

## **Time to Recruitment for a Single Grade Manpower System with Two Thresholds, Different Epochs for Exits and Geometric Inter-Decisions**

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**Abstract:** *In this paper, the problem of time to recruitment is studied using a univariate policy of recruitment involving two thresholds for a single grade manpower system with attrition generated by its policy decisions. Assuming that the policy decisions and exits occur at different epochs, a stochastic model is constructed and the variance of the time to recruitment is obtained when the inter-policy decision times form a geometric process and inter- exit times form an ordinary renewal process. The analytical results are numerically illustrated with relevant findings by assuming specific distributions.*

**Keywords:** *Single grade manpower system; decision and exit epochs; geometric process; ordinary renewal process; univariate policy of recruitment with two thresholds and variance of the time to recruitment.*

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### **I. Introduction**

Attrition is a common phenomenon in many organizations. This leads to the depletion of manpower. Recruitment on every occasion of depletion of manpower is not advisable since every recruitment involves cost. Hence the cumulative depletion of manpower is permitted till it reaches a level, called the threshold. If the total loss of manpower exceeds this threshold, the activities in the organization will be affected and hence recruitment becomes necessary. In [1, 2, 3] the authors have discussed the manpower planning models by Markovian and renewal theoretic approach. In [4] the author has studied the problem of time to recruitment for a single grade manpower system and obtained the variance of the time to recruitment when the loss of manpower forms a sequence of independent and identically distributed random variables, the inter- decision times form a geometric process and the mandatory breakdown threshold for the cumulative loss of manpower is an exponential random variable by using the univariate cum policy of recruitment. In [5] the author has studied the work in [4] using univariate and bivariate policies of recruitment both for the exponential mandatory threshold and for the one whose distribution has the SCBZ property. In [6] the authors have analyzed the work in [4] with (i) exponential breakdown threshold and (ii) extended exponential threshold having shape parameter 2 using the bivariate cum policy of recruitment. In [7] the authors have studied the problem of time to recruitment for a single grade manpower system by assuming that the attrition is generated by a geometric process of inter- decision times using a different probabilistic analysis. In [8] the author has initiated the study of the problem of time to recruitment for a single grade manpower system by incorporating alertness in the event of cumulative loss of manpower due to attrition crossing the threshold, by considering optional and mandatory thresholds for the cumulative loss of manpower in this manpower system. In all the above cited work, it is assumed that attrition takes place instantaneously at decision epochs. This assumption is not realistic as the actual attrition will take place only at exit points which may or may not coincide with decision points. This aspect is taken into account for the first time in [9] and the variance of time to recruitment is obtained when the inter-decision times and exit times are independent and identically distributed exponential random variables using univariate policy for recruitment and Laplace transform in the analysis. In [10, 12] the authors have extended their work in [9] when the inter- decision times form a sequence of exchangeable and constantly correlated exponential random variables and geometric process respectively. Recently, in [13, 14] the authors have studied the work in [9, 10] respectively by considering optional and mandatory thresholds which is a variation from the work of [8] in the context of considering non-instantaneous exits at decision epochs. In the present paper, for a single grade manpower system, a mathematical model is constructed in which attrition due to policy decisions take place at exit points and there are optional and mandatory thresholds as control limits for the cumulative loss of manpower. A univariate policy of recruitment based on shock model approach is used to determine the variance of time to recruitment when the system has different epochs for policy decisions and exits and the inter- exit times form an ordinary renewal process. The present paper studies the research work in [14] when the inter-policy decision times form a geometric process.

## II. Model Description

Consider an organization taking decisions at random epochs in  $(0, \infty)$  and at every decision making epoch a random number of persons quit the organization. There is an associated loss of manpower if a person quits. It is assumed that the loss of manpower is linear and cumulative. Let  $X_i$  be the continuous random variable representing the amount of depletion of manpower (loss of man hours) caused at the  $i^{\text{th}}$  exit point and  $S_k$  be the total loss of manpower up to the first  $k$  exit points. It is assumed that  $X_i$ 's are independent and identically distributed random variables with probability density function  $m(\cdot)$ , distribution function  $M(\cdot)$  and mean  $\frac{1}{\alpha}(\alpha > 0)$ . Let  $U_k$  be the continuous random variable representing the time between the  $(k-1)^{\text{th}}$  and  $k^{\text{th}}$  policy decisions. It is assumed that  $U_k$ 's form a geometric process of independent random variables and  $c(c > 0)$  is the parameter of this geometric process. Let  $F(\cdot)$  and  $f(\cdot)$  be the distribution and probability density function of  $U_1$  respectively. Let  $W_i$  be the continuous random variable representing the time between the  $(i-1)^{\text{th}}$  and  $i^{\text{th}}$  exit times. It is assumed that  $W_i$ 's are independent and identically distributed random variables with probability density function  $g(\cdot)$ , probability distribution function  $G(\cdot)$ . Let  $N_e(t)$  be the number of exit points lying in  $(0, t]$ . Let  $Y$  be the optional threshold level and  $Z$  the mandatory threshold level ( $Y < Z$ ) for the cumulative depletion of manpower in the organization with probability density function  $h(\cdot)$  and distribution function  $H(\cdot)$ . Let  $p$  be the probability that the organization is not going for recruitment when optional threshold is exceeded by the cumulative loss of manpower. Let  $q$  be the probability that every policy decision has exit of personnel. As  $q=0$  corresponds to the case where exits are impossible, it is assumed that  $q \neq 0$ . Let  $T$  be the random variable denoting the time to recruitment with probability distribution function  $L(\cdot)$ , density function  $l(\cdot)$ , mean  $E(T)$  and variance  $V(T)$ . Let  $\bar{a}(\cdot)$  be the Laplace transform of  $a(\cdot)$ . The univariate CUM policy of recruitment employed in this paper is stated as follows:

Recruitment is done whenever the cumulative loss of manpower in the organization exceeds the mandatory threshold. The organization may or may not go for recruitment if the cumulative loss of manpower exceeds the optional threshold.

## III. Main Result

$P(T > t) = P \left\{ \begin{array}{l} \text{Total loss of manpower at the exit points in } (0, t] \text{ does not exceed } Y \text{ or the total loss of manpower} \\ \text{at the exit points in } (0, t] \text{ exceeds } Y \text{ but lies below } Z \text{ and the organization is not making recruitment} \end{array} \right\}$

$$P(T > t) = P(S_{N_e(t)} \leq Y) + P(Y < S_{N_e(t)} \leq Z)p$$

$$P(T > t) = \sum_{k=0}^{\infty} P[N_e(t) = k] P(S_k \leq Y) + p \sum_{k=0}^{\infty} P[N_e(t) = k] P(S_k > Y) P(S_k \leq Z) \quad (1)$$

Note that  $L(t) = 1 - P(T > t)$ ;  $E(T^r) = (-1)^r \left[ \frac{d^r}{ds^r} \bar{l}(s) \right]_{s=0}$ ,  $r = 1, 2, \dots$  (2)

We now determine the variance of the time to recruitment by assuming that  $M(x) = 1 - e^{-\alpha x}$ ,  $F(x) = 1 - e^{-\lambda x}$ ,  $G(x) = 1 - e^{-\delta x}$  and  $H(y) = 1 - e^{-\theta_1 y}$ ,  $H(z) = 1 - e^{-\theta_2 z}$ .

From (1), we get

$$P(T > t) = \sum_{k=0}^{\infty} P[N_e(t) = k] a^k + p \sum_{k=0}^{\infty} P[N_e(t) = k] [1 - a^k] b^k, \quad (3)$$

where  $a = E[e^{-\theta_1 X}]$  and  $b = E[e^{-\theta_2 X}]$ .

From Renewal theory [11], we have  $P[N_e(t) = k] = G_k(t) - G_{k+1}(t)$  and  $G_0(t) = 1$  (4)

Substituting (3) and (4) in (2) and on simplification, we get

$$L(t) = \bar{a} \sum_{k=1}^{\infty} G_k(t) a^{k-1} + p \left\{ \bar{b} \sum_{k=1}^{\infty} G_k(t) b^{k-1} - \bar{ab} \sum_{k=1}^{\infty} G_k(t) (ab)^{k-1} \right\} \quad (5)$$

where  $\bar{a} = 1 - a$ ,  $\bar{b} = 1 - b$ ,  $\bar{ab} = 1 - ab$  (6)

From (5), we get

$$\bar{l}(s) = \frac{\bar{a} \bar{g}(s)}{1 - \bar{a} \bar{g}(s)} + p \left\{ \frac{\bar{b} \bar{g}(s)}{1 - \bar{b} \bar{g}(s)} - \frac{\bar{ab} \bar{g}(s)}{1 - \bar{ab} \bar{g}(s)} \right\} \tag{7}$$

It can be shown that the distribution function  $G(\cdot)$  of the inter-exit times  $W$  satisfy the relation

$$G(x) = q \sum_{n=1}^{\infty} (1 - q)^{n-1} F_n(x) \cdot$$

Therefore  $\bar{g}(s) = q \sum_{n=1}^{\infty} (1 - q)^{n-1} \bar{f}_n(s)$ , where  $\bar{f}_n(s) = \prod_{k=1}^n \bar{f}\left(\frac{s}{c^{k-1}}\right)$  (8)

$$\bar{g}'(0) = \frac{-c}{(c - 1 + q)\lambda} \tag{9}$$

$$\bar{g}''(0) = \left[ \frac{c^2}{\lambda^2} \right] \left[ \frac{1}{(c^2 - 1 + q)} + \frac{(c + 1 - q)}{(c^2 - 1 + q)(c - 1 + q)} \right] \tag{10}$$

From (2), (7), (9) and (10), we get

$$E(T) = \frac{c}{(c - 1 + q)\lambda} \left\{ \frac{1}{\bar{a}} + \frac{p}{\bar{b}} - \frac{p}{\bar{ab}} \right\} \tag{11}$$

$$V(T) = \frac{2c^3}{\lambda^2(c^2 - 1 + q)(c - 1 + q)} \left[ \frac{1}{\bar{a}} + \frac{p}{\bar{b}} - \frac{p}{\bar{ab}} \right] + \frac{2c^2}{\lambda^2(c - 1 + q)^2} \left[ \frac{a}{(\bar{a})^2} + \frac{pb}{(\bar{b})^2} - \frac{pab}{(\bar{ab})^2} \right] - \frac{c^2}{(c - 1 + q)^2 \lambda^2} \left\{ \frac{1}{\bar{a}} + \frac{p}{\bar{b}} - \frac{p}{\bar{ab}} \right\}^2 \tag{12}$$

where  $\bar{a}, \bar{b}, \bar{ab}$  are given by (6).

**Remark:**

Computation of  $V(T)$  for extended exponential and SCBZ Property possessing thresholds is similar as their distribution will have just additional exponential terms.

**Note:**

- (i) When  $p=0$  and  $c=1$ , our results agree with the results in [9] for the manpower system having only one threshold which is the mandatory threshold.
- (ii) When  $q=1$  and  $c=1$ , our results agree with the results in [8] for the manpower system having certain instantaneous exits in the decision epochs.
- (iii) When  $c=1, p \neq 0, q \neq 1$  our results agree with the results in [13] for the manpower system having the inter-decision times as an ordinary renewal process.

**IV. Numerical Illustration**

The mean and variance of time to recruitment is numerically illustrated by varying one parameter and keeping other parameters fixed. The effect of the nodal parameters  $\alpha, \lambda, c$  on the performance measures is shown in the following table. In the computations, it is assumed that  $\theta_1 = 0.02, \theta_2 = 0.006, q = 0.5, p = 0.5$ .

**Table:** Effect of nodal parameters on E(T) and V(T)

$\alpha$	$\lambda$	$c$		E(T)		V(T)	
				$c > 1$	$c < 1$	$c > 1$	$c < 1$
0.1	0.5	2	0.99	33.3203	50.4904	1.4403 x10 <sup>3</sup>	3.3697x10 <sup>3</sup>
0.1	0.5	3	0.95	29.9882	52.7571	1.1703 x10 <sup>3</sup>	3.7021x10 <sup>3</sup>
0.1	0.5	4	0.90	28.5602	56.2279	1.0642 x10 <sup>3</sup>	4.2554x10 <sup>3</sup>
0.1	0.5	5	0.85	27.7669	60.6905	1.0078 x10 <sup>3</sup>	5.0613x10 <sup>3</sup>
0.2	0.5	2	0.99	63.7527	96.6049	0.5474 x10 <sup>4</sup>	0.1269 x10 <sup>5</sup>
0.3	0.5	3	0.95	84.7636	149.1212	0.9818 x10 <sup>4</sup>	0.3061x10 <sup>5</sup>
0.4	0.5	4	0.90	106.8086	210.2795	1.5702 x10 <sup>4</sup>	0.6135x10 <sup>5</sup>
0.5	0.5	5	0.85	129.1983	282.3905	2.3073 x10 <sup>4</sup>	1.1138 x10 <sup>5</sup>
0.1	1	2	0.99	16.6601	25.2452	360.0786	842.4309
0.1	2	3	0.95	7.4971	13.1893	73.1427	231.3814
0.1	3	4	0.90	4.7600	9.3713	29.5613	118.2065
0.1	4	5	0.85	3.4709	7.5863	15.7465	79.0835

## V. Findings

From the above tables, the following observations are presented which agree with reality.

1. When  $\alpha$  increases and keeping all the other parameter fixed, the average loss of manpower increases. Therefore the mean and variance of time to recruitment increase.
2. As  $\lambda$  increases, on the average, the inter-decision time decreases and consequently the mean and variance of time to recruitment decrease when the other parameters are fixed.
3. The mean and variance of the time to recruitment decrease or increase according as  $c > 1$  or  $c < 1$ , since the geometric process of inter-policy decision times is stochastically decreasing when  $c > 1$  and increasing when  $c < 1$ .

## VI. Conclusion

The models discussed in this paper are found to be more realistic and new in the context of considering (i) separate points (exit points) on the time axis for attrition, thereby removing a severe limitation on instantaneous attrition at decision epochs (ii) associating a probability for any decision to have exit points and (iii) provision of optional and mandatory thresholds. From the organization's point of view, our models are more suitable than the corresponding models with instantaneous attrition at decision epochs, as the provision of exit points at which attrition actually takes place, postpone the time to recruitment.

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