The Athenian 'Politicians', 403–322 B.C.

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Ι

The TITLE of this paper may seem innocent and straightforward. It presents a historical problem, but does not seem to raise a semantic question. We believe we know what a politician is and we are used to reading about Athenian politicians. Two outstanding examples will suffice. Twenty years ago S. Perlman published an excellent article entitled "The Politicians in the Athenian Democracy of the Fourth Century B.C." (*Athenaeum* 41 [1963] 327-55), and in 1971 W. R. Connor published his seminal study *The New Politicians of Fifth-Century Athens*. It is characteristic of these and similar studies¹ that they are based on two tacit assumptions: (a) that the term politician/*Politiker/politicien* covers a sufficiently clear and well-defined concept; and (b) that this concept can be applied in descriptions of ancient societies. I will open my account of the problem by questioning both these assumptions.

It is surprisingly difficult to find out what a politician is and to come up with a definition that can be generally accepted. This word, which is used every day in parliaments, in the newspapers, and in broadcasting, is largely disregarded by students of political science. For example, in the *International Encyclopedia of the Social Sciences* there is no entry "politician," and in the article "Political recruitment and career," the author seems cunningly to avoid it.² Similar works of reference in German and French are equally unhelpful. There are scores of books and articles about political parties, and the definition of 'party' is a battle that has been fought among scholars for almost three generations.³ But it is impossible to find a book or an article defining the concept 'politician' or asking the simple question, Who

¹ Cf. A. H. M. Jones, Athenian Democracy (Oxford 1957) 128-33; R. Sealey, "Callistratos of Aphidna and His Contemporaries," *Historia* 5 (1956) 178-203; M. H. Hansen, *The Sovereignty of the People's Court* (Odense 1974), and *Eisangelia* (Odense 1975); J. Tolbert Roberts, "Athens' So-called Unofficial Politicians," *Hermes* 110 (1982) 354-62.

² The article is by Dwaine Marvick. The same observation applies to the entry "Political Participation" by Herbert McClosky.

³ Cf. most recently G. Sartori, Parties and Party Systems I (Cambridge 1976).

are 'politicians'? Nevertheless the word is very important in political debates. The 'politicians' are regularly made responsible for a decision or a disaster, and they are often opposed e.g. to civil servants, to trade-union leaders, or to the people. So at least students of political terminology in the manner of Weldon⁴ ought to pay some attention to the problem and to discuss, if not the meaning, then the uses of the word 'politician'. One exception is the article "Politician" by G. C. Moodie in A Dictionary of the Social Sciences (New York 1964): "The term 'politician' is most commonly used to refer to a person actively engaged in the struggle for governmental power and/or office, whose success largely depends upon the favour of others and who, to achieve success, must therefore be skilled in the arts of persuasion, negotiation and compromise. In any given society ... 'politician' will or will not be generally used in a pejorative sense." Developing this definition, Moodie states, *i.a.*, the following modifications: "(a) the term does not normally apply to professional fulltime administrators; (b) it does not apply to those who, for all their concern with political power, are neither members of a governing body nor openly aspiring to such office." This is the only definition of 'politician' I have seen,⁵ and one swallow does not make a summer. If we turn to the general lexica and dictionaries, we are confronted with much vaguer and broader definitions of the word. A typical definition is "person taking part in politics or much interested in politics; (in a bad sense) person who follows politics as a career, regardless of principle."⁶ In 1982 I conducted a poll of the 179 members of the Danish parliament, asking two questions: (a) What is a politician? (b) Who are politicians? I had 62 replies and the definitions ranged from "a person who takes part in politics, *i.e.* all politically active citizens," to "representatives of the people elected by the

⁴ T. D. Weldon, A Vocabulary of Politics (London 1953).

⁵ A sociological approach to the problem can be found in Max Weber's paper of 1918 "Politik als Beruf": *Gesammelte politische Schriften* (Tübingen 1958) 493-548. Weber distinguishes between 'Gelegenheitspolitiker' (all politically active citizens) and 'Berufspolitiker' (sometimes living *for* politics but in contemporary societies mostly *by* politics). As Berufspolitiker living 'von der Politik' Weber singles out politische Beamte, Journalisten, Parteibeamte, and Parlamentarier, who however may be Gelegenheitspolitiker or rather 'nebenberufliche' Politiker.

⁶ Oxford Advanced Learner's Dictionary of Current English (1974); The Oxford English Dictionary (1933), "2b One keenly interested in politics; one who engages in party politics, or in political strife, or who makes politics his profession or business; also (esp. in US) in a sinister sense, one who lives by politics as a trade"; Webster's New International Dictionary (1937), "(2) one versed or experienced in the science of government; one devoted to politics; a statesman. (3) one addicted to, or actively engaged in, politics as managed by parties ... In modern usage politician commonly implies activity in party politics, esp. with a suggestion of artifice or intrigue (versus statesman)."

34

people, comprising ministers, members of the parliament, and (in local government) mayors and councilmen."

The present status of the concept 'politician' seems to be that no one, apart from Moodie, has made a serious attempt to define it, and that there is no agreement about what a politician is and who the politicians are, not even when we strip the word of its pejorative nuance and its metaphorical uses. But this is not in itself a sufficient reason for avoiding it in descriptions of ancient societies. Our word *soul*, for example, as opposed to *body*, is even vaguer and more difficult to grasp; nevertheless it is an obvious and irreproachable word to use in discussions of Greek philosophy and in translations of Plato and Aristotle. With this in mind, we must ask whether the word 'politician' can be used in descriptions of fourth-century Athens, either in the vaguer or in the narrower sense.

In the wider sense, 'politician' denotes all politically active citizens, *i.e.*, in Athens all citizens who attended the *ecclesia*, who took the heliastic oath in order to serve as *nomothetai* or *dicastai*, and who volunteered as candidates in the election or sortition of magistrates. 'Politician' in this sense would be a good translation of *ho politeuo-menos* in its wider meaning,⁷ and it squares well with the Greek concept of the active citizen. But when scholars speak of the Athenian politicians, it is certainly not this meaning they have in mind. They envisage invariably a much smaller group of 'political leaders' explicitly to be set off against the larger group of active citizens.

So we must turn to the narrower and more technical use according to which politicians are (or aspire to be) members of a governing body elected by the people. But when we transfer this concept to the ancient world we are faced with four problems. (a) A distinguishing mark of the modern politician is that he is elected or at least is a candidate at elections. In Athens election was a condition only for becoming a *strategos*, whereas political leadership was open to any citizen who would address and could persuade the people. (b) In a modern society the (elected) politicians are essentially decision-makers, whereas in Athens the group of citizens called politicians by modern historians never made decisions. On the contrary, they initiated policy by making proposals but left all decisions to the bodies of active citizens.⁸ (c) Today the politicians are professionals who make a living by politics, whereas in Athens to be paid for politics was a

⁷ Lys. 16.18, Isoc. 8.76, Andoc. 2.1, etc.

⁸ Cf. M. H. Hansen, "Initiative and Decision: the Separation of Powers in Fourth-Century Athens," GRBS 22 (1981) 359-65.

criminal offence. Admittedly, the Athenians often turned a blind eye to perquisites and 'gifts' to a 'political leader', but as soon as he fell from favour with the people, the profit he had made might result in a death-sentence.⁹ (d) To be a politician today almost necessarily entails party affiliation. Most historians tend to believe that there were no 'parties' in Athens with which a 'politician' could be affiliated.¹⁰

These four problems, of course, only reflect the essential difference between direct and representative democracy. But the inference seems to be that the modern concept 'politician' is too closely connected with representative government to be transferred to ancient societies. It is worth noting that Finley in his study "Athenian Demagogues" tends to avoid the word 'politician'. Instead he uses the (rare) Greek word 'demagogue' (in a neutral sense) or simply refers to (political) 'leaders',¹¹ a term often used by students of political theory. Since political leaders do not have to be politicians, Finley's terminology points to a different formulation of the historical problem.

Etymologically, of course, 'politician' is, via the Latin politicus, derived from the Greek adjective $\pi_0\lambda_{\mu\nu}$ is worth noting, however, that the meaning of $\pi o \lambda \iota \tau \iota \kappa \delta s$ is 'statesman' and not 'politician'. It is used by philosophers in a complimentary sense about a true political leader. It never occurs as a legal term, and in the orators it is a hapax. The neuter $\tau \dot{\alpha} \pi \alpha \lambda \iota \tau \iota \kappa \dot{\alpha}$ may be used about 'politics'. but the masculine $\pi o \lambda i \tau i \kappa \delta s$ occurs only once in some 3000 Teubner pages of Attic rhetoric (Aeschin. 2.184) in a flattering reference to the 'statesman' Euboulos. Another reason for avoiding the word 'politician' for Athenian political leaders: by contrast with 'statesman', which is invariably a complimentary term, 'politician' is at best neutral and regularly pejorative in meaning. In 1968, for example, a Norwegian editor suggested the following definition: "a politician is a man who is so thick-skinned that he can stand up although he is spineless." In accounts of Athenian history, 'politician' is often used as a rendering of the Greek words $\delta \eta \tau \omega \rho$, $\pi o \lambda \iota \tau \epsilon v \delta \mu \epsilon v \sigma s$, or $\sigma \dot{\nu} \mu$ -

 $^{^{9}}$ Cf. Hyp. 3.7-8 (public action against paid political leaders), 1.24-25 (perquisites and gifts to political leaders are tolerated by the Athenians); for political trials cf. Hansen, Eisangelia (supra n.1) 58-65.

¹⁰ O. Reverdin, "Remarques sur la vie politique d'Athènes au V^e siècle," *MusHelv* 2 (1945) 201-12; Jones (*supra* n.1) 130-31; M. I. Finley, "Athenian Demagogues," *Past & Present* 21 (1962) 15; Connor (*supra* p.33) 5-9.

¹¹ Finley (*supra* n.10), esp. 12–23; only on 14, 18, and 22 is the word 'politician' (cautiously) used. In selecting 'demagogue' as his preferred term for political leader, Finley may have been influenced by Weber, who states (*supra* n.5): "Der 'Demagoge' ist seit dem Verfassungsstaat und vollends seit der Demokratie der Typus des führenden Politikers im Okzident" (513).

βουλος, all of which may be used pejoratively but far more frequently occur in a neutral sense and sometimes even as a compliment. In the United States no member of the Congress would boast, "I am a politician,"¹² but in the speech On the Crown Demosthenes states with outspoken pride, $\delta \sigma \dot{\nu} \mu \beta o \nu \lambda \varsigma \gamma \delta \nu \lambda \epsilon \gamma \delta \nu \tau \omega \nu \kappa \alpha \dot{\epsilon} \pi o \lambda \iota \tau \epsilon \nu o - \mu \dot{\epsilon} \nu \omega \nu \dot{\epsilon} \gamma \dot{\omega} (18.212)$, and earlier in the same speech he says $\mu \dot{\delta} \nu \sigma \varsigma \tau \omega \nu \lambda \epsilon \gamma \dot{\delta} \nu \tau \omega \nu \kappa \alpha \dot{\epsilon} \pi o \lambda \iota \tau \epsilon \nu o - \mu \dot{\epsilon} \nu \omega \nu \dot{\epsilon} \gamma \dot{\omega} (173).$ ¹³

Summing up: nowadays most historians agree that the term 'political party' is bound up with representative government and is better avoided in accounts of politics in ancient Greece. I suggest that precisely the same warning applies to the word 'politician', and I shall avoid it hereafter. So both questions posed above must be answered in the negative: (a) 'politician' is a vague concept with no clear meaning and several uses; (b) in its narrower sense, referring to a group of 'political leaders', it cannot be applied to ancient Greek society, unless one explicitly acknowledges 'politician' as an artificial historical term (*i.e.* a convenient translation of *politeuomenos*, *symboulos*, *rhetor*, *strategos*, etc.) which bears little or no relation to the meanings and uses of the word 'politician' in contemporary societies.

Π

What language is used by the Athenians themselves when they refer to their political leaders? The most comprehensive expression found in the sources is not a word but a phrase, $\dot{\rho}\dot{\eta}\tau o\rho\epsilon\varsigma \kappa\alpha\dot{c}\sigma\tau\rho\alpha\tau\eta$ yoi. This point is best substantiated by quoting some passages from the orators:

Dem. 2.29 = 13.20: πρότερον μέν γάρ, $\mathring{\omega}$ ἄνδρες Άθηναιοι, κατὰ συμμορίας εἰσεφέρετε, νυνὶ δὲ πολιτεύεσθε κατὰ συμμορίας. ῥήτωρ ἡγεμῶν ἑκατέρων καὶ στρατηγὸς ὑπὸ τούτῷ καὶ οἱ βοησόμενοι τριακόσιοι· οἱ δὲ ἄλλοι προσνενέμησθε οἱ μὲν ὡς τούτους, οἱ δὲ ὡς ἐκείνους.

Dem. 18.170: πολλάκις δὲ τοῦ κήρυκος ἐρωτῶντος οὐδὲν μαλλον ἀνίστατ' οὐδείς, ἁπάντων μὲν τῶν στρατηγῶν παρόντων, ἁπάντων δὲ τῶν ῥητόρων, καλούσης δὲ τῆς πατρίδος τὸν ἐροῦνθ' ὑπὲρ σωτηρίας.

Dem. 18.205: οὐ γὰρ ἐζήτουν οἱ τότ' Ἀθηναῖοι οὔτε ῥήτορ' οὔτε στρατηγόν δι' ὅτου δουλεύσουσιν εὐτυχῶς...

¹² Cf. H. Sperber and T. Trittschuh, American Political Terms. An Historical Dictionary (Detroit 1962) 329.

¹³ All three terms are used in a positive sense in Dem. 18.94: καὶ μὴν ὅτι μὲν πολλοὺς ἐστεφανώκατ' ἦδη τῶν πολιτευομένων ἅπαντες ἴσασι· δι' ὅντινα δ' ἄλλον ἡ πόλις ἐστεφάνωται, σύμβουλον λέγω καὶ ῥήτορα, πλὴν δι' ἐμέ, οὐδ' ἀν εἶς εἰπεῖν ἔχοι.

38 THE ATHENIAN 'POLITICIANS', 403–322 B.C.

Dem. 22.66: πολλών μέν στρατηγών ήδικηκότων την πόλιν, πολλών δέ ρητόρων ... οὐδενὸς πώποτ' ἐξητάσθης κατήγορος (sc. Androtion; in 24.173 the reference is to both Androtion and Timokrates).

Dem. 23.184: οὐ γὰρ ... χάριν ἐστὶ δίκαιον ὀφείλειν ... ὧν μίκρ' ἀναλίσκων ἰδία καὶ τοῦς στρατηγοῦς καὶ τοῦς ῥήτορσιν διαπράττεται πρὸς ὑμῶς ἐπαίνους αὐτοῦ γράφεσθαι.

Dem. Ep. 1.8: φημὶ δὴ χρῆναι μήτε στρατηγῷ μήτε ῥήτορι μήτ' ἰδιώτῃ μηδενὶ τῶν τὰ πρὸ τοῦ γε δοκούντων συνηγωνίσθαι τοῖς καθεστηκόσι μήτε μέμφεσθαι μήτ' ἐπιτιμῶν μηδένα μηδὲν ὅλως, ἀλλὰ συγχωρῆσαι πῶσιν τοῖς ἐν τῇ πόλει πεπολιτεῦσθαι τὰ δέοντα...

Din. 1.90: καὶ πότερα κάλλιών ἐστι πρὸς δὲ δικαιότερον, ἄπαντ' ἐν τῷ κοινῷ φυλάττεσθαι ἕως ἄν τι δίκαιον ὁ δῆμος βουλεύσηται, ἢ τοὺς ῥήτορας καὶ τῶν στρατηγῶν ἐνίους διηρπακότας ἔχειν;

Din. 1.112: εἰ δὲ ἡήτωρ ἢ στρατηγὸς (ἀναβαίνει συνηγορήσων) ... οὐ προσεκτέον ὑμιν ἐστι τοις τούτων λόγοις.

Din. 2.26: καίτοι, ὦ 'Αθηναίοι, τί ἂν οἶεσθ' ἐκείνους τοὺς ἄνδρας (our ancestors) ποιησαι λαβόντας η στρατηγὸν η ῥήτορα πολίτην ἑαυτῶν δῶρα δεχόμενον ἐπὶ τοῖς της πατρίδος συμφέρουσιν, οἱ τὸν ἀλλότριον (Arthmios of Zeleia) ... οὕτω δικαίως καὶ σωφρόνως ἐξήλασαν;

Din. 3.19: οὐ συνδιέφθαρται τὸ τοῦ δήμου πληθος τῶν ῥητόρων καὶ τῶν στρατηγῶν τισιν...

Hyp. 1.24: [o] $i\delta[\epsilon]$ γ' όμοίως [άδι]κοῦσιν οἱ ἰδιῶται [oἱ λαβ] όντες τὸ χρυσίον [καὶ] οἱ ῥήτορες καὶ οἱ [στρατ]ηγοί. διὰ τί; ὅτι τοῖς [μὲν] ἰδιώταις Κρπα[λος ἔ]δωκεν φυλάτ[τειν τ]ὸ χρυσίον, οἱ δὲ [στρατη]γοὶ καὶ οἱ ῥήτο[ρες πρ]άξεων ἕνεκα [εἰλή]φασιν.

Hyp. 3.27: καίτοι σε ἐχρῆν, ἐπείπερ προήρησαι πολιτεύεσθαι, ... μὴ τοὺς ἰδιώτας κρίνειν μήδ' εἰς τούτους νεανιεύεσθαι, ἀλλὰ τῶν ῥητόρων, ἐάν τις ἀδικῃ, τοῦτον κρίνειν, στρατηγὸς ἐάν τις μὴ τὰ δίκαια πράττῃ τοῦτον εἰσαγγέλλειν.

Other passages could be added to this list, both from the orators and from other fourth-century authors,¹⁴ and the inference seems to be that the two words formed a pair denoting one group. Moreover, the frequent juxtaposition of $\dot{\rho}\dot{\eta}\tau\rho\rho\epsilon_{S}$ and $\sigma\tau\rho\alpha\tau\eta\gamma \rho i$ is attested not only in political speeches; the Athenian law code also included at least one nomos explicitly referring to $\dot{\rho}\dot{\eta}\tau\rho\rho\epsilon_{S}$ καὶ $\sigma\tau\rho\alpha\tau\eta\gamma \rho i$ and binding on them only. The law is paraphrased by Dinarchus (1.71): καὶ τοὺ_S μèν νόμου_S προλέγειν τῷ ῥήτορι καὶ τῷ στρατηγῷ, <τῷ> τὴν παρὰ τοῦ δήμου πίστιν ἀξιοῦντι λαμβάνειν, παιδοποιείσθαι κατὰ τοὺ_S νόμου_S, γῆν ἐντὸ_S ὅρων κεκτῆσθαι, πάσα_S τὰ_S δικαία_S

¹⁴ Isoc. 5.81, 15.30; Dem. 9.38 (οἰ λέγοντες = ῥήτορες), 24.135 (πολιτευόμενος = ῥήτωρ); Aeschin. 2.184 (πολιτικοί = ῥήτορες), 3.7, 3.146; Din. 1.76 (σύμβουλοι = ῥήτορες); Ar. Eccl. 244-47; Xen. Mem. 2.6.15; Pl. Euthyd. 290C-D (πολιτικοί = ῥήτορες); Arist. Rh. 1388b18, Probl. 916b36.

πίστεις παρακαταθέμενον, οὕτως ἀξιοῦν προεστάναι τοῦ δήμου.¹⁵ We do not know whether this *nomos* was strictly enforced. I tend to doubt it. But it shows that the combined group of ῥήτορες and στρατηγοί was not only acknowledged as a political fact but also endorsed in the laws so as to form a part of the democratic constitution.

Thus, in fourth-century Athens the phrase $\dot{\rho}\dot{\eta}\tau\rho\rho\epsilon\varsigma\kappa\alpha\dot{\alpha}\sigma\tau\rho\alpha\tau\eta\gammao\dot{\alpha}$ is the nearest equivalent of what we with a much vaguer and less formal term call 'politicians' or 'political leaders'. The Athenians of course had other less comprehensive and less technical words for political leaders; these will be discussed after a closer examination of the two terms $\dot{\rho}\dot{\eta}\tau\omega\rho$ and $\sigma\tau\rho\alpha\tau\eta\gamma\dot{\alpha}s$.

The board of ten annually elected *strategoi* has been studied frequently and needs no further presentation; but what does $\dot{\rho}\dot{\eta}\tau\omega\rho$ mean in a political context? An examination of all preserved speeches shows that *rhetor* denotes a citizen who moves a *psephisma* in the *ecclesia*¹⁶ or in the *boule*¹⁷ or a *nomos* before the *nomothetai*¹⁸ or brings a public action before the *dicasteria*.¹⁹ In a wider sense a *rhetor* is a speaker addressing the *ecclesia*²⁰ or the *boule*²¹ (either supporting

¹⁵ In the sections leading up to the paraphrase Deinarchos is attacking Demosthenes, who was a *rhetor* but never a *strategos*. So *strategos* was probably juxtaposed with *rhetor* in the paraphrase because the two words appeared together in the law. If the requirement for *rhetores* had been mentioned in one part of the law code and the requirement for *strategoi* in another, Deinarchos' paraphrase is inexplicable. Admittedly, he refers to $\tau o \dot{v} s \nu \dot{o} \mu o v$, but it is well known that the orators made no distinction here between singular and plural, often using them indiscriminately in references to one law, sometimes running for a few lines only: *cf. e.g.* Dem. 24.20 and 24, 41–43, 105 and 114; 43.50–51. The requirement to own land and to have legitimate children is also mentioned in the spurious Draconian constitution as binding on *strategoi* and *hipparchoi* (Arist. *Ath.Pol.* 4.2) and in the much-disputed decree of Themistocles as binding on trierarchs (Meiggs/Lewis 23.20–22). So the paraphrase by Deinarchos is the only reliable source we have for the requirement.

¹⁶ Aeschin. 3.55 δ αὐτὸς οὖτος ῥήτωρ ἔγραψε τὸν πόλεμον. Cf. Lys. 13.72; Dem. 3.22; 18.219; 22.70; 23.201; 59.43, 105; Aeschin. 1.188; 3.16, 31, 203-04.

¹⁷ Lys. 22.2 ἐπειδή γὰρ οἱ πρυτάνεις ἀπέδοσαν εἰς τὴν βουλὴν περὶ αὐτῶν, οὕτως ἀργίσθησαν αὐτοῖς, ὥστε ἐλεγόν τινες τῶν ῥητόρων ὡς ἀκρίτους αὐτοὺς χρὴ τοῖς ἕνδεκα παραδοῦναι θανάτῷ ζημιῶσαι.

¹⁸ Dem. 24.142 οί δε παρ' ήμιν ρήτορες ... πρώτον μεν όσοι μήνες μικρού δεουσι νομοθετείν τα αύτοις συμφέροντα ..., cf. 123-24.

¹⁹ Din. 1.100 τί γάρ ἐστι ῥήτορος δημοτικοῦ καὶ μισοῦντος τοὺς κατὰ τῆς πόλεως λέγοντας καὶ γράφοντας; ... οὐ κρίνειν ἀλλήλους; οὐκ εἰσαγγέλλειν; οὐ γράφεσθαι παρανόμων; Dem. 58.62, 59.43; Aeschin. 1.34; Lycurg. 1.31; Isoc. 8.129.

²⁰ Aeschin. 2.74 ἀνιστάμενοι δὲ οἱ συντεταγμένοι ῥήτορες, περὶ μὲν τῆς σωτηρίας τῆς πόλεως οὐδ' ἐνεχείρουν λέγειν...; Lys. 12.72; Dem. 12.14; 18.170; 19.23; Prooem. 53.1; Ep. 2.10; Aeschin. 1.28, 30, 186; 2.161; 3.2, 4; Hyp. 3.1, 4, 8, 9, 29; Isoc. 14.4; 15.138.

²¹ Lys. 30.22 ή βουλή ή $< \dot{\alpha}\epsilon i >$ βουλεύουσα ... $\dot{\alpha}\nu\alpha\gamma\kappa\dot{\alpha}\zeta\epsilon\tau\alpha\iota$... τών μητόρων τοῦς $< \tau\dot{\alpha} > \pi$ ονηρότατα λέγουσι πείθεσθαι; Dem. 22.37, 24.147, 51.2.

or opposing a *psephisma* moved by another *rhetor*) or a *synegoros* addressing the court (either for the prosecution or for the defence).²² Moreover, in opposition to the modern terms 'politician' or 'political leader', *rhetor* was a legal technical term occurring not only in the law on $\dot{\rho}\dot{\eta}\tau\rho\rho\epsilon\varsigma$ kai $\sigma\tau\rho\alpha\tau\eta\gamma oi$ quoted above but also in several others explicitly aimed at *rhetores*:

(a) Most important is the law regulating the dokimasia of rhetores, quoted by Aischines (1.28-32): δοκιμασία, φησί, [ό νομοθέτης] ἡητόρων ἐάν τις λέγῃ ἐν τῷ δήμῷ τὸν πατέρα τύπτων ἢ τὴν μητέρα, ἢ μὴ τρέφων, ἢ μὴ παρέχων οἴκησιν ... ἢ τὰς στρατείας ... μὴ ἐστρατευμένος, ὅσαι ἂν αὐτῷ προσταχθῶσιν, ἢ τὴν ἀσπίδα ἀποβεβληκώς ... ἢ πεπορνευμένος ... ἢ ἡταιρηκώς ... ἢ τὰ πατρῷα ... κατεδηδοκώς, ἢ ὧν ἂν κληρονόμος γένηται, ... δοκιμασίαν ... μὲν ἐπαγγειλάτω Ἀθηναίων ὁ βουλόμενος οἶς ἔξεστιν.²³

(b) Next comes δ εἰσαγγελτικὸς νόμος, quoted by Hypereides (3.7-8): an εἰσαγγελία has to take place ἐάν τις ... ῥήτωρ ῶν μὴ λέγῃ τὰ ἄριστα τῷ δήμω τῷ Ἀθηναίων χρήματα λαμβάνων.

(c) Third, we have two important lexicographical notes referring to a $\beta\eta\tau\rho\rho_i$ - $\kappa\dot{\eta}$ $\gamma\rho\alpha\phi\dot{\eta}$. The first is in Harpokration: $\beta\eta\tau\rho\rho_i\kappa\dot{\eta}$ $\gamma\rho\alpha\phi\dot{\eta}$. $I\sigma\alpha\hat{l}os \epsilon \nu \tau\hat{\omega} \pi\rho\dot{\delta}s$ $E\dot{\nu}\kappa\lambda\epsilon\dot{l}\delta\eta\nu$. $\dot{\epsilon}oi\kappa\epsilon$ $\dot{\rho}\eta\tau\rho\rho_i\kappa\dot{\eta}$ $\gamma\rho\alpha\phi\dot{\eta}$ $\kappa\alpha\lambda\epsilon\hat{i}\sigma\theta\alpha i$ $\dot{\eta}$ $\kappa\alpha\tau\dot{\alpha}$ $\dot{\rho}\eta\tau\rho\rho_os$ $\gamma\rho\dot{\alpha}\psi\alpha\nu\tau\delta_s$ τ_i η $\epsilon\dot{i}\pi\dot{o}\nu\tau\sigma_s$ η $\pi\rho\dot{\alpha}\dot{\xi}\alpha\nu\tau\sigma_s$ $\pi\alpha\rho\dot{\alpha}\nu\rho\mu\nu$, $\ddot{\omega}\sigma\pi\epsilon\rho$ $\lambda\dot{\epsilon}\gamma\epsilon\tau\alpha$ is $\pi\rho\nu\tau\alpha\nu\kappa\dot{\eta}$ $\dot{\eta}$ $\kappa\alpha\tau\dot{\alpha}$ $\pi\rho\nu\tau\dot{\alpha}\nu\epsilon\omega_s$ $\kappa\alpha\dot{i}$ $\dot{\epsilon}\pii\sigma\tau\alpha\tau\kappa\dot{\eta}$ $\dot{\eta}$ $\kappa\alpha\tau'$ $\dot{\epsilon}\pii\sigma\tau\dot{\alpha}\tau\sigma\nu$. The second note comes from the Lexicon Rhetoricum Cantabrigiense: $\dot{\rho}\eta\tau\rho\rho\kappa\dot{\eta}$. $I\sigma\alpha\hat{l}os \dot{\epsilon}\nu \tau\hat{\omega}$ $\pi\rho\dot{\delta}s$ $E\dot{\nu}\kappa\lambda\epsilon\dot{\epsilon}$. $\delta\eta\nu$ $\pi\epsilon\rho\dot{i}$ $\chi\omega\rho\dot{l}o\nu$. $\tau\dot{\alpha}s$ $\gamma\nu\dot{\omega}\mu\alpha s$ $\dot{\alpha}s$ $\epsilon\dot{i}\sigma\eta\gamma\rho\nu$ $\epsilon\dot{i}s$ $\tau\dot{\delta}$ $\deltai\kappa\alpha\sigma\tau\dot{\eta}\rhoi\nu\nu$ $\mu\epsilon\tau\dot{\alpha}$ $\psi\eta\phi\dot{i}\sigma\mu\alpha$. $\tauos.$ $\kappa\alpha\dot{i}$ $\Upsilon\pi\epsilon\rho\epsilon\dot{l}\delta\eta s$ $\dot{\epsilon}\nu$ $\tau\hat{\omega}$ $\kappa\alpha\tau\dot{\alpha}$ $A\dot{\nu}\tau\sigma\kappa\dot{\epsilon}\delta\nu s$ $\pi\rho\sigma\delta\sigmaias$, $\dot{\rho}\eta\tau\rho\rhoi\kappa\eta s$ $\dot{\epsilon}\kappa$ $\delta\dot{\eta}$ - $\mu\rho\nu'$. $\dot{\epsilon}\sigma\taui$ $\gamma\dot{\alpha}\rho$ $\kappa\alpha\dot{i}$ $\dot{\epsilon}\kappa$ $\beta\sigma\nu\lambda\eta s$, $\sigma\dot{l}\sigma\nu$ $\epsilon\dot{l}$ $\tau\dot{\alpha}$ $\alpha\dot{\nu}\tau\dot{\alpha}$ $\dot{\epsilon}\delta\sigma\xi\epsilon$ $\tau\hat{\omega}$ $\delta\dot{\eta}\mu\omega$ $\kappa\alpha\dot{l}$ $\tau\hat{\eta}$ $\beta\sigma\nu\lambda\hat{\eta}$. Harpokration, quoting Isaeus, obviously refers to the law regulating the graphe paranomon, and so does the Lex. Cant., in which I follow Sauppe in emending $\gamma\nu\omega\mu\alpha s$ to $\gamma\rho\alpha\phi\dot{\alpha}s$. And I take the obscure phrase $\mu\epsilon\tau\dot{\alpha}$ $\psi\eta\phi i\sigma\mu\alpha$ - τos to be a reflection of the fact that, in a graphe paranomon, the psephisma was quoted verbatim in the indictment (cf. Aeschin. 3.199-200).

(d) Finally, Aischines (1.34-35) quotes $\tau o \dot{v}_{S} \nu o \mu o v_{S} \tau \sigma \dot{v}_{S} \pi \epsilon \rho \dot{\iota} \tau \eta_{S} \epsilon \dot{v} \kappa \sigma - \mu \dot{\iota} \alpha_{S} \kappa \epsilon \iota \mu \dot{\epsilon} \nu o v_{S} \tau \hat{\omega} \nu \dot{\rho} \eta \tau \dot{o} \rho \omega \nu$. The document inserted in the speech may be spurious,²⁴ but Aischines' reference to the law indicates that the word *rhetor* was used.

In (a) and (b) *rhetor* denotes any citizen who addresses the *ecclesia* and so, *a fortiori*, any citizen who moves a decree (*cf. infra*). In (c)

²² Lycurg. 1.43 τίς αν η δικαστης φιλόπολις και ενσεβείν βουλόμενος ψήφω ἀπολύσειεν, η ῥήτωρ κληθείς τῶ προδότη της πόλεως βοηθήσειε; Isae. 1.7; Dem. 20.74, 21.190, 48.36; Din. 1.112; Lycurg. 1.43. (In notes 16-22 I have confined myself to references to the orators. References to other sources and more references to the orators can be found in Hansen [supra n.8] 369.)

²³ Cf. further Aeschin. 1.186, Lys. fr.86-88, Lycurg. fr.18 Conomis.

²⁴ Cf. E. Drerup, "Über die bei den attischen Rednern eingelegten Urkunden," NJbb Suppl. 24 (1898) 307–08.

the defendant in a graphe paranomon is per definitionem a rhetor moving a psephisma,²⁵ and that is undoubtedly the reason why the graphe paranomon was also called a $\rho\eta\tau\rho\rho\mu\kappa\dot{\eta}$ yrac $\phi\dot{\eta}$. It is worth noting that the reference in the preserved laws is primarily to the rhetores in the ecclesia, and not to rhetores addressing the boule, the nomothetai, or the dicasteria. In the third law, however, the implication is that rhetores comprise speakers in the boule, since a graphe paranomon could be brought not only against decrees of the people, but also against decrees of the boule.²⁶ So I have little doubt that, if more laws were preserved, we would also have evidence of rhetor as a legal term denoting a speaker addressing one of the other bodies of government.

If we turn from laws to decrees, a first impression is that we have disappointingly little evidence of $\dot{\rho}\dot{\eta}\tau\omega\rho$ as the official designation of the citizen who addresses the *ecclesia* or the *boule*. The one example I can cite is an entrenchment clause in the Brea decree of *ca* 445: $\dot{\epsilon}$] $\dot{\alpha}\nu$ $\delta\epsilon$ τ_{15} $\dot{\epsilon}\pi\iota\phi\sigma\epsilon\phi\dot{\iota}\xi\epsilon\iota$ $\pi\alpha\rho\dot{\alpha}$ $\tau\dot{\epsilon}[\nu \sigma\tau\dot{\epsilon}\lambda\epsilon\nu \ \dot{\epsilon}\ \dot{\rho}\rho\dot{\epsilon}]\tau\rho\rho$ $\dot{\alpha}\gamma\rho\rho\epsilon\dot{\nu}\epsilon\iota$... [$\ddot{\alpha}\tau\iota\mu\rho\nu$] $\dot{\epsilon}\nu\alpha\iota$... (*IG* I³ 46.24ff). But it is idiomatic in Attic decrees to use verbs rather than nouns. $\dot{\epsilon}\gamma\rho\alpha\mu\mu\dot{\alpha}\tau\epsilon\nu\epsilon$, $\dot{\epsilon}\pi\rho\nu\tau\dot{\alpha}\nu\epsilon\nu\epsilon$, $\dot{\epsilon}\pi\epsilon\sigma\tau\dot{\alpha}\tau\epsilon\iota$ are obvious examples. Now the verb corresponding to $\dot{\rho}\dot{\eta}\tau\omega\rho$ is $\lambda\dot{\epsilon}\gamma$ - $\epsilon\iota\nu/\epsilon\dot{\iota}\pi\epsilon\dot{\iota}\nu/\dot{\rho}\eta\theta\hat{\eta}\nu\alpha\iota$. The obligatory reference, in the preamble, to the proposer of a decree is $\dot{\delta}\delta\epsilon\hat{\iota}\nu\alpha \epsilon\dot{\imath}\pi\epsilon$, where, in my opinion, the aorist $\epsilon\dot{\imath}\pi\epsilon$ is the verbal equivalent of the noun $\dot{\rho}\dot{\eta}\tau\omega\rho$. The present tense $\lambda\dot{\epsilon}\gamma\epsilon\iota\nu$ is also used about a $\dot{\rho}\dot{\eta}\tau\omega\rho$, for example in *IG* II² 223A.4 $\kappa\rho\dot{\iota}\sigma\iota\nu$ $\pi o\iota\eta\sigma\alpha\iota$ $\tau\hat{\omega}\nu$ $\lambda\epsilon\gamma\dot{\epsilon}\nu\tau\omega\nu$ $\dot{\epsilon}\nu$ $\tau\hat{\epsilon}\iota$ $\beta o\nu\lambda\eta\iota$.

So the *rhetores* formed an integral and constitutionally recognized part of the Athenian democracy. Admittedly, a *rhetor* was neither elected nor selected by lot, but was volunteering: but he was officially invited to do so. All decisions were made by the large political bodies—the *ecclesia* (assisted by the *boule*), the *nomothetai*, and the *dicasteria*. But all initiatives were left to $\delta \beta ov \lambda \delta \mu \epsilon v os$ ' $A \theta \eta v \alpha i \omega v o i s$ $\xi \xi \epsilon \sigma \tau \iota v.^{27}$ A *rhetor* was a citizen who took it upon himself to address the *ecclesia*, the *boule*, the *nomothetai*, or the *dicasteria*, and consequently to perform the rôle of $\delta \beta ov \lambda \delta \mu \epsilon v os$. Like being an $\epsilon \kappa \kappa \lambda \eta \sigma \iota$ $\alpha \sigma \tau \eta s$ or a $v \circ \mu o \theta \epsilon \tau \eta s$ or a $\delta \iota \kappa \alpha \sigma \tau \eta s$, to be a $\dot{\rho} \eta \tau \omega \rho$ was essentially a one-day business. A citizen was *rhetor* insofar as he mounted the *bema* and addressed his fellow citizens and insofar as he was responsible for the speech he made. Beyond that he was, constitutionally

²⁵ Arist. Pol. 1255a8 ρήτορα γράφονται παρανόμων.

²⁶ Dem. 47.34 γενομένου τοίνυν τοῦ ψηφίσματος τούτου ἐν τῆ βουλῆ, καὶ οὐδενὸς γραφομένου παρανόμων, ἀλλὰ κυρίου ὄντος...

²⁷ The rôle of $\delta \beta o \nu \lambda \delta \mu \epsilon \nu o \varsigma$ is discussed and the sources are collected in Hansen (supra n.8) 359-60.

speaking, no longer a *rhetor* when he had descended from the *bema*. In recognition of his official position he, like the *archai*, had to wear a crown while addressing the assembly.²⁸ Admittedly, he was subjected neither to an initial dokimasia nor to euthynai in consequence of his speech. But he was certainly not irresponsible, as maintained by some historians.²⁹ On the contrary, the Athenians had forged much more dangerous weapons against the *rhetores* than against *archai* or *pres*beis. Apart from the $\delta o \kappa \mu \alpha \sigma' \alpha \rho \pi \tau \delta \rho \omega \nu$, which was rarely used, the Athenians had created a whole series of public actions directly and often exclusively applying to *rhetores*. As a proposer of a *psephisma* (of the *demos* or of the *boule*), a *rhetor* was liable to be prosecuted by a $v \rho \alpha \phi n \pi \alpha \rho \alpha \nu \phi \mu \omega \nu$. As the proposer of a nomos he might be put on trial by a $\gamma \rho \alpha \phi n$ $\dot{\rho} \mu n$ $\dot{\epsilon} \pi i \tau n \delta \epsilon_{i} \rho \eta$. As a prosecutor in a public action he risked a fine of 1000 drachmas plus partial atimia if he withdrew his action before the hearing or if he obtained less than 1/5 of the votes of the jurors.³⁰ It was less dangerous to support or oppose a proposal made by another citizen, but a *rhetor* who made a profit from addressing his fellow citizens could be indicted by an είσαγγελία είς τον δημον or a προβολή or a γραφή to the thesmothetai.³¹ We know of more than one hundred applications of these public actions against the relatively small group of *rhetores*, whereas the sources provide us with only some ten examples of the euthynai resulting in a public action, although every year some 1200 Athenian archai, in addition to an unknown number of presbeis, had to submit to euthynai.32

²⁸ Ar. Eccl. 131, Eq. 1227, Av. 463.

²⁹ E.g. C. Hignett, A History of the Athenian Constitution (Oxford 1952) 263. For further references see Roberts (supra n.1) 355-56.

³⁰ For the graphe paranomon and the graphe nomon me epitedeion theinai cf. Hansen (supra n.1: 1974); for the fine of 1000 drachmas and partial atimia, Hansen (1975) 29-30.

³¹ Eisangelia, Hyp. 3.7-8; probole, Arist. Ath.Pol. 43.5; graphe to the thesmothetai, Dem. 46.26.

³² Known applications of *euthynai* are: Kallias in 449 (Dem. 19.273); Phormion in 428 (schol. Ar. *Pax* 347); Paches in 427 (Plut. *Nic.* 6); Polystratos in 410 (Lys. 20); Eratosthenes in 403 (Lys. 12); Epikrates in 394–392 (Lys. 27.1); Pamphilos in 388 (Xen. *Hell.* 5.1.2; schol. Ar. *Plut.* 174; Dem. 40.20, 22); Melanopos before 361 (Arist. *Rh.* 1374b 25f); Melanopos before 353 (Dem. 24.127); Timarchos in 348 (Aeschin. 1.113); Theodoros in 347 (Din. fr.xxx Conomis); Aischines in 343 (Dem. 19, Aeschin. 2); Lykourgos in 336–324 (Din. fr.viii); Demosthenes *ca* 330 (Plut. *Mor.* 845F); Hermias *ca* 325 (Din. fr.xlii). In several cases we have no precise information about the type of action applied, and some of the trials listed above may not be *euthynai*, but *e.g.* an application of a *graphe klopes*. Roberts (*supra* n.1) argues that the politicians were responsible *qua* being *archai* and accordingly subjected to *euthynai*. She is right in stressing the responsibility of the political leaders, but she overrates the *euthynai* and does not discuss the far more important types of public action aimed directly at *rhetores* and *strategoi*.

42

III

Thus far I have concentrated on the constitutional aspect of the term *rhetor*. By law, any citizen is a *rhetor* in so far as he acts as *ho boulomenos* and addresses the *ecclesia*, the *boule*, the *nomothetai*, or the *dicasteria*. Since democracy in principle involved the participation of all citizens, the inference is that, in an ideal democracy, all *rhetores* combined would constitute the entire *demos*. But in Athens citizenship did not entail an obligation to act as *ho boulomenos* and to become a *rhetor*.³³ There was a considerable gap between the ideal and the real democracy, and according to their political participation, Athenian citizens may be divided into four groups:

(a) Citizens who never attended the *ecclesia* and never joined the panel of 6000 jurors (from which nomothetai and dicastai were appointed) and never presented themselves as candidates at the annual sortition of *bouleutai* and other *archai*. They are the passive citizens censured by Perikles in the funeral speech (Thuc. 2.40.2), but praised by Plato, if they are philosophers: $\lambda \epsilon \gamma \omega \mu \epsilon \nu \delta \dot{\eta} \dots \pi \epsilon \rho \dot{\iota} \tau \hat{\omega} \nu \kappa \rho \nu$ φαίων (τί γὰρ ἄν τις τούς γε φαύλως διατρίβοντας έν φιλοσοφία λέγοι;) οῦτοι δέ που ἐκ νέων πρῶτον μέν εἰς ἀγορὰν οὐκ ἴσασι τὴν όδόν, ούδε όπου δικαστήριον η βουλευτήριον η τι κοινόν άλλο της πόλεως συνέδριον. νόμους δε και ψηφίσματα λεγόμενα ή γεγραμμένα ούτε δρώσιν ούτε άκούουσι σπουδαί δε εταιριών επ' άρχας καί σύνοδοι και δείπνα και σύν αύλητρίσι κώμοι, ούδε δναρ πράττειν προσίσταται αὐτοῖς.³⁴ It is surprising, however, even in the forensic speeches to find prosecutors and defendants who almost take a pride in telling the jurors that they have never (before) visited the agora and never been to the *bouleuterion* or the *dicasteria*:

Pl. Ap. 17D: νῦν ἐγὼ πρῶτον ἐπὶ δικαστήριον ἀναβέβηκα, ἔτη γεγονὼς ἐβδομήκοντα ἀτεχνῶς οὖν ξένως ἔχω τῆς ἐνθάδε λέξεως.

Lys. 19.55: περί δ' ἐμαυτοῦ βραχέα βούλομαι ὑμῦν εἰπεῖν. ἐγὼ γὰρ ἔτη γεγονὼς ἤδη τριάκοντα οὔτε τῷ πατρὶ οὐδὲν πώποτε ἀντεῖπον, οὔτε τῶν πολιτῶν οὐδείς μοι ἐνεκάλεσεν, ἐγγύς τε οἰκῶν τῆς ἀγορᾶς οὔτε πρὸς δικαστηρίω οὔτε πρὸς βουλευτηρίω ὥφθην οὐδεπώποτε, πρὶν ταὑτην τὴν συμφορὰν γενέσθαι.

Is. 1.1: καὶ τότε μὲν οὕτως ὑπ' αὐτοῦ σωφρόνως ἐπαιδευόμεθα, ὥστ' οὐδὲ ἀκροασόμενοι οὐδέποτε ἦλθομεν ἐπὶ δικαστήριον, νῦν δὲ ἀγωνιούμενοι περὶ πάντων ἥκομεν τῶν ὑπαρχόντων.

³³ Dem. 19.99 οὐδένα γὰρ τὰ κοινὰ πράττειν ὑμεῖς κελεύετε οὕδ' ἀναγκάζετε ἀλλ' ἐπειδάν τις ἑαυτὸν πείσας δύνασθαι προσέλθη, ... εὐνοϊκῶς δέχεσθε καὶ οὐ φθονερῶς, ἀλλὰ καὶ χειροτονεῖτε καὶ τὰ ὑμέτερ' αὐτῶν ἐγχειρίζετε.

³⁴ Tht. 176C-D; cf. Ap. 17D, 32A.

Isoc. 15.38: ἐμὲ δ' οὐδεὶς πώποθ' ἑώρακεν οὔτ' ἐν τοῖς συνεδρίοις οὔτε περὶ τὰς ἀνακρίσεις οὔτ' ἐπὶ τοῖς δικαστηρίοις οὔτε πρὸς τοῖς διαιτηταῖς, ἀλλ' οὕτως ἀπέχομαι τούτων ἁπάντων ὡς οὐδεὶς ἄλλος τῶν πολιτῶν.

In a court, to admit frankly to political inactivity would, in my opinion, amount to an insult of the jurors who were performing their civic duties. On the contrary, the topos is found in passages where the intended effect is captatio benevolentiae.35 It is of no consequence whether or not the speaker is telling the truth. The citizen who professes his passivity to the active citizens is a topos which shows that to be an apragmon was certainly a respectable attitude even among active Athenian citizens.³⁶ It is only natural that we have no similar evidence for the citizens who never or hardly ever visited the *ecclesia*. A passive citizen could be forced to go to court either as a defendant or as a plaintiff, and then the topos is appropriate. But no citizen could be forced to go to the *ecclesia*, and logographers hardly ever wrote symbouleutic speeches. Therefore we do not have and probably shall never find an orator stating, "Regularly I never attend the ecclesia, but in this case ... " So we must look for other types of evidence. Plato's description of the passive citizen (quoted supra) includes the ecclesia (psephismata), but Plato is not a good source for the ideology of the Athenian democratic citizens. A much better source is Euripides, who in Orestes 917ff describes the honest farmer whose trustworthiness is only increased by the fact that he hardly ever comes to the city and attends the assembly. The setting is Argos, but the audience was Athenian and the play probably reflects a view accepted by many Athenian democrats. The ideology must of course be connected with the fact that the assembly-place on the Pnyx could accommodate only a fraction of the adult male population.

(b) Citizens who attended the *ecclesia*, who served as *bouleutai*, and who manned the panel of 6000 jurors, but who restricted themselves to listening and voting without ever addressing the assemblies. There is ample evidence that this was a very common type of citizen. Commenting on the 'Solonian' *dokimasia* of male prostitutes, Demosthenes imputes to Solon the following reason for restricting the

44

³⁵ In all four cases the speaker's purpose is of course to persuade the jurors that he is not a sycophant. For this purpose, however, it would have been sufficient to deny any prior appearance in court as a prosecutor or defendant. All four speakers take the further step of denying any involvement in the administration of justice. The clients of Lysias and Isaeus are probably too young to have served as jurors; so they emphasize that they have never *listened* to a trial in a *dicasterion*. The two old men, Socrates and Isocrates, emphasize that they have never even been jurors. So in all four cases the alleged total ignorance of the lawcourts is intended as an argument in favour of the speaker.

³⁶ Cf. A. W. Gomme, A Historical Commentary on Thucydides II (Oxford 1956) 121-22.

law to those who make proposals or address the ecclesia (22.30): πολλαχόθεν μέν ούν αν τις ίδοι τούτο, ούχ ήκιστα δ' έκ τούτου τού νόμου, μήτε λέγειν μήτε γράφειν έξειναι τοις ήταιρηκόσιν. έώρα γαρ ἐκείνο, ὅτι τοῖς πολλοῖς ὑμων ἐξον λέγειν οὐ λέγετε. Α few sections later (36) he makes a similar statement about the councillors: τω γάρ [sc. των βουλευτων] έστιν ὄνειδος, εί σιωπωντος αύτου και μηδεν γράφοντος, ίσως δ' οὐδε τὰ πόλλ' εἰς τὸ βουλευτήριον είσιόντος, μη λάβοι ή βουλή τον στέφανον; And Aischines has the following statement to make about the ordinary juror (3.233): $\xi_{\pi\epsilon\iota\tau}$ έξεισιν έκ τοῦ δικαστηρίου ὁ τοιοῦτος κριτὴς ἑαυτὸν μὲν ἀσθενῆ πεποιηκώς, ἰσχυρον δε τον ρήτορα. ανήρ γαρ ιδιώτης έν πόλει δημοκρατουμένη νόμω και ψήφω βασιλεύει όταν δ' ετέρω ταυτα παραδώ, καταλέλυκε την αύτος αύτοῦ δυναστείαν. Aischines' portrait of the ordinary juror is confirmed by the preserved dicastic pinakia. In Athenian Bronze Allotment Plates (1972) John Kroll collected 82 dicastic *pinakia* of the fourth century with 161 attested uses. The names of 65 citizens are either preserved or can be restored. But not a single one of these 65 citizens is known as a *rhetor*, a *strategos*, or an ambassador.

(c) Citizens who conform to the democratic ideal. They took it upon themselves occasionally to act as *ho boulomenos*, but they avoided any regular or 'professional' involvement in politics. They were emphatic in stating that they were *idiotai*, and they did not like to be grouped with those *rhetores* who took the platform incessantly. This type of citizen is regularly praised by the orators, as can be seen from the following four quotations, one referring to each of the four major assemblies—the *ecclesia*, the *boule*, the *nomothetai*, and the *dicasteria*:

Aeschin. 3.220: ἐν μὲν γὰρ ταῖς ὀλιγαρχίαις οὐχ ὁ βουλόμενος, ἀλλ' ὁ δυναστεύων δημηγορεῖ, ἐν δὲ ταῖς δημοκρατίαις ὁ βουλόμενος καὶ ὅταν αὐτῷ δοκῆ. καὶ τὸ μὲν διὰ χρόνου λέγειν σημεῖόν ἐστιν ἐπὶ τῶν καιρῶν καὶ τοῦ συμφέροντος ἀνδρὸς πολιτευομένου, τὸ δὲ μηδεμίαν παραλείπειν ἡμέ-ραν ἐργαζομένου καὶ μισθαρνοῦντος.

Dem. 22.37: εἰ μὲν ἀπογνώσεσθε, ἐπὶ τοῖς λέγουσι τὸ βουλευτήριον ἔσται, ἐὰν δὲ καταγνῶτε, ἐπὶ τοῖς ἰδιώταις· ἑορακότες γὰρ οἱ πολλοὶ διὰ τὴν τῶν λεγόντων πονηρίαν τήνδ' ἀφηρημένην τὴν βουλὴν τὸν στέφανον, οὐχὶ προήσονται τούτοις τὰς πράξεις, ἀλλὰ τὰ βέλτιστ' ἐροῦσιν αὐτοί. εἰ δὲ γενήσεται τοῦτο καὶ τῶν ἠθάδων καὶ συνεστηκότων ῥητόρων ἀπαλλαγήσεσθε, ὄψεσθ', ὦ ἄνδρες Ἀθηναῖοι, πάνθ' ἅ προσήκει γιγνόμενα.

Dem. 24.66: οὔτε γὰρ ὡς οὐκ ἐναντίος ἔσθ' ὁ νόμος τοῖς ἄλλοις δεικνύειν ἕξει, οὔθ' ὡς δι' ἀπειρίαν ἰδιώτην αὐτὸν ὅντα τοῦτ' ἔλαθεν δύναιτ' ἂν πεῖσαι· πάλαι γὰρ μισθοῦ καὶ γράφων καὶ νόμους εἰσφέρων ὦπται.

Dem. 23.4: ἐπειδὴ γάρ, οὐχὶ τῶν ἐνοχλούντων ὑμῶς οὐδὲ τῶν πολιτευομένων καὶ πιστευομένων παρ' ὑμῶν ῶν, πρᾶγμα τηλικοῦτόν φημι δείξειν πεπραγμένον, ἐάν, ὅσον ἐστὶν ἐν ὑμῶν, συναγωνίσησθέ μοι καὶ προθύμως ἀκούσητε, τοῦτό τε σώσετε καὶ ποιήσετε μὴ κατοκνεῖν, ἐἀν τίς τι καὶ ἡμῶν οἴεται δύνασθαι ποιῆσαι τὴν πόλιν ἀγαθόν. οἰήσεται δέ, ἂν μὴ χαλεπὸν εἶναι νομίζῃ τὸ παρ' ὑμῦν λόγου τυχεῖν. νῦν δὲ πολλοῖς τοῦτο φοβουμένοις, λέγειν μὲν ἴσως οὐ δεινοῖς, βελτίοσι δ' ἀνθρωποῖς τῶν δεινῶν, οὐδὲ σκοπεῖν ἐπέρχεται τῶν κοινῶν οὐδέν.

It is worth noting that *idiotes*, in these and similar passages, does not denote the passive citizen, but the active ordinary citizen in a true democracy. This almost technical use of the word is to be found not only in the speeches but also in inscriptions.³⁷

(d) Finally, the orators refer with the greatest frequency to a small group of citizens who regularly addressed the *ecclesia*, proposed laws and decrees, and frequented the courts as prosecutors or *synegoroi*. *Rhetor* is by far the most common designation attested for this group of citizens, but we also find them called $\pi o \lambda \iota \tau \epsilon v \circ \mu \epsilon v \circ \iota^{38}$ sometimes $\sigma \dot{\nu} \mu \beta o v \lambda \circ \iota^{39}$ occasionally $\delta \eta \mu \alpha \gamma \omega \gamma \circ \dot{\iota}$ (in a neutral sense),⁴⁰ and only

³⁸ Politeuomenos is a common term but vaguer than *rhetor*. In its broader sense it means 'one who acts as a citizen' and may refer to any politically active citizen or to the entire body of citizens (*supra* n.7). Most occurrences, however, indicate the meaning 'political leader', regularly without reference to any specific form of political initiative (Lys. 25.27; Dem. 3.29–31; 8.68; 10.46, 70; 13.35; 15.33; 17.23; 19.12, 285; 22.52; 23.209; 24.155, 164, 192–93; 26.1–6, 18; 39.3; 52.28; 58.23; *Prooem.* 12.2; *Ep.* 2.9; 3.15, 27, 33, 45; Aeschin. 3.8, 235–36; Din. 1.96; 2.15; Isoc. 7.55; 15.132). If politeuomenos is connected with a body of government, it denotes in most cases a proposer or speaker in the ecclesia (Dem. 8.32–33; 18.173, 301; 20.132; Aeschin. 1.195; 2.64; Isoc. 15.231) and only rarely a citizen addressing the *boule* (Dem. 22.36), the *nomothetai* (Dem. 20.91), or the *dicasteria* (Dem. 23.4, 24.157). *Politeuomenos* is sometimes juxtaposed with *rhetor* (Dem. 13.20; 18.94, 278; Isoc. 15.231) and once with *strategos* (Dem. 24.135) These references are fairly exhaustive but not complete. I have concentrated on the participle, although other forms of the verb have the same uses.

³⁹ As one would expect from the rhetorical term $\sigma \upsilon \mu \beta \upsilon \lambda \epsilon \upsilon \tau \kappa \delta \varsigma \lambda \delta \gamma \sigma \varsigma$, symboulos is used exclusively about proposers and speakers in the ecclesia: Dem. 18.66 $\tau i \tau \delta \nu \sigma \upsilon \mu \beta \upsilon \upsilon \lambda \sigma \nu \epsilon \delta \epsilon \iota \lambda \epsilon \gamma \epsilon \iota \nu \eta \gamma \rho \Delta \phi \epsilon \iota \nu \tau \delta \nu \Lambda \theta \eta \nu \eta \sigma \iota \nu \ldots \delta \varsigma \sigma \upsilon \nu \eta \delta \epsilon \iota \nu \mu \epsilon \nu \epsilon \kappa \pi \alpha \nu \tau \delta \varsigma \tau \sigma \upsilon \chi \rho \delta \nu \upsilon \nu \mu \epsilon \chi \rho \iota \tau \eta \varsigma \eta \mu \epsilon \rho \sigma \varsigma \Delta \phi' \eta \varsigma \alpha \upsilon \tau \delta \varsigma \epsilon \pi \iota \tau \delta \beta \eta \mu' \Delta \nu \epsilon \beta \eta \nu; Aeschin. 1.120 \delta \tau \sigma \upsilon \delta \eta \mu \upsilon \sigma \upsilon \mu \beta \upsilon \upsilon \lambda \sigma \varsigma (cf. Dem. 1.16; 7.1; 18.66, 94, 189; 22.77; 58.62; Aeschin. 1.26; Hyp. 1.28; Din. 1.38-40; etc.). Symboulos and rhetor are juxtaposed in Dem. 18.94, 212; 58.62; Din. 1.38-40. Symbouloi and strategoi are juxtaposed in Din. 1.76. The verb <math>\sigma \upsilon \mu \beta \upsilon \upsilon \kappa \epsilon \upsilon \epsilon \iota \nu$ has the same meaning (e.g. Dem. 9.3-4) but may occasionally be applied to somebody who advises a dicasterion (Dem. 20.167).

⁴⁰ Demagogos means 'leader of the people' sometimes in a positive sense (Lys. 27.10; Aeschin. 3.78, 226; Hyp. 1.16; Din. 1.31, 53), sometimes in a neutral sense (Dem.

³⁷ Apart from the passages just quoted, *idiotes* is applied to a proposer of a decree (Aeschin. 3.214) and of a *nomos* (Dem. 23.62, Andoc. 1.83), to a speaker in the *ecclesia* (Dem. *Prooem.* 13, Hyp. 3.13), and to a prosecutor in a public action (Dem. 53.2, Lys. 5.3). Furthermore, *idiotai* are sometimes appointed *presbeis* (IG II² 16.19, 204.82) or *archai* (Dem. 24.112, Hyp. 1.25). So, in a political context, *idiotes* has a whole range of denotations: (a) a citizen who avoids all involvement in the affairs of the city (Aeschin. 3.252), (b) a citizen who, as a listener, attends a public meeting (Ant. 6.24, Dem. 19.17, Aeschin. 3.125), (c) a citizen who is a voting member of one of the political assemblies (Aeschin. 3.233), (d) a citizen who occasionally acts as *ho boulomenos*, *cf.* the references *supra* 45f.

one time $\pi o \lambda \iota \tau \iota \kappa o \iota^{41}$ By contrast with *rhetor*, neither *politeuomenos* nor *symboulos* nor *demagogos* is used in documents as a technical term. Furthermore, an examination of all occurrences of the word *rhetor* in the orators shows that, in most cases, it denotes specifically the citizen who *habitually* took political initiatives.⁴² And when $\rho \dot{\eta}$ - $\tau o \rho \epsilon \varsigma \kappa \alpha \iota \sigma \tau \rho \alpha \tau \eta \gamma o \iota$ are juxtaposed, the reference is invariably to this smaller group of 'political leaders', to the exclusion of active citizens who only at intervals acted as *hoi boulomenoi*. Apart from all the general references, the term *rhetor* is applied to the following fourth-century 'political leaders':⁴³

Aischines (Dem. 18.130, 308, 318; 19.23) Androtion (Dem. 22.37, 70) Aristogeiton (Dem. 25.62) Aristophon (Dem. 18.219, Hyp. 3.28) Autokles (Hyp. fr.97 Jensen) Demades (Din. 1.100-01) Demosthenes (Dem. 18.94, 212, 246, 319; 21.189; 25.38; 32.31; *Ep.* 2.10; Aeschin. 3.55, 73, 148; Din. 1.86, 100-02; Hyp. 1.12, 21) Diopeithes of Sphettos (Hyp. 3.29)

^{26.4,} Aeschin. 3.134, Hyp. 1.22, Din. 1.99), and only twice in a pejorative sense (Lys. 25.9, Din. 1.10, cf. $\delta\eta\mu\alpha\gamma\omega\gamma\epsilon\nu$ in Dem. 8.34). In most cases there is no reference to a specific body of government; if any, then to the *ecclesia* (Din. 1.31). *Demagogoi* and *strategoi* are juxtaposed in Hyp. 1.22. *Demagogos* occurs in Andoc. 4.27, which is however a late composition. *Cf.* furthermore Pytheas fr.4 (Baiter/Sauppe 311).

⁴¹ The only occurrence of *politikos* is Aeschin. 2.184 (*cf. supra* 36), and the orators never use the word *demegoros*, which may occur in other texts (*e.g.* Xen. *Mem.* 2.6.15; *Hell.* 6.2.39, 6.3.3).

 $^{^{42}}$ Cf. supra 39f with nn.16-22. In the orators the word *rhetor* is used in its legal sense in references to *nomoi* (Aeschin. 1.28, 34, 186; 3.2; Din. 1.71; Lycurg. fr.18 Conomis; Hyp. 3.1, 4, 8). In some cases it applies to a proposer of a specific decree (Lys. 13.72; Dem. 22.70; 59.105; Aeschin. 3.31, 203), and once it is used about a citizen who at intervals addresses the *ecclesia* (Dem. 18.308). In all other cases the reference is to the *rhetores* in the political sense.

⁴³ Some historians suggest a different grouping of the politically active citizens, distinguishing between (a) citizens who attend the meetings, (b) minor politicians, and (c) the true political leaders, *cf.* Jones (*supra* n.1) 128–33 and Perlman (*supra* n.1) 328–30. Jones gives the following description of (b): "There was throughout Athenian history a class of semi-professional politicians, at first consisting of the gentry, later partly of the gentry and partly of poor men of rhetorical talent. These were the people who held the elective offices, were chosen as envoys to foreign states, proposed motions in the council and in the assembly, and prosecuted (and defended) in political trials" (130). There was indeed some kind of 'hierarchy' within the group of *rhetores* (*cf. e.g.* Dem. 2.29, Hyp. 1.12), but Jones' description of the minor politician fits Demosthenes, Demades, and Lykourgos better than Aristogeiton or Theokrines, and the distinction between major and minor politicians tends to obliterate the distinction between groups (c) and (d) above, which is, however, well attested in the sources. Consequently I will in this paper treat the group of *rhetores* as a whole and reserve a discussion of the hierarchy within the group for a future study.

Kallistratos (Dem. 18.219, Hyp. 3.1) Kephalos (Dem. 18.219, Din. 1.38) Ktesiphon (Aeschin. 3.31, 203–04) Lykourgos (Lyc. 1.31) Philokrates (Hyp. 3.29) Philostratos (Dem. 42.21) Polyeuktos of Sphettos (Din. 1.100) Stephanos (Dem. 59.43) Theokrines (Dem. 58.62ff) Thrasyboulos (of Kollytos?) (Dem. 18.219) Timarchos (Aeschin. 1.112, 188) Timokrates (Dem. 24.124)

Summing up: in the Athenian democracy of the fourth century, we are faced with two different uses of the important political term *rhe*tor. As a legal term it occurs in *nomoi* and signifies any citizen who addresses his fellow citizens in the assemblies—groups (c) and (d) above. But in the speeches *rhetor* is almost invariably used as a political term in the much narrower sense of a citizen who addresses his fellow-citizens habitually, sometimes even professionally—group (d) above to the exclusion of (c)—and the citizen who only once or at intervals performs the part of *ho boulomenos* is described as an *idio*-*tes*, to be distinguished from the *rhetores* proper.

The clash between these two uses of the term *rhetor* is best illustrated by Hypereides in the speech For Euxenippos, who had been elected by the people to sleep in the Amphiaraion and then to tell in the following *ecclesia* what the god had revealed to him. He performed his task; but when he had reported his dream to the people in the ecclesia, Polyeuktos (of Kydantidai?) suspected foul play and indicted Euxenippos by an $\epsilon i \sigma \alpha \gamma \gamma \epsilon \lambda i \alpha \epsilon i \varsigma \tau \delta \nu \delta \hat{\eta} \mu o \nu$, based on the third section of the eisangeltic law: $\dot{\epsilon}\dot{\alpha}\nu$ τις ρήτωρ ών μή λέγη τὰ ἄριστα τώ δήμω τω 'Αθηναίων χρήματα λαμβάνων.44 Euxenippos was defended by Hypereides, and one of the basic arguments put forward by the defence is that Euxenippos is not a rhetor but a private citizen (idiotes), and so he is not liable to be prosecuted by an *eisangelia* which is reserved for *rhetores*, *i.e.* citizens who regularly take a political initiative (Hyp. 3.3, 9, 11, 27-30). In his graphe paranomon against Ktesiphon, Aischines anticipates that his opponent will rely on precisely the same line of defence: Ktesiphon has admittedly proposed and carried the *psephisma*, but he is an *idiotes* and not a *rhetor* (Aeschin. 3.214). Now apart from the *eisangelia*, Euxenippos cannot be connected with

48

⁴⁴ Cf. Hansen (supra n.1: 1975) Catalogue no. 124.

MOGENS HERMAN HANSEN

any other political activity, but since he has addressed the *ecclesia*, he must have been a *rhetor* in the legal sense. The two different uses of *rhetor* in Athens illustrate a common phenomenon in societies of all periods: a gap between the constitution and how it works.

IV

I have argued that *rhetores* and *strategoi* are regularly grouped together when the reference is to 'political leaders' in general. Having discussed the *rhetores*. I turn to the distinction between *rhetores* and strategoi. It is well known that in the fifth century the two different tasks of being a *rhetor* and a *strategos* were regularly performed by the same men, whereas in the fourth the two functions tended to become more and more separated.⁴⁵ In the Ath. Pol. 28.2-3 Aristotle enumerates thirteen Athenian $\pi\rho_0\sigma_{\tau}\dot{\alpha}_{\tau}\alpha_{\tau}$ after Kleisthenes down to the end of the Peloponnesian War. Eleven were *strategoi*, the twelfth may have been a *strategos*; only the thirteenth, Kallikrates of Paiania, was certainly a prostates without being a strategos.⁴⁶ After the restoration of the democracy, however, a sharp division developed, so that policymaking was left to a group of *rhetores* who were no longer elected strategoi, whereas the wars were conducted by a group of professional strategoi who tended to keep away from the bema on the Pnyx. Of the 77 known strategoi of the period 403-322, only 11 or 12 are recorded as proposers of decrees or speakers in the ecclesia. In the first half of the fourth century at least some political leaders were still elected strategoi, but after the Social War, Phokion was the only man of any importance to combine the *strategia* with addressing the *ecclesia*.⁴⁷

⁴⁵ Cf. Jones (supra n.1) 128, Perlman (supra n.1) 347; C. Mossé, La fin de la démocratie athénienne (Paris 1962) 269-73; J. K. Davies, Wealth and the Power of Wealth in Classical Athens (New York 1981) 124-31.

⁴⁶ Xanthippos (480/479), Miltiades (490/489), Themistokles (481/0), Aristeides (479/ 8), Ephialtes (?), Kimon (478/7), Perikles (454/3), Thoukydides (444/3), Nikias (427/6), Kleon (424/3), Theramenes (411/0), Kleophon (?), Kallikrates. The year is that of the first attested strategia; cf. C. W. Fornara, The Athenian Board of Generals from 501 to 404 (Historia Einzelschr. 16 [1971]). Concerning Ephialtes see Fornara 46 n.24, concerning Kleophon 70 with n.126. Connor (supra p.33) has argued convincingly that a new type of 'politician' appeared after the death of Perikles. The 'new politicians', however, were regularly strategoi, and in this respect there is no difference between the new and the old politicians. The first source mentioning a separation of civilian and military political leaders is Lys. 13.7: τούς τοῦ δήμου προεστηκότας καὶ τοὺς στρατηγοῦντας καὶ ταξιαρχοῦντας. But the splitting up of rhetores and strategoi is basically a fourth-century phenomenon, and most marked after 355.

⁴⁷ For the period 403-355: Rhinon of Paiania, Thrasyboulos of Steiria, Archinos of Koile, Anytos, Aristophon of Azenia, Kallistratos of Aphidna, Timotheos of Ana-

And the prosopographical statistics support the general comments on the change in leadership which can be found in the orators and in later sources:

Isoc. 8.54-55: τοσούτον δὲ διαφέρομεν τῶν προγόνων, ὅσον ἐκείνοι μὲν τοὺς αὐτοὺς προστάτας τε τῆς πόλεως ἐποιοῦντο καὶ στρατηγοὺς ἡροῦντο νομίζοντες τὸν ἐπὶ τοῦ βήματος τὰ βέλτιστα συμβουλεῦσαι δυνάμενον, τὸν αὐτὸν τοῦτον ἄριστ' ἂν βουλεύσασθαι καὶ καθ' αὐτὸν γενόμενον, ἡμεῖς δὲ τοὐναντίον τούτων ποιοῦμεν· οἶς μὲν γὰρ περὶ τῶν μεγίστων συμβούλοις χρώμεθα, τούτους μὲν οὐκ ἀξιοῦμεν στρατηγοὺς χειροτονεῖν ὡς νοῦν οὐκ ἔχοντας, οἶς δ' οὐδεὶς ἂν οὕτε περὶ τῶν ἰδίων οὕτε περὶ τῶν κοινῶν συμβουλεύσαιτο, τούτους δ' αὐτοκράτορας ἐκπέμπομεν ὡς ἐκεῖ σοφωτέρους ἐσομένους καὶ ῥῷον βουλευσομένους περὶ τῶν Ἑλληνικῶν πραγμάτων ῆ περὶ τῶν ἐνθάδε προτιθεμένων.

Aeschin. 3.146: εἰ δέ τις αὐτῷ (Demosthenes) τῶν στρατηγῶν ἀντείποι, καταδουλούμενος τοὺς ἄρχοντας καὶ συνεθίζων μηδὲν αὐτῷ ἀντιλέγειν διαδικασίαν ἔφη γράψειν τῷ βήματι πρὸς τὸ στρατήγιον πλείω γὰρ ὑμῶς ἀγαθὰ ὑφ' ἑαυτοῦ ἔφη ἀπὸ τοῦ βήματος πεπονθέναι, ἢ ὑπὸ τῶν στρατηγῶν ἐκ τοῦ στρατηγίου.

Plut. Phoc. 7.5: όρων δὲ (Phokion) τοὺς τὰ κοινὰ πράσσοντας τότε διηρημένους ὥσπερ ἀπὸ κλήρου τὸ στρατήγιον καὶ τὸ βῆμα, καὶ τοὺς μὲν λέγοντας ἐν τῷ δήμῷ καὶ γράφοντας μόνον, ῶν Εὔβουλος ἦν καὶ Ἀριστοφῶν καὶ Δημοσθένης καὶ Λυκοῦργος καὶ Ὑπερείδης, Διοπείθη δὲ καὶ Μενεσθέα καὶ Λεωσθένη καὶ Χάρητα τῷ στρατηγεῖν καὶ πολεμεῖν αὕξοντας ἑαυτούς, ἐβούλετο τὴν Περικλέους καὶ Ἀριστείδου καὶ Σόλωνος πολιτείαν ὥσπερ ὁλόκληρον καὶ διηρμοσμένην ἐν ἀμφοῖν ἀναλαβεῖν καὶ ἀποδοῦναι.⁴⁸

The reason for the separation of the strategoi from the rhetores is lucidly stated by Aristotle at Politics 1305a7-15: ἐπὶ δὲ τῶν ἀρχαίων, ὅτε γένοιτο ὁ αὐτὸς δημαγωγὸς καὶ στρατηγός, εἰς τυραννίδα μετέβαλλον· σχεδὸν γὰρ οἱ πλεῖστοι τῶν ἀρχαίων τυράννων ἐκ δημαγωγῶν γεγόνασιν. αἶτιον δὲ τοῦ τότε μὲν γίγνεσθαι νῦν δὲ μή, ὅτι τότε μὲν οἱ δημαγωγοὶ ἦσαν ἐκ τῶν στρατηγούντων (οὐ γάρ πω δεινοὶ ἦσαν λέγειν), νῦν δὲ τῆς ῥητορικῆς ηὐξημένης οἱ δυνάμενοι λέγειν δημαγωγοῦσι μέν, δι' ἀπειρίαν δὲ τῶν πολεμικῶν οὐκ ἐπιτίθενται,

phlystos, Exekestides of Thorikos. For the period 355-322: Phokion of Potamos, Melanopos of Aixone, Nausikles of Oe, Philokles of Eroiadai. For Anytos as a fourthcentury strategos cf. Pl. Meno 90B, $\alpha i \rho o \hat{\nu} \nu \tau a \dot{\nu} \sigma \dot{\nu} \dot{\nu} \dot{\sigma} \tau \dot{a} s \mu e \gamma i \sigma \tau a \dot{a} \rho \chi \dot{a} s$. The dramatic date of the dialogue is after the restoration of the democracy in 403, perhaps 402: J. E. Thomas, Musings on the Meno (The Hague 1980) 22. A twelfth strategos who was probably also a *rhetor* is Polyeuktos (Hyp. fr.xlv [182-84 Sauppe]), identified by Kirchner PA 11947 with Polyeuktos of Kydantidai.

⁴⁸ The rhetorical juxtaposition of $\beta \hat{\eta} \mu \alpha$ and $\sigma \tau \rho \alpha \tau \dot{\eta} \gamma \omega \nu$ both in Aischines and in Plutarch indicates that Plutarch had the Aischines passage in mind here. The separation of *rhetores* and *strategoi* is also emphasized in Isoc. 15.136; Dem. 12.19; 18.212, 246; Din. 1.76; Plut. Mor. 486D, 812F.

 $\pi\lambda\dot{\eta}\nu\epsilon\dot{i}$ $\pi\sigma\nu\beta\rho\alpha\chi\dot{v}$ $\tau_i\gamma\dot{\epsilon}\gamma\sigma\nu\epsilon$ $\tau\sigma_i\sigma\hat{v}\tau_i\nu$. So a growing professionalism (both in rhetoric and in warfare) produced its regular effect: a division of labour. To the account given by Aristotle we must add that in the fourth century citizen armies tended to be replaced by mercenary forces commanded by condottieri, some of whom were not even native Athenians but only naturalized in order to be elected *strategoi*. The outstanding example is Charidemos of Oreos.⁴⁹ A naturalized condottiere or an Athenian mercenary leader, who for years might be in the service of a tyrant or a barbarian prince, is not the obvious type of person to persuade the Athenians in the *ecclesia*, and the result was that the leading *rhetores* had to fight the battles in the ranks,⁵⁰ whereas the *strategoi* attended the *ecclesiai* and voted without ever addressing the people.

On the basis of the undeniable and important distinction between *rhetores* and *strategoi*, modern historians sometimes identify the *rhetores* with the politicians, as opposed to the *strategoi* who are no longer to be regarded as proper 'political leaders'.⁵¹ There may be some truth in this, but I emphasize a caution stated by Raphael Sealey: "it is well known that in fourth-century Athens the profession of general and politician tended to diverge. The tendency should not be overestimated."⁵² As argued above, when the sources refer to 'political leaders' in general they regularly mention both *rhetores* and *strategoi*. One can think of several good reasons for this common practice.

Like other Greek *poleis*, Athens was regularly at war. After a period of peace (403-395) the Athenians joined the Corinthian War (395-386), and then the war against Sparta in alliance with Thebes (379-371). In the 360's the Athenians fought regularly in the Aegean, *i.a.* to recover Amphipolis, and sometimes in Hellas as well, now in alliance with Sparta against Thebes. The Social War was fought and lost in 357-355, and the first war against Philip dragged on for eleven years (357-346). The more formidable second war against Philip was over in two years (340-338), and after the defeat at Chaironeia Athens experienced her only long period of peace and prosperity until Antipater put an end to the democracy after the Lamian War (323-

⁵¹ Jones (*supra* n.1) 128, Perlman (*supra* n.1) 347; Davies (*supra* n.45) 124ff. ⁵² Sealey (*supra* n.1) 178–79.

⁴⁹ For a short biography see J. K. Davies, *Athenian Propertied Families* (Oxford 1971) 570–71. Other examples are Philiskos (*PA* 14430), Polystratos (12070), and Strabax (12911).

⁵⁰ Both Demades (Diod. 16.87.1) and Demosthenes (Plut. *Dem.* 20.2, *Mor.* 845F) fought in the battle of Chaironeia as ordinary hoplites.

322). Admittedly, warfare was not continuous and battles were fought only occasionally, but Athens nearly always had a squadron operating somewhere in the Aegean or Ionian Sea and sometimes an army operating somewhere in Hellas. When peace is the exception and war the rule, political leaders tend to include generals, and the Athenians can certainly testify to the principle stated by Clausewitz: war is politics carried on by other means.

Second, the splitting up of the 'political leaders' into a group of *rhetores* and a group of *strategoi* resulted in close collaboration between members of the two groups. This is perhaps best illustrated by Demosthenes in his description of Athenian political behaviour in the *Second Olynthiac* (2.29, quoted *supra* 37), but many other sources can be adduced: Aischines describes Chares' collaboration with citizens who dominated the *ecclesia* (2.71), and collaboration between *rhetores* and *strategoi* is also discussed in Isocrates' defence of Timotheos (15.136ff), in Philip's letter to the Athenians (Dem. 12.19), and in Plato's *Euthydemus* (290_C-D).

Third, tradition is always an important factor, especially for the Athenians who cherished the idea of an ancestral constitution and tended to believe that reaction was the only true form of progress. For almost a century the Athenians had been used to political leaders who both commanded the armed forces and addressed the *ecclesia* and the *dicasteria*. In the fourth century, when the *strategoi* tended to become professional generals and left the political initiatives to citizens acting as *hoi boulomenoi*, the Athenians' first reaction, in my opinion, would be to believe that the group of leaders now comprised *both* generals *and* orators. And so they coined the phrase $\dot{\rho} \dot{\eta} \tau o \rho \epsilon_S \kappa a d \sigma \tau \rho \alpha \tau \eta \gamma o d$. The juxtaposition of *rhetores* and *strategoi* does not occur in the sources before the 350's. It may of course be accidental, but it may also reflect the Athenians' adaptation to a change in political leadership during the first half of the fourth century.

Fourth, one of the important political activities in Athens was to serve on an embassy. The *presbeis* were elected by the *ecclesia*, and of the 94 envoys known in our period 32 are attested also as *rhetores* in the *ecclesia* and 11 also as *strategoi*.⁵³ The *rhetores* outweigh the *strategoi*, but, on the other hand, to be an envoy was an activity that tended to bind together the *rhetores* and the *strategoi*, especially since the *strategoi* who served as envoys would have to make a report on

⁵³ Konon of Anaphlystos (*PA* 8707), Eunomos (*PA* 5861), Thrasyboulos of Kollytos, Kallistratos of Aphidna, Kallias of Alopeke, Autokles of Euonymon, Aristophon of Azenia, Melanopos of Aixone, Nausikles of Oe, Phokion (of Potamos?), Ephialtes (*PA* 6156).

their mission to the *boule* and the *ecclesia* and would become *rhe-tores*, at least in the technical legal sense of the word.

Finally, the distinction between *rhetores* and *strategoi* is most marked if we focus on the *rhetores* in the *ecclesia*. But some *strategoi* are also known as *rhetores* addressing the *boule* or the *nomothetai*, and more appeared before the *dicasteria* as prosecutors or *synegoroi*. Many political battles were fought not in the ecclesia but in the people's court. Political trials were still brought by *strategoi*, and it was quite common, for both prosecutor and defendant, to call on a strategos to be his synegoros.⁵⁴ If we take into account that *rhetor* denotes not only policy-makers in the *ecclesia* but also the citizens appearing before the boule, the nomothetai,⁵⁵ and the dicasteria, the number of strategoi who were also *rhetores* rises from 11 or 12 to 17 or 18 with several more activities attested. Including ambassadors, the figure rises to 22–23. In conclusion, *rhetores* and *strategoi* were diverging groups throughout the fourth century, which is probably the reason why the Athenians had to use two words instead of one when referring to their 'political leaders'; but there was still a considerable overlap which must not be underrated.56

V

In conclusion, the comprehensive term for political leaders in fourthcentury Athens was $\dot{\rho}\dot{\eta}\tau\sigma\rho\epsilon_{S}\kappa\alpha\dot{\iota}\sigma\tau\rho\alpha\tau\eta\gamma\sigma\dot{\iota}$, not *rhetores* to the exclusion of *strategoi*, and the juxtaposition of *rhetores* and *strategoi* was not only a political fact but also acknowledged in the law code. There was indeed an increasing separation of *rhetores* and *strategoi* due to a growing professionalism both in rhetoric and in warfare.

⁵⁵ Three, perhaps four, *strategoi* are also known as proposers of *nomoi*: Agyrrhios of Kollytos, Archinos of Koile, Aristophon of Azenia, and perhaps Kephisophon of Aphidna, whose name however is only restored in *IG* 11² 244.2.

⁵⁶ Several strategoi, for whom no activity as *rhetor* is *attested*, are nevertheless described in our sources as outstanding *rhetores*: Autokles of Euonymon (Xen. *Hell.* 6.3.7), Eunomos (*PA* 5861: Isoc. 15.93), Leosthenes of Kephale (*PA* 9141: Aeschin. 2.124), and Thrasyboulos of Kollytos (?) (Dem. 18.219).

⁵⁴ Aeschin. 3.7 μήτε τὰς τῶν στρατηγῶν συνηγορίας, οἱ ἐπὶ πολὺν ἤδη χρόνον συνεργοῦντές τισι τῶν ῥητόρων λυμαίνονται τὴν πολιτείαν; 196 οἱ γὰρ ἀγαθοὶ στρατηγοὶ ὑμῶν καὶ τῶν τὰς σιτήσεις τινὲς εὐρημένων ἐξαιτοῦνται τὰς γραφὰς τῶν παρανόμων... The following strategoi are known also as synegoroi: Iphikrates of Rhamnous, Aristophon of Azenia, Phokion (of Potamos?), Nausikles of Oe, Philochares of Kothokidai. The following strategoi are known as public prosecutors: Archinos of Koile, Konon of Anaphlystos (PA 8707), Kallistratos of Aphidna, Iphikrates of Rhamnous, Melanopos of Aixone, Aristophon of Azenia, Chares of Angele.

Political leadership tended to be split up between the *rhetores* who dominated the *ecclesia* and the *strategoi* who commanded the armies in the constant wars. But there were some strategoi who were still active in the ecclesia; both rhetores and strategoi influenced foreign policy by being elected ambassadors, and in the dicasteria it was still common to see a strategos as a prosecutor or as a synegoros in a political action. *Rhetor* was a technical legal term denoting the citizen who performed the task of ho boulomenos in the decision-making assemblies. A rhetor was the proposer of decrees of the demos or the boule, of laws passed by the nomothetai, or he was a prosecutor in a political public action. Furthermore, a *rhetor* addressed the *ecclesia*, the boule, or the nomothetai supporting or opposing a proposal made by another *rhetor* or he was a *synegoros* for the prosecutor or the defendant in a political action. By contrast with the modern 'politician' a rhetor was not elected-he volunteered; he was never entrusted with making decisions but only expected to take initiatives: he might collaborate with other *rhetores* or with a *strategos*, but he was not affiliated with any party or any broader group among the voters in the decision-making bodies. To be a *rhetor* was essentially a one-day business, and ideally the political initiatives should have been distributed among all citizens so that a citizen only occasionally would assume the responsibility of being a rhetor. In fact a small group of active citizens dominated the decision-making assemblies by taking initiatives habitually, sometimes almost professionally. And as a result the word *rhetor* developed a new meaning different from the legal use of the term. As a legal term *rhetor* denoted any citizen who addressed the decision-making bodies, no matter whether he did it occasionally or frequently. As a political term *rhetor* tended to denote only those who habitually addressed the assemblies to the exclusion of the occasional rhetor, who was called idiotes and often contrasted with the *rhetores* in the political sense. Consequently, the Athenian citizens can be divided into four groups according to their political participation: (a) passive citizens, (b) active citizens who attended the assemblies and voted but never addressed the people or the jurors, (c) the *idiotai* who occasionally acted as *hoi boulomenoi*, being *rhetores* in the legal sense, and (d) the rhetores in the political sense who regularly addressed the assemblies and assumed the responsibility for most of the initiatives. Modern scholarship tends to overlook the difference between (c) and (d), emphasizing instead a subdivision of (d) into major and minor *rhetores*. A kind of hierarchy within (d) can indeed be traced in the sources, but must not obliterate the existence of (c). There was of course no sharp distinction between (c) and (d),

and the group of *rhetores* in the political meaning seems also to have been much larger than often assumed. But this problem will be reserved for a future study. Finally, the accountability of the *rhetores* and the *strategoi* was more far-reaching than the accountability of all the *archai* selected by lot. Especially the *graphe paranomon* (against *rhetores*) and the *eisangelia* (frequently used against *strategoi*) were dangerous weapons against the 'political leaders', whereas the obligatory *euthynai* against *archai*, as far as the sources go, only infrequently resulted in a public action.⁵⁷

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