







“Transformation of human capital strategies in the tourism industry under the influence of Economy 4.0”

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ARTICLE INFO	Olena Stryzhak, Olena Akhmedova, Nelli Leonenko, Inna Lopatchenko and Nataliia Hrabar (2021). Transformation of human capital strategies in the tourism industry under the influence of Economy 4.0. <i>Problems and Perspectives in Management</i> , 19(2), 145-156. doi: 10.21511/ppm.19(2).2021.12
DOI	http://dx.doi.org/10.21511/ppm.19(2).2021.12
RELEASED ON	Wednesday, 26 May 2021
RECEIVED ON	Sunday, 28 February 2021
ACCEPTED ON	Tuesday, 18 May 2021
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JOURNAL	"Problems and Perspectives in Management"
ISSN PRINT	1727-7051
ISSN ONLINE	1810-5467
PUBLISHER	LLC “Consulting Publishing Company “Business Perspectives”
FOUNDER	LLC “Consulting Publishing Company “Business Perspectives”



NUMBER OF REFERENCES

30



NUMBER OF FIGURES

3



NUMBER OF TABLES

8

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BUSINESS PERSPECTIVES



LLC "CPC "Business Perspectives"
Hryhorii Skovoroda lane, 10,
Sumy, 40022, Ukraine
www.businessperspectives.org

Received on: 28th of February, 2021

Accepted on: 18th of May, 2021

Published on: 26th of May, 2021

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Conflict of interest statement:

Author(s) reported no conflict of interest

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TRANSFORMATION OF HUMAN CAPITAL STRATEGIES IN THE TOURISM INDUSTRY UNDER THE INFLUENCE OF ECONOMY 4.0

Abstract

The digital transformation of society affects socio-economic relations in all spheres of life; however, the degree of this influence differs depending on countries and regions. Various industries and sectors of the economy are also affected by digitalization to one degree or another.

In this context, the purpose of the paper is to determine the dependence of human capital in the tourism industry on the digitalization level of the economy.

The following methods were used: data standardization, cluster analysis, analysis of variance, K means, and SWOT analysis.

The panel sample includes indicators from 61 countries for 2018. The analysis revealed distinctive features that allowed allocating the countries into clusters. Cluster 1 (14 cases): countries with average Human Capital Index (HCI) and World Digital Competitiveness (WDC) values, depending on tourism. Cluster 2 (13 cases): countries with slightly above average HCI and WDC values that are less dependent on tourism. Cluster 3 (15 cases): countries with HCI and WDC values below average, not particularly dependent on tourism. Cluster 4 (1 case): outliers. Cluster 5 (18 cases): countries with above average HCI and WDC that are tourism dependent. The calculation results made it possible to identify the cluster principles. The use of the identified distinctive features in the SWOT analysis allows formulating the key elements of human capital strategies in the tourism sector for each group of countries.

Keywords

human resources, digital economy, tourism sector,
SWOT analysis, human resources, HCI, WDC

JEL Classification

J24, M12, O33, Z31

INTRODUCTION

The modern digital transformation of society, the result of which is the formation of Economy 4.0, significantly affects socio-economic relations in all spheres of life. The development of the digital economy opens up new opportunities for economic entities, which is expressed in the rapid exchange of information, the formation of networks, increased productivity on the one hand, and increased risks associated with security and dependence on the systems for exchanging, distributing and storing information on the other. In addition, digitalization is widening the gap between countries and their economic agents conditioned by the possibilities of the digital technology introduction and use.

Changes in technologies cause corresponding structural shifts in employment and in the labor market – some professions turn out to be unclaimed, and the demand for these professions is gradually decreasing.

ing, while others are becoming an objective necessity of the new digital economy and provide their owners with the competitive advantages and prospects for high income. Economy 4.0 activates the formation of the personnel's new competencies, the development of creative human capital, and the introduction of lifelong education systems.

Digitalization has affected all spheres and industries, and tourism is no exception. The widespread introduction of modern booking and reservation technologies, the development of logistics and search engines, on the one hand, make travel more accessible, but on the other hand, they complicate the process of developing, selecting and implementing a tour. Therefore, for travel agencies, more than ever, the issues of compliance of the employees' competencies with the increasing digitalization of tourism are extremely relevant. In this context, it is necessary to solve the problem of aligning the human capital strategies of travel agencies with the realities of the formation of Economy 4.0.

1. LITERATURE REVIEW

Analysis of the literature on the subject of the paper shows that only certain directions in its scope have been researched, which indicates the urgency of the issue and the need for further study. Thus, researchers have recurrently emphasized the relationship between firm performance and human capital productivity, dependence of economic growth on human capital development (Pelinescu, 2015). Rahim et al. (2017) measured the performance of human capital (in the Malaysian technology industry) and provided some empirical data useful for business and state regulatory bodies. Tran and Vo (2020) go even further and analyze firm productivity across economic sectors in Vietnam to confirm that human capital efficiency positively influences these sectors and affects firm financial gains. At the same time, the managerial mechanism of shaping the human capital formation and the effectiveness of investment into this asset has to be constantly monitored and evaluated by a company's management (Gadzhev et al., 2020). In general, a country's sustainable growth directly correlates with the human capital quality. Simultaneously, the quality of the country's institutional environment directly influences the level of human development (Stryzhak, 2019).

The advances in the technology, the processes of digitalization considerably influence the employment and occupation spheres in both positive and negative ways. Hence, scientists concern the human capital deterioration due to its decreasing creativity, direct dependence of unemployment on production automation, complication of the programs performed by people. Nonetheless, the

4.0 revolution leads to the transformation in the allocation of working tasks, changes in the role distribution between humans and artificial intelligence, innovations in the fields of marketing, customer care and competition (Sima et al., 2020; Ślusarczyk, 2018). Researchers focus on the competences, skills and abilities of the labor force in the conditions of Industry 4.0 and the challenges it presents for business, private sector and scientific research (Frey & Osborne, 2017; Flores et al., 2020; Stachová et al., 2019). In this respect, the development and education of the younger generation comes to the fore, becoming one of the aspects of the company's social responsibility (Scavarda et al., 2019). The talent nurturing, management and retention is also of vital importance and has to be studied from both theoretical and practical perspectives (Whysall et al., 2019).

Tourism sector is no exception, since until lately, it was considered as one of the driving forces of the world economy and being a service sector, it demands considerable investments in the development of human capital. Many destinations of the approximately equal level consider human resources as the basic factor of differentiation and main competitive advantage because employees directly work with clients, implicitly defining the quality of services and providing consumer satisfaction (Lut & Vlad, 2017). The lack of professionalism in private and public sectors of tourism lead to shortages in sales, which highlights the correlation between the tourism industry progress and the quality of its human capital base (the case of Nigeria, Esu, 2012). Therefore, various trainings and courses for the tourism sector personnel are vital to enhance the destination's trademark im-

age, sustainable development and quality services (Bourouaha et al., 2017), which considerably depend on the investments in the tourism industry as a whole and human capital in particular (Kozmenko et al., 2015). Transition to the knowledge-based economy requires tourism employees to update qualification, receive new skills and practice lifelong learning. In Portugal (Costa et al., 2019), this resulted in a new project connecting educational institutions and tourism companies to improve employees' hard and soft skills and thus supporting Portugal's image as one of the best tourism directions.

The development of the employees' human and intellectual capital is pivotal for the tourism industry. Many organizations in this sphere lack structured human resource management practices. Understanding how these practices improve employee productivity and company performance can stimulate human capital development (Alamu, 2016). Besides, it is important to measure the level of travel agents' satisfaction with work and the level of stress, which makes people leave profession in general, and salaries in particular and how much it depends on the level of education and qualifications in tourism, the stimulus to acquire new experiences (Ribeiro et al., 2020). In this context, it is necessary to mention that the level of happiness and life satisfaction directly depend on the level of education (Stryzhak, 2020) and leads to higher incomes, more freedom and longer lives.

Digital economy makes companies rethink the way they operate. In tourism, for instance, it is a completely new way of gathering statistical information and data, for developing countries, it is a new opportunity to present and promote destinations, thus, increasing sales and incomes (Hojeghan & Esfangareh, 2011).

Contemporary studies concerning human capital indicate the role of digitalization and digital infrastructure for the staff's advancement at small enterprises and, especially, in remote districts. In the framework of the digital economy, human capital formation is also of great interest today (Zaborovskaia et al., 2020). Demands for the improvement of the population's digital skills and competences are increasing, especially in the regions, and this shifts the focus of educa-

tion to the widening of the personal competencies (Gerasimova et al., 2020). At the same time, there is strong resistance to the use of digital technologies not only by human resources but also by the end users, which can result in the failure of many projects. Thus, management focused on personnel and their role in a company structure, organizational self-awareness, logical job description leads to better adaptation to all new digital technology implementations (Saraiva, 2018). Digital technologies reshape strategies of the personnel development, talent management and retention. Consequently, there should be visible results for the public sector or a private enterprise concerning performance, service quality, product range and assortment. The important question is how to monitor and estimate the correlation between digital revolution, human resource management and performance (Betchoo, 2016). For this, in terms of the digital transformation, the human resource reform has to be introduced, including all aspects of working with personnel – from onboarding to salary and performance management to company leaving (Lei & Jing, 2016).

The term "Industry 4.0" appeared in Germany in 2011, and initially denoted the processes of radical transformation of the global value chains; at the present stage of the development of economic relations, the notion manifests an integral philosophy of doing business, the basis of which is the use of modern digital and information technologies. Although the changes caused by these technologies relate, first of all, to the processes of generation, creation, storage and use of information, ultimately, they affected all socio-economic activities.

Economy 4.0 is a public relations system based on digital communication and information technologies, whereby customized products and services are created using blockchain technology. The widespread use of information technologies allows a consumer to participate in the process of a product creation. At the same time, all production processes provide for the end-to-end digitalization of both the means of production and the subjects of labor.

The G20 Digital Economy Development and Cooperation Initiative proclaims that the digital economy is a wide range of economic doings, which

includes the use of digitized knowledge and information as an essential component of production, the implementation of the contemporary information networks as a vital area of activity. Besides, the well-thought-out application of information and communication technologies (ICT) as a major force of productivity progress and structural optimization of the economy (G20) is presented. Tay et al. (2018) described Industry 4.0 as a global phenomenon influencing all directions of the company's work by means of digitalization and automation, and also by the production operations.

Wyrwicka and Mrugalska have demonstrated that Industry 4.0 provides a competitive advantage for any industry. Namely, contemporary mechanisms, devices and machinery can be applied for planning, forecasting, regulating, and controlling business processes because they are manufactured using modern software and network sensors (Wyrwicka & Mrugalska, 2017).

In the context of rapid digitalization, human capital is becoming one of the locomotives of the economic growth, since the personnel's ability to learn and constantly update knowledge becomes a key factor in achieving competitive advantage. Information technologies permeate all areas of the society's activity, transform industrial relations, assigning a crucial role to the ability to network interaction, the ability to receive, interpret and use information to achieve goals and objectives.

One of the ultimate advantages of the digitalization expansion is the possibilities of the personnel attraction, training and development, increasing labor productivity using digital technologies, and replacing a number of routine operations through automation. Contemporaneously, the prevalent introduction of modern digital technologies leads to the fundamental changes in the requirements of the personnel's qualifications, worker displacement from a number of production processes. The ongoing processes are twofold; on the one hand, the quality of working activity is improving, it becomes more creative and diverse, and on the other hand, modern technological processes require highly qualified employees in the field of digital and information technologies, and, at the same time, lead to a decrease in the labor market employment.

The paper is aimed at determining the degree of influence of the economy digitalization level on human capital in the tourism industry.

The research hypothesis is as follows: Digital technologies in the context of society's transition to Economy 4.0 have a differentiated impact on various areas of economic activity and countries. In this context, the impact of Economy 4.0 will vary from country to country, depending on the level of human capital development and the degree of digitalization of the country.

2. METHODS AND DATA

The following methods were used in the paper: data standardization – to bring data to comparable values, cluster analysis – to distribute countries into groups (complete link method was taken as a rule, and Euclidean distance was taken as a measure of proximity), analysis of variance – to describe the clusters, K means – to determine mean and confidence intervals for variables in each cluster, and SWOT analysis of human resources – to develop human capital strategies in tourism enterprises.

Tourism is one of the sectors that have already felt the impact of global informatization. The development of booking, reserving, issuing insurance technologies, a widespread use of mobile applications for the creation of tourist routes, tour-guiding services, searching for tours, etc. helps people to travel independently, without travel agencies' help. In this situation, retaining regular customers and attracting new consumers, as well as searching for new channels of the customer service and developing a unique tourist product are an important task for the tourism industry.

Tourism company personnel plays various roles such as: welcomes consumers representing the company; acts for the company image, being completely responsible for the client's first impressions and company quality standards; becomes an essential element of differentiation and competitive advantage; acts as a vital part of the product proposition, which happens in front of consumers and with their participation, accounting for the desired service quality, and attempting to satisfy the consumers' most exquisite and special choices.

Therefore, faced with the increasing digitalization, the tourism sector needs to update its human capital management strategies focused on developing ICT competencies.

From this point of view, the design of human capital strategies in tourism should address the peculiarities of the human capital quality, the degree of digitalization, and the level of tourism development in the country. International tourism receipts (current USD) (ITR) display the level of tourism development. Human Capital Index characterizes the human capital quality. The World Digital Competitiveness ranking represents the level of digitalization.

The international inbound visitors' spending is known as international tourism receipts, which also comprises compensations to national carriers for international transport. Any other expenditures on obtaining the products or services in the country of destination are included into these receipts. The receipts for goods or serviced provided to tourists may also be added to international tourism receipts unless they undergo a different classification.

Human Capital Index (HCI) is an international standard that defines key characteristics of human capital across the world countries. The HCI demonstrates how the contemporary level of health and education forms the structure of the working force of the next generation. It also indicates the volume of a country's losses through insufficient care for citizens' health and education levels. The final indicator varies from zero to one and defines the productivity of a perspective worker compared to the ideal health and complete education.

The IMD World Digital Competitiveness (WDC) ranking studies and ranks the level to which countries follow and research digital technologies, which result in changes in the governmental approaches, variants of business organizations and society in general. The methodology of the WDC ranking specifies digital competitiveness into the following main indicators: Knowledge, Technology, and Future readiness. Digital competitiveness is understood as the ability of an economy to embrace and study digital technologies in all spheres of the society's economic and social life. This arrangement adds to the overall ranking by

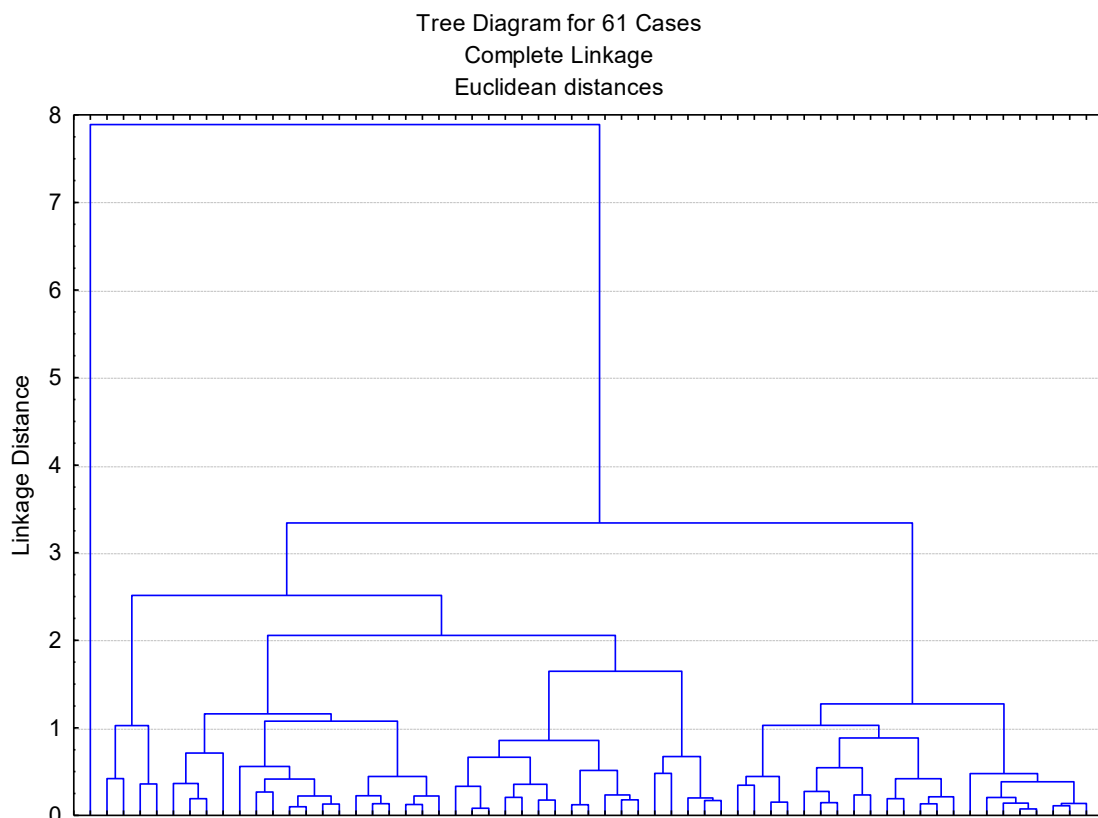


Figure 1. Distribution of countries by groups

developing a better awareness of the processes related to the digital economy along with the deeper understanding of the digital economy input into country performance.

Indicator values have been standardized for analysis. First of all, it is necessary to find out if the indicators make clusters. For this, complete link method is used, and the Euclidean distance is proposed as a measure of proximity. The panel sample includes indicators of 61 countries for which there is comparable data for 2018 (World Digital

Competitiveness (WDC) ranking includes 63 countries, 61 of them are presented in Human Capital Index). The results of the analysis are given in Figure 1.

Based on the visual presentation of the results, it can be assumed that the indicators form four natural clusters (only one country is represented in one of the clusters (No. 4) – the USA). Table 1 shows the normalized values of the analyzed indicators by countries, the values of the Euclidean distance and the cluster number.

Table 1. Methods and data for the analyzed countries

Country	ITR. current USD	HCI	WDC	CLUSTER	DISTANC
Bulgaria	5,072,000,000	0.670277	43	1	0.36
Chile	3,972,000,000	0.665265	37	1	0.39
China	40,386,000,000	0.647099	30	1	0.48
Croatia	12,075,000,000	0.729366	44	1	0.34
Cyprus	3,449,000,000	0.754617	54	1	0.69
Greece	21,594,000,000	0.694806	53	1	0.41
Hungary	9,595,000,000	0.705065	46	1	0.33
Italy	51,602,000,000	0.75288	41	1	0.57
Malaysia	21,774,000,000	0.632579	27	1	0.54
Qatar	15,239,000,000	0.634826	28	1	0.53
Russian Federation	18,670,000,000	0.72895	40	1	0.26
Slovak Republic	3,318,000,000	0.68005	50	1	0.48
Spain	81,250,000,000	0.736156	31	1	0.99
Thailand	65,242,000,000	0.616861	39	1	0.78
Belgium	10,381,000,000	0.76276	23	2	0.18
Czech Republic	8,291,000,000	0.764517	33	2	0.18
Estonia	2,332,000,000	0.774125	25	2	0.2
Iceland	3,128,000,000	0.743431	21	2	0.25
Kazakhstan	2,651,000,000	0.77706	38	2	0.36
Latvia	1,057,000,000	0.738353	35	2	0.26
Lithuania	1,419,000,000	0.726695	29	2	0.19
Luxembourg	5,537,000,000	0.692369	24	2	0.38
New Zealand	10,961,000,000	0.771214	19	2	0.32
Poland	15,748,000,000	0.760222	36	2	0.28
Portugal	24,105,000,000	0.78344	32	2	0.34
Slovenia	3,378,000,000	0.788688	34	2	0.31
United Arab Emirates	21,390,000,000	0.676001	17	2	0.61
Argentina	5,999,000,000	0.617367	55	3	0.3
Brazil	6,324,000,000	0.545724	57	3	0.21
Colombia	6,617,000,000	0.598654	59	3	0.26
India	29,143,000,000	0.484796	48	3	0.61
Indonesia	1,560,000,000	0.537957	62	3	0.34
Jordan	6,221,000,000	0.54693	45	3	0.32
Mexico	23,802,000,000	0.611657	51	3	0.32
Mongolia	526,000,000	0.617309	61	3	0.41
Peru	4,894,000,000	0.594615	60	3	0.28
Philippines	9,730,000,000	0.549016	56	3	0.16
Romania	3,261,000,000	0.59441	47	3	0.28
Saudi Arabia	16,975,000,000	0.580753	42	3	0.38
South Africa	9,789,000,000	0.422549	49	3	0.9

Table 1 (cont.). Methods and data for the analyzed countries

Country	ITR. current USD	HCI	WDC	CLUSTER	DISTANC
Turkey	37,140,000,000	0.62531	52	3	0.52
Ukraine	2,269,000,000	0.642379	58	3	0.47
United States	2.56145E+11	0.713683	1	4	0
Australia	47,327,000,000	0.780834	13	5	0.32
Austria	25,411,000,000	0.768673	15	5	0.21
Canada	21,978,000,000	0.80009	8	5	0.15
Denmark	9,097,000,000	0.770832	4	5	0.42
Finland	5,663,000,000	0.814484	7	5	0.41
France	73,125,000,000	0.75596	26	5	0.89
Germany	60,260,000,000	0.763773	18	5	0.59
Hong Kong SAR. China	4,1870,000,000	0.821718	11	5	0.27
Ireland	14,658,000,000	0.813675	20	5	0.37
Israel	8,073,000,000	0.763064	12	5	0.38
Japan	45,276,000,000	0.840709	22	5	0.51
Korea. Rep.	19,856,000,000	0.834545	14	5	0.28
Netherlands	2,5850,000,000	0.803039	9	5	0.1
Norway	7,096,000,000	0.768535	6	5	0.42
Singapore	20,416,000,000	0.887084	2	5	0.63
Sweden	14,926,000,000	0.80251	3	5	0.35
Switzerland	20,276,000,000	0.766108	5	5	0.3
United Kingdom	48,515,000,000	0.776982	10	5	0.35

Table 2. Analysis of variance

Variable	Between SS	df	Within SS	df	F	Signif. p
ITR	46.66869	4	13.33131	56	49.00958	0.000000
HCI	48.07283	4	11.92717	56	56.42746	0.000000
WDC	50.94994	4	9.05006	56	78.81702	0.000000

3. RESULTS

Verification of the assumption that the data form five clusters was carried out using the K means method. The results of the analysis of variance by clusters are presented in Table 2.

It is clear from Table 2 that the value of $p < 0.05$ indicates a significant difference. The next step is to calculate the basic descriptive statistics for each cluster (Figure 2).

Tables 3-7 provide descriptive statistics for each of the cluster indicators.

Table 3. Descriptive statistics for Cluster 1 (the cluster contains 14 cases)

Variable	Mean	Standard Deviation	Variance
ITR	0.060309	0.697325	0.486262
HCI	-0.166657	0.482048	0.232370
WDC	0.467953	0.492430	0.242487

Table 4. Descriptive statistics for Cluster 2 (the cluster contains 13 cases)

Variable	Mean	Standard deviation	Variance
ITR	-0.408439	0.215911	0.046618
HCI	0.469704	0.358173	0.128288
WDC	-0.199139	0.388400	0.150855

Table 5. Descriptive statistics for Cluster 3 (the cluster contains 15 cases)

Variable	Mean	Standard deviation	Variance
ITR	-0.31337	0.299016	0.089411
HCI	-1.38699	0.607421	0.368961
WDC	1.20097	0.345973	0.119698

Table 6. Descriptive statistics for Cluster 4 (the cluster contains 1 case)

Variable	Mean	Standard deviation	Variance
ITR	6.52602	0.00	0.00
HCI	0.08675	0.00	0.00
WDC	-1.70108	0.00	0.00

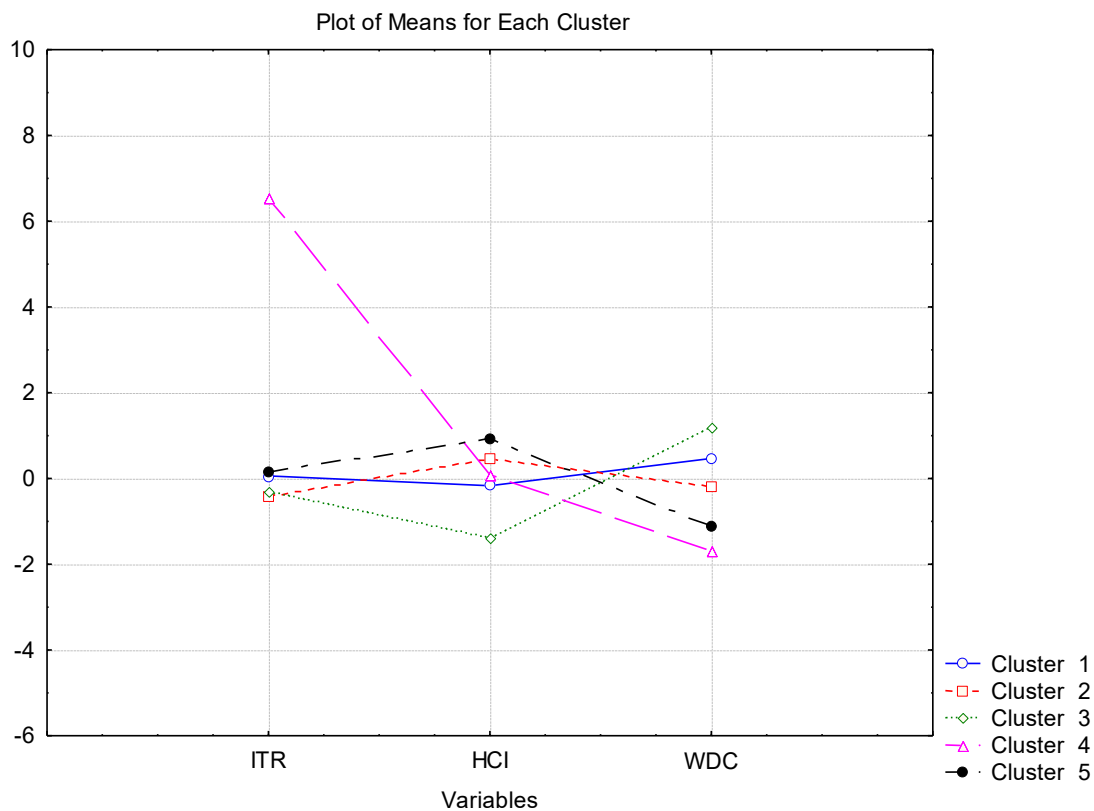


Figure 2. Values of indicators in clusters

Table 7. Descriptive statistics for Cluster 5 (the cluster contains 18 cases)

Variable	Mean	Standard deviation	Variance
ITR	0.14666	0.552999	0.305808
HCI	0.94140	0.359858	0.129497
WDC	-1.12645	0.376650	0.141865

The following step is to plot the mean and confidence intervals for the variables in each cluster (Figure 3).

Thus, as follows from the analysis, the countries form four clusters, and in this case, the United States can be considered as an outlier due to the value of the International tourism receipts indicator, which is much higher than in other countries of the analyzed sample.

So, according to the research, the following clusters can be identified: Cluster 1: countries with average HCI and WDC values, depending on tourism. Cluster 2: countries with slightly above average HCI and WDC values that are less dependent on tourism. Cluster 3: countries with HCI and WDC values below average, not particularly de-

pendent on tourism. Cluster 4: outliers. Cluster 5: countries with above average HCI and WDC that are tourism dependent.

The distribution of countries by clusters allows identifying certain patterns in each of them and can be used in the SWOT analysis of human resources and, on its basis, in the development of human capital strategies at tourism enterprises. An example of an SWOT analysis matrix of human resources and human capital strategies in tourism enterprises for Ukraine is shown in Table 8.

The transformations that technology brings are inevitable. And they, first of all, are reflected in human capital. The traditional ways of managing personnel in the tourism industry are changing significantly in the context of Economy 4.0. The ongoing processes are twofold, that is, on the one hand, the quality of working activity is improving, it becomes more creative and diverse, on the other hand, modern technological processes require highly qualified employees in the field of digital and information technologies, and at the same time lead to a decrease in the labor mar-

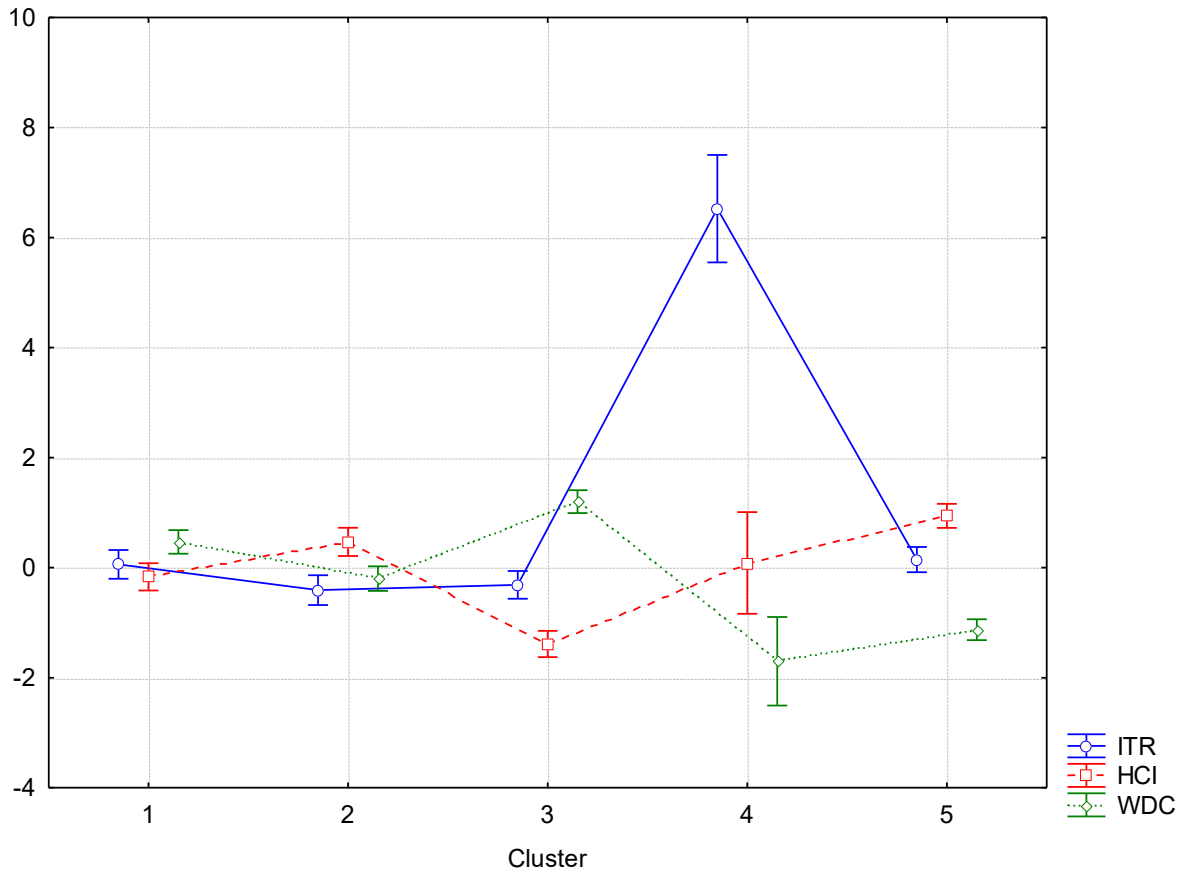


Figure 3. Mean and confidence intervals of variables in clusters

Table 8. SWOT analysis matrix of human resources and human capital strategies in tourism

		Opportunities				Threats		
		Information technology development	Delayed demand during a pandemic	Facilitation of tourist formalities	Development of a culture of tourism services consumption	Changes in legislation	Risk of quarantine restrictions	High competition
Strengths	Availability of qualified personnel	Implementation of information technology and personnel training for working with this technology	Tourism product promotion	Development of corporate culture	Improving employee experience		Pay rise	
	Low-cost labor				Implementation of diversity and inclusion	Fostering a flexible and personalized learning culture		
	Self-employment and the ability to work remotely							
	Flexible working hours							
Weaknesses	Low income of the population	Tour product differentiation			Monitoring changes		Flexible pricing policy	
	Low degree of tourism activity digitalization	Finding investors	New forms of organizing tourism activities	Development of digital culture	Workplace Technology Integration Management			
	Low investment in technology development							
	High shady employment	Development of new leadership opportunities			Increasing the degree of tourism activity legitimization			

ket employment. In such conditions, it is necessary to optimally combine human resources and automation.

4. DISCUSSION

It must be recognized that the predominantly seasonal nature of the tourism industry accounts for a large share of the temporary and part-time personnel. The use of flexible forms of employment in tourism allows attracting large segments of the population to this area. However, employees who work part-time or temporarily during the season do not consider such work as long-term and are not motivated to invest in the development of the professional industry skills. Therefore, when developing human capital strategies in the tourism industry, it is necessary to account for the sectoral specifics of employment.

In addition, digital transformation has influenced not only industrial relations, hiring pol-

icies, professional training of specialists, but also changed the approach to human resource management. The increase in the variety and complexity of the work performed by company employees cause certain changes in the labor market. The factors such as new technologies, on-the-job learning, soft skills, IoT, etc. facilitate the development of human capital in several directions, namely: (1) decreasing the number of jobs performed by humans; (2) distribute a labor force to other areas that produce higher added value; (3) expanding the demand for a labor force with skills and capabilities important for working with new technologies. The pace and depth of changes in the tourism sector, and the use of new technologies require a change in the way the personnel work, acquiring appropriate skills and qualifications. Due to this, the importance of creating a corporate education culture increases throughout the entire period of labor activity. In this regard, the issues of digitalization in the context of corporate culture also require further study and development.

CONCLUSION

Tourism is one of the industries most affected by digitalization. However, as has been determined in this paper, the degree of such influence is different for different countries and regions. As a result of the analysis carried out using the applied package Statistica, it was concluded that the impact of the digitalization level differs for groups of countries depending on the level of HCI and WDC, and is also determined by the dependence of the economy on tourism.

To determine the degree of influence of the economy digitalization level on human capital in the tourism industry, four groups of countries depending on the values of HCI and WDC have been identified. The analysis demonstrates that the degree of a country's dependence on tourism, as well as the value of HCI and WDC, determine its position in the cluster. In addition, a study using descriptive statistics showed that there were significant differences between the clusters. The results have confirmed the research hypothesis that the degree of the digital technology influence on the economy and society is heterogeneous. In the process of scientific research, it was found that the impact of Economy 4.0 varies across countries, depending on the level of human capital development and the degree of digitalization.

The identified distinctive features allow taking into account the peculiarities of each group of countries to develop human capital strategies in the tourism industry. As a practical implementation of the approach proposed in the paper, the Matrix of the SWOT analysis of human resources in tourism for Ukraine has been developed. It is proposed to single out main directions of human resource strategies in tourism using SWOT analysis. The peculiarity of the offered approach is that Opportunities, Threats, Strengths and Weaknesses are defined according to the characteristics of a cluster and can be used for the entire group of countries.

The results also show that in the modern conditions of the formation of Industry 4.0, digital technologies significantly affect the functioning of the tourism industry. At the same time, the digitalization of

economic relations also influences human capital. This influence will increase with the development of society, moreover, unevenly across countries and sectors of the economy. Therefore, it is important for tourism organizations to develop human capital strategies accounting for Industry 4.0 trends and the peculiarities of their manifestation in a particular country.

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