1.074) | (-1.476) | (0.272) | | | | | |
| 2 | -2.510 | -1.899 | -0.611 | 0.004 | -0.615 | -1.674 | -1.433 | -0.240 | -0.279 | 0.038 | | | | | |
| | (-2.200) | (-1.479) | (-0.588) | (0.006) | (-0.827) | (-3.166) | (-2.649) | (-0.510) | (-0.754) | (0.088) | | | | | |
| 1 | -2.700 | -0.975 | -1.726 | -1.039 | -0.687 | -1.136 | -1.388 | 0.252 | 0.519 | -0.267 | | | | | |
| | (-2.001) | (-0.676) | (-1.351) | (-1.219) | (-0.661) | (-1.483) | (-1.920) | (0.222) | (0.862) | (-0.223) | | | | | |
| All | -1.976 | -1.487 | -0.488 | -0.492 | 0.003 | | | | | | | | | | |
| | (-2.529) | (-2.043) | (-0.807) | (-1.029) | (0.008) | | | | | | | | | | |

This table presents a decomposition of the mutual fund return in excess of the benchmark to alpha and total factor timing as per the four – factor model:

$$R_i - R_b = a_i^* + \beta_{i1}^* (R_m - R_f) + \beta_{i2}^* SMB + \beta_{i3}^* HML + \beta_{i4}^* MOM + e_i^*$$

and

$$\overline{\text{timing skill}}_{i} = \left(\hat{\beta}_{i1}^{*} - \overline{\hat{\beta}_{i1}^{*}}\right) (\overline{R_{m}} - R_{f}) + \overline{\hat{\beta}_{i1}^{*}} (\overline{R_{m}} - R_{f}) + \\
\left(\hat{\beta}_{i2}^{*} - \overline{\hat{\beta}_{i2}^{*}}\right) (\overline{SMB}) + \overline{\hat{\beta}_{i2}^{*}} (\overline{SMB}) + \\
\left(\hat{\beta}_{i3}^{*} - \overline{\hat{\beta}_{i3}^{*}}\right) (\overline{HML}) + \overline{\hat{\beta}_{i3}^{*}} (\overline{HML}) + \\
\left(\hat{\beta}_{i4}^{*} - \overline{\hat{\beta}_{i4}^{*}}\right) (\overline{MOM}) + \overline{\hat{\beta}_{i4}^{*}} (\overline{MOM})$$

Total factor timing is further decomposed to static and dynamic factor timing using the entire sample. Panel A, reports the average benchmark adjusted return, the average annualized alpha return, the average annualized total factor timing return computed through equation, and the decomposition of the annualized total factor timing return to a short- and a long-term component, for each group of funds that fall in the intersection of value/growth and large/small cap strategies. Panel B reports aggregate average annualized benchmark-adjusted return, alpha return, total factor timing return, and short- and long-term timing return.

Table 5 Mutual Fund excess return variance and decomposition to total timing return variance

| | | | | | | Panel A: De | compositio | on for each | mutual fu | nd category | ī | | | | | |
|----------------|--------|--|------------------|--------|--------|-------------|------------|------------------|-----------|-------------|--------|--------|------------------|--------|--------|--|
| | | | | | | | 1 | alue grouj | p | | | | | | | |
| | | | 1 | | | | | 2 | | | 3 | | | | | |
| Size group | Alpha | Market | Value/ Growth | Size | Mom | Alpha | Market | Value/ Growth | Size | Mom | Alpha | Market | Value/ Growth | Size | Mom | |
| 3 | 44.75% | 6.79% | 11.09% | 7.89% | 29.48% | 40.81% | 9.84% | 7.70% | 7.74% | 33.91% | 36.07% | 12.76% | 14.89% | 3.33% | 32.95% | |
| 2 | 54.47% | 4.71% | 12.05% | 5.86% | 22.91% | 54.05% | 9.40% | 12.81% | 12.57% | 11.16% | 47.65% | 13.20% | 12.61% | 18.48% | 8.06% | |
| 1 | 45.96% | 6.76% | 8.80% | 4.53% | 33.95% | 45.52% | 13.72% | 7.62% | 14.39% | 18.76% | 42.76% | 16.53% | 8.93% | 21.23% | 10.55% | |
| | | Panel B: Decomposition for pooled sample | | | | | | | | | | | | | | |
| Size group | Alpha | Market | Value/ Growth | Size | Mom | | | | | | | | | | | |
| 3 | 42.31% | 7.88% | 7.77% | 8.27% | 33.77% | | | | | | | | | | | |
| 2 | 50.90% | 8.11% | 13.60% | 10.92% | 16.46% | | | | | | | | | | | |
| 1 | 42.51% | 13.06% | 9.20% | 11.89% | 23.33% | | | | | | | | | | | |
| Value group | | | | | | | | | | | | | | | | |
| 1 | 45.98% | 4.82% | 8.78% | 4.02% | 36.40% | | | | | | | | | | | |
| 2 | 41.65% | 18.25% | 11.35% | 7.70% | 21.05% | | | | | | | | | | | |
| 3 | 31.22% | 22.50% | 17.09% | 15.10% | 14.09% | | | | | | | | | | | |
| All | 41.41% | 12.89% | 10.78% | 6.16% | 28.75% | | | | | | | | | | | |

This table presents a decomposition of the variance of mutual fund returns in excess of their benchmark into an alpha and a factor timing component. The later comprises the four factor sub-components. The indicated figures are the percentage of the total variance that is attributed to the variance of each individual component.

 $Table\ 6\ Significance\ of\ mutual\ fund\ factor\ loadings-bootstrap\ analysis$

| Size | | | Value grou | ıp | |
|-------|-------|--------|------------|--------|--------|
| group | | 1 | 2 | 3 | All |
| 3 | BETA1 | 11.37% | 10.54% | 10.33% | 10.78% |
| | BETA2 | 22.58% | 26.64% | 35.22% | 27.21% |
| | BETA3 | 24.21% | 22.09% | 23.41% | 23.13% |
| _ | BETA4 | 23.95% | 21.54% | 16.54% | 21.22% |
| 2 | BETA1 | 10.67% | 10.49% | 11.90% | 10.94% |
| | BETA2 | 20.35% | 27.07% | 32.61% | 25.31% |
| | BETA3 | 17.86% | 17.36% | 21.31% | 18.62% |
| | BETA4 | 20.13% | 31.95% | 42.81% | 29.15% |
| 1 | BETA1 | 12.33% | 11.44% | 12.34% | 11.98% |
| | BETA2 | 22.40% | 31.85% | 39.75% | 30.06% |
| | BETA3 | 18.93% | 17.84% | 17.22% | 18.11% |
| | BETA4 | 20.14% | 29.34% | 41.02% | 28.50% |
| All | BETA1 | 11.41% | 10.79% | 11.28% | 11.15% |
| | BETA2 | 21.86% | 28.23% | 35.70% | 27.52% |
| | BETA3 | 20.88% | 20.03% | 21.22% | 20.64% |
| | BETA4 | 21.78% | 25.62% | 30.03% | 25.17% |

Every month we estimate the four – factor model:

$$R_i - R_b = a_i^* + \beta_{i1}^* (R_m - R_f) + \beta_{i2}^* SMB + \beta_{i3}^* HML + \beta_{i4}^* MOM + e_i^*$$

using daily data and record beta coefficients, i.e. excess risk exposures relative to the self-designated benchmark's risk exposures, for the entire cross-section of funds in each group in the intersection of value/growth and large/small cap strategies. For each fund we obtain the coefficient estimates $\hat{\alpha}_i^*$, $\hat{\beta}_{i1}^*$, $\hat{\beta}_{i2}^*$, $\hat{\beta}_{i3}^*$, $\hat{\beta}_{i3}^*$, $\hat{\beta}_{i4}^*$ as well as the time series of estimated residuals $\hat{e}_{i,t}^*$. We draw a sample with replacement from the fund residuals $\hat{e}_{i,t}^*$ to create a pseudo-time series of re-sampled residuals $\left\{\hat{e}_{i,t}^*\right\}_{boot}^{boot}$. Next we construct a time series of pseudo-daily excess returns as follows:

$$\left\{R_{i,t} - R_{b,t}\right\}^{boot} = \hat{a}_{i}^{*} + \hat{\beta}_{i1}^{*}(R_{m} - R_{f})_{t} + \hat{\beta}_{i2}^{*}SMB_{t} + \hat{\beta}_{i3}^{*}HML_{t} + \hat{\beta}_{i4}^{*}MOM_{t} + \left\{\hat{e}_{i,t}^{*}\right\}^{boot}$$

We next regress the returns for a given bootstrap sample on the four factors and obtain coefficient estimates and the *t*-statistics. We repeat this procedure with 1,000 bootstrapped pseudo-time series of re-sampled residuals for each fund and for every month in our sample. We report how many times the null hypothesis of zero excess exposure is rejected. Excess exposures are defined as deviations of each fund's exposure to the market portfolio (BETA1), the capitalization factor (BETA2), the value-growth factor (BETA3), and the momentum factor (BETA4) from the respective benchmark exposures. Statistics are shown for each group of mutual funds in the intersection of value/growth and large/small cap, for each investment style in aggregate, as well as for the entire sample.

Table 7 Factor loadings of artificial index funds with annual Tracking Error of 1%

| | | | BETA1 (mar | ket) | | | | BE | ΓA2 (small/ | (large) | |
|-------|--------|----------|--------------|---------|----------|-------|--------|----------|-------------|----------|----------|
| Size | | | Value grou | р | | Size | | | Value grou | ıp | |
| group | | 1 | 2 | 3 | All | group | | 1 | 2 | 3 | All |
| 3 | mean | 0.000 | 0.000 | 0.000 | 0.000 | 3 | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (0.913) | (1.194) | (1.500) | (2.065) | | t-stat | (0.878) | (0.046) | (1.631) | (1.348) |
| | min | -0.002 | -0.002 | -0.002 | -0.001 | | min | -0.004 | -0.003 | -0.004 | -0.002 |
| | max | 0.003 | 0.003 | 0.003 | 0.001 | | max | 0.003 | 0.006 | 0.004 | 0.004 |
| 2 | mean | 0.000 | 0.000 | 0.000 | 0.000 | 2 | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (-0.204) | (-0.403) | (0.130) | (-0.261) | | t-stat | (0.531) | (0.181) | (-0.949) | (-0.226) |
| | min | -0.005 | -0.003 | -0.002 | -0.001 | | min | -0.004 | -0.005 | -0.003 | -0.002 |
| | max | 0.002 | 0.002 | 0.003 | 0.002 | | max | 0.004 | 0.005 | 0.003 | 0.002 |
| 1 | mean | 0.000 | 0.000 | 0.000 | 0.000 | 1 | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (-0.966) | (-0.123) | (1.643) | (0.507) | | t-stat | (0.225) | (0.739) | (1.394) | (1.553) |
| | min | -0.003 | -0.004 | -0.002 | -0.001 | | min | -0.003 | -0.004 | -0.004 | -0.002 |
| | max | 0.003 | 0.003 | 0.003 | 0.002 | | max | 0.005 | 0.005 | 0.006 | 0.003 |
| All | mean | 0.000 | 0.000 | 0.000 | 0.000 | All | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (-0.307) | (0.287) | (2.287) | (1.385) | | t-stat | (0.901) | (0.680) | (1.163) | (2.025) |
| | min | -0.001 | -0.001 | -0.001 | -0.001 | | min | -0.002 | -0.002 | -0.002 | -0.001 |
| | max | 0.002 | 0.001 | 0.001 | 0.001 | | max | 0.003 | 0.002 | 0.003 | 0.002 |
| | | BE' | ΓΑ3 (value/g | rowth) | | | | BE | ΓA4 (mome | ntum) | |
| Size | | | Value grou | p | | Size | | | Value grou | ıp | |
| group | | 1 | 2 | 3 | All | group | | 1 | 2 | 3 | All |
| 3 | mean | 0.000 | 0.000 | 0.000 | 0.000 | 3 | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (0.414) | (2.621) | (1.217) | (2.203) | | t-stat | (1.533) | (-1.705) | (0.768) | (0.427) |
| | min | -0.006 | -0.007 | -0.005 | -0.003 | | min | -0.003 | -0.005 | -0.004 | -0.002 |
| | max | 0.007 | 0.005 | 0.006 | 0.005 | | max | 0.004 | 0.004 | 0.003 | 0.002 |
| 2 | mean | 0.000 | 0.000 | 0.000 | 0.000 | 2 | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (-1.262) | (-1.719) | (0.458) | (-1.657) | | t-stat | (-0.669) | (0.688) | (1.592) | (1.226) |
| | min | -0.007 | -0.007 | -0.007 | -0.003 | | min | -0.004 | -0.003 | -0.005 | -0.002 |
| | max | 0.004 | 0.005 | 0.009 | 0.002 | | max | 0.005 | 0.004 | 0.004 | 0.002 |
| 1 | mean | 0.000 | 0.000 | 0.000 | 0.000 | 1 | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (-1.347) | (1.094) | (1.364) | (0.945) | | t-stat | (-0.310) | (-1.108) | (-0.139) | (-0.895) |
| | min | -0.005 | -0.006 | -0.005 | -0.003 | | min | -0.005 | -0.003 | -0.004 | -0.002 |
| | max | 0.004 | 0.008 | 0.007 | 0.004 | | max | 0.004 | 0.004 | 0.005 | 0.002 |
| All | mean | 0.000 | 0.000 | 0.000 | 0.000 | All | mean | 0.000 | 0.000 | 0.000 | 0.000 |
| | t-stat | (-1.213) | (1.274) | (1.776) | (1.114) | | t-stat | (0.093) | (-1.023) | (1.392) | (0.281) |
| | min | -0.004 | -0.005 | -0.002 | -0.002 | | min | -0.003 | -0.002 | -0.003 | -0.002 |
| | max | 0.003 | 0.003 | 0.004 | 0.002 | | max | 0.002 | 0.003 | 0.002 | 0.002 |

Every month we estimate the four – factor model:

$$R_i^{INDEX} - R_b = a_i^* + \beta_{i1}^* (R_m - R_f) + \beta_{i2}^* SMB + \beta_{i3}^* HML + \beta_{i4}^* MOM + e_i^*$$

using daily data and record beta coefficients, i.e. excess risk exposures relative to the artificial index fund benchmark's risk exposures, for 1,000 artificial index funds (each constructed with an annual tracking error of 1%) in each group in the intersection of value/growth and large/small cap strategies. For each artificial index fund we compute statistics that capture the time variance properties of the beta coefficients across the period September 1998 to January 2009 (the out-of-sample period is January 2002 to January 2009). These statistics are then averaged across artificial index funds in the cross-section of funds in each group in the intersection of value/growth and large/small cap strategies. Average statistics are computed also for all value to growth artificial index funds unconditional on size as well as for large to small cap artificial index funds unconditional on value/growth. We report the average, minimum, and maximum deviation of each fund's exposure to the market portfolio (BETA1), the capitalization factor (BETA2), the value-growth factor (BETA3), and the momentum factor (BETA4) from the respective benchmark exposures. We also report the t-static for the null hypothesis that the average deviation is zero. Statistics are shown for each group of artificial index funds in the intersection of value/growth and large/small cap, for each investment style in aggregate, as well as for the entire sample.

Table 8 Mutual Fund alphas with alternative benchmarks

| | Ве | nchmark-a | djusted ret | urn | | В | enchmark-a | djusted alph | ias | | | |
|-------|---------|-----------|-------------|---------|-------|-------------|------------|--------------|---------|--|--|--|
| Size | | Value | group | | Size | Value group | | | | | | |
| group | 1 | 2 | 3 | All | group | 1 | 2 | 3 | All | | | |
| 3 | -0.65 | -1.42 | -1.90 | -1.24 | 3 | -1.53 | -1.56 | -1.86 | -1.63 | | | |
| | (-0.79) | (-2.88) | (-2.57) | (-2.31) | | (-1.75) | (-4.22) | (-3.92) | (-3.66) | | | |
| 2 | -1.70 | -1.94 | -1.88 | -1.76 | 2 | -2.96 | -1.62 | -1.34 | -2.20 | | | |
| | (-1.57) | (-2.35) | (-1.68) | (-2.71) | | (-2.88) | (-1.54) | (-1.69) | (-3.42) | | | |
| 1 | -2.02 | -0.92 | -1.80 | -1.56 | 1 | -1.44 | -0.35 | -0.68 | -0.81 | | | |
| | (-1.87) | (-0.93) | (-1.28) | (-1.61) | | (-1.08) | (-0.24) | (-0.34) | (-0.57) | | | |
| All | -1.35 | -1.47 | -1.82 | -1.47 | All | -1.95 | -1.41 | -1.35 | -1.61 | | | |
| | (-1.80) | (-3.19) | (-2.20) | (-2.85) | | (-2.66) | (-2.59) | (-2.24) | (-3.18) | | | |

This table shows the results from the analysis of alpha estimates obtained through equation (6). Every month we calculate the excess return of each fund in our sample using daily return data. Excess return is measured in excess of the self-designated benchmark. We also estimate the alpha of each fund using equation (6). Average excess returns and average alphas are computed for each month for the entire cross-section of funds in each group in the intersection of value/growth and large/small cap strategies, and are subsequently averaged over the entire sample period. Average excess returns and average alphas are computed also for all value to growth funds unconditional on size as well as for large to small cap funds unconditional on value/growth. Large cap funds are benchmarked against the S&P 500 Index, large cap value funds are benchmarked against the Frank Russell 1000 Value Index, and large cap growth funds are benchmarked against the Frank Russell 1000 Growth Index. Mid cap funds are benchmarked against the Frank Russell Mid Cap Growth Index. Small cap funds are benchmarked against the Frank Russell Mid Cap Growth Index. Small cap funds are benchmarked against the Frank Russell 2000 Value Index, and small cap growth funds are benchmarked against the Frank Russell 2000 Growth Index.

Table 9 Mutual Fund excess return and decomposition to dynamic and static factor timing return with alternative benchmarks

| | | | | | | Panel A: P | erforman | ce of each i | nutual fund | d category | | | | | | |
|---------------|----------------------------------|----------|---------------------------|-----------------------------|----------------------------|---------------------------------|----------|---------------------------|-----------------------------|----------------------------|----------------------------------|----------|---------------------------|-----------------------------|----------------------------|--|
| | | | | | | | 1 | Value grou | p | | | | | | | |
| | | | 1 | | | | | 2 | | | 3 | | | | | |
| Size group | Benchmark- adjusted return | Alpha | Total Factor Timing | Dynamic Factor Timing | Static Factor Timing | Benchmark adjusted return | Alpha | Total Factor Timing | Dynamic Factor Timing | Static Factor Timing | Benchmark- adjusted return | Alpha | Total Factor Timing | Dynamic Factor Timing | Static Factor Timing | |
| 3 | -0.651 | -1.532 | 0.881 | -0.294 | 1.175 | -1.423 | -1.557 | 0.133 | -0.248 | 0.382 | -1.904 | -1.860 | -0.044 | 0.138 | -0.182 | |
| | (-0.794) | (-1.745) | (1.042) | (-0.600) | (2.105) | (-2.881) | (-4.222) | (0.385) | (-0.898) | (1.315) | (-2.570) | (-3.920) | (-0.066) | (0.326) | (-0.376) | |
| 2 | -1.701 | -2.955 | 1.254 | -0.213 | 1.468 | -1.941 | -1.620 | -0.321 | 0.118 | -0.439 | -1.880 | -1.340 | -0.540 | -0.732 | 0.192 | |
| | (-1.572) | (-2.882) | (1.260) | (-0.358) | (1.728) | (-2.349) | (-1.545) | (-0.392) | (0.196) | (-0.665) | (-1.680) | (-1.691) | (-0.581) | (-0.997) | (0.289) | |
| 1 | -2.016 | -1.442 | -0.574 | -0.746 | 0.171 | -0.917 | -0.346 | -0.571 | -0.470 | -0.101 | -1.802 | -0.676 | -1.126 | -0.615 | -0.510 | |
| | (-1.874) | (-1.075) | (-0.424) | (-1.311) | (0.111) | (-0.934) | (-0.244) | (-0.418) | (-0.750) | (-0.071) | (-1.279) | (-0.335) | (-0.583) | (-0.613) | (-0.307) | |
| | | | | | | Pane | | | pooled san | nple | | | | | | |
| | | | Size group |) | | | | Value grou | ıp | | | | | | | |
| 3 | -1.243 | -1.629 | 0.386 | -0.159 | 0.545 | -1.352 | -1.946 | 0.594 | -0.384 | 0.978 | | | | | | |
| | (-2.311) | (-3.663) | (0.927) | (-0.551) | (1.911) | (-1.800) | (-2.661) | (0.839) | (-0.942) | (1.483) | | | | | | |
| 2 | -1.755 | -2.203 | 0.448 | -0.236 | 0.684 | -1.466 | -1.413 | -0.052 | -0.262 | 0.210 | | | | | | |
| | (-2.715) | (-3.420) | (1.031) | (-0.639) | (1.505) | (-3.194) | (-2.591) | (-0.102) | (-0.799) | (0.361) | | | | | | |
| 1 | -1.559 | -0.806 | -0.754 | -0.639 | -0.114 | -1.818 | -1.354 | -0.463 | -0.296 | -0.168 | | | | | | |
| | (-1.608) | (-0.565) | (-0.535) | (-1.037) | (-0.077) | (-2.204) | (-2.236) | (-0.506) | (-0.549) | (-0.244) | | | | | | |
| All | -1.473 | -1.610 | 0.138 | -0.311 | 0.448 | | | | | | | | | | | |
| | (-2.852) | (-3.180) | (0.301) | (-1.133) | (0.824) | | | | | | | | | | | |

This table presents a decomposition of the mutual fund return in excess of the benchmark to alpha and total factor timing as per the four – factor model:

$$R_i - R_b = a_i^* + \beta_{i1}^* (R_m - R_f) + \beta_{i2}^* SMB + \beta_{i3}^* HML + \beta_{i4}^* MOM + e_i^*$$

and

timing skill_i =
$$\left(\hat{\beta}_{i1}^* - \overline{\hat{\beta}_{i1}^*}\right) (\overline{R_m - R_f}) + \overline{\hat{\beta}_{i1}^*} (\overline{R_m - R_f}) + \left(\hat{\beta}_{i2}^* - \overline{\hat{\beta}_{i2}^*}\right) (\overline{SMB}) + \overline{\hat{\beta}_{i2}^*} (\overline{SMB}) + \left(\hat{\beta}_{i3}^* - \overline{\hat{\beta}_{i3}^*}\right) (\overline{HML}) + \overline{\hat{\beta}_{i3}^*} (\overline{HML}) + \left(\hat{\beta}_{i4}^* - \overline{\hat{\beta}_{i4}^*}\right) (\overline{MOM}) + \overline{\hat{\beta}_{i4}^*} (\overline{MOM})$$

Total factor timing is further decomposed to static and dynamic factor timing using the entire sample. Panel A, reports the average benchmark adjusted return, the average annualized alpha return, the average annualized total factor timing return computed through equation, and the decomposition of the annualized total factor timing return to a short- and a long-term component, for each group of funds that fall in the intersection of value/growth and large/small cap strategies. Panel B reports aggregate average annualized benchmark-adjusted return, alpha return, total factor timing return, and short- and long-term timing return. Large cap funds are benchmarked against the S&P 500 Index, large cap value funds are benchmarked against the Frank Russell 1000 Growth Index. Mid cap funds are benchmarked against the Frank Russell Mid Cap Value Index, and mid cap growth funds are benchmarked against the Frank Russell Mid Cap Growth Index. Small cap funds are benchmarked against the Frank Russell 2000 Value Index, and small cap growth funds are benchmarked against the Frank Russell 2000 Value Index, and small cap growth funds are benchmarked against the Frank Russell 2000 Value Index, and small cap growth funds are benchmarked against the Frank Russell 2000 Value Index, and small cap growth funds are benchmarked against the Frank Russell 2000 Value Index.