The effect of green HRM on employee green behaviors in higher education: the mediating mechanism of green work engagement

Effect of green HRM

7

Received 11 May 2020 Revised 18 June 2020 Accepted 27 July 2020

Mohammed Aboramadan

Department of Economics, Management and Statistics, University of Milano-Bicocca, Milan, Italy

Abstract

Purpose – Building on the social exchange theory (SET), this study aims to propose a model of the effects of green human resource management on employee in-role, extra-role and green innovative work behavior (GIWB). This study proposes, building on both the job demands-resources model and SET, that the aforementioned links can be explained through the mediating role of green work engagement (GWE).

Design/methodology/approach – Data were collected from employees (*n*. 208) working in Palestinian higher education organizations using a self-administered questionnaire. The partial least squares-structural equation modeling was the primary statistical technique adopted to examine the study's hypotheses.

Findings – The results suggest that green human resources management (GHRM) was a significant predictor of employee in-role green behavior, extra-role green behavior and GIWB. Furthermore, GWE demonstrated to be a significant intervening mechanism to explain the above-mentioned relationships.

Practical implications – The results provide useful insights for higher education policymakers on how GHRM may positively contribute to employee green outcomes.

Originality/value – This paper is novel for several reasons. First, it contributes to the general literature of GHRM. Second, it contributes to the limited body of knowledge on GHRM in the context of higher education. Third, the distinct contribution of this study is the introduction of GIWB as an outcome of GHRM, and GWE as a mediating variable in the relationship between GHRM and employee green behaviors.

Keywords Green human resources management, Green work engagement, Extra-role green behavior, Higher education, Green innovative work behavior. In-role green behavior

Paper type Research paper

Introduction

As organizations currently shifting their strategies and priorities toward more greenoriented agendas, human resources management (HRM) professionals need to rethink the mission and extend the reach of their practices through the integration of green management practices to improve the way they conduct the fundamental HRM practices (Ángel del Brío *et al.*, 2008). Pham *et al.* (2019) proposed that HRM can quantify and



© Mohammed Aboramadan. Published by Emerald Publishing Limited. This article is published under the Creative Commons Attribution (CC BY 4.0) licence. Anyone may reproduce, distribute, translate and create derivative works of this article (for both commercial and non-commercial purposes), subject to full attribution to the original publication and authors. The full terms of this licence may be seen at http://creativecommons.org/licences/by/4.0/legalcode

International Journal of Organizational Analysis Vol. 30 No. 1, 2022 pp. 7-23 Emerald Publishing Limited 1934-8835 DOI 10.1108/IJOA-05-2020-2190 influence sustainability-related behaviors, attitudes, awareness and motivation of employees. Therefore, organizations may also use HRM to generate and develop environmentally-friendly policies in an effective manner (Renwick *et al.*, 2013).

In the past few years, a growing number of higher education organizations around the world have tried to make environmental management and green practices an essential part of their provided services. As a teaching and research organizations, higher education organizations are expected to play a significant role in adopting approaches and alternates to tackle existing environmental issues (Benayas *et al.*, 2002; Disterheft *et al.*, 2012; León-Fernández and Domínguez-Vilches, 2015). Besides, they need to set a precedent in revitalizing and recognizing the evolving needs and challenges of environmental management concerns (Finlay and Massey, 2012). As such, to encourage an environmentally friendly workplace climate, higher education institutions should embrace the philosophy of "Go Green" (Gilal *et al.*, 2019). Members of higher education institutions, including teaching, research and administrative staff, would need to adopt green and environmentally friendly practices in their day to day activities at the workplace (Benayas *et al.*, 2002).

In general, employees' behaviors that promote environmental management practices at the workplace refer to green behaviors (Dumont *et al.*, 2017). Employee green behaviors are viewed as keys to the effective implementation of green practices in the workplace. Moreover, studies have demonstrated that involving employees in green practices is crucial for the environmental management initiatives (Jabbour *et al.*, 2008; Mazzi *et al.*, 2016), as this would contribute to the better environmental performance and completive advantage (Kim *et al.*, 2019). To motivate green employees' behaviors, green human resources management (GHRM) practices are considered as a critical HRM strategy to raise employees' environmental awareness at the workplace. GHRM processes aimed at promoting environmental management incorporates several functions such as green recruitment, green training, green rewarding and green performance appraisal (Dumont *et al.*, 2017; Jabbour *et al.*, 2008; Renwick *et al.*, 2013; Tang *et al.*, 2018).

Research on GHRM has flourished in the past years with studies carried out in diverse industries such as tourism and hospitality (Luu, 2017), information and technology (Ojo and Raman, 2019) and automobile industry (Chaudhary, 2019). Nevertheless, research on GHRM in higher education is limited (Fawehinmi *et al.*, 2020; Gilal *et al.*, 2019). This was confirmed by a recent literature review by Pham *et al.* (2019), who called for the need to conduct more research in diverse service sectors. Among the limited studies, the study of Fawehinmi *et al.* (2020) found that GHRM increases employees' green behaviors of academics through mediating role of environmental knowledge, whereas Gilal *et al.* (2019) found that including green behaviors of employees in the management doctrine of higher education organizations is vital to enhancing organizational financial and environmental performance and to gaining employee commitment.

Therefore, to advance the literature of green HRM in general and in higher education in particular, this study aimed to propose a model of the effects of GHRM practices on employees' green behaviors, namely, in-role, extra-role and green innovative behavior. Green work engagement (GWE) was hypothesized to play a mediating role among the aforementioned links. This research makes the following contributions: first, it contributes to the general literature of GHRM, as the relationship between GHRM and employees' green work-related outcomes are in infancy stage (Pham et al., 2019; Saeed et al., 2019; Yong et al., 2019). Second, it contributes to the limited body of HRM research (Aboramadan et al., 2020b) and green HRM research (Fawehinmi et al., 2020) in higher education organizations. Third, this research is novel as it investigates a model that introduces new variables to the literature of GHRM, namely, green innovative behavior and GWE. Fourth, it improves our

understanding of the mechanisms that underline the relationship between GHRM and Effect of green employees' green workplace behavior (Ren et al., 2018).

Literature review

Green human resources management and green outcomes

GHRM practices have been defined and conceptualized by several scholars (Dumont et al., 2017; Tang et al., 2018; Pham et al., 2019) as practices that include green recruiting and hiring employees with green awareness and knowledge; green training to develop employees' green skills, competencies and knowledge; green performance appraisal with established green standards for assessing performance; and green rewards to provide incentives based on the successful implementation of the green objectives set by the organization.

Employee green behavior reflects an individual friendly behavior toward the environment (Norton et al., 2015). This includes both in-role green behavior and extra-role behaviors (voluntary). In-role green behavior is defined as green formal tasks that are an integral part of an employee performance assessment. In contrast, extra-role green behavior reflects voluntary green behaviors the go beyond the required formal duties of an employee and is not recognized in his/her performance assessment (Paillé and Boiral, 2013). In general, the empirical research suggests that GHRM is positively linked to green task behavior, green employee empowerment, green job crafting and organizational citizenship toward the environment (Chaudhary, 2019; Dumont et al., 2017; Fawehinmi et al., 2020; Hameed et al., 2020; Renwick et al., 2013; Luu, 2019). The norm of reciprocity of the social exchange theory (Blau, 1964) may provide the basis for explaining the relationship between GHRM and employees' green behaviors (both task-related and voluntary behaviors). When organizations send signs of commitment toward environmental management practices by providing clear green goals, green training and development, effective green performance appraisal and green rewarding systems, employees are, in turn, expected to trade this environmental dedication and efforts by their organizations through displaying green behaviors. Therefore, the following two hypotheses can be posited:

- H1. GHRM exerts a positive effect on employees' in-role green behaviors.
- H2. GHRM exerts a positive effect on employees' in-extra green behaviors.

Innovative work behavior is viewed as employee behavior that is composed of idea creation, promotion and realization (Scott and Bruce, 1994). In general, innovative work behavior has been perceived as an essential component to sustaining an organization's competitive advantage (Bos-Nehles and Veenendaal, 2019; West and Farr, 1989). Furthermore, it has been argued that HRM practices are of primary importance in realizing innovation outcomes in the organization (Bos-Nehles and Veenendaal, 2019; Seeck and Diehl, 2017; Zhou et al., 2013). By applying the concept of environmental management to innovative work behavior. green innovative work behavior (GIWB) can be conceptualized as employees' behaviors devoted toward green ideas generation, promotion and realization.

On the relationship between GHRM and GIWB, it can be argued that GHRM can positively contribute to GIWB for the following reasons. First, employees with higher environmental knowledge and awareness will generate more valuable and innovative environmental management concepts, thus contributing to the green innovation of the organization (Renwick et al., 2013). Second, green training and coaching practices create avenues for employees to acquire the skills and expertise needed to strengthen their innovative practices (Chang and Chen, 2013). Third, green performance assessment and

incentive strategies will bring the behaviors of employees in line with the organization' environmental objectives (Guerci et al., 2016), as green performance assessment is a crucial mean to increase employee dedication to the environment (Renwick et al., 2013), which would ultimately encourage green innovation behaviors. Fourth, previous researchers (McClean and Collins, 2011; Wright and Nishii, 2013) suggested that employees usually repay the organization with innovative work behaviors in exchange for the organization's commitment toward HRM. Hence, in line with the social exchange theory, when employees effectively perceive the organization's commitment toward environmental management, they are more likely to reciprocate with greater levels of discretionary actions such as GIWB. Finally, research suggests that GHRM practices were found to positively influence green innovation at the organization level (Song et al., 2020). Therefore, it can be argued that the employees' perceptions of GHRM toward the environment will profoundly affect their green innovation behavior. Based on the previous arguments, the following hypothesis can be advanced:

H3. GHRM exerts a positive effect on employees' GIWB.

Green human resources management and green work engagement

Work engagement is defined as "a positive, fulfilling, work-related state of mind that is characterized by vigor, dedication and absorption" (Schaufeli *et al.*, 2002, p. 74). Engagement can be seen as up to which level employees are connected to their works cognitively, emotionally and physically. Building on this, GWE can be defined as the energy an employee puts in his green work-related tasks, the willingness to exert efforts at the green level and the absorption level in green work.

In general, factors such as job characteristics (Christian *et al.*, 2011), leadership (Aboramadan *et al.*, 2020) and HRM practices (Karatepe and Olugbade, 2016) were found to be common antecedents to work engagement. The mainstream literature of HRM examined the top-down impact of HR practices and systems on work engagement. For instance, Albrecht *et al.* (2015) proposed a model that is composed of organizational, job, motivational and individual factors that can trigger higher levels of work engagement. Other studies (Aboramadan *et al.*, 2020b; Karatepe, 2012; Schaufeli *et al.*, 2006) demonstrated the positive relationship between job resources and work engagement.

On the relationship between GHRM and GWE, the job demand-resources (JD-R) framework provides a foundation to explain the relationship between GHRM and GWE. According to (Demerouti *et al.*, 2001), organizational and job resources such as HRM practices may activate a motivational mechanism which links these resources to work engagement. Based on this perspective, GHRM at work can be viewed as a motivational factor and is, thus, positively related to work engagement of employees (Schaufeli and Bakker, 2004). Resources, such as GHRM, can play an intrinsic or extrinsic motivational role, nurturing the development of employees and adding to the accomplishment of their career aspirations. As such, they are deemed to promote dedication to work among employees (Bakker and Demerouti, 2008), and in particular GWE. Given this discussion, the following hypothesis is advanced:

H4. GHRM exerts a positive effect on employees' GWE.

Green work engagement and green outcomes

As per the SET, it appears that employees with greater levels of engagement are more inclined to have a secured and elevated quality relationship with their organizations. This,

in turn, creates favorable job-related outcomes (Saks, 2006). Correspondingly, such manifestations will not only inspire workers to fulfill their jobs but also allow them to participate in voluntary activities that go beyond their work tasks (Kahn, 1990). For instance, previous research (Aboramadan *et al.*, 2020; Agarwal *et al.*, 2012; Alfes *et al.*, 2013; Haynie *et al.*, 2016; Rich *et al.*, 2010; Rodwell *et al.*, 2017) suggest that work engagement was found to be a significant predictor of work performance and extra-role behaviors, such as innovative and citizenship behaviors.

On the link between GWE and green outcomes, it can be argued that employees who display higher levels of GWE are more likely to have positive exchanges with the organization. Under these circumstances, GWE may yield positive effects on other greenwork related outcomes. GWE can motivate employees to participate not only in green practices but also to commit to green-initiatives and assist other employees to decode the sense of green behaviors for organizational and community' sustainability (Luu, 2019). Based on the above discussion, the following hypotheses are proposed:

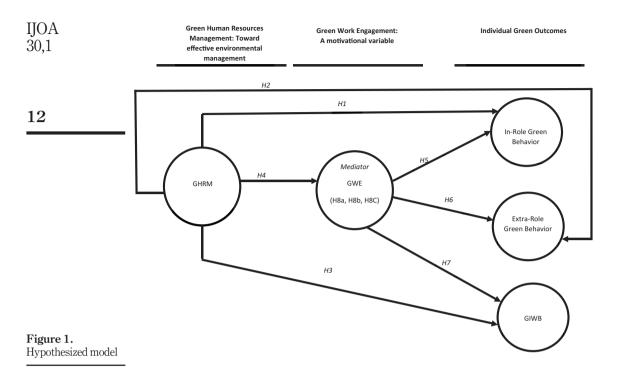
- H5. GWE exerts a positive effect on employees' in-role green behaviors.
- *H6.* GWE exerts a positive effect on employees' extra-role green behaviors.
- H7. GWE exerts a positive effect on employees' GIWB.

The mediating role of green work engagement

In general, work engagement was shown to be a significant mediator in several studies (Aboramadan et al., 2020b; Aboramadan et al., 2019; Agarwal et al., 2012; Karatepe and Olugbade, 2016; Rich et al., 2010; Sulea et al., 2012). Work engagement is generally seen as a motivational mechanism that influences performance outcomes (Karatepe et al., 2014). Building on ID-R and SET, the study proposes GWE as a potential intervening mechanism between the independent and dependent variables in this study. According to the JD-R framework, it is assumed that the presence of resources (GHRM, in the case of this study) would encourage goals achievement and instill positive work-related behaviors (Hobfoll, 2001), such as GWE. This will consequently create a state of motivation to enhance employees' ability to display positive green behaviors (in-role and voluntary) and encourage them to try and create new things that could be formed as new ideas and alternates at the green level. From the perspective of the SET, employees with greater levels of engagement (GWE, in this case), are more prone to be in quality social exchanges with the employer. As a result, employees will display positive outcomes (Saks, 2006), including those of green outcomes. Hence, positive perceptions of GHRM would positively increase employees' GWE and, ultimately, their green-related outcomes. Given this discussion, the following hypotheses are advanced:

H8. GWE mediates the relationship between a) GHRM and in-role green behaviors, b) GHRM and extra-role green behaviors and c) GHRM and GIWB.

Research model. The study aims at proposing a model of the effects of GHRM in higher education on green work-related outcomes at the individual level, namely, in-role green behavior, extra-role green behavior and GIWB. As shown in Figure 1, GWE was hypothesized to serve as an intervening mechanism among the aforementioned links.



Participants and procedures

Data were collected from staff working in Palestinian higher education institutions (n, 5). These included both academic staff and administrative employees. In total, 410 questionnaires were distributed, 215 were returned back, of which five were removed due to incomplete answers and two were removed due to the presence of multi-outliers. In total, 208 questionnaires were usable for statistical analysis representing a response rate of 50.7%. Questionnaires were distributed in Arabic, the official language used at the Palestinian workplace. The questionnaire was translated using the back-translation method of Brislin (1986). Drop off and pick up method was used to increase the response rate. Cover letters were attached to the questionnaire explaining the main purpose of the research and ensuring that respondents' personal information will be kept confidential. The questionnaire was short, clear and easy to fill within 10-15 min. Of the respondents, 73.1% were men and 26.9% were women. Concerning age, 44.7% were between 25 and 30 years of age, 5.3% were between 31 and 35 years, 21.6% between 36 and 40 years and 28.4% were older than 40 years. Regarding experience, 53.8% had an experience ranging from 1–5 years, 14.4% had 6-10 years, 30.8% had 11-15 years, whereas only 1% had more than 15 years of experience. All employees had full-time contracts, 70% of which occupied administrative positions and 30% occupied academic positions.

Multicollinearity and common method bias remedies

Multicollinearity was checked using the Variance Inflation Factors for each item. According to Hair *et al.* (2018), data are free of multicollinearity if the VIF values are below 5. In this research, VIF values ranged from 1.061 to 3.304. This indicates that the data were free of

multicollinearity. To check for common method bias, the Harman single factor test was used to check for the percentage of variance explained. The results suggest that a single factor did not explain the majority of the variance (only 31.495). As the variance explained was below the cut-off point of 50% (Podsakoff *et al.*, 2003), this gives an indication that the data were free of common method bias (CMB) contamination.

Statistical strategy

Descriptive statistics, reliability measures and correlations were analyzed using SPSS v.24. To test the study hypotheses, the author has used partial least squares – structural equation modeling (PLS-SEM) (Hair *et al.*, 2018). PLS-SEM was used as it has been widely used in different scientific disciplines, such as human resource management (Ringle *et al.*, 2018), marketing (Hair *et al.*, 2011), strategic management (Hair *et al.*, 2012) and hospitality (Ali *et al.*, 2018). PLS-SEM technique measures the path coefficients through the ordinary least squares (Rigdon, 2012). Moreover, PLS-SEM deals with correlated measurement errors (Rademaker *et al.*, 2019) and ordinal measures (Schuberth *et al.*, 2018).

Measures

Green human resources management. This was measured using the six-item scale developed by Dumont *et al.* (2017) to gauge employees' perceptions of GHRM adopted at their organizations. A sample item was "my university sets green goals for its employees." The Cronbach's alpha for this construct was 0.883.

Green work engagement. This was measured using six-items obtained from Schaufeli et al. (2006). As this scale was originally developed to measure work engagement, the six items were modified to assess green employee engagement. A sample item was "I am enthusiastic about my environmental tasks at my job." The Cronbach alpha for this construct was 0.851.

In role green behavior. This was measured using the three-item scale developed by Bissing-Olson *et al.* (2013). A sample item was "I adequately complete the assigned duties in an environmentally friendly way." Cronbach's alpha for this construct was 0.667.

Extra role green behavior. This was measured using the three-item scale developed by Bissing-Olson *et al.* (2013) to assess voluntary green behaviors. A sample item was "I take initiatives to act in environmentally friendly ways at work." The Cronbach's alpha for this construct was 0.667.

Green innovative work behavior (GIWB). The six-item scale developed by Scott and Bruce (1994) was borrowed to gauge innovative work behavior. This scale was modified in which green-related terms were added to adapt to the study purposes. A sample item was "I Investigate, and secure funds needed to implement new green ideas" The Cronbach's alpha for this construct was 0.866.

Measurement model assessment

Factor analysis loadings were checked for the items of the research scales. As shown in Table 1, the values of standardized factor loading ranged between 0.658 and 0.866. All the loadings were significant at the 0.001 level. The average variance extracted (AVE) and composite reliability (CR) were computed to check for convergent validity and internal consistency (Fornell and Larcker, 1981). The results suggest that all the research variables had AVE values higher than 0.5 and CR values higher than 0.70, indicating that the data were convergently valid and internally consistent.

IJOA 30,1

14

Construct	Item	S. loading	t-statistic	CR	AVE
GHRM	My university sets green goals for its employees	0.774**	21.54	0.912	0.635
	My university provides employees with	0.840**	27.34		
	green training to promote green values My university provides employees with green training to develop employees' knowledge and skills required for green management	0.814**	25.23		
	My university considers employees' workplace green behavior in performance appraisals	0.866**	32.82		
	My university relates to employees' workplace green behaviors to rewards and compensation	0.804**	17.25		
	My university considers employees'	0.666**	14.67		
GWE	workplace green behaviors in a promotion My environmental-related tasks inspire me I am proud of the environmental work that I do	0.709** 0.820**	14.86 25.25	0.890	0.577
	I am immersed in my environmental work	0.806**	24.99		
	I am enthusiastic about my environmental tasks at my job	0.802**	20.56		
	I feel happy when I am working intensely on environmental tasks	0.748**	17.82		
	With environmental tasks at my job, I feel bursting with energy	0.658**	10.88		
In-role green behavior	I adequately complete the assigned duties in an environmentally friendly way	0.807**	13.64	0.814	0.595
	I fulfill the responsibilities specified in my job description in environmentally-friendly ways	0.795**	12.14		
	I perform tasks that are expected of me in environmentally-friendly ways	0.707**	9.30		
Extra-role green behavior	I take initiatives to act in environmentally friendly ways at work	0.755**	10.89	0.785	0.549
	I take a chance to get actively involved in environmental protection at work	0.714**	8.20		
	I do more for the environment at work than I am expected to	0.753**	10.61		
GIWB	I search out new environmentally-related technologies, processes, techniques and/or product ideas	0.727**	16.73	0.899	0.599
	I generate green creative ideas I promote and champion green ideas with others	0.807** 0.806**	30.08 27.58		
	I Investigate and secure the funds needed to implement new green ideas	0.698**	12.95		
	I develop adequate plans and schedules for the implementation of new green ideas	0.824**	26.19		
	I am environmentally innovative	0.775**	27.65		

Table 1. Factor loading, with *t*-values, CRs and AVEs

Notes: **Significant at 0.001 level. All scales were measured on a seven-point Likert scale ranging from 1 (strongly disagree) to 7 (strongly agree)

Discriminant validity was checked using two tests. First, the Fornell and Larcker (1981) rule which compares the square root of AVE with the intercorrelations among the variables. The results in Table 2, show that the square root of AVE was higher than the intercorrelation, indicating that the condition of discriminant validity was met. On the other hand, to further confirm the presence of discriminant validity, the heterotrait-monotrait ratio (HTMT) was employed. The results in Table 3, suggest that all ratios are below 0.85 as suggested by Hulland (1999) suggesting that constructs were discriminantly valid.

Structural model assessment: quality check

To assess the structural model, several criteria were computed. First, the R square (R^2) for the research variables were as follows: GWE (0.102), in role green behavior (0.164), extra-role green behavior (0.199) and GIWB (0.433). As per the recommendations of Chin (1998), these values are considered acceptable. Second, the f square (f^2) for the research variables were as follows: medium effect for GHRM on GWE (0.113), GHRM on in-role green behavior (0.026), GHRM on extra-role behavior (0.037). The effect size was of GHRM on GIWB (0.509) was a string. On the other hand, the effect size of GWE on in role-green behavior (0.116), GWE on extra-role green behavior (0.140) and GWE on GIWB (0.062) was medium. Finally, predictive relevance (Stone–Geisser's Q^2) was calculated for latent variables and the results showed that Q^2 values were: 0.053 for GWE, 0.083 for in-role green behavior, 0.092 for extra-role green behavior and 0.23 for GIWB. As Stone–Geisser's Q^2 values were higher than 0, this indicated high predictive relevance as suggested by Hair *et al.* (2018).

Results

Table 2 presents descriptive figures, means, standard deviations and correlations between the research variables of this study. Correlations were found significant and positive between the research variables. The reported correlations were: GHRM and GWE (r = 0.329, p = 0.000), GHRM and in-role green behavior (r = 0.256, p = 0.000), GHRM and extra-role green behavior (r = 0.267, p = 0.000) and GHRM and GIWB (r = 0.614, p = 0.000). significant correlations were found between GWE and in-role green behavior (r = 0.361, p = 0.000),

Constructs	Mean	SD	1	2	3	4	5	
GHRM GWE In-role green behavior Extra-role green behavior GIWB	5.60 5.42 5.54 5.12 5.69	0.933 1.25 0.960 1.17 0.913	(0.797) 0.329** 0.256** 0.267** 0.614**	(0.759) 0.361** 0.390** 0.363**	(0.771) 0.317** 0.281**	(0.741) 0.356**	(0.774)	Table 2. Descriptive statistics, correlations and the square root of AVE in diagonal

Constructs	GHRM	GWE	In-role green behavior	Extra-role green behavior	GIWB	
GHRM GWE In-role green behavior Extra-role green behavior GIWB	0.363 0.327 0.377 0.704	0.479 0.553 0.432	0.511 0.364	0.505		Table 3. HTMT ratio

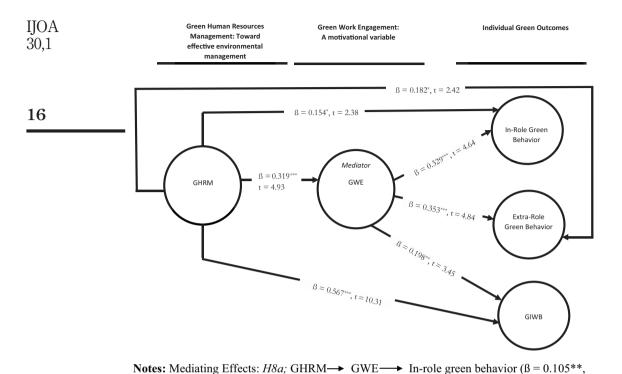


Figure 2. Model estimates

 $(\beta=0.063**, t=2.89, LLCI=0.026, ULCI=0.111)$. *Significant at 0.05 level; **significant at 0.01 level; **significant at 0.001 level

t = 3.26, LLCI = 0.053, ULCI = 0.179), H8b; GHRM \rightarrow GWE \rightarrow Extra-role green behavior ($\beta = 0.113**, t = 3.39$, LLCI = 0.060, ULCI = 0.189), H8c; GHRM \rightarrow GWE \rightarrow GIWB

GWE and extra-role green behavior (r = 0.390, p = 0.000) and GWE and GIWB (r = 0.363, p = 0.000).

Hypotheses testing

Figure 2 presents the results for the direct path analysis and mediation analysis. The results suggest that GHRM was positively associated with in-role green behavior ($\beta=0.154$, t=2.38, p=0.017), with extra-role green behavior ($\beta=0.182$, t=2.42, p=0.015) and with GIWB ($\beta=0.567$, t=10.31, p=0.000). The results lend support for H1, H2 and H3. Furthermore, the results provided support for H4, in which it was indicated that GHRM showed to exert a positive effect on GWE ($\beta=0.319$, t=4.93 p=0.000). GWE demonstrated to have a significant effect on in role-green behavior ($\beta=0.329$, t=4.64 p=0.000), on extra-role green behavior ($\beta=0.353$, t=4.84 p=0.000) and on GIWB ($\beta=0.198$, t=3.45 p=0.001), suggesting that H5, H6, H7 were supported. Finally, using the 5,000-sample bootstrapping technique, the mediating effect of GWE was examined. The results suggest that GWE showed to have a significant mediating effect between GHRM and in-role green behavior ($\beta=0.105$, t=3.26 p=0.001), between GHRM and extra-role green behavior ($\beta=0.113$, t=3.39 p=0.001) and between GHRM and GIWB ($\beta=0.063$, t=2.89 p=0.004), therefore, H8a, H8b and H8c were supported.

Discussion and implications

The study examined the relationship between GHRM and in-role green behavior, extra-role green behavior and GIWB through the mediating effect of GWE. The results demonstrate that GHRM significantly predicated both in-role and extra-role green behavior. The results were in line with the research of Dumont *et al.* (2017) that found that GHRM positively influenced both in-role and extra-role green behavior. Furthermore, these results were in line with the norm of reciprocity embedded in SET in which employees exchange the green management efforts of the organization with task-related and voluntary green behaviors. The results, as well, suggest the GHRM exerted a positive and significant effect on employees' GIWB. This implies that attributes of HRM practices determine employees' innovative work behavior as suggested by (Wright and Nishii, 2013).

The results indicated that GHRM and GWE were positively associated. The results support what has been discussed in the JD-R framework (Demerouti *et al.*, 2001), highlighting that resources at work serve as a motivational variable to encourage employee's engagement at work. Further, GWE was found to positively affect in-role green behavior, extra-role green behavior and GIWB. This implies that employees with higher levels of GWE are more prone to have a trustful and quality exchanges with their organization, which would ultimately encourage employees to display positive outcomes such as green outcomes.

Finally, the results suggest that GWE demonstrated to be a significant mediating mechanism among the examined relationships. GWE significantly mediated the relationship between GHRM and in-role green behavior, GHRM and extra-role green behavior and GHRM and GIWB. This implies the relationship between GHRM and green outcomes may not be only direct, which means that HRM (GHRM in this case) affects workplace outcomes (green outcomes) through a particular mechanism (Karatepe and Olugbade, 2016) such as GWE.

This study has several contributions to GHRM research in general and higher education research on green management in particular. Research on GHRM is evolving, and more research is needed (Pham et al., 2019), especially within the context of the higher education sector (Gilal et al., 2019). In response to that, the study proposed a model and empirically examined a new mechanism through which the relationship between GHRM and its consequences can be explained. It is the first study of its kind to use the GWE construct as a study variable and as an intervening mechanism. In previous research, the intervening mechanisms used were green psychological climate, environmental knowledge, environmental passion, green employee empowerment, green capital and green crafting (Dumont et al., 2017; Fawehinmi et al., 2020; Gilal et al., 2019; Hameed et al., 2020; Song et al., 2020; Luu, 2019). Furthermore, a new variable (GIWB) was introduced in the model as a latent variable, among other green outcomes. Most of what has been introduced on employees' green behaviors in the GHRM literature was task-related green behaviors, voluntary green behaviors, organizational citizenship toward the environment (Pham et al., 2019), while GIWB was not addressed as a potential outcome of GHRM practices.

Managerially speaking, higher education organizations are called upon going green and creating a roadmap for their staff to serve as environmental activists. These organizations will need to effectively and successfully implement GHRM activities for better environmental management and to promote employees' green behaviors at the workplace. Higher education organizations are required to adopt sustainable green practices to assist employees in resolving environmental challenges and concerns. This may lead to the improved green performance of these organizations and the community as a whole. Human resource (HR) professionals in higher education are advised to include GHRM practices at

the top of their agenda, in addition to other HRM systems such as high-performance work practices and high-commitment HRM systems. GHRM practices should include clear green hiring policies, green training and development, a system of green performance evaluation and effective rewarding green rewarding and compensation policies. This research strongly recommends that HR specialists and senior management in higher education establish core organizational concepts and principles when articulating GHRM strategies. Hiring staff (academic and administrative) with common environmental protection values is an important practice to create a state of person-organization fit. Furthermore, HR practitioners in higher education may give a strong example by communicating their environmental morals and ethics at work through different techniques such as communication emails, broachers and regular seminars on green management. HR professionals can also assess candidates' environmental principles in the interview process by analyzing their awareness and readiness to get involved in green management practices. Furthermore, HR personnel can provide higher education staff with adequate training and coaching about environmental conservation, which will help align staff with the environmental policies of their organizations and increase awareness of environmental management concerns. Finally, HR policymakers in higher educations may link performance appraisal and rewarding schemes with employees' environmental performance. This might include measuring the amount of paper used within a period of time and the number of printing orders performed, which can be tracked using printing monitors.

Limitations and future research

This study has limitations that provide opportunities for future research endeavors. First, the model proposed was investigated using data collected from one source (employees) at one point in time. Although, it was demonstrated that CMB was not a concern for this study, collecting data from multiple sources and at different intervals would minimize CMB. This includes having supervisors evaluate the green behaviors of their employees. Second, data come from employees working in five higher education institutions, which might limit the generalizability of the results. Hence, future research may consider replicating the study model using larger samples. Third, this study is cross-sectional in its nature, which puts restrictions on drawing cause-effect conclusions. Future studies may consider a longitudinal research design to examine the model over time. Moreover, the study examined one mediator (GWE) among the investigated links. Future studies may consider other intervening variables such as green engagement climate, green perceived organizational support and organizational identification. Finally, future research may consider investigating the model in diverse service sectors including higher education, nonprofits, healthcare and hospitality to check for differences between these sectors.

Conclusion

The study investigated the impact of GHRM practices on green outcomes, namely, in-role, extra-role and GIWBs, through the mediating effects of GWE. With data collected from the higher education sector in Palestine, the results demonstrated that GHRM showed a positive relationship with the aforementioned outcome variables. GWE was found to play a significant mediating role between the links examined. The study suggests future research to enrich the literature of GHRM with further investigation of the precise mechanisms governing the relationship between GHRM and its consequences.

References

- Aboramadan, M., Dahleez, K. and Hamad, M.H. (2020), "Servant leadership and academics outcomes in higher education: the role of job satisfaction", *International Journal of Organizational Analysis*.
- Aboramadan, M., Albashiti, B., Alharazin, H. and Dahleez, K.A. (2020b), "Human resources management practices and organizational commitment in higher education: the mediating role of work engagement", *International Journal of Educational Management*, Vol. 34 No. 1, pp. 154-174.
- Aboramadan, M., Hassi, A., Alharazin, H.J., Dahleez, K.A. and Albashiti, B. (2019), "Volunteering drivers and continuation will: the role of engagement", *Journal of Management Development*, Vol. 38 No. 5, pp. 405-420.
- Agarwal, U.A., Datta, S., Blake-Beard, S. and Bhargava, S. (2012), "Linking LMX, innovative work behaviour and turnover intentions: the mediating role of work engagement", Career Development International, Vol. 17 No. 3, pp. 208-230.
- Albrecht, S.L., Bakker, A.B., Gruman, J.A., Macey, W.H. and Saks, A.M. (2015), "Employee engagement, human resource management practices and competitive advantage: an integrated approach", *Journal of Organizational Effectiveness: People and Performance*, Vol. 2 No. 1, pp. 7-35.
- Alfes, K., Truss, C., Soane, E.C., Rees, C. and Gatenby, M. (2013), "The relationship between line manager behavior, perceived HRM practices and individual performance. Examining the mediating role of engagement", *Human Resource Management*, Vol. 52 No. 6, pp. 839-859.
- Ali, F., Kim, W.G., Li, J. and Cobanoglu, C. (2018), "A comparative study of covariance and partial least squares based structural equation modelling in hospitality and tourism research", *International Journal of Contemporary Hospitality Management*, Vol. 30 No. 1, pp. 416-435.
- Ángel del Brío, J., Junquera, B. and Ordiz, M. (2008), "Human resources in advanced environmental approaches a case analysis", *International Journal of Production Research*, Vol. 46 No. 21, pp. 6029-6053.
- Bakker, A.B. and Demerouti, E. (2008), "Towards a model of work engagement", *Career Development International*, Vol. 13 No. 3, pp. 209-223.
- Benayas, J., Alba, D. and Sánchez, S. (2002), "The university and sustainable development: the environmentalisation of university campuses: the case of the Autónoma De Madrid university", *Ecosistemas*, available at: www.aeet.org/ecosistemas/023/educativa2.htm (accessed 5 May 2020).
- Bissing-Olson, M.J., Iyer, A., Fielding, K.S. and Zacher, H. (2013), "Relationships between daily affect and pro-environmental behavior at work: the moderating role of pro-environmental attitude", *Journal of Organizational Behavior*, Vol. 34 No. 2, pp. 156-175.
- Blau, P.M. (1964), Exchange and Power in Social Life, Wiley, New York, NY.
- Bos-Nehles, A.C. and Veenendaal, A.A.R. (2019), "Perceptions of HR practices and innovative work behavior: the moderating effect of an innovative climate", The International Journal of Human Resource Management, Vol. 30 No. 18, pp. 2661-2683.
- Brislin, R.W. (1986), "The wording and translation of research instruments", in Lonner, W.J. and Berry, J.W. (Eds), Cross-Cultural Research and Methodology Series, Field Methods in Cross-Cultural Research, Vol. 8 Sage Publications, pp. 137-164.
- Chang, C. and Chen, Y. (2013), "Green organizational identity and green innovation", *Management Decision*, Vol. 51 No. 5, pp. 1056-1070.
- Chaudhary, R. (2019), "Green human resource management in Indian automobile industry", *Journal of Global Responsibility*, Vol. 10 No. 2, pp. 161-175.
- Chin, W.W. (1998), "The partial least squares approach for structural equation modeling", in Marcoulides, G.A. (Ed.), Methodology for Business and Management. Modern Methods for Business Research, Lawrence Erlbaum Associates Publishers, pp. 295-336.

- Christian, M.S., Garza, A.S. and Slaughter, J.E. (2011), "Work engagement: a quantitative review and test of its relations with task and contextual performance", *Personnel Psychology*, Vol. 64 No. 1, pp. 89-136.
- Demerouti, E., Bakker, A.B., Nachreiner, F. and Schaufeli, W.B. (2001), "The job demands-resources model of burnout", Journal of Applied Psychology, Vol. 86 No. 3, pp. 499-512.
- Disterheft, A., Ferreira da Silva Caeiroa, S.S., Ramosa, M.R. and de Miranda Azeiteiroa, U.M. (2012), "Environmental management systems (EMS) implementation processes and practices in european higher education institutions – top-down versus participatory approaches", *Journal of Cleaner Production*, Vol. 31, pp. 80-90.
- Dumont, J., Shen, J. and Deng, X. (2017), "Effects of green HRM practices on employee workplace green behavior: the role of psychological green climate and employee green values", *Human Resource Management*, Vol. 56 No. 4, pp. 613-627.
- Fawehinmi, O., Yusliza, M., Mohamad, Z., Noor Faezah, J. and Muhammad, Z. (2020), "Assessing the green behaviour of academics: the role of green human resource management and environmental knowledge", *International Journal of Manpower*.
- Finlay, J. and Massey, J. (2012), "Eco-campus: applying the ecocity model to develop green university and college campuses", *International Journal of Sustainability in Higher Education*, Vol. 13 No. 2, pp. 150-165.
- Fornell, C. and Larcker, D.F. (1981), "Evaluating structural equation models with unobservable variables and measurement error", *Journal of Marketing Research*, Vol. 18 No. 1, pp. 39-50.
- Gilal, F.G., Ashraf, Z., Gilal, N.G., Gilal, R.G. and Chaana, N.A. (2019), "Promoting environmental performance through green human resource management practices in higher education institutions: a moderated mediation model", Corporate Social Responsibility and Environmental Management, No. 6, pp. 1579-1590.
- Guerci, M., Longoni, A. and Luzzini, D. (2016), "Translating stakeholder pressures into environmental performance – the mediating role of green HRM practices", *The International Journal of Human Resource Management*, Vol. 27 No. 2, pp. 262-289.
- Hair, J.F., Ringle, C.M. and Sarstedt, M. (2011), "PLS-SEM: indeed a silver bullet", Journal of Marketing Theory and Practice, Vol. 19 No. 2, pp. 139-152.
- Hair, J.F., Black, W.C., Anderson, R.E. and Babin, B.J. (2018), Multivariate Data Analysis, 8th ed., Cengage Learning EMEA, London.
- Hair, J.F., Sarstedt, M., Pieper, T.M. and Ringle, C.M. (2012), "The use of partial least squares structural equation modeling in strategic management research: a review of past practices and recommendations for future applications", Long Range Planning, Vol. 45 Nos 5/6, pp. 320-340.
- Hameed, Z., Khan, I., Islam, T., Sheikh, Z. and Naeem, R. (2020), "Do green HRM practices influence employees' environmental performance?", *International Journal of Manpower*, Vol. ahead-of-print No. ahead-of-print.
- Haynie, J.J., Mossholder, K.W. and Harris, S.G. (2016), "Justice and job engagement: the role of senior management trust", *Journal of Organizational Behavior*, Vol. 37 No. 6, pp. 889-910.
- Hobfoll, S.E. (2001), "The influence of culture, community, and the nested-self in the stress process: advancing conservation of resources theory", Applied Psychology, Vol. 50 No. 3, pp. 337-421.
- Hulland, J. (1999), "Use of partial least squares (PLS) in strategic management research: a review of four recent studies", *Strategic Management Journal*, Vol. 20 No. 2, pp. 195-204.
- Jabbour, C.J.C., Santos, F.C.A. and Nagano, M.S. (2008), "Environmental management system and human resource practices: is there a link between them in four Brazilian companies?", *Journal of Cleaner Production*, Vol. 16 No. 17, pp. 1922-1925.
- Kahn, W.A. (1990), "Psychological conditions of personal engagement and disengagement at work", Academy of Management Journal, Vol. 33 No. 4, pp. 692-724.

- Karatepe, O.M. (2012), "The effects of coworker and perceived organizational support on hotel employee outcomes: the moderating role of job embeddedness", *Journal of Hospitality and Tourism Research*, Vol. 36 No. 4, pp. 495-516.
- Karatepe, O.M. and Olugbade, O.A. (2016), "The mediating role of work engagement in the relationship between high-performance work practices and job outcomes of employees in Nigeria", International Journal of Contemporary Hospitality Management, Vol. 28 No. 10, pp. 2350-2371.
- Karatepe, O.M., Beirami, E., Bouzari, M. and Safavi, H.P. (2014), "Does work engagement mediate the effects of challenge stressors on job outcomes? Evidence from the hotel industry", *International Journal of Hospitality Management*, Vol. 36 No. 1, pp. 14-22.
- Kim, Y.J., Kim, W.G., Choi, H. and Phetvaroon, K. (2019), "The effect of green human resource management on hotel employees' eco-friendly behavior and environmental performance", *International Journal of Hospitality Management*, Vol. 76, pp. 83-93.
- León-Fernández, Y. and Domínguez-Vilches, E. (2015), "Environmental management and sustainability in higher education: the case of Spanish universities", *International Journal of Sustainability in Higher Education*, Vol. 16 No. 4, pp. 440-455.
- Luu, T.T. (2017), "CSR and organizational citizenship behavior for the environment in hotel industry: the moderating roles of corporate entrepreneurship and employee attachment style", *International Journal of Contemporary Hospitality Management*, Vol. 29 No. 11, pp. 2867-2900.
- Luu, T.T. (2019), "Building employees' organizational citizenship behavior for the environment: the role of environmentally-specific servant leadership and a moderated mediation mechanism", International Journal of Contemporary Hospitality Management, Vol. 31 No. 1, pp. 406-426.
- McClean, E. and Collins, C.J. (2011), "High-commitment HR practices, employee effort, and firm performance: investigating the effects of HR practices across employee groups within professional services firms", Human Resource Management, Vol. 50 No. 3, pp. 341-363.
- Mazzi, A., Toniolo, S., Mason, M., Aguiari, F. and Scipioni, A. (2016), "What are the benefits and difficulties in adopting an environmental management system? The opinion of Italian organizations", *Journal of Cleaner Production*, Vol. 139, pp. 873-885.
- Norton, T.A., Parker, S.L., Zacher, H. and Ashkanasy, N.M. (2015), "Employee green behavior a theoretical framework, multilevel review and future research agenda", Organization and Environment, Vol. 28 No. 1, pp. 103-125.
- Ojo, A.O. and Raman, M. (2019), "Role of green HRM practices in employees' pro-environmental IT practices", World Conference on Information Systems and Technologies, Springer International Publishing, Cham, pp. 678-688.
- Paillé, P. and Boiral, O. (2013), "Pro-environmental behavior at work: construct validity and determinants", Journal of Environmental Psychology, Vol. 36, pp. 118-128.
- Pham, N., Hoang, H. and Phan, Q. (2019), "Green human resource management: a comprehensive review and future research agenda", *International Journal of Manpower*.
- Podsakoff, P.M., MacKenzie, S.B., Lee, J.Y. and Podsakoff, N.P. (2003), "Common method biases in behavioral research: a critical review of the literature and recommended remedies", *Journal of Applied Psychology*, Vol. 88 No. 5, pp. 879-903.
- Rademaker, M.E., Schuberth, F. and Dijkstra, T.K. (2019), "Measurement error correlation within blocks of indicators in consistent partial least squares: issues and remedies", *Internet Research*, Emerald Publishing.
- Ren, S., Tang, G. and E. Jackson, S. (2018), "Green human resource management research in emergence: a review and future directions", *Asia Pacific Journal of Management*, Vol. 35 No. 3, pp. 769-803.
- Renwick, D.W.S., Redman, T. and Maguire, S. (2013), "Green human resource management: a review and research agenda", *International Journal of Management Reviews*, Vol. 15 No. 1, pp. 1-14.

- Rich, B.L., LePine, J.A. and Crawford, E.R. (2010), "Job engagement: antecedents and effects on job performance", Academy of Management Journal, Vol. 53 No. 3, pp. 617-635.
- Rigdon, E.E. (2012), "Rethinking partial least squares path modeling: in praise of simple methods", Long Range Planning, Vol. 45 Nos 5/6, pp. 341-358.
- Ringle, C.M., Sarstedt, M., Mitchell, R. and Gudergan, S.P. (2018), "Partial least squares structural equation modeling in HRM research", *The International Journal of Human Resource Management*, Vol. 31 No. 12, pp. 1-27.
- Rodwell, J., McWilliams, J. and Gulyas, A. (2017), "The impact of characteristics of nurses' relationships with their supervisor, engagement and trust, on performance behaviors and intent to quit", *Journal of Advanced Nursing*, Vol. 73 No. 1, pp. 190-200.
- Saeed, B.B., Afsar, B., Hafeez, S., Khan, I., Tahir, M. and Afridi, M.A. (2019), "Promoting employee's proenvironmental behavior through green human resource management practices", Corporate Social Responsibility and Environmental Management, Vol. 26 No. 2, pp. 424-438.
- Saks, A.M. (2006), "Antecedents and consequences of employee engagement", *Journal of Managerial Psychology*, Vol. 21 No. 7, pp. 600-619.
- Schaufeli, W.B. and Bakker, A.B. (2004), "Job demands, job resources, and their relationship with burnout and engagement: a multi-sample study", *Journal of Organizational Behavior*, Vol. 25 No. 3, pp. 293-315.
- Schaufeli, W.B., Bakker, A.B. and Salanova, M. (2006), "The measurement of work engagement with a short questionnaire: a cross-national study", Educational and Psychological Measurement, Vol. 66 No. 4, pp. 701-716.
- Schaufeli, W.B., Salanova, M., González-Romá, V. and Bakker, A.B. (2002), "The measurement of engagement and burnout: a two sample confirmatory factor analytic approach", *Journal of Happiness Studies*, Vol. 3 No. 1, pp. 71-92.
- Schuberth, F., Henseler, J. and Dijkstra, T.K. (2018), "Partial least squares path modeling using ordinal categorical indicators", *Quality and Quantity*, Vol. 52 No. 1, pp. 9-35.
- Scott, S.G. and Bruce, R.A. (1994), "Determinants of innovative behavior: a path model of individual innovation in the workplace", Academy of Management Journal, Academy of Management, Vol. 37 No. 3, pp. 580-607.
- Seeck, H. and Diehl, M.R. (2017), "A literature review on HRM and innovation-taking stock and future directions", The International Journal of Human Resource Management, Vol. 28 No. 6, pp. 913-944.
- Song, W., Yu, H. and Xu, H. (2020), "Effects of green human resource management and managerial environmental concern on green innovation", *European Journal of Innovation Management*.
- Sulea, C., Virga, D., Maricutoiu, L.P., Schaufeli, W., Dumitru, C.Z. and Sava, F.A. (2012), "Work engagement as mediator between job characteristics and positive and negative extra-role behaviors", Career Development International, Vol. 17 No. 3, pp. 188-207.
- Tang, G., Chen, Y., Jiang, Y., Paille, P. and Jia, J. (2018), "Green human resource management practices: scale development and validity", *Asia Pacific Journal of Human Resources*, Vol. 56 No. 1, pp. 31-55.
- West, M.A. and Farr, J.L. (1989), "Innovation at work: Psychological perspectives", Social Behaviour, Vol. 4 No. 1, pp. 15-30.
- Wright, P. and Nishii, L. (2013), "Strategic HRM and organizational behavior: Integrating multiple levels of analysis", in Paauwe, J., Guest, D. and Wright, P. (Eds), HRM and Performance: Achievements and Challenges, Wiley-Blackwell, Chichester, pp. 97-110.
- Yong, J.Y., Yusliza, M.Y. and Fawehinmi, O.O. (2019), "Green human resource management: a systematic literature review from 2007 to 2019", *Benchmarking: An International Journal*.
- Zhou, Y., Hong, Y. and Liu, J. (2013), "Internal commitment or external collaboration? The impact of human resource management systems on firm innovation and performance", *Human Resource Management*, Vol. 52 No. 2, pp. 263-288.

Effect of green

Further reading

- Boudreau, J.W. and Ramstad, P.M. (2005), "Talentship, talent segmentation, and sustainability: a new HR decision science paradigm for a new strategy definition", *Human Resource Management*, Vol. 44 No. 2, pp. 129-136.
- Cherian, J. and Jacob, J. (2012), "A study of green HR practices and its effective implementation in the organization: a review", *International Journal of Business and Management*, Vol. 7 No. 21, pp. 25-33.
- He, J., Zhang, H. and Morrison, A.M. (2019), "The impacts of corporate social responsibility on organization citizenship behavior and task performance in hospitality: a sequential mediation model", International Journal of Contemporary Hospitality Management, Vol. 31 No. 6, pp. 2582-2598.
- Jabbour, C.J.C. and Santos, F.C.A. (2008), "Relationships between human resource dimensions and environmental management in companies: proposal of a model", *Journal of Cleaner Production*, Vol. 16 No. 1, pp. 51-58.

About the author

Mohammed Aboramadan is a Postdoctoral research fellow at the department of economics, management and statistics. His special interests focus on HRM and leadership in service-based contexts. Aboaramadan has published in the following journals: International Journal of Educational Management, International Journal of Organizational Analysis, International Journal of Public Administration, Journal of Workplace Learning and other published scientific pieces at AOM proceeding 2020, EURAM 2020, a Journal for Higher Education Policy and Management and International Journal of Contemporary Hospitality Management. Mohammed Aboramadan can be contacted at: mohammed.aboramadan@unimib.it