**ORIGINAL RESEARCH** 

# The predictive value of two on-site selection methods of undergraduate nursing students: A cohort study

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# ABSTRACT

Nursing programs aim to select students who will succeed in theoretical studies and in clinical practice, and who are suitable for the profession. Recent literature has suggested an assessment of cognitive and non-cognitive skills in nursing student selection. The aim of this study is to compare the predictive value of two on-site selection methods used in nursing student selection, namely, psychological aptitude tests and literature-based exams. A cohort study was conducted. Students admitted to four undergraduate Bachelor of Science nursing programs at one Finnish nursing school between 2002 and 2004 (N = 626) were allocated into two cohorts based on the on-site selection method. Follow-up data was collected at two measurement points (May 2004–May 2009). The multimethod data collection included the use of admission archives (entrance exam scores), study records (study success) and a structured self-report questionnaire (knowledge and skills). Statistical data analysis was undertaken. According to the results, the two on-site selection methods produced very similar results regarding their predictive value. Both of the on-site selection methods predicted knowledge and skills, and study success of nursing students to some extent, but only explained a small proportion of variance. To conclude, neither of the two on-site selection methods should be used alone when predicting knowledge and skills or study success of nursing students. Further longitudinal research is needed to investigate the predictive value of various on-site selection methods.

**Key Words:** Students, Nursing, Student selection, Student admission, Person specification, Psychological aptitude test, Literature-based exam, Cohort study

#### **1. INTRODUCTION**

# **1.1** The significance and current state of nursing student selections

Nursing student selection processes have a huge impact on numerous higher education institutions and applicants seeking a study place in nursing education each year. It is reported that, globally, there are approximately 35 million nurses and midwives working within healthcare,<sup>[1,2]</sup> giving an estimation of the scale of the student selection processes undertaken within nursing education. Nursing student selection processes have recently come under scrutiny due to international concerns of turnover rates in the field,<sup>[3,4]</sup> increased student attrition rates, and concerns over a lack of compassion in the workplace.<sup>[3,5]</sup> It is recognised that on-site student selection methods provide opportunities to evaluate person-centred skills<sup>[3]</sup> in a way that "puts people

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first".<sup>[1]</sup> Furthermore, on-site selection methods most often include the assessment of learning/cognitive skills and non-cognitive skills.<sup>[6,7]</sup> Assessment of learning/cognitive skills include, for example, testing of literacy, numeracy and problem-solving skills.<sup>[8-12]</sup> Recent literature also demonstrates the desirability to assess non-cognitive skills (also referred to as person specification, non-cognitive qualities or personal attributes) in the nursing student selection.<sup>[13, 14]</sup> It is recognised that the demands of the nursing profession such as personality,<sup>[3]</sup> professional conduct,<sup>[15]</sup> patient safety and quality of care<sup>[3,6]</sup> should also guide the student selection. However, there is lack of evidence supporting the currently used on-site selection methods in nursing education.<sup>[12,16]</sup> Further research is needed with cohorts to confirm the use of person specification<sup>[13]</sup> and its predictability of study success.

In Finland, nursing education has a long history of using person specification in student selection processes, which were dominated by psychological aptitude tests, executed by psychologists, from the 1940s to the year 2000.<sup>[16]</sup> However, since the beginning of the new millennium, psychological aptitude tests have been considered financially burdening<sup>[17]</sup> and have been criticised of mainly de-selecting candidates.<sup>[18]</sup> Furthermore, there has been very little evidence to support the predictive value of the psychological aptitude tests in the student selection of healthcare-related professions.<sup>[18]</sup> Therefore, we wanted to evaluate the predictive value of the psychological aptitude tests, doing so in comparison to another on-site selection method. Literature-based examination was chosen to represent one of the simplest and most cost-effective on-site selection methods. We recognised that investigating the predictive value of the selection methods could have an important economic impact within the nursing field. Even though there is very little data gathered in Finland regarding the student selection costs, low predictive value or lack of significance are strong indicators of a method that is not cost-effective, and these indicators should therefore be of interest to the government and nursing school administration. There was also a need for evidence-based development of nursing student selections due to social and political reasons. Thus, the aim of this study was to compare the predictive value of two on-site selection methods used in nursing student selection, namely, psychological aptitude test and literature-based exam.

## **1.2** Relevant literature on the on-site nursing student selection methods

The on-site nursing student selection methods reported within the last 20 years include the use of selection interviews,<sup>[12, 19]</sup> Multiple Mini Interviews (MMIs),<sup>[7, 20]</sup> admis-

sion essays,<sup>[21]</sup> nationwide entry exams,<sup>[9,10]</sup> standardised tests,<sup>[8,11,22]</sup> and emotional intelligence tests.<sup>[3,23,24]</sup>

Individual and group interviews are widely used, for example, in the United Kingdom, because of the requirement from the Nursing and the Midwifery Council for face-to-face contact with nursing applicants.<sup>[12, 15]</sup> In a study by Ehrenfeld and Tabak.<sup>[19]</sup> individual interviews were more often associated with reduced attrition compared to group interviews, past performance and psychometric testing. However, the attrition rate remained high (30%) even with the use of individual interviews. Furthermore, interviewing methods were reported to have somewhat low predictive value for attrition, and concerns were raised regarding the objectivity of the interviewing as a method,<sup>[19]</sup> therefore undermining to support for using interviews as a selection tool.<sup>[16]</sup> In a study by MacDuff et al.,<sup>[12]</sup> lecturers, clinical staff and students gave their perspectives on interviewing processes. They concluded that students had very mixed opinions on interview processes, and staff reported mixed opinions of the validity and reliability of interview processes. Staff aimed to achieve holistic assessments in interview processes, taking into account a wide range of important candidate attributes, such as interpersonal skills, team working, confidence, problem solving, aptitude for caring, motivations and commitment.<sup>[12]</sup>

MMIs have been used as the on-site selection method in which both cognitive and non-cognitive attributes are most often assessed in nursing student selection.<sup>[7,20]</sup> The assessment of non-cognitive attributes has included attributes such as empathy, ethical insights, initiative, teamwork,<sup>[7]</sup> integrity, interpersonal skills and compassion.<sup>[20]</sup> In a study by Gale et al.,<sup>[7]</sup> MMIs, in conjunction with numeracy and literacy scores, seemed to significantly predict academic success (assessment marks for modules in years 1, 2 and 3). Literacy marks only weakly predicted academic success.<sup>[7]</sup>

Admission essays have been used to support admission decisions in nursing education. Sadler et al.,<sup>[21]</sup> used admission essays to find out what the candidates knew of the nursing profession and why they were interested in nursing. The group essay scores were statistically different between the program completers and non-completers. The program completers' essays also portrayed internalisation of the role of a nurse, whereas non-completers described nursing as being external to themselves.<sup>[21]</sup>

A nationwide admission test is used to select nursing students among others in the higher education admission process in Italy. The test includes assessment of cognitive skills, including logic and general education, mathematics and physics, biology and chemistry.<sup>[9, 10]</sup> In a study by Dante et al.,<sup>[9]</sup> national admission test scores were associated with academic success. The chances of students with good entry exam scores to graduate within three years were four times as high as those with lower scores. However, in a study by Lancia et al.,<sup>[10]</sup> admission test scores did not show a positive correlation with final degree grades or GPA of exam scores.

Standardised tests, such as the American College Test (ACT), the Health Education Systems, Inc. exam (HESI), the National League for Nursing (NLN) Pre-Admission Exam and the Test of Essential Academic Skills (TEAS), have been found to be predictive of academic performance in nursing studies. The ACT, NLN and SAT have shown some evidence of being able to predict the pass-rate of the NCLEX-RN.<sup>[8]</sup> The TEAS has demonstrated that it is able to predict first semester success among nursing studies.<sup>[22]</sup>

Emotional intelligence tests have been used to assess personcentred skills or personal qualities, such as self-awareness and social interaction, in the on-site selection of nursing students.<sup>[3,24]</sup> Rankin<sup>[3]</sup> used the Assessing Emotions Scale (AES) to assess the emotional intelligence of nursing student applicants (n = 307) at one UK University. A significant predictive relationship was found between emotional intelligence and three program outcomes, practice performance, academic performance and retention, even after controlling for prior academic achievement, age and gender. Prior academic attainment and overall emotional intelligence did not correlate, indicating that the two predict different outcomes.<sup>[3]</sup> Stenhouse et al.,<sup>[24]</sup> used the Trait Emotional Intelligence Questionnaire-Short Form and the Schutte's Emotional Intelligence Scale upon entry to adult, mental health and midwifery programs (n = 598). They found that emotional intelligence scores were not associated with performance, but social connection scores for students withdrawing and remaining were statistically significantly different.

In conclusion, there is a scarce amount of evidence of the predictive value of nursing student selection methods, specifically to assess non-cognitive skills of the applicants.

## 2. METHODS

#### 2.1 Aim

The aim of this study is to compare the predictive value of two on-site selection methods used in nursing student selection, namely, psychological aptitude test and literaturebased exam. The ultimate goal of the study is to provide evidence-based suggestions for nurse educators on future on-site selection methods. Three research questions were posed:

(1) What is the difference in the levels of knowledge and skills of the two cohorts of nursing students at two measurement points?

- (2) What is the difference in the study success of nursing students between the two cohorts at two measurement points?
- (3) What factors predict the differences in the levels of knowledge and skills, and study success of nursing students between the two cohorts at two measurement points?

## 2.2 Design

The study design was a cohort study that utilised admission archives, study records and a self-report questionnaire.

#### 2.3 Participants

All students selected for nursing programs (N = 626, namely; nursing, midwifery, public health nursing) at a university of applied sciences (UAS) in Southern Finland between autumn 2002 and autumn 2004 were considered eligible to participate in the study. Students selected for admission to the programs based on a psychological aptitude test (including teacher interviews) (3 intakes; autumn 2002, spring 2003, autumn 2003) were allocated to Cohort I. Students selected using a literature-based exam (2 intakes; spring 2004, autumn 2004) were allocated to Cohort II.

At the time of the study, approximately 120 nursing, 70 midwifery and 40 public health nursing students were accepted into the programs each year at the UAS in question. A psychological aptitude test with teacher interviews had been the dominating on-site selection method, and was carried out for the last time in autumn 2003. The UAS changed the on-site selection method to a literature-based exam in 2004 to evaluate theoretical abilities and motivation of the applicants more cost-effectively. As part of the revision, the psychological aptitude test was omitted.

# 2.4 The psychological aptitude test and literature-based exam

The psychological aptitude test undertaken by Cohort I (years 2002, 2003) comprised six parts: learning abilities, study strategies, personality testing (Wartegg I & II, Sentence Completion Test, SELF-test), group situation, one-on-one interview with a psychologist and one-on-one interview with a nursing teacher. The maximum score given was 55 points. In preparation for the literature-based entrance exam, applicants needed to read a nursing ethics book, which included themes such as fundamentals of nursing ethics, theory of ethics, ethical decision-making, ethical challenges in nursing, ethical principles regarding patients and nursing, ethics in various clinical contexts, ethical guidelines, and ethics from a societal perspective. The literature-based exam, undertaken by Cohort II, was developed and piloted in 2003. The final version of the exam comprised 130 statements, and applicants

indicated whether the statements were correct or incorrect, or if they did not know the answer. Applicants were awarded 0.5 points for each correct answer, -0.5 points for each incorrect answer, and "don't know" responses yielded 0 points. The statements handled topics such as ethical decision-making, ethics in general and ethics in research. The maximum score was 65 points.

# 2.5 Procedure

Nursing students were asked to complete the self-report questionnaire during their tutorial classes in their third semester (Time 1) and during their final semester (Time 2). The third semester was chosen as the first measurement point because the majority of the attrition in the nursing programs takes place during the first year of nursing education. The longitudinal data was collected between May 2004 and May 2009

(see Figure 1).

## 2.6 Data collection

The multimethod data collection process included the use of admission archives, study records and a structured selfreport questionnaire. It was also considered important to control covariates (e.g., age, previous work experience and nursing program). The entrance examination overall exam scores were collected from the admission archives of the UAS. Study success was measured using study records to establish grade point averages (GPAs) and study progress. GPAs were calculated from pre-determined courses (see Table 1). Study progress was established using the data on the number of students that had stayed in the program (retention) and the number of students that had resigned from the program (attrition).

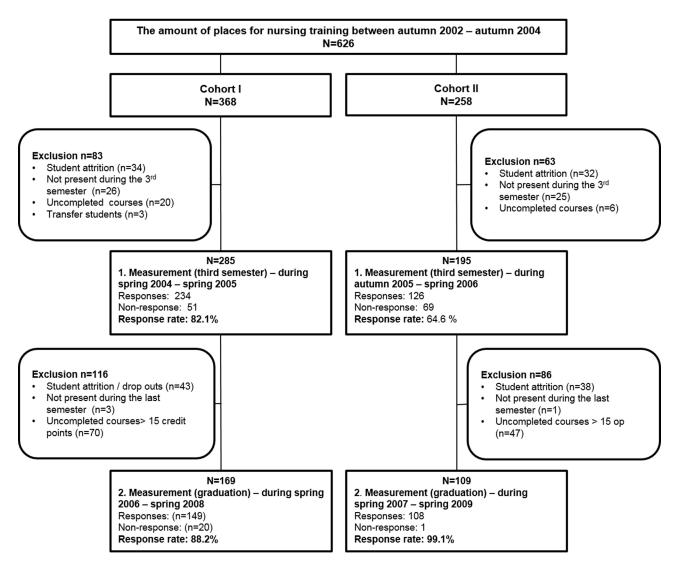


Figure 1. Response rates, exclusions and measurement points (Cohort I = students selected with psychological test, Cohort II = students selected with literature-based exam)

	Measurement I	Measurement II			
Study progress					
Clinical practice	Number of completed clinical practice credit points				
Overall study progress	Number of credit points	Number of credit points			
GPA of pre-determined cou	rses				
Nursing-related subjects	<ol> <li>Basics of nursing</li> <li>Rehabilitative and supportive nursing</li> </ol>	<ol> <li>Basics of nursing</li> <li>Rehabilitative and supportive nursing</li> <li>Acutely ill nursing</li> <li>Mental health and substance abuse nursing</li> <li>Nursing of children and adolescents</li> <li>Nursing of the elderly</li> <li>Adult health promotion and nursing</li> </ol>			
Research and science- related subjects	<ol> <li>Introduction to philosophy and research</li> <li>Fundamentals of research I</li> <li>Fundamentals of nursing science</li> </ol>	<ol> <li>Introduction to philosophy and research</li> <li>Fundamentals of research I</li> <li>Fundamentals of nursing science</li> <li>Final thesis and publication</li> </ol>			

#### **Table 1.** Data from the study records

Note. Measurement I = third semester; Measurement II = graduation.

The levels of knowledge and skills was measured using the Student Nurses' Knowledge and Skills (SNKS) questionnaire developed by Eriksson, Hupli & Leino-Kilpi for this study. While the SNKS questionnaire was being developed, a previously developed questionnaire by Solante<sup>[25]</sup> was utilised. The instrument by Solante was modified and further developed with the written permission of the author. Only one of the subscales (interaction with patients) was used as per the original instrument. All other subscales were modified, and two new subscales were added. The SNKS questionnaire comprises 138 items and seven subscales: theoretical knowledge (medical and nursing related) (53 items), patient education (9 items), professional interaction (16 items), clinical skills (35 items), decision-making skills (9 items), teamwork skills (8 items) and research and development skills (8 items). Each item was rated with a four-point Likert scale, with answers ranging from strongly disagree to strongly agree. Higher scores indicated higher levels of knowledge and skills of nursing students. The questionnaire took approximately 20 minutes to complete. The SNKS questionnaire was tested and found reliable using Cronbach's alfa at the first and second measurement points, the reliability ranging in the seven main subscales from 0.82 to 0.93 and 0.85 to 0.94, consecutively.

#### 2.7 Sample

All in all, 413 undergraduate nursing students participated in the study (see Figure 1). Prospective data were collected during the third semester and at the time of graduation. The response rates were considered to be high at both measurement points (see Figure 1). Out of the 413 participants, 201 participated in both measurement points (follow-up rate of 49%). Retrospective data included entrance examination results for Cohort I and Cohort II students. The entrance examination results for 14 students were not available. Students who had completed the pre-determined courses (see Table 1) and had enrolled for their third or their last semester were included in the study. Students who had dropped out of the program (resigned), were absent during their third or last semester, had transferred from a different UAS or had not completed the pre-determined courses were excluded from the study (see Figure 1).

#### 2.8 Ethical considerations

Responsible ethical conduct was followed throughout each phase of this study.<sup>[26]</sup> Approval for this research was granted by the institution's research committee. The data were obtained through self-reported data, and the institution's entry exam archives and study records. During face-to-face recruitment, students were informed of the study, and were assured that participation was voluntary and would not affect their grades or progress in the program. The recruitment and data collection took place during tutorial lectures by a member of the research team. Thus, the data collection did not involve teachers who were responsible for teaching the groups. The cohort design required the identification of the students. The names and university identification numbers were coded to maintain anonymity of the nursing students. The original questionnaires were destroyed after the data analysis and reporting of the results.

#### 2.9 Data analysis

Data were analysed using SPSS software, version 18.0, and SAS, version 9.1. Descriptive statistics were used to describe the sample characteristics. Seven categories were formed according to the subscales of the SNKS questionnaire to compare the self-reported levels of knowledge and skills between the two cohorts. An overall score of the level of knowledge and skills was calculated as an average of the mean values of the seven subscales. Study success was established through the study progress (clinical practice credit points, overall credit points), and the GPAs of pre-determined courses (nursing-related, research and science-related studies) (see Table 1). Differences in the levels of knowledge and skills, and study success between the two cohorts were examined using an unpaired *T*-test and a Wilcoxon test (when appropriate). The relationships of sample characteristics to knowledge and skills, and study success were examined with an unpaired *T*-test and a one-way ANOVA with post hoc tests (Tukey) to avoid type I errors.<sup>[27]</sup> The relationship of the self-reported data and study success was examined with Pearson's correlation coefficient. Linear regression was used to control the effect of covariates regarding the significant differences within the two cohorts. The selection method and the sample characteristics that were significantly related

to the level of knowledge and skills, and study success were selected for the linear regression analysis. The analysis was performed stepwise, and continued until all of the included variables increased the model prediction significantly. The statistical test was considered to be significant if the *p*-value was < .05.<sup>[27]</sup>

# **3. RESULT**

# 3.1 Participants

The sample characteristics of the nursing students of the two cohorts were examined (see Table 2). At the first measurement point (third semester), there were significant differences between the cohorts in age, marital status and previous work experience.

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	Measu	rement I				Measu	<i>p</i> -value			
Characteristics	Cohor	t I (n = 234)	Cohor	Cohort II (n = 126)		Cohort I (n = 149)		<b>Cohort II</b> (n = 108)		
	n	%	n	%	-	n	%	n	%	-
Gender										
Female	218	93.2	123	97.6	NS	145	97.3	104	96.3	NS
Male	16	6.8	3	2.4		4	2.7	4	3.7	
Marital status										
Not married	113	49.8	45	36.6	$.0179^{*}$	89	60.1	67	64.4	NS
Married/co-habiting	114	50.2	78	63.4		59	39.9	37	35.6	
Number of under aged chil	ldren									
Yes	29	12.4	13	10.3	NS	21	14.1	14	13.0	NS
No	205	87.6	113	89.7		128	85.9	94	87.0	
Nursing program										
Nursing	125	53.4	57	45.6		70	46.9	58	55.2	
Public health nursing	38	16.2	25	20.0	NS	31	20.8	24	22.9	NS
Midwifery	71	30.3	43	34.4		48	32.2	23	21.9	
Other reason	6	2.6	2	1.6		5	3.4	3	2.8	
The level of basic education	n									
Elementary school	37	16	11	9	10	23	15	10	9	110
High school	8	3	5	4	NS	3	2	4	4	NS
Matriculation exam	188	81	110	87		123	83	94	87	
Previous professional educ	ation									
Yes	84	36	35	28	NS	56	38	30	28	NS
No	146	64	91	72		93	62	76	72	
Working while studying										
Yes	88	38	56	45	NS	96	64	72	69	NS
No	145	62	69	55		53	36	33	31	
Working outside of nursing	g while stud	ying								
Yes	60	26	28	22	NS	22	15	14	13	NS
No	172	74	97	78		127	85	91	87	
Previous work experience	in nursing									
Yes	90	39	30	24	.0038*	54	36	27	25	NS
No	141	61	96	76		95	64	79	75	
Consideration of dropping	out									
Often/quite often	13	6	8	6	NG	9	6	9	9	NG
Sometimes	87	38	42	34	NS	63	42	45	44	NS
Never	127	56	75	60		77	52	48	47	

<sup>\*</sup>Chi square test, NS = p > .05; Measurement I = third semester; Measurement II = graduation; Cohort I = students selected using a psychological test; Cohort II = students selected using a literature-based exam.

As shown in Table 2, significant differences in sample characteristics were not detected between the cohorts at the second measurement point (graduation) (see Table 2).

# **3.2** Differences in the levels of knowledge and skills of nursing students between the two cohorts

In the third semester (Time 1), significant differences were detected in two subscales (out of seven): theoretical knowledge and clinical skills (Table 3). Students selected using the psychological aptitude test (Cohort I) assessed their level of theoretical knowledge higher (mean 2.22, SD 0.29) than

students selected using the literature-based exam (Cohort II) assessed theirs (mean 2.16, SD 0.32) (p = .04). Cohort I students also assessed their level of clinical skills higher (mean 2.84, SD 0.38) than Cohort II students did (mean 2.72, SD 0.41) (p = .01). At the time of graduation (Time 2), differences between the two cohorts were detected in one of the subscales (out of seven), that being clinical skills (see Table 3). Cohort I students assessed their level of clinical skills (mean 3.24, SD 0.38) higher than Cohort II students assessed theirs (mean 3.10, SD 0.44) (p-value = .006).

Table 3. Self-reported levels of knowledge and skills of the two cohorts at the two measurement points

	Measurement I							Measurement II						
	Cohort I (n = 234)			Cohort	Cohort II (n = 118)			Cohort I (n = 141)			Cohort II (n = 101)			p
	Mean	SD	Range	Mean	SD	Range	•	Mean	SD	Range	Mean	SD	Range	
Overall score	2.52	0.31	1.64-3.40	2.46	0.33	1.57-3.83	NS	2.97	0.32	2.16-3.73	2.93	0.37	1.59-3.66	NS
Theoretical knowledge*	2.22	0.29	1.60-3.10	2.16	0.32	1.40-3.90	.04‡	2.73	0.35	1.75-3.68	2.77	0.45	1.42-3.79	NS
Patient education*	2.27	0.52	1.00-3.56	2.21	0.49	1.33-4.00	NS	2.89	0.47	2.00-4.00	2.81	0.51	1.33-3.89	NS
Professional interaction*	2.78	0.43	1.63-3.81	2.77	0.46	1.44-4.00	NS	3.05	0.39	1.81-4.00	3.03	0.47	1.25-3.94	NS
Clinical skills*	2.84	0.38	1.86-3.77	2.72	0.41	1.60-3.69	$.01^{\dagger}$	3.24	0.38	2.17-4.00	3.10	0.44	1.83-3.83	$.006^{\dagger}$
Decision-making skills*	2.68	0.50	1.00-4.00	2.65	0.45	1.33-3.89	NS	3.20	0.48	2.00-4.00	3.09	0.46	2.00-4.00	NS
Teamwork skills*	2.98	0.47	1.63-4.00	2.92	0.48	1.38-4.00	NS	3.23	0.46	2.25-4.00	3.16	0.44	1.63-4.00	NS
Research and development skills*	2.28	0.46	1.13-3.63	2.27	0.45	1.25-3.63	NS	2.84	0.48	1.75-4.00	2.77	0.46	1.75-4.00	NS

\*Scale 1-4 (1 = insufficient level of knowledge and skills, 4 = sufficient level of knowledge and skills); <sup>†</sup>T-test; <sup>†</sup>Wilcoxon test; NS = p > .05; Cohort I = students selected using a psychological test; Cohort II = students selected using a literature-based exam; Measurement I = third semester; Measurement II = graduation.

# **3.3** Differences in the study success of nursing students between the two cohorts

During the third semester (Time 1), there were no significant differences between the cohorts in study progress (see Table 4). However, significant differences were detected in the GPAs of the nursing students. Cohort II students succeeded better in nursing-related studies, as well as in the research and science-related studies, than Cohort I students. At the time of graduation (Time 2), there were no significant differences in study progress or in the GPAs between the two cohorts.

Table 4. Study success of the two cohorts at the two measurement points

	Measur	ement	I				Measurement II							
	Cohort	I(n = 2)	234)	Cohort	II (n =	126)	-	<b>Cohort I (n = 149)</b>				Cohort II (n = 108)		
	Mean	SD	Range	Mean	SD	Range	p	Mean	SD	Range	Mean	SD	Range	- p
Study progress														
Amount of clinical practice credits	24	5	8-41	24	3	9-33	NS	91	20	59-120	87	18	66-120	NS
Overall amount of credits	80	9	39-99	79	9	46-93	NS	236	27	203-272	229	25	190-273	NS
GPA														
Nursing related courses*	3.1	0.6	1.5-5	3.3	0.7	2-5	$.0033^{\dagger}$	3.5	0.5	2.3-4.9	3.6	0.5	2.4-4.7	NS
Research and science related courses*	2.8	0.9	1-5	3.1	0.9	1-5	$.0011^{\dagger}$	3.2	0.7	1.7-5.0	3.3	0.8	1.8-5.0	NS

\*Grade Point Averages of theoretical studies (refer to Table 2); Scale 1-5 (1 = satisfactory, 2 = very satisfactory, 3 = good, 4 = very good, 5 = excellent); 1 credit = 27 hours of student work; NS = p > .05; †*T*-test; Measurement I = third semester; Measurement II = graduation; Cohort I = students selected using a psychological test; Cohort II = students selected using a literature-based exam.

# **3.4** Predictors of the level of knowledge and skills, and study success of nursing students between the two cohorts

According to the linear regression analysis, two factors, the student selection method and the nursing program, most often account for the detected statistical differences between the cohorts in the levels of knowledge and skills, and study success (see Table 5). However, the overall variance remains below 11%, indicating that neither of the two on-site selection methods were particularly predictive of the nursing students' levels of knowledge and skills or study success.

Table 5. Predictors	of the levels of k	nowledge and sl	kills and GPAs o	f nursing stuc	lents using linear i	regression

	Self-reported level of kn	owledge and skills	GPA of pre-determined courses					
Predictor variables	Clinical skills		Nursing-related subjects	Research and science-related subjects				
r redictor variables	Measurement point $I^{\dagger}$	Measurement point ${\rm II}^{\dagger}$	Measurement point $\mathbf{I}^{\ddagger}$	Measurement point $\mathbf{I}^{\ddagger}$				
	<i>p</i> -value	<i>p</i> -value	<i>p</i> -value	<i>p</i> -value				
Selection method	.0305	.0130	.0009	.0080				
Age	-	-	.0012	-				
Nursing program	-	.0396	-	.0011				
Level of basic education	-	-	-	.0006				
Previous work experience in nursing	.0038	-	-	-				
Model prediction	4.4%	5.7%	5.4%	10.3%				

Note. Measurement I = third semester; Measurement II = graduation; Cohort I = students selected using a psychological test; Cohort II = students selected using a literature-based exam; <sup>†</sup>Cohort I students' level of knowledge and skills/study success better than that of Cohort II students; <sup>†</sup>Cohort II students' level of knowledge and skills/study success better than that of Cohort I students.

#### 4. **DISCUSSION**

#### 4.1 Main results

Based on previous literature, it has been unclear which onsite selection methods should be used to best predict the study success of nursing students.<sup>[12,13]</sup> Therefore, this study aims to compare the predictive value of two on-site selection methods on study success of undergraduate nursing students. Firstly, the results of this study demonstrate that there was very little difference in the self-reported levels of knowledge and skills, or the objectively assessed study success of nursing students between the two cohorts. This result is somewhat surprising because we initially assumed that students selected with the psychological aptitude test would demonstrate higher levels of knowledge and skills, and better study success than students selected with a literature-based exam. This initial assumption was based on the long history of psychological aptitude tests in Finland, and the inclusion of cognitive and non-cognitive elements. Because of the lack of previously reported studies on the use of psychological aptitude tests in nursing student selection, the results of this study cannot be directly compared to previous study results.

Secondly, the results of this study suggest that both psychological aptitude tests and the literature-based exams can be used to predict nursing performance and study success to some extent. However, the results of the linear regression analysis demonstrate that the selection method only explains a small proportion of the variance (4.4%-10.3%) (see Table 5). It is recognised that the explanatory power of the two on-site selection methods might have been higher if all of the applicants would have been invited to take the entrance exam, which would have created a more heterogeneous group. However, during the selection process of this study, approximately one-third of the applicants were invited to take the entrance exam based on their previous academic achievement. The group was, therefore, more homogenous, which may have decreased the explanatory power of the two methods.

Thirdly, based on the study results, it is impossible to conclude whether future on-site selection methods should concentrate more on the assessment of cognitive or non-cognitive skills. It would have been interesting to assess the predictive validity of the different parts of the psychological aptitude test, such as personality testing (Wartegg I & II, Sentence Completion Test, SELF-test) and learning abilities, but unfortunately, we were only able to access the overall scores of the psychological aptitude test. According to the previous related literature, a combination of both cognitive<sup>[7,9]</sup> and non-cognitive<sup>[3,7,24]</sup> approaches may be useful in future nursing student selection. However, further identification of factors and methods to assess cognitive and non-cognitive skills of nursing students is required.

Fourthly, even though the results demonstrate very little difference between the two selection methods, the methods vary greatly in cost. This cost difference is notable for Finnish nursing programs because the institutions are obligated to cover the entire cost of entrance examinations. The applicants are entitled to participate in entrance examinations free of charge.<sup>[28]</sup> To date, there is only one publication regarding the costs of entrance examinations in the social and healthcare education in Finland. According to Djupsjöbacka,<sup>[17]</sup> in 2002-2003, it was estimated that the total cost of a psychological aptitude test (including interviews organised by teaching staff) was 82.62 euros per applicant, whereas the total cost of a selection method including a book exam, interviews organised by teaching staff and a group discussion was 44.40 euros per applicant. The estimation of these costs includes the planning, implementation and evaluation of the examination.<sup>[17]</sup> Currently, on-site selection methods vary greatly in Finnish nursing programs. According to a survey conducted in January 2014 (answers from 13 out of 23 universities of applied sciences), eight of the universities of applied sciences were using psychological aptitude tests combined with either an individual interview with a psychologist or a combination of an individual interview and a group interview/situation. One UAS was using a literature-based exam, and four were using literature-based exams combined with individual/group interviews or both. At nine of the universities of applied sciences, mathematical skills were being tested alongside other on-site selection methods, and at three, language skills were being assessed.<sup>[6]</sup> However, there is no further research data of the predictive value of these selection methods.

#### 4.2 Limitations

In this cohort study, the most common sources of bias (information, selection and confounding bias) were evaluated regarding the interpretation of the results. Information bias refers to accurate and consistent measurements and selection bias to representativeness of the target population.<sup>[29,30]</sup> In this study, the SNKS questionnaire was found to be a reliable instrument with an internal consistency ranging from 0.82 to 0.94 at the two measurement points.<sup>[31]</sup> Selection bias was reduced by selecting all nursing applicants who were admitted to the UAS during the indicated time period of this study. Response rates of this study were considered high (see Figure 1), which also reduced selection bias. It was calculated that the study sample represented approximately 6.5% of all Finnish nursing students at the time of the study. The age and gender of the study sample followed the average age and gender of Finnish nursing students in general. Thus, the study sample can be considered representative of the Finnish nursing student population. The study was applied at one nursing school to minimise the differences in the curriculum and study environment, but organising the study at one institution may have somewhat limited the study results. Confounding variables (e.g., age and nursing program) were controlled by using linear regression.<sup>[30]</sup> It was concluded that the factors, selection method and nursing program, most often accounted for any differences. As a limitation to this study, 51% of the participants were lost in the follow-up. It is common in prospective cohort studies that all the participants cannot be followed for the entire length of the study.<sup>[30]</sup> However, these losses may affect the validity of the results. Furthermore, the follow-up data was collected between 2004 and 2009, which may affect the way the results can be generalised today. Even though psychological aptitude tests and literature-based exams are currently used in Finland, the methods may have developed over the intervening years. This needs to be considered when interpreting the results. However, in our opinion, the time of the data collection does not affect the main results of this study. Additionally, at the time of the study, the nursing curriculum followed the

European core nursing competencies, thus increasing the likelihood of generalisability of the research results, at least in the European context.

# 5. CONCLUSIONS

The findings suggest that the two on-site selection methods are predictive of nursing students' levels of knowledge and skills (psychological test), and study success (literaturebased exam) at the beginning of their studies. However, the findings also suggest that other factors or on-site selection methods should be included to achieve better predictability. It can be concluded that further longitudinal research is needed to investigate the predictive value of the various on-site selection methods used in student selection in nursing education. Future research should include a wider scope of outcome measures to better acknowledge the demands of the nursing profession, for example, by including measures of social, emotional and clinical competence. Furthermore, objective ways to evaluate knowledge and skills or competence should be sought after. Future research should also focus on the admission/selection costs to universities. We propose that economic impact should be investigated more systematically, collecting at least the minimum set of data presented below.

- Costs
  - Planning of entrance exam (e.g., content of the exam, room reservations, photocopying)
  - Implementation of entrance exam (lecturers, other staff)
  - Marking of entrance exam
  - Feedback for the applicants
  - Expert fees (e.g., psychologists, expertise in a specific method)
  - Other fees (e.g., materials, venue)
- Additional information to calculate the costs
  - The number of applicants who participated in the entrance exam
  - The number of students selected for the program
  - Cost per selected student
  - Cost per applicant who participated in the exam

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# **CONFLICTS OF INTEREST DISCLOSURE**

The authors declare that there is no conflict of interest.

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