

The Educational Pipeline for Health Care Professionals: Understanding the Source of Racial Differences

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Abstract

While the representation of black students in medical schools rose dramatically from approximately 2 percent in 1965 to more than 7 percent in 1975, gains in the representation of blacks among health professionals have slowed, with blacks currently representing slightly more than 8 percent of first year medical students in the U.S. The underrepresentation of black Americans in the healthcare professions may have direct implications for the health outcomes of minority patients, underscoring the importance of understanding how individual characteristics, student achievement, and undergraduate experience differentially affect the completion of graduate training in the health sciences by race. We specify a model of individuals' postsecondary decisions including college enrollment, college type, and baccalaureate degree completion, jointly with the decision to enter a health care occupation that requires an advanced degree. We estimate the parameters of the model with maximum likelihood using data from the National Longitudinal Study class of 1972. Our estimates highlight the importance of factors operating prior to post-baccalaureate study, such as pre-collegiate achievement, in explaining the differential representation by race in the health professions. Without accounting for the impact of college type on the likelihood of completing a bachelor's degree, blacks appear to be somewhat more likely to pursue a career in the health professions. In contrast, blacks are less likely to pursue a career in the health professions once we account for the impact of college type on the race-specific likelihood of baccalaureate degree completion. Our results emphasize the importance of jointly examining the full chain of educational decisions in understanding racial differences in representation within professional healthcare occupations.

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1 Introduction

Over the last half century, the representation of blacks in the pool of health professionals with graduate education (*e.g.*, physicians, dentists, psychologists, etc.), as well as other careers requiring post-baccalaureate training, has grown episodically rather than continuously.^{1,2} Immediately after the passage of the Civil Rights Act, barely 2 percent of all medical students were black. Just a decade later in 1975, more than 7 percent of first year medical students were black. In the subsequent quarter century, however, gains in black representation among health professionals have slowed with blacks currently comprising slightly more than 8 percent of first year medical students (Association of American Medical Colleges, 2005). While recent cohorts entering medical school are unquestionably more racially diverse than those entering the profession three decades ago, blacks still receive advanced training in the health sciences at rates far below their population share of about 15.4 percent (U.S. Census Bureau, 2007).

The question addressed in this paper concerns how individual characteristics and achievement observed at the precollegiate level affects the chain of decisions leading to training as a health care professional by race. We evaluate how the representation of health care professionals, by race, would differ if observed between-group differences, such as gaps in parental education, were eliminated. We trace individuals' decisions about college enrollment, college degree completion, advanced degree completion, and choice of a health occupation that requires an advanced degree in the context of a unified economic model that allows for the correlation of unobservable determinants of each of these outcomes. For example, if individuals who are more likely to complete baccalaureate degrees are also more likely to complete advanced degrees in the health sciences for unobservable reasons, then simple estimates of the determinants of the decision to become a health professional would be biased. By jointly modeling these decisions, we are able to examine the extent to which the overall "leakage" from the pipeline into a professional health care occupation stems from precollegiate factors, differences in collegiate attainment, or gaps at the transition from undergraduate to graduate study in the health sciences. Finally, our parameter estimates enable us to focus on how changes in the precollegiate characteristics of students over time might be expected to narrow the racial gaps in professional degree attainment in the health sciences.

The underrepresentation of blacks in the health professions is a concern for reasons of social equality, but also because members of the black community may have unique health care needs that may be better addressed and more successfully treated by black health care professionals who are knowledgeable about cultural aspects

¹Health professionals, along with their representation in the data analyzed, include physicians (33.2%), therapists (17.4%), dentists (14.3%), registered nurses (6.1%), pharmacists (5.1%), psychologists (4.6%), optometrists (4.1%), veterinarians (3.6%), biological scientists (3.6%), dieticians (2.0%), health technicians (1.5%), podiatrists (1.0%), and chiropractors (0.5%). Additionally, because we define health professional status as being in a health occupation and possessing a post-baccalaureate degree, there are a very small number of other health services technicians that are categorized as health professionals.

²"Black" is used in the dataset as the category for racial identification and will be used in this paper as the more inclusive term representing African Americans and other black individuals.

of health and care. Blacks have significantly more health problems than other groups, including high rates of diabetes, heart disease, prostate cancer, HIV/AIDS, breast cancer, and infant mortality (U.S. Department of Health and Human Services, 2001). Many of these health disparities can be explained partially by demographic factors, lack of health insurance, and decreased access to care or inferior care. If black health care professionals possess some comparative advantage in treating black patients, the underrepresentation of black health care professionals would have a direct effect on health outcomes in the black community and the attendant racial gaps in health. Race-concordant care (*e.g.*, a black patient visiting a black physician) may be associated with greater trust by the patient and better communication between individuals and health care professionals regarding seriousness of illness and proper implementation of prescribed treatment (Rosenheck, 1995 and Cooper, et. al., 2003). Research suggests that better communication between race-concordant patient-physician pairs is associated with greater patient involvement in decision-making and higher overall patient satisfaction, which is associated with improved continuity of care, timely and accurate diagnoses, adherence to effective programs, and health outcomes.³ Moreover, as the Association of American Medical Colleges argued in an amicus brief (2002) in the Supreme Court case regarding the use of affirmative action in University of Michigan graduate admissions, racial diversity among students in medical education is a direct input to the training of all physicians, producing physicians who are “culturally competent” and “who are better prepared to serve a varied patient population.”⁴

The paper begins with the consideration of the historical context of the underrepresentation of black Americans in the health professions and college completion more generally. Section 3 presents a theoretical model of the individual decisions described above and then generalizes that basic model to allow for variation in the type of postsecondary institutions individuals choose to attend for their baccalaureate training. The data is described in Section 4, results are discussed in Section 5, and model fit is examined in Section 6. Section 7 concludes.

2 Historical Context

There is no question that segregated universities and labor market discrimination limited the incentives and opportunities for black Americans to pursue advanced training in the health care fields in the first part of the twentieth century. Yet, there is clear evidence that these institutions changed dramatically in the late 1960s and early 1970s, providing new incentives for blacks to enter the health professions (Freeman, 1976). Still, the

³See Kaplan, Greenfield, and Ware (1989), Giron, et. al. (1998), Stewart (1995), and Ware and Davies (1983) for evidence on patient-physician racial concordance from the medical literature. Additionally, there exist empirical studies of racial and ethnic concordance between patients and mental health providers, substance abuse counselors and medical students (McGinnis, et. al., 2006; Halliday-Boykins, et. al., 2005; Sterling, et. al., 2001). Based on this literature and a summary of empirical evidence on concordance by the U.S. Department of Health and Human Services (2006), we define health care professionals in this paper more broadly than just physicians.

⁴The Court ruled against the undergraduate admissions policy at the University of Michigan in *Gratz v. Bollinger, et al.* and supported the “narrowly tailored” use of race by the University of Michigan law school in *Grutter v. Bollinger, et al.*

legacy of segregation and discrimination in prior decades may contribute to racial differences in parental wealth, parental education, and pre-collegiate educational opportunities for students in contemporary cohorts. These background factors mediate collegiate attainment, which is a prerequisite for post-baccalaureate study in the health professions. Changes in the representation of blacks among health care professionals may be largely a function of educational outcomes well before graduate school and, as such, we briefly outline the changes in the overall gaps in educational attainment by race.

2.1 Overall Educational Attainment

The historical underrepresentation of blacks in the health sciences is embedded in the history of separate and unequal schooling opportunities in the United States, in both the elementary and secondary grades and at the collegiate level. For those born at the start of the twentieth century, the educational attainment of whites was nearly double that of blacks with a gap of about 3.6 years of schooling (DeLong, Goldin, and Katz, 2003). Well before the modern Civil Rights movement, the gap began to close, starting with those born in about 1910 and continuing through the cohorts born in the 1960s. Despite considerable closure, a persistent difference in collegiate attainment by race persists today. In 2003, white adults were about 15 percent (7.3 percentage-points) more likely than black adults to have some college experience and 57 percent (8.3 percentage points) more likely to have completed college (Current Population Survey, 2003). The causes of these differences in collegiate attainment are of significant policy concern in their own right, likely reflecting a combination of differences in secondary school quality, family background, and the capacity to finance college.

Segregated institutions affected black Americans at all levels of education in the first part of the twentieth century. Particularly in the South, opportunities for collegiate study often were limited to a modest set institutions specifically for blacks, now known as “historically black colleges and universities” (HBCUs), which include both private and public institutions. The public HBCUs were originally part of explicitly segregated state systems of education, and were often under-funded relative to the institutions for whites. Starting with the desegregation cases including *Brown* (1954) and continuing through the Civil Rights Act of 1964,⁵ the structure of collegiate opportunities available to black Americans changed dramatically. To illustrate, while about 90 percent of black undergraduates were enrolled at one of the historically black colleges and universities prior to *Brown*, this percentage dropped to less than 50 percent by 1970 and the expansion of enrollment of black students at predominately white institutions continued in the subsequent decades (Drewry and Doermann, 2001). The Johnson administration’s calling for “affirmative efforts to provide opportunities for black Americans,” combined with campus activism, led many leading colleges and universities to undertake active efforts to recruit black students (Bowen and Bok, 1998).⁶

⁵Before the Supreme Court dismantled elementary and secondary segregation through the historic *Brown v. Board of Education* case in 1954, cases in Missouri and Texas opened opportunities for minorities in graduate professional schools.

⁶Indeed, there were dramatic changes in the representation of black students at leading colleges and universities, with black

While some of the narrowing of the gap between black and white students in college enrollment in the 1970s represents structural changes in opportunities brought about by the Civil Rights movement, it is also the case that some of the growth in the representation of black Americans in college can be traced to broader changes in socioeconomic conditions, including increased odds of black parental high school attainment. Kane (1994) finds that rising relative educational attainment of black parents was an important determinant of high school graduation and college enrollment for blacks in the 1980s, though these effects were offset somewhat by rising tuition during this era. In the econometric model, we investigate how a closing of the racial gap in achievement and parental characteristics would likely affect differences in educational outcomes. While the achievement gap between black and white students at the time of expected college entry has narrowed somewhat over the last three decades, progress has been slow and uneven. Krueger, Rothstein, and Turner (2006) note that the black-white gap in the performance of 17-year old students on the National Assessment of Education Progress narrowed from over one standard deviation in 1970 to about three quarters of a standard deviation in reading (and a larger gap in math), though nearly all of the convergence occurred before 1990. One implication, which follows in our empirical analysis, is that differences in the representation of blacks and whites at the post-baccalaureate stage can be traced to gaps generated much earlier in the educational pipeline.

2.2 Graduate Training in Health Professions

Through the first part of the twentieth century, two institutions - Howard University in Washington DC and Meharry Medical College in Nashville - trained the overwhelming majority of black physicians. Blackwell (1981) estimates that, in 1967, approximately 83 percent of the 6,000 practicing black physicians received training at one of these two schools. With the Civil Rights movement, many medical schools explicitly endorsed the objective of increasing minority representation in the health professions, and the Association of American Medical Colleges (AAMC) endorsed this position in 1968.

The combination of expected returns in the health professions and the new recruiting efforts of medical schools brought a dramatic increase in the representation of blacks in medical schools from the late 1960s through the early 1970s. The number of black students enrolled as first year medical students jumped from 266 in 1968 to 1106 in 1974, rising from 2.7 percent of the entering class to 7.5 percent (Figure 1) (Association of American Medical Colleges, 2005). The latter half of the 1970s and the 1980s brought some stagnation in the representation of black students in medical schools before the share rose again in the late 1980s.

The mid-1970s brought judicial scrutiny to efforts to increase the representation of minority students in medical schools through preferential admissions. A case involving the application of Allan Bakke to medical school at the University of California, Davis entered the legal system in 1974 and led to a landmark Supreme Court representation in Ivy League institutions rising from 2.3 percent in 1967 to 6.3 percent in 1976 (Karen, 1991). Selective colleges and universities initiated proactive programs to increase the representation of minority students in both graduate and undergraduate programs.

ruling in 1978. In a quite narrow ruling, the court held that admissions policies could not use a quota system or “set aside” places for minority students, but that student race could be considered among other factors in circumstances where racial diversity could be thought to yield educational benefits (Bowen and Bok, 1998).

3 The Basic Model

The model of individual behavior combines decisions about college enrollment, college degree completion, and choice of a health care occupation that requires an advanced degree. Assume that each individual, indexed by i , has some unobserved propensity to choose each of these outcomes, where their propensities are functions of individual and family characteristics denoted by X_i . In practice, X_i contains information on gender, race, academic ability, parental education, and urbanicity of the location in which the individual attended high school. For each individual i , let y_{1i}^* be the latent value of enrolling in college, y_{3i}^* be the latent value of completing a four-year college degree conditional on enrolling, and y_{4i}^* be the latent value of becoming a health professional with an advanced degree conditional on completing a four-year college degree.⁷ Each of these choices can be expressed as functions of observable individual-specific characteristics in X_i , linear and quadratic terms for the latent values of choices made earlier in the educational and career pipeline, and an unobservable component denoted by u_{ji} , $j = 1, 3, 4$;⁸

$$y_{1i}^* = X_{1i}\beta_1 + u_{1i} \tag{1}$$

$$y_{3i}^* = X_{3i}\beta_3 + \alpha_{31}y_{1i}^* + \alpha_{32}(y_{1i}^*)^2 + u_{3i} \tag{2}$$

$$y_{4i}^* = X_{4i}\beta_4 + \alpha_{41}y_{1i}^* + \alpha_{42}(y_{1i}^*)^2 + \alpha_{43}y_{3i}^* + \alpha_{44}(y_{3i}^*)^2 + u_{4i}. \tag{3}$$

It may be that an individual’s propensity to complete a college degree is a function of their propensity to enroll in college; thus we allow y_{3i}^* to be a function of y_{1i}^* . Additionally, an individual’s propensity to become a health professional with an advanced degree may depend on their latent value of enrolling in college and completing a degree. Thus, we allow y_{4i}^* to be a function of both y_{1i}^* and y_{3i}^* .⁹ Finally, define the vector of unobservables for individual i as $u_i = (u_{1i}, u_{3i}, u_{4i})'$ and allow these unobservable factors to be correlated across individual i ’s three choices by assuming $u_i \sim iidN(0, \Omega)$.

⁷The nonconsecutive subscript numbering makes it easier to compare results from the basic model with the more complicated model that is presented later.

⁸Note that $X_{ji} \subseteq X_i$ and $\bigcup_{j=1}^4 X_{ji} = X_i$; however, we do not have to assume that $X_{ji} \cap X_{ki} = \emptyset$ for $j \neq k$ (*i.e.*, the explanatory variables for each set can have common elements). Also, because we have assumed that there are no endogenous variables in X_i , we do not need the typical identification conditions that are usually satisfied by having, for each equation, at least one variable belonging to X_i having a zero restriction on the associated coefficient and not having zero restrictions in the other two equations for that variable.

⁹Note that α_{31} is not identified if $X_{1i} \subseteq X_{3i}$, which is the case given that we have a somewhat limited set of individual attributes in our dataset. Similarly, α_{41} and α_{43} are not identified if $X_{1i} \subseteq X_{4i}$ and $X_{3i} \subseteq X_{4i}$. Thus, we set $\alpha_{31} = \alpha_{41} = \alpha_{43} = 0$ in estimation.

An individual's propensities to enter college, complete a baccalaureate degree, and select a health occupation that requires an advanced degree are all unobserved in the data. Instead, we observe binary outcomes indicating whether or not individual i actually made these choices. Thus, let y_{1i} , y_{3i} , and y_{4i} represent entry into college, completion of college, and entry into a health profession requiring an advanced degree, respectively. Mathematically, $y_{ki} = \prod_{l=1}^k 1(y_{li}^* \geq 0)$ for $k = 1, 3,$ and $4,$ respectively. The definitions of these binary outcome variables are used to specify individual i 's probabilities of making various choices that are possible in the data, where the four possible outcomes and their associated probabilities, conditional on observable individual characteristics, are:

1. Do not enroll in college ($P_1 = \Pr[y_{1i} = 0 \mid X_{1i}]$);
2. Enroll in college but do not graduate with a baccalaureate degree ($P_2 = \Pr[y_{1i} = 1, y_{3i} = 0 \mid X_{1i}, X_{3i}]$);
3. Enroll in college, graduate with a baccalaureate degree, but do not choose a health profession that requires an advanced degree ($P_3 = \Pr[y_{1i} = 1, y_{3i} = 1, y_{4i} = 0 \mid X_{1i}, X_{3i}, X_{4i}]$);
4. Enroll in college, graduate with a baccalaureate degree, and choose a health profession that requires an advanced degree ($P_4 = \Pr[y_{1i} = 1, y_{3i} = 1, y_{4i} = 1 \mid X_{1i}, X_{3i}, X_{4i}]$).

Each of these four probabilities are functions of the model parameters to be estimated, θ , which include $\beta_1, \beta_3, \beta_4,$ and Ω , and are conditional on observed individual characteristics in X_i . The assumed joint normality of the unobservables (u_{ki}) in equations (1), (2), and (3) enable each of the four probabilities listed above to be expressed in terms of univariate, bivariate, and trivariate normal distribution and density functions. The detailed expressions for these four choice probabilities are presented in Appendix A.1.

The model parameters are estimated by maximum likelihood estimation (MLE), which involves specifying the log-likelihood function, to which each individual in the sample makes a contribution. An individual's log-likelihood contribution is the log probability of observing the choices made by that individual in the data, and it can be written as

$$L_i(\theta) = (1 - y_{1i}) \log P_1(X_i; \theta) + y_{1i} (1 - y_{3i}) \log P_2(X_i; \theta) \\ + y_{1i} y_{3i} (1 - y_{4i}) \log P_3(X_i; \theta) + y_{1i} y_{3i} y_{4i} \log P_4(X_i; \theta).$$

Summing over all individuals' log-likelihood contributions, the value of the parameters in θ that maximizes $L(\theta) = \sum_i L_i(\theta)$ is the maximum likelihood estimator of θ .^{10,11}

¹⁰The asymptotic covariance matrix of the MLE $\hat{\theta}$ can be estimated in the usual way as $\hat{C}(\hat{\theta}) = \left[\frac{1}{n} \sum_i \frac{\partial L_i(\hat{\theta})}{\partial \theta} \frac{\partial L_i(\hat{\theta})}{\partial \theta'} \right]^{-1}$.

¹¹These decisions could have been alternatively modeled in a discrete choice dynamic programming framework, which involves specifying values of being an advanced degree health professional, of getting an advanced degree in a health field, of not getting an advanced degree in health, of finishing college, and of attending college. Such an approach would allow us to decompose the value of going to college and finishing college into a utility term and the value of later higher earnings and utility from having more education.

3.1 Decomposing the Effect of a Change in Individual Characteristics

The model described above provides a framework for making predictions about how changes in the explanatory variables affect the probability that an individual becomes a health professional. Such simulations allow for the analysis of the extent to which changes in background characteristics, such as a narrowing in the black-white gap in parental education, would affect the relative representation by race in the health professions. Significantly, the predicted effect of changes in characteristics like parental educational attainment can be decomposed into the component effects in each stage of the educational pipeline that we specify in the model. This is particularly useful for determining where in the pipeline black representation is predicted to be affected by such a change (*i.e.*, college entrance, college completion, or transition to health professional). For example, if j indexes the different individual characteristics in which we are interested, the partial derivative of P_4 with respect to X_{1ij} tells us the effect of increasing characteristic j on the probability of becoming a health professional due to its effect on the propensity to enroll in college. The partial derivative of P_4 with respect to X_{3ij} tells us the effect of increasing characteristic j on the probability of becoming a health professional conditional on enrolling in college due to its effect on the college completion. Finally, the partial derivative of P_4 with respect to X_{4ij} provides the effect of increasing characteristic j on the probability of becoming a health professional conditional on college completion. Thus, if characteristic j is parental educational attainment, the three derivatives described here indicate how increased parental attainment would change an individual's probability of becoming a health professional at three important stages of the process; college enrollment, college completion, and post-baccalaureate career and degree decisions.

3.2 Altering the Model to Permit Variation in College Type and Quality

One issue that we abstract from in the basic theoretical model presented above is that college-bound individuals select and attend institutions of varying characteristics. The attributes of the college attended may be important in this model if variation in those attributes influences individuals' college completion rates, propensity to obtain an advanced degree, or propensity to choose a health care occupation.¹² In this section, we generalize

Given the question posed in this paper, it is not clear that all of the extra modelling is worth the benefit. We feel that, as is frequently the case, a model like ours is a good first step in understanding the relevant issues prior to the investment in modelling associated with a discrete choice dynamic programming model. Additionally, a discrete choice dynamic programming framework might allow us to make some policy statements we otherwise would not be able to make. However, most of our results point to the importance of pre-college events, which would not be part of the dynamic programming model, and our results show that blacks are less likely to become advanced degree health professionals, but they do not point to the reason why.

¹²Bowen and Bok (1999) demonstrate that graduate degree completion in general and completion of an MD in particular, is much higher among graduates of selective colleges and universities than among the overall pool of college graduates. Among graduates of the selective *College and Beyond* institutions, 56% of both blacks and whites went on to receive MA, professional, or PhD degrees; nationally, the share of college graduates completing advanced study are much lower with 34 percent of blacks and 38 percent of whites receiving advanced degrees (Figure 4.2, Bowen and Bok).

the model so that colleges chosen at the baccalaureate level are permitted to differ along two dimensions: institutional quality (proxied by institutional selectivity) and whether the institution is a historically black college or university (HBCU).¹³ We cannot simply add college quality and an HBCU indicator to the explanatory variables in equations (1), (2), and (3) because individuals *choose* these attributes through their application and enrollment decisions, making both variables endogenous. Instead, enrollment at colleges of varying quality or at an HBCU are modeled as additional latent choice variables.

Assume that y_{1i}^* is a latent variable measuring the quality of the non-HBCU undergraduate college individual i can attend. Because an individual's enrollment choice is also a function of college admission decisions, y_{1i}^* also captures whether individual i has the qualifications to be admitted to a non-HBCU college of a particular quality,

$$y_{1i}^* = X_{1i}\beta_1 + u_{1i}. \quad (4)$$

Next assume that y_{2i}^* is a latent variable measuring the value of attending an HBCU.¹⁴ It may be that an individual's propensity to choose an HBCU is a function of the quality of the non-HBCU colleges to which they could obtain admission. Thus, we allow y_{2i}^* to be a function of y_{1i}^* ¹⁵ as well as observable individual characteristics, X_{2i} , and an unobservable component, u_{2i} ,

$$y_{2i}^* = X_{2i}\beta_2 + \alpha_{21}y_{1i}^* + \alpha_{22}(y_{1i}^*)^2 + u_{2i}. \quad (5)$$

As in the basic model, α_{21} is not identified given that $X_{1i} \subseteq X_{2i}$. We set $\alpha_{21} = 1$ and think of β_2 as the degree to which X_{2i} affects y_{2i}^* in excess of y_{1i}^* , the value of attending college. Assume that individual i attends an HBCU if and only if the value from doing so is positive, or $y_{2i} = 1 (y_{2i}^* > 0)$.

Finally, we need to specify the quality of non-HBCU colleges attended by individuals in the sample and how this additional variation changes the basic model. Define college quality threshold values τ_k , $k = 0, 1, \dots, K$, that decompose the support of y_{1i}^* into regions consistent with the data. Individual i attends a non-HBCU of quality level k if and only if he/she does not attend an HBCU and if the quality of the non-HBCU attended falls between thresholds τ_k and τ_{k+1} . Mathematically, we observe the set of K possible non-HBCU college choices given by

$$y_{1i} = k \text{ iff } \tau_k < y_{1i}^* \leq \tau_{k+1} \cap y_{2i}^* < 0. \quad (6)$$

¹³An institution's status as historically black may be especially important for our research question regarding black representation in the health professions. According to the American Association of Medical Colleges, the top three undergraduate institutions that send black students to medical school (in percentage terms) are Xavier, Howard, and Spelman, which are all HBCUs. (<http://www.aamc.org/data/facts/2005/mblack.htm>)

¹⁴While there is some variation in institutional selectivity (our measure of quality) among HBCUs, we observe very few individuals enrolling in the highest quality HBCUs, and it is not econometrically feasible to model quality variation in HBCUs.

¹⁵Note that y_{1i}^* measures the quality of non-HBCU school one can attend, while y_{2i}^* measures the net value of an HBCU relative to a non-HBCU. By allowing y_{1i}^* to affect y_{2i}^* we permit the quality of the non-HBCU one can attend to affect the *relative* value of attending an HBCU. Because y_{1i}^* is measuring something inherently different than y_{2i}^* , it leads to y_{1i}^* affecting y_{2i}^* but not vice versa

We can define $k = 0$ as the case of not attending college and allow college quality to be increasing in y_{1i}^* and k . Without loss of generality, we can also define $\tau_0 = -\infty$, $\tau_1 = 0$, and $\tau_{K+1} = \infty$. It is worth noting that equation (6) is an ordered discrete choice structure.

The latent value of completing a four-year college degree conditional on enrolling, y_{3i}^* , and the latent value of becoming a health professional with an advanced degree conditional on completing a four-year college degree, y_{4i}^* , are defined as in equations (2) and (3) in the basic model. These decisions are functions of observable individual-specific characteristics in X_i , linear and quadratic terms for the latent values of choices made earlier in the educational and career pipeline, and an unobservable component;

$$y_{3i}^* = X_{3i}\beta_3 + \alpha_{31}y_{1i}^* + \alpha_{32}(y_{1i}^*)^2 + u_{3i}; \quad (7)$$

$$y_{4i}^* = X_{4i}\beta_4 + \alpha_{41}y_{1i}^* + \alpha_{42}(y_{1i}^*)^2 + \alpha_{43}y_{3i}^* + \alpha_{44}(y_{3i}^*)^2 + u_{4i}. \quad (8)$$

We assume that the vector of unobservable components of the latent variable equations above are $u_i = (u_{1i}, u_{2i}, u_{3i}, u_{4i})'$ and $u_i \sim iidN(0, \Omega)$ with diagonal elements of Ω equal to one for identification purposes. Also, as in the basic model, all four y_{ki}^* variables are latent and we actually observe the binary outcomes $y_{ki} = \prod_{l=1}^k 1(y_{li}^* \geq 0)$ for $k = 1, 2, 3$, and 4, respectively.

There are now seven possible outcomes we might observe in the data for each individual. These possible outcomes, along with their associated conditional probabilities of occurring in the data, are:

1. Do not enroll in college ($P_1 = \Pr[y_{1i} = 0, y_{2i} = 0 \mid X_{1i}, X_{2i}]$);
2. Enroll in a non-HBCU of type k but do not graduate with a baccalaureate degree ($P_{2k} = \Pr[y_{1i} = k, y_{2i} = 0, y_{3i} = 0 \mid X_{1i}, X_{2i}, X_{3i}]$);
3. Enroll in an HBCU but do not graduate with a baccalaureate degree ($P_3 = \Pr[y_{2i} = 1, y_{3i} = 0 \mid X_{1i}, X_{2i}, X_{3i}]$);
4. Enroll in a non-HBCU of type k , graduate with a baccalaureate degree, but do not choose a health profession that requires an advanced degree ($P_{4k} = \Pr[y_{1i} = k, y_{2i} = 0, y_{3i} = 1, y_{4i} = 0 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}]$);
5. Enroll in an HBCU, graduate with a baccalaureate degree, but do not choose a health profession that requires an advanced degree ($P_5 = \Pr[y_{2i} = 1, y_{3i} = 1, y_{4i} = 0 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}]$);
6. Enroll in a non-HBCU of type k , graduate with a baccalaureate degree, and choose a health profession that requires an advanced degree ($P_{6k} = \Pr[y_{1i} = k, y_{2i} = 0, y_{3i} = 1, y_{4i} = 1 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}]$);
7. Enroll in an HBCU, graduate with a baccalaureate degree, and choose a health profession that requires an advanced degree ($P_7 = \Pr[y_{2i} = 1, y_{3i} = 1, y_{4i} = 1 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}]$).

The explicit forms of these probabilities are provided in Appendix A.2.¹⁶

Again, the probabilities discussed above form individual i 's log-likelihood contribution:

$$\begin{aligned}
L_i(\theta) = & 1(y_{1i} = 0)(1 - y_{2i}) \log P_1(X_{1i}, X_{2i}; \theta) \\
& + (1 - y_{2i})(1 - y_{3i}) \sum_{k=1}^K 1(y_{1i} = k) \log P_{2k}(X_{1i}, X_{2i}, X_{3i}; \theta) \\
& + y_{2i}(1 - y_{3i}) \log P_3(X_{1i}, X_{2i}, X_{3i}; \theta) \\
& + (1 - y_{2i})y_{3i}(1 - y_{4i}) \sum_{k=1}^K 1(y_{1i} = k) \log P_{4k}(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
& + y_{2i}y_{3i}(1 - y_{4i}) \log P_5(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
& + (1 - y_{2i})y_{3i}y_{4i} \sum_{k=1}^K 1(y_{1i} = k) \log P_{6k}(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
& + y_{2i}y_{3i}y_{4i} \log P_7(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta),
\end{aligned}$$

and we maximize $\sum_i L_i(\theta)$ over the parameters in θ to get consistent, asymptotically normal estimates of θ . These parameter estimates will also be used to decompose the effect of changing individual characteristics on choices made at various stages in the pipeline.

4 Data

The primary data we employ is from the National Longitudinal Study of the High School Class of 1972 (NLS-72). The National Center for Education Statistics (NCES) of the U.S. Department of Education designed and conducted this study and refers to it as “probably the richest archive ever assembled on a single generation of Americans” (NCES, 1994). Participants in the study were high school seniors in the spring of 1972, and follow-up surveys of these respondents were conducted in 1973, 1974, 1976, 1979, and 1986. The database contains information from high school records as well as postsecondary transcripts (collected in 1984). Because the original 18-year-old respondents were last interviewed when they were approximately 32-years-old, we believe this panel dataset is sufficiently long to allow individuals to acquire post-baccalaureate training and choose an occupation in a health profession. This dataset is supplemented with information on college and university selectivity rankings from *Barron's Profiles of American Colleges* (1994). We collapse the scale of ten selectivity rankings in *Barron's* into five categories such that higher level institutions are associated with higher quality and better reputation. Postsecondary institutions that are Historically Black Colleges and Universities (HBCUs) are coded as a separate category and not assigned a selectivity ranking. Additionally, attendance at a two-year, non-vocational postsecondary institution is considered college entry if the individual eventually completed a four-year bachelors degree.

¹⁶For some individuals in our data, we observe that they enroll in a non-HBCU four-year college, but the identity of the institution is unknown. Appendix A.2 also includes the way in which choice probabilities P_2 , P_4 , and P_6 are affected by this missing information.

Summary statistics for the sample of high school graduates, college entrants, college graduates, and health professionals with advanced degrees are provided in Table 1. In the sample of approximately 13,000 high school graduates, 72 and 73 percent of respondents' fathers and mothers, respectively, have at least a high school education, while 19 and 11 percent of respondents' fathers and mothers, respectively, have a baccalaureate or advanced degree. Consistent with early-1970s data from the October Current Population Survey analyzed in Kane (1994), 51 percent of our sample of high school graduates enroll in some type of non-vocational postsecondary institution. Table 1 also indicates the types of postsecondary institutions chosen. For example, 9.3 percent of high school graduates begin their college career at a two-year college, while 4.6 percent start at highly-selective (level 5) four-year institutions. Most college-bound high school graduates enter college at an institution of moderate selectivity, or level 3. Reading Table 1 from left-to-right, our sample changes in predictable ways as we follow these respondents through the educational pipeline from high school graduation through college entrance and completion and, finally, to becoming a health professional with an advanced degree. The sample becomes more male, less racially diverse, and socioeconomic status (proxied by parental educational attainment) increases.¹⁷ The students who successfully complete each additional stage are also of higher academic ability, as proxied by student SAT score, and less likely to be from rural and farming communities.¹⁸ Table 1 also indicates that nearly 60 percent of college entrants graduate with a baccalaureate degree and 5 percent of those degree recipients go on to obtain advanced degrees and select a health occupation.

Because our primary interest in this paper is in racial differences, Table 2 identifies between-group differences in the samples of whites and non-whites at various stages of the educational pipeline. The data are consistent with known differences in demographics and the socioeconomic status between whites and minorities. At the first observable point in the pipeline in the NLS-72, we see that white high school graduates are much more likely to have better-educated parents than non-white high school graduates; 72.2 percent of white fathers have at least a high school diploma compared to only 45.2 percent of non-white fathers. Differences in precollegiate academic ability, proxied by SAT score, are also substantial. White high school graduates are fairly evenly distributed across the four SAT quartiles, while 60 percent of non-white graduates fall in the lowest 20 percent of SAT scores in the sample. Likewise, non-white high school graduates are much less likely (6.0 percent) to score in the top SAT quartile than white high school graduates (28.9 percent). These observed differences in academic preparation are consistent with well-documented test scores gaps between whites and minorities.¹⁹

Table 2 also indicates that the racial gaps that exist upon high school graduation are still present and, in some

¹⁷Due to substantial missing parental income data in the NLS-72, we use only parental educational attainment. Households with missing parental education information, consisting of 501 observations, were dropped from the sample.

¹⁸Not all high school students take the SAT test; some opt for the ACT test or no college entrance exam at all. In addition, the NLS-72 survey respondents took a standardized test with sections on vocabulary, picture numbers (associative memory), reading, letter groups, mathematics, and mosaic comparisons. Using the scaled math scores and scaled reading scores, we employed regression analysis to generate a prediction of the SAT score.

¹⁹See Johnson and Neal (1998).

cases, exacerbated further in the educational pipeline. The between-group differences in parental educational attainment actually grow more pronounced when we look at college entrants compared to high school graduates, as do differences in the representation in the highest SAT quartile. While the between-group difference in representation in the top SAT quartile widens through the college graduation stage, this gap narrows dramatically among those who choose to enter health professions.

5 Results

5.1 Basic Model

The parameter estimates from the basic model are presented in Table 3. Conditional on parental education, SAT score, and urbanicity, blacks are more likely than whites to enroll in college and complete a baccalaureate degree, and these effects are more pronounced for black females than black males (-0.210). It is also the case that Hispanic and Asian individuals, conditional on observables, are more likely to enroll than whites, but they are less likely to complete a baccalaureate degree. The result that shifts the unconditional deficit in black college enrollment to greater enrollment probability for blacks conditional on parental background and a student’s high school achievement is well-established in the prior empirical work. The seminal work by Manski and Wise (1983) shows that, conditional on observable characteristics, blacks from both the North and the South are substantially more likely to enroll in college than their white counterparts, while blacks from the South are also appreciably more likely to persist in college. Kane (1999) finds a similar advantage in enrollment using data from the NELS for students expected to graduate from high school in 1992.

Because the college degree completion and health professional equations contain y^* values from earlier stages in the educational pipeline and because the vector of individual attributes, X_i , is similar or identical across the various equations, a note is necessary about the interpretation of the estimated β parameters. The estimated β s are combinations of two effects, direct and indirect. For example, β_3 in equation (2) consists of the direct effect of X_{3i} on y_{3i}^* as well as an indirect effect through y_{1i}^* , the propensity to enroll in college, because α_{31} is not identified and set to zero in estimation. Thus, the estimated value of β_3 in equation (2) is a combination of the true β_3 and α_{31} .

An individual’s SAT score is positively associated with enrolling and completing college, as is having a parent with a college degree. Because our sample respondents were born in approximately 1954, their parents’ generation had high school completion rates that were approximately half of what they are today (Goldin, 2003). Thus, it is not particularly surprising that even high school completion by parents increases respondents’ college enrollment rates by nearly the same magnitude as college completion by parents. College degree attainment is only positively affected by maternal high school completion for non-blacks; the effect of paternal high school completion for non-blacks is statistically insignificant. Individuals who attended high school in a rural or farming area are less likely

to enroll in and more likely to graduate from college than those in non-rural areas. While the role of urbanicity does not appear to have a differential effect on college entrance for black high school graduates, blacks who attended high school in rural areas are much more likely to graduate from college than non-blacks in non-rural areas, conditional on entering college and other observable characteristics.

The effect of covariates on the likelihood of choosing occupations requiring advanced degrees in the health professions is shown in the third panel of Table 3.²⁰ The probability of following this path increases with an individual's SAT score, while parental education has a mixed effect on a college graduate's decision to become a health professional. The effect of being black is statistically insignificant, but is positive for black males (0.042), indicating that, conditional on college completion and other attributes, the probability of pursuing a health profession is higher for black males. This result, as the discussion in the next section demonstrates, does not persist when the type of college in which an individual enrolls is incorporated as a determinant of degree completion. Growing up in a rural area decreases the likelihood of choosing to become a health professional.

We also include a measure of individual i 's propensity to enroll in college in the degree completion equation in both linear and quadratic form. Only the parameter on the quadratic term (α_{32}) is identified; thus we set α_{31} equal to 0 and estimate α_{32} . The positive estimated value of α_{32} indicates that an individual's propensity to complete a four-year college degree increases in their propensity to enroll. Although this result indicates that high school graduates with the strongest propensity to attend college are also more likely to complete a degree, the estimate is not statistically significant. Additionally, we include in the health professional equation linear and quadratic terms for the latent values of choices made earlier in the educational and career pipeline. As above, only the parameters on the quadratic terms are identified. The estimates indicate that an individual's propensity to become a health professional with an advanced degree eventually decreases in their propensity to enroll in college, and increases in their propensity for completing a four-year degree. This latter result indicates that the strongest college students, in terms of likelihood of completion, are the most likely to go on to become health professionals.

The lower panel of Table 3 displays the estimated covariances between unobservable factors in each of these three stages.²¹ Surprisingly, those individuals who are more likely to enter college for unobservable reasons are *less* likely to complete a four-year degree for unobservable reasons.²² The correlation in unobservables works in the anticipated direction for the other choices. Unobservables that make it more likely that a person completes college are positively related to those unobservables that encourage a person to become a health professional with

²⁰The omission of various interaction terms from the health care professional equation is due to small sample sizes among black health care professionals.

²¹Covariance terms are identified by correlation in generalized residuals a la *Gourieroux et. al (1987)*.

²²This result also appears when estimating the basic model with data from the National Educational Longitudinal Survey (NELS), which tracks the postsecondary choices of the high school class of 1992. Note that NELS is not suitable for estimating the complete model that includes the decision to enter a health profession with an advanced degree because NELS respondents are not followed through their career and graduate educational choices.

an advanced degree.

5.2 Model with Variation in College Type and Quality

The parameter estimates from the structural model that includes college quality and historically black institutions are presented in Table 4. Recall that our impetus for adding variation in college attributes is that variation in the types of colleges individuals attend may influence college completion rates, propensity to obtain an advanced degree, or propensity to choose a health care occupation. Many of the qualitative conclusions regarding the determinants of college entry are the same as in the basic model discussed above, but there are some noticeable differences in other stages of decision making.

Conditional on college entry *and* the attributes of the college chosen, as well as the other covariates, blacks are now even more likely than whites to complete a four-year degree. In the basic model, Hispanics and Asians were conditionally less likely than whites to complete a college degree. In the quality-adjusted model, both groups are conditionally *more* likely to complete. The effect of coming from a rural area on college degree completion changes sign between the basic and quality-adjusted models, indicating that growing up in a rural area and college quality are negatively correlated. In the quality-adjusted model, individuals from rural areas who enter college are less likely to graduate from college, conditional on other factors, although this effect is mitigated for blacks from rural areas.

The parameter estimates in Table 4 also enable us to examine the determinants of choosing an HBCU institution. Black high school graduates are, not surprisingly, more likely than whites to choose (and be chosen by) a historically black college or university, and this effect is somewhat stronger for black females than black males (-0.312). Individual SAT score is negatively associated with choosing an HBCU, although this parameter estimate is statistically insignificant. We also included a measure of the quality of non-HBCU institution individual i could attend, y_{1i}^* , in the HBCU equation in both linear and quadratic form. Only the parameter on the quadratic term (α_{22}) is identified; thus we set α_{21} equal to 1 and estimate α_{22} . The negative estimated value of α_{22} indicates that an individual's propensity to choose an HBCU initially increases, but eventually decreases in the quality of non-HBCU alternatives available. This result indicates that high school graduates with the ability to garner admissions offers from top-tier non-HBCU institutions are less likely to select a historically black institution. We include the same non-HBCU quality measure, y_{1i}^* , in the degree completion equation. After setting the parameter on the linear term equal to zero, the negative estimated parameter on the quadratic term, α_{32} , indicates that an individual's ability to complete a four-year degree decreases in the quality of the non-HBCU institution individual i could attend. This result is consistent with previous research on the quality of the match between individuals and colleges that finds the optimal college quality for an individual is slightly above the individual's own ability (Manski and Wise, 1983).

The final column of parameter estimates in Table 4 refers to individuals' propensities to become a health

care professional with an advanced degree conditional on all previous choices and outcomes in earlier stages of the educational pipeline.²³ Modeling the variation in college choice and the decision to attend an HBCU in the specification presented in Table 4 leads to a shift in the sign on the parameter estimate on the race indicator for black to negative and statistically significant, indicating that black college graduates are less likely than observationally equivalent whites to go into the health professions with advanced degrees. The change in this parameter’s sign between the two model specifications follows from the change in the correlation of the error terms across equations when collegiate choice is included explicitly in the model, with covariances between unobservable factors shown in the bottom panels of Tables 3 and 4. To illustrate, the covariance between u_1 and u_4 , ρ_{14} , changes from negative to positive when college quality is embedded in the enrollment decision. Finally, the inclusion of HBCU status in the second specification yields statistically significant covariances between u_2 with both u_3 and u_4 . In essence, the changes in these covariance terms drive changes in the expected value of u_4 conditional on observables, which explains the decrease in the black coefficient in the health professional stage of the second specification.²⁴

Black students who attend HBCU institutions are appreciably more likely to enter the health professions than observationally similar students who attend non-HBCU institutions. Our result, from a formal econometric specification, is consistent with other evidence such as Drewry and Doermann (2001) who examine the undergraduate origins of black first-year students in U.S. medical schools. Drewry and Doermann (2001) note that while black students made up about 5.8 percent of first-year medical students in 1978, black students attending private historically black colleges and universities made up a disproportionate of 16 percent of these black first-year medical students, more than double their representation among baccalaureate degree recipients, leading to the conclusion that “the private black colleges are particularly productive for health care professionals.” (p. 192) Historically black institutions such as Xavier in New Orleans are frequently cited for their large pre-med programs; in May of 2001, “73 Xavier graduates were headed to medical schools, and dozens more were entering graduate school in health related fields.” (Stewart, 2001).

5.2.1 Marginal Effects of Individual Characteristics on Choice Probabilities

To understand how the parameter estimates from the quality-adjusted model in Table 4 affect the probabilities of entering college, enrolling in a college with certain characteristics, completing college, and becoming a health care professional with an advanced degree, we calculate marginal effects of each of the covariates. The marginal effects presented in the first three columns of Table 5 and Table 6 are conditional on successfully completing

²³The omission of various interaction terms from the health care professional equation is due to small sample sizes among black health care professionals.

²⁴Focusing on the addition of HBCU choice to the model, attendance at an HBCU implies a large value of u_2 and, since $\rho_{24} > 0$, the large value of u_2 causes $E(u_4 | y_2^* > 0)$ to be large. However, since $\rho_{23} < 0$, an individual requires an unusually large value of u_3 in order to graduate, and $E(u_4 | y_2^* > 0, y_3^* > 0)$ decreases because $\rho_{34} < 0$. In essence, $E(u_4 | y_2^* > 0, y_3^* > 0)$ is proportional to $\rho_{24}\lambda(X_2\beta_2 + \bar{u}_2) + \rho_{34}\lambda(X_3\beta_3 + \bar{u}_3)$, where $\lambda(\bullet)$ is the inverse Mills ratio and $\bar{u}_j = E(u_j | y_j^* > 0)$ for $j = 2, 3$.

all previous stages in the educational pipeline as well as on other observable characteristics. The final column of Table 5 presents the total marginal effects associated with becoming a health professional with an advanced degree. For each coefficient in these tables, we calculate the marginal effect using the means of the data at the relevant decision points. It is worth noting that, although our model is more complicated than a simple binary discrete choice problem, the same basic intuition about interpreting marginal effects applies.²⁵

A primary question in this analysis is how race affects the probability of different outcomes in the collegiate pipeline. We present the estimated effects in Table 5 relative to outcomes predicted for white females. For example, the second row of marginal effects, labeled “Black”, indicates how the probability of each outcome would be expected to differ for a black female relative to a white female, evaluated at the means of the other covariates. Relative to a white woman with the same characteristics, a black woman is appreciably more likely to enroll in college (29.56 percentage points) and to complete an undergraduate degree (30.74 percentage points). Yet, conditional on college enrollment, college type, and degree completion, there is a decline in progress in to the health professions of approximately three percentage points for black females relative to white females. Given that the overall share of college graduates who become health professionals is 5 percent, this is a sizeable effect. When we consider the unconditional total effect of race in the final column of Table 5, the effect is small in magnitude and indistinguishable from zero because the large positive effects at the college entry and completion stages for blacks are offset by the negative effect in the health professional stage. Similar statements can be made about going from a white male to a black male by combining the marginal effects in the second and third rows of Table 5. For the Hispanic and Asian group membership, there is a positive marginal effect on college entry and undergraduate degree receipt, while membership in these groups is not linked to the health professional outcome in a statistically significant way. However, the unconditional total effects of Hispanic and Asian group membership on becoming a health professional are both positive and statistically significant. The magnitude of the effects (both equal to 0.005) appears to be small, but these effects are actually quite substantial given that the proportion of high school graduates who become health professionals is also quite small (0.015).

The marginal effect of a 100-point increase in individual SAT score is, not surprisingly, associated with a higher probability of college entry and degree completion. The probability of college enrollment increases by 9.68 percentage points when SAT increases by 100 points. Conditional on college entry and observables, Table 6 indicates that the probability of attending a more selective four-year institution increases by approximately 3 percentage points at moderately- to most-selective colleges with a 100-point SAT score increase. Higher SAT scores are also associated with an increased probability (2.77 percentage points) of becoming a health professional with an advanced degree.

²⁵Consider a simple binary choice model $y^* = X\beta + u$ and $u \sim iidF$, where we observe $y = 1 (y^* > 0)$. Then $\Pr(y = 1) = F(-X\beta)$ and $E\left(\frac{\partial \Pr(y=1)}{\partial X_j}\right) = \beta_j \int f(-X\beta) dG(X)$. With interaction terms, the coefficient on black*male is not meaningful because one can not go from *not* being a black male to being a black male without changing black, male, or both. Thus, the average marginal change associated with going from white male to black male is $E\left(\frac{\partial \Pr(y=1)}{\partial X_{black}}\right) + E\left(\frac{\partial \Pr(y=1)}{\partial X_{black,male}}\right) = \beta_{black} + \beta_{black,male} \int f(-X\beta) dG(X)$.

Tables 5 and 6 also indicate the effect of parental education on children's educational and career outcomes. Among non-blacks, having a father with a high school education is associated with a 7.57 percentage point increase in college entry, higher probabilities of attending a more selective institution (conditional on college entry), a 7.36 percentage point increase in the probability of degree receipt (conditional on college entry and college type), and a 2.62 percentage point increase in the probability of becoming a health professional (conditional on college entry and type and degree receipt). Mothers of non-blacks with high school diplomas have a similar impact on their children's probability of progressing through the educational pipeline. Non-black parents who also complete a baccalaureate degree also increase their children's probability of progressing through the pipeline. Non-black college-educated fathers (relative to high school educated fathers) increase their child's probability of college entry by 7.94 percentage points, of going to a more selective college by 5 to 15 percentage points, of degree completion by 11.08 percentage points, and of becoming a health professional by 1.21 percentage points. Non-black college-educated mothers have similar marginal effects.

The marginal effects of parental educational attainment differ somewhat by race. For blacks, the marginal effects of their father's high school degree completion on college entry and degree completion are 10.85 and 11.96 percentage points compared to 7.57 and 7.36 for non-blacks. While a black individual with a father who also completes a college degree has a 6.62 percentage point higher probability of entering college, paternal college completion actually reduces slightly the child's probability of completing a college degree (0.55 percentage point decline). There is no real difference between blacks and non-blacks in the marginal effect of paternal college completion on the probability of becoming a health care professional with an advanced degree. It is interesting to note that the parameter estimate on father's high school completion in the health professional stage is negative in Table 4 (-0.190) and positive (0.0262) in Table 5. This result stems from selection and correlation in the unobservable determinants of the decisions to enter college, complete a degree, and become a health professional, thereby demonstrating the importance of jointly modeling these decisions in the way that we do. Although the children of high school educated fathers are *less* likely to become health professionals, conditioning on college entry, college selectivity, graduation, and unobservables indicates that college graduates with high school educated fathers are substantially *more* likely to become health professionals than their peers with fathers who did not complete high school.

Finally, moving from a non-rural to a rural location has no statistically significant effect on the college entry and degree completion probabilities of either blacks or non-blacks, but does have a small negative and statistically significant effect on the probability of becoming a health professional. From Table 6, originating from a rural area also has no discernible effect on the probability of going to a more selective four-year institution for non-blacks, but has a negative effect for blacks.

6 Specification Tests

The quality-adjusted model presented at the end of Section 3 specifies the probabilities of observing a variety of different educational and career outcomes. Because we model the decision to enter college, the type of college chosen (HBCU or non-HBCU in one of five selectivity categories or selectivity unknown or two-year college), degree completion, and choosing a health profession that requires an advanced degree, there are 22 different educational/career paths available to each individual.²⁶ We use the parameter estimates in Table 4 to compute predicted probabilities that individuals choose each educational/career path and compare the predicted behavior with actual outcomes. Table 7 presents predicted and actual proportions of individuals choosing each educational/career path. Although predicted behavior appears to be very similar to actual behavior in many cases, we also divide the sample into quintiles based on predicted probabilities to facilitate the construction of more formal specification test statistics.

We perform χ^2 goodness-of-fit tests to more rigorously examine how well the model fits the choices and outcomes that we actually observe in the NLS-72 data. The null hypothesis for this statistical test is that the proportions predicted by the model equal the actual proportions in the data, thus, test statistics that fall below the critical value indicate that the model fits the data well. χ^2 goodness-of-fit statistics for each outcome, by quintile and overall, are presented in Table 8.²⁷ Overall, the model fails this specification test. However, a closer examination of the disaggregation by outcome and quintile reveals that the model does a poor job primarily in those outcomes that involve college entrance with no degree completion, particularly at lower quality institutions.

7 Discussion and Conclusion

The dramatic underrepresentation of blacks in the health professions is a cause for policy concern because it may capture group differences in educational achievement and opportunities as well as potentially affecting the quality of health provision in the United States. For the cohort that we follow that graduated from high school in 1972, the representation of blacks declined from 11 percent at the point of high school graduation, to 9 percent at college entry, to 7.2 percent at college graduation, and to 4.1 percent at the stage of entry to the health professions. Much of this erosion in the representation of blacks through the pipeline is accounted for by

²⁶The seven probabilities listed in Section 3 have nested within them the choice of college type, which expands the total number of choices from seven to 22. For example, the educational/career paths available to individuals include: (1) Do not enter college, (2) Enter an HBCU, but do not complete a degree, (3) Enter a non-HBCU of level 5 selectivity, but do not complete a degree, (4) Enter a non-HBCU of level 5 selectivity, complete a degree, but do not become a health professional with an advanced degree, and so on.

²⁷Test statistics are reported for 16 out of the 22 educational/career paths due to insufficient variation in choice probabilities for six of the possible outcomes. The six paths omitted for this reason include paths that involve becoming a health professional with an advanced degree if the undergraduate college was an HBCU, a two-year institution, or a four-year non-HBCU of selectivity level 2 (the lowest selectivity for non-special four-year institutions), and any path that involves choosing a “special” four-year institutions (level 1 non-HBCU).

circumstances and choices prior to the entry into post-baccalaureate study in a health field. Still, the estimation of a model in which we control for type of college, measured by both institutional selectivity and status as an HBCU, generates substantial underrepresentation of blacks in the transition from baccalaureate degree receipt to participation in a health profession requiring an advanced degree.

There is little evidence to suggest that changes over the last three decades in student achievement or parental circumstances have been sufficiently large in absolute terms and relative to other groups to predict substantial changes in the representation of blacks among those with advanced degrees in the health professions. The underrepresentation of blacks in the health professions is part of the more general social and economic problems generating substantial group differences, entrenched before the college years.

Focusing only on the ratio of black to white health care professionals, changes over the last two decades in the representation of blacks in the health professions have been modest. Using data from the 2000 decennial Census, we present the number of black and white health care professionals with advanced degrees by age in Figure 2. What is clear from this presentation is that there is only the most modest upward trend in the black/white ratio among younger workers which is driven by an erosion in the number of whites choosing the health professions rather than a sustained increase in blacks choosing health care professions.

While we emphasize that much of the overall gap in the representation of blacks can be traced to outcomes at the precollegiate and collegiate levels, the question of why we have not observed greater increases in the representation of blacks in health care professions remains primary. The value to entering the health care professions is necessarily relative to other outside options. One hypothesis for the failure to achieve greater gains in post-baccalaureate health care programs is that outside options for black college graduates improved far more rapidly than opportunities in the health professions. As such, demand from professions like law and business, where the gap in wages between black and white professions narrowed rapidly in the 1970s and 1980s, drew many high achieving blacks to MBA programs and law schools. To illustrate, the number of blacks enrolled in law school increased from 3,744 in 1971-72 to 9,529 in 2006-2007, representing an increase of more than 250 percent (American Bar Association, 2007). That demand for advanced study in the health professions has not increased markedly among blacks is borne out in data showing major undergraduate fields of study in 1977 and 1997 by race (see Appendix A.3). If life sciences study at the undergraduate level is an indication of future advanced study in the health professions, black participation in these fields has fallen off over the last two decades at a rate somewhat greater than that observed for whites.

Our evidence suggests that further efforts to understand the pathway from undergraduate degree receipt to entry in advanced degree health programs by race and type of undergraduate experience may be a constructive direction for future research. Still, we caution that, even with a compelling public policy interest to increase the representation of blacks in the health professions, efforts to target students at the margin between college completion and entry to a graduate program in the health professions may well generate substantial distortions

in the educational marketplace in the absence of a full understanding of the causes of race-specific differences in the collegiate pipeline.

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A Appendix

Define $\Phi(\cdot)$ as the standard normal distribution function, $\phi(\cdot)$ as the standard normal density function, $B(\cdot, \cdot; \rho)$ as the standard bivariate normal distribution function (with correlation ρ), $b(\cdot, \cdot; \rho)$ as the standard bivariate normal density function (with correlation ρ), $t(\cdot, \cdot, \cdot; \Omega)$ as the standard trivariate normal density with covariance matrix Ω ,²⁸ and

$$\begin{aligned}\rho_{jk|m} &= \text{Corr}(u_{ji}, u_{ki} | u_{mi}) \\ &= \frac{\Omega_{jk} - \Omega_{jm}\Omega_{km}}{\sqrt{(1 - \Omega_{jm}^2)(1 - \Omega_{km}^2)}}.\end{aligned}$$

A.1 Choice Probabilities in the Basic Model

Recall from Section 3 that there are four choice probabilities in the basic model. To aid in the exposition of the functional form of these probabilities, define three indexes:

$$\begin{aligned}\Psi_1 &= X_{1i}\beta_1 \\ \Psi_3 &= X_{3i}\beta_3 + \alpha_{31}y_{1i}^* + \alpha_{32}(y_{1i}^*)^2 \\ \Psi_4 &= X_{4i}\beta_4 + \alpha_{41}y_{1i}^* + \alpha_{42}(y_{1i}^*)^2 + \alpha_{43}y_{2i}^* + \alpha_{44}(y_{2i}^*)^2.\end{aligned}$$

The conditional probability of not going to college is²⁹

$$P_1(X_i; \theta) = \Pr[y_{1i} = 0 | X_{1i}] = \Phi(-\Psi_1); \quad (9)$$

the conditional probability of going to college but not finishing is

$$\begin{aligned}P_2(X_i; \theta) &= \Pr[y_{1i} = 1, y_{3i} = 0 | X_{1i}, X_{3i}] \\ &= \int_{-\Psi_1}^{\infty} \int_{-\infty}^{-\Psi_3} b(u_{1i}, u_{3i}; \Omega_{13}) du_{3i} du_{1i} \\ &= B(\Psi_1, -\Psi_3; -\Omega_{13});\end{aligned} \quad (10)$$

the conditional probability of finishing college but not becoming a health professional with an advanced degree is

$$\begin{aligned}P_3(X_i; \theta) &= \Pr[y_{1i} = 1, y_{3i} = 1, y_{4i} = 0 | X_{1i}, X_{3i}, X_{4i}] \\ &= \int_{-\Psi_1}^{\infty} \int_{-\Psi_3}^{\infty} \int_{-\infty}^{-\Psi_4} t(u_{1i}, u_{3i}, u_{4i}; \Omega) du_{4i} du_{3i} du_{1i} \\ &= \int_{-\Psi_1}^{\infty} B\left(\frac{\Psi_3 + \Omega_{13}u_{1i}}{\sqrt{1 - \Omega_{13}^2}}, -\frac{\Psi_4 + \Omega_{14}u_{1i}}{\sqrt{1 - \Omega_{14}^2}}; -\rho_{34|1}\right) \phi(u_{1i}) du_{1i};\end{aligned} \quad (11)$$

²⁸Note that the standard trivariate normal density function has a covariance matrix with diagonal elements of Ω equal to 1.

²⁹Note that an implication of equation (1) is that $\Pr[y_{1i} = 0 | X_i] = \Pr[y_{1i} = 0 | X_{1i}]$. Similar statements can be made about equations (10) through (12) using equations (1) through (3).

and the conditional probability of becoming a health professional with an advanced degree is

$$\begin{aligned}
P_4(X_i; \theta) &= \Pr[y_{1i} = 1, y_{3i} = 1, y_{4i} = 1 \mid X_{1i}, X_{3i}, X_{4i}] \\
&= \int_{-\Psi_1}^{\infty} \int_{-\Psi_3}^{\infty} \int_{-\Psi_4}^{\infty} t(u_{1i}, u_{3i}, u_{4i}; \Omega) du_{4i} du_{3i} du_{1i} \\
&= \int_{-\Psi_1}^{\infty} B\left(\frac{\Psi_3 + \Omega_{13}u_{1i}}{\sqrt{1 - \Omega_{13}^2}}, \frac{\Psi_4 + \Omega_{14}u_{1i}}{\sqrt{1 - \Omega_{14}^2}}; \rho_{34|1}\right) \phi(u_{1i}) du_{1i}.
\end{aligned} \tag{12}$$

A.2 Choice Probabilities in Model with College Quality and HBCUs

Recall from Section 3 that there are seven choice probabilities in the model that allows for variation in college characteristics. To aid in the exposition of the functional form of these probabilities, define four indexes:

$$\begin{aligned}
\Upsilon_1 &= X_{1i}\beta_1 \\
\Upsilon_2 &= X_{2i}\beta_2 + \alpha_{21}y_{1i}^* + \alpha_{22}(y_{1i}^*)^2 \\
\Upsilon_3 &= X_{3i}\beta_3 + \alpha_{31}y_{1i}^* + \alpha_{32}(y_{1i}^*)^2 \\
\Upsilon_4 &= X_{4i}\beta_4 + \alpha_{41}y_{1i}^* + \alpha_{42}(y_{1i}^*)^2 + \alpha_{43}y_{3i}^* + \alpha_{44}(y_{3i}^*)^2
\end{aligned}$$

The conditional probability of not going to college is

$$\begin{aligned}
P_1(X_{1i}, X_{2i}; \theta) &= \Pr[y_{1i} = 0, y_{2i} = 0 \mid X_{1i}, X_{2i}] \\
&= \Pr[y_{1i}^* < 0, y_{2i}^* = 0 \mid X_{1i}, X_{2i}] \\
&= \Pr[u_{1i} < -\Upsilon_1, u_{2i} < -\Upsilon_2] \\
&= \int_{-\infty}^{-\Upsilon_1} \int_{-\infty}^{-\Upsilon_2} f(u_{1i}, u_{2i}) du_{2i} du_{1i};
\end{aligned} \tag{13}$$

the conditional probability of going to a non-HBCU college of type k but not finishing is

$$\begin{aligned}
P_{2k}(X_{1i}, X_{2i}, X_{3i}; \theta) & \\
&= \Pr[y_{1i} = k, y_{2i} = 0, y_{3i} = 0 \mid X_{1i}, X_{2i}, X_{3i}] \\
&= \Pr[\tau_k < y_{1i}^* \leq \tau_{k+1}, y_{2i}^* < 0, y_{3i} = 0 \mid X_{1i}, X_{2i}, X_{3i}] \\
&= \int_{\tau_k - \Upsilon_1}^{\tau_{k+1} - \Upsilon_1} \int_{-\infty}^{-\Upsilon_2} \int_{-\infty}^{-\Upsilon_3} f(u_{1i}, u_{2i}, u_{3i}) du_{3i} du_{2i} du_{1i} \\
&= \int_{\tau_k - \Upsilon_1}^{\tau_{k+1} - \Upsilon_1} B\left(-\frac{\Upsilon_2 + \Omega_{12}u_{1i}}{\sqrt{1 - \Omega_{12}^2}}, -\frac{\Upsilon_3 + \Omega_{13}u_{1i}}{\sqrt{1 - \Omega_{13}^2}}; \rho_{23|1}\right) \phi(u_{1i}) du_{1i};
\end{aligned} \tag{14}$$

the conditional probability of going to an HBCU institution but not finishing is

$$\begin{aligned}
& P_3 (X_{1i}, X_{2i}, X_{3i}; \theta) \\
&= \Pr [y_{2i} = 1, y_{3i} = 0 \mid X_{1i}, X_{2i}, X_{3i}] \\
&= \int_{-\infty}^{\infty} \int_{-\Upsilon_2}^{\infty} \int_{-\infty}^{-\Upsilon_3} f(u_{1i}, u_{2i}, u_{3i}) \prod_{j=1}^3 du_{ji} \\
&= \int_{-\infty}^{\infty} B \left(\frac{\Upsilon_2 + \Omega_{12} u_{1i}}{\sqrt{1 - \Omega_{12}^2}}, -\frac{\Upsilon_3 + \Omega_{13} u_{1i}}{\sqrt{1 - \Omega_{13}^2}}; -\rho_{23|1} \right) \phi(u_{1i}) du_{1i};
\end{aligned} \tag{15}$$

the conditional probability of going to a non-HBCU college of type k , finishing, but not becoming a health professional with an advanced degree is

$$\begin{aligned}
& P_{4k} (X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
&= \Pr [y_{1i} = k, y_{2i} = 0, y_{3i} = 1, y_{4i} = 0 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}] \\
&= \int_{\tau_k - \Upsilon_1}^{\tau_{k+1} - \Upsilon_1} \int_{-\infty}^{-\Upsilon_2} \int_{-\Upsilon_3}^{\infty} \int_{-\infty}^{-\Upsilon_4} f(u_i) \prod_{j=1}^4 du_{ji} \\
&= \int_{\tau_k - \Upsilon_1}^{\tau_{k+1} - \Upsilon_1} \int_{-\infty}^{-\Upsilon_2} B \left(\frac{\Upsilon_3 + \sum_{j=1}^2 \Omega_{j3} u_{ji}}{\sqrt{\Omega_{33|12}^2}}, -\frac{\Upsilon_4 + \sum_{j=1}^2 \Omega_{j4} u_{ji}}{\sqrt{\Omega_{44|12}^2}}; -\rho_{34|12} \right) b(u_{1i}, u_{2i}) \prod_{j=1}^2 du_{ji};
\end{aligned} \tag{16}$$

the conditional probability of going to an HBCU institution, finishing, but not becoming a health professional with an advanced degree is

$$\begin{aligned}
& P_5 (X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
&= \Pr [y_{2i} = 1, y_{3i} = 1, y_{4i} = 0 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}] \\
&= \int_{-\infty}^{\infty} \int_{-\tilde{y}_{2i}^*(u_{1i})}^{\infty} \int_{-X_{3i}\beta_3}^{\infty} \int_{-\infty}^{-X_{4i}\beta_4} f(u_i) \prod_{j=1}^4 du_{ji} \\
&= \int_{-\infty}^{\infty} \int_{-\tilde{y}_{2i}^*(u_{1i})}^0 B \left(\frac{\Upsilon_3 + \sum_{j=1}^2 \Omega_{j3} u_{ji}}{\sqrt{\Omega_{33|12}^2}}, -\frac{\Upsilon_4 + \sum_{j=1}^2 \Omega_{j4} u_{ji}}{\sqrt{\Omega_{44|12}^2}}; -\rho_{34|12} \right) b(u_{1i}, u_{2i}) \prod_{j=1}^2 du_{ji};
\end{aligned} \tag{17}$$

the conditional probability of going to a non-HBCU college of type k , finishing, and becoming a health professional with an advanced degree is

$$\begin{aligned}
& P_{6k} (X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
&= \Pr [y_{1i} = k, y_{2i} = 0, y_{3i} = 1, y_{4i} = 1 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}] \\
&= \int_{\tau_k - \Upsilon_1}^{\tau_{k+1} - \Upsilon_1} \int_{-\infty}^{-\Upsilon_2} \int_{-\Upsilon_3}^{\infty} \int_{-\Upsilon_4}^{\infty} f(u_i) \prod_{j=1}^4 du_{ji} \\
&= \int_{\tau_k - \Upsilon_1}^{\tau_{k+1} - \Upsilon_1} \int_{-\infty}^{-\Upsilon_2} B \left(-\frac{\Upsilon_3 + \sum_{j=1}^2 \Omega_{j3} u_{ji}}{\sqrt{\Omega_{33|12}^2}}, \frac{\Upsilon_4 + \sum_{j=1}^2 \Omega_{j4} u_{ji}}{\sqrt{\Omega_{44|12}^2}}; -\rho_{34|12} \right) b(u_{1i}, u_{2i}) \prod_{j=1}^2 du_{ji};
\end{aligned} \tag{18}$$

the conditional probability of going to an HBCU institution, finishing, and becoming a health professional with an advanced degree is

$$\begin{aligned}
& P_7(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
&= \Pr[y_{2i} = 1, y_{3i} = 1, y_{4i} = 1 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}] \\
&= \int_{-\infty}^{\infty} \int_{-\Upsilon_2}^{\infty} \int_{-\Upsilon_3}^{\infty} \int_{-\Upsilon_4}^{\infty} f(u_i) \prod_{j=1}^4 du_{ji} \\
&= \int_{-\infty}^{\infty} \int_{-\infty}^{-\Upsilon_2} B\left(\frac{\Upsilon_3 + \sum_{j=1}^2 \Omega_{j3} u_{ji}}{\sqrt{\Omega_{33|12}^2}}, \frac{\Upsilon_4 + \sum_{j=1}^2 \Omega_{j4} u_{ji}}{\sqrt{\Omega_{44|12}^2}}; \rho_{34|12}\right) b(u_{1i}, u_{2i}) \prod_{j=1}^2 du_{ji}.
\end{aligned} \tag{19}$$

There are some observations where we observe the individual enrolling in a four year non-HBCU, but are not able to observe the quality of the institution. The relevant likelihood contributions change from equation (14) to

$$\begin{aligned}
& P_{2k}^*(X_{1i}, X_{2i}, X_{3i}; \theta) \\
&= \Pr[y_{1i} \geq 2, y_{2i} = 0, y_{3i} = 0 \mid X_{1i}, X_{2i}, X_{3i}] \\
&= \Pr[\tau_2 < y_{1i}^*, y_{2i}^* < 0, y_{3i} = 0 \mid X_{1i}, X_{2i}, X_{3i}] \\
&= \int_{\tau_2 - \Upsilon_1}^{\infty} \int_{-\infty}^{-\Upsilon_2} \int_{-\infty}^{-\Upsilon_3} f(u_{1i}, u_{2i}, u_{3i}) du_{3i} du_{2i} du_{1i} \\
&= \int_{\tau_2 - \Upsilon_1}^{\infty} B\left(-\frac{\Upsilon_2 + \Omega_{12} u_{1i}}{\sqrt{1 - \Omega_{12}^2}}, -\frac{\Upsilon_3 + \Omega_{13} u_{1i}}{\sqrt{1 - \Omega_{13}^2}}; \rho_{23|1}\right) \phi(u_{1i}) du_{1i};
\end{aligned} \tag{20}$$

from equation (16) to

$$\begin{aligned}
& P_{4k}^*(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
&= \Pr[y_{1i} \geq 2, y_{2i} = 0, y_{3i} = 1, y_{4i} = 0 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}] \\
&= \int_{\tau_2 - \Upsilon_1}^{\infty} \int_{-\infty}^{-\Upsilon_2} \int_{-\Upsilon_3}^{\infty} \int_{-\infty}^{-\Upsilon_4} f(u_i) \prod_{j=1}^4 du_{ji} \\
&= \int_{\tau_2 - \Upsilon_1}^{\infty} \int_{-\infty}^{-\Upsilon_2} B\left(\frac{\Upsilon_3 + \sum_{j=1}^2 \Omega_{j3} u_{ji}}{\sqrt{\Omega_{33|12}^2}}, -\frac{\Upsilon_4 + \sum_{j=1}^2 \Omega_{j4} u_{ji}}{\sqrt{\Omega_{44|12}^2}}; -\rho_{34|12}\right) b(u_{1i}, u_{2i}) \prod_{j=1}^2 du_{ji};
\end{aligned} \tag{21}$$

and from equation (18) to

$$\begin{aligned}
& P_{6k}^*(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
&= \Pr[y_{1i} \geq 2, y_{2i} = 0, y_{3i} = 1, y_{4i} = 1 \mid X_{1i}, X_{2i}, X_{3i}, X_{4i}] \\
&= \int_{\tau_2 - \Upsilon_1}^{\infty} \int_{-\infty}^{-\Upsilon_2} \int_{-\Upsilon_3}^{\infty} \int_{-\Upsilon_4}^{\infty} f(u_i) \prod_{j=1}^4 du_{ji} \\
&= \int_{\tau_2 - \Upsilon_1}^{\infty} \int_{-\infty}^{-\Upsilon_2} B\left(-\frac{\Upsilon_3 + \sum_{j=1}^2 \Omega_{j3} u_{ji}}{\sqrt{\Omega_{33|12}^2}}, \frac{\Upsilon_4 + \sum_{j=1}^2 \Omega_{j4} u_{ji}}{\sqrt{\Omega_{44|12}^2}}; -\rho_{34|12}\right) b(u_{1i}, u_{2i}) \prod_{j=1}^2 du_{ji}.
\end{aligned} \tag{22}$$

Note that $k = 1$ corresponds to enrolling in a two year college and so is not consistent with such an observation.

Equations (13) through (22) are the probabilities for the ten possible events that can occur in the data. The log likelihood contribution for i when the quality of non-HBCU institutions is observed is

$$\begin{aligned}
 L_i(\theta) = & 1(y_{1i} = 0)(1 - y_{2i}) \log P_1(X_{1i}, X_{2i}; \theta) \\
 & + (1 - y_{2i})(1 - y_{3i}) \sum_{k=1}^K 1(y_{1i} = k) \log P_2(X_{1i}, X_{2i}, X_{3i}; \theta) \\
 & + y_{2i}(1 - y_{3i}) \log P_3(X_{1i}, X_{2i}, X_{3i}; \theta) \\
 & + (1 - y_{2i})y_{3i}(1 - y_{4i}) \sum_{k=1}^K 1(y_{1i} = k) \log P_4(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
 & + y_{2i}y_{3i}(1 - y_{4i}) \log P_5(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
 & + (1 - y_{2i})y_{3i}y_{4i} \sum_{k=1}^K 1(y_{1i} = k) \log P_6(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta) \\
 & + y_{2i}y_{3i}y_{4i} \log P_7(X_{1i}, X_{2i}, X_{3i}, X_{4i}; \theta),
 \end{aligned}$$

and the adjustments required when the quality of non-HBCU institutions are not observed involves changing the appropriate term to its replacement. As in the basic model, we maximize $\sum_i L_i(\theta)$ over θ to get consistent, asymptotically normal estimates of θ .

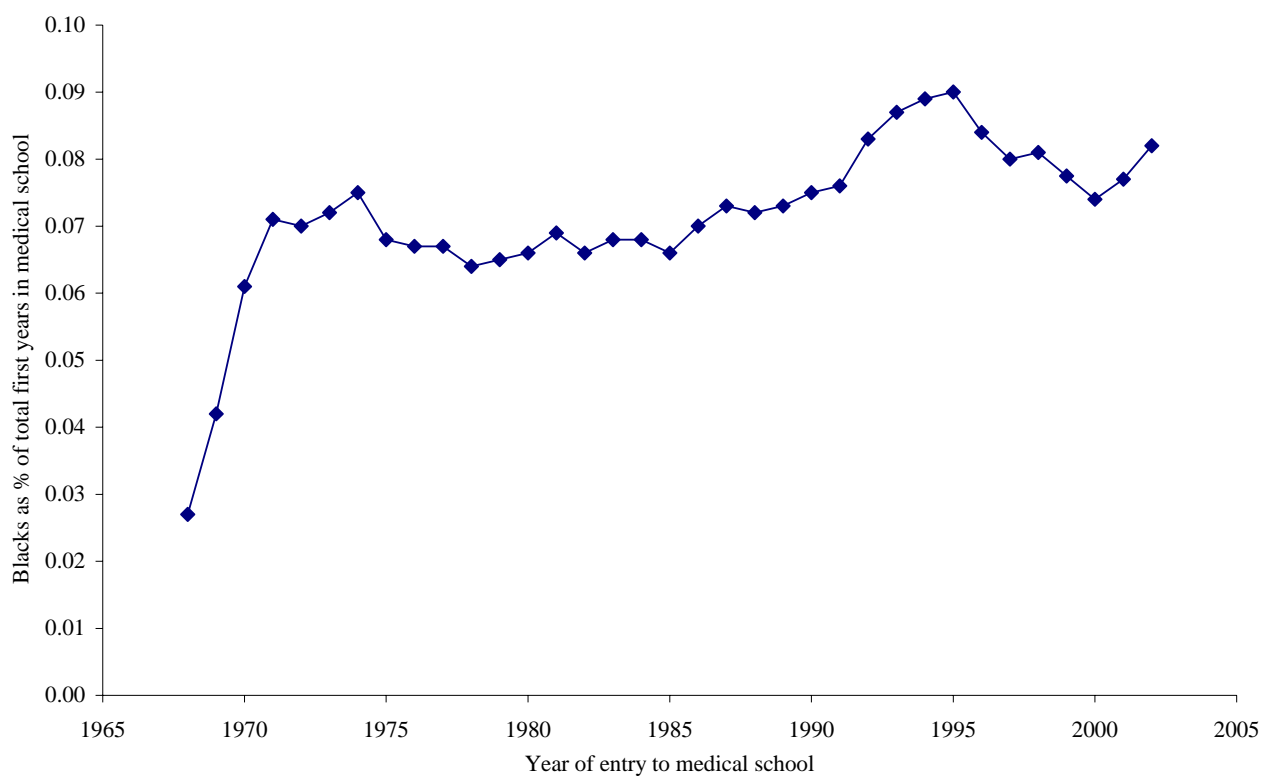
A.3 Distribution of Undergraduate Majors by Field and Race

	1977			1997		
	Black	White	Total	Black	White	Total
<i>Selected Fields</i>						
Engineering	1.3%	3.5%	3.7%	1.8%	3.1%	3.8%
Physical Sciences	0.7%	1.7%	1.7%	0.6%	0.9%	1.0%
Math & Computer Sciences	1.0%	1.5%	1.5%	3.2%	2.5%	2.9%
Life Sciences	11.6%	15.2%	14.8%	9.0%	12.9%	12.2%
Psychology	3.1%	3.2%	3.2%	3.7%	3.8%	3.7%
Social Sciences	9.1%	7.5%	7.6%	6.6%	5.2%	5.6%
Education	20.8%	15.0%	15.1%	9.2%	11.0%	10.0%
Business & Management	18.2%	16.8%	17.0%	20.3%	18.4%	19.1%
Total (N=)	126,864	1,588,962	1,860,510	217,545	1,853,808	2,577,065

Source: Authors' tabulations from the Earned Degrees Conferred Survey.

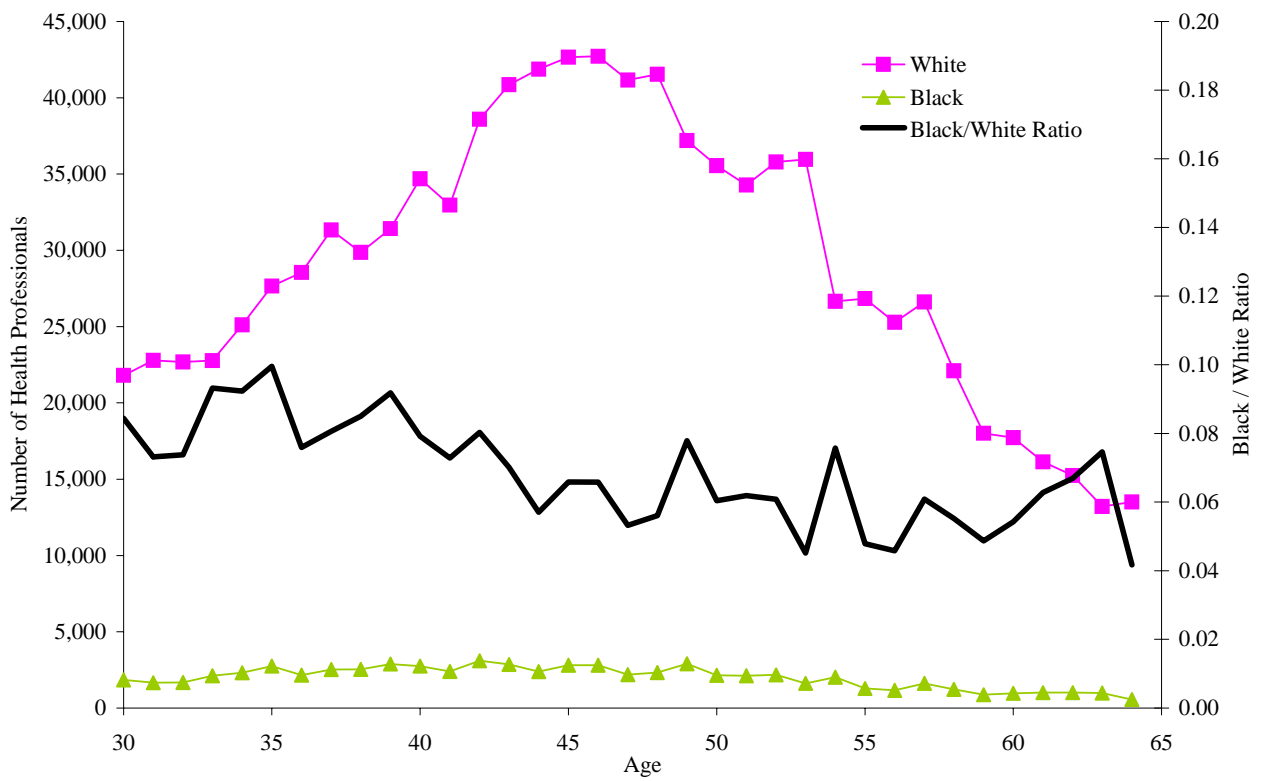
B Tables & Figures

Figure 1: First Year Enrollment in Medical School, Proportion Black Over Time



Source: Association of American Medical Colleges (2005).

Figure 2: Black Health Professionals by Age, 2000



Source: IPUMS Census data, 2000.

Table 1: Summary Statistics of Individual Characteristics, NLS-72

	High School Graduates	College Entrants*	College Graduates†	Health Professionals‡
<i>Proportion</i>				
Female	.518	.504	.491	.404
Male	.482	.496	.509	.596
White	.824	.850	.884	.917
Black	.111	.090	.072	.041
Hispanic	.041	.036	.021	.016
Asian	.012	.019	.020	.026
Other	.012	.005	.003	.000
Dad: HS Grad	.717	.785	.826	.850
Dad: College Grad	.188	.288	.351	.451
Mom: HS Grad	.729	.823	.866	.902
Mom: College Grad	.107	.168	.211	.295
Enroll in college	.509	1.000	1.000	1.000
Two-year	.093	.182	.080	.047
HBCU	.012	.024	.027	.016
Four-year, level unknown	.074	.145	.051	.000
Four-year, level 5 (highest)	.046	.090	.127	.218
Four-year, level 4	.070	.137	.183	.254
Four-year, level 3	.148	.282	.369	.316
Four-year, level 2 (lowest)	.073	.130	.152	.135
Four-year, level 1 (special)	.006	.011	.011	.016
Complete college degree	.299	.586	1.000	1.000
Become health professional	.015	.029	.050	1.000
From rural community	.206	.155	.151	.077
Average SAT Score	824	917	976	1094
(standard deviation)	(217)	(206)	(194)	(177)
<i>N</i>	13,014	6,629	3,885	193

* Refers to individuals enrolling in non-vocational two-year or any four-year colleges or universities.

† Refers to individuals receiving a baccalaureate degree from any four-year colleges or universities.

‡ Refers to individuals with post-baccalaureate degree who choose an occupation in the health professions.

Note: Proportion refers to the group indicated by the column heading. Categories may not sum to one due to rounding or non-exhaustive category choice.

Source: Authors' calculations using NLS-72.

Table 2: Between-Group Differences in Characteristics, NLS-72

	High School Graduates			College Entrants*			College Graduates†			Health Professionals‡		
	White	Non-White	Diff	White	Non-White	Diff	White	Non-White	Diff	White	Non-White	Diff
<i>Proportion</i>												
Female	.510	.553	-.043	.494	.557	-.064	.481	.566	-.084	.407	.375	.032
Male	.490	.447	.043	.506	.443	.064	.519	.434	.084	.593	.625	-.032
Dad: HS Grad	.722	.452	.270	.826	.551	.275	.858	.586	.272	.870	.625	.245
Dad: Coll Grad	.215	.072	.143	.319	.112	.207	.379	.138	.241	.463	.313	.151
Mom: HS Grad	.776	.505	.271	.867	.573	.294	.899	.613	.287	.927	.625	.302
Mom: Coll Grad	.118	.058	.060	.182	.088	.095	.222	.118	.104	.299	.250	.049
SAT Quartiles												
Q1 (lowest)	.178	.595	-.418	.063	.418	-.355	.028	.290	-.262	.006	.125	-.119
Q2	.254	.228	.026	.188	.271	-.083	.130	.276	-.146	.034	.188	-.154
Q3	.279	.117	.162	.308	.192	.116	.294	.232	.062	.175	.063	.113
Q4 (highest)	.289	.060	.229	.442	.120	.322	.548	.203	.345	.785	.625	.160

* Refers to individuals enrolling in non-vocational two-year or any four-year colleges or universities.

† Refers to individuals receiving a baccalaureate degree from any four-year colleges or universities.

‡ Refers to individuals with post-baccalaureate degree who choose an occupation in the health professions.

Note: Proportion refers to the group indicated by the column heading. Categories may not sum to one due to rounding or non-exhaustive category choice.

Source: Authors' calculations using NLS-72.

Table 3: Parameter Estimates - Basic Model

<i>Variables</i>	College Entry*			College Degree†			Health Professional‡		
	Estimate		SE	Estimate		SE	Estimate		SE
Constant	-2.820	**	0.047	-1.545	**	0.370	-1.497	**	0.213
Male	-0.022	*	0.013	-0.009		0.013	0.087	**	0.017
Black	0.836	**	0.019	0.447	**	0.030	0.020		0.016
Black*Male	-0.210	**	0.012	-0.115	**	0.012	0.042	**	0.013
Hispanic	0.600	**	0.010	-0.176	**	0.012	0.155	**	0.010
Asian	0.732	**	0.009	-0.002		0.012	-0.034	**	0.011
SAT Score / 1000	2.940	**	0.044	1.870	**	0.246	0.589	**	0.154
Dad: HS Grad	0.243	**	0.020	0.018		0.025	-0.101	**	0.035
Dad: Coll Grad	0.289	**	0.011	0.165	**	0.018	-0.040		0.013
Black*Dad: HS Grad	0.057	**	0.015	0.069	**	0.017			
Black*Dad: Coll Grad	-0.052	**	0.011	-0.503	**	0.011			
Mom: HS Grad	0.210	**	0.021	0.121	**	0.031	-0.030		0.034
Mom: Coll Grad	0.342	**	0.011	0.148	**	0.016	0.018		0.013
Black*Mom: HS Grad	-0.354	**	0.016	-0.325	**	0.020			
Black*Mom: Coll Grad	-0.198	**	0.011	0.204	**	0.011			
Rural	-0.227	**	0.011	0.032	**	0.012	-0.231	**	0.012
Black*Rural	0.008		0.010	0.383	**	0.010			
α_{32} (Note: $\alpha_{31} = 0$)				0.018		0.028			
α_{42} (Note: $\alpha_{41} = 0$)							-0.056		0.038
α_{44} (Note: $\alpha_{43} = 0$)							0.106	**	0.039
<i>Covariance Matrix</i>	College Entry			College Degree			Health Professional		
College Entry	1.000								
College Degree	-0.171	**	0.072	1.000					
Health Professional	-0.350	**	0.039	0.696	**	0.022	1.000		

* Refers to individuals enrolling in non-vocational two-year or any four-year colleges or universities.

† Refers to individuals receiving a baccalaureate degree from any four-year colleges or universities.

‡ Refers to individuals with post-baccalaureate degree who choose an occupation in the health professions.

Source: Authors' calculations using NLS-72.

Table 4: Parameter Estimates - Model with Variation in Colleges

<i>Variables</i>	College Entry*			HBCU*			College Degree[†]			Health Professional[‡]		
	Estimate		SE	Estimate		SE	Estimate		SE	Estimate		SE
Constant	-2.765	**	0.061	-3.550	**	0.228	-3.754	**	0.433	-2.338	**	0.339
Male	-0.005		0.017	0.292	**	0.065	-0.001		0.017	0.112	**	0.014
Black	0.768	**	0.025	2.320	**	0.123	1.025	**	0.046	-0.543	**	0.024
Black*Male	-0.226	**	0.015	-0.312	**	0.054	-0.306	**	0.017	-0.037	**	0.015
Hispanic	0.440	**	0.013	-2.099	**	0.010	0.342	**	0.016	0.071	**	0.010
Asian	0.527	**	0.012	0.812	**	0.069	0.508	**	0.015	-0.048	**	0.013
SAT Score / 1000	2.920	**	0.059	-0.013		0.138	3.515	**	0.374	1.045	**	0.340
Dad: HS Grad	0.228	**	0.029	0.077		0.423	0.208	**	0.039	-0.190	**	0.035
Dad: Coll Grad	0.256	**	0.017	-0.487	**	0.132	0.306	**	0.025	-0.016		0.021
Black*Dad: HS Grad	0.108	**	0.021	-0.191		0.349	0.136	**	0.022			
Black*Dad: Coll Grad	-0.046	**	0.014	0.162		0.112	-0.360	**	0.016			
Mom: HS Grad	0.175	**	0.031	-0.281		0.441	0.240	**	0.045	-0.050		0.033
Mom: Coll Grad	0.249	**	0.015	0.530	**	0.039	0.295	**	0.020	0.060	**	0.018
Black*Mom: HS Grad	-0.310	**	0.022	0.259		0.371	-0.503	**	0.026			
Black*Mom: Coll Grad	-0.071	**	0.015	0.034		0.031	0.114	**	0.016			
Rural	-0.188	**	0.013	0.173	**	0.035	-0.165	**	0.015	-0.284	**	0.012
Black*Rural	-0.054	**	0.012	0.119	**	0.030	0.291	**	0.012			
α_{22} (Note: $\alpha_{21} = 1$)				-0.406	**	0.040						
α_{32} (Note: $\alpha_{31} = 0$)							-0.231	**	0.066			
α_{42} (Note: $\alpha_{41} = 0$)										0.088		0.075
α_{44} (Note: $\alpha_{43} = 0$)										-0.112	**	0.033
<i>Quality Thresholds[⊕]</i>												
2-year / 4-year Level 1	0.302	**	0.003									
4-year Level 1 / Level 2	0.329	**	0.000									
4-year Level 2 / Level 3	0.646	**	0.003									
4-year Level 3 / Level 4	1.434	**	0.008									
4-year Level 4 / Level 5	2.083	**	0.006									
<i>Covariance Matrix</i>												
	College Entry			HBCU			College Degree			Health Professional		
College Entry	1.000											
HBCU	-0.080		0.128	1.000								
College Degree	-0.780	**	0.016	-0.412	**	0.063	1.000					
Health Professional	0.057		0.186	0.176	**	0.082	-0.095		0.204	1.000		

* Refers to individuals enrolling in non-vocational two-year or any four-year colleges or universities.

* Refers to individuals enrolling in four-year historically black colleges or universities.

† Refers to individuals receiving a baccalaureate degree from any four-year colleges or universities.

‡ Refers to individuals with post-baccalaureate degree who choose an occupation in the health professions.

⊕ Standard error for each quality threshold is relative to the one before it.

Note: Proportion refers to the group indicated by the column heading. Categories may not sum to one due to rounding or non-exhaustive category choice.

Source: Authors' calculations using NLS-72.

Table 5: Marginal Effects from the Model with Variation in Colleges:
 Predicted Change in the Probability of Completing Each Stage in the Educational Pipeline

<i>Variables</i>	Conditional on Successfully Completing Previous Stage(s)			Unconditional Total Effect
	College Entry*	College Degree [†]	Health Prof. [‡]	Health Prof. [‡]
Male	.0011	.0002	.0291	.0061
Black	.2956	.3074	-.0300	.0044
Black * Male	-.0748	-.1004	-.0026	-.0040
Hispanic	.1295	.1154	.0070	.0053
Asian	.1808	.1709	-.0029	.0051
SAT (100-pt. inc.)	.0968	.1336	.0277	.0066
Dad's Education				
HS Grad	.0757	.0736	.0262	.0052
College Grad	.0794	.1108	.0121	.0045
Black * Dad's Educ.				
HS Grad	.0328	.0460	.0004	.0017
College Grad	-.0131	-.1163	.0001	-.0038
Mom's Education				
HS Grad	.0541	.0841	.0343	.0062
College Grad	.0880	.1042	.0120	.0051
Black * Mom's Educ.				
HS Grad	-.0962	-.1589	.0005	-.0052
College Grad	-.0226	.0387	.0001	.0012
Rural	-.0591	-.0560	-.0133	-.0044
Rural * Black	-.0161	.0989	.0001	.0032

* Refers to individuals enrolling in non-vocational two-year or any four-year colleges or universities.

† Refers to individuals receiving a baccalaureate degree from any four-year colleges or universities.

‡ Refers to individuals with post-baccalaureate degree who choose an occupation in the health professions.

Note: Marginal effects represent the change in the conditional probability associated with a discrete change (0 to 1) in each of the binary variables listed in column one, with the exception of SAT score where we present the effect of a 100-point increase. Bolded effects are statistically significant at the 10 percent level or better.

Source: Authors' calculations using NLS-72.

Table 6: Marginal Effects from the Model with Variation in Colleges:
 Predicted Change in the Probability of Choosing College Attributes Conditional on Enrolling in College

<i>Variables</i>	Attributes of the College Attended*						
	2-yr	4-yr1	4-yr2	4-yr3	4-yr4	4-yr5	HBCU
Male	-.0006	-.0001	-.0007	-.0015	-.0008	-.0007	.0054
Black	-.0218	-.0014	-.0078	.0348	.0558	.0904	.1460
Black * Male	-.0028	-.0004	-.0069	-.0245	-.0174	-.0162	-.0063
Hispanic	.0000	.0004	.0087	.0449	.0401	.0478	-.0123
Asian	-.0065	-.0001	.0045	.0449	.0462	.0586	.0329
SAT (100-pt. inc.)	-.0019	.0001	.0046	.0305	.0283	.0303	.0019
Dad's Education							
HS Grad	.0017	.0004	.0064	.0258	.0195	.0186	.0029
College Grad	.0930	.0061	.0686	.1560	.0784	.0554	.0111
Black * Dad's Educ.							
HS Grad	.0010	.0002	.0031	.0121	.0094	.0096	-.0026
College Grad	-.0008	-.0001	-.0016	-.0055	-.0040	-.0038	.0027
Mom's Education							
HS Grad	.0019	.0003	.0054	.0205	.0152	.0145	-.0037
College Grad	-.0015	.0001	.0037	.0234	.0215	.0240	.0156
Black * Mom's Educ.							
HS Grad	-.0054	-.0007	-.0109	-.0355	-.0242	-.0216	.0022
College Grad	-.0008	-.0001	-.0022	-.0080	-.0058	-.0056	-.0001
Rural	-.0024	-.0003	-.0060	-.0216	-.0156	-.0148	.0016
Rural * Black	-.0007	-.0001	-.0017	-.0063	-.0046	-.0044	.0017

* The college attended falls into one of seven mutually exclusive categories: (1) 2-yr: non-vocational community colleges; (2) 4-yr1: special four-year institutions; (3) 4-yr2: non/less selective four-year colleges; (4) 4-yr3: somewhat selective four-year colleges; (5) 4-yr4: very selective four-year colleges; (6) 4-yr5: most selective four-year colleges; (7) HBCU: historically black colleges or universities regardless of institutional selectivity.

Note: Marginal effects represent the change in the conditional probability associated with a discrete change (0 to 1) in each of the binary variables listed in column one, with the exception of SAT score where we present the effect of a 100-point increase. Bolded effects are statistically significant at the 10 percent level or better.

Source: Authors' calculations using NLS-72.

Table 7: Actual and Predicted Outcomes

<i>Outcome</i>	<i>Proportion</i>	Quintiles				
		First	Second	Third	Fourth	Fifth
Do not enroll in college	Predicted	0.141	0.339	0.502	0.642	0.803
	Actual	0.137	0.336	0.496	0.651	0.824
	Difference	0.004	0.003	0.006	-0.009	-0.021
Enroll in HBCU, no degree	Predicted	0.001	0.038	0.070	0.087	0.113
	Actual	0.000	0.017	0.025	0.041	0.041
	Difference	0.001	0.021	0.045	0.046	0.072
Enroll in HBCU, degree, no adv. health	Predicted	0.000	0.034	0.059	0.082	0.128
	Actual	0.000	0.025	0.046	0.087	0.109
	Difference	0.000	0.009	0.013	-0.005	0.019
Enroll in non-HBCU, two-year, no degree	Predicted	0.030	0.056	0.070	0.080	0.090
	Actual	0.033	0.051	0.073	0.090	0.112
	Difference	-0.003	0.005	-0.003	-0.010	-0.022
Enroll in non-HBCU, two-year, degree, no adv. health	Predicted	0.009	0.020	0.030	0.039	0.046
	Actual	0.009	0.014	0.023	0.033	0.036
	Difference	0.000	0.006	0.007	0.006	0.010
Enroll in non-HBCU, four-year level 2 (lowest), no degree	Predicted	0.022	0.041	0.052	0.060	0.067
	Actual	0.011	0.015	0.021	0.029	0.024
	Difference	0.011	0.026	0.031	0.031	0.043
Enroll in non-HBCU, four-year level 2 (lowest), degree, no adv. health	Predicted	0.010	0.025	0.042	0.057	0.069
	Actual	0.008	0.027	0.047	0.059	0.074
	Difference	0.002	-0.002	-0.005	-0.002	-0.005
Enroll in non-HBCU, four-year level 3, no degree	Predicted	0.025	0.049	0.065	0.077	0.089
	Actual	0.012	0.025	0.040	0.048	0.041
	Difference	0.013	0.024	0.025	0.029	0.048
Enroll in non-HBCU, four-year level 3, degree, no adv. health	Predicted	0.016	0.049	0.096	0.152	0.214
	Actual	0.010	0.042	0.092	0.147	0.226
	Difference	0.006	0.007	0.004	0.005	-0.012
Enroll in non-HBCU, four-year level 3, degree, adv. health	Predicted	0.002	0.009	0.012	0.017	0.024
	Actual	0.002	0.010	0.015	0.010	0.017
	Difference	0.000	-0.001	-0.003	0.007	0.007
Enroll in non-HBCU, four-year level 4, no degree	Predicted	0.004	0.011	0.017	0.023	0.032
	Actual	0.004	0.010	0.022	0.017	0.023
	Difference	0.000	0.001	-0.005	0.006	0.009
Enroll in non-HBCU, four-year level 4, degree, no adv. health	Predicted	0.004	0.014	0.035	0.074	0.157
	Actual	0.002	0.012	0.030	0.068	0.140
	Difference	0.002	0.002	0.005	0.006	0.017
Enroll in non-HBCU, four-year level 4, degree, adv. health	Predicted	0.001	0.009	0.012	0.017	0.028
	Actual	0.001	0.014	0.024	0.014	0.024
	Difference	0.000	-0.005	-0.012	0.003	0.004
Enroll in non-HBCU, four-year level 5 (highest), no degree	Predicted	0.003	0.009	0.015	0.025	0.050
	Actual	0.002	0.002	0.010	0.012	0.034
	Difference	0.001	0.007	0.005	0.013	0.016
Enroll in non-HBCU, four-year level 5 (highest), degree, no adv. health	Predicted	0.002	0.011	0.023	0.051	0.159
	Actual	0.002	0.013	0.023	0.047	0.159
	Difference	0.000	-0.002	0.000	0.004	0.000
Enroll in non-HBCU, four-year level 5 (highest), degree, adv. health	Predicted	0.001	0.009	0.013	0.021	0.048
	Actual	0.001	0.010	0.020	0.024	0.043
	Difference	0.000	-0.001	-0.007	-0.003	0.005

Notes: Quintiles are based on predicted probabilities of each educational/career outcome listed in the first column.

Table 8: Chi-Squared Goodness-of-Fit Test Statistics

<i>Outcome</i>	Quintiles					Overall
	First	Second	Third	Fourth	Fifth	
Do not enroll in college	0.40	0.06	0.18	0.28	1.46	2.37
Enroll in HBCU, no degree	4.34	4.32	10.32	10.90	17.91	47.79
Enroll in HBCU, degree, no adv. health	5.53	0.73	1.11	0.08	0.89	8.35
Enroll in non-HBCU						
two-year, no degree	0.79	0.95	0.35	5.09	3.75	10.94
two-year, degree, no adv. health	0.04	3.38	4.64	2.39	5.32	15.77
four-year level 2 (lowest), no degree	14.17	45.37	42.46	69.47	33.88	205.35
four-year level 2 (lowest), degree, no adv. health	0.86	0.25	1.48	0.17	0.89	3.65
four-year level 3, no degree	17.11	32.88	24.63	33.57	50.77	158.96
four-year level 3, degree, no adv. health	6.20	2.39	0.43	0.40	2.08	11.50
four-year level 3, degree, adv. health	1.24	0.22	0.77	2.15	1.41	5.78
four-year level 4, no degree	0.34	0.15	2.94	3.73	6.11	13.28
four-year level 4, degree, no adv. health	3.34	0.61	1.67	1.28	4.66	11.56
four-year level 4, degree, adv. health	0.95	2.11	6.44	0.35	0.19	10.04
four-year level 5 (highest), no degree	1.69	11.07	3.20	10.71	8.34	35.00
four-year level 5 (highest), degree, no adv. health	0.10	0.76	0.04	0.57	0.01	1.47
four-year level 5 (highest), degree, adv. health	1.07	0.18	1.79	0.14	0.17	3.34
Overall						545.14
Normalized*						42.53

Notes: Quintiles are based on predicted probabilities of each educational/career path listed in the first column. Critical values for quintile statistics, which have one degree of freedom, are 3.84 (5 percent significance) and 6.64 (1 percent significance). Critical values for overall statistics, which have four degrees of freedom, are 9.49 (5 percent significance) and 13.28 (1 percent significance). Test statistics above the critical value imply a rejection of the null hypothesis that predicted proportions choosing each educational/career path equal action proportions making those choices in the data. Those statistics above the 1 percent critical value are bolded.

* Converted to a standard normal test statistic.