

# Virtual Reality Job Interview Training in Adults with Autism Spectrum Disorder

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**Abstract** The feasibility and efficacy of virtual reality job interview training (VR-JIT) was assessed in a single-blinded randomized controlled trial. Adults with autism spectrum disorder were randomized to VR-JIT ( $n = 16$ ) or treatment-as-usual (TAU) ( $n = 10$ ) groups. VR-JIT consisted of simulated job interviews with a virtual character and didactic training. Participants attended 90 % of laboratory-based training sessions, found VR-JIT easy to use and enjoyable, and they felt prepared for future interviews. VR-JIT participants had greater improvement during live standardized job interview role-play performances than TAU participants

( $p = 0.046$ ). A similar pattern was observed for self-reported self-confidence at a trend level ( $p = 0.060$ ). VR-JIT simulation performance scores increased over time ( $R^2 = 0.83$ ). Results indicate preliminary support for the feasibility and efficacy of VR-JIT, which can be administered using computer software or via the internet.

**Keywords** Autism spectrum disorder · Internet-based intervention · Job interview skills · Vocational training

## Introduction

The 1990s witnessed a rapid increase in the prevalence of autism spectrum disorders (ASD) (Gurney et al. 2003), with approximately 50,000 individuals with ASD turning 18 years old each year and transitioning into adult-based services (Shattuck et al. 2012). Historically, the community-based employment rate for these individuals ranges from 25 to 50 % (Hendricks 2010; Shattuck et al. 2012; Taylor and Seltzer 2011), suggesting a need for programs and services to assist with their transition to employment (Shattuck et al. 2012). For example, Project SEARCH recently demonstrated efficacy at helping youth with ASD transition from high school to finding employment (Wehman et al. 2013). However, research developing adult-based services to help individuals obtain competitive employment appears to be much more limited. A common gateway to obtaining competitive employment is the job interview, but this experience may be a significant barrier for individuals with ASD (Higgins et al. 2008; Strickland et al. 2013). Thus, improving job interview performance is a critical target for employment services and is especially important for individuals with ASD given their significant social deficits (American Psychiatric Association 2013; Wing and Gould 1979).

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A review of the occupational literature (Huffcutt 2011) and a meta-analysis (Salgado and Moscoso 2002) indicate that successful job interviewees are proficient at conveying job-relevant interview content (e.g., experience, core knowledge) and providing a strong interviewee performance (e.g., social effectiveness, interpersonal presentation). Thus, interventions designed to target both of these constructs may improve job interview performance. There is also evidence that greater self-confidence in one's ability to perform a job interview is associated with greater social engagement during interviews as well as more effective verbal and nonverbal communicative strategies during interviews (Hall et al. 2011; Tay et al. 2006). This suggests that improving job interview skills may also increase interview-based self-confidence, which may increase the likelihood that individuals will be motivated to go on job interviews.

Highly interactive virtual reality role-play training based on behavioral learning principles demonstrated greater effectiveness than conventional role-playing for training other types of interactive skills. This software has been used to train federal law enforcement agents on interrogation methods (Olsen et al. 1999), primary care physicians to perform brief psychosocial intervention to treat alcohol abuse (Fleming et al. 2009), and individuals with ASD to improve their social skills (Trepagnier et al. 2011). Other virtual reality training systems have been designed to train social skills in individuals with ASD (Kandalaf et al. 2013; Stichter et al. 2013). Virtual reality training offers trainees several advantages over traditional learning methods, including: (1) repetitive practice with the simulation, (2) active participation and not passive observation, (3) a unique training experience with each simulation, (4) consistent in-the-moment feedback, (5) opportunity for trainees to make, detect, and correct errors without adverse consequences, (6) accurate representation of real-life situations compared to avatar-based environments, (7) opportunity to apply multiple learning strategies across a range of difficulty levels, and (8) access to web-based educational material that promotes learning skillful strategies before and during the simulation (Issenberg et al. 2005). The training advantages of virtual reality simulations should be equally helpful for individuals with ASD as they can benefit from being able to progress at their own rate of learning and from repeating the exercises as often as necessary until they achieve mastery.

The purpose of the present study was to test the feasibility and efficacy of a highly interactive virtual reality role-play simulation, "virtual reality job interview training" (VR-JIT), to improve job interview skills that relate to job-relevant interview content and interviewee performance among individuals with ASD. The intervention was initially developed for use by individuals with psychiatric disabilities (e.g., schizophrenia, bipolar disorder) (Bell and

Weinstein 2011; Smith et al. in press) and has limited e-learning material and interviewing scripts that focus on autism. However, this study evaluated the feasibility and efficacy of VR-JIT in a sample of adults with ASD. The feasibility of VR-JIT was evaluated via the number of training sessions that participants attended, the total time participants engaged in simulated interviews, and participant feedback on the intervention's efficacy via a brief self-report measure. In a randomized, single-blinded controlled trial, efficacy of VR-JIT was evaluated by measuring participant performance on standardized job interview role-plays and their self-reports of job interview self-confidence before and after training. The VR-JIT group was compared to participants randomized to a treatment-as-usual (TAU) control condition. VR-JIT performance scores were examined as a process measure to determine whether there was improvement across trials.

Based on participant feedback during the prototype development of VR-JIT (Bell and Weinstein 2011), the first set of hypotheses were that training would be well attended, and participants would rate the intervention as easy to use, enjoyable, and helpful, as well as increase their confidence and readiness for interviewing. A second set of hypotheses were that the VR-JIT group would demonstrate improved job interview skills (job-relevant interview content and interviewee performance) and enhanced interview-based self-confidence between baseline and follow-up, while the TAU control group would remain stable over time. A third hypothesis was that VR-JIT performance scores would increase over the course of their training. Lastly, the study explored whether the follow-up role-play performance, self-confidence, and the performance scores were associated with demographic characteristics, ASD-related symptoms, vocational history, neurocognition, and social cognition.

## Methods

### Participants

Participants (ages 18–31) included 26 individuals with an autism spectrum disorder (ASD) recruited through advertisements at community-based service providers, local universities, community-based support groups (e.g., Anixter Center, Chicagoland Autism Connection, Autism Society of Illinois, Illinois Department of Rehabilitation Services), and online (e.g., Facebook). A non-specific diagnosis on the autism spectrum was required for participation in this pilot study and was determined with a T-score of 60 or higher using parent and self-report versions of the Social Responsiveness Scale, Second Edition (SRS-2) (Constantino and Gruber 2012). The SRS-2 has

high sensitivity and moderate specificity (Aldridge et al. 2012). Four participants did not meet the required SRS-2 cutoff (scoring 51–59), but were included based on documentation of an ASD diagnosis by their clinician. Participants were also required to (1) have at least a 6th grade reading level as determined by the sentence comprehension subtest of the wide range achievement test-IV (WRAT-IV) (Wilkinson and Robertson 2006), (2) be willingly video-recorded, (3) unemployed or underemployed (i.e., working less than half time and looking for additional work), and (4) actively seeking employment.

Participants were excluded from the study for (1) having a medical illness that significantly comprises cognition (e.g., traumatic brain injury), (2) an uncorrected vision or hearing problem, which would prevent full participation in the intervention, or (3) having a current diagnosis of substance abuse or dependence as assessed using the MINI international neuropsychiatric interview (MINI) (Sheehan et al. 1998). Northwestern University's Institutional Review Board approved the study protocol, and all participants provided informed consent. After enrollment, participants were randomized with a 2 out of 3 chance into the intervention ( $n = 16$ ) or treatment-as-usual (TAU) groups ( $n = 10$ ). The uneven randomization was to enable us to learn more about the intervention process.

## Intervention

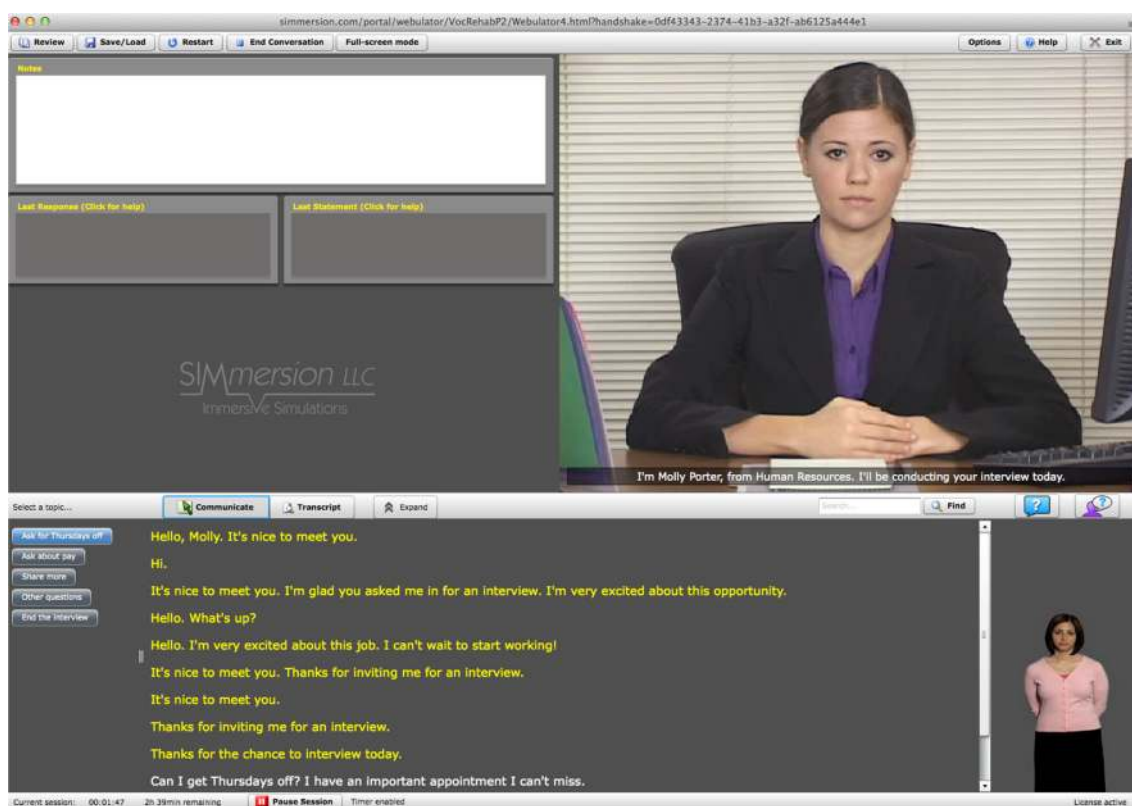
Virtual reality job interview training (VR-JIT) is a computerized virtual reality training simulation that can be used as computer software or via the internet. VR-JIT was developed by SIMmersion LLC (<http://www.jobinterviewtraining.net>) in consultation with expert panels convened with academic and vocational experts. SIMmersion's patented PeopleSIM™ technology is the main platform for the simulated interactions in VR-JIT and has been used in other studies (Fleming et al. 2009; Trepagnier et al. 2011; Smith et al. in press). VR-JIT uses non-branching logic, which provides users with variation and freedom in their responses and provides a virtual reality interviewer displaying a wide range of emotions, personality, and memory. The non-branching nature of the interview creates a different interview each time from >1,000 video-recorded interview questions and 2,000 trainee responses, the novelty of which further encourages repeated plays. VR-JIT is designed to improve job interview performance by targeting the following domains recommended by the expert panel, which were grouped into job-relevant interview content and interviewee performance constructs as outlined in the literature (Huffcutt 2011). The job-relevant interview content included: conveying oneself as a hard worker (dependable), sounding easy to work with (teamwork), conveying that one behaves professionally, and negotiating

a workable schedule. Interviewee performance included: sharing things in a positive way, sounding honest, sounding interested in the position, and establishing overall rapport with the interviewer.

Virtual reality job interview training uses the following strategies to target improvement in the aforementioned domains: (1) providing repeatable VR interviews, (2) offering in-the-moment feedback, (3) displaying scores on key dimensions of performance, and (4) allowing review of audio and written transcripts color coded for 'strong,' 'neutral,' or 'needs improvement' interview responses. In addition, VR-JIT provides didactic electronic learning (e-learning) guidance on how to successfully perform job interviews and covers related topics such as creating a resume, researching a position, hygiene, what to wear, what types of questions to ask, reminders about eye contact, and whether to disclose a disability. The e-learning material is available to trainees at any time while working with the intervention.

Since many jobs now require an online application, the program also provides training in how to complete such a process and uses an online application that is later used by the program to personalize the simulated job interviews. The job application section prompts users for information such as education, employment history, and job-related skills. Thus, the VR-JIT-simulated interviewer might ask questions regarding prior work experience, work history gaps, or the specific skills necessary to perform the position. The program allows trainees to choose from eight different employment positions when completing the job application, including cashier, inventory worker, food service worker, grounds worker, stock clerk, janitor, customer service representative, and security. The variation in these positions enables trainees to learn how to talk generally about their skills and strengths across a variety of positions.

Virtual reality job interview training's simulated interviews allow trainees to interact with Molly Porter (the virtual human resources (HR) representative) while using speech recognition software (Fig. 1). This feature allows trainees to practice speaking their responses to Molly's questions. The variation in available responses provides multiple options that can enhance or damage rapport with Molly. This approach allows trainees to make mistakes and learn how to improve their responses. VR-JIT provides trainees with in-the-moment feedback on their performance using an on-screen non-verbal job coach (Fig. 1). Trainees can receive verbal feedback from the on-screen coach by clicking on a help button. VR-JIT also enables trainees to review a transcript of every simulated question and response, which indicates why responses were appropriate/inappropriate and gives related advice to the trainee. The transcripts can be reviewed using an audio format where they can hear themselves respond to questions (if trainees used speech recognition). Following each simulated interview, trainees are also



**Fig. 1** VR-JIT-simulated interview interface. Molly's interview question is asked as well as displayed at the *bottom* of her video image. SIMantha, the virtual job coach is displayed in the *bottom-right corner*. Available relevant responses are coded in *yellow* that

provided feedback on why certain training objectives received a particular score.

There are additional features that individualize the VR-JIT learning experience. To promote hierarchical learning, the simulated interviews have three difficulty levels where Molly is friendly (easy), business-oriented (medium), or brusque (hard). At the hard level, she is unforgiving of errors and may even ask illegal questions. Also, Molly's character continually evolves so her demeanor or questions may change depending on the trainee's prior responses and the rapport that has been established. This emotional realism creates a dynamic experience in which the trainee sees Molly become nicer when responded to honestly and respectfully, or sees her become more abrupt and dismissive when responded to evasively or rudely. These features, taken together with the scope of VR-JIT's main components and non-branching logic, provide a comprehensive and interactive learning experience for practicing and performing a successful job interview.

#### Training Fidelity

Two research staff members were trained to administer the intervention using a checklist devised by the scientific team

can be read aloud and understood by Molly with the use of voice recognition software. Buttons to the *left* of the responses allow trainees to change the direction of the conversation. When Molly asks her question, the computer screen transitions into full-screen mode

(see "Appendix 1"). Participant orientation using the checklist covered the following topic areas: navigating the graphic user interface (GUI), creating a user profile, completing a job application, e-learning materials, starting the simulation, reading transcripts, using in-the-moment feedback and help modules, reviewing transcripts, and reviewing summarized interview performance. Staff engaged in practice sessions where they oriented team members on administering the intervention.

#### Study Procedures

Both groups completed baseline and follow-up assessments in the research laboratory. Baseline assessments included psychosocial and vocational interviews, clinical assessments, and neurocognitive and social cognitive assessments. The TAU group completed baseline assessments, and then, after a 2-week waiting period, they returned to repeat the two standardized role-plays and the self-confidence measure as follow-up tests. Following the completion of baseline measures, the intervention group was asked to complete 10 h (approximately 20 trials) of VR-JIT training over the course of 5 visits (within a 2-week period) and then complete the training experience questionnaire



(TEQ), 2 standardized role-plays, and the self-confidence measure as follow-up tests.

Once VR-JIT orientation was completed, participants were given the opportunity to ask questions and receive clarification on any aspect of the program. Then, participants began a trial run by creating a practice job application and engaging in a single practice session to demonstrate that they could navigate VR-JIT. Staff provided feedback and assistance until the participant felt ready to begin. VR-JIT was administered in private offices to provide a safe environment where participants felt comfortable using the speech recognition component.

Participants were encouraged to use the e-learning materials prior to each simulated interview. To promote hierarchical learning, participants were required to progress through three difficulty levels. First, at least three “easy” interviews needed to be completed. One score of 80 or higher was required to advance to the “medium” level. Participants were automatically advanced to medium if a score of at least 80 was not achieved prior to 5 completed interviews. This process was repeated for participants at the “medium” level before advancing to the “hard” level. Participants played on the “hard” level for the remainder of training.

Participants were asked to notify the research team once an interview was completed so the staff could record the simulated interview scores. The research team then reviewed the completed transcript with the participant, particularly emphasizing places where improvement could be made. Only after this information had been reviewed could the participant begin another interview. Participants could make notes within VR-JIT that could be printed out for their use at home.

## Study Measures

### *Demographic Characteristics, Vocational History, and Clinical Assessment*

A psychosocial interview was used to obtain the participants’ demographic characteristics (e.g., age, gender, race), and vocational history (e.g., months since prior employment, prior vocational training). Raw scores on the 65-item SRS-2 were converted to *T*-scores to generate the following domain scores of social deficits: social awareness, social cognition, social communication, social motivation, and restricted interests and repetitive behaviors (Constantino and Gruber 2012).

### *Neuocognitive and Social Cognitive Measures*

The repeatable battery for the assessment of neuropsychological status (RBANS) (Randolph et al. 1998) was

administered to assess neurocognitive functioning. The total score of the RBANS is a general reflection of the following cognitive functions: immediate memory, visuospatial capacity, language, attention, and delayed memory.

Basic social cognition was measured using the Bell-Lysaker emotion recognition task (BLERT) (Bell et al. 1997). The BLERT assesses emotion recognition using twenty-one video-recorded vignettes of an affective monologue, which are observed, and then, participants label each vignette with the emotion that is most prominently displayed. An accuracy rating was generated based on the number of correct responses. The BLERT recently received the highest scientific rating for measures of its kind from an independent RAND panel (Pinkham et al. 2013).

Advanced social cognition was measured using an emotional perspective-taking task, which is a proxy of cognitive empathy. Participants were shown 60 scenes of 2 actors engaged in social interactions. The face of one actor is masked, and participants were asked to select which of two faces reflected how the masked character would feel in the interaction. An accuracy rating was generated based on the number of correct responses (Smith et al. 2013).

### *Feasibility Assessments*

Participants were invited to attend five training sessions during which they would spend up to 2-h working with VR-JIT. The attendance of participants was recorded across the five training sessions and the number of minutes (out of a possible 600 min) that each participant engaged in training with VR-JIT.

Participants completed the TEQ to assess the extent to which VR-JIT was easy to use, enjoyable, helpful, instilled confidence in interviewing, and prepared them for interviews (Bell and Weinstein 2011). The TEQ’s 5 items were rated on a seven-point Likert’s scale, with higher scores reflecting more positive opinions of VR-JIT ( $\alpha = 0.84$ ).

### *Primary Efficacy Assessments*

Role-play job interviews were the primary outcome measures and lasted approximately 20 min each. They were rated on nine communication skills that contribute to successful job interviews: (1) comfort level, (2) negotiation skills (asking for Thursdays off), (3) conveying oneself as a hard worker (dependable), (4) sounding easy to work with (teamwork), (5) sharing things in a positive way, (6) sounding honest, (7) sounding interested in the position, (8) conveying that one behaves professionally, and (9) establishing overall rapport with the interviewer. These role-play scoring domains were the same as those used for feedback in VR-JIT and are consistent with the job-relevant

interview content and interviewee performance constructs discussed in the literature (Huffcutt 2011).

Participants completed two baseline role-plays and two follow-up role-plays. They selected four of eight employment scenarios and completed a job application to guide each of their role-play sessions. Participants were provided the following instructions prior to each interview: “You are interviewing for part-time work, particularly because you need to have Thursdays off for personal reasons. You will need to negotiate for a schedule that will accommodate for Thursdays off.” Interview role-plays were conducted by standardized role-play actors (SRAs) posing as HR representatives. Eight employment scenarios were developed by the research team and vetted through a panel of vocational rehabilitation experts. Interviews entailed 13 standard questions (e.g., “Why did you leave your last position?” “If you were offered this job, how long do you see yourself working here?”), with additional questions optionally asked, to help make the interview as naturalistic as possible. All role-plays were video-recorded for scoring purposes.

SRAs are extensively used to act as standardized patients in the field of medical education (Issenberg et al. 2005; Sommers et al. 2013) and are used to improve clinicians’ clinical and communication skills (Barrows 1993; Cohen et al. 1996). For this study, SRAs were recruited from the Clinical Education Center at Northwestern University Feinberg School of Medicine to act as HR representatives during the role-plays. They were selected based on their experience as SRAs and having previously worked as HR interviewers. They were trained to follow the study protocol (i.e., ask 13 required questions in a naturalistic way) and were monitored by the research team for any deviations in performance, which were addressed with feedback and additional training.

Role-play videos were randomly assigned to two raters who were blinded to condition. The raters had expertise as HR interviewers, and were trained with 10 practice videos before independently rating the study videos. The raters established reliability with the study data by double scoring 20 % of the videos and attained a high degree of reliability (ICC = .94). In order to prevent rater drift, both raters met with the research team every 20 videos to review two videos, discuss inconsistencies, and reach a consensus score. A total score was computed across nine domains (range of 1–5 per domain) for each of the two baseline role-plays and then averaged to compute a single score. The same method was used to compute a single follow-up role-play score. The role-play interview scoring (including anchors) can be found in “Appendix 2.”

Job interview self-confidence was the second primary outcome. Participants rated their confidence in performing job interviews using a seven-point Likert’s scale to answer nine questions (e.g., “How comfortable are you going on a

job interview?” “How skilled are you at making a good first impression?” and “How skilled are you at maintaining rapport throughout the interview?”). Total baseline and follow-up job interview self-confidence scores were computed. The internal consistencies at baseline ( $\alpha = 0.90$ ) and follow-up ( $\alpha = 0.94$ ) across all subjects were strong.

### *Process Measure*

Participants’ VR-JIT performance scores and time spent engaged with the simulated interviews were also tracked in the laboratory. The VR-JIT program scored each simulated interview from 0 to 100 using an algorithm programmed into the software based on the appropriateness of their responses throughout the interview in the eight domains outlined above: negotiation skills (asking for Thursdays off), conveying you are a hard worker (dependable), sounding easy to work with (teamwork), sharing things in a positive way, sounding honest, sounding interested in the position, acting professionally, and establishing overall rapport with the interviewer.

### *Data Analysis*

Continuous data were examined for normality and no transformations were necessary. Examination of the role-play data revealed that although participants were instructed to negotiate for Thursdays off, they forgot during 25 % of the role-plays despite prompting from the SRAs. The mean value of the other role-play scores was used as an imputed value for the missing data (Myers 2000; Sterne et al. 2009). No other ratings were missing.

In addition to analyzing the total score of the role-play assessments, subscores were created for the job-relevant interview content (using item scores from hard worker, easy to work with, sounding professional, and negotiation skills) and interviewee performance (using item scores from sharing things positively, sounding honest, sounding interested, comfort level, and overall rapport) constructs (Huffcutt 2011).

*T* tests and chi-square analyses were used to determine between-group differences related to demographics, vocational history, global neurocognition, social cognition, and ASD-related social deficits. Feasibility of VR-JIT was determined from descriptive statistics that characterized the frequency of attended sessions, the mean number of minutes spent completing the simulated interviews, and mean responses to the TEQ. Repeated measures analysis of variance (RM-ANOVA) was performed to examine whether there was a group effect and a time-by-group interaction for the primary outcome measures (role-play performance and job interview self-confidence). Cohen’s *d* effect sizes were generated to characterize the within-subject differences between baseline and follow-up scores.

**Table 1** Characteristics of the study sample

	TAU group (n = 10)	VR-JIT group (n = 16)	$\chi^2$ / T statistic
<b>Demographics</b>			
Mean age (SD)	23.2 (3.0)	24.9 (6.7)	-0.7
Gender (% male)	80 %	75 %	0.1
Parental education [mean years (SD)]	15.9 (1.3)	15.0 (2.6)	0.9
<b>Race</b>			
% Caucasian	40 %	50 %	
% African American	30 %	25 %	2.4
% other	30 %	25 %	
<b>Vocational history</b>			
Prior full-time employment (%)	10 %	12.5 %	<0.1
Prior paid employment (any type) (%)	30 %	62.5 %	2.6
Prior participation in vocational training program	20 %	43.8 %	1.5
Months since any prior employment, mean (SD)	26.5 (24.9)	32.7 (22.2)	-0.5
<b>Social Responsiveness Scale</b>			
% Normal (<60) <sup>a</sup>	30 %	6.3 %	
% Mild (60–65)	40 %	37.5 %	4.2
% Moderate (66–75)	10 %	37.5 %	
% Severe (76+)	20 %	18.8 %	
Total score [mean (SD)]	65.7 (11.1)	68.8 (7.7)	-0.8
Social awareness [mean (SD)]	62.8 (9.9)	63.7 (6.2)	-0.3
Social cognition [mean (SD)]	63.5 (12.0)	66.5 (9.5)	-0.7
Social communication [mean (SD)]	64.8 (10.8)	68.5 (11.5)	-0.8
Social motivation [mean (SD)]	60.3 (11.8)	61.3 (9.0)	-0.2
Restricted interests and repetitive behaviors [mean (SD)]	68.8 (9.2)	70.9 (11.4)	-0.5
<b>Cognitive function</b>			
Global neurocognition [mean (SD)]	89.0 (19.2)	89.8 (21.4)	-0.1
Basic social cognition [mean (SD)]	.81 (.11)	.72 (.17)	1.5
Advanced social cognition [mean (SD)]	.80 (.13)	.76 (.08)	1.0

TAU treatment-as-usual participants, VR-JIT intervention participants

<sup>a</sup> The 4 subjects in the “normal” category provided clinical documentation of an ASD diagnosis

**Table 2** Feasibility characteristics of VR-JIT training, Mean (SD)

	Mean (SD)
<b>Attendance measures</b>	
% session attendance	91.3 (0.1)
Elapsed simulation time (min)	532.5 (92.6)
Simulated interviews (count)	15.8 (4.8)
<b>Training experience questionnaire</b>	
Ease of use	5.8 (1.2)
Enjoyable	5.1 (1.6)
Helpful	5.4 (1.6)
Instilled confidence	5.4 (1.7)
Prepared for interviews	5.8 (1.4)

VR-JIT total performance scores were evaluated as a process measure. The VR-JIT performance across trials was determined by computing linear regression slopes for each subject based on the regression of their performance scores on the log of trial number. In addition, a plot of the group-level performance average was created for each successive VR-JIT trial and reports the  $R^2$  from the regression of average performance on the log of trial number.

Partial correlations explored whether the primary outcome scores at follow-up and VR-JIT performance slopes were associated with age, gender, months since prior employment, global neurocognition, basic and advanced social cognition, and ASD-related symptoms (while covarying for baseline outcome scores).

Study data were collected and managed using Research Electronic Data Capture (REDCap) electronic data capture tools hosted at Northwestern University Feinberg School of Medicine (Harris et al. 2009). REDCap is a secure, web-based application designed to support data capture for research studies.

**Results**

Our between-group analyses revealed that the VR-JIT and TAU groups did not statistically differ with respect to background and baseline characteristics (Table 1). Thus, covariates were not analyzed in the RM-ANOVAs. The feasibility results presented in Table 2 suggest VR-JIT was well attended, easy to use, enjoyable, helpful, instilled confidence in interviewing, and prepared participants for future interviews.

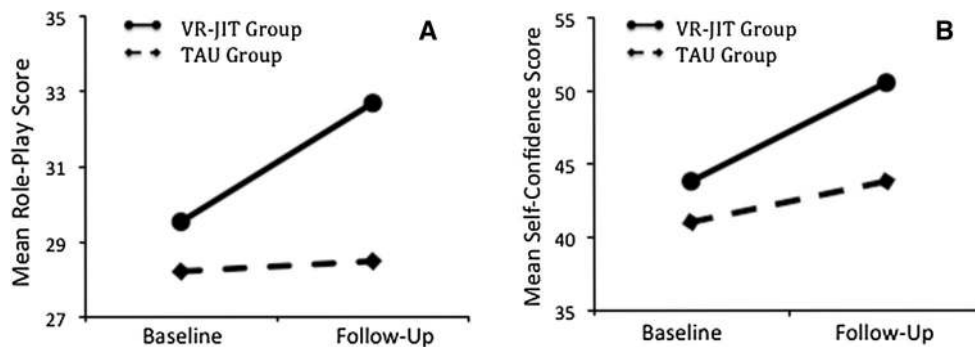
The results of the primary outcome analyses are displayed in Table 3. A significant group-by-time interaction was found for the total role-play assessment scores ( $F_{1,24} = 4.4, p = 0.046$ ) that was characterized by a large effect size in the VR-JIT group and no change in the TAU group ( $d = 0.83$  and  $0.11$ , respectively) (Fig. 2a). The VR-JIT group demonstrated trend-level improvements in the subdomains of job-relevant interview content ( $F_{1,24} = 4.0, p = 0.056$ ) and interviewee performance ( $F_{1,24} = 3.2, p = 0.086$ ) that were characterized

**Table 3** Primary outcome measures

	TAU group			VR-JIT group		
	Baseline Mean (SD)	Follow-up Mean (SD)	Cohen's <i>d</i>	Baseline Mean (SD)	Follow-up Mean (SD)	Cohen's <i>d</i>
Role-play performance total score	28.2 (5.0)	28.5 (6.1)	0.11	29.5 (5.7)	32.7 (5.7)	0.83
Job-relevant interview content score	12.7 (2.4)	12.8 (2.6)	0.08	13.5 (2.5)	14.6 (2.7)	0.76
Hard worker	3.3 (0.9)	3.3 (0.8)	-0.06	3.3 (0.8)	3.8 (0.9)	0.87
Easy to work with/teamwork	2.9 (0.6)	3.0 (0.7)	0.36	3.3 (0.6)	3.6 (0.7)	0.58
Sounding professional	3.0 (0.9)	3.1 (1.0)	0.25	3.2 (0.7)	3.5 (0.9)	0.49
Negotiation skills	3.7 (0.7)	3.5 (0.6)	-0.36	3.7 (1.0)	3.8 (0.8)	0.15
Interviewee performance score	15.5 (2.8)	15.7 (3.6)	0.10	16.2 (3.4)	18.0 (3.3)	0.73
Sharing things positively	2.9 (0.6)	3.0 (0.7)	0.32	3.0 (0.9)	3.7 (0.9)	0.84
Sounding honest	4.5 (0.8)	4.6 (0.7)	0.32	4.7 (0.4)	4.8 (0.4)	0.36
Sounding interested in the job	2.4 (1.2)	2.5 (1.2)	0.32	2.4 (1.1)	2.8 (0.8)	0.50
Comfort level	2.7 (0.9)	2.6 (0.9)	-0.25	3.0 (0.8)	3.3 (0.9)	0.35
Establishing overall rapport	2.9 (0.7)	3.0 (0.8)	0.19	3.0 (0.9)	3.4 (0.9)	0.40
Job interview self-confidence rating	41.0 (9.6)	43.8 (9.1)	0.32	41.4 (10.6)	50.6 (8.4)	1.15

TAU treatment-as-usual participants, VR-JIT intervention participants

**Fig. 2** Primary outcomes. **a** Plots the significant time-BY-VR-JIT group interaction with regard to baseline and follow-up role-play scores. **b** Plots the trend-level time-by-VR-JIT group interaction with regard to baseline and follow-up self-confidence measures



by moderate effect sizes ( $d = 0.76$  and  $0.73$ , respectively), while the TAU group did not demonstrate improvement ( $d = 0.08$  and  $0.10$ , respectively). VR-JIT subjects improved on the following individual items: hard worker, easy to work with, sounding professional, sharing things positively, sounding interested in the job, and establishing overall rapport, which were characterized by moderate-to-large effect sizes (Cohen's  $d$  range from  $0.40$  to  $0.87$ ). The TAU group did not improve on any individual items (all  $d < 0.15$ ).

A trend-level group-by-time interaction was found for the total score on the job interview self-confidence measure ( $F_{1,22} = 3.9$ ,  $p = 0.060$ ) (Fig. 2b). The improvement in the VR-JIT group was characterized by a large effect size ( $d = 1.15$ ), while the improvement in the TAU group was characterized by a small effect size ( $d = 0.32$ ). The main effect of group was not significant for any RM-ANOVA ( $p > 0.10$ ).

The results of the process measure demonstrated that VR-JIT performance scores were lower during the early trials at each difficulty level (1st trial on easy, 1st trial on medium,

and 1st trial on hard) and then improved as the number of trials progressed across each difficulty level (Fig. 3). Specifically, the slope (mean =  $4.7$ , SD =  $6.1$ ) suggests that performance improves  $4.7$  points for every 1 point increase in the natural log of the trial number ( $R^2 = 0.83$ ).

There were no significant exploratory correlations between the outcome measures and baseline variables across the entire sample or within the VR-JIT group alone. However, due to the small sample size, the correlations may not have been stable.

## Discussion

The goal of the study was to evaluate the feasibility and efficacy of VR-JIT in a small randomized single-blinded controlled trial. The feasibility results suggest that participants were (1) largely compliant with attendance at training sessions ( $>90\%$ ), (2) engaged with the simulated interviews during these sessions





**Fig. 3** VR-JIT learning curve in adults with an autism spectrum disorder. This figure plots the average score for each successive VR-JIT-simulated interview trial. Trials 1–3 at easy, trials 4–6 at medium, and trials 7–17 at hard. Initial trials at each difficulty level (*trials 1, 4, and 7*) are much lower than subsequent trials at that level. Overall model fit,  $R^2 = .83$

(>500 min of training out of a maximum of 600 min), and (3) reported that VR-JIT was easy to use, enjoyable, helpful, instilled them with confidence, and prepared them for future interviews. The efficacy results suggest that when compared to the TAU group, the VR-JIT group demonstrated as follows: (1) significantly improved job interview skills that were characterized by moderate-to-large effect sizes, (2) enhanced job interview self-confidence, and (3) a progressive increase in simulated interview scores across trials and increasing levels of difficulty. Thus, this study provides initial evidence that VR-JIT may be a feasible and efficacious program to enhance practical job interview skills for adults with ASD.

The findings that job interview role-play performance can be improved with virtual reality training were consistent with a recent study that demonstrated job interview skills, practiced in a virtual environment and performed in a live role-play, were amenable to change (Strickland et al. 2013). In this prior study, participants (1) completed a pre-training interview with a human resources expert, (2) reviewed multimedia educational content at their discretion for 1 week, (3) used a human controlled avatar to practice interviewing skills they displayed weaknesses on during the pre-training interview, and (4) completed a post-training interview with a human resources expert. This approach was associated with significant improvements in the content of responses to job interview questions and a trend toward improving the delivery of these responses (Strickland et al. 2013).

There were some limitations to the current study. First, given the limited scope and resources of this pilot study, there was no access to trained clinicians who could administer the standard ASD diagnostic instruments, the ADI-R (Lord et al. 1994) and ADOS (Lord et al. 1989). Future work assessing the efficacy of VR-JIT will include diagnostic confirmation via these instruments. Next, the intervention was initially

developed for use by adults with psychiatric disabilities (e.g., schizophrenia and bipolar disorder) (Bell and Weinstein 2011; Smith et al. in press) and has limited e-learning material and interviewing scripts that focus on autism. However, the findings suggest that the training is still generalizable to adults with ASD as they demonstrated significantly improved job interview skills between the baseline and follow-up role-play sessions as well as increased self-confidence. Although a greater increase in self-confidence in the intervention group was observed, this finding should be interpreted with caution as individuals with ASD have difficulty with self-report and may overestimate their abilities (Knott et al. 2006). Moreover, unexpected interview responses may potentially be more common among individuals with ASD and present possible limitations to the use of VR-JIT, which uses scripted responses. Thus, future development of VR-JIT for use with individuals with ASD will specifically address these issues.

Although the e-learning component of VR-JIT provides information on eye contact, personal appearance, appropriate behavior, and responses, a current limitation of the software is that users do not receive feedback about these issues directly from the program. The use of the e-learning materials was not tracked, which may or may not have a direct benefit on improving the outcome and process measures. These data would provide a more thorough assessment of how participants use and benefit from VR-JIT. Some participants did not consistently use the speech recognition option, which provides the opportunity to practice speaking appropriate responses. The inconsistent use of this option could limit the potential benefit from training. Inclusion criteria required that participants were actively seeking employment, which may have created a self-selection sampling bias, although these are the individuals who are likely to use the software. In the future, a larger sample will be needed to demonstrate the effectiveness of VR-JIT as the main interaction was significant, but the observed changes in the subdomains were at the trend level. In addition, greater statistical power would be needed to evaluate whether the observed effectiveness of VR-JIT is associated with ASD symptoms, neurocognitive, and social cognitive functioning. Lastly, employment outcome data for the participants in this study have not yet been collected. Future studies will examine whether VR-JIT completion is associated with completing more job interviews and obtaining employment.

In conclusion, virtual reality training is an efficacious and highly accessible strategy for improving job interview skills among individuals with ASD. There is a major gap in services available to address vocational skills among adults with ASD after they transition out of high school (Taylor et al. 2012). This study presents preliminary evidence that the use of VR-JIT may be a feasible and efficacious tool to improve job interview skills for adults with ASD. This training system uses a virtual reality platform (via computer

software or the internet), and as such, is widely accessible to families, support groups, and service providers.

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**Conflict of interest** Drs. Smith, Lounds Taylor, and Fleming as well as Ms. Ginger, Ms. Wright, and Mr. Wright have no conflicts of interest to declare in relation to the subject of this study. Dr. Olsen and Ms Boteler Humm have owners equity in SIMmersion and Dr. Bell was a paid consultant by SIMmersion during the development of the intervention.

## Appendix 1: Fidelity Checklist for Facilitator of Virtual Reality Job Interview Training

Subject ID Number \_\_\_\_\_

### **First Training Session:**

- Oriented trainee to the training environment
- Related the training to the trainee's personal goals for job seeking

#### Explain the following:

- User PIN number
- Navigation buttons
- E-learning material
- Application (filling out, saving, and submitting)
- Disability page
- Simulated interviews
  - Scenario
  - Instructions (video and written)
  - Coach (click light bulb for verbal feedback)
  - Voice recognition
  - Responses highlighted in yellow vs. white

#### Explain and demonstrate how to:

- Launch interviews
  - New application, old application, or no application
  - With or without disabilities Return to e-learning
- Saving simulated interview session
- Ending simulated interview session (Do **NOT** use "red X")
- Return to help video
- Change response topics
- Review and interpret transcript
- Review summary feedback

### **First and Subsequent Training Sessions:**

- Set the correct level for Molly
- Monitored trainee's motivation and attention
- Asked trainee to use E-learning materials
- Asked trainee to review the transcript
- Available to answer any questions or concerns

**Appendix 2: Role-Play Interview Scoring**

Subject ID Number \_\_\_\_\_

*Item 1 – Comfort level during interview –*

<b>Excellent (score 5)</b>	<b>Average (score 3)</b>	<b>Poor (score 1)</b>		
<ul style="list-style-type: none"> <li>• Excellent interview skills</li> <li>• Enjoying the interview</li> <li>• Displays behavioral comfort</li> </ul>	<ul style="list-style-type: none"> <li>• Minor discomfort</li> <li>• A few signs of anxiety</li> </ul>	<ul style="list-style-type: none"> <li>• Highly anxious</li> <li>• Physical signs of discomfort</li> <li>• Loses train of thought</li> <li>• Taking a long time to respond</li> </ul>		
<i>Comments:</i>				
5	4	3	2	1

*Item 2 – Negotiation skills (asking for Thursdays off) –*

<b>Excellent</b>	<b>Average</b>	<b>Poor</b>		
<ul style="list-style-type: none"> <li>• Clearly addresses negotiation</li> <li>• Confident, straightforward</li> <li>• Not “thrown” by negotiation</li> </ul>	<ul style="list-style-type: none"> <li>• Interrupts the interviewer (not waiting for the right time) to ask for Thurs off</li> <li>• Well-timed but sounds demanding</li> </ul>	<ul style="list-style-type: none"> <li>• Does not address work availability (needs Thursday off)</li> <li>• Uncomfortable response</li> <li>• Completely backs off: “I guess it’s not that important”</li> </ul>		
<i>Comments:</i>				
5	4	3	2	1

*Item 3 – Hard worker –*

<b>Excellent</b>	<b>Average</b>	<b>Poor</b>		
<p>Comes across dependable. Makes statements about:</p> <ul style="list-style-type: none"> <li>• Working hard</li> <li>• Paying attention</li> <li>• Asking for more tasks</li> <li>• Doing well working</li> <li>• Making work a priority</li> </ul>	<p>Reports behaviors related to both hard work, and unreliability. Or Says they work hard but does not provide examples.</p>	<p>Comes across lazy or unreliable. Makes statements about:</p> <ul style="list-style-type: none"> <li>• Showing up late</li> <li>• Missing work frequently</li> <li>• Calling in sick, avoiding responsibilities</li> </ul>		
<i>Comments:</i>				
5	4	3	2	1

*Item 4 – Sounding easy to work with –*

<b>Excellent</b>	<b>Average</b>	<b>Poor</b>		
<p>Seems flexible and likely easy to work with. Makes comments such as:</p> <ul style="list-style-type: none"> <li>• Gets along with teammates</li> <li>• Helps customers</li> <li>• Takes direction well</li> <li>• Willing to go through training and follow rules/policies</li> </ul>	<p>Generally sounds easy to work with, but shares some signs of difficulty. Says they are easy to work with but does not provide examples.</p>	<p>Sounds difficult to work with. Makes statements about:</p> <ul style="list-style-type: none"> <li>• bad-mouthing coworkers/boss</li> <li>• talks about having conflicts or issues with others</li> <li>• complaining</li> </ul>		
<i>Comments:</i>				
5	4	3	2	1

*Item 5 – Sharing things in a positive way –*

<b>Excellent</b>		<b>Average</b>		<b>Poor</b>	
<ul style="list-style-type: none"> <li>If sharing a story in which they did not perform optimally, lessons learned are emphasized</li> <li>handles illegal questions well</li> <li>Shares past conviction, disability, or other life event in a positive way:</li> </ul> <p>“I didn’t graduate, but I did learn a lot”                      “It didn’t relate to this job, but I learned a lot about how to work hard.”</p>		<ul style="list-style-type: none"> <li>Shared positive attributes, but without examples</li> </ul>		<ul style="list-style-type: none"> <li>handles illegal questions poorly</li> <li>shares past conviction, disability, or life event in a negative way:</li> </ul> <p>“I’m a really slow learner”                      “Yeah, I took a course, but I didn’t learn anything”</p>	
<i>Comments:</i>					
5	4	3	2	1	

*Item 6 – Sounding honest –*

<b>Excellent</b>		<b>Average</b>		<b>Poor</b>	
<ul style="list-style-type: none"> <li>Believable</li> <li>No inconsistencies (usually regarding why they left the last job, how long they usually work at places)</li> </ul>		Mostly provide clear honest answers, but provides some answers that seem ambiguous.		<ul style="list-style-type: none"> <li>Says something that sounds dishonest</li> <li>Mentions working under the table, saying they would not report it if they caught someone stealing, saying they’d work off the clock, etc.</li> </ul> <p>“I did a training program that told me to say that”</p>	
<i>Comments:</i>					
5	4	3	2	1	

*Item 7 – Sounding interested –*

<b>Excellent</b>		<b>Average</b>		<b>Poor</b>	
<ul style="list-style-type: none"> <li>Several thoughtful, appropriate questions were asked</li> <li>Checked next steps for employer and decision date, verified follow-up details</li> <li>Affirmed interest in the position</li> <li>Cites job description and personal strengths related to job description</li> </ul>		<ul style="list-style-type: none"> <li>At least one question was asked</li> <li>Cites job description</li> </ul>		<ul style="list-style-type: none"> <li>No questions were asked</li> <li>“any job will do” attitude</li> <li>Talking about short-term work</li> <li>Questions were inappropriate</li> <li>Emphasizes personal preferences like benefits, convenient locale, etc.</li> <li>Sounds desperate</li> <li>Sounding as though this job would merely be a stepping-stone</li> </ul>	
<i>Comments:</i>					
5	4	3	2	1	

*Item 8 – Sounding professional –*

<b>Excellent</b>		<b>Average</b>		<b>Poor</b>	
<ul style="list-style-type: none"> <li>Polite responses (please/thank you)</li> <li>Respectful</li> <li>Treats interviewer like a supervisor, not a friend.</li> </ul>		Comes across as professional for most of interview, but has a few instances that could be interpreted as unprofessional.		<ul style="list-style-type: none"> <li>Oversharing</li> <li>Too casual</li> <li>Discussing politics, religion, partying, drinking and other inappropriate topics</li> </ul>	
<i>Comments:</i>					
5	4	3	2	1	

Item 9 – Overall rapport –

Excellent		Average		Poor
<ul style="list-style-type: none"> <li>• Smooth interaction</li> <li>• Casual and relaxed demeanor</li> <li>• Engaged in casual conversation with me during the interview</li> <li>• nodded his/her head while listening to my responses/questions</li> <li>• smiled frequently, made eye contact</li> <li>• Enthusiastic without taking over interview</li> </ul>	<ul style="list-style-type: none"> <li>• Friendly, but lost job-focus</li> <li>• Small talk was hesitant</li> </ul>	<ul style="list-style-type: none"> <li>• Awkward pauses</li> <li>• Little eye contact</li> <li>• Short, brief responses</li> </ul>		
Comments:				
5	4	3	2	1

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