

## The environmental costs and benefits of high-yield farming

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70

71 **How we manage farming and food systems to meet rising demand is pivotal to the future of**  
72 **biodiversity. Extensive field data suggest impacts on wild populations would be greatly reduced**  
73 **through boosting yields on existing farmland so as to spare remaining natural habitats. High-yield**  
74 **farming raises other concerns because expressed per unit area it can generate high levels of**  
75 **externalities such as greenhouse gas (GHG) emissions and nutrient losses. However, such metrics**  
76 **underestimate the overall impacts of lower-yield systems, so here we develop a framework that**  
77 **instead compares externality and land costs per unit production. Applying this to diverse datasets**  
78 **describing the externalities of four major farm sectors reveals that, rather than involving trade-**  
79 **offs, the externality and land costs of alternative production systems can co-vary positively: per**

80 **unit production, land-efficient systems often produce lower externalities. For GHG emissions these**  
81 **associations become more strongly positive once forgone sequestration is included. Our**  
82 **conclusions are limited: remarkably few studies report externalities alongside yields; many**  
83 **important externalities and farming systems are inadequately measured; and realising the**  
84 **environmental benefits of high-yield systems typically requires additional measures to limit**  
85 **farmland expansion. Yet our results nevertheless suggest that trade-offs among key cost metrics**  
86 **are not as ubiquitous as sometimes perceived.**

87 **The biodiversity case for high-yield farming.** Agriculture already covers around 40% of Earth's ice-  
88 and desert-free land and is responsible for around two-thirds of freshwater withdrawals<sup>1</sup>. Its  
89 immense scale means it is already the largest source of threat to other species<sup>2</sup>, so how we cope  
90 with very marked increases in demand for farm products<sup>3,4</sup> will have profound consequences for the  
91 future of global biodiversity<sup>2,5</sup>. On the demand side, cutting food waste and excessive consumption  
92 of animal products are essential<sup>1,5-8</sup>. In terms of supply, farming at high yields (production per unit  
93 area) has considerable potential to restrict humanity's impacts on biodiversity. Detailed field data  
94 from five continents and almost 1800 species from birds to daisies<sup>9-14</sup> reveals so many depend on  
95 native vegetation that for most the impacts of agriculture on their populations would be best limited  
96 by farming at high yields (production per unit area) alongside sparing large tracts of intact habitat.  
97 Provided it can be coupled with setting aside (or restoring) natural habitats<sup>15</sup>, lowering the land cost  
98 of agriculture thus appears central to addressing the extinction crisis<sup>2</sup>.

99 However, a key counterargument against this land-sparing approach is that there are many other  
100 environmental costs of agriculture besides the biodiversity displaced by the land it requires, such as  
101 greenhouse gas (GHG) and ammonia emissions, soil erosion, eutrophication, dispersal of harmful  
102 pesticides, and freshwater depletion<sup>5,7,16-18</sup>. Measured per unit area of farmland the production of  
103 such externalities is sometimes greater in high- than lower-yield farming systems<sup>17,18</sup>, potentially

104 weakening the case for land sparing. But while expressing externalities per unit area can help  
105 identify local-scale impacts<sup>19</sup>, it systematically underestimates the overall impact of lower-yield  
106 systems that occupy more land for the same level of production<sup>20</sup>. To be robust, assessments of  
107 externalities also need to include the off-site effects of management practices, such as crop  
108 production for supplementary feeding of livestock, or off-farm grazing for manure inputs to organic  
109 systems<sup>20–22</sup>.

110 **A novel framework for comparing system-wide costs.** In this paper we argue that comparisons of  
111 the overall impacts of contrasting agricultural systems should focus on the sum of externality  
112 generated per unit of production<sup>10</sup> (paralleling measures of emissions intensity in climate-change  
113 analyses). This approach has for the most part only been adopted for a relatively narrow set of  
114 agricultural products<sup>8,23</sup> and farming systems (eg organic vs conventional, glasshouse vs open-  
115 field<sup>20,24</sup>). Here we develop a more general framework, and apply it to a diversity of data on some  
116 major farm sectors, farming systems and environmental externalities. Existing data are limited but  
117 nevertheless enable us to explore the utility of this new approach, test for broad patterns, and make  
118 an informed commentary on their significance for understanding the trade-offs and co-benefits of  
119 high- vs lower-yield systems.

120 Our framework involves plotting the environmental costs of producing a given quantity of a  
121 commodity against one another, across alternative production systems (as in Fig. 1). We focus on  
122 examining variation in some better-known externality costs in relation to land cost (i.e. 1/yield),  
123 because of the latter's fundamental importance as a proxy for impacts on biodiversity. However, the  
124 approach could be used to explore associations among any other costs for which data are available.  
125 Comparisons must be made across production systems that could, in principle, be substituted for  
126 one another, so they must be measured or modelled identically and in the same place or, if not,  
127 potential confounding effects of different methods, climate and soils must be removed statistically.

128 If the idea that high-yield systems impose disproportionate externalities is true, we would expect  
129 plots of externality per unit production against land cost to show negative associations (Fig. 1a, blue  
130 symbols). However observed patterns may be more complex, and could reveal promising systems  
131 associated with low land cost and low externalities, or unpromising systems with high land and  
132 externality costs (Fig. 1b, green and red symbols respectively).

133 Our team of sector and externality specialists collated data for applying this framework to five major  
134 externalities (GHG emissions, water use, nitrogen [N], phosphorus [P] and soil losses) in four major  
135 sectors (Asian paddy rice, European wheat, Latin American beef, European dairy; Methods). We  
136 used both literature searches and consultation with experts to find paired yield and externality  
137 measurements for contrasting production systems in each sector. To be included, data had to be  
138 near-complete for a given externality – for example most major elements of GHG emissions or N  
139 losses had to be included, and if systems involved inputs (such as feeds or fertilisers) generated off-  
140 site we required data on the externality and land costs of their production. To limit confounding  
141 effects we narrowed our geographic scope within each sector (Supplementary Table 1), so that  
142 differences across systems could reasonably be attributed to farm practices rather than gross  
143 bioclimatic variation. Where co-products were generated we apportioned overall costs among  
144 products using economic allocation, but also investigated alternative allocation rules.

145 **Findings for four sectors.** Our first key result is that useable data are surprisingly scarce. Few studies  
146 measured paired externality and yield information, many reported externalities in substantially  
147 incomplete or irreconcilably divergent ways, and we could find no suitable data at all on some  
148 widely adopted practices. Nevertheless, we were able to obtain sufficient data to consider how  
149 externalities vary with land costs for nine out of 20 possible sector-externality combinations  
150 (Supplementary Table 1). The type of data available differed across these combinations (which we  
151 view as a useful test of the flexibility of our framework). For one combination the most extensive



152 data we could find was from a long-term experiment at a single location. However because we were  
153 interested in generalities, where possible we used information from multiple studies – either field  
154 experiments or Life Cycle Assessments (LCAs) conducted across several sites – and used Generalised  
155 Linear Mixed Models (GLMMs) to correct for confounding method and site effects (Methods). Last,  
156 for two sectors we used process-based models parameterised for a fixed set of conditions  
157 representative of the region.

158 The data that we were able to obtain do not suggest that environmental costs are generally larger  
159 for farming systems with low land costs (i.e. high-yield systems; Fig. 2). If anything, positive  
160 associations – in which high-yield, land-efficient systems also have lower costs in other dimensions -  
161 appear more common. For Chinese paddy rice we found sufficient multi-site experimental data to  
162 explore how two focal externalities vary with land cost across contrasting systems (Methods). GHG  
163 costs (Fig. 2a) showed negative associations with land cost across monoculture and rotational  
164 systems (assessed separately). Our GLMMs revealed that for both system types, greater application  
165 of organic N lowered land cost but increased emissions (probably because of feedstock effects on  
166 the methanogenic community<sup>25</sup>; Supplementary Table 2); in contrast there was little or no GHG  
167 penalty from boosting yield using inorganic N (arrows, Fig. 2a). A large volume of data on rice and  
168 water use showed weakly positive covariation in costs (Fig. 2b). GLMMs indicated that increasing  
169 application of inorganic N boosted yield<sup>26</sup>, and less irrigation lowered water use while incurring only  
170 a modest yield penalty<sup>27</sup> (Supplementary Table 2). Sensitivity tests of the rice analyses had little  
171 impact on these patterns (Methods; Supplementary Fig. 2).

172 We found two useable datasets on European wheat, both from the UK (Methods). Our GLMMs of  
173 data from a three-site experiment varying the N fertilisation regime revealed a complex relationship  
174 between GHG and land costs (Fig. 2c; Supplementary Table 2), driven by divergent responses<sup>28</sup> to  
175 adding ammonium nitrate (which lowers land costs but increases embodied GHG emissions) and

176 adding urea (which lowers land costs without increasing GHG emissions per unit production, but at  
177 the cost of increased ammonia volatilisation). A single-site experiment varying inorganic N  
178 treatments showed a non-linear relationship between land cost and N losses (Fig. 2d), with  
179 increasing N application lowering both costs until an apparent threshold, beyond which land cost  
180 decreased further but at the cost of greater N leaching (see also ref. 1).

181 In livestock systems, all data we could find showed positive covariation between land costs and  
182 externalities. For Latin American beef, we located coupled yield estimates only for GHG emissions,  
183 but here two different types of data (Methods) revealed a common pattern. Using GLMMs again to  
184 control for potentially confounding study and site effects, we found that across multiple LCAs,  
185 pasture systems with greater land demands also generated greater emissions (Fig. 2e), with both  
186 land and GHG costs reduced by pasture improvements (using N fertilization or legumes). This  
187 pattern across contrasting pasture systems was confirmed by running RUMINANT<sup>29</sup> (Fig. 2f), a  
188 process-based model which also identified relatively low land and GHG costs for a series of  
189 silvopasture and feedlot-finishing systems (for which comparable LCA data were unavailable).

190 For European dairy, process-based modelling of three conventional and two organic systems,  
191 parameterised for the UK, enabled us to estimate four different externalities alongside yield  
192 (Methods). This showed that conventional systems – especially those using less grazing and more  
193 concentrates – had substantially lower land and also GHG costs (Fig. 2g), in part because  
194 concentrates reduce CH<sub>4</sub> emissions from fibre digestion<sup>30</sup>. Systems with greater use of concentrates  
195 (which have less rumen-degradable protein than grass<sup>31</sup>) also showed lower losses of N, P and soil  
196 per unit production (Fig. 2h,i,j). These broad patterns persisted when we used protein production  
197 rather than economic value to allocate costs to co-products (Methods; Supplementary Fig. 2).

198 **Incorporating land use.** As a final analysis we examined the additional externalities resulting from  
199 the different land requirements of contrasting systems. To generate the same quantity of

200 agricultural product, low-yield systems require more land, allowing less to be retained or restored as  
201 natural habitat. This is in turn likely to increase GHG emissions and soil loss, and alter hydrology -  
202 though we could only find enough data to explore the first of these effects. For each sector we  
203 supplemented our direct GHG figures for each system with estimates of GHG consequences of their  
204 land use following IPCC methods<sup>32</sup> to calculate the sequestration potential of a hectare not used for  
205 farming and instead allowed to revert to climax vegetation (Methods). Results (Fig. 3) showed that  
206 these GHG opportunity costs of agriculture were typically greater than the emissions from farming  
207 activities themselves and, when added to them, in every sector generated strongly positive across-  
208 system associations between overall GHG cost and land cost. These patterns were maintained in  
209 sensitivity tests where we halved recovery rates or assumed half of the area potentially freed from  
210 farming was retained under agriculture (Methods; Supplementary Fig. 3). These findings thus  
211 confirm recent suggestions<sup>33,34</sup> that high-yield farming has the potential, provided land not needed  
212 for production is largely used for carbon sequestration, to make a substantial contribution to  
213 mitigating climate change.

214 **Conclusions, caveats, and knowledge gaps.** This study was conceived as an exploration of whether  
215 high-yield systems – central to the idea of sparing land for nature in the face of enormous human  
216 demand for farm products - typically impose greater negative externalities than alternative  
217 approaches. Our results support three conclusions. First, useful data are worryingly limited. We  
218 considered only four relatively well-studied sectors and a narrow set of externalities - not including  
219 important impacts such as soil health or the effects of pesticide exposure on human health<sup>20</sup>. Even  
220 then we found studies reporting yield-linked estimates of externalities scarce, with many widely  
221 adopted or promising practices within these sectors undocumented. We were not able to examine  
222 complex agricultural systems (such as mixed farming, or agroforestry) which might have relatively  
223 low externalities. Relevant data on many significant developing-world farm sectors (such as cassava

224 or dryland cereal production in Africa) also appear very limited. Given that a multi-dimensional  
225 understanding of the environmental effects of alternative production systems is integral to  
226 delivering sustainable intensification, more field measurements linking yield with a broader suite of  
227 externalities across a much wider range of practices and sectors are urgently needed.

228 Second, the available data on the sector-externality combinations we considered do not suggest that  
229 negative associations between land cost and other environmental costs of farming are typical (*cf* Fig.  
230 1a). Many low-yield systems impose high costs in other ways too and, although certain yield-  
231 improving practices have undesirable impacts (e.g. organic fertilisation of paddy rice increasing CH<sub>4</sub>  
232 emissions; see also ref. 1), other practices appear capable of reducing several costs simultaneously  
233 (see also refs 1,8,24,35,36). High (but not excessive) application of inorganic N, for example, can  
234 lower land take of Chinese rice production without incurring GHG or water-use penalties. Similarly,  
235 in Brazilian beef production adopting better pasture management, semi-intensive silvopasture and  
236 feedlot-finishing can all boost yields alongside lowering GHG emissions. It is worth noting that  
237 although most systems we examined are relatively high-yielding, other recent work suggests that  
238 positive associations (*cf* trade-offs) among environmental and land costs may if anything be more  
239 likely in lower-yielding systems<sup>1</sup>.

240 Third, pursuing promising high-yield systems is clearly not the same as encouraging business-as-  
241 usual industrial agriculture. Some high-yield practices we did not examine, such as the heavy use of  
242 pesticides in much tropical fruit cultivation<sup>37</sup>, are likely to increase externality costs per unit  
243 production. Of the high-yield practices we did investigate some, such as applying fossil-fuel-derived  
244 ammonium nitrate to UK wheat, impose disproportionately high environmental costs. Others that  
245 seem favourable in terms of our focal externalities incur other costs, such as high NH<sub>3</sub> emissions  
246 from using urea on wheat<sup>28</sup>, and management regimes that reduce costs in one geographic setting  
247 may not do so in others<sup>1</sup>. Much work characterising existing systems and designing new ones is thus

248 needed. We suggest our framework can serve as a device for identifying existing yield-enhancing  
249 systems which also lower other environmental costs – and perhaps more importantly, for  
250 benchmarking the environmental performance of promising new technologies and practices.

251 We close by stressing that for high-yield systems to generate any environmental benefits they must  
252 be coupled with efforts to reduce rebound effects. Several plausible mechanisms for limiting these  
253 by explicitly linking yield growth to improved environmental performance have been identified –  
254 including strict land-use zoning; strategic deployment of yield-enhancing loans, expertise or  
255 infrastructure; conditional access to markets; and restructured rural subsidies<sup>15</sup>. Without such  
256 linkages, systems which perform well per unit production may nevertheless cause net environmental  
257 harm through higher profits or lower prices stimulating land conversion<sup>38-40</sup>, and damage human  
258 health by encouraging overconsumption of cheap, calorie-rich but nutrient-deficient foods<sup>41,42</sup>. If  
259 promising high-yield strategies are to help solve rather than exacerbate society’s challenges, yield  
260 increases instead need to be combined with far-reaching demand-side interventions<sup>1,6,41</sup> and directly  
261 linked with effective measures to constrain agricultural expansion<sup>15</sup>.

262

263 **Methods**

264 **Focal sectors and externalities.** We focused on 4 globally significant farm sectors (Asian paddy rice,  
265 European wheat, Latin American beef, European dairy, accounting for 90%, 33%, 23% and 53% of  
266 global output of these products<sup>43</sup>) and 5 major externalities (greenhouse gas [GHG] emissions, water  
267 use, nitrogen [N], phosphorus [P] and soil losses). We chose these sector-externality combinations  
268 because preliminary work suggested they were characterised quantitatively relatively often, using  
269 diverse approaches (single-site experiments, multi-site experiments, Life Cycle Assessments [LCAs]  
270 and process-based models), enabling us to explore the generality of our framework. We then  
271 searched the literature and consulted experts to obtain paired yield and externality estimates of  
272 alternative production systems in each sector, narrowing our geographic scope so that differences in  
273 system performance could be reasonably attributed to management practices (rather than gross  
274 variation in bioclimate or soils). Our analyses have rarely been attempted previously and have  
275 complex data requirements, so we could not adopt standard procedures developed for systematic  
276 reviews on topics where many studies have attempted to answer the same research question.

277 This process generated data on  $\geq 5$  contrasting production systems for 9 out of 20 possible sector-  
278 externality combinations (Supplementary Table 1): Chinese rice-GHG emissions (from multi-site  
279 experiments); Chinese rice-water use (multi-site experiments); UK wheat-GHG emissions (a multi-  
280 site experiment); UK wheat-N emissions (a single-site experiment); Brazilian beef-GHG emissions  
281 (both LCA data and process-based models); and UK dairy-GHG emissions, and N, P and soil losses  
282 (process-based models). Water use in the wheat and most of the beef systems examined was limited  
283 and so not explored further. We could not find sufficient paired yield-externality estimates for the 9  
284 remaining sector-externality combinations.

285 The land and externality costs of each system were then expressed as total area used per unit  
286 production (i.e.  $1/\text{yield}$ ) and total amount of externality generated per unit production. All estimates

287 included the area used and externalities generated in producing externally-derived inputs (such as  
288 feed or fertilisers). For analytical tractability, as in other recent studies<sup>1,24</sup> we treat impacts occurring  
289 at different times and places as being additive. Occasional gaps in estimates for a system were filled  
290 using standard values from IPCC or other sources, or information from study authors or comparable  
291 systems (details below). Where experiments or LCAs were conducted at multiple sites, we built  
292 Generalised Linear Mixed Models (GLMMs) in the package lme4<sup>44</sup> in R version 3.3.1<sup>45</sup> to identify  
293 effects of specific management practices on land and externality cost estimates adjusted for  
294 potentially confounding biophysical and methodological effects. To illustrate the effects of  
295 statistically significant management variables (those whose 95% confidence intervals did not overlap  
296 zero; shown in bold in Supplementary Table 2) we estimated land and externality costs at the  
297 observed minimum and maximum values (for continuous management variables) or with the  
298 reference category and the category that showed the maximum effect size (for categorical  
299 variables), while keeping other variables constant; we then linked these points as arrows on our  
300 externality cost/land cost plots (Fig. 2 and Supplementary Figs. 1 and 2, with arrows displaced  
301 horizontally and/or vertically for increased visibility). Where systems generated significant co-  
302 products (wheat and rapeseed from rotational rice, beef from dairy) we allocated land and  
303 externality costs to the focal product in proportion to its relative contribution to the gross monetary  
304 value of production per unit area of farmland (from focal and co-product combined)<sup>46</sup>.

305 **Rice and GHG emissions.** Systematic searching of Scopus for experimental studies reporting both  
306 yields and emissions of Chinese paddy rice systems identified 17 recently published studies<sup>47–63</sup>  
307 containing 140 paired yield-emissions estimates for different systems (after within-year replicates of  
308 a system were averaged). To limit confounding effects we analysed separately the data from  
309 monoculture systems from southern provinces (2 rice crops per year; 5 studies, 60 estimates) and  
310 rotational systems from more northerly provinces (1 rice and 1 wheat or rape crop per year; 12

311 studies, 80 estimates). The studies documented the effects of variation in tillage (yes/no),  
312 application rates of inorganic and organic N, and (for rotational systems only) irrigation regime  
313 (continuous flooding vs episodic midseason drainage). There were insufficient data to examine  
314 effects of seedling density, crop variety, organic practices, biochar application, use of groundcover to  
315 lower emissions, N fertiliser type, or K or P fertilisation.

316 Land cost estimates were expressed in ha-years/tonne rice grain (i.e. the inverse of annual  
317 production per hectare farmed). GHG costs were expressed in tonnes CO<sub>2</sub>eq/tonne rice grain, and  
318 included CH<sub>4</sub> and N<sub>2</sub>O emissions for growing and fallow seasons (with the latter where necessary  
319 based on mean values from refs 47–49,64), and embodied emissions from N fertiliser production  
320 (Yara emissions database; F. Brendrup, pers. comm.). We were unable to include emissions from  
321 producing manure or K or P fertiliser, or from farm machinery. For rotational systems we adjusted  
322 the land and GHG costs of rice production downwards by multiplying them by the proportional  
323 contribution of rice to the gross monetary value of production per unit area of farmland from rice  
324 and co-product combined (using mean post-2000 prices from ref. 43).

325 We next built GLMMs predicting variation in our estimates of land cost and GHG cost, for the  
326 monoculture and rotational datasets in turn. Management practices assessed as predictors were  
327 tillage regime (binary), application rates of organic N and of inorganic N, and irrigation regime  
328 (binary; rotational systems only). Study site was included as a random effect. For all systems we  
329 adjusted for biophysical and methodological differences across sites using the first two components  
330 from a Principal Component Analysis of site scores for 14 variables: annual precipitation,  
331 precipitation during the driest and wettest quarters, annual mean temperature, mean temperatures  
332 during the warmest and coldest quarters, maximum temperature during the warmest month, mean  
333 monthly solar radiation, latitude, longitude, soil organic carbon content, plot size, replicates per  
334 estimate, and start year (with all climate data taken from refs 65,66). PCs 1 and 2 together explained



335 82.3% and 76.2% of the variance in these variables for monoculture and rotational systems,  
336 respectively. Soil pH and (soil pH)<sup>2</sup> were also assessed as additional predictors. For the monoculture  
337 models tolerance values were all >0.4 (indicating an absence of multicollinearity) except for the pH  
338 terms (both <0.1), which we therefore removed. For the rotational models all tolerance values  
339 indicated an absence of multicollinearity, but (soil pH)<sup>2</sup> was removed because AICc values indicated  
340 model fit was no better than using soil pH alone. Final models (Supplementary Table 2) were then  
341 used to plot site-adjusted land and GHG costs (as points) and statistically significant management  
342 effects (as arrows) in Fig. 2a. We also tested the effect of allocating land and GHG costs in rotational  
343 systems based on the relative energy content of rice and co-products<sup>67</sup> (cf relative contribution to  
344 gross monetary value; Supplementary Fig. 2).

345 We adopted similar though simpler approaches for the next two sector-externality combinations,  
346 which again used data from multi-site experiments.

347 **Rice and water use.** A systematic search on Scopus yielded 15 recent studies<sup>57,58,64,68–79</sup> meeting our  
348 criteria containing 123 paired estimates describing the effects of variation in inorganic N application  
349 rate and irrigation regime on land and water costs of Chinese paddy rice. We analysed monoculture  
350 and rotational systems together but considered water use solely for periods of rice production. Land  
351 cost was expressed in ha-years/tonne rice grain, and water cost in m<sup>3</sup>/tonne rice grain (excluding  
352 rainfall). We adjusted these estimates for site effects in GLMMs of variation in land and water costs  
353 using as predictors the application rate of inorganic N, and irrigation regime (a 6-level factor:  
354 continuous flooding, continuous flooding with drainage, alternate wetting and drying, controlled  
355 irrigation, mulches or plastic films, and long periods of dry soil), while accounting for the effect of  
356 study site as a random effect. Tolerance values were all >0.7. Final models (Supplementary Table 2)  
357 were then used to plot site-adjusted land and water costs (points) and significant management  
358 effects (arrows) in Fig. 2b. Almost all sources reported data on only one rice season per year, but

359 one study<sup>68</sup> included separate estimates for early- and late-season rice, so we checked the  
360 robustness of our findings by re-running the analysis without the early-season data from this study  
361 (Supplementary Fig. 2).

362 **Wheat and GHG emissions.** The Agricultural Greenhouse Gas Inventory Research Platform<sup>80–83</sup>  
363 provided 96 paired measures of variation in yield and N<sub>2</sub>O emissions in response to experimental  
364 changes in N fertiliser application rate and type. We expanded the emissions profile to include  
365 embodied emissions from N fertiliser production (from the Yara emissions database; F. Brendrup,  
366 pers. comm.). We derived land costs in ha-years/tonne wheat (at 85% dry matter) and GHG costs in  
367 tonnes CO<sub>2</sub>eq/tonne wheat. Experiments were run in 3 regions, so to adjust for site effects we built  
368 GLMMs of variation in land and GHG costs fitting study region as a random effect and using the  
369 application rates of ammonium nitrate, urea and dicyandiamide (a nitrification inhibitor) as  
370 predictors. Tolerance values were all >0.7. Adjusted land and GHG cost estimates from the final  
371 models (Supplementary Table 2) are plotted in Fig. 2c, with arrows showing statistically significant  
372 management practices.

373 **Wheat and N losses.** We assessed this sector-externality combination using data from Rothamsted's  
374 long-term Broadbalk wheat experiment, which investigates the effects of inorganic N application  
375 rates on yields of winter wheat. During the 1990s changes in field drainage enabled the  
376 measurement (alongside yield) of plot-specific leaching losses of nitrate<sup>84</sup>. Mean land and N costs –  
377 expressed in ha-years/tonne wheat (at 85% dry matter) and kg N leached/tonne wheat, respectively  
378 – were averaged across 8 seasons (thus smoothing-out rainfall effects), for each of 7 levels of N  
379 application (from 0–288 kg N [as ammonium nitrate] /ha-y; details in Fig. 2 legend). Results are  
380 plotted in Fig. 2d.

381 **Beef and GHG emissions.** Two types of data were available for this sector-externality combination,  
382 enabling us to compare findings across assessment techniques. First we examined all published LCAs

383 of Brazilian beef production<sup>85-92</sup>. Supplementing this with a bioclimatically comparable dataset from  
384 tropical Mexico (R. Olea-Perez, pers. comm.) yielded 33 paired yield-emissions estimates for  
385 contrasting production systems. These varied in whether they used improved pasture,  
386 supplementary feeding, or improved breeds (which if unreported we inferred from age at first  
387 calving, and mortality and conception rates). There were insufficient LCA data to examine the effects  
388 of feedlots, silvopasture, or rotational grazing. Land costs were calculated in ha-years/tonne Carcass  
389 Weight [CW], incorporating land used to grow feed, and assuming a dressing percentage of 50%<sup>93</sup>.  
390 GHG costs were derived in tonnes CO<sub>2</sub>eq/tonne CW, including enteric CH<sub>4</sub> emissions, CH<sub>4</sub> and N<sub>2</sub>O  
391 emissions from manure, N<sub>2</sub>O emissions from managed pasture, emissions from supplementary feed  
392 production (where necessary using values from ref. 86), and embodied GHG emissions from N, P  
393 and K fertiliser production. There were too few data to include CO<sub>2</sub> emissions from lime application  
394 or farm machinery. Milk production was not a significant co-product. To control for site effects we  
395 built GLMMs of variation in land and GHG costs using site as a random effect and use of improved  
396 pasture, supplementary feeding and improved breeds (each a binary factor) as predictors. Tolerance  
397 values were all >0.8. Adjusted land and GHG cost estimates from the final models (Supplementary  
398 Table 2) are plotted in Fig. 2e, with arrows describing statistically significant management practices.

399 For comparison we derived an equivalent GHG cost vs land cost plot (Fig. 2f) using a process-based  
400 model of beef production. RUMINANT<sup>29</sup> is an IPCC tier 3 digestion and metabolism model which uses  
401 stoichiometric equations to estimate production of meat, manure N and enteric methane for any  
402 given pasture quality, supplementary feed quantity and type, cattle breed, and region. We used  
403 plausible combinations of these settings (Supplementary Table 3) and corresponding values of feed  
404 and forage protein, digestibility and carbohydrate content (judged representative of the Brazilian  
405 beef sector by MH) to derive yield and emissions estimates for 86 contrasting pasture systems. To  
406 extend beyond the scope of the LCA analyses we also modelled 50 silvopasture systems by boosting

407 feed quality to simulate access to *Leucaena*, and 8 feedlot-finishing systems by incorporating an 83-  
408 120 day feedlot phase when animals received high-quality mixed ration. For each system we  
409 included the whole herd, after determining the ratio of fattening:breeding animals using the  
410 DYNMOD demographic projection tool<sup>94</sup>, based on system-specific reproductive performance  
411 parameters and animal growth rates (reflecting pasture quality and management; Supplementary  
412 Table 3). Breeding animals experienced the same conditions as fattening animals (except that in  
413 pasture and silvopasture they received no supplementary feed). Stocking rates were set to  
414 sustainable carrying capacity for pasture and silvopasture, and 201 animals/ha for feedlots (DB pers.  
415 obs.). Yields were converted to land cost in ha-years/tonne CW, including the area of feedlots and  
416 land required to grow feed (using feed composition and yield data from refs 43,85). RUMINANT  
417 emissions estimates were supplemented with estimates of manure CH<sub>4</sub>, CO<sub>2</sub> and N<sub>2</sub>O emissions from  
418 feed production, and N<sub>2</sub>O emissions from pasture fertilisation (from refs 32,85). Carbon  
419 sequestration by vegetation could not be included, so we probably overestimate net GHG emissions  
420 from silvopasture<sup>95</sup>. All emissions were converted to CO<sub>2</sub>eq units (using conversion factors from refs  
421 32,85 and feedlot manure distribution from ref. 96) and expressed in tonnes CO<sub>2</sub>eq/tonne CW.

422 **Dairy and four externalities.** We also used process-based models to investigate how GHG emissions  
423 and N, P and soil losses varied with land cost across 5 dairy systems representative of UK practices  
424 (Supplementary Table 4; Figs. 2g-j). We modelled three conventional systems with animals accessing  
425 grazing for 270, 180 and 0 days/year, and two organic systems with grazing access for 270 and 200  
426 days/year. Model farms were assigned rainfall and soil characteristics based on frequency  
427 distributions of these parameters for real farms of each type, with structural and management data  
428 (e.g. ratios of livestock categories and ages, N and P excretion rates) based on the models of refs  
429 31,97,98. Manure management was based on representative variations of the “manure  
430 management continuum”<sup>99</sup> (Supplementary Table 4). Physical performance data (annual milk yield,

431 concentrate feed input, replacement rate and stocking rate) were obtained from the AHDB Dairy  
432 database (M. Topliff pers. comm.) for conventional systems and from DEFRA<sup>100</sup> for organic systems.

433 Yields were converted to land cost in ha-years/tonne Energy-Corrected Milk (ECM), including land  
434 required to grow feed (from refs 101,102, with yield penalties for organic production from ref. 103).  
435 Because 57% of global beef production originates from the dairy sector<sup>104</sup>, we adjusted land costs  
436 downwards by multiplying them by the proportional contribution of milk to the gross monetary  
437 value of production per unit area of farmland from milk and beef combined (using prices from the  
438 AHDB Dairy database (M. Topliff pers. comm.)).

439 GHG cost estimates for each system comprised CH<sub>4</sub> emissions from enteric fermentation (based on  
440 ref. 31), CH<sub>4</sub> and N<sub>2</sub>O emissions from manure management (following refs 32 and 105), emissions  
441 from N fertiliser applications to pasture (from refs 106,107), and from feed production (from ref.  
442 108). Emissions from farm machinery and buildings were not included. Emissions were then summed  
443 and expressed in tonnes CO<sub>2</sub>eq/tonne ECM. Nitrate losses of each system were derived from the  
444 National Environment Agricultural Pollution–Nitrate (NEAP-N) model<sup>109,110</sup>, whilst P and soil losses  
445 were estimated using the Phosphorus and Sediment Yield CHAracterisation In Catchments (PSYCHIC)  
446 model<sup>111,98</sup>. These last three costs were expressed in kg/tonne ECM and (as with land costs)  
447 downscaled by allocating a portion of them to beef co-products, based on milk and beef prices.  
448 Finally, to check the effect of this allocation rule we re-ran each analysis instead allocating costs  
449 using the relative protein content of milk and beef (from ref. 104; Supplementary Fig. 2).

450 **GHG opportunity costs of land farmed.** Alongside the GHG emissions generated by agricultural  
451 activities themselves (analysed above), farming typically carries an additional GHG cost. Wherever  
452 the carbon content of farmed land is less than that of the natural habitat that could replace it if  
453 agriculture ceased, farming imposes an opportunity cost of sequestration forgone<sup>112</sup>, whose

454 magnitude increases with the area under production (and hence with the land cost of the system).

455 We quantified this GHG cost using the forgone sequestration method, whereby retaining the current

456 land use is assumed to prevent the sequestration in soils and biomass that would occur if the land

457 was allowed to revert to climax vegetation (see details in Supplementary Table 5).

458 For each forgone transition, values for annual biomass accrual ( $\leq 20$  years) were taken from Table 4.9

459 of ref. 32, assuming that the climax vegetation for UK wheat and dairy was “temperate oceanic

460 forest (Europe)”, for Chinese rice it was “tropical moist deciduous forest (Asia, continental)”, and for

461 Brazilian beef it was “tropical moist deciduous forest (South America)”. The carbon content of all

462 biomass was assumed to be 47% of dry matter (ref. 32 Table 4.3).

463 Changes in soil carbon values were taken from the relevant mean percentage change in soil organic

464 carbon values for each land conversion from a global meta-analysis<sup>113</sup>. For UK wheat and Chinese

465 rice we used values for conversion of cropland to woodland; for UK dairy and Brazilian beef we used

466 conversion of grassland to woodland for grazing land and conversion of cropland to woodland for

467 land used to grow feed. Initial soil carbon values were taken from Table 2.3 of ref. 32. We assumed

468 the soils for UK wheat were “cold temperate, moist, high activity soils”, for Chinese rice they were

469 “tropical, wet, low activity soils”, for UK dairy they were “cold temperate, moist, high activity soils”

470 for grazing land and for producing imported feed they were “subtropical humid, LAC soils” (South

471 America), and for Brazilian beef for both grazing and feed production they were “tropical, moist, low

472 activity soils”. In each case the relevant percentage change in soil organic carbon was multiplied by

473 the initial soil carbon stock to calculate an absolute change, which, following IPCC guidelines<sup>32</sup>, we

474 assumed took 20 years.

475 Total annual forgone sequestration was then estimated by adding this annual change in soil organic  
476 carbon and the annual accrual of biomass carbon under reversion to climax vegetation. We assumed  
477 (as in ref. 34) that each 1ha reduction in land cost results in 1ha of recovering habitat. As above, our  
478 land cost estimates included land needed to produce externally-derived inputs, and (for rotational  
479 rice and dairy) were adjusted downwards based on the value of co-products. These GHG opportunity  
480 costs were then added to the direct GHG emissions estimates of each system, and the summed  
481 values plotted against land cost (Fig. 3).

482 As a sensitivity test of our key assumptions we re-ran these analyses assuming that carbon recovery  
483 rates are halved, or that (because of rebound or similar effects<sup>38-40</sup>) half of the area potentially freed  
484 from farming is retained under agriculture. These two changes to our assumptions have numerically  
485 identical effects, shown in Supplementary Fig. 3. Note that our recovery-based estimates of the GHG  
486 costs that farming imposes through land use are conservative, in that they are roughly 30-50% of  
487 those obtained from calculating GHG emissions from natural habitat clearance (annualised, for  
488 consistency with the recovery method, over 20 harvests; data not shown).

489 **Code availability.** The R codes used for the analyses are available from the corresponding author  
490 upon request.

491 **Data availability.** The data that support the findings of this study are available from the  
492 corresponding author upon request.

493

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798

799 **Figure Legends**

800 **Fig. 1 | Framework for exploring how different environmental costs compare across alternative**  
801 **production systems. a,** Hypothetical plot of externality cost vs land cost of different, potentially  
802 interchangeable production systems (blue circles) in a given farming sector. In this example the data  
803 suggest a trade-off between externality and land costs across different systems. **b,** This example  
804 reveals a more complex pattern, with additional systems (in green and red circles) that are low or  
805 high in both costs.

806

807 **Fig. 2 | Externality costs of alternative production systems against land cost for five externalities in**  
808 **four agricultural sectors.** All costs are expressed per tonne of production (so land cost, for instance,  
809 is in ha-years/tonne – i.e. the inverse of yield). Different externalities are indicated by background  
810 shading (grey = GHG emissions, blue = water use, pink = N emissions, purple = P emissions, buff = soil  
811 loss), and different sectors (Asian paddy rice, European wheat, Latin American beef, European dairy)  
812 are shown by icons. Points on plots derived from multi-site experiments (**a, b, c**) and LCAs (**e**) show  
813 values for systems adjusted for site and study effects via GLMMs of land cost and externality cost  
814 (for 95% confidence intervals, see Supplementary Fig . 1), while arrows show management practices  
815 with statistically-significant effects (whose 95% confidence intervals do not overlap zero in the  
816 GLMMs; Methods). In **d** (wheat and N emissions), progressively darker circles depict increasing  
817 nitrate application rate (0, 48, 96, 144, 192, 240 and 288 kg N/ha-year). In **f** (beef and GHG  
818 emissions, estimated by RUMINANT), different colours show different system types. In **g-j** (dairy and  
819 four externalities), circles and squares show results for conventional and organic systems,  
820 respectively (detailed in Supplementary Table 4). Spearman's rank correlation coefficients (p-values)  
821 are **a.** rice-rice: -0.51 (0.002), rice-cereal: -0.36 (0.06), **b.** 0.19 (0.26), **c.** -0.34 (0.14), **d.** -0.21 (0.66), **e.**

822 0.95 (0.001), **f.** 0.83 (< 0.001), **g.** 0.90 (0.08), **h.** 0.70 (0.23), **i.** 1.00 (0.02) and **j.** 1.00 (0.02). Note that  
823 these correlation coefficients do not necessarily reflect non-linear relationships (e.g., **d**) accurately.

824

825 **Fig. 3 | Overall GHG cost against land cost of alternative systems in each sector, including the GHG**  
826 **opportunity costs of land under farming.** Y-axis values are the sum of GHG emissions from farming  
827 activities (plotted in Figs. 2 a, c, e, g) and the forgone sequestration potential of land maintained  
828 under farming and thus unable to revert to natural vegetation (Methods). All costs are expressed per  
829 tonne of production. Notation as in Fig. 2. Spearman's rank correlation coefficients (p-values) are **a.**  
830 rice-rice: 0.40 (0.017), rice-cereal: 0.80 (< 0.001), **b.** 0.99 (< 0.001), **c.** 0.98 (< 0.001) and **d.** 0.80  
831 (0.13).







