

Article

The Relationship between Corporate Governance Quality and Firm Performance: The Moderating Role of Capital Structure

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Abstract: This study aims to explore whether capital structure (CS) has a contingent role in the relationship between corporate governance (CG) quality and firm performance. The empirical findings indicate that CG quality had a positive and significant effect on the performance of Jordanian non-financial firms listed on the Amman Stock Exchange (ASE) from 2014 to 2019. Additionally, the moderate effect of the CS reinforces this relationship. These results are robust to alternative econometric specifications and variable definitions. This study utilizes certain firm-specific characteristics to represent the CS to assess its role as a moderating variable in the relationship between CG quality and firm performance. This study makes a contribution to the literature by showing that CS can strengthen the relationship between CG quality and firm performance. The results have important managerial implications for the practice of CG in developing countries. Firms in developing countries can enhance performance by implementing and abiding by good governance practices. Moreover, firms in developing countries should adopt effective financial strategies regarding CS to enhance the relationship between CG quality and firm performance. Finally, potential investors should consider the debt level in the CS of non-financial firms in Jordan when making investment decisions.

Keywords: capital structure; corporate governance; firm performance; moderation effect; non-financial listed firms; Amman Stock Exchange; Jordan



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1. Introduction

Due to the rapid growth of the capital market in Jordan and the unique institutional environment of Jordanian listed firms, there is growing interest in exploring the effect of CG on firm performance. According to [1], the capital market in Jordan now has the highest level of foreign investment in the world. Thus, recently, the openness of the capital market in Jordan to foreign investors has led to an urgent need for enhanced CG quality [2]. Good governance ensures that the business environment is fair and transparent and that companies can be held accountable for their actions [3]. Conversely, weak governance leads to waste, mismanagement, and corruption [4]. Thus, without good CG practices, a country may experience a financial crisis. However, the recent global financial crisis in 2008 was largely attributed to weakness in or lack of CG processes and practices [5,6]. Therefore, this study attempts to shed light on the effect of CG quality on firm performance in this unique setting (Mansour et al., 2022). In particular, this study investigates the relationship between CG as a composite measure and the performance of Jordanian firms from the perspective of CS.

On the other hand, agency theory expects a positive relationship between CG quality and firm performance and reduces the conflicts of interest between principal and agent [7,8]. Accordingly, numerous researchers have focused extensively on investigating the effect of CG quality on firm performance worldwide. Many studies show that there is a direct relationship between CG mechanisms and firm performance [9–12]. Others have found that the relationship is indirect [13,14]. Thus, up to now, findings regarding the effect of CG on firm performance are still inconclusive [15]. This may be attributed to differences in the sample size, sector, period covered, or the difference in the performance measure used [16].

According to Baron and Kenny [17], when a relationship between a dependent and independent variable is found to be extensively inconsistent in the literature, the indirect effects of a moderator variable may explain this inconsistency. Inconsistent empirical results may be attributable to multiple factors, such as firm-specific characteristics [15,18]. In particular, according to Cuomo [15,19,20], the suitability of a CG system is contingent on some key firm-related variables (e.g., CS). Prior research e.g., Refs. [15,18] indicates that such mechanisms are interrelated, and firms can choose an optimal combination. Conventionally, researchers have conducted in-depth studies into the evidence on the direct links between CG quality and firm performance [21]. In the Jordanian context specifically, there has been very little research examining the effect of CG on firm performance [22]. Yet, significantly, only a few studies have investigated the effect of moderating variables, which represents a gap into which many researchers in the field of CG have urged investigation because of the vital role that intervening factors may play [20,23,24]. In this regard, it would be instructive to understand whether CS affects the relationship between CG quality and firm performance. The past literature has tended to focus only on the correlation between each pair of these three factors, such as the effect of CG on firm performance [13], the effect of CG on CS [25], or the effect of CS on firm performance [26]. From the perspective of CS, however, it is unclear whether CG has a direct or indirect effect on firm performance, which is also a central topic in the recent CG debate. Thus, we combine these two strands of the literature and examine the moderating effect of CS on the relationship between CGI and firm performance. Therefore, this study aims to fill both a theoretical and practical gap by testing the moderating effect of CS on the relationship between CG quality and firm performance. It investigates this association from the perspective of CS, which is expected to have a synergistic effect that enhances the relationship between CG quality and firm performance.

This approach was adopted because firms, especially those in developing countries, may rely heavily on debt in financing their CS (high gearing) because of the presence of weak CG systems, and another financial crisis may arise [27]. The corporate financial decisions that are made in relation to CS are becoming increasingly important for survival and development [28–30], as well as the value maximization of firms. In addition, agency theory suggests that CS can reduce agency costs [8], and the trade-off theory of CS posits that firms that have optimal debt ratios in their CS have the ability to maximize tax shield benefits against the costs of bankruptcy that increase with the use of debt for financing [30]. Thus, many researchers contend that an optimal CS is critical to the success of the firm due to its link with risk and reward [27,29,30]. This control is manifested in the reduction of opportunistic management behavior and agency costs through the imposition of stringent debt covenants [30–33], thus improving profitability and performance [25]. Subsequently, the importance of the contingent role of CS in the relationship between CG quality and firm performance seems unambiguous.

Most of the CG studies were conducted with their individual characteristics. However, this study is considered different because it attempts to examine the effect of CG by developing a corporate governance index (CGI). However, as far as we know, no one has used a composite governance measure based on panel data to evaluate these mechanisms and explore its influence on corporate performance in the Jordanian setting. Regardless, this study is a pioneer because it investigates the moderating effect of CS, which is still a gap in the literature. Moreover, most of the previous studies in the CG scope were

conducted in developed countries. However, this study focuses on Jordan as a developing country that has a unique institutional environment that differs from those in developed countries, such as the United States and the United Kingdom, where most studies on CG and firm performance have been conducted. Thus, the findings of prior studies cannot be generalized to markets in emerging or developing markets, such as the Jordanian market. Generally, the CG system is considered relatively new to the Jordanian environment, and the capital market is considered not as broad and deep as developed ones. Ref. [34] argued that emerging markets also differ widely among themselves due to cultural, economic, and political systems, hence the need for country-specific governance studies [35] to realize ultimately which CG mechanisms are significant for which kinds of firms and in which types of settings.

In Jordan, the bankruptcy of Petra Bank and the so-called “Shamaylah Gate” scandal forced supervisory bodies to undertake reforms by issuing a range of new legislation to boost accountability, transparency, and the rule of law in the economic life of Jordan [22]. These reforms included the enactment of the corporate governance code in 2009 [22]. This enactment of the corporate governance code aimed to reinforce the performance of the Jordanian economy and boost trust in its investment environment generally [36]. For example, Jordan’s regulatory and legislative authority has paid a great deal of attention to consolidating the pillars of corporate governance [36] to attract foreign and local investors. Over the past few decades, the Jordan economy, especially the non-financial firms’ sector (industrial and service firms), has faced several problems and challenges because of regional instability [4]. Since the Amman Stock Exchange (ASE) is reflective of the performance of the national economy and the surrounding circumstances, the statistics of the Jordan Securities Commission (JSC) have revealed that the total number of listed firms declined dramatically, reaching 194 firms at the end of 2017 compared with 277 firms at the end of 2010 (JSC Annual Report, 2018). The regulatory bodies in Jordan consider these firms to be either insolvent firms or firms that are suspended from trading (ASE, annual report, 2018). Furthermore, the Jordan Independent Economy Watch (JIEW) (2014) found that there has been sluggish growth in Jordan’s national economy since 2009, which is reflected in the country’s business environment in general, specifically in the performance of Jordanian firms. In light of the continued effects of the political and economic difficulties in the region, the performance of the ASE and the stock market continued to be affected by these circumstances and the turmoil faced by the region, and the trading value of the non-financial firms’ sector has decreased largely, reaching JOD 1.03 billion at the end of 2017 compared to JOD 2.515 billion at the end of 2010. Furthermore, as revealed by indicators of the ASE, the market capitalization of the non-financial firms’ sector has faced a sharp decline against GDP in the last ten years (ASE, annual reports). In this regard, Ref. [37] have established that Jordan has faced an episode of turmoil that has influenced the development of its institutions. Many studies have noted that most of the financial failures that affected Jordanian firms from 2000 to 2011 hardly hit the non-financial firms’ sector, which can be attributed to the lack of full adherence of firms in this sector to codes of corporate governance and other rules and regulations imposed by Jordan’s regulatory body [38]. In addition, the market performance of the non-financial firms’ sector in Jordan was below the average mean of the ASE, which was the result of significant losses incurred between 2008 and 2009.

Firms listed on the ASE were selected because the ASE is one of the oldest and largest stock markets in the Middle East and Asia region [1,4]. Non-financial firms (industrial and service firms) were chosen because they are considered to be an essential source of employment and economic growth in Jordan. The three most significant roles of non-financial firms in general are as producers of goods and services, as investors in non-financial assets, and as borrowers in financial markets. In addition, these firms have recently faced several problems and challenges because of regional instability [22], which has had a deleterious impact on their performance. Thus, this study anticipates that it will provide a unique insight into the effect of CG quality on firm performance that may

depend on a firm's specific strategy (financing decisions), which will also offer a novel perspective on the relevant theories. Furthermore, the results of this study are expected to have implications for the legislators, shareholders, and other stakeholders of Jordanian non-financial firms in relation to improving the outcome of CG quality and corporate financial decisions.

2. Literature Review and Hypothesis Development

CG is one of companies' best practices to enhance transparency, and many theories have discussed the importance of good governance, such as stakeholder theory and agency theory. Moreover, scientists have made many experimental contributions in this field. The debate of this study is associated with three main streams of prevailing research. As argued above, the primary research stream addresses the association between CG quality and firm performance. Although there is no consensus among researchers on the strength and direction of the relationship between these two variables, numerous studies have established that higher levels of CG practice are related to better firm performance [12,39]. This finding is supported by other studies such as [10,18,40]. For example, Ref. [41] found that well-governed Japanese firms significantly outperform poorly governed firms by up to 15% a year. According to agency theory [8], good governance practices greatly improve the performance of firms by reducing agency costs [42] and enhancing the alignment between the interests of managers and shareholders [43]. Generally, this situation arises because the relative efficiency of CG delivers advantageous information to the market (e.g., investors and creditors), which importantly stimulates firm performance [44]. Hence, adherence to good governance practices has become a central issue for corporations and stakeholders, not least because such practices are considered to act as a shield that can protect firms from exposure to future failures [27].

The literature has documented that good governance practices can help to ensure the proper management of firms, enhance competitive edge, attract investment, lower the cost of debt, and improve overall performance, as well as protect investors' rights and improve confidence in financial markets, thereby contributing to sustainable economic development [13,45,46]. Furthermore, good governance is considered one of the basic demands of various stakeholders [33,47,48]. Recently, many researchers have focused on investigating the effect of CG mechanisms on firm performance in developed and developing countries [49]. However, the vast majority of previous studies are limited to advanced markets, for example, [35,50–52]. In general, developing countries face matters that are dissimilar to those experienced in developed economies. Traditionally, many studies have focused on a single or a few mechanisms of CG [40], such as board characteristics [1], board size [53], board composition [54], disclosure and transparency [55], audit committee [56], CEO duality [57], and ownership structure [58]. Such studies have yielded positive, negative, or mixed results, and some have found no relation at all between CG mechanisms and firm performance [15,44]. Interestingly, one potential explanation for this divergence in results is that the relationship between all the CG mechanisms is complementary, which means that the attributes of CG are working simultaneously and that the choice of a specific mechanism to test the relationship between CG and firm performance may not always be the correct one [43,50]. Moreover, the diverse results in the literature suggest that an evaluation of CG that is based on specific mechanisms might not demonstrate the same effect as one that is based on overall CG quality [50,59,60]. Thus, it is impossible to measure and capture the overall quality of CG through a single or a few mechanisms, and this is therefore an angle of investigation that requires further attention [40].

In line with the above observation, recently researchers have shifted away from using specific mechanisms of CG to explore the relationship between governance and performance to using a CGI [3,46,61]. This shift has occurred to compensate for the imperfections in individual mechanisms, such as protecting the interests of shareholders and stakeholders through disclosure, which are often insufficient [33,62]. According to stakeholder theory, protecting the broader group of stakeholders is one way to legitimize the activities of

companies. Therefore, many companies seek to achieve transparency and accountability by applying the principles of good governance [31,63]. Moreover, the use of a CGI as an assessment tool for measuring the state of governance in firms offers a solution to the problem of an inadequate overall governance system, especially in firms in less-developed nations, and can encourage firms to establish optimal governance mechanisms to strengthen the relationship with stakeholders [64]. A CGI is useful because it integrates all the governance mechanisms into a single value, which can then be used to judge the governance quality in firms [39,65]. Hence, numerous researchers in the field of CG are now using a composite measure instead of focusing on individual mechanisms [14] and are developing their own indices to assess the quality of CG [42] because they perceive this approach to be more dependable. This more recent strand of the literature shows that the composite measurement of CG provides interesting evidence and can lead to desirable results, such as strengthening shareholder rights, reducing agency costs, boosting firm performance, increasing firm value, and raising stock prices [51,66]. Thus, the basic assumption that underlies the use of a CGI is that it can adequately capture the overall quality of CG [42]. Correspondingly, a number of studies, such as [10,18,67], have emphasized that a CGI has a positive impact on firm performance. Therefore, based on the above, the following hypothesis is proposed:

Hypothesis 1 (H1): *The effect of CG quality on firm performance in the Jordanian non-financial sector is significant and positive.*

Capital Structure as a Moderator

CS has been widely adopted as a core financing strategy by firms in a variety of sectors, including those in the non-financial sector [30,68,69]. CS can be seen as a mechanism that can contribute to reducing agency problems [8]. In addition, a proper CS may be considered as a major factor in determining firm performance [26,30,33,70]. Yet, the role of CS as an intervening factor is not addressed in the CG literature. The methodology of incorporating moderation variables into models is now commonly used in the social sciences to refine and gain a better understanding of the causal relationship between variables [8]. The literature has explored the moderating role of various mechanisms on the relationship between CG quality and firm performance. However, the moderating role of CS is missing from the debate. Surprisingly, prior studies have ignored interactions between CG quality and governance mechanisms such as CS despite this variable offering a potential avenue into gaining a deeper and more refined understanding of the causal relationship between CG mechanisms and firm performance, especially in the light of the inconclusive empirical results on this relationship [15,18,23]. Many studies e.g., Refs. [13,24,71] have mentioned that governance mechanisms are interrelated and that firms can choose an optimal combination thereof that best suits their particular circumstances. The rationale for this argument is based (rooted) on the agency theory perspective, which assumes that the CS can reduce agency costs [8,72]), while CG is intended to alleviate agency problems; thus, good governance and CS are related through their link with agency costs [30].

Some researchers have also suggested that CS has complemented governance mechanisms in mitigating agency conflicts [15,25]. Hence, many researchers have recommended exploring whether there is a complementary association between CS, CG, and firm performance [10,27,73]. This recommendation has arisen because CS as a third variable can be considered a discipline mechanism [30,31] and is thus expected to have a positive impact on the relationship between CG and firm performance [5,59,70,74,75]. Maranhão and Leal [76] have suggested that a number of different moderators can help explain the relationship between CG and performance, and it has been postulated that CS is one of the most important e.g., Refs. [15,18] due to CS possibly confounding the relationship between CG and corporate performance since it can encourage (or discourage) some internal or external actors to join (or leave) the game. The moderating effect is established if, when the moderator variable (i.e., CS) has interacted with the explanatory variable (i.e., CGI), the

strength of the association between the explanatory variable and the outcome variable (i.e., firm performance) is altered. Specifically, if CS accentuates (weakens) the effect of the CGI, the interaction term will have the same sign (opposite sign) as the CGI variable.

The CG quality and CS can be considered as having the potential to decrease the conflict of interest between management and shareholders by decreasing the agency costs associated with managers having access to free cash flows [25,72]. Previous works indicate that several mechanisms can moderate the governance–performance relationship [44,51]. It has also been postulated that CS as a moderating variable can alter the direction and strength of the causal relationship between CG quality and firm performance [15,18]. Furthermore, some researchers have strongly recommended studying the role of CS as a governance device to determine whether it can help to maintain governance competence and enhance firm performance [13,71]. This means that CS is like CG in terms of its ability to mitigate agency costs [25,69,70]. Thus, the CS can be viewed as a third variable, and its influence on the relationship between CG quality and firm performance should be explored (La Rocca, 2007). However, in spite of these recommendations, prior literature has tended to focus only on the correlation between each pair of these three factors, such as the effect of CG on firm performance [13], the effect of CG on CS [25,26], or the effect of CS on firm performance [71]. Nevertheless, it is expected that CS (corporate financial decisions) would enhance the relationship between CG and firm performance [71]. The CS is considered a governance mechanism because it plays a decisive role in decreasing the agency costs of free cash flows by prohibiting investments in negative net present value projects [13]. This means that optimal CS could restrict the freedom of managers to deal with free cash flows [33]. Thus, the CS becomes a complementary control mechanism, suggesting that CS as a governance mechanism improved the effectiveness of the other mechanisms [15,16,69]. Therefore, in light of the above, the following hypothesis and sub-hypotheses are proposed:

Hypothesis 2 (H2): *CS positively moderates the effect of CG quality on firm performance in the Jordanian non-financial sector.*

3. Empirical Study

3.1. Variables and Data

In this study, the relevant data on Jordanian non-financial firms were used to examine the empirical model. For this purpose, a sample of Jordanian listed firms was constructed out of those that had the required information for the entire study period. The final sample consisted of a panel data set for 95 non-financial firms covering a period of 6 years from 2014 to 2019, which produced 570 observations, as illustrated in Table 1. These data were drawn from the official websites of the ASE, Securities Depository Center (SDC), and the websites of each firm. Specifically, the data related to the firms' performance indicators, market-to-book ratio of equity (MBTV), and the CS were gathered from the official website of the SDC. The data relating to the composite measure of CG quality, i.e., the CGI, firm size, firm age, and sales growth, were manually collected from the annual reports of each firm for the pertinent years that were published on the websites of respective firms and/or the ASE. Thus, the balanced panel data set collected for the years under study was considered sufficient to serve the purpose of the study.

Table 1. Sample selection procedures.

Total Number of Listed Firms on ASE during 2017 (Initial Sample)	214
Less: financial sector firms *	102
Number of non-financial firms **	112
Less: firms with unavailable data	17
Final sample of non-financial firms ***	95
% of sample to non-financial firms	85%
Observations (Year 2014–Year 2019)	570

Notes: * According to the Amman Stock Exchange, the financial sector firms include banks, insurance firms, diversified financial services, and real estate. ** According to the Amman Stock Exchange, the non-financial sector firms include two main sectors: A—Services Sectors, which include the following firms' segments: health care services, educational services, hotels and tourism, transportation, technology and communication, media, utilities and energy, and commercial services. B—Industrial Sectors, which include the following firms' segments: pharmaceutical and medical industries, chemical industries, paper and cardboard industries, food and beverages, tobacco and cigarettes, mining and extraction industries, engineering and construction, electrical industries and textiles, leathers and clothing. *** The final sample of non-financial firms includes 49 industrial firms and 46 service firms. Source: Amman Stock Exchange.

3.2. Independent Variable

A CGI was constructed to assess the quality of CG practices in a sample of non-financial firms listed on the ASE. The index was composed of three sub-indices (categories) to reflect the three main mechanisms of corporate governance, namely:

1. Disclosure and transparency.
2. Board effectiveness and composition.
3. Shareholder rights.

The CGI was constructed based on the CGIs developed in recent studies such as [3,36,66,77]. Thus, the CGI in this study contained the most-cited individual mechanisms of CG quality from the most-cited studies. In addition, the CGI developed for this study was based on the best practices contained in the Jordanian Code of CG (hereinafter Code) issued in 2009, which is rooted in the Organization for Economic Cooperation and Development guidelines of 2004 [78]. The CGI was altered to ensure compatibility with the Jordanian environment. In this context, this study builds a specific index by using specific CG attributes that reflect local firms, norms, and data availability and shows that this index predicts a firm's performance in the country. Accordingly, the CGI was comprised of 32 attributes as follows:

- a Fifteen criteria devoted to disclosure and transparency.
- b Nine criteria devoted to board effectiveness and composition.
- c Eight criteria devoted to shareholder rights.

The 32 attributes of the CGI are summarized in Table 2 below:

Table 2. Corporate governance index ^{(1)*}.

A.	Disclosure and Transparency:
1.	Firms have a website to disclose related information such as annual reports and financial statements.
2.	The availability of the firm's annual reports to the public.
3.	The firm reports comply with the International Financial Reporting Standards (IFRS).
4.	Firms disclosed their annual reports in the English language.
5.	The firm employs one of the well-known Big-4 auditor firms.
6.	Is the auditor's report clean?
7.	Do the annual reports specify any potential conflicts of interest such as issues regarding the related party transactions?
8.	The firm provides details (report) on the corporate social responsibility.
9.	The firm reveals the benefits and remuneration of the board members.
10.	The firm reveals the benefits and remuneration of the Senior Executive Management.
11.	The firm reveals the qualifications of the Senior Executive Management.
12.	Information related to risk management is available in the annual report.

Table 2. Cont.

A.	Disclosure and Transparency:
13.	The firm has a CG report.
14.	The firm provides details about the credit rating.
15.	Availability of details relating board of directors' meetings (board activity) and attendance.
B.	Board Effectiveness and Composition:
16.	The CEO and board chairman are different persons.
17.	The firm has an audit committee.
18.	The firm has a nomination committee and a remuneration committee.
19.	The firm has at majority non-executive directors.
20.	The board size is between 5 and 13.
21.	The firm has revealed the qualifications of the board members in the annual report.
22.	Has the firm revealed the shares owned by directors' members?
23.	Has the firm revealed the shares owned by Senior Executive Management?
24.	Do independent directors form 1/3 of the total?
C.	Shareholders' Rights:
25.	Offering the detailed information about the shareholders on firm's website and/or ASE website.
26.	Providing the reports of the shareholders' meetings.
27.	Availability of the national and foreign shareholding percentage on the firm's website and/or financial market website.
28.	Availability of the authorized percentage of shareholdings by foreign shareholding.
29.	The firm permits cumulative voting for the election of directors.
30.	The firm has complaint options.
31.	The dividend declarations are available to the shareholders.
32.	The market price of a share is available to the shareholders.

⁽¹⁾ This index was constructed by Marwan Mansour [36]. * All standards are voluntarily adopted in non-financial firms.

Following the prior research, each attribute in the CGI was based on a binary scale (taking a value of one or zero [13,36,66]). The value of one indicated the existence of/compliance to the attribute discussed, and zero indicated absence/non-compliance. Earlier studies by [51,65,79], among others, used a dichotomous measure in constructing the CGI, which is considered an excellent approach in research that intends to present compliance scores [36,42]. As the regulatory body in Jordan does not require non-financial firms to prepare separate CG reports, this study depended on the governance information disclosed in the sample firms' annual reports to construct the CGI. Hence, this approach is similar to that adopted by [36]. It is also in line with [80], who claim that there is a positive correlation between the likelihood of a firm disclosing information on a specific governance attribute and the attribute being adopted by the firm. Ref. [19] suggested that collecting data from secondary sources has some advantages, such as removing the risk of third-party bias in the research analysis.

In the current study, the overall CGI for each firm was calculated based on equally weighted scores for the 32 criteria. Consequently, the maximum score that was achievable was 32, which indicated full compliance (100%). The numeric score for each firm was converted (scaled) to a percentage for ease of comparison in the analysis. Thus, this study followed [9] by using an unweighted approach in constructing a CGI, which has the benefit of eliminating the risk of subjectivity [71]. Another advantage of the unweighted approach is that it is easily reproducible [65]. Moreover, such an index is considered reliable because it can be replicated by another researcher [42]. In addition, the unweighted approach is considered suitable for the examination of a comply-or-explain regime [59], such as that found in Jordan, where compliance with the Code is voluntary, whereas the weighted approach is usually used in commercial ratings in countries such as the United States [61]. Furthermore, empirical studies have established that there are no significant differences between the weighted and unweighted approaches when indices are constructed; thus, both types of the index are closely correlated e.g., [71].

Following the literature, the reliability and validity of the self-constructed CGI were constructed to possess a high degree of consistency and stability by undertaking four

main steps. First, following Shahwan [71], the reliability of the CGI was initially assessed as follows:

- Each of the annual reports of the firms in the sample was read in its entirety twice.
- The ratings of the index for each firm were calculated twice, with the aim of obtaining a similar rate both times.
- If there were any differences in the score between the first and second round, the ratings for that firm should be subjected to a third and final evaluation.

Second, according to Nerantzidis [36,42], an index is considered reliable if another researcher can replicate the outcomes of scoring. Therefore, following Owusu and Weir [80], an independent researcher (second coder) was engaged to confirm the reliability of the CGI by checking the initial coding to ensure accuracy and consistency. Third, following [65], the content validity was scrutinized by evaluating all mechanisms (attributes) included in our CGI through reviewing these mechanisms in previous literature, as shown in Table 2, so as to assure that designed attributes or mechanisms make a difference in scores when added to the governance index [81]. Fourth and finally, the reliability of the CGI was evaluated by carrying out a Cronbach's alpha test to measure the interrelationship between the mechanisms that composed the components of the index. A Cronbach's alpha test is considered to be apt, particularly when dichotomous items are used, because it enables the evaluation of the internal consistency of each mechanism within the index [82]. According to Ararat [64,66], a high alpha value (high internal consistency) denotes that a CGI has high reliability. In this study, the Cronbach's alpha value was 0.759, representing an acceptable internal consistency level and confirming that the developed CGI was valid for use.

3.3. Dependent Variable

The dependent variable in this study, namely firm performance, can be measured by ROA [1,11,31,33,83,84] and ROE [3,6,83]. Accordingly, the current study adopted ROA and ROE to measure the performance of Jordanian non-financial listed firms. These popular ratios are alternative measures of firm performance that are widely used in the accounting and financing literature [50] to measure the financial, accounting, and operating performance of the firms [49]. Indeed, many researchers have used accounting-based ROA/ROE as an integrative way to obtain a better picture of the performance of firms [35].

3.4. Moderator Variable

As stated earlier, the aim of this study was to investigate the potential moderating role of CS in the relationship between CG quality and the performance of non-financial firms. In addition, the relationship between governance and capital structure has been analyzed by a set of scholars e.g., [26,30,33]. In line with [26,48,85,86], this study measured CS as a ratio of total debt to total assets.

3.5. Control Variables

As in previous research, some firm-specific variables derived from the literature were considered as control variables, namely firm size [31,48], firm age [87], sales growth [13,31], MBTV [27], and year effect [88]. One of the underlying reasons for choosing these control variables was the availability of data. These variables can control a firm's financial condition and cancel any specification errors in the estimation [71]. Thus, control variables are used to lessen the likely extent of omitted variable bias [89]. Some background on and justification for the use of each of these control variables are provided below:

3.5.1. Firm Size

As larger firms can devote enough resources to CG practices and corporate financial decisions [22,31,84], it is expected that they will perform better than smaller firms. Firm size has been widely used by many practical studies as an organization control e.g., [44]. These studies emphasize that firm performance can vary based on firm size [4,48]. This positive correlation suggests that larger firms may benefit from economies of scale and

scope more than smaller ones [1]. Accordingly, total assets can be used as a proxy for firm size [90]. Thus, in the current study, firm size is measured as the natural logarithm of total assets in the same manner as in prior studies such as [66]. The motive behind transforming this variable into a logarithmic form was to lessen heteroscedasticity problems.

3.5.2. Sales Growth

Firms with higher sales growth are expected to show better performance because they have some more investment opportunities and thus more profit. Sales growth, also called the growth rate, was used in the current study because numerous previous studies have stated that firms with rising sales are expected to grow faster than other firms [13]. These growing firms call for greater external financing. Thus, they are more likely to adopt good CG practices in order to decrease the cost of capital [13]. In line with the above arguments, many prior studies have found a positive relationship between the performance of firms and their growth [51]. According to Yarram [91], sales growth captures the historical growth of firms. Accordingly, in the current study, sales growth was measured as current sales minus sales in the previous year, divided by sales in the previous year, in the same manner as prior studies such as [13,48,90].

3.5.3. Firm Age

A popular control variable that has frequently been used in recent CG literature is firm age [92]. Firm age is one of the important firm-specific characteristics in terms of its effect on firm performance [27,85]. According to Gaur [93], firm age is a measure of the longevity of a firm and impacts the sorts of decisions that firms make, including financial decisions. Previous studies have revealed that firms go through a financial growth cycle and their CS changes with age [94]. Thus, the age of a firm represents its stage of development and growth. Generally, mature firms are likely to have built up a level of market share through economies of scale and by providing different products [87]. Moreover, industry experience enables mature firms to be more resistant to crises [92]. According to the literature, firm age can be measured by a logarithm of the time period from the firm's establishment date to the year(s) of analysis [43], and this method is therefore adopted by the current study.

3.5.4. Market Value to Book Value (MTBV) of Equity

A firm's long-term value tends to be related to market perceptions [95] and is often represented by the MTBV. The MTBV can affect firm operating performance because this ratio is considered a proxy for the predicted growth of a firm's operations [52]. Accordingly, this measure captures the future growth of firms [91]. Thus, a high MTBV ratio is an indicator that a firm has grown in operations and is expected to perform better than a firm with a low MTBV. Accordingly, following Abdallah and Ismail [27,67], MTBV is employed as a control variable in the current study because this ratio represents the firm's investment opportunities that may be captured.

3.5.5. Year Effect

The year effect has frequently been used as a control variable in CG studies [9]. Therefore, the year effect was included in the current study as a dummy variable to catch any macro-shocks over time that are common to all firms, such as financial difficulty, changes in accounting standards, and changes in the regulatory framework [88]. Specifically, the current study used year-effect dummies (YRDMY) for the financial years from 2014 to 2019. The operational measurement of variables is presented in Table 3.

Table 3. Operational measurement of variables.

Variables	Acronym	Operationalization	Source
Return on assets	ROA	Dependent Variables: Net income/total assets.	ASE
Return on equity	ROE	Net income/shareholders' equity.	ASE
Corporate governance index	CGI	Independent Variables: Self-constructed governance index consists of 32 attributes as a proxy of governance quality.	Firms' annual reports
Capital structure	CS	Moderators Variables: Total debt/total assets.	ASE
Firm size	FSZ	Control Variables: Measured as the natural logarithm of total assets.	Firms' annual reports
Sales growth	SAGR	Measured as the ratio of current year's sales minus previous year's sales, divided by previous year's sales.	Firms' annual reports
Firm age	FAGE	Measured by the natural logarithm of the total number of years since a firm was established, as of the year of data collection.	Firms' annual reports
Market-to-book ratio of equity	MTBV	Market value/book value per share.	ASE
Year dummy	YEAR	Year is a dummy variable to check the time effect for years 2014, 2015, 2016, 2017, 2018, and 2019.	Filtered

3.6. Descriptive Statistics

As mentioned above, the number of observations in this study was 570. There were no missing data, so all the data on the entire sample were available for use in the analysis. The descriptive statistics of the dependent, independent, and control variables as well as the correlation matrix of the sample are presented in Table 4 below.

Table 4. Descriptive statistics and normality test for the entire sample.

Variables *	Obs.	Mean	Std. Dev.	Minimum	Maximum	Skewness	Kurtosis
ROA	570	2.69	6.39	−10.6	15.325	−0.116	2.82
ROE	570	3.41	11.26	−25.15	21.78	−0.729	3.57
CGI	570	0.78	0.08	0.5	0.968	−0.435	2.93
CS	570	0.33	0.22	0.004	1.042	0.901	3.39
FSZ	570	17.18	1.42	12.88	21.31	0.322	3.86
FAGE	570	23.13	16.02	2	78	1.1	3.59
SAGR	570	0.14	0.23	−0.475	0.523	0.064	3.22
MTBA	570	1.26	0.82	0.34	3.289	1.1	3.26

Source: authors' calculation. * All variables are defined in Table 3.

First, the table presents the descriptive statistics for the performance indicators (ROA and ROE) as dependent variables for the full period under study (2014–2019) for the non-financial firms included in this study. As can be seen from Table 4, the ROA ranges from −10.6 to 15.325, with an average (standard deviation) of 2.69 (6.39). On the other hand, the ROE ranges from −25.15 to 21.78, with a mean of 3.41% and a standard deviation of 11.26%. The standard deviation values for ROA and ROE as accounting (operating)-based measures highlight the enormous volatility in the performance of the non-financial firms listed on the ASE, which is consistent with previous studies [1,22]. Overall, the outcomes of the descriptive analysis of the performance indicators demonstrate that, on aggregate, Jordanian non-financial firms have a low level of performance. This implies that the non-financial sector in Jordan experienced difficult conditions.

Second, the table provides the descriptive statistics for the CGI. It can be observed that the index score ranges between 0.5 and 0.968, with a standard deviation of 0.08. This result indicates that there is little difference (with a small variation) in governance quality across the non-financial firms listed on the ASE. This implies that the overall assessment of governance quality in Jordanian non-financial firms is close to 78%, which indicates that the firms in the sample only comply with 78% of the voluntary mechanisms addressed in the CGI. Thus, the firms in the non-financial sector offer different levels of protection to their investors because of their operational specificities and their motivation to voluntarily adopt good CG practices. It should be noted that the average percentage score of the CGI in the current study is close to some of the index scores of other countries in the Middle East, such as Oman and Saudi Arabia [65]. In addition, the CGI score in the current study is higher than that reported in some studies in developed and developing countries such as in Brazil at 67%, in Malaysia at 63.64%, in Bahrain at 62%, in Qatar at 67%, in Canada at 66.76%, in Turkey at 46.73%, and in South Africa at 61% [10,19,65,96].

In relation to the above, the principle-based approach seems to have helped non-financial firms in Jordan to implement the Code gradually, without incurring the heavy costs of immediate and fast implementation [78], but there remains much room for improvement. In addition, Ref. [37] have reported that Jordan is looking to progress more rapidly to achieve compliance with accounting standards and a CG code as compared to other countries in the Middle East and North Africa region. In any case, the existence of a large number of foreign investors in the Jordanian market is considered an efficient part of CG enhancement [1]. From the above discussion, the improvement in adherence to the components in the CGI may be reflected in the enhancement of firm performance.

Third, Table 4 presents the descriptive statistics on capital structure (CS). From the table, the range of CS is between 0.004% and 1.04%, with a standard deviation of 0.222. Thus, the mean CS ratio is 33%. These statistics are close to those reported by other studies conducted in the Jordanian context such as [97]. The statistics in the current study show that Jordanian non-financial firms still rely heavily on equity rather than debt, which is likely due to weakness in or lack of a debt market in Jordan [98]. Thus, most of the non-financial firms in Jordan adopt a low level of CS. Ref. [97] argued that the reason for the low level of debt in the CS in Jordanian firms is due to its lower returns in light of high debt interest.

Table 4 also contains the descriptive statistics for the control variables. These statistics indicate that there is a disparity in firm size and a large disparity in firm age among the firms in the study sample. In addition, the statistics indicate that the sales growth in non-financial firms in the Jordanian environment was low during the period of study, where the average MBTV was 1.26%.

Table 4 also presents the values for skewness and kurtosis. These values indicate that the sample is normally distributed because the values are within the acceptable range of normality for both skewness and kurtosis. According to Kline [99], the normality of data can be achieved if standard skewness is within a threshold of ± 3 and standard kurtosis is within a threshold of ± 10 . However, it should also be noted that [100] state that large sample sizes (samples of 200 or more) have a tendency to lessen the harmful effects of non-normality. Thus, data collected for the years under study (570 observations) were considered sufficient to serve the purpose of the study.

Next, Table 5 provides the CGI results for the sample.

From Table 5, the CGI scores are a positively and significant relationship with both performance indicators (ROA and ROE) at the 5% significance level or better. On the other hand, the moderating variable, CS, and the dependent variables, ROA and ROE, are correlated negatively and significantly with each other at the 5% significance level or better. As for the control variables, firm size (FSZ), firm age (FAGE), sales growth (SAGR), and MBTV show a positive and significant correlation with the dependent variables (ROA and ROE) at the 5% significance level or better, except for firm age, which is insignificantly correlated with ROA. Table 5 also shows that none of the correlations among the explanatory variables have correlation coefficients above 0.415, which is between FSZ and CGI. Hence,

there are no serious multicollinearity problems for the regression analysis because the degree of correlation between the explanatory variables is less than the benchmark of 0.7 suggested by [101]. In addition, the variance inflation factor test results are much lower than the threshold value of 10 [100], which confirms that there is no severe multicollinearity issue among the explanatory variables.

Table 5. Pearson correlation matrix and multicollinearity test of study variables.

Variable	1	2	3	4	5	6	7	8
1.ROA	1							
2.ROE	0.92 * (0.0000)	1						
3.CGI	0.3 * (0.0000)	0.32 * (0.0000)	1					
4.CPST	−0.28 * (0.0000)	−0.15 * (0.0000)	0.135 * (0.0000)	1				
5.FSZ	0.22 * (0.0000)	0.28 * (0.0000)	0.415 * (0.0000)	0.34 * (0.0000)	1			
6.FAGE	0.054 (0.2367)	0.13 ** (0.0046)	0.287 * (0.0000)	0.153 * (0.0008)	0.311 * (0.0000)	1		
7.SAGR	0.35 * (0.0000)	0.36 * (0.0000)	0.0812 (0.0770) ***	0.0266 (0.5637)	0.086 (0.0607) ***	−0.077 (0.0931) ***	1	
8.MTBA	0.31 * (0.0000)	0.27 * (0.0000)	0.209 * (0.0000)	0.171 * (0.0002)	0.178 * (0.0001)	0.041 (0.372)	0.086 (0.06) ***	1
VIFs	-	-	1.29	1.15	1.29	1.16	1.06	1.03
Tolerance	-	-	0.778	0.869	0.774	0.859	0.941	0.972

All variables are defined in Table 3. Correlation is significant at * $p < 0.01$, ** $p < 0.05$, and *** $p < 0.1$ (2-tailed). VIF is the variance inflation factor for explanatory variables. The variables with extreme values were winsorized at the 5% level.

3.7. Estimation Methods and Models

Before running the main regression analysis, a preliminary data analysis was performed to check some assumptions of multivariate analysis for screening and preparing data [87]. To improve independence and linearity, this study performed a procedure to detect and eliminate outliers and influential observations. For this purpose, the study employed the Mahalanobis distance measure, the result of which revealed some outlying observations. To deal with this issue, variables with extreme values were winsorized at the 5th and 95th percentiles to restrict the power of outliers. Moreover, by using the Breusch–Pagan/Cook–Weisberg test along with the Wooldridge test, this study detected heteroscedasticity and autocorrelation problems in all the models fitted [31]. Therefore, this study decided to use the Driscoll–Kraay covariance matrix estimator to adjust standard errors and thereby address this problem to ensure correct estimates for the significance of the variables [102]. These results also justified employing panel data analysis techniques rather than ordinary least squares (OLS) estimators. For the final sample, this study obtained 570 firm-year observations.

To examine the impact of CG quality and the moderating role of CS on the CG quality–firm performance relationship, panel regression models were engaged to enrich the practical analysis [103]. This study considered two accounting-based performance indicators for non-financial firms: ROA and ROE [44,104,105], which are expected to be enhanced by higher governance and monitoring quality. Moreover, in order to capture CG quality, this study depended on the CGI constructed by Mansour [36] as the main explanatory variable of interest, while CS is the moderator variable that was expected to exert a positive interaction effect on the governance/performance association. Here, all the models contained the relevant control variables (FSZ, FAGE, SAGR, MTBA, and YRDMY) that could possibly confound the CG quality–firm performance relationship. The models for the analyses were devised as follows:

$$\text{Performance (ROA, ROE)}_t = \beta_0 + \beta_1 \text{CGI}_{t-1} + \beta_2 \text{CS}_{t-1} + \beta_3 \text{FSZ}_{t-1} + \beta_4 \text{FAGE}_{t-1} + \beta_5 \text{SAGR}_{t-1} + \beta_6 \text{MTBA}_{t-1} + \text{YEAR}_t + \epsilon_{i,t}$$

$$\text{Performance (ROA, ROE)}_t = \beta_0 + \beta_1 \text{CGI}_{t-1} + \beta_2 \text{CS}_{t-1} + \beta_3 \text{CGI} \times \text{CS} + \beta_4 \text{FSZ}_{t-1} + \beta_5 \text{FAGE}_{t-1} + \beta_6 \text{SAGR}_{t-1} + \beta_7 \text{MTBA}_{t-1} + \text{YEAR}_t + \epsilon_{i,t}$$

It is evident that firm performance in the current period is influenced by CG quality in the previous period. Accordingly, all right-hand side variables in all models were lagged by one period, which was carried out to address reverse-causality concerns to an acceptable extent by potentially controlling for unobservable heterogeneity, as suggested in the literature e.g., [4,13,27,31,39,44,90], where performance represents the firm's performance in the current year, and CGI_{t-1} , which is CGI, represents CGI in the previous year. The interaction term for CGI and CS was labelled interaction. Before creating the interaction variable, mean centering was used for both explanatory variables to alleviate multicollinearity problems [23,44]. According to Cohen [106], the centering of explanatory variables provides tremendous interpretation features in multiple regression equations.

In addition, a Breusch and Pagan's (1980) Lagrange multiplier test was conducted to test of the pooled OLS model against the random-effects model based on the OLS residuals. The results of the test indicated that the null hypothesis should be rejected in favor of the random-effects model. Then, the Hausman test was carried out to differentiate between the random and fixed-effects models [107]. The significant results ($\text{prob} > \text{chi}^2 < 0.05$) suggested that the assumptions for the random-effects estimation were violated. It was therefore decided that fixed effects would be more consistent and efficient when running all the regression models same as in other studies e.g., [48].

3.8. Multivariate Regression Analyses

As mentioned in the introduction, the aim of this study is to examine the contingent role of CS on the relationship between CG quality and firm performance in the Jordanian non-financial sector. However, before examining the moderating effect of CS, this study examined the individual effect of CG quality (as measured by the unweighted CGI) on performance. As shown in Table 6, the values of R^2 (within) are reasonable for all the equations. In addition, the overall performance of all the models is satisfactory, as reflected in the F-statistic values. Hence, the results in Table 6 indicate that both models are statistically valid. The fixed-effects regression results for the impact of the CGI on financial performance, as measured by the ROA model and ROE model, which were analyzed separately, are also reported in Table 6.

In the first part of the multivariate regression analysis to determine the impact of CGI on future performance, ROA was run on the CGI and the control variables in Model 1. Then, ROE was regressed on the CGI and the control variables in Model 2. These two models showed that CGI has a positive and significant impact on both future performance (ROA) at the 5% level and (ROE) at the 1% level, which supports H1 for ROA ($p\text{-value} = 0.029$) and H1 for ROE ($p\text{-value} = 0.004$), respectively. These results suggest that there is a strong positive relationship between the composite measure of CG and future performance when accounting (operating)-based measures are applied. Thus, these results demonstrate that CG matters for the ROA and ROE of non-financial firms listed on the ASE, specifically when implementing a holistic approach by applying a CGI appropriate for the Jordanian context. The current study's findings support the argument adopted from the literature that a composite measure of CG is a more dependable instrument for assessing firm performance, which means that non-financial firms with a higher score on the constructed CGI have superior future performance according to ROA and ROE.

The study results are in line with the theoretical predictions of agency theory, as suggested by [8], which posits that good-quality CG greatly improves the performance of firms by reducing agency costs and enhancing the alignment between the interests of managers and shareholders [42]. The findings of the current study also support the argument by [35] that good-quality CG leads to a reduction in the defrauding of shareholders by management, better maintenance of corporate assets, and improved protection of shareholders,

which in turn prompts investors to accept lower returns on their investments, reduces the cost of capital, and improves firm income and performance.

Table 6. Panel regression results for the relationship between CGI and performance indicators.

Variables	Model 1 for ROA	Model 2 for ROE	Model 3 Interaction for ROA	Model 4 Interaction for ROE
Constant	−68.01 (−5.30 *)	−158.7 (−7.24 *)	−67.19 (−5.3 *)	−156.4 (−7.44)
CGI	6.812 (2.21 **)	19.455 (2.97 *)	5.8 (1.97 ***)	16.57 (2.93 *)
CS	−16.26 (−20.35 *)	−29.58 (−9.29 *)	−15.59 (−17.16 *)	−27.67 (−9.59 *)
FSZ	3.47 (5.67 *)	8.25 (7.96 *)	3.372 (5.41 *)	7.977 (7.81 *)
FAGE	3.68 (2.94 *)	5.625 (2.71 *)	4.068 (3.61 *)	6.715 (3.82 *)
SAGR	6.55 (6.38 *)	12.73 (8.06 *)	6.430 (6.05 *)	12.39 (7.47 *)
MTBA	0.67 (1.07 †)	−0.56 (−0.45 †)	0.910 (1.55 †)	0.11 (0.10 †)
Year dummies	Included	Included	Included	Included
INTERACTION	-	-	29.26 (2.47 **)	83.14 (3.07 *)
F-statistic	592.33	278.68	70.89	91.39
Prob. > F	0.0000	0.0000	0.0000	0.0000
R ² (within)	0.238	0.252	0.2439	0.2656
Hausman test results	Fixed effects	Fixed effects	Fixed effects	Fixed effects
Observations	570	570	570	570
Number of groups	95	95	95	95

Definition of variables: All the next variables were defined in Table 3. Year is a dummy variable to control the time effect, take value of one for specific year and zero otherwise. INTERACTION terms are (Centering CGI * Centering CS). * $p < 0.01$; ** $p < 0.05$; *** $p < 0.1$; † p -value insignificant. The table presents coefficients (t-statistics). Regressions with robust standard errors.

The results are also consistent with those reported by Bhatt and Bhatt [10], who found that a CGI self-developed for the purpose and context of that study is highly correlated with enhancing the ROA of listed firms in Malaysia. The results of the current study are also consistent with those of Wahyudin and Solikhah [105], who found that the CG rating influences the ROE of firms listed on the Indonesian Stock Exchange. The findings of the current study also support the outcome of research conducted by Sami [40], who found that a composite measure of CG is positively correlated to the ROE of Chinese firms. In the same vein, Mishra and Mohanty (2014) found that the composite CG measure is considered a good predictor of the ROA of firms listed on the Mumbai Stock Exchange in India. In addition, Brown and Caylor [50] found that better CG is highly correlated with better operating performance. Moreover, the current results seem to be in line with some other research studies that have used a composite measure of CG in the context of developing countries, such as [108] in Thailand, [89] in Turkey, and Abdallah and Ismail [67] in the Gulf Cooperative Council region. The findings of the current study also confirm the view of [16,105] that accounting (operating)-based performance measures provide a better reflection of managerial actions because these measures are under management's control.

Furthermore, the empirical evidence obtained by the current study agrees with the findings of prior studies conducted in the Jordanian context, such as Zeitoun and Tian (2007) and [109]. These studies confirmed the explanatory power of accounting-based performance measures in CG literature, indicating the fact that measures are considered the most significant indicator used by investors in Jordan to evaluate a firm's performance compared to other indicators. However, it should be noted here that some previous research studies conducted in different contexts have yielded contradictory results, such as [13] in the UK, [12] in Brazil, and [110] in the US, who found no statistical evidence that accounting/operating performance is related to CG indices. Due to the existence of contradictory results, the current study agrees with the view expressed in previous studies

that caution should be exercised in using a one-size-fits-all approach for CG indices [111]. However, integrating the differences in institutional development should be taken into consideration, especially in developing countries [10]. As for the effect of the control variables, in the current study, FSZ, FAGE, and SAGR are positively associated with both performance indicators (ROA and ROE), but MTBA has an insignificant impact on performance indicators.

In regard to the moderating effect of CS, Models 3 and 4 in Table 6 show the fixed-effects regression results for the moderating effect of CS on the relationship between CGI and the three performance indicators. With reference to Model 3 for ROA, the results of the linear-multiplicative regression model show that the coefficient of the interaction terms between CGI and CS ($CGI \times CS$) is 29.26 positive and significant at the 5% level (p -value = 0.015), which supports H2 for ROA. Regarding Model 4 for ROE, the results of the linear-multiplicative regression model show that the coefficient of the interaction term ($CGI \times CS$) is 83.14 positive and significant at the 1% level (p -value = 0.003), which supports H2 for ROE. Thus, according to the results of the analysis on the moderating effect of CS, as the level of CS in non-financial firms increases to an optimal level, the positive effect of the CGI on both performance indicators seems to be enlarged. Thus, good quality of CG and CS can be considered more favorable for firms that use such mechanisms to decrease conflict through a reduction in the agency costs of free cash flow obtainable to managers [30]. This means that the non-financial firms listed in the ASE with better monitoring and control of managerial behavior coupled with greater alignment with all stakeholders' interests translated into higher cash inflows, and accordingly, this is reflected in enhanced performance. The result reveals that the significance of interactions was as predicted by the study's theoretical component. In addition, the complementary association between CS and CGI has been confirmed through the synergistic effects of the interaction. This proves that there is a positive and statistically significant relationship between interaction terms and ROA and as an indicator of the performance of non-financial firms listed in the ASE. This result indicates that a composite measure of CG and CS has the potential to decrease the conflict of interest between management and shareholders by decreasing the agency costs associated with managers [25,72], which means that greater control is exercised over management and consequently minimizes agency costs [72]. In a post hoc manner, it is also interesting to interpret the results from a different perspective, such as when a CS is inserted into the moderation equation with a CGI treated as the main independent variable and CS as a moderator; the CS makes a difference (positively interaction) in the relationship between CGI and ROA, which had been largely improved.

Crucially, it is clearly observable from the results that the level of CS significantly magnifies the effect of CG quality on the future performance of Jordanian non-financial listed firms, as predicted by the theoretical component of the current study. This result is consistent with agency theory, which assumes that CG quality and CS (which acts as a CG device) reduce agency costs [8,72]. That is, the result indicates that the composite measure of CG and the CS has critical synergistic roles in decreasing the conflict of interest between management and shareholders by decreasing the agency costs associated with managers [25,72].

This implies that the interaction term has a significant marginal effect on both of the performance indicators of Jordanian non-financial listed firms in each of the models used. Thus, the CS becomes a complementary control mechanism, suggesting that the adoption of the CS as a monitoring mechanism increased the effectiveness of the CGI [75]. Moreover, it means that CS affects the relationship between CGI and future performance, implying its interaction adds incremental information content for explaining the variability of future firm performance. As a consequence, some recent studies on CG have considered CS as an internal mechanism of CG e.g., [31,87] or as a proxy for CG e.g., [44]. As for the control variables, FSZ, FAGE, and SAGR are positively associated with all performance indicators (ROA and ROE).

In order to gain further insights into the moderating effect, two-way interaction effects (simple regression slopes) [112] were plotted to confirm the presence of interaction as well as to facilitate the interpretation of conditional marginal effects [23,106]. Following the suggestion of [113], the sample was divided into two groups based on the mean value and standard deviation of the moderating variable (e.g., ± 1 standard deviation from the mean of CS), and the respective interaction effects were examined by plotting the relationship between the CGI and performance indicators for both groups. Accordingly, both the figures (Figures 1 and 2) offer further evidence that there is an interaction effect because the lines are not parallel [106], which is because the regression analysis of the performance indicators (ROA or ROE) and the CGI changes as a function of CS. Hence, these figures clarify the moderating effect of CS and show that, for low levels of CS, the positive relationship between the CGI and performance indicators (ROA or ROE) is more obvious compared to the slope attributed to high levels of CS which, although positive, is clearly less obvious. This means that when non-financial Jordanian firms have a lower level of CS, they perform better as compared to those with a higher level of CS. According to simple regression slopes, the optimal scenario occurs when the CS is at a low level and can capture higher performance when both accounting (operating)-based performance measures are applied to non-financial listed firms on the ASE rather than under a scenario involving a high CS. Thus, the main findings of this study are fully supported by graphical illustrations.

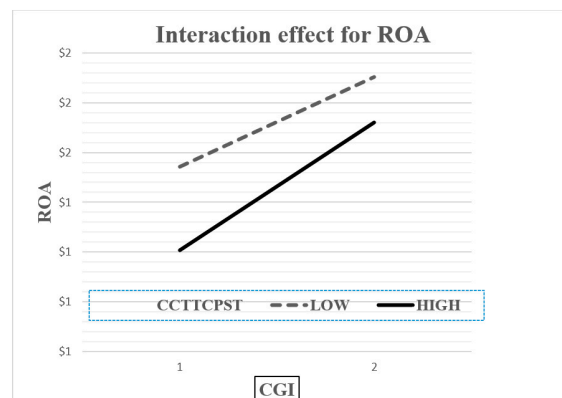


Figure 1. Plotting the interactive effect of capital structure (CCTTCPST) on the relationship between CGI and ROA. Note: low and high values refer to one standard deviation below and above the mean values, respectively.

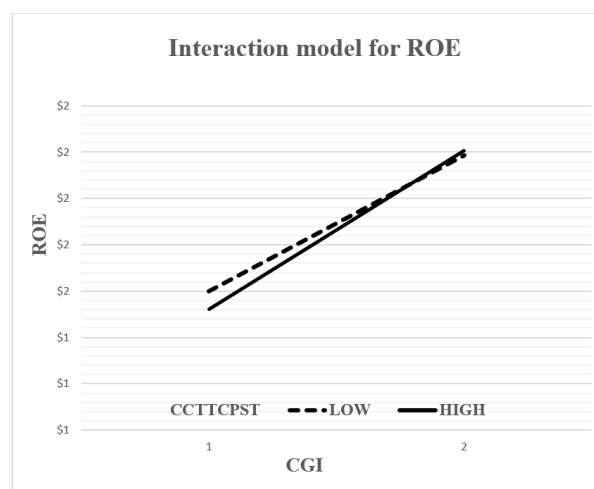


Figure 2. Plotting the interactive effect of capital structure (CCTTCPST) on the relationship between CGI and ROE. Note: low and high values refer to one standard deviation below and above the mean values, respectively.

3.9. Robustness Tests

Following the literature (e.g., [22,27,33,44]) and in order to assert the robustness of our results, the results were subjected to some robustness tests. First, the first multivariate regression model was tested by using an alternative market-based measure of firm performance, namely Tobin's q . Table 7 provides the results of this robustness check.

Table 7. Panel regression results for the relationship between CGI and alternative performance indicator.

Variables	Model for Tobin's q
Constant	2.0677 (3.96 *)
CGI	0.552 (2.65 *)
CS	−0.1317 (−1.74 ***)
FSZ	−0.04238 (−1.52 †)
FAGE	−0.2078 (−3.41 *)
SAGR	−0.0433 (−1.35 †)
MTBA	0.59 (5.12 *)
Year dummies	Included
F-statistic	94.86
Prob. > F	0.0000
R ² (within)	0.6982
Hausman test results	Fixed effects
Observations	570
Number of groups	95

Definition of variables: Tobin's q is the market value of equity plus the book value of debt to the book value of assets. All the next variables were defined in Table 3. Year is a dummy variable to control the time effect, take value of one for specific year and zero otherwise. * $p < 0.01$; *** $p < 0.1$; † p -value insignificant. The table presents coefficients (t-statistics) from the model of the form: Tobin's $q = \beta_0 + \beta_1 \text{CGI} + \beta_2 \text{FSZ} + \beta_3 \text{FAGE} + \beta_4 \text{SAGR} + \beta_5 \text{MTBA} + \beta_6 \text{Years} + \epsilon_{i,t}$; the regression is estimated using fixed effects methodology.

From a comparison with Table 6, Tobin's q results were found to be consistent with the main results. Thus, overall, the results are in line with the main study argument that firms with a good quality of CG perform better. Hence, the first hypothesis is further supported.

In addition, to infer correctly, we re-examined the main analysis (direct relationship between CGI and performance) using a well-developed dynamic generalized method of moments (GMM) estimator to overcome possible endogeneity concerns. Moreover, many scholars e.g., Refs. [30,49] argue that the governance–performance nexus may be biased, as it fails to control for potential endogeneity concerns. In this regard, an area of CG and corporate performance has been explored in-depth, yet very few papers have used GMM estimators to alleviate endogeneity concerns [13,30].

Second, thus, there may be a chance of reverse causality in the results, due to which changes in the internal features of firms can be accountable for the CG quality and corporate performance relationship. In order to address these endogeneity problems and to infer correctly, this present study used a two-step system GMM (second-order transformation) as an additional analysis to achieve robustness and generalizability of the main outcomes reported in Table 6. In order to acquire estimates of two-step system GMM, we ran `xtabond2` in Stata 14 (Roodman, 2009). The two-step system GMM models are more vigorous to heteroscedasticity and autocorrelation and can take more care of the dynamic nature of endogeneity than those generated by a fixed-effect model [3,13,30].

In brief, the GMM estimator controlled for different kinds of endogeneity by including a past dependent variable (lagged value) as an explanatory variable in the model for ROA, and these lagged values are hired as instrument variables to tackle endogeneity problems [13,30].

As Table 8 shows, this study applies standard diagnostic tests (Hansen tests and Arellano–Bond test for first-order and second-order correlation) to determine whether the GMM estimator can be an appropriate econometric model to apply or not [30]. As reported in Table 8, the results of these tests imply that instruments involved in the GMM estimator are exogenous, and no autocorrelation (or no serial correlation) in the model indicates that

the GMM estimator is valid to use. Table 8 shows that the GMM estimator produces the same outcomes that were shaped by fixed-effects regression, except FAGE and MTBA. Thus, we show that our outcomes are unlikely confounded by endogeneity problems. Therefore, they tend to be less vulnerable to endogeneity. As a result, the relationship between CGI and corporate performance is not spurious due to endogeneity in the Jordanian context.

Table 8. Results of system GMM model estimation.

Variables	Coefficients (z-Statistics)	$p > z $
Constant	1.053 (6.64)	0.000
ROA (t – 1) *	0.346 (10.12)	0.000
CGI	0.438 (2.97)	0.005
CS	–0.261 (–2.95)	0.021
FSZ	0.0142 (2.83)	0.009
FAGE	–0.0402 (–3.17)	0.000
SAGR	0.0857 (4.54)	0.000
MTBA	0.0398 (6.421)	0.000
Year dummy	Included	
Wald chi-squared	3043.195	
Prob > chi-squared	0.000	
Hansen J.	0.310	
AR (1)	0.009	
AR (2)	0.486	

* ROA (t – 1) is past dependent variable (lagged value of ROA). All variables are defined in Table 3. Arellano–Bond test for AR (2) is used to look for possible autocorrelation issues. Hansen J. test is used to look for possible over-identification restrictions in the model.

Third, following Zhang [44], a hierarchical regression analysis was conducted to confirm the results obtained from the multivariate regression analysis regarding the moderation effects. Previous literature, such as [17,114,115], proposed that hierarchical regression analysis is a frequently used technique in investigating moderating effects. According to Baron and Kenny [17], the statisticians and academic scholars primarily have stimulated the use of hierarchical regression analysis over the practice of comparing correlations between groups when the group variable is naturally categorical because different correlations between groups may reflect differential variances between groups rather than true moderator effects, which means that examination of the moderating effect of CS needs to inspect the unique influence of the interaction term (CGI × CS) by sequentially excluding the explanation for the variation in the firm performance (ROA and ROE) from the independent variable of CGI and the moderator of CS. Table 9 presents the results of this additional analysis:

Table 9. Hierarchical regression results for return on equity.

Dependent Variable: ROE	Step 1 Control Variable		Step 2 Control Variable and Independent Variable		Step 3 Control Variable and Independent Variable and Moderator		Step 4 Control Variable and Independent Variable and Moderator Interaction	
	Coef.	t	Coef.	t	Coef.	t	Coef.	t
FSZ	1.435	4.20 *	0.942	2.66 *	1.7	4.86 *	1.66	4.84 *
FAGE	0.063	2.13 **	0.039	1.31 †	0.052	1.84 ***	0.045	1.64 †
SAGR	16.47	8.24 *	15.96	8.11 *	15.91	8.55 *	15.24	8.30 *
MTBA	2.75	4.88 *	2.39	4.27 *	2.89	5.43 *	3.005	5.72 *
CGI			26.50	4.24 *	24.86	4.21 *	27.49	4.70 *
CS					–15.40	–7.57 *	–15.69	–7.84 *
INTERACTION							94.25	4.14 *
R ²	0.2368		0.2649		0.3452		0.3683	
Adjusted R ²	0.2303		0.2571		0.3368		0.3589	
R ² change			0.028		0.080		0.023	
F-change			17.987		57.324		17.143	
Significant F-change			0.000		0.000		0.000	

* $p < 0.01$; ** $p < 0.05$; *** $p < 0.10$; † p insignificant. All variables are defined in Table 3. The INTERACTION terms are (Centering CGI * Centering CS).

These results further strengthened the main result of this study, i.e., that CS acts as a moderating variable that can positively moderate the relationship between the CGI and firm performance, thus confirming the second hypothesis.

4. Discussion

4.1. Theoretical Implications

As mentioned above, this study aimed to explore whether CS had a contingent role on the relationship between CG quality and the performance of Jordanian non-financial listed firms. Before examining the moderating effect of capital structure, this study examined the effect of CG quality (by using an unweighted CGI) on firm performance. The results indicated that there is a positive effect of the composite measure of CG on the future performance of non-financial firms listed on the ASE, which is consistent with the empirical findings of previous studies in developing countries [10,40,105]. Therefore, the results of this study imply that the underlying principles of CG apply in less-developed markets, in particular in Jordan. Moreover, the current study's findings support the argument that a composite measure of CG greatly improves the performance of firms by reducing agency costs and enhancing the alignment between the interests of managers and shareholders. Accordingly, a holistic approach to the implementation of CG is considered suitable for the Jordanian context. Moreover, despite the divergence in institutional contexts between developed and developing countries, the evidence provided by the current study proves that the agency theory is applicable in the case of developing economies, particularly in the Jordanian context.

According to the results of the analysis of the moderating effect of CS, as the level of the CS in non-financial firms increases towards an optimal level, the positive effect of CGI on both performance indicators seems to be enlarged. That is, the result indicates that the composite measure of CG and the CS have critical synergistic roles in decreasing the conflict of interest between management and shareholders through decreasing the agency costs associated with managers [25,72]. In other words, the interaction term enables greater control to be exercised over management, which reduces managerial opportunistic behavior and hence minimizes agency costs, as compared to the control that can be exerted through the effect of each variable separately. This implies that the interaction term has a significant marginal effect on both performance indicators for the Jordanian non-financial listed firms in each of the models. Thus, CS becomes a complementary control mechanism, which suggests that the adoption of CS as a monitoring mechanism increases the effectiveness of CG quality [31,75]. Moreover, the result indicates that CS affects the relationship between CG quality and future performance and furthermore implies that the interactive effect adds incremental information content to explain the variability of future firm performance.

4.2. Managerial Implications

The results of the current study support the view that CG quality and CS play a pivotal role in enhancing firm performance. Thus, the principal implication of the current study is that all stakeholders should consider both CG quality and corporate financial decisions related to CS when they make decisions regarding investing in non-financial Jordanian firms. Thus, these results are significant for regulators aiming to develop novel policies in order to establish a superior regulatory infrastructure that boosts investor trust and appeals to more foreign investors. Indeed, legislators and policymakers in developing countries must continue to reform, develop, and update the recommendations of CG codes to enhance firm performance and prevent firms' potential failure. The current study's findings also support the call for the ASE to develop a CGI, which would be a good sign for prospective investors because it would create confidence in the firms listed on the ASE. In addition, the study findings offer some novel insights for policymakers interested in agency-based conflicts of interest within firms. They also provide evidence on the effectiveness of the use of different complementary mechanisms such as CS for reducing agency costs.

Regarding the implications of this study for non-financial firms and investors seeking to invest in the non-financial sector in Jordan, the study results indicate that the firms can enhance their performance by adhering to good-quality CG practices and maintaining a well-balanced capital structure. In addition, the findings indicate that increasing debt financing is not helpful for the performance of non-financial firms, which also implies that Jordanian listed firms in the non-financial sector should focus on optimizing their CS to distinguish themselves in the market. Finally, in terms of the implications for investors, the composite measure of CG practices used in this study provides investors with a quantitative tool that they can use to better assess the performance of non-financial Jordanian firms. Thus, investors should consider a firm's governance score before making any investment decisions.

4.3. Limitations

As with all research, this study had some limitations. First, the study relied completely on archival data, which were mostly collected from annual reports. These data may or may not reflect what occurred in reality, where the regulatory and institutional framework may be considered to be weaker in developing markets than in advanced markets. Second, the study sample was limited to listed non-financial firms. This was due to the availability of the required CG information. Hence, the inclusion of unlisted firms in a future study would enhance understanding of CG mechanisms in the Jordanian context. Third, because this study only considered non-financial Jordanian firms, this limits the generalizability of the findings, and it is possible that the results would not be similar in other institutional settings. Nevertheless, in spite of these minor limitations, this study has a contribution to make by elucidating the association between a CGI and firm performance.

5. Conclusions

This study investigated the impacts of CG quality and CS on the performance of non-financial firms listed on the ASE during the period from 2014–2019. The study also investigated the moderating impact of CS on the relationship between CG quality and firm performance. In general, the results demonstrate that the CGI and CS matter for firms in the non-financial sector. Specifically, the findings supported the argument that a composite measure of CG offers a more accurate measurement of the quality of CG, which means that the non-financial Jordanian firms with a higher score on the constructed CGI showed superior performance. Furthermore, the results of the multivariate regression analysis indicated that the interaction terms between a composite measure of CG and CS have the potential to decrease the conflict of interest between management and shareholders by decreasing the agency costs associated with managers. This means that, in the case of the non-financial firms listed on the ASE, better monitoring and control of managerial behavior coupled with greater alignment with all stakeholders' interests translated into higher cash inflows, and accordingly, this was reflected in enhanced performance.

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