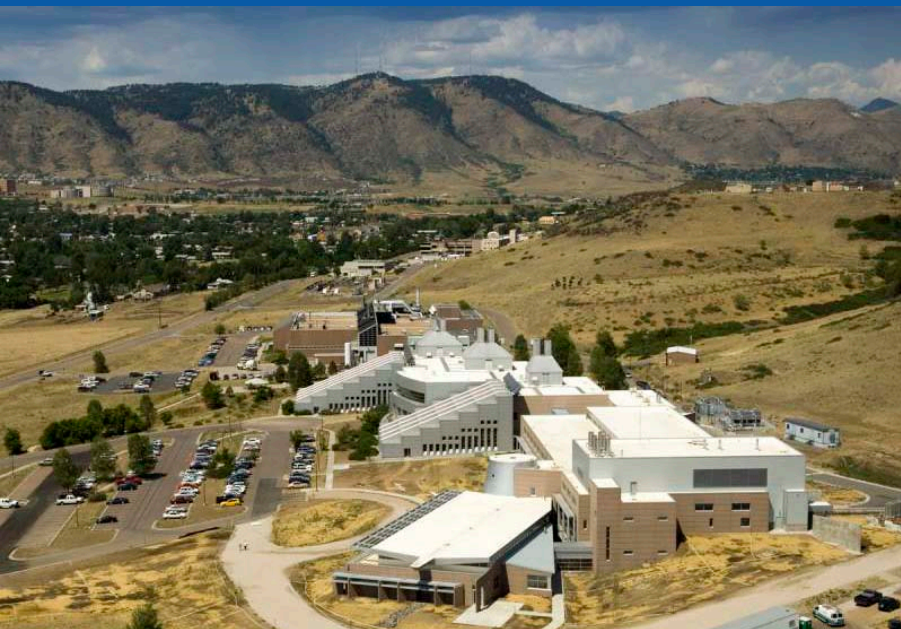


Secondary Use of PHEV and EV Batteries – Opportunities & Challenges

The 10th Advanced Automotive Battery Conference
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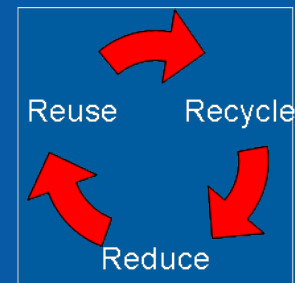
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Background – Battery Secondary Use

- It is a common belief that batteries in PHEVs and EVs expect to reach the end of their useful life when their capacity, energy, and/or power capabilities drop by 20% to 30%.
 - The reason is to have a vehicle that performs roughly the same at the beginning and end of the life of the battery.
- At the end-of-life, the “retired” PHEV or EV battery may still have reasonable energy capabilities for other applications such as stationary use.
- Secondary use of EVs (mostly NiMH) batteries was briefly studied in the past, but no implementation occurred
 - 1997 ANL study sponsored by USABC
 - 2002 Sentech study sponsored by SNL/DOE
 - “Electric Vehicle Battery 2nd Use Study” by Southern California Edison
- Due in part to the limited market of PHEV/EVs at the time, no second use programs have been implemented yet
 - Sensitivity to uncertain degradation rates in second use
 - High cost of battery refurbishment and integration
 - Low cost of alternative energy storage solutions
 - Lack of market mechanisms and presence of regulation
 - Perception of used batteries

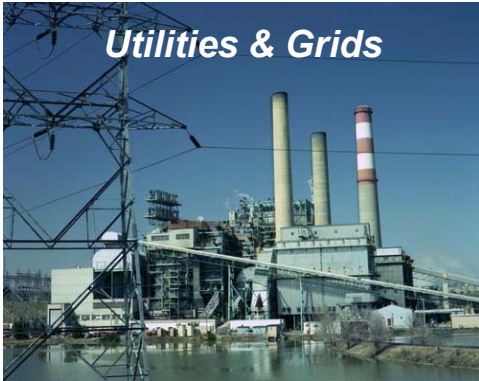
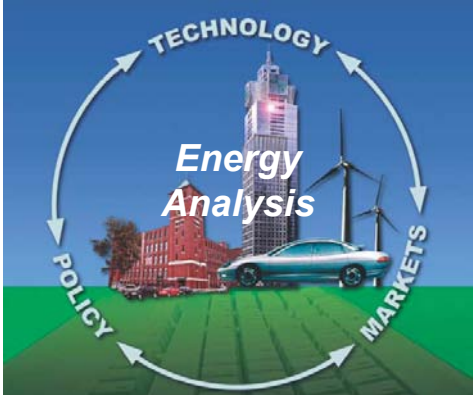
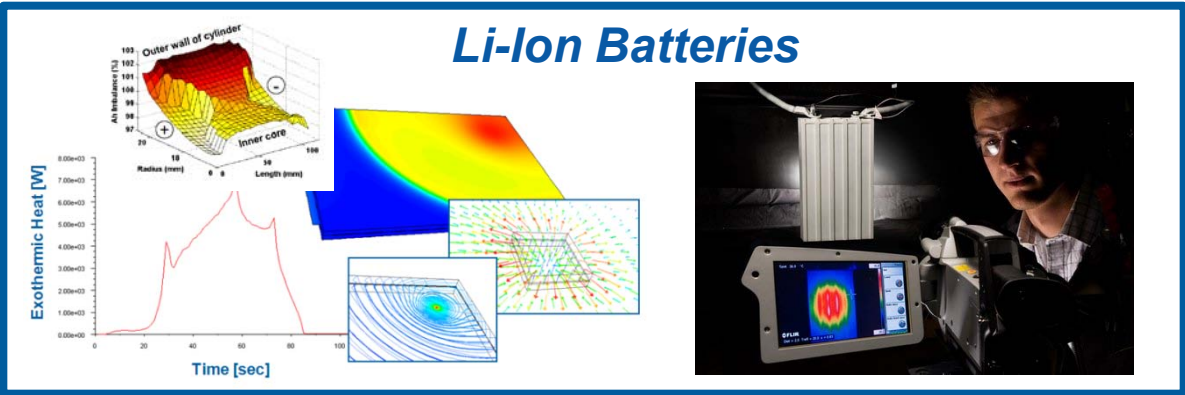
New Interest in Battery Secondary Use

- New opportunities and dynamics for secondary use of “retired” electric drive vehicle batteries
 - Recent strong interest in PHEVs and EVs for reducing emissions, energy security, peak oil, and high price of oil.
 - Improved performance and life Li-Ion batteries, but still with high cost
 - Growing use of renewable solar and wind electricity; increased market penetration may benefit from energy storage
 - New trends in utility peak load reduction, energy efficiency, and load management
 - Smart grid, grid stabilization, low-energy buildings, and utility reliability has the need for energy storage such as batteries
 - Large investment in battery manufacturing for green economy
 - Reducing the initial cost of batteries by the value obtained in second use applications.

Current Second Use Activities

- **AEP & EPRI**... considering a Community Energy Storage (CES) appliance, which they've stated is *"the ideal secondary market we have been seeking for used PHEV batteries"*
- **UC Davis**... with funding from CEC has released an RFP titled *"Second Life Applications and Value of Traction Lithium Batteries"* to investigate profitable second use strategies and develop a Home Energy Storage Appliance (HESA)
 - The California Center for Sustainable Energy and its partners were selected for an Award
- **UC Berkeley/CEC**... investigated strategies to overcome the battery cost of plug-in vehicles by the value of integrating post-vehicle battery to grid
- **Rochester Institute of Technology**... funded by NYSERDA to investigate the second use of lithium ion batteries
- **Nissan**... has partnered with Sumitomo to initiate a business plan centered on recovering and reselling used automotive batteries
- **Enerdel** ... is working with Itochu to develop energy storage systems for apartment buildings to *"help develop a secondary market"* for used batteries
- **Better Place**... is *"evaluating ... second life applications for used batteries"* in partnership with Renault-Nissan
- **NREL**... funded by DOE to investigate the potential and value of PHEV/EV battery in second use and obtain data on performance of used batteries

NREL: Uniquely Positioned to Investigate Second Use



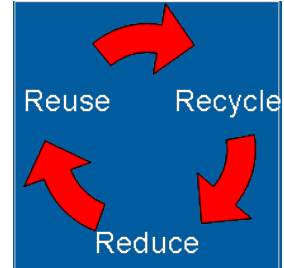
NREL Battery Secondary Use Project

Objective

- Evaluate the merits and value of end of vehicle life batteries for use in other applications – address challenges

Potential Benefits

- Reducing the (first) cost of batteries for PHEV and EV applications
- Reducing the cost and environmental impacts of recycling and disposal of batteries before their “true” end of life.
- Providing advanced inexpensive batteries for nonvehicle applications such as renewable electricity and home use



Approach



Phase 1: **Assess the Merit**

Some Second Use Applications



- Off-Grid Stationary
 - Backup Power
 - Remote Installations



- Grid-Based Stationary
 - Energy Time Shifting
 - Renewables Firming
 - Service Reliability / Quality
 - Home Energy Appliance



- Mobile
 - Commercial Idle Off
 - Utility & Rec. Vehicles
 - Public Transportation

Phase 1: Assess the Merit

Application Identification

- All applications are considered, but high-value / high-impact ones are most desirable
- Accurate use profiles and economic data are needed
- Application value and impact will be estimated before progressing to a detailed investigation
- For each application, consider...
 - How does a battery retired from automotive service perform when subjected to the second use profile?
 - What are the projected revenues and costs?
 - What are the safety concerns and liabilities?
 - How do the performance, life, and cost of a second use battery compare with those of competing technologies?
 - What are the regulatory issues or other barriers specific to this application?
 - Is the scale of this application well suited to the expected availability of retired PHEV/EV batteries?



Numerous grid-connected applications at consumer to power plant levels, ranging from T&D support to energy time shifting

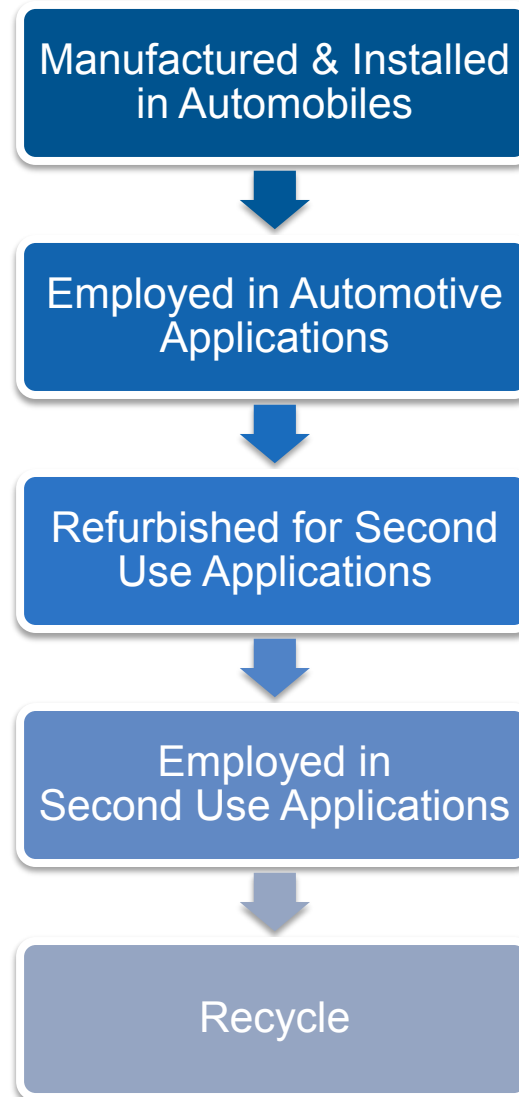


Secondary mobile applications may also prove valuable



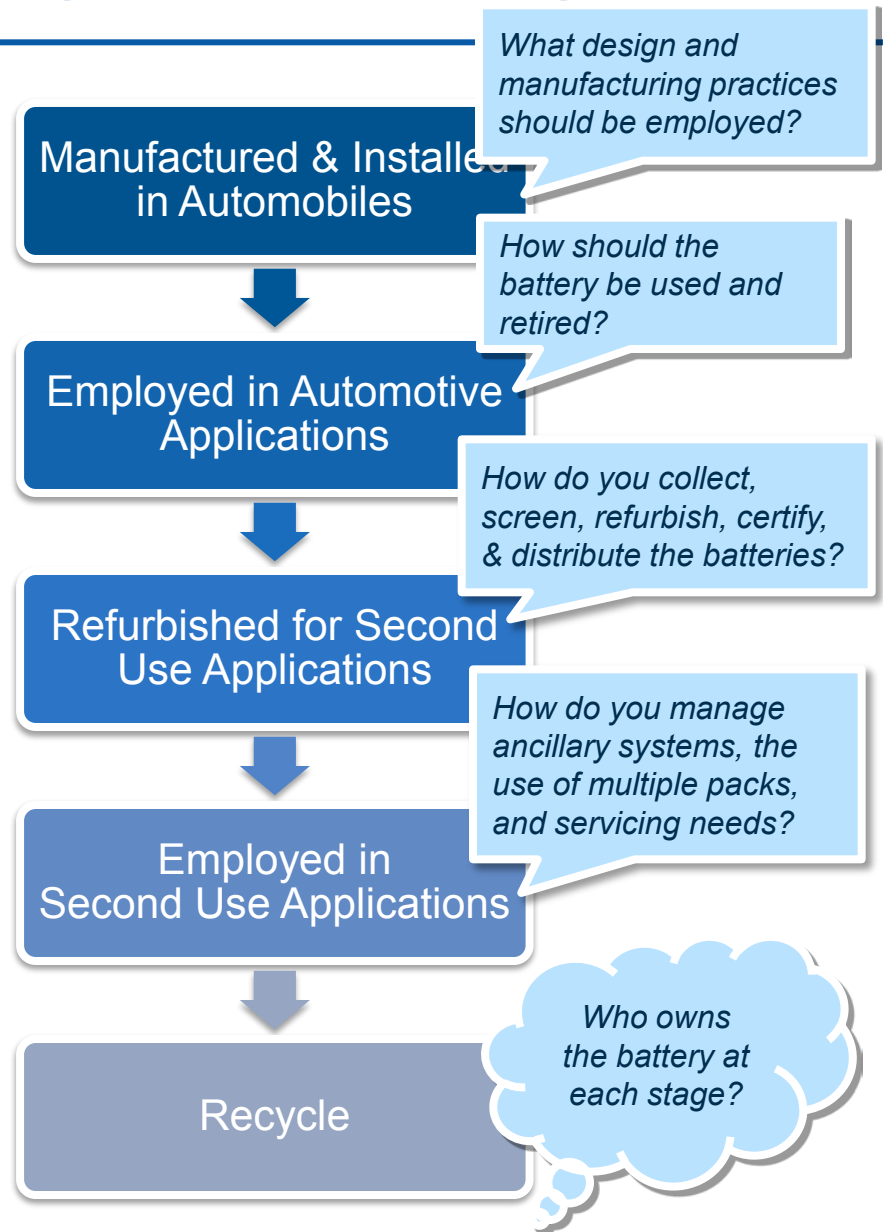
Phase 1: Optimizing Use Strategies

- For a given second use application, there can be many different ways to implement it
- Changing these variables can have a significant impact on total lifetime value and general feasibility
- In this segment, the use strategy of the battery is optimized via the developed tools and practical considerations



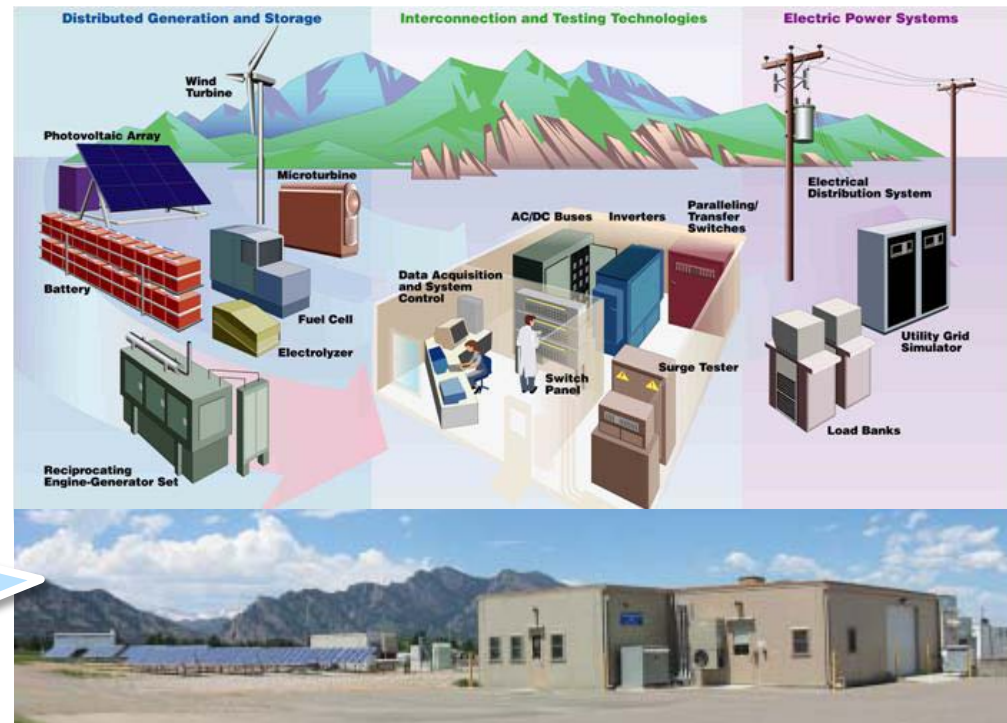
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Phase 2: **Verify Performance** Conduct Long-Term Testing

- Subject the aged batteries to the expected use profile and conditions of the second use application to verify performance and degradation predictions and lifetime valuations
- Lab testing for precise control of conditions
- Field testing for final demonstration



NREL's Distributed Energy Resources Test Facility could serve as a venue for this phase

Phase 3: **Facilitate Implementation** of Second Use Projects

- **Disseminate study findings** to inform the market of the potential profitability of the second use of traction batteries
- **Provide validated tools and data** to industry
- **Develop design and manufacture standards** for PHEV/EV batteries that facilitate their reuse
- **Propose regulatory changes** to encourage the reuse of retired traction batteries in other applications



Planned Work – Battery Second Use

- NREL is currently seeking partners to investigate the reuse of retired PHEV/EV traction batteries to reduce vehicle cost and emissions as well as our dependence on foreign oil.
- A Request for Proposal (RFP) was issued in April 2010 seeking a subcontractor to accomplish the aspects of this effort.
 - You can find RFP No. RCI-0-40458 at www.nrel.gov/business_opportunities - current solicitations.
 - Proposals are due near the end of May 2010 (extended to early June 2010).
 - If you have questions regarding the RFP, please contact Kathee Roque at Kathee.Roque@nrel.gov.
- A workshop to solicit industry feedback on the entire process is also being planned.
- Aged batteries will be tested in 2-3 suitable second-use applications.
- Hope to answer the questions, “Do PHEV/EV batteries have any value for other application? What are the barriers?”

Concluding Remarks

- Secondary Use of PHEV and EV Batteries
 - DOE is supporting efforts to evaluate the second use of retired lithium ion batteries to identify if second use batteries could reduce the initial cost of PHEV and EV batteries.
 - NREL is involved technically and will collaborate with partners.
 - NREL has issued an RFP for collaboration