

# Wealth Inequality and Intergenerational Links

MARIACRISTINA DE NARDI

*University of Minnesota and Federal Reserve Bank of Minneapolis*

*First version received July 2001; final version accepted June 2003 (Eds.)*

Previous work has had difficulty generating household saving behaviour that makes the distribution of wealth much more concentrated than that of labour earnings, and that makes the richest households hold onto large amounts of wealth, even during very old age. I construct a quantitative, general equilibrium, overlapping-generations model in which parents and children are linked by accidental and voluntary bequests and by earnings ability. I show that voluntary bequests can explain the emergence of large estates, while accidental bequests alone cannot, and that adding earnings persistence within families increases wealth concentration even more. I also show that the introduction of a bequest motive generates lifetime savings profiles more consistent with the data.

## 1. INTRODUCTION

Several papers have documented the fact that the distribution of wealth is much more concentrated than that of labour earnings and that it is characterized by a tiny fraction of households owning huge estates (see, for example, Díaz-Giménez, Quadrini and Ríos-Rull (1997), Davies and Shorrocks (2000)).

An extensive literature, both empirical and theoretical, shows that the transmission of physical and human capital from parents to children is a very important determinant of households' wealth and earnings ability (see, among others, Becker and Tomes (1979, 1986), Kotlikoff and Summers (1981), Mulligan (1997), Hurd and Smith (1999)). Moreover, many papers argue that households with higher levels of lifetime income have higher saving rates, keep substantial amounts of assets (even during old age), and leave very large bequests (among these, Dynan, Skinner and Zeldes (1996), Lillard and Karoly (1997), Carroll (1998)).

In this paper I focus on the transmission of physical and human capital from parents to children and show that such intergenerational links can induce saving behaviour that generates a distribution of wealth that is much more concentrated than that of labour earnings and that also make the rich keep large amounts of assets in old age in order to leave bequests to descendants.

I adopt a computable, general equilibrium, incomplete-markets, life-cycle model in which parents and their children are linked by bequests, both voluntary and accidental, and by the transmission of earnings ability. The households save to self-insure against labour earnings shocks and life-span risk, for retirement, and possibly to leave bequests to their children. I calibrate the model to match relevant features of the data and analyse its implications for wealth concentration and saving behaviour.

I find that voluntary bequests can explain the emergence of large estates, which are often accumulated in more than one generation, and characterize the upper tail of the wealth distribution in the data. Accidental bequests alone, even if unequally distributed, do not generate more wealth concentration.

The presence of a bequest motive also generates lifetime saving profiles more consistent with the data: saving for precautionary purposes and saving for retirement are the primary factors

for wealth accumulation at the lower tail of the distribution, while saving to leave bequests significantly affects the shape of the upper tail.

Modelling bequests as a luxury good is key in matching both of these facts. The bequest motive to save is thus stronger for the richest households, who, even when very old, keep some assets to leave to their children. The rich leave more wealth to their offspring, who, in turn, tend to do the same. This behaviour generates some large estates that are transmitted across generations because of the voluntary bequests, while being quantitatively consistent with the elasticity of the savings of the elderly to permanent income that has been estimated from microeconomic data (Altonji and Villanueva, 2002).

A human-capital link, through which children partially inherit the productivity of their parents, generates an even more concentrated wealth distribution. More productive parents accumulate larger estates and leave larger bequests to their children, who, in turn, are more productive than average in the workplace.

As a further test of the model, I also calibrate it to Swedish data. The cross-country comparison between the U.S. and Sweden suggests that intergenerational links are also important in economies where redistribution programmes are more prominent and there is less inequality. Even when I change only the smallest possible number of parameters to match key Swedish data, the model with both intergenerational links does a better job of reproducing wealth inequality in Sweden. This is particularly interesting because in Sweden the very richest hold a smaller amount of total wealth than in the U.S., while the poorest hold even less wealth than in the U.S. As a result, the Gini coefficient of Swedish wealth is close to that of the U.S. As I argue later on, the behaviour of the poorest is well explained in the model by a more generous social insurance network in Sweden, while the bequest motive is quantitatively important in explaining the wealth accumulation behaviour of the richest even in Sweden.

### *1.1. Contributions with respect to the literature*

Among the earlier partial equilibrium, quantitative studies, Davies (1982) analyses the effects of various factors, including bequests, on economic inequality in a one-period model without uncertainty. In his set-up one generation of parents cares about their children's future consumption, and there is regression to the mean between parents' and children's earnings. As a consequence, the income elasticity of bequests is high and inherited wealth is a major cause of wealth inequality. Compared to Davies (1982), I adopt a general equilibrium, overlapping-generations set-up, with lifetime and earnings uncertainty, in which the expectation of receiving bequests from the parents influences their children's saving behaviour. I also study the impact of various saving motives over the life cycle and their effects on accumulated wealth, and I model both accidental and voluntary bequests and their impact on wealth inequality.

Among the general equilibrium literature, Hubbard, Skinner and Zeldes (1995) focus on the effects of social insurance programmes on the wealth holdings of poor people. My paper, instead, concentrates on the effect of intergenerational links, especially on the upper tail of the wealth distribution.

Gokhale, Kotlikoff, Sefton and Weale (1998) quantify the amount of intra-generational wealth inequality for the 66-year-old households arising from inheritances in a life-cycle set-up with random death and fertility, assortative mating and heterogeneous human capital. Families are assumed to have a constant per capita consumption profile (which results in a large aggregate flow of accidental bequests) and do not take into account expected bequests when making consumption and saving decisions. In contrast with Gokhale *et al.* (1998), and consistent with the data, my model generates higher saving rates for people with higher lifetime income and age-savings profiles consistent with the empirical observations.

Huggett (1996) is interested in how much wealth inequality can be generated using a pure life-cycle model with earnings shocks and an uncertain life span. His model matches the U.S. Gini coefficient for wealth, but the concentration is obtained by having more people in the lower tail and a much thinner upper tail than observed in the actual wealth distribution. Compared to Huggett's (1996) model, I add voluntary bequests and intergenerational transmission of ability.

Heer (2001) adopts a life-cycle model in which rich and poor people have different tastes for leaving bequests. The model in this paper does not rely on heterogeneous preferences and adopts a richer earnings process, which matches earnings persistence (as measured in microeconomic data-sets), and also generates a reasonable distribution of labour earnings in the population. By including an intergenerational transmission of earnings ability and comparing two very different countries, this paper also sheds light on the relative contribution of various factors in generating wealth concentration.

Krusell and Smith (1997) study an economy populated by infinitely lived dynasties that face idiosyncratic income and preference shocks. They show that it is possible to find a stochastic process for the dynasties' discount factor to match the cross-sectional distribution of wealth. In contrast, I explicitly model the life-cycle structure and intergenerational links, calibrate them to the data, and study the impact of each of these forces.

Castañeda, Díaz-Giménez and Ríos-Rull (2003) study a model populated by dynastic households that have some life-cycle flavour: workers have a constant probability of retiring in each period, retirees face a constant probability of dying, and each generation cares about its own offspring. Quadrini (2000) constructs an infinitely lived agent model in which agents can choose to be entrepreneurs. The simplified structures of these dynastic models do not allow proper accounting for the life-cycle pattern of savings and the role of bequests in generating wealth inequality.

Recent work by Laitner (2001) mixes life-cycle and dynastic behaviour: all households save for life-cycle purposes, but only some of them care about their own descendants. There are perfect annuity markets; therefore, all bequests are voluntary. There is no earnings risk over the life cycle; hence, no precautionary savings. The concentration in the upper tail of the wealth distribution is matched by choosing the fraction of households that behave as a dynasty and also depends on the assumptions on the distribution of wealth within the dynasty, which is indeterminate in the model.

## 2. SOME FACTS ABOUT THE UNITED STATES AND SWEDEN

Including residential structures, plant and equipment, land and consumer durables in my measure of capital, the average capital-to-GDP ratio is about 3 for the U.S. during the 1959–1992 period<sup>1</sup> (Auerbach and Kotlikoff, 1995).

Sweden is a small open economy, so the appropriate ratio to look at for my purposes is the wealth-to-income ratio, which is 1.7 (see Domeij and Klein, 1998, p. 16, Table 42).

Kotlikoff and Summers (1981) estimated that private transfers of wealth across generations account for at least 80% of the current value of total wealth. Modigliani (1988) claimed, instead, that at least 80% of total wealth is due to life-cycle accumulation. The discrepancy between these two estimates is related to whether the accrued interest on the transfers is attributed to life-cycle accumulation or inherited wealth, to whether consumer durables are treated as consumption or saving, and to whether parental support for children over the age of 18 is classified as consumption or as transfers.

1. The wealth-to-GDP ratio for the U.S. is remarkably close to the capital-to-GDP ratio, varying between 2.9 in 1989 and 3.1 in 1991.

TABLE 1

*Wealth*

Capital or wealth output ratio	Transfer wealth ratio	Wealth Gini	Percentage wealth in the top					
			1%	5%	20%	40%	60%	80%
U.S. data 3.0	0.60	0.78	29	53	80	93	98	100
Swedish data 1.7	>0.51	0.73	17	37	75	99	100	100

TABLE 2

*Gross earnings*

Gini coeff.	Percentage earnings in the top				
	1%	5%	20%	40%	80%
U.S. data 0.46	6	19	48	72	98
Swedish data 0.40	4	15	42	68	98

A recent study by Gale and Scholz (1994) uses direct data on transfers and bequests, and estimates intergenerational wealth transfers to account for at least 60%. This number includes bequests and inter vivos transfers (adjusted for underreporting), but not college payments, and accrues interest to the intergenerational transfers.<sup>2</sup>

The ratio of inheritances to wealth for Sweden comes from Laitner and Ohlsson (1997), who compute the current value of household inheritances in Sweden as a fraction of household wealth. The Swedish data seem to be of lower quality than the U.S. data and do not include inter vivos transfers. Hence, the numbers for Sweden are likely to be lower bounds for the actual numbers.

The U.S. data on the wealth distribution are from the 1989 Survey of Finances (SCF) and refer to households 25 years of age and older. The distribution for 1992 is very similar. Wealth includes owner-occupied housing, other real estate, cash, financial securities, unincorporated business equity, insurance and pension cash surrender value, and is net of mortgages and other debt. For Sweden, the wealth distribution data refer to 1984–1985 (Palsson, 1993).

Table 2 is computed using data from the Luxembourg Income Study (LIS) data-set, which collects income data-sets from various countries (based on the March Current Population Survey for the U.S.) and makes them comparable. The table is computed using data for households whose head is 25–60 years of age, and the definition of gross earnings includes wages, salaries and self-employment income. Tables 1 and 2 show that earnings display a much lower concentration than wealth.

Comparing earnings and wealth inequality across these two countries, we can see that the Swedish earnings distribution is less concentrated than the U.S. distribution, but the Gini coefficient for wealth is close in the two countries (0.78 in the U.S. and 0.73 in Sweden). The high Ginicoefficients for wealth result from different reasons. In the U.S. the richest 5% of people

2. In this paper accrued interest will be consistently attributed to intergenerational transfers, both in the data, and in the model-generated data.

hold a large fraction of total wealth, 53%, and the poorest 60% of the population hold 7% of total net worth. On the contrary, in Sweden the richest 5% of people do not hold as much of total wealth, 37%, but the poorest 60% of people hold only 1% of total net worth. This may be due to the fact that social security and unemployment benefits are more generous in Sweden than in the U.S., and these social insurance programmes are a disincentive to save, especially for people with low lifetime earnings. In fact, people for whom social security benefits are high compared to their lifetime income will not save for retirement in the presence of a redistributive social security system. Moreover, if security nets (such as unemployment insurance) are substantial, precautionary savings will be lower.

### 3. THE MODEL

The economy is populated by an infinitely lived government and overlapping generations of people, who may differ in their productivity levels. The members of successive generations are linked by bequests and the children's inheritance of part of their parent's productivity. At age 20 each person enters the model and starts consuming, working and paying labour and capital income taxes. At age 25 the consumer procreates. After retirement the agent no longer works but receives social security benefits from the government and interest from accumulated assets. The government taxes labour earnings, capital income and estates and pays pensions to the retirees.

#### 3.1. Demographics

During each model period, which is 5 years long, a continuum of people<sup>3</sup> is born. I define age  $t = 1$  as 20 years old, age  $t = 2$  as 25 years old, and so on. After one model period, at  $t = 2$ , the agent's children are born, and four periods later (when the agent is 45 years old) the children are 20 and start working. Since there are no inter vivos transfers in this model economy, all agents start off their working life with no wealth. Total population grows at a constant, exogenous rate ( $n$ ), and each agent has the same number of children.<sup>4</sup> The agents are retired at  $t = t_r = 10$  (i.e. when they are 65 years old) and die for sure by the end of age  $T = 14$  (i.e. before turning 90 years old). From  $t = t_r - 1$  (i.e. 60 years of age) to  $T$ , each person faces a positive probability of dying given by  $(1 - s_t)$ . Since death is assumed to be certain after age  $T$ ,  $s_T = 0$ . The assumption that people do not die before 60 years of age reduces computational time and does not influence the results because the number of people dying between the ages of 20 and 60 is small.

Since I consider only stationary environments, the variables are indexed only by age,  $t$ , and the index for time is left implicit.

#### 3.2. Preferences and technology

Preferences are assumed to be time separable, with a constant discount factor. The utility from consumption in each period is given by  $u(c_t) = c_t^{1-\sigma}/(1-\sigma)$ .

The parents derive utility from leaving a bequest, net of estate taxes,  $b_t$  to their children:  $\phi(b_t)$ . This type of bequest motive has been called *warm glow*, and was first introduced by Andreoni (1989). Considering a more sophisticated form of altruism would increase the number of state variables (already four in this set-up) and, in some cases, would generate strategic parent-child interaction.

3. In the theoretical sections, I use the terms "agent", "person", "consumer", and "household" interchangeably. Each household is taken to be composed of one person and dependent children.

4. The number of children is thus  $n^5$  if  $n$  is the growth rate of the population over 5 years, or  $n^{25}$  if  $n$  is expressed in yearly terms.

In this economy all agents face the same exogenous age-efficiency profile,  $\varepsilon_t$ , during their working years. This profile is estimated from the data and recovers the fact that productive ability changes over the life cycle. Workers also face stochastic shocks to their productivity level. These shocks are represented by a Markov process  $\{y_t\}$  defined on  $(Y, \mathcal{B}(Y))$  and characterized by a transition function  $Q_y$ , where  $Y \subset \mathbb{R}_{++}$  and  $\mathcal{B}(Y)$  is the Borel  $\sigma$ -algebra on  $Y$ . This Markov process is the same for all households. The total productivity of a worker of age  $t$  is given by the product of the worker's stochastic productivity in that period and the worker's deterministic efficiency index at the same age:  $y_t \varepsilon_t$ . The parent's productivity shock at age 40 is transmitted to children at age 20 according to a transition function  $Q_{yh}$ , defined on  $(Y, \mathcal{B}(Y))$ . What the children inherit is only their first draw; from age 20 on, their productivity  $y_t$  evolves stochastically according to  $Q_y$ .

I assume that children cannot observe directly their parent's assets, but only their parent's productivity when the parent is 40 and the children are 15, that is, the period before they "leave home" and start working. Based on this information, children infer the size of the bequest they are likely to receive. I will discuss the relevance and the qualitative effects of relaxing all of these assumptions in Section 7.

The household can only invest in physical capital, at a rate of return  $r$ . The depreciation rate is  $\delta$ , so the gross-of-depreciation rate of return on capital is  $r + \delta$ . I assume also that the agents face borrowing constraints that do not allow them to hold negative assets at any time.

I assume that the U.S. is a closed economy with an aggregate production function  $F(K, L) = AK^\alpha L^{1-\alpha}$ , where  $K$  is aggregate capital and  $L$  is aggregate labour. I instead assume that Sweden is a small open economy, so the interest rate net of taxes is taken as exogenous and equal to that of the U.S.

### 3.3. Government

The government taxes labour earnings, capital income and estates to finance the exogenous public expenditure and to provide pensions to the retired agents.

Labour earnings are taken as exogenous and calibrated to the data, matching the after-tax Gini coefficient. Since the U.S. tax system is progressive, this Gini coefficient is lower than the one computed from pre-tax labour earnings. In the model, I introduce a constant tax rate  $\tau_l$  in order to balance the government budget, while all the progressive features of the tax system are already reflected in the calibrated after-tax earnings distribution.

Income from capital is taxed at a flat rate  $\tau_a$ . Estates larger than a given value  $ex_b$  are taxed at rate  $\tau_b$  on the amount in excess of  $ex_b$ .

The structure of the social security system is the following: the retired agents receive a lump-sum transfer from the government each period until they die. The amount of this transfer is linked to the average earnings of a person in the economy.

### 3.4. The household's recursive problem

I consider an environment in which, during each period, a  $t$ -year-old agent chooses consumption  $c$  and risk-free asset holdings for the next period,  $a'$ . For given prices, the state variables for an agent are denoted by  $x = (t, a, y, yp)$ . These variables indicate, respectively, the agent's age ( $t$ ), the agent's assets carried from the previous period ( $a$ ), the agent's current productivity process realization ( $y$ ) and the value of the agent's parent's productivity at age 40 until the agent inherits and zero thereafter ( $yp$ ). This last variable takes on two purposes. First, when it is positive, it is used to compute the probability distribution on bequests that the household expects from the parent. Second, it distinguishes the agents who have already inherited, for whom I set  $yp = 0$ ,

from those who have not, for whom  $yp$  is strictly positive. The agents inherit bequests only once in a lifetime, at a random date which depends on their parent's death. Since there is no market for annuities, part of the bequests the child receives are accidental bequests, linked to the fact that people's life span is uncertain and people therefore accumulate precautionary savings to offset the life-span risk. The optimal decision rules are functions for consumption,  $c(x)$ , and next period's asset holdings,  $a'(x)$ , that solve the dynamic programming problem described below.

- (i) From age  $t = 1$  to age  $t = 3$  (from 20 to 30 years of age), the agent works and will survive with certainty until the next period. Moreover, the agent does not expect to receive a bequest soon because his or her parent is younger than 60 and will survive at least one more period for sure. Since the law of motion of  $yp$  is dictated by the death probability of the parent, for this subperiod  $yp' = yp$ . Thus,

$$V(t, a, y, yp) = \max_{c, a'} \{u(c) + \beta E_t V(t+1, a', y', yp)\} \quad (1)$$

subject to

$$c \leq [1 + r(1 - \tau_a)]a + (1 - \tau_l)\varepsilon_t y \quad (2)$$

$$a' = [1 + r(1 - \tau_a)]a - c + (1 - \tau_l)\varepsilon_t y. \quad (3)$$

The interest rate on assets is denoted by  $r$ , and the evolution of  $y'$  is described by the transition function  $Q_y$ .

- (ii) From  $t = 4$  to  $t = 8$  (from 35 to 55 years of age), the worker will survive for sure up to the next period. However, the agent's parent is at least 60 years old and faces a positive probability of dying at any period; hence, a bequest might be received at the beginning of the next period. Let  $I_{yp>0}$  be the indicator function for  $yp > 0$ ; it is one if  $yp > 0$  and zero otherwise. Thus,

$$V(t, a, y, yp) = \max_{c, a'} \{u(c) + \beta E_t V(t+1, a', y', yp')\} \quad (4)$$

subject to (2) and

$$a' = [1 + r(1 - \tau_a)]a - c + (1 - \tau_l)\varepsilon_t y + b' I_{yp>0} I_{yp'=0} \quad (5)$$

$$yp' = \begin{cases} yp & \text{with probability } s_{t+5} \\ 0 & \text{with probability } (1 - s_{t+5}) \end{cases} \quad (6)$$

where  $E_t$  is the conditional expectation based on the information available at time  $t$ .

The conditional distribution of the bequest a person expects in the case of parental death is denoted by  $\mu_b(x; \cdot)$ .<sup>5</sup> In equilibrium this distribution must be consistent with the parent's behaviour. Since the evolution of the state variable  $yp$  is dictated by the death process of the parent,  $yp'$  jumps to zero with probability  $1 - s_{t+5}$ . (Five periods is the difference in age between parents and their children.) I assume the following processes to be independent: the survival/death of the decision maker; the survival/death of the parent; the size of the bequest received from the parent, conditional on the parent dying; and the future labour earnings, conditional on the current earnings.

- (iii) The subperiod  $t_r - 1$  (60 years old) is the period before retirement. The agent starts facing a positive probability of dying, in which case the agent derives utility from bequeathing his or her assets. Define after-tax bequests as  $b(a') = a' - \tau_b \cdot \max(0, a' - ex_b)$ . Thus,

$$V(t, a, y, yp) = \max_{c, a'} \{u(c) + s_t \beta E_t W(t+1, a') + (1 - s_t) \phi(b(a'))\} \quad (7)$$

5. The probability distribution  $\mu_b$  depends on  $x$  only through  $t$  and  $yp$ , not through  $y$ .

where

$$\phi(b) = \phi_1 \left( 1 + \frac{b}{\phi_2} \right)^{1-\sigma} \quad (8)$$

subject to (2), (5), and (6). The term  $\phi_1$  reflects the parent's concern about leaving bequests to her children, while  $\phi_2$  measures the extent to which bequests are a luxury good.<sup>6</sup>

- (iv) From  $t_r$  to  $T$  (from 65 to 85) is the period after retirement. The agent does not inherit after turning 65 because the agent's parent is already dead at that time. Moreover, I assume that people no longer work after retirement and live off pensions and interest. This implies that I can drop two state variables from the retired people's value function,  $y$  and  $yp$ , and that the only uncertainty the retired agents face is the time of their death:

$$W(t, a) = \max_{c, a'} \{u(c) + s_t \beta W(t+1, a') + (1-s_t) \phi(b(a'))\} \quad (9)$$

subject to (8) and

$$c \leq [1 + r(1 - \tau_a)]a + p \quad (10)$$

$$a' = [1 + r(1 - \tau_a)]a - c + p \quad (11)$$

where  $p$  is the pension payment from the government. The terminal period value function  $W(T+1, a)$  is set to equal  $\phi(b(a))$ .

### 3.5. Definition of stationary equilibrium

A stationary equilibrium is given by

$$\begin{cases} \text{an interest rate } r \text{ and wage rate } w, \\ \text{allocations } c(x), a'(x), \\ \text{government tax rates and transfers } (\tau_a, \tau_l, \tau_b, ex_b, p), \\ \text{a family of probability distributions for bequests } \mu_b(x; \cdot), \\ \text{and a constant distribution of people over the state variables } x: m^*(x) \end{cases}$$

such that the following hold:

- (i) Given the interest rate, the wage, government tax rates and transfers, and the expected bequest distribution  $\mu_b(x; \cdot)$ , the functions  $c(x)$  and  $a'(x)$  solve the above described maximization problem for a household with state variables  $x$ .
- (ii) The tax rate  $\tau_l$  is chosen so that the government budget constraint balances at every period:

$$g = \int [\tau_a r a + \tau_l \varepsilon_t y I_{t < t_r} - p I_{t \geq t_r} + \tau_b (1 - s_{t-1}) \cdot \max(0, a'(x) - ex_b)] dm^*(x).$$

- (iii) The invariant distribution of households over the state variables for this economy,  $m^*$ , is a fixed point of the operator  $R_M$  defined in Appendix A.1:  $R_M m^* = m^*$ . I normalize  $m^*$  so that  $m^*(X) = 1$ , which implies that  $m^*(\chi)$  is the fraction of people alive that are in a state  $\chi \in \mathcal{X}$ .
- (iv) The U.S. is treated as a closed economy. Aggregate capital  $K$  is given by  $\int a dm^*(x)$ . Aggregate effective labour is denoted by  $L$ . In equilibrium the price of each factor is equal to its marginal product.

6. Even with full altruism, preferences over bequests and consumption would not be homothetic. This is because bequests add to the permanent income of the children, which is already positive.



Sweden is treated as a small open economy, therefore its prices are taken as exogenous.  $K$  is still given by  $\int a dm^*(x)$ , but it now represents the average wealth held by Swedish citizens (in Sweden and abroad), which may differ from average capital present in Sweden (held by Swedish people and foreigners).

- (v) The family of expected bequest distributions  $\mu_b(x; \cdot)$  is consistent with the bequests that are actually left by the parents. See Appendix A.2 for a formal characterization of this statement.

#### 4. THE EXPERIMENTS

To understand the quantitative importance of these intergenerational links, I construct several simulations. I start with an experiment in which the model is stripped of all intergenerational links: an overlapping-generations model with life-span and earnings uncertainty. The accidental bequests left by the people who die prematurely are seized by the government and equally redistributed to all people alive.<sup>7</sup> The idea is to see how much wealth inequality can be generated by the life-cycle structure when only life-span and earnings uncertainty are activated. In the second experiment unplanned bequests are distributed to the children of the deceased, rather than equally to everybody alive. This is meant to assess whether an unequal distribution of estates is quantitatively important when all bequests are involuntary. The third experiment adds inheritance of ability to the second one. In the fourth experiment parents care about leaving bequests to their children, but there is no inheritance of ability. The fifth exercise activates both the bequest motive and the parent's productivity inheritance in order to evaluate the importance of both intergenerational links jointly.

To be consistent across experiments, I use the same initial distribution of productivity for 20-year-old workers in all simulations for a given country. To do so, for each country I compute the initial aggregate distribution of productivity implied by the experiment with inheritance of productivity and use it to initialize all the 20-year-old workers in the simulations without productivity inheritance.

#### 5. CALIBRATION

I distinguish two sets of parameters: those that can be estimated independently of the model or are based on estimates provided by other studies (Table 3), and those that I choose so that the model-generated data match a given set of targets (Table 4). Appendix A.3 provides more details about the calibration.

Table 3. The rate of population growth is  $n$ ,  $g$  is government expenditures and  $\tau_a$  is the capital income tax.

For the U.S.,  $\alpha$  is the share of income that goes to capital, which I fix at 0.36 (Prescott (1986), Cooley and Prescott (1995)) and  $A$  is the constant in the production function, which is normalized so that the wage is equal to one when the capital–output ratio is 3. I take depreciation for the U.S. to be 6% (Stokey and Rebelo, 1995). Since Sweden is modelled as an open economy, its prices are taken as given, and there is no production function to be modelled and calibrated.

The rate  $r$  is the interest rate on capital, net of depreciation and gross of taxes. Given the calibration for the U.S. production function, this interest rate is endogenous for the U.S., and

7. This exercise uses Huggett's set-up but adapts it to the length of the periods and the productivity process that I use throughout this paper in order to make the results comparable to the other simulations I run. I cannot use the same time period and income process that Huggett uses, since the simulations with intergenerational links require a higher number of state variables and the model would require huge computing resources to solve.

TABLE 3

*Parameters estimated independently of the model or provided by other studies*

Parameter	U.S. calibration	Swedish calibration
$n$	1.2% yearly	0.8% yearly
$g$	18% of GDP	25% of GDP
$\tau_a$	20%	30%
$\alpha$	0.36	n/a
$\delta$	0.06	n/a
$A$	See text	n/a
$r$	Endogenous	6.86%
$s_t$	Vector	Vector
$\varepsilon_t$	Vector	Vector
$\rho_y$	0.85	0.85
$\sigma_y^2$	0.30	0.1429
$\rho_{yh}$	0.677	0.677
$\sigma_{yh}^2$	0.37	0.1762
$\sigma$	1.5	1.5

TABLE 4

*Parameters used to match some features in the data*

Calibrated parameter	U.S. calibration	Swedish calibration
$\beta$	0.95–0.97	0.95–0.97
$\phi_1$	–9.5	–9.5
$\phi_2$	11.6	11.6
$\tau_b$	10%	15%
$ex_b$	40 years of average earnings	10 years of average earnings
$p$	40% average earnings	47–50% average earnings

turns out to be 6%. I take the Swedish interest rate to be 6.86%, so that the interest rates net of taxes in the two countries coincide, and normalize its wage to one.

The  $s_t$ 's are the vectors of conditional survival probabilities for people older than 60, and  $\varepsilon_t$  is the age-efficiency profile vector.

The logarithm of the productivity process is assumed to be an AR(1) with persistence  $\rho_y$  and variance  $\sigma_y^2$ . For the U.S. these two parameters are estimated from panel study on income dynamics (PSID) data, aggregated over 5 years in order to be consistent with the model period.<sup>8</sup>

The logarithm of the productivity inheritance process (for  $yp$ ) is also assumed to be an AR(1) with persistence  $\rho_{yh}$  and variance  $\sigma_{yh}^2$ . I take  $\rho_{yh}$  from Zimmerman (1992), and for the U.S. I choose  $\sigma_{yh}^2$  to match a Gini coefficient of 0.44 for earnings. These assumptions generate an increase in earnings inequality over the life cycle that is consistent with the data.

The persistence of the productivity and productivity inheritance processes are assumed to be the same in Sweden and the U.S. Björklund and Jäntti (1997) estimate the degree of intergenerational income mobility in Sweden and do not reject the hypothesis that it is the same as in the U.S. As for the variances, in Sweden more generous social insurance programmes partially insure households from idiosyncratic shocks and decrease earnings inequality. (More so than in the U.S.; see De Nardi, Ren and Wei, 2000.) To recover this effect, I reduce both  $\sigma_y$  and  $\sigma_{yh}$  for

8. I am very grateful to Altonji and Villanueva for kindly providing me with these estimates (see Table A.1 for more details).

Sweden to match a Gini coefficient for earnings of 0.33, while imposing that the ratio of  $\sigma_y$  and  $\sigma_{yh}$  for Sweden be equal to the corresponding ratio for the U.S.

I take risk aversion,  $\sigma$ , to be the same in the U.S. and in Sweden. The value that I use in the calibration is from Attanasio, Banks, Meghir and Weber (1999) and Gourinchas and Parker (2002), who estimate it using consumption data. This value falls in the range (1–3) commonly used in the literature.

Table 4. For the U.S., in each experiment I choose the discount factor,  $\beta$ , to match a capital–output ratio of 3. On a yearly basis,  $\beta$  turns out to be 0.97 in the simulation in which accidental bequests are equally distributed, 0.96 in the two experiments with accidental bequests (one with and one without productivity inheritance) and 0.95 in the two simulations with bequest motives, with and without productivity inheritance.

I use  $\phi_1$  to match a transfer wealth share of 60% in the U.S. simulation with both intergenerational links.

Many people leave estates of little or no value: according to Hurd and Smith (1999), the average bequest left by single decedents at the lowest 30-th percentile was \$2000 (Asset and Health Dynamics among the Oldest Old (AHEAD) data-set, 1993–1995). Median household income in 1994 was \$32,264 (U.S. Census Website, CPS data). I choose  $\phi_2$  to match that ratio in the model with both links. Using the average bequest left by singles rather than the one for all decedents (which turns out to be \$10,000) is a more sensible choice because typically a surviving spouse inherits a share of the estate, which will be partly consumed before finally being left to the couple's children.

I choose to use the same parameter values for  $\phi_1$  and  $\phi_2$ ,  $\tau_b$  and  $ex_b$ , in the simulations with bequest motive only or with both intergenerational links in order to disentangle the increase in wealth inequality due to the two links when the preference parameters for bequests and estate taxation are the same.

The preference parameters for Sweden are assumed to be equal to those for the U.S.

The rate  $\tau_b$  is the tax rate on estates that exceed the exemption level  $ex_b$ . For the U.S. I set these parameters to match the observed ratio of estate tax revenues to GDP, and the proportion of estates that pay estate taxes, 1.5% in the experiment with both intergenerational links.

In Sweden taxes are paid on inheritances, rather than on estates. It is therefore more difficult than in the U.S. to define the statutory exemption level. The combined choice of  $\tau_b$  and  $ex_b$  matches the revenues from bequests and gift taxes as a fraction of GDP in the experiment with both intergenerational links. I do sensitivity analysis on these parameters for Sweden and find that the results do not vary significantly for reasonable values of these parameters.

Pensions,  $p$ : for each country, the social security replacement rates are chosen such that the ratios of government transfers to GDP generated by the model are consistent with the ratio reported in the Council of Economic Advisors (1998) for the U.S. and with the one (net of taxes) reported in Organisation for Economic Co-operation and Development (1999) for 1996 (respectively, 7% and 12%). The implied replacement rate for the U.S. is 40%, across all experiments, which is a number similar to that used in many papers on social security. The implied replacement rate for Sweden is 50% in the experiments without a bequest motive, and 47% in the other two. Using the same replacement rate of 50% in all simulations for Sweden would generate very similar wealth distributions and a marginally lower capital–output ratio.

## 6. RESULTS

Tables 5 and 6 summarize the results for the U.S. and Sweden.<sup>9</sup>

9. For all experiments I exclude 20-year-old people from the computations on the wealth distribution because I assume that people start off with zero wealth, and hence I do not propose a theory of the distribution of wealth for them.

TABLE 5  
*Results for the U.S. calibration*

Capital–output ratio	Transfer wealth ratio	Wealth Gini	Percentage wealth in the top					Percentage with negative or zero wealth
			1%	5%	20%	40%	60%	
U.S. data 3.0	0.60	0.78	29	53	80	93	98	5.8–15.0
No intergenerational links, equal bequests to all 3.0	0.67	0.67	7	27	69	90	98	17
No intergenerational links, unequal bequests to children 3.0	0.38	0.68	7	27	69	91	99	17
One link: productivity inheritance 3.0	0.38	0.69	8	29	70	92	99	17
One link: parent's bequest motive 3.0	0.55	0.74	14	37	76	95	100	19
Both links: parent's bequest motive and productivity inheritance 3.0	0.60	0.76	18	42	79	95	100	19

TABLE 6  
*Results for the Swedish calibration*

Wealth–output ratio	Transfer wealth ratio	Wealth Gini	Percentage wealth in the top					Percentage with negative or zero wealth
			1%	5%	20%	40%	60%	
Swedish data 1.7	>0.51	0.73	17	37	75	99	100	30
No intergenerational links, equal bequests to all 2.0	0.73	0.67	7	26	68	90	98	22
No intergenerational links, unequal bequests to children 1.9	0.42	0.69	7	28	71	93	99	26
One link: productivity inheritance 1.9	0.43	0.70	8	30	72	93	100	28
One link: bequest motive 1.5	0.46	0.74	9	32	76	96	100	33
Both links: bequest motive and productivity inheritance 1.5	0.47	0.75	10	34	78	96	100	33

### 6.1. No intergenerational links

Line 2 in Table 5 shows that an overlapping-generations model with no dynastic links and equal distribution of bequests has serious difficulties in generating enough skewness to match the U.S. distribution of wealth. The lower tail of the wealth distribution is too fat, and its upper tail is far too thin.

The large number of people at low asset levels is a common problem of overlapping-generations models. The households are born without savings that could be used to absorb negative productivity shocks; hence, all young consumers who get a bad productivity shock hit the borrowing constraint. As households work and get older, they gradually accumulate assets for

To explain the data for 20-year-old people, a theory of inter vivos transfers would, in my opinion, be required. The 20 year olds are also excluded from the U.S. data on the distribution.

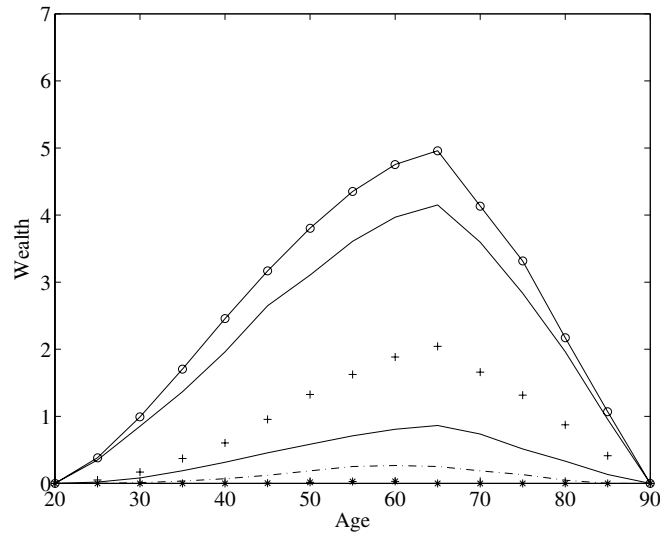


FIGURE 1

U.S. wealth 0-1, 0-3, 0-5, 0-7, 0-9, 0-95 quantiles, by age. No links, equal bequests to all

self-insurance purposes and to finance consumption during retirement, and the fraction of people with low wealth gradually declines until retirement.

As for the upper tail, the richest 1% and 5% of people in the model hold, respectively, only 7% and 27% of total assets, compared with 29% and 53% in the data. The households save to buffer against income shocks, for retirement, and to self-insure against the risk of having a long life span. These saving motives are not sufficient to generate huge asset holdings for parameterizations of the relevant processes that are consistent with the data.

The overlapping-generations model with no intergenerational links also fails to recover the age-asset profile observed in the data. All households in the model economy (Figure 1) run down their assets during retirement until they are left with zero wealth at the time we assume they die for sure. This implies a much larger dissaving than observed in the data, especially for the richer households. Dynan *et al.* (1996) find that the richest retirees (defined as those in the richest quintile or in the top 5% or 1% of the lifetime income distribution) not only keep substantial amounts of assets at advanced ages, but also keep saving a larger fraction of their income than the poorest retirees. Based on their empirical findings, the authors argue, "The results clearly rule out models that imply that saving is proportional to permanent income." They argue further that "These results suggest that in the top 1% (or top 5%) of the population the motives for saving, in particular for bequests, might be different from their less affluent (but still high income) colleagues."

The transfer-wealth ratio appears high for this simulation because all living agents receive a transfer every year, starting at age 20 (rather than at age 54 on average, as it happens with more realistic timing of bequests), and this measure includes interest from received transfers. This bias becomes clearer in line 3, which corresponds to the model economy in which accidental bequests are distributed to the children of those who die. In this case, the measure declines from 0.67 to 0.38, even though the aggregate amount of bequests left in every period is almost the same.

Compared to the U.S. calibration, households in the Swedish model economy face less earnings uncertainty and a higher social security replacement rate. The first element reduces

precautionary saving, and the second one reduces life-cycle saving. Given that I assume Swedish people to be as patient as those in the U.S., the model predicts a lower wealth-to-GDP ratio than in the U.S. The distribution of wealth shows that, even in Sweden, the basic version of the model generates an upper tail of the wealth distribution which is too thin; the richest 1% of people hold only 7% of total wealth, compared with 14% in the data. Unlike the results for the U.S. model economy, the model for Sweden does not generate too many people at zero wealth.

Line 3 in Tables 5 and 6 displays the experiment in which accidental bequests are inherited by the children of the deceased, rather than being distributed equally to all living people. Comparing lines 2 and 3, we can see that distributing accidental bequests unequally, rather than equally, does not significantly increase wealth concentration in either country. The intuition is the following: some people in the economy inherit some wealth, other people do not, but nobody cares about leaving bequests. Without a bequest motive, even high-income households dissave quickly after retirement. The age-asset profiles for the various quantiles of the wealth distribution almost coincide with those generated by the previous experiment. In this economy, the large bequests are the ones left by 65-year-old people who die prematurely. Older people, even if they were rich at age 65, keep few assets and leave small or no bequests when they die at advanced ages. The likelihood that several generations of the same family die around age 65 is very small. For this reason this model fails to generate the intergenerational transmission of large estates observed in the data.

## 6.2. *With intergenerational links*

Line 4 in Tables 5 and 6 shows that introducing productivity inheritance in the model with accidental bequests has small effects on wealth inequality. The fraction of total wealth held by the richest 1% of people increases from 7% to 8% in both countries. More productive parents tend to have more productive children, who, on average, receive larger bequests. However, this effect is small because just inheriting a higher productivity level from their parents does not make people choose higher saving rates, which is the mechanism that leads to the accumulation of the large fortunes observed in the data.

Even if the parameters in the bequest function were not chosen to generate more wealth concentration, we can see from line 5 in Tables 5 and 6 that the introduction of the bequest motive leads to a large increase in the concentration of wealth. In the simulations for the U.S., the fraction of total wealth held by the people in the upper tail of the distribution increases significantly. The richest 1% of the population holds 14% of total wealth, and the richest 5% holds 37% of total wealth. In the simulations for Sweden, including the bequest motive increases the share of wealth held by the richest 1% of people from 7% to 9% and increases the share held by the top 5% from 26% to 32%.

The intuition for why this happens is that the introduction of a nonhomothetic bequest motive makes bequests a luxury good. Households that either have high lifetime income or receive large bequests, or both, choose a higher saving rate, build up large estates, and keep a significant amount of assets even at advanced ages. These households, therefore, are more likely to leave large bequests when they die. This mechanism explains the emergence of the large estates that are accumulated by more than one generation of savers and are transmitted because of the desire to donate one's children some wealth.

The age-asset profiles for various quantiles of the U.S. wealth distribution are displayed in Figure 2. In this figure notice a substantial difference in the main motives that lead the households to save. The median household saves mostly for retirement: the peak in its wealth holdings occurs at age 65, and if the household reaches the age of 85, it consumes all of its assets (before dying at age 90) and does not leave any bequest. The median consumer leaves mostly unintended

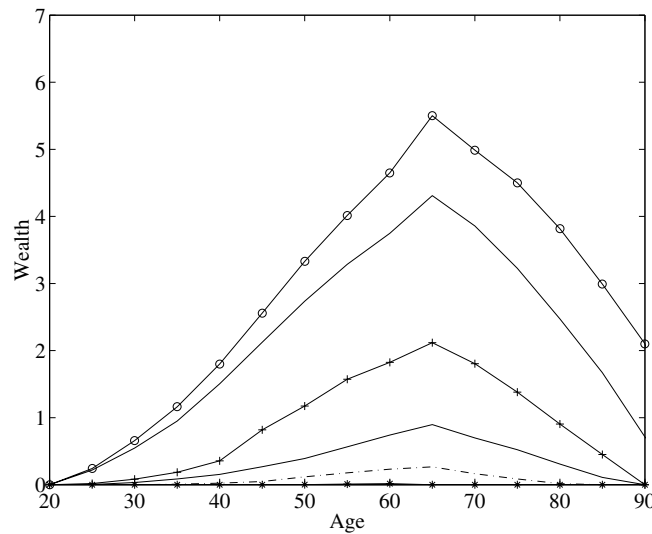


FIGURE 2

U.S. wealth 0-1, 0-3, 0-5, 0-7, 0-9, 0-95 quantiles, by age. Experiment with bequest motive only

bequests. This becomes clearer when we compare the age-asset profiles for the poorest 10%, 30%, and 50% with the model with no bequest motive (Figure 1): the profiles are very close.

At the top of the wealth distribution, a significant part of wealth is accumulated in order to leave bequests, and large bequests are left even when the parents die in advanced age. Comparing these top quantiles with those in the model with no intergenerational links, we see how the introduction of a bequest motive produces an age-wealth profile for the retirees that is consistent with Dynan *et al.*'s (1996) findings. This is another feature of the model that is not matched by construction, but should be seen as a test of the model and its calibration.

Line 6 in Tables 5 and 6 refers to the experiment in which both intergenerational links are activated. This version of the model does an even better job of matching the observed skewness in asset holdings. In the simulations for the U.S., the richest 1% of the population holds 18% of total wealth, up from 14% in the previous simulation, and the richest 5% holds 42% of total wealth, up from 37%. The intergenerational transmission of productivity helps further in matching the top 20% of the wealth distribution for Sweden: the shares held by the richest 1%, 5% and 10% increase to 10%, 32% and 52%, respectively.

When both intergenerational links are present, parents and children are linked not only by the bequest the parent intends to leave to the children, but also through transmission of productivity. Success in the workforce is now correlated across generations, and more productive parents accumulate larger estates and leave their bequests to their children who are, in turn, more productive than average in the workforce.

To further gauge the ability of the model to explain the households' saving decisions, it is useful to compare other implications of the model to the data. I now look at the estate distribution and the elasticity of bequests to permanent income.

Figure 3 displays the cumulative distribution of estates implied by the model and the distribution that Hurd and Smith (1999) report from the AHEAD data for single decedents. The size of the estates is normalized by median household income. One parameter of the model was chosen so that the two distributions match at one point: the 30-th percentile. The estate

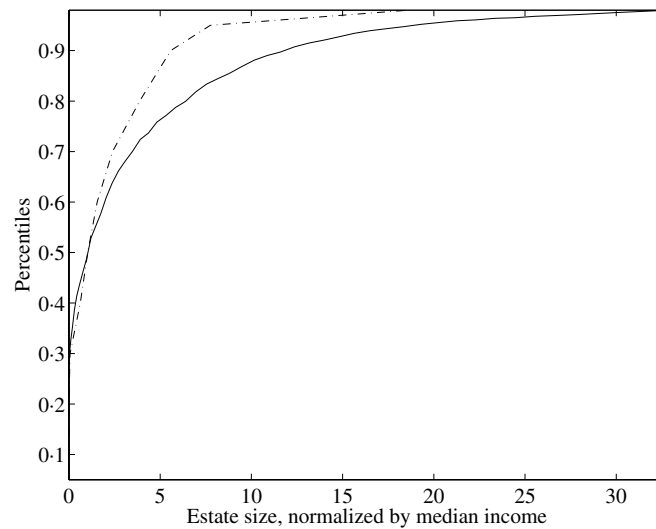


FIGURE 3  
Cumulative distribution of estates, solid = model, dash-dot = AHEAD data

distribution generated by the model actually compares very well to the AHEAD data until the 70-th percentile of the estate distribution. From that point on, the model predicts larger bequests than those observed in the AHEAD data. The discrepancy is partly due to the fact that AHEAD misses some large estates. As Davies and Shorrocks (2000) point out, over-sampling the rich is necessary to obtain a good representation of the asset holdings of the richest.

The model's implications about the elasticity of the old people's savings to permanent income are consistent with recent microeconomic estimates. Altonji and Villanueva (2002) use U.S. data from the PSID to estimate the effect of an increase of 1 dollar of permanent income on the asset holdings of the 70-year-old people. They find that this effect is rather small. To check whether this can be consistent with a model with voluntary bequests such as mine, they run the same regressions on the actual data and on data simulated using the models in this paper for the U.S. They find that the effect of a dollar of permanent income on the old people's savings generated by my model with voluntary bequests is consistent with the magnitudes that they estimate in the data.

Now look at some of the features generated by the model to better understand its functioning. Figure 4 displays the strictly positive range of the bequest distribution for a 40-year-old person, conditional on the person's parent's observed productivity level, should the parent die during that period. At that age, the probabilities of receiving zero bequests are, respectively, 54%, 27%, 4% and 0%, for people with parents in the lowest, second lowest, second highest and highest productivity levels. The average bequests expected are, respectively, 3, 5, 10 and 21 years of average labour earnings. Even in the presence of a bequest motive, the parents run down their assets after retirement, so the expected bequest declines. The fraction of people whose parent lives up to the final age of the model economy and who do not receive a positive bequest are 97%, 95%, 90% and 56%, respectively. The average bequest that they expect at that point in life is about 1.4, 1.7, 2.6 and 6.6 years of average labour earnings.

Figure 5 shows the strictly positive range of the bequest distribution for 40-year-old Swedish agents, should their parent die this period. For people whose parent was at the lowest productivity level at age 40, the average bequest is 0.6 years of average labour earnings, and the probability



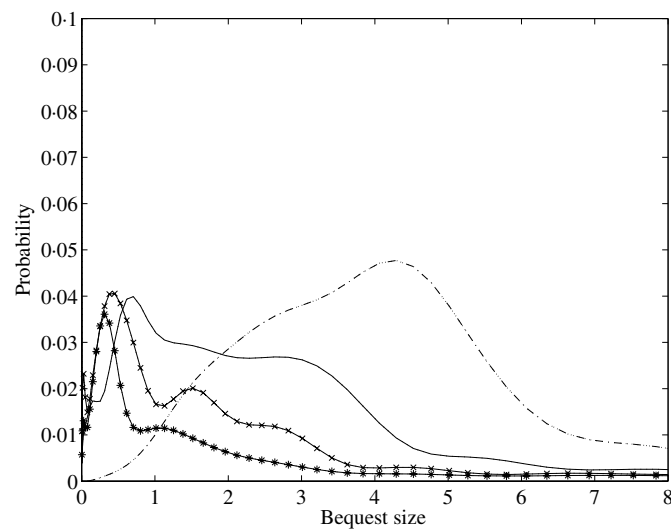


FIGURE 4

U.S. calibration. Strictly positive range of the expected bequest distribution at age 40, conditional on the productivity of the parent

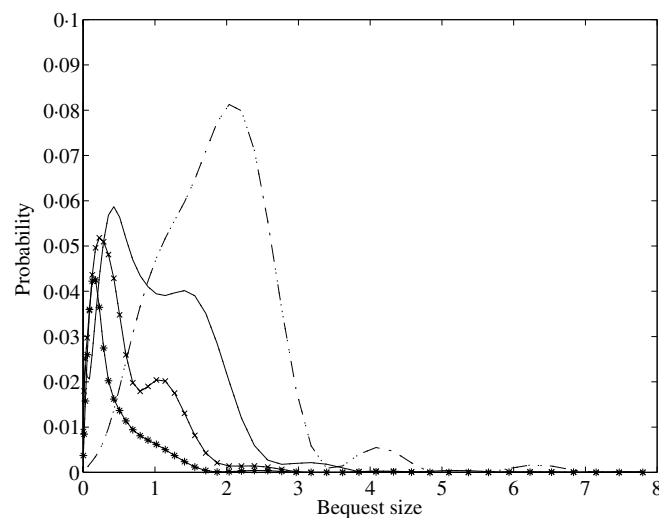


FIGURE 5

Swedish calibration. Strictly positive range of the expected bequest distribution at age 40, conditional on the productivity of the parent

of receiving no intergenerational transfer is 65%. For those whose parent was at the highest productivity level at age 40, the average bequest is 9 years of average labour earnings, and the probability of receiving no intergenerational transfer is 0%. Compared to the U.S. simulation, the average bequest size for all parents' levels of ability is lower.

Figure 6 compares the saving behaviour of the average U.S. agent who expects to receive some bequest with the agent's behaviour in the hypothetical case in which the agent does not

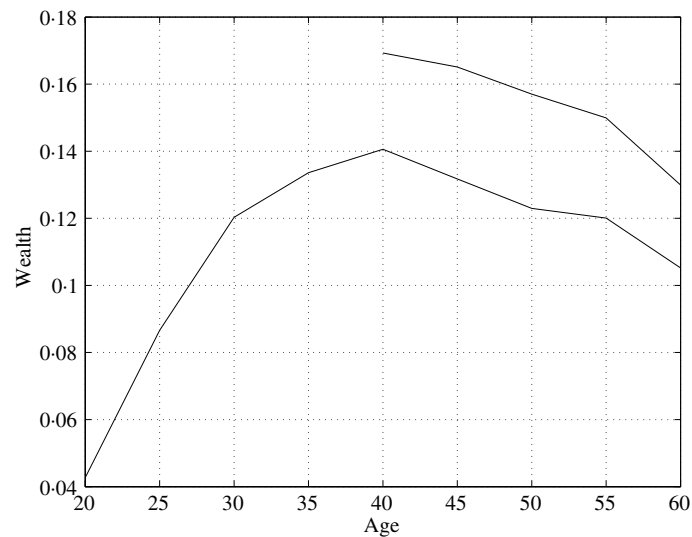


FIGURE 6

U.S. calibration. Saving rate for households who expect to inherit or not. Experiment with bequest motive only

expect to receive a bequest. The fact that a parent's assets are not observable influences the saving behaviour of people who have not yet inherited. Since in this economy children do not become orphans before age 40 and everybody attributes positive probability to receiving some bequest until their parent dies, the comparison starts for agents of age 40. For them, we can compare the behaviour of people whose parent died and did not leave them any asset (these children do not expect an inheritance anymore) with the behaviour of people who still expect to receive something. The top line refers to the age-saving profile for the average agent in the case in which the agent does not expect to inherit. While the average expected bequest decreases over time, because of parental asset decumulation, the probability of the parent's death increases over time. These two forces balance out, decreasing the saving rate by similar amounts over the life cycle. The corresponding figure for Sweden is similar.

Figures 7 and 8 show that in the simulations the wealth quantiles of the people who do receive a bequest are significantly higher than those who do not get a positive transfer of wealth from their parent.

## 7. DISCUSSION OF THE ASSUMPTIONS

In order to make the model manageable and solvable, I have made several simplifying assumptions. In this section I discuss the assumptions and their likely qualitative implications.

The assumption that children partially inherit their parents' productivity is meant to recover the fact that education and human capital are closely related to the family background of each person. Becker and Tomes (1979, 1986) study the parents' optimal investment decision in children's human capital in a set-up in which human capital investment in children has decreasing returns, while the return on physical capital is fixed. In this setting parents begin investing in their children's human capital and then invest in physical capital when the return from human capital falls below the return on physical capital. In the presence of borrowing constraints, the poorest families only invest in their children, and they may not even be able to do so at the optimal level. The richest families not only invest in their children's human capital but also leave them

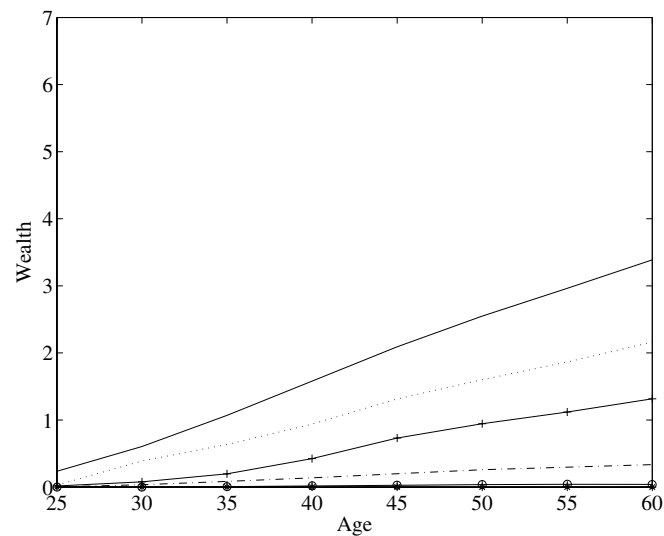


FIGURE 7

U.S. calibration. Wealth quantiles: 0-1, 0-25, 0-5, 0-75, 0-85, 0-95, conditional on not having inherited

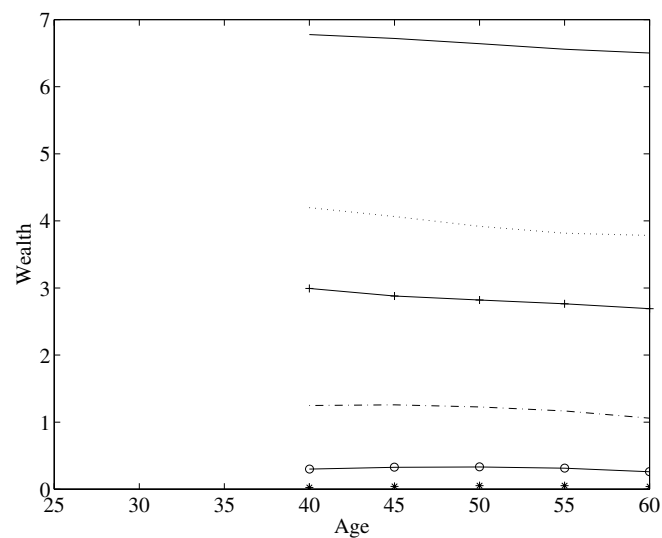


FIGURE 8

U.S. calibration. Wealth quantiles: 0-1, 0-25, 0-5, 0-75, 0-85, 0-95, conditional on having inherited

physical capital. Poorer families will tend to have poorer children, thus generating persistence in the lower end of the wealth distribution. At the upper tail of the distribution, rich children might want to save less because they expect large bequests. However, they will also be richer (because of their dominant income process and the bigger transfers they receive from their parents); hence, they might want to save more. At the aggregate level, this will increase or decrease persistence at the upper end of the wealth distribution, depending on which effect dominates. Most likely, if the altruism toward their children is strong enough for the richer people, the desire to leave large

estates to children will offset the reduction in saving because of the large bequests received. Which effect dominates thus depends on how wealth affects savings at high levels of wealth.

As discussed previously, I made restrictive assumptions on the information available to the children on their parent's wealth and income. These assumptions are made for computational reasons but are also likely to affect the results. In particular, I expect the model in the current version to display fatter tails at both ends of the wealth distribution, compared with a model in which the parent's assets and income are observable by the child. With perfect observability children of poor parents will save more, since they are aware that no bequest will be left to them. In contrast, children of richer parents will save less. If wealth of poor parents is easier to measure than wealth of rich parents, only the lower tail of the distribution of wealth would become thinner.

Another important assumption is that there are no inter vivos transfers. In the data these transfers often have a compensatory nature: parents tend to give when the children need money the most. This may happen when they go to college, start a new job, get married, buy a house, or get a sequence of bad shocks. This assumption is probably most relevant when children are 20–35 years of age and are starting off on their own. Allowing for inter vivos transfers would help reduce the number of people at zero wealth, especially among the young.

I take fertility to be exogenous and independent of households' income. If poorer families tend to have more children, the amount of resources received by each child will be even lower, thus exacerbating wealth inequality. Knowles (1999) constructs a two-period, overlapping-generations model with fertility choice, human capital investment, and voluntary bequests, and he studies its implications for income and wealth inequality. The model is capable of matching the fact that higher-income households on average tend to have fewer children and shows that fertility decisions can help in matching some features of income concentration. While this model does not generate the observed concentration of wealth in the upper tail of its distribution, it would be interesting to investigate the effect of differential fertility in a set-up similar to the one used in this paper.

I assume labour earnings to be exogenous. This is a limitation for two reasons. First, labour supply might respond to the expectation of receiving a large bequest. Second, the U.S. data show a noticeable correlation between high wealth and entrepreneurial activity. Some households might accumulate huge fortunes because they face high implicit rates of return, but they are not free to borrow as much as they wish to exploit these investment opportunities. Such a channel could be quantitatively important to fully account for the saving decisions of the very richest. Both of these mechanisms are left for future research.

I also assume that the probability of death is independent of wealth and ability. In the data the richer and more able people tend to live longer (see, for example, Attanasio and Emerson, 2001). Introducing heterogeneous mortality (or survival probabilities that depend on wealth or ability) into the model would not change the features of the saving behaviour that are key in driving the results: poor people save primarily for self-insurance; richer people also save to leave bequests. Given reasonable assumptions on the life span, savings against life-span risk would remain a small fraction of total wealth for the richest people. Therefore, introducing differential mortality in this model (and, hence, a different timing of bequests) would not have a significant impact on wealth inequality, and on the upper tail of the distribution in particular.

The results I report in the paper do not make any adjustment on consumption and utility for the demographic changes the household is undergoing over time. Since Attanasio *et al.* (1999) found demographics to be important in their set-up, I also experimented by using per-adult-equivalent scale consumption, depending on the children's age. (I used some estimates kindly provided by Guglielmo Weber.) When I introduced this modification, while at the same time adjusting the discount factor to obtain a comparable capital–output ratio, the results did not change in a quantitatively significant way. The intuition is related to the key features of

saving behaviour that I just described. Moreover, in this model, the hump-shaped behaviour in consumption and wealth is generated by the presence of borrowing constraints (which generate the increasing part of the hump during youth) and age-dependent probability of death (which generates the decreasing part of the hump after retirement).

## APPENDIX

### A.1. Transition function

From the policy rules, the bequest distribution, and the exogenous Markov process for productivity, we can derive a transition function  $\tilde{M}(x; \cdot)$ . The transition function  $\tilde{M}(x; \cdot)$  is thus the probability distribution of  $x'$  (the state in the next period), conditional on  $x$ , for a person who behaves according to the policy rules  $c(x)$  and  $a(x)$ .<sup>10</sup> The measurable space over which  $\tilde{M}$  is defined is  $(\tilde{X}, \tilde{\mathcal{X}})$ , with

$$\begin{aligned} X &\equiv \{1, \dots, T\} \times \mathfrak{R}_+ \times Y \times (Y \cup \{0\}), \\ \mathcal{X} &\equiv \mathcal{P}(\{1, \dots, T\}) \times \mathcal{B}(\mathfrak{R}_+) \times \mathcal{B}(Y) \times \mathcal{B}(Y \cup \{0\}), \\ \tilde{X} &\equiv X \cup \{D\}, \\ \tilde{\mathcal{X}} &\equiv \{\tilde{\chi} : \tilde{\chi} = X \cup d, X \in \mathcal{X}, d \in \{\emptyset, \{D\}\}\}, \end{aligned}$$

where  $\mathcal{P}$  is the cardinal set of  $\{1, \dots, T\}$  and  $D$  indicates that a person is dead.

To characterize  $\tilde{M}$ , it is enough to display it for the sets

$$L(\bar{t}, \bar{a}, \bar{y}, \bar{y}p) \equiv \{(t', a', y', yp') \in X : t' \leq \bar{t} \wedge a' \leq \bar{a} \wedge y' \leq \bar{y} \wedge yp' \leq \bar{y}p\}.$$

On such sets  $\tilde{M}$  is defined by

$$\tilde{M}(x, L(\bar{t}, \bar{a}, \bar{y}, \bar{y}p)) = \begin{cases} s_t I_{t+1 \leq \bar{t}} [I_{a(x) \leq \bar{a}} (I_{yp=0} + I_{yp \leq \bar{y}p} s_{t+5}) + & \text{if } x \neq D \\ \mu_b(x; [0, \bar{a} - a(x)]) (1 - s_{t+5}) I_{yp > 0} Q_y(y, [0, \bar{y}] \cap Y) & \\ 0 & \text{if } x = D \end{cases}$$

where  $I$  is an indicator function, which equals one if the subscript property is true and zero otherwise.

To understand  $\tilde{M}$ , notice that  $s_t$  is the probability of surviving into the next period. Conditional on survival, a person currently of age  $t$  will be of age  $t+1$  next period; hence, the presence of  $I_{t+1 \leq \bar{t}}$ . If the person's parent is already dead, that is,  $yp = 0$ , the person cannot receive bequests anymore, and his or her assets next period are  $a(x)$  for sure. (As discussed above, this is always the relevant case for people 65 and older.) If, instead, the parent is still alive, that is,  $yp > 0$ , the parent can survive into the next period with probability  $s_{t+5}$ . In that case, tomorrow's assets for the person will be  $a(x)$  and  $yp' = yp$ . Alternatively, the parent may die, with probability  $1 - s_{t+5}$ . Under this scenario, the person inherits next period,  $yp' = 0$ , and the probability that next period's assets are no more than  $\bar{a}$  is the probability of receiving a bequest between 0 and  $\bar{a} - a(x)$ . The person's evolution of productivity is described by  $Q_y$ . Note that the evolution of productivity, a person's survival, and the survival of the person's parent are independent of each other. Finally, death is an absorbing state.

Based on  $\tilde{M}$ , I can define an operator  $R_{\tilde{M}}$  that maps probability distributions on  $(\tilde{X}, \tilde{\mathcal{X}})$ :

$$(R_{\tilde{M}} \tilde{m})(\tilde{\chi}) \equiv \int \tilde{M}(x, \tilde{\chi}) \tilde{m}(dx), \quad \forall \tilde{\chi} \in \tilde{\mathcal{X}}.$$

This operator describes the probability distribution of finding a person in state  $x'$  tomorrow, given the probability distribution of the state today. Such an operator has a unique fixed point, which is the probability distribution that attributes probability one to  $\{D\}$ : everybody dies eventually. However, in the economy as a whole, I am not interested in keeping track of dead people, so I will define a modified operator on measures on  $(X, \mathcal{X})$ . Furthermore, I must take into account that new people enter the economy in each period. The transition function corresponding to the modified operator  $R_M$  is thus

$$M(x, L(\bar{t}, \bar{a}, \bar{y}, \bar{y}p)) = \frac{\tilde{M}(x, L(\bar{t}, \bar{a}, \bar{y}, \bar{y}p)) + n^5 I_{t=5} Q_{yh}(y, [0, \bar{y}] \cap Y) I_{y \leq \bar{y}p}}{n}.$$

The transition function  $M$  differs from  $\tilde{M}$  in two ways. First, it accounts for population growth; when population grows at rate  $n$ , a group that is 1% (say) of the population becomes  $1/n\%$  in the subsequent period. Second, it accounts

10. For simplicity of notation I keep the dependence of  $\tilde{M}$  on  $c, a, \mu_b$  implicit.

for births, which explains the second term in the numerator. If a person is 40 years old ( $t = 5$ ), that person's children (there are  $n^5$  of them) will enter the economy next period. All of those children have age  $t = 1$  and zero assets.<sup>11</sup> Their stochastic productivity is inherited from their 40-year-old parent, according to the transition function  $Q_{yh}$ ;  $y$  (which is part of  $x$ ) is their parent's productivity at 40.

The operator  $R_M$  is thus defined as

$$(R_M m)(\chi) \equiv \int M(x, \chi) m(dx) \quad \forall \chi \in \mathcal{X}.$$

The operator  $R_M$  maps measures on  $(X, \mathcal{X})$  into measures on  $(X, \mathcal{X})$ , but it does not necessarily map probability measures into probability measures. Unless the population is at a demographic steady state, the total measure of people alive may grow at a rate faster or slower than  $n$ , which implies that  $(R_M m)(x) \neq 1$  even if  $m(x) = 1$ .

#### A.2. Consistency of bequest distributions

First define the marginal distribution of age and productivity in the population, which is a probability distribution on

$$(\{1, \dots, T\} \times Y, \mathcal{P}(\{1, \dots, T\}) \times \mathcal{B}(Y)) : m_{t,y}^*(\chi_{t,y}) \equiv m^*(\{x \in X : (t, y) \in \chi_{t,y}\}) \quad \forall \chi_{t,y} \in \mathcal{P}(\{1, \dots, T\}) \times \mathcal{B}(Y).$$

Define  $m^*(\cdot | t, y)$  as the conditional distribution of  $x$  given  $t$  and  $y$ . For any given  $(t, y)$ ,  $m^*(\cdot | t, y)$  is a probability distribution<sup>12</sup> on  $(X, \mathcal{X})$ . For any set  $\chi \in \mathcal{X}$ ,  $m^*(\chi | t, y)$  is measurable with respect to  $\mathcal{P}(\{1, \dots, T\}) \times \mathcal{B}(Y)$  and is such that

$$\int_{X_{t,y}} m^*(\chi | t, y) m_{t,y}^*(dt, dy) = m^*(\chi) \quad \forall \chi \in \mathcal{X} \quad \forall \chi_{t,y} \in \mathcal{P}(\{1, \dots, T\}) \times \mathcal{B}(Y).$$

The child observes the parent's productivity at age 40. The conditional distribution of the characteristics of the parent at age 40, given a productivity level  $y_p$ , is<sup>13</sup>  $m^*(\cdot | t = 5, y = y_p)$ . I want the characteristics of the parent at later ages, conditional on the parent's productivity as of age 40 being  $y_p$  and conditional on not having died. Denote by  $l(\cdot | t, y_p)$  these conditional distributions. They can be obtained recursively as follows:  $l(\chi | 5, y_p) = m^*(\chi | 5, y_p)$  and

$$l(\chi | t + 1, y_p) \equiv \frac{\int_X \tilde{M}(x, \chi) l(dx | t, y_p)}{s_t}.$$

The conditional distributions  $l(\cdot | t, y_p)$  imply conditional distributions of assets  $l_a(\cdot | t, y_p)$  on  $(\mathfrak{R}_+, \mathcal{B}(\mathfrak{R}_+))$ , which are given by

$$l_a(\chi_a | t, y_p) \equiv l(\{x \in X : a \in \chi_a\} | t, y_p).$$

Since the probability of death is independent of productivity and assets, the distribution of assets that are bequeathed by dying parents is the same as the distribution of assets of surviving parents. I thus have

$$\begin{aligned} \mu_b((t, a, y, yp); \chi_a) &= l\left(a \in \mathfrak{R}_+ : n^5 \left(\prod_{s=1}^{t-1} s_s\right)^{-1} \left[ a I_{a \leq ex_b} + \left(ex_b + \frac{a - ex_b}{(1 - \tau_b)}\right) I_{a > ex_b} \right] \in \chi_a | t + 5, yp\right) \\ &\quad \times \forall \chi_a \in \mathcal{B}(\mathfrak{R}_+) \quad \forall a \in \mathfrak{R}_+ \quad \forall y, yp \in Y, \quad t = 1, \dots, T - 5. \end{aligned} \quad (\text{A.1})$$

In equation (A.1), I take into account the assumptions made before about the structure of bequest taxation and the assumption that the bequest is distributed evenly among surviving children.

I now need to define  $\mu_b$  when  $t = T - 4$ , which is the last age at which a person can inherit. Since there are no survivors at age  $T + 1$ , I cannot use the survivor's assets to compute the assets that are bequeathed. Instead, I use the policy function  $a(x)$  to define

$$l_a(\chi_a | T + 1, yp) \equiv \int_X I_{a(x) \in \chi_a} l(dx | T, yp) \quad \forall \chi_a \in \mathcal{B}(\mathfrak{R}_+).$$

With this definition, equation (A.1) can be extended to  $t = T - 4$  as well. Equation (A.1) is thus the formal requirement of consistency on  $\mu_b$ .

11. Since  $\bar{t} \geq 1$  and  $\bar{a} \geq 0$ , I do not need to include  $I_{1 \leq \bar{t}}$  and  $I_{0 \leq \bar{t}}$ .

12. The conditional distribution  $\{m^*(\chi | t, y)\}$  is uniquely defined up to sets of  $m_{t,y}^*$ -measure zero.

13. I use  $y_p$  to distinguish from both  $y$  and  $yp$ :  $y_p$  plays the role of productivity for the parent (state variable  $y$ ) and the parent's productivity for the child (state variable  $yp$ ).

TABLE A.1  
*Log earnings persistence and variance*

L.H.S. variable		Specification			
		1	2	3	4
Husband's earnings	Persistence	0.92	0.91	0.87	0.86
	Variance	0.41	0.41	0.31	0.30
Husband's earnings plus wife's earnings	Persistence	0.90	0.89	0.84	0.81
	Variance	0.38	0.36	0.29	0.27
Husband's earnings plus unempl. insurance plus workmen's compensation	Persistence	0.94	0.94	0.88	0.87
	Variance	0.41	0.38	0.32	0.31
Husband's earnings plus wife's earnings plus unempl. insurance plus workmen's compensation	Persistence	0.92	0.90	0.85	0.80
	Variance	0.38	0.36	0.30	0.27

### A.3. More on the calibration

**Survival probabilities.** In the calibration of the U.S. economy, I use the mortality probabilities of people born in 1965 (which are for the most part projected, since these people are still young) provided by Bell, Wade and Goss (1992). The Statistics Sweden (1997) provides the mortality probabilities for people at various ages in 1991–1995. Since life expectancy is increasing, the Swedish data underestimate the life expectancy at the various ages with respect to the one faced by people born in 1965 in Sweden. To correct for this problem, I use the U.S. data to compute the relative increase in life expectancy for the relevant period. I then correct the Swedish data assuming that the increase in life expectancy is the same in the two countries. However, as a check, I also use the U.S. conditional probabilities in the simulation of the Swedish economy. It turns out that this has a negligible impact on the results even if the life expectancy of Swedish people is about 3 years longer than that of U.S. people.

**Age-efficiency profile vector  $\varepsilon_t$ .** I assume it to be the same in both countries. Its source is Hansen (1993).

**The rates of population growth,  $n$ ,** are set to the respective average population growth from 1950 to 1997 for each country (Council of Economic Advisors (1998), Organisation for Economic Co-operation and Development (1999)).

**The ratio of  $g$**  (total government expenditure and gross investment, excluding transfers—which includes federal, state and local for the U.S.) to GDP comes from the Council of Economic Advisors (1998) and Organisation for Economic Co-operation and Development (1999) for 1996.

**The capital income tax  $\tau_a$**  (computed by Kotlikoff, Smetters and Walliser, 1999 for the U.S.) is equal to a flat tax rate of 30% in Sweden (Statistics Sweden, Website: <http://www.scb.se/indexeng.asp>).

Estimates for the **log income process** using PSID income data aggregated over 5 years were very kindly provided by Altonji and Villanueva. The regressions were run as follows.

Specification 1: Regressors are year dummies (take value 1 if the year is the first of a period of five) and a fourth-order polynomial in age, in differences from 40.

Specification 2: Same regressors as in (1), plus an extra intercept for nonwhite.

Specification 3: Same regressors as in (2), plus dummies for less than 5 years of schooling, more than 5 and less than 8, more than 8 and less than 11, college dropout, college, and more than college.

Specification 4: Same regressors as in (3), plus intercept for not married, whether there are children in the household, and the number of children.

The estimates for persistence and variance in the upper half of the table are based on the sample of male heads of household in the PSID for the period 1968–1997. The PSID was divided in equally spaced 5-year periods, and income was aggregated within those cells. Only complete income spells of 5 years were used starting in 1968, 1973, 1978, 1983 and 1993.

The estimates in the lower half of the table are based on a sample of males in the PSID for the period 1978–1997, given that questions about the exact amount of unemployment insurance and workmen's compensation are only available from 1977 on. Income from both unemployment insurance and workmen's compensation are asked of husband and wife.

In all specifications, observations with earnings below five times 900 dollars (from 1993) are dropped. The variance is taken from the pooled cross-section and time series variation of the prediction errors in the corresponding regression.

TABLE A.2

*Earnings*

Gini coeff.	Percentage earnings in the top					
	5%	10%	20%	40%	60%	80%
U.S. earnings data						
0.46	19	30	48	72	89	98
U.S. earnings + social insurance transfers						
0.44	19	30	47	71	88	97
U.S. simulated earnings						
0.44	15	30	50	73	87	96
Swedish earnings data						
0.40	15	25	42	68	86	98
Swedish earnings + social insurance transfers						
0.33	13	22	37	62	80	94
Swedish simulated earnings						
0.33	12	24	40	65	81	93

In my calibration for the U.S., I choose the persistence and variance parameters from the regression that includes log earnings of the husband, earnings of the wife, and transfers and that pertain to the third specification, the one that accounts for age, race and some education effects. This is a middle-of-the-range estimate among the relevant ones. It should be noted, however, that the range of the estimated parameters from the various regressions is rather tight.

I convert both the productivity and the productivity inheritance processes to four-state discrete Markov chains according to Tauchen and Hussey (1991). Since I want the possible realizations for the initial inherited productivity level to be the same as the possible realizations for productivity during the lifetime, I choose the quadrature points jointly for the two processes. The resulting gridpoints for the productivity process  $y$  for the U.S. and for Sweden are, respectively: [0.2594, 0.6513, 1.5355, 3.8547] and [0.3941, 0.7438, 1.3444, 2.5373]. Given the assumptions on the parameters of the processes, the transition matrices  $Q_y$  and  $Q_{yh}$  for the U.S. and Sweden are the same, and are given, respectively, by

$$\begin{bmatrix} 0.7132 & 0.2764 & 0.0104 & 0.0000 \\ 0.1467 & 0.6268 & 0.2210 & 0.0055 \\ 0.0055 & 0.2210 & 0.6268 & 0.1467 \\ 0.0000 & 0.0104 & 0.2764 & 0.7132 \end{bmatrix}$$

$$\begin{bmatrix} 0.5257 & 0.4228 & 0.0509 & 0.0007 \\ 0.1461 & 0.5538 & 0.2825 & 0.0176 \\ 0.0176 & 0.2825 & 0.5538 & 0.1461 \\ 0.0007 & 0.0509 & 0.4228 & 0.5257 \end{bmatrix}.$$

Table A.2 reports data on earnings distributions for the U.S. and Sweden, respectively, and compares them with the earnings distributions used in the model. The tables are computed using data for households whose head is 25–60 years of age. For each country the first row refers to gross earnings (which include wages, salaries, and self-employment income); the second row adds social insurance transfers to gross earnings; while the third row reports the earnings distribution implied by the model.

**Estate taxes.** According to U.S. law, each individual can make an unlimited number of tax-free gifts of \$10,000 or less per year, per recipient; therefore, a married couple can transfer \$20,000 per year to each child, or other beneficiary. For larger gifts and estates, there is a *unified credit*, that is, a credit received by the estate of each deceased, against lifetime estate and gift taxes. For the period between 1987 and 1997, each taxpayer received a tax credit that eliminated estate tax liabilities on estates valued at less than \$600,000. The marginal tax rate applicable to estates and lifetime gifts above that threshold is progressive, starting from 37% (Poterba, 1998). However, the revenue from estate taxes is very low (on the order of 0.2% of GDP in 1985–1997) because there are many effective ways to avoid such taxes (see, e.g. Aaron and Munnell (1992)). Moreover, only about 1.5% of decedents pay estate taxes. Therefore, in the model I set  $ex_b$  to be 40 times the median income and  $\tau_b$  to be 10% to match the observed ratio of estate tax revenues to GDP and the proportion of estates that pay estate taxes. I discuss the sensitivity of the model to the choice of these two parameters



when describing the results. For Sweden, I take the effective tax rate to be higher than that for the U.S., 15%, and the exemption level to be lower, 10 years of average labour earnings. In Sweden taxes are paid on inheritances, rather than on estates, and the revenue from inheritance and gift taxes is approximately 0.1% of GDP. The statutory tax rate for children's inheritance is higher than in the U.S. (for the first bracket it is about 50%) and the exemption level is much lower (on the order of \$5000), but there are legal ways, for example, bequeathing an apartment or a large firm, of obtaining a much larger exemption level. It is therefore more difficult than in the U.S. to define the statutory exemption level. The combined choice of  $\tau_b$  and  $ex_b$  matches the revenues from bequests and gift taxes.

*Acknowledgements.* I am grateful to Joe Altonji, Orazio Attanasio, Lisa Barrow, Marco Bassetto, Gary S. Becker, Marco Cagetti, Lars P. Hansen, Tim Kehoe, José A. Scheinkman, Jenni Schoppers, Ernesto Villanueva, Guglielmo Weber, three anonymous referees, and especially Thomas J. Sargent for helpful comments and suggestions. I thank the participants at seminars at many institutions for comments, and Martin Flodén, Paul Klein and David Domeij for discussions about the Swedish data. All errors are my own. All views expressed herein are those of the author and not necessarily those of the Federal Reserve Bank of Minneapolis or the Federal Reserve System.

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