

1 **Social capital in post-disaster recovery trajectories: insights from a**  
2 **longitudinal study of tsunami-impacted small-scale fisher**  
3 **organizations in Chile**

4  
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14

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24

25 **ABSTRACT**

26  
27 Increased likelihood and severity of coastal disasters in the 21<sup>st</sup> century represent major  
28 threats for coastal communities' resource management capacity and livelihoods. Disaster  
29 research has frequently looked for singular factors explaining why some communities are  
30 more resilient and better equipped to cope with and recover from disasters. This study  
31 draws on Chile's 2010 tsunami to evaluate the effects of both internal (social capital) and  
32 external (level of damage and isolation) factors on fishing communities' recovery  
33 trajectories. Using qualitative comparative analysis (QCA) we assess how the concurrency of  
34 conditions explains fisher organization responses. By operationalizing social capital as the  
35 social networks developed for co-management, we also evaluate whether social capital  
36 developed for natural resource management can help communities overcome post-disaster  
37 challenges. Results show that the level of linking social capital is critical in determining post-  
38 disaster trajectories. While maintained or increasing levels of social capital is indispensable  
39 for positive trajectories to occur, a common denominator for less desirable post-disaster

40 recovery trajectories is a low or reduced level of social capital. However, external factors,  
41 such as the amount of damage and geographical isolation, are also important in determining  
42 recovery trajectories, indicating the limits of relying solely on social relations for recovery.  
43 These concurrent factors can amplify or reduce the importance of supportive relationships.  
44 Understanding the implications of complex interplay between social capital and external  
45 factors for community recovery in response to coastal disasters can inform the design of  
46 more effective and efficient responses and policies in Chile and more broadly. Furthermore,  
47 social capital developed for the purpose of co-management of natural resources can actually  
48 promote desirable post-disaster trajectories.

49

50 *Keywords: coastal disasters, livelihoods, longitudinal, social networks, Qualitative*  
51 *Comparative Analysis, human dimensions, tsunami*

52

53

## 54 **INTRODUCTION**

55

56 More frequent and severe disasters are forecasted for the 21<sup>st</sup> century due to climate and  
57 other global environmental changes. These are likely to have greater impacts on coastal  
58 zones and dramatic consequences for fishing households and communities (Adger et al.  
59 2005; Costanza and Farley 2007; Smith 2013). Poverty and high dependence on diminishing  
60 natural resources imply low abilities to recover, which make small-scale fishing communities  
61 one of the most vulnerable groups to coastal disasters and perturbations (Pomeroy et al.  
62 2006). In the last decade, for instance, tsunamis in South Asia, Chile and Japan have  
63 devastated entire communities, port infrastructure, fishing fleets and coastal ecosystems,  
64 threatening the livelihoods of millions of people (Miller et al. 2006; Marín et al. 2010;  
65 Palermo et al. 2013; Mimura et al. 2011). In general, fisheries and local communities recover  
66 from catastrophic events in the long-term, but show uneven capacities to respond. While  
67 some groups are able to react quickly and adapt to the new conditions, many have a hard  
68 time trying to normalize their lives and risk losing their livelihoods or moving towards  
69 unsustainable practices such as overfishing (Pomeroy et al. 2006; Santha 2015).  
70 Understanding what makes a difference for fishing communities in the aftermath of coastal  
71 disasters can therefore inform the design of more equitable and sustainable livelihood  
72 recovery strategies.

73

74 What makes communities better or worse prepared to respond and recover from extreme  
75 perturbations? Disaster research has largely drawn on resilience and vulnerability concepts  
76 to address this question (Manyena 2006). Resilience refers broadly to the capacity of  
77 systems to absorb recurrent disturbances so as to retain essential structures, processes,  
78 identity and feedbacks (Walker et al. 2004; Adger et al. 2005). Disaster resilience, in  
79 particular, has been defined as “the ability to prepare and plan for, absorb, recover from, or  
80 more successfully adapt to actual or potential adverse events” (National Research Council

81 2012, p.16). In the face of a disaster, the resilience approach focuses on the *internal* or  
82 intrinsic factors of systems that lead to more or less capacity to respond to risks and adapt to  
83 change. Vulnerability, by contrast, reflects the level of exposure to risk. It has been defined  
84 as “the state of susceptibility to harm from exposure to stresses associated with  
85 environmental and social change” (Adger 2006, p.1). Vulnerability also has been associated  
86 with the circumstances of a person or group that determine their ability to withstand and  
87 recover from the impact of perturbations (Blaikie et al. 2004, Adger 2006). Disaster  
88 vulnerability reflects the likelihood to be damaged, which varies in time and space, and  
89 among different social groups (Cutter et al. 2003). Unlike the resilience concept, the  
90 vulnerability approach highlights *external* or contextual factors that determine the exposure  
91 of a system to disasters and its possibilities to respond and recover.

92  
93 Despite their differences, resilience and vulnerability are complementary concepts.  
94 Integrative approaches to the study of disasters attempt to understand how internal and  
95 external factors simultaneously determine processes and outcomes after a major shock  
96 (Berkes 2007; Turner 2010; Maru et al. 2014; Cutter et al. 2014). In this study of the Chilean  
97 2010 tsunami and its impacts on the small-scale fishery in the BioBio region (Fig. 1), we  
98 adapt this integrative approach to explore the interplay between internal factors related to  
99 resilience (social capital; hereon SC) and external factors related to vulnerability (extent of  
100 the damage and geographic isolation) in affecting fisher organizations’ post-disaster  
101 recovery trajectories.

102 SC broadly captures a group or an individual’s ability to act and make use of various types of  
103 resources through the existence of social relations, shared norms and mutual trust (Coleman  
104 1988; Krishna 2002), and has been regarded by some as a key determinant of disaster  
105 recovery highly dependent on actors’ capacities (Munasinghe 2007; Aldrich 2010; Aldrich  
106 2011a). In the aftermath of disasters, the underlying networks between and among  
107 individuals, groups and organizations are believed to channel crucial resources and  
108 information that facilitate collective action and more prompt and sustainable recovery  
109 (Nakagawa and Shaw 2004; Aldrich 2012). Other authors have claimed that recovery is  
110 determined by external factors beyond the control of impacted communities, such as the  
111 extent of damage suffered and the level of isolation, which (Haas et al. 1977; Régnier et al.  
112 2008). So far, studies have analyzed the individual effect of internal and external factors on  
113 disaster recovery, but few have explored whether these effects are contingent to another.  
114 Yet better understanding of current problems in social-ecological systems greatly demands  
115 that we (re)think about complex causal pathways and the toolbox of methods and  
116 approaches used (Young et al. 2006). Consideration of concurrent and interacting rather  
117 than single factors can have important implications for more effective resource allocation  
118 and post-disaster recovery policies.

119 In this study we investigate if and how SC –in combination with the levels of damage and  
120 geographic isolation – determines fishing organizations’ ability to recover and innovate in

121 response to a tsunami disaster. We hypothesize that this capacity is fundamental to post-  
122 disaster recovery and, in combination with other internal and external factors, will be critical  
123 in determining community resilience and vulnerability (Pelling and High 2005; Adger 2012).  
124 The research draws on semi-structured and in-depth interviews with the leaders of fisher  
125 organizations and fishery authorities carried out before and after the 2010 Chilean  
126 earthquake and tsunami. In the following sections we first discuss what post-disaster  
127 recovery implies in the context of resource-based communities and the potential factors  
128 behind it; second, we introduce Chile's small-scale fisheries and the coastal disaster that  
129 struck the country in 2010; third, we describe the data collection process and the tools  
130 employed, the operationalization of the outcome and explanatory variables, and our  
131 approach to data analyses. We then present and discuss our findings and limitations of the  
132 research.

133

134

### 135 ***Post-disaster recovery trajectories: bouncing back and beyond***

136

137 Disasters can suddenly affect the livelihoods of small-scale natural resource users (Marín et  
138 al. 2014). Not only can they alter ecosystems on which people rely, but they can also destroy  
139 infrastructure and technology used to exploit and manage those ecosystems. A common  
140 expectation after a disaster is to rebuild, recover, or return to the normal (Leitch and  
141 Bohensky 2014). In the literature, this notion is normally referred to as the capacity of a  
142 system to “bounce back” to a previous state (Manyena 2006). Bouncing back can be  
143 problematic when applied to disasters, because: 1) depending on the extent of the damage  
144 or perturbation, returning to a previous condition might be impossible (Zanuttigh 2014); 2)  
145 in some contexts, returning to a state that is vulnerable and unsustainable can be highly  
146 undesirable (Pomeroy et al. 2006).

147

148 For many resource based communities, including small-scale fisheries, recovering from  
149 abrupt devastating events normally implies the compounded challenge of not only  
150 recovering what was lost, but also addressing old and persistent problems, vulnerabilities  
151 and slow-paced changes and uncertainties (Pomeroy et al. 2006; Régnier et al. 2008). Thus,  
152 measuring exactly how much fisher organizations have recovered at a particular point in  
153 time is less important than understanding post-disaster recovery trajectories (Masten and  
154 Obradovic 2008). This allows identifying both the ability to bounce back as well as improving  
155 ones development path. Without ignoring the harmful side of disasters, authors have  
156 highlighted that they can also open windows of opportunity for positive transformation  
157 (Blaikie et al. 2004; Goldstein 2008; Olsson and Galaz 2011; Carpenter et al. 2012). More  
158 desirable trajectories, in this sense, include fishers innovating and diversifying their  
159 livelihoods (Alexander et al. 2006) and proactively responding and adapting to increasingly  
160 different or uncertain conditions (e.g., in marine ecosystems, climate, and global markets)  
161 that threaten the sustainability of small-scale fisheries (Adger 2003). The capacity to

162 innovate plays a critical role in achieving recovery and moving forward. Whether identifying  
163 and exploring new pathways or finding and navigating the way back to a previous state,  
164 people and groups are likely to benefit from having the capacity to be creative and devise  
165 alternative solutions within new and/or modified contexts created by the disaster.

166

### 167 ***Social capital and other explanatory factors of post-disaster recovery***

168

169 A long-standing research question—common to disaster, human development and social-  
170 ecological studies—concerns the factors that explain and predict individual and collective  
171 capacity to respond to and recover from disasters or other shocks leading to radical change  
172 (Skoufias 2003; Diamond 2005; Gunderson 2010; Aldrich 2012a). In the context of natural  
173 resource user communities, studies have proposed different explanations, such as the extent  
174 of the damage (Haas et al. 1977), the levels of education of people (Frankenberg et al. 2013),  
175 pre and post-disaster ecological conditions (Miller et al. 2006), the existence of an enabling  
176 business environment (Régnier et al. 2008), and the implementation and type of responsive  
177 policies (Ingram et al. 2006). More recently, studies have stressed social networks and SC as  
178 the main engine for long-term post-disaster recovery (Pelling and High 2005; Munasinghe  
179 2007; Aldrich 2010), suggesting that the quality of the social fabric in which individuals and  
180 groups are embedded is more important than other social features (e.g., economic  
181 conditions) and external determinants (e.g., amount of damage) in explaining successful  
182 recovery (Aldrich 2011a). Without neglecting its importance, others have suggested a more  
183 nuanced consideration of the actual role of SC in disaster recovery (Aldrich 2011b; Gill 2014;  
184 Tierney 2013).

185

186 SC is a multifaceted concept. Broadly speaking, it refers to the existence of social networks  
187 generally characterized by shared norms, trust and reciprocity, which lead to positive results  
188 for people (Bourdieu 1986, Coleman 1988, Putnam 2000). Higher levels of SC have been  
189 correlated with multiple desirable societal outcomes, such as improved public health  
190 (Szreter and Woolcock 2004), enhanced economic development (Krishna 2002), and more  
191 sustainable management of natural resources (Pretty 2003). Other scholars have warned  
192 against the sometimes negative consequences of SC, for instance when strong SC of the elite  
193 can further marginalize people in the periphery (Portes and Landolt 2000; Aldrich 2011).  
194 Certainly, it is important not to consider SC a silver bullet, but rather to analyze its potential  
195 contribution to better understand and enable post-disaster recovery processes. Despite the  
196 diversity of SC definitions, social networks are a key component in all of them and provide  
197 common ground for the empirical study of SC (Borgatti et al. 1998; Bodin and Crona 2009).  
198 We adopt this network approach to defining and operationalizing SC, emphasizing the  
199 resources embedded in the social structure and differentially accessed and/or mobilized in  
200 purposive actions by social actors (Lin 2001; Bodin and Crona 2008). Access and mobilization  
201 of information and resources (e.g., financial, support and ideas) in the aftermath of disasters  
202 has been hypothesized as a key boost of faster and better recovery (Aldrich 2012).

203

204 Three types of network SC have been applied in the study of local and resource user  
205 communities: bonding (i.e., intra group/community relationships), bridging (i.e., horizontal  
206 relationships between different groups/communities), and linking SC (i.e., relationships  
207 between local groups/communities and actors in higher levels of political, economic, or  
208 social hierarchy (Woolcock 2001; Szreter and Woolcock, 2004; Grafton 2005; Marín and  
209 Berkes 2010). Although all three dimensions are important, linking SC has been found to play  
210 a critical role in reducing people's livelihood vulnerabilities and in responding to disasters  
211 and crises (Nakagawa and Shaw 2004; Tierney 2013; Pelling and High 2005). When  
212 widespread destruction affects the local level, communities are more likely to satisfy their  
213 needs if they can obtain resources and support from other places. The ability to leverage  
214 those resources increases if the community has diverse and strong trustful relationships with  
215 higher-level organizations (i.e., high level of linking SC). Yet linking SC tends to be scarce in  
216 more vulnerable communities (Woolcock 2002), and the lack thereof can lead to increased  
217 social inequalities and undermined capacities to act collectively (Pelling and High 2005).

218

219 External factors are likely to interact with SC to affect post-disaster recovery. Some of these  
220 highlighted in the literature, such as recovery policies and business environments, tend to be  
221 highly constant when focusing on the local and regional levels. By contrast, levels of damage  
222 and geographical isolation allow fine-grained differentiation among local resource user  
223 communities that are otherwise very homogenous. Both factors represent potential  
224 obstacles to the access and flow of resources and information between the local level and  
225 higher levels where critical assets for recovery can be obtained (e.g., financial, human,  
226 knowledge). Among other issues, transaction costs can vary as a result (e.g., search and  
227 information, bargaining, and policing and enforcement costs; see Dahlman 1979). For  
228 instance, level of damage reflects the extent of material loss and the associated investment  
229 costs of recovery. While some authors have found that higher damage delays and makes  
230 recovery processes more difficult (Kates and Pijawka 1977), others have claimed that higher  
231 damage attracts faster technological investment (see Aldrich 2012a).

232

233 Geographical isolation reflects the amount of effort required to bring in disaster relief,  
234 access information, and establish interpersonal communication among actors and has been  
235 correlated with economic marginalization and higher vulnerability to disasters (Pomeroy et  
236 al. 2006). For impacted fishers, isolation relates to how far they have to go (and how costly it  
237 is) to present their needs and negotiate potential support from actors at other levels. For  
238 government agencies, donors and other actors, levels of damage and isolation of devastated  
239 communities imply the need to assess how much money is required to produce an impact  
240 and how much effort will be required to implement the collaboration and obtain a return.

241

242 Our contribution is threefold: First, we focus on linking SC to investigate if, and under which  
243 conditions, its expected benefits are realized in disaster recovery trajectories. By evaluating



244 the potential effects of both internal (i.e., SC) and external (level of damage and  
245 geographical isolation) factors of fishing organizations' recovery trajectories, we aim to  
246 investigate to what extent the expected benefits of cross-scale social relationships are more  
247 or less effective in different contexts that are beyond the control of local communities.  
248 Second, we examine the potential effect of changing SC on post-disaster trajectories using  
249 longitudinal data. Although many studies have highlighted the importance of SC in  
250 recovering from disasters, there is limited understanding of the temporal dimension of this  
251 relationship. Disasters represent milestones in people's lives, dividing time into a before and  
252 after. Furthermore, disasters can indirectly affect social relationships among the impacted  
253 (Costanza and Farley 2007), thus changing SC levels and effectiveness. Third, we examine  
254 whether cross-scale social relationships, developed for a specific purpose (namely natural  
255 resource management; see Marín et al. 2012), can potentially be activated and utilized to  
256 promote post-disaster recovery. Aldrich (2012) and others have emphasized the importance  
257 of investing not only in physical but also in social infrastructure to produce sustainable  
258 recovery outcomes. In this study we explore whether the existence of and involvement in a  
259 co-management system, conceived as a social infrastructure, may help fishing communities  
260 in responding and recovering after a disaster.

261

262

## 263 **RESEARCH SETTING**

264

265 The BioBio Region, located in central-south Chile, is the second most important region for  
266 national artisanal fisheries in general, and for the small-scale benthic oriented subsector in  
267 particular (i.e., users targeting bottom-dwelling marine organisms). In 2010 a massive  
268 earthquake and tsunami hit this part of the country, severely impacting small-scale fisheries  
269 and livelihoods. As we explain below, after an abrupt decline in landings, the benthic  
270 subsector started to recover its normal fishing capacity in 2011. However, four year after the  
271 disaster, individual fisher organizations were performing unevenly. While some of them  
272 were able to respond quickly and effectively and use their innovative and adaptive ability to  
273 embark on positive recovery trajectories, others were stagnated or in a process of decline  
274 with likely negative impacts on their livelihoods. Here, we first characterize fishing  
275 communities and organizations under study, their livelihoods and relationships with coastal  
276 ecosystems. Then, we describe the tsunami event and its impacts and consequences on  
277 fishing organizations.

278

### 279 ***Small-scale fishing communities and their livelihoods***

280

281 More than 23,500 people and 240 fisher organizations are listed in the artisanal fishery  
282 register in BioBio, representing 26 percent of the national artisanal fishery workforce  
283 (SERNAPESCA 2013b). In 2013, marine resource landings in the region were more than 244  
284 thousand tons, accounting for 20 percent of the national artisanal catch. But Chilean

285 artisanal fisheries are very heterogeneous, and various subsectors can be identified based on  
286 the type of vessels (e.g., four categories from less than 8 and up to 18 meters long),  
287 navigation and fishing technology employed (e.g., from no technology at all, to GPS, sonar  
288 and purse seiners), and the species extracted (e.g., out of 67 species of fish, 30 of mollusks,  
289 more than 20 of crustaceans, and 13 of seaweed).

290

291 The small-scale benthic oriented subsector refers to boat owners, fishers and hookah divers  
292 operating from boats of up to 8-meter-long, equipped with off board engines and air  
293 compressors, and also includes inshore and near-shore gatherers operating either with or  
294 without vessels. This subsector targets multiple species and mostly, but not exclusively,  
295 benthic resources such as mollusks (e.g., loco/*Concholepas concholepas*, navajuela/*Tagelus*  
296 *dombeii* and huepo/*Ensis macha*), crustaceans (e.g., jaiba limón/*Cancer porter* and jaiba  
297 peluda/*Cancer setosus*) and seaweed (e.g., luga negra/*Sarcothalia crispata* and huiro  
298 negro/*Lessonia nigrescens*).

299

300 Management and Exploitation Areas for Benthic Resources (hereafter MEABR) for the small-  
301 scale fishery were established by Law since the 1990s to halt overexploitation trends and to  
302 foster the sustainable use of benthic resources (Castilla 1994; Gelcich et al. 2010). The  
303 MEABR is a form of co-management system, in which the state transfers exclusive territorial  
304 user rights to organized fisher organizations over a portion of coastal seabed and the  
305 resources therein. The opportunity to obtain a MEABR was an important driver for the  
306 organization of fishers, divers and gatherers into unions, cooperatives and associations  
307 (collectively referred to in this paper as ‘fisher organizations’, from hereon FO), and for the  
308 collective management of resources (Payne and Castilla 1994; Gelcich et al. 2005). The  
309 MEABR system has also led to more permanent and formalized relationships between  
310 resource users and the state and other agencies (Schumann 2007; Marín and Berkes 2010)  
311 and represents a key pillar of small-scale fisheries and coastal management along Chile’s  
312 coasts (Gelcich et al. 2010).

313

314 *Caletas* (coves in English; see Castilla et al. 1998) refers to landing and mooring sites and in  
315 rural areas also to the fishing villages that develop around them (Aburto et al. 2009). Caleta  
316 facilities normally include basic port infrastructure, stowage for equipment and gear,  
317 office/meeting room, and fish vending stalls. Some fisher organizations have, with support  
318 from the state, improved their caletas to take advantage of tourism by e.g. running  
319 restaurants, museums, or seafood or handicrafts stalls. Other have gone even further and  
320 implemented small-scale aquaculture or processing plants projects. In BioBio, there are 81  
321 official caletas.

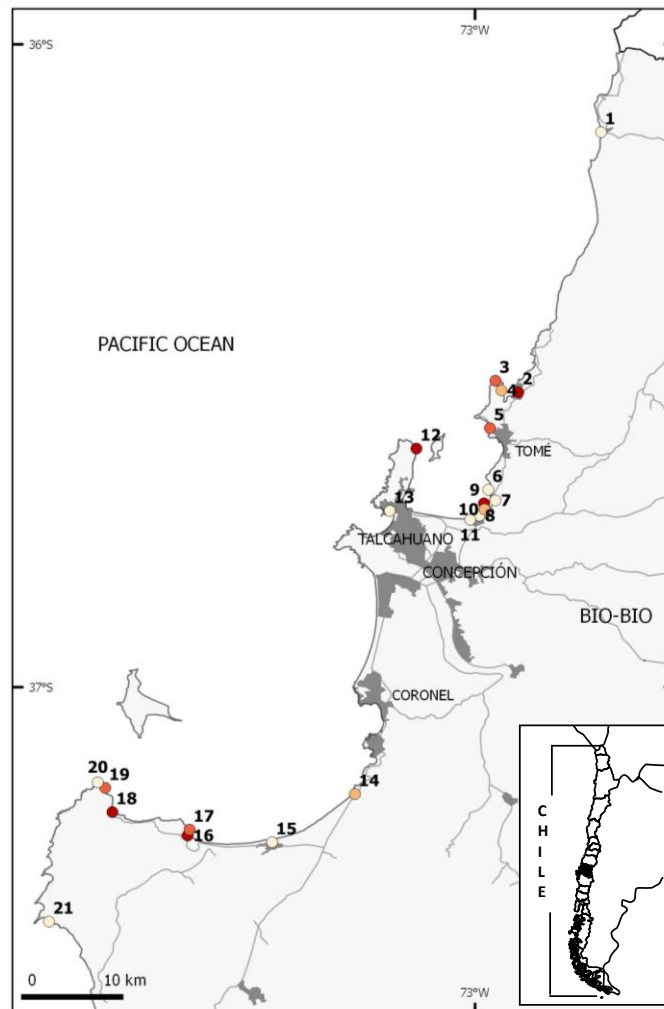
322

323 ***The 2010 tsunami, its impacts and consequences***

324



325 At dawn on February 27, 2010, an Mw 8.8 earthquake befell south-central Chile, the world's  
 326 6<sup>th</sup> largest instrumentally recorded earthquake. The epicenter and the rupture zone, located  
 327 in the Pacific Ocean, generated a tsunami that hit ca. 600 km of Chile's coastline. The  
 328 tsunami caused 156 fatalities and major destruction along the coast and a total economic  
 329 loss estimated, together with the earthquake, of USD 30 billion.  
 330



331  
 332 Figure 1: Area of study and referential location of the 21 fisher organizations (FO; their names are  
 333 omitted for confidentiality); colors express the level of damage (i.e., darker colors = higher damage);  
 334 grey patches show urban areas; lines stand for main highways.

335  
 336 Tsunami local impacts were highly variable along the BioBio coast resulting from differences  
 337 in local geomorphology and bathymetry of the coast and continental shelf, and from  
 338 complex patterns of tsunami wave propagation (Vargas et al. 2011). The largest impacts  
 339 were observed in U-shaped and northward facing coves, bays, and gulfs (Fritz et al. 2011;  
 340 Morton et al. 2011). Under normal climatic conditions these areas are natural shelters and  
 341 excellent mooring and landing sites, and have therefore been traditionally selected as fishing  
 342 caletas and coastal settlements (see Fig. 1). However, during the tsunami they became  
 343 highly hazardous zones while nearby localities with more open shorelines experienced less

344 impact (Vargas et al. 2011; Morton et al. 2011). Fishing caletas and organizations in the  
345 region thus suffered unequal impact to their infrastructure and assets.

346  
347 In BioBio, the power of repeated tsunami waves represented an abrupt shock for the small-  
348 scale fishery, with up to 60% loss and damage of fishing capacity in impacted areas, including  
349 damage to vessels, gear and equipment, port infrastructure, and productive and commercial  
350 infrastructure (Marín et al. 2010). In 2010 total small-scale landings of mollusks, seaweed  
351 and crustaceans in BioBio were 52, 66 and 55 percent lower than in 2009, respectively  
352 (SERNAPESCA 2009, 2010). This decline is explained by the reduction in fishing capacity, the  
353 hesitancy of fishers to return to work while a perception of risk remained, and to a minor  
354 extent by direct ecological effects of the disaster, including loss of marine resources (e.g.,  
355 especially mollusks and seaweed) and habitats (e.g., rocky reefs) associated with coastal  
356 uplift generated mostly in the southern part of the region (Castilla et al. 2010; Jaramillo et al.  
357 2012).

358  
359 During 2010, multiple public and private, national and international aid programs provided  
360 fishers with new or repaired vessels and equipment to return to the sea, and one year after  
361 the event, the fishery showed symptoms of recovery. Mollusk and crustacean extractions in  
362 2011 were 86 and 129 % higher than in the year of the disaster. In 2012, mollusks and  
363 crustacean landings increased further while seaweed resources slowly rebounded (after a  
364 13% decrease in 2011). After a dramatic decay attributable to the 2010 disaster, four years  
365 later resource extractions seemed recovered showing normal annual variation.

366  
367

## 368 **METHODS**

369

### 370 ***Data collection***

371

372 Between May and December 2013, semi-structured interviews were carried out with the  
373 elected leaders of 21 small-scale fisher organizations in BioBio (Fig. 1). The sample of  
374 organizations was purposive, and the criterion was to replicate the sample obtained in a  
375 previous study in 2008 (Marín et al. 2012). For these organizations, pre-disaster base-line  
376 information on SC, resource management performance and livelihoods was available,  
377 allowing for the inclusion of a longitudinal component into the analysis. The set of  
378 organizations studied is also representative of the diversity of caletas in continental BioBio in  
379 terms of geographical location and local settings (e.g., urban/rural cases). For confidentiality  
380 we omit the names of the organizations; but they are available upon request for research  
381 purposes.

382

383 We selected the leaders as representatives of and qualified informants on their  
384 organizations since most affairs that involve relationships between the organization and

385 higher-level actors involve the direct participation of leaders. Besides their role as leaders for  
386 co-management structures, they were also instrumental in the emergency and recovery  
387 phases after the tsunami. The survey included questions about the impacts suffered by the  
388 organization and its members, the level of material recovery, and the social relationships  
389 perceived as facilitating MEABR functioning and caleta recovery in the aftermath of the  
390 disaster.

391  
392 We also conducted 5 semi-structured interviews with SERNAPESCA officials to learn about  
393 general trends in regional small-scale fisheries and the MEABR system, and to obtain an  
394 external case-by-case assessment of fisher organizations' post-disaster trajectories, namely  
395 the outcome variable. These professionals have on average more than 8 years of field  
396 experience working with fisher organizations and resource landing data in this region. Their  
397 broad perspective allows them to provide comparative appraisals among cases. We regard  
398 SERNAPESCA officials as knowledgeable informants about pre and post disaster conditions of  
399 our study units.

400  
401 In addition to the systematic data collection described above, some of the authors were  
402 involved in fieldwork and empirical research associated with social and ecological impacts of  
403 the 2010 earthquake and tsunami since shortly after the event (Marín et al. 2010; Marin et  
404 al. 2012; Marín et al. 2014). This experience is part of the knowledge base applied in this  
405 study.

#### 406 407 ***Operationalization of the outcome variable***

408  
409 We aim to explain why fisher organizations exhibit differences trajectories with regard to  
410 marine resource use and securing their members' livelihoods, four years after the tsunami.  
411 This outcome variable aims to capture trends in collectively performed productive activities  
412 in relation to resources use, management and commercialization. Post-disaster recovery has  
413 been described as phases where challenges and trade-offs exist between the short, mid and  
414 long term (Ingram et al. 2006; Régnier et al. 2008; Thornburn 2009). Our interest is to  
415 understand the trajectories including mid-term (i.e livelihood recovery) and long-term  
416 (fishery development) phases.

417  
418 To operationalize the outcome variable we developed an ordinal scale of five possible  
419 trajectories (5=relatively most desirable to 1=relatively least desirable) any resource user  
420 organization may show after a destructive disaster, summarized in Table 1. The basic  
421 assumption is that shortly after the tsunami every impacted organization began its attempt  
422 to resume and normalize their activity. We termed this post-disaster starting point  
423 *recovering* trajectory. After 4 years, every organization would have either remained in this  
424 effort (scoring 3) or moved into a different trajectory. Some organizations would have  
425 recovered to a similar condition they had before the tsunami, here termed the *normalization*

426 trajectory (scoring 4), or taken the opportunity to do new and/or different activities, termed  
427 the *innovation* trajectory (scoring 5). Other organizations would have had less desirable  
428 post-disaster recoveries such as lack of continuity and dynamism in their recovery efforts  
429 (*stagnation* trajectory; scoring 2), or loss of the capacities and qualities they had before  
430 (*recession* trajectory; scoring 1).

431  
432 Based on this reasoning, SERNAPESCA informants were asked to assess and assign a score to  
433 each fisher organization in their jurisdiction using a card that was presented to them with  
434 the names of the five trajectories. When more than one informant was knowledgeable  
435 about the recent history of one organization, average scores were considered in the analysis.  
436 When asked to justify their positive assessments, informants mentioned new initiatives to  
437 restock or cultivate resources in MEABR, the reimplementation of a destroyed seaweed  
438 processing plant, or the ability of the leadership to draw on gender issues to leverage  
439 external support and funding for the organization. Arguments for negative valuations include  
440 the inability to recover to former fishery production levels, lack of motivation among  
441 organization members, or failure to take advantage of available opportunities.

442  
443 Fisher leaders were also asked to self-assess their trajectories using the same rationale and  
444 scale. Results from external and self-assessments were positively (0.55) and significantly  
445 correlated ( $p < .0001$ ), confirming that the scale made sense to informants, and that fisher  
446 leaders can provide reliable information about their organizations and caletas.

#### 447 448 ***Operationalization of explanatory factors***

449  
450 The selection of the explanatory factors of post-disaster recovery for this study is based on  
451 existing literature, and by taking the specific context of the study area into account. As  
452 discussed above, the emphasis on SC represents a recent turn in the study of post-disaster  
453 recovery (Pelling and High 2005; Munasinghe 2007). In addition, it has been found in recent  
454 studies that SC is important for fishing communities in Chile for obtaining positive resource  
455 management and livelihood outcomes (Marín et al. 2012; Rosas et al. 2014). These two  
456 arguments suggest that SC is an important factor to be considered in our study. In turn,  
457 consideration of levels of damage and isolation as determinants of recovery is common in  
458 disaster research (Kates and Pijawka 1977; Pomeroy et al. 2006). In addition, our study cases  
459 show variability in these factors, therefore they provide an opportunity to tease out whether  
460 and how they might influence the outcome. Below we present the operationalization of  
461 these factors.

462  
463 Pre-disaster linking social capital (LINK08): In 2008, using a roster of 26 institutions and  
464 organizations (operating at the regional, national and international levels) previously  
465 identified by means of exploratory interviews and secondary information, we asked fisher  
466 leaders to identify the actors with which they have established facilitating relationships for

467 the development of collaborative management of MEABR (see Appendix 2 in Marín et al.  
468 2012). These relationships include, for instance, connections with fishery authorities to  
469 obtain extraction allowances, with university researchers and fishery consultants to get  
470 advice and assistance, and with buyers/traders to obtain economic revenues. Then,  
471 interviewees were asked to express the importance of nominated actors for MEABR  
472 development using a 1 (=not important at all) to 4 (=very important) scale presented to them  
473 in a card. To make sure that only truly relevant relationships are counted, and to filter out  
474 responses provided by informants with more lenient criteria, we considered only  
475 “important” and “very important” relationships for the assessment of linking SC.

476  
477 The measurement of linking SC is based on the egocentered network approach (Lakon et al.  
478 2008) and the degree centrality measure (Borgatti and Everett 1998). In network terms, each  
479 fisher organization is an *ego*, which has facilitating relationships with a set of co-  
480 management counterparts, called *alters*, as defined by its representing leader. Drawing on  
481 that specific set of relationships, degree centrality of *egos* refers to the number of existing  
482 relationships as a proportion of the theoretical maximum number of relationships (i.e., the  
483 26 actors in the roster).

484  
485 Post-disaster linking social capital (LINK13): Using the same survey questions and  
486 operationalization we measured linking SC of fisher organizations in 2013 (i.e., four years  
487 after the tsunami). SC and associated networks are relatively stable but not fixed over time.  
488 Individuals and groups can strengthen, increase and diversify their positive relationships  
489 with others (i.e., enhancing SC), increasing thereby their access to opportunities. But they  
490 can also ignore and lose beneficial relationships (e.g., reducing SC), missing chances to  
491 access key resources and information. Our purpose is not to explain changes in SC, but to  
492 include the variation in SC as a potential intervening cause of post-disaster trajectories.

493  
494 Different fisher organizations hold different levels of linking SC, ranging between those that  
495 have one relevant facilitating relationship to those with more than 15. Similarly, fisher  
496 organizations’ levels of SC changed in time 2008-2013 such that 10 organizations increased,  
497 7 maintained and 4 decreased their degree centrality levels.

498  
499 SC studies risk falling into problems of endogeneity and circular reasoning (Mouw 2006), for  
500 instance, when the indicators used for measuring SC are in essence closely correlated with  
501 those used as measurements of its expected outcomes. We avoid endogeneity by: 1) relying  
502 on two different sources of information, namely the experiences and perceptions of fisher  
503 leaders and fishery authority officials to assess social capital and recovery, respectively; 2)  
504 framing the assessment of both variables in two different (but still associated) domains,  
505 namely SC in the specific context of co-management, and recovery in the broader context of  
506 multiple fishing livelihood activities.

507

508 Level of damage (DAM): As explained above, caletas and fisher organizations can possess  
509 variable facilities and assets and the impacts of the tsunami in BioBio were uneven in  
510 different locations. To account for these differences we asked fisher leaders to estimate the  
511 extent of material damage observed in their organizations and caletas across seven items  
512 (later grouped into three components): boats and equipment (i.e., vessels component); pier,  
513 wincher, and office (i.e., caleta infrastructure component); and aquaculture, processing  
514 plants, and restaurant (i.e., productive/commercial infrastructure component). Informants  
515 expressed the level of damage using a 1(=low) to 5 (=high) Likert-type scale presented to  
516 them in a card. The overall level of damage for each organization was calculated as an index  
517 consisting of the sum of average damage scores observed in each component, divided by the  
518 maximum theoretical damage (i.e., high damage in all components). We deliberately gave  
519 more weight to damage of vessels (i.e., one third of DAM) than to the infrastructure items  
520 (i.e., one ninth of DAM each), since it affects the very basis of the fishery activity. Details  
521 about data collection and index components are presented in Table 1.

522

523 Isolation (ISOL): Caletas are all located along the Bio-Bio coast, both near and integrated in  
524 cities where decision-making takes place, and in distant and less accessible rural areas (see  
525 Fig. 1). To capture how isolated organizations and their caletas are, we considered three  
526 important regional urban centers that concentrate key actors and sources of information  
527 and resources, namely the closest SERNAPESCA office (i.e., Coronel, Talcahuano or Tomé),  
528 SERNAPESCA headquarters, processing plants, the Regional Artisanal Fishery Association  
529 (i.e., Talcahuano), and the regional government, sectorial public agencies, and universities  
530 (i.e., Concepción). To account for differences in isolation, we averaged the distances (in  
531 kilometers) between the caleta where each organization operates and these three locations  
532 (see Table 1).

533

### 534 **Data analysis**

535

536 Data analysis was performed using Qualitative Comparative Analysis (QCA; Ragin 2008),  
537 which objective is to identify different causal conditions leading to a given outcome. It is  
538 based on set-theory and operates on membership scores of cases in sets that correspond to  
539 the different conditions and the outcome to be explained. Depending on the phenomenon  
540 of study and the kind of data available (e.g., dichotomous or partial cases membership),  
541 either *crisp* or *fuzzy-set* QCA (fsQCA) can be used. We apply the fsQCA analytical approach  
542 (performed with the software package QCA version 1.1-4; Dusa and Thiem 2014) since study  
543 variables present different levels and cases tend to be partial members in sets (scoring  
544 between 0 and 1). In QCA, the causes of the presence of an outcome are not assumed to be  
545 the same as those of its absence (i.e., asymmetry principle). Accordingly, and since we want  
546 to explain both more and less desirable recovery trajectories, we carried out two  
547 complementary analyses. The QCA process involves various multiple steps, which are  
548 extensively described elsewhere (Ragin 2008). We present the most relevant decisions made



549 throughout the analysis, while a more detailed description of the fsQCA process and the  
550 corresponding truth tables (Tables S3 and S4) are included in the Appendix.

551 Table 1: Definition of outcome/dependent and conditions/explanatory variables

| Variables                                     | Source of data   | Questions   | Description (scale or measurement of raw data)   | Anchor points  |
|---|--|---|--|--|
| Post-disaster recovery trajectories (outcome) | Questionnaires / key external informants <sup>a</sup> (and fisher leaders <sup>b</sup> ) | In which stage do you consider each of the following orgz. <sup>a</sup> (or your org. <sup>b</sup> ) is now, after the 2010 tsunami, as a productive unit?  | (5) Innovation: taken the opportunity to do new/different things.<br>(4) Normalization: managed to recover a similar condition they had before.<br>(3) Recovering: striving to move towards normalization.<br>(2) Stagnation: lacked continuity and dynamism in their efforts to recover.<br>(1) Recession: lost the capacities and qualities they had before. | Full memb.: 5<br>Cross-over: 3.1<br>Non-memb.: 0     |
| Pre-disaster linking social capital (LINK08)  | Base-line information; questionnaires / fisher leaders                                   | Which of the following institutions and organizations <sup>c</sup> have facilitated the development of your MEABRs? <sup>d</sup><br>In a 1 (not important at all) to 4 (very important) scale, how important have been each of the actors you identified?   | Ego centered degree centrality measure (Borgatti and Everett 1997): total number of “facilitating” and “very important or important” relationships declared, expressed as a proportion of the theoretical maximum (from 0=minimum, to 1= maximum).   | Full memb.: 0.54<br>Cross-over: 0.31<br>Non-memb.: 0 |
| Post-disaster linking social capital (LINK13) | Questionnaires / fisher leaders  | Which of the following institutions and organizations have facilitated the development of your MEABRs since 2012?<br>In a 1 (not important at all) to 4 (very important) scale, how important have they been?   | Ego centered degree centrality measure (see above).  | Full memb.: 0.54<br>Cross-over: 0.31<br>Non-memb.: 0 |
| Level of damage (DAM)                         | Questionnaires / fisher leaders  | In a 1 (=low) to 5 (=high) scale, what was the level of impact suffered by your org in terms of: boats and equipment (i.e., vessels component); pier, wincher, and office (i.e., caleta infrastructure component); and aquaculture, processing plants, and restaurant (i.e., productive/commercial infrastructure component)? | Compound index including average impacts declared for each of the three components, and expressed as a proportion of the maximum theoretical damage (from 0=minimum, to 1= maximum).   | Full memb.: 0.88<br>Cross-over: 0.33<br>Non-memb.: 0 |
| Isolation (ISOL)                              | Secondary information  | How far is the caleta from: 1) the closest SERNAPESCA office (i.e., Coronel, Talcahuano or Tomé; 2) Talcahuano; 3) and Concepción?  | Average distance to three relevant sources of information and resources (No. of kilometers)  | Full memb.: >98<br>Cross-over: 30<br>Non-memb.: 0    |

552 <sup>a</sup> Asked to external informants for the assessment of post-disaster trajectories; <sup>b</sup> Asked to fisher leaders to test the accuracy of criteria and responses. External and self-  
553 assessments show positive and significant correlation (0.55; P<0.05); <sup>c</sup> A roster with 26 potential counterparts was read to the interviewees; <sup>d</sup> The original question asked  
554 was: “Based on these three qualifiers (i.e. facilitating, hindering or not involved), how would you define the participation of the following institutions and organizations in  
555 the development of your MEABR?”. We draw only on facilitating relationships to calculate LINK09/13 and the question has been rephrased to reflect this.

556

557 We used quantitative scales for the calibration of variables and the definition of anchor  
558 points (Schneider and Wagemann 2012). For the outcome variable, we transformed the  
559 original 1 to 5 scale into 0 to 1 fuzzy membership scores of the set of organizations with  
560 more desirable trajectories. For ISOL, average distances from caletas to closest cities (i.e.,  
561 between 7 and 113 km.) was calibrated into 0 to 1 scores to express organizations' fuzzy  
562 membership in the set of more isolated organizations. For LINK08, LINK13 and DAM, which  
563 were originally measured as proportions, no preliminary scale transformation was done.

564

565 Then, drawing on case knowledge and empirical distribution of data, anchor points for each  
566 variable were defined to establish which scores stand for full membership (=1), full non-  
567 membership (=0), and for the cross-over or point of indifference (=0.5). We consider fisher  
568 organizations with more desirable post-disaster performance as those assessed above the  
569 initial *recovering* trajectory (i.e., above score 3, thus we defined 3.1 as the cross-over); and  
570 the same threshold was used for less desirable trajectories. For linking SC, where pre-  
571 disaster levels represent the base-line for the follow-up measurement of post-disaster levels,  
572 we use the median observed in 2008 (i.e., above degree centrality of 0.31) as the cross-over  
573 point for LINK08 and LINK13. Most damaged organizations are considered those that have  
574 suffered damage levels above the median (i.e., 0.33), which implies all cases that had more  
575 than one third of the maximum potential damage. Finally, most isolated organizations are  
576 considered those cases whose distance from urban centers is, on average, higher than the  
577 median (i.e., 30 km). Our definition of anchor points is summarized in the last column of  
578 Table 1.

579

580 We report QCA results following two minimization criteria, leading to solution terms with  
581 varied levels of complexity: the complex (i.e., the most conservative) and the parsimonious  
582 (e.g., the most simplistic) solution terms. For the parsimonious solution, all logically possible  
583 combinations of conditions that have not been observed among the empirical cases (termed  
584 *logical reminders*; Ragin 2008; see Appendix) are assumed to lead to a more desirable  
585 trajectory, whereas the opposite applies for the complex solution (further described in  
586 Appendix). QCA solutions are expressed using the following notation (e.g., Tables 3 and 4):  
587 conditions in upper-case letters represent the presence the condition (e.g. most damaged  
588 organizations =DAM), whereas conditions in lower-case letters stand for their absence (e.g.,  
589 less isolated organizations =isol); symbols "\*" and "+" mean logical AND and OR,  
590 respectively. Causal configurations resulting from QCA obtain a raw and a total coverage  
591 value that provide measurements of the empirical relevance of the solutions. Ranging from 0  
592 to 1, coverage values represent how much of the membership in the outcome is covered by  
593 the solutions (Ragin 2008).

594

595 We also conducted a linear multivariable regression analysis, using SigmaPlot version 13.0,  
 596 to evaluate the correlation between explanatory factors and the outcome variable from a  
 597 conventional approach and to compare with results obtained from QCA.

598

599 **RESULTS**

600

601 The linear regression analysis (Table 2) shows that post-disaster linking SC is significantly  
 602 related with post-disaster recovery trajectories ( $p= 0.021$ ) and has an important effect on  
 603 the variation of the dependent variable (coefficient= 2.626). There is no sign that other  
 604 explanatory variables are connected with the outcome. Further, the adjusted R square value  
 605 (0.22) indicates that there is high variability in the trajectories that cannot be explained by  
 606 the model.

607

608 Table 2: Exploratory linear regression analysis of the four independent variables

| Variable            | Coefficient | Std. error | p-Value |
|---------------------|-------------|------------|---------|
| DAM                 | -1.125      | 1.204      | 0.364   |
| ISOL                | -0.00793    | 0.00612    | 0.213   |
| LINK08              | -0.272      | 1.626      | 0.869   |
| LINK13              | 2.626       | 1.024      | 0.021*  |
| Adjusted R-squared: | 0.223       |            |         |

609 \* Significant at 0.05

610

611

612 Results from the fsQCA are presented in Table 3 and 4. The analysis of sufficient conditions,  
 613 using the complex minimization criterion, shows that more desirable post-disaster recovery  
 614 trajectories can be achieved through three different combinations of causal variables (Table  
 615 3): 1) high levels of damage (DAM), low isolation (isol) and high levels of post-disaster linking  
 616 SC (LINK13); 2) low isolation (isol) and high pre and post-disaster linking SC (LINK08 and  
 617 LINK13); 3) low level of damage (dam), high isolation (ISOL) and a build-up in linking SC levels  
 618 during the period (link08 and LINK13). The complete solution, including the three  
 619 configurations, presents a consistency score of 0.875. When consistency is higher than 0.8, it  
 620 means that the cause or causal combination is almost always sufficient for the specific  
 621 outcome (Ragin 2008). The raw coverage of 0.75 indicates that three quarters of cases'  
 622 membership in more desirable post-disaster trajectories can be explained by their  
 623 membership in these three causal configurations. If the parsimonious minimization criterion  
 624 is applied (Table 3), which leads to the most simplified solution, two causal pathways are  
 625 obtained: 1) low isolation (isol) and high levels of post-disaster linking SC (LINK13); and 2)  
 626 increased levels of linking SC levels between 2008 and 2013 (LINK13 and link08).

627

628

629

630 Table 3: Causal configurations (CC) for membership<sup>a</sup> in more desirable post-disaster livelihood  
 631 trajectories

| Minimization criterion | CC                         | Configuration <sup>b</sup> | Cons <sup>c</sup> | Cov.r <sup>d</sup> | Cov.u <sup>e</sup> | No. of fisher orgs |
|------------------------|----------------------------|----------------------------|-------------------|--------------------|--------------------|--------------------|
| Complex                | 1                          | DAM*isol*LINK13            | 0.900             | 0.536              | 0.036              | 3                  |
|                        | 2                          | isol* LINK08*LINK13        | 0.923             | 0.571              | 0.071              | 2                  |
|                        | 3                          | dam*ISOL*link08*LINK13     | 0.958             | 0.548              | 0.119              | 1                  |
|                        | For the complete solution: |                            | 0.875             | 0.750              |                    |                    |
| Parsimonious           | 4                          | isol*LINK13                | 0.855             | 0.631              | 0.095              | 4                  |
|                        | 5                          | link08*LINK13              | 0.824             | 0.667              | 0.131              | 3                  |
|                        | For the complete solution: |                            | 0.821             | 0.762              |                    |                    |

632 <sup>a</sup> According to Ragin (2008), inclusiveness score of 0.89 was used as the cut-off value to determine  
 633 membership in CC (see Tables S3); <sup>b</sup> DAM= most damaged orgs, ISOL= most geographically isolated  
 634 orgs, LINK08= highest pre-disaster linking social capital, LINK13= highest post-disaster linking social  
 635 capital; <sup>c</sup> Consistency score; <sup>d</sup> Coverage; <sup>e</sup> Unique coverage refers to how much of the outcome is  
 636 solely explained by this condition (further described in e.g. Ragin 2008).

637  
 638  
 639 Table 4: Causal configurations (CC) for membership in less desirable post-disaster livelihood  
 640 trajectories

| Minimization criterion   | CC                         | Configuration <sup>a</sup> | Cons <sup>b</sup> | Cov.r <sup>c</sup> | Cov.u <sup>d</sup> | No. of fisher orgs |
|--------------------------|----------------------------|----------------------------|-------------------|--------------------|--------------------|--------------------|
| Complex and parsimonious | 1                          | DAM*link13                 | 0.967             | 0.460              | 0.048              | 5                  |
|                          | 2                          | ISOL*link13                | 0.970             | 0.508              | 0.048              | 5                  |
|                          | 3                          | LINK08*link13              | 0.946             | 0.556              | 0.063              | 5                  |
|                          | For the complete solution: |                            | 0.955             | 0.667              |                    |                    |

641 <sup>a</sup> According to Ragin (2008), inclusiveness score of 0.87 was used as the cut-off value to determine  
 642 membership in CC (see Table S4); <sup>b</sup> DAM= most damaged orgs, ISOL= most geographically isolated  
 643 orgs, LINK08= highest pre-disaster linking social capital, LINK13= highest post-disaster linking social  
 644 capital; <sup>c</sup> Consistency score; <sup>d</sup> Coverage; <sup>e</sup> Unique coverage refers to how much of the outcome is  
 645 solely explained by this condition (further described in e.g. Ragin 2008).

646  
 647  
 648 Table 4 presents the results of the analysis of sufficient conditions for less desirable post-  
 649 disaster livelihood trajectories. This outcome could be achieved through three different  
 650 causal pathways: 1) high levels of damage (DAM) and low levels of post-disaster linking SC  
 651 (link13); 2) or high isolation (ISOL) and low levels of post-disaster linking SC (link13); 3) or

652 decreased levels of linking SC during the period (link13 and LINK08). Note that the same  
653 result is obtained using either the complex or the parsimonious minimization criterion,  
654 which means that the solution term cannot be further reduced or simplified. Here,  
655 consistency score of the complete solution is also satisfactory (i.e., 0.955) and higher than  
656 conditions for more desirable trajectories. The raw coverage of 0.667 indicates that more  
657 than 66 percent of cases' membership in less desirable post-disaster trajectories can be  
658 explained by their membership in these three causal configurations. See Appendix,  
659 supplementary Figs. S1 and S2, for a visual representation of levels of consistency and  
660 coverage for the relation of sufficiency between more and less desirable trajectories and the  
661 solutions obtained from the fsQCA.

662

663

## 664 **DISCUSSION**

665

666 Results show that linking SC is a key factor of post-disaster recovery trajectories of fisher  
667 organizations. Significant  $p$  value in the regression and presence of LINK13 in all fsQCA  
668 solutions indicate that having high levels of post-disaster linking SC is a critical requisite for  
669 development along more desirable trajectories (Table 2 and 3). Correspondingly, lack of  
670 linking SC after the tsunami (link13) is characteristic of all pathways conducive to less  
671 desirable trajectories (Table 4). These results are consistent with other similar studies in  
672 which supportive relationships with actors at higher levels have enabled the access to  
673 valuable information and resources that nurture local processes and foster positive  
674 responses to disasters among coastal communities (Pelling and High 2005; Munasinghe  
675 2007; Aldrich 2010, 2012). While linking SC has been considered a key asset contributing to  
676 post-disaster recovery and sustainable livelihoods, its temporal dimension has been  
677 overlooked. However, our findings suggest this variation in SC over time can be important,  
678 by itself and in conjunction with other factors.

679

680 The relation between SC and disaster recovery suggested in previous studies is linear: the  
681 more SC the better the trajectories, and vice versa (Nakagawa and Shaw 2004; Munasinghe  
682 2007; Aldrich 2010, 2012). However, in our study, SC does not explain the outcomes by itself.  
683 The low R-square in the regression (Table 2) and the presence of other factors in most of the  
684 fsQCA configurations (e.g., LINK08, DAM and ISOL in Tables 3 and 4) strongly suggest that  
685 post-disaster trajectories cannot be satisfactorily understood by looking only at linking SC.  
686 Furthermore, SC can fluctuate over time and the interplay between such fluctuation and  
687 other factors, and its effect on development trajectories, needs to be better understood. In  
688 what follows, the discussion focuses on the complex solutions presented above (Table 3, CC  
689 1-3, and Table 4), and we only mention the parsimonious solutions when we consider it  
690 informative.

691

692



693 ***Changes in social capital over time matter***

694

695 Disaster literature has underlined the positive role of SC in post-disaster recovery (Nakagawa  
696 and Shaw 2004; Duxbury and Dickinson 2007; Aldrich 2012b; McCarthy 2014), but most  
697 studies have assumed a linear relation, with little attention to how variations in SC might  
698 increase or reduce its expected effect. Our study shows that such pre and post-disaster  
699 differences in SC levels represent an important factor of observed trajectories.

700

701 On the one hand, results indicate that increased (link08\*LINK13) or maintained high  
702 (LINK08\*LINK13) levels of linking SC represent sufficient conditions for more desirable  
703 trajectories (Table 3, CC 1, 3 and 5) – i.e. the build-up of linking SC can be sufficient condition  
704 for better trajectories by itself (if the most simplified solution is considered; Table 3, CC5). In  
705 the context of a disaster, increasing number of strong connections in fishers' social networks  
706 can provide access to new opportunities and help spread innovative ideas and a positive  
707 image of the organization among potential sources of support. This is the case of fisher  
708 organization (FO) 14 (Fig. 1), which showed a substantial increase of SC levels between 2008  
709 and 2013, with new relationships with universities, fisheries consultants, and international  
710 NGOs. This organization's positive trajectory (i.e., *normalization*) refers to the recent  
711 improvement of its MEABR productivity by means of innovative aquaculture and resource  
712 restocking projects.

713

714 Pre-existing high linking SC maintained after the disaster also appears as a concurrent  
715 ingredient of more desirable trajectories (Table 3, CC 2). Fisher organizations with the  
716 capacity to keep relationships with actors at other levels alive, such as FO 4 in our study (Fig.  
717 1), show increased likelihood of negotiating concrete support in a post-disaster situation.  
718 This organization has been able to implement a seaweed restocking project in their MEABR  
719 and to build the capacities to start up a seaweed drying/processing unit to add value to their  
720 produce. The organization has been considered an example of innovation by the  
721 SERNAPESCA and regional government. Maintained linking SC implies sustained access to,  
722 and flow of, resources and information from higher levels, which help resource users to  
723 achieve their goals in the aftermath of a disaster.

724

725 Inability of fisher organizations to maintain levels of linking SC (LINK08\*link13) can lead to  
726 less desirable outcomes. Results show that losing linking SC after a destructive disaster is, by  
727 itself, a sufficient condition for falling into less desirable trajectories (Table 4, CC 3). Relying  
728 on a decreasing number of linking relationships not only implies reduced access to former  
729 sources of support and information but also has negative side-effects, both outside and  
730 within the organization. Potential supporters and donors, with whom organizations used to  
731 be connected in the past, are likely to perceive reduced and weakened relationships after  
732 the tsunami as a negative signal. Alternatively, it can be considered as a symptom of reduced  
733 organizational capacity and/or cohesiveness. These perceptions, whether justified or not,

734 can lead to the breakdown of previous reciprocity and trust. Within organizations, the  
735 negative momentum created by the disaster and the loss of support can become a vicious  
736 circle. Beneficiaries' unmet expectations and disappointment with respect to former  
737 supporters may further weaken their capacity to act collectively. FO 2 (Fig 1.), for instance,  
738 has been historically described as a high performance organization with positive and  
739 balanced social, economic and ecological outcomes (Marín et al. 2012). They had a broad  
740 and diverse supportive network in the past that helped the implementation of innovative  
741 projects, unprecedented in the Bio-Bio region. However, substantial tsunami impacts in the  
742 village, changes in the leadership, and a dramatic decrease in post-disaster SC are linked to  
743 the general perception of poor performance and a discouraging trajectory (i.e., *stagnation*).

744  
745 Our longitudinal analysis of the relationship between linking SC and development  
746 trajectories of small-scale fisher organizations suggests that temporal variations in this factor  
747 matter and can have both positive and negative effects on the internal capacity of resource  
748 users to recover and adapt to disasters. While we cannot determine the underlying cause of  
749 changes in SC, these changes were found to have concrete implications for the outcomes  
750 observed, implying that the benefits from SC are path-dependent. Past relationships affect  
751 current interactions and what people obtain from them. Variations in SC over time are  
752 directly associated with increased or decreased access to resources and information, and  
753 indirectly to the development or erosion of trust and reciprocity among actors. Moreover,  
754 current relationships among actors can be expected to shape future networks and  
755 associated expected benefits.

756  
757 Policies can be critical in strengthening or weakening SC, but policies are rarely designed and  
758 implemented with consideration of their impact on social relationships (Woolcock 1998;  
759 Gelcich et al. 2006). Our findings stress the need to more explicitly take SC into account.  
760 Woolcock (1998) pinpoints three principles that underlie the reproduction of SC: levels  
761 increase with use; relationships of trust reinforced today will be amplified in the future; SC is  
762 more easily eroded than built-up. Accordingly, post-disaster recovery programs and  
763 development policies should pay special attention to explicitly incentivize the building and  
764 maintenance of linking SC, and to provide safeguards to avoid the loss of such facilitating  
765 relationships between impacted communities and actors at the regional and national levels.

### 766 767 ***Concurrent internal and external factors explain post-disaster trajectories***

768  
769 Knowledge about how external conditions can enhance or diminish the role of SC in post  
770 disaster recovery is limited yet the low R-square in the regression (Table 2) and the presence  
771 of other factors in most of the fsQCA configurations (e.g., LINK08, DAM and ISOL in Tables 3  
772 and 4) strongly suggest that post-disaster trajectories cannot be satisfactorily understood by  
773 looking only at linking SC. It appears that varied levels of disaster damage and geographical

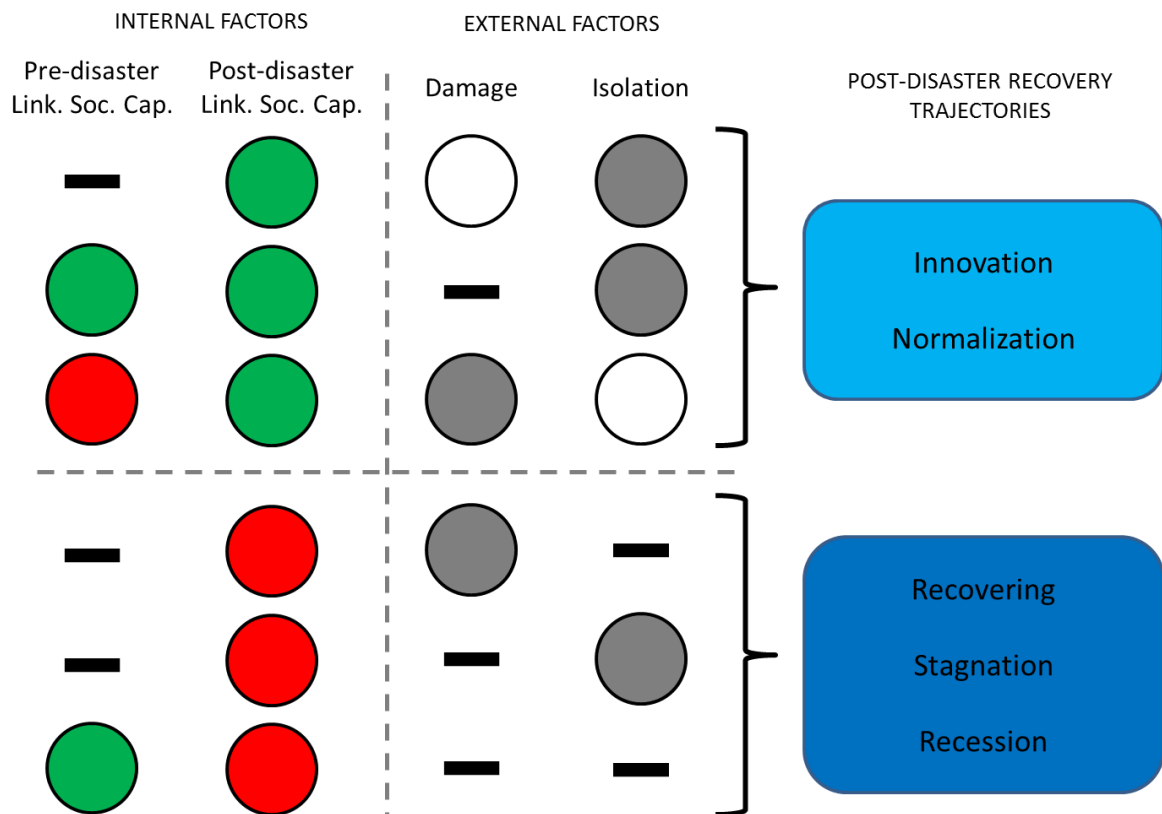
774 isolation mediate the effects of linking SC on recovery trajectories, and that the combined  
775 effect of both external factors is also important.

776

777 Results show that, if linking SC levels are low, then both high damage and/or high isolation  
778 can lead fisher organizations towards less desirable trajectories (Table 4, CC 1, 2). Neither of  
779 these external factors, by themselves or in combination, lead to less desirable outcomes,  
780 thus it is their interplay with low levels of linking SC that is key to the observed outcomes.  
781 When damage is high (CC1) lack of strong cross-scale support make it difficult for  
782 organizations to pool large investment costs to revert severe disaster damage and material  
783 loss. FO 18 (Fig. 1) was heavily affected by the tsunami and had fairly low levels of SC in  
784 2013. Despite having been considered one of the best fishing organizations in the region  
785 until recently (Marín et al. 2012), after the disaster they have not been able to recover their  
786 post-tsunami development pathway despite the efforts of their members and leadership  
787 (i.e., *recession*). Large investment costs associated with recovering from high damage  
788 represent a great barrier in a world of limited resources. In the absence of multiple support  
789 relationships with actors at higher levels, affected communities are unlikely to mobilize  
790 substantial financial resources from potential donors and agencies.

791

792 When a community is geographically isolated low linking SC makes it hard for organizations  
793 to bridge long distances to access information and resources necessary to fuel the recovery  
794 process. Geographical isolation can put affected communities in marginalized positions and  
795 exclude them from the map of post-disaster redevelopment assistance if they are not  
796 connected to a broad range of regional and national agencies. By contrast, if fisher  
797 organizations have high linking SC, then neither high levels of damage nor of isolation, by  
798 themselves, hamper the positive effect of high linking SC on fisher organizations' recovery  
799 trajectories, as shown in Table 3. For example, FO3 was severely impacted by the tsunami  
800 and operates nearby Tomé (see Fig. 1) and most of their vessels were lost and port  
801 infrastructure destroyed. Yet three years after the disaster, fishers had fully recovered their  
802 boats and equipment, diversified the species they catch, and were exploring ways to  
803 implement an aquaculture project with the support of various public and private institutions  
804 (i.e., *normalization*). Similarly, FO 14 provides a good illustration of high SC levels can  
805 mediate isolation (dam\*ISOL). It had relatively low impacts from the tsunami but is located  
806 in a distant village (Fig. 1), yet despite this geographical barrier the organization mobilized  
807 resources and funding from other levels to innovate through aquaculture and fisheries  
808 management initiatives (possibly because damage levels were low).



809  
810 Figure 2: Multiple interplays between internal and external factors leading to different post-disaster  
811 recovery outcomes, based on QCA complex solutions. Green: high levels of linking social capital; Red:  
812 low levels of linking social capital; Grey: high levels of damage or isolation; White: low levels of  
813 damage or isolation; Light blue: more desirable recovery trajectories; Blue: less desirable recovery  
814 trajectories; Dashes: absence of conditions in observed solutions.

815  
816  
817 Figure 2 (greyscale version in the Appendix, Fig. S3) summarizes our findings indicating that  
818 obstacles presented by high damage and high isolation can be off-set by the existence of  
819 strong facilitating relationships (high linking SC) in a post-disaster context. However, at least  
820 one of these external factors had to be low, otherwise the ability to recover diminished. In  
821 other words, the patterns observed suggest that linking SC can overcome the expected  
822 negative effects of major material loss or geographical isolation, if both factors are not  
823 simultaneously present. The only possible combination of explanatory variables that might  
824 be sufficient to lead to a desirable trajectory, irrespectively of the levels of damage and  
825 isolation, was the increase of linking SC (CC5, parsimonious solution). However, due to  
826 limited diversity of our cases, there is no direct evidence of organizations facing high damage  
827 in very isolated localities that had been able to perform positive trajectories thanks to  
828 increased linking SC alone.

829  
830 So why would it be so difficult to deal with the concurrency of high damage and high  
831 isolation together when these factors, in isolation, appear possible to overcome? Based on  
832 the previous examples, big investments to address severe damage (e.g., new port  
833 infrastructure) is more likely to be made near urban centers. We speculate that higher

834 visibility of such investments, and the potential effects on agencies and donors' public  
835 opinion, might play a role as well. By contrast, investments in more distant locations are  
836 more likely to be made if damage and associated recovery costs are lower. We speculate  
837 that such cases represent good opportunities for supporters to invest in more innovative  
838 projects (e.g., restocking and aquaculture) where the costs and risks are lower and the  
839 potential return is high (e.g., replicability). Our findings stress the need to pay special  
840 attention to external factors that may foster more equitable recovery processes.  
841 Accordingly, post-disaster recovery and development initiatives should include special  
842 measurements to "level the field" among different groups and to explicitly bridge the gap for  
843 more isolated communities.

844  
845 The study has several limitations that are worthwhile to mention. First, limited diversity is a  
846 common problem when using QCA when there are some combinations of conditions for  
847 which there is no evidence. This leads to open questions about the eventual outcomes under  
848 certain causal pathways. As mentioned above, we don't know what would be the trajectory  
849 of cases facing high damage and high isolation. Second, the results are influenced by the  
850 factors of recovery that were considered and by the operationalization of these factors.  
851 There are other potentially relevant factors of recovery not covered in the study, such as the  
852 level of education of individuals, and there are other types of SC, namely bonding and  
853 bridging. Further studies are necessary to explore the combined effect of and linking social  
854 capital in boosting/reducing capacities to recover from disasters and other social and  
855 ecological changes.

856

### 857 ***Co-management networks help post-disaster recovery***

858

859 Studies have suggested that natural resource co-management networks increase community  
860 resilience to environmental change and other hazards (Adger et al. 2005; Tompkins and  
861 Adger 2004). Here, we operationalized and measured SC based on the networks developed  
862 in the context of marine resource co-management (Marín et al. 2012), to examine if these  
863 relationships, developed for a different purpose, can potentially be activated and utilized to  
864 promote post-disaster recovery. Results show that pre and post- disaster linking SC  
865 associated with the MEABR co-management policy can lead to an increased capacity for  
866 communities to act collectively and mobilize resources in a post-disaster situation in the  
867 contexts discussed above. However, one limitation of this study is the lack of a control group  
868 (i.e., disaster affected organizations not participating in the MEABR system), which prevents  
869 to test the actual effect of not engaging in co-management.

870

871 Interestingly the apparent positive role played by co-management networks in recovery  
872 trajectories derives not from the actual management of benthic marine resources (i.e., since  
873 we do not include management performance measures) but from the more or less  
874 formalized cross-scale social relationships established in that policy context. Various authors

875 have emphasized the importance of investing in social infrastructure to produce sustainable  
876 post-disaster recovery outcomes (Pomeroy et al. 2006; Duxbury and Dickinson 2007; Aldrich  
877 2012b). In our study, co-management provides the platform for collaborative relationships –  
878 useful for post-disaster recovery – to develop. Unlike other cases, where linking SC has been  
879 used by elites to reinforce their privileges and to exclude others (Murphy 2007), in Chile the  
880 existence of stable community-based fisher organizations with elected leadership opens up  
881 the space for more accountable flow and exchange of support across scales. The expected  
882 positive benefits from linking SC are more likely to produce more effective and equitable  
883 results if people are organized and have the capacity to act collectively. Our findings suggest  
884 that investing in permanent resource management social infrastructure can have positive  
885 externalities in the face of an unexpected disaster. A key finding is therefore the fact that  
886 that SC developed for the purpose of co-management of natural resources can actually  
887 promote desirable post-disaster trajectories.

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