



# Weighted Product and Its Application to Measure Employee Performance

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## Abstract

The decision support system of employee performance index appraisal is a decision support system that can assist decision makers for employee performance appraisal at the Pringsewu district revenue department. As for the purpose of this DSS namely 1. To make decisions in the field of human resources to come, 2. To evaluate the performance of each employee in achieving the target work that has been determined, 3. For improve employee performance in the future. The problems to be solved are: 1. How to change the assessment process that used to still use manual way by computerization. 2. How to apply the progress of change in today's sophisticated technology. In this decision system using Weighted Product (WP) weighting method of WP method is the choice of method on decision support system of employee performance appraisal index at revenue department of Pringsewu district. Weighted product method is a method of completion by using multiplication to attribute attribute rating in which rating must be prefixed with bob of attribute in question. This decision support system can perform the process of calculating employee performance appraisal so that it can realize a fair assessment based on existing criteria calculations on this system using weighted product weighting (WP) that can produce the best employee performance appraisal system calculation from the highest value of 0.250 to the lowest value of 0.133. The highest score is the best employee while the lowest score is the worst employee performance. This system can present employee performance appraisal reports quickly and clearly so that more effective and efficient.

**Keywords:** Decision-Making System, Employee, Performance Index, Weighted Product

## 1. Introduction

### 1.1 Background

An organization or agency cannot be separated from the role of human resources (HR) working in it. The quality of human resources is one of the factors needed to improve the productivity of an institution's performance. Therefore, an organization or agency needs to make an assessment of the performance of its employees. One of them is the assessment of employee performance index at the Pringsewu district revenue service [1] to know the potential of each employee in the agency conducted an assessment of the performance of the employee and provide an understanding of the importance of mapping the potential and quality of employees. Assessment is an effort made in making decisions on something of good measure bad qualities that are qualitative [2].

Good management of an organization to human resources can affect the success of the company's work. Placement Appropriate Position and Performance appraisal is one example of managing an organization/ company against its Human Resources [3]. Employee performance has a positive influence on the assessment of employee performance index and motivation have a positive effect on performance appraisal and employee performance. This study will examine the effect of performance appraisal on employee performance index with motivation as weighted product weighting that has been tested previous. The difference of this study with

previous research is that this research performs testing in some information technology with weighted weigh ted product [4]. In this organization the performance of employees has a very important role in carrying out its function in the framework of organizational progress. Every individual is inside organizations must be able to be utilized as well as possible so as to provide maximum results. Where the success of the organization is very dependent on the role of employees in it because of employees as a potential resource and a source of power for moving the wheel of organizational activity [5].

The system that runs on the revenue department in Pringsewu district in the appraisal of employee performance is the employee performance appraisal process still done manually and the data processing has not been using the application program in take a decision but still use using Microsoft Excel in processing so that data takes considerable time long. In addition, the assessment is still subjective and not relevant to the actual situation so it cannot be used as a basis objective decision making and the revenue service difficulties in determining the best value employee performance [1]. During the decision-making process there is weighting by weighted product method to solve the employee performance index appraisal problem In addition, some criteria may have qualitative structures or have uncertain structures and cannot be measured appropriately. This method determines the weight value for each attribute, then proceeds with the assessment process that will select the alternatives the best employees [2].

## 1.2. Formulation of the problem

In the formulation of this problem how to make a model of decision making assessment of employee performance index on the revenue department that can help change the assessment process is done still using the manual way.

1. How to change the assessment process that used to be still manual way by computerization.
2. How to apply progress changes to today's sophisticated technology.

## 1.3. Scope of problem

In this study needed some boundary problem to fit with what was planned before the problem limitation in research namely generate a change in the employee performance index decision on the computerized revenue department that will result in a decision and generate an application that can provide decisions to the revenue agency in the appraisal process.

## 1.4. Benefits of research

The benefits of doing research namely helping the government in decision - making, assessment of employee performance index, assisting the design of information systems in decision making assessment of performance index with weighted product approach method, and assisting in the improvement of performance appraisal on the income department especially the employee performance can manage the income of regency Pringsewu district.

## 1.5. Research purposes

The objectives to be achieved in this research namely to make decisions in the field of human resources in the future, to evaluate the performance of each employee in achieving the work target that has been determined, to improve employee performance in the future.

## 2. Literature Review

### 2.1 Decision Support System

Decision Support System (DSS) is a computer application systems to assist decision makers in resolving them structured or unstructured. It provides environment for decision makers to analyze problems, build model, simulate processes and programs, and calls sources of information or analytical tools for decision makers [6]. Decision support system is an interactive information system that provides information, modeling and data manipulation. This system is used to help make decisions in semi-structured and unstructured situations, where no one knows in general how decisions are made [7][8].

#### 2.1.1 DSS Characteristics

An association number of the definition put forward regarding the definition and implementation of a CMS, causing there are many views on the system. DSS has the characteristics and abilities namely.

1. DSS combines data and model into one part. DSS is designed to assist managers in the decision-making process of semi-structural problems.
2. DSS Provide support for managers' considerations rather than intended to replace manager functions.
3. DSS has interactive facilities that can facilitate the relationship between humans and computers.
4. Work by combining models and analytical techniques by entering existing data and functioning to search for information.

5. Serves to assist the process of personal assessment of decision-making to be the basis of decision-making.

### 2.1.2. Stage of decision making

To make a good decision there are several stages of the process that must be passed in decision making. Decision-making process through several stages, among others:

- a. Stages of search. In this stage the decision maker learns the facts that occur, so we can identify the problems that occur. Usually performed an analysis of the system to its forming subsystem so that the output obtained in the form of a document statement of the problem.
- b. Design Stage. In this stage the decision maker finds, develops, and analyzes all solutions, i.e. through modeling that can represent the real conditions of the problem. From this stage obtained the results of the form of alternative documents solution.
- c. Choice Stage. In this stage the decision maker chooses one of the alternative solutions made at the design stage which is seen as the most appropriate action to overcome the current problem. From this stage obtained the solution document and implementation plan.
- d. Implementation Phase. The decision maker runs the selected split action sequence in Choice. Successful implementation is marked by the answer to the problem faced, while the failure is marked still a problem that is being tried to overcome. From this stage obtained report on the implementation of the result solution.

## 2.2 Employee performance

Employee performance is the result or level of success of an employee as a whole within a certain period of time in performing the task compared to other things, such as the standard of work, target or criteria that have been determined beforehand and mutually agreed upon [9]. Performance comes from words job performance and also called actual performance or the actual performance or achievement that an employee has achieved. Many definitions or perceived performance by experts, one of the definitions of performance is the work that can be achieved by a person or group of people within an organization, in accordance with the authority and responsibility of each, in order to achieve the objectives of the relevant organization legal, unlawful, and in accordance with morals and ethics [10].

## 3. Methodology

### 3.1. Method of collecting data

Data collection methods are techniques or methods used to collect data. The method designates a method so that it can be shown its use through observation, literature study and interview [11].

The three data collection techniques used namely

- a. Observation. Namely direct observation in the study of objects that will be used as a source of research data used by the author to collect data - the data [11]
- b. Literature review. Collect data needed in development research derived from reference books on theoretical basis and technology to be used in design and development decision support system. [12].
- c. Interview. This is one of the data collection conducted by way of question and answer or conversation directly with the parties concerned with the research undertaken. In this case the authors do question and answer to what employees of the revenue department.

### 3.2. Weighted Product Method

The Weighted Product method is one of the methods of solving the MADM problem. This method evaluates several alternatives to a set of attributes or criteria, in which each attribute is independent of each other. Weighted product method uses multiplication techniques to attribute the attribute rating, where the rating of each attribute must be in advance with the corresponding attribute weights. This process is similar to the normalization process. This process  $A_i$  is given as following:

$$S_i = \prod_{j=1}^n x_{ij} w_j ; \text{ with } i = 1, 2, \dots, m$$

Where  $\sum w_j = 1$ .  $w_j$  is a positive rank to attribute a profit, and a negative value for the cost attribute. The relative preferences of each alternative are given as i:

$$\prod_{j=1}^n x_{ij} w_j$$

$$V_i = : \text{ with } i = 1, 2, \dots, m$$

$$\prod_{j=1}^n (x_{j*}) w_j$$

Weighted Product Method use multiplication for connect attribute rating, where rating of each attribute must be removed first with the attribute weights in question [13].

#### 3.2.1. Weighted product method algorithm

1. Determining the criteria to be used as a reference in the taking decision.
2. Specify each match rating alternative to each criterion.
3. Define the preference weight of each criterion.
4. Multiplying all attributes for a alternative with weight as rank positive attributes for profit and weight rank negatively for the cost attribute.
5. The multiplication result is summed to generates a value of V for each alternative.
6. Look for an alternative value by doing same steps as in step one, it's just using the highest value for each of the highest attributes for each attribute benefits and the lowest value for cost attribute.
7. Divide the V value for each alternative with the default value ( $V(A^*)$ ) produce
8. Finding alternative value. [14]

#### 3.2.2. The weighted value of the criteria

The first step to be done in using the *weighted product* (WP) method for decision making assessment of employee performance index on the revenue service is to provide value on each alternative on any predetermined criteria. From each of these criteria will be determined its weight [14]. There are 5 criteria in employee performance appraisal decision making namely attendance, behaviour, experience, discipline, and team work.

**Table 1: Attendance criteria**

Value	Weight
Very good	1
Good	0.75
Less	0.5
Bad	0.25

Table 1 shows the weight of attendance value to facilitate the next calculation step as one of the indicators of employee performance appraisal. From table there is weight of employee attendance value can be seen in table 1

**Table 2: Behavior criteria**

Value	Weight
Very good	1
Good	0.75
Less	0.5
Bad	0.25

Table 2 shows the employee performance behavior criteria. Behavior is the process of how someone does something in an agency very much the behavior that appears that causes a certain result. Therefore a manager makes an assessment to find out which employee behavior is good and which employee behavior is bad. In Table 2 there is a weighting value to make it easier for managers to make decisions.

**Table 3: Experience criteria**

Value	Weight
Very good	1
Good	0.75
Less	0.5
Bad	0.25

In Table 3 shows the criteria of the experience value of the employee's value of a manager to assess the experience of his employees to find out how extensive employee knowledge of his work in Table 3 above is the weight of the criteria value of employee experience.

**Table 4: Discipline criteria**

Value	Weight
Very good	1
Good	0.75
Less	0.5
Bad	0.25

In table 4 shows the weight of the employee discipline criteria as an attitude or behavior that shows obedience to hours of work which includes the life and compliance of employees on working hours employees perform tasks in a timely and true.

**Table 5: Team work criteria**

Value	Weight
Very good	1
Good	0.75
Less	0.5
Bad	0.25

Table 5 shows the weight of the value of team work to find out how far employees are able to do their jobs accurately or no errors.

Table 6 shows that the table contains the priority of weight on each criterion. Helps simplify the calculation of predefined weighting criteria.

**Table 6: Weight values of each criterion**

Weight	Criteria
30	C1
20	C 2
15	C3
10	C4
25	C 5

### 3.3. Frame of mind

In this research is conducted for the development of decision making employee performance index. Figure 1 above explains the flow of the research methodology. This research begins with identifying the problem to be studied is about the decision making process assessment of employee performance index in the revenue service. The next step is studying about assessment method that will be used that is method of *weighted product*. Process then is

doing the process of collecting data by observation method, literature study, and interview After the data collected then made the design the system is to develop a decision-making system. The next stage is creation and implementation of programs using visual basic programming language 6.0 and Microsoft access 2007. Process the end of this study is to test and evaluation of research results.

## 4. Discussion

### 4.1. Weighted Product Settlement

Manual calculation with weighted product based on the priority value of each criterion weight (W\_init j) that has been determined how to calculate the value of weight improvement (W\_Init j) that is

$$W_j = \frac{W\_Initj}{\sum_{j=1}^n W\_Initj}$$

W1(Attendance) =  $\frac{30}{30+20+15+10+25} = 0,3$

W2(Behavior) =  $\frac{20}{30+20+15+10+25} = 0,2$

W3(Experience) =  $\frac{15}{30+20+15+10+25} = 0,15$

W4(Discipline) =  $\frac{10}{30+20+15+10+25} = 0,1$

W5(Team work) =  $\frac{25}{30+20+15+10+25} = 0,25$

#### 4.1.1. Create weighting criteria table

After determining the weight value W, the next step is to create a table weighting employee performance criteria which will be selected 5 best employees to be shown in the following table.

Table 7: Weighting criteria

Alternative	Criteria				
	C1	C2	C3	C4	C5
Santi	1	0.75	0.75	0.5	0.75
Tya	0.75	0.25	1	0.75	0.5
Eni	1	0.75	0.75	1	0.75
Gita	0.75	0.5	0.25	0.75	0.75
Aat	0.75	1	0.75	0.75	1

#### 4.1.2. Determination of vector value (SI)

Calculating the Si vector, the existing data will be carried out with the weights of each criterion.

$$S1 = 1^{(0.3)} \times 0,75^{(0.2)} \times 0,75^{(0.15)} \times 0,5^{(0.1)} \times 0,75^{(0.25)}$$

$$S1 = 1 \times 0,944 \times 0,958 \times 0,933 \times 0,931$$

$$S1 = 0.786$$

$$S2 = 0.75^{(0.3)} \times 0.25^{(0.2)} \times 1^{(0.15)} \times 0.75^{(0.1)} \times 0.5^{(0.25)}$$

$$S2 = 0.917 \times 0,758 \times 1 \times 0,75 \times 0,841$$

$$S2 = 0.438$$

$$S3 = 1^{(0.3)} \times 0,75^{(0.2)} \times 0,75^{(0.15)} \times 1^{(0.1)} \times 0,75^{(0.25)}$$

$$S3 = 1 \times 0,944 \times 0,958 \times 1 \times 0,931$$

$$S3 = 0.841$$

$$S4 = 0.75^{(0.3)} \times 0.5^{(0.2)} \times 0.25^{(0.15)} \times 0.75^{(0.1)} \times 0.75^{(0.25)}$$

$$S4 = 0.917 \times 0,871 \times 0,812 \times 0,75 \times 0,931$$

$$S4 = 0.453$$

$$S5 = 0.75^{(0.3)} \times 1^{(0.2)} \times 0.75^{(0.15)} \times 0.75^{(0.1)} \times 1^{(0.25)}$$

$$S5 = 0.917 \times 1 \times 0,958 \times 0,972 \times 1$$

$$S5 = 0.854$$

#### 4.1.3. Calculating the vector value (VI)

Calculate the value of vector Vi by dividing the result of each vector Si by the sum whole Si. How to calculate Vi vector is as follows:

$$Vi = \frac{Si}{\sum_{j=1}^m Si}$$

$$\sum vi = 0,786 + 0,483 + 0,841 + 0,453 + 0,854$$

$$\sum vi = 3,417$$

$$V1 = \frac{0,786}{3,417} = 0,230$$

$$V2 = \frac{0,483}{3,417} = 0,141$$

$$V3 = \frac{0,841}{3,417} = 0,246$$

$$V4 = \frac{0,453}{3,417} = 0,133$$

$$V5 = \frac{0,854}{3,417} = 0,250$$

## 4.2. System Design

In the early opening of this decision-making system. the form that will come out the first time is the login form. User must enter a password to make employee performance appraisal decisions. Furthermore, employee data input form for decision making process employee performance appraisal. Form the process of calculating the weighted product to determine which employee performance is excellent or bad. Selection of the best employees. Results of decision making assessment of employee performance index.

## 4.3. Implementation of the system

It is a system implementation stage that will be performed if the system is approved including the program that has been made at the design stage of the system to be ready for operation [15].

### 4.3.1. Login page

The login page is the start page at the time the application starts. On this page the user must make the login process first before going into the main page. Incoming page views can be seen in the Figure 1 below.



Fig. 1: Login page

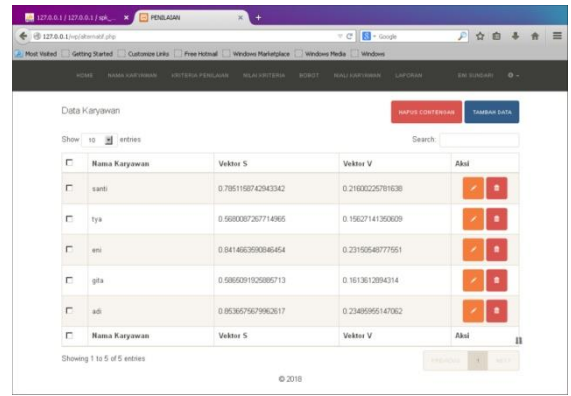


Fig. 4: Preferences value data page

4.3.2. Employee data input page

On the employee input data page the user can enter the employee name that has been determined for the process of decision making system of its performance appraisal. Display employee data input can be seen in the Figure 2 below.

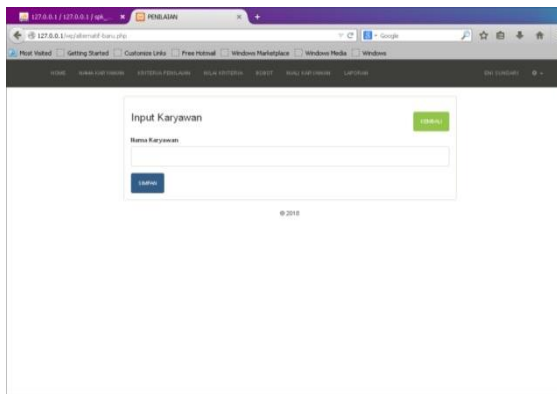


Fig. 2. Employee data input page

4.3.5. Performance appraisal page of employees

It is the value of the inputs from the employee appraisal where the data is entered based on predetermined criteria through the calculation process is shown in Figure 5.

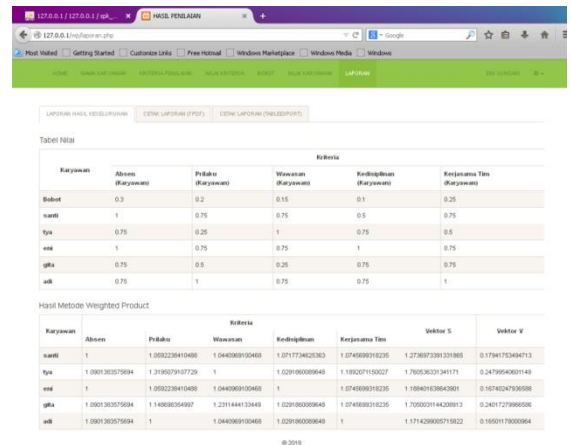


Fig. 5: Performance appraisal page of employees

4.3.3. Employee data page

After the following employee data input is an employee data view as shown in Figure 3.

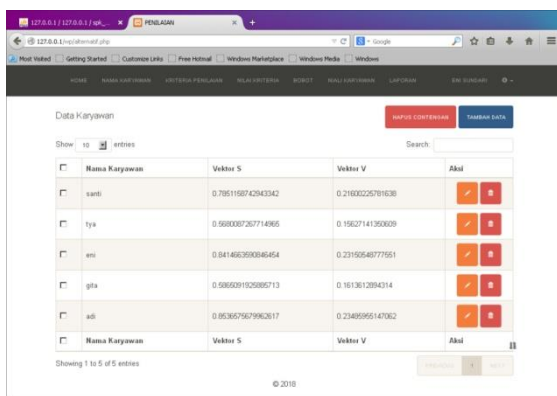


Fig. 3: Employee data page

4.3.6. Page graph of the results of the assessment

From the results of the following employee performance appraisal is a graph of the final result of the assessment of employee benefits is shown in Figure 6.

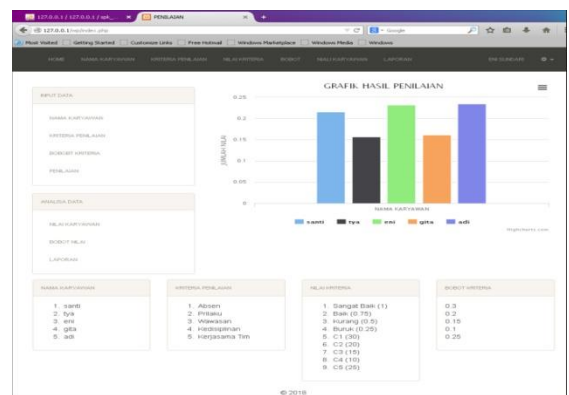


Fig. 6: Final result

4.3.4. Preferences value data page

The value data for employee performance appraisal process is shown in Figure 4.

Figure 6 shows Graph of the results of the decision making assessment of employee performance index on the revenue service. From the Table 7 below can be concluded that Adi has a very good value that is 0.250 followed by Eni with value 0.246, followed by Santi with value 0,230, followed by Tya with value 0,141, and the last is Gita with value 0,133. This research inspired

by research related with fuzzy logic and artificial intelligence [16] – [61].

**Table 7.** employee performance appraisal analysis

No	Name	Criterion value	Results
1	Adi	Very Good	0.250
2	Eni	Good	0.246
3	Santi	good	0.230
4	Tya	Less	0.141
5	Gita	bad	0.133

## 5. Conclusion

This decision support system can perform the process of calculating employee performance appraisal with the best value results, so as to realize a fair assessment based on existing criteria calculated on this system using *weighted product* weighting (WP) that can produce the best employee performance appraisal system calculation from the highest value up to the lowest value. The highest score is the best employee while the lowest score is the worst employee performance. From the results of this system is needed by the leadership as a consideration in terms of promotion and salary increase this system can present employee performance appraisal reports quickly and clearly so that more effective and efficient. Based on the results of this study, for the development of decision-making systems performance appraisal index employees on the next revenue service is expected this system can make additional criteria as the development needs of users of the system so as to improve the performance of a good system

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