No. 2006/21

# Taxing Capital? Not a Bad Idea After All! 

Juan Carlos Conesa, Sagiri Kitao, and Dirk Krueger

## Center for Financial Studies

The Center for Financial Studies is a nonprofit research organization, supported by an association of more than 120 banks, insurance companies, industrial corporations and public institutions. Established in 1968 and closely affiliated with the University of Frankfurt, it provides a strong link between the financial community and academia.

The CFS Working Paper Series presents the result of scientific research on selected topics in the field of money, banking and finance. The authors were either participants in the Center's Research Fellow Program or members of one of the Center's Research Projects.

If you would like to know more about the Center for Financial Studies, please let us know of your interest.


Prof. Dr. Jan Pieter Krahnen


Prof. Volker Wieland, Ph.D.

CFS Working Paper No. 2006/21

# Taxing Capital? Not a Bad Idea After All!* 

Juan Carlos Conesa ${ }^{1}$, Sagiri Kitao ${ }^{2}$, and Dirk Krueger ${ }^{3}$

September 27, 2006


#### Abstract

: In this paper we quantitatively characterize the optimal capital and labor income tax in an overlapping generations model with idiosyncratic, uninsurable income shocks, where households also differ permanently with respect to their ability to generate income. The welfare criterion we employ is ex-ante (before ability is realized) expected (with respect to uninsurable productivity shocks) utility of a newborn in a stationary equilibrium. Embedded in this welfare criterion is a concern of the policy maker for insurance against idiosyncratic shocks and redistribution among agents of different abilities. Such insurance and redistribution can be achieved by progressive labor income taxes or taxation of capital income, or both. The policy maker has then to trade off these concerns against the standard distortions these taxes generate for the labor supply and capital accumulation decision.

We find that the optimal capital income tax rate is not only positive, but is significantly positive. The optimal (marginal and average) tax rate on capital is $36 \%$, in conjunction with a progressive labor income tax code that is, to a first approximation, a flat tax of $23 \%$ with a deduction that corresponds to about $\$ 6,000$ (relative to an average income of households in the model of $\$ 35,000$ ). We argue that the high optimal capital income tax is mainly driven by the life cycle structure of the model whereas the optimal progressivity of the labor income tax is due to the insurance and redistribution role of the income tax system.


JEL Classification: E62, H21, H24

Keywords: Progressive Taxation, Capital Taxation, Optimal Taxation

[^0]
## 1 Introduction

Should the government tax capital income? The seminal contributions of Chamley (1986) and Judd (1985) argue that standard economic theory provides a negative answer to this question. The government should not tax capital, at least not in the long run. The survey articles by Chari and Kehoe (1999) and Atkeson, Chari and Kehoe (1999) argue that this result is robust to a relaxation of a number of stringent assumptions made by Chamley and Judd.

Chamley and Judd derive their result under the assumptions that households are infinitely lived and face no risk (either aggregate or idiosyncratic), or equivalently, can fully insure against idiosyncratic risk and trade a full set of Arrow securities against aggregate uncertainty. If, on the other hand, idiosyncratic risk is not insurable, Aiyagari (1995) suggests that positive capital taxation may be optimal, in order to cure the overaccumulation of capital as a result of precautionary savings behavior by households. His quantitative results suggests, however, that the optimal capital income tax is small. ${ }^{1}$ Even if insurance markets are complete, or equivalently households face no idiosyncratic risk, Hubbard and Judd (1997) demonstrate that financial market frictions in the form of borrowing constraints may make the taxation of capital income desirable.

Both the original Chamley-Judd result as well as its response by Aiyagari relied on models with infinitely lived agents. Characterizing the structure of optimal taxes in a model that explicitly models the life cycle of households in an overlapping generations economy, Erosa and Ventura (2002) and Garriga (2003) demonstrate that the optimal capital income tax in general is different from zero, at least if the tax code is anonymous in that the tax schedule a household faces is not allowed to depend on the age of the household. It is an open question, however, how large the optimal capital income tax, relative to the optimal labor income tax is in a realistically calibrated life cycle model in which households face borrowing constraints and idiosyncratic income risk in the same order of magnitude as in the data.

The goal of this paper is therefore to quantitatively characterize the optimal capital and labor income tax in a model that nests both model elements previously identified in the literat ure as having potential for generating positive capital income taxes: imperfect insurance against idiosyncratic income shocks due to missing insurance markets and borrowing constraints, as well as an explicit life cycle structure. In our model households differ according to their age and their history of income realizations. In addition, we allow agents to be heterogenous with respect to their initial ability to generate income, modelled as a fixed effect in their labor productivity. To the extent that society values an equitable distribution of welfare this model element induces a positive role for taxes that redistribute from the more to the less able households.

In order to determine the optimal tax system in our model with rich cross-

[^1]sectional heterogeneity we need to take a stand on the social welfare function employed in evaluating policies. The welfare criterion we employ is ex-ante (before ability is realized) expected (with respect to uninsurable productivity shocks) lifetime utility of a newborn in a stationary equilibrium. Embedded in this welfare criterion is a concern of the policy maker for insurance against idiosyncratic shocks and redistribution between agents of different ability, since taking an extra dollar from the highly able and giving it to the less able, ceteris paribus, increases social welfare since the value function characterizing lifetime utility is strictly concave in ability to generate income. ${ }^{2}$ Such insurance and redistribution can be achieved by progressive labor income taxes or taxation of capital income (which mainly accrues to the wealthy), or both. The policy maker then has to trade off the concern against the standard distortions these taxes impose on labor supply and capital accumulation decisions of households.

We find that the optimal capital income tax rate is not only positive, but is significantly positive. The optimal tax rate on capital is $36 \%$, in conjunction with a progressive labor income tax code that is, to a first approximation, a flat tax of $23 \%$ with a deduction that corresponds to about $\$ 6,000$ (relative to an average income of households in the model of $\$ 35,000$ ).

What explains these results? In our life cycle economy those contributing most to tax revenue are middle-aged individuals which are both highly productive in their jobs (and hence have high labor income) and in the middle of accumulating savings for retirement (and therefore pay the bulk of the capital income tax bill). But these agents supply labor quite elastically, whereas their saving choices (which at their age is mainly life cycle saving rather than precautionary saving due to idiosyncratic income shocks) is fairly inelastic with respect to the marginal capital income tax rate. ${ }^{3}$ As a corollary, the capital income tax is substantial; in fact, substantially higher at the margin than the labor income tax. A decomposition analysis demonstrates that to a first order, high capital income taxes arise even in a version of our model without idiosyncratic risk and type heterogeneity, although heterogeneity as well as risk in labor productivity contribute to its size. The magnitude of the progressivity of the labor income tax code, on the other hand, depends crucially on the presence of these model elements.

Since one would expect our findings, especially with respect to the high capital income tax, to depend crucially on the exact specification of household preferences with respect to leisure (and thus the labor supply elasticity), we investigate how sensitive our results are with respect to this specification. Replacing the Cobb-Douglas utility specification between consumption and leisure which is often used in macroeconomics (and which we therefore employ as a

[^2]benchmark, but which implies a rather high labor supply elasticity) with a preference specification which implies labor supply elasticities consistent with the micro evidence (for males) delivers optimal tax rates on capital which are somewhat lower, but still significantly different from zero. In particular, the optimal capital income tax falls to $21 \%$, and the optimal labor income tax schedule is roughly a flat tax of $34 \%$ with deduction of now $\$ 9,000$. Thus our main finding of a significant capital income tax and a flat labor income tax with sizeable deduction is robust, but not surprisingly the exact mix between taxing capital and labor income shifts towards higher labor income taxes with lower labor supply elasticities.

Finally we demonstrate that even in our model it is possible to generate optimal capital income taxes close to zero. However this result emerges only in the rather uninteresting (and arguably unrealistic) case in which the government accumulates so much negative debt (that is, it owns assets) in the steady state that it can finance almost all government outlays by interest earned on these assets. In such a circumstance there is little need to generate any tax revenue, and thus little need to raise revenue from capital income taxes. ${ }^{4}$

Besides contributing to the large literature on the optimal size of the capital income tax, our study is related to the literature on optimal taxation more broadly, and to the optimal progressivity of the income tax code in particular. Mirrlees (1971) characterizes the optimal tax code when the policy maker faces a trade-off between providing efficient incentives for household labor supply and achieving an equitable after-tax income distribution. The studies by Mirrlees (1974) and Varian (1980), recently extended to an environment in which households can save by Reiter (2004), replace the policy maker's concern for equity by an insurance motive; by making after-tax incomes less volatile, a progressive tax system may provide partial income insurance among ex-ante identical households and thus may be called for even in the absence of ex-ante heterogeneity of households and a public desire for equity.

We follow the tradition of this literature that explicitly models the policy maker's concerns for equity and insurance, and its trade-off with providing the right incentives for savings and labor supply decisions, but take a quantitative approach. Previously, this strategy was adopted by Altig et al. (2001), Ventura (1999), Castañeda et al. (1999), Domeij and Heathcote (2001) and Nishiyama and Smetters (2005) in their positive analysis of fundamental tax reforms. On the normative side, the contributions by Bohacek and Kejak (2004) and Conesa and Krueger (2006) characterize the optimal progressivity of the income tax code, without allowing this tax code to differentiate between labor and capital income. As such these papers cannot directly contribute to the discussion about the optimal size of the capital income tax when capital taxes are an alternative tool to provide redistribution/insurance. ${ }^{5}$ In work that is complementary to ours

[^3]Smyth (2005) allows differential tax treatments of labor and capital income and characterizes the (potentially nonlinear) tax system that maximizes a weighted sum of lifetime utility of all agents alive in the steady state. Since in his world households are identical at birth, by construction his analysis also does not capture a potentially positive, purely redistributive motive (in the sense used in this paper) for capital and progressive labor taxation, but rather only its insurance aspect.

The paper is organized as follows. In the next section we lay out the economic environment and define equilibrium. Section 3 discusses the calibration of the model and section 4 explains the optimal tax experiments we are implementing in the calibrated model. Results from our benchmark model are presented in section 5 , and section 6 contains a sensitivity analysis of our results with respect to the importance of uninsurable idiosyncratic income risk and our utility specification with respect to leisure. Finally, section 7 concludes the paper.

## 2 The Economic Environment

The model we use is an extended version of the one used in Conesa and Krueger (2006), augmented to allow for a meaningful distinction between capital and labor income taxation.

### 2.1 Demographics

Time is discrete and the economy is populated by $J$ overlapping generations. In each period a continuum of new agents is born, whose mass grows at a constant rate $n$. Each agent faces a positive probability of death in every period. Let $\psi_{j}=\operatorname{prob}($ alive at $j+1$ alive at $j$ ) denote the conditional survival probability from age $j$ to age $j+1$. At age $J$ agents die with probability one, i.e. $\psi_{J}=0$. Therefore, even in the absence of altruistic bequest motives, in our economy a fraction of the population leaves (unintended) bequests. These are denoted by $T r_{t}$ and redistributed in a lump-sum fashion across individuals currently alive. At a certain exogenous age $j_{r}$, agents retire and start to receive social security payments $S S_{t}$ every period, which are financed by proportional labor income taxes $\tau_{s s, t}$, up to an income threshold $\bar{y}$ above which no further payroll taxes are paid.

### 2.2 Endowments and Preferences

Individuals are endowed with one unit of productive time in each period of their lives and enter the economy with no assets, besides transfers emanating from accidental bequests. They spend their time supplying labor to a competitive labor market or consuming leisure.
code) within the restricted set of flat tax systems with deduction.

Individuals are heterogeneous along three dimensions that affect their labor productivity and hence their wage. First, agents of different ages differ in their average, age-specific labor productivity $\varepsilon_{j}$, which will govern the average wage of an age cohort. Retired agents (those with age $j \geq j_{r}$ ) by assumption are not productive at all, i.e. $\varepsilon_{j}=0$.

As a second source of heterogeneity we introduce group-specific differences in productivity, standing in for differences in education and innate abilities. We assume that agents are born as one of $M$ possible ability types $i \in \mathbf{I}$, and that this ability does not change over an agents' lifetime, so that agents, after the realization of their ability, differ in their current and future earnings potential. The probability of being born with ability $\alpha_{i}$ is denoted by $p_{i}>0$. This feature of the model, together with a social welfare function that values equity, gives a welfare-enhancing role to redistributive fiscal policies.

Finally, workers of same age and ability face idiosyncratic uncertainty with respect to their individual labor productivity. Let $\eta_{t} \in \mathbf{E}$ denote a generic realization of this idiosyncratic labor productivity uncertainty at period $t$. The stochastic process for labor productivity status is identical and independent across agents and follows a finite-state Markov chain with stationary transitions over time, i.e.

$$
\begin{equation*}
Q_{t}(\eta, E)=\operatorname{Prob}\left(\eta_{t+1} \in E \mid \eta_{t}=\eta\right)=Q(\eta, E) \tag{1}
\end{equation*}
$$

We assume that $Q$ consists of only strictly positive entries which assures that there exists a unique, strictly positive, invariant distribution associated with $Q$ which we denote by $\Pi$. All individuals start their life with average stochastic productivity $\bar{\eta}=\sum_{\eta} \eta \Pi(\eta)$, where $\bar{\eta} \in \mathbf{E}$ and $\Pi(\eta)$ is the probability of $\eta$ under the stationary distribution. Different realizations of the stochastic process then give rise to cross-sectional productivity, income and wealth distributions that become more dispersed as a cohort ages. In the absence of explicit insurance markets for labor productivity risk a progressive tax system may be an effective, publicly administered tool to share this idiosyncratic risk across agents.

At any given time individuals are characterized by $\left(a_{t}, \eta_{t}, i, j\right)$, where $a_{t}$ is asset holdings (of one period, risk-free bonds), $\eta_{t}$ is stochastic labor productivity status at date $t, i$ is ability type and $j$ is age. An agent of type ( $a_{t}, \eta_{t}, i, j$ ) deciding to work $\ell_{j}$ hours commands pre-tax labor income $\varepsilon_{j} \alpha_{i} \eta_{t} \ell_{j} w_{t}$, where $w_{t}$ is the wage per efficiency unit of labor. Let $\Phi_{t}\left(a_{t}, \eta_{t}, i, j\right)$ denote the measure of agents of type $\left(a_{t}, \eta_{t}, i, j\right)$ at date $t$.

Preferences over consumption and leisure $\left\{c_{j},\left(1-\ell_{j}\right)\right\}_{j=1}^{J}$ are assumed to be representable by a standard time-separable utility function of the form:

$$
\begin{equation*}
E\left\{\sum_{j=1}^{J} \beta^{j-1} u\left(c_{j}, 1-\ell_{j}\right)\right\} \tag{2}
\end{equation*}
$$

where $\beta$ is the time discount factor. We discuss the exact form of the period utility function $u$ below. Expectations are taken with respect to the stochastic processes governing idiosyncratic labor productivity and the time of death.

### 2.3 Technology

We assume that the aggregate technology can be represented by a standard Cobb-Douglas production function. The aggregate resource constraint is given by:

$$
\begin{equation*}
C_{t}+K_{t+1}-(1-\delta) K_{t}+G_{t} \leq A K_{t}^{\alpha} N_{t}^{1-\alpha} \tag{3}
\end{equation*}
$$

where $K_{t}, C_{t}$ and $N_{t}$ represent the aggregate capital stock, aggregate consumption and aggregate labor input (measured in efficiency units) in period $t$, and $\alpha$ denotes the capital share. The calibration constant $A$ normalizes units in our economy ${ }^{6}$, and the depreciation rate for physical capital is denoted by $\delta$. As standard with a constant returns to scale technology and perfect competition, without loss of generality we assume the existence of a representative firm operating this technology.

### 2.4 Government Policy

The government engages in three activities in our economy: it absorbs resources as government spending, it levies taxes and it runs a balanced budget social security system. The social security system is defined by benefits $S S_{t}$ for each retired household, independent of that household's earnings history. Social security taxes are levied up to a maximum labor income level $\bar{y}$, as in the actual U.S. system. The payroll tax rate $\tau_{s s, t}$ is set to assure period-by-period budget balance of the system. We take the social security system as exogenously given and not as subject of optimization of the policy maker.

Furthermore the government faces a sequence of exogenously given government consumption $\left\{G_{t}\right\}_{t=1}^{\infty}$ and has three fiscal instruments to finance this expenditure. First it levies a proportional tax $\tau_{c, t}$ on consumption expenditures, which we also take as exogenously given in our analysis. Second, the government taxes capital income of households, $r_{t}\left(a+T r_{t}\right)$ according to a potentially progressive capital income tax schedule $T^{K}$. As it turns out, we find optimal a constant marginal capital tax rate $\tau_{K, t}$, and the progressivity is introduced through labor income taxation. Here $r_{t}$ denotes the risk free interest rate, $a$ denotes asset held by the household, and $T r_{t}$ denotes transfers from accidental bequests. Finally, the government can tax each individual's taxable labor income according to a potentially progressive labor income tax schedule $T$. Define as

$$
\begin{equation*}
y p_{t}=w_{t} \alpha_{i} \varepsilon_{j} \eta \ell_{t} \tag{4}
\end{equation*}
$$

a household's pre-tax labor income, where $w_{t}$ denotes the wage per efficiency unit of labor. A part of this pre-tax labor income is accounted for by the part of social security contributions paid by the employer

$$
\begin{equation*}
e s s_{t}=0.5 \tau_{s s, t} \min \left\{y p_{t}, \bar{y}\right\} \tag{5}
\end{equation*}
$$

[^4]which is not part of taxable income under current U.S. tax law. Thus we define as taxable labor income
\[

y_{t}=\left\{$$
\begin{array}{cc}
y p_{t}-e s s_{t} & \text { if } j<j_{r}  \tag{6}\\
0 & \text { if } j \geq j_{r}
\end{array}
$$\right.
\]

We impose the following restrictions on labor and capital income taxes. First, tax rates cannot be personalized as we are assuming anonymity of the tax code. Second, the capital income tax is a proportional tax, as described above. Labor income taxes, in contrast, can be made an arbitrary function of individual taxable labor income in a given period. We denote the tax code by $T(\cdot)$, where $T(y)$ is the labor income tax liability if taxable labor income equals $y$. Our investigation of the optimal tax code then involves finding the labor income tax function $T$ and the capital tax rate $\tau_{K}$ that maximizes social welfare, defined by a particular social welfare function specified below.

Finally, notice that we do not allow for government debt. We will maintain this assumption both in the benchmark economy and in our baseline scenario for finding the optimal tax schedules. We postpone the introduction of government debt to the sensitivity analysis and the discussion of the corresponding results in section 6.2.

### 2.5 Market Structure

We assume that workers cannot insure against idiosyncratic labor income uncertainty by trading explicit insurance contracts. Also annuity markets insuring idiosyncratic mortality risk are assumed to be missing. However, agents trade one-period risk free bonds to self-insure against the risk of low labor productivity in the future. The possibility of self-insurance is limited, however, by the assumed inability of agents to sell the bond short; that is, we impose a stringent borrowing constraint upon all agents. In the presence of survival uncertainty, this feature of the model prevents agents from dying in debt with positive probability. ${ }^{7}$

### 2.6 Definition of Competitive Equilibrium

In this section we will define a competitive equilibrium and a stationary equilibrium. Individual state variables are individual asset holdings $a$, individual labor productivity status $\eta$, individual ability type $i$ and age $j$. The aggregate state of the economy at time $t$ is completely described by the joint measure $\Phi_{t}$ over asset positions, labor productivity status, ability and age.

[^5]Therefore let $a \in \mathbf{R}_{+}, \eta \in \mathbf{E}=\left\{\eta_{1}, \eta_{2}, \ldots, \eta_{n}\right\}, i \in \mathbf{I}=\{1, \ldots, M\}$, $j \in \mathbf{J}=\{1,2, \ldots J\}$, and let $\mathbf{S}=\mathbf{R}_{+} \times \mathbf{E} \times \mathbf{I} \times \mathbf{J}$. Let $\mathbf{B}\left(\mathbf{R}_{+}\right)$be the Borel $\sigma$-algebra of $\mathbf{R}_{+}$and $\mathbf{P}(\mathbf{E}), \mathbf{P}(\mathbf{I}), \mathbf{P}(\mathbf{J})$ the power sets of $\mathbf{E}, \mathbf{I}$ and $\mathbf{J}$, respectively. Let $\mathbf{M}$ be the set of all finite measures over the measurable space $\left(\mathbf{S}, \mathbf{B}\left(\mathbf{R}_{+}\right) \times \mathbf{P}(\mathbf{E}) \times \mathbf{P}(\mathbf{I}) \times \mathbf{P}(\mathbf{J})\right)$.

Definition 1 Given a sequence of social security replacement rates $\left\{b_{t}\right\}_{t=1}^{\infty}$, consumption tax rates $\left\{\tau_{c, t}\right\}_{t=1}^{\infty}$ and government expenditures $\left\{G_{t}\right\}_{t=1}^{\infty}$ and initial conditions $K_{1}$ and $\Phi_{1}$, a competitive equilibrium is a sequence of functions for the household, $\left\{v_{t}, c_{t}, a_{t}^{\prime}, \ell_{t}: \mathbf{S} \rightarrow \mathbf{R}_{+}\right\}_{t=1}^{\infty}$, of production plans for the firm, $\left\{N_{t}, K_{t}\right\}_{t=1}^{\infty}$, government labor income tax functions $\left\{T_{t}: \mathbf{R}_{+} \rightarrow \mathbf{R}_{+}\right\}_{t=1}^{\infty}$, capital income taxes $\left\{\tau_{K, t}\right\}_{t=1}^{\infty}$, social security taxes $\left\{\tau_{s s, t}\right\}_{t=1}^{\infty}$ and benefits $\left\{S S_{t}\right\}_{t=1}^{\infty}$, prices $\left\{w_{t}, r_{t}\right\}_{t=1}^{\infty}$, transfers $\left\{\operatorname{Tr}_{t}\right\}_{t=1}^{\infty}$, and measures $\left\{\Phi_{t}\right\}_{t=1}^{\infty}$, with $\Phi_{t} \in \mathbf{M}$ such that:

1. given prices, policies, transfers and initial conditions, for each $t$, $v_{t}$ solves the functional equation (with $c_{t}, a_{t}^{\prime}$ and $\ell_{t}$ as associated policy functions):

$$
\begin{equation*}
v_{t}(a, \eta, i, j)=\max _{c, a^{\prime}, \ell}\left\{u(c, \ell)+\beta \psi_{j} \int v_{t+1}\left(a^{\prime}, \eta^{\prime}, i, j+1\right) Q\left(\eta, d \eta^{\prime}\right)\right\} \tag{7}
\end{equation*}
$$

subject to ${ }^{8}$
$c+a^{\prime}=w_{t} \varepsilon_{j} \alpha_{i} \eta \ell-\tau_{s s, t} \min \left\{w_{t} \varepsilon_{j} \alpha_{i} \eta \ell, \bar{y}\right\}+\left(1+r_{t}\left(1-\tau_{K, t}\right)\right)\left(a+T r_{t}\right)-T_{t}\left[y_{t}\right]$, for $j<j_{r}$,

$$
\begin{gather*}
c+a^{\prime}=S S_{t}+\left(1+r_{t}\left(1-\tau_{K, t}\right)\right)\left(a+T r_{t}\right), \text { for } j \geq j_{r},  \tag{8}\\
a^{\prime} \geq 0, c \geq 0,0 \leq \ell \leq 1 . \tag{9}
\end{gather*}
$$

2. Prices $w_{t}$ and $r_{t}$ satisfy:

$$
\begin{align*}
& r_{t}=\alpha A\left(\frac{N_{t}}{K_{t}}\right)^{1-\alpha}-\delta  \tag{11}\\
& w_{t}=(1-\alpha) A\left(\frac{K_{t}}{N_{t}}\right)^{\alpha} \tag{12}
\end{align*}
$$

3. The social security policies satisfy

$$
\begin{equation*}
\tau_{s s, t} \int \min \left\{w_{t} \alpha_{i} \varepsilon_{j} \eta \ell_{t}, \bar{y}\right\} \Phi_{t}(d a \times d \eta \times d i \times d j)=S S_{t} \int \Phi_{t}\left(d a \times d \eta \times d i \times\left\{j_{r}, \ldots, J\right\}\right) . \tag{13}
\end{equation*}
$$

4. Transfers are given by:

$$
\begin{equation*}
T r_{t+1}=\int\left(1-\psi_{j}\right) a_{t}^{\prime}(a, \eta, i, j) \Phi_{t}(d a \times d \eta \times d i \times d j) \tag{14}
\end{equation*}
$$

[^6]5. Government budget balance:
\[

$$
\begin{align*}
G_{t}= & \int \tau_{K, t} r_{t}\left(a+T r_{t}\right) \Phi_{t}(d a \times d \eta \times d i \times d j)+ \\
& \int T_{t}\left[y_{t}\right] \Phi_{t}(d a \times d \eta \times d i \times d j)+ \\
& \tau_{c, t} \int c_{t}(a, \eta, i, j) \Phi_{t}(d a \times d \eta \times d i \times d j) \tag{15}
\end{align*}
$$
\]

6. Market clearing:

$$
\begin{gather*}
K_{t}=\int a \Phi_{t}(d a \times d \eta \times d i \times d j)  \tag{16}\\
N_{t}=\int \varepsilon_{j} \alpha_{i} \eta \ell_{t}(a, \eta, i, j) \Phi_{t}(d a \times d \eta \times d i \times d j)  \tag{17}\\
\int c_{t}(a, \eta, i, j) \Phi_{t}(d a \times d \eta \times d i \times d j)+\int a_{t}^{\prime}(a, \eta, i, j) \Phi_{t}(d a \times d \eta \times d i \times d j)+G_{t}= \\
A K_{t}^{\alpha} N_{t}^{1-\alpha}+(1-\delta) K_{t} \tag{18}
\end{gather*}
$$

7. Law of Motion:

$$
\begin{equation*}
\Phi_{t+1}=H_{t}\left(\Phi_{t}\right) \tag{19}
\end{equation*}
$$

where the function $H_{t}: \mathbf{M} \rightarrow \mathbf{M}$ can be written explicitly as:
(a) for all $\mathcal{J}$ such that $1 \notin \mathcal{J}$ :

$$
\begin{align*}
& \Phi_{t+1}(A \times E \times \mathcal{I} \times \mathcal{J})=\int P_{t}((a, \eta, i, j) ; A \times E \times \mathcal{I} \times \mathcal{J}) \Phi_{t}(d a \times d \eta \times d i \times d j) \\
& \text { where }  \tag{20}\\
& P_{t}((a, \eta, i, j) ; A \times E \times \mathcal{I} \times \mathcal{J})=\left\{\begin{array}{cl}
Q(e, E) \psi_{j} & \text { if } a_{t}^{\prime}(a, \eta, i, j) \in A, i \in \mathcal{I}, j+1 \in \mathcal{J} \\
0 & \text { else }
\end{array}\right. \tag{21}
\end{align*}
$$

(b)

$$
\Phi_{t+1}\left((A \times E \times \mathcal{I} \times\{1\})=(1+n)^{t}\left\{\begin{array}{cc}
\sum_{i \in \mathcal{I}} p_{i} & \text { if } 0 \in A, \bar{\eta} \in E  \tag{22}\\
0 & \text { else }
\end{array}\right.\right.
$$

Definition 2 A stationary equilibrium is a competitive equilibrium in which per capita variables and functions as well as prices and policies are constant, and aggregate variables grow at the constant growth rate of the population $n$.

## 3 Functional Forms and Calibration of the Benchmark Economy

In order to carry out the numerical determination of the optimal tax code in our model we first have to choose a model parameterization. We now describe our choices to that effect.

### 3.1 Demographics

In our model households are born at age twenty, corresponding to model age 1. They become unproductive and hence retire at model age 46 (age 65 in real time) and die with probability 1 at model age 81 (age 100 in the real world). The population grows at an annual rate of $n=1.1 \%$, the long-run average in the U.S. Finally our model requires conditional survival probabilities from age $j$ to age $j+1, \psi_{j}$, which we take from the study by Bell and Miller (2002). Table I summarizes our choices of demographic parameters.

Table I: Demographics Parameters

| Parameter | Value | Target |
| :--- | :---: | :---: |
| Retir. Age: $j_{r}$ | $46(65)$ | Compul. Ret. (assumed) |
| Max. Age: $J$ | $81(100)$ | Certain Death (assumed) |
| Surv. Prob. $\psi_{j}$ | Bell and Miller (2002) | Data |
| Pop. Growth: $n$ | $1.1 \%$ | Data |

### 3.2 Preferences

Households have time-separable preferences over consumption and leisure and discount the future with factor $\beta$. Because our results, and especially the intuition for our results, will point to the labor supply elasticity as an important determinant of our findings we consider two specifications of the period utility function. As benchmark we assume a standard Cobb-Douglas specification

$$
\begin{equation*}
u(c, 1-\ell)=\frac{\left(c^{\gamma}(1-\ell)^{1-\gamma}\right)^{1-\sigma}}{1-\sigma} \tag{23}
\end{equation*}
$$

where $\gamma$ is a share parameter determining the relative importance of consumption, and $\sigma$ determines the risk aversion of the household. ${ }^{9}$ We set $\sigma=4$ and choose $\beta$ and $\gamma$ such that the stationary equilibrium of the economy with benchmark tax system (as described below) features a capital-output ratio of 2.7 and an average share of time worked of one-third of the time endowment (which we normalized to 1$).{ }^{10}$ The resulting preference parameters are summarized in Table II.

[^7]Table II: Preferences Parameters

| Parameter | Value | Target |
| :---: | :---: | :--- |
| $\beta$ | 1.001 | $K / Y=2.7$ |
| $\sigma$ | 4.0 | Fixed |
| $\gamma$ | 0.377 | Avg Hours $=\frac{1}{3}$ |

This preference specification has been criticized as implying a Frisch labor supply elasticity that is thought to be too high relative to what empirical studies estimate from labor market data (see e.g. Browning et al., 1999). In the literature the Frisch elasticity is meant to capture the magnitude of the substitution effect. In Blundell and MaCurdy (1999) the Frisch elasticity is defined as the elasticity of labor supply with respect to the wage, holding constant the marginal utility of wealth. In our case it takes a value around 1 , while in some other applications it is computed as the elasticity of labor supply holding constant the level of consumption (in our case, since preferences are non-separable in consumption and leisure, this calculation gives a different value, around 2). Usually the microeconometric studies restrict attention to white males of prime age already employed and obtain values for the Frisch elasticity smaller than one.

It is not obvious what the relevant labor supply elasticity should be. It seems reasonable to think that the labor supply elasticity might be higher than the low estimates implied by traditional microeconometric studies, because of both higher labor supply elasticities of females and the existence of an extensive margin that is not usually considered in the empirical estimation of labor supply elasticities. Heckman (1993) argues that the elasticity of participation decisions is large. In fact, most of the movement in aggregate hours worked is due to this extensive margin. Also, Imai and Keane (2004) argue that the individual intertemporal elasticity of substitution in labor supply is higher than usually estimated in a framework with endogenous human capital accumulation (i.e. learning-by-doing), possibly as high as 3.82. Domeij and Floden (2006) have shown both theoretically and empirically that the presence of uninsurable labor income risk and borrowing constraints biases the estimated individual labor supply elasticities downwards. Finally, Kimball and Shapiro (2005) use preferences that are homothetic in hours worked (rather than in leisure) where the substitution and income effects exactly cancel each other and obtain a Frisch labor supply elasticity around 1 , which is the one implied in our benchmark economy.

Notice also that the previous discussion refers to the Frisch labor supply elasticity, which measures only the substitution effect. With our benchmark preferences households with zero wealth would not change hours worked in reaction to changes in the wage (or its marginal tax rate), and the labor supply elasticity increases with the level of wealth of the household.

Given these difficulties to empirically pin down the labor supply elasticity appropriate for our model, with the goal of providing sensitivity analysis we also consider an alternative preference specification that allows us to choose higher
elasticities than in our benchmark preference specification. In this alternative specification intratemporal preferences are represented by

$$
\begin{equation*}
u(c, 1-\ell)=\frac{c^{1-\sigma_{1}}}{1-\sigma_{1}}+\chi \frac{(1-\ell)^{1-\sigma_{2}}}{1-\sigma_{2}} \tag{24}
\end{equation*}
$$

We discuss the calibration of the curvature parameters $\sigma_{1}, \sigma_{2}$ and the share parameter $\chi$ when we use this specification in section 6.1.

### 3.3 Labor Productivity Process

Households start their life with no assets beyond the transfers induced by unintended bequests from those deceased at the end of last period. In addition, they are endowed with one unit of time in each period. If households work they have a labor productivity that depends on three components: a deterministic age-dependent component $\varepsilon_{j}$, a type-dependent fixed effect $\alpha_{i}$ and a stochastic, persistent, idiosyncratic shock $\eta$. Thus the natural logarithm of wages of an individual is given by

$$
\begin{equation*}
\log \left(w_{t}\right)+\log \left(\varepsilon_{j}\right)+\log \left(\alpha_{i}\right)+\log (\eta) \tag{25}
\end{equation*}
$$

The age-productivity profile $\left\{\varepsilon_{j}\right\}_{j=1}^{j r-1}$ is taken from Hansen (1993). We consider two ability types, with equal population mass $p_{i}=0.5$ and fixed effects $\alpha_{1}=e^{-\sigma_{\alpha}}$ and $\alpha_{2}=e^{\sigma_{a}}$, so that $E\left(\log \left(\alpha_{i}\right)\right)=0$ and $\operatorname{Var}\left(\log \left(\alpha_{i}\right)\right)=\sigma_{\alpha}^{2}$. Furthermore, we specify the stochastic process for the idiosyncratic part of logwages as a discretized version, with seven states, of a simple $A R(1)$ process with persistence parameter $\rho$ and unconditional variance $\sigma_{\eta}^{2}$. This choice gives us the three free parameters $\left(\sigma_{\alpha}^{2}, \rho, \sigma_{\eta}^{2}\right)$ to choose. With their choice we target three statistics from data measuring how cross-sectional labor income dispersion evolves over the life cycle. In particular, Storesletten et al. (2004) document that i) at cohort age 22 the cross-sectional variance of household labor income is about 0.2735 , ii) at age 60 it is about 0.9 and iii) that it increases roughly linearly in between. In our model labor supply and therefore labor earnings are endogenous, responding optimally to the labor productivity process. We choose the three parameters $\left(\sigma_{\alpha}^{2}, \rho, \sigma_{\eta}^{2}\right)$ so that in the benchmark parameterization the model displays a cross-sectional household age-earnings variance profile consistent with the three facts just cited. The implied parameter values for our benchmark preference specification are summarized in Table III. Note that, evidently, these parameters have to be re-calibrated if the alternative preference specification is being used.

Table III: Labor Productivity

| Parameter | Value | Target |
| :---: | :---: | :---: |
| $\sigma_{\alpha}^{2}$ | 0.14 | $\operatorname{Var}\left(y_{22}\right)$ |
| $\rho$ | 0.98 | Lin. Incr. in $\operatorname{Var}\left(y_{j}\right)$ |
| $\sigma_{n}^{2}$ | 0.0289 | $\operatorname{Var}\left(y_{60}\right)$ |

### 3.4 Technology

The production side of our model is completely standard. Therefore the capital share parameter $\alpha$ in the Cobb-Douglas production function is set to the empirical capital share, $\alpha=0.36$, a standard value chosen in the real business cycle and public finance literature. ${ }^{11}$ The depreciation rate is set to match an investment-output ratio of $25.5 \%$ in the data (where investment includes nonresidential and residential fixed investment as well as investment into consumer durables). This requires $\delta=8.3 \%$. Technology parameters are summarized in Table IV.

Table IV: Technology Parameters

| Parameter | Value | Target |
| :---: | :---: | :---: |
| $\alpha$ | 0.36 | Data |
| $\delta$ | $8.33 \%$ | $I / Y=25.5 \%$ |
| $A$ | 1 | Normalization |

### 3.5 Government Policies and the Income Tax Function

The government consumes resources, collects tax revenues and operates a social security system. The focus of our analysis of the government is the income tax code. We therefore take the other parts of government activity as exogenously given and calibrate the extent of these activities to observed data. We calibrate government spending $G$ such that it accounts for $17 \%$ of GDP in the initial stationary equilibrium. Note that we keep $G$ constant across our tax experiments; therefore if an income tax system different from the one specified as benchmark delivers higher output in equilibrium, the corresponding $\frac{G}{Y}$ ratio in that equilibrium is reduced.

Part of tax revenues are generated by a proportional consumption tax, whose size we take as exogenous to our analysis. We set $\tau_{c}=5 \%$, following Mendoza et al. (1994). In addition to taxes and spending the government runs a pay-as-yougo social security system, defined by a payroll tax. The payroll tax takes a value of $12.4 \%$ of labor income up to an upper bound of $\$ 87,000$. Benefits are then determined by budget balance of the social security system in the benchmark economy.

We want to determine the optimal income tax function. Ideally one would impose no restrictions on the set of potential tax functions the government can choose from. Maximization over such an unrestricted set is computationally infeasible, however. Therefore we restrict the set of tax functions to a flexible three parameter family. If $y$ is taxable income (either labor income or capital income or the sum of both), then total taxes paid on that income is given by

$$
\begin{equation*}
T^{G S}\left(y ; a_{0}, a_{1}, a_{2}\right)=a_{0}\left(y-\left(y^{-a_{1}}+a_{2}\right)^{-\frac{1}{a_{1}}}\right) \tag{26}
\end{equation*}
$$

[^8]where $\left(a_{0}, a_{1}, a_{2}\right)$ are parameters. This functional form has been proposed by Gouveia and Strauss (1994) and has been employed in the quantitative public finance literature by Castañeda et al. (1999), Smyth (2005) and Conesa and Krueger (2006). Roughly speaking, $a_{0}$ controls the level of the average tax rate whereas $a_{1}$ determines the progressivity of the tax code. For $a_{1} \rightarrow 0$ the tax system reduces to a pure flat tax system, while other parameterizations encompass a wide range of progressive and regressive tax functions.

Without discriminating between capital and labor income Gouveia and Strauss (1994) estimate the parameters $\left(a_{0}, a_{1}, a_{2}\right)$ that best approximate actual taxes paid under the actual US income tax system of $a_{0}=0.258$ and $a_{1}=0.768$. We use as benchmark tax system, used for calibration and comparison purposes, the tax code implied by their estimates, applied to the sum of labor and capital income. The parameter $a_{2}$ is then used to insure government budget balance. ${ }^{12}$ The benchmark tax system is summarized in Table V.

Table V: Policy Parameters

| Parameter | Value |
| :---: | :---: |
| $\tau_{c}$ | $5 \%$ |
| $a_{0}$ | 0.258 |
| $a_{1}$ | 0.768 |
| $\tau_{s s}$ | $12.4 \%$ |

## 4 The Computational Experiment

Once our model is fully parameterized we can determine the optimal tax code. For this we need to specify the set of tax functions considered and the objective function of the government. Define $y_{l}$ and $y_{k}$ as taxable labor and capital income, respectively. The set of tax functions we consider is given by

$$
\begin{equation*}
\mathcal{T}=\left\{T_{l}\left(y_{l}\right), T_{k}\left(y_{k}\right): T_{l}\left(y_{l}\right)=T^{G S}\left(y_{l} ; a_{0}, a_{1}, a_{2}\right) \text { and } T_{k}\left(y_{k}\right)=\tau_{k} y_{k}\right\} \tag{27}
\end{equation*}
$$

and thus by the four parameters $\left(a_{0}, a_{1}, a_{2}, \tau_{k}\right)$, out of which we will maximize over three and use $a_{2}$ to adjust in order to insure budget balance. That is, we allow for a flexible labor income tax code, but restrict capital taxes to be proportional, an assumption that assures computational feasibility and makes the comparison to existing studies employing the same assumption easier. Also note that the choices of $\left(a_{0}, a_{1}, \tau_{k}\right)$ are restricted by the requirement that there has to exist a corresponding $a_{2}$ that balances the budget.

The remaining ingredient of our analysis is the social welfare function ranking different tax functions. We assume that the government wants to maximize the ex-ante lifetime utility of an agent being born into a stationary equilibrium

[^9]implied by the chosen tax function. Formally the government's objective is given by
\[

$$
\begin{align*}
S W F\left(a_{0}, a_{1}, \tau_{k}\right) & =\int v_{\left(a_{0}, a_{1}, \tau_{k}\right)}(a=0, \eta=\bar{\eta}, i, j=1) d \Phi_{\left(a_{0}, a_{1}, \tau_{k}\right)} \\
& =\frac{1}{2} \sum_{i=1}^{2} v_{\left(a_{0}, a_{1}, \tau_{k}\right)}(0, \bar{\eta}, i, 1) \tag{28}
\end{align*}
$$
\]

where we used the facts that the two types are of equal mass and everyone starts life with no financial assets and at the average stochastic labor productivity level. Here $v_{\left(a_{0}, a_{1}, \tau_{k}\right)}$ and $\Phi_{\left(a_{0}, a_{1}, \tau_{k}\right)}$ are the value function and invariant crosssectional distribution associated with tax system characterized by ( $a_{0}, a_{1}, \tau_{k}$ ).

## 5 Results

### 5.1 The Optimal Tax System

We determine as optimal tax system a (marginal and average) tax rate on capital of $\tau_{k}=36 \%$ and a labor income tax characterized by the parameters $a_{0}=23 \%$ and $a_{1} \approx 7$. This implies that the labor income tax code is basically a flat tax with marginal rate of $23 \%$ and a deduction of about $\$ 6,000$ (relative to an average income of $\$ 35,000$ ). Consequently we find that taxing capital is not only a good idea, but taxing it substantially and more heavily than labor income is optimal for a government that is benevolent and maximizes a utilitarian social welfare function.

We performed several exercises to evaluate whether it would be welfare enhancing to introduce progressivity of the capital income tax schedule as well, by introducing a deduction. It was not, and according to our results all progressivity of the tax code should be embedded in the labor income tax schedule. ${ }^{13}$

### 5.2 Comparison with the Benchmark

In order to assess the importance of the tax code for equilibrium allocations in our model and to obtain a first understanding for the causes of high capital income taxes we now compare selected equilibrium statistics for the optimal and the benchmark tax system. Table VI contains a summary of the basic findings.

[^10]Table VI: Comparison across Tax Codes

| Variable | BENCH. | OPTIMAL |
| :--- | :---: | :---: |
| Average Hours Worked | 0.333 | $-0.56 \%$ |
| Total Labor Supply $N$ | -- | $-0.11 \%$ |
| Capital Stock $K$ | -- | $-6.64 \%$ |
| Output $Y$ | -- | $-2.51 \%$ |
| Aggregate Consumption $C$ | -- | $-1.63 \%$ |
| Gini Coef. for Wealth | 0.636 | 0.659 |
| Gini Coef. for Consumption | 0.273 | 0.269 |
| $E C V$ | -- | $1.33 \%$ |

We observe that under the optimal tax system capital drops substantially below the level of the benchmark economy. Consequently aggregate output and aggregate consumption fall as well. This is an immediate consequence of the heavy tax on capital income in the optimal tax system, relative to the benchmark (where the highest marginal tax rate is $25.8 \%$ ). The change in taxes also induces adjustments in labor supply, an effect that is quite small in the aggregate, however.

### 5.2.1 Decomposition of the Welfare Effects

Given the substantial decline in aggregate consumption and the modest decline in average hours worked in the optimal tax system, relative to the benchmark, it is at first sight surprising that the optimal tax system features substantially higher aggregate welfare, equivalent to an increase of $1.33 \%$ of consumption at all ages, and all states of the world, keeping labor supply allocations unchanged. Therefore it is useful to decompose these welfare gains into several components. Given the form of the utility function, the steady state welfare consequences of switching from a consumption-labor allocation $\left(c_{0}, l_{0}\right)$ to $\left(c_{*}, l_{*}\right)$ are given by

$$
\begin{equation*}
C E V=\left[\frac{W\left(c_{*}, l_{*}\right)}{W\left(c_{0}, l_{0}\right)}\right]^{\frac{1}{\gamma(1-\sigma)}}-1 \tag{29}
\end{equation*}
$$

where $W(c, l)=S W F\left(a_{0}, a_{1}, \tau_{k}\right)$ is the expected lifetime utility at birth of a household, given a tax system $\left(a_{0}, a_{1}, \tau_{k}\right)$. We can decompose $C E V$ into two components, one stemming from the change in consumption from $c_{0}$ to $c_{*}$, and one from the change in leisure. Furthermore, the consumption impact on welfare can be further divided into a part that captures the change in average consumption, and one part that reflects the change in the distribution of consumption (across types, across the life cycle and across states of the world). The same is true for labor supply (leisure). ${ }^{14}$

$$
\begin{aligned}
& { }^{14} \text { Let } C E V_{C} \text { and } C E V_{L} \text { be defined as } \\
& \qquad \begin{array}{l}
W\left(c_{*}, l_{0}\right)=W\left(c_{0}\left(1+C E V_{C}\right), l_{0}\right) \\
W\left(c_{*}, l_{*}\right)=W\left(c_{*}\left(1+C E V_{L}\right), l_{0}\right) .
\end{array}
\end{aligned}
$$

Table VII presents the results of this decomposition. It shows that, following this distribution, the welfare gains stem from a better allocation of consumption across types and states of the world, and from a reduction of the average time spent working. This more than offsets the lower average level of consumption and the fact that, due to the lower marginal tax rates for highly productive agents, labor supply becomes more unevenly distributed.

Table VII: Decomposition of Welfare

| Total Change | 1.33\% |
| :---: | :---: |
| Consumption $\left\{\begin{array}{l}\text { Total } \\ \text { Level } \\ \text { Distribution }\end{array}\right.$ | $\begin{aligned} & \hline 1.29 \% \\ & -1.63 \% \\ & 2.97 \% \end{aligned}$ |
| Leisure $\left\{\begin{array}{l}\text { Total } \\ \text { Level } \\ \text { Distribution }\end{array}\right.$ | $0.04 \%$ $0.41 \%$ $-0.37 \%$ |

Then it is easy to verify that

$$
\begin{aligned}
1+C E V & =\left(1+C E V_{C}\right)\left(1+C E V_{L}\right) \text { or } \\
C E V & \approx C E V_{C}+C E V_{L}
\end{aligned}
$$

We further decompose $C E V_{C}$ into a consumption level effect $C E V_{C L}$ and a consumption distribution effect $C E V_{C D}$ :

$$
\begin{aligned}
W\left(\hat{c}_{0}, l_{0}\right) & =W\left(c_{0}\left(1+C E V_{C L}\right), l_{0}\right) \\
W\left(c_{*}, l_{0}\right) & =W\left(\hat{c}_{0}\left(1+C E V_{C D}\right), l_{0}\right)
\end{aligned}
$$

where

$$
\hat{c}_{0}=\left(1+g_{C}\right) c_{0}=\frac{C_{*}}{C_{0}} c_{0}
$$

is the consumption allocation resulting from scaling the allocation $c_{0}$ by the change in aggregate consumption $\frac{C}{C_{0}}$. A simple calculation shows that the consumption level effect simply equals the growth rate of consumption:

$$
C E V_{C L}=\frac{C_{*}}{C_{0}}-1
$$

Similarly, for leisure we define

$$
\begin{aligned}
W\left(c_{*}, \hat{l}_{0}\right) & =W\left(c_{*}\left(1+C E V_{L L}\right), l_{0}\right) \\
W\left(c_{*}, l_{*}\right) & =W\left(c_{*}\left(1+C E V_{L D}\right), \hat{l}_{0}\right)
\end{aligned}
$$

where $1-\hat{l}_{0}$ is the leisure allocation derived from $l_{0}$ by scaling it by the change in aggregate leisure:

$$
1-\hat{l}_{0}=\frac{1-L_{*}}{1-L_{0}}\left(1-l_{0}\right)
$$

Again it is easy to verify that the leisure level effect is given by

$$
C E V_{L L}=\left(1+g_{L E}\right)^{\frac{\gamma}{1-\gamma}}-1
$$



Figure 1: Asset Accumulation over the Life Cycle

### 5.2.2 Life Cycle Profiles of Assets, Labor Supply and Taxes

In order to further document who mainly bears the burden of the income tax and how a change in the tax code changes this distribution, in this section we discuss life cycle patterns of asset holdings (the relevant tax base for the capital income tax) and labor income (the relevant tax base for labor income taxes).

In figure 1 we display the average asset holdings over the life cycle for both productivity types of households, both for the benchmark and for the optimal tax system. First, we observe the hump-shaped behavior of assets that is typical of any life cycle model. This, in particular, implies that indeed the main burden of the capital income tax is borne by households aged 40 to 70 . Second, it is clearly visible how asset accumulation is affected by the higher capital income taxes implied by the optimal, relative to the benchmark tax system, most pointedly for the 40 to 60 year old. This explains the overall decline of assets and thus capital, relative to the benchmark, of $6.6 \%$.

Figure 2 documents the average life cycle pattern of labor supply of both skill groups for the benchmark and the optimal tax code. We observe that the optimal tax code induces the life cycle pattern of labor supply to be tilted towards higher labor supply at ages at which the households are more productive. The lower labor income taxes and the sizeable deduction make an allocation of


Figure 2: Labor Supply over the Life Cycle
labor supply that follows more closely the age-efficiency profile optimal, as it alleviates the severity of the borrowing constraint early in life. Especially for the low-skilled group the increase in labor supply at age 50 to 60 is substantial, indicating a high labor supply elasticity with respect to marginal labor income taxes for this group.

As figure 3 indicates, the change in the life cycle pattern of labor supply induces changes in average labor income by age, shifting labor income somewhat towards older ages. In the optimal even more so than in the benchmark tax system it is this 40 to 60 year olds that pay most of these taxes.

This is exactly what figure 4 documents which displays average taxes paid, both for the benchmark and the optimal tax code, over the life cycle. It demonstrates that the optimal tax code leads to substantially more redistribution across types, by taxing more heavily the high-skilled, high labor income-earners which also hold a large fraction of financial assets in the economy, especially at ages 40 to 60 . The substantially higher capital income taxes of the optimal tax system, relative to the benchmark, explains why these wealthy individuals (see figure 1) pay a larger tax bill in the optimal tax system. The same is (very pronouncedly) true for retired capital holders.


Figure 3: Labor Income over the Life Cycle

### 5.3 Model Elements and the Structure of the Optimal Tax Code

To further isolate the driving forces for our two main quantitative results, a significantly positive capital income tax and a labor income tax schedule that features progressivity through a substantial deduction we now show which model elements are responsible for these findings. Table VII summarizes the optimal tax code (under the benchmark calibration) in four versions of our model. ${ }^{15}$ The first model abstracts from any heterogeneity in productivity (deterministic or stochastic) and allows agents to fully insure mortality risk, which is equivalent to abstracting from mortality risk altogether. ${ }^{16}$

Into this standard OLG model without heterogeneity or idiosyncratic risk we then introduce, step by step, first uninsurable mortality risk (economy E2), the in addition type heterogeneity (economy E3) and finally idiosyncratic productivity risk (economy E4, which corresponds to our benchmark model analyzed so far).

[^11]

Figure 4: Taxes Paid over the Life Cycle

Table VII: Optimal Tax Code in 4 Models

| Model Elements | $E 1$ | $E 2$ | $E 3$ | $E 4$ |
| :--- | ---: | ---: | ---: | ---: |
| Annuities | $Y e s$ | $N o$ | $N o$ | $N o$ |
| Idiosyncr. Productivity Shocks | $N o$ | $N o$ | $N o$ | $Y e s$ |
| Type Heterogeneity | $N o$ | $N o$ | $Y e s$ | $Y e s$ |
| $\tau_{k}$ | $36.5 \%$ | $29.7 \%$ | $32.0 \%$ | $36.0 \%$ |
| $\tau_{l}$ | $16.0 \%$ | $19.4 \%$ | $18.3 \%$ | $23.0 \%$ |
| $d$ | $\$ 0$ | $\$ 0$ | $\$ 3,200$ | $\$ 6,000$ |

We observe that the high capital income tax is a common feature of all four models and therefore owes to the life cycle structure of the OLG model, in which the crucial driving forces are life cycle saving and labor supply choices, as discussed above. ${ }^{17}$ The second main observation of table VII is that both ex-ante heterogeneity (the social redistribution motive) as well as ex-post productivity risk (the social insurance motive) alone contribute (in roughly equal proportions) to the optimal extent of labor tax progressivity as well as to the optimal size of the capital income tax (comparing economy $E 2$ to $E 3$, and economy $E 3$ to $E 4$ ). To summarize and simply put, the life cycle structure of our model

[^12]mainly drives the high capital income tax result whereas ability heterogeneity and idiosyncratic risk determine the extent of labor tax progressivity.

## 6 Sensitivity Analysis and Interpretation of the Results

Since our results are quantitative rather than theoretical in nature we now perform several exercises and sensitivity analysis in order to understand the underlying reasons for our high capital income tax result.

### 6.1 The Case of Separable Preferences

Our previous argument for substantially positive capital income taxes was based on the finding that those individuals contributing most to the tax receipts of the government have a high labor supply elasticity. In this section we want to investigate whether our findings are robust to a different preference specification that allows us to control this labor supply elasticity directly. We employ a utility function of the form given in (24). We choose as parameters a coefficient of relative risk aversion of $\sigma_{1}=2$ and $\sigma_{2}=3$. This implies a substantial reduction in the Frisch labor supply elasticity relative to the benchmark calibration, so that now this elasticity is below one. ${ }^{18}$ For the remaining preference parameters $(\beta, \chi)$ as well as the other model parameters we follow the same calibration strategy as above; Table VIII summarizes the new preference parameters. ${ }^{19}$

Table VIII: Preferences Parameters

| Parameter | Value | Target |
| :---: | :---: | :--- |
| $\beta$ | 0.9717 | $K / Y=2.7$ |
| $\sigma_{1}$ | 2 | Fixed |
| $\sigma_{2}$ | 3 | Fixed |
| $\chi$ | 1.92 | Avg Hours $=\frac{1}{3}$ |

Under this new parameterization we find as optimal tax code a marginal capital income tax of $\tau_{k}=21 \%$ and a marginal labor income tax rate of $a_{0}=$ $34 \%$ and $a_{1}=18$, implying again a flat tax rate on labor with deduction of now $\$ 9,000$. So whereas the main qualitative findings of a significantly positive capital income tax and a flat labor income tax with sizeable deduction remains intact, quantitatively a reduction in the labor supply elasticity shifts the optimal tax mix towards lower capital taxation and higher labor taxation.

[^13]Table IX repeats the comparison of aggregate statistics under the benchmark and the optimal tax system, but now with the alternative preference specification. Note that since we re-calibrate our economy with the new preference structure the stationary equilibrium both with the benchmark tax system as well as the optimal tax system differs from the previous section (of course not along those statistics that we calibrated to, but along all other dimensions).

Table IX: Comparison across Tax Codes

| Variable | BENCH. | OPTIMAL |
| :--- | :---: | :---: |
| Average Hours Worked | 0.333 | 0.324 |
| Total Labor Supply $N$ | -- | $-2.14 \%$ |
| Capital Stock $K$ | -- | $-7.44 \%$ |
| Output $Y$ | -- | $-4.08 \%$ |
| Aggregate Consumption $C$ | -- | $-3.75 \%$ |
| Gini Coef. for Wealth | 0.636 | 0.699 |
| Gini Coef. for Consumption | 0.277 | 0.271 |
| $E C V$ | -- | $3.4 \%$ |

Qualitatively, the results are similar to the ones in the previous section. Quantitatively, however, the decline in the capital stock, output, consumption, and particular labor supply is more substantial than with nonseparable preferences. Also, the decline in consumption inequality is much more pronounced now than previously, suggesting that with separable preferences the motives for insurance and redistribution are even more crucial than before. Despite a much more severe drop in aggregate consumption the welfare gains are higher now than with Cobb-Douglas preferences.

### 6.2 Preferences Homothetic in Hours Worked and the Role of Government Debt

Erosa and Gervais (2002) and Garriga (2003) prove theoretically that the optimal capital income tax in the steady state of an Overlapping Generation model without idiosyncratic risk and type heterogeneity is zero if the tax schedule can differ by household age or if preferences are homothetic in hours worked. In this section we reconcile our results with their findings. We now employ their preferences and shut down idiosyncratic risk and type heterogeneity. The remaining model differences are that we include a PAYGO social security system, that we do not allow for government debt and that our objective function (maximization of ex-ante utility of a newborn) does not clearly map into the objective function of a Ramsey problem (welfare of each subsequent generation weighted by some social planner discount factor). We find that the capital income tax is still high, in the order of $25 \% .^{20}$

[^14]Only if we allow for negative government debt we recover the result of a zero capital income tax. Quantitatively, negative government debt has to be as large as two times GDP. Under such a scenario the government accumulates so many assets and uses the return on those assets to pay for government expenditures that it does not have to tax labor income significantly either. In fact, the welfare differences across many alternative tax codes become quite small since most of the government expenditure is already financed through the return on government capital.

Notice that in his quantitative work Garriga (2003) demonstrates, for our non-separable benchmark preference specification, that for particular values of the social discount factor of the Ramsey government the optimal steady state capital income tax is zero, but with implied large negative government debt positions. Our results are consistent with his findings.

Our conclusion from this section is that the ability of the government to run (large) negative debt is a key ingredient for the optimality of zero capital income taxes in OLG models. It is important to bear in mind that given our objective function (ex-ante lifetime utility of a newborn in the steady state), the need of the government to accumulate assets at the expense of private consumption along the transition to the stationary equilibrium has no welfare consequences. In Garriga (2003) only for high Pareto weights of the Ramsey government on future generations such a policy turns out to be optimal, since only then the increased welfare of future generations dominates the welfare losses associated with the accumulation of government assets during the transition.

## 7 Conclusion

In this paper we characterize the optimal capital and labor income tax code in a large scale overlapping generations model where uninsurable heterogeneity and income risk generates a desire for redistribution and social insurance. We find that a system that taxes capital heavily and taxes labor income according to a flat tax with sizeable deduction is optimal in the long run.

The key driving force behind the capital income tax result is the life cycle structure of our model, which implies that those who pay most of the taxes mainly save for life-cycle reasons; a higher marginal capital income tax does not affect their savings behavior as drastically, as, say, in an infinite horizon model in the spirit of Aiyagari, where people save purely to smooth out unfavorable productivity shocks. We also show, by employing a utility specification with lower implied labor supply elasticity of households that this elasticity is crucial for the very large size of the optimal capital income tax, but not its existence. With the alternative preference specification it remains significantly different from zero. Finally, our results confirm those of Conesa and Krueger (2006) in showing that the optimal degree of progressivity of the labor income tax schedule crucially depends on the presence of labor productivity heterogeneity (both
labor supply and higher capital accumulation. As a result the optimal capital income tax is somewhat lower, but still a substantial $21 \%$.
deterministic and stochastic) and thus on the social desire for redistribution and insurance.

Given our findings that the life cycle structure of our model in general, and life cycle savings behavior in particular, appear crucial for our results, future research should investigate how sensitive our findings are to a more detailed modelling of institutions affecting life-cycle savings incentives, especially the social security system and its reform. In a similar vein, so far we have abstracted from any linkage between generations due to bequest motives. It is conceivable, in the light of the classical results on zero optimal capital taxation in fact likely, that an incorporation of these elements into our model brings its implications for the optimal tax code somewhat closer to these classical results. Until then we conclude that taxing capital (heavily) may not be such a bad idea after all.

## References

[1] Aiyagari, R.,1994, Uninsured Idiosyncratic Risk and Aggregate Saving, Quarterly Journal of Economics 109, 659-684
[2] Aiyagari, R.,1995, Optimal Capital Income Taxation with Incomplete Markets, Borrowing Constraints, and Constant Discounting, Journal of Political Economy 103, 1158-1175.
[3] Altig, D., A. Auerbach, L. Kotlikoff, K. Smetters and J. Walliser, 2001, Simulating Fundamental Tax Reform in the U.S., American Economic Review, 91, 574-595.
[4] Atkeson, A., V.V. Chari and P. Kehoe, 1999, Taxing Capital Income: A Bad Idea, Federal Reserve Bank of Minneapolis Quarterly Review, 23, 3-17.
[5] Bell, F. and M. Miller, 2002, Life Tables for the United States Social Security Area 1900-2100, Office of the Chief Actuary, Social Security Administration.
[6] Blundell, R. and T. MaCurdy, 1999, Labor Supply: A Review of Alternative Approaches, in Handbook of Labor Economics, vol. 3A, Elsevier.
[7] Bohacek, R. and M. Kejak, 2004, Optimal Government Policies in Models with Heterogeneous Agents, Working Paper, CERGE-EI.
[8] Browning, M., L. Hansen and J. Heckman, 1999, Micro Data and General Equilibrium Models, in J. Taylor and M. Woodford (eds.) Handbook of Macroeconomics vol. 1, Elsevier.
[9] Castañeda, A., J. Diaz-Gimenez and J.V. Rios-Rull, 1999, Earnings and Wealth Inequality and Income Taxation: Quantifying the Trade-offs of Switching to a Proportional Income Tax in the U.S., Working Paper, University of Pennsylvania.
[10] Chamley, C., 1986, Optimal Taxation of Capital Income in General Equilibrium with Infinite Lives, Econometrica 54, 607-622.
[11] Chari, V.V. and P. Kehoe, 1999, Optimal Fiscal and Monetary Policy, in J. Taylor and M. Woodford (eds.) Handbook of Macroeconomics, vol. 1, Elsevier.
[12] Conesa, J. and D. Krueger, 2006, On the Optimal Progressivity of the Income Tax Code, Journal of Monetary Economics, forthcoming.
[13] Domeij, D. and J. Heathcote, 2004, On the Distributional Effects of Reducing Capital Taxes, International Economic Review 45, 523-554.
[14] Domeij, D. and M. Floden, 2006, The Labor Supply Elasticity and Borrowing Constraints: Why Estimates are Biased, Review of Economic Dynamics 9, 242-262.
[15] Erosa, A. and M. Gervais, 2002, Optimal Taxation in Life Cycle Economies, Journal of Economic Theory 105, 338-369.
[16] Garriga, C., 2003, Optimal Fiscal Policy in Overlapping Generations Models, Working Paper, Florida State University.
[17] Golosov, M., N. Kocherlakota and A. Tsyvinski, 2003, Optimal Indirect and Capital Taxation, Review of Economic Studies 70, 569-587.
[18] Gouveia, M. and R. Strauss, 1994, Effective Federal Individual Income Tax Functions: An Exploratory Empirical Analysis, National Tax Journal 47, 317-339.
[19] Hall, R. and A. Rabushka, 1995, The Flat Tax, (2nd Ed.), Stanford University Press, Stanford.
[20] Heckman, J., 1993, What Has Been Learned About Labor Supply in the Past Twenty Years?, American Economic Review 83, 116-131.
[21] Hubbard, G. and K. Judd, 1987, Liquidity Constraints, Fiscal Policy, and Consumption, Brookings Papers on Economic Activity, 1986, 1-50
[22] Imai, S. and M.P. Keane, 2004, Intertemporal Labor Supply and Human Capital Accumulation, International Economic Review 45, 601-641
[23] Judd, K., 1985, Redistributive Taxation in a Simple Perfect Foresight Model, Journal of Public Economics 28, 59-83.
[24] Kimball, M.S. and M.D. Shapiro, 2005, Labor Supply: Are the Income and Substitution Effects Both Large or Both Small?, Working Paper.
[25] Krusell, P. and Smith, A., 1998, Income and Wealth Heterogeneity in the Macroeconomy, Journal of Political Economy 106, 867-896.
[26] Mendoza, E., A. Razin and L. Tesar, 1994, Effective Tax Rates in Macroeconomics: Cross-Country Estimates on Factor Income and Consumption, Journal of Monetary Economics 34, 297-323.
[27] Mirrless, J., 1971, An Exploration in the Theory of Optimum Income Taxation, Review of Economic Studies 38, 175-208.
[28] Mirrlees, J., 1974, Notes on Welfare Economics, Information and Uncertainty, in Essays on Economic Behavior under Uncertainty, edited by M. Balch, D. McFadden and S. Wu, Amsterdam: North Holland.
[29] Nishiyama, S. and K. Smetters, 2005, Consumption Taxes, Risk Sharing and Economic Efficiency, Journal of Political Economy, 113, 1088-1115.
[30] Reiter, M., 2004, The Optimal Nonlinear Taxation of Capital in Models With Uninsurable Income Risk, Working Paper, Universitat Pompeu Fabra.
[31] Saez, E., 2002, Optimal Progressive Capital Income Taxes in the Infinite Horizon Model, NBER Working Paper 9046.
[32] Saez, E., 2003, The Effect of Marginal Tax Rates on Income: A Panel Study of Bracket Creep, Journal of Public Economics, 87, 1231-1258.
[33] Smyth, S., 2005, A Balancing Act: Optimal Nonlinear Taxation in Overlapping Generations Models, mimeo, Harvard University.
[34] Storesletten, K., C. Telmer and A. Yaron, 2004, Consumption and Risk Sharing over the Life Cycle, Journal of Monetary Economics 51, 609-633.
[35] Tauchen, G. and R. Hussey, 1991, Quadrature-Based Methods for Obtaining Approximate Solutions to Nonlinear Asset Pricing Models, Econometrica 59, 371-396.
[36] Varian, H., 1980, Redistributive Taxation as Social Insurance, Journal of Public Economics 14, 49-68.
[37] Ventura, G., 1999, Flat Tax Reform: A Quantitative Exploration, Journal of Economic Dynamics and Control 23, 1425-1458.

## CFS Working Paper Series:

| No. | Author(s) | Title |
| :--- | :--- | :--- |
| 2006/21 | Juan Carlos Conesa <br> Sagiri Kitao <br> Dirk Krueger | Taxing Capital? Not a Bad Idea After All! |
| 2006/20 | Annamaria Lusardi <br> Olivia S. Mitchell | Baby Boomer Retirement Security: The Roles of <br> Planning, Financial Literacy, and Housing Wealth |
| 2006/19 | Carol C. Bertaut <br> Michael Haliassos | Credit Cards: Facts and Theories |


[^0]:    * We thank seminar participants at SED, the MEA conference on OLG models, the NBER Summer Institute consumption group, UAB, UPF, Workshop in DGEM - Santiago, and BEMAD - Granada for many useful suggestions. Conesa acknowledges financing from Spanish Ministry of Education and FEDER through SEJ2006-03879, Generalitat de Catalunya through 2005SGR00447 and Barcelona Economics - CREA.

    1 Universitat Autonoma de Barcelona, E-mail: juancarlos.conesa@uab.es
    2 New York University, E-mail: sagiri.kitao@nyu.edu
    3 Goethe University Frankfurt, CEPR, CFS and NBER, E-mail: dkrueger@econ.upenn.edu

[^1]:    ${ }^{1}$ Golosov et al. (2003) also argue, in a dynamic private information economy with idiosyncratic income shocks, for an optimal capital income tax rate that is ex-post different from zero, but still equal to zero in expectation for each household.

[^2]:    ${ }^{2}$ Of course redistribution and insurance are two sides of the same medal: what is redistribution between households of different abilities ex post (after ability is realized) is insurance against low ability ex ante (before birth).
    ${ }^{3}$ Saez (2003) carries out an empirical investigation into the link between marginal taxes and income elasticity of the rich. His estimated elasticities are in line with the elasticities we compute in our model. Note that in models where households live forever the life cycle savings motive, crucial in our model, is absent by construction.

[^3]:    ${ }^{4}$ This is still a nontrivial result since it is conceivable that positive labor income taxes would be used to finance subsidies for capital accumulation.
    ${ }^{5}$ Conesa and Krueger (2006) find an optimal tax code that is roughly a flat tax with generous deduction and thus comes close to the proposal of Hall and Rabushka (1995). Saez (2002) studies the optimal size of the deduction (and thus the optimal progressivity of the tax

[^4]:    ${ }^{6}$ We decided to abstract from technological progress, since we will be considering preference specifications that are not consistent with the existence of a balanced growth path, but allow us to endow households with a labor supply elasticity consistent in magnitude with microeconometric evidence.

[^5]:    ${ }^{7}$ If agents were allowed to borrow up to a limit, it may be optimal for an agent with a low survival probability to borrow up to the limit, since with high probability she would not have to pay back this debt. Clearly, such strategic behavior would be avoided if lenders could provide loans at different interest rates, depending on survival probabilities (i.e. age). In order to keep the asset market structure simple and tractable we therefore decided to prevent agents from borrowing altogether, in line with much of the incomplete markets literature in macroeconomics; see Aiyagari (1994) or Krusell and Smith (1998) for representative examples.

[^6]:    ${ }^{8}$ Taxable labor income $y_{t}$ was defined above.

[^7]:    ${ }^{9}$ The coefficient of relative risk aversion is given by

    $$
    -\frac{c u_{c c}}{u_{c}}=\sigma \gamma+1-\gamma
    $$

    which should be kept in mind when interpreting our parameter choices.
    ${ }^{10}$ It is understood that in a general equilibrium model like ours all parameters affect all equilibrium quantities and prices. In our discussion of the calibration we associate a parameter with that equilibrium entity it affects most, in a quantitative sense.

[^8]:    ${ }^{11}$ For example, Castañeda et al. (1999) choose $\alpha=0.376$ and Domeij and Heathcote use $\alpha=0.36$ in their studies of (capital) income taxation.

[^9]:    ${ }^{12}$ Note that the parameter $a_{2}$ is not invariant to units of measurement: if one scales all variables by a fixed factor, one has to adjust the parameter $a_{2}$ in order to preserve the same tax function.

[^10]:    ${ }^{13}$ The restrictions placed on the tax code in (27) already anticipate this result.

[^11]:    ${ }^{15}$ Across the alternative models, the optimization is over the flat capital income tax rate $\tau_{k}$ and the progressive labor income tax given by the proportional rate $\tau_{l}$ with a deduction $d$.
    ${ }^{16}$ Introducing annuities has the advantage, relative to setting mortality risk to zero, that it does not change the population structure in the economy.

[^12]:    ${ }^{17}$ We discuss the relation of our results to the theoretical findings on optimal capital taxation in OLG models by Erosa and Gervais (2002) and Garriga (2003) further in section 6.2.

[^13]:    ${ }^{18}$ With this preference specification the Frisch labor supply elasticity is equal to $\frac{1}{\sigma_{2}} \times \frac{1-\ell}{\ell}=$ $\frac{2}{3}$, while it was 1 in our benchmark economy.
    ${ }^{3}{ }_{19}$ Of the other model parameters, the main changes in parameters occurred for the ones characterizing the labor productivity process; the new choices are $\left(\sigma_{\alpha}^{2}, \rho, \sigma_{\eta}^{2}\right)=(0.19,0.995,0.0841)$.

[^14]:    ${ }^{20} \mathrm{We}$ also redid our quantitative exercise when abstracting from the PAYGO social security system. In such an environment taxable income is significantly higher, because of higher

